

# FLORIDA PUBLIC SERVICE COMMISSION

## OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

### APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

RECEIVED-PPSC  
2020 JUL 13 PM 12:24  
COMMUNICATIONS SECTION

### INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

Florida Public Service Commission  
Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770

- COM \_\_\_\_\_
- AFD \_\_\_\_\_
- APA \_\_\_\_\_
- ECO \_\_\_\_\_
- ENG \_\_\_\_\_
- GCL \_\_\_\_\_
- IDM 1 \_\_\_\_\_
- CLK \_\_\_\_\_

PSC 1020 (4/18)  
Rule No. 25-4.004, F.A.C.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

*MIS*  
7/13/2020

# APPLICATION

This is an application for (check one):

**Original certificate** (new company)

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:  
Tel-Star Communications of Florida Inc.

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2. The Florida Secretary of State corporate registration number:  
P19000041252

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3. F.E.I. Number: 84-1873158

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4. Structure of organization:

The company will be operating as a:  
(Check all that apply):

- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Corporation    | <input type="checkbox"/> General Partnership          |
| <input type="checkbox"/> Foreign Corporation       | <input type="checkbox"/> Foreign Partnership          |
| <input type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership          |
| <input type="checkbox"/> Sole Proprietorship       | <input type="checkbox"/> Other, please specify below: |
- 

**If a partnership**, provide a copy of the partnership agreement.

**If a foreign limited partnership**, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: \_\_\_\_\_

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5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: David Chase  
Title: Director of Operations  
Street Address: 24931 Old 41 rd Suite 2  
Post Office Box:  
City: Bonita Springs  
State: Florida  
Zip: 34135  
Telephone No.: 954-675-6590  
Fax No.: 239-221-8438  
E-Mail Address: Dcchase@pccigroup.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: David Chase  
Title: Director of Operations  
Street Address: 24931 Old 41 rd Suite 2  
Post Office Box:  
City: Bonita Springs  
State: Florida  
Zip: 34135  
Telephone No.: 954-675-6590  
Fax No.: 239-221-8438  
E-Mail Address: Dcchase@pccigroup.com  
Company Homepage: www.MyTelstarFL.com      www.MyTelstar.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: James L Perley  
Title: President  
Street Address: 24931 Old 41 rd Suite 2  
Post Office Box:  
City: Bonita Springs  
State: Florida  
Zip: 34135  
Telephone No.: 239-444-8567  
Fax No.: 239-221-8438  
E-Mail Address: Jim@pccigroup.com

6. Physical address for the applicant that will do business in Florida:

Street address: 24831 Old 41 Rd Suite 2  
City: Bonita Springs  
State: Florida  
Zip: 34135  
Telephone No.: 239-444-8567  
Fax No.: 239-221-8438  
E-Mail Address: Dcchase@pccigroup.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. Tel-Star Communications Inc  
in Illinois

(b) **applications pending** to be certificated as a telecommunications company.

(c) **been certificated** to operate as a telecommunications company.

(d) **been denied authority** to operate as a telecommunications company and the  
circumstances involved.

(e) **had regulatory penalties imposed** for violations of telecommunications  
statutes and the circumstances involved.

(f) **been involved in civil court proceedings** with another telecommunications  
entity, and the circumstances involved.

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency  
restored), or found guilty of any felony or of any crime, or whether such actions may  
result from pending proceedings?  Yes  No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and  
canceled certificates)?  Granted  Denied  Neither

If granted provide explanation and list the certificate holder and certificate number.

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If denied provide explanation.

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(c) an officer, director, and partner in any other Florida certificated telecommunications company?  Yes  No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

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9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: www.mytelstarfl.com

Other – Please provide address: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

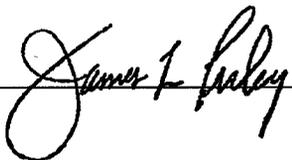
**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

I understand that any false statements can result in being denied a certificate of authority in Florida.

**COMPANY OWNER OR OFFICER**

Print Name:	James Perley
Title:	President
Telephone No.:	239-444-8567
E-Mail Address:	Jim@pccigroup.com

Signature:  Date: 7/10/2020

## CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_,  
I have reviewed this application and join in the petitioner's request for a transfer of the  
certificate.

### COMPANY OWNER OR OFFICER

Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Tel-Star Communications, Inc.**  
**Profit & Loss**  
 January through December 2017

	Jan - Dec 17
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
400300 · Subscriptions-Mapleton City	240,031.77
400400 · Subscriptions-WoodlandHt	56,292.31
400600 · Subscripts-Peoria	1,087,621.34
400700 · Subscripts- Tazewell	537,758.47
400900 · Subs - Woodford	137,108.91
401000 · Subscriptions-Congerville	56,262.67
401100 · Subscriptions-Goodfield	57,128.83
401200 · Subscription Refunds	-5,745.83
401300 · Subscriptions - Oaklawn	188,465.79
404000 · Deposit Account	0.00
415000 · Commission Income	1,577.50
418000 · Damages	3,190.00
<b>Total Income</b>	2,359,691.76
<b>Cost of Goods Sold</b>	
510100 · Contract Labor	7,497.49
602101 · Basic	492,579.36
602200 · HBO	7,904.52
602300 · Cinemax	1,511.39
602400 · Showtime	4,110.26
603300 · Pole Rental	17,147.73
603800 · Digital Family	38,829.34
603801 · Starz/Encore	3,286.93
604801 · Phone access VOIP	3,313.31
604802 · Internet Circuit	279,163.37
<b>Total COGS</b>	855,343.70
<b>Gross Profit</b>	1,504,348.06
<b>Expense</b>	
500000 · TECHNICAL EXPENSES	
510200 · Contract Services PCI	527,110.45
601101 · Tools	472.04
601500 · REPAIRS & MAINTENANCE	23,545.78
603500 · J.U.L.I.E. Locates	4,340.93
652600 · UNIFORMS	1,417.07
653000 · Training	888.75
<b>Total 500000 · TECHNICAL EXPENSES</b>	557,775.02
600000 · GENERAL AND ADMIN EXPENSES	
600200 · INSURANCE	6,778.00
600301 · Professional Fees	4,200.00
600303 · Franchise Fees	53,236.39
600304 · Bank Charges	15,746.38
600500 · UTILITIES	67,216.22
600502 · Telephone	37,756.30
601100 · Supplies	98,150.08
601200 · POSTAGE	13,008.57
601300 · Rent	36,000.00
602000 · OFFICE EXPENSES	585.68
602900 · DUES & SUBSCRIPTIONS	43,196.74
603000 · Contributions	16,650.45
603400 · Meals & Entertainment	2,001.16
604600 · Outside Services	7,208.69
606000 · NSF Checks	1,438.08
608000 · Customer Credits	44.61
650000 · Miscellaneous	150.00
651000 · TRAVEL	23,099.32
<b>Total 600000 · GENERAL AND ADMIN EXPENSES</b>	426,466.67
601400 · ADVERTISING	8,643.89

