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P. O. Box 549 / 301 Long Ave, Port St. Joe, FL 32457

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[www.stjoegas.com](http://www.stjoegas.com)

August 9, 2022

E-Portal

Adam J. Teitzman, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. 20220004-GU

Dear Mr. Teitzman:

Attached for electronic filing, please find St Joe Natural Gas Company's Petition for approval of its Conservation Cost Recovery Factor to be applied to customer bills during the twelve-month period ending December 31, 2023.

1. Schedules C-1 through C-4
2. Direct Testimony of Debbie Stitt

Thank you for your assistance.

Respectfully submitted,

*Debbie Stitt*  
Debbie Stitt

Energy Conservation Analyst

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost       )  
      Recovery Clause         )  
\_\_\_\_\_ )

Docket No. 20220004-GU  
Submitted for filing  
August 9, 2022

PETITION OF ST JOE NATURAL GAS COMPANY, INC.  
FOR APPROVAL OF PROPOSED CONSERVATION COST  
RECOVERY CHARGES

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St. Joe Natural Gas Company, Inc. ("SJNG") by and through its undersigned officer, hereby petitions the Commission for approval of its proposed conservation cost recovery factors and amounts as further identified below. In support, hereof the company states:

1. The Name of the petitioner and the mailing address of its principal office is:

St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549

2. The name and mailing address of the person authorized to receive notices and communications to this petition is:

Debbie Stitt, Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549

3. Pursuant to the requirements of this docket, SJNG has prepared testimony and the conservation true-up forms supplied by the Commission Staff in a manner consistent with the Staff's instructions.

4. The Conservation Cost Recovery Factor was calculated in accordance with the methodology which has been previously approved by the Commission in this docket. The factor is designed to recover the projected conservation program expenses of **SJNG** for the twelve-month period ending December 31, 2023 adjusted for the net true-up (which includes the estimated conservation true-up for the Twelve-month period ending December 31, 2022), as well as interest calculated in accordance with the methodology established by the Commission.

5. **SJNG** projects total conservation program expenses, net of all program revenue of \$194,625 for the twelve-month period ending December 31, 2023. The estimated net true-up for the twelve months ending December 31, 2022 is an **over-recovery** of \$79,718. After decreasing the projected conservation expenses by the amount of this **over-recovery**, a total of \$114,907 remains to be collected during the twelve months ending December 31, 2023. Dividing this total by the projected sales for the period by 929,816 therms, and expanding for taxes, results in the conservation adjustment factor of \$0.27254 per therm for RS-1, \$0.19097 per therm for RS-2, \$0.14851 per therm for RS-3, \$0.09512 per therm for GS-1, \$0.05337 per therm for GS-2, and \$0.04049 per therm for GS-4/FTS-4 respectively which **SJNG** seeks approval in this petition.

St. Joe Natural Gas Company, Inc.  
Docket No. 20220004-GU  
August 9, 2022  
Page 3

The calculation of these factors per them is contained in the Commission prescribed worksheets filed with this petition.

WHEREFORE, **St. Joe Natural Gas Company, Inc.** requests that this Commission enter its order approving the above conservation cost recovery factors to be applied to the appropriate customer bills during the twelve-month period ending December 31, 2023 and to customer bills thereafter until other conservation cost recovery factors are approved by the Commission.

Dated this 9th day of August 2022.

Debbie Stitt, Regulatory Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 x205

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost )  
Recovery Clause )  
\_\_\_\_\_ )

Docket No.20220004-GU  
Submitted for Filing  
August 9, 2022

DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF  
ST. JOE NATURAL GAS COMPANY, INC.

Q. Please state your name, business address, by whom you are employed and in what capacity.

A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456, St Joe Natural Gas Company in the capacity of Energy Conservation Analyst.

Q. What is the purpose of your testimony?

A. My purpose is to submit the known and projected expenses and revenues associated with SJNG's conservation programs incurred in January thru June 2022 and projection costs to be incurred from July 2022 through December 2022. It will also include projected conservation costs for the period January 1, 2023 through December 31, 2023 with a calculation of the conservation adjustment factors to be applied to the customers' bills during the January 1, 2023 through December 31, 2023 period.

