

March 15, 2019

Mr. Adam Teitzman, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 20190001-EI

Dear Mr. Teitzman:

Enclosed is Gulf Power Company's Request for Confidential Classification pertaining to Gulf Power's response to Staff's First Set of Interrogatories (Nos. 1-7) in the above-referenced docket.

Sincerely,

cc: Gulf Power Company

Russell Badders, Esq., VP & Associate General Counsel



BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and purchased power cost recovery clause and generating performance incentive factor

Docket No.:

20190001-EI

Date:

March 18, 2019

REQUEST FOR CONFIDENTIAL CLASSIFICATION

GULF POWER COMPANY ["Gulf Power", "Gulf", or the "Company"], by and through its undersigned attorneys and pursuant to Rule 25-22.006, Florida Administrative Code, hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain information submitted by Gulf Power in response to Commission Staff's First Set of Interrogatories to Gulf Power Company (Nos. 1-7). As grounds for this request, the Company states:

- 1. A portion of the information submitted by Gulf Power in response to interrogatories numbered 1, 2, 4, and 5 of Commission Staff's First Set of Interrogatories constitutes proprietary confidential business information concerning bids or other contractual data the disclosure of which would impair the efforts of Gulf Power to contract for goods and/or services on favorable terms. The information is entitled to confidential classification pursuant to section 366.093(3)(d) and (e), Florida Statutes. Specifically, the confidential information consists of pricing and other commercial terms for coal and natural gas offered to and/or purchased by Gulf Power in connection with Requests for Proposal issued by Gulf Power in 2018. Disclosure of this information would negatively impact Gulf's ability to negotiate pricing favorable to its customers in the future. In addition, potential counterparties may refuse to enter into future contracts with Gulf, or may charge higher prices, if these terms were made public.
- The information filed pursuant to this Request is intended to be, and is treated as, confidential by Gulf Power and, to this attorney's knowledge, has not been otherwise publicly disclosed.

3. Submitted as Exhibit "A" are copies of the subject documents, on which are highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the subject documents, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line justification for the request for confidential classification.

WHEREFORE, Gulf Power Company respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Respectfully submitted this 15th day of March, 2019.

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Attorneys for Gulf Power Company

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and purchased power cost		
recovery clause and generating performance	Docket No.:	20190001-EI
incentive factor	Date:	March 18, 2019

REQUEST FOR CONFIDENTIAL CLASSIFICATION

EXHIBIT "A"

Provided to the Commission Clerk under separate cover as confidential information.

EXHIBIT "B"

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 1 of 11

 For each Request for Proposal (RFP) for coal issued in 2018 by or on behalf of Gulf, list the bids received. For each bid, include the supplier, tonnage bid, coal quality, and delivered price information, as well as the method and route of delivery.

ANSWER:

OCTOBER 2, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on October 2, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the October 2, 2018, solicitation, purchases of bituminous coal were to be made for Plant Crist. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2021 (three years).

In response to this RFP, eighteen (18) bids were received from nine (9) different coal suppliers. The bids received were from the Central Appalachian, Northern Appalachian, Illinois Basin, Colorado and Colombian coal supply regions.

Table 1 (2019 Bids):

Α	В	С	D	Ε	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered(\$MMBtu)
1	FORESIGHT			RAIL	A STATE OF THE STATE OF
8	PEABODY			RAIL	THE REAL PROPERTY.
9	SUNRISE	THE RESERVE		RAIL	A CONTRACTOR
10	SUNRISE			RAIL	- DEPOS
11	WHITE STALLION	The state of the s		RAIL	
3	ALLIANCE			RAIL	
4	ALLIANCE	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		RAIL	THE REAL PROPERTY.
14	WHITE STALLION			BARGE	The second
13	WHITE STALLION	SECTION SECTION		BARGE	A COLUMN TO
6	PEABODY	THE PARTY OF THE P		RAIL	
12	WHITE STALLION			RAIL	
2	CONTURA			RAIL	THE REAL PROPERTY.
7	PEABODY	H. Williams		RAIL	STATE OF STREET
17	ARCH	A CALLED		RAIL	MA CARLO
18	SOUTHLAND RESOURCES	CONTRACTOR OF THE PARTY OF THE		TRUCK	
16	ARCH			RAIL	
5	PEABODY	1000		RAIL	
15	GLENCORE			BARGE	

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 2 of 11

MAY 29, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on May 29, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the May 29, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Daniel. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2022 (four years).

In response to this RFP, thirteen (13) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 2 (2019 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered(\$MMBtu)
13	BLACKJEWEL			RAIL	THE RESIDENCE
8	PEABODY			RAIL	H TEN BOOK
12	BUCKSKIN			RAIL	
7	PEABODY			RAIL	
11	ARCH COAL			RAIL	
10	ARCH COAL			RAIL	A TANK OF SHIPE
6	PEABODY			RAIL	THE RESERVE
9	ARCH COAL			RAIL	
2	CLOUD PEAK			RAIL	AND DESCRIPTION
5	PEABODY			RAIL	
1	CLOUD PEAK			RAIL	
4	PEABODY			RAIL	
3	CLOUD PEAK			RAIL	

AUGUST 30, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on August 30, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the August 30, 2018 solicitation, purchases of bituminous coal were to be made for Plant Daniel. The solicitation requested bids for a term beginning October 1, 2018, through March 31, 2019.

In response to this RFP, six (6) bids were received from five (5) different coal suppliers. The bids received were from the Central Appalachian, Northern Appalachian, Illinois Basin, Colorado and Colombian coal supply regions. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 3 of 11

Table	3	(2018)	Bids'):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
3	WISE ENERGY GROUP			RAIL	THE PE
6	WHITE STALLION ENERGY, LLC			RAIL	S desik
1	MURRAY ENERGY CORP			RAIL	ALC: U
5	WHITE STALLION ENERGY, LLC			RAIL	-15
4	PEERLESS MINERALS, LLC			RAIL	110
2	ARCH COAL INC.			RAIL	WALL TO SERVICE AND ADDRESS OF THE PARTY OF

OCTOBER 2, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on October 2, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the October 2, 2018, solicitation, purchases of bituminous coal were to be made for Plant Daniel. The solicitation requested bids for a term beginning January 1, 2019 through December 31, 2021 (three years).

In response to this RFP, eighteen (18) bids were received from nine (9) different coal suppliers. The bids received were from the Central Appalachian, Northern Appalachian, Illinois Basin, Colorado and Colombian coal supply regions. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 4 of 11

Table 4 (2019 Bids):

A	B	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
1	FORESIGHT			RAIL	THE PARK
8	PEABODY			RAIL	
9	SUNRISE COAL	TO SHITE		RAIL	TO THE PER
10	SUNRISE COAL	E THE LEW		RAIL	
3	ALLIANCE			RAIL	
4	ALLIANCE			RAIL	
11	WHITE STALLION			RAIL	
14	WHITE STALLION	A STATE OF THE STA		RAIL	
13	WHITE STALLION	2 2 3 1 1		RAIL	
6	PEABODY			RAIL	
12	WHITE STALLION	THE REAL PROPERTY.		RAIL	
7	PEABODY			RAIL	
17	ARCH	ELECTION OF		RAIL	
16	ARCH			RAIL	MERCE
5	PEABODY			RAIL	-
18	SOUTHLAND RESOURCES	THE PARTY		RAIL	
15	GLENCORE	55-77-77-18		RAIL	
1	FORESIGHT		MENTEN TO	RAIL	

Table 5 (2020 Bids):

A	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
1	FORESIGHT	STATE OF		RAIL	
10	SUNRISE COAL			RAIL	
8	PEABODY	THE REAL		RAIL	
9	SUNRISE COAL			RAIL	
3	ALLIANCE	- TEST S.		RAIL	
11	WHITE STALLION			RAIL	
14	WHITE STALLION	THE REST		RAIL	
12	WHITE STALLION			RAIL	
6	PEABODY	ASSESSED BY		RAIL	
13	WHITE STALLION			RAIL	
2	CONTURA	The same		RAIL	
7	PEABODY	THE REAL PROPERTY.		RAIL	
17	ARCH			RAIL	THE HER
5	PEABODY	THE REAL PROPERTY.	Service .	RAIL	Marie Land

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 5 of 11

FEBRUARY 8, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on February 8, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the February 8, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning April 1, 2018, through June 30, 2018 (three months).

