



**Maria Jose Moncada**  
Senior Attorney  
Florida Power & Light Company  
700 Universe Boulevard  
Juno Beach, FL 33408-0420  
(561) 304-5795  
(561) 691-7135 (Facsimile)  
E-mail: maria.moncada@fpl.com

May 4, 2020

**-VIA ELECTRONIC FILING -**

Adam Teitzman  
Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

**Re: Docket No. 20200002-EG**

Dear Mr. Teitzman:

Attached for electronic filing in the above docket (i) Florida Power & Light Company's ("FPL") Petition for Approval of Energy Conservation Cost Recovery True-Up for the Period Ending December 2019, (ii) the prepared testimony of FPL witness Renae B. Deaton and (iii) the prepared testimony and exhibit of FPL witness Anita Sharma.

Please contact me if you have or your Staff has any questions regarding this filing.

Sincerely,

*s/ Maria Jose Moncada*  
Maria Jose Moncada

Attachments

cc: Counsel for Parties of Record (w/ attachments)

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Energy Conservation Cost Recovery  
Clause

Docket No: 20200002-EG

Filed: May 4, 2020

**FLORIDA POWER & LIGHT COMPANY'S PETITION  
FOR APPROVAL OF ENERGY CONSERVATION COST RECOVERY  
TRUE-UP FOR THE PERIOD JANUARY 2019 THROUGH DECEMBER 2019**

Pursuant to Order No. PSC-2020-0042-PCO-EG, issued on January 31, 2020 in Docket No. 20200002-EG, Florida Power & Light Company ("FPL") petitions the Florida Public Service Commission ("Commission") for approval of an over-recovery of \$2,036,766 as FPL's final net true-up amount for the January 2019 through December 2019 Energy Conservation Cost Recovery ("ECCR") period. In support of this Petition, FPL states as follows:

1. FPL is a public utility subject to the Commission's jurisdiction pursuant to Chapter 366, Florida Statutes. Pursuant to Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code (F.A.C.), FPL has an ECCR clause through which it recovers its reasonable and prudent un-reimbursed costs for conservation audits, conservation programs, and the implementation of FPL's conservation plan. FPL has substantial interests in the proper calculation and recovery of its ECCR factor and the final true-up, which is used in the computation of FPL's ECCR factor.

2. Rule 25-17.015(1)(a), F.A.C., provides in part that each utility seeking conservation recovery must file "[a]n annual final true-up showing the common costs, individual program costs and revenues, and actual total ECCR revenues for the most recent 12-month historical period from January 1 through December 31 that ends prior to the annual ECCR proceedings," along with a summary comparison of the actual costs and revenues reported to the estimated total costs and revenues previously reported for the same period. This filing, including

the testimony and exhibits of FPL witnesses Renae B. Deaton and Anita Sharma filed contemporaneously with this Petition, satisfies these requirements.

3. FPL seeks Commission approval of an over-recovery of \$2,036,766 as the final net true-up amount for the period January 2019 through December 2019. The calculation for FPL's final net true-up for January 2019 through December 2019 was performed consistently with prior true-up calculations approved by the Commission in predecessor ECCR dockets, and those calculations and the supporting documentation are contained in Exhibit AS-1, an exhibit co-sponsored by witnesses Anita Sharma and Renae B. Deaton. Exhibit AS-1 consists of (a) the ECCR True-Up Reporting Forms that FPL and other utilities were directed to file by the Commission's Electric & Gas Department memorandum dated April 14, 1982, (b) explanatory supplements to certain of those forms, (c) a complete list of account and subaccount numbers used for ECCR as required by Rule 25-17.015(3), F.A.C., and (d) documentation necessary to support claimed energy savings in conservation advertising as required by Rule 25-17.015(5), Florida Administrative Code.

4. As reflected on Schedule CT-1 of Exhibit AS-1 to witness Deaton's testimony, the net true-up for the period January 2019 through December 2019 is an over-recovery of \$2,036,766, which is the difference between the actual true-up over-recovery of \$9,970,966 and the actual/estimated true-up over-recovery of \$7,934,200. This \$2,036,766 net over-recovery is the amount that should be refunded during FPL's next annual ECCR period.

5. The approval of FPL's final ECCR net true-up over-recovery of \$2,036,766 for the period January 2019 through December 2019 is in the public interest. Section 366.82, Florida Statutes, and Rule 25-17.015, F. A. C., entitle FPL to relief.

WHEREFORE, FPL respectfully requests that the Commission approve an over-recovery of \$2,036,766 as the final net true-up amount for the January 2019 through December 2019

period, and that the approved final net true-up amount be carried over and reflected in FPL's 2021 ECCR factors.

Respectfully submitted,

Maria Jose Moncada  
Senior Attorney  
Joel Baker  
Principal Attorney  
Florida Power & Light Company  
700 Universe Boulevard  
Juno Beach, FL 33408  
(561) 304-5639 Telephone  
(561) 691-7135 Facsimile

By: *s/Maria Jose Moncada*  
Maria Jose Moncada  
Florida Bar No. 0773301

**CERTIFICATE OF SERVICE**  
**Docket No. 20200002-EG**

I **HEREBY CERTIFY** that a true and correct copy of the foregoing has been furnished by electronic service mail on this 4th day of May 2020 to the following persons:

Ashley Weisenfeld  
Division of Legal Services  
**Florida Public Service Commission**  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
aweisenf@psc.state.fl.us

Dianne M. Triplett  
299 First Avenue North  
St. Petersburg, Florida 33701  
dianne.triplett@duke-energy.com

Matthew R. Bernier  
106 East College Avenue, Suite 800  
Tallahassee, Florida 32301  
matthew.bernier@duke-energy.com  
FLRegulatoryLegal@duke-energy.com  
**Attorneys for Duke Energy Florida**

Beth Keating  
Gunster, Yoakley & Stewart, P.A.  
215 South Monroe Street, Suite 601  
Tallahassee, Florida 32301-1804  
bkeating@gunster.com  
**Attorneys for Florida Public Utilities Company**

Mike Cassel  
Director Regulatory Affairs  
**Florida Public Utilities Company**  
208 Wildlight Avenue  
Yulee, Florida 32097  
mcassel@fpuc.com

J.R. Kelly  
Patricia A. Christensen  
Charles J. Rehwinkel  
Thomas A. (Tad) David  
Mireille Fall-Fry  
**Office of Public Counsel**  
c/o The Florida Legislature  
111 West Madison St., Room 812  
Tallahassee, FL 32399-1400  
kelly.jr@leg.state.fl.us  
christensen.patty@leg.state.fl.us  
rehwinkel.charles@leg.state.fl.us  
david.tad@leg.state.fl.us  
fall-fry.mireille@leg.state.fl.us

James D. Beasley  
J. Jeffrey Wahlen  
Malcolm N. Means  
Ausley & McMullen  
P.O. Box 391  
Tallahassee, Florida 32302  
jbeasley@ausley.com  
jwahlen@ausley.com  
mmeans@ausley.com  
**Attorneys for Tampa Electric Company**

Paula K. Brown, Manager  
**Tampa Electric Company**  
Regulatory Coordinator  
Post Office Box 111  
Tampa, Florida 33601-0111  
regdept@tecoenergy.com

Jon C. Moyle  
Moyle Law Firm, P.A.  
118 N. Gadsden St.  
Tallahassee, Florida 32301  
jmoyle@moylelaw.com  
mqualls@moylelaw.com  
**Attorneys for Florida Industrial Power  
Users Group**

Russell A. Badders  
Vice President  
& Associate General Counsel  
One Energy Place, Bin 100  
Pensacola, Florida 32520-0100  
russell.badders@nexteraenergy.com  
**Attorneys for Gulf Power Company**

James W. Brew  
Laura A. Wynn  
Stone Mattheis Xenopoulos & Brew, PC  
1025 Thomas Jefferson Street, NW  
Eighth Floor, West Tower  
Washington, DC 20007-5201  
jbrew@smxblaw.com  
lwb@smxblaw.com  
**Attorneys for White Springs Agricultural  
Chemicals, Inc. d/b/a PCS Phosphate -  
White Springs**

By: s/ Maria Jose Moncada  
Maria Jose Moncada  
Florida Bar No. 0773301

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RENAE B. DEATON**

4 **DOCKET NO. 20200002-EG**

5 **MAY 4, 2020**

6  
7 **Q. Please state your name and address.**

8 A. My name is Renae B. Deaton. My business address is Florida Power & Light  
9 Company, 700 Universe Boulevard, Juno Beach, Florida 33408.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power & Light Company (“FPL” or the “Company”) as  
12 Director, Cost Recovery and Wholesale Rates, in the Regulatory & State  
13 Governmental Affairs Department.

14 **Q. Please describe your educational background and professional experience.**

15 A. I hold a Bachelor of Science in Business Administration and a Master of Business  
16 Administration from Charleston Southern University. Since joining FPL in 1998,  
17 I have held various positions in the rates and regulatory areas. Prior to my current  
18 position, I held the positions of Senior Manager of Cost of Service and Load  
19 Research and Senior Manager of Rate Design in the Rates and Tariffs  
20 Department. I am a member of the Edison Electric Institute (“EEI”) Rates and  
21 Regulatory Affairs Committee, and I have completed the EEI Advanced Rate  
22 Design Course. I have been a guest speaker at Public Utility Research

1 Center/World Bank International Training Programs on Utility Regulation and  
2 Strategy. In 2016, I assumed my current position, where my duties include  
3 providing direction as to the appropriateness of inclusion of costs through a cost  
4 recovery clause and the overall preparation and filing of all cost recovery clause  
5 documents including testimony and discovery. I have testified before this  
6 Commission in base rate and clause recovery proceedings.

7 **Q. What is the purpose of your testimony?**

8 A. The purpose of my testimony is to present for Commission review and approval  
9 the schedules supporting the calculation of the Energy Conservation Cost  
10 Recovery (“ECCR”) Clause final net true-up amount for the period January 2019  
11 through December 2019.

12 **Q. Have you prepared or caused to be prepared under your direction,  
13 supervision or control an exhibit in this proceeding?**

14 A. Yes, I am sponsoring Schedules CT-1 and CT-4, and co-sponsoring Schedules  
15 CT-2 and CT-3, in Exhibit AS-1. The specific sections of Schedules CT-2 and  
16 CT-3 that I am sponsoring are identified in the Table of Contents, which is found  
17 in Exhibit AS-1, page 1.

18 **Q. What is the source of the data used in calculating the final net true-up amount  
19 for the January 2019 through December 2019 period?**

20 A. Unless otherwise indicated, the data used in calculating the final net true-up amount  
21 were taken from the books and records of FPL. The books and records are kept in  
22 the regular course of the Company’s business in accordance with generally

1 accepted accounting principles and practices, and in accordance with the applicable  
2 provisions of the Uniform System of Accounts as prescribed by this Commission  
3 and directed in Rule 25-17.015, Florida Administrative Code. Schedule CT-2,  
4 pages 6 and 7 provides a complete list of all account numbers used for ECCR  
5 during the period January 2019 through December 2019.

6 **Q. What is the actual end of period true-up amount that FPL is requesting the**  
7 **Commission to approve for the January 2019 through December 2019 period?**

8 A. FPL has calculated and is requesting approval of an over-recovery of \$9,970,966  
9 including interest, as the actual end of period true-up amount for the period January  
10 2019 through December 2019. The calculation of this \$9,970,966 over-recovery is  
11 shown on Schedule CT-3, page 9, line 6 plus line 7.

12 **Q. What is the final net true-up amount for the January 2019 through December**  
13 **2019 period that FPL is requesting to be included in the January 2021**  
14 **through December 2021 ECCR factors?**

15 A. FPL has calculated and is requesting approval of an over-recovery of \$2,036,766 as  
16 the final net true-up amount for the period January 2019 through December 2019.  
17 This final net true-up over-recovery of \$2,036,766 is the difference between the  
18 actual end of period true-up over-recovery of \$9,970,966 and the actual/estimated  
19 true-up over-recovery of \$7,934,200. The calculation of the \$2,036,766 over-  
20 recovery is shown on Schedule CT-1, page 2.

21  
22

- 1 **Q. Was the calculation of the final net true-up amount for the period January**  
2 **2019 through December 2019 performed consistently with prior true-up**  
3 **calculations in predecessor ECCR dockets?**
- 4 A. Yes. The calculation of the final net true-up amount for the period January 2019  
5 through December 2019 was performed consistently with prior true-up calculations  
6 in predecessor ECCR dockets.
- 7 **Q. Have you provided a schedule showing the variances between actual and**  
8 **actual/estimated program costs and revenues for the period January 2019**  
9 **through December 2019?**
- 10 A. Yes. Schedule CT-2, page 3, compares actual to actual/estimated program costs,  
11 revenues and interest, resulting in the variance of \$2,036,766.
- 12 **Q. Please explain the calculation of the \$2,036,766 variance.**
- 13 A. The difference between 2019 actual and actual/estimated ECCR revenues  
14 applicable to the period, net of revenues taxes of \$901,313 (CT-2, page 3, line 12)  
15 minus the difference between 2019 actual and actual/estimated total adjusted  
16 program costs of (\$1,144,109) (CT-2, page 3, line 9) results in a variance of  
17 \$2,045,423 (CT-2, page 3, line 13). This \$2,045,423 variance, plus the variance  
18 of (\$8,656) in interest (CT-2, page 3, line 14), results in the net over-recovery of  
19 \$2,036,766 (CT-2, page 3, line 18).
- 20 **Q. Does this conclude your testimony?**
- 21 A. Yes.

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                   **FLORIDA POWER & LIGHT COMPANY**

3                   **TESTIMONY OF ANITA SHARMA**

4                   **DOCKET NO. 20200002-EG**

5                   **MAY 4, 2020**

6  
7   **Q. Please state your name and business address.**

8   A. My name is Anita Sharma and my business address is 7201 Cypress Road, Plantation,  
9   Florida 33317.

10 **Q. By whom are you employed and in what capacity?**

11 A. I am employed by Florida Power and Light Company (FPL) as Manager, Cost &  
12 Performance for Demand-Side Management (DSM) programs.

13 **Q. Please describe your educational and professional background and experience.**

14 A. I received a Masters in Economics in 1983 and a Masters in Finance in 2006 from  
15 Florida International University. I began working at FPL in 1985 as an Assistant  
16 Economist and have worked in positions of increasing responsibility in the areas of  
17 economics and energy forecasting. I began in my present position as Manager of Cost  
18 & Performance for DSM programs in March 2009. I have testified before this  
19 Commission in prior clause recovery proceedings.

20 **Q. What is the purpose of your testimony?**

21 A. The purpose of my testimony is to present the actual Energy Conservation Cost  
22 Recovery (ECCR) costs for FPL's DSM programs for the period January 2019 through  
23 December 2019.

1 **Q. Have you prepared or caused to be prepared under your direction, supervision**  
2 **or control an exhibit in this proceeding?**

3 A. Yes. I am sponsoring Schedules CT-5, CT-6 and Appendix A and co-sponsoring  
4 Schedules CT-2 and CT-3 in Exhibit AS-1. The specific sections of Schedules CT-2  
5 and CT-3 that I am co-sponsoring are identified in Exhibit AS-1, Page 1, Table of  
6 Contents.

7 **Q. For the January 2019 through December 2019 period, did FPL seek recovery of**  
8 **any costs for advertising which makes a specific claim of potential energy savings**  
9 **or states appliance efficiency ratings or savings?**

10 A. Yes.

11 **Q. For the January 2019 through December 2019 period, did FPL seek recovery of**  
12 **any costs for advertising which makes a specific claim of potential energy savings**  
13 **or states appliance efficiency ratings or savings?**

14 A. Yes. The documentation required by the Rule is included in Appendix A.

15 **Q. Are all costs listed in Schedule CT-2 attributable to Commission-approved DSM**  
16 **programs?**

17 A. Yes.

18 **Q. How did FPL's actual program costs for the January 2019 through December**  
19 **2019 period compare to the actual/estimated costs presented in Docket No.**  
20 **20190002-EG, and approved in Order No. PSC-2019-0504-FOF-EG?**

21 A. Actual program costs for the period were \$161,738,898. The actual/estimated  
22 program costs were \$162,833,007. Therefore, actual costs were \$1,114,109, or less

1 than one percent below the actual/estimated costs (see Schedule CT-2, Page 3, Line  
2 9). Each program's contribution to the variance is shown on Schedule CT-2, Page 5.

3 **Q. Does this conclude your testimony?**

4 A. Yes.

**Table of Contents**

<b><u>Schedule</u></b>	<b><u>Sponsored By</u></b>
CT-1, Page 2	Renae B. Deaton
CT-2, Page 3, Lines 1 -9	Anita Sharma
CT-2, Page 3, Lines 10-18	Renae B. Deaton
CT-2, Pages 4 - 7	Anita Sharma
CT-3, Page 8	Anita Sharma
CT-3, Pages 9 - 10	Renae B. Deaton
CT-4, Pages 11 - 18	Renae B. Deaton
CT-5, Page 19	Anita Sharma
CT-6, Pages 20 - 25	Anita Sharma
Appendix A	Anita Sharma

FLORIDA POWER LIGHT COMPANY  
 ENERGY CONSERVATION COST RECOVERY  
 FINAL TRUE-UP FOR THE PERIOD

SCHEDULE CT-1

JANUARY 2019 THROUGH DECEMBER 2019

	Total
1. Actual End of Period True-Up (CT-3, Page 9, Lines 6 & 7)	
2. Principal	\$9,529,755
3. Interest	\$441,212
Total Actual End of Period True-Up	<u>\$9,970,966</u>
4. Less Actual/Estimated True-Up	
5. Principal	\$7,484,332
6. Interest	\$449,868
Total Actual/Estimated True-Up <sup>(1)</sup>	<u>\$7,934,200</u>
7. Final Net True-Up	<u><u>\$2,036,766</u></u>

<sup>(1)</sup> Approved per Order No. PSC-2019-0504-FOF-EG Issued November 25, 2019.

