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May 2, 2023

-VIA ELECTRONIC FILING-

Adam Teitzman
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

RE: Docket No. 20230002-EG
Energy Conservation Cost Recovery Clause

Dear Mr. Teitzman:

Enclosed for filing on behalf of Florida Power & Light Company ("FPL") in the above-referenced docket is FPL's Petition for Approval of Energy Conservation Cost Recovery True-Up for the Period Ending December 2022. Also enclosed are the supporting testimonies and exhibits of FPL witnesses Richard Hume and John N. Floyd.

If there are any questions regarding this transmittal, please contact me at (561) 304-5662.

Sincerely,

/s/ William P. Cox
William P. Cox
Senior Counsel
Fla. Bar No. 00093531

Attachments

cc: Counsel for Parties of Record (w/ attachments)

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Energy Conservation Cost Recovery Clause

Docket No. 20230002-EG

Filed: May 2, 2023

**FLORIDA POWER & LIGHT COMPANY'S PETITION
FOR APPROVAL OF ENERGY CONSERVATION COST RECOVERY
TRUE-UP FOR THE PERIOD JANUARY 2022 THROUGH DECEMBER 2022**

Pursuant to Order No. PSC-2023-0086-PCO-EG, Florida Power & Light Company (“FPL”) petitions the Florida Public Service Commission (“Commission”) for approval of FPL’s Energy Conservation Cost Recovery Clause (“ECCR”) final net true-up over-recovery amount of \$6,951,067 for the period January 2022 through December 2022. In support of this petition, FPL incorporates the prepared written testimony and exhibits of witnesses Richard L. Hume and John N. Floyd.

1. FPL is a public utility subject to the Commission’s jurisdiction pursuant to Chapter 366, Florida Statutes. Pursuant to Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code (“F.A.C.”), FPL has an ECCR clause through which it recovers its reasonable and prudent un-reimbursed costs for conservation audits, conservation programs, and the implementation of FPL’s conservation plan. FPL has substantial interests in the proper calculation and recovery of its ECCR factor and the final true-up, which is used in the computation of FPL’s ECCR factor.

2. The calculations and supporting documentation for FPL’s final net true-up amount for the period ending December 2022 are contained in the prepared testimony and exhibits of FPL witnesses Richard L. Hume and John N. Floyd.

3. Rule 25-17.015(1)(a), F.A.C., provides in part that each utility seeking conservation recovery must file “[a]n annual final true-up showing the common costs, individual program costs and revenues, and actual total ECCR revenues for the most recent 12-month historical period from

January 1 through December 31 that ends prior to the annual ECCR proceedings,” along with a summary comparison of the actual costs and revenues reported to the costs and revenues previously estimated for the same period.

4. In Order No. PSC-2022-0422-FOF-EG, dated December 14, 2022, the Commission approved an over-recovery of \$14,992,234, including interest, as FPL’s actual/estimated ECCR true-up for the period January 2022 through December 2022.

5. FPL’s final true-up for the period January 2022 through December 2022 is an over-recovery of \$21,943,300, including interest and prior period adjustment.

6. FPL’s final true-up over-recovery for the period January 2022 through December 2022 of \$21,943,300 minus the actual/estimated over-recovery for the same period of \$14,992,234 results in the final net true-up over-recovery of \$6,951,067.

7. FPL requests the \$6,951,067 over-recovery be included in the calculation of its 2024 ECCR factors. The calculation for final net true-up for January 2022 through December 2022 was performed consistently with prior true-up calculations approved by the Commission in predecessor ECCR dockets, and those calculations and the supporting documentation are contained in Exhibit JNF-1, co-sponsored by witnesses Richard L. Hume and John N. Floyd. Exhibit JNF-1 consists of (a) the ECCR True-Up Reporting Forms that FPL and other utilities were directed to file by the Commission’s Electric & Gas Department memorandum dated April 14, 1982, (b) explanatory supplements to certain of those forms, (c) a complete list of account and subaccount numbers used for ECCR as required by Rule 25-17.015(3), F.A.C., and (d) documentation necessary to support claimed energy savings in conservation advertising as required by Rule 25-17.015(5), F.A.C.

8. The approval of FPL's final ECCR net true-up over-recovery of \$6,951,067 for the period January 2022 through December 2022 is in the public interest. Section 366.82, Florida Statutes, and Rule 25-17.015, F.A.C., entitle FPL to relief.

