

Writer's E-Mail Address: bkeating@gunster.com

May 2, 2022

**VIA E-PORTAL**

Mr. Adam Teitzman  
Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

**Re: Docket No. 20220004-GU – Natural Gas Conservation Cost Recovery**

Dear Mr. Teitzman:

Attached for filing in the above-referenced docket, please find the Petition for Approval of Final True-Up Amount of Florida Division of Chesapeake Utilities Corporation, Florida Public Utilities Company, Florida Public Utilities Company-Fort Meade, and Florida Public Utilities Company-Indiantown Division's (Consolidated Companies), along with the attached Direct Testimony and Exhibit DMC-1 of Mr. Derrick M. Craig.

Should you have any questions whatsoever, please do not hesitate to contact me. Thank you for your assistance in this matter.

Sincerely,



Beth Keating  
Gunster, Yoakley & Stewart, P.A.  
215 South Monroe St., Suite 601  
Tallahassee, FL 32301  
(850) 521-1706

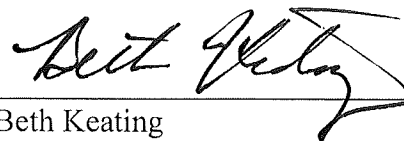
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3. Pursuant to the requirements in this docket, the Consolidated Companies, concurrently with the filing of this petition, file the testimony and conservation cost recovery true-up schedules (Composite Exhibit DMC-1) for the period, consisting of the CT schedules and reporting forms supplied by the Commission Staff.
4. As indicated in the Testimony of Mr. Derrick M. Craig, for the period January 2021 through December 2021, the Consolidated Companies over-recovered \$749,339, as compared to its estimated over-recovery of \$326,412, resulting in an adjusted end of period total true up amount of an over-recovery of \$422,927, as further indicated on Exhibit DMC-1.

WHEREFORE, the Consolidated Companies respectfully request that the Commission approve the Consolidated Companies' final natural gas conservation true-up amount for the period January 1, 2021 through December 31, 2021 for inclusion in the calculation of the Companies' Conservation Cost Recovery Factors to be applied in 2023.

RESPECTFULLY SUBMITTED this 2nd day of May 2022.



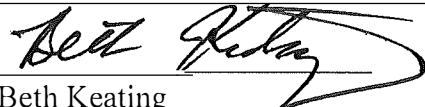
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*Attorneys for Florida Public Utilities  
Company/Florida Division of Chesapeake Utilities  
Corporation (Consolidated Natural Gas  
Companies)*

**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true and correct copy of the Consolidated Companies' Petition for Approval of the Conservation Cost Recovery True-Up Amount in Docket No. 20220004-GU has been furnished by Electronic Mail to the following parties of record this 2nd day of May 2022, along with a copy of the referenced Testimony and Exhibit (DMC-1) of Mr. Craig:

Florida Public Utilities Company Mike Cassel Florida Public Utilities Company 1750 S 14th Street, Suite 200 Fernandina Beach FL 32034 <a href="mailto:mcassel@fpuc.com">mcassel@fpuc.com</a>	J. Jeffrey Wahlen Malcolm Means Ausley & McMullen P.O. Box 391 Tallahassee, FL 32302 <a href="mailto:jwahlen@ausley.com">jwahlen@ausley.com</a> <a href="mailto:mmeans@ausley.com">mmeans@ausley.com</a>
Florida Public Service Commission Lee Eng Tan Matthew Jones 2540 Shumard Oak Boulevard Tallahassee, FL 32399 <a href="mailto:ltan@psc.state.fl.us">ltan@psc.state.fl.us</a> <a href="mailto:majones@psc.state.fl.us">majones@psc.state.fl.us</a>	Office of Public Counsel Richard Gentry/Charles Rehwinkel c/o The Florida Legislature 111 West Madison Street, Room 812 Tallahassee, FL 32399-1400 <a href="mailto:Gentry.Richard@leg.state.fl.us">Gentry.Richard@leg.state.fl.us</a> <a href="mailto:Rehwinkel.charles@leg.state.fl.us">Rehwinkel.charles@leg.state.fl.us</a>
Peoples Gas System Paula Brown/Karen Bramley Kandi Floyd P.O. Box 111 Tampa, FL 33601-0111 <a href="mailto:regdept@tecoenergy.com">regdept@tecoenergy.com</a> <a href="mailto:KLBramley@tecoenergy.com">KLBramley@tecoenergy.com</a>	St. Joe Natural Gas Company, Inc. Mr. Andy Shoaf/Debbie Stitt P.O. Box 549 Port St. Joe, FL 32457-0549 <a href="mailto:andy@stjoegas.com">andy@stjoegas.com</a> <a href="mailto:dstitt@stjoegas.com">dstitt@stjoegas.com</a>
Florida City Gas Kurt Howard 700 Universe Blvd. Juno Beach, FL 33409 <a href="mailto:Kurt.Howard@fpl.com">Kurt.Howard@fpl.com</a>	Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 U.S. Highway 27 South Sebring, FL 33870 <a href="mailto:jmelendy@floridasbestgas.com">jmelendy@floridasbestgas.com</a>
Florida Power & Light Company Christopher T. Wright 700 Universe Boulevard Juno Beach, FL 33408 <a href="mailto:Christopher.Wright@fpl.com">Christopher.Wright@fpl.com</a>	