Q. Have you prepared any exhibits in conjunction with your testimony?

A. Yes, I have prepared and filed to the Commission the 9th day of August 2022 Schedule C-1 prescribed by the Commission Staff which has collectively been titled Energy Conservation Adjustment Summary of Cost Recovery Clause Calculation for months January

1           1, 2023 through December 31, 2023 for identification.

2       Q.   What Conservation Adjustment Factor does St. Joe Natural Gas  
3           seek approval through its petition for the twelve-month period  
4           ending December 31, 2023?

5       A.   \$.27254 per therm for RS-1, \$.19097 per therm for RS-2, and  
6           \$.14851 per therm for RS-3, \$0.09512 per therm for GS-1, \$0.05337  
7           per therm for GS-2, and \$0.04049 per therm for GS-4/FTS-4

8       Q.   Does this conclude your testimony?

9       A.   Yes.

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost )  
Recovery )  
\_\_\_\_\_ )

Docket No. 20220004-GU  
Submitted for Filing  
August 9, 2022

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing testimony have been furnished by electronic mail to the following parties of record this 9th day of August 2022.

Sebring Gas System, Inc.  
Jerry H. Melendy, Jr.  
3515 U.S. Hwy 27 South  
Sebring, Fl 33870  
jmelendy@floridasbestgas.com

Fl Power & Light Co  
Christopher T. Wright  
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Juno Beach, Fl 33408  
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Yulee, Fl 32097  
mcassel@fpuc.com

Peoples Gas System  
Paula Brown/Karen Bramley  
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Tampa, Fl 33601-0111  
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Charles Murphy  
Fl. Public Service Commission  
2540 Shumard Oak Blvd  
Tallahassee, Fl. 32399-0850  
cmurphy@psc.state.fl.us



SIGNED: DEBBIE STITT  
ST JOE NATURAL GAS COMPANY, INC.

ENERGY CONSERVATION ADJUSTMENT  
SUMMARY OF COST RECOVERY CLAUSE CALCULATION  
MONTHS: JANUARY 2023 THROUGH DECEMBER 2023

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	194,625
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	-79,718
3. TOTAL (LINE 1 AND LINE 2)	114,907

<u>RATE SCHEDULE</u>	<u>BILLS</u>	<u>THERM SALES</u>	<u>CUSTOMER CHARGE REVENUES</u>	<u>DELIVERY CHARGE</u>	<u>TOTAL CUST. &amp; DELIVERY CHG REVENUE</u>	<u>ECCR REVENUES</u>	<u>ECCR AS % OF TOTAL REVENUES</u>	<u>DOLLARS THERM</u>	<u>TAX FACTOR</u>	<u>CONSERV FACTOR</u>
RS-1	12,721	105,346	165,373	136,543	301,916	28,567	9.46198%	0.27118	1.00503	0.27254
RS-2	12,087	169,992	193,392	147,992	341,384	32,302	9.46198%	0.19002	1.00503	0.19097
RS-3	7,484	179,668	149,680	130,904	280,584	26,549	9.46198%	0.14777	1.00503	0.14851
GS-1	1,841	110,177	36,820	73,383	110,203	10,427	9.46198%	0.09464	1.00503	0.09512
GS-2	365	185,106	25,550	78,335	103,885	9,830	9.46198%	0.05310	1.00503	0.05337
FTS4/GS-4	24	179,527	48,000	28,437	76,437	7,232	9.46198%	0.04029	1.00503	0.04049
TOTAL	34,522	929,816	618,815	595,595	1,214,410	114,907				



ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2023 THROUGH DECEMBER 2023

<u>PROGRAM</u>	<u>CAPITAL INVEST</u>	<u>PYROLL &amp; BENEFITS</u>	<u>MATERLS. &amp; SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	103,450	0	0	0	103,450
2 RESIDENTIAL APPL. REPLACEMENT	0	0	0	0	31,725	0	0	0	31,725
3 RESIDENTIAL APPL. RETENTION	0	0	0	0	59,450	0	0	0	59,450
4 LARGE FOOD SERVICE COMMERCIAL	0	0	0	0	0	0	0	0	0
5 COMMERCIAL HOSPITALITY AND LODGING	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)	0	0	0	0	0	0	0	0	0
7 (INSERT NAME)	0	0	0	0	0	0	0	0	0
8 (INSERT NAME)	0	0	0	0	0	0	0	0	0
9 (INSERT NAME)	0	0	0	0	0	0	0	0	0
10 (INSERT NAME)	0	0	0	0	0	0	0	0	0
11 (INSERT NAME)	0	0	0	0	0	0	0	0	0
PROGRAM COSTS	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>194,625</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>194,625</u>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2022 THROUGH DECEMBER 2022

