

Writer's Direct Dial Number: (850) 521-1706
Writer's E-Mail Address: bkeating@gunster.com

August 10, 2020

BY E-PORTAL

Mr. Adam Teitzman
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

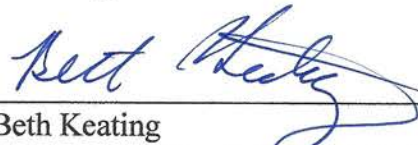
Re: Docket No. 20200004-GU – Natural Gas Conservation Cost Recovery Clause

Dear Mr. Teitzman:

Attached for filing, please find Sebring Gas System's Petition for Approval of Conservation Cost Recovery Factors, along with the Testimony and Exhibit JMH-2 of Mr. Jerry Melendy on behalf of the Company. Sebring respectfully asks that the Commission accept this filing as if timely made.

Thank you for your assistance with this filing. As always, please don't hesitate to let me know if you have any questions whatsoever.

Sincerely,



Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301
(850) 521-1706

MEK
cc: Parties of Record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Natural Gas Conservation Cost)
Recovery Clause)
_____)

Docket No. 20200004-GU
Filed: August 10, 2020

**PETITION FOR APPROVAL OF SEBRING GAS SYSTEM, INC.' S
CONSERVATION COST RECOVERY FACTORS**

Sebring Gas System, Inc. (“the Company”), through undersigned counsel and pursuant to the requirements of this docket, hereby petitions the Commission to accept this Petition as if timely filed and to approve its conservation cost recovery factors and amounts as identified herein for the period January 2021 through December 2021. In support hereof, the Company states:

1) The Company is a natural gas utility company within the jurisdiction of this Commission. Its exact name and principal business address is:

Sebring Gas System, Inc.
3515 U.S. Highway 27 South
Sebring, FL 33870

2) The name and address of the person authorized to receive notices and communications with respect to this Petition are:

Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301

Jerry H. Melendy
Sebring Gas System, Inc.
3515 U.S. Highway 27 South
Sebring, FL 33870

3) Pursuant to the requirements of this Docket, the Company has pre-filed testimony and the conservation cost recovery forms (Composite Exhibit JHM-2) supplied by the Commission Staff in a manner consistent with the Commission Staff's instructions.

4) As indicated in the pre-filed forms, the recoverable conservation costs for the period January 2021 through December 2021 are projected to be \$27,934. The estimated conservation costs recovery true-up amount for the period January 2020 through December 2020 is an over-recovery of \$1,884.

5) The resulting net total projected conservation costs to be recovered for the period January 2021 through December 2021 are \$26,050. Based upon projected sales, the appropriate conservation cost recovery factors for the period January 2021 through December 2021 are as follows:

TS-1	\$.10222
TS-2	\$.03987
TS-3	\$.02533
TS-4	\$.02339

WHEREFORE, Sebring Gas System, Inc. respectfully requests that this Commission accept this Petition as if timely filed and to approve the foregoing conservation cost recovery factors to be applied to customer bills for the period January 2021 through December 2021 and to billings thereafter until other conservation costs recovery factors are approved by the Commission.

DATED this 10th day of August 2020.

Respectfully submitted,



Beth Keating

Gunster, Yoakley & Stewart

215 South Monroe St., Suite 601

Tallahassee, FL 32301


(850) 521-1706

Attorneys for Sebring Gas System, Inc.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished by Electronic Mail to the following parties of record this 10th day of August, 2020:

Florida Public Utilities Company Mike Cassel 208 Wildlight Ave. Yulee FL 32097 mcassel@fpuc.com	MacFarlane Ferguson Law Firm Andrew Brown/Thomas R. Farrior P.O. Box 1531 Tampa, FL 33601-1531 trf@macfar.com AB@macfar.com
Gabriella Passidomo Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399 gpassido@psc.state.fl.us	Office of Public Counsel J.R.Kelly/Charles Rehwinkel c/o The Florida Legislature 111 West Madison Street, Room 812 Tallahassee, FL 32399-1400 kelly.jr@leg.state.fl.us Rehwinkel.Charles@leg.state.fl.us
Peoples Gas System Paula Brown/Karen Bramley P.O. Box 111 Tampa, FL 33601-0111 regdept@tecoenergy.com KLBramley@tecoenergy.com	St. Joe Natural Gas Company, Inc. Andy Shoaf P.O. Box 549 Port St. Joe, FL 32457-0549 Andy@stjoegas.com
Florida City Gas Kurt Howard Senior Director and General Manager 700 Universe Boulevard Juno Beach, FL 33408 Kurt.Howard@FPL.com	Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 Highway 27 South Sebring FL 33870 jmelendy@floridasbestgas.com
Christopher T. Wright Florida Power & Light Company 700 Universe Boulevard (JB/LAW) Juno Beach, Florida 33408	



Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **In Re: Energy Conservation Cost Recovery Factors**

3 **Direct Testimony of Jerry H. Melendy, Jr.**

4 **On Behalf of**

5 **Sebring Gas System, Inc.**

6 **Docket No.20200004-GU**

7 **August 10, 2020**

8

9 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

10 A. My name is Jerry H. Melendy, Jr. My business address is Sebring
11 Gas System, Inc., US Highway 27 South, Sebring, FL 33870.

12 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

13 A. I am President of Sebring Gas Company, Inc. (the "Company").

14 **Q. ARE YOU FAMILIAR WITH THE COMPANY'S APPROVED**
15 **ENERGY CONSERVATION PROGRAMS AND THE REVENUES**
16 **AND COSTS THAT ARE ASSOCIATED WITH THESE**
17 **PROGRAMS?**

18 A. Yes.

19 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
20 **DOCKET?**

21 A. My testimony will present actual and projected expenditures and
22 revenues related to promoting and administering the Company's
23 energy conservation programs in 2020 and 2021. I will provide the

1 adjusted net true-up amount associated with program administration
2 for the January 2020 through December 2020 period. Actual program
3 costs are provided for the period January 1, 2020 through July 31,
4 2020, as well as the costs the Company expects to incur from August
5 1, 2020 through December 31, 2020. I will also indicate the total costs
6 the Company seeks to recover through its conservation factors during
7 the period January 1, 2021 through December 31, 2021. Finally, I will
8 also propose the energy conservation cost recovery factors which,
9 when applied to consumer bills during the period January 1, 2021
10 through December 31, 2021, will permit recovery of the Company's
11 total conservation costs.

12 **Q. HAVE YOU PREPARED A SUMMARY OF THE COMPANY'S**
13 **CONSERVATION PROGRAMS AND THE COSTS ASSOCIATED**
14 **WITH THESE PROGRAMS?**

15 A. Yes. Summaries of the Company's six approved programs are
16 included in Schedule C-4 of Exhibit JHM-2 Included are the
17 Residential New Construction Program, the Residential Appliance
18 Replacement Program, the Residential Appliance Retention Program,
19 the Commercial New Construction Program, the Commercial
20 Appliance Replacement Program and the Commercial Retention
21 Program.

- 1 **Q. HAVE YOU PREPARED SCHEDULES THAT INCLUDE THE**
2 **COMPANY'S CONSERVATION PROGRAM EXPENDITURES FOR**
3 **THE CURRENT (2018) AND PROJECTED (2019) PERIODS?**
- 4 A. Yes. Schedule C-3, Exhibit JHM-1 provides actual conservation
5 expenses for the January 2020 through July 2020 period and
6 projected expenses for the January 2020 through December period.
7 Projected expenses for the January 2021 through December 2021
8 period are included in Schedule C-2, Exhibit JHM-2.
- 9 **Q. HAVE YOU PREPARED A SCHEDULE THAT INCLUDES THE**
10 **COMPANY'S CONSERVATION RELATED REVENUES FOR 2019?**
- 11 A. Yes. Schedule C-3 (page 4 of 5), Exhibit JHM-2, provides actual
12 conservation revenue for the January 2020 through July 2020 period,
13 and projected conservation revenues for the August 2020 through
14 December 2020 period.
- 15 **Q. WHAT IS THE COMPANY'S ESTIMATED TRUE-UP FOR THE**
16 **PERIOD JANUARY 1, 2020 THROUGH DECEMBER 31, 2020?**
- 17 A. The Company is over-recovered by \$1,884 as calculated on Schedule
18 C-3, Page 4, Line 11, Exhibit JHM-2.
- 19 **Q. WHAT IS THE TOTAL COST THE COMPANY SEEKS TO**
20 **RECOVER DURING THE PERIOD JANUARY 1, 2021 THROUGH**
21 **DECEMBER 31, 2021?**
- 22 A. As indicated on Schedule C-1, Exhibit JHM-2, the Company seeks to
23 recover \$26,050 during the referenced period. This amount represents

1 the projected costs of \$27,934 to be incurred during 2021, plus the
2 estimated true-up of \$(1,884) for calendar year 2020.