In response to this RFP, eleven (11) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 6 (2018 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	BLACKJEWEL EAGLE BUTTE			RAIL	1
1	BUCKSKIN			RAIL	
11	PEABODY RAWHIDE			RAIL	
9	PEABODY CABALLO			RAIL	200
2	CLOUD PEAK CORDERO ROJO			RAIL	
10	PEABODY NARM NORTH			RAIL	THE REAL PROPERTY.
6	BLACKJEWEL BELLE AYR			RAIL	
4	ARCH BLACK THUNDER			RAIL	
3	CLOUD PEAK ANTELOPE			RAIL	1150
7	PEABODY NARM			RAIL	SECTION S
8	PEABODY NARM			RAIL	

MAY 29, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on May 29, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List.

Regarding the May 29, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning July 1, 2018 through September 30, 2018 (three months).

In response to this RFP, twelve (12) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 6 of 11

Table 7	(2018)	Bids)	1:
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Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
11	BLACKJEWEL EAGLE BUTTE			RAIL	San State
6	BUCKSKIN			RAIL	
5	PEABODY RAWHIDE			RAIL	THE REAL PROPERTY.
3	PEABODY CABALLO			RAIL	
8	CLOUD PEAK CORDERO ROJO			RAIL	ALC: CO.
10	ARCH COAL CREEK			RAIL	-
4	PEABODY NARM NORTH			RAIL	DE TOTAL
7	CLOUD PEAK ANTELOPE			RAIL	KI E DETT
9	ARCH BLACK THUNDER			RAIL	HITCH STATE
12	BLACKJEWEL BELLE AYR			RAIL	THE PERSON NAMED IN
1	PEABODY NARM			RAIL	TO SEC. SE
2	PEABODY NARM	C. C. C.		RAIL	1

MAY 29, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on May 29, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List.

Regarding the May 29, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2022 (four years).

In response to this RFP, thirteen (13) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 7 of 11

Table 8 (2019 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
13	BLACKJEWEL EAGLE BUTTE	COLUMN TO	F-18/1	RAIL	
8	PEABODY RAWHIDE			RAIL	
7	PEABODY CABALLO			RAIL	
12	BUCKSKIN			RAIL	
11	ARCH COAL CREEK (BUY > 2M)			RAIL	
6	PEABODY NARM NORTH			RAIL	
2	CLOUD PEAK CORDERO ROJO			RAIL	
10	ARCH COAL CREEK			RAIL	
5	PEABODY NARM			RAIL	
9	ARCH BLACK THUNDER			RAIL	
1	CLOUD PEAK ANTELOPE			RAIL	
4	PEABODY NARM			RAIL	
3	CLOUD PEAK YOUNGS CREEK	STATE OF THE PARTY OF		RAIL	AND AND AND

Table 9 (2020 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
3	PEABODY RAWHIDE			RAIL	
8	BLACKJEWEL EAGLE BUTTE			RAIL	
15	PEABODY CABALLO			RAIL	PER ST
7	BUCKSKIN			RAIL	A PROPERTY.
14	PEABODY NARM NORTH			RAIL	THE OWNER
6	CLOUD PEAK CORDERO ROJO			RAIL	2 TO 1
2	ARCH COAL CREEK (BUY > 2M)			RAIL	777
11	ARCH COAL CREEK			RAIL	
10	PEABODY NARM			RAIL	
5	ARCH BLACK THUNDER	2200		RAIL	STEP SE
1	CLOUD PEAK ANTELOPE	A PARTY		RAIL	
4	PEABODY NARM		HATE S	RAIL	THE PERSON NAMED IN

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 8 of 11

Table 10 (2021 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
8	PEABODY RAWHIDE			RAIL	HAT WATER
15	BLACKJEWEL EAGLE BUTTE			RAIL	
7	PEABODY CABALLO			RAIL	74 5 A
2	CLOUD PEAK CORDERO ROJO			RAIL	
6	PEABODY NARM NORTH			RAIL	THE RESERVE
14	BUCKSKIN			RAIL	
5	PEABODY NARM			RAIL	
11	ARCH COAL CREEK (BUY > 2M)			RAIL	RI CONTRACTOR
10	ARCH COAL CREEK			RAIL	
9	ARCH BLACK THUNDER			RAIL	Mark Control
4	PEABODY NARM			RAIL	in a later
1	CLOUD PEAK ANTELOPE	HAR BAS		RAIL	PER PR

Table 11 (2022 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
8	PEABODY RAWHIDE			RAIL	
15	BLACKJEWEL EAGLE BUTTE			RAIL	A STATE OF THE SECOND
7	PEABODY CABALLO			RAIL	
2	CLOUD PEAK CORDERO ROJO			RAIL	
6	PEABODY NARM NORTH			RAIL	CENTRAL TO
14	BUCKSKIN			RAIL	
5	PEABODY NARM			RAIL	STEEL STATE
9	ARCH BLACK THUNDER			RAIL	135 150
11	ARCH COAL CREEK (BUY > 2M)			RAIL	
4	PEABODY NARM			RAIL	FIG. 1
10	ARCH COAL CREEK			RAIL	
1	CLOUD PEAK ANTELOPE		PERMIT AND	RAIL	CASE AND

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 9 of 11

AUGUST 6, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on August 6, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the August 6, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning October 1, 2018, through December 31, 2018 (three months).

In response to this RFP, ten (10) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 12 (2018 Bids):

A	В	С	D	Ε	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
1	BUCKSKIN			RAIL	
2	BLACKJEWEL EAGLE BUTTE			RAIL	
9	PEABODY CABALLO			RAIL	
4	CLOUD PEAK CORDERO ROJO			RAIL	
3	CLOUD PEAK ANTELOPE			RAIL	
10	PEABODY NARM NORTH			RAIL	
6	ARCH BLACK THUNDER	ALC: NO.		RAIL	
5	ARCH BLACK THUNDER			RAIL	
7	PEABODY NARM NORTH			RAIL	
8	PEABODY NARM	133		RAIL	

AUGUST 31, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on August 31, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the August 31, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2022 (four years).

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 10 of 11

In response to this RFP, twelve (12) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 13 (2019 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
12	BLACKJEWEL	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		RAIL	
5	PEABODY	巴耳 经主节		RAIL	
11	BUCKSKIN			RAIL	
4	PEABODY			RAIL	
9	ARCH	STEWNS I		RAIL	
3	PEABODY	100		RAIL	THE PLANT
7	CLOUD PEAK	THE RESERVE		RAIL	
2	PEABODY	Esta Mist		RAIL	
6	CLOUD PEAK	FR PAR		RAIL	
1	PEABODY			RAIL	STATE OF STATE
8	CLOUD PEAK	REAL PROPERTY.		RAIL	

^{*}Bid No 10 was not applicable to plant Scherer, thus it was not included in the lineup

Table 14 (2020 Bids):

A	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	PEABODY	18 E E		RAIL	
12	BLACKJEWEL			RAIL	
4	PEABODY	THE RESIDENCE		RAIL	THE REAL PROPERTY.
11	BUCKSKIN	NY SET		RAIL	-1-1-1
3	PEABODY			RAIL	W. W. Control
7	CLOUD PEAK			RAIL	
9	ARCH			RAIL	
2	PEABODY			RAIL	Hallery, II
6	CLOUD PEAK	THE PARTY		RAIL	1 (3 5 3 5 1
1	PEABODY	THE REAL PROPERTY.		RAIL	TOTAL CO.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 11 of 11