WHEREFORE, FPL respectfully requests that the Commission approve an over-recovery of \$6,951,067 as the final net true-up amount for the January 2022 through December 2022 period, and that the approved final net true-up amount be carried over and reflected in FPL's 2024 ECCR factors.

Respectfully submitted,

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By: s/ William P. Cox
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CERTIFICATE OF SERVICE
Docket No. 20230002-EG

I **HEREBY CERTIFY** that a true and correct copy of the foregoing was served by electronic mail this this 2nd day of May 2023 to the following:

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1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RICHARD L. HUME**

4 **DOCKET NO. 20230002-EG**

5 **MAY 2, 2023**

6
7 **Q. Please state your name, business address, employer and position.**

8 A. My name is Richard L. Hume. My business address is 700 Universe Boulevard,
9 Juno Beach, Florida 33408. I am employed by Florida Power & Light Company
10 (“FPL” or the “Company”) as Regulatory Issues Manager, Regulatory & State
11 Governmental Affairs.

12 **Q. Please describe your educational background and professional experience.**

13 A. I graduated from the University of Florida in 1991 with a Bachelor of Science
14 degree in Business Administration with a Finance Major and earned a Master of
15 Business Administration degree with a Finance Concentration from the University
16 of Florida in 1995. I have 25 years of utility industry experience. In 1998, I was
17 employed by New-Energy Associates, (which became a subsidiary of Siemens
18 Power Generation), working in the areas of financial forecasting, budgeting, as well
19 as cost of service and rate forecasting for both electric and gas utilities. In 2007, I
20 joined Oglethorpe Power and was promoted to the position of Director of Financial
21 Forecasting the following year. In that position, I was primarily responsible for the
22 long-range financial forecast and resource planning along with new rate design. In
23 2012, I joined FPL managing a budgeting and data analytics team where my

1 responsibilities included conducting analysis related to customer rates and bill
2 impacts. In 2019, I joined Gulf Power Company (“Gulf”) as a Regulatory Issues
3 Manager, where my responsibilities included oversight of Gulf’s Fuel and
4 Purchased Power and Environmental cost recovery clauses, including calculation
5 of cost recovery factors and the related regulatory filings. I am currently employed
6 by FPL as a Regulatory Issues Manager where my responsibility and oversight
7 include support for FPL’s cost recovery clause filings.

8 **Q. What is the purpose of your testimony in this proceeding?**

9 A. The purpose of my testimony is to present for Florida Public Service Commission
10 (“Commission”) review and approval FPL’s Energy Conservation Cost Recovery
11 Clause (“ECCR”) final net true-up amounts for the period January 2022 through
12 December 2022.

13 **Q. Are you sponsoring or co-sponsoring any exhibits in this proceeding?**

14 A. Yes. I am sponsoring Schedules CT-1 and CT-4, and co-sponsoring Schedules CT-
15 2 and CT-3, in Exhibit JNF-1. The specific sections of Schedules CT-2 and CT-3
16 that I am sponsoring are identified in the Table of Contents in Exhibit JNF-1.

17 **Q. What is the source of the data you present?**

18 A. Unless otherwise indicated, the data presented in my testimony and supporting forms
19 is taken from FPL’s books and records, which are kept in the regular course of FPL’s
20 business in accordance with Generally Accepted Accounting Principles and
21 practices, and with the provisions of the Uniform System of Accounts as prescribed
22 by this Commission. Schedule CT-2, Pages 6 and 7, in Exhibit JNF-1 provide a
23 complete list of all account numbers used for ECCR during the period January 2022

1 through December 2022.

2

3

FPL 2022 FINAL TRUE-UP CALCULATION

4 **Q. What is the actual end of period true-up amount that FPL is requesting the**
5 **Commission to approve for the January 2022 through December 2022 period?**

6 A. FPL has calculated and is requesting approval of an over-recovery of \$21,943,300,
7 including interest, as the actual end of period true-up amount for the period January
8 2022 through December 2022. The calculation of this \$21,943,300 over-recovery is
9 shown on Exhibit JNF-1 Schedule CT-3, Page 9 as the sum of Lines 5, 6 and 10.

