

Writer's E-Mail Address: bkeating@gunster.com

September 9, 2019

**VIA E-PORTAL**

Mr. Adam Teitzman  
Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

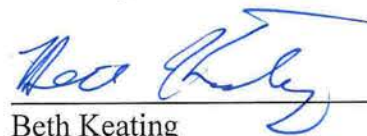
**Re: Docket No. 20190083-GU: Petition for Rate Increase by Sebring Gas System, Inc.**

Dear Mr. Teitzman:

Attached, for electronic filing in the above referenced matter, please find Sebring Gas System's Responses to Staff's Sixth Set of Data Requests.

Thank you for your assistance with this filing. As always, please do not hesitate to contact me if you have any questions whatsoever.

Sincerely,



Beth Keating  
Gunster, Yoakley & Stewart, P.A.  
215 South Monroe St., Suite 601  
Tallahassee, FL 32301  
(850) 521-1706

MEK

ATTACHMENTS

cc:// Office of Public Counsel (Kelly/Fall-Fry)



**Sebring Gas System, Inc.  
Docket No. 20190083-GU  
Responses to Staff's  
Sixth Set of Data Requests**

1. Starting on pages 2-3 of witness Russell Melendy's testimony, the witness states he performed a detailed study of existing and potential commercial and industrial customers in the Wauchula and Arcadia communities. Please provide the detailed study referenced by witness Melendy.

**Response:** Please see attached maps and customer listing (excel) showing the potential customers projected by the Company in the instant case for Wauchula and Arcadia. This study was performed by myself and one of the SGS employees who physically drove through the Cities of Wauchula and Arcadia to identify the existing businesses and the locations of any potential, new customer locations in each of these service areas.

2. On page 7 of witness Russell Melendy's testimony, the witness provides testimony regarding customer additions in 2019. Please complete the table below summarizing projected customer additions in Sebring, Wauchula, and Arcadia for the year 2019.

Customer Class	Sebring	Arcadia	Wauchula
TS-1			
TS-2			
TS-3			
TS-4			
TS-5			

**Response:** Please see attached Excel spreadsheet.

3. On page 7 of witness Russell Melendy's testimony, the witness provides testimony regarding customer additions in 2020. Please complete the table below summarizing projected customer additions in Sebring, Wauchula, and Arcadia for the year 2020.

Customer Class	Sebring	Arcadia	Wauchula
TS-1			

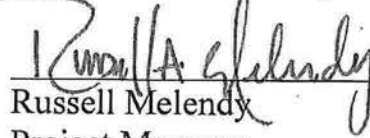


SEBRING GAS SYSTEM, INC.

Request for Service (Commercial/Correctional Institutions/State Prisons)			
Request for Service (Industrial)			
Residential Deposits received			
Commercial/Correctional Institutions/State Prisons/Industry Deposits received			

**Response: Please see attached Excel spreadsheet.**

Response Provided By:

  
\_\_\_\_\_  
Russell Melendy  
Project Manager

9/6/19  
\_\_\_\_\_  
Date



SEBRING GAS SYSTEM, INC.

TS-2			
TS-3			
TS-4			
TS-5			

**Response:** Please see attached Excel spreadsheet.

4. On page 5 of witness Russell Melendy's testimony, the witness testifies that "[t]he Company is well aware of construction and building activities in the area." For Sebring, Wauchula, and Arcadia, please identify all specific construction and building activities that the Company is aware of.

**Response:** In my role as Hardee County Commissioner, I am involved in all economic development activities in Wauchula. By extension, I keep a close eye on all construction activities in the service area of Coker Fuels, SGS' sister company that provides propane to customers. As such, the Company is aware of two (2) large commercial/industrial accounts, one each in Wauchula and Arcadia, that are under construction currently. In addition, several small restaurants are either being permitted or beginning to break ground. Also, there is the low-income project that will begin construction in the next several months in Sebring. To be clear, most of the projected growth in the instant case comes from existing commercial accounts that currently use propane.