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Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	PEABODY	THE REAL PROPERTY.		RAIL	THE PARTY.
12	BLACKJEWEL	EX BY		RAIL	THE PARTY
4	PEABODY	15 11 12 13		RAIL	
3	PEABODY	TO BE SHOW		RAIL	1635
7	CLOUD PEAK	133 113		RAIL	
11	BUCKSKIN	100 Harris 1975		RAIL	
9	ARCH			RAIL	
2	PEABODY	23 JUS		RAIL	THE SELECT
6	CLOUD PEAK			RAIL	F72,837.77
1	PEABODY	E E C E		RAIL	Market To

Table 16 (2022 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	PEABODY	THE PARTY OF THE P		RAIL	THE RESERVE
12	BLACKJEWEL	100		RAIL	WALL TRACE
4	PEABODY			RAIL	TO THE TY
3	PEABODY	R. HISTORY		RAIL	
7	CLOUD PEAK			RAIL	Hart Mari
11	BUCKSKIN	St. The Y		RAIL	ALC: U
9	ARCH			RAIL	TON BUT
2	PEABODY			RAIL	The state of
1	PEABODY			RAIL	19 75 15
6	CLOUD PEAK	E-8 3.20		RAIL	- Market St.

Staff's First Set of Interrogatories **GULF POWER COMPANY** Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 1 of 5

2. Please describe the action taken for each bid identified in response to Interrogatory No. 1. Include in your response an explanation of the evaluation process and how successful proposals were selected.

ANSWER:

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OCTOBER 2, 2018 LONG-TERM RFP

In 2018, Gulf Power Company had a requirements contract in place with Alliance Coal LLC. This resulted in Gulf Power Company having no uncommitted need during this time-period. This RFP was for coal to replace the requirements contract in 2019.

To replace the Alliance requirements contract in 2019, the RFP solicited bids from all approved suppliers to Southern Company. Gulf elected to use a portion of the offers from this RFP to set Alliance's 2019 price. In addition, Gulf obtained emailed offers from three Colombian sources to establish a blend price that could be used for the market review. Glencore and Drummond submitted offers. CMC elected not to bid. Only

Drummond's Interocean offer was competitive at the RFP requested bids to 12 supply up to 3.0M tons of coal for the period January 1, 2019, through December 31, 13

2021, to support Southern Company's bituminous projected coal burn and inventory

requirements. The bid close date was October 19, 2018. In response to the solicitation.

eighteen (18) offers were received from nine (9) different coal suppliers. Offers were received from the Central Appalachian, Southern Appalachian, Northern Appalachian,

Illinois Basin, Western Bituminous and Colombian coal supply regions.

18 19

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers including their respective optionality value. The least cost offer received from these bids came from Foresight Coal Sales LLC's Sugar Camp Mine. This coal delivered for however, it was determined that this coal could not be burned by itself and needed to be blended with a lower sulfur product. On December 6, 2018 Interocean Coal Sales, LLC submitted an unsolicited offer to Gulf for approximately 640,000 tons to be delivered in 2019. This coal delivered for After canvasing the Central Appalachian (CAPP), Colorado and the remaining Colombian suppliers via phone and emails, it was determined that no other low sulfur source could be obtained to complete the blend ratios in compliance with Plant Crist SO₂ limitation of 2.0 lbs. SO₂/MMBtu. As a result, Gulf purchased Foresight's Sugar Camp coal and Interocean's Colombian coal to

utilize in 2019 at a blended delivered price of

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 2 of 5

MAY 29, 2018 LONG-TERM RFP

Regarding the May 29, 2018, sub-bituminous solicitation, a review of Plant Daniel's inventory plan and burn projections indicated a need to purchase a sub-bituminous coal for delivery in 2019. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Blackjewel's Eagle Butte mine delivering at However, the Btu of this coal does not meet the minimum required of 8,800 Btu at Plant Daniel. The second least-cost offer was Peabody Energy at However, this coal also did not meet the quality specifications required by Plant Daniel. The first offer meeting the quality requirements of Plant Daniel was Arch Coal's Black Thunder Mine delivering at This coal was offered as a balance of plant requirement deal for 2019, meaning Arch's Black Thunder Mine would supply the amount of sub-bituminous coal required by Plant Daniel with a minimum commitment of 200,000 tons. The delivery period for the requirements deal would begin January 2019 through December 2019.

AUGUST 30, 2018 SHORT-TERM RFP

Regarding the August 30, 2018 bituminous solicitation, a review of Plant Daniel's inventory plan and burn projections for September through December 2018 indicated a need to purchase a low sulfur bituminous coal for delivery in September through December 2018. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Wise Energy Group at However, the sulfur level of this coal exceeded the plant limitation. The next four offers were also rejected because their sulfur limits exceeded the sulfur limit at the plant. The first offer meeting the quality requirements of Plant Daniel was Arch Coal's West Elk mine delivering at the limit at the plant. It was determined to procure approximately 84,000 tons for delivery September through December 2018.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 3 of 5

1 OCTOBER 2, 2018 LONG-TERM RFP

Regarding the October 2, 2018, bituminous solicitation, a review of Plant Daniel's inventory plan and burn projections for January 2019 through December 2020 indicated a need to purchase a low sulfur bituminous coal for delivery in 2019 through 2020. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. For the 2019 delivery period, the least cost offer received from these bids came from Foresight a However, the sulfur level of this coal exceeded the plant limitation. The next several offers were also rejected because their sulfur limits exceeded the sulfur limit at the plant.

The first offer meeting the quality requirements of Plant Daniel was Arch Coal's West Elk mine delivering at Due to the volume required by Daniel for 2019 purchase, the offer delivering at was selected. It was determined to procure approximately 200,000 tons of Arch's West Elk coal for delivery in 2019. It was determined to procure approximately 75,000 tons of Peabody's Twentymile coal delivering a or delivery in 2019 to meet the need at the time of the solicitation. In 2020, the first offer meeting the sulfur limit was Arch's West Elk coal delivering at It was determined to purchase 100,000 tons of Arch's West Elk coal for delivery January through December 2020.

FEBRUARY 8, 2018 SHORT-TERM RFP

Regarding the February 8, 2018 sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for April through June 2018 indicated a need to purchase a sub-bituminous coal for delivery in April through June 2018. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Blackjewel's Eagle Butte mine delivering at The bid from Blackjewel was dismissed due to recent quality issues with shipments. The next least cost offer was from Kiewit Mining Group's Buckskin Mine delivering at It was determined to procure approximately 245,000 tons

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 4 of 5

from Buckskin for delivery April through June 2018.

MAY 29, 2018 SHORT-TERM RFP

Regarding the May 29, 2018 sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for July through September 2018 indicated a need to purchase a sub-bituminous coal for delivery in July through September 2018. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs. An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Blackjewel's Eagle Butte mine delivering at The bid from Blackiewel was dismissed due to recent quality issues with shipments. The next least cost offer was from Kiewit Mining Group's Buckskin Mine It was determined to procure approximately 200,000 tons delivering at from Buckskin for delivery July through September 2018.

MAY 29, 2018 LONG-TERM RFP

Regarding the May 29, 2018, long term sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for 2019 through 2022 indicated a need to purchase a sub-bituminous coal. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

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An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offers received from these bids came from Blackjewel and Peabody. The bid from Peabody's Rawhide mine was dismissed because the quality does not meet the minimum spec at Scherer. The bids from Blackjewel and Peabody's Caballo mines were selected as the least-cost meeting the required quality for Scherer.