10 **Q. What is the final net true-up amount for the January 2022 through December**
11 **2022 period that FPL is requesting to be included in the January 2024 through**
12 **December 2024 ECCR factors?**

13 A. FPL has calculated and is requesting approval of an over-recovery of \$6,951,067 as
14 the final net true-up amount for the period January 2022 through December 2022.
15 This final net true-up over-recovery of \$6,951,067 is the difference between the
16 actual end of period true-up over-recovery of \$21,943,300 and the actual/estimated
17 true-up over-recovery of \$14,992,234. The calculation of the \$6,951,067 over-
18 recovery is shown on Exhibit JNF-1 Schedule CT-1, Page 2.

19 **Q. Was the calculation of the final net true-up amount for the period January 2022**
20 **through December 2022 performed consistently with prior true-up calculations**
21 **in predecessor ECCR dockets?**

22 A. Yes. The calculation of the final net true-up amount for the period January 2022
23 through December 2022 was performed consistently with prior true-up calculations

1 in predecessor ECCR dockets.

2 **Q. Have you provided a schedule showing the variances between actual and**
3 **actual/estimated program costs and revenues for the period January 2022**
4 **through December 2022?**

5 A. Yes. Exhibit JNF-1 Schedule CT-2, Page 3, compares actual to actual/estimated
6 program costs, revenues and interest.

7 **Q. Please explain the calculation of FPL's final net true-up amount.**

8 A. Exhibit JNF-1 Schedule CT-1 shows the calculation of FPL's final net true-up for
9 the period January 2022 through December 2022, an over-recovery including
10 interest, of \$6,951,067, which FPL is requesting be included in the calculation of
11 the ECCR Factors for the January 2024 through December 2024 period.

12

13 The actual end-of-period over-recovery for the period January 2022 through
14 December 2022 of \$21,943,300 (shown on Schedule CT-1, Line 4) minus the
15 actual/estimated end-of-period over-recovery for the same period of \$14,992,234
16 (shown on Schedule CT-1, Line 8) results in the final net true-up over-recovery for
17 the period January 2022 through December 2022 (shown on Schedule CT-1, Line
18 9) of \$6,951,067. The expense detail making up the same 2022 net true up amount
19 can be found on schedule CT-2, Page 3 of Exhibit JNF-1.

20 **Q. Does this conclude your testimony?**

21 A. Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF JOHN N. FLOYD**

4 **DOCKET NO. 20230002-EG**

5 **MAY 2, 2023**

6

7 **Q. Please state your name, business address, employer and position.**

8 A. My name is John N. Floyd. My business address is One Energy Place, Pensacola,
9 Florida 32520. I am employed by Florida Power & Light Company (“FPL”) as
10 Manager of DSM Regulatory Support.

11 **Q. Please describe your educational background and professional experience.**

12 A. I received a Bachelor Degree in Electrical Engineering from Auburn University in
13 1985. After serving four years in the U.S. Air Force, I began my career in the electric
14 utility industry at Gulf Power Company (“Gulf”) in 1990 and held various positions
15 in Power Generation, Metering, Power Delivery and Customer Service. Beginning in
16 2008, I have prepared and submitted testimony for various Demand-Side
17 Management (“DSM”) dockets at the Florida Public Service Commission
18 (“Commission”), including Energy Conservation Cost Recovery (“ECCR”) Clause,
19 DSM Goals, and DSM Plans for Gulf. In 2021, I joined FPL as the Manager of DSM
20 Regulatory Support. In this position, I am responsible for ECCR and DSM-related
21 filings with the Commission.

22 **Q. Have you previously testified in this or predecessor dockets?**

23 A. Yes.

1 **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to present the actual ECCR costs for FPL's DSM
3 programs for the period January 2022 through December 2022.

4 **Q. Are you sponsoring or co-sponsoring any exhibits in this proceeding?**

5 A. Yes. I am sponsoring Schedules CT-5, CT-6, Appendix A and co-sponsoring
6 Schedules CT-2 and CT-3, in Exhibit JNF-1. The specific sections of Schedules
7 CT-2 and CT-3 that I am sponsoring are identified in the Table of Contents in
8 Exhibit JNF-1.