3 **Q. WHAT ARE THE COMPANY'S PROPOSED ENERGY**
4 **CONSERVATION COST RECOVERY FACTORS FOR EACH RATE**
5 **CLASS FOR THE JANUARY 2021 THROUGH DECEMBER 2021**
6 **PERIOD?**

7 A. Schedule C-1, Exhibit JHM-2, provides the calculation of the
8 Company's proposed ECCR factors for 2021.

9 The Conservation Adjustment Factors per therm for Sebring Gas
10 System are:

11	TS-1	\$.10222
12	TS-2	\$.03987
13	TS-3	\$.02533
14	TS-4	\$.02339

15 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

16 A. Yes.

ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
JANUARY 2021 THROUGH DECEMBER 2021

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	\$ 27,934
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	\$ (1,884)
3. TOTAL (LINE 1 AND 2)	\$ 26,050

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	DELIVERY CHARGE	TOTAL CUST & DELIVERY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
TS-1	7,063	42,986	\$89,715	\$31,523	\$121,238	\$4,372	3.61%	0.10171	1.00503	0.10222
TS-2	665	21,935	\$13,174	\$10,957	\$24,131	\$870	3.61%	0.03967	1.00503	0.03987
TS-3	1,152	387,047	\$80,621	\$189,856	\$270,476	\$9,754	3.61%	0.02520	1.00503	0.02533
TS-4	493	474,937	\$110,826	\$195,701	\$306,526	\$11,054	3.61%	0.02327	1.00503	0.02339
TOTAL	9,373	926,904	\$294,335	\$428,037	\$722,372	\$26,050				

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2021 THROUGH DECEMBER 2021

PROGRAM	CAPITAL INVESTMENT	PAYROLL	MATERIAL & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION	\$0	\$2,327	\$0	\$0	\$1,500	\$275	\$0	\$0	\$4,102
2 RESIDENTIAL APPLIANCE REPLACEMENT	\$0	\$2,327	\$0	\$0	\$7,525	\$275	\$0	\$0	\$10,127
3 RESIDENTIAL APPLIANCE RETENTION	\$0	\$2,327	\$0	\$0	\$1,300	\$275	\$0	\$0	\$3,902
4 COMMERCIAL NEW CONSTRUCTION	\$0	\$2,327	\$0	\$0	\$0	\$275	\$0	\$0	\$2,602
5 COMMERCIAL APPLIANCE REPLACEMENT	\$0	\$2,327	\$0	\$0	\$1,000	\$275	\$0	\$0	\$3,602
6 COMMERCIAL RETENTION	\$0	\$2,327	\$0	\$0	\$1,000	\$275	\$0	\$0	\$3,602
PROGRAM COSTS	\$0	\$13,959	\$0	\$0	\$12,325	\$1,650	\$0	\$0	\$27,934

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2020 THROUGH DECEMBER 2020

<u>PROGRAM</u>	<u>CAPITAL INVESTMENT</u>	<u>PAYROLL</u>	<u>MATERIAL & SUPPLIES</u>	<u>ADVERTISING</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION									
A. ACTUAL	\$0	\$1,234	\$0	\$0	\$1,100	\$50	\$0	\$0	\$2,384
B. ESTIMATED	\$0	\$881	\$0	\$0	\$1,500	\$200	\$0	\$0	\$2,581
TOTAL	\$0	\$2,115	\$0	\$0	\$2,600	\$250	\$0	\$0	\$4,965
2 RESIDENTIAL APPLIANCE REPLACEMENT									
A. ACTUAL	\$0	\$1,234	\$0	\$0	\$4,275	\$50	\$0	\$0	\$5,559
B. ESTIMATED	\$0	\$881	\$0	\$0	\$1,700	\$200	\$0	\$0	\$2,781
TOTAL	\$0	\$2,115	\$0	\$0	\$5,975	\$250	\$0	\$0	\$8,340
3 RESIDENTIAL APPLIANCE RETENTION									
A. ACTUAL	\$0	\$1,234	\$0	\$0	\$600	\$50	\$0	\$0	\$1,884
B. ESTIMATED	\$0	\$881	\$0	\$0	\$400	\$200	\$0	\$0	\$1,481
TOTAL	\$0	\$2,115	\$0	\$0	\$1,000	\$250	\$0	\$0	\$3,365
4 COMMERCIAL NEW CONSTRUCTION									
A. ACTUAL	\$0	\$1,234	\$0	\$0	\$10,000	\$50	\$0	\$0	\$11,284
B. ESTIMATED	\$0	\$881	\$0	\$0	\$0	\$200	\$0	\$0	\$1,081
TOTAL	\$0	\$2,115	\$0	\$0	\$10,000	\$250	\$0	\$0	\$12,365
SUB-TOTAL	\$0	\$8,460	\$0	\$0	\$19,575	\$1,000	\$0	\$0	\$29,035