37	From Blackjewel, it was de	termined to procure approximately	142,000 tons for delivery in
38	2019 at 142	.000 tons for delivery in 2020 at	160,000 tons for
39	delivery in 2021 at	and 160,000 tons for deliver	ry in 2022 at
40	From Peabody it was dete	rmined to procure approximately 46	60,000 tons for delivery in 2019
41	at 4 <u>60,000</u>	ons for delivery in 2020 at	140,0 <u>00 tons for</u>
42	delivery in 2021 at	and 140,000 tons for deliver	ry in 2022 at

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 5 of 5

1 AUGUST 6, 2018 SHORT-TERM RFP

2 Regarding the August 6, 2018, sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for October through December 2018 indicated a need 3 to purchase a sub-bituminous coal for delivery in October through December 2018. The 4 applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the 5 value of sulfur. In support of the evaluation process, transportation rates and SO2 6 allowance values were provided and included as part of the analysis. Other inputs to the 7 evaluation included railcar lease and maintenance and dust suppression costs. 8 9 An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers. 10 a competitive buy line was established utilizing the most economical offers. The least 11 cost offer received from these bids came from Kiewit Mining Group's Buckskin Mine 12 It was determined to procure approximately 240,000 tons for delivering at 13 14 delivery October through December 2018.

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AUGUST 31, 2018 LONG-TERM RFP

Regarding the August 31, 2018 long term sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for 2019 through 2022 indicated a need to purchase sub-bituminous coal. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

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An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers. a competitive buy line was established utilizing the most economical offers. The least cost offers received from these bids came from Blackjewel and Peabody's Rawhide mine. The bids from Blackjewel and Peabody's Rawhide mine were dismissed due to quality issues with the coal. Kiewit Mining Group's Buckskin mine and Peabody's Caballo mine were selected for the purchase. From Kiewit Mining Group/Buckskin it was determined to procure approximately 235,000 tons for delivery in 2019 at 235,000 tons for delivery in 2020 at 235,000 tons for delivery in 2021 at a negotiated price of and 235,000 tons for delivery in 2022 at a negotiated price of From Peabody it was determined to procure approximately 110,000 tons for delivery in 2019 at 50,000 tons for delivery in 2020 at 50,000 tons for delivery in 2021 at and 50,000 tons for delivery in 2022 at

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 4 Page 1 of 2

Supply Bids Received - Fall 2018 RFP

4. For each RFP for natural gas issued in 2018 by Gulf, list the bids received. For each bid, include the supplier, volume bid, and delivered price information, as well as the primary pipeline used for delivery.

ANSWER:

Southern Company Services (SCS), as agent for Alabama Power Company, Georgia Power Company, Mississippi Power Company, Gulf Power Company and Southern Power Company, solicited bids in Summer and Fall of 2018 for firm, base load natural gas supply to assist in serving the fuel requirements of its affiliates.

Supply Bids Received - Summer 2018 RFP

Α	В	С	E	F	G	Н
Bidder	Pipeline	Point	Vol. (000)	Price	Beg. Date	End Date
Eco-Energy	GSPL	Bosco	200 Augista		Jul-18	Aug-18
BP	GSPL	Carthage	DOTAL .		Jul-18	Aug-18
Texla	GSPL	Carthage	THE PARTY		Jul-18	Aug-18
CIMA	GSPL	Delhi Centerpoint	THE R		Jul-18	Aug-18
Twin Eagle	GSPL	Perryville	- 25-0		Jul-18	Aug-18
Uniper	GSPL	Perryville	Market S		Jul-18	Aug-18
Texla	GSPL	Perryville			Jul-18	Aug-18
Sequent	GSPL	Pooling Area #17			Jul-18	Aug-18
Shell	GSPL	Pooling Area #17	THE REAL PROPERTY.		Jul-18	Aug-18
BP	GSPL	Pooling Area #17	THE PER		Jul-18	Aug-18

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 4 Page 2 of 2

Supply Bids Received - Fall 2018 RFP

Α	В	С	D	E	F	G
Bidder	Pipeline	Point	Vol. (000)	Price	Begin Date	End Date
DTE	Transco	Pine View	The second		Jun-19	May-20
XTO	Transco	Pine View			Jun-19	Oct-22
XTO	Transco	Pine View	THE P		Aug-19	Oct-22
XTO	Transco	Scott Mountain			Sep-19	Oct-24
Devon	Transco	Scott Mountain			Jun-19	May-22
Devon	Transco	Scott Mountain	ME!		Jun-19	May-22
Southwest Energy	Transco	Scott Mountain	Total .		Jun-19	May-20
Uniper	Transco	Scott Mountain	BIRTH		Jun-19	Oct-22
Mercuria	Transco	Scott Mountain			Jun-19	May-21
Mercuria	Transco	Scott Mountain	418		Jun-19	May-22
Uniper	Transco	85 Pool			Jun-19	May-20
Sequent	Transco	85 Pool	4 4		Jun-19	May-20
Sequent	Transco	85 Pool	231		May-19	Sep-19
ConocoPhillips	Transco	85 Pool			May-19	Sep-19
ConocoPhillips	Transco	85 Pool			Jun-19	May-20
Spire	Transco	85 Pool	THE REAL PROPERTY.		Jun-19	May-20
Macquarie Energy	Transco	85 Pool			Jun-19	Sep-19
Constellation	Transco	85 Pool	SET		May-19	Sep-20
Koch Energy	Transco	85 Pool	STATE OF THE PARTY		May-19	Sep-19
Biourja Trading	Transco	85 Pool			May-19	Sep-19
Southwest Energy	Transco	85 Pool	NE .		Jun-19	May-20
XTO	Transco	85 Pool			Jun-19	Mar-21
Koch Energy	Transco	85 Pool	7		Jun-19	May-20
BP Energy Company	Transco	85 Pool	ALC: U		Jun-19	May-21
BP Energy Company	Transco	85 Pool	The same		May-19	Sep-19
EDF	Transco	85 Pool	THE RES		Jun-19	May-20
DTE	Transco	85 Pool	WELL STREET		May-19	Sep-19
DTE	Transco	85 Pool	THE REAL PROPERTY.		Jun-19	May-20
Biourja Trading	Transco	85 Pool	THE PARTY		Jun-19	Sep-20
Direct	Transco	85 Pool	35		Jun-19	May-20
Direct	Transco	85 Pool	THE		May-19	Sep-19
Uniper	Transco	85 Pool	-		Jun-19	Oct-22
Direct	Transco	85 Pool			Jun-19	May-21
Twin Eagle	Transco	85 Pool	100		Jun-19	May-21
Twin Eagle	Transco	85 Pool	-		May-19	Sep-19
Shell	Transco	85 Pool	A STATE		May-19	Sep-21

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 5 Page 1 of 1

 Please describe the action taken for each bid identified in response to Interrogatory No. 4. Include in your response an explanation of the evaluation process and how successful proposals were selected.

ANSWER:

After reviewing the gas supply needs, each bid was evaluated based on price, location, volume, term, transportation rights (firm or interruptible) and the flexibility of supply.

Supply Bids Accepted - Summer 2018 RFP

Α	В	С	D	E	F	G
Bidder	Pipeline	Point	Vol. (000)	Price	Beg. Date	End Date
Sequent	GSPL	Pooling Area #17			July-18	Aug-18

Supply Bids Accepted - Fall 2018 RFP

A	В	C	D	E	F	G
Bidder	Pipeline	Point	Vol. (000)	Price	Beg. Date	End Date
DTE	Transco	Pine View			Jun-19	May-20
XTO	Transco	Pine View	3 74		Jun-19	Oct-22
XTO	Transco	Pine View	ESSENT.		Aug-19	Oct-22
XTO	Transco	Scott Mountain	100		Sep-19	Oct-24
Devon	Transco	Scott Mountain	N. A. P. O. L.		Jun-19	May-22
Devon	Transco	Scott Mountain	To the state of		Jun-19	May-22
Uniper	Transco	85 Pool	Da Silve		Jun-19	May-20
Sequent	Transco	85 Pool			May-19	Sep-19

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 1 of 11

 For each Request for Proposal (RFP) for coal issued in 2018 by or on behalf of Gulf, list the bids received. For each bid, include the supplier, tonnage bid, coal quality, and delivered price information, as well as the method and route of delivery.