9 **Q. For the January 2022 through December 2022 period, did FPL seek recovery of**
10 **any costs for advertising which makes a specific claim of potential energy**
11 **savings or states appliance efficiency ratings or savings?**

12 A. Yes.

13 **Q. Has FPL complied with Rule 25-17.015(5), Florida Administrative Code, which**
14 **requires FPL to file all data sources and calculations used to substantiate claims**
15 **of potential energy savings that are included in advertisements?**

16 A. Yes. The documentation required by this rule is included in Exhibit JNF-1,
17 Appendix A.

18 **Q. Are all costs listed in Exhibit JNF-1, Schedule CT-2, attributable to**
19 **Commission-approved DSM programs?**

20 A. Yes.

21

1 **Q. How did FPL's actual program costs for the January 2022 through December**
2 **2022 period compare to the actual/estimated costs presented in Docket No.**
3 **20220002-EG, and approved in Order No. PSC-2022-0422-FOF-EG?**

4 A. Actual program costs for the period were \$153,282,683. The actual/estimated
5 program costs were \$158,670,757. Therefore, actual costs were \$5,388,074, or less
6 than four percent, below the actual/estimated costs (see Exhibit JNF-1, Schedule
7 CT-2, Page 3, Line 9). Each program's contribution to the variance is shown in
8 Exhibit JNF-1, Schedule CT-2, Page 5.

9 **Q. Does this conclude your testimony?**

10 A. Yes.

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FLORIDA POWER & LIGHT COMPANY
 ENERGY CONSERVATION COST RECOVERY (ECCR)
 FINAL TRUE-UP FOR THE PERIOD

SCHEDULE CT-1

January 2022 through December 2022	
(1)	(2)
	a-2022
1. Actual End of Period True-Up (CT-3, Page 9, Lines 6 & 7)	
2. Principal	\$21,446,330
a. Current Period Adjustment	\$0
3. Interest	\$496,970
4. Total Actual End of Period True-Up	\$21,943,300
5. Less Actual/Estimated True-Up	
6. Principal	\$14,709,574
a. Current Period Adjustment	\$0
7. Interest	\$282,660
8. Total Actual/Estimated True-Up ^(a)	\$14,992,234
9. Final Net True-Up	\$6,951,067

Note: () Reflects Underrecovery
 Totals may not add due to rounding.

(a) 2022 Actual/Estimated approved in Order No. PSC-2022-0422-FOF-EG.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
CONSERVATION TRUE-UP VARIANCE REPORT

SCHEDULE CT-2

January 2022 through December 2022

Line No.	ACTUAL V. ACTUAL/ESTIMATE FOR THE PERIOD	Actual	Actual/Estimated ^(a)	Difference
1	Depreciation & Return	\$14,891,671	\$14,592,774	\$298,897
2	Payroll & Benefits	\$13,890,401	\$13,986,071	(\$95,670)
3	Materials & Supplies	\$147,122	\$157,644	(\$10,521)
4	Outside Services	\$4,527,704	\$5,925,430	(\$1,397,727)
5	Advertising	\$9,264,951	\$9,168,720	\$96,231
6	Rebates	\$107,524,056	\$111,776,606	(\$4,252,550)
7	Vehicles	\$652,065	\$676,238	(\$24,173)
8	Other	\$2,384,714	\$2,387,273	(\$2,559)
9	Total Adjusted Program Costs	<u>\$153,282,683</u>	<u>\$158,670,757</u>	<u>(\$5,388,074)</u>
10	ECCR Revenues (Net of Revenue Taxes)	\$161,005,358	\$159,656,675	\$1,348,682
11	Prior Period True-Up (Collected)/Refunded this Period	<u>\$13,723,655</u>	<u>\$13,723,655</u>	<u>\$0</u>
12	Revenues Applicable to the Period (Line 10 + Line 11)	<u>\$174,729,013</u>	<u>\$173,380,330</u>	<u>\$1,348,682</u>
13	True-Up Provision (Under)/Over Recovery - Current Period (Line 12- Line 9) ^(a)	\$21,446,330	\$14,709,574	\$6,736,756
14	Current Period Adjustment	\$0	\$0	\$0
15	Interest Provision (Under)/Over Recovery - Current Period ^(a)	\$496,970	\$282,660	\$214,311
16	True-Up and Interest Provision (Under)/Over Recovery - Beginning of Period	\$13,723,655	\$13,723,655	\$0
17	Deferred True-Up from Prior Period	\$4,192,496	\$4,192,496	\$0
18	Prior Period True-Up (Collected)/Refunded this Period	<u>(\$13,723,655)</u>	<u>(\$13,723,655)</u>	<u>\$0</u>
19	End of Period True-Up Amount (Under)/Over Recovery	<u><u>\$26,135,797</u></u>	<u><u>\$19,184,730</u></u>	<u><u>\$6,951,067</u></u>

Note: Totals may not add due to rounding.

