

Potomac LAW GROUP

Potomac Law Group, PLLC

1300 Pennsylvania Avenue N.W., Suite 700 | Washington, D.C. 20004
T 202.792.6422 | F 202.318.7707 | www.potomaclaw.com

RECEIVED-FPSC

2023 MAR 14 AM 10:08

COMMISSION
CLERK

March 13, 2023

Via FedEx

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

REDACTED

Re: Application of Skywire, LLC to Provide Telecommunications Services within the State of Florida

Dear Sir or Madam:

Enclosed please find, for filing, one original and one copy of the Application of Skywire, LLC to provide Telecommunications Services within the State of Florida.

Pursuant to Section 364.183(1) of the Florida Statutes, and 25 FL ADC 25-22.006, **Exhibit C** of the Application, which contains financial information about the Applicant, is filed under seal. Applicant is a privately-held company, with no obligation to publicly disclose its financial information. Applicant routinely requests non-disclosure of its financial information when it is shared outside of the organization, as is the case here. Public disclosure of this information can provide insight into the Applicant's strategic initiatives, and would allow competitors access to Skywire's financials, thus causing unfair economic damage and substantially harm Skywire. Therefore, Skywire respectfully requests that the Commission allow this material be filed under seal. Applicant is providing one unredacted copy of the Application with the confidential material highlighted, marked "Confidential," and in a sealed envelope, as per instruction of Staff.

Accordingly, Applicant is providing two additional copies of its Application with the confidential material removed.

A check in the amount of \$500.00 is also included to cover the requisite filing fee.

- COM _____
- AFD _____
- APA _____
- ECO _____
- ENG _____
- GCL _____
- IDM** _____
- CLK _____

2 copies of Application packet

March 13, 2023
Page 2 of 2

Thank you for your anticipated cooperation in this matter. Please date-stamp the duplicate of this filing and return in the self-addressed, postage prepaid envelope. If you have any questions or concerns, please contact the undersigned at (202) 792-6422 or at kmarshall@potomaclaw.com.

Respectfully submitted,

A handwritten signature in blue ink that reads "Katherine E. Barker Marshall". The signature is written in a cursive style with a large initial 'K'.

Katherine Barker Marshall, Counsel to Skywire, LLC

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

Skywire, LLC

2. The Florida Secretary of State corporate registration number:

M17000007834

3. F.E.I. Number: 81-4663816

4. Structure of organization:

The company will be operating as a:

(Check all that apply):

- | | | | |
|-------------------------------------|---------------------------|--------------------------|------------------------------|
| <input type="checkbox"/> | Corporation | <input type="checkbox"/> | General Partnership |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input checked="" type="checkbox"/> | Limited Liability Company | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Sole Proprietorship | <input type="checkbox"/> | Other, please specify below: |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: _____

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Katherine Barker Marshall, Potomac Law Group, PLLC
Title: _____
Street Address: 1300 Pennsylvania Ave NW, Suite 700
Post Office Box: _____
City: Washington
State: DC
Zip: 20006
Telephone No.: 202-792-6422
Fax No.: 202-318-7707
E-Mail Address: kmarshall@potomacclaw.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Andrew Kusminsky
Title: CEO
Street Address: 1775 Tysons Boulevard, 5th Floor
Post Office Box: _____
City: McLean
State: VA
Zip: 22102
Telephone No.: 212-201-1219
Fax No.: N/A
E-Mail Address: andrew.kusminsky@gigstreem.com
Company Homepage: <https://gigstreem.com/>

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: N/A
Title: _____
Street Address: _____
Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

6. Physical address for the applicant that will do business in Florida:

Street address: 1775 Tysons Boulevard, 5th Floor
City: McLean
State: VA
Zip: 22102
Telephone No.: (800) 747-1830
Fax No.: N/A
E-Mail Address: sales@gigstream.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. None.

(b) **applications pending** to be certificated as a telecommunications company. None.

(c) **been certificated** to operate as a telecommunications company. None.

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. None.

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. None.

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. None.

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? Yes No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? Granted Denied Neither

If granted provide explanation and list the certificate holder and certificate number.

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

- (a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.
- (c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: _____

Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Andrew Kusminsky
Title: CEO
Telephone No.: 212-201-1219
E-Mail Address: andrew.kusminsky@gigstream.com

Signature:  Date: 3/12/23

Exhibit A
Qualification to Do Business

m17000007834

Florida Department of State
Division of Corporations
Electronic Filing Cover Sheet

Note: Please print this page and use it as a cover sheet. Type the fax audit number (shown below) on the top and bottom of all pages of the document.

