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16 State of Florida.

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25 I N D E X

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1 P R O C E E D I N G S

2 CHAIRMAN GRAHAM: I bet you that everybody in
3 the audience right now really wished we brought
4 this up at the beginning of the day, huh?

5 Okay. Staff, preliminary matters.

6 MS. DUVAL: Staff notes that all witnesses
7 have been excused, the parties have waived opening
8 statements, and there are proposed Type 2
9 stipulations on all issues with OPC, FIPUG and PCS
10 Phosphate taking no position.

11 CHAIRMAN GRAHAM: Okay. Prefiled testimony,
12 staff.

13 MS. DUVAL: Staff would ask that the prefiled
14 testimony of all witnesses identified in the
15 Section VI of the prehearing order be inserted into
16 the record as though read.

17 CHAIRMAN GRAHAM: If there is no objections to
18 the witnesses identified in Section VI, we will
19 enter into the record as though read. I see no
20 objections.

21 (Whereupon, prefiled direct testimony was
22 inserted.)

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1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RENAE B. DEATON**

4 **DOCKET NO. 20190002-EG**

5 **MAY 1, 2019**

6

7 **Q. Please state your name and address.**

8 A. My name is Renae B. Deaton. My business address is Florida Power & Light
9 Company, 700 Universe Boulevard, Juno Beach, Florida 33408.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power & Light Company (“FPL” or the “Company”) as
12 Director, Cost Recovery and Wholesale Rates, in the Regulatory & State
13 Governmental Affairs Department.

14 **Q. Please describe your educational background and professional experience.**

15 A. I hold a Bachelor of Science in Business Administration and a Master of Business
16 Administration from Charleston Southern University. Since joining FPL in 1998,
17 I have held various positions in the rates and regulatory areas. Prior to my current
18 position, I held the positions of Senior Manager of Cost of Service and Load
19 Research and Senior Manager of Rate Design in the Rates and Tariffs
20 Department. I have previously testified before this Commission in base rate and
21 clause recovery proceedings. I am a member of the Edison Electric Institute
22 (“EEI”) Rates and Regulatory Affairs Committee, and I have completed the EEI

1 Advanced Rate Design Course. I have been a guest speaker at Public Utility
2 Research Center/World Bank International Training Programs on Utility
3 Regulation and Strategy. In 2016, I assumed my current position, where my
4 duties include providing direction as to the appropriateness of inclusion of costs
5 through a cost recovery clause and the overall preparation and filing of all cost
6 recovery clause documents including testimony and discovery.

7 **Q. What is the purpose of your testimony?**

8 A. The purpose of my testimony is to present for Commission review and approval
9 the schedules supporting the calculation of the Energy Conservation Cost
10 Recovery (“ECCR”) Clause final net true-up amount for the period January 2018
11 through December 2018.

12 **Q. Have you prepared or caused to be prepared under your direction,
13 supervision or control an exhibit in this proceeding?**

14 A. Yes, I am sponsoring Schedules CT-1 and CT-4, and co-sponsoring Schedules
15 CT-2 and CT-3, in Exhibit AS-1. The specific sections of Schedules CT-2 and
16 CT-3 that I am sponsoring are identified in the Table of Contents, which is found
17 in Exhibit AS-1, page 1.

18 **Q. What is the source of the data used in calculating the final net true-up amount
19 for the January 2018 through December 2018 period?**

20 A. Unless otherwise indicated, the data used in calculating the final net true-up amount
21 were taken from the books and records of FPL. The books and records are kept in
22 the regular course of the Company’s business in accordance with generally

1 accepted accounting principles and practices, and in accordance with the applicable
2 provisions of the Uniform System of Accounts as prescribed by this Commission
3 and directed in Rule 25-17.015, Florida Administrative Code. Schedule CT-2,
4 pages 6 and 7 provides a complete list of all account numbers used for ECCR
5 during the period January 2018 through December 2018.

6 **Q. What is the actual end of period true-up amount that FPL is requesting the**
7 **Commission to approve for the January 2018 through December 2018 period?**

8 A. FPL has calculated and is requesting approval of an over-recovery of \$10,687,888
9 including interest, as the actual end of period true-up amount for the period January
10 2018 through December 2018. The calculation of this \$10,687,888 over-recovery
11 is shown on Schedule CT-3, page 9, line 6 plus line 7.

12 **Q. What is the final net true-up amount for the January 2018 through December**
13 **2018 period that FPL is requesting to be included in the January 2020**
14 **through December 2020 ECCR factors?**

15 A. FPL has calculated and is requesting approval of an over-recovery of \$5,635,677 as
16 the final net true-up amount for the period January 2018 through December 2018.
17 This final net true-up over-recovery of \$5,635,677 is the difference between the
18 actual end of period true-up over-recovery of \$10,687,888 and the actual/estimated
19 true-up over-recovery of \$5,052,211. The calculation of the \$5,635,677 over-
20 recovery is shown on Schedule CT-1, page 2.

21 **Q. Was the calculation of the final net true-up amount for the period January**
22 **2018 through December 2018 performed consistently with prior true-up**

1 **calculations in predecessor ECCR dockets?**

2 A. Yes. The calculation of the final net true-up amount for the period January 2018
3 through December 2018 was performed consistently with prior true-up calculations
4 in predecessor ECCR dockets.

5 **Q. Have you provided a schedule showing the variances between actual and**
6 **actual/estimated program costs and revenues for the period January 2018**
7 **through December 2018?**

8 A. Yes. Schedule CT-2, page 3, compares actual to actual/estimated program costs,
9 revenues and interest, resulting in the variance of \$5,635,677.

10 **Q. Please explain the calculation of the \$5,635,677 variance.**

11 A. The difference between 2018 actual and actual/estimated ECCR revenues, net of
12 revenues taxes of \$1,497,260 (CT-2, page 3, line 12) minus the difference
13 between 2018 actual and actual/estimated total adjusted program costs of
14 (\$4,097,845) (CT-2, page 3, line 9) results in a variance of \$5,595,105 (CT-2,
15 page 3, line 13). This \$5,595,105 variance, plus the variance of \$40,573 in
16 interest (CT-2, page 3, line 14), results in the net over-recovery of \$5,635,677
17 (CT-2, page 3, line 18).

18 **Q. Does this conclude your testimony?**

19 A. Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RENAE B. DEATON**

4 **DOCKET NO. 20190002-EG**

5 **AUGUST 9, 2019**

6

7 **Q. Please state your name, business address, employer and position.**

8 A. My name is Renae B. Deaton and my business address is 700 Universe
9 Boulevard, Juno Beach, FL 33408. I am employed by Florida Power & Light
10 Company (“FPL” or “the Company”) as Director of Clause Recovery and
11 Wholesale Rates in the Regulatory Affairs Department.

12 **Q. Have you previously filed testimony in this docket?**

13 A. Yes.

14 **Q. What is the purpose of your testimony?**

15 A. The purpose of my testimony is to present the schedules necessary to support the
16 calculations of the ECCR factors to be applied during the January 2020 through
17 December 2020 billing period, consisting of the projected Demand Side
18 Management (“DSM”) energy conservation program expenses for the period
19 January 2020 through December 2020, as well as the final true-up for the period
20 January 2018 through December 2018, the actual/estimated true-up for the period
21 January 2019 through December 2019 and an interest provision for both true-ups.

22 **Q. Have you prepared or caused to be prepared under your direction,**

1 **supervision or control any exhibits in this proceeding?**

2 A. Yes, I am sponsoring Schedules C-1 and C-4, and co-sponsoring Schedules C-2
3 and C-3, in Exhibit AS-2. The specific sections of Schedules C-2 and C-3 that I
4 am sponsoring are identified in the Table of Contents, which is found on Exhibit
5 AS-2, page 1.

6 **Q. What is the source of the data used in calculating the 2019 actual/estimated**
7 **true-up amount?**

8 A. Unless otherwise indicated, the data used in calculating the 2019 actual/estimated
9 true-up amount was taken from the books and records of FPL. The books and
10 records are kept in the regular course of the Company's business in accordance with
11 generally accepted accounting principles and practices, and with the applicable
12 provisions of the Uniform System of Accounts as prescribed by this Commission
13 and directed in Rule 25-17.015, Florida Administrative Code.

14 **Q. Please explain the calculation of the ECCR end of period net true-up and**
15 **actual/estimated true-up amount for 2019 included in Exhibit AS-2.**

16 A. Schedule C-3, pages 24 and 25 provide the calculation of the 2019 ECCR end of
17 period net true-up and actual/estimated true-up amounts. The end of period net
18 true-up amount to be carried forward to the 2020 ECCR factors is an over-recovery
19 of \$13,569,877 (Schedule C-3, page 24, line 9). This \$13,569,877 over-recovery
20 includes the 2018 final true-up over-recovery of \$5,635,677 (Schedule C-3, page
21 24, line 7a) filed with the Commission on May 1, 2019, and the 2019
22 actual/estimated true-up over-recovery, including interest, of \$7,934,200 (Schedule

1 C-3, page 24, lines 5 plus 6) for the period January 2019 through December 2019.
2 The 2019 actual/estimated true-up is based on actual data for the period January
3 2019 through June 2019 and revised estimates for the period July 2019 through
4 December 2019.