Note: ( ) Reflects Underrecovery  
 Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
ANALYSIS OF PROGRAM COSTS

SCHEDULE CT-2

JANUARY 2019 THROUGH DECEMBER 2019

	ACTUAL V. ACTUAL/ESTIMATE FOR THE PERIOD	Actual	Actual/Estimated <sup>(1)</sup>	Difference
1	Depreciation & Return	\$11,567,353	\$11,687,358	(\$120,005)
2	Payroll & Benefits	\$15,535,883	\$16,293,206	(\$757,323)
3	Materials & Supplies	\$267,323	\$316,495	(\$49,172)
4	Outside Services	\$6,801,342	\$6,968,286	(\$166,944)
5	Advertising	\$8,036,842	\$8,012,876	\$23,966
6	Rebates	\$115,916,650	\$116,583,611	(\$666,961)
7	Vehicles	\$477,188	\$486,692	(\$9,504)
8	Other	\$3,136,317	\$2,534,484	\$601,833
9	Total Adjusted Program Costs	<u>\$161,738,898</u>	<u>\$162,883,007</u>	<u>(\$1,144,109)</u>
10	ECCR Revenues (Net of Revenue Taxes)	\$157,580,454	\$156,679,141	\$901,313
11	Prior Period True-Up (Collected)/Refunded this Period	<u>\$13,688,198</u>	<u>\$13,688,198</u>	<u>\$0</u>
12	Revenues Applicable to the Period (Line 10 + Line 11)	<u>\$171,268,652</u>	<u>\$170,367,340</u>	<u>\$901,313</u>
13	True-Up Provision (Under)/Over Recovery - Current Period (Line 12- Line 9)	\$9,529,755	\$7,484,332	\$2,045,423
14	Interest Provision (Under)/Over Recovery - Current Period	\$441,212	\$449,868	(\$8,656)
15	True-Up and Interest Provision (Under)/Over Recovery - Beginning of Period	\$13,688,198	\$13,688,198	\$0
16	Deferred True-Up from Prior Period	\$5,635,677	\$5,635,677	\$0
17	Prior Period True-Up (Collected)/Refunded this Period	<u>(\$13,688,198)</u>	<u>(\$13,688,198)</u>	<u>\$0</u>
18	End of Period True-Up Amount (Under)/Over Recovery	<u><u>\$15,606,643</u></u>	<u><u>\$13,569,877</u></u>	<u><u>\$2,036,766</u></u>

<sup>(1)</sup> Approved in order No. PSC-2019-0504-FOF-EG issued November 25, 2019

21

22 Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION PROGRAM COSTS BY CATEGORY

SCHEDULE CT-2

JANUARY 2019 THROUGH DECEMBER 2019

Line No.	CONSERVATION PROGRAMS	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	TOTAL PROGRAM EXPENSES
1	RESIDENTIAL HOME ENERGY SURVEY	\$393,078	\$3,664,696	\$13,828	\$1,569,738	\$6,571,706	\$0	\$297,393	\$914,962	\$13,425,401
2	RESIDENTIAL CEILING INSULATION	\$0	\$90,200	\$78	\$610	\$0	\$666,780	\$0	\$12,405	\$770,073
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	\$8,447,272	\$1,048,066	\$235,106	\$2,963,329	\$25,000	\$32,165,432	\$41,909	\$601,175	\$45,527,290
4	RESIDENTIAL AIR CONDITIONING	\$0	\$340,899	\$82	\$17,477	\$9,000	\$3,011,700	\$3,750	\$13,004	\$3,395,911
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$0	\$411,648	\$237	\$63,725	\$0	\$13,250	\$0	\$30,660	\$519,520
6	RESIDENTIAL LOW-INCOME WEATHERIZATION	\$0	\$259,618	\$2,074	\$6,854	\$0	\$126,178	\$15,800	\$64,635	\$475,159
7	BUSINESS ON CALL	\$401,634	\$12,844	\$0	\$12,387	\$0	\$2,988,184	\$0	\$19,831	\$3,434,880
8	COGENERATION & SMALL POWER PRODUCTION	\$0	\$413,313	\$0	\$74	\$0	\$0	\$0	(\$259,989)	\$153,398
9	BUSINESS EFFICIENT LIGHTING	\$0	\$136,437	\$0	\$0	\$0	\$327,493	\$0	\$6,252	\$470,182
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$0	\$216,759	\$3,366	\$7,524	\$0	\$43,679,580	\$838	\$22,873	\$43,930,939
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$0	\$286,581	\$61	\$20	\$0	\$26,359,694	\$17	\$36,892	\$26,683,265
12	BUSINESS ENERGY EVALUATION	\$189,484	\$3,936,272	\$3,094	\$1,150,789	\$1,431,136	\$0	\$96,504	\$820,830	\$7,628,109
13	BUSINESS HEATING, VENTILATING & A/C	\$0	\$401,213	\$0	\$0	\$0	\$6,578,360	\$0	\$19,358	\$6,998,931
14	BUSINESS CUSTOM INCENTIVE	\$0	\$27,940	\$0	\$0	\$0	\$0	\$0	\$1,928	\$29,868
15	CONSERVATION RESEARCH & DEVELOPMENT	\$0	\$2,220	\$0	\$20,989	\$0	\$0	\$0	\$1,588	\$24,797
16	SOLAR PV FOR SCHOOLS	\$1,166,657	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,166,657
17	COMMON EXPENSES	\$969,227	\$4,287,177	\$9,399	\$987,825	\$0	\$0	\$20,979	\$829,912	\$7,104,519
18	TOTAL	11,567,353	15,535,883	267,323	6,801,342	8,036,842	115,916,650	477,190	3,136,316	161,738,898

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION PROGRAM COSTS/VARIANCE BY PROJECT

SCHEDULE CT-2

JANUARY 2019 THROUGH DECEMBER 2019

Line No.	CONSERVATION PROGRAMS	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	Total
1	RESIDENTIAL HOME ENERGY SURVEY	(\$1,216)	(\$34,584)	\$3,619	\$425,524	(\$217,471)	\$0	(\$6,474)	(\$34,654)	\$134,745
2	RESIDENTIAL CEILING INSULATION	\$0	\$737	\$77	\$247	\$0	(\$2,272)	\$0	\$3,308	\$2,097
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	(\$123,913)	(\$418,347)	\$19,686	(\$602,019)	\$25,000	(\$19,124)	(\$5,873)	\$755,230	(\$369,360)
4	RESIDENTIAL AIR CONDITIONING	\$0	\$13,031	\$67	\$3,449	\$9,000	(\$95,108)	\$0	(\$31,000)	(\$100,561)
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$0	(\$3,838)	\$236	(\$4,277)	\$0	(\$2,920)	\$0	(\$12,566)	(\$23,364)
6	RESIDENTIAL LOW-INCOME WEATHERIZATION	\$0	\$50,332	(\$195)	(\$12,367)	\$0	\$8,409	\$0	\$36,040	\$82,219
7	BUSINESS ON CALL	(\$12,908)	(\$18,405)	\$0	(\$9,065)	\$0	\$368,543	\$0	\$32,427	\$360,593
8	COGENERATION & SMALL POWER PRODUCTION	\$0	\$81,011	\$0	\$997	\$0	\$0	\$0	(\$42,143)	\$39,865
9	BUSINESS EFFICIENT LIGHTING	\$0	\$615	\$0	\$0	\$0	(\$132,901)	\$0	(\$366)	(\$132,652)
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$0	\$7,356	(\$308)	(\$392)	\$0	\$2,106,734	\$838	(\$676)	\$2,113,552
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$0	\$1,611	(\$78)	(\$892)	\$0	\$39,157	\$1	(\$311)	\$39,488
12	BUSINESS ENERGY EVALUATION	(\$133,286)	(\$324,991)	(\$78,124)	\$163,486	\$207,437	\$0	\$8,700	(\$72,018)	(\$228,795)
13	BUSINESS HEATING, VENTILATING & A/C	\$0	\$869	\$0	\$0	\$0	(\$2,888,447)	\$0	(\$11,453)	(\$2,899,031)
14	BUSINESS CUSTOM INCENTIVE	\$0	(\$139)	\$0	\$0	\$0	(\$49,032)	\$0	\$560	(\$48,611)
15	CONSERVATION RESEARCH & DEVELOPMENT	\$0	\$2,220	\$0	(\$29,011)	\$0	\$0	\$0	\$1,588	(\$25,203)
16	SOLAR PV FOR SCHOOLS	\$116,981	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$116,981
17	COMMON EXPENSES	\$34,336	(\$114,802)	\$5,848	(\$102,624)	\$0	\$0	(\$6,696)	(\$22,134)	(\$206,071)
18	TOTAL	(\$120,005)	(\$757,323)	(\$49,172)	(\$166,944)	\$23,966	(\$666,961)	(\$9,504)	\$601,833	(\$1,144,109)

Totals may not add due to rounding.

SCHEDULE CT-2

Energy Conservation Cost Recovery (ECCR) Account Numbers  
 For the Period: January through December 2019

Program	Account
Residential Home Energy Survey	408172
	907100
	908110
	909101
	910100
	925112
Residential Ceiling Insulation	926211
	408172
	908110
	925112
Residential Load Management ("On Call")	926211
	408172
	587200
	592800
	598140
	907100
	908110
925112	
Residential Air Conditioning	926211
	408172
	907100
	908110
Residential New Construction (BuildSmart <sup>®</sup> )	925112
	926211
	408172
	908110
Residential Low Income	925112
	926211
	408172
	907100
Business On Call	908110
	910100
	925112
	926211
	408172

SCHEDULE CT-2

Energy Conservation Cost Recovery (ECCR) Account Numbers  
 For the Period: January through December 2019

Program	Account
Cogeneration & Small Power Production	408172
	908110
	925112
	926211
Business Lighting	408172
	908110
	925112
	926211
Commercial/Industrial Load Control	408172
	908110
	910100
	925112
C/I Demand Reduction	408172
	908110
	910100
	925112
Business Energy Evaluation	408172
	907100
	908110
	909101
Business HVAC	408172
	908110
	925112
	926211
Business Custom Incentive	408172
	908110
	925112
	926211
Conservation Research & Development	408172
	908110
	925112
Common Expenses	926211
	408172
	907100
	910100
	925112
908110	

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION PROGRAM COSTS

SCHEDULE CT-3

JANUARY 2019 THROUGH DECEMBER 2019

Line No.	CONSERVATION PROGRAMS	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1	RESIDENTIAL HOME ENERGY SURVEY	\$267,599	\$326,633	\$452,025	\$472,752	\$442,579	\$600,372	\$1,393,412	\$2,727,562	\$1,737,151	\$1,442,050	\$720,473	\$2,842,792	\$13,425,401
2	RESIDENTIAL CEILING INSULATION	\$37,815	\$23,450	\$72,029	\$39,686	\$79,113	\$69,423	\$74,778	\$103,441	\$80,187	\$87,966	\$45,345	\$56,842	\$770,074
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	\$3,043,262	\$3,241,307	\$3,234,983	\$4,443,504	\$4,411,347	\$4,118,972	\$4,364,902	\$4,393,985	\$4,056,222	\$4,498,975	\$2,808,267	\$2,911,565	\$45,527,290
4	RESIDENTIAL AIR CONDITIONING	\$209,015	\$179,517	\$293,362	\$334,202	\$300,518	\$354,810	\$434,388	\$343,192	\$288,886	\$289,430	\$238,703	\$129,888	\$3,395,910
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$51,919	\$35,754	\$46,239	\$40,239	\$50,020	\$42,982	\$49,227	\$46,513	\$38,235	\$42,115	\$38,776	\$37,502	\$519,520
6	RESIDENTIAL LOW-INCOME WEATHERIZATION	\$16,886	\$69,073	\$42,869	\$60,953	\$72,681	\$51,524	\$33,585	\$25,462	\$20,712	\$37,179	\$26,593	\$17,641	\$475,159
7	BUSINESS ON CALL	\$39,147	\$39,957	\$40,086	\$467,240	\$470,183	\$467,441	\$465,611	\$465,110	\$461,051	\$444,917	\$37,281	\$36,856	\$3,434,880
8	COGENERATION & SMALL POWER PRODUCTION	\$21,519	\$14,775	\$18,078	\$17,017	\$711	\$14,682	\$5,182	\$14,322	\$1,262	\$20,527	\$13,125	\$12,199	\$153,398
9	BUSINESS EFFICIENT LIGHTING	\$79,369	\$20,152	\$40,518	\$30,083	\$41,841	\$28,966	\$47,111	\$107,939	\$27,613	\$22,895	\$11,597	\$12,099	\$470,182
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$2,640,310	\$2,600,383	\$2,707,409	\$3,545,600	\$3,230,552	\$6,293,857	\$3,846,721	\$3,229,846	\$3,932,044	\$3,214,528	\$3,074,040	\$5,615,649	\$43,930,940
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$1,782,351	\$1,790,812	\$1,861,086	\$2,077,384	\$2,350,939	\$2,476,824	\$2,538,014	\$2,487,728	\$2,532,895	\$2,510,468	\$2,317,138	\$1,957,626	\$26,683,264
12	BUSINESS ENERGY EVALUATION	\$432,991	\$578,875	\$629,142	\$502,923	\$509,025	\$422,678	\$485,951	\$417,443	\$1,265,261	\$1,001,767	\$580,972	\$801,082	\$7,628,109
13	BUSINESS HEATING, VENTILATING & A/C	\$211,302	\$942,350	\$114,756	\$318,808	\$523,667	\$1,124,639	\$246,607	\$217,243	\$134,587	\$2,023,258	\$1,082,879	\$58,836	\$6,998,931
14	BUSINESS CUSTOM INCENTIVE	\$2,634	\$2,176	\$2,282	\$2,598	\$2,415	\$2,177	\$2,691	\$2,559	\$2,342	\$2,415	\$2,447	\$3,134	\$29,868
15	CONSERVATION RESEARCH & DEVELOPMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,989	\$314	\$2,166	\$628	\$701	\$24,797
16	SOLAR PV FOR SCHOOLS	\$131,736	\$127,366	\$123,575	\$115,562	\$103,638	\$95,203	\$94,040	\$93,442	\$92,843	\$79,528	\$58,800	\$50,924	\$1,166,657
17	COMMON EXPENSES	\$545,002	\$501,481	\$706,167	\$616,590	\$609,262	\$606,356	\$598,699	\$508,260	\$499,571	\$581,571	\$613,036	\$718,527	\$7,104,519
18	TOTAL	\$9,512,857	\$10,494,059	\$10,384,605	\$13,085,140	\$13,198,491	\$16,770,903	\$14,680,918	\$15,205,035	\$15,171,175	\$16,301,754	\$11,670,099	\$15,263,862	\$161,738,898

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION TRUE-UP CALCULATION

SCHEDULE CT-3

JANUARY 2019 THROUGH DECEMBER 2019

	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Conservation Clause Revenues (Net of Revenue Taxes)	\$11,445,799	\$10,780,594	\$11,475,545	\$11,926,055	\$13,053,272	\$14,567,722	\$15,237,518	\$15,002,242	\$15,367,380	\$14,446,865	\$13,160,341	\$11,117,122	\$157,580,454
2. Total Revenues	\$11,445,799	\$10,780,594	\$11,475,545	\$11,926,055	\$13,053,272	\$14,567,722	\$15,237,518	\$15,002,242	\$15,367,380	\$14,446,865	\$13,160,341	\$11,117,122	\$157,580,454
3. Adjustment Not Applicable To Period - Prior True-up	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$1,140,683	\$13,688,198
4. Conservation Revenues Applicable To Period (Line 2 + 3)	\$12,586,483	\$11,921,277	\$12,616,228	\$13,066,739	\$14,193,955	\$15,708,405	\$16,378,202	\$16,142,925	\$16,508,063	\$15,587,548	\$14,301,024	\$12,257,805	\$171,268,652
5. Conservation Expenses (CT-3 Page 8, Line 18)	\$9,512,857	\$10,494,059	\$10,384,605	\$13,085,140	\$13,198,491	\$16,770,903	\$14,680,918	\$15,205,035	\$15,171,175	\$16,301,754	\$11,670,099	\$15,263,862	\$161,738,898
6. True-up This Period (Line 4 - Line 5)	\$3,073,626	\$1,427,218	\$2,231,622	(\$18,401)	\$995,464	(\$1,062,498)	\$1,697,284	\$937,890	\$1,336,889	(\$714,206)	\$2,630,925	(\$3,006,057)	\$9,529,755
7. Interest Provision	\$40,919	\$43,150	\$45,177	\$45,385	\$43,334	\$40,126	\$36,213	\$34,369	\$33,345	\$28,906	\$26,304	\$23,983	\$441,212
8. True-up & Interest Provision Beginning of Month	\$13,688,198	\$15,662,060	\$15,991,745	\$17,127,861	\$16,014,162	\$15,912,277	\$13,749,222	\$14,342,035	\$14,173,611	\$14,403,162	\$12,577,178	\$14,093,724	\$13,688,198
8a. Deferred True-up Beginning of Period	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677	\$5,635,677
9. Prior True-up Collected/(Refunded)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$1,140,683)	(\$13,688,198)
10. End of Period True-up - Over/(Under) Recovery (Line 6+7+8+8a+9)	\$21,297,737	\$21,627,422	\$22,763,538	\$21,649,839	\$21,547,954	\$19,384,899	\$19,977,712	\$19,809,288	\$20,038,839	\$18,212,855	\$19,729,401	\$15,606,643	\$15,606,643

Note: ( ) Reflects Underrecovery  
Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
CONSERVATION TRUE-UP CALCULATION

