



April 9, 2018  
Via Overnight Delivery

Ms. Carlotta Stauffer, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

**RE: Call One Inc. of Illinois  
Application to Provide Telecommunications Company Service Within the State of Florida**

Dear Ms. Stauffer:

Enclosed for filing please find the original and one (1) copy of the Application for Authority to Provide Competitive Local Exchange Telecommunications Service Within the State of Florida submitted on behalf of Call One Inc. of Illinois. As part of this Application, the Applicant is required to provide Audited Statements (Exhibit 4). Due to the highly sensitive nature of these statements, Call One Inc. of Illinois is requesting confidential treatment and will submit confidential version concurrently with this Application under confidential seal.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3002 or via email to cwightman@inteserra.com. Thank you for your assistance in this matter.

Sincerely,

Connie Wightman  
Consultant

tms: FL11800

Enclosures  
CW/im

RECEIVED FPSC  
2018 APR 10 PM 12:19  
COMMISSION  
CLERK

**FLORIDA PUBLIC SERVICE COMMISSION**  
**OFFICE OF TELECOMMUNICATIONS**

**APPLICATION FORM**  
**FOR**  
**AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$500.00** to:

**Florida Public Service Commission  
Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

- E. A filing fee of **\$500.00** is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Office of Telecommunications  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600**

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

2. Name of company: **Call One Inc. of Illinois**

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: **225 W. Wacker Drive, 8<sup>th</sup> Floor**

City: **Chicago**

State: **IL**

Zip: **60606**

5. Florida address:

Street/Post Office Box: **1200 South Pine Island Road**

City: **Plantation**

State: **FL**

Zip: **33324**

6. Structure of organization:

- Individual
- Foreign Corporation
- General Partnership
- Other, please specify:

- Corporation
- Foreign Partnership
- Limited Partnership



**If individual**, provide:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Website Address: \_\_\_\_\_

7. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
8. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: **F93000003116**
9. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
10. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
11. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Website Address: \_\_\_\_\_

12. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

13. Provide **F.E.I. Number: 36-3832265**

14. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: **Connie Wightman**  
Title: **Consultant**  
Street Name & Number: **151 Southhall Lane, Suite 450**  
Post Office Box:  
City: **Maitland**  
State: **FL**  
Zip: **32751**  
Telephone No.: **407-740-3002**  
Fax No.: **407-740-0613**  
E-Mail Address: **cwightman@inteserra.com**  
Website Address: **www.inteserra.com**

(b) Official point of contact for the ongoing operations of the company:

Name: **Sandra O'Connor**  
Title: **Chief Financial Officer**  
Street Name & Number: **225 W. Wacker Drive, 8<sup>th</sup> Floor**  
Post Office Box:  
City: **Chicago**  
State: **IL**  
Zip: **60606**  
Telephone No.: **321-681-8300**  
Fax No.: **321-681-8301**  
E-Mail Address: **soconnor@callone.com**  
Website Address: **www.callone.com**

(c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)?

- Florida Public Service Commission
- Website – Website address: **www.callone.com**
- Other – Please provide address:

15. List the states in which the applicant:

(a) has operated as a telecommunications company.

Call One is operating in California, Illinois, Indiana, Kansas, Michigan, Missouri, Ohio, Texas and Wisconsin.

(b) has applications pending to be certificated as a telecommunications company.

None

(c) is certificated to operate as a telecommunications company.

See 15(a) above.

(d) has been denied authority to operate as a telecommunications company and the circumstances involved.

No.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

No.

(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

No.

16. Have any of the officers, directors, or any of the ten largest stockholders previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.  Yes  No

If yes, provide explanation.



(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates).  Yes  No

If yes, provide explanation and list the certificate holder and certificate number.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company.  Yes  No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17. Submit the following:

(a) **Managerial capability:** resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

**See Exhibit 3.**

(b) **Technical capability:** resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

**See Exhibit 3. In addition, the Applicant's institutional knowledge and technical expertise is demonstrated by its successful operations in nine other states dating back as far as 1999.**

(c) **Financial Capability:** applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.*

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "***Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.***"

I understand that any false statements can result in being denied a certificate of authority in Florida.

**COMPANY OWNER OR OFFICER**

Print Name: Chris Surdenik  
Title: Chief Executive Officer  
Telephone No.: 312-681-8300  
E-Mail Address: csurdenik@callone.com

Signature: \_\_\_\_\_



Date: \_\_\_\_\_

4-3-18



## CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_, I have reviewed this application and join in the petitioner's request for a transfer of the certificate.

### COMPANY OWNER OR OFFICER

Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**EXHIBIT 1**

**Certificate of Authority**

**Issued by Florida Department of State**

# *State of Florida*

## *Department of State*

I certify from the records of this office that CALL ONE INC. OF ILLINOIS is an Illinois corporation authorized to transact business in the State of Florida, qualified on July 7, 1993.

The document number of this corporation is F93000003116.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on March 15, 2017, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Ninth day of April, 2018*



*Ken Deitzner*  
**Secretary of State**

Tracking Number: CU0349081348

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>





[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Detail By Document Number](#) /

## Detail by Entity Name

Foreign Profit Corporation

CALL ONE INC. OF ILLINOIS

### Cross Reference Name

CALL ONE INC.