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2020 THROUGH DECEMBER 2020

<u>PROGRAM</u>	CAPITAL INVESTMENT	PAYROLL	MATERIAL & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	\$0	\$8,460	\$0	\$0	\$19,575	\$1,000	\$0	\$0	\$29,035
5 COMMERCIAL APPLIANCE REPLACE									
A. ACTUAL	\$0	\$1,234	\$0	\$0	\$0	\$50	\$0	\$0	\$1,284
B. ESTIMATED	\$0	\$881	\$0	\$0	\$2,000	\$200	\$0	\$0	\$3,081
TOTAL	\$0	\$2,115	\$0	\$0	\$2,000	\$250	\$0	\$0	\$4,365
6 COMMERCIAL RETENTION									
A. ACTUAL	\$0	\$1,234	\$0	\$0	\$821	\$50	\$0	\$0	\$2,105
B. ESTIMATED	\$0	\$881	\$0	\$0	\$2,000	\$200	\$0	\$0	\$3,081
TOTAL	\$0	\$2,115	\$0	\$0	\$2,821	\$250	\$0	\$0	\$5,186
PROGRAM COSTS	\$0	\$12,690	\$0	\$0	\$24,396	\$1,500	\$0	\$0	\$38,586

CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL / ESTIMATED
JANUARY 2020 THROUGH DECEMBER 2020

PROGRAM	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION	\$173	\$174	\$174	\$174	\$232	\$175	\$1,282	\$275	\$175	\$1,032	\$275	\$824	\$4,965
2 RESIDENTIAL APPLIANCE REPLACEMENT	\$173	\$174	\$174	\$174	\$3,682	\$175	\$1,007	\$275	\$1,050	\$182	\$1,100	\$174	\$8,340
3 RESIDENTIAL CUSTOMER RETENTION	\$173	\$174	\$174	\$174	\$332	\$675	\$182	\$275	\$175	\$382	\$475	\$174	\$3,365
4 COMMERCIAL NEW CONSTRUCTION	\$173	\$174	\$174	\$174	\$232	\$10,175	\$182	\$275	\$175	\$182	\$275	\$174	\$12,365
5 COMMERCIAL APPLIANCE REPLACE	\$173	\$174	\$174	\$174	\$232	\$175	\$182	\$275	\$175	\$182	\$2,275	\$174	\$4,365
6 COMMERCIAL RETENTION	\$173	\$174	\$174	\$174	\$1,053	\$175	\$182	\$275	\$175	\$2,182	\$275	\$174	\$5,186
TOTAL ALL PROGRAMS	\$1,038	\$1,044	\$1,044	\$1,044	\$5,763	\$11,550	\$3,017	\$1,650	\$1,925	\$4,142	\$4,675	\$1,694	\$38,586

