



22001 Loudoun County Pkwy
Ashburn, VA 20147

VIA OVERNIGHT DELIVERY

April 13, 2018

Ms. Beth Salak
Office of Telecommunications
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

REDACTED

Re: **CONFIDENTIAL MATERIALS ENCLOSED**
XO Communications Services, LLC's Response to 2018 CLEC Questionnaire

Dear Ms. Salak:

Attached is a **CONFIDENTIAL** copy of the following information which forms part of XO Communications Services, LLC's ("XO") response to the 2018 Local Competition Report Data Request:

- Answer to question number 4 questionnaire;
- FCC Form 477 for December 31, 2017.

XO deems this information is confidential. The enclosed yellow highlighted portions of the response and FCC Form 477 constitute proprietary confidential business information of XO within the meaning of Section 364.183(1), Florida Statutes. These highlighted responses contain sensitive business information relating to competitive interests and public disclosure of this information would impair the competitive business of XO.

One copy is enclosed which highlights the information for which XO deems confidentiality. Two redacted copies of the confidential information are also enclosed. If there are any questions regarding this filing, please contact me at 703-694-5951 or via email at Sharon.e.adams@verizon.com.

Respectfully submitted,

Sharon Adams
Government Relations Analyst

Enclosure

COM	___
AFD	___
APA	___
ECO	___
ENG	___
GCL	___
<u>IDM</u>	1 redacted
CLK	___

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 2018 APR 17 AM 9:49
 COMMISSION
 CLERK

2018 Competitive Local Exchange Carrier (CLEC) Questionnaire

(Due by April 16, 2018)¹

Company Code TX205
Company Name XO Communications Services, LLC
Contact name & title: SHARON ADAMS, Government Relations Analyst
Telephone number: 703-694-5951
E-mail address: Sharon.e.adams@verizon.com
Stock Symbol (if company is publicly traded): _____

Questions About Your Company

1. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2017**.

SEE Attachment

2. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection?

Yes (Chapter 7) _____

Yes (Chapter 11) _____

No X

3. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

X Private line/special access

X VoIP

X Wholesale transport

X Interexchange service

_____ Cellular/wireless service

_____ Other

_____ Wholesale loops

_____ Fiber or copper based video service

_____ Cable television

_____ Satellite television

X Broadband Internet access

4. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.

Residential _____

Business

Not applicable _____

5. Does your company currently publicly publish your service and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on a webpage. (Chapter 364.04, F.S.)

Yes _____

If yes, where? _____

No X

PLEASE TURN OVER

¹ The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

Questions About the Competitive Markets

6. Have you experienced any significant barriers in entering Florida's local exchange markets? Please describe any major barriers encountered that may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general information is welcome.

XO has no significant barriers to report.

7. What types of customers do you pursue/what does your typical customer look like?

XO has no additional comments.

8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20?

XO has no additional comments.

9. Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today?

XO has no additional comments.

10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?

XO has no additional comments.

11. Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their IP trial central office in West Delray Beach? If so, what was your experience there?

XO has no additional comments.

12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?

XO has no additional comments.

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

XO has no additional comments.

Please use additional paper if needed.



Main Menu (dashboard.xhtml)

Submission Menu (/form477/submission-menu.xhtml?jftfdi=&jffi=submission-menu&refid=Nkdvrf&pageCode=vote-menu&FBDerror=true&FBSerror=true&PIerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBSerror=true&MLTerror=true&FVerror=true)
Form 477 Instructions (http://www.fcc.gov/form477/477inst.pdf)

Help (https://esupport.fcc.gov/request.htm) | OMB No. (OMB Number) 3060-0816

FRN: 0006275945

XO Communications Services, LLC

Operations: Non-ILEC Data as of: Dec 31, 2017

Submission Status

Original - Submitted

Last Updated: Mar 15, 2018 13:39:14

Local Exchange Telephone Subscription

For each state in which you have one or more customers,

- 1. allocate lines provided to other providers between Wholesale and UNE-L;
2. allocate lines provided to end users by (a) Services Sold, (b) Product Type, (c) Ownership and (d) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating_vge_lines.pdf). Every cell must contain a number. Blanks will cause an error. Save your work as you go and when you've entered data for each state, click Finished »

Each cell must contain a number, even if it's zero!

Subscriptions Listed By State

Florida

* All fields are required

Arizona

Lines provided to Unaffiliated Providers

California

Wholesale: UNE-L:

Colorado

Connecticut

Delaware

Lines provided to End Users...

District of Columbia

by Services Sold

Total: Voice with Internet: Voice without Internet:

Florida

Georgia

Idaho

by Product Type

Illinois

Total: Consumer Total Business / Gov. (Government) Total

Indiana

Iowa

Kansas

Kentucky

Consumer & No PIC (Presubscribed Interexchange Carrier): Business/Gov. (Government) & No PIC (Presubscribed Interexchange Carrier):

Maryland

Massachusetts

Michigan

Consumer & PIC (Presubscribed Interexchange Carrier): Business/Gov. (Government) & PIC (Presubscribed Interexchange Carrier):

by Ownership

Total: Owned: UNE-L: Resale:

by Last-mile Medium

Total: FTTP: Coaxial Cable: Fixed Wireless: Copper:



Main Menu (dashboard.xhtml)

Submission Menu (fform477/submission-menu.xhtml?jftfdi=&jffi=submission-menu&refId=HEVkad&pageCode=vote-menu&FBError=true&FBSerror=true&Plerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBSerror=true&MLTerror=true&FVerror=true)
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Interconnected VoIP Subscriptions

For each state in which you have one or more iVoIP subscribers,

- 1. allocate over-the-top iVoIP subscriptions, where you provide service to end users without also supplying last-mile facilities, between Consumer and Business / Government subscribers;
2. allocate all other iVoIP subscriptions, where you provide service to end users and also supply last-mile facilities, by (a) End User Type, (b) Services Sold, and (c) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating_voip_subscriptions.pdf).

Each cell must contain a number, even if it's zero! Blanks will cause an error.

Save your work as you go, and when you've entered data for each state, click Finished »

Subscriptions by State

Florida

* All fields are required

Alabama

Arizona

Arkansas

California

Colorado

Connecticut

Delaware

District of Columbia

Florida

Georgia

Idaho

Illinois

Indiana

Iowa

Kansas

Kentucky

Louisiana

Grand Totals, by End-user Type

Table with 3 columns: Total, Consumer, Business / Gov. (Government). Data is redacted.

Over-the-top Subscriptions

Service to End Users Provided Without also Supplying Last-mile Facilities

Table with 3 columns: Total, Consumer, Business / Gov. (Government). Data is redacted.

All Other Subscriptions

Service to End Users Provided over Last-mile Facilities Supplied by the Provider... by End-user Type

Table with 3 columns: Total, Consumer, Business / Gov. (Government). Data is redacted.

by Services Sold

Table with 3 columns: Total, Voice with Internet, Voice without Internet. Data is redacted.

by Last-mile Medium

Table with 5 columns: Total, FTTP, Coaxial Cable, Fixed Wireless & Satellite, Copper. Data is redacted.

Cancel

Next State

Finished »