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[www.stjoegas.com](http://www.stjoegas.com)

April 30, 2018

Carlotta S. Stauffer, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. **180004-GU**  
Conservation Cost Recovery Clause

Dear Ms. Stauffer,

Attached for electronic filing in the above referenced docket is St. Joe Natural Gas Company's Conservation True-Up for the year 2017.

- 1 - Petition for Approval Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,

A handwritten signature in blue ink that reads "Debbie Stitt". The signature is fluid and cursive.

Debbie Stitt  
Energy Conservation Analyst

Emailed Copies: All known parties of record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

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Docket No. 180004-GU  
Filing Date: April 30, 2018

**PETITION FOR APPROVAL OF  
ST. JOE NATURAL GAS COMPANY'S  
FINAL TRUE-UP AMOUNT**

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St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve-month period ended December 31, 2017. In support, hereof SJNG states:

1) The name of the Petitioner and the business address of its principal office are:

St. Joe Natural Gas Company, Inc.  
301 Long Avenue - P.O. Box 549  
Port St. Joe, Florida 32457-0549

2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:


Debbie Stitt  
Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
dstitt@stjoegas.com

3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an under-recovery of \$2,059.00 for the twelve months ending December 31, 2017.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$2,059.00 under-recovery as the final true-up amount for the Period January 2017 - December 2017 dated this 30th day of April, 2018.

Respectfully Submitted,



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Charles A. Shoaf, Vice-President  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 ext. 208

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

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Docket No. 180004-GU  
Filing Date: April 30, 2018

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been emailed to all known parties of record in this docket dated this 30th day of April, 2018.

Ansley Watson, Jr.  
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Sebring Gas System, Inc.  
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Office of Public Counsel  
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c/o The Fl. Legislature  
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Southern Company Gas  
Elizabeth Wade/Blake O'Farrow  
Ten Peachtree Place  
Location 1470  
Atlanta, GA 30309  
[ewade@southernco.com](mailto:ewade@southernco.com)

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost  
3. Recovery Clause

Docket No. 180004-GU  
Filing Date: April 30, 2018

4. \_\_\_\_\_/

5.

6.

**DIRECT TESTIMONY OF DEBBIE STITT ON  
BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

7.

8. Q. Please state your name, business address, by whom you are  
9. employed and in what capacity.

10. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456

11. St. Joe Natural Gas Company in the capacity of Energy

12. Conservation Analyst.

13. Q. What is the purpose of your testimony?

14. A. My purpose is to submit the expenses and revenues

15. associated with the Company's conservation programs

16. during the twelve-month period ending December 31, 2017

17. and to identify the final true-up amount related to that

18. period.

19. Q. Have you prepared any exhibits in conjunction with your

20. testimony?

21. A. Yes, I have prepared and filed together with this testimony

22. this 30th day of April, 2018 Schedules CT-1 through

23. CT-5 prescribed by the Commission Staff which have

24. collectively been entitled "Adjusted Net True-up for

25. twelve months ending December 31, 2017" for identi-

fication

1. Q. What amount did St. Joe Natural Gas spend on conser-  
2. vation programs during the period?

3. A. \$144,900.00

4. Q. What is the final true-up amount associated with this  
5. twelve-month period ending December 31, 2017?

6. A. The final true-up amount for December 31, 2017 is  
7. an under-recovery of \$2,059.

8. Q. Does this conclude your testimony?

9. A. Yes

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ADJUSTED NET TRUE-UP  
FOR MONTHS: JANUARY 2017 THROUGH DECEMBER 2017

END OF PERIOD NET TRUE-UP

PRINCIPLE	52,478	
INTEREST	<u>499</u>	52,976

LESS PROJECTED TRUE-UP

PRINCIPLE	50,444	
INTEREST	<u>473</u>	<u>50,917</u>

ADJUSTED NET TRUE-UP		<u><u>2,059</u></u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2017 THROUGH DECEMBER 2017

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	144,900	139,200	5,700
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	144,900	139,200	5,700
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	144,900	139,200	5,700
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-92,422	-88,756	-3,666
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	52,478	50,444	2,034
INTEREST PROVISION	<u>499</u>	<u>473</u>	<u>26</u>
END OF PERIOD TRUE-UP	<u><u>52,976</u></u>	<u><u>50,917</u></u>	<u><u>2,059</u></u>