5 **Q. Were these calculations made in accordance with the procedures previously**
6 **approved in the predecessors to this docket?**

7 A. Yes, they were.

8 **Q. Have you prepared calculations of the allocation factors for demand and**
9 **energy?**

10 A. Yes. Schedule C-1, page 3 in Exhibit AS-2 provides these calculations. The
11 demand allocation factors are calculated by determining the percentage each rate
12 class contributes to the monthly system peaks. The energy allocation factors are
13 calculated by determining the percentage each rate class contributes to total kWh
14 sales, as adjusted for losses.

15 **Q. Have you prepared calculations of the 2020 ECCR factors by rate class?**

16 A. Yes. Schedule C-1, page 4 in Exhibit AS-2 provides the calculations of FPL's
17 2020 ECCR factors being requested.

18 **Q. Does this conclude your testimony?**

19 A. Yes.

1 (Whereupon, prefiled direct testimony was
2 inserted.)

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1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**
2 **FLORIDA POWER & LIGHT COMPANY**
3 **TESTIMONY OF ANITA SHARMA**
4 **DOCKET NO. 20190002-EG**
5 **MAY 1, 2019**

6

7 **Q. Please state your name and business address.**

8 A. My name is Anita Sharma and my business address is 7201 Cypress Road,
9 Plantation, Florida 33317.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power and Light Company (FPL) as Manager, Cost &
12 Performance for Demand-Side Management (DSM) programs.

13 **Q. Please describe your educational and professional background and experience.**

14 A. I received a Masters in Economics in 1983 and a Masters in Finance in 2006 from
15 Florida International University. I began working at FPL in 1985 as an assistant
16 economist and have worked in positions of increasing responsibility in the areas of
17 economics and energy forecasting. I began in my present position as Manager of
18 Cost & Performance for DSM programs in March 2009.

19 **Q. What is the purpose of your testimony?**

20 A. The purpose of my testimony is to present the actual Energy Conservation Cost
21 Recovery (ECCR) costs for FPL's DSM programs for the period January 2018
22 through December 2018.

1 **Q. Have you prepared or caused to be prepared under your direction, supervision**
2 **or control an exhibit in this proceeding?**

3 A. Yes. I am sponsoring Schedules CT-5, CT-6 and Appendix A and co-sponsoring
4 Schedules CT-2 and CT-3 in Exhibit AS-1. The specific sections of Schedules CT-2
5 and CT-3 that I am co-sponsoring are identified in Exhibit AS-1, Page 1, Table of
6 Contents.

7 **Q. For the January 2018 through December 2018 period, did FPL seek recovery of**
8 **any costs for advertising which makes a specific claim of potential energy**
9 **savings or states appliance efficiency ratings or savings?**

10 A. Yes.

11 **Q. Has FPL complied with Rule 25-17.015(5), Florida Administrative Code, which**
12 **requires FPL to file all data sources and calculations used to substantiate claims**
13 **of potential energy savings or which state appliance efficiency ratings or savings**
14 **that are included in advertisement?**

15 A. Yes. The documentation required by the Rule is included in Appendix A.

16 **Q. Are all costs listed in Schedule CT-2 attributable to Commission-approved**
17 **DSM programs?**

18 A. Yes.

19 **Q. How did FPL's actual program costs for the January 2018 through December**
20 **2018 period compare to the actual/estimated costs presented in Docket No.**
21 **20180002-EG, and approved in Order No. PSC-2018-0562-FOF-EG?**

22 A. Actual program costs for the period were \$158,735,829. The actual/estimated
23 program costs were \$162,833,674. Therefore, actual costs were \$4,097,845 or

1 approximately 2.5 percent lower than the actual/estimated costs (see Schedule CT-2,
2 Page 3, Line 9). Each program's contribution to the variance is shown on Schedule
3 CT-2, Page 5.

4 **Q. Does this conclude your testimony?**

5 A. Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF ANITA SHARMA**

4 **DOCKET NO. 20190002-EG**

5 **AUGUST 9, 2019**

6

7 **Q. Please state your name, business address, employer and position.**

8 A. My name is Anita Sharma. My business address is 7201 Cypress Road, Plantation,
9 Florida 33317. I am employed by Florida Power & Light Company (“FPL”) as Manager,
10 Cost and Performance for Demand-Side Management programs.

11 **Q. Have you previously filed testimony in this docket?**

12 A. Yes.

13 **Q. What is the purpose of your testimony?**

14 A. The purpose of my testimony is to submit for Commission review and approval the
15 projected Energy Conservation Cost Recovery (“ECCR”) costs for FPL’s Demand-Side
16 Management (“DSM”) programs to be incurred by FPL during January through
17 December 2020 and the actual/estimated ECCR costs for January through December
18 2019.

19 **Q. Are you sponsoring an exhibit with your testimony?**

20 A. Yes. I am sponsoring Exhibit AS-2, Schedule C-5 and co-sponsoring Schedules C-2
21 and C-3. The specific sections of Schedules C-2 and C-3 that I am co-sponsoring are
22 shown on the Table of Contents (Exhibit AS-2, page 1).

1 **Q. Are all of the costs listed in this exhibit reasonable, prudent and attributable to**
2 **programs approved by the Commission?**

3 A. Yes. The 2020 projections and 2019 actual/estimated costs are based on the programs
4 from FPL's DSM Plan approved by the Commission in Docket 20150085-EG, with one
5 caveat. FPL's 2020 projections are consistent with the Company's proposed DSM Goals
6 filed in Docket 20190015. The costs also include some residual carryover costs
7 associated with the Business Photovoltaic for Schools Pilot that was discontinued in
8 2015.

9 **Q. Please describe the methods used to derive the program costs for which FPL seeks**
10 **recovery.**

11 A. The actual costs for the months of January through June 2019 came from the books and
12 records of FPL. The books and records are kept in the regular course of FPL's business
13 in accordance with generally accepted accounting principles and practices and with the
14 applicable provisions of the Uniform System of Accounts as prescribed by this
15 Commission and directed in Rule 25-17.015, Florida Administrative Code.

16
17 Costs for the months of July through December 2019 and January through December
18 2020 are projections compiled from detailed month-by-month analyses for each program,
19 which were prepared by the relevant departments within FPL. The projections have been
20 created in accordance with FPL's standard budgeting and on-going cost justification
21 process.

1 **Q. What are the ECCR costs for the January through December 2019**
2 **actual/estimated period?**

3 A. The actual/estimated costs for the period January through December 2019 are
4 \$162,883,007 as shown on Exhibit AS-2, Schedule C-3, page 14, line 18.

5 **Q. What are the 2020 costs FPL is requesting the Commission to approve?**

6 A. FPL is requesting approval of \$145,840,085 for recovery during the period of January
7 through December 2020 as shown on Exhibit AS-2, Schedule C-1, page 2, line 8. This
8 includes projected costs for January through December 2020 of \$159,380,407 as shown
9 on Exhibit AS-2, Schedule C-1, page 2, line 1 as well as prior and current period over
10 recoveries, interest and applicable revenue taxes.

11 **Q. Does this conclude your testimony?**

12 A. Yes.

1 (Whereupon, prefiled direct testimony was
2 inserted.)

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost Recovery
Clause

Docket No.: 20190002-EG
Filed: June 20, 2019

ERRATA SHEET**May 1, 2019 Testimony and Exhibit of John N. Floyd****TESTIMONY**

<u>Page No.</u>	<u>Line No.</u>	<u>Change</u>
Page 4	Line 15	Change “382,217” to “390,862”
Page 4	Line 23	Change “15,102” to “15,762”
Page 5	Line 2	Change “3,270” to “3,272”
Page 5	Line 11	Change “443” to “987”
Page 5	Line 18	Change “306” to “308”

EXHIBIT JNF-1

<u>Schedule</u>	<u>Description</u>
CT-1	See Revised Schedule CT-1 attached hereto ⁽¹⁾
CT-2	See Revised Schedule CT-2 attached hereto ⁽¹⁾⁽²⁾
CT-3	See Revised Schedule CT-3 attached hereto Pages 2-3 of 5 ⁽²⁾ Pages 4-5 of 5 ⁽¹⁾
CT-6	See Revised Schedule CT-6 attached hereto ⁽³⁾

Notes:

All revisions are highlighted in blue

(1) – Revisions correct for interest calculation

(2) – Misc. Rounding Adjustments

(3) – Revisions correct for participation figures in four Demand Side Management Programs

1 GULF POWER COMPANY

2 Before the Florida Public Service Commission
3 Prepared Direct Testimony of
4 John N. Floyd
5 Docket No. 20190002-EG
6 Date of Filing: May 1, 2019

- 7 Q. Please state your name, business address, employer and position.
- 8 A. My name is John N. Floyd, and my business address is One Energy
9 Place, Pensacola, Florida 32520. I am employed by Gulf Power Company
10 (Gulf or the Company) as the Manager of Strategy and Market
11 Intelligence.
- 12 Q. Mr. Floyd, please describe your educational background and business
13 experience.
- 14 A. I received a Bachelor Degree in Electrical Engineering from Auburn
15 University in 1985. After serving four years in the U.S. Air Force, I began
16 my career in the electric utility industry at Gulf Power in 1990 and have
17 held various positions with the Company in Power Generation, Metering,
18 Power Delivery and Marketing. In my present position, I am responsible
19 for the development and implementation of Gulf's customer program
20 offerings associated with the Company's Demand-Side Management
21 (DSM) Plan.
- 22
- 23 Q. Have you previously testified before this Commission in connection with
24 the Energy Conservation Cost Recovery Clause?
- 25 A. Yes.