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1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                   DOCKET NO. 20220004-GU: NATURAL GAS CONSERVATION

3                                   **COST RECOVERY CLAUSE**

4   Direct Testimony of

5   DERRICK M. CRAIG (Final True-Up)

6   On Behalf of

7   FLORIDA PUBLIC UTILITIES COMPANY

8   **Q.**    Please state your name and business address.

9   **A.**    My name is Derrick M. Craig, and my business address is 208 Wildlight Avenue,  
10        Yulee, Florida 32097.

11 **Q.**    By whom are you employed and in what capacity?

12 **A.**    I am employed by Florida Public Utilities Company as the Energy Conservation  
13        Manager.

14 **Q.**    What is the purpose of your testimony at this time?

15 **A.**    To advise the Commission of the actual over/under recovery of the Conservation  
16        costs for the period January 1, 2021 through December 31, 2021 as compared to the  
17        amount previously reported for that period which was based on Six months actual  
18        and Six months estimated data.

19 **Q.**    Please state the actual amount of over/under recovery of Conservation Program costs  
20        for the gas divisions of Florida Public Utilities Company for January 1, 2021 through  
21        December 31, 2021.

11 **A.** The Company over-recovered \$ 749,339 during that period. This amount is  
12 substantiated on Schedule CT-3, page 2 of 3, Calculation of True-up and Interest  
13 Provision.

14 **Q.** How does this amount compare with the estimated true-up amount which was  
15 allowed by the Commission?

16 **A.** We had estimated that we would over-recover \$326,412 as of December 31, 2021.

17 **Q.** Have you prepared any exhibits at this time?

18 **A.** We have prepared and pre-filled Schedules CT-1, CT-2, CT-3, CT-4, CT-5 and CT-6  
19 (Composite Exhibit DMC-1).

20 **Q.** Does this conclude your testimony?

21 **A.** Yes.

CONSERVATION ADJUSTMENT TRUE-UP

FOR MONTHS January-21 THROUGH December-21

1.	ADJUSTED END OF PERIOD TOTAL NET TRUE-UP		
2.	FOR MONTHS	January-21	THROUGH December-21
3.	END OF PERIOD NET TRUE-UP		
4.	PRINCIPAL		<u>(748,516)</u>
5.	INTEREST		<u>(823)</u>
			<u>(749,339)</u>
6.	LESS PROJECTED TRUE-UP		
7.	November-21	HEARINGS	
8.	PRINCIPAL		<u>(326,165)</u>
9.	INTEREST		<u>(247)</u>
			<u>(326,412)</u>
10.	ADJUSTED END OF PERIOD TOTAL TRUE-UP		<u><u>(422,927)</u></u>

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY AND FLORIDA DIVISION OF SCHEDULE CT-2  
 CHESAPEAKE UTILITIES CORPORATION CONSOLIDATED NATURAL GAS COMPANIES PAGE 1 OF 3  
 ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
 ACTUAL VS PROJECTED

