



W. KEN ROGERS
E-mail: krogers@brunini.com
Direct: 601.960.6876

The Pinnacle Building, Suite 100
190 East Capitol Street
Jackson, Mississippi 39201
Telephone: 601.948.3101

Post Office Drawer 119
Jackson, Mississippi 39205
Facsimile: 601.960.6902

April 13, 2018

Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32339-0850

Via Electronic Filing

Re: 2018 CLEC Questionnaire of Telepak Networks, Inc.

To whom it may concern:

Please see the enclosed 2018 CLEC Questionnaire of Telepak Networks, Inc.. If there are any questions regarding this filing, please feel free to contact me.

Very truly yours,

BRUNINI, GRANTHAM, GROWER & HEWES, PLLC

A handwritten signature in blue ink that reads "Ken Rogers". The signature is written in a cursive, flowing style.

W. Ken Rogers

WKR/vcb
Enclosures
cc: Samantha McBride

2018 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 16, 2018)¹

TX606

Telepak Networks, Inc.

Contact name & title: Samantha McBride - Accountant

Telephone number: 601-974-7885

E-mail address: smcbride@cspire.com

Stock Symbol (if company is publicly traded): _____

Questions About Your Company

1. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2017**.

2. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection?

Yes (Chapter 7) _____ Yes (Chapter 11) _____ No X _____

3. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

- | | |
|---|---|
| <input type="checkbox"/> Private line/special access | <input type="checkbox"/> Wholesale loops |
| <input checked="" type="checkbox"/> VoIP | <input type="checkbox"/> Fiber or copper based video service |
| <input type="checkbox"/> Wholesale transport | <input type="checkbox"/> Cable television |
| <input checked="" type="checkbox"/> Interexchange service | <input type="checkbox"/> Satellite television |
| <input type="checkbox"/> Cellular/wireless service | <input checked="" type="checkbox"/> Broadband Internet access |
| <input type="checkbox"/> Other | |

4. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.

Residential _____ Business 100% Not applicable _____

5. Does your company currently publicly publish your service and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on a webpage. (Chapter 364.04, F.S.)

Yes _____ If yes, where? _____ No X _____

PLEASE TURN OVER

¹ The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

2018 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 16, 2018)

Questions About the Competitive Markets

6. Have you experienced any significant barriers in entering Florida's local exchange markets? Please describe any major barriers encountered that may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general information is welcome.

In the markets we actively serve, we have not had any significant barriers.

7. What types of customers do you pursue/what does your typical customer look like?

Telepak Networks pursues and is proud to serve municipalities and businesses of all sizes and all business verticals (healthcare, financial, manufacturing, hospitality, retail, etc)

8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?

Telepak Networks wins by delivering high quality technical solutions with an uncommon commitment to customer service and support. The most impactful changes over time are related to an ever increasing portfolio of the highest quality telecom and technology services / solutions –enabling us to grow with our customers.

9. Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today?

As a facilities-based CLEC, Telepak Networks' primary challenges are related to regulatory obstacles to deployment, including permitting delays at the federal, state, and local levels. The costs incurred by CLECs as a result of delays or duplicative survey and NEPA-related work encountered during permitting can make deployment uneconomic in many non-urban areas. Similarly, local jurisdictions often seek to impose fees for CLECs' access to the Public Right of Way (PROW) that are wholly unrelated to the actual cost of enabling such access to the PROW. These fee structures can often prevent construction of competitive broadband facilities that might otherwise have been economically feasible.

10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?

The number of decisions made by the FCC since 1996 impacting the status of CLEC competition is substantial. However, the most recent significant decisions include (1) the FCC's decision (now vetoed by Congress via the Congressional Review Act) to preempt FTC authority over consumer privacy and applying a different, heightened standard of conduct to ISPs; (2) the reclassification of broadband services under Title II of the Communications Act; (3) The FCC's recent reversal of its earlier decision to reclassify broadband services under Title II of the Communications Act.

11. Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their IP trial central office in West Delray Beach? If so, what was your experience there?

No – we do not have any customers or sales activity in that part of FL at this time

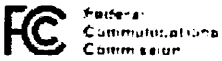
12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?

States should in every possible instance adopt policies to streamline and standardize permitting and pole attachment processes that encourage the deployment of competitive broadband services.

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

With regard to facilities-based CLECs, the Commission's most important work in the next 5 years will focus on eliminating regulatory burdens to deployment, such as those mentioned in response to No. 9, above, and in working with Congress to develop a long-term policy solution for the regulation of broadband services.

Please use additional paper if needed.



(RETAIN FOR YOUR RECORDS)
Form 477 Filing Summary

FRN: 0003806668 Data as of: Dec 31, 2017 Operations: Non-ILEC Submission Status: Original - Submitted Last Updated: Mar 1, 2018 11:51:39

Filer Identification

Section	Question	Response
Filer Information	Provider Name	Telepak Networks, Inc.
	Holding Company Name	Telapex, Inc.
	SAC ID	289011
	499 ID	820184
Data Contact Information	Data Contact Name	Stacey Lindley
	Data Contact Phone Number	(601) 974-7609
	Data Contact E-mail	slindley@cspire.com
Emergency Operations Contact Information	Emergency Operations Name	Clay Branch
	Emergency Operations Phone Number	(601) 487-5628
	Emergency Operations E-mail	cbranch@cspire.com
Certifying Official Contact Information	Certifying Official Name	Benjamin C. Pace
	Certifying Official Phone Number	(601) 974-7151
	Certifying Official E-mail	bpace@cspire.com