PROGRAM	<u>CAPITAL INVEST</u>	<u>PYROLL &amp; BENEFITS</u>	<u>MATERLS. &amp; SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION									
A. ACTUAL	0	0	0	0	54,950	0	0	0	54,950
B. ESTIMATED	0	0	0	0	26,000	0	0	0	26,000
TOTAL	0	0	0	0	80,950	0	0	0	80,950
2 RESIDENTIAL APPL. REPLACEMENT									
A. ACTUAL	0	0	0	0	16,025	0	0	0	16,025
B. ESTIMATED	0	0	0	0	8,000	0	0	0	8,000
TOTAL	0	0	0	0	24,025	0	0	0	24,025
3 RESIDENTIAL APPL. RETENTION									
A. ACTUAL	0	0	0	0	47,250	0	0	0	47,250
B. ESTIMATED	0	0	0	0	22,000	0	0	0	22,000
TOTAL	0	0	0	0	69,250	0	0	0	69,250
4 LARGE FOOD SERVICE COMMERCIAL									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
5 COMMERCIAL HOSPITALITY AND LODGING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>174,225</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>174,225</u>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM  
JANUARY 2022 THROUGH DECEMBER 2022

PROGRAM NAME	<u>CAPITAL INVEST</u>	<u>PYROLL &amp; BENEFITS</u>	<u>MATERLS. &amp; SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	174,225	0	0	0	174,225
7. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
8. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
9. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
10. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
11. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>174,225</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>174,225</u>



ENERGY CONSERVATION ADJUSTMENT  
JANUARY 2022 THROUGH DECEMBER 2022

	JAN 2022	FEB 2022	MAR 2022	APR 2022	MAY 2022	JUN 2022	JUL 2022	AUG 2022	SEP 2022	OCT 2022	NOV 2022	DEC 2022	TOTAL
CONSERVATION REVS.													
RCS AUDIT FEES													
a. OTHER PROG. REV.													
b.													
c.	-24,420	-21,632	-14,533	-12,312	-12,088	-8,033	-7,614	-9,033	-6,904	-9,047	-10,123	-13,002	-148,741
CONSERV. ADJ REV. (NET OF REV. TAXES)													
TOTAL REVENUES	-24,420	-21,632	-14,533	-12,312	-12,088	-8,033	-7,614	-9,033	-6,904	-9,047	-10,123	-13,002	-148,741
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-8,688	-104,261
CONSERVATION REVS. APPLIC. TO PERIOD	-33,109	-30,321	-23,221	-21,000	-20,776	-16,721	-16,303	-17,722	-15,592	-17,736	-18,811	-21,690	-253,002
CONSERVATION EXPS. (FORM C-3, PAGE 3)	18,125	16,050	11,925	19,400	10,125	23,000	5,600	14,000	14,000	14,000	14,000	14,000	174,225
TRUE-UP THIS PERIOD	-14,984	-14,271	-11,296	-1,600	-10,651	6,279	-10,703	-3,722	-1,592	-3,736	-4,811	-7,690	-78,777
INTEREST THIS PERIOD (C-3,PAGE 5)	-5	-4	-19	-43	-66	-107	-129	-127	-120	-112	-106	-103	-941
TRUE-UP & INT. BEG. OF MONTH	-104,261	-110,561	-116,148	-118,774	-111,728	-113,757	-98,896	-101,040	-96,200	-89,224	-84,383	-80,613	
PRIOR TRUE-UP COLLECT./(REFUND.)	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	<u>8,688</u>	
END OF PERIOD TOTAL NET TRUE-UP	<u>-110,561</u>	<u>-116,148</u>	<u>-118,774</u>	<u>-111,728</u>	<u>-113,757</u>	<u>-98,896</u>	<u>-101,040</u>	<u>-96,200</u>	<u>-89,224</u>	<u>-84,383</u>	<u>-80,613</u>	<u>-79,718</u>	<u>-79,718</u>