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Accrual Basis

**Tel-Star Communications, Inc.**  
**Profit & Loss**  
January through December 2017

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	<u>Jan - Dec 17</u>
<b>700000 · INTEREST, TAXES, DEPRECIATION</b>	
600900 · Depreciation Expense	223,401.00
601600 · Interest Expense	23,328.54
601700 · TAXES	3,269.00
605000 · Penalties	25.00
700300 · State Replacement Tax	3,938.00
<b>Total 700000 · INTEREST, TAXES, DEPRECIATION</b>	<u>253,961.54</u>
<b>Total Expense</b>	<u>1,246,847.12</u>
<b>Net Ordinary Income</b>	257,500.94
<b>Other Income/Expense</b>	
Other Income	
700100 · Interest Income	71.17
<b>Total Other Income</b>	<u>71.17</u>
<b>Net Other Income</b>	<u>71.17</u>
<b>Net Income</b>	<u><u>257,572.11</u></u>

**Tel-Star Communications, Inc.**  
**Profit & Loss**  
 January through December 2018

	Jan - Dec 18
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
400300 · Subscriptions-Mapleton City	268,416.66
400400 · Subscriptions-WoodlandHt	63,424.11
400600 · Subscripts-Peoria	1,275,248.13
400700 · Subscripts- Tazewell	601,274.89
400900 · Subs - Woodford	141,101.49
401000 · Subscriptions-Congerville	66,322.32
401100 · Subscriptions-Goodfield	64,659.80
401200 · Subscription Refunds	-4,824.01
401300 · Subscriptions - Oaklawn	201,761.43
404000 · Deposit Account	-4,745.43
415000 · Commission Income	2,214.40
418000 · Damages	-719.26
<b>Total Income</b>	<b>2,674,134.53</b>
<b>Cost of Goods Sold</b>	
510100 · Contract Labor	7,373.70
602101 · Basic	458,343.73
602200 · HBO	6,195.00
602300 · Cinemax	1,263.36
602400 · Showtime	3,204.77
603300 · Pole Rental	16,453.20
603800 · Digital Family	31,508.87
603801 · Starz/Encore	2,612.50
604801 · Phone access VOIP	926.21
604802 · Internet Circuit	304,850.18
<b>Total COGS</b>	<b>832,731.52</b>
<b>Gross Profit</b>	<b>1,841,403.01</b>
<b>Expense</b>	
<b>500000 · TECHNICAL EXPENSES</b>	
510200 · Contract Services PCI	662,934.78
601101 · Tools	1,384.66
<b>601500 · REPAIRS &amp; MAINTENANCE</b>	27,410.31
603500 · J.U.L.I.E. Locates	3,308.75
652600 · UNIFORMS	1,878.98
652800 · SAFETY	170.03
653000 · Training	2,640.00
<b>Total 500000 · TECHNICAL EXPENSES</b>	<b>699,727.51</b>
<b>600000 · GENERAL AND ADMIN EXPENSES</b>	
600200 · INSURANCE	13,433.78
600301 · Professional Fees	6,259.00
600303 · Franchise Fees	46,621.90
600304 · Bank Charges	18,868.89
600500 · UTILITIES	61,975.80
600502 · Telephone	29,211.62
601100 · Supplies	106,929.59
601200 · POSTAGE	11,978.94
601300 · Rent	33,000.00
602000 · OFFICE EXPENSES	6,413.71
602900 · DUES & SUBSCRIPTIONS	56,284.86
603000 · Contributions	1,800.00
603400 · Meals & Entertainment	3,954.19
604300 · Collection Expense	40.61
604600 · Outside Services	7,141.64
606000 · NSF Checks	132.00
651000 · TRAVEL	30,954.10
<b>Total 600000 · GENERAL AND ADMIN EXPENSES</b>	<b>435,000.63</b>
601400 · ADVERTISING	9,415.60

**Tel-Star Communications, Inc.**  
**Profit & Loss**  
January through December 2018

	<u>Jan - Dec 18</u>
<b>700000 · INTEREST, TAXES, DEPRECIATION</b>	
600900 · Depreciation Expense	481,769.00
601600 · Interest Expense	35,728.31
601700 · TAXES	1,901.00
605000 · Penalties	6.62
700300 · State Replacement Tax	2,705.00
<b>Total 700000 · INTEREST, TAXES, DEPRECIATION</b>	<u>522,109.93</u>
<b>Total Expense</b>	<u>1,666,253.67</u>
<b>Net Ordinary Income</b>	175,149.34
<b>Other Income/Expense</b>	
Other Income	
700100 · Interest Income	91.65
<b>Total Other Income</b>	<u>91.65</u>
<b>Net Other Income</b>	<u>91.65</u>
<b>Net Income</b>	<u><u>175,240.99</u></u>

