

21 West Church Street  
Jacksonville, Florida 32202-3139

July 7<sup>th</sup> 2021



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Commission Clerk  
Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

Commission Clerk:

On behalf of JEA, please accept the 2021 Ten-Year Site Plan – Data Request #2.

If you have any questions, please contact me by email at [landsg@jea.com](mailto:landsg@jea.com).

Sincerely,

A handwritten signature in black ink, appearing to read "S. Landaeta".

Stephany Landaeta Gutierrez  
Associate Engineer  
JEA



Review of the 2021 Ten-Year Site Plans for Florida's Electric Utilities –  
Staff's Data Request #2

Please respond to the following questions, which constitute Staff's Data Request #2.

1. **Please explain how your Company's Sales to Residential, Commercial, and Industrial classes, as well as the Total Sales to Ultimate Customers, were affected by the COVID-19 Pandemic so far.**

During the past year, COVID-19 had the biggest impact on the demand load. Having businesses transitioning to remote-working, JEA observed an increase in Residential sales, but a decline in Commercial and Industrial sales. COVID-19 impact resulted in a decline in the overall CY2020 sales by 0.17% from CY2019.

2. **Please discuss your Company's expectation of the potential impact of the COVID- 19 Pandemic and the economic recovery on your Company's Total Sales to Ultimate Customers in 2021 and 2022.**

JEA is observing that sales are gradually returning to pre-COVID levels. JEA's calendar YTD sales as of May 2021 are 0.45% higher as compared to the first 5 months in 2020. Recent economic projections for Duval County from Moody's Analytics are also returning to pre-COVID levels. While JEA projects a growth in Total Sales for 2021 and 2022, the growth is slightly lower than JEA's 2020 forecast and will not return to its pre-COVID/2020 sales projection level until 2024.

3. **Please discuss your Company's expectation of the potential impact of the increasing society-wide awareness of the Climate Change issue on your Company's Total Sales to Ultimate Customers in the near future.**

JEA cannot anticipate the potential impact this may have at this time. JEA will continue to monitor and learn more about its customers' behavior in order to identify a way where such impact could be analyzed and studied.

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**4. Please discuss your Company's expectation of the potential impact of the increased utilization of the electric vehicles in your service area on the Company's Total Sales to Ultimate Customers in the near future.**

JEA expects EV specific demand to increase as EV utilization continues to penetrate the transportation mix. In Duval County, JEA continues to see a small but steady growth of EV utilization each year. Registration data indicates that JEA's service area lags slightly behind the state adoption rate of approximately 3% per year.

JEA expects Total Sales to increase in coming years, as the benefits of electric transportation become more widely accepted. Current adoption is tempered by limited vehicle availability and consumer awareness. Utility programming was introduced in June 2021 to bolster consumer awareness and encourage auto dealerships to fully engage the growing consumer interest.