(a) 2022 Actual/Estimated approved in Order No. PSC-2022-0422-FOF-EG.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
CONSERVATION PROGRAM COSTS BY CATEGORY

SCHEDULE CT-2

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Line No.	Conservation Programs	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	Total Program Expenses
1	RESIDENTIAL HOME ENERGY SURVEY	\$582,980	\$3,712,067	\$16,204	\$1,613,511	\$8,055,941	\$0	\$326,866	\$350,857	\$14,658,426
2	RESIDENTIAL CEILING INSULATION	\$0	\$99,163	\$8,078	\$23,091	\$48,825	\$365,180	\$0	\$64,069	\$608,406
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	\$6,033,687	(\$150,830)	\$124,710	\$2,320,587	\$0	\$27,927,879	\$4,095	\$553,305	\$36,813,433
4	RESIDENTIAL AIR CONDITIONING	\$119,084	\$481,279	\$490	\$61,003	\$44,176	\$3,585,375	\$0	\$19,950	\$4,311,357
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$0	\$372,914	\$3,689	\$48,874	\$0	\$2,475	\$0	\$22,869	\$450,820
6	RESIDENTIAL LOW-INCOME WEATHERIZATION	\$0	\$540,432	\$4,538	(\$321,703)	\$0	\$1,627,842	\$148,700	\$30,749	\$2,030,559
7	BUSINESS ON CALL	\$275,892	\$35,777	\$59	\$33,112	\$0	\$2,697,390	\$0	\$18,707	\$3,060,937
8	COGENERATION & SMALL POWER PRODUCTION	\$0	\$337,012	\$0	\$0	\$0	\$0	\$793	(\$215,211)	\$122,595
9	BUSINESS EFFICIENT LIGHTING	\$0	\$141,591	\$0	\$23,078	\$0	\$149,779	\$0	\$3,181	\$317,630
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$0	\$242,605	\$237	\$24,404	\$0	\$35,486,081	\$1	\$25,492	\$35,778,820
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$0	\$360,467	\$672	\$36,618	\$0	\$30,683,473	\$379	\$37,169	\$31,118,778
12	BUSINESS ENERGY EVALUATION	\$833,866	\$2,320,398	\$1,145	\$450,628	\$1,270,944	\$0	\$123,689	\$793,335	\$5,794,006
13	BUSINESS HEATING, VENTILATING & A/C	\$0	\$471,270	\$81	\$82,943	\$0	\$4,335,950	\$6	\$26,439	\$4,916,688
14	BUSINESS CUSTOM INCENTIVE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61	\$61
15	CONSERVATION RESEARCH & DEVELOPMENT	\$0	\$85,976	\$0	\$0	\$0	\$0	\$0	\$1,954	\$87,931
16	COMMON EXPENSES	\$969,831	\$4,758,806	(\$12,781)	(\$300,288)	(\$154,935)	\$0	\$47,535	\$649,283	\$5,957,450
17	ENERGY SELECT	\$6,076,330	\$71,290	\$0	\$431,831	\$0	\$0	\$0	\$2,398	\$6,581,849
18	DISCONTINUED PROGRAM ^(a)	\$0	\$0	\$0	\$0	\$0	\$5,250	\$0	\$0	\$5,250
19	CURTAILABLE LOAD	\$0	\$10,184	\$0	\$16	\$0	\$657,383	\$0	\$105	\$667,688
20	TOTAL	\$14,891,671	\$13,890,401	\$147,122	\$4,527,704	\$9,264,951	\$107,524,056	\$652,065	\$2,384,714	\$153,282,683