( ) REFLECTS OVER-RECOVERY

\* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED



ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
 FOR MONTHS: JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	34,150	0	0	0	34,150
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	25,450	0	0	0	25,450
PROGRAM 3: RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	69,800	0	0	0	69,800
PROGRAM 4: LARGE FOOD SERVICE COMMERCIAL	0	0	0	0	9,500	0	0	0	9,500
PROGRAM 5: COMMERCIAL HOPITALITY AND LODGING	0	0	0	0	6,000	0	0	0	6,000
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 2: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	144,900	0	0	0	144,900

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
 FOR MONTHS: JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	5,850	0	0	0	5,850
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	2,400	0	0	0	2,400
PROGRAM 3: RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	-7,550	0	0	0	-7,550
PROGRAM 4: LARGE FOOD SERVICE COMMERCIAL	0	0	0	0	3,000	0	0	0	3,000
PROGRAM 5: COMMERCIAL HOPITALITY AND LODGING	0	0	0	0	2,000	0	0	0	2,000
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 1: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 2: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	0	0	0	0	5,700	0	0	0	5,700

( ) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2017 THROUGH DECEMBER 2017

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	3,600	550	150	2,600	1,650	3,750	0	6,950	700	3,450	6,150	4,600	34,150
PROGRAM 2:	1,550	3,600	2,600	1,900	2,975	925	0	2,775	2,025	3,300	2,625	1,175	25,450
PROGRAM 3:	8,250	5,400	6,400	6,500	5,900	8,350	2,000	9,500	3,550	3,800	5,350	4,800	69,800
PROGRAM 4:	2,000	3,000	0	0	0	0	0	1,500	0	0	3,000	0	9,500
PROGRAM 5:	0	2,000	0	0	0	0	0	2,000	0	2,000	0	0	6,000
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>15,400</b>	<b>14,550</b>	<b>9,150</b>	<b>11,000</b>	<b>10,525</b>	<b>13,025</b>	<b>2,000</b>	<b>22,725</b>	<b>6,275</b>	<b>12,550</b>	<b>17,125</b>	<b>10,575</b>	<b>144,900</b>
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	15,400	14,550	9,150	11,000	10,525	13,025	2,000	22,725	6,275	12,550	17,125	10,575	144,900

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS JANUARY 2017 THROUGH DECEMBER 2017

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-23,173	-17,011	-15,784	-17,254	-10,833	-9,807	-11,387	-8,938	-10,482	-8,401	-12,428	-17,048	-162,545
4. TOTAL REVENUES	-23,173	-17,011	-15,784	-17,254	-10,833	-9,807	-11,387	-8,938	-10,482	-8,401	-12,428	-17,048	-162,545
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	70,123
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-17,329	-11,167	-9,941	-11,411	-4,989	-3,963	-5,544	-3,095	-4,638	-2,557	-6,585	-11,205	-92,422
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	15,400	14,550	9,150	11,000	10,525	13,025	2,000	22,725	6,275	12,550	17,125	10,575	144,900
8. TRUE-UP THIS PERIOD	-1,929	3,383	-791	-411	5,536	9,062	-3,544	19,630	1,637	9,993	10,540	-630	52,478
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	34	32	34	34	33	36	37	43	48	48	55	63	499
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	70,123	62,385	59,956	53,355	47,135	46,861	50,115	40,765	54,596	50,437	54,635	59,387	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	62,385	59,956	53,355	47,135	46,861	50,115	40,765	54,596	50,437	54,635	59,387	52,976	52,976