	FOR MONTHS	January-21	THROUGH	December-21	
		<u>ACTUAL</u>		<u>PROJECTED</u>	<u>DIFFERENCE</u>
1.	Labor/Payroll	718,329		818,049	(99,720)
2.	Advertisement	325,949		319,453	6,496
3.	Legal	4,717		3,493	1,224
4.	Outside Services	116,386		111,248	5,138
5.	Vehicle Costs	23,703		29,409	(5,706)
6.	Materials & Supplies	6,593		14,218	(7,625)
7.	Travel	23,448		79,496	(56,048)
8.	General & Administrative				
9.	Incentives	2,374,935		2,808,355	(433,420)
10.	Other	59,768		87,130	(27,362)
11.	SUB-TOTAL	3,653,829		4,270,851	(617,022)
12.	PROGRAM REVENUES				
13.	TOTAL PROGRAM COSTS	3,653,829		4,270,851	(617,022)
14.	LESS: PRIOR PERIOD TRUE-UP	(364,692)		(364,692)	
15.	AMOUNTS INCLUDED IN RATE BASE				
16.	CONSERVATION ADJ REVENUE	(4,037,653)		(4,232,325)	194,672
17.	ROUNDING ADJUSTMENT				
18.	TRUE-UP BEFORE INTEREST	(748,516)		(326,165)	(422,351)
19.	ADD INTEREST PROVISION	(823)		(247)	(576)
20.	END OF PERIOD TRUE-UP	(749,339)		(326,412)	(422,927)

( ) REFLECTS OVERRECOVERY

EXHIBIT NO. \_\_\_\_\_  
 DOCKET NO. 20220004-GU  
 FLORIDA PUBLIC UTILITIES CO.  
 (DMC-1)  
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ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM

FOR MONTHS January-21 THROUGH December-21

PROGRAM NAME	50 LABOR/PAY	51 ADVERTISE.	52 LEGAL	53 OUT.SERV.	54 VEHICLE	55 MAT.&SUPP.	56 TRAVEL	57 G & A	58 INCENTIVES	59 OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1 Full House Residential New Construction	391,439	9,996			7,114	2,131	11,781		1,254,599	15,993	1,693,053		1,693,053
2 Residential Appliance Replacement		90,590							63,827		154,417		154,417
3 Conservation Education		28,743									28,743		28,743
4 Space Conditioning	250				25	(2)	7				281		281
5 Residential Conservation Survey		967		42,129							43,096		43,096
6 Residential Appliance Retention		89,985							439,745		529,731		529,731
7 Commercial Conservation Survey	1,895				119	(1)	18				2,031		2,031
8 Residential Service Reactivation									352		352		352
9 Common	324,744	23,136	4,717	67,247	16,445	4,465	11,642			14,843	467,240		467,240
10 Conservation Demonstration and Development				7,010							7,010		7,010
11 Commercial Small Food Program		16,506							406,622	5,786	428,914		428,914
12 Commercial Large Non-Food Service Program		16,506							32,823	5,786	55,115		55,115
13 Commercial Large Food Service Program		16,506							44,328	5,786	66,621		66,621
14 Commercial Large Hospitality Program		16,506							23,480	5,786	45,772		45,772
15 Commercial Large Cleaning Service Program		16,506							109,160	5,786	131,452		131,452
16 Residential Propane Distribution Program													
15 TOTAL ALL PROGRAMS	718,329	325,949	4,717	116,386	23,703	6,593	23,448		2,374,935	59,768	3,653,829		3,653,829

EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 20220004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(DMC-1)  
PAGE 3 OF 24

CONSERVATION COSTS PER PROGRAM--VARIANCE ACTUAL VS PROJECTED  
VARIANCE ACTUAL VS PROJECTED

FOR MONTHS January-21 THROUGH December-21

PROGRAM NAME	LABOR/PAY	ADVERTISE.	LEGAL	OUT.SERV.	VEHICLE	MAT.&SUPP.	TRAVEL	G & A	INCENTIVES	OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1 Full House Residential New Construction	(52,676)	(11,406)		(2,250)	(466)	(2,642)	(10,670)		77,384	(5,827)	(8,553)		(8,553)
2 Residential Appliance Replacement	(2,750)	(10,435)		(1,000)	(750)	(250)	(9,000)		(166,516)	(250)	(190,951)		(190,951)
3 Conservation Education	(2,250)	(585)			(750)	(250)	(1,500)			(250)	(5,585)		(5,585)
4 Space Conditioning	250				25	(2)	7				281		281
5 Residential Conservation Survey	(3,500)	(25)		(11,469)	(350)	(250)	(1,000)			(250)	(16,844)		(16,844)
6 Residential Appliance Retention	(3,750)	(10,790)		(1,000)	(750)	(250)	(3,000)		(134,995)	(250)	(154,784)		(154,784)
7 Commercial Conservation Survey	(500)	(250)			(100)	(251)	(200)			(250)	(1,550)		(1,550)
8 Residential Service Reactivation	(250)			(300)	(50)	(250)	(50)		(600)	(250)	(1,750)		(1,750)
9 Common	1,705	13,360	1,224	21,147	334	(1,730)	(20,785)			(5,186)	10,070		10,070
10 Conservation Demonstration and Development				7,010							7,010		7,010
11 Commercial Small Food Program	(18,750)	5,325		(2,000)	(1,500)	(750)	(5,000)		(34,921)	(3,170)	(60,766)		(60,766)
12 Commercial Large Non-Food Service Program	(5,000)	5,325		(1,250)	(250)	(250)	(750)		(32,267)	(2,920)	(37,362)		(37,362)
13 Commercial Large Food Service Program	(4,250)	5,325		(1,250)	(300)	(250)	(1,250)		(39,538)	(2,920)	(44,432)		(44,432)
14 Commercial Large Hospitality Program	(4,250)	5,325		(1,250)	(450)	(250)	(1,600)		(62,500)	(2,920)	(67,895)		(67,895)
15 Commercial Large Cleaning Service Program	(3,750)	5,325		(1,250)	(350)	(250)	(1,250)		(39,466)	(2,921)	(43,912)		(43,912)
16 Residential Propane Distribution Program													
5. TOTAL ALL PROGRAMS	(99,720)	6,496	1,224	5,138	(5,706)	(7,625)	(56,048)		(433,420)	(27,362)	(617,022)		(617,022)