21

22 Note: Totals may not add due to rounding.

(a) Discontinued Legacy Gulf Power Pool Pump Program

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
CONSERVATION PROGRAM COSTS/VARIANCE BY PROJECT

SCHEDULE CT-2

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Line No.	Conservation Programs	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	Total
1	RESIDENTIAL HOME ENERGY SURVEY	(\$6,234)	\$448,776	\$8,946	(\$356,104)	\$536,964	\$0	(\$56,361)	(\$123,618)	\$452,369
2	RESIDENTIAL CEILING INSULATION	\$0	(\$5,278)	\$18	(\$137,890)	\$32,462	\$66,600	\$0	(\$272)	(\$44,360)
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	\$38,259	(\$294,377)	(\$4,203)	(\$282,789)	\$0	(\$47,579)	(\$2,812)	\$174,105	(\$419,395)
4	RESIDENTIAL AIR CONDITIONING	\$2,496	\$65,378	\$145	(\$76,516)	\$32,462	(\$280,225)	\$0	(\$34,998)	(\$291,258)
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$0	(\$6,054)	\$3,689	(\$20,501)	\$0	(\$2,273)	\$0	(\$21,109)	(\$46,247)
6	RESIDENTIAL LOW-INCOME WEATHERIZATION	\$0	(\$58,999)	\$1,010	(\$27,501)	\$0	\$87,439	\$46,150	(\$2,854)	\$45,245
7	BUSINESS ON CALL	\$1,805	\$434	\$45	\$9,743	\$0	\$4,319	\$0	\$139,898	\$156,245
8	COGENERATION & SMALL POWER PRODUCTION	\$0	\$43,107	\$0	(\$25,219)	\$0	\$0	\$793	(\$2,916)	\$15,765
9	BUSINESS EFFICIENT LIGHTING	\$0	(\$5,082)	\$0	(\$11,442)	\$0	\$28,482	\$0	(\$3,101)	\$8,857
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$0	(\$42,103)	\$96	(\$963)	\$0	(\$4,363,654)	(\$309)	(\$3,753)	(\$4,410,687)
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$0	(\$56,220)	\$349	(\$947)	\$0	(\$139,659)	(\$291)	(\$6,282)	(\$203,049)
12	BUSINESS ENERGY EVALUATION	\$10,647	(\$429,450)	(\$904)	(\$357,608)	(\$505,658)	\$0	(\$10,597)	(\$80,638)	(\$1,374,208)
13	BUSINESS HEATING, VENTILATING & A/C	\$0	(\$32,369)	\$42	(\$9,761)	\$0	\$72,903	(\$3,420)	(\$12,202)	\$15,193
14	BUSINESS CUSTOM INCENTIVE	\$0	\$0	\$0	\$0	\$0	(\$5,150)	\$0	(\$1,033)	(\$6,183)
15	CONSERVATION RESEARCH & DEVELOPMENT	\$0	(\$162)	\$0	(\$138,875)	\$0	\$0	\$0	(\$21,247)	(\$160,284)
16	COMMON EXPENSES	\$237,189	\$274,173	(\$19,754)	(\$128,999)	\$0	\$0	\$3,675	(\$3,030)	\$363,254
17	ENERGY SELECT	\$14,734	(\$2,401)	\$0	\$167,628	\$0	\$0	(\$1,000)	\$493	\$179,453
18	DISCONTINUED PROGRAM ^(a)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
19	CURTAILABLE LOAD	\$0	\$4,956	\$0	\$16	\$0	\$326,246	\$0	\$0	\$331,218
20	TOTAL	\$298,897	(\$95,670)	(\$10,521)	(\$1,397,727)	\$96,231	(\$4,252,550)	(\$24,173)	(\$2,559)	(\$5,388,074)

21

22 Note: Totals may not add due to rounding.

(a) Discontinued Legacy Gulf Power Pool Pump Program

Energy Conservation Cost Recovery (ECCR) Account Numbers
 For the Period: January through December 2022

SCHEDULE CT-2

Program	Account
Residential Home Energy Survey	408172
	907100
	908110
	909101
	910100
	925112
	926211
Residential Ceiling Insulation	408172
	908110
	925112
	926211
Residential Load Management ("On Call")	408172
	587200
	592800
	598140
	907100
	908110
	925112
926211	
Residential Air Conditioning	408172
	907100
	908110
	910100
	925112
926211	
Residential New Construction (BuildSmart [®])	408172
	908110
	925112
	926211
Residential Low Income	408172
	907100
	908110
	925112
	926211
Business On Call	408172
	587200
	908110
	910100
	925112
926211	
Cogeneration & Small Power Production	408172
	908110
	925112
	926211
Business Lighting	408172
	908110
	925112
	926211

Energy Conservation Cost Recovery (ECCR) Account Numbers
 For the Period: January through December 2022