Data Submitted

Form Section	File Name	Date & Time	Number of Rows
Fixed Broadband Deployment	csf_fbbdfile_123117.csv	Feb 28, 2018 18:22:15	51018
Fixed Broadband Subscription	cv_tpx_form477_csf_broadband_upload_20180101.txt	Feb 23, 2018 15:21:58	53
Fixed Voice Subscription	TNI VOIP UPLOAD FILE 12.31.2017.csv	Feb 22, 2018 17:08:21	495

Fixed Broadband Deployment

Census Block Counts by State, DBA Name and Technology

State	DBA Name	Technology	Blocks
Alabama	Telepak Networks Inc	Optical Carrier/Fiber to the End User	2375
Louisiana	Telepak Networks Inc	Optical Carrier/Fiber to the End User	90
Mississippi	Telepak Networks Inc	Optical Carrier/Fiber to the End User	48253
Tennessee	Telepak Networks Inc	Optical Carrier/Fiber to the End User	300
Total			51018
State	DBA Name	Technology	Blocks

**Fixed
Broadband
Subscription**

Fixed Broadband Subscriptions by State, Technology and End-user Type

State	Technology	Census Tracts	Subscriptions		
			Consumer	Business / Govt	Total
Mississippi	Asymmetric xDSL	18	510	638	1148
	Optical Carrier/Fiber to the End User	35	207	3452	3659
Total		53	717	4090	4807

Fixed Broadband Subscriptions by Bandwidths and End-user Type

Downstream Bandwidth (In Mbps)	Upstream Bandwidth (In Mbps)	Consumer	Business / Govt	Total
10.000	10.000	0	6	6
50.000	50.000	510	632	1142
1000.000	1000.000	207	3452	3659
Total		717	4090	4807

Fixed Broadband Subscriptions by Technology, Bandwidths and End-user Type

Technology	Downstream Bandwidth (In Mbps)	Upstream Bandwidth (In Mbps)	Consumer	Business / Govt	Total
Asymmetric xDSL	10.000	10.000	0	6	6
	50.000	50.000	510	632	1142
Optical Carrier/Fiber to the End User	1000.000	1000.000	207	3452	3659
Total			717	4090	4807

**Fixed Voice
Subscription**

VGE Lines and VoIP Subscriptions by State and End-user Type

State	Total VGE Lines	Consumer VGE Lines	Total VoIP Subscriptions	Consumer VoIP Subscriptions
Alabama	0	0	1232	0
Arizona	0	0	114	0
Arkansas	0	0	142	0
Connecticut	0	0	310	0
Florida	0	0	158	0
Georgia	0	0	101	0
Illinois	0	0	15	0
Kentucky	0	0	6	0
Louisiana	0	0	464	0
Mississippi	0	0	34452	2220
South Carolina	0	0	9	0

State	Total VGE Lines	Consumer VGE Lines	Total VoIP Subscriptions	Consumer VoIP Subscriptions
Tennessee	0	0	1356	0
Texas	0	0	104	0
Total	0	0	38463	2220

**Fixed Voice
Subscription
(iVoIP)**

Over-the-top VoIP Subscriptions by State and End-user Type

State	Total	Consumer	Business / Govt
Alabama	717	0	717
Arizona	0	0	0
Arkansas	37	0	37
Connecticut	0	0	0
Florida	7	0	7
Georgia	0	0	0
Illinois	0	0	0
Kentucky	0	0	0
Louisiana	242	0	242
Mississippi	2867	0	2867
South Carolina	0	0	0
Tennessee	192	0	192
Texas	62	0	62
Total	4124	0	4124

All other VoIP Subscriptions by State, End-user Type, Bundle and Last-mile Medium

State	Total	by End-user Type		by Bundle		by Last-mile Medium			
		Consumer	Business / Government	Sold w/ Internet	Sold w/o Internet	FTTP	Coax	Fixed Wireless	Copper
Alabama	515	0	515	381	134	515	0	0	0
Arizona	114	0	114	114	0	114	0	0	0
Arkansas	105	0	105	105	0	105	0	0	0
Connecticut	310	0	310	310	0	310	0	0	0
Florida	151	0	151	41	110	151	0	0	0
Georgia	101	0	101	85	16	101	0	0	0
Illinois	15	0	15	0	15	15	0	0	0
Kentucky	6	0	6	0	6	6	0	0	0
Louisiana	222	0	222	166	56	222	0	0	0

State	Total	by End-user Type		by Bundle		by Last-mile Medium			
		Consumer	Business / Government	Sold w/ Internet	Sold w/o Internet	FTTP	Coax	Fixed Wireless	Copper
Mississippi	31585	2220	29365	21124	10461	31585	0	0	0
South Carolina	9	0	9	0	9	9	0	0	0
Tennessee	1164	0	1164	485	679	1164	0	0	0
Texas	42	0	42	42	0	42	0	0	0
Total	34339	2220	32119	22853	11486	34339	0	0	0

VERIFICATION


STATE OF MISSISSIPPI

COUNTY OF HINDS

PERSONALLY appeared before me, the undersigned authority in and for the jurisdiction aforesaid, the within named W. Ken Rogers, Jr., who being by me first duly sworn, stated on oath that he is the attorney for Telepak Networks, Inc., and that he has read the above and foregoing 2018 CLEC Questionnaire, that to the best of his knowledge, information and belief there is good ground to support it, and that it is not interposed for delay.


W. Ken Rogers, Jr.

SWORN TO AND SUBSCRIBED BEFORE ME, this the 13th day of April, 2018.


NOTARY PUBLIC

My Commission Expires:



CERTIFICATE OF SERVICE

I, W. Ken Rogers, Jr., do hereby certify that in accordance with Rule 28-106.104 of the Florida Public Service Commission Rules I have this day caused to be filed by electronic filing the foregoing 2018 CLEC Questionnaire for Telepak Networks, Inc. with the Florida Public Service Commission.

This the 13th day of April, 2018.



W. Ken Rogers, Jr.