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2022 THROUGH DECEMBER 2022

	JAN 2022	FEB 2022	MAR 2022	APR 2022	MAY 2022	JUN 2022	JUL 2022	AUG 2022	SEP 2022	OCT 2022	NOV 2022	DEC 2022	TOTAL
INTEREST PROVISION													
BEGINNING TRUE-UP	-104,261	-110,561	-116,148	-118,774	-111,728	-113,757	-98,896	-101,040	-96,200	-89,224	-84,383	-80,613	
END. T-UP BEFORE INT.	-110,556	-116,143	-118,756	-111,686	-113,691	-98,790	-100,911	-96,073	-89,104	-84,271	-80,506	-79,614	
TOT. BEG. & END. T-UP	-214,817	-226,705	-234,903	-230,460	-225,420	-212,547	-199,807	-197,113	-185,304	-173,495	-164,889	-160,227	
AVERAGE TRUE-UP	-107,409	-113,352	-117,452	-115,230	-112,710	-106,273	-99,903	-98,556	-92,652	-86,747	-82,445	-80,113	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.05%	0.06%	0.03%	0.35%	0.54%	0.86%	1.55%	1.55%	1.55%	1.55%	1.55%	1.55%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.06%	0.03%	0.35%	0.54%	0.86%	1.55%	1.55%	1.55%	1.55%	1.55%	1.55%	1.55%	
TOTAL	0.11%	0.09%	0.38%	0.89%	1.40%	2.41%	3.10%	3.10%	3.10%	3.10%	3.10%	3.10%	
AVG INTEREST RATE	0.06%	0.05%	0.19%	0.45%	0.70%	1.21%	1.55%	1.55%	1.55%	1.55%	1.55%	1.55%	
MONTHLY AVG. RATE	0.00%	0.00%	0.02%	0.04%	0.06%	0.10%	0.13%	0.13%	0.13%	0.13%	0.13%	0.13%	
INTEREST PROVISION	-\$5	-\$4	-\$19	-\$43	-\$66	-\$107	-\$129	-\$127	-\$120	-\$112	-\$106	-\$103	-\$941

PROGRAM TITLE:

RESIDENTIAL NEW CONSTRUCTION

PROGRAM DESCRIPTION:

This program is designed to increase the number of high priority firm natural gas customers in the new construction market. Incentives are offered in the form of cash allowances to assist builders in defraying the additional costs associated with natural gas appliance installations.

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/HEATER	\$550.00
	<u>\$1,650.00</u>

PROGRAM PROJECTIONS FOR:

JANUARY 2022 THROUGH DECEMBER 2023

	<u>GAS WATER HEATING</u>	<u>GAS HEATING</u>	<u>GAS DRYER</u>	<u>GAS RANGE</u>	<u>GAS TANKLESS W/H</u>
JANUARY 2022 - DECEMBER 2022(12 MTHS)	1	3	23	50	126
JANUARY 2023 - DECEMBER 2023 (12 MTHS)	1	3	31	70	160

PROGRAM FISCAL EXPENSES FOR:

JANUARY 2022 - DECEMBER 2023

JANUARY 22 - JULY 22	ACTUAL EXPENSES	48,450.00
AUGUST 22 - DECEMBER 22	ESTIMATED EXPENSES	32,500.00
JANUARY 2023 - DECEMBER 2023	ESTIMATED EXPENSES	103,450.00

PROGRAM PROGRESS SUMMARY:

New construction is booming in St Joe Natural Gas's service territory. We are experiencing new construction by custom design where the owner specified to the builder the type of energy desired and also builders building to sell.

**PROGRAM TITLE:** RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

**PROGRAM DESCRIPTION:** This program is designed to promote the replacement of electric resistance appliances with energy efficient natural gas heaters, water heaters, air conditioners, dryers, ranges and tankless water heaters. Incentives are offered in the form of cash allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances.