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2017 THROUGH DECEMBER 2017

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	70,123	62,385	59,956	53,355	47,135	46,861	50,115	40,765	54,596	50,437	54,635	59,387	
2. ENDING TRUE-UP BEFORE INTEREST	<u>62,350</u>	<u>59,924</u>	<u>53,321</u>	<u>47,101</u>	<u>46,828</u>	<u>50,080</u>	<u>40,728</u>	<u>54,552</u>	<u>50,389</u>	<u>54,587</u>	<u>59,332</u>	<u>52,914</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	132,473	122,308	113,277	100,456	93,963	96,941	90,843	95,318	104,985	105,024	113,966	112,300	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>66,237</u>	<u>61,154</u>	<u>56,639</u>	<u>50,228</u>	<u>46,982</u>	<u>48,470</u>	<u>45,422</u>	<u>47,659</u>	<u>52,493</u>	<u>52,512</u>	<u>56,983</u>	<u>56,150</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.630%	0.620%	0.630%	0.800%	0.840%	0.860%	0.900%	1.080%	1.110%	1.090%	1.120%	1.200%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>0.620%</u>	<u>0.630%</u>	<u>0.800%</u>	<u>0.840%</u>	<u>0.860%</u>	<u>0.900%</u>	<u>1.080%</u>	<u>1.110%</u>	<u>1.090%</u>	<u>1.120%</u>	<u>1.200%</u>	<u>1.490%</u>	
7. TOTAL (SUM LINES 5 & 6)	1.250%	1.250%	1.430%	1.640%	1.700%	1.760%	1.980%	2.190%	2.200%	2.210%	2.320%	2.690%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0.625%	0.625%	0.715%	0.820%	0.850%	0.880%	0.990%	1.095%	1.100%	1.105%	1.160%	1.345%	
9. MONTHLY AVG INTEREST RATE	0.052%	0.052%	0.060%	0.068%	0.071%	0.073%	0.083%	0.091%	0.092%	0.092%	0.097%	0.112%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>34</u>	<u>32</u>	<u>34</u>	<u>34</u>	<u>33</u>	<u>36</u>	<u>37</u>	<u>43</u>	<u>48</u>	<u>48</u>	<u>55</u>	<u>63</u>	499



ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	4
PLANNED HEATING SYSTEMS	7
PLANNED CLOTHES DRYER	8
PLANNED GAS RANGE	18
PLANNED GAS TANKLESS W/H	40

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$34,150

<u>PROGRAM PROGRESS SUMMARY:</u>	
INSTALLED WATER HEATERS:	0
INSTALLED HEATING SYSTEMS:	6
INSTALLED CLOTHES DRYER	11
INSTALLED GAS RANGE	28
INSTALLED GAS TANKLESS W/H	47

ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRIC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLOTHES DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		10
PLANNED HEATING SYSTEMS		3
PLANNED CLOTHES DRYER		6
PLANNED GAS RANGE		22
PLANNED GAS TANKLESS W/H		21

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES      \$25,450

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		5
INSTALLED HEATING SYSTEMS:		7
INSTALLED CLOTHES DRYER		2
INSTALLED GAS RANGE		17
INSTALLED GAS TANKLESS W/H		21



ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		119
PLANNED HEATING SYSTEMS		20
PLANNED CLOTHES DRYER		17
PLANNED GAS RANGE		31
PLANNED GAS TANKLESS W/H		27

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$69,800

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		115
INSTALLED HEATING SYSTEMS:		22
INSTALLED CLOTHES DRYER		18
INSTALLED GAS RANGE		30
INSTALLED GAS TANKLESS W/H		25

ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM TITLE: LARGE FOOD SERVICE COMMERCIAL

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
	<u>\$8,000.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED GAS WATER HEATING		0
PLANNED FRYER		0
PLANNED GAS RANGE		0
PLANNED GAS TANKLESS W/H		0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES      \$9,500

<u>PROGRAM PROGRESS SUMMARY:</u>		
ACTUAL GAS WATER HEATING		0
ACTUAL FRYER		0
ACTUAL GAS RANGE		3
ACTUAL GAS TANKLESS W/H		1

ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2017 THROUGH DECEMBER 2017

PROGRAM TITLE: COMMERCIAL HOPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels prlmarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	0
PLANNED FRYER	0
PLANNED RANGE	0
PLANNED TANKLESS W/H	0
PLANNED DRYER	0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$6,000

<u>PROGRAM PROGRESS SUMMARY:</u>	
INSTALLED WATER HEATERS:	2
INSTALLED FRYER	0
INSTALLED RANGE	0
INSTALLED TANKLES W/H	3
INSTALLED DRYER	0