5. On page 5 of witness Russell Melendy's testimony, the witness states that ownership and participation in Coker Fuels, Inc., allows insight into the potential for customer growth in these areas. Please explain in detail how ownership and participation in Coker Fuels, Inc. allows insight into potential customer growth.

**Response:** Coker Fuels, Inc. provides propane service in both Wauchula and Arcadia and, in fact, specifically serves many of the potential customers projected to be added in the instant case. As such, the Company is aware that these entities use gas and the approximate annual usage of these accounts.

6. On pages 7 and 10 of witness Christmas' testimony, witness Christmas testifies that the Company has "aggressive growth plans." Please provide the number of Requests for Service by customer class received to date. Please also provide the number of customer deposits for new service received to date. Please provide the information in the following format.

	Sebring	Arcadia	Wauchula
Request for Service (Residential)			



# Potential Wauchula Natural Gas Customers

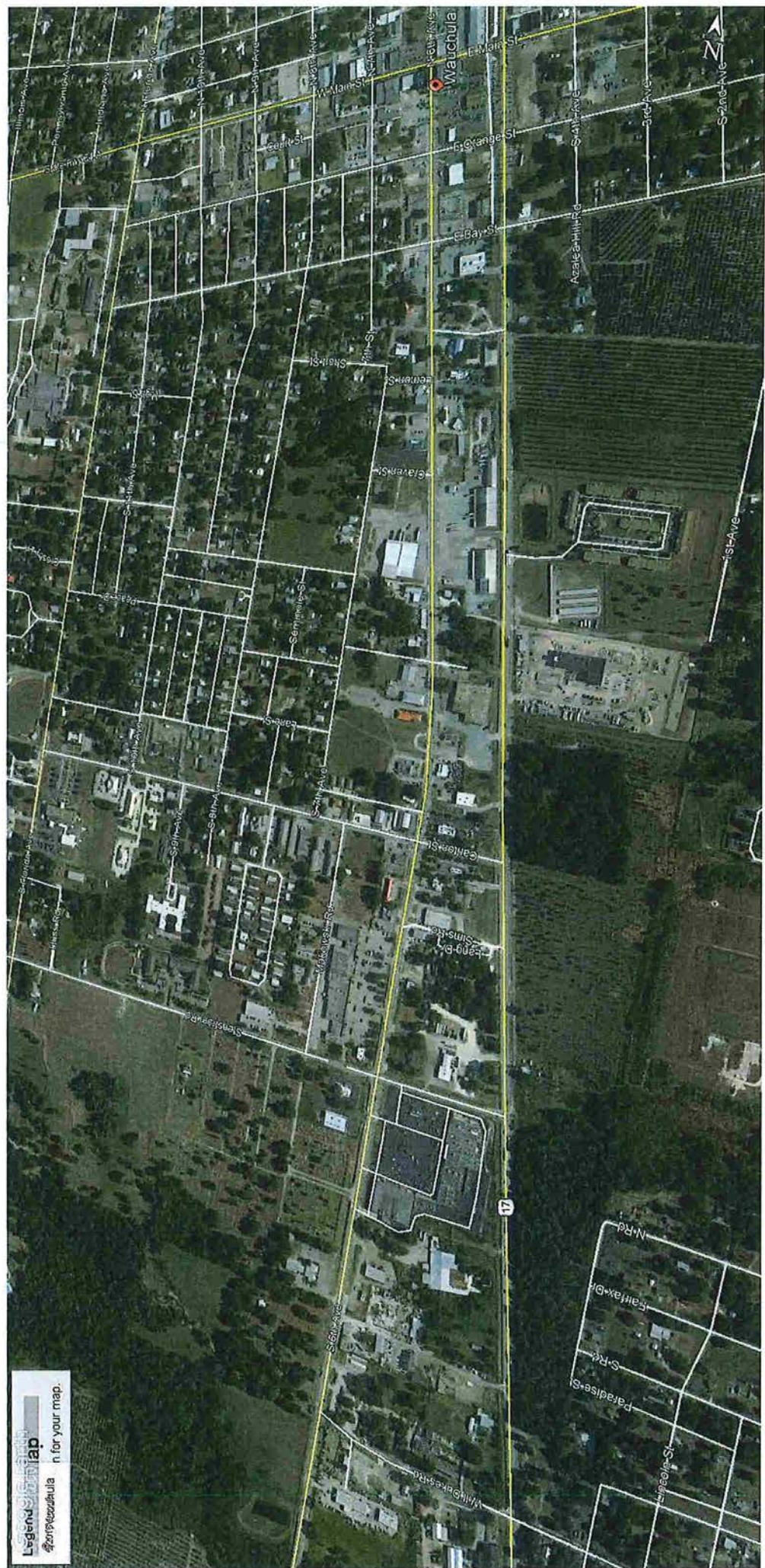
\*Current Natural Gas Customer

	Name	Service Address	Estimated Annual Therm Usage	Potential Rate Class
1			300	TS-2
2			3,000	TS-3
3			5,000	TS-3
4			4,000	TS-3
5			2,000	TS-3
6			150	TS-1
7			20,000	TS-4
8			240	TS-2
9			3,000	TS-3
10			2,000	TS-3
11			1,000	TS-3
12			9,000	TS-3
13			100,000	TS-5
14			200,000	TS-5
15			9,000	TS-3
16			22,000	TS-4
17			6,000	TS-3
18			5,300	TS-3
19			5,000	TS-3
20			2,500	TS-3
21			2,000	TS-3
22			100	TS-1
23			150	TS-1
24			1,000	TS-2
25			2,000	TS-3
26			3,500	TS-3
27			2,800	TS-3
28			8,000	TS-3
29			14,000	TS-4
30			400	TS-2
		Total	<u>433,440</u>	









Legend **Tap** for your map.

#wauchula

Legend **Tap** for your map.



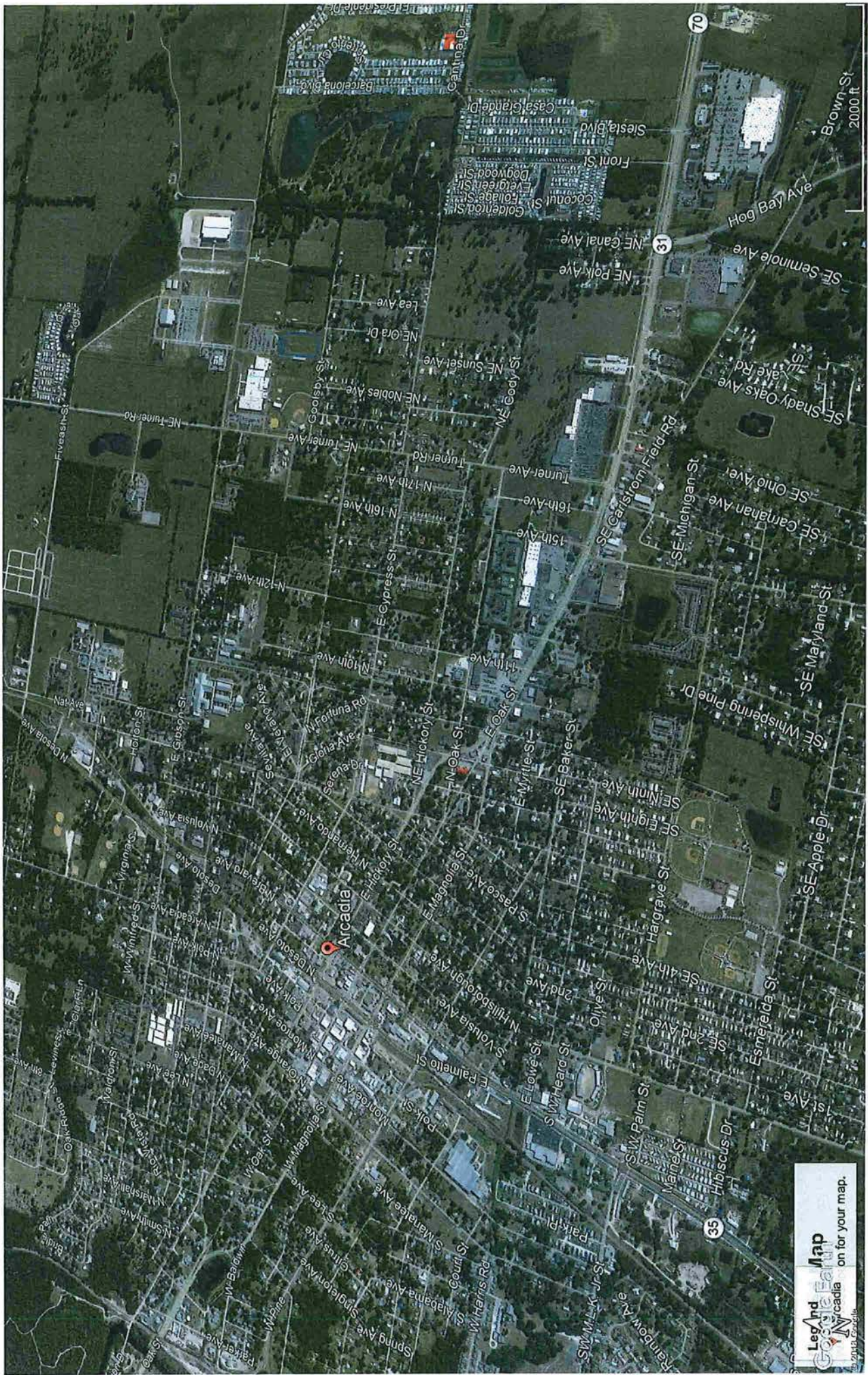
# Potential Arcadia Natural Gas Customers