SCHEDULE CT-3

JANUARY 2019 THROUGH DECEMBER 2019

	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Beginning True-Up Amount (Page 9, Line 8 + 8a)	\$19,323,875	\$21,297,737	\$21,627,422	\$22,763,538	\$21,649,839	\$21,547,954	\$19,384,899	\$19,977,712	\$19,809,288	\$20,038,839	\$18,212,855	\$19,729,401	N/A
2. Ending True-Up Amount Before Interest (Page 9, Line 6 + 8 + 8a + 9)	\$21,256,818	\$21,584,272	\$22,718,361	\$21,604,454	\$21,504,620	\$19,344,773	\$19,941,499	\$19,774,919	\$20,005,494	\$18,183,949	\$19,703,097	\$15,582,661	N/A
3. Total of Beginning & Ending True-Up (Line 1 + 2)	\$40,580,694	\$42,882,009	\$44,345,783	\$44,367,992	\$43,154,459	\$40,892,727	\$39,326,398	\$39,752,631	\$39,814,782	\$38,222,788	\$37,915,952	\$35,312,061	N/A
4. Average True-Up Amount (50% of Line 3)	\$20,290,347	\$21,441,004	\$22,172,892	\$22,183,996	\$21,577,229	\$20,446,364	\$19,663,199	\$19,876,316	\$19,907,391	\$19,111,394	\$18,957,976	\$17,656,031	N/A
5. Interest Rate - First Day of Reporting Business Month	0.024200	0.024200	0.024100	0.024800	0.024300	0.023900	0.023200	0.021000	0.020500	0.019700	0.016600	0.016700	N/A
6. Interest Rate - First Day of Subsequent Business Month	0.024200	0.024100	0.024800	0.024300	0.023900	0.023200	0.021000	0.020500	0.019700	0.016600	0.016700	0.015900	N/A
7. Total (Line 5 + 6)	0.048400	0.048300	0.048900	0.049100	0.048200	0.047100	0.044200	0.041500	0.040200	0.036300	0.033300	0.032600	N/A
8. Average Interest Rate (50% of Line 7)	0.024200	0.024150	0.024450	0.024550	0.024100	0.023550	0.022100	0.020750	0.020100	0.018150	0.016650	0.016300	N/A
9. Monthly Average Interest Rate (Line 8 / 12)	0.002017	0.002013	0.002038	0.002046	0.002008	0.001963	0.001842	0.001729	0.001675	0.001513	0.001388	0.001358	N/A
10. Interest Provision for the Month (Line 4 x 9)	\$40,919	\$43,150	\$45,177	\$45,385	\$43,334	\$40,126	\$36,213	\$34,369	\$33,345	\$28,906	\$26,304	\$23,983	\$441,212

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2019 THROUGH DECEMBER 2019

BUSINESS ENERGY EVALUATION	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$28,166	\$74,692	\$73,790	\$80,206	\$86,081	\$83,542	\$80,371	\$75,704	\$37,816	\$36,399	\$55,331	(\$3,005,723)	(\$2,293,624)
2. Investment (Net of Retirements)														
3. Depreciation Base														
4. Depreciation Expense														N/A
5. Cumulative Investment (Line 3)														N/A
6. Less: Accumulated Depreciation														N/A
7. CWIP Balance Eligible for Return	\$2,157,958	\$2,186,124	\$2,260,817	\$2,334,607	\$2,414,813	\$2,500,894	\$2,584,436	\$2,664,807	\$2,740,511	\$2,778,327	\$2,814,726	\$2,870,057	(\$135,666)	
8. Net Investment	\$2,157,958	\$2,186,124	\$2,260,817	\$2,334,607	\$2,414,813	\$2,500,894	\$2,584,436	\$2,664,807	\$2,740,511	\$2,778,327	\$2,814,726	\$2,870,057	(\$135,666)	
9. Average Net Investment	\$2,172,041	\$2,223,471	\$2,297,712	\$2,374,710	\$2,457,853	\$2,542,665	\$2,624,621	\$2,702,659	\$2,759,419	\$2,796,526	\$2,842,391	\$1,367,196		
10. Return on Average Net Investment														
a. Equity Component	\$8,535	\$8,738	\$9,029	\$9,332	\$9,659	\$9,992	\$10,981	\$11,307	\$11,545	\$11,700	\$11,892	\$5,720	\$118,430	
b. Equity Component grossed up for taxes (Line 10a / 0.75478)	\$11,309	\$11,576	\$11,963	\$12,364	\$12,797	\$13,238	\$14,548	\$14,981	\$15,296	\$15,501	\$15,756	\$7,578	\$156,906	
c. Debt Component Component	\$2,407	\$2,464	\$2,546	\$2,631	\$2,724	\$2,818	\$2,954	\$3,042	\$3,106	\$3,148	\$3,199	\$1,539	\$32,578	
11. Total Return Requirements (Line 10b + 10c)	\$13,715	\$14,040	\$14,509	\$14,995	\$15,520	\$16,056	\$17,503	\$18,023	\$18,402	\$18,649	\$18,955	\$9,117	\$189,484	
12. Total Depreciation & Return (Line 4 + 11)	\$13,715	\$14,040	\$14,509	\$14,995	\$15,520	\$16,056	\$17,503	\$18,023	\$18,402	\$18,649	\$18,955	\$9,117	\$189,484	

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55% return on equity.

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2019 THROUGH DECEMBER 2019

BUSINESS ON CALL	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		(\$1,888)	\$7,598	\$4,002	(\$15,033)	\$1,183	\$1,715	(\$4,114)	\$9,701	(\$4,212)	\$13,419	(\$5,968)	(\$7,493)	(\$1,091)
2. Investment (Net of Retirements)		\$580	(\$4,315)	(\$190)	\$27,308	\$4,370	(\$94,565)	\$9,367	(\$36,330)	(\$79,774)	(\$1,416)	\$28,381	\$17,335	(\$129,249)
3. Depreciation Base <sup>(1)</sup>		<u>\$1,978,396</u>	<u>\$1,974,080</u>	<u>\$1,973,890</u>	<u>\$2,001,198</u>	<u>\$2,005,568</u>	<u>\$1,911,003</u>	<u>\$1,920,371</u>	<u>\$1,884,041</u>	<u>\$1,804,267</u>	<u>\$1,802,851</u>	<u>\$1,831,232</u>	<u>\$1,848,567</u>	N/A
4. Depreciation Expense		<u>\$28,225</u>	<u>\$28,194</u>	<u>\$28,157</u>	<u>\$28,383</u>	<u>\$28,647</u>	<u>\$27,895</u>	<u>\$27,185</u>	<u>\$26,960</u>	<u>\$25,993</u>	<u>\$25,316</u>	<u>\$25,541</u>	<u>\$25,922</u>	<u>\$326,420</u>
5. Cumulative Investment (Line 3)		\$1,977,816	\$1,978,396	\$1,974,080	\$1,973,890	\$2,001,198	\$2,005,568	\$1,911,003	\$1,920,371	\$1,884,041	\$1,804,267	\$1,802,851	\$1,831,232	\$1,848,567
6. Less: Accumulated Depreciation		<u>\$991,935</u>	<u>\$1,015,500</u>	<u>\$1,040,107</u>	<u>\$1,062,742</u>	<u>\$1,087,237</u>	<u>\$1,114,648</u>	<u>\$995,861</u>	<u>\$1,023,046</u>	<u>\$1,012,212</u>	<u>\$918,219</u>	<u>\$939,107</u>	<u>\$959,421</u>	<u>\$984,254</u>
7. CWIP Balance Eligible for Return		\$61,212	\$59,324	\$66,922	\$70,924	\$55,891	\$57,074	\$58,789	\$54,675	\$64,375	\$60,163	\$73,582	\$67,614	\$60,121
8. Net Investment		<u>\$1,047,092</u>	<u>\$1,022,219</u>	<u>\$1,000,894</u>	<u>\$982,072</u>	<u>\$969,852</u>	<u>\$947,994</u>	<u>\$973,931</u>	<u>\$951,999</u>	<u>\$936,204</u>	<u>\$946,211</u>	<u>\$937,326</u>	<u>\$939,426</u>	<u>\$924,434</u>
9. Average Net Investment		\$1,034,656	\$1,011,557	\$991,483	\$975,962	\$958,923	\$960,963	\$962,965	\$944,101	\$941,208	\$941,769	\$938,376	\$931,930	
10. Return on Average Net Investment														
a. Equity Component		\$4,066	\$3,975	\$3,896	\$3,835	\$3,768	\$3,776	\$4,029	\$3,950	\$3,938	\$3,940	\$3,926	\$3,899	\$46,999
b. Equity Component grossed up for taxes (Line 10a / 0.75478) <sup>(2)</sup>		\$5,387	\$5,267	\$5,162	\$5,081	\$4,993	\$5,003	\$5,338	\$5,233	\$5,217	\$5,220	\$5,201	\$5,166	\$62,268
c. Debt Component Component <sup>(3)</sup>		\$1,147	\$1,121	\$1,099	\$1,081	\$1,063	\$1,065	\$1,084	\$1,063	\$1,059	\$1,060	\$1,056	\$1,049	\$12,946
11. Total Return Requirements (Line 10b + 10c)		<u>\$6,533</u>	<u>\$6,387</u>	<u>\$6,261</u>	<u>\$6,163</u>	<u>\$6,055</u>	<u>\$6,068</u>	<u>\$6,422</u>	<u>\$6,296</u>	<u>\$6,277</u>	<u>\$6,280</u>	<u>\$6,258</u>	<u>\$6,215</u>	<u>\$75,214</u>
12. Total Depreciation & Return (Line 4 + 11)		<u>\$34,759</u>	<u>\$34,582</u>	<u>\$34,418</u>	<u>\$34,546</u>	<u>\$34,702</u>	<u>\$33,963</u>	<u>\$33,607</u>	<u>\$33,256</u>	<u>\$32,270</u>	<u>\$31,597</u>	<u>\$31,799</u>	<u>\$32,137</u>	<u>\$401,634</u>

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55 % return on equity.

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2018 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2019 THROUGH DECEMBER 2019

COMMON EXPENSES	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures														
2. Investment (Net of Retirements)		\$1,102			\$2,218,856	\$11,270	(\$2,230,126)						\$3,067,266	\$3,068,368
3. Depreciation Base		\$3,639,636	\$3,639,636	\$3,639,636	\$5,858,492	\$5,869,762	\$3,639,636	\$3,639,636	\$3,639,636	\$3,639,636	\$3,639,636	\$3,639,636	\$6,706,902	
4. Depreciation Expense <sup>(1)</sup>		\$60,661	\$60,661	\$60,661	\$79,151	\$97,754	\$60,661	\$60,661	\$60,661	\$60,661	\$60,661	\$60,661	\$86,221	\$809,063
5. Cumulative Investment (Line 3)	\$3,638,534	\$3,639,636	\$3,639,636	\$3,639,636	\$5,858,492	\$5,869,762	\$3,639,636	\$3,639,636	\$3,639,636	\$3,639,636	\$3,639,636	\$3,639,636	\$6,706,902	
6. Less: Accumulated Depreciation	\$1,699,439	\$1,760,091	\$1,820,752	\$1,881,413	\$1,960,564	\$2,058,318	\$2,063,412	\$2,124,073	\$2,184,733	\$2,245,394	\$2,306,055	\$2,366,715	\$2,452,936	
7. CWIP Balance Eligible for Return														
8. Net Investment	\$1,939,095	\$1,879,545	\$1,818,884	\$1,758,223	\$3,897,928	\$3,811,444	\$1,576,224	\$1,515,563	\$1,454,903	\$1,394,242	\$1,333,582	\$1,272,921	\$4,253,966	
9. Average Net Investment		\$1,909,320	\$1,849,215	\$1,788,554	\$2,828,076	\$3,854,686	\$2,693,834	\$1,545,894	\$1,485,233	\$1,424,572	\$1,363,912	\$1,303,251	\$2,763,443	N/A
10. Return on Average Net Investment														
a. Equity Component		\$7,503	\$7,267	\$7,028	\$11,113	\$15,148	\$10,586	\$6,468	\$6,214	\$5,960	\$5,706	\$5,453	\$11,562	\$100,008
b. Equity Component grossed up for taxes (Line 10a / 0.75478) <sup>(2)</sup>		\$9,941	\$9,628	\$9,312	\$14,724	\$20,069	\$14,025	\$8,569	\$8,233	\$7,896	\$7,560	\$7,224	\$15,318	\$132,499
c. Debt Component <sup>(3)</sup>		\$2,116	\$2,049	\$1,982	\$3,134	\$4,271	\$2,985	\$1,740	\$1,672	\$1,603	\$1,535	\$1,467	\$3,111	\$27,665
11. Total Return Requirements (Line 10b + 10c)		\$12,056	\$11,677	\$11,294	\$17,858	\$24,340	\$17,010	\$10,309	\$9,905	\$9,500	\$9,095	\$8,691	\$18,428	\$160,164
12. Total Depreciation & Return (Line 4 + 11)		\$72,708	\$72,338	\$71,955	\$97,009	\$122,094	\$77,671	\$70,970	\$70,565	\$70,161	\$69,756	\$69,352	\$104,650	\$969,227

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55 % return on equity.

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2019 THROUGH DECEMBER 2019

RESIDENTIAL HOME ENERGY SURVEY	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		\$3,988	\$99,162	\$105,656	(\$2,154,979)									(\$1,946,174)
2. Investment (Net of Retirements)							\$2,230,532						\$1,434	\$2,231,965
3. Depreciation Base <sup>(1)</sup>							\$2,230,532	\$2,230,532	\$2,230,532	\$2,230,532	\$2,230,532	\$2,230,532	\$2,231,965	N/A
4. Depreciation Expense							\$37,175	\$37,176	\$37,176	\$37,176	\$37,176	\$37,176	\$37,189	\$260,242
5. Cumulative Investment (Line 3)							\$2,230,532	\$2,230,532	\$2,230,532	\$2,230,532	\$2,230,532	\$2,230,532	\$2,231,965	N/A
6. Less: Accumulated Depreciation							\$92,742	\$129,917	\$167,093	\$204,268	\$241,444	\$278,619	\$315,808	N/A
7. CWIP Balance Eligible for Return	\$1,946,174	\$1,950,161	\$2,049,323	\$2,154,979										
8. Net Investment	\$1,946,174	\$1,950,161	\$2,049,323	\$2,154,979			\$2,137,790	\$2,100,615	\$2,063,439	\$2,026,263	\$1,989,088	\$1,951,912	\$1,916,157	
9. Average Net Investment		\$1,948,167	\$1,999,742	\$2,102,151	\$1,077,489		\$1,068,895	\$2,119,202	\$2,082,027	\$2,044,851	\$2,007,676	\$1,970,500		N/A
10. Return on Average Net Investment														
a. Equity Component		\$7,656	\$7,858	\$8,261	\$4,234		\$4,200	\$8,866	\$8,711	\$8,555	\$8,400	\$8,244	\$8,092	\$83,077
b. Equity Component grossed up for taxes (Line 10a / 0.75478) <sup>(2)</sup>		\$10,143	\$10,411	\$10,945	\$5,610		\$5,565	\$11,747	\$11,541	\$11,335	\$11,129	\$10,923	\$10,720	\$110,068
c. Debt Component Component <sup>(3)</sup>		\$2,159	\$2,216	\$2,329	\$1,194		\$1,184	\$2,385	\$2,344	\$2,302	\$2,260	\$2,218	\$2,177	\$22,768
11. Total Return Requirements (Line 10b + 10c)		\$12,302	\$12,627	\$13,274	\$6,804		\$6,750	\$14,132	\$13,884	\$13,636	\$13,389	\$13,141	\$12,897	\$132,836
12. Total Depreciation & Return (Line 4 + 11)		\$12,302	\$12,627	\$13,274	\$6,804		\$43,925	\$51,308	\$51,060	\$50,812	\$50,564	\$50,316	\$50,087	\$393,078

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55 % return on equity.

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2019 THROUGH DECEMBER 2019

RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures		(\$41,025)	\$165,081	\$86,961	(\$326,631)	\$25,707	\$37,259	(\$89,391)	\$210,766	(\$91,513)	\$291,553	(\$129,663)	(\$162,813)	(\$23,708)
2. Investment (Net of Retirements)		\$12,598	(\$93,764)	(\$4,124)	\$593,323	\$94,958	(\$2,054,646)	\$203,530	(\$789,352)	(\$1,733,263)	(\$30,756)	\$616,640	\$376,635	(\$2,808,220)
3. Depreciation Base <sup>(1)</sup>		<u>\$36,517,498</u>	<u>\$36,423,734</u>	<u>\$36,419,610</u>	<u>\$37,012,933</u>	<u>\$37,107,891</u>	<u>\$35,053,246</u>	<u>\$35,256,775</u>	<u>\$34,467,424</u>	<u>\$32,734,160</u>	<u>\$32,703,404</u>	<u>\$33,320,044</u>	<u>\$33,696,680</u>	N/A
4. Depreciation Expense		<u>\$613,263</u>	<u>\$612,587</u>	<u>\$611,771</u>	<u>\$616,681</u>	<u>\$622,416</u>	<u>\$606,086</u>	<u>\$590,660</u>	<u>\$585,778</u>	<u>\$564,756</u>	<u>\$550,056</u>	<u>\$554,938</u>	<u>\$563,216</u>	<u>\$7,092,207</u>
5. Cumulative Investment (Line 3)		\$36,504,900	\$36,517,498	\$36,423,734	\$36,419,610	\$37,012,933	\$37,107,891	\$35,053,246	\$35,256,775	\$34,467,424	\$32,734,160	\$32,703,404	\$33,320,044	\$33,696,680
6. Less: Accumulated Depreciation		<u>\$18,573,771</u>	<u>\$19,085,770</u>	<u>\$19,620,410</u>	<u>\$20,112,213</u>	<u>\$20,644,416</u>	<u>\$21,239,987</u>	<u>\$18,659,060</u>	<u>\$19,249,720</u>	<u>\$19,014,321</u>	<u>\$16,972,108</u>	<u>\$17,425,961</u>	<u>\$17,867,322</u>	<u>\$18,406,876</u>
7. CWIP Balance Eligible for Return		\$1,236,010	\$1,194,985	\$1,360,066	\$1,447,027	\$1,120,396	\$1,146,103	\$1,183,361	\$1,093,971	\$1,304,737	\$1,213,225	\$1,504,778	\$1,375,115	\$1,212,302
8. Net Investment		<u>\$19,167,139</u>	<u>\$18,626,712</u>	<u>\$18,163,390</u>	<u>\$17,754,424</u>	<u>\$17,014,007</u>	<u>\$17,577,547</u>	<u>\$17,101,026</u>	<u>\$16,757,839</u>	<u>\$16,975,277</u>	<u>\$16,782,221</u>	<u>\$16,827,837</u>	<u>\$16,502,106</u>	
9. Average Net Investment		\$18,896,926	\$18,395,051	\$17,958,907	\$17,621,669	\$17,251,460	\$17,295,777	\$17,339,287	\$16,929,433	\$16,866,558	\$16,878,749	\$16,805,029	\$16,664,972	N/A
10. Return on Average Net Investment														
a. Equity Component		\$74,259	\$72,287	\$70,573	\$69,248	\$67,793	\$67,967	\$72,544	\$70,829	\$70,566	\$70,617	\$70,309	\$69,723	\$846,716
b. Equity Component grossed up for taxes (Line 10a / 0.75478) <sup>(2)</sup>		<u>\$98,385</u>	<u>\$95,772</u>	<u>\$93,501</u>	<u>\$91,746</u>	<u>\$89,818</u>	<u>\$90,049</u>	<u>\$96,113</u>	<u>\$93,841</u>	<u>\$93,492</u>	<u>\$93,560</u>	<u>\$93,151</u>	<u>\$92,375</u>	<u>\$1,121,803</u>
c. Debt Component Component <sup>(3)</sup>		<u>\$20,940</u>	<u>\$20,384</u>	<u>\$19,900</u>	<u>\$19,527</u>	<u>\$19,116</u>	<u>\$19,165</u>	<u>\$19,517</u>	<u>\$19,056</u>	<u>\$18,985</u>	<u>\$18,999</u>	<u>\$18,916</u>	<u>\$18,758</u>	<u>\$233,262</u>
11. Total Return Requirements (Line 10b + 10c)		<u>\$119,325</u>	<u>\$116,156</u>	<u>\$113,402</u>	<u>\$111,272</u>	<u>\$108,934</u>	<u>\$109,214</u>	<u>\$115,630</u>	<u>\$112,897</u>	<u>\$112,477</u>	<u>\$112,559</u>	<u>\$112,067</u>	<u>\$111,133</u>	<u>\$1,355,065</u>
12. Total Depreciation & Return (Line 4 + 11)		<u>\$732,588</u>	<u>\$728,742</u>	<u>\$725,172</u>	<u>\$727,953</u>	<u>\$731,351</u>	<u>\$715,300</u>	<u>\$706,290</u>	<u>\$698,675</u>	<u>\$677,233</u>	<u>\$662,615</u>	<u>\$667,005</u>	<u>\$674,349</u>	<u>\$8,447,272</u>

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55 % return on equity.