1 Q. Mr. Floyd, what is the purpose of your testimony?

2 A. The purpose of my testimony is to present the results of the approved
3 Energy Conservation Cost Recovery Clause programs and related
4 expenses for January 2018 through December 2018.

5

6 Q. Are you sponsoring any exhibits to your testimony?

7 A. Yes, I sponsor Exhibit JNF-1, Schedules CT-1 through CT-6.

8

9 Q. Have you verified that the information contained in Exhibit JNF-1 is
10 correct?

11 A. Yes, I have. This exhibit was prepared under my direction and control,
12 and the information contained therein is true and correct to the best of my
13 knowledge.

14

15 Q. Please summarize for this Commission the deviations between the actual
16 expenses for this recovery period and the amount of estimated/actual
17 expenses previously filed with this Commission.

18 A. The estimated/actual true-up net expenses for the entire recovery period
19 January 2018 through December 2018, previously filed, were
20 \$12,147,241. The actual expenses incurred in 2018 were \$11,399,250,
21 which resulted in a variance of \$747,992 or 6.2% under the projection.
22 See Schedule CT-2, Line 10.

23

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1 Q. Mr. Floyd, would you explain the January 2018 through December 2018
2 variance?

3 A. Yes. The variance resulted from overall actual expenses being less than
4 estimated in the majority of the programs. A few programs did experience
5 more actual expenses than estimated: Community Energy Saver,
6 Conservation Demonstration and Development and Critical Peak Option.
7 Overall, though, actual program expenses for the 12-month period through
8 December 2018 were \$747,992 less than the level of estimated/actual
9 program expenses filed on August 10, 2018, leading to the variance of
10 6.2% under the projection. A more detailed description of the deviations is
11 contained in Schedule CT-3, Page 1 and Schedule CT-6.

12

13 Q. Mr. Floyd, what was Gulf's adjusted net true-up for the period January
14 2018 through December 2018?

15 A. There was a \$382,217 over-recovery as shown on Schedule CT-1.

16

17 Q. Please describe your program participation levels during the recovery
18 period.

19 A. A more detailed review of each of the programs is included in my
20 Schedule CT-6. The following is a synopsis of program participation
21 levels during this recovery period.

22 (A) Residential Energy Surveys - During the 2018 recovery period, the
23 Company completed 15,102 surveys compared to the projection of
24 16,597.

25

- 1 (B) Community Energy Saver – During the 2018 recovery period, the
2 Company served a total of 3,270 eligible participants compared to a
3 projection of 3,000.
- 4 (C) Residential Custom Incentive – During the 2018 recovery period,
5 no participants enrolled in this program compared to a projection of
6 0 participants.
- 7 (D) HVAC Efficiency – During the 2018 recovery period, there were a
8 total of 1,855 participants in this program compared to a projection
9 of 3,700.
- 10 (E) Residential Building Efficiency – During the 2018 recovery period,
11 there were a total of 443 participants in this program compared to a
12 projection of 530.
- 13 (F) Energy Select - During the 2018 recovery period, there was a net
14 increase of 639 customers with a total of 19,798 customers
15 on-line as of December 31, 2018. Gulf projected 1,600 net new
16 customer additions during 2018.
- 17 (G) Commercial/Industrial (C/I) Energy Analysis - During the 2018
18 recovery period, a total of 306 C/I Energy Analyses were completed
19 compared to a projection of 320.
- 20 (H) Commercial HVAC Retrocommissioning – During the 2018
21 recovery period, there were 78 participants in this program
22 compared to a projection of 251.
- 23 (I) Commercial Building Efficiency - During the 2018 recovery period,
24 Gulf Power had 310,833 square feet of qualifying measures
25

- 1 installed compared to a projection of 834,833 square feet.
- 2 (J) Commercial/Industrial Custom Incentive – During the 2018
3 recovery period, no participants were enrolled in this program as
4 projected.
- 5 (K) Critical Peak Option (CPO)- During 2018, 25 customers
6 participated in CPO compared to a projection of 24.
- 7 (L) Curtailable Load (CL) Rider- During 2018, 0 customers participated
8 in the CL Rider compared to a projection of 0.
- 9 (M) Residential Time of Use Rate Pilot – During 2018, 313 customers
10 participated in the pilot program compared to a projection of 300.
- 11 (N) Conservation Demonstration and Development – Further
12 description of the 2018 Conservation Demonstration and
13 Development projects can be found in Schedule CT-6.
14
- 15 Q. Should Gulf's recoverable energy conservation cost for the period be
16 accepted as reasonable and prudent?
- 17 A. Yes.
- 18
- 19 Q. Mr. Floyd, does this conclude your testimony?
- 20 A. Yes, it does.
21
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GULF POWER COMPANY

Before the Florida Public Service Commission
Prepared Direct Testimony
John N. Floyd
Docket No. 20190002-EG
Energy Conservation Cost Recovery Clause
August 9, 2019

Q. Will you please state your name, business address, employer and position?

A. My name is John N. Floyd, and my business address is One Energy Place, Pensacola, Florida 32520. I am employed by Gulf Power Company (Gulf or the Company) as the Manager of Strategy and Market Intelligence.

Q. Mr. Floyd, please describe your educational background and business experience.

A. I received a Bachelor Degree in Electrical Engineering from Auburn University in 1985. After serving four years in the U.S. Air Force, I began my career in the electric utility industry at Gulf Power in 1990 and have held various positions with the Company in Power Generation, Metering, Power Delivery and Marketing. In my present position, I am responsible for the development and implementation of Gulf's customer program offerings associated with the Company's Demand-Side Management (DSM) Plan.

1 Q. Mr. Floyd, for what purpose are you appearing before this Commission
2 today?

3 A. I am testifying before this Commission on behalf of Gulf Power to address
4 matters related to the Energy Conservation Cost Recovery Clause and to
5 answer any questions concerning the calculation of recoverable
6 conservation costs in this filing. Specifically, I will address projections for
7 approved programs during the January 2020 through December 2020
8 recovery period and the anticipated results of those programs during the
9 current recovery period, January 2019 through December 2019 (six
10 months actual, six months estimated).

11

12 Q. Are you sponsoring any exhibits to your testimony?

13 A. Yes. My exhibit consists of six schedules, each of which was prepared
14 under my direction, supervision, or review.

15

16 Q. Would you summarize for this Commission the deviations resulting from
17 the actual costs for January 2019 through June 2019 of the current
18 recovery period?

19 A. Projected expenses for the first six months of the current period were
20 \$7,523,482 compared to actual expenses of \$4,958,330 for a difference of
21 \$2,565,152 or 34% under budget. A detailed summary of all program
22 expenses is contained in my Schedule C-3, pages 1 and 2, and my
23 Schedule C-5.

24

25

1 Q. Did you project expenses for the period July 2019 through December
2 2019?

3 A. Yes. A detailed summary of those projections can be found in my
4 Schedule C-3.

5

6 Q. How do the estimated actual expenses compare to projected expenses
7 included in the 2019 Projection filing for the period July – December
8 2019?

9 A. Estimated actual expenses for the period July – December 2019 of
10 \$5,374,997 are \$1,880,735 or 26% less than the projected expenses for
11 that same period of \$7,255,733.

12

13 Q. Have you provided a description of Gulf's DSM program results achieved
14 during the period, January 2019 through June 2019?

15 A. Yes. A detailed summary of year-to-date results for each program is
16 contained in my Schedule C-5.

17

18 Q. Would you summarize the conservation program cost projections for the
19 January 2020 through December 2020 recovery period?

20 A. Yes. Program costs for the projection period are estimated to be
21 \$10,790,199. These costs are broken down as follows: depreciation,
22 return on investment and property taxes, \$3,224,640; payroll/benefits,
23 \$1,966,598; materials/expenses, \$3,576,766; advertising, \$404,677; and
24 incentives, \$1,617,518. More detail concerning these projections is
25 contained in my Schedule C-2.

