

# GATOR WATERWORKS, INC.

July 29, 2019

FILED 7/29/2019  
DOCUMENT NO. 06084-2019  
FPSC - COMMISSION CLERK

Office of Commission Clerk  
Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399

*Re: Docket No. 20190114-WU – Application for staff assisted rate case by Gator Waterworks, Inc. in Alachua County – Request for Pro Forma Plant – Main Replacement*

Dear Commission Clerk,

Gator Waterworks, Inc. (Gator) hereby respectfully requests consideration of additional pro forma plant for water main replacement project for 18<sup>th</sup> Ave and 19<sup>th</sup> Ave. Since acquiring the utility, Gator has experienced approximately sixteen (16) water line repairs totaling approximately \$67,466. The water lines of the acquired utility are in extremely poor condition due the materials, age, and neglect. Gator has reviewed the distribution system and has determined the best alternative to address the continued breaks is to replace the water mains on two central streets where a majority of the breaks have occurred. On both 18<sup>th</sup> Ave and 19<sup>th</sup> Ave, there have been numerous repairs required. These water mains consist of four inch (4”) Asbestos Concrete (AC) material and many of the breaks occur at the service taps and seals at the main and service.

After acquisition, Gator discovered that the unaccounted for water was very high. To immediately address this issue, Gator replaced over 250 water meters that were inoperable. In addition, Gator also tracked the location of the water breaks/repairs in order to analyze whether these were isolated or wide-spread. It was discovered that the water mains on 18<sup>th</sup> and 19<sup>th</sup> consisted of 4” AC lines and experienced a high number of leaks. Gator requested proposals to replace these water mains with six inch (6”) PVC C900 (PVC) mains and add 3 new fire hydrants for added fire protection for the customers. Gator received 3 bid proposals and is moving forward with this project with US Water Service Corporation. Below is a summary of the three proposals:

Seilers	\$218,700
KP Maintenance	\$229,750
US Water Services Corp.	\$204,650

Gator respectfully requests that the main replacement in the amount of \$204,650 be included in the SARC consideration in the above referenced docket. Gator believes this replacement will assist in the reduction of future repair costs, contribute to the reduction of unaccounted for water, and provide added fire protection to the customers of the utility.

**4939 Cross Bayou Boulevard ~ New Port Richey, Florida 34652**  
**Tel: 727-848-8292**

Gator Waterworks, Inc.  
Request for Pro Forma Plant  
July 29, 2019

Gator has attached the three proposals to this request.

Respectfully Submitted,

A handwritten signature in blue ink, appearing to read "Troy Rendell". The signature is fluid and cursive, with a large initial "T" and "R".

Troy Rendell  
Vice President  
Investor Owned Utilities  
*//For Gator Utility Company, Inc.*

# GATOR WATERWORKS, INC.

**REQUEST FOR PROPOSALS (RFP)**  
**Gator Waterworks, Inc.**

**Water Services and Line Replacement**  
**For**  
**Gator Waterworks, Inc**  
**Located at**  
**3191 SE 19<sup>th</sup> Avenue, Gainesville FL**

**Release Date: July 18, 2019**  
**Proposal Deadline: July 26, 2019 at 4:00 pm**  
**Notice of Award: July 29, 2019**  
**Contract Start Date: Tentative August 26, 2019**

***Site Visits: Available Upon Request***

**Contact Person:** **Ryan McClure, Maintenance Manager**  
**Gator Waterworks, Inc.**  
**1203 SW 12<sup>th</sup> Street, Suite 1**  
**Ocala, FL 34471**  
**[RMclure@uswatercorp.net](mailto:RMclure@uswatercorp.net)**  
**352-572-3424**

# GATOR WATERWORKS, INC.

## **Scope of Work**

The project consists of furnishing all labor, materials and equipment necessary for the replacement of 5,500 LF of 6" C900, 22 long and short poly water services, and a total of Three (3) new fire hydrant installs, on SE 18<sup>th</sup> Avenue and SE 19<sup>th</sup> Avenue in accordance with the attached bid plans. The existing meters shall be reused. The meter boxes shall be replaced as needed based upon the line item pricing in the bid form.

The proposal will be awarded based on pricing which is the major determinant factor; however, the cost of materials, experience and overall service are also important and shall play a large role in the award. Our intent is to award this comprehensive RFP to the best overall, most responsive, competitive proposer.

The following is an outline of the insurance coverage the Contractor shall obtain and maintain as provided herein. Proof of insurance or insurability must be provided with this proposal, and in the type, amounts and in conformance with the following minimum requirements and is subject to the terms and conditions of each insurance policy:

### **Worker's Compensation**

Statutory benefits as defined by Chapter 440, Florida Statutes, encompassing all operations contemplated by this Agreement to apply to all owners, officers, and employees regardless of number of employees. Individual employees may be exempted per State law. Employers Liability will have minimum limits of \$1,000,000.00 per accident.

### **Commercial General Liability**

Coverage shall apply to premises and/or operations, products and/or completed operations, independent contractors, contractual liability, and broad form property damage exposures with minimum limits of \$1,000,000.00 per occurrence. Said policy shall be insured by an insurance company, or companies, with a current minimum rating by the A.M. Best Agency of A.

### **Commercial Automobile Liability**

Coverage shall apply to owned vehicles and/or hired and non-owned vehicles and employee non-ownership use with minimum limits of \$1,000,000.00 CSL (combined single limit).

