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P. O. Box 549 / 301 Long Ave, Port St. Joe, FL 32457  
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[www.stjoegas.com](http://www.stjoegas.com)

April 30, 2019

Carlotta S. Stauffer, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. **20190004-GU**  
Conservation Cost Recovery Clause

Dear Ms. Stauffer,

Attached for electronic filing in the above referenced docket is St. Joe Natural Gas Company's Conservation True-Up for the year 2018.

- 1 - Petition for Approval Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,

Debbie Stitt  
Energy Conservation Analyst

Emailed Copies: All known parties of record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

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Docket No. 20190004-GU  
Filing Date: April 30, 2019

**PETITION FOR APPROVAL OF  
ST. JOE NATURAL GAS COMPANY'S  
FINAL TRUE-UP AMOUNT**

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St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve-month period ended December 31, 2018. In support, hereof SJNG states:

1) The name of the Petitioner and the business address of its principal office are:

St. Joe Natural Gas Company, Inc.  
301 Long Avenue - P.O. Box 549  
Port St. Joe, Florida 32457-0549

2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:

Debbie Stitt  
Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
dstitt@stjoegas.com

3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an under-recovery of \$33,880.00 for the twelve months ending December 31, 2018.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$33,80.00 under-recovery as the final true-up amount for the Period January 2018 - December 2018 dated this 30th day of April, 2019.

Respectfully Submitted,



Debbie Stitt, Regulatory Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 ext. 205

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

Docket No. 20190004-GU  
Filing Date: April 30, 2019

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been emailed to all known parties of record in this docket dated this 30th day of April, 2019.

Ansley Watson, Jr.  
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Southern Company Gas  
Elizabeth Wade/Blake O'Farrow  
Ten Peachtree Place  
Location 1470  
Atlanta, GA 30309  
[ewade@southernco.com](mailto:ewade@southernco.com)

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost  
Recovery Clause

Docket No. 20190004-GU  
Filing Date: April 30, 2019

3. \_\_\_\_\_/

4.

5. **DIRECT TESTIMONY OF DEBBIE STITT ON**  
6. **BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

7. Q. Please state your name, business address, by whom you are  
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve-month period ending December 31, 2018  
16. and to identify the final true-up amount related to that  
17. period.

18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?

20. A. Yes, I have prepared and filed together with this testimony  
21. this 30th day of April, 2019 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2018" for identi-  
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-  
2. vation programs during the period?

3. A. \$190,625.00

4. Q. What is the final true-up amount associated with this  
5. twelve-month period ending December 31, 2018?

6. A. The final true-up amount for December 31, 2018 is  
7. an under-recovery of \$33,880.

8. Q. Does this conclude your testimony?

9. A. Yes

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ADJUSTED NET TRUE-UP  
FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

END OF PERIOD NET TRUE-UP

PRINCIPLE	45,912	
INTEREST	<u>231</u>	46,143

LESS PROJECTED TRUE-UP

PRINCIPLE	12,061	
INTEREST	<u>202</u>	<u>12,263</u>

ADJUSTED NET TRUE-UP		<u><u>33,880</u></u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

	ACTUAL	PROJECTED*	DIFFERENCE
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	190,625	159,150	31,475
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	190,625	159,150	31,475
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	190,625	159,150	31,475
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-144,713	-147,089	2,376
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	45,912	12,061	33,851
INTEREST PROVISION	<u>231</u>	<u>202</u>	<u>29</u>
END OF PERIOD TRUE-UP	<u><u>46,143</u></u>	<u><u>12,263</u></u>	<u><u>33,880</u></u>

( ) REFLECTS OVER-RECOVERY

\* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED



ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
 FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRU	0	0	0	0	53,650	0	0	0	53,650
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	16,525	0	0	0	16,525
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	118,950	0	0	0	118,950
PROGRAM 4: LARGE COMMERCIAL - NEW CC	0	0	0	0	0	0	0	0	0
PROGRAM 5: LARGE COMMERCIAL - RETENT	0	0	0	0	1,500	0	0	0	1,500
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	190,625	0	0	0	190,625

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
 FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUC	0	0	0	0	-3,250	0	0	0	-3,250
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	-10,725	0	0	0	-10,725
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	43,950	0	0	0	43,950
PROGRAM 4: LARGE COMMERCIAL - NEW CC	0	0	0	0	0	0	0	0	0
PROGRAM 5: LARGE COMMERCIAL - RETENT	0	0	0	0	1,500	0	0	0	1,500
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>31,475</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>31,475</b>

( ) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	2,650	4,900	2,950	6,050	9,300	2,400	6,800	1,550	7,700	3,250	1,200	4,900	53,650
PROGRAM 2:	2,225	1,625	2,425	2,250	2,725	3,225	875	975	200	0	0	0	16,525
PROGRAM 3:	5,550	6,200	7,200	7,950	6,350	7,050	7,700	6,250	7,350	900	0	56,450	118,950
PROGRAM 4:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	1,500	1,500
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	10,425	12,725	12,575	16,250	18,375	12,675	15,375	8,775	15,250	4,150	1,200	62,850	190,625
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	10,425	12,725	12,575	16,250	18,375	12,675	15,375	8,775	15,250	4,150	1,200	62,850	190,625

