

Brandy Butler

From: Office of Commissioner Brown
Sent: Wednesday, November 08, 2017 2:44 PM
To: Commissioner Correspondence
Subject: FW: FYI Descheses agreement

Good Afternoon,

Please place the attached email in Docket No. 20170000-OT. Thank you!

From: Saylor, Erik [mailto:SAYLER.ERIK@leg.state.fl.us]
Sent: Wednesday, November 08, 2017 2:34 PM
To: Jack Mariano; Office of Commissioner Brown; Flip Mellinger; Dan Biles; Lee Constantine
Cc: Ann Marie Ryan; JR Kelly; Kevin Reilly; RICK.SCOTT@EOG.MYFLORIDA.COM; Wilton Kathy Simpson; Corcoran, Richard; Brian Armstrong
Subject: RE: FYI Descheses agreement

Hi Jack,

Yesterday was a very busy day. According to our preliminary research, we don't think Corix's decision to sell its Corix Water Products (CWP) division affects Utilities, Inc. or Utilities, Inc. of Florida.

CWP provides water and wastewater products and has branches throughout British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Oregon, California, and Texas. But none in Florida.

According to Corix's website, <http://www.corix.com/about-corix/about-us>, CWP and Utilities, Inc. are separate companies.

<http://www.corix.com/corix-companies/corix-water-products>

<http://www.corix.com/corix-companies/utilities-inc>

I hope this information helps.

Best regards,
Erik

Erik L. Saylor
Associate Public Counsel
Office of Public Counsel
111 West Madison Street, Room 812
Tallahassee, FL 32399-1400
850-717-0337 (direct)
850-488-9330 (main)
850-487-6419 (fax)
Saylor.Erik@leg.state.fl.us



Please note: Florida has a very broad public records law and e-mail communication may be subject to disclosure.

From: Jack Mariano [mailto:jmariano@pascocountyfl.net]
Sent: Monday, November 06, 2017 9:35 PM
To: Julie Brown <Commissioner.Brown@psc.state.fl.us>; Flip Mellinger <flipmellinger@pascocountyfl.net>; Dan Biles <dbiles@pascocountyfl.net>; Lee Constantine <lconstantine@seminolecountyfl.gov>
Cc: Ann Marie Ryan <amr328@hotmail.com>; Saylor, Erik <SAYLER.ERIK@leg.state.fl.us>; Kelly, JR <KELLY.JR@leg.state.fl.us>; Kevin Reilly <kevin.reilly@eog.myflorida.com>; RICK.SCOTT@EOG.MYFLORIDA.COM; Wilton Kathy Simpson <wsmpson@msn.com>; Corcoran, Richard <Richard.Corcoran@myfloridahouse.gov>; Brian Armstrong <brian@brianarmstronglaw.com>
Subject: Fwd: FYI Descheses agreement

Does this purchase and sale of Corix need to be approved by the PSC? I think this clearly shows bad faith in their part when Pasco County was openly committed in to wanting to buy them but was denied and made no attempt to give us an opportunity to match an offer. I do believe Sanlando had an interest to look at a purchase as well. I would appreciate a quick response of some kind before 10am or noon before our BOCC meeting tomorrow. We have had enough of this mismanaged "Foreign " utility giving terrible customer service and water quality issues that for 25 years of poor water quality and full cooperation from Pasco County still cannot solve the problem that exist. Pasco County Utilities has a proven record of delivering good quality water at much more reasonable prices. It is time to get rid of this foreign company that does a great job for its Canadian investors but a terrible job for its Floridian customers. Please stand up for the people you serve. Thank you, Jack Mariano Pasco County Commissioner

P.S. In Descheses press release it states" Canadian owned company leading wholesale distributor to plumbing&heating, electrical waterworks". This will continue to cost Floridians jobs and drive our seniors and families hard earned money right to Canada. It time to get to work for Floridians!

Sent from my iPhone

Begin forwarded message:

From: Ann Marie Ryan <amr328@hotmail.com<mailto:amr328@hotmail.com>>
Date: November 6, 2017 at 4:18:44 PM EST
To: PC Commissioner Jack Mariano <jmariano@pascocountyfl.net<mailto:jmariano@pascocountyfl.net>>, Jeff Lozier <jeffloziersarnia@gmail.com<mailto:jeffloziersarnia@gmail.com>>, Norman Traversy <traversy.n@gmail.com<mailto:traversy.n@gmail.com>>
Subject: FYI Descheses agreement

<http://www.corix.com/about-corix/news/2017/2017/11/02/corix-water-products-and-badger-meter-announce-canadian-distributorship-partner-agreement><<http://www.corix.com/about-corix/news/2017/2017/11/02/corix-water-products-and-badger-meter-announce-canadian-distributorship-partner-agreement>>

Oct 26, 2017

Deschenes Group Inc. enters into an agreement to acquire Corix Water Products <<http://www.corix.com/about-corix/news/2017/2017/10/26/deschenes-group-inc.-enters-into-an-agreement-to-acquire-corix-water-products>>

Deschenes Group Inc. (DGI) enters into an agreement to acquire Corix Water Products (“CWP”), a division of Corix Infrastructure Inc.