**Accept or Reject Proposals:** Gator Waterworks, Inc. reserves the right to waive any formalities and accept or reject proposals, upon the evidence before or after the proposed opening, that a proposer is not necessarily qualified by experience, is not in a position to perform the work specified in the time allotted, or upon evidence of collusion with intent to defraud or other illegal practice. All proposals are to be complete in every detail as required. Those that are incomplete, contain irregularities or are not in accordance with the specifications may be rejected.

**Vendors Performance:** If at any time the primary awarded lawn care contractor fails to perform over the term of the agreement then: Gator Waterworks, Inc. shall have the right to terminate services for convenience for the failed vendor and then reserves the right to negotiate with the next best bidder.

**Invoicing Payments:** Payments will be made within Forty-Five (45) days of the date, vendor billing (invoice) is received and stamped as received by the Gator Waterworks, Inc. Accounts Payable Department. All invoices must be reflective of the original RFP and vendors submitted proposal. Gator Waterworks, Inc. requires detailed itemized invoices.

# GATOR WATERWORKS, INC.

**Bid Form:**

<b>Bid Item</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Cost</b>	<b>Extended Cost</b>
1	6" C900	5,500	LF	16.00	88,000
2	6" Fire Hydrants	3	Each	3500	10,500
3	Seed and Mulch	22,000	LF	1.46	15,000
4	Long Side Services	22	Each	2,200	48,400
5	Short Side Services	22	Each	1,900	41,800
7	Directional Bore	5	Each	3,000	15,000
	<b>GRAND TOTAL</b>				218,700

By my signature below, I hereby represent that I am authorized to and do bind the applicant to the provisions of the attached Proposal. The undersigned offers and agrees to provide the specified services in accordance with the provisions set forth in the Request for Proposals (RFP). Furthermore, the undersigned fully understands and assures compliance with the Conditions of Solicitation and Standard Terms and Conditions contained in the RFP. The undersigned is fully aware of the evaluation criteria to be utilized in awarding the contract.

**Company Name:** \_Walt Seiler

**Company Address:** P.O. Box 5068 Salt Springs FL 32134

**Contact Person:** TC Seiler

**Proposal Due Date:** July 26, 2019 before 4 p.m. Eastern Standard Time

Email or Deliver to:

Hope Anderson, Regional Manager  
1203 SW 12<sup>th</sup> Street, Suite 1  
Ocala FL 34471

# GATOR WATERWORKS, INC.

**Bid Form:**

<b>Bid Item</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Cost</b>	<b>Extended Cost</b>
1	6" C900	5,500	LF	18.00	99,000
2	6" Fire Hydrants	3	Each	3950	11,850
3	Seed and Mulch	22,000	LF	1.76	12,500
4	Long Side Services	22	Each	2,150	47,300
5	Short Side Services	22	Each	1,800	39,600
7	Directional Bore	5	Each	3,900	19,500
	<b>GRAND TOTAL</b>				229,750

By my signature below, I hereby represent that I am authorized to and do bind the applicant to the provisions of the attached Proposal. The undersigned offers and agrees to provide the specified services in accordance with the provisions set forth in the Request for Proposals (RFP). Furthermore, the undersigned fully understands and assures compliance with the Conditions of Solicitation and Standard Terms and Conditions contained in the RFP. The undersigned is fully aware of the evaluation criteria to be utilized in awarding the contract.

Company Name: K3 Maintenance and Grading, LLC.  
Company Address: 5990 NW 55<sup>th</sup> Avenue, Ocala FL 34482  
Contact Person: Jose Perez 352-208-1805

**Proposal Due Date: July 26, 2019 before 4 p.m. Eastern Standard Time**

Email or Deliver to:

Hope Anderson, Regional Manager  
1203 SW 12<sup>th</sup> Street, Suite 1  
Ocala FL 34471

# GATOR WATERWORKS, INC.

**Bid Form:**

<b>Bid Item</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit</b>	<b>Unit Cost</b>	<b>Extended Cost</b>
1	6" C900	5,500	LF	17.00	93,500
2	6" Fire Hydrants	3	Each	3250	9,750
3	Seed and Mulch	22,000	LF	1.83	12,000
4	Long Side Services	22	Each	1,700	37,400
5	Short Side Services	22	Each	1,500	33,000
7	Directional Bore	5	Each	3,800	19,000
	<b>GRAND TOTAL</b>				204,650

By my signature below, I hereby represent that I am authorized to and do bind the applicant to the provisions of the attached Proposal. The undersigned offers and agrees to provide the specified services in accordance with the provisions set forth in the Request for Proposals (RFP). Furthermore, the undersigned fully understands and assures compliance with the Conditions of Solicitation and Standard Terms and Conditions contained in the RFP. The undersigned is fully aware of the evaluation criteria to be utilized in awarding the contract.

**Company Name: U.S. Water Services Corporation**

**Company Address: 4939 Cross Bayou Blvd. New Port Richey, FL 34652**

**Contact Person: Ryan McClure – 352-572-3424**

**Proposal Due Date: July 26, 2019 before 4 p.m. Eastern Standard Time**

Email or Deliver to:

Hope Anderson, Regional Manager  
1203 SW 12<sup>th</sup> Street, Suite 1  
Ocala FL 34471