ENERGY CONSERVATION ADJUSTMENT
JANUARY 2020 THROUGH DECEMBER 2020

CONSERVATION REVENUES	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER PROGRAM REV	0	0	0	0	0	0	0	0	0	0	0	0	0
1. ECCR REVENUE	(5,159)	(4,200)	(4,282)	(3,095)	(3,179)	(3,488)	(3,441)	(3,495)	(3,335)	(3,598)	(3,460)	(4,574)	(45,306)
2. CONSERV. ADJ. REV. (NET OF REV. TAXES)	26	21	21	15	16	17	17	17	17	18	17	23	225
3. TOTAL REVENUES	(5,133)	(4,179)	(4,261)	(3,080)	(3,163)	(3,471)	(3,424)	(3,478)	(3,318)	(3,580)	(3,443)	(4,551)	(45,081)
4. PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	385	385	385	385	385	385	385	385	385	385	385	385	4,623
5. CONSERV. REVS. APPLIC. TO PERIOD	(4,748)	(3,794)	(3,876)	(2,695)	(2,778)	(3,086)	(3,039)	(3,093)	(2,933)	(3,195)	(3,058)	(4,166)	(40,458)
6. CONSERVATION EXPS. (FORM C-3, PAGE 3)	1,038	1,044	1,044	1,044	5,763	11,550	3,017	1,650	1,925	4,142	4,675	1,694	38,586
7. TRUE-UP THIS PERIOD	(3,710)	(2,750)	(2,832)	(1,651)	2,985	8,464	(22)	(1,443)	(1,008)	947	1,617	(2,472)	(1,872)
8. INTEREST THIS PERIOD (C-3, PAGE 5)	3	(1)	(7)	(6)	(0)	(0)	0	0	(0)	(0)	(0)	(0)	(12)
9. TRUE-UP & INT BEGIN OF MONTH	4,623	531	(2,605)	(5,829)	(7,871)	(5,271)	2,808	2,401	573	(820)	(258)	974	
10. PRIOR TRUE-UP COLLECT / (REFUND)	(385)	(385)	(385)	(385)	(385)	(385)	(385)	(385)	(385)	(385)	(385)	(385)	
11. END OF PERIOD TOTAL NET TRUE-UP	531	(2,605)	(5,829)	(7,871)	(5,271)	2,808	2,401	573	(820)	(258)	974	(1,884)	(1,884)

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Residential New Construction Program

Program Description

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of Sebring Gas System, Inc. (the Company)'s service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Current Approved Allowances

\$350 Gas Storage Tank Water Heating
\$400 Gas High Efficiency Storage tank Water Heater
\$550 Tankless Water Heating
\$500 Gas Heating
\$150 Gas Cooking
\$100 Gas Clothes Drying

Program Projections

For the twelve-month period of January through December 2020, the Company estimates that the following allowances will be paid for the Residential New Home Construction Program:

Tankless Water Heating: 2 allowances at \$550 each for a total of \$1,100.

Gas Cooking: 2 allowances at \$150 each for a total of \$ 300.

Gas Clothes Drying: 1 allowances at \$100 each for a total of \$ 100.

The total estimated allowances for the Residential New Home Construction Program are \$6,200.

Program Fiscal Expenditures

For the twelve-month period of January through December 2021, the Company estimates expenses of the Residential New Home Construction Program to be \$4,102.

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Residential Appliance Replacement Program

Program Description

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas appliances through the purchase of energy efficient natural gas appliances.

Current Approved Allowances

\$500 Gas Storage Tank Water Heating
\$550 Gas High Efficiency Storage tank Water Heater
\$675 Tankless Water Heating
\$725 Gas Heating
\$200 Gas Cooking
\$150 Gas Clothes Drying

Program Projections

For the twelve-month period of January through December 2020, the Company estimates that the following allowances will be paid for Residential Appliance Replacement Program:

High Efficiency Tank Water Heater: 1 allowance for \$550.

Tankless Water Heating: 9 allowances at \$675 each for a total of \$6,075.

Gas Cooking: 3 allowances at \$200 each for a total of \$600.

Gas Clothes Drying: 2 allowances at \$150 each for a total of \$300.

The total estimated allowances for the Residential Appliance Replacement Program are \$7,525.

Program Fiscal Expenditures

For the twelve-month period of January through December 2021, the Company estimates expenses of the Residential Appliance Replacement Program to be \$10,127.

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Residential Appliance Retention Program

Program Description

This program is designed to encourage existing customers to continue to use natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our county's resources effectively, this program offers cash allowances to the customer.

Current Approved Allowances

\$350 Gas Storage Tank Water Heating
\$400 Gas High Efficiency Storage tank Water Heater
\$550 Tankless Water Heating
\$500 Gas Heating
\$100 Gas Cooking
\$100 Gas Clothes Drying

Program Projections

For the twelve-month period of January through December 2020, the Company estimates that the following allowances will be paid for Residential Appliance Retention Program:

Gas High Efficiency Storage Tank Water Heater: 2 allowance for \$800.

Tankless Water Heating: 0 allowances at \$550 each for a total of \$0.

Gas Cooking: 3 allowances at \$100 each for a total of \$300.

Gas Clothes Drying: 2 allowances at \$100 each for a total of \$200.