**Tel-Star Communications, Inc.**  
**Profit & Loss**  
 January through December 2019

	Jan - Dec 19
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Sales</b>	0.00
400300 · Subscriptions-Mapleton City	0.00
400400 · Subscriptions-WoodlandHt	0.00
400600 · Subscripts-Peoria	0.00
400700 · Subscripts- Tazewell	0.00
400900 · Subs - Woodford	0.00
401000 · Subscriptions-Congerville	0.00
401100 · Subscriptions-Goodfield	0.00
401300 · Subscriptions - Oaklawn	0.00
401400 · Subscriptions - Carlock	0.00
401500 · Subscriptions - McLean County	0.00
404000 · Deposit Account	844.83
415000 · Commission Income	645.69
418000 · Damages	592.95
<b>420000 · Video Revenue</b>	
420100 · Lifeline and Expanded Basic	532,254.07
420101 · Bulk Basic	1,181.04
420110 · Digital Family Tier	196,984.69
420120 · HBO	4,872.69
420130 · Cinemax	1,251.09
420140 · Showtime	2,150.70
420150 · Starz/Encore	2,753.33
420160 · Franchise fee Revenue	39,742.91
420170 · Tax passthru	4,862.35
420180 · Equipment Rental	33,820.43
420190 · Service Calls / installation	4,667.70
420200 · Bad Debt Writeoff	-920.95
420210 · Hourly charges	300.00
420220 · Other Video Revenue	37,038.42
<b>Total 420000 · Video Revenue</b>	860,958.47
<b>430000 · Internet Revenue</b>	
430100 · High Speed Internet	1,749,312.47
430110 · Internet Lite	51,630.27
430120 · IP Address	8,732.10
430130 · Other Internet Revenue	570.29
430140 · HSD Equip Rental	116,223.50
430000 · Internet Revenue - Other	0.00
<b>Total 430000 · Internet Revenue</b>	1,926,468.63
<b>440000 · Phone Revenue</b>	
440100 · Phone Access VOIP	84,192.41
440110 · Phone Taxes	10,430.19
440120 · Phone Other	76.95
<b>Total 440000 · Phone Revenue</b>	94,699.55
<b>450000 · NON-RECURRING REVENUE</b>	
450100 · Non-recurring Construction	9,813.84
450200 · Non-recurring Labor/Tech	21,519.45
<b>Total 450000 · NON-RECURRING REVENUE</b>	31,333.29
<b>Total Income</b>	2,915,543.41

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 Accrual Basis

**Tel-Star Communications, Inc.**  
**Profit & Loss**  
 January through December 2019

	Jan - Dec 19
<b>Cost of Goods Sold</b>	
500500 · Wages-D	653,741.50
500600 · PIL Wage and Tax Reimburse	97,452.81
510100 · Contract Labor	40,262.86
602101 · Basic	491,092.49
602200 · HBO	6,210.00
602300 · Cinemax	1,490.34
602400 · Showtime	2,988.86
602500 · ESPN 3 Internet Streaming	4,734.72
603300 · Pole Rental	15,728.08
603800 · Digital Family	38,764.56
603801 · Starz/Encore	2,685.00
604801 · Phone access VOIP	52,966.57
604802 · Internet Circuit	105,697.07
604803 · User License Fees	176,254.84
	1,690,069.70
<b>Total COGS</b>	
	1,690,069.70
<b>Gross Profit</b>	1,225,473.71
<b>Expense</b>	
500000 · TECHNICAL EXPENSES	
510200 · Contract Services PCI	6,080.00
510300 · Power for Amps	67,723.33
6001001 · Damages Paid Out	50.00
601101 · Tools	8,105.15
601501 · Building Repairs & Maintenance	3,385.67
601502 · Vehicle Repairs & Maintenance	12,971.19
601503 · Equipment Repairs & Maintenance	11,251.41
601504 · Parts	810.49
601505 · Headend Repairs	7,983.90
601701 · Payroll Taxes-D	54,752.52
601800 · Equipment Rental	494.16
603200 · MATERIALS	828.44
603201 · Aerial Materials	1,401.80
603202 · Technician Materials	48,544.51
603203 · Underground Materials	48,288.00
603204 · Headend Materials	9,553.79
603500 · J.U.L.I.E. Locates	4,358.30
603600 · Freight	726.74
604401 · Vehicle Registration Renewals	630.50
651102 · PFleet Charges	32,038.49
651103 · Fuel for Trucks	2,949.65
652601 · Hats & Misc.	1,223.07
652602 · Shirts/Sweatshirts	7,542.65
652801 · Personal Protective Equipment	406.44
652802 · Safety Supplies	182.53
653000 · Training	3,000.00
	335,282.73
<b>Total 500000 · TECHNICAL EXPENSES</b>	
	335,282.73
600000 · GENERAL AND ADMIN EXPENSES	
60 · Loss on Bad Debts	2,428.44
600100 · Commissions	2,031.29
600201 · Auto Insurance	20,434.67
600202 · Dental Insurance	9,637.42
600203 · Health Insurance-D	28,118.34
600204 · Commercial Liability Ins	7,998.27
600205 · Umbrella Policy	3,576.85
600206 · Workers Comp Insurance	14,155.16
600301 · Professional Fees	14,884.91
600303 · Franchise Fees	42,086.61
600304 · Bank Charges	21,879.96
600305 · Easement Fees	917.11
600306 · Regulatory Fees	61.41
600308 · Maintenance Fees	500.00
600501 · Gas Service	200.00

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Accrual Basis

Tel-Star Communications, Inc.