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

FLORIDA POWER LIGHT COMPANY  
ENERGY CONSERVATION COST RECOVERY  
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

JANUARY 2019 THROUGH DECEMBER 2019

SOLAR PV FOR SCHOOLS	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Additions/Expenditures														
2. Investment (Net of Retirements)		(\$432,214)		(\$365,145)	(\$510,497)	(\$841,635)	(\$98,908)				(\$1,531,163)	(\$902,735)		(\$4,682,296)
3. Depreciation Base <sup>(1)</sup>		<u>\$7,198,956</u>	<u>\$7,198,956</u>	<u>\$6,833,811</u>	<u>\$6,323,314</u>	<u>\$5,481,680</u>	<u>\$5,382,772</u>	<u>\$5,382,772</u>	<u>\$5,382,772</u>	<u>\$5,382,772</u>	<u>\$3,851,609</u>	<u>\$2,948,874</u>	<u>\$2,948,874</u>	N/A
4. Depreciation Expense		<u>\$123,584</u>	<u>\$119,983</u>	<u>\$116,940</u>	<u>\$109,643</u>	<u>\$98,375</u>	<u>\$90,537</u>	<u>\$89,713</u>	<u>\$89,713</u>	<u>\$89,713</u>	<u>\$76,953</u>	<u>\$56,671</u>	<u>\$49,148</u>	<u>\$1,110,972</u>
5. Cumulative Investment (Line 3)		\$7,631,170	\$7,198,956	\$7,198,956	\$6,833,811	\$6,323,314	\$5,481,680	\$5,382,772	\$5,382,772	\$5,382,772	\$3,851,609	\$2,948,874	\$2,948,874	N/A
6. Less: Accumulated Depreciation		<u>\$6,278,388</u>	<u>\$5,969,759</u>	<u>\$6,089,742</u>	<u>\$5,841,536</u>	<u>\$5,440,682</u>	<u>\$4,697,423</u>	<u>\$4,689,052</u>	<u>\$4,778,765</u>	<u>\$4,868,478</u>	<u>\$4,958,190</u>	<u>\$3,503,981</u>	<u>\$2,657,917</u>	<u>\$2,707,065</u>
7. CWIP Balance Eligible for Return														
8. Net Investment		<u>\$1,352,781</u>	<u>\$1,229,197</u>	<u>\$1,109,214</u>	<u>\$992,274</u>	<u>\$882,632</u>	<u>\$784,257</u>	<u>\$693,720</u>	<u>\$604,007</u>	<u>\$514,294</u>	<u>\$424,581</u>	<u>\$347,628</u>	<u>\$290,957</u>	<u>\$241,809</u>
9. Average Net Investment		\$1,290,989	\$1,169,205	\$1,050,744	\$937,453	\$833,444	\$738,988	\$648,863	\$559,150	\$469,437	\$386,104	\$319,293	\$266,383	N/A
10. Return on Average Net Investment														
a. Equity Component		\$5,073	\$4,595	\$4,129	\$3,684	\$3,275	\$2,904	\$2,715	\$2,339	\$1,964	\$1,615	\$1,336	\$1,114	\$34,744
b. Equity Component grossed up for taxes (Line 10a / 0.75478) <sup>(2)</sup>		\$6,721	\$6,087	\$5,471	\$4,881	\$4,339	\$3,847	\$3,597	\$3,099	\$2,602	\$2,140	\$1,770	\$1,477	\$46,032
c. Debt Component Component		\$1,431	\$1,296	\$1,164	\$1,039	\$924	\$819	\$730	\$629	\$528	\$435	\$359	\$300	\$9,654
11. Total Return Requirements (Line 10b + 10c)		<u>\$8,152</u>	<u>\$7,383</u>	<u>\$6,635</u>	<u>\$5,920</u>	<u>\$5,263</u>	<u>\$4,666</u>	<u>\$4,327</u>	<u>\$3,729</u>	<u>\$3,131</u>	<u>\$2,575</u>	<u>\$2,129</u>	<u>\$1,776</u>	<u>\$55,685</u>
12. Total Depreciation & Return (Line 4 + 11)		\$131,736	\$127,366	\$123,575	\$115,562	\$103,638	\$95,203	\$94,040	\$93,442	\$92,843	\$79,528	\$58,800	\$50,924	\$1,166,657

<sup>(1)</sup> Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

<sup>(2)</sup> The monthly Equity Component for the Jan - Jun. 2019 period is 4.7156% based on the May 2018 Earnings Surveillance Report and reflects a 10.55% return on equity, and monthly Equity Component for the Jul-Dec. 2019 is 5.0206% based on the May 2019 Surveillance Report reflects a 10.55 % return on equity.

<sup>(3)</sup> The Debt Component for the Jan. - Jun. 2019 period is 1.3297% based on the May 2018 Earnings Surveillance Report and Debt Component for the Jul.-Dec. 2019 period is 1.3507% based on the May 2019 Earning Surveillance Report.

FLORIDA POWER & LIGHT COMPANY					
COST RECOVERY CLAUSES					
Equity @ 10.55%	CAPITAL STRUCTURE AND COST RATES PER MAY 2018 EARNINGS SURVEILLANCE REPORT				
	ADJUSTED RETAIL	RATIO	MIDPOINT COST RATES	WEIGHTED COST	PRE-TAX WEIGHTED COST
LONG_TERM_DEBT	9,493,721,402	27.894%	4.33%	1.21%	1.21%
SHORT_TERM_DEBT	1,266,291,093	3.721%	2.42%	0.09%	0.09%
PREFERRED_STOCK	0	0.000%	0.00%	0.00%	0.00%
CUSTOMER_DEPOSITS	403,315,602	1.185%	2.08%	0.02%	0.02%
COMMON_EQUITY	15,115,086,261	44.410%	10.55%	4.69%	6.21%
DEFERRED_INCOME_TAX	7,597,792,885	22.323%	0.00%	0.00%	0.00%
INVESTMENT_TAX_CREDITS					
ZERO COST	0	0.000%	0.00%	0.00%	0.00%
WEIGHTED COST	159,231,867	0.468%	8.15%	0.04%	0.05%
TOTAL	\$34,035,439,111	100.00%		6.05%	7.58%
CALCULATION OF THE WEIGHTED COST FOR CONVERTIBLE INVESTMENT TAX CREDITS (C-ITC) (a)					
	ADJUSTED RETAIL	RATIO	COST RATE	WEIGHTED COST	PRE TAX COST
LONG TERM DEBT	\$9,493,721,402	38.58%	4.328%	1.670%	1.670%
PREFERRED STOCK	0	0.00%	0.000%	0.000%	0.000%
COMMON EQUITY	15,115,086,261	61.42%	10.550%	6.480%	8.585%
TOTAL	\$24,608,807,663	100.00%		8.150%	10.255%
RATIO					
DEBT COMPONENTS:					
LONG TERM DEBT	1.2073%				
SHORT TERM DEBT	0.0900%				
CUSTOMER DEPOSITS	0.0246%				
TAX CREDITS -WEIGHTED	0.0078%				
TOTAL DEBT	<b>1.3297%</b>				
EQUITY COMPONENTS:					
PREFERRED STOCK	0.0000%				
COMMON EQUITY	4.6852%				
TAX CREDITS -WEIGHTED	0.0303%				
TOTAL EQUITY	<b>4.7156%</b>				
TOTAL	6.0452%				
PRE-TAX EQUITY	6.2476%				
PRE-TAX TOTAL	7.5773%				
<b>Note:</b>					
(a) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)					

FLORIDA POWER & LIGHT COMPANY					
COST RECOVERY CLAUSES					
Equity @ 10.55%	CAPITAL STRUCTURE AND COST RATES PER MAY 2019 EARNINGS SURVEILLANCE REPORT				
	ADJUSTED RETAIL	RATIO	MIDPOINT COST RATES	WEIGHTED COST	PRE-TAX WEIGHTED COST
LONG_TERM_DEBT	10,490,880,245	28.119%	4.44%	1.25%	1.25%
SHORT_TERM_DEBT	669,988,433	1.796%	3.62%	0.06%	0.06%
PREFERRED_STOCK	0	0.000%	0.00%	0.00%	0.00%
CUSTOMER_DEPOSITS	403,097,747	1.080%	2.11%	0.02%	0.02%
COMMON_EQUITY	17,554,936,062	47.053%	10.55%	4.96%	6.58%
DEFERRED_INCOME_TAX	7,870,776,333	21.096%	0.00%	0.00%	0.00%
INVESTMENT_TAX_CREDITS					
ZERO COST	0	0.000%	0.00%	0.00%	0.00%
WEIGHTED COST	319,453,350	0.856%	8.26%	0.07%	0.09%
TOTAL	\$37,309,132,171	100.00%		6.37%	8.00%
CALCULATION OF THE WEIGHTED COST FOR CONVERTIBLE INVESTMENT TAX CREDITS (C-ITC) (a)					
	ADJUSTED RETAIL	RATIO	COST RATE	WEIGHTED COST	PRE TAX COST
LONG TERM DEBT	\$10,490,880,245	37.41%	4.441%	1.661%	1.661%
PREFERRED STOCK	0	0.00%	0.000%	0.000%	0.000%
COMMON EQUITY	17,554,936,062	62.59%	10.550%	6.604%	8.749%
TOTAL	\$28,045,816,308	100.00%		8.265%	10.410%
RATIO					
DEBT COMPONENTS:					
LONG TERM DEBT	1.2488%				
SHORT TERM DEBT	0.0649%				
CUSTOMER DEPOSITS	0.0228%				
TAX CREDITS -WEIGHTED	0.0142%				
TOTAL DEBT	<b>1.3507%</b>				
EQUITY COMPONENTS:					
PREFERRED STOCK	0.0000%				
COMMON EQUITY	4.9641%				
TAX CREDITS -WEIGHTED	0.0565%				
TOTAL EQUITY	<b>5.0206%</b>				
TOTAL	6.3713%				
PRE-TAX EQUITY	6.6517%				
PRE-TAX TOTAL	8.0025%				
<b>Note:</b>					
(a) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)					

Schedule CT-5

Reconciliation and Explanation of  
Differences between Filing and FPSC Audit  
Report for Months: January – December 2019

The Audit has not been completed as of the date of this Filing

### **FPL DSM Program & Pilot Descriptions**

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

**1. Residential Home Energy Survey (HES)**

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

**2. Residential Ceiling Insulation**

This program encourages customers to improve the home's thermal efficiency.

**3. Residential Load Management (On-Call)**

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages, system emergencies, or system frequency regulation.

**4. Residential Air-Conditioning**

This program encourages customers to install high-efficiency central air-conditioning systems.

**5. Residential New Construction (BuildSmart®)**

This program encourages builders and developers to design and construct new homes that achieve BuildSmart® certification and move towards ENERGY STAR® qualifications.

**6. Residential Low Income**

This program assists low income customers through FPL-conducted Energy Retrofits and state Weatherization Assistance Provider (WAP) agencies.

**7. Business On Call**

This program allows FPL to turn off customers' direct expansion central air-conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

**8. Cogeneration and Small Power Production**

This program facilitates the interconnection and administration of contracts for co-generators and small power producers.

**9. Business Lighting**

This program encourages customers to install high-efficiency lighting systems.

**10. Commercial/Industrial Load Control (CILC)**

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

**FPL DSM Program & Pilot Descriptions (cont'd)**

**11. Commercial/Industrial Demand Reduction (CDR)**

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

**12. Business Energy Evaluation (BEE)**

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs

**13. Business Heating, Ventilating & AC (HVAC)**

This program encourages customers to install high-efficiency HVAC systems.

**14. Business Custom Incentive (BCI)**

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

**15. Conservation Research & Development (CRD) Project**

This project consists of research studies designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand and customers; and where appropriate and cost-effective, incorporate an emerging technology into a DSM program.

**16. Business Photovoltaic for Schools Pilot**

Under this pilot, FPL installed photovoltaic (PV) systems and provided supporting educational training and materials for selected schools in most public school districts in FPL's territory to demonstrate and educate students on the practical issues of PV. This pilot was discontinued on December 31, 2015. There will be capital depreciation and return costs for this pilot through 2020 when ownership of the last PV systems is transferred to their respective customers.

**17. Common Expenses**

For administrative efficiency this includes all costs that are not specifically attributable to a particular program.

SCHEDULE CT-6

Florida Power & Light Company  
 Program Progress  
 January through December 2019

Pgm No	Program Title	Accomplishments		2019 Cost & Variance v. Actual/Estimate <sup>1</sup>
		2019	Inception through December 2019	
1	Residential Home Energy Survey	Participants = 117,361	Participants = 4,098,353	Total = \$13,425,401 Variance= \$134,745
2	Residential Ceiling Insulation	Participants = 3,662	Participants = 582,758	Total = \$770,073 Variance= \$2,097
3	Residential Load Management ("On Call")	Participants = 8,631	Participants = 703,601	Total = \$45,527,290 Variance= (\$369,360)
4	Residential Air Conditioning	Participants = 20,082	Participants = 1,970,212	Total = \$3,395,911 Variance= (\$100,561)
5	Residential New Construction (BuildSmart®)	Participants = 3,498	Participants = 51,026	Total = \$519,520 Variance= (\$23,364)
6	Residential Low-Income	Participants = 2,796	Participants = 17,482	Total = \$475,159 Variance= \$82,219
7	Business On Call	kW = 390	MW = 76	Total = \$3,434,880 Variance= \$360,593
8	Cogeneration & Small Power Production	Firm MW = 444 GWh Purchased = 1,197 Firm = 4; As Available = 12	MW Under Contract = 444 MW Committed = 444	Total = \$153,398 Variance= \$39,865
9	Business Lighting	kW = 4,767	kW = 310,631	Total = \$470,182 Variance= (\$132,652)
10	Commercial/Industrial Load Control	Closed to new participants	MW = 465	Total = \$43,930,939 Variance= \$2,113,552
11	Commercial/Industrial Demand Reduction	kW= 13,157	MW = 327	Total = \$26,683,264 Variance= \$39,488
12	Business Energy Evaluation	Participants = 6,655	Participants = 254,164	Total = \$7,628,109 Variance= (\$228,795)
13	Business Heating, Ventilating & AC	kW = 11,348	kW = 426,088	Total = \$6,998,931 Variance= (\$2,899,031)
14	Business Custom Incentive	kW = 0	kW = 54,802	Total = \$29,868 Variance= (\$48,611)
15	Conservation Research & Development	Not Applicable	Not Applicable	Total = \$24,797 Variance= (\$25,203)
16	Business Photovoltaic for Schools Pilot	Not Applicable	Not Applicable	Total = \$1,166,657 Variance= \$116,981
17	Common Expenses	Not Applicable	Not Applicable	Total = \$7,104,519 Variance= (\$206,071)

Notes: (1) Variance where actuals less than Actual/Estimate shown with ( )

kW and MW reduction are at the generator

SCHEDULE CT-6

Business Custom Incentive Cost Effectiveness Test Results

No BCI Projects in 2019

SCHEDULE CT-6

<b><u>Customer Name</u></b>	<b><u>Effective Date</u></b>	<b><u>Prior Rate</u></b>	<b><u>Firm Rate</u></b>	<b><u>Remarks</u></b>
Customer No. 1	01/14/2019	CILC	Not Applicable	No Longer Qualified
Customer No. 2	03/19/2019	CILC	Not Applicable	Account Final Billed
Customer No. 3	06/27/2019	CILC	Not Applicable	Account Final Billed
Customer No. 4	12/17/2019	CILC	Not Applicable	No Longer Qualified
Customer No. 5	12/30/2019	CILC	Not Applicable	EPA NESHAP Termination. In the best interest of the Customer, the Company and the Company's other Customers
Customer No. 6	01/13/2019	CDR	Not Applicable	Account Final Billed
Customer No. 7	02/15/2019	CDR	Not Applicable	Account Final Billed
Customer No. 8	08/06/2019	CDR	Not Applicable	Account Final Billed
Customer No. 9	08/12/2019	CDR	Not Applicable	Account Final Billed
Customer No. 10	11/19/2019	CDR	Not Applicable	Account Final Billed
Customer No. 11	12/09/2019	CDR	Not Applicable	No Longer Qualified

SCHEDULE CT-6

**CONSERVATION RESEARCH & DEVELOPMENT (“CRD”) PROGRAM**

CRD is an umbrella program under which FPL researches a wide variety of new technologies to evaluate their potential for reductions in peak load and energy as well as customer bill savings. Florida’s climatic conditions are unique so the studies must reflect the effects of the hot and humid environment. Favorable evaluation results can lead to incorporation in FPL’s DSM programs. Examples of technologies that have been included are: Energy Recovery Ventilators; Demand Control Ventilation; and Residential Air Conditioning Duct Plenum Seal.