The total estimated allowances for the Residential Appliance Retention Program are \$1,300.

Program Fiscal Expenditures

For the twelve-month period of January through December 2021, the Company estimates expenses of the Residential Appliance Retention Program to be \$3,902.

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Conservation Education Program

Program Description

The object of this program is to inform consumers about the Company's energy conservation programs and provide general information on energy efficiency measures that will reduce energy consumption and costs.

Program Activity and Projections:

The Company continues to communicate with several homebuilders, appliance retailers and contractors in its service area to provide information on its programs. The Company attends local builder association meetings, participating in their events. The Company continues to use a part-time outside contract sales group in an attempt to increase program participation. In 2009, the Company began participation in the Get Gas Florida consumer education program supported by the Florida Natural Gas Association. In the year 2010 the Company began a program of direct mailings to inform the public located within its service area of the benefit of using natural gas and the awareness of the programs offered by the Company.

Program Fiscal Expenditures:

The Company books any expenditures for the education program to the various incentive programs.

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Small Commercial Food Service

Program Description

This program is designed to encourage owners and operators of Small Commercial Food Service establishments to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates.

Current Approved Allowances

New Construction: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,000
Tankless W/H	\$2,000
Range/Oven	\$1,000
Fryer	\$3,000

Replacement: 100% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,500
Range/Oven	\$1,500
Fryer	\$3,000

**Sebring Gas System, Inc.
Program Description and Progress**

Program Title

Large Commercial Non-Food Service

Program Description

This program is designed to encourage owners and operators of Large Commercial Non-Food Service establishments to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates.

Current Approved Allowances

New Construction: 50% of the purchase and installation cost up to the amounts below.

Tank W/H \$1,500

Tankless W/H \$2,000

Replacement: 100% of the purchase and installation cost up to the amounts below.

Tank W/H \$2,000

Tankless W/H \$2,500

Retention: 50% of the purchase and installation cost up to the amounts below.

Tank W/H \$1,500

Tankless W/H \$2,000

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Large Commercial Food Service

Program Description

This program is designed to encourage owners and operators of Large Commercial Food Service establishments to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates.

Current Approved Allowances

New Construction: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,000
Range/Oven	\$1,500
Fryer	\$3,000

Replacement: 100% of the purchase and installation cost up to the amounts below.

Tank W/H	\$2,000
Tankless W/H	\$2,500
Range/Oven	\$1,500
Fryer	\$3,000

Retention: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,000
Range/Oven	\$1,500
Fryer	\$3,000

**Sebring Gas System, Inc.
Program Description and Progress**

Program Title

Large Commercial Hospitality

Program Description

This program is designed to encourage owners and operators of Large Commercial Hospitality establishments to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates.

Current Approved Allowances

New Construction: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,000
Range/Oven	\$1,500
Fryer	\$3,000
Dryer	\$1,500

Replacement: 100% of the purchase and installation cost up to the amounts below.

Tank W/H	\$2,000
Tankless W/H	\$2,500
Range/Oven	\$1,500
Fryer	\$3,000
Dryer	\$1,500

Large Commercial Hospitality Program, continued from page 16 of 19

Retention: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,000
Range/Oven	\$1,500
Fryer	\$3,000
Dryer	\$1,500

**Sebring Gas System, Inc.
Program Description and Progress**

Program Title

Large Commercial Cleaning Service

Program Description

This program is designed to encourage owners and operators of Large Commercial Hospitality establishments to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates.

Current Approved Allowances

New Construction: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,000
Dryer	\$1,500

Replacement: 100% of the purchase and installation cost up to the amounts below.

Tank W/H	\$2,000
Tankless W/H	\$2,500
Range/Oven	\$1,500

Retention: 50% of the purchase and installation cost up to the amounts below.

Tank W/H	\$1,500
Tankless W/H	\$2,000
Dryer	\$1,500

Sebring Gas System, Inc.
Program Description and Progress

Program Projections

For the twelve-month period of January through December 2021, the Company estimates that the following allowances will be paid for the Commercial Rebate Programs:

Commercial New Construction:	\$ 00
Commercial Appliance Replacement	\$ 1,000
Commercial Retention	\$ 1,000

Program Fiscal Expenditures

For the twelve-month period of January through December 2021, the Company estimates expenses of the Commercial Rebate Programs to be \$9,806.