((H170002431033))



H170002431033ABCV

Note: DO NOT hit the REFRESH/RELOAD button on your browser from this page. Doing so will generate another cover sheet.

To: Division of Corporations
Fax Number : (950)617-6383

From: Account Name : C T CORPORATION SYSTEM
Account Number : FCA000000023
Phone : (512)418-6949
Fax Number : (954)208-0845

**Enter the email address for this business entity to be used for future annual report mailings. Enter only one email address please.

Email Address:

RECEIVED
2017 SEP 14 AM 4:57
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

Foreign Limited Liability Company
SKYWIRE, LLC

Certificate of Status	0
Certified Copy	0
Page Count	04
Estimated Charge	\$125.00

FILED
17 SEP 14 PM 12:30
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

Electronic Filing Menu Corporate Filing Menu

Help

S. WARREN
SEP 15 2017

COVER LETTER

TO: Registration Section
Division of Corporations

SUBJECT: Skywire, LLC
Name of Limited Liability Company

The enclosed "Application by Foreign Limited Liability Company for Authorization to Transact Business in Florida," Certificate of Existence, and check are submitted to register the above referenced foreign limited liability company to transact business in Florida.

Please return all correspondence concerning this matter to the following:

Lisa M. Conner
Name of Person
Williams Mullen
Firm/Company
200 South 10th Street, Suite 1600
Address
Richmond, VA 23219
City/State and Zip Code
lconner@williamsmullen.com
E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Lisa M. Conner
Name of Contact Person
804
Area Code
420-6208
Daytime Telephone Number

MAILING ADDRESS:
Division of Corporations
Registration Section
P.O. Box 6327
Tallahassee, FL 32314

STREET ADDRESS:
Division of Corporations
Registration Section
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

Enclosed is a check for the following amount:

- \$125.00 Filing Fee
- \$130.00 Filing Fee & Certificate of Status
- \$155.00 Filing Fee & Certified Copy
- \$160.00 Filing Fee, Certificate of Status & Certified Copy

APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 605.0902, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN LIMITED LIABILITY COMPANY TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

1. Skywire, LLC (Name of Foreign Limited Liability Company; must include "Limited Liability Company," "LLC," or "L.L.C.")

(If name unavailable, enter alternate name adopted for the purpose of transacting business in Florida. The alternate name must include "Limited Liability Company," "LLC," or "L.L.C.")

2. Delaware (Jurisdiction under the law of which foreign limited liability company is organized) 3. (FEI number, if applicable)

4. Date upon filing (Date first transacted business in Florida, if prior to registration. (See sections 605.0234 & 605.0505, F.S. to determine penalty liability))

5. 1775 Tysons Blvd., 5th Floor (Street Address of Principal Office) McLean, VA 22102

6. 1775 Tysons Blvd., 5th Floor (Mailing Address) McLean, VA 22102

7. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: C.T Corporation System Office Address: 1200 South Pine Island Road Plantation, Florida 33324

FILED 17 SEP 14 PM 12:50 DEPARTMENT OF STATE TALLAHASSEE, FLORIDA

Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

(Registered agent's signature)

8. The name, title or capacity and address of the person(s) who has/have authority to manage is/are:

Table with 4 columns: Title or Capacity, Name and Address, Title or Capacity, Name and Address. Row 1: Manager, Joel McIntyre, CEO, 1775 Tysons Blvd., 5th Floor, McLean, VA 22102.

(Use attachments if necessary)

9. Attached is a certificate of existence, no more than 90 days old, duly authenticated by the official having custody of records in the jurisdiction under the law of which it is organized. (If the certificate is in a foreign language, a translation of the certificate under oath of the translator must be submitted)

10. This document is executed in accordance with section 605.0203 (1) (b), Florida Statutes. I am aware that any false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.

(Signature of authorized person)

Joel McIntyre (Typed or printed name of signor)

Delaware

The First State

Page 1

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "SKYWIRE, LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE FOURTEENTH DAY OF SEPTEMBER, A.D. 2017.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE BEEN PAID TO DATE.



6068781 8300

SR# 20176166101

You may verify this certificate online at corp.delaware.gov/authver.shtml

Handwritten signature of Jeffrey W. Bullock in black ink, written over a horizontal line. Below the line, the text "Jeffrey W. Bullock, Secretary of State" is printed in a small font.