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH

FOR MONTHS		January-21	THROUGH	December-21										
A.	CONSERVATION EXPENSE BY PROGRAM	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1	Full House Residential New Construction	100,745	62,452	326,348	185,040	189,085	(56,315)	108,562	311,355	44,660	104,973	251,083	65,064	1,693,053
2	Residential Appliance Replacement	18,342	22,339	45,682	14,065	24,943	14,246	17,903	28,122	(118,066)	17,180	39,340	30,320	154,417
3	Conservation Education	1,713	(1,088)	523	7,740	4,389	(1,949)		152	3,249	4,939	11,375	(2,300)	28,743
4	Space Conditioning								281					281
5	Residential Conservation Survey	25,066	2,844	1,664	1,422	1,422	1,422	1,422	1,422	1,422	1,422	2,147	1,422	43,096
6	Residential Appliance Retention	42,053	53,921	77,498	27,803	45,437	37,304	24,420	59,219	15,413	34,943	64,508	47,211	529,731
7	Commercial Conservation Survey						2,031							2,031
8	Residential Service Reactivation				352									352
9	Common	42,304	36,692	39,286	38,179	33,159	15,799	30,597	20,574	29,893	23,132	30,134	127,491	467,240
10	Conservation Demonstration and Development										2,273	4,737		7,010
11	Commercial Small Food Program	64,535	37,162	47,010	21,568	27,248	4,407	42,255	15,597	48,043	14,552	13,651	92,886	428,914
12	Commercial Large Non-Food Service Program	2,679	2,174	6,106	11,328	1,376	1,815	9,722	1,046	1,363	3,112	7,567	6,828	55,115
13	Commercial Large Food Service Program	6,559	1,762	1,158	3,841	1,376	14,558	520	5,550	3,365	6,438	14,668	6,828	66,621
14	Commercial Large Hospitality Program	2,217	1,728	7,106	4,326	3,173	15,318	520	1,046	1,363	1,836	313	6,828	45,772
15	Commercial Large Cleaning Service Program	5,816	13,730	12,352	10,324	49,474	4,816	520	1,046	1,363	19,339	313	12,358	131,452
16	Residential Propane Distribution Program													
5.	TOTAL ALL PROGRAMS	312,030	233,716	564,732	325,989	381,081	53,453	236,440	445,412	32,067	234,139	439,835	394,936	3,653,829
6.	LESS AMOUNT INCLUDED IN RATE BASE													
7.	RECOVERABLE CONSERVATION EXPENSES	312,030	233,716	564,732	325,989	381,081	53,453	236,440	445,412	32,067	234,139	439,835	394,936	3,653,829

