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May 4, 2020

Adam J. Teitzman, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. **20200004-GU**  
Conservation Cost Recovery Clause

Dear Mr. Teitzman,

Attached for electronic filing in the above referenced docket is St. Joe Natural Gas Company's Conservation True-Up for the year 2019.

- 1 - Petition for Approval Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,

A handwritten signature in blue ink that reads "Debbie Stitt". The signature is written in a cursive, flowing style.

Debbie Stitt  
Energy Conservation Analyst

Emailed Copies: All known parties of record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause  
\_\_\_\_\_ /

Docket No. 20200004-GU  
Filing Date: May 4, 2020

**PETITION FOR APPROVAL OF  
ST. JOE NATURAL GAS COMPANY'S  
FINAL TRUE-UP AMOUNT**

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St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve-month period ended December 31, 2019. In support, hereof SJNG states:

1) The name of the Petitioner and the business address of its principal office are:

St. Joe Natural Gas Company, Inc.  
301 Long Avenue - P.O. Box 549  
Port St. Joe, Florida 32457-0549

2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:


Debbie Stitt  
Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
dstitt@stjoegas.com

3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an over-recovery of \$12,036.00 for the twelve months ending December 31, 2019.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$12,036.00 over-recovery as the final true-up amount for the Period January 2019 - December 2019 dated this 4th day of May, 2020.

Respectfully Submitted,



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Debbie Stitt, Regulatory Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 ext. 205

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause  
\_\_\_\_\_ /

Docket No. 20200004-GU  
Filing Date: May 4, 2020

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been emailed to all known parties of record in this docket dated this 4th day of May, 2020.

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Office of Public Counsel  
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111 W. Madison St, Rm. 812  
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1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost  
3. Recovery Clause

Docket No. 20200004-GU  
Filing Date: May 4, 2020

4. \_\_\_\_\_/

5.

6. **DIRECT TESTIMONY OF DEBBIE STITT ON  
BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

7. Q. Please state your name, business address, by whom you are  
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve-month period ending December 31, 2019  
16. and to identify the final true-up amount related to that  
17. period.

18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?

20. A. Yes, I have prepared and filed together with this testimony  
21. this 4th day of May, 2020 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2019" for identi-  
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-  
2. vation programs during the period?

3. A. \$231,600.00

4. Q. What is the final true-up amount associated with this  
5. twelve-month period ending December 31, 2019?

6. A. The final true-up amount for December 31, 2019 is  
7. an over-recovery of \$12,036.

8. Q. Does this conclude your testimony?

9. A. Yes

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ADJUSTED NET TRUE-UP  
FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

END OF PERIOD NET TRUE-UP

PRINCIPLE	149,190	
INTEREST	<u>2,228</u>	151,418

LESS PROJECTED TRUE-UP

PRINCIPLE	160,826	
INTEREST	<u>2,628</u>	<u>163,454</u>

ADJUSTED NET TRUE-UP		<u><u>-12,036</u></u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

	ACTUAL	PROJECTED*	DIFFERENCE
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	231,600	256,925	-25,325
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	0	0	0
SUB-TOTAL	231,600	256,925	-25,325
PROGRAM REVENUES	0	0	0
TOTAL PROGRAM COSTS	231,600	256,925	-25,325
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-82,410	-96,099	13,689
ROUNDING ADJUSTMENT	0	0	0
TRUE-UP BEFORE INTEREST	149,190	160,826	-11,636
INTEREST PROVISION	2,228	2,628	-400
END OF PERIOD TRUE-UP	<u>151,418</u>	<u>163,454</u>	<u>-12,036</u>

( ) REFLECTS OVER-RECOVERY

\* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED



ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCT	0	0	0	0	35,250	0	0	0	35,250
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	41,350	0	0	0	41,350
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	155,000	0	0	0	155,000
PROGRAM 4: LARGE COMMERCIAL - NEW CO	0	0	0	0	0	0	0	0	0
PROGRAM 5: LARGE COMMERCIAL - RETENT	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>231,600</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>231,600</b>

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCT	0	0	0	0	2,250	0	0	0	2,250
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	6,475	0	0	0	6,475
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	-34,050	0	0	0	-34,050
PROGRAM 4: LARGE COMMERCIAL - NEW CO	0	0	0	0	0	0	0	0	0
PROGRAM 5: LARGE COMMERCIAL - RETENT	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	0	0	0	0	-25,325	0	0	0	-25,325

( ) REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	2,750	3,600	5,300	300	450	2,600	4,250	2,050	3,300	2,650	1,450	6,550	35,250
PROGRAM 2:	200	4,500	4,375	1,350	8,700	2,575	675	6,750	5,550	1,825	875	3,975	41,350
PROGRAM 3:	22,400	20,650	19,800	2,800	27,050	10,250	14,350	7,650	11,600	4,400	1,550	12,500	155,000
PROGRAM 4:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	25,350	28,750	29,475	4,450	36,200	15,425	19,275	16,450	20,450	8,875	3,875	23,025	231,600
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	25,350	28,750	29,475	4,450	36,200	15,425	19,275	16,450	20,450	8,875	3,875	23,025	231,600