Profit & Loss

January through December 2019

	<u>Jan - Dec 19</u>
600502 · Telephone	13,613.20
600503 · Power	6,416.49
600504 · Water Service (for office)	229.55
601100 · Supplies	4,178.32
601102 · Replenished Supplies	7,888.78
601200 · POSTAGE	7,449.88
601201 · Postage -Statements	5,433.26
601202 · General mail/shipping	5,901.23
601300 · Rent	52,974.99
602001 · Technical Support (for office)	2,418.40
602002 · Customer Billing	13,297.22
602010 · Office Supplies	188.47
602011 · Computers/Printers	7,123.09
602012 · Office Materials	3,122.60
602021 · Disposal (garbage/recycling)	729.30
602022 · Cleaning Service	3,202.97
602024 · Web Design	732.25
602030 · Employee Appreciation	119.47
602901 · Software Subscriptions	1,852.96
602902 · Hardware	334.59
602903 · Other dues & subs	1,957.75
603000 · Contributions	2,081.00
603400 · Meals & Entertainment	7,095.26
604300 · Collection Expense	20.45
604600 · Outside Services	18,208.91
605100 · Cell Phones	7,127.13
606000 · NSF Checks	600.00
608000 · Customer Credits	6,164.61
610000 · Customer Referrals	550.00
650000 · Miscellaneous	-1,338.88
651001 · Airfare	1,902.76
651002 · Car Rental	252.45
651003 · Hotel/Lodging	4,364.86
651004 · Mileage Expense	2,582.11
651005 · Taxi/Rideshare	98.90
655001 · DOT Physical	110.00
655002 · Background Screening	109.98
655003 · Drug/Alcohol Testing	90.00
66900 · Reconciliation Discrepancies	-379.80
<b>Total 600000 · GENERAL AND ADMIN EXPENSES</b>	<b>357,714.95</b>
<b>601400 · ADVERTISING</b>	
601401 · Radio/TV Advertising	5,288.14
601402 · Truck Logos	5,036.15
6014100 · PROMOTIONAL	468.05
6014101 · Promotional Items	1,293.77
601400 · ADVERTISING - Other	1,711.37
<b>Total 601400 · ADVERTISING</b>	<b>13,797.48</b>
<b>604400 · LICENSE &amp; TITLE</b>	<b>0.00</b>
<b>700000 · INTEREST, TAXES, DEPRECIATION</b>	
600900 · Depreciation Expense	142,146.00
601600 · Interest Expense	16,094.20
<b>601700 · TAXES</b>	
601702 · Real Estate Taxes	2,079.72
601703 · Sales Tax	7,355.83
<b>Total 601700 · TAXES</b>	<b>9,435.55</b>

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Accrual Basis

**Tel-Star Communications, Inc.**

**Profit & Loss**

January through December 2019

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	<u>Jan - Dec 19</u>
605000 · Penalties	394.26
Total 700000 · INTEREST, TAXES, DEPRECIATION	168,070.01
Total Expense	874,865.17
Net Ordinary Income	350,608.54
Other Income/Expense	
Other Income	
700100 · Interest Income	668.10
Total Other Income	668.10
Net Other Income	668.10
Net Income	<u>351,276.64</u>

## Balance Sheet

As of December 31, 2019

Dec 31, 19

## ASSETS

## Current Assets

## Checking/Savings

100100 · Checking - Better Banks 1021745	66,210.52
100200 · Cash in Busey	715.14
100300 · First Security Bank	1,504.31
100400 · Glasford State Bank	4,567.74
100700 · Money Market BB 89409	66,871.18
100800 · BB Savings Poles 224148	15,631.76
100900 · BB Save FranFees 224139	14,201.53
100901 · BB Savings McLeod 3000702	5,714.64
100950 · Morton Bank Acct # 2257939	100.53
100960 · Upgrade Account # 3057 747	500.57

Total Checking/Savings	176,017.92
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## Accounts Receivable

130000 · Accounts Receivable	15,160.14
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Total Accounts Receivable	15,160.14
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## Other Current Assets

122000 Employee Advance	605.00
101000 · Petty Cash	150.00
130200 · GLDS Accounts Receivable	178,869.57
130600 · A/R - PCI	1,470.00
140000 · Prepaid Expenses	
140100 · Prepaid Pole Rental	-250.00
140200 · Prepaid Insurance	8,502.50
140300 · Prepaid Maintenance	2,985.40

Total 140000 · Prepaid Expenses	11,237.90
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Total Other Current Assets	192,332.47
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Total Current Assets	383,510.53
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## Fixed Assets

145000 · 2010 Upgrade Bills	670,464.04
150500 · Cable System/ED/HannaCit	170,327.39
150600 · Cable System-Congerville	47,481.89
150700 · Cable System-Mapleton	60,039.29
150800 · Cable System-Woodland Ht	42,988.79
150801 · Cable System-LaRose	37,924.16
150803 · Cable System-Heritage Lk	164,552.96
150804 · Cable System-Lk Wind/HH	117,790.15
150805 · Cable System-Fox Creek	60,137.25
150806 · Cable System-LakeCamelot	68,900.21
150807 · Cable System-LowpointCas	31,838.23
150808 · Cable System-Kickapoo	75,000.00
151000 · Equipment	1,103,380.17
153100 · Tel-Star 2000 Mapleton	62,615.22
153200 · 2002 Digital Launch	49,707.73
153300 · 2003 MA Upgrades	313,741.25
153400 · Ford Rd Extension 2004	7,761.19
153500 · Fiber Project 2005	478,633.21
154000 · 2019 Ford Expedition 29227	84,063.00
155000 · Buildings	14,721.93
157000 · Leasehold Improvements	86,210.01
171000 · Accumulated Depreciation	-4,635,577.92
181000 · 2013 Upgrade	230,230.59
182000 · 2014 Upgrade	696,211.94
183000 · Woodland Heights FTTH Project	3,347.77
184000 · Walnut Point	61,674.84
185000 · Princeville Jubilee New Build	86,591.48
186000 · Carlock Build	281,028.85
18700 · RF Gateway Upgrade	248,686.33