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-39,360	-28,234	-16,418	-20,387	-12,263	-12,551	-10,010	-9,928	-11,119	-10,188	-12,648	-14,584	-197,689
4. TOTAL REVENUES	-39,360	-28,234	-16,418	-20,387	-12,263	-12,551	-10,010	-9,928	-11,119	-10,188	-12,648	-14,584	-197,689
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	4,415	4,415	4,415	4,415	4,415	4,415	4,415	4,415	4,415	4,415	4,415	4,415	52,976
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-34,945	-23,819	-12,004	-15,972	-7,848	-8,136	-5,596	-5,514	-6,704	-5,773	-8,233	-10,170	-144,713
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	10,425	12,725	12,575	16,250	18,375	12,675	15,375	8,775	15,250	4,150	1,200	62,850	190,625
8. TRUE-UP THIS PERIOD	-24,520	-11,094	571	278	10,527	4,539	9,779	3,261	8,546	-1,623	-7,033	52,680	45,912
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	48	22	10	4	6	11	16	19	23	22	7	44	231
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	52,976	24,089	8,602	4,768	636	6,754	6,889	12,270	11,136	15,290	9,275	-2,166	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	-4,415	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	24,089	8,602	4,768	636	6,754	6,889	12,270	11,136	15,290	9,275	-2,166	46,143	46,143

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2018 THROUGH DECEMBER 2018

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	52,976	24,089	8,602	4,768	636	6,754	6,889	12,270	11,136	15,290	9,275	-2,166	
2. ENDING TRUE-UP BEFORE INTEREST	<u>24,041</u>	<u>8,580</u>	<u>4,758</u>	<u>632</u>	<u>6,748</u>	<u>6,878</u>	<u>12,254</u>	<u>11,116</u>	<u>15,267</u>	<u>9,253</u>	<u>-2,173</u>	<u>46,099</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	77,017	32,669	13,360	5,400	7,384	13,632	19,143	23,386	26,403	24,543	7,102	43,933	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>38,509</u>	<u>16,335</u>	<u>6,680</u>	<u>2,700</u>	<u>3,692</u>	<u>6,816</u>	<u>9,572</u>	<u>11,693</u>	<u>13,202</u>	<u>12,271</u>	<u>3,551</u>	<u>21,967</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	1.490%	1.500%	1.660%	1.860%	1.900%	1.860%	2.000%	1.970%	2.020%	2.130%	2.240%	2.270%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>1.500%</u>	<u>1.660%</u>	<u>1.860%</u>	<u>1.900%</u>	<u>1.860%</u>	<u>2.000%</u>	<u>1.970%</u>	<u>2.020%</u>	<u>2.130%</u>	<u>2.240%</u>	<u>2.270%</u>	<u>2.500%</u>	
7. TOTAL (SUM LINES 5 & 6)	2.990%	3.160%	3.520%	3.760%	3.760%	3.860%	3.970%	3.990%	4.150%	4.370%	4.510%	4.770%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	1.495%	1.580%	1.760%	1.880%	1.880%	1.930%	1.985%	1.995%	2.075%	2.185%	2.255%	2.385%	
9. MONTHLY AVG INTEREST RATE	0.125%	0.132%	0.147%	0.157%	0.157%	0.161%	0.165%	0.166%	0.173%	0.182%	0.188%	0.199%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>48</u>	<u>22</u>	<u>10</u>	<u>4</u>	<u>6</u>	<u>11</u>	<u>16</u>	<u>19</u>	<u>23</u>	<u>22</u>	<u>7</u>	<u>44</u>	231



ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	15
PLANNED HEATING SYSTEMS	18
PLANNED CLOTHES DRYER	15
PLANNED GAS RANGE	47
PLANNED GAS TANKLESS W/H	62

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$53,650

<u>PROGRAM PROGRESS SUMMARY:</u>	
INSTALLED WATER HEATERS:	23
INSTALLED HEATING SYSTEMS:	24
INSTALLED CLOTHES DRYER	10
INSTALLED GAS RANGE	45
INSTALLED GAS TANKLESS W/H	47

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRI RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLO DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		6
PLANNED HEATING SYSTEMS		5
PLANNED CLOTHES DRYER		1
PLANNED GAS RANGE		18
PLANNED GAS TANKLESS W/H		25

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTERES \$16,525

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		5
INSTALLED HEATING SYSTEMS:		1
INSTALLED CLOTHES DRYER		2
INSTALLED GAS RANGE		11
INSTALLED GAS TANKLESS W/H		16



ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		120
PLANNED HEATING SYSTEMS		24
PLANNED CLOTHES DRYER		23
PLANNED GAS RANGE		33
PLANNED GAS TANKLESS W/H		28

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTERES     \$118,950

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		170
INSTALLED HEATING SYSTEMS:		35
INSTALLED CLOTHES DRYER		27
INSTALLED GAS RANGE		35
INSTALLED GAS TANKLESS W/H		65

ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM TITLE: LARGE FOOD SERVICE COMMERCIAL

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
	<u>\$8,000.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	PLANNED GAS WATER HEATING	0
	PLANNED FRYER	0
	PLANNED GAS RANGE	0
	PLANNED GAS TANKLESS W/H	0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$0

<u>PROGRAM PROGRESS SUMMARY:</u>	ACTUAL GAS WATER HEATING	0
	ACTUAL FRYER	0
	ACTUAL GAS RANGE	0
	ACTUAL GAS TANKLESS W/H	0

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2018 THROUGH DECEMBER 2018

PROGRAM TITLE: COMMERCIAL HOPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels primarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		0
PLANNED FRYER		0
PLANNED RANGE		0
PLANNED TANKLESS W/H		0
PLANNED DRYER		0

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTERES \$1,500

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		1
INSTALLED FRYER		0
INSTALLED RANGE		0
INSTALLED TANKLES W/H		0
INSTALLED DRYER		0