### Filing Information

<b>Document Number</b>	F93000003116
<b>FEI/EIN Number</b>	36-3832265
<b>Date Filed</b>	07/07/1993
<b>State</b>	IL
<b>Status</b>	ACTIVE
<b>Last Event</b>	NAME CHANGE AMENDMENT
<b>Event Date Filed</b>	05/08/2012
<b>Event Effective Date</b>	NONE

### Principal Address

225 W. WACKER DRIVE 8TH FLOOR  
CHICAGO, IL 60606

Changed: 12/14/2017

### Mailing Address

225 W. WACKER DRIVE 8TH FLOOR  
CHICAGO, IL 60606

Changed: 12/14/2017

### Registered Agent Name & Address

C T CORPORATION SYSTEM  
C/O C T CORPORATION SYSTEM  
1200 SOUTH PINE ISLAND ROAD  
PLANTATION, FL 33324

Name Changed: 12/14/2017

Address Changed: 12/14/2017

### Officer/Director Detail

#### **Name & Address**

Title CEOP

**EXHIBIT 2**

**Illinois Articles of Incorporation**

File Number 5681-519-8



*To all to whom these Presents Shall Come, Greeting:*

*I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that*

CALL ONE INC., A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON APRIL 24, 1992, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE BUSINESS CORPORATION ACT OF THIS STATE RELATING TO THE PAYMENT OF FRANCHISE TAXES, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.



*In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 23TH day of APRIL A.D. 2012 .*

*Jesse White*

Authentication #: 1211402594

Authenticate at <http://www.cyberdriveillinois.com>

SECRETARY OF STATE



File Number

5681-519-8



**To all to whom these Presents Shall Come, Greeting:**  
*I, Jesse White, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that*

ATTACHED HERETO IS A TRUE AND CORRECT COPY, CONSISTING OF 14 PAGE(S), AS TAKEN FROM THE ORIGINAL ON FILE IN THIS OFFICE FOR CALL ONE INC..



**In Testimony Whereof,** I hereto set  
*my hand and cause to be affixed the Great Seal of  
the State of Illinois, this 3RD  
day of MAY A.D. 2012*

*Jesse White*

**EXHIBIT 3**

**Biographies Key Management**

Call One, Inc.  
Key Employee Resumes

Chris Surdenik, CEO

Chris Surdenik has been with Call One since 1998 and served as CEO since 2014. Under his leadership Call One has seen tremendous growth and continues to be an innovator in the telecommunications industry by providing clients with the latest technology, first class service and competitive pricing. Prior to joining Call One, Chris served as a District Sales Manager for MCI Worldcom and Provisioning Manager for USN Communications. Chris currently serves as an Adjunct Professor of Business at the Illinois Institute of Technology and a Broad Member of the Chicago Charity Challenge. He earned a Master's Degree in Communications Science at Northwestern University and a Bachelor's Degree in Pre-Law Political Science at the University of Illinois at Urbana-Champaign.

Andrew Chura, Controller

Andrew Chura has served as Controller at Call One since 2016. Before joining Call One, Andrew served as Controller at Commercial Forged Products (2013- 2016), Rose Paving Company (2011-2013) and as Assistant Controller at Land and Lakes Company (2009-2011). He served as CFO at Tri-Powercoating, Inc. for ten years. Andrew earned a Master's Degree of Accounting from Governors State University and a Bachelor of Accounting at St. Joseph's College in Indiana. Andrew has been a Boy Scout Club Master and volunteer accountant for a children's baseball league.

George N. Pitsoulakis, Director of Operations and Product Management

George Pitsoulakis brings to Call One over 20 of hands on experience in all phases of product development. He has a proven leadership track record, both domestic and international. Prior to joining Call One, George served as CTO for Inmotion Wireless, Lead R&D for Panduit, and Director, Systems Planning and Implementation Engineering for US Cellular. He also served as Product Line Director of VoIP and IMS/FMC Solutions for Westell, Inc. and held other technical and engineering positions with GTE, Northrop Grumman, and Honeywell. George earned a Master's Degree in Business Administration and a Bachelor of Science in Electrical Engineering at Illinois Technical Institute of Technology. He completed Six Sigma/Lean Green Belt Certification at Governors State University in 2015.



## **EXHIBIT 4**

### **Financial Statements**

Due to the confidential nature of the Company's financials, these documents are submitted under seal with a request for confidential treatment.

A redacted version is included with this Application for public records.

REDACTED VERSION - FOR PUBLIC INSPECTION

Pages 1 through 14 of this document are REDACTED

# Call One Inc.

## Independent Auditor's Report and Financial Statements

December 31, 2017

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REDACTED VERSION - FOR PUBLIC INSPECTION

Pages 1 through 10 of this document are REDACTED

# Call One Inc.

## Independent Auditor's Report and Financial Statements

December 31, 2015

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REDACTED VERSION - FOR PUBLIC INSPECTION

Pages 1 through 11 of this document are REDACTED

# Call One Inc.

## Independent Auditor's Report and Financial Statements

December 31, 2016

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