**Tel-Star Communications, Inc.**  
**Balance Sheet**  
 As of December 31, 2019

	Dec 31, 19
188000 · Hibiscus Phase I	31,841.02
189000 · Santa Fe	194,324.81
<b>Total Fixed Assets</b>	<b>946,637.78</b>
<b>TOTAL ASSETS</b>	<b>1,330,148.31</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
201000 · Accounts Payable	158,019.66
<b>Total Accounts Payable</b>	<b>158,019.66</b>
<b>Credit Cards</b>	
<b>110000 · BETTER BANKS - VISA ACCOUNT</b>	
110001 · Evan Perley - BB Visa 4513	1,645.62
110002 · Jim Perley - BB Visa 4901	1,493.96
110003 · David Chase - BB Visa 4521	374.54
<b>Total 110000 · BETTER BANKS - VISA ACCOUNT</b>	<b>3,514.12</b>
<b>200000 · BUSEY BANK - VISA ACCOUNT</b>	
200001 · Ryan Skolaski - 2975	2,113.60
200006 · Michelle Jones - 2108	1,464.03
<b>Total 200000 · BUSEY BANK - VISA ACCOUNT</b>	<b>3,577.63</b>
<b>Total Credit Cards</b>	<b>7,091.75</b>
<b>Other Current Liabilities</b>	
201200 · A/P Perley	16,619.33
201500 · Accr Fran/Easment	-2,585.55
201510 · Programming Audit Accr	20,000.00
201520 · Pole Audit Accrual	5,000.00
201530 · System Maintenance Accrual	15,000.00
201540 · Professional Fees Accrual	5,000.00
201560 · Permit and License Accrual	5,000.00
201570 · Payroll & Tax Accrual	11,878.00
203100 · Unearned Revenue - GLDS	251,131.22
<b>Total Other Current Liabilities</b>	<b>327,043.00</b>
<b>Total Current Liabilities</b>	<b>492,154.41</b>
<b>Long Term Liabilities</b>	
29000 · N/P Better Banks Loan # 30386	6,105.44
290100 · N/P BB #36769 2017 GMC Van 7251	25,396.80
290200 · N/P BB#36770 2017GMC Van 7402	26,567.30
290300 · BB Loan#36960 2019 Ford Expedit	51,003.56
290400 · BB Santa Fe	8,155.12
290600 · N/P BB Loan#37280	-6,990.09
290800 · BB Loan #37731 Consolidation	544,607.60
30000 · N/P Better Banks Loan #34241	31,479.80
<b>Total Long Term Liabilities</b>	<b>686,325.53</b>
<b>Total Liabilities</b>	<b>1,178,479.94</b>
<b>Equity</b>	
310000 · Capital Stock	1,000.00
320000 · Stockholders Dist	-112,500.00
390000 · Retained Earnings	-88,108.27
Net Income	351,276.64
<b>Total Equity</b>	<b>151,668.37</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,330,148.31</b>

**Tel-Star Communications, Inc.**  
**Balance Sheet**  
 As of December 31, 2018

Dec 31, 18

**ASSETS**

**Current Assets**

**Checking/Savings**

100100 · Checking - Better Banks 1021745	16,427.10
100200 · Cash in Busey	5,169.94
100300 · First Security Bank	1,308.06
100400 · Glasford State Bank	1,284.79
100700 · Money Market BB 89409	157,057.89
100800 · BB Savings Poles 224148	19,371.49
100900 · BB Save FranFees 224139	15,111.79
100901 · BB Savings McLeod 3000702	9,258.78
100950 · Morton Bank Acct # 2257939	100.53
100960 · Upgrade Account # 3057 747	110,032.19

**Total Checking/Savings** 335,122.56

**Accounts Receivable**

130000 · Accounts Receivable	418.90
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**Total Accounts Receivable** 418.90

**Other Current Assets**

101000 · Petty Cash	150.00
120200 · A/R Mapleton City	-13,159.49
120300 · A/R Woodland Heights	-2,846.71
120500 · A/R Peoria	-69,726.29
120600 · A/R Tazewell	-31,835.31
120800 · A/R Woodford	-7,250.61
121100 · A/R Congerville	-3,147.00
121200 · A/R Goodfield	-3,427.47
121300 · A/R - Oaklawn	-9,336.26
130600 · A/R - PCI	1,470.00

**Total Other Current Assets** -139,109.14

**Total Current Assets** 196,432.32

**Fixed Assets**

145000 · 2010 Upgrade Bills	670,464.04
150500 · Cable System/ED/HannaCit	170,327.39
150600 · Cable System-Congerville	47,481.89
150700 · Cable System-Mapleton	60,039.29
150800 · Cable System-Woodland Ht	42,988.79
150801 · Cable System-LaRose	37,924.16
150803 · Cable System-Heritage Lk	164,552.96
150804 · Cable System-Lk Wind/HH	117,790.15
150805 · Cable System-Fox Creek	60,137.25
150806 · Cable System-LakeCamelot	68,900.21
150807 · Cable System-LowpointCas	31,838.23
150808 · Cable System-Kickapoo	75,000.00
151000 · Equipment	984,604.30
153100 · Tel-Star 2000 Mapleton	62,615.22
153200 · 2002 Digital Launch	49,707.73
153300 · 2003 MA Upgrades	313,741.25
153400 · Ford Rd Extension 2004	7,761.19
153500 · Fiber Project 2005	478,633.21
155000 · Buildings	14,721.93
157000 · Leasehold Improvements	86,210.01
171000 · Accumulated Depreciation	-4,493,431.92
181000 · 2013 Upgrade	230,230.59
182000 · 2014 Upgrade	696,211.94
183000 · Woodland Heights FTTH Project	3,347.77
184000 · Walnut Point	61,674.84
185000 · Princeville Jubilee New Build	86,591.48