ANSWER:

OCTOBER 2, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on October 2, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the October 2, 2018, solicitation, purchases of bituminous coal were to be made for Plant Crist. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2021 (three years).

In response to this RFP, eighteen (18) bids were received from nine (9) different coal suppliers. The bids received were from the Central Appalachian, Northern Appalachian, Illinois Basin, Colorado and Colombian coal supply regions.

Table 1 (2019 Bids):

lable	1 (2019 Dius).				
Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered(\$MMBtu)
1	FORESIGHT	THE RESERVE		RAIL	THE REAL PROPERTY.
8	PEABODY	- CONTRACTOR		RAIL	DIAL PERMI
9	SUNRISE	Carl Edit		RAIL	
10	SUNRISE	Marie Barrier		RAIL	2 11 11 11 11
11	WHITE STALLION	2 3 6		RAIL	CANAL PROPERTY.
3	ALLIANCE	Se o Sin		RAIL	THE REAL PROPERTY.
4	ALLIANCE			RAIL	
14	WHITE STALLION			BARGE	
13	WHITE STALLION			BARGE	THE PARTY
6	PEABODY			RAIL	
12	WHITE STALLION	THE REAL PROPERTY.		RAIL	
2	CONTURA	STATE OF THE PARTY		RAIL	The second second
7	PEABODY	THE SHIP		RAIL	
17	ARCH			RAIL	
18	SOUTHLAND RESOURCES			TRUCK	AND DESCRIPTIONS
16	ARCH			RAIL	STATE OF THE STATE
5	PEABODY	BEAL W.		RAIL	
15	GLENCORE	SEL VIII		BARGE	

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 2 of 11

MAY 29, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on May 29, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the May 29, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Daniel. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2022 (four years).

In response to this RFP, thirteen (13) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 2 (2019 Bids):		9 Bids)	(2019)	e 2	Table
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Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered(\$MMBtu)
13	BLACKJEWEL			RAIL	THE STATE OF THE S
8	PEABODY			RAIL	AND THE RESERVE
12	BUCKSKIN			RAIL	
7	PEABODY			RAIL	
11	ARCH COAL			RAIL	1-10 7765
10	ARCH COAL			RAIL	A THE RESIDENCE
6	PEABODY			RAIL	1500
9	ARCH COAL			RAIL	F-22 (5) P-23
2	CLOUD PEAK			RAIL	
5	PEABODY			RAIL	
1	CLOUD PEAK			RAIL	
4	PEABODY			RAIL	THE RESERVE
3	CLOUD PEAK			RAIL	LA SERVICE DE LA CONTRACTION DEL CONTRACTION DE LA CONTRACTION DE

AUGUST 30, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on August 30, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the August 30, 2018 solicitation, purchases of bituminous coal were to be made for Plant Daniel. The solicitation requested bids for a term beginning October 1, 2018, through March 31, 2019.

In response to this RFP, six (6) bids were received from five (5) different coal suppliers. The bids received were from the Central Appalachian, Northern Appalachian, Illinois Basin, Colorado and Colombian coal supply regions. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 3 of 11

Table 3 (2018 Bids):

A	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
3	WISE ENERGY GROUP			RAIL	The State of the last
6	WHITE STALLION ENERGY, LLC			RAIL	THE REAL PROPERTY.
1	MURRAY ENERGY CORP			RAIL	111111
5	WHITE STALLION ENERGY, LLC			RAIL	THE STATE OF
4	PEERLESS MINERALS, LLC			RAIL	1035
2	ARCH COAL INC.			RAIL	

OCTOBER 2, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on October 2, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the October 2, 2018, solicitation, purchases of bituminous coal were to be made for Plant Daniel. The solicitation requested bids for a term beginning January 1, 2019 through December 31, 2021 (three years).

In response to this RFP, eighteen (18) bids were received from nine (9) different coal suppliers. The bids received were from the Central Appalachian, Northern Appalachian, Illinois Basin, Colorado and Colombian coal supply regions. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 4 of 11

RAIL

RAIL

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RAIL

Table 4 (2019 Bids):

Table 5 (2020 Bids):

WHITE STALLION

CONTURA

PEABODY

PEABODY

ARCH

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A	4 (2019 Blus). B	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
1	FORESIGHT			RAIL	
8	PEABODY			RAIL	
9	SUNRISE COAL			RAIL	100
10	SUNRISE COAL			RAIL	
3	ALLIANCE			RAIL	
4	ALLIANCE			RAIL	
11	WHITE STALLION			RAIL	
14	WHITE STALLION			RAIL	
13	WHITE STALLION			RAIL	
6	PEABODY			RAIL	THE STATE OF
12	WHITE STALLION			RAIL	
7	PEABODY			RAIL	
17	ARCH	The sales with		RAIL	
16	ARCH			RAIL	A COLUMN
5	PEABODY			RAIL	A PARTY
18	SOUTHLAND RESOURCES			RAIL	THE PERSON NAMED IN
15	GLENCORE			RAIL	
1	FORESIGHT	To a Control		RAIL	TO THE REAL PROPERTY.

F E В C D Delivered Tons Btu/lb. Transport Bid Supplier (\$MMBtu) RAIL 1 **FORESIGHT** RAIL 10 SUNRISE COAL RAIL PEABODY 8 RAIL 9 SUNRISE COAL RAIL 3 ALLIANCE RAIL WHITE STALLION 11 RAIL 14 WHITE STALLION RAIL 12 WHITE STALLION RAIL PEABODY 6

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 5 of 11

FEBRUARY 8, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on February 8, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the February 8, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning April 1, 2018, through June 30, 2018 (three months).

In response to this RFP, eleven (11) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 6 (2018 Bids):

A	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	BLACKJEWEL EAGLE BUTTE			RAIL	
1	BUCKSKIN			RAIL	
11	PEABODY RAWHIDE			RAIL	
9	PEABODY CABALLO	BELLEVILLE IN		RAIL	the lates with
2	CLOUD PEAK CORDERO ROJO			RAIL	NECES TO
10	PEABODY NARM NORTH			RAIL	
6	BLACKJEWEL BELLE AYR	William Bridge		RAIL	
4	ARCH BLACK THUNDER	THE REAL PROPERTY.		RAIL	A COLUMN
3	CLOUD PEAK ANTELOPE	WE'S		RAIL	
7	PEABODY NARM			RAIL	THE STATE OF THE PARTY OF THE P
8	PEABODY NARM	WALL STATE	WENT TO	RAIL	The state of

MAY 29, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on May 29, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List.

Regarding the May 29, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning July 1, 2018 through September 30, 2018 (three months).

In response to this RFP, twelve (12) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 6 of 11

Table 7 (2018 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
11	BLACKJEWEL EAGLE BUTTE			RAIL	12 18 16
6	BUCKSKIN			RAIL	STATE OF STREET
5	PEABODY RAWHIDE			RAIL	
3	PEABODY CABALLO			RAIL	111111111
8	CLOUD PEAK CORDERO ROJO			RAIL	Ser year
10	ARCH COAL CREEK			RAIL	
4	PEABODY NARM NORTH			RAIL	The state of the s
7	CLOUD PEAK ANTELOPE			RAIL	1000
9	ARCH BLACK THUNDER			RAIL	1000
12	BLACKJEWEL BELLE AYR			RAIL	1200
1	PEABODY NARM			RAIL	C BOLLE
2	PEABODY NARM			RAIL	

MAY 29, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on May 29, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List.

Regarding the May 29, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2022 (four years).