CALCULATION OF TRUE-UP AND INTEREST PROVISION

FOR MONTHS January-21 THROUGH December-21

B. CONSERVATION REVENUES	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. RESIDENTIAL CONSERVATION													
2. CONSERVATION ADJ. REVENUES	(486,488)	(402,378)	(379,646)	(378,362)	(313,164)	(276,498)	(277,281)	(252,857)	(267,878)	(276,549)	(323,841)	(402,711)	(4,037,653)
3. TOTAL REVENUES	(486,488)	(402,378)	(379,646)	(378,362)	(313,164)	(276,498)	(277,281)	(252,857)	(267,878)	(276,549)	(323,841)	(402,711)	(4,037,653)
4. PRIOR PERIOD TRUE-UP ADJ. NOT APPLICABLE TO THIS PERIOD	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(30,391)	(364,692)
5. CONSERVATION REVENUE APPLICABLE	(516,879)	(432,769)	(410,037)	(408,753)	(343,555)	(306,889)	(307,672)	(283,248)	(298,269)	(306,940)	(354,232)	(433,102)	(4,402,345)
6. CONSERVATION EXPENSES (FROM CT-3, PAGE 1, LINE 23)	312,030	233,716	564,732	325,989	381,081	53,453	236,440	445,412	32,067	234,139	439,835	394,936	3,653,829
7. TRUE-UP THIS PERIOD (LINE 5 - 6)	(204,849)	(199,052)	154,696	(82,764)	37,526	(253,436)	(71,232)	162,164	(266,202)	(72,801)	85,602	(38,167)	(748,516)
8. INTEREST PROVISION THIS PERIOD (FROM CT-3, PAGE 3, LINE 10)	(30)	(34)	(26)	(18)	(16)	(18)	(28)	(28)	(29)	(38)	(43)	(515)	(823)
9. TRUE-UP AND INTEREST PROVISION BEGINNING OF MONTH	(364,692)	(539,180)	(707,875)	(522,814)	(575,206)	(507,305)	(730,368)	(771,237)	(578,710)	(814,551)	(856,999)	(741,048)	(364,692)
9A. DEFERRED TRUE-UP BEGINNING OF PERIOD													
10. PRIOR TRUE-UP COLLECTED (REFUNDED)	30,391	30,391	30,391	30,391	30,391	30,391	30,391	30,391	30,391	30,391	30,391	30,391	364,692
11. TOTAL NET TRUE-UP (LINES 7+8+9+9A+10)	(539,180)	(707,875)	(522,814)	(575,206)	(507,305)	(730,368)	(771,237)	(578,710)	(814,551)	(856,999)	(741,048)	(749,339)	(749,339)

CALCULATION OF TRUE-UP AND INTEREST PROVISION

FOR MONTHS January-21 THROUGH December-21

C. INTEREST PROVISION	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. BEGINNING TRUE-UP (LINE B-9)	(364,692)	(539,180)	(707,875)	(522,814)	(575,206)	(507,305)	(730,368)	(771,237)	(578,710)	(814,551)	(856,999)	(741,048)	(364,692)
2. ENDING TRUE-UP BEFORE INTEREST (LINES B7+B9+B9A+B10)	(539,150)	(707,841)	(522,788)	(575,188)	(507,289)	(730,350)	(771,209)	(578,682)	(814,522)	(856,961)	(741,005)	(748,824)	(748,516)
3. TOTAL BEG. AND ENDING TRUE-UP	(903,842)	(1,247,021)	(1,230,664)	(1,098,002)	(1,082,495)	(1,237,655)	(1,501,578)	(1,349,920)	(1,393,232)	(1,671,511)	(1,598,004)	(1,489,872)	(1,113,208)
4. AVERAGE TRUE-UP (LINE C-3 X 50%)	(451,921)	(623,511)	(615,332)	(549,001)	(541,247)	(618,828)	(750,789)	(674,960)	(696,616)	(835,756)	(799,002)	(744,936)	(556,604)
5. INTEREST RATE - FIRST DAY OF REPORTING BUSINESS MONTH	0.09%	0.07%	0.06%	0.04%	0.04%	0.03%	0.04%	0.05%	0.05%	0.05%	0.06%	0.07%	
6. INTEREST RATE - FIRST DAY OF SUBSEQUENT BUSINESS MONTH	0.07%	0.06%	0.04%	0.04%	0.03%	0.04%	0.05%	0.05%	0.05%	0.06%	0.07%	1.59%	
7. TOTAL (LINE C-5 + C-6)	0.16%	0.13%	0.10%	0.08%	0.07%	0.07%	0.09%	0.10%	0.10%	0.11%	0.13%	1.66%	
8. AVG. INTEREST RATE (C-7 X 50%)	0.08%	0.07%	0.05%	0.04%	0.04%	0.04%	0.05%	0.05%	0.05%	0.06%	0.07%	0.83%	
9. MONTHLY AVERAGE INTEREST RATE	0.007%	0.005%	0.004%	0.003%	0.003%	0.003%	0.004%	0.004%	0.004%	0.005%	0.005%	0.069%	
10. INTEREST PROVISION (LINE C-4 X C-9)	(30)	(34)	(26)	(18)	(16)	(18)	(28)	(28)	(29)	(38)	(43)	(515)	(823)

SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION & RETURN

FOR MONTHS January-21 THROUGH December-21

PROGRAM NAME:	BEGINNING OF PERIOD	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. INVESTMENT														
2. DEPRECIATION BASE														
3. DEPRECIATION EXPENSE														
4. CUMULATIVE INVESTMENT														
5. LESS: ACCUMULATED DEPRECIATION														
6. NET INVESTMENT														
7. AVERAGE INVESTMENT														
8. RETURN ON AVERAGE INVESTMENT														
9. RETURN REQUIREMENTS														
10. TOTAL DEPRECIATION AND RETURN														NONE

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY AND FLORIDA DIVISION OF CHESAPEAKE UTILITIES CORPORATION CONSOLIDATED NATURAL GAS COMPANIES  
RECONCILIATION AND EXPLANATION OF DIFFERENCES BETWEEN FILING AND PSC AUDIT

SCHEDULE CT-5  
PAGE 1 OF 1

FOR MONTHS January-21 THROUGH December-21

AUDIT EXCEPTION: TO OUR KNOWLEDGE, NONE EXIST

COMPANY RESPONSE:

EXHIBIT NO. \_\_\_\_\_  
DOCKET NO. 20220004-GU  
FLORIDA PUBLIC UTILITIES CO.  
(DMC-1)  
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Program Description and Progress

1. Residential New Construction Program
2. Residential Appliance Replacement Program
3. Residential Appliance Retention Program
4. Residential Service Reactivation Program
5. Residential Conservation Survey Program
6. Commercial Conservation Survey Program
7. Conservation Education Program
8. Space Conditioning Program
9. Conservation Demonstration and Development Program
10. Commercial Small Food Service Program
11. Commercial Non-Food Service Program
12. Commercial Large Food Service Program
13. Commercial Hospitality and Lodging Program
14. Commercial Cleaning Service and Laundromat Program



PROGRAM TITLE: Residential New Construction Program

PROGRAM DESCRIPTION: The Residential New Construction Program (formerly, Full House Residential New Construction Program) promotes the use of natural gas in single and multi-family residential new construction projects to developers, builders, and homebuyers. The program is designed to increase the overall energy efficiency in the new construction home market through the installation of efficient gas appliances. The programs incentives are used to overcome market barriers created by the split incentive between the builders who are purchasing the appliances and the homeowners who are benefiting from reduced utility costs.

CURRENT APPROVED ALLOWANCES:

\$350 Tank Water Heater  
\$400 High Efficiency Tank Water Heater  
\$550 Tankless Water Heater  
\$500 Furnace  
\$150 Range  
\$100 Dryer

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 4,267 incentives were paid. There were 732 Tank Water Heaters, 1 High Efficiency Tank Water Heaters, 1,088 Tankless Water Heaters, 5 Furnaces, 1,429 Ranges and 1,012 Dryers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$1,693,053**.

PROGRAM TITLE: Residential Appliance Replacement Program

PROGRAM DESCRIPTION: This program is designed to encourage the replacement of inefficient non-natural gas appliances with energy efficient natural gas appliances. The program offers financial incentives to residential customers to defray the additional costs associated with installing natural gas appliances.

CURRENT APPROVED ALLOWANCES:

\$500 Tank Water Heater  
\$550 High Efficiency Tank Water Heater  
\$675 Tankless Water Heater  
\$725 Furnace  
\$200 Range  
\$150 Dryer

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 412 incentives were paid. There were 2 Tank Water Heaters, 2 High Efficiency Tank Water Heaters, 238 Tankless Water Heaters, 1 Furnace, 94 Ranges and 75 Dryers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$154,417**.

PROGRAM PROGRESS SUMMARY: The FPSC approved this program on August 29, 2000. From the inception through the reporting period of this program, FPUC has converted 10,718 natural gas hot water heaters.

PROGRAM TITLE: Residential Appliance Retention Program

PROGRAM DESCRIPTION: The purpose of the Residential Appliance Retention Program is to encourage homeowners with existing natural gas appliances to retain natural gas appliances at time of replacement. The program includes appliances such as furnaces, hot water heaters, ranges, and dryers. The programs incentives defray the cost of purchasing more expensive energy-efficient natural gas appliances.