**Tel-Star Communications, Inc.**  
**Balance Sheet**  
As of December 31, 2018

	Dec 31, 18
186000 · Carlock Build	220,287.58
18700 · RF Gateway Upgrade	65,883.63
<b>Total Fixed Assets</b>	<b>416,235.11</b>
<b>TOTAL ASSETS</b>	<b>612,667.43</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
201000 · Accounts Payable	125,467.70
<b>Total Accounts Payable</b>	125,467.70
<b>Credit Cards</b>	
110000 · BETTER BANKS - VISA ACCOUNT	
110001 · Evan Perley - BB Visa 4513	22.30
<b>Total 110000 · BETTER BANKS - VISA ACCOUNT</b>	22.30
<b>Total Credit Cards</b>	22.30
<b>Other Current Liabilities</b>	
201600 · State Income Tax Payable	2,705.00
240000 · Current Portion LT Debt	222,830.68
<b>Total Other Current Liabilities</b>	225,535.68
<b>Total Current Liabilities</b>	351,025.68
<b>Long Term Liabilities</b>	
200970 · BB N/P #36454 Carlock Loan	275,150.00
251500 · LessCurrentPortionLTDebt	-222,830.68
28000 · N/P Better Banks Loan # 22644	199,132.24
29000 · N/P Better Banks Loan # 30386	33,575.28
30000 · N/P Better Banks Loan #34241	63,723.18
<b>Total Long Term Liabilities</b>	348,750.02
<b>Total Liabilities</b>	699,775.70
<b>Equity</b>	
310000 · Capital Stock	1,000.00
320000 · Stockholders Dist	-170,300.10
390000 · Retained Earnings	-93,049.16
Net Income	175,240.99
<b>Total Equity</b>	-87,108.27
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>612,667.43</b>

**Tel-Star Communications, Inc.**  
**Balance Sheet**  
 As of December 31, 2017

	Dec 31, 17
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
100100 · Checking - Better Banks 1021745	6,084.86
100200 · Cash in Busey	3,004.03
100300 · First Security Bank	854.82
100400 · Glasford State Bank	1,229.03
100700 · Money Market BB 89409	40,856.98
100800 · BB Savings Poles 224148	13,472.56
100900 · BB Save FranFees 224139	14,842.54
100901 · BB Savings McLeod 3000702	8,512.49
100950 · Morton Bank Acct # 2257939	54,623.93
100960 · Upgrade Account # 3057 747	24,001.07
<b>Total Checking/Savings</b>	167,482.31
<b>Accounts Receivable</b>	
130000 · Accounts Receivable	375.00
<b>Total Accounts Receivable</b>	375.00
<b>Other Current Assets</b>	
101000 · Petty Cash	150.00
120200 · A/R Mapleton City	-13,334.94
120300 · A/R Woodland Heights	-3,002.02
120500 · A/R Peoria	-54,110.85
120600 · A/R Tazewell	-32,797.65
120800 · A/R Woodford	-6,754.92
121100 · A/R Congerville	-3,703.16
121200 · A/R Goodfield	-4,009.87
121300 · A/R - Oaklawn	-8,660.26
130600 · A/R - PCI	1,470.00
<b>Total Other Current Assets</b>	-124,753.67
<b>Total Current Assets</b>	43,103.64
<b>Fixed Assets</b>	
145000 · 2010 Upgrade Bills	670,464.04
150500 · Cable System/ED/HannaCit	170,327.39
150600 · Cable System-Congerville	47,481.89
150700 · Cable System-Mapleton	60,039.29
150800 · Cable System-Woodland Ht	42,988.79
150801 · Cable System-LaRose	37,924.16
150803 · Cable System-Heritage Lk	164,552.96
150804 · Cable System-Lk Wind/HH	117,790.15
150805 · Cable System-Fox Creek	60,137.25
150806 · Cable System-LakeCamelot	68,900.21
150807 · Cable System-LowpointCas	31,838.23
150808 · Cable System-Kickapoo	75,000.00
151000 · Equipment	928,240.15
153100 · Tel-Star 2000 Mapleton	62,615.22
153200 · 2002 Digital Launch	49,707.73
153300 · 2003 MA Upgrades	313,741.25
153400 · Ford Rd Extension 2004	7,761.19
153500 · Fiber Project 2005	478,633.21
155000 · Buildings	14,721.93
157000 · Leasehold Improvements	86,210.01
171000 · Accumulated Depreciation	-4,011,662.92
181000 · 2013 Upgrade	230,230.59
182000 · 2014 Upgrade	696,211.94
183000 · Woodland Heights FTTH Project	3,347.77

**Tel-Star Communications, Inc.**  
**Balance Sheet**  
**As of December 31, 2017**

	<u>Dec 31, 17</u>
184000 · Walnut Point	61,674.84
185000 · Princeville Jubilee New Build	38,063.23
<b>Total Fixed Assets</b>	<b>506,940.50</b>
<b>TOTAL ASSETS</b>	<b>550,044.14</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
201000 · Accounts Payable	94,041.40
<b>Total Accounts Payable</b>	94,041.40
<b>Credit Cards</b>	
110000 · BETTER BANKS - VISA ACCOUNT	
110001 · Evan Perley - BB Visa 4513	22.30
<b>Total 110000 · BETTER BANKS - VISA ACCOUNT</b>	22.30
<b>Total Credit Cards</b>	22.30
<b>Other Current Liabilities</b>	
201600 · State Income Tax Payable	3,938.00
240000 · Current Portion LT Debt	147,169.14
<b>Total Other Current Liabilities</b>	151,107.14
<b>Total Current Liabilities</b>	245,170.84
<b>Long Term Liabilities</b>	
251500 · LessCurrentPortionLTDebt	-147,169.14
28000 · N/P Better Banks Loan # 22644	486,818.28
29000 · N/P Better Banks Loan # 30386	57,273.32
<b>Total Long Term Liabilities</b>	396,922.46
<b>Total Liabilities</b>	642,093.30
<b>Equity</b>	
310000 · Capital Stock	1,000.00
320000 · Stockholders Dist	-197,143.69
390000 · Retained Earnings	-153,477.58
Net Income	257,572.11
<b>Total Equity</b>	-92,049.16
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>550,044.14</b>

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Accrual Basis

Tel-Star Communications, Inc.