1 Q. Are the Company's projected expenses for the January 2020 through
2 December 2020 period reasonable and appropriate for cost recovery?

3 A. Yes. These expense reflect the projected costs of administering programs
4 associated with the Company's approved DSM Plan.

5

6 Q. What is the basis for Gulf's conservation program cost projections for the
7 January 2020 through December 2020 recovery period?

8 A. These projections are based on program cost estimates associated with
9 Gulf's 2015 DSM Plan approved on August 19, 2015, in Order No. PSC-
10 15-0330-PAA-EG and historical program participation.

11

12 Q. Would you describe the expected results for your programs during the
13 January 2020 through December 2020 recovery period?

14 A. Program details, including expected results, for the period January 2020
15 through December 2020 can be found in my Schedule C-5.

16

17 Q. What is the total proposed 2020 factor for Rate Schedule RS and what will
18 be the charge for a 1,000 kWh monthly bill on Gulf Power's Rate Schedule
19 RS?

20 A. The proposed Energy Conservation Cost Recovery factor for Rate
21 Schedule RS is .06 cents per kWh, which results in a charge of \$0.60 on a
22 1,000 kWh monthly bill on Gulf Power's Rate Schedule RS.

23

24

25

1 Q. When does Gulf propose to collect these Energy Conservation Cost
2 Recovery charges?

3 A. The factors will be effective beginning with the first bill group for January
4 2020 and continue through the last bill group for December 2020.

5

6 Q. Mr. Floyd, does this conclude your testimony?

7 A. Yes, it does.

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1 (Whereupon, prefiled direct testimony was
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1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 DOCKET NO. 20190002-EG: ENERGY CONSERVATION COST RECOVERY

3 CLAUSE

4 Direct Testimony of

5 CURTIS D. YOUNG (Final True Up)

6 On Behalf of

7 FLORIDA PUBLIC UTILITIES COMPANY

8 **Q. Please state your name and business address.**

9 A. My name is Curtis D. Young, and my business address is 1635 Meathe Drive,
10 West Palm Beach, Florida 33411.

11 **Q. By whom are you employed and in what capacity?**

12 A. I am employed by Florida Public Utilities Company as a Senior Regulatory
13 Analyst.

14 **Q. What is the purpose of your testimony at this time?**

15 A. To advise the Commission of the actual over/under recovery of the Conservation
16 Program costs for the period January 1, 2018 through December 31, 2018 as
17 compared to the true-up amounts previously reported for that period which were
18 based on six months actual and six months estimated data.

19 **Q. Please state the actual amount of over/under recovery of Conservation
20 Program costs for the Consolidated Electric Divisions of Florida Public
21 Utilities Company for January 1, 2018 through December 31, 2018.**

22 A. The Company over-recovered \$51,633 during that period. This amount is
23 substantiated on Schedule CT-3, page 2 of 3, Energy Conservation Adjustment.

24 **Q. How does this amount compare with the estimated true-up amount which
25 was allowed by the Commission during the November 2018 hearing?**

1 A. The cost recovery factors approved by the Commission in Docket No. 20180002-
2 EG were based upon an anticipated over-recovery of \$75,359 as of December 31,
3 2018.

4 **Q. Have you prepared any exhibits at this time?**

5 A. Yes. With my testimony, I am sponsoring Exhibit CDY-1, which consists of the
6 prepared Schedules CT-1, CT-2, CT-3, CT-4, CT-5 and CT-6, as required.

7 **Q. Does this conclude your testimony?**

8 A. Yes.

1 (Whereupon, prefiled direct testimony was
2 inserted.)

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1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2 DOCKET NO. 20190002-EG - In Re: Energy Conservation Cost Recovery

3 Clause

4 DIRECT TESTIMONY OF G. Scott Ranck

5 On behalf of6 Florida Public Utilities Company7 **Q. Please state your name, occupation and business address.**8 A. My name is G. Scott Ranck. I am the Energy Conservation Manager for
9 Florida Public Utilities Company. My business address is 331 West Central
10 Ave. Suite 200, Winter Haven, Florida 3388011 **Q. Describe briefly your background and business experience?**12 A. I began my career in residential construction building houses in
13 Pennsylvania and North Carolina. I then pursued my Bachelor's Degree in
14 Theology (Summa Cum Laude) from Piedmont International University,
15 Winston-Salem, NC. In 2006, I went back to my construction roots as an
16 employee of FPUC in the natural gas conservation department. I became a
17 Residential Energy Services Network (RESNET) Home Energy Rating
18 System (HERS) Rater in February of 2009. I was subsequently promoted
19 to Senior Energy Conservation Specialist with FPUC in January of 2012.
20 In this role, I was responsible for implementing the Company's natural gas
21 energy conservation program and also assisted with the implementation of
22 FPUC's Electric Demand-Side Management (DSM) Program. Furthering
23 my pursuit of additional training in building science, energy and related
24 topics, I received certification as a Certified Energy Auditor (CEA) on
25 January 25, 2011, as well as certification as a Certified Energy Manager

1 (CEM) in April 2013. Both credentials are through the Association of
2 Energy Engineers. I was also appointed to the Energy Technical Advisory
3 Committee for the Florida Building Commission in December of 2016.
4 Recently, I was promoted to Energy Conservation Manager with FPUC in
5 March of 2019. In this new role, I oversee both natural gas and electric
6 energy conservation programs for the Company.
7

8 **Q. Are you familiar with the electric conservation programs of the Company**
9 **and costs which have been, and are projected to be, incurred?**

10 A. Yes.

11 **Q. What is the purpose of your testimony in this docket?**

12 A. To describe generally the expenditures made and projected to be made in
13 implementing, promoting, and operating the Company's electric conservation
14 programs. This will include recoverable costs incurred in January through
15 June 2019 and projections of program costs to be incurred from July through
16 December 2019. It will also include projected electric conservation costs for
17 the period January through December 2020, with a calculation of the
18 Conservation Adjustment Factor to be applied to the Company's consolidated
19 electric customers' bills during the collection period of January 1, 2020
20 through December 31, 2020.

21 **Q. Are there any exhibits that you wish to sponsor in this proceeding?**

22 A. Yes. The Company wishes to sponsor as exhibits Schedules C-1, C-2, C-3, C-
23 4, and C-5, contained in my composite Exhibit GSR-1.

24 **Q. Has the Company prepared summaries of its electric conservation**

1 **programs and the costs associated with these programs?**

2 A. Yes. Summaries of the electric conservation programs as approved in Docket
3 No. 20150089-EG, the petition for approval of the demand-side management
4 plan, are contained in Schedule C-5 of Exhibit GSR-1. Included are the
5 Residential Energy Survey Program, the Residential Heating and Cooling
6 Efficiency Program, the Commercial Heating and Cooling Efficiency
7 Program, the Commercial Chiller Upgrade Program, the Electric Conservation
8 Demonstration and Development Program, the Low Income Energy Outreach
9 Program, the Commercial Reflective Roof Program and the Commercial
10 Energy Consultation Program.

11 **Q. What is the status of the Company's Distributed Battery Technology Pilot**
12 **program that you described in your testimony submitted with the**
13 **Company's 2017 Projection filing in Docket No. 20170002-EG?**

14 A. The pilot was launched during the third quarter of 2018. We purchased two
15 Sonnen ECO 12KW batteries. One was installed and the other was installed
16 first quarter 2019. It is too early to have test results. The Company projects
17 \$45,000 will be spent on the Distributed Battery Technology Pilot program in
18 2020.

19 **Q. Has the Company prepared schedules that show the expenditures**
20 **associated with its electric conservation programs for the periods you**
21 **have mentioned?**

22 A. Yes, Schedule C-3, Pages 1 and 1A of 5, Exhibit GSR-1 shows actual
23 expenses for the months January through June 2019. Projections for July

1 through December 2019 are also shown on Schedule C-3, Pages 1 and 1A.
2 Projected expenses for the January through December 2020 period are shown
3 on Schedule C-2, Page 1 of 3 of Exhibit GSR-1.

4 **Q. Has the Company prepared schedules that show revenues for the period**
5 **January through December 2020?**

6 A. Yes. Schedule C-4 shows actual revenues for the months January through
7 June 2019 and projected revenues for July through December 2019 and
8 January through December 2020.

9 **Q. Has the Company prepared a schedule that shows the calculation of its**
10 **proposed Conservation Adjustment Factor to be applied during billing**
11 **periods from January 1, 2020 through December 31, 2020?**

12 A. Yes. Schedule C-1 of Exhibit GSR-1 shows these calculations. Net program
13 cost estimates for the period January 1, 2020 through December 31, 2020 are
14 used. The estimated true-up amount from Schedule C-3 (Page 4 of 5, Line 11)
15 of Exhibit GSR-1, being an under-recovery, was added to the total of the
16 projected costs for the twelve-month period. The total projected recovery
17 amount, including estimated true-up, was then divided by the projected Retail
18 KWH Sales for the twelve-month period ending December 31, 2020. The
19 resulting Conservation Adjustment Factor is shown on Schedule C-1 (Page 1
20 of 1) of Exhibit GSR-1.