FPL participates in relevant co-funded projects with organizations such as Electric Power Research Institute (“EPRI”). This co-funding enables FPL to gain the learnings from larger research projects at a fraction of the total cost. In 2019, FPL continued its participation in EPRI’s on-going readiness assessment of multiple technologies in various stages of development which enables comparisons among these technologies.

## **APPENDIX A**



See how you can save

## **Residential**

\$300 annual residential customer savings based on the following:

- Replace four 60-Watt standard light bulbs that you use four hours a day with LED bulbs
  - Save \$29 a year
- Replace one 60-Watt standard light bulb that you leave on 12 hours a night for security with an LED bulb
  - Save \$22 a year
- Replace old showerheads with water-efficient models to cut your hot water usage
  - Save \$80 a year in a home with two occupants
- Reduce your water heater temperature by 20 degrees – lower the temperature from 140 degrees to 120 degrees
  - Save about \$10 a year
- Turn the fan off when leaving a room – savings based on stopping one ceiling fan from running all the time
  - Save about \$85 a year
- Use cold water instead of hot water when using your washing machine
  - Save \$30 a year
- Use a power strip to turn off your desktop computer and accessories when not in use

- Save \$24 a year
- Install a smart thermostat
  - Save \$50 a year on your cooling costs
- Enroll in our On Call® Program (</save/programs/on-call.html>)
  - Save up to \$137 a year

## **Business**

\$500 annual business customer savings based on the following:

- \$397 per year, attributed to an average business customer with a 10 ton A/C, replacing a 10 EER with a 12 EER unit, with the unit operating 3,869 hours per year
- \$140 per year, attributed to an average business customer enrolled in the Business On Call® program with a 10 ton A/C unit at \$2 per ton per month savings for seven months (April - October)

# Gánale al Calor

Aprende cómo  
**puedes bajar tu cuenta**  
cuando las temperaturas  
están altas.

Un día caluroso significa que tu aire acondicionado estará trabajando al máximo para refrescar tu hogar. Con las herramientas inteligentes y la aplicación móvil de FPL, puedes encontrar nuevas formas para ahorrar energía y dinero, y mantener tu cuenta bajo control. ¡Toma el Estudio Online Residencial para ver cómo puedes ahorrar

hasta **\$300**  
al año.



[FPL.com/GanaleAlCalor](http://FPL.com/GanaleAlCalor)



FPL



## LET OUR SMART TOOLS HELP YOU SAVE ENERGY AND MONEY LIKE AN EXPERT.

Now, you can see how your energy use changes over time, view your projected bill before it's due, and find new ways to save, by scheduling a free in-person Business Energy Evaluation. Schedule your evaluation today at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave) and see how our smart tools can help you save up to \$500 a year.



CHANGING THE CURRENT. FPL.



# Your energy-saving playbook





**Go to [FPL.com/TakeControl](https://www.fpl.com/takecontrol)**









## OUR ENERGY EXPERTS CAN HELP YOU BECOME AN EXPERT, TOO.

FPL smart tools and a free Business Energy Evaluation can help your business save up to \$500 a year. Schedule your evaluation today at [FPL.com/BizEasyToSave](https://www.fpl.com/BizEasyToSave).



Save up to

**\$ 500**

a year.

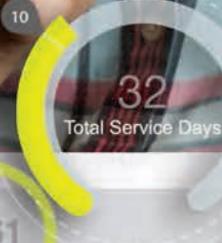
CHANGING THE CURRENT.



FPL.



Projected Bill  
\$117



## FPL IS TURNING BUSINESS OWNERS INTO ENERGY EXPERTS.

With new smart tools and a free Business Energy Evaluation, you can learn how to become an energy expert and how to save up to \$500 a year! Schedule your evaluation today at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave).



**WIN A \$10,000**  
**Smart Home Energy Makeover**

**FPL.com/BeatTheHeat**



**FPL®**

# WIN A \$10,000 *Smart Home Energy Makeover*



Visit [FPL.com/BeatTheHeat](https://www.fpl.com/BeatTheHeat) and take the  
**Online Home Energy Survey**  
for your chance to win.

# GANA UNA Renovación de *Tecnología Inteligente* de **\$10,000**

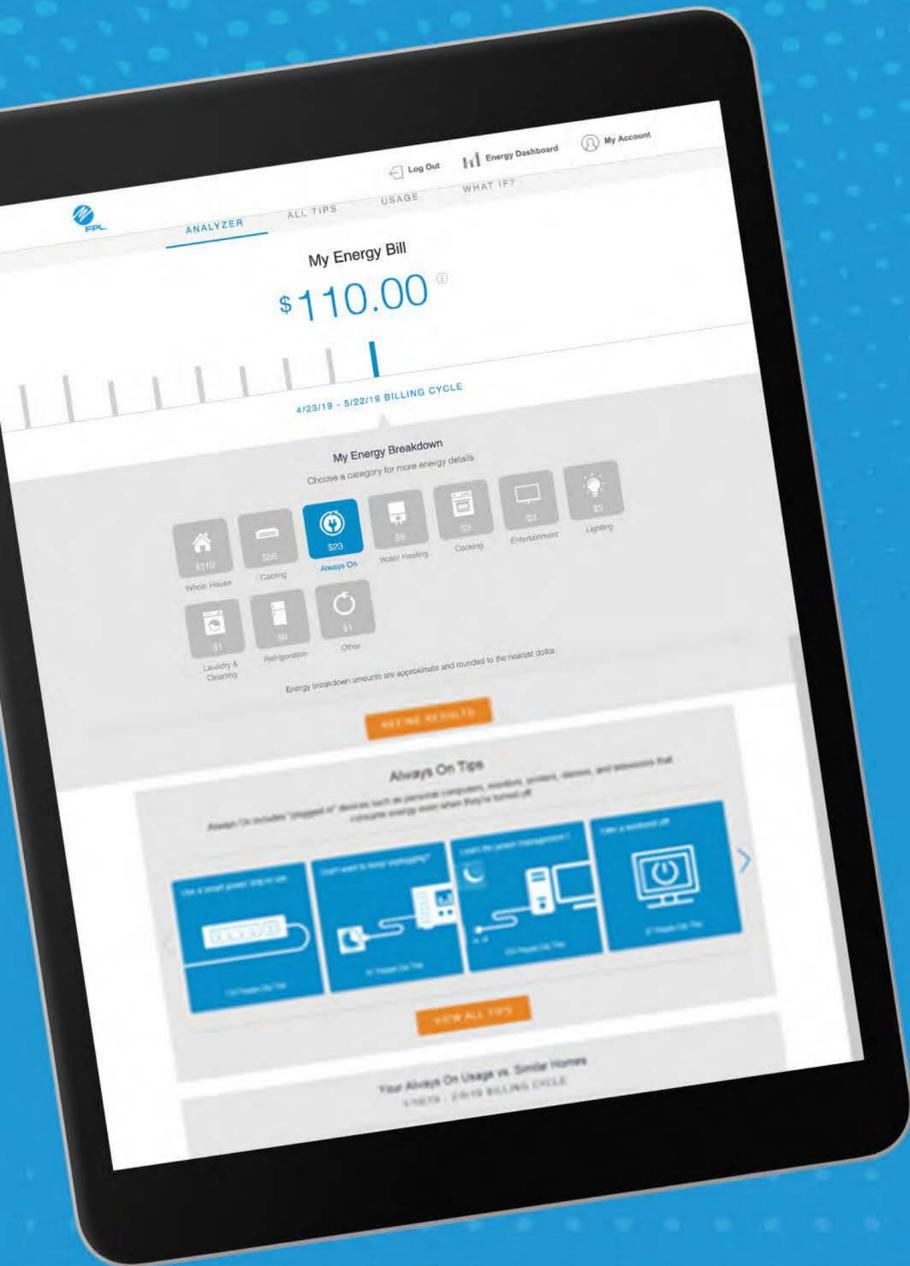


Visita **FPL.com/GanaleAlCalor** y toma el  
**Estudio Online Residencial**  
para tu chance de ganar.

# What's driving your energy bill?

[FPL.com/TakeControl](https://www.fpl.com/TakeControl)

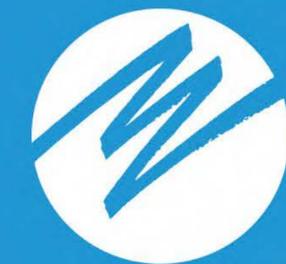




# Save now with the ENERGY ANALYZER

NEW

[FPL.com/TakeControl](http://FPL.com/TakeControl)



FPL®



Presentando el nuevo  
**ANALIZADOR  
DE ENERGÍA**



El nuevo Analizador de Energía de FPL, energizado por la red más inteligente en la nación, te ofrece un reporte detallado de tu consumo de electricidad para que puedas ver qué causa los cargos en tu cuenta. Aprende más sobre el consumo eléctrico en tu hogar y cómo puedes ahorrar.

[FPL.com/TomaControl](https://www.fpl.com/TomaControl)

CAMBIANDO LA CORRIENTE.



FPL.



Introducing the new FPL

# ENERGY ANALYZER



The new FPL Energy Analyzer, powered by America's most intelligent grid, gives you a complete breakdown of your energy use so you can see what's driving your bill. Learn how your home uses energy and how you can save.

[FPL.com/TakeControl](https://www.fpl.com/takecontrol)

CHANGING THE CURRENT.™



FPL.®



# Discover how your business uses energy.

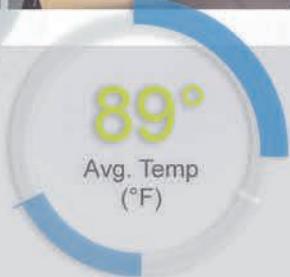
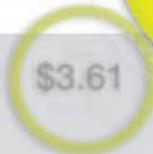
## Introducing the FPL Business Energy Manager.

Powered by America's most intelligent grid, our new smart tool gives you a comprehensive breakdown of how your business uses energy. See where your energy is going, and how you can save.

[FPL.com/BusinessEnergyManager](http://FPL.com/BusinessEnergyManager)



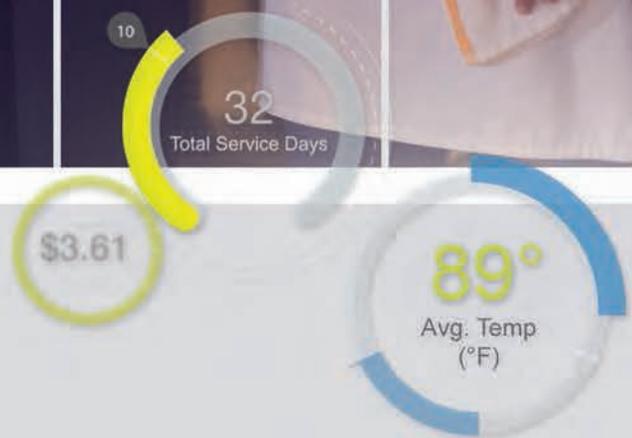
CHANGING THE CURRENT. **FPL.**



## OUR ENERGY EXPERTS CAN HELP YOU BECOME AN EXPERT, TOO.

Save up to \$500 a year for your business with FPL smart tools and a free Business Energy Evaluation. Learn more at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave).





## OUR ENERGY EXPERTS CAN HELP YOU BECOME AN EXPERT, TOO.

FPL smart tools and a free Business Energy Evaluation can help you save up to \$500 a year for your business. Learn more at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave).



# Florida Trend

THE MAGAZINE OF FLORIDA BUSINESS

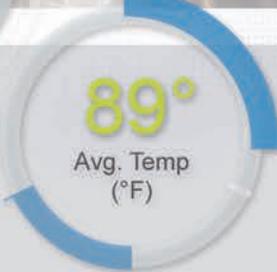
Periodical



## FPL IS TURNING BUSINESS OWNERS ACROSS FLORIDA INTO ENERGY EXPERTS.

With new smart tools and a free in-person Business Energy Evaluation, you can become an energy expert and learn how to save up to \$500 a year for your business! See how at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave).

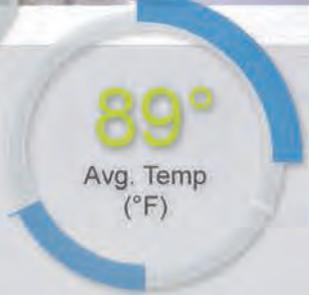
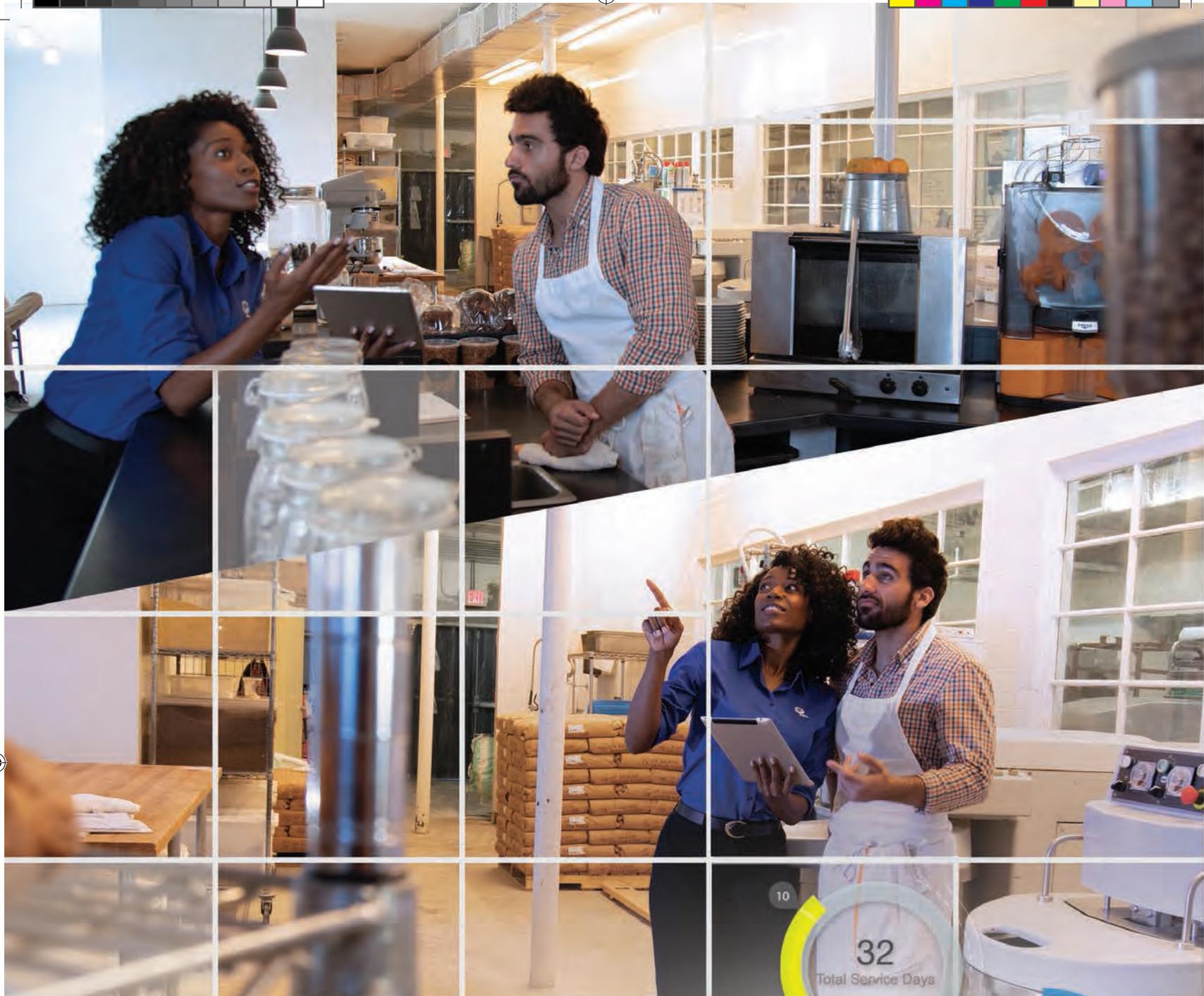
CHANGING THE CURRENT.  FPL.



# BECOME AN ENERGY EXPERT WITH FPL SMART TOOLS.

Find new ways to save energy and money with FPL smart tools and a free Business Energy Evaluation. See how at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave).





# SAVE UP TO \$500 A YEAR WHEN YOU BECOME AN FPL ENERGY EXPERT.

Schedule a free in-person Business Energy Evaluation and learn how you can become an energy-saving expert. Visit [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave).



# Social + Search Ads

**FPL Connect**  
Sponsored · 🌐

Breeze through summer with a new A/C from an FPL Participating Independent Contractor. With a \$150 instant rebate, you'll ...See More



FPL.COM  
**See if you qualify**  
Get a new, energy-efficient A/C [LEARN MORE](#)

👍 5      3 Comments

👍 Like    💬 Comment    ➦ Share

**FPL Connect**  
Sponsored · 🌐

Breeze through summer with a new A/C from an FPL Participating Independent Contractor. With a \$150 instant rebate, you'll ...See More



FPL.COM  
**See if you qualify**  
Get a new, energy-efficient A/C [LEARN MORE](#)

👍 13

👍 Like    💬 Comment    ➦ Share

**FPL Connect**  
Sponsored · 🌐

Breeze through summer with a new A/C from an FPL Participating Independent Contractor. With a \$150 instant rebate, you'll ...See More



FPL.COM  
**See if you qualify**  
Get a new, energy-efficient A/C [LEARN MORE](#)

👍 🗣️ 📄 69      22 Comments    12 Shares

**FPL Connect**  
Sponsored · 🌐

Don't sweat it! With a new A/C from an FPL Participating Independent Contractor, you may qualify to save \$150 instantly.