Account QuickReport

As of December 31, 2019

Type	Date	Num	Name	Memo	Split	Amount	Balance
<b>390000 · Retained Earnings</b>							-16,677.58
General Journal	01/01/2017	aje			320000 · Stockholders Dist	-136,800.00	-153,477.58
Closing Entry	12/31/2017					257,572.11	104,094.53
General Journal	01/01/2018	aje		close 2017	320000 · Stockholders Dist	-197,143.69	-93,049.16
Closing Entry	12/31/2018					175,240.99	82,191.83
General Journal	01/01/2019	aje			320000 · Stockholders Dist	-170,300.10	-88,108.27
Total 390000 · Retained Earnings						-71,430.69	-88,108.27
<b>TOTAL</b>						<b>-71,430.69</b>	<b>-88,108.27</b>

## David Chase

16210 Ravina Way, Naples, FL 34110

954-675-6590

Dchase85@yahoo.com

### Objective

Looking forward to bringing several years of construction experience to a reputable local company as I just recently relocated to Naples, FL.

### Professional Summary

A well-presented, hands on, pro-active Project Manager with 9 years of experience who has a relentless drive to have a broad impact rather than just deliver results. Possessing vast experience of coordinating and managing all project activity, providing clear guidance and leadership to others and ensuring that all legislative requirements are fully met. I am a confident communicator with strong interpersonal and analytical skills who thrives on social interaction and customer satisfaction.

### Areas of Expertise

Interpreting Architectural and Design Drawings

Budget Implementation and Cost Control

Engineering

Leadership, Training, and Team Building

Utility Project Engineering/Design

Commercial, Residential and Government Projects

Building/Highway/Runaway Codes

Directional Boring

Confined Space Safety and Training

Material Procurement and Vendor Relations

Subcontractor Management

Problem Resolution and Decision-Making

Network Design

City Utilities

811 Locating and Flagging

Fiber Optic Design and Implementation

### Experience

Perley Cable Construction, Inc. Metamora, IL

#### Engineering Project Manager

May 2012- January 2018

Promoted to Engineer and Project Manager. Managed and led large fiber optic/telecommunications projects in the US Government/military and telecommunication industry. Assumed full responsibility in conducting site visits, meeting with staff, and reviewing job requirements. Completed field notes, engineer of project, draft drawings, compose project bid, and submit pricing. Conducted labor analysis and performed extensive research on prevailing wage and per diem requirements. Gathered necessary documents and permits ensuring Davis-Bacon wage requirements are met, which include documentation and certified payroll. Allocated budget to fund operations, maximize investment, and optimize efficiency. Responsible for a team of 10 technicians. Coordinated temporary housing arrangements for the Construction Team, which normally consists of 7 to 10 people. Oversaw the logistics of transporting construction equipment and vehicles to job site. Planned and coordinated weekly safety training. Built long-term quality relationships with clients to generate referrals and new business opportunities.

## **David Chase**

16210 Ravina Way, Naples, FL 34110

954-675-6590

Dchase85@yahoo.com

### **Assistant Design Engineer and Integration Specialist**

January 2010- May 2012

Promoted to Assistant Design Engineer and Integration Specialist. Assisted with designing both inside and outside plant projects with relation to both general construction and underground construction. Worked directly with the crew to ensure maximum return on time when executing a plan of attack for completion of a project. Ensured projects were finished in a timely manner.

Solely responsible for ordering all project materials and worked with vendors and shippers to ensure on time delivery of project tools and materials. Handled all "on the fly" design changes made by customers that changed project scope of work and coordinated changes with construction team. Worked with aerial utility crews and managed safety with working with city telephone pole utilities.

### **Fiber Optic Technician**

February 2008- January 2010

Responsible for integrating outside plant construction with inside plant construction and routing fiber optic to point of termination. Tested and verified all network paths to ensure maximum connectivity with data centers. Performed general construction tasks in line with following all city building or government base codes with routing cables through lodging, offices, and high security network areas. Interacted with internal Project Managers both inside the organization as well as outside communication/civil engineering specialists to ensure all codes and needs are met.

### **Education**

Northern Virginia Community College, Woodbridge, VA

Associate of Science

Graduated in 2008

### **References**

**James Perley**, Owner of Perley Cable Construction Inc., (309)208-1696

**Jhon Hoffman**, Asst. Project Manager at Perley Cable Const., (309)696-7946

**Craig Chase**, Director of Operations at Entinu Communications, (846)373-3402

**Jeremy Sondrup**, Senior Project Manager at Goodman Networks, (469)215-9276

## **All Current Employees**

### **Troy T. Hoover, *Director of Engineering***

Troy has 22 years of experience in the telecommunications industry. He has a B.S. in Mathematics from Kentucky State University. He has worked in Engineering for all of the major MSO's in the United States. Troy has experience with multiple design platforms, including AutoCAD, Lode Data, Bentley, and SpatialNET. He is certified in Broadband Design and specializes in creating equipment spec files in Lode Data. Before signing on with ProDesign in 2017, Troy managed a staff of over 20 RF designers in a fast-paced high production design firm. He excels in managing large scale design projects.

### **Sam Walton, *Project/Design Manager***

Sam has 28 years of experience in the telecommunications industry. His early career involved installation, service and maintenance. He has been working as a designer and project manager since 1999 and has extensive experience in coax and fiber design.