CURRENT APPROVED ALLOWANCES:

\$350 Tank Water Heater  
\$400 High Efficiency Tank Water Heater  
\$550 Tankless Water Heater  
\$500 Furnace  
\$100 Range  
\$100 Dryer

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 1,140 incentives were paid. There were 361 Tank Water Heaters, 174 High Efficiency Tank Water Heaters, 253 Tankless Water Heaters, 143 Furnaces, 94 Ranges and 115 Dryers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$529,731**.

PROGRAM PROGRESS SUMMARY: The FPSC approved this program on August 29, 2000. From the inception through the reporting period, FPUC has retained 16,666 natural gas hot water heaters.

PROGRAM TITLE: Residential Service Reactivation Program

PROGRAM DESCRIPTION: This program is designed to encourage the reactivation of existing residential service lines that are scheduled to be cut-off and capped. The program offers incentives of \$350 in the form of cash incentives to residential customers to assist in defraying the additional cost associated with the purchase and installation energy-efficient natural gas appliances.

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 0 incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$352**.

PROGRAM PROGRESS SUMMARY: FPSC approval of this program occurred on August 29, 2000. We continue to promote this program and believe that our customers will find value in this program.

PROGRAM TITLE: Residential Conservation Survey Program

PROGRAM DESCRIPTION: The objective of the Residential Conservation Service Program is to provide Florida Public Utilities Company's residential customers with energy conservation advice based on a review of their homes actual performance that encourages the implementation of efficiency measures and/or practices resulting in energy savings for the customer. Florida Public Utilities Company views this program as a way of promoting the installation of cost-effective conservation measures. During the survey process, the customer is provided with specific whole-house recommendations. The survey process also checks for possible duct leakage.

PROGRAM ACCOMPLISHMENTS: This year a total of 1 residential surveys was performed.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$43,096**.

PROGRAM PROGRESS SUMMARY: This program was implemented on September 1, 2000. Since inception through the reporting period, 388 residential customers have participated.

PROGRAM TITLE: Commercial Conservation Survey Program

PROGRAM DESCRIPTION: The Commercial Conservation Service Program is an interactive program that assists commercial customers in identifying energy conservation opportunities. The survey process consists of an on-site review of the customer's facility operation, equipment, and energy usage pattern by a Florida Public Utilities Company Conservation Representative. The representative identifies all areas of potential energy usage reduction as well as identifying end-use technology opportunities. A technical evaluation is then performed to determine the economic payback or life cycle cost for various improvements to the facility. Florida Public Utilities Company will subcontract the evaluation process to an independent engineering firm and/or contracting consultant, if necessary.

PROGRAM ACCOMPLISHMENTS: This year, 0 commercial surveys were completed during the reporting period.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$2,031**.

PROGRAM PROGRESS SUMMARY: This program was implemented on September 1, 2000. From the inception of this program through the reporting period 237 commercial customers have participated.

PROGRAM TITLE: Conservation Education Program

PROGRAM DESCRIPTION: The purpose of the Conservation Education Program is to educate consumers, businesses, and contractors to make wise energy choices. For consumers to make educated choices they must know the benefits of conserving energy and have a basic understanding of energy as well as the measures and behavioral practices needed to make these choices.

PROGRAM ACCOMPLISHMENTS: This year FPU conducted 0 seminars and events to educate customers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$28,743**.

PROGRAM PROGRESS SUMMARY: This program has been successful and we are optimistic that we will continue to be involved in community education and future events.

PROGRAM TITLE: Space Conditioning Program

PROGRAM DESCRIPTION: The program is designed to convert on-main customers from electric space conditioning equipment to energy-efficient natural gas space conditioning equipment. The program provides a financial incentive to qualified participants to compensate for the higher initial cost of natural gas space conditioning equipment. The program reduces summer as well as winter peak demand and contributes to consumption reduction.

PROGRAM ACCOMPLISHMENTS: There were 0 participants in this program in 2021.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$281**.

PROGRAM PROGRESS SUMMARY: From FPSC approval of the program on August 29, 2000 through December 31, 2021, FPUC has connected 12 space conditioning projects to its natural gas system.



PROGRAM TITLE: Conservation Demonstration and Development

PROGRAM DESCRIPTION: The primary purpose of the Conservation Demonstration and Development (CDD) program is to pursue research, development, and demonstration projects that are designed to promote energy efficiency and conservation. This program will supplement and complement the other conservation programs offered by Florida Public Utilities Company and give the Company an opportunity to pursue individual and joint research projects as well as the development of new conservation programs. The CDD program is meant to be an umbrella program for the identification, development, demonstration, and evaluation of promising new end-use technologies.