FPL.COM  
**\$150 instant rebate on a new A/C** [LEARN MORE](#)

👍 Like    💬 Comment    ➦ Share

Mobile

[Save on a New AC Unit | FPL AC Rebate | Learn More Today](#)  
**Ad** [www.fpl.com/residential/AC](http://www.fpl.com/residential/AC)

Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings! Min. SEER Rating of 16/17. Improve Energy Efficiency. Instant Savings.

Desktop

[Save on a New AC Unit | FPL AC Rebate | Learn More Today](#)  
**Ad** [www.fpl.com/residential/AC](http://www.fpl.com/residential/AC)

Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings! Min. SEER Rating of 16/17. Improve Energy Efficiency. Instant Savings.

# Social Ads

**FPL Connect**  
Sponsored · 🌐

Introducing the NEW FPL Energy Analyzer, the latest smart tool built to put you in control of your bill.



**New FPL ENERGY ANALYZER**

FPL.COM  
**Your NEW Energy Analyzer** [LEARN MORE](#)  
Take control of your bill.

👍👍 25      6 Comments   1 Share

👍 Like    💬 Comment    ➦ Share

**FPL Connect**  
Sponsored · 🌐

Using actual data from your smart meter, you'll get a comprehensive breakdown of how your home uses energy!



**New FPL ENERGY ANALYZER**

FPL.COM  
**The Smarter Way to Save** [LEARN MORE](#)  
All new FPL Energy Analyzer.

👍👍👍 234      46 Comments   37 Shares

👍 Like    💬 Comment    ➦ Share

**FPL Connect**  
Sponsored · 🌐

What's driving your energy bill? The new FPL Energy Analyzer helps you find the energy culprits in your home!



**New FPL ENERGY ANALYZER**

FPL.COM  
**Uncover Energy Savings** [LEARN MORE](#)  
The new FPL Energy Analyzer

👍👍👍 11      3 Comments   1 Share

👍 Like    💬 Comment    ➦ Share

**FPL Connect**  
Sponsored · 🌐

Don't forget to activate the new FPL Energy Analyzer to instantly see an itemized breakdown of your energy costs. [...See More](#)



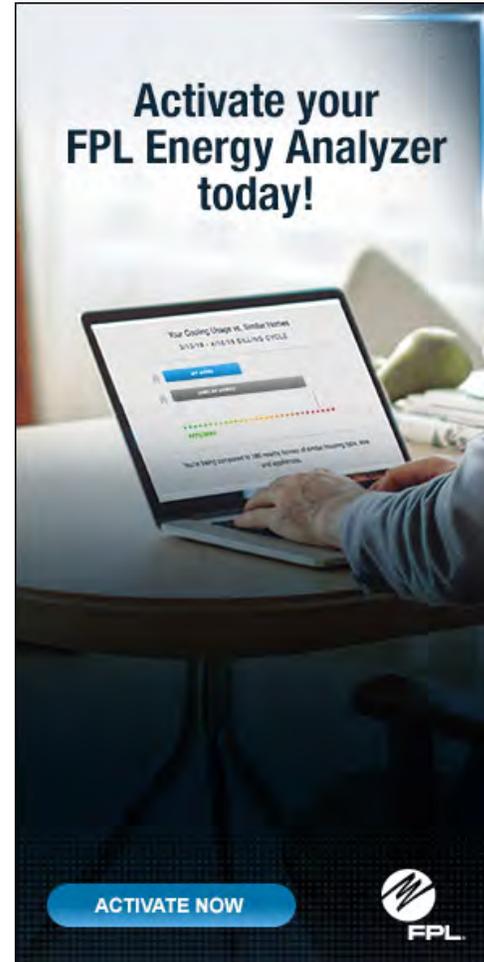
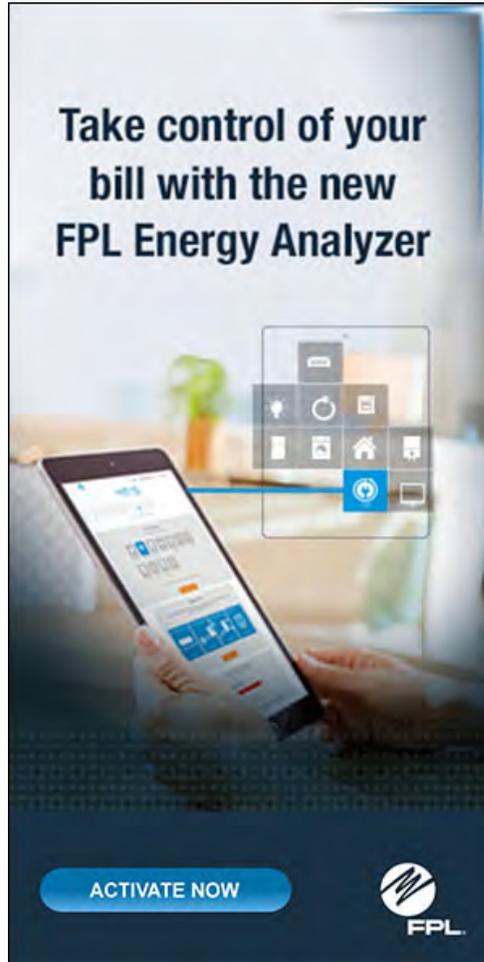
**New FPL ENERGY ANALYZER**

FPL.COM  
**Get Started Now** [LEARN MORE](#)  
The new FPL Energy Analyzer

👍👍👍 191      45 Comments   42 Shares

👍 Like    💬 Comment    ➦ Share

# Display Banners



# Native In Feed



## Have an Overweight Pet? These Tips Are Proven to Work!

Half the pets in the U.S. are overweight, but they don't have to be! Here's how to help your dog or cat slim down for better health and a longer life.



## 10 Seafood Facts That Will Change How You Eat Fish Forever

Yes, some fish contain mercury and yes, some of the rumors about farmed fish are true, but we got the facts on seafood so you can eat this superfood worry-free.



## The Smarter Way To Save

Sponsored by Florida Power & Light. For the first time you can instantly see an itemized breakdown of your energy costs!



## How This Amazing Day Care Center for Adults Is Helping Fight One of the Worst Diseases

An Alzheimer's diagnosis at 54 years old changed Bruce Faciane's life, but Charlie's Place gave him a safe space.



## 20 Father's Day Gifts Ideas Every Dad Would Love to Have

Instead of giving Dad a lame tie or collared shirt this Father's Day, why not give him something healthier and more useful? We rounded up the best Father's Day gifts—he's sure to love at least one of these ideas.

- 1. **Country Call This the 'Most Hospitable' Small Town They've Ever Served**  
4.7K SHARES
- 2. **\$1,950 May Pay Day Sweeps**  
3.6K SHARES
- 3. **The Real History of Cinco de Mayo (It's Not a Celebration of Mexico's Independence)**  
2.4K SHARES
- 4. **This Woman Is One of Just 10 People in the World with Her Genetic Condition**  
2.0K SHARES

**FORTUNE** Finance

## Term Sheet -- Tuesday, August 14

On deals and dealmakers.

**BRIEFING**  
Tinder Founders Sue IAC for Billions, Allege Sexual Abuse Cover-Up

**BRIEFING**  
Donald Trump Campaign Accuses Omarosa Manigault of Violating...

**BRIEFING**  
Apple's iPhone X Plus Could Come with Apple Pencil Support

**BRIEFING**  
Bud Light Will Give Browns Fans Free Beer--If the Team Wins a Game This Year

**AD BY FLORIDA POWER & LIGHT**  
**NEW - FPL Energy Analyzer**

Using actual data from your smart meter, get a personalized breakdown of your home's energy use!

**The FBI Says There's Going to be a Huge Bank Heist in the Coming Days**

Thieves could take millions worldwide in only a few hours.

**Wall Street little changed as financials drop, defensive stocks gain**

NEW YORK U.S. stocks were little changed on Wednesday as financials dropped after JPMorgan and Bank of America warned of revenue weakness, offsetting gains in defensive plays.

**JPMorgan's Q3 Earnings Report Revenue down 15 percent vs year earlier - CFO**  
3:56pm EDT

**Volkswagen woos BMW, Mercedes buyers in new upmarket push**  
4:27pm EDT

[More Business News](#)

**BUSINESS VIDEO**

**Trump says U.S., Vietnam signed deals worth 'billions'**

Report (3:45)

**Cool, solar fall on climate deal**

Report (1:45)

**Breakingviews TV: Zuckerberg bound?**

Report (3:24)

**RECENT BUSINESS NEWS**

**CBS move to own shows like 'MacGyver' pays off in overseas sales**

NEW YORK Just over a decade ago, CBS Corp. accelerated its push to own more of the shows it broadcasts, rather than licensing them from studios.

**Trump hails signing of deals worth 'billions' with Vietnam**

WASHINGTON U.S. President Donald Trump discussed trade with Vietnamese Prime Minister Nguyen Xuan Phuc during a White House visit on Wednesday and welcomed the signing of business deals worth billions of dollars and the jobs they would bring. | [Video](#)

**U.S. coal stocks fall; exit from climate deal may hurt, not help**

NEW YORK/LOS ANGELES U.S. coal company shares dipped alongside renewable energy stocks on Wednesday after reports that President Donald Trump plans to pull the United States from a global accord on fighting climate change. | [Video](#)

**SPONSORED BY FLORIDA POWER & LIGHT**  
**Uncover Energy Savings**

Take control of your bill with the new FPL Energy Analyzer, a free tool!

**U.S. pending home sales fall; housing market recovery intact**

WASHINGTON Contracts to buy previously owned U.S. homes fell for a second straight month in April amid a supply squeeze, but the housing market recovery remains supported by a strong labor market.

ENERGY	-0.60%
BASIC MATERIALS	-0.12%
INDUSTRIALS	+0.24%
CYCLICAL GOODS & SERVICES	+0.11%
NON CYCLICAL GOODS & SERVICES	+0.26%
FINANCIALS	-0.43%
HEALTHCARE	+0.50%
TECHNOLOGY	-0.20%
TELECOMS	+0.46%
UTILITIES	+0.46%

[Currency Converter](#) | [Quotes](#)



# Native In Feed

REAL SIMPLE

Sign In | Register

FOOD HOME STYLE LIFE HOLIDAYS SHOP VIDEO GIVE A GIFT SUBSCRIBE

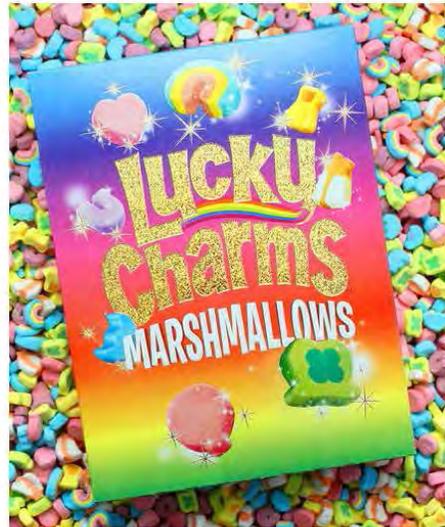
## FOOD



4 Quick Turnip Recipes



The Best Jams



Lucky Charms Just Unleashed 10,000 "Marshmallows Only" Boxes



How to Clean Your Keurig



PAID MATERIAL BY FLORIDA POWER & LIGHT

What's driving your bill?



### FOOD 3 Ideas for Vanilla Extract That Don't Require Baking

Imitation may be the sincerest form of flattery, but when it comes to vanilla extract, stick with the real thing. Pure extract is made from vanilla beans steeped in alcohol and water. It has a far more complex flavor than the imitation kind and helps other ingredients reach their full, delicious potential.

### DAILY FINDS



## THE VERGE

CARS REVIEWS LONGFORM VIDEO

Powered by TripleLift



### TAKE CONTROL OF YOUR BILL

The new FPL Energy Analyzer helps you find the energy culprits in your h...

AD FLORIDA POWER & LIGHT VIEW SITE



### I tried Magic Leap and saw a flawed glimpse of mixed reality's amazing potential

By Jeff Labrecque



# Social Ads

**FPL Connect** Sponsored · 🌐

Ever wonder how your energy use compares to similar homes? Don't forget to activate the FPL Energy Analyzer to see how!



FPL.COM  
**NEW FPL Energy Analyzer** [LEARN MORE](#)  
Compare and save!

👍 Like    💬 Comment    ➦ Share

**FPL Connect** Sponsored · 🌐

Too hot to play outside? Find more ways you can save energy when you move the fun inside, so you can play on and save.



FPL.COM  
**NEW FPL Energy Analyzer** [LEARN MORE](#)  
Get more personalized tips!

👍❤️ 8      1 Comment 2 Shares

👍 Like    💬 Comment    ➦ Share

**FPL Connect** Sponsored · 🌐

What's driving your energy bill? The new FPL Energy Analyzer helps you find the energy culprits in your home!



FPL.COM  
**Uncover Energy Savings** [LEARN MORE](#)  
The new FPL Energy Analyzer

👍 20      1 Comment 4 Shares

👍 Like    💬 Comment    ➦ Share

# Native In-Feed



## Have an Overweight Pet? These Tips Are Proven to Work!

Half the pets in the U.S. are overweight, but they don't have to be! Here's how to help your dog or cat slim down for better health and a longer life.



## 10 Seafood Facts That Will Change How You Eat Fish Forever

Yes, some fish contain mercury and yes, some of the rumors about farmed fish are true, but we got the facts on seafood so you can eat this superfood worry-free.



## The Smarter Way To Save

Sponsored by Florida Power & Light - For the first time you can instantly see an itemized breakdown of your energy costs!



## How This Amazing Day Care Center for Adults Is Helping Fight One of the Worst Diseases

An Alzheimer's diagnosis at 54 years old changed Bruce Faciane's life, but Charlie's Place gave him a safe space.



## 20 Father's Day Gifts Ideas Every Dad Would Love to Have

Instead of giving Dad a lame tie or collared shirt this Father's Day, why not give him something healthier and more useful? We rounded up the best Father's Day gifts—he's sure to love at least one of these ideas.

- 1 Country Call This the 'Most Hospitable' Small Town They've Ever Served  
4.7K SHARES
- 2 \$1,950 May Day Sweeps  
3.0K SHARES
- 3 The Real History of Cinco de Mayo (It's Not a Celebration of Mexico's Independence)  
2.4K SHARES
- 4 This Woman Is One of Just 10 People in the World with Her Genetic Condition  
2.0K SHARES

FORTUNE
Finance

**BRIEFING**  
Tinder Founders Sue IAC for Billions, Allege Sexual Abuse Cover-Up

**BRIEFING**  
Donald Trump Campaign Accuses Omarosa Manigault of Violating...

**BRIEFING**  
Apple's iPhone X Plus Could Come with Apple Pencil Support

**BRIEFING**  
Bud Light Will Give Browns Fans Free Beer—if the Team Wins a Game This Year

### Term Sheet -- Tuesday, August 14

On deals and dealmakers.

**BRIEFING**  
U.S. Stocks Little Changed as Financials Drop, Defensive Stocks Gain

**REPORT**  
Volkswagen Wins BMW, Mercedes Buyers in New Upmarket Push

**REPORT**  
Coal, Solar Fall on Climate Deal

**REPORT**  
Breakingviews TV: Zuckerberg Bound?



### The FBI Says There's Going to be a Huge Bank Heist in the Coming Days

Thieves could take millions worldwide in only a few hours.



### NEW - FPL Energy Analyzer

Using actual data from your smart meter, get a personalized breakdown of your home's energy use!



### Wall Street little changed as financials drop, defensive stocks gain

NEW YORK U.S. stocks were little changed on Wednesday as financials dropped after JPMorgan and Bank of America warned of revenue weakness, offsetting gains in defensive plays.

### JPMorgan Warns Quarterly Earnings Revenue down 15 percent vs year earlier - CFO

3:56pm EDT

### Volkswagen wins BMW, Mercedes buyers in new upmarket push

4:27pm EST

More Business News

#### BUSINESS VIDEO



**Report**  
Trump says U.S., Vietnam signed deals worth billions'  
(3:58)



**Report**  
Coal, solar fall on climate deal  
(3:45)



**Report**  
Breakingviews TV: Zuckerberg bound?  
(3:24)

#### RECENT BUSINESS NEWS

##### CBS move to own shows like 'MacGyver' pays off in overseas sales

NEW YORK Just over a decade ago, CBS Corp. accelerated its push to own more of the shows it broadcasts, rather than licensing them from studios.

Entertainment | Television | 8/14pm EDT

##### Trump hails signing of deals worth 'billions' with Vietnam

WASHINGTON U.S. President Donald Trump discussed trade with Vietnamese Prime Minister Nguyen Xuan Phuc during a White House visit on Wednesday and welcomed the signing of business deals worth billions of dollars and the jobs they would bring. | Video

Politics | Election 2016, World, Global Energy News | 5:00pm EDT

##### U.S. coal stocks fall; exit from climate deal may hurt, not help

NEW YORK/LOS ANGELES U.S. coal company shares dipped alongside renewable energy stocks on Wednesday after reports that President Donald Trump plans to pull the United States from a global accord on fighting climate change. | Video

Politics | Election 2016, World, Environment, Global Energy News | 5:00pm EDT



#### SPONSORED BY FLORIDA POWER & LIGHT

### Uncover Energy Savings

Take control of your bill with the new FPL Energy Analyzer, a free tool.