In response to this RFP, thirteen (13) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 7 of 11

Table 8 (2019 Bids):

A	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
13	BLACKJEWEL EAGLE BUTTE		File St.	RAIL	
8	PEABODY RAWHIDE			RAIL	
7	PEABODY CABALLO			RAIL	
12	BUCKSKIN			RAIL	
11	ARCH COAL CREEK (BUY > 2M)			RAIL	
6	PEABODY NARM NORTH			RAIL	
2	CLOUD PEAK CORDERO ROJO			RAIL	
10	ARCH COAL CREEK			RAIL	
5	PEABODY NARM			RAIL	
9	ARCH BLACK THUNDER			RAIL	
1	CLOUD PEAK ANTELOPE			RAIL	
4	PEABODY NARM			RAIL	
3	CLOUD PEAK YOUNGS CREEK		distant	RAIL	The state of

Table 9 (2020 Bids):

A	В	С	D	Е	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
3	PEABODY RAWHIDE			RAIL	
8	BLACKJEWEL EAGLE BUTTE			RAIL	retail to
15	PEABODY CABALLO			RAIL	THE PARTY NAMED IN
7	BUCKSKIN			RAIL	
14	PEABODY NARM NORTH			RAIL	
6	CLOUD PEAK CORDERO ROJO			RAIL	
2	ARCH COAL CREEK (BUY > 2M)			RAIL	
11	ARCH COAL CREEK			RAIL	
10	PEABODY NARM			RAIL	
5	ARCH BLACK THUNDER			RAIL	
1	CLOUD PEAK ANTELOPE			RAIL	
4	PEABODY NARM			RAIL	

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 8 of 11

Tab	le 10	(2021)	Bids'):
Iau		12021	Dius	١.

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
8	PEABODY RAWHIDE			RAIL	1
15	BLACKJEWEL EAGLE BUTTE			RAIL	THE PARTY NAMED IN
7	PEABODY CABALLO			RAIL	
2	CLOUD PEAK CORDERO ROJO			RAIL	1000
6	PEABODY NARM NORTH			RAIL	
14	BUCKSKIN			RAIL	
5	PEABODY NARM			RAIL	
11	ARCH COAL CREEK (BUY > 2M)			RAIL	
10	ARCH COAL CREEK			RAIL	F ISSUE
9	ARCH BLACK THUNDER	11-12-1-10		RAIL	
4	PEABODY NARM	THE REAL PROPERTY.		RAIL	LT (DITT)
1	CLOUD PEAK ANTELOPE		MATERIAL PROPERTY.	RAIL	- BERLINE

Table 11 (2022 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
8	PEABODY RAWHIDE			RAIL	
15	BLACKJEWEL EAGLE BUTTE			RAIL	
7	PEABODY CABALLO			RAIL	
2	CLOUD PEAK CORDERO ROJO			RAIL	
6	PEABODY NARM NORTH			RAIL	
14	BUCKSKIN			RAIL	
5	PEABODY NARM			RAIL	
9	ARCH BLACK THUNDER			RAIL	
11	ARCH COAL CREEK (BUY > 2M)			RAIL	
4	PEABODY NARM			RAIL	
10	ARCH COAL CREEK			RAIL	
1	CLOUD PEAK ANTELOPE			RAIL	DE TOTAL

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 9 of 11

AUGUST 6, 2018 SHORT-TERM RFP

A solicitation (RFP) was issued on August 6, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the August 6, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning October 1, 2018, through December 31, 2018 (three months).

In response to this RFP, ten (10) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 12 (2018 Bids):

A	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
1	BUCKSKIN			RAIL	
2	BLACKJEWEL EAGLE BUTTE			RAIL	
9	PEABODY CABALLO			RAIL	
4	CLOUD PEAK CORDERO ROJO			RAIL	
3	CLOUD PEAK ANTELOPE			RAIL	
10	PEABODY NARM NORTH			RAIL	
6	ARCH BLACK THUNDER			RAIL	
5	ARCH BLACK THUNDER			RAIL	
7	PEABODY NARM NORTH			RAIL	
8	PEABODY NARM			RAIL	Part Call

AUGUST 31, 2018 LONG-TERM RFP

A solicitation (RFP) was issued on August 31, 2018, on behalf of Southern Company, soliciting bids from all suppliers contained in Southern Company's Internet Bid System (CIBS), which includes approved suppliers listed on the Gulf Power Company Bid List. Regarding the August 31, 2018, solicitation, purchases of sub-bituminous coal were to be made for Plant Scherer. The solicitation requested bids for a term beginning January 1, 2019, through December 31, 2022 (four years).

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 10 of 11

In response to this RFP, twelve (12) bids were received from five (5) different coal suppliers. The bids received were from the Powder River Basin coal supply region. Below is a listing of the bids that were received:

Table 13 (2019 Bids):

Α	В	С	D	Е	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
12	BLACKJEWEL	THE REAL PROPERTY.		RAIL	
5	PEABODY			RAIL	
11	BUCKSKIN			RAIL	
4	PEABODY	The state of the s		RAIL	
9	ARCH			RAIL	
3	PEABODY	F 1 2 1 10		RAIL	
7	CLOUD PEAK			RAIL	
2	PEABODY			RAIL	
6	CLOUD PEAK			RAIL	
1	PEABODY			RAIL	
8	CLOUD PEAK	ALC: N		RAIL	

^{*}Bid No 10 was not applicable to plant Scherer, thus it was not included in the lineup

Table 14 (2020 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	PEABODY	The same		RAIL	E CONTRACT
12	BLACKJEWEL			RAIL	
4	PEABODY	A STATE OF		RAIL	Tell S
11	BUCKSKIN			RAIL	Total Control
3	PEABODY			RAIL	THE STATE
7	CLOUD PEAK	-		RAIL	THE STATE OF
9	ARCH	THE PARTY		RAIL	
2	PEABODY			RAIL	
6	CLOUD PEAK	District Co.		RAIL	THE REAL PROPERTY.
1	PEABODY	THE PARTY		RAIL	HEAT PARTY

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 1 Page 11 of 11

Table 15	(2021	Ride)	15
Table 13 I	2021	Dius	١.

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	PEABODY			RAIL	Children
12	BLACKJEWEL			RAIL	100
4	PEABODY			RAIL	A COL
3	PEABODY			RAIL	
7	CLOUD PEAK			RAIL	THE REAL PROPERTY.
11	BUCKSKIN			RAIL	
9	ARCH			RAIL	
2	PEABODY			RAIL	THE RESERVE
6	CLOUD PEAK			RAIL	1
1	PEABODY			RAIL	MARKET SE

Table 16 (2022 Bids):

Α	В	С	D	E	F
Bid	Supplier	Tons	Btu/lb.	Transport	Delivered (\$MMBtu)
5	PEABODY			RAIL	
12	BLACKJEWEL			RAIL	
4	PEABODY			RAIL	
3	PEABODY	Mark to		RAIL	
7	CLOUD PEAK	With the last		RAIL	
11	BUCKSKIN			RAIL	
9	ARCH			RAIL	
2	PEABODY	SE HOLLE		RAIL	
1	PEABODY	CAN LAND		RAIL	THE RES
6	CLOUD PEAK	LANCE OF SECTION		RAIL	

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 1 of 5

 Please describe the action taken for each bid identified in response to Interrogatory No. 1. Include in your response an explanation of the evaluation process and how successful proposals were selected.