	Name	Service Address	Estimated Annual Therm Usage	Potential Rate Class
1			200	TS-1
2			17,250	TS-4
3			4,000	TS-3
4			15,000	TS-4
5			4,000	TS-3
6			4,000	TS-3
7			15,000	TS-4
8			15,000	TS-4
9			600	TS-2
10			4,000	TS-3
11			9,000	TS-3
12			8,000	TS-3
13			10,500	TS-4
14			10,500	TS-4
15			600	TS-2
16			2,500	TS-3
17			10,500	TS-4
18			10,500	TS-4
19			20,000	TS-4
20			15,000	TS-4
21			6,000	TS-3
22			10,500	TS-4
23			9,000	TS-3
24			5,000	TS-3
25			8,000	TS-3
26			100,000	TS-5
27				
28				
29				
30				
			314,650	

Total

314,650







Sebring Gas System, Inc.  
Response to Staff's Sixth Set of Data Requests  
Question 2 - Customer Additions - 2019

Customer Class	2019 Customer Additions			Total
	Sebring	Arcadia	Wauchula	
TS-1	26	0	0	26
TS-2	0	0	3	3
TS-3	0	0	6	6
TS-4	0	0	2	2
TS-5	0	0	1	1
Total	26	0	12	38



Sebring Gas System, Inc.  
Response to Staff's Sixth Set of Data Requests  
Question 3 - Customer Additions - 2020

Customer Class	2020 Customer Additions			Total
	Sebring	Arcadia	Wauchula	
TS-1	24	3	3	30
TS-2	3	1	1	5
TS-3	1	11	11	23
TS-4	0	11	1	12
TS-5	0	1	0	1
Total	28	27	16	71

Sebring Gas System, Inc.  
 Response to Staff's Sixth Set of Data Requests  
 Question 6 - Customer Request for Service and Deposits

	Sebring	Arcadia	Wauchula	Total
Requests for Service - Residential	7	0	0	7
Requests for Service - Commercial, etc.	0	8	9	17
Request for Service - Industrial	0	1	1	2
Residential Deposits Received	14	0	0	14
Residential Deposit Amount Received	\$700	\$0	\$0	\$700
Commercial/Industrial Deposits Received	5	0	11	16
Comm/Ind Deposit Amount Received	\$1,400	\$0	\$29,200	\$30,600