21 **Q. What is the Conservation Adjustment Factor necessary to recover these**
22 **projected net total costs?**

23 A. The Conservation Adjustment Factor is \$.00132.

1 **Q. Does this conclude your testimony?**

2 A. Yes.

1 (Whereupon, prefiled direct testimony was
2 inserted.)

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DUKE ENERGY FLORIDA, LLC
DOCKET No. 20190002-EG

**Energy Conservation and Cost Recovery Final True-up
for the Period January through December 2018**

**DIRECT TESTIMONY OF
Lori J. Cross**

May 1, 2019

1 **Q. Please state your name and business address.**

2 A. My name is Lori Cross. My business address is 299 First Avenue North, St.
3 Petersburg, FL 33701.

4
5 **Q. By whom are you employed and in what capacity?**

6 A. I am employed by Duke Energy Business Services, LLC, as Strategy &
7 Collaboration Director in the Customer Programs Department. Duke Energy
8 Business Services and Duke Energy Florida, LLC ("DEF" or the "Company")
9 are both wholly owned subsidiaries of Duke Energy Corporation.

10
11 **Q. What are your duties and responsibilities in that position?**

12 A. My responsibilities include regulatory planning, support and compliance of
13 the Company's energy efficiency and demand-side management ("DSM")
14 programs. This includes support for development, implementation and
15 training, budgeting and accounting functions related to these programs.

16

1 **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to compare DEF's 2018 actual energy
3 conservation program costs with actual revenues collected through the
4 Company's Energy Conservation Cost Recovery ("ECCR") Clause during
5 the period January 2018 through December 2018. The Company relies upon
6 the information presented in my testimony and exhibit in the conduct of its
7 affairs.

8

9 **Q. For what programs does Duke Energy Florida seek recovery?**

10 A. DEF seeks recovery through the ECCR Clause for conservation programs
11 approved by the Commission as part of the Company's DSM Plan, as well as
12 for Conservation Program Administration (i.e., those common administration
13 expenses not specifically assigned to an individual program). Notably, DEF
14 seeks recovery of costs for conservation programs approved by the
15 Commission on August 20, 2015 (see Order No. PSC-15-0332-PAA-EG), as
16 follows:

- 17 • Home Energy Check
- 18 • Residential Incentive
- 19 • Neighborhood Energy Saver
- 20 • Low-Income Weatherization Assistance Program
- 21 • Load Management (Residential and Commercial)
- 22 • Business Energy Check
- 23 • Better Business

- 1 • Florida Custom Incentive
- 2 • Standby Generation
- 3 • Interruptible Service
- 4 • Curtailable Service
- 5 • Technology Development
- 6 • Qualifying Facility
- 7

8 **Q. Do you have any exhibits to your testimony?**

9 A. Yes, Exhibit No._(LJC-1T) entitled, "Duke Energy Florida, LLC Energy
10 Conservation Adjusted Net True-Up for the Period January 2018 through
11 December 2018." There are six (6) schedules included in this exhibit.

12

13 **Q. Will you please explain your exhibit?**

14 A. Yes. Exhibit No._(LJC-1T) presents Schedules CT-1 through CT-6.
15 Schedules CT-1 to CT-4 set out actual costs incurred for all programs during
16 the period from January 2018 through December 2018. These schedules also
17 illustrate variances between actual costs and previously projected values for
18 the same time period. Schedule CT-5 provides a brief summary of each
19 conservation program that includes a program description, program
20 accomplishments, annual program expenditures, significant program cost
21 variances versus projections, and a program progress summary over the
22 twelve-month period ending December 2018. Schedule CT-6 is DEF's capital
23 structure and cost rates.

1 **Q. Would you please discuss Schedule CT-1?**

2 A. Yes. Schedule CT-1 line 14 shows that DEF's actual end-of-period ECCR
3 true-up for December 31, 2018 was an under-recovery of \$2,335,393,
4 including principal and interest.

5
6 **Q. What does Schedule CT-2 show?**

7 A. The four pages of Schedule CT-2 provide an annual summary of
8 conservation program revenues as well as itemized conservation program
9 costs for the period January 2018 through December 2018 detailing actual,
10 estimated and variance calculations by program. These costs are directly
11 attributable to DEF's Commission-approved programs.

12
13 **Q. Would you please discuss Schedule CT-3?**

14 A. Yes. Page one of Schedule CT-3 provides actual conservation program
15 costs by month for the period January 2018 through December 2018. Page
16 two of Schedule CT-3 presents program revenues by month offset by
17 expenses, and a calculation of the end of period net true-up for each month
18 and the total for the year. Page three provides the monthly interest
19 calculation. Pages four and five of Schedule CT-3 provide conservation
20 account numbers for the 2018 calendar year.

21

22 **Q. What is the purpose of Schedule CT-4?**

1 A. The five pages of Schedule CT-4 show monthly capital investment,
2 depreciation and return for each applicable conservation program.

3

4 **Q. Would you please discuss Schedule CT-5?**

5 A. Yes. Schedule CT-5 provides a brief summary of each conservation
6 program that includes a program description, program accomplishments,
7 annual program expenditures, significant program cost variances versus
8 projections, and a program progress summary for the 2018 calendar year.

9

10 **Q. What is the purpose of Schedule CT-6?**

11 A. Schedule CT-6 is the capital structure and cost rates used to calculate the
12 return for each applicable conservation program.

13

14 **Q. What is the source of data used to calculate the true-up amount.**

15 A. The actual data used in calculating the actual true-up amounts is from DEF's
16 records, unless otherwise indicated. These records are kept in the regular
17 course of DEF's business in accordance with general accounting principles
18 and practices, provisions of the Uniform System of Accounts as prescribed
19 by the Federal Energy Regulatory Commission, and any accounting rules
20 and orders established by this Commission. Pursuant to Rule 25-17.015(3),
21 Florida Administrative Code, DEF provides a list of all account numbers
22 used for conservation cost recovery during the period January 2018 through
23 December 2018 on Schedule CT-3 pages 4 and 5.

1 **Q. Does this conclude your direct testimony?**

2 A. Yes.

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DUKE ENERGY FLORIDA
DOCKET No. 20190002-EG

Energy Conservation Cost Recovery
2019 Actual / Estimated and 2020 Projected Costs

DIRECT TESTIMONY OF
Lori J. Cross

August 9, 2019

1 **Q. State your name and business address.**

2 A. My name is Lori J. Cross. My business address is 299 First Avenue North, St.
3 Petersburg, FL 33701.

4

5 **Q. By whom are you employed and in what capacity?**

6 A. I am employed by Duke Energy Business Services, LLC ("DEBS"), as Strategy
7 Collaboration Director Regulatory Strategy in the Customer Programs
8 Department. DEBS is a service-company affiliate of Duke Energy Florida, LLC
9 ("Duke Energy Florida", "DEF", or the "Company").

10

11 **Q. What are your current duties and responsibilities at Duke Energy?**

12 A. My responsibilities include the regulatory planning, support and compliance of
13 the Company's energy efficiency and demand-side management (DSM)
14 programs. This includes support for development, implementation and training,
15 budgeting, and accounting functions related to these programs.

16

1 **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to describe the components and costs of the
3 Company's DSM programs. I will detail the projected costs for each program,
4 explain how these costs are presented in my attached exhibit, and show the
5 resulting projected Energy Conservation Cost Recovery ("ECCR") factors for
6 2019 customer billings.

7
8 **Q. For what programs does Duke Energy Florida seek recovery?**

9 A. Pursuant to Rule 25-17.015, F.A.C., Duke Energy Florida seeks recovery
10 through the ECCR clause of costs related to the following conservation
11 programs approved by the Commission as part of the Company's DSM Plan on
12 August 20, 2015 (see Order No. PSC-15-0332-PAA-EG), as well as for common
13 administrative expenses not linked to a specific program:

- 14 • Home Energy Check
- 15 • Residential Incentive Program
- 16 • Neighborhood Energy Saver
- 17 • Low-Income Weatherization Assistance Program
- 18 • Energy Management (Residential and Commercial)
- 19 • Business Energy Check
- 20 • Better Business
- 21 • Florida Custom Incentive
- 22 • Standby Generation
- 23 • Interruptible Service

- 1 • Curtailable Service
- 2 • Technology Development
- 3 • Qualifying Facility
- 4

5 **Q. Do you have any exhibits to your testimony?**

6 A. Yes. Exhibit No._(LJC-1P) supports Duke Energy Florida's energy
7 conservation calculations for the 2019 actual/estimated period and the 2020
8 projection period. There are six (6) schedules included in this exhibit.
9

10 **Q. Will you please explain your exhibit?**

11 A. Yes. Exhibit No._(LJC-1P) presents Schedules C-1 through C-6. Schedules C-
12 1 to C-4 provide projected program costs for calendar year 2019 along with an
13 updated projection of program costs for 2019. The 2019 updated projection of
14 costs includes the actual costs incurred for the period from January 2019 through
15 June 2019 and forecasted costs for July through December 2019. Schedule C-
16 5 provides a brief summary report for each program that includes a program
17 description, estimated annual program expenditures for 2019, and a summary of
18 program accomplishments through the period ending June 2019. Schedule C-6
19 is the capital structure and cost rates used to calculate the return for each
20 applicable conservation program.
21

22 **Q. Would you please discuss Schedule C-1?**

23 A. Schedule C-1 provides the calculation of the cost recovery factors for 2020 by
24 rate class.

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Q. What does Schedule C-2 show?