APPLIANCE LOAD	ALLOWANCE
GAS HEATING	\$725.00
GAS WATER HEATING	\$500.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/HEATER	\$675.00
	<u>\$2,250.00</u>

**PROGRAM PROJECTIONS FOR:** JANUARY 2022 THROUGH DECEMBER 2023

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2022 - DECEMBER 2022(12 MTHS)	0	0	8	23	27
JANUARY 2023 - DECEMBER 2023 (12 MTHS)	0	0	8	21	39

**PROGRAM FISCAL EXPENSES FOR:** JANUARY 2022 THROUGH DECEMBER 2023

JANUARY 22 - JULY 22	ACTUAL EXPENSES	14,025.00
AUGUST 22 - DECEMBER 22	ESTIMATED EXPENSES	10,000.00
JANUARY 2023 - DECEMBER 2023	ESTIMATED EXPENSES	31,725.00

**PROGRAM PROGRESS SUMMARY:** Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory.

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: This program is designed to encourage homeowners with existing natural gas appliances to retain natural gas when the existing appliances fail, or are otherwise replaced. The proposed retention program includes allowances for natural gas water heater, heating, clothes drying, range, and tankless water heating systems.

APPLIANCE LOAD	ALLOWANCE
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/HEATER	\$550.00
	<u>\$1,600.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 2022 - DECEMBER 2023

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2022 - DECEMBER 2022(12 MTHS)	61	13	13	49	64
JANUARY 2023 - DECEMBER 2023 (12 MTHS)	57	13	10	45	50

PROGRAM FISCAL EXPENSES FOR: JANUARY 2022 THROUGH DECEMBER 2023

JANUARY 22 - JULY 22	ACTUAL EXPENSES	41,750.00
AUGUST 22 - DECEMBER 22	ESTIMATED EXPENSES	27,500.00
JANUARY 2023 - DECEMBER 2023	ESTIMATED EXPENSES	59,450.00

PROGRAM PROGRESS SUMMARY: The Company recognizes that the cost to retain an existing customer is significantly lower than the cost to add a new customer. The proposed retention allowances will strengthen the Company's ability to retain existing gas customers and avoid the removal of services. This program has been well received by the customers as well.

PROGRAM TITLE:

LARGE FOOD SERVICE COMMERCIAL CONSERVATION REBATE PROGRAM

PROGRAM DESCRIPTION:

This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$2,000.00
GAS TANKLESS W/HEATER	\$2,000.00
	<u>\$8,500.00</u>

PROGRAM PROJECTIONS FOR:

JANUARY 2022 - DECEMBER 2023

	<u>WATER</u>	<u>FRYER</u>	<u>RANGE</u>	<u>TANKLESS W/H</u>
JANUARY 2022 - DECEMBER 2022(12 MTHS)	0	0	0	0
JANUARY 2023 - DECEMBER 2023 (12 MTHS)	0	0	0	0

PROGRAM FISCAL EXPENSES FOR:

JANUARY 2022 THROUGH DECEMBER 2023

JANUARY 22 - JULY 22	ACTUAL EXPENSES	0.00
AUGUST 22 - DECEMBER 22	ESTIMATED EXPENSES	0.00
JANUARY 2023 - DECEMBER 2023	ESTIMATED EXPENSES	0.00

PROGRAM PROGRESS SUMMARY:

Since inception, only 11 (eleven) appliances have qualified for this program.

PROGRAM TITLE: COMMERCIAL HOSPITALITY AND LODGING

PROGRAM DESCRIPTION: This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels primarily engaged in providing lodging for the general public. The rebates offered are depicted below;

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$1,500.00
FRYER	\$3,000.00
GAS RANGE	\$1,500.00
GAS TANKLESS W/HEATER	\$2,000.00
DRYER	\$1,500.00
	<u>\$9,500.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 2022 THROUGH DECEMBER 2023

	<u>WATER</u>	<u>FRYER</u>	<u>RANGE</u>	<u>TANKLESS W/H</u>	<u>DRYER</u>
JANUARY 2022 - DECEMBER 2022(12 MTHS)	0	0	0	0	0
JANUARY 2023 - DECEMBER 2023 (12 MTHS)	0	0	0	0	0

PROGRAM FISCAL EXPENSES FOR: JANUARY 2022 THROUGH DECEMBER 2023

JANUARY 22 - JULY 22	ACTUAL EXPENSES	0.00
AUGUST 22 - DECEMBER 22	ESTIMATED EXPENSES	0.00
JANUARY 2023 - DECEMBER 2023	ESTIMATED EXPENSES	0.00

PROGRAM PROGRESS SUMMARY: Since inception, only eight (8) appliance have qualified for this program.