ANSWER:

1 OCTOBER 2, 2018 LONG-TERM RFP 2 In 2018, Gulf Power Company had a requirements contract in place with Alliance Coal 3 LLC. This resulted in Gulf Power Company having no uncommitted need during this 4 time-period. This RFP was for coal to replace the requirements contract in 2019. 5 6 7 To replace the Alliance requirements contract in 2019, the RFP solicited bids from all 8 approved suppliers to Southern Company. Gulf elected to use a portion of the offers from this RFP to set Alliance's 2019 price. In addition, Gulf obtained emailed offers from 9 10 three Colombian sources to establish a blend price that could be used for the market review. Glencore and Drummond submitted offers. CMC elected not to bid. Only 11 Drummond's Interocean offer was competitive at The RFP requested bids to 12 supply up to 3.0M tons of coal for the period January 1, 2019, through December 31, 13 2021, to support Southern Company's bituminous projected coal burn and inventory 14 requirements. The bid close date was October 19, 2018. In response to the solicitation, 15 eighteen (18) offers were received from nine (9) different coal suppliers. Offers were 16 received from the Central Appalachian, Southern Appalachian, Northern Appalachian, 17 Illinois Basin, Western Bituminous and Colombian coal supply regions. 18 19 An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using 20 applicable transportation rates and emission allowance values. After reviewing the 21 offers, a competitive buy line was established utilizing the most economical offers 22 including their respective optionality value. The least cost offer received from these bids 23 24 came from Foresight Coal Sales LLC's Sugar Camp Mine. This coal delivered for however, it was determined that this coal could not be burned by itself and 25 needed to be blended with a lower sulfur product. On December 6, 2018 Interocean Coal 26 Sales, LLC submitted an unsolicited offer to Gulf for approximately 640,000 tons to be 27 delivered in 2019. This coal delivered for After canvasing the Central 28 Appalachian (CAPP), Colorado and the remaining Colombian suppliers via phone and 29 emails, it was determined that no other low sulfur source could be obtained to complete 30 31 the blend ratios in compliance with Plant Crist SO₂ limitation of 2.0 lbs. SO₂/MMBtu. As a result, Gulf purchased Foresight's Sugar Camp coal and Interocean's Colombian coal to 32 33 utilize in 2019 at a blended delivered price of

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 2 of 5

MAY 29, 2018 LONG-TERM RFP

Regarding the May 29, 2018, sub-bituminous solicitation, a review of Plant Daniel's inventory plan and burn projections indicated a need to purchase a sub-bituminous coal for delivery in 2019. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Blackjewel's Eagle Butte mine delivering at However, the Btu of this coal does not meet the minimum required of 8,800 Btu at Plant Daniel. The second least-cost offer was Peabody Energy at However, this coal also did not meet the quality specifications required by Plant Daniel. The first offer meeting the quality requirements of Plant Daniel was Arch

Coal's Black Thunder Mine delivering at the State of the State of Plant Requirement deal for 2019, meaning Arch's Black Thunder Mine would supply the amount of sub-bituminous coal required by Plant Daniel with a minimum commitment of 200,000 tons. The delivery period for the requirements deal would begin January 2019 through December 2019.

AUGUST 30, 2018 SHORT-TERM RFP

Regarding the August 30, 2018 bituminous solicitation, a review of Plant Daniel's inventory plan and burn projections for September through December 2018 indicated a need to purchase a low sulfur bituminous coal for delivery in September through December 2018. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Wise Energy Group at However, the sulfur level of this coal exceeded the plant limitation. The next four offers were also rejected because their sulfur limits exceeded the sulfur limit at the plant. The first offer meeting the quality requirements of Plant Daniel was Arch Coal's West Elk mine delivering at the sulfur limit at the plant. The first offer meeting the quality requirements of Plant Daniel was Arch Coal's West Elk mine delivering at the sulfur limit at the plant. The first offer meeting the quality requirements of Plant Daniel was Arch Coal's West Elk mine delivery September through December 2018.

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 3 of 5

1 OCTOBER 2, 2018 LONG-TERM RFP

Regarding the October 2, 2018, bituminous solicitation, a review of Plant Daniel's inventory plan and burn projections for January 2019 through December 2020 indicated a need to purchase a low sulfur bituminous coal for delivery in 2019 through 2020. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. For the 2019 delivery period, the least cost offer received from these bids came from Foresight a However, the sulfur level of this coal exceeded the plant limitation. The next several offers were also rejected because their sulfur limits exceeded the sulfur limit at the plant.

The first offer meeting the quality requirements of Plant Daniel was Arch Coal's West Elk mine delivering at Due to the volume required by Daniel for 2019 purchase, the offer delivering at was selected. It was determined to procure approximately 200,000 tons of Arch's West Elk coal for delivery in 2019. It was determined to procure approximately 75,000 tons of Peabody's Twentymile coal delivering a or delivery in 2019 to meet the need at the time of the solicitation. In 2020, the first offer meeting the sulfur limit was Arch's West Elk coal delivering at It was determined to purchase 100,000 tons of Arch's West Elk coal for delivery January through December 2020.

FEBRUARY 8, 2018 SHORT-TERM RFP

Regarding the February 8, 2018 sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for April through June 2018 indicated a need to purchase a sub-bituminous coal for delivery in April through June 2018. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Blackjewel's Eagle Butte mine delivering at The bid from Blackjewel was dismissed due to recent quality issues with shipments. The next least cost offer was from Kiewit Mining Group's Buckskin Mine delivering at It was determined to procure approximately 245,000 tons

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 4 of 5

from Buckskin for delivery April through June 2018.

MAY 29, 2018 SHORT-TERM RFP

Regarding the May 29, 2018 sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for July through September 2018 indicated a need to purchase a sub-bituminous coal for delivery in July through September 2018. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs. An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offer received from these bids came from Blackjewel's Eagle Butte mine delivering at The bid from Blackjewel was dismissed due to recent quality issues with shipments. The next least cost offer was from Kiewit Mining Group's Buckskin Mine It was determined to procure approximately 200,000 tons delivering at from Buckskin for delivery July through September 2018.

MAY 29, 2018 LONG-TERM RFP

Regarding the May 29, 2018, long term sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for 2019 through 2022 indicated a need to purchase a sub-bituminous coal. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

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An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offers received from these bids came from Blackjewel and Peabody. The bid from Peabody's Rawhide mine was dismissed because the quality does not meet the minimum spec at Scherer. The bids from Blackjewel and Peabody's Caballo mines were selected as the least-cost meeting the required quality for Scherer.

37	7 From Blackjewel, it was determine	ed to procure approximat <u>ely 14</u>	12,000 tons for delivery in
38	2019 at 142,000 to	ns for delivery in 2020 at	160,000 tons for
39	delivery in 2021 at	and 160,000 tons for delivery	in 2022 at
10	From Peabody it was determined	to procure approximately 460,	000 tons for delivery in 2019
11	1 at 4 <u>60,000 tons fo</u> r	delivery in 2020 at	140,0 <u>00 tons for</u>
12	delivery in 2021 at	and 140,000 tons for delivery	in 2022 at

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 2 Page 5 of 5

1 AUGUST 6, 2018 SHORT-TERM RFP

Regarding the August 6, 2018, sub-bituminous solicitation, a review of Plant Scherer's 2 inventory plan and burn projections for October through December 2018 indicated a need 3 to purchase a sub-bituminous coal for delivery in October through December 2018. The 4 applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the 5 value of sulfur. In support of the evaluation process, transportation rates and SO2 6 allowance values were provided and included as part of the analysis. Other inputs to the 7 evaluation included railcar lease and maintenance and dust suppression costs. 8 An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using 9 applicable transportation rates and emission allowance values. After reviewing the offers, 10 a competitive buy line was established utilizing the most economical offers. The least 11 cost offer received from these bids came from Kiewit Mining Group's Buckskin Mine 12 It was determined to procure approximately 240,000 tons for delivering at 13 delivery October through December 2018. 14

AUGUST 31, 2018 LONG-TERM RFP

Regarding the August 31, 2018 long term sub-bituminous solicitation, a review of Plant Scherer's inventory plan and burn projections for 2019 through 2022 indicated a need to purchase sub-bituminous coal. The applicable bids received were evaluated on a fully delivered \$/MMBtu basis, including the value of sulfur. In support of the evaluation process, transportation rates and SO2 allowance values were provided and included as part of the analysis. Other inputs to the evaluation included railcar lease and maintenance and dust suppression costs.