Authentication: 203226632

Date: 09-14-17

Exhibit B

Managerial and Technical Ability

Skywire, LLC is a single-member LLC, owned by Skywire Holdings, Inc., which, through its subsidiaries, has provided broadband and interconnected Voice over Internet Protocol services to residential and business customers for several years.

Skywire, LLC is managed by its CEO, Andrew Kusminsky, who has a long track record of leadership and strategic planning in the telecommunications industry. Mr. Kusminsky has been with Skywire for approximately four years, serving as its COO prior to his elevation as CEO. In that role, he oversees all operational aspects of the company.

Prior to Skywire, Kusminsky worked in the financial technology industry focused on building wireless and fiber-based low-latency capacity for proprietary trading firms. He also co-founded and served as COO and chief strategy officer of Perseus Telecom, a fintech company and managed service provider to the financial services space, where he spearheaded the network, engineering, operations and development of all products. A list of his prior positions is attached.

Exhibit C

Financial Statements

**Confidential and Proprietary – Filed Under Seal, Pursuant to FL ST §
364.183**

[THE ENTIRETY OF THIS EXHIBIT IS FILED UNDER SEAL]

Exhibit C

Financial Statements

Confidential and Proprietary – Filed Under Seal, Pursuant to FL ST § 364.183

In support of this Application, Skywire provides the consolidated financial statements of its parent company, Skywire Holdings, Inc. Skywire Holdings has audited financial statements for 2019 and 2020, but does not have audited financial statements for 2021 and 2022. Attached to the unaudited statements is a verification from Andrew Kusminsky, CEO of both Skywire, LLC and Skywire Holdings, Inc.

VERIFICATION

I, Andrew Kusminsky, state that I am the Chief Executive Officer of Skywire Holdings, Inc. and Skywire, LLC that:

1. I am authorized to make this Verification;
2. I have reviewed the consolidated unaudited financial statements of Skywire Holdings, Inc.; and
3. The financial statements in the foregoing document are true and correct to the best of my knowledge, information, and belief.



Andrew Kusminsky, CEO
Skywire Holdings, Inc.

Dated: March 13, 2023

Exhibit A
Qualification to Do Business

m17000007834

Florida Department of State
Division of Corporations
Electronic Filing Cover Sheet

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Phone : (512)418-6949
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**Enter the email address for this business entity to be used for future annual report mailings. Enter only one email address please.

Email Address: _____

2017 SEP 14 AM 4:57
RECEIVED
FALLAHASSEE, FLORIDA

Foreign Limited Liability Company
SKYWIRE, LLC

Certificate of Status	0
Certified Copy	0
Page Count	04
Estimated Charge	\$125.00

FILED
17 SEP 14 PM 12:30
SECRETARY OF STATE
FALLAHASSEE, FLORIDA

Electronic Filing Menu Corporate Filing Menu

Help

S. WARREN
SEP 15 2017

COVER LETTER

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Division of Corporations

SUBJECT: Skywire, LLC

Name of Limited Liability Company

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Please return all correspondence concerning this matter to the following:

Lisa M. Conner

Name of Person

Williams Mullen

Firm/Company

200 South 10th Street, Suite 1600

Address

Richmond, VA 23219

City/State and Zip Code

lconner@williamsullen.com

E-mail address: (to be used for future annual report notification)

For further information concerning this matter, please call:

Lisa M. Conner

804

420-6208

nt ()

Name of Contact Person

Area Code

Daytime Telephone Number

MAILING ADDRESS:

Division of Corporations
Registration Section
P.O. Box 6327
Tallahassee, FL 32314

STREET ADDRESS:

Division of Corporations
Registration Section
Clifton Building
2661 Executive Center Circle
Tallahassee, FL 32301

Enclosed is a check for the following amount:

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\$130.00 Filing Fee &
Certificate of Status

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Certified Copy

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4. Date upon filing (Date first transacted business in Florida, if prior to registration. (See sections 605.0904 & 605.0905, F.S. to determine penalty liability))

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7. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: CIT Corporation System Office Address: 1200 South Pine Island Road Plantation Florida 33324 (City) (Zip code)

FILED 17 SEP 14 PM 12:50 SECRETARY OF STATE TALLAHASSEE, FLORIDA

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Joel McIntyre (Typed or printed name of signor)

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Jeffrey W. Bullock, Secretary of State

6068781 8300

SR# 20176166101

You may verify this certificate online at corp.delaware.gov/authver.shtml

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Date: 09-14-17

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