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Public Service Commission

September 28, 2021

Mr. Joel T. Baker
700 Universe Boulevard
Juno Beach, FL 33408-0402
joel.baker@fpl.com

**STAFF'S FIRST DATA REQUEST
VIA EMAIL**

Re: Docket No. 20210132-EG - Petition of Florida Power & Light Company for approval to integrate 2020-2024 demand-side management plans and approval of regulatory asset.

Dear Mr. Baker:

By this letter, Commission staff requests that Florida Power & Light (FPL or Utility) provide responses to the follow data request.

1. In part, the petition at Paragraph 13 of the Company's petition states "FPL recently launched new industry-leading versions of both residential and business surveys which leverage customers' hourly meter data and specialized algorithms to provided enhance individually tailored savings suggestions."
 - a. Please identify the specific DSM Program(s) these surveys are offered under.
 - b. Are these survey tools available to all customers in all FPL service areas? If not, provide a detailed response identifying any portion of FPL's service territory where these tools are not yet available. If applicable, please state when these survey tools will be available to all customers.

2. Please refer to Paragraph 16 of the Company's petition.
 - a. In part, the petition at Paragraph 16 of the Company's petition states "The Integrated DSM Plan brings new programs to customers in the Gulf area." Describe the marketing efforts and specifically-targeted initiatives that were developed to promote these programs to the customers in the Gulf area.
 - b. Explain how FPL will inform customers of modified Programs.
 - c. Has FPL engaged in discussions with the vendor-partners in the Gulf service territory that offered the Energy Select program about continuing the relationship with FPL in order to programs offered under the proposed integrated DSM Plan? If so, please summarize the discussion. If not, please explain why not?

- d. Describe what actions FPL has taken to maintain or expand the number of vendors participating in offering DSM programs under the proposed integrated DSM Plan in FPL's legacy service territory.
 - e. Describe what actions FPL has taken to maintain or expand the number of vendors participating in offering DSM programs under the proposed integrated DSM Plan in Gulf's former service territory.
3. In part, the petition at Paragraph 20 of the Company's petition states "recent rate analysis indicates 24% of customers enrolled in the [Energy Select] program would save by switching to Gulf's standard residential rate assuming their energy usage remains the same." Please answer the following:
 - a. Were the results of this analysis shared with the customers enrolled in the [Energy Select] program that could save by switching? Why or why not?
 - b. Please describe to efforts FPL is undertaking, or plans to undertake once approvals are granted, to migrate Energy Select customers to the Residential On Call program, or other program(s) to meet their needs.
4. In part, the petition at Paragraph 22 of the Company's petition states that the capital assets of Gulf's legacy Energy Select program would be retired on December 31, 2021. Please answer the following:
 - a. Please provide an explanation of how FPL calculated the \$22 million dollar value and provide a breakdown of these costs for each type of equipment mentioned in Paragraph 22 and all other costs.
 - b. Please provide a breakdown of the \$22 million dollar capital asset balance, by account type, including both investment and net salvage value.
 - c. What portion of the asset balance is installed equipment? Discuss whether this installed equipment will remain where it is, or will be removed.
 - d. What portion of the asset balance is equipment that is new and never installed (i.e., warehoused items)? Discuss whether any portion of the warehoused items could be used by FPL to support another DSM program, or used by FPL in research and development.
 - e. Discuss whether any portion of the new and never installed items could be sold to another electric utility.
 - f. FPL is proposing to amortize the capital assets of Gulf's legacy Energy Select program over a 12-year period through the creation of a regulatory asset and recovered through the Energy Conservation Cost Recovery clause. Explain how the 12-year period was selected. Address in your response if a recovery period shorter than the remaining 12 year life was considered, in order to better match costs with benefits in time.
5. Pending approvals, Attachment C reflects that Gulf's Residential High Efficiency Pool Pump and the Energy Select programs are scheduled to be discontinued.
 - a. Please describe the communications the Company has had with existing vendors and/or customers regarding this matter, in advance of approvals being granted.

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- b. Please describe the follow-up communications the Company has planned, if, or when approvals are granted.

6. Please refer to Attachment E of the Company's petition. For each of the programs listed below, provide the existing Program Standards and a type-and-strike version outlining any changes between the existing and the proposed Program Standards. For each change, please explain the reason for the modification.
 - a. Residential Air Conditioning Program
 - b. Residential Low Income Program
 - c. Residential Ceiling Insulation Program

Please file all responses electronically no later than **October 15, 2021**, via the Commission's website at www.floridapsc.com, by selecting the Clerk's Office tab and Electronic Filing Web Form (reference Docket No. 20210132-EG). If you have any questions, please contact me by phone at (850) 413-6686, or by email at owooten@psc.state.fl.us.

Sincerely,

/s/Orlando Wooten

Orlando Wooten
Engineering Specialist

OW/jp

cc: Office of Commission Clerk (Docket No. 20210132-EG)
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