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An evaluation to derive a delivered \$/MMBtu least cost line-up was performed using applicable transportation rates and emission allowance values. After reviewing the offers, a competitive buy line was established utilizing the most economical offers. The least cost offers received from these bids came from Blackjewel and Peabody's Rawhide mine. The bids from Blackjewel and Peabody's Rawhide mine were dismissed due to quality issues with the coal. Kiewit Mining Group's Buckskin mine and Peabody's Caballo mine were selected for the purchase. From Kiewit Mining Group/Buckskin it was determined to procure approximately 235,000 tons for delivery in 2019 at 235,000 tons 235,000 tons for delivery in 2021 at a negotiated for delivery in 2020 at and 235,000 tons for delivery in 2022 at a negotiated price of price of From Peabody it was determined to procure approximately 110,000 tons for delivery in 2019 at 50,000 tons for delivery in 2020 at and 50,000 tons for delivery in 2022 at 50,000 tons for delivery in 2021 at

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 4 Page 1 of 2

Supply Bids Received - Fall 2018 RFP

4. For each RFP for natural gas issued in 2018 by Gulf, list the bids received. For each bid, include the supplier, volume bid, and delivered price information, as well as the primary pipeline used for delivery.

ANSWER:

Southern Company Services (SCS), as agent for Alabama Power Company, Georgia Power Company, Mississippi Power Company, Gulf Power Company and Southern Power Company, solicited bids in Summer and Fall of 2018 for firm, base load natural gas supply to assist in serving the fuel requirements of its affiliates.

Supply Bids Received - Summer 2018 RFP

A	В	С	E	F	G	Н
Bidder	Pipeline	Point	Vol. (000)	Price	Beg. Date	End Date
Eco-Energy	GSPL	Bosco			Jul-18	Aug-18
BP	GSPL	Carthage			Jul-18	Aug-18
Texla	GSPL	Carthage	No.		Jul-18	Aug-18
CIMA	GSPL	Delhi Centerpoint	THE STATE OF		Jul-18	Aug-18
Twin Eagle	GSPL	Perryville			Jul-18	Aug-18
Uniper	GSPL	Perryville			Jul-18	Aug-18
Texla	GSPL	Perryville			Jul-18	Aug-18
Sequent	GSPL	Pooling Area #17			Jul-18	Aug-18
Shell	GSPL	Pooling Area #17			Jul-18	Aug-18
BP	GSPL	Pooling Area #17		THE REAL PROPERTY.	Jul-18	Aug-18

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 4 Page 2 of 2

Supply Bids Received - Fall 2018 RFP

Α	В	С	D	E	F	G
Bidder	Pipeline	Point	Vol. (000)	Price	Begin Date	End Date
DTE	Transco	Pine View			Jun-19	May-20
XTO	Transco	Pine View			Jun-19	Oct-22
XTO	Transco	Pine View			Aug-19	Oct-22
XTO	Transco	Scott Mountain	H ALE		Sep-19	Oct-24
Devon	Transco	Scott Mountain	Harry Co.		Jun-19	May-22
Devon	Transco	Scott Mountain	STATE OF		Jun-19	May-22
Southwest Energy	Transco	Scott Mountain			Jun-19	May-20
Uniper	Transco	Scott Mountain			Jun-19	Oct-22
Mercuria	Transco	Scott Mountain	SWATE		Jun-19	May-21
Mercuria	Transco	Scott Mountain			Jun-19	May-22
Uniper	Transco	85 Pool			Jun-19	May-20
Sequent	Transco	85 Pool	THE REAL PROPERTY.		Jun-19	May-20
Sequent	Transco	85 Pool			May-19	Sep-19
ConocoPhillips	Transco	85 Pool	350		May-19	Sep-19
ConocoPhillips	Transco	85 Pool			Jun-19	May-20
Spire	Transco	85 Pool			Jun-19	May-20
Macquarie Energy	Transco	85 Pool	B.F. St.		Jun-19	Sep-19
Constellation	Transco	85 Pool	SHEET		May-19	Sep-20
Koch Energy	Transco	85 Pool			May-19	Sep-19
Biourja Trading	Transco	85 Pool	D 45 FI		May-19	Sep-19
Southwest Energy	Transco	85 Pool	A ILLEAN		Jun-19	May-20
XTO	Transco	85 Pool			Jun-19	Mar-21
Koch Energy	Transco	85 Pool	HALL STATE OF		Jun-19	May-20
BP Energy Company	Transco	85 Pool			Jun-19	May-21
BP Energy Company	Transco	85 Pool	Service Servic		May-19	Sep-19
EDF	Transco	85 Pool	THE LAND		Jun-19	May-20
DTE	Transco	85 Pool	BERT.		May-19	Sep-19
DTE	Transco	85 Pool	No.		Jun-19	May-20
Biourja Trading	Transco	85 Pool	PERM		Jun-19	Sep-20
Direct	Transco	85 Pool	The state of		Jun-19	May-20
Direct	Transco	85 Pool	A THE STATE OF THE		May-19	Sep-19
Uniper	Transco	85 Pool	Distance.		Jun-19	Oct-22
Direct	Transco	85 Pool	TE EFFE		Jun-19	May-21
Twin Eagle	Transco	85 Pool	CE THE		Jun-19	May-21
Twin Eagle	Transco	85 Pool	district.		May-19	Sep-19
Shell	Transco	85 Pool	344 6	Continue bus	May-19	Sep-21

Staff's First Set of Interrogatories GULF POWER COMPANY Docket No. 20190001-EI March 18, 2019 Item No. 5 Page 1 of 1

 Please describe the action taken for each bid identified in response to Interrogatory No. 4. Include in your response an explanation of the evaluation process and how successful proposals were selected.

ANSWER:

After reviewing the gas supply needs, each bid was evaluated based on price, location, volume, term, transportation rights (firm or interruptible) and the flexibility of supply.

Supply	Ride	Accented	- Summer	2018	RED
Supply	Dius	Accepted	- Summer	2010	KFF

Α	В	С	D	E	F	G
			Vol.	25-214	Beg.	End
Bidder	Pipeline	Point	(000)	Price	Date	Date
		Pooling Area				
Sequent	GSPL	#17			July-18	Aug-18

Supply Bids Accepted - Fall 2018 RFP

Α	В	С	D	E	F	G
Bidder	Pipeline	Point	Vol. (000)	Price	Beg. Date	End Date
DTE	Transco	Pine View			Jun-19	May-20
XTO	Transco	Pine View			Jun-19	Oct-22
XTO	Transco	Pine View	NA BL		Aug-19	Oct-22
XTO	Transco	Scott Mountain	SE IN FR		Sep-19	Oct-24
Devon	Transco	Scott Mountain	The state of		Jun-19	May-22
Devon	Transco	Scott Mountain			Jun-19	May-22
Uniper	Transco	85 Pool	110		Jun-19	May-20
Sequent	Transco	85 Pool			May-19	Sep-19

EXHIBIT "C"

Line-by-Line/Field-by-Field Justification

Line(s)/Field(s)

Response to Interrogatory #1

Pages 1 through 11 Tables 1 through 16, Columns C, D & F, as marked

Response to Interrogatory # 2

Page 1 of 5
Lines 12, 25, 28 and 33, as marked
Page 2 of 5
Lines 14, 16, 18 36 and 40, as marked
Page 3 of 5
Lines 13, 18-19, 22, 24, 40 and 42, as marked
Page 4 of 5
Lines 15, 17, 38-39 and 41-42, as marked
Page 5 of 5
Lines 13, 32-38, as marked

Response to Interrogatory #4

Pages 1 through 2, Columns D and E, as marked

Response to Interrogatory # 5

Page 1 of 1, Columns D and E, as marked

Justification

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and Purchased Power Cost)	
Recovery Clause with Generating)	
Performance Incentive Factor)	Docket No.: 20190001-EI

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true copy of the foregoing was furnished by overnight mail this 15th day of March, 2019 to the following:

Florida Public Utilities Company Florida Division of Chesapeake **Utilities Corp** Mike Cassel, Director Regulatory and Governmental Affairs Eighth Floor, West Tower 1750 SW 14th Street, Suite 200 Fernandina Beach, FL 32034 mcassel@fpuc.com

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