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-18,805	-17,231	-11,621	-10,820	-8,246	-8,351	-6,524	-6,281	-7,703	-6,129	-12,481	-14,361	-128,553
4. TOTAL REVENUES	-18,805	-17,231	-11,621	-10,820	-8,246	-8,351	-6,524	-6,281	-7,703	-6,129	-12,481	-14,361	-128,553
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	3,845	46,143
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-14,960	-13,386	-7,776	-6,974	-4,401	-4,506	-2,679	-2,436	-3,858	-2,284	-8,635	-10,516	-82,410
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	25,350	28,750	29,475	4,450	36,200	15,425	19,275	16,450	20,450	8,875	3,875	23,025	231,600
8. TRUE-UP THIS PERIOD	10,390	15,364	21,699	-2,524	31,799	10,919	16,596	14,014	16,592	6,591	-4,760	12,509	149,190
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	101	118	148	160	182	211	221	229	236	227	200	196	2,228
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	46,143	52,790	64,427	82,429	76,220	104,355	111,641	124,612	135,010	147,992	150,965	142,559	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	-3,845	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	52,790	64,427	82,429	76,220	104,355	111,641	124,612	135,010	147,992	150,965	142,559	151,418	151,418

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2019 THROUGH DECEMBER 2019

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	46,143	52,790	64,427	82,429	76,220	104,355	111,641	124,612	135,010	147,992	150,965	142,559	
2. ENDING TRUE-UP BEFORE INTEREST	<u>52,688</u>	<u>64,309</u>	<u>82,281</u>	<u>76,059</u>	<u>104,173</u>	<u>111,429</u>	<u>124,391</u>	<u>134,781</u>	<u>147,756</u>	<u>150,738</u>	<u>142,359</u>	<u>151,223</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	98,831	117,098	146,707	158,488	180,393	215,784	236,032	259,393	282,766	298,730	293,324	293,782	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>49,416</u>	<u>58,549</u>	<u>73,354</u>	<u>79,244</u>	<u>90,196</u>	<u>107,892</u>	<u>118,016</u>	<u>129,697</u>	<u>141,383</u>	<u>149,365</u>	<u>146,662</u>	<u>146,891</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	2.500%	2.420%	2.420%	2.430%	2.420%	2.420%	2.280%	2.210%	2.020%	1.980%	1.660%	1.610%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>2.420%</u>	<u>2.420%</u>	<u>2.430%</u>	<u>2.420%</u>	<u>2.420%</u>	<u>2.280%</u>	<u>2.210%</u>	<u>2.020%</u>	<u>1.980%</u>	<u>1.660%</u>	<u>1.610%</u>	<u>1.590%</u>	
7. TOTAL (SUM LINES 5 & 6)	4.920%	4.840%	4.850%	4.850%	4.840%	4.700%	4.490%	4.230%	4.000%	3.640%	3.270%	3.200%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	2.460%	2.420%	2.425%	2.425%	2.420%	2.350%	2.245%	2.115%	2.000%	1.820%	1.635%	1.600%	
9. MONTHLY AVG INTEREST RATE	0.205%	0.202%	0.202%	0.202%	0.202%	0.196%	0.187%	0.176%	0.167%	0.152%	0.136%	0.133%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>101</u>	<u>118</u>	<u>148</u>	<u>160</u>	<u>182</u>	<u>211</u>	<u>221</u>	<u>229</u>	<u>236</u>	<u>227</u>	<u>200</u>	<u>196</u>	2,228



ST JOE NATURAL GAS COMPANY, INC.  
 CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
 JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		7
PLANNED HEATING SYSTEMS		7
PLANNED CLOTHES DRYER		5
PLANNED GAS RANGE		23
PLANNED GAS TANKLESS W/H		42

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$35,250

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		3
INSTALLED HEATING SYSTEMS:		1
INSTALLED CLOTHES DRYER		12
INSTALLED GAS RANGE		37
INSTALLED GAS TANKLESS W/H		49

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRI RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLO DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		8
PLANNED HEATING SYSTEMS		4
PLANNED CLOTHES DRYER		9
PLANNED GAS RANGE		15
PLANNED GAS TANKLESS W/H		35

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTERES \$41,350

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		2
INSTALLED HEATING SYSTEMS:		1
INSTALLED CLOTHES DRYER		6
INSTALLED GAS RANGE		35
INSTALLED GAS TANKLESS W/H		47



ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	PLANNED WATER HEATING	180
	PLANNED HEATING SYSTEMS	49
	PLANNED CLOTHES DRYER	71
	PLANNED GAS RANGE	92
	PLANNED GAS TANKLESS W/H	155

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTEREST \$155,000

<u>PROGRAM PROGRESS SUMMARY:</u>	INSTALLED WATER HEATERS:	123
	INSTALLED HEATING SYSTEMS	37
	INSTALLED CLOTHES DRYER	61
	INSTALLED GAS RANGE	109
	INSTALLED GAS TANKLESS W/H	139

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM TITLE: LARGE FOOD SERVICE COMMERCIAL

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
	<u>\$8,000.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	PLANNED GAS WATER HEATING	0
	PLANNED FRYER	0
	PLANNED GAS RANGE	0
	PLANNED GAS TANKLESS W/H	0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$0

<u>PROGRAM PROGRESS SUMMARY:</u>	ACTUAL GAS WATER HEATING	0
	ACTUAL FRYER	0
	ACTUAL GAS RANGE	0
	ACTUAL GAS TANKLESS W/H	0

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2019 THROUGH DECEMBER 2019

PROGRAM TITLE: COMMERCIAL HOPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels primarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	PLANNED WATER HEATING	0
	PLANNED FRYER	0
	PLANNED RANGE	0
	PLANNED TANKLESS W/H	0
	PLANNED DRYER	0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$0

<u>PROGRAM PROGRESS SUMMARY:</u>	INSTALLED WATER HEATERS:	0
	INSTALLED FRYER	0
	INSTALLED RANGE	0
	INSTALLED TANKLES W/H	0
	INSTALLED DRYER	0