A. Schedule C-2 provides annual and monthly conservation program cost estimates for the 2019 projection period for each conservation program, as well as for common administration expenses. Additionally, Schedule C-2 presents program costs by specific category (e.g., payroll, materials, incentives, etc.) and includes a schedule of estimated capital investments, depreciation and return for the projection period.

Q. Would you please discuss Schedule C-3?

A. Schedule C-3 contains a detailed breakdown of conservation program costs by specific category and by month for the period of January through June 2019 (actual) and July through December 2019 (estimated). In addition, Schedule C-3 presents a schedule of capital investment, depreciation and return, an energy conservation adjustment calculation of true-up, and a calculation of interest provision for the 2019 actual/estimated period.

Q. What is the purpose of Schedule C-4?

A. Schedule C-4 provides the projected ECCR revenues for the 2020 projection period.

Q. Would you please discuss Schedule C-5?

1 A. Schedule C-5 presents a brief description of each program, as well as a
2 summary of progress and projected expenditures for each program for which
3 DEF seeks cost recovery through the ECCR clause.

4

5 **Q. What is the purpose of Schedule C-6?**

6 A. Schedule C-6 provides the capital structure and cost rates used to calculate
7 the Return on Average Investment on Schedules C-2 and C-3.

8

9 **Q. Would you please summarize the results presented in your Exhibit?**

10 A. Yes. Schedule C-2, Page 1 of 8, Line 22, shows total 2020 projected program
11 costs of \$117,692,778 plus a prior period under-recovery of \$2,984,652
12 resulting in estimated net revenue requirements in 2020 of \$120,710,133, after
13 applying the revenue expansion factor of 1.000271. The following table
14 includes DEF's proposed ECCR billing factors, by retail rate class and voltage
15 level for calendar year 2020, as contained in Schedule C-1, Page 2 of 2.

16

17

18

2020 ECCR Billing Factors

	Secondary	Primary	Transmission
<u>Retail Rate Schedule</u>	<u>Voltage</u>	<u>Voltage</u>	<u>Voltage</u>
Residential (Cents/kWh)	.339	N/A	N/A
General-Service-Non-Demand (Cents/kWh)	.327	.324	.320
General Service 100% Load Factor (Cents/kWh)	.226	N/A	N/A
General Service Demand (\$/kW)	1.09	1.08	1.07
Curtable (\$/kW)	.46	.46	.45
Interruptible (\$/kW)	.95	.94	.93
Standby Monthly (\$/kW)	.106	.105	.104
Standby Daily (\$/kW)	.050	.050	.049
Lighting (Cents/kWh)	.103	N/A	N/A

13

14 **Q. Does this conclude your testimony?**

15 A. Yes.

16

1 (Whereupon, prefiled direct testimony was
2 inserted.)

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1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2 **PREPARED DIRECT TESTIMONY**3 **OF**4 **MARK R. ROCHE**

5
6 **Q.** Please state your name, address, occupation and employer.

7
8 **A.** My name is Mark R. Roche. My business address is 702
9 North Franklin Street, Tampa, Florida 33602. I am
10 employed by Tampa Electric Company ("Tampa Electric" or
11 "the company") as Manager, Regulatory Rates in the
12 Regulatory Affairs Department.

13
14 **Q.** Please provide a brief outline of your educational
15 background and business experience.

16
17 **A.** I graduated from Thomas Edison State College in 1994 with
18 a Bachelor of Science degree in Nuclear Engineering
19 Technology and from Colorado State University in 2009
20 with a Master's degree in Business Administration. My
21 work experience includes twelve years with the US Navy in
22 nuclear operations as well as twenty-one years of
23 electric utility experience. My utility work has
24 included various positions in Marketing and Sales,
25 Customer Service, Distributed Resources, Load Management,

1 Power Quality, Distribution Control Center Operations,
2 Meter Department, Meter Field Operations, Service
3 Delivery, Revenue Assurance, Commercial and Industrial
4 Energy Management Services, and Demand Side Management
5 ("DSM") Planning and Forecasting. In my current
6 position, I am responsible for Tampa Electric's Energy
7 Conservation Cost Recovery ("ECCR") Clause and Storm
8 Hardening, and Peoples Gas System's Natural Gas
9 Conservation Cost Recovery ("NGCCR") Clause.

10
11 **Q.** What is the purpose of your testimony in this proceeding?

12
13 **A.** The purpose of my testimony is to present and support for
14 Commission review and approval the company's actual DSM
15 programs related true-up costs incurred during the
16 January through December 2018 period.

17
18 **Q.** Did you prepare any exhibits in support of your
19 testimony?

20
21 **A.** Yes. Exhibit No. MRR-1, entitled "Tampa Electric
22 Company, Schedules Supporting Conservation Cost Recovery
23 Factor, Actual, January 2018-December 2018" was prepared
24 under my direction and supervision. This Exhibit
25 includes Schedules CT-1 through CT-6 which support the

1 company's actual and prudent DSM program related true-up
2 costs incurred during the January through December 2018
3 period.

4
5 **Q.** What were Tampa Electric's actual January through
6 December 2018 conservation costs?

7
8 **A.** For the period, January through December 2018, Tampa
9 Electric incurred actual net conservation costs of
10 \$44,558,716.

11
12 **Q.** What is the final end of period true-up amount for the
13 conservation clause for January through December 2018?

14
15 **A.** The final conservation clause end of period true-up for
16 January through December 2018 is an under-recovery,
17 including interest, of \$2,738,782. This calculation is
18 detailed on Schedule CT-1, page 1 of 1.

19
20 **Q.** Please summarize how Tampa Electric's actual program
21 costs for January through December 2018 period compare to
22 the actual/estimated costs presented in Docket No.
23 20180002-EG?

24
25

1 **A.** For the period, January through December 2018, Tampa
2 Electric had a variance of \$2,802,026 or 5.92 percent
3 less than the estimated amount. The estimated total
4 program costs were projected to be \$47,360,742 which was
5 the amount approved in Order No. PSC 2018-0562-FOF-EG,
6 issued November 28, 2018 as compared to the incurred
7 actual net conservation costs of \$44,558,716.

8

9 **Q.** Please summarize the reasons why the actual expenses were
10 less than projected expenses by \$2,802,026?

11

12 **A.** The variance was a result of the following actual
13 expenses being less than estimated in the following
14 residential programs: Walk-Through Energy Audits;
15 Computer Assisted Audits; Ceiling Insulation;
16 Electronically Commutated Motors; Energy Education,
17 Awareness and Agency Outreach; ENERGY STAR for Multi-
18 Family Residences; ENERGY STAR for New Homes;
19 Neighborhood Weatherization; Wall Insulation; and Prime
20 Time. Additionally, actual expenses were less than
21 estimated in the following commercial/industrial
22 programs: Energy Audits; Comprehensive Energy Audits;
23 Ceiling Insulation; Chiller; Cogeneration; Conservation
24 Value; Cooling; Duct Repair; Electronically Commutated
25 Motors; LED Street and Outdoor Lighting Conversion

1 Program; Lighting Conditioned Space; Lighting Non-
2 Conditioned Space; Commercial Load Management;
3 Refrigeration Anti-Condensate Control; Standby Generator;
4 Thermal Energy Storage; Water Heating; Conservation
5 Research and Development; and Renewable Energy Program.
6 Each DSM program's detailed variance and common variance
7 contribution is shown on Schedule CT-2, Page 3 of 4.

8
9 **Q.** Are all costs listed on Schedule CT-2 directly related to
10 the Commission's approved DSM programs?

11
12 **A.** Yes.

13
14 **Q.** When did Tampa Electric transition to the Commission
15 approved new 2015-2024 Ten-Year DSM Plan?

16
17 **A.** Tampa Electric transitioned to the Commission approved
18 new 2015-2024 Ten-Year DSM Plan on November 3, 2015 for
19 all DSM programs except for the Renewable Energy Systems
20 Initiative which was retired on December 31, 2015.