##### U.S. pending home sales fall; housing market recovery intact

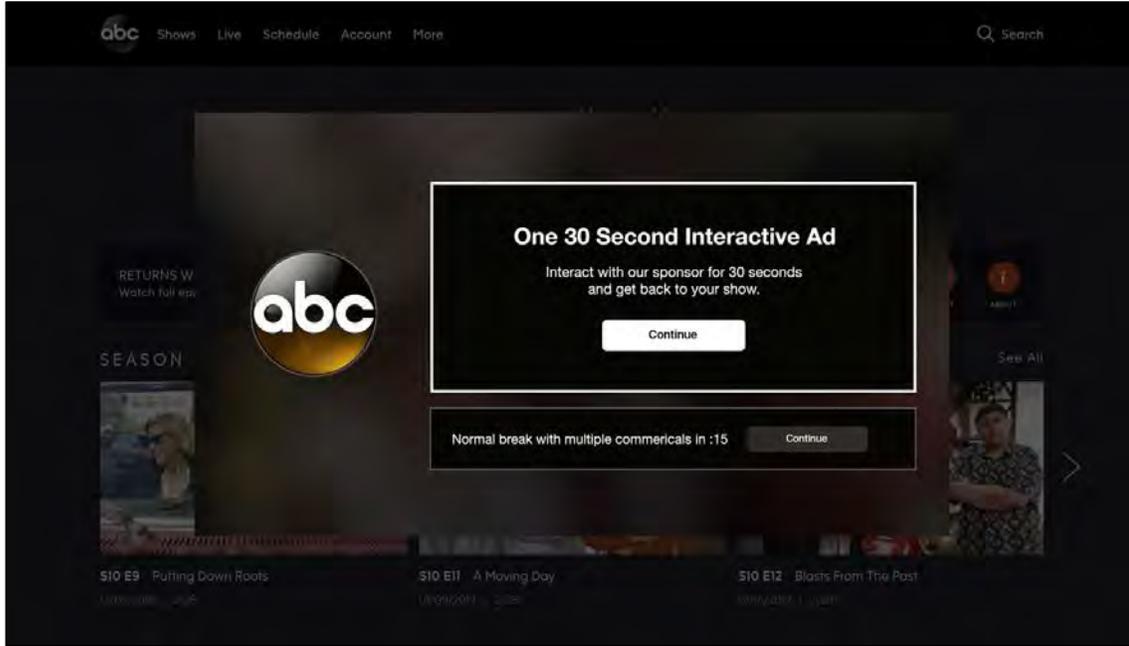
WASHINGTON Contracts to buy previously owned U.S. homes fell for a second straight month in April amid a supply squeeze, but the housing market recovery remains supported by a strong labor market.

ENERGY	▼ -0.60%
BASIC MATERIALS	▼ -0.12%
INDUSTRIALS	▲ +0.24%
CYCLICAL GOODS & SERVICES	▲ +0.11%
NON CYCLICAL GOODS & SERVICES	▲ +0.26%
FINANCIALS	▼ -0.43%
HEALTHCARE	▲ +0.50%
TECHNOLOGY	▼ -0.20%
TELECOMS	▲ +0.46%
UTILITIES	▲ +0.46%

Currency Converter | Quotes



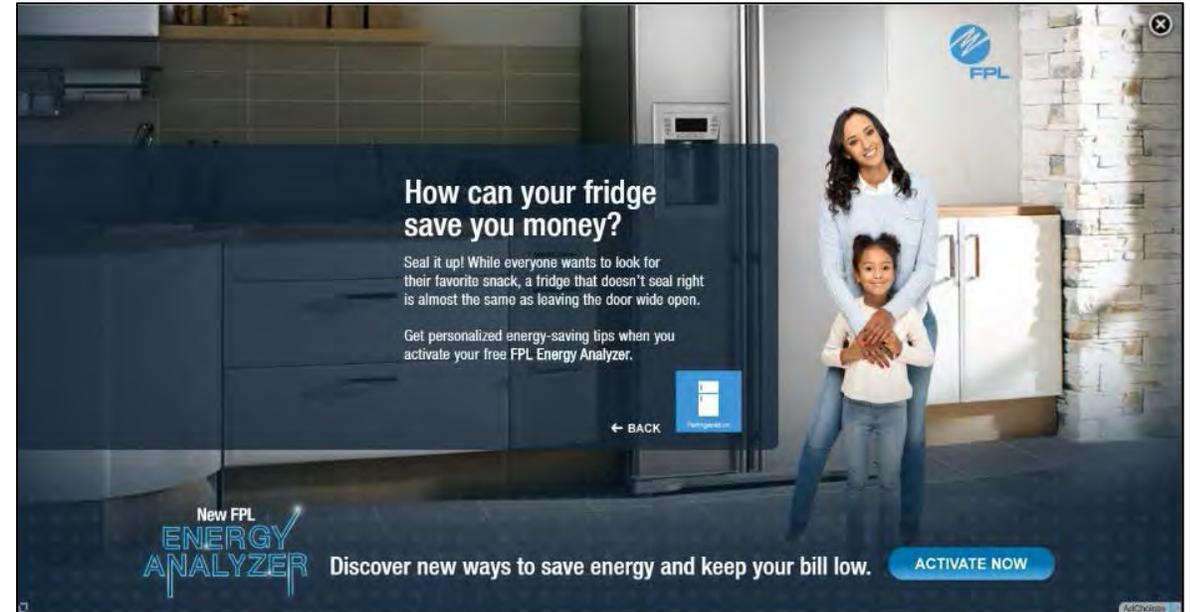
# High Impact – Sponsored Ad Break



# High Impact - Sidekick



# High Impact - Page Grabber



# High Impact - Expandable Adhesion

sparkflow

Home About Work Contact

### Rich media demos

*Easily create demos for testing*

Phasellus feugiat varius mauris ut viverra. Sed tempus hendrerit enim et tempus. Aliquam nec magna vel feles interdum consectetur quis sollicitudin arcu. Cras ultricies ligula at sem lobortis. eget portitor enim pretium. Sed in est luctus. pretium ante ut, elementum nibh. Sed non augue enim. Nullam sodales ligula sed dapibus tempor. Vestibulum non urna justo.

### Sparkflow Studio

**See what's driving your energy bill with the new FPL Energy Analyzer**

Discover new ways to save energy and keep your bill low.

ACTIVATE NOW

AdChoices

This screenshot shows a desktop view of a website. At the bottom, a dark blue ad overlay is visible, featuring the FPL logo, a close button (X), and a call to action 'ACTIVATE NOW'. The ad text reads: 'See what's driving your energy bill with the new FPL Energy Analyzer. Discover new ways to save energy and keep your bill low.' The website header includes the 'sparkflow' logo and navigation links for Home, About, Work, and Contact. Below the header is a section titled 'Rich media demos' with a sub-heading 'Easily create demos for testing' and a paragraph of placeholder text. A 'Sparkflow Studio' section is also visible above the ad.

sparkflow

Home About Work Contact

### Rich media demos

*Easily create demos for testing*

Phasellus feugiat varius mauris ut viverra. Sed tempus hendrerit enim et tempus. Aliquam nec magna vel feles interdum consectetur quis sollicitudin arcu. Cras ultricies ligula at sem lobortis. eget portitor enim pretium. Sed in est luctus. pretium ante ut, elementum nibh. Sed non augue enim. Nullam sodales ligula sed dapibus tempor. Vestibulum non urna justo.

### Sparkflow Studio

*A cloud based tool to create engaging rich media ads*

Sed vel imperdiet urna. Maecenas viverra ultrices vehicula. Etiam lectus ligula, bibendum a sem ut, pharetra dapibus est. Nulla ac libero convallis, viverra diam ut, posuere leo. Praesent adipiscing venenatis vestibulum. Cras euismod. Cras euismod.

Introducing the new FPL Energy Analyzer

ACTIVATE NOW

AdChoices

This screenshot is identical to the first one, showing a desktop view of the website with a single ad overlay at the bottom. The ad text is: 'Introducing the new FPL Energy Analyzer. ACTIVATE NOW'. The website content is the same as in the first screenshot.

sparkflow

Home About Work Contact

### Rich media demos

*Easily create demos for testing*

Phasellus feugiat varius mauris ut viverra. Sed tempus hendrerit enim et tempus. Aliquam nec magna vel feles interdum consectetur quis sollicitudin arcu. Cras ultricies ligula at sem lobortis. eget portitor enim pretium. Sed in est luctus. pretium ante ut, elementum nibh. Sed non augue enim. Nullam sodales ligula sed dapibus tempor. Vestibulum non urna justo.

### Sparkflow Studio

*A cloud based tool to create engaging rich media ads*

Sed vel imperdiet urna. Maecenas viverra ultrices vehicula. Etiam lectus ligula, bibendum a sem ut, pharetra dapibus est. Nulla ac libero convallis, viverra diam ut, posuere leo. Praesent adipiscing venenatis vestibulum. Cras euismod. Cras euismod.

See what's driving your energy bill with the new FPL Energy Analyzer

Discover new ways to save energy and keep your bill low.

ACTIVATE NOW

AdChoices

This screenshot shows a desktop view of the website with multiple ad overlays. The top ad is a large image of a woman and child in a kitchen, with a close button (X) and an expand button (+). Below it is a smaller ad featuring a man in a yellow shirt, also with a close button (X) and an expand button (+). The text for this ad is: 'See what's driving your energy bill with the new FPL Energy Analyzer. Discover new ways to save energy and keep your bill low. ACTIVATE NOW'. At the bottom, there is another ad showing a man sitting on a sofa with a laptop, with a close button (X) and an expand button (+). The text for this ad is: 'New FPL ENERGY ANALYZER'. The website header and content are the same as in the previous screenshots.

# Social Ads

**FPL Connect** Sponsored · 🌐

Learn how to save energy and money with the new FPL Energy Analyzer and be entered to win a \$10,000 Smart Home Energy Makeover!



FPL.COM  
**Save and win big!**  
Win a \$10,000 Grand Prize

LEARN MORE

👍 Like    💬 Comment    ➦ Share

**FPL Connect** Sponsored · 🌐

Activate your FPL Energy Analyzer and enter for a chance to win a \$10,000 Smart Home Energy Makeover PLUS weekly ...See More



FPL.COM  
**Save energy and win big!**  
Enter to win today

LEARN MORE

👍 🥳 🗳️ 27      3 Comments 7 Shares

👍 Like    💬 Comment    ➦ Share

**FPL Connect** Sponsored · 🌐

LAST CALL– activate your FPL Energy Analyzer today for a chance to win a \$10,000 Smart Home Energy Makeover!



FPL.COM  
**Win a \$10,000 Grand Prize**  
Enter for a chance to win

LEARN MORE

👍 🥳 🗳️ 24      2 Comments 4 Shares

👍 Like    💬 Comment    ➦ Share

# Social Ads

**FPL Connect**  
Sponsored · 

Discover how your business uses energy and how you can save with the new FPL Business Energy Manager.



FPL.COM  
**Business Energy Manager**  
A new FREE smart tool! [LEARN MORE](#)

   125    1 Comment   3 Shares

 Like    Comment    Share

**FPL Connect**  
Sponsored · 

Want to boost your business' bottom line? Introducing the new FPL Business Energy Manager. Now, you're in control.



FPL.COM  
**Business Energy Manager**  
A new FREE smart tool! [LEARN MORE](#)

   168    1 Comment   7 Shares

 Like    Comment    Share

**FPL Connect**  
Sponsored · 

Don't miss out on a weekend of fun family-friendly activities at Palm Beach Zoo, Manatee Lagoon, Museum of Discovery ... See More



   153    4 Comments   6 Shares

 Like    Comment    Share

**FPL Connect**  
Sponsored · 

Don't forget to visit the FPL Business Energy Manager today to see how your business uses energy.



FPL.COM  
**Start saving today!**  
FPL Business Energy Manager. [LEARN MORE](#)

 1

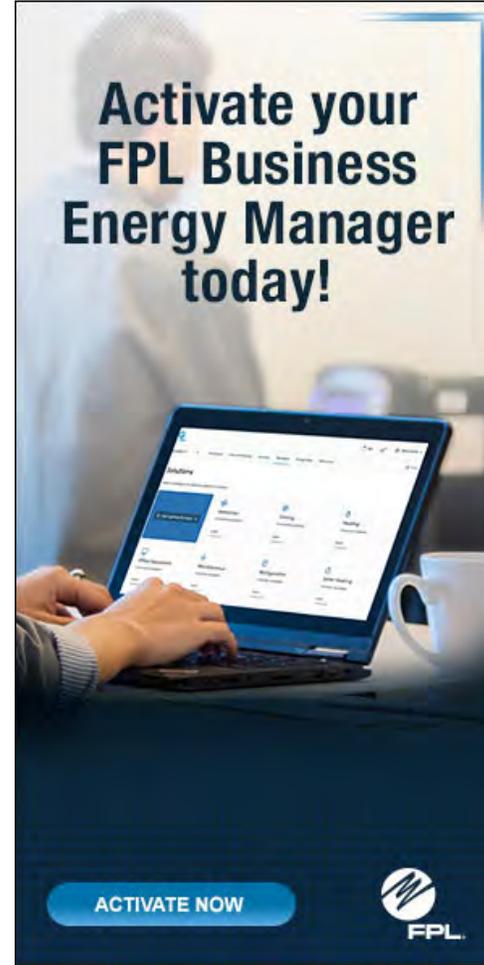
 Like    Comment    Share

# Display Banners



Take control  
of your bill  
with the new  
FPL Business  
Energy Manager

ACTIVATE NOW



Activate your  
FPL Business  
Energy Manager  
today!

ACTIVATE NOW



# Display Banners

Wake up to lower bills with the new FPL Energy Analyzer

ACTIVATE NOW

FPL

This banner features a man sitting on a white sofa in a living room, looking at a laptop. To his left is a grid of smart home icons including a lightbulb, a power button, a camera, a smartphone, a washing machine, a house, a mail icon, a TV, and a refresh button. The background is a bright, modern living room.

Keep your bill fresh with the new FPL Energy Analyzer

ACTIVATE NOW

FPL

This banner shows a woman in a blue shirt holding a young child in a kitchen. To their left is a grid of smart home icons similar to the first banner. The background is a bright kitchen with a window.

\$10,000 Smart Home Energy MAKEOVER

ENTER TO WIN

FPL

This banner depicts a man and a woman in a kitchen, surrounded by blue confetti. The man is holding a tablet that displays energy data. The background is a modern kitchen.

Cook up some savings with the new FPL Energy Analyzer

ACTIVATE NOW

FPL

This banner shows a man in a yellow shirt standing in a kitchen. To his left is a grid of smart home icons. The background is a bright kitchen with a window.

Don't forget to activate your FPL Energy Analyzer today!

ACTIVATE NOW

FPL

This banner features a close-up of a tablet displaying a graph of energy usage. The text on the screen includes "Your Cooling Usage vs. Similar Homes" and "Energy Usage". The background is a blurred kitchen setting.

# High Impact - Sidekick



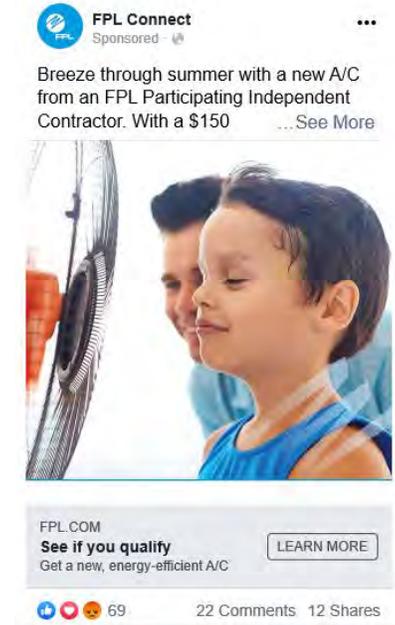
# Residential A/C Social Assets



A/C Unit Static – V1



Couch Static - Ad Copy2



Fan Static - Ad Copy1

# Residential A/C Social Assets

**FPL Connect** Sponsored · 🌐

The holidays are heating up, but your house doesn't have to. With a \$150 instant rebate from FPL, ... See More



FPL.COM  
**See if you qualify to save \$150** [LEARN MORE](#)

👍 2 1 Share

👍 Like    💬 Comment    ➦ Share

Holiday Dinner Video - V1

**FPL Connect** Sponsored · 🌐

Don't sweat the holidays! With a new A/C from an FPL Participating Independent Contractor, you may qualify ... See More



FPL.COM  
**\$150 instant rebate on a new A/C** [LEARN MORE](#)

👍 1 1 Share

👍 Like    💬 Comment    ➦ Share

Holiday Kitchen Video - V1

**FPL Connect** Sponsored · 🌐

Don't sweat it! With a new A/C from an FPL Participating Independent Contractor, you may qualify to save \$150 instantly.



FPL.COM  
**\$150 instant rebate on a new A/C** [LEARN MORE](#)

👍 🗨️ 🔄 66 13 Comments 19 Shares

👍 Like    💬 Comment    ➦ Share

Kitchen Static - Ad Copy2

# Residential A/C Programmatic Assets

Save energy and money *your way*  
**FPL On Call®**



up to  
**\$137/year**

GET STARTED



Save energy and money *your way*  
**FPL On Call®**



up to  
**\$137/year**

GET STARTED



Save energy and money *your way*  
**FPL On Call®**



up to  
**\$137/year**

GET STARTED



Save energy and money *your way*  
**FPL On Call®**  
up to **\$137/year**

GET STARTED



Save energy and money *your way*  
**FPL On Call®**  
up to **\$137/year**

GET STARTED



# Residential A/C Search Assets

Mobile

Save on a New AC Unit | FPL AC Rebate | Learn More Today

**Ad** [www.fpl.com/residential/AC](http://www.fpl.com/residential/AC)

Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings! Min. SEER Rating of 16/17. Improve Energy Efficiency. Instant Savings.