### **Charles Sanders, *Designer***

Charles has 35 years of experience in the telecommunications industry. His early career involved aerial and underground construction and installation. His design experience includes designing and drafting coax and fiber systems.

### **Chris Cook, *Designer, Installer, Fiber Technician***

Chris has 22 years of experience in the telecommunications industry. Chris has a B.S. in Business Finance from UCF. His early career involved installation, service, and maintenance. He has experience working for multiple MSO's around the country and specializes in fiber splicing. Chris has worked on fiber audits for Sparklight in the past.

### **Jason Owen, *Designer***

Jason has 19 years of experience in the telecommunications industry. His early career involved installation, fiber splicing, service technician, and maintenance. His design experience includes designing and drafting in AutoCAD and Lode and troubleshooting SpatialNET issues.

### **Thomas Jackson, *Designer***

Thomas has worked in the telecommunications industry for 15 years. His experience ranges from fiber telephone and fiber cable to designing and drafting coax plant.

### **David Chase, *Designer***

David has 10 years of experience in the telecommunications industry. His experience includes full system fiber audits for Sparklight, headend management, and design and installation of both FTT(x) and coax for MDUs (residential and military bases).

### **Sara Shemkus, *Designer***

Sara has 9 years of experience in the telecommunications industry. She has her B.A. in International Relations. Her experience includes installation and fiber splicing, as well as designing and drafting coax plant.

**RICHARD O'NEIL**  
**Home: 215 West Dotty Ann Lane**  
**Rupert, ID 83350**  
**Cell # 775-276-8147**  
**roneilnv@gmail.com**

**EXPERIENCE:**

- 2015-Present** OSP Compliance Officer, Suddenlink/Altice USA, Truckee, CA  
Evaluate, train and mentor employee's for efficiency and education in their roles. Trouble shooting and maintain systems composed of microwave, fiber, cell modems, terminal servers, digital multi-plexers and all aspects of fiber, coax system and electronics. Including FTTH, Commercial, Infrastructural Modification, Node Splits, and plant extensions. Oversee contractors and OSP on projects. Manage crews to construct and maintain FTTH, HFC and coaxial transportation of audio/video and data systems. Responsible for OSP compliance with the FCC. Maintain video, internet and phone services for customers.
- 2011-2015** CATV Project Manager, Project Mutual Telephone, Rupert , ID  
Responsible for forward and reverse of coaxial plant, Multicast IP TV over DSL. Provide technical support and direction to communication field crew. Design and budgeting for coaxial and fiber plant. Participated in the budgeting, purchasing, and installation of all communication equipment.
- 2008-2011** Contract/Consultant Engineer/Project Manager, MacTech  
Contracted to St. Martin Cable TV. St. Martin, FWI  
Responsibilities included deployment and activation of fiber, HFC, and coaxial systems, provided training, direction and leadership to the system technical department while maintaining system integrity and overseeing operations of construction, installations, service maintenance, warehousing, engineering for existing system, purchasing, budgeting, staff development, business plan development, and assisting with capital projects. Initiating deployment of internet/VOIP on St. Martin Island in the Caribbean. Maintained headend HFC, electrical, security and HVAC systems. Participated with Cox Communication's extensive fiber expansion and upgrade in Las Vegas, NV.
- 2007-2008** Communications Technician, Newmont Mining, Winnemucca, NV  
Troubleshoot, operate, and maintain systems composed of microwave, fiber, two-way radios, leased circuits, cell modems, SCADA radios, terminal servers, digital multiplexers, and alarm systems Responsible for testing and maintaining on site DC power systems including batteries (12V, 24V, -48V), rectifiers, 15-25KW generators, transfer switches, fuse panels, solar panels and grounding.

**2003 – 2007** West Coast Regional Engineer, Rapid Communications, NV  
Accountable for building, wiring and deploying head end sites and satellite farms from 1.3 meter to Simulsat satellite dish and antenna towers for over the air signals, Skilled in NAS, NASRAC, CLASSIC and QUICK TAKE digital services and conversions from SSD and QUICK TAKE to NAS and NASRAQ. Install, operate and maintain EAS (Emergency Alert System) ie; public address system from southern California to West Virginia. Managed crews to construct and maintain fiber optic HFC and coaxial transportation of audio/video and data systems. Extensive experience with fiber optic equipment. Coordinated preparation of the capital and operating budget process, monitored activity throughout the year to ensure capital and operating expenses remained controlled, including negotiating with contractors and vendors to achieve bids within budget. Maintained compliance with FCC standards.

**1998-2003** Plant Supervisor, Lead Technician, Suntel/Mallard Communications, Winnemucca, NV. Responsible for customer service, diagnosing and correcting problems throughout the system. Accountable for design and mapping of CATV systems. Responsible for setting up receiving, processing and the rebroadcast of video and audio radio frequencies. Designing, maintaining and splicing fiber optics.

**1997-1998** Regional Technician, Blackstone Cable, Soda Springs, ID. Maintained receive, process, combined, transport and distribute CATV signals. Diagnosed and corrected problems through out systems.

#### **CERTIFIED COURSES:**

- *Fiber Optics Fusion Splicing*
- *American Rescue Institute-Fall Protection and Climbing Safety*
- *Fiber Optic Design, Installation and Maintenance Course*
- *Technical Quality and Customer Service*
- *Operation and Maintenance of Systems*
- *Customer Service Training Course*
- *CLI and Leakage Training*
- *Distribution System Training*

#### **QUALIFICATIONS and SKILLS:**

- *Knowledgeable of radio communications equipment, GPS systems, Cisco, microwave, fiber, digital multiplexers, PBX/call managers,*
- *30+ years in the telecommunication field*
- *Great communication skills.*
- *Self-motivated, ambitious, reliable, and a team player.*

**PERSONAL REFERENCES:**

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