21
22 **Q.** Should Tampa Electric's cost incurred during the January
23 through December 2018 period for energy conservation be
24 approved by the Commission?

25

1 **A.** Yes, the costs incurred were prudent and directly related
2 to the Commission's approved DSM programs and should be
3 approved.

4
5 **Q.** Does that conclude your testimony?

6
7 **A.** Yes, it does.
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1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2 **PREPARED DIRECT TESTIMONY**3 **OF**4 **MARK R. ROCHE**

5
6 **Q.** Please state your name, address, occupation and employer.

7
8 **A.** My name is Mark R. Roche. My business address is 702
9 North Franklin Street, Tampa, Florida 33602. I am
10 employed by Tampa Electric Company ("Tampa Electric" or
11 "the company") and Peoples Gas System ("Peoples") as
12 Manager, Regulatory Rates in the Regulatory Affairs
13 Department.

14
15 **Q.** Please provide a brief outline of your educational
16 background and business experience.

17
18 **A.** I graduated from Thomas Edison State College in 1994 with
19 a Bachelor of Science degree in Nuclear Engineering
20 Technology and from Colorado State University in 2009
21 with a Master's degree in Business Administration. My
22 work experience includes twelve years with the US Navy in
23 nuclear operations as well as twenty-one years of
24 electric utility experience. My utility work has included
25 various positions in Marketing and Sales, Customer

1 Service, Distributed Resources, Load Management, Power
2 Quality, Distribution Control Center operations, Meter
3 Department, Meter Field Operations, Service Delivery,
4 Revenue Assurance, Commercial and Industrial Energy
5 Management Services, Demand Side Management ("DSM")
6 Planning and Forecasting. In my current position, I am
7 responsible for Tampa Electric's Energy Conservation Cost
8 Recovery ("ECCR") Clause, Peoples Gas System's Natural
9 Gas Conservation Cost Recovery ("NGCCR") Clause and Tampa
10 Electric's Storm Hardening.

11
12 **Q.** Have you previously testified before the Florida Public
13 Service Commission ("Commission")?
14

15 **A.** Yes. I have testified before this Commission on
16 conservation and load management activities, DSM plan
17 approval dockets and other ECCR dockets.
18

19 **Q.** What is the purpose of your testimony in this proceeding?
20

21 **A.** The purpose of my testimony is to support the company's
22 actual conservation costs incurred during the period
23 January through December 2018, the actual/projected
24 period January to December 2019, and the projected period
25 January through December 2020. The projected 2020 ECCR

1 factors have been calculated based on the current
2 approved allocation methodology. Also, I will support
3 the appropriate Contracted Credit Value ("CCV") for
4 participants in the General Service Industrial Load
5 Management Riders ("GSLM-2" and "GSLM-3") for the period
6 January through December 2020. I will also support the
7 appropriate Residential Variable Pricing Rates ("RSVP-1")
8 for participants in the Residential Price Responsive Load
9 Management Program for the period January through
10 December 2020.

11
12 In addition, I will support the appropriate January 2020
13 "Final Tax Savings Credit" factors to provide a projected
14 refund of \$11,500,000 that was agreed upon in the
15 Commission approved Settlement Agreement in Docket No.
16 20170271-EI approved by Order No. PSC-2019-0234-AS-EI,
17 issued on June 14, 2019. In the Settlement Agreement,
18 this bill credit was based on the difference between the
19 annual tax savings amount established in Docket No.
20 20180045-EI, In re: Consideration of the tax impacts
21 associated with Tax Cuts and Jobs Act of 2017 for Tampa
22 Electric Company, and the reduced recoverable amount that
23 was incurred from restoration costs for five tropical
24 storms. Tampa Electric agreed to refund to customers
25 \$11,500,000 as a one-time bill credit, to be reflected as

1 a separate line item on customer's bills for the first
2 billing cycle of January 2020.

3
4 **Q.** Did you prepare any exhibits in support of your
5 testimony?

6
7 **A.** Yes. Exhibit No. MRR-2 and MRR-3 were prepared under my
8 direction and supervision. Exhibit No. MRR-2 includes
9 Schedules C-1 through C-5 and associated data which
10 support the development of the conservation cost recovery
11 factors for January through December 2020 using the
12 current 12 Coincident Peak ("CP") and 1/13 Average Demand
13 ("AD") Factor allocation methodology. Exhibit No. MRR-3
14 includes the schedules and associated data which support
15 the development of the one-time bill "Final Tax Savings
16 Credit" factors for January 2020, and the associated on-
17 bill messaging for December and January, and other
18 communication channels that will be used to further
19 explain the credit to customers.

20
21 **Q.** Does the Exhibit No. MRR-2 meet the requirements of Rule
22 25-17.015, Florida Administrative Code ("F.A.C."), which
23 requires the projection filing to include the annual
24 estimated/actual true-up filing showing actual and
25 projected common costs, individual program costs, and any

1 revenues collected?

2

3 **A.** Yes, it does.

4

5 **Q.** What timeframe did Tampa Electric use to develop its 2019
6 annual estimated/actual true-up filing?

7

8 **A.** Tampa Electric developed its 2019 annual estimated/actual
9 true-up filing showing actual and projected common costs,
10 individual program costs, and any revenues collected
11 based upon six months of actuals and six months of
12 estimates.

13

14 **Q.** Please describe the conservation program costs projected
15 by Tampa Electric during the period January through
16 December 2018.

17

18 **A.** For the period January through December 2018, Tampa
19 Electric projected conservation program costs to be
20 \$43,309,886. The Commission authorized collections to
21 recover these expenses in Docket No. 20170002-EG, Order
22 No. PSC-2017-0434-FOF-EG, issued November 14, 2017.

23

24 **Q.** For the period January through December 2018, what were
25 Tampa Electric's conservation costs and what was

1 recovered through the ECCR clause?
2

3 **A.** For the period January through December 2018, Tampa
4 Electric incurred actual net conservation costs of
5 \$44,558,716 plus a beginning true-up under-recovery of
6 \$649,400 for a total of \$45,208,116. The amount
7 collected in the ECCR clause was \$42,504,089.
8

9 **Q.** What was the true-up amount?
10

11 **A.** The true-up amount for the period January through
12 December 2018 was an under-recovery of \$2,738,782
13 including interest.
14

15 **Q.** Please describe the conservation program costs projected
16 to be incurred by Tampa Electric during the period
17 January through December 2019?
18

19 **A.** The actual costs incurred by Tampa Electric through June
20 2019 and projected for July through December 2019 are
21 \$47,050,013. For the period, Tampa Electric anticipates
22 an over-recovery in the ECCR Clause of \$7,721,991 which
23 includes the 2018 true-up and interest. A summary of
24 these costs and estimates are fully detailed in Exhibit
25 No. MRR-2, Conservation Costs Projected, pages 26 through

1 38.

2

3 **Q.** Has Tampa Electric proposed any new or modified DSM
4 Programs for ECCR cost recovery for the period January
5 through December 2020?

6

7 **A.** No, at this time Tampa Electric is not proposing any new
8 or modified program for ECCR cost recovery for the period
9 January through December 2020. Tampa Electric is
10 currently in the process of DSM goalsetting for the 2020-
11 2029 period in Docket No. 20190021-EG and projects the
12 company would transition to the eventual supporting DSM
13 programs at the end of 2020.

14

15 **Q.** Please summarize the proposed conservation costs for the
16 period January through December 2020 and the annualized
17 recovery factors based on a 12 CP and 1/13 AD basis
18 applicable for the period January through December 2020?

19

20 **A.** Tampa Electric estimates the total conservation costs
21 (less program revenues) during the period will be
22 \$49,240,525 plus the true-up. Including true-up
23 estimates, the January through December 2020 cost
24 recovery factors allocated on a 12 CP and 1/13 AD basis
25 for firm retail rate classes are as follows:

	Cost Recovery Factors
<u>Rate Schedule</u>	<u>(cents per kWh)</u>
RS	0.232
GS and CS	0.216
GSD Optional - Secondary	0.194
GSD Optional - Primary	0.192
GSD Optional - Subtransmission	0.190
LS-1	0.118

	Cost Recovery Factors
<u>Rate Schedule</u>	<u>(dollars per kW)</u>
GSD - Secondary	0.84
GSD - Primary	0.83
GSD - Subtransmission	0.82
SBF - Secondary	0.84
SBF - Primary	0.83
SBF - Subtransmission	0.82
IS - Secondary	0.73
IS - Primary	0.72
IS - Subtransmission	0.72

Exhibit No. MRR-2, Conservation Costs Projected, pages 18 through 25 contain the Commission prescribed forms which detail these estimates.

1 **Q.** Has Tampa Electric complied with the ECCR cost allocation
2 methodology stated in Docket No. 930759-EG, Order No.
3 PSC-93-1845-EG?