PROGRAM ACCOMPLISHMENTS: For 2021, Florida Public Utilities had no research and development projects.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$7,010**.

PROGRAM PROGRESS SUMMARY: From FPSC approval of the program on March 23, 2010, FPUC has engaged in several research projects using this program.

PROGRAM TITLE: Commercial Small Food Service Program

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of small food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise or immediate consumption with an annual consumption of less than 9,000 therms. The rebates offered within this program are limited to the specific appliance types and rebate categories depicted below.

CURRENT APPROVED ALLOWANCES:

Appliance	New Construction	Replacement	Retention
Water Heater	\$1,000	\$1,500	\$1,000
Tankless Water	\$2,000	\$2,500	\$2,000
Fryer	\$3,000	\$3,000	\$3,000
Range	\$1,000	\$1,500	\$1,000

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 197 incentives were paid. There were 5 Tank Water Heaters, 81 Tankless Water Heaters, 98 Fryers and 13 Ranges.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$428,914**.

PROGRAM PROGRESS SUMMARY: Since inception, 2,968 appliances have qualified for this program.

PROGRAM TITLE: Commercial Non-Food Service Program

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of commercial buildings to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial non-food service customers are defined as establishments that are not associated with the Food Service, Hospitality, or Cleaning industries. The rebates offered within this program are limited to the specific appliance types and rebate categories depicted below.

CURRENT APPROVED ALLOWANCES:

Appliance	New Construction	Replacement	Retention
Water Heater	\$1,500	\$2,000	\$1,500
Tankless Water	\$2,000	\$2,500	\$2,000

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 14 incentives were paid. There were 0 Tank Water Heaters and 14 Tankless Water Heaters.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$55,115**.

PROGRAM PROGRESS SUMMARY: Since inception, 327 appliances have qualified for this program.

PROGRAM TITLE: Commercial Large Food Service Program

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise or immediate consumption with an annual consumption of greater than 9,000 therms. The rebates offered within this program are limited to the specific appliance types and rebate categories depicted below.

CURRENT APPROVED ALLOWANCES:

Appliance	New Construction	Replacement	Retention
Water Heater	\$1,500	\$2,000	\$1,500
Tankless Water	\$2,000	\$2,500	\$2,000
Fryer	\$3,000	\$3,000	\$3,000
Range	\$1,500	\$1,500	\$1,500

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, **25** incentives were paid. There were 0 Tank Water Heaters, 9 Tankless Water Heaters, 8 Fryers and 8 Ranges.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$66,621**.

PROGRAM PROGRESS SUMMARY: Since inception, 585 appliances have qualified for this program.

PROGRAM TITLE: Commercial Hospitality and Lodging Program

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels, motor hotels, motels or tourist courts, primarily engaged in providing lodging, or lodging and meals, for the general public. The rebates offered within this program are limited to the specific appliance types and rebate categories depicted below.

CURRENT APPROVED ALLOWANCES:

Appliance	New Construction	Replacement	Retention
Water Heater	\$1,500	\$2,000	\$1,500
Tankless Water	\$2,000	\$2,500	\$2,000
Fryer	\$3,000	\$3,000	\$3,000
Range	\$1,500	\$1,500	\$1,500
Dryer	\$1,500	\$1,500	\$1,500

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 23 incentives were paid. There were 2 Tank Water Heaters, 19 Tankless Water Heaters, 0 Fryers, 0 Ranges and 2 Dryers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were \$45,772.

PROGRAM PROGRESS SUMMARY: Since inception, 532 appliances have qualified for this program..

PROGRAM TITLE: Commercial Cleaning Service and Laundromat Program

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of cleaning service & Laundromat facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial cleaning service and laundromat customers are defined as establishments primarily engaged in operating mechanical laundries with steam or other power or in supplying laundered work clothing on a contract or fee basis. The rebates offered within this program are limited to the specific appliance types and rebate categories depicted below.

CURRENT APPROVED ALLOWANCES:

<b>Appliance</b>	<b>New Construction</b>	<b>Replacement</b>	<b>Retention</b>
Water Heater	\$1,500	\$2,000	\$1,500
Tankless Water	\$2,000	\$2,500	\$2,000
Dryer	\$1,500	\$1,500	\$1,500

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2021 through December 31, 2021, 72 incentives were paid. There were 1 Tank Water Heaters, 15 Tankless Water Heaters and 56 Dryers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2021 through December 31, 2021 were **\$131,452**.

PROGRAM PROGRESS SUMMARY: Since inception, 572 appliances have qualified for this program.