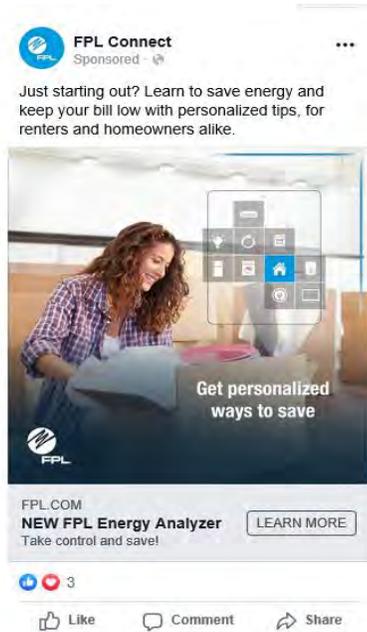
Desktop

Save on a New AC Unit | FPL AC Rebate | Learn More Today

**Ad** [www.fpl.com/residential/AC](http://www.fpl.com/residential/AC)

Homeowners May Qualify For a \$150 rebate on a New AC Unit. Act Now for Savings!  
Min. SEER Rating of 16/17 · Improve Energy Efficiency · Instant Savings

# ECCR Residential Assets Cont.



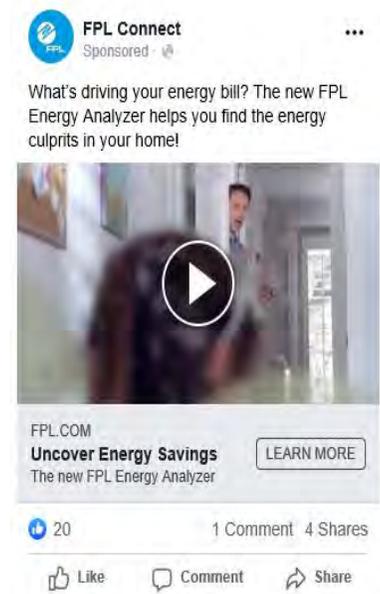
Singles Static



Ice Princess Static



Ice Princess Static V2



Ice Princess Video

# ECCR Residential Assets Cont.



Sweeps Weekly Prizes Static



Sweeps Last Chance Static

# ECCR Residential Assets Cont.

**FPL Connect**  
Sponsored

Learn how to save energy and money with the new FPL Energy Analyzer and be entered to win a \$10,000 Smart Home Energy Makeover!

FPL.COM  
**Save and win big!**  
Win a \$10,000 Grand Prize

LEARN MORE

Like Comment Share

Sweeps Announcement – Static

**FPL Connect**  
Sponsored

Ever wonder how your energy use compares to similar homes? Don't forget to activate the FPL Energy Analyzer to see how!

Do you know how your energy use compares to similar homes?

FPL.COM  
**NEW FPL Energy Analyzer**  
Compare and save!

LEARN MORE

Like Comment Share

Retargeting - Static – RTG

**FPL Connect**  
Sponsored

Don't forget to activate the new FPL Energy Analyzer to instantly see an itemized breakdown of your energy costs. ... See More

FPL.COM  
**Get Started Now**  
The new FPL Energy Analyzer

LEARN MORE

191 45 Comments 42 Shares

Like Comment Share

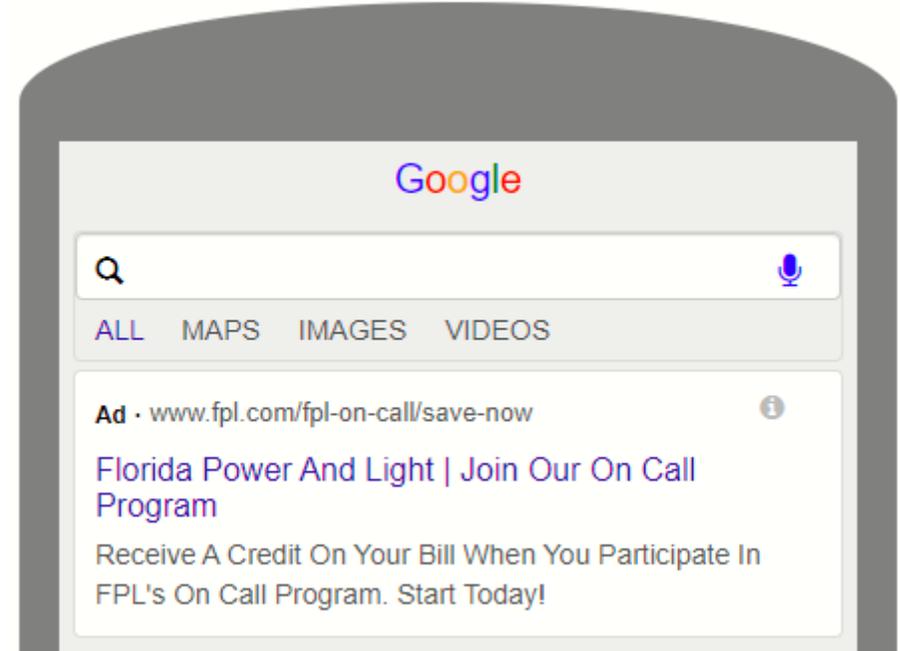
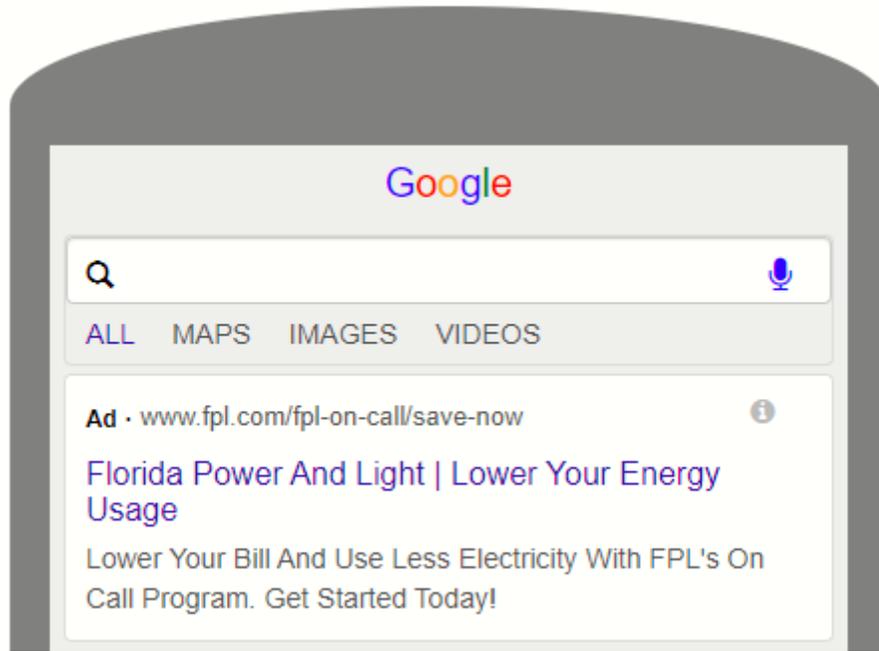
Control - Static – RTG

# On Call Social Assets



On-Call DCO – Static  
10/31-12/8  
Invoice # DG11-054832

# On Call Search Assets



CLIENT	FPL	DATE	July 11, 2017
PROJECT	Sweeps / RCS / BEE	LENGTH	:30 & :15

**BEE TV :30**

There's something smart helping business owners become energy-saving experts.

Now, you can see how your energy use changes over time...

... and with the new FPL mobile app, you can view your projected bill before it's due...

...and then go online to find new ways to save...

...by scheduling a free, in-person Business Energy Evaluation.

Schedule your evaluation today at [FPL.com/BizEasyToSave](http://FPL.com/BizEasyToSave)...

...and see how our smart tools can help you save up to \$500 a year.

**BEE TV :15**

There's something smart helping business owners become energy-saving experts.

With FPL smart tools and the new FPL mobile app, you can find new ways to save.

Schedule a free Business Energy Evaluation today...

...to see how you can save up to \$500 a year.

BRAND	FPL	DATE	August 16, 2018
CONVERSATION	Sweepstakes TV & Radio		

**SWEEPS TV :30**

VO: There's a new voice that's helping Floridians everywhere beat the heat.

CUSTOMER: Alexa, ask FPL—how can I lower my FPL bill?

ALEXA: Set your air conditioner to 78 degrees.

VO: Become an energy expert with the Online Home Energy Survey...and get your chance to win a ten-thousand-dollar smart home energy makeover, with energy-efficient upgrades for your home.

CUSTOMER: Who's the energy saving expert now?

ALEXA: Well, that would be you.

VO: For your chance to win, go to [FPL.com/BeatTheHeat](http://FPL.com/BeatTheHeat).

**SWEEPS TV :15**

There's a new voice that's helping Floridians everywhere beat the heat.

Become an energy expert with the Online Home Energy Survey...

and get your chance to win a \$10,000 smart home energy makeover.

For your chance to win, visit [FPL.com/BeatTheHeat](http://FPL.com/BeatTheHeat)

---

CLIENT	FPL	DATE	August 21, 2018
PROJECT	Sweeps	COPYWRITER	E. Franco
SCRIPT TITLE	Sweeps Spanish	JOB	
LENGTH	15	ISCI	

**SP A Sweeps :15**

¡Hazte un experto en ahorro de energía con el Estudio Online Residencial de FPL! Participa y podrás ganar una renovación de tecnología inteligente para tu hogar valorada en \$10,000.

Aprende más en [FPL.com/GanaleAlCalor](http://FPL.com/GanaleAlCalor)

BRAND	FPL	DATE	July 10, 2019
CONVERSATION	ECCR	CCODER	Raul Rovira
TITLE	Ice Princess TV	JOB NUMBER	FPL-1582
LENGTH	:30, :15,	ISCI	TBD

## TV

### ICE PRINCESS :15 TV

¿Sabes qué causa los cargos en tu cuenta de electricidad?  
Cuando hace calor afuera, se necesita aun más energía para mantenerte fresco adentro.  
No te acalores. Mantente fresco y baja tu cuenta.  
Activa el Analizador de Energía de FPL en [FPL.com/TomaControl](http://FPL.com/TomaControl).

BRAND	FPL	DATE	July 10, 2019
CONVERSATION	ECCR	CCODER	Raul Rovira
TITLE	Tech That Saves TV	JOB NUMBER	FPL-1582
LENGTH	:30, :15,	ISCI	TBD

**TV**

**ECCR—TECH THAT SAVES :30 TV**

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

La respuesta la tiene el nuevo Analizador de energía de FPL.

Energizado por la red más inteligente en la nación,

te ofrece un reporte detallado de tu consumo de electricidad para que puedas ver qué causa los cargos en tu cuenta.

Aprende mas sobre el consumo electrico en tu hogar al activar en Analizador de energia de FPL en [FPL.com/TomaControl](http://FPL.com/TomaControl).

**TECH THAT SAVES :15 TV**

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Descúbrelo con el nuevo Analizador de energía de FPL

Aprende mas sobre el consumo electrico en tu hogar

Y como ahorrar en [FPL.com/TomaControl](http://FPL.com/TomaControl).

BRAND	FPL	DATE	July 10, 2019
CONVERSATION	ECCR	CCODER	Raul Rovira
TITLE	Tech That Saves TV & Radio Spanish	JOB NUMBER	FPL-1582
LENGTH	:30, :15, :10, :05	ISCI	TBD

**TV**

**ECCR—TECH THAT SAVES :30 TV**

What does it really cost to keep the laundry going?

To stay cool?

To keep the lights on?

Find out with the new FPL Energy Analyzer.

Powered by America’s most intelligent grid, it gives you a complete breakdown of your energy use, so you can see what’s driving your bill.

Learn more about how your home uses energy when you activate your FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl)

**TECH THAT SAVES :15 TV**

What does it really cost to keep the laundry going?

To stay cool?

To keep the lights on?

Find out with the new FPL Energy Analyzer.

See how your home uses energy, and how you can save, at [FPL.com/TakeControl](http://FPL.com/TakeControl)

**ICE PRINCESS :15 TV**

Do you know what’s driving your energy bill?

When it’s hot outside, it takes even more energy to keep you cool inside.

See how you can stay cool and keep your bill low.

Activate your FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl).

BRAND	FPL	DATE	July 10, 2019
CONVERSATION	ECCR	CCODER	Raul Rovira
TITLE	Tech That Saves Radio English	JOB NUMBER	FPL-1582
LENGTH	:30, :15, :10, :05	ISCI	TBD

## RADIO

### **TECH THAT SAVES :30 RADIO**

How much do you spend on energy to get the laundry done?

To stay cool?

And to keep the lights on?

Find out with the new FPL Energy Analyzer.

Powered by America's most intelligent grid,

it gives you a complete breakdown of your energy use,

so you can see what's driving your bill.

Learn more about how your home uses energy

when you activate your FPL energy analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl).

### **TECH THAT SAVES :15 RADIO**

How much do you spend on energy to get the laundry done?

To stay cool?

And to keep the lights on?

Find out with the new FPL Energy Analyzer.

See how your home uses energy,

and how you can save at [FPL.com/TakeControl](http://FPL.com/TakeControl).

CLIENT

FPL- EECR SCRIPT

DATE

6/2/19

## TALE OF PAM AND SAM : 30

Do you know how your energy use compares to similar homes?

Neighbors Pam and Sam do.

Over at Pam's house, they like to stay cool, especially at nap time.

While at Sam's house, they leave everything plugged in, everywhere all the time.

Now, with the new FPL Energy Analyzer,

Pam and Sam can compare their family's energy use to homes like theirs,

and find personalized ways to save energy and money.

See how your home compares.

Activate your FPL Energy Analyzer today!

## TALE OF PAM AND SAM : 15

Do you know how your energy use compares to similar homes?

Neighbors Pam and Sam do.

They use the FPL Energy Analyzer to compare their family's energy use to homes like theirs, and find ways to save.

Activate your FPL Energy Analyzer today!

## "ICE PRINCESS" THERMOSTAT : 15

Do you know what's driving your energy bill?

When it's hot outside, it takes even more energy to keep you cool inside.

See how you can stay cool and keep your bill low.

Activate your FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl).

BRAND	FPL	DATE	July 10, 2019
CONVERSATION	ECCR	CCODER	Raul Rovira
TITLE	Tech That Saves Radio Spanish	JOB NUMBER	FPL-1582
LENGTH	:30, :15,	ISCI	TBD

## RADIO

### TECH THAT SAVES :30 RADIO

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Encuentra las respuestas con el nuevo Analizador de energía de FPL.

Energizado por la red más inteligente en la nación,

te ofrece un reporte detallado de tu consumo de electricidad,

para que puedas ver qué causa los cargos en tu cuenta.

Aprende mas sobre el consumo electrico en tu hogar cuando activas el analizador de energia de FPL en [FPL.com/TakeControl](http://FPL.com/TakeControl).

### TECH THAT SAVES :15 RADIO

¿Cuál es el costo real de lavar la ropa?

De mantenerte fresco...

¿o de encender las luces?

Enterate con el nuevo Analizador de energía de FPL

Aprende mas sobre el consumo electrico en tu hogar y como ahorrar en [FPL.com/TakeControl](http://FPL.com/TakeControl).

BRAND	FPL	DATE	July 10, 2019
CONVERSATION	ECCR	CCODER	Raul Rovira
TITLE	Tech That Saves TV	JOB NUMBER	FPL-1582
LENGTH	:30, :15,	ISCI	TBD

**TV**

**PAM AND SAM RADIO :30**

Do you know how your energy use compares to similar homes?  
 Neighbors Pam and Sam do.  
 Over at Pam's house, they like to stay cool, especially at naptime.  
 While at Sam's house, they leave everything plugged in everywhere, all the time.  
 Now, with the new FPL Energy Analyzer, Pam and Sam can compare their families' energy use to homes like theirs, and find personalized ways to save energy and money.  
 See how your home compares.  
 Activate your FPL Energy Analyzer at [FPL.com/TakeControl](http://FPL.com/TakeControl)

**PAM AND SAM :15 RADIO**

Do you know how your energy use compares to similar homes?  
 Now, with the new FPL Energy Analyzer,  
 you can compare your family's energy use to homes like yours,  
 and find personalized ways to save!  
 Go to [FPL.com/TakeControl](http://FPL.com/TakeControl)

BRAND	FPL	DATE	September 3, 2019
CONVERSATION	ECCR		

ORIGINAL

**BEE PBS TV**

How does an intelligent grid help save energy for your business?

Find out with the new FPL Business Energy Manager.

Now you can see what's driving your energy use across locations and accounts, so you can find new customized ways to save.

More information is available for all business owners at [FPL dot com slash business energy manager](http://FPLdotcomslashbusinessenergymanager).

BRAND	FPL	DATE	December 10, 2019
CONVERSATION	ECCR Holidays 2019	CCODER	Colleen Fallon, Raul Rovira
TITLE	ECCR Holiday 2019 TV	JOB NUMBER	FPL-1597
LENGTH	30, 15	ISCI	TBD

HOLIDAY TECH THAT SAVES TV / RADIO : 30

La navidad es una época mágica...

...donde toda la familia se reúne

bajo un mismo techo llenándolo de energía

—y es el momento perfecto para revisar tu Analizador de Energía de FPL.

Desde más tandas de ropa para lavar, hasta esas lucecitas brillantes...

encuentra nuevas formas de disfrutar esta época de fiestas—

—sin subir los cargos en tu cuenta.

¡Ahorra energía y dinero mientras celebras! Activa tu Analizador de energía de FPL hoy en

[FPL.com/TomaControl](http://FPL.com/TomaControl)

HOLIDAY ICE PRINCESS TV / RADIO : 15

¿Quieres ahorrar durante las fiestas?

Descubre consejos mágicos que te ayudaran a ahorrar energía mientras celebras...

y mantienes tus cuentas bajas.

Activa tu Analizador de Energía de FPL hoy en [FPL.com/TomaControl](http://FPL.com/TomaControl)

BRAND	FPL	DATE	12/6/19
CONVERSATION	ECCR Holiday Refresh	BRAND LEAD	J. Chacon, M. Cowan
ACCOUNT CCODER LEAD	J. Espinosa, S. Pastrana, L. Garcia, J. Joseph		

**ECCR HOLIDAY REFRASH**

The holidays are a time for magic ...  
 ...when the whole family comes together...  
 and the entire house is filled with energy...  
 —which makes it the perfect time to check in with your FPL Energy Analyzer.  
 From the extra loads of laundry to turning on those living lights...  
 ...you can find new ways to make the holidays sparkle  
 —without driving up your bill.  
 'Tis the season to save energy and money!  
 Activate your FPL Energy Analyzer today at [FPL.com/TakeControl](http://FPL.com/TakeControl).

**HOLIDAY CELEBRATION**

Looking to save for the holidays?  
 Discover the magic of energy saving tips  
 that keep spirits bright and bills low.  
 Activate your FPL Energy Analyzer today at [FPL.com/TakeControl](http://FPL.com/TakeControl).