4
5 **A.** Yes, it has.

6
7 **Q.** Please explain why the incentive for GSLM-2 and GSLM-3
8 rate riders is included in your testimony?

9
10 **A.** In Docket No. 990037-EI, Tampa Electric petitioned the
11 Commission to close its non-cost-effective interruptible
12 service rate schedules while initiating the provision of
13 a cost-effective non-firm service through a new load
14 management program. This program would be funded through
15 the ECCR clause and the appropriate monthly CCV billing
16 credit for participating customers would be submitted for
17 Commission approval as part of the company's annual ECCR
18 projection filing.

19
20 **Q.** Is Tampa Electric recalculating the 2020 CCV amount?

21
22 **A.** No, in Tampa Electric's Petition for limited proceeding
23 to approve the company's 2017 amended and restated
24 stipulation and settlement agreement (Docket No.
25 20170210-EI), the values to be used for the CCV amount on

1 an ongoing basis were approved by the Commission in Order
 2 No. PSC-2017-0456-S-EI, on November 27, 2017.

3
 4 **Q.** What were the CCV amounts approved by the Commission?

5
 6 **A.** The CCV amounts approved by the Commission were \$10.23
 7 per kW for secondary, \$10.13 per kW for primary and
 8 \$10.03 per kW for subtransmission voltage customers.
 9 These CCV amounts took effect on January 1, 2018.

10
 11 **Q.** What is the appropriate CCV for customers who elect to
 12 take service under the GSLM-2 and GSLM-3 rate riders
 13 during the January through December 2020 period?

14
 15 **A.** For the January through December 2020 period, the CCV
 16 amounts are:

17 **CCV dollars per kW by Voltage Level**

18	<u>Secondary</u>	<u>Primary</u>	<u>Subtransmission</u>
19	\$10.23	\$10.13	\$10.03

20
 21 If the 2020 assessment for need determination indicates
 22 the availability of new non-firm load, the CCV will be
 23 applied to new subscriptions for service under those rate
 24 riders.

25

1 **Q.** Please explain why the RSVP-1 rates for Residential Price
2 Responsive Load Management are in your testimony?

3

4 **A.** Tampa Electric's petition to allow its pilot residential
5 price responsive load management initiative to become
6 permanent was approved by the Commission on August 28,
7 2007, in Docket No. 20070056-EG. This program will be
8 funded through the ECCR clause and the appropriate annual
9 RSVP-1 rates for customers are to be submitted for
10 Commission approval as part of the company's annual ECCR
11 projection filing.

12

13 **Q.** What are the appropriate RSVP-1 rates for customers who
14 elect to take this service during the January through
15 December 2020?

16

17 **A.** At the time required for this projection filing, the
18 company has not completed the analysis to determine all
19 of the other clause factors that are utilized to
20 calculate and establish the RSVP-1 rates for the January
21 through December 2020 period. The company will file with
22 the Commission the proposed RSVP-1 rates for Tampa
23 Electric's Price Responsive Load Management program based
24 upon the company's 2020 residential base rates and the
25 2020 projected clause amounts for ECCR, Fuel and

1 Purchased Power Cost Recovery, Capacity Cost Recovery and
 2 the Environmental Cost Recovery as soon as the remaining
 3 clause factors are finalized.

4
 5
 6 **Final Tax Savings Credit**

7
 8 **Q.** Please provide the proposed credit factors applicable to
 9 be applied one-time for all billing cycles in January
 10 2020?

11
 12 **A.** Tampa Electric has projected the proposed credit factors
 13 to be applied during the January 2020 billing cycles.
 14 During the period, the estimated amount of refund will be
 15 \$11,500,000. Using this as the estimate, the January
 16 2020 credit recovery factors for firm retail rate classes
 17 are as follows:

<u>Rate Schedule</u>	<u>Credit Factors</u> <u>(cents per kWh)</u>
RS	0.906
GS and CS	0.770
GSD Optional - Secondary	0.645
GSD Optional - Primary	0.639
GSD Optional - Subtransmission	0.632

1 LS-1 0.172

2

3

Credit Factors

4

Rate Schedule

(dollars per kW)

5

GSD - Secondary

2.71

6

GSD - Primary

2.68

7

GSD - Subtransmission

2.66

8

SBF - Secondary

2.71

9

SBF - Primary

2.68

10

SBF - Subtransmission

2.66

11

IS - Secondary

2.18

12

IS - Primary

2.16

13

IS - Subtransmission

2.14

14

Exhibit No. MRR-3, Final Tax Savings Credit Projected,

15

pages 78 through 80 contain the schedules and associated

16

data which detail these estimates.

17

18

Q. How will the company communicate this final tax savings credit to customers?

19

20

21

A. The company has previously communicated this final tax savings credit in a social media article in July and will utilize several other communication channels in December and January, including two additional onsert bill messages. The messaging in December will remind

22

23

24

25

1 customers to expect the credit. The messaging in January
2 will remind customers about the credit and what it is
3 for.

4
5 **Q.** Do you have a copy of onsert bill messages?

6
7 **A.** Yes, the messages that will be sent are on page 81 of my
8 Exhibit MRR-3.

9
10 **Q.** What will happen if the amount actually refunded is less
11 than or greater than the \$11,500,000 agreed upon in the
12 Settlement Agreement?

13
14 **A.** Tampa Electric expects the actual amount refunded will be
15 different than the \$11,500,000 due to the actual amount
16 credited to each customer will be directly dependent on
17 the customer's actual energy or demand usage for that
18 billing period. Any difference between the actual amount
19 credit and the \$11,500,000 will be accounted for the in
20 the ECCR clause in a one-time true-up adjustment in 2020
21 to recognize this difference.

22
23 **Q.** Does this conclude your testimony?

24
25 **A.** Yes it does.

1 CHAIRMAN GRAHAM: Staff, exhibits.

2 MS. DUVAL: Staff has compiled a stipulated
3 comprehensive exhibit list, which includes the
4 prefiled exhibits attached to the witness'
5 testimony in this case, along with those exhibits
6 staff wishes to include in the record. The list
7 has been provided to the parties, the Commissioners
8 and the court reporter.

9 Staff requests that the list be marked as the
10 first hearing exhibit, and the other exhibits be
11 marked as set forth in the list.

12 (Whereupon, Exhibit No. 1 was marked for
13 identification.)

14 (Whereupon, Exhibit Nos. 2-31 were marked for
15 identification.)

16 CHAIRMAN GRAHAM: All right. Let's start
17 moving exhibits.

18 MS. DUVAL: At this time, we would request
19 that the comprehensive exhibit list marked as
20 Exhibit No. 1 be entered into the record.

21 CHAIRMAN GRAHAM: We will enter the
22 comprehensive exhibit list into the record.

23 (Whereupon, Exhibit No. 1 was received into
24 evidence.)

25 MS. DUVAL: And staff moves Exhibits 2 through

1 31 into the record as set forth in the list.

2 CHAIRMAN GRAHAM: If there is no objections to
3 Exhibits 2 through 31, we will enter all those into
4 the record.

5 (Whereupon, Exhibit Nos. 2-31 were received
6 into evidence.)

7 CHAIRMAN GRAHAM: Okay. Decision time.

8 MS. DUVAL: At this point, if the Commission
9 decides that a bench decision is appropriate, staff
10 recommends that the proposed stipulations on Issues
11 1 through 12 be approved by the Commission.

12 CHAIRMAN GRAHAM: Commissioners, now is that
13 time once again to talk about how great the
14 prehearing officer was.

15 COMMISSIONER POLMANN: An outstanding
16 gentleman, indeed.

17 CHAIRMAN GRAHAM: And I will entertain a
18 motion.

19 COMMISSIONER CLARK: Mr. Chairman, I move that
20 all items that are stipulated to be approved.

21 COMMISSIONER BROWN: Second.

22 CHAIRMAN GRAHAM: It's been moved and second.

23 Any further discussion on that motion?

24 Seeing none, all in favor say aye.

25 (Chorus of ayes.)

1 CHAIRMAN GRAHAM: Any opposed?

2 (No response.)

3 CHAIRMAN GRAHAM: By your action, you approved
4 the Clark motion.

5 Okay. So, staff, any other matters to come
6 before us in the 02 docket?

7 MS. DUVAL: Since there has been a bench
8 decision, post-hearing filings are not necessary,
9 and the final order will be issued by November
10 25th, 2019.

11 CHAIRMAN GRAHAM: Okay. So we will adjourn
12 the 02 docket and we will provided to the 07
13 docket.

14 (Proceedings concluded at 4:12 p.m.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA)
COUNTY OF LEON)

I, DEBRA KRICK, Court Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED this 14th day of November, 2019.



DEBRA R. KRICK
NOTARY PUBLIC
COMMISSION #GG015952
EXPIRES JULY 27, 2020