Corix News – 2017

Deschenes Group Inc. enters into an agreement to acquire Corix Water Products

Oct 26, 2017

MONTREAL – Deschenes Group Inc. (DGI) enters into an agreement to acquire Corix Water Products (“CWP”), a division of Corix Infrastructure Inc. The transaction, subject to regulatory approval and other closing conditions, is expected to be completed January 2018.

CWP distributes products for waterworks, sewer and irrigation systems with 36 locations in Canada, from the province of Québec to British Columbia and with 12 locations in the states of Washington, Oregon, California and Texas. Under the name of Corix Control Solutions the company also provides measurement and control equipment to the oil, gas, municipal and industrial market sectors in Western Canada in 7 locations. The acquisition will add 51 sales points to DGI network and 650 qualified people.

François Deschênes, President and CEO of DGI stated “This acquisition is in line with our strategy to further develop our growth throughout Canada. The geographical fit with CWP will be a great complement to where we are currently located. It will also allow us to enter the US market, something we have been considering seriously for several years. The entrepreneurial and customer focused culture that we discovered in CWP will be a great fit with our own culture, providing an opportunity to further grow both CWP and DGI together. We strongly believe that a distribution business is built on the quality of its people and the quality of its service. We are privileged to welcome the addition of CWP’s strong and well reputed team”.

For DGI, this acquisition of CWP will broaden the product and service offerings, enlarge the service area and strengthen the buying power of the company. Ultimately, these factors are of significant importance in helping customers and suppliers achieve greater success.

Scott Thomson, President and CEO of Corix Infrastructure Inc. stated, “Our products business has a long and successful history of providing quality products by experienced and knowledgeable staff. CWP played an important role in helping establish Corix as a leader in our core North American utility infrastructure business. Finding a buyer for CWP whose culture was aligned with our own, and who had a similar vision for the future, was extremely important. We are confident that DGI is an excellent match and they will support and encourage the growth of the business in the years to come.”

Further information will be provided following the completion of the transaction.

About Deschenes Group Inc.

Deschenes Group Inc., founded in 1940, is a private family-owned company based in Montreal. DGI, the largest Canadian-owned company in its sector of activity, is a leading wholesale distributor to the plumbing & heating, electrical, waterworks, fire protection, HVAC/R and auto parts markets, with 134 sales points throughout Canada. DGI also has 20 plumbing retail stores in Quebec and Ontario. Since 2009, DGI is recognized as one of Canada’s Best Managed Companies. For more information:

www.deschenesgroup.com <<http://www.deschenesgroup.com/>>>.

About Corix Infrastructure Inc.

With over 100 years of experience, Corix Group of Companies is a leading provider of sustainable utility infrastructure solutions across North America. Corix is privately held, with the BC Investment Management Corporation (bcIMC) as its primary owner. For more information, please visit www.corix.com<<http://www.corix.com/>>.

For information, contact:

François Deschênes
President & CEO
Deschenes Group Inc.
514-253-3110
fdeschenes@groupedeschenes.com<<mailto:fdeschenes@groupedeschenes.com>>

Marc Lapierre
CFO
Deschenes Group Inc.
514-253-3110
mlapierre@groupedeschenes.com<<mailto:mlapierre@groupedeschenes.com>>

John LeBoutillier
Chairman of the Board
Deschenes Group Inc.
514-253-3110

Corix Group of Companies
Media Toll-Free: 1-877-232-2128
mediarelations@corix.com<<mailto:mediarelations@corix.com>>

<<http://www.corix.com/about-corix/news/2017/2017/11/02/corix-water-products-and-badger-meter-announce-canadian-distributorship-partner-agreement>>



"Bringing Opportunities Home"

The information transmitted, including attachments, is intended only for the person(s) or entity to which it is addressed and may contain material that is confidential, privileged and/or exempt from disclosure under applicable law. Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this in error, please contact the sender and destroy any copies of this information. Under Florida law, email

addresses are public records. If you do not want your email address released in response to a public-records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

CUSA18A7