SCHEDULE CT-2

Program	Account
Commercial/Industrial Load Control	408172
	908110
	910100
	925112
	926211
C/I Demand Reduction	408172
	908110
	910100
	925112
	926211
Business Energy Evaluation	408172
	907100
	908110
	909101
	910100
	925112
	926211
Business HVAC	408172
	908110
	910100
	925112
	926211
Business Custom Incentive	908110
Conservation Research & Development	408172
	908110
	925112
	926211
Common Expenses	408172
	592800
	907100
	908110
	909101
	910100
	925112
926211	
Curtable	408172
	908110
	925112
	926211
Discontinued Programs	
Energy Select	408172
	908110
	925112
	926211
Residential Pool Pump	908110

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
CONSERVATION PROGRAM COSTS

SCHEDULE CT-3

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
Line No.	Conservation Programs	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Total
1	RESIDENTIAL HOME ENERGY SURVEY	\$65,319	\$470,437	\$643,432	\$626,183	\$704,800	\$1,095,377	\$824,562	\$1,958,880	\$1,214,225	\$1,221,187	\$707,933	\$5,126,090	\$14,658,426
2	RESIDENTIAL CEILING INSULATION	\$48,303	\$30,680	\$73,559	\$29,619	\$39,269	\$46,367	\$36,223	\$122,125	\$56,644	\$28,278	\$63,031	\$34,308	\$608,406
3	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")	\$2,445,632	\$2,335,735	\$2,409,386	\$3,518,527	\$3,580,125	\$3,554,811	\$3,520,949	\$3,452,383	\$3,678,542	\$3,353,280	\$2,508,175	\$2,455,890	\$36,813,433
4	RESIDENTIAL AIR CONDITIONING	\$228,122	\$150,786	\$321,083	\$471,776	\$402,371	\$450,961	\$397,357	\$438,453	\$552,744	\$275,713	\$323,384	\$298,607	\$4,311,357
5	RESIDENTIAL NEW CONSTRUCTION (BUILDSMART®)	\$41,251	\$42,076	\$41,725	\$46,320	\$43,679	\$41,990	\$33,332	\$34,137	\$36,022	\$26,093	\$30,598	\$33,597	\$450,820
6	RESIDENTIAL LOW-INCOME WEATHERIZATION	(\$182,048)	\$439,685	\$127,084	\$84,226	\$76,737	\$79,435	\$54,979	\$38,334	\$644,063	\$265,609	\$45,899	\$356,557	\$2,030,559
7	BUSINESS ON CALL	\$27,669	\$29,153	\$28,350	\$412,561	\$414,406	\$415,739	\$421,682	\$425,173	\$417,600	\$400,808	\$35,853	\$31,942	\$3,060,937
8	COGENERATION & SMALL POWER PRODUCTION	\$8,158	\$4,291	\$10,737	\$9,253	\$12,037	\$12,935	\$11,774	\$14,515	\$10,917	\$10,226	\$9,221	\$8,530	\$122,595
9	BUSINESS EFFICIENT LIGHTING	\$21,795	\$25,753	\$27,377	\$9,117	\$15,276	\$18,410	\$33,867	\$22,200	\$30,639	\$27,237	\$54,094	\$31,865	\$317,630
10	COMMERCIAL/INDUSTRIAL LOAD CONTROL	\$2,489,337	\$2,723,169	\$2,634,362	\$2,826,214	\$2,973,541	\$3,926,322	\$3,230,692	\$3,240,083	\$3,201,278	\$3,085,048	\$2,789,612	\$2,659,161	\$35,778,820
11	COMMERCIAL/INDUSTRIAL DEMAND REDUCTION	\$2,262,725	\$2,197,951	\$2,263,088	\$2,508,666	\$2,711,351	\$2,843,543	\$2,923,902	\$2,912,521	\$2,890,448	\$2,682,034	\$2,547,041	\$2,375,509	\$31,118,778
12	BUSINESS ENERGY EVALUATION	\$511,428	\$364,395	\$377,395	\$445,320	\$378,416	\$368,234	\$418,366	\$675,946	\$792,933	\$559,025	\$396,015	\$506,534	\$5,794,006
13	BUSINESS HEATING, VENTILATING & A/C	\$439,061	\$88,148	\$86,089	\$401,771	\$82,760	\$850,097	\$1,004,843	\$66,682	\$1,496,315	\$112,077	\$70,962	\$217,886	\$4,916,688
14	BUSINESS CUSTOM INCENTIVE	\$0	\$0	\$61	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$61
15	CONSERVATION RESEARCH & DEVELOPMENT	\$7,535	\$7,264	\$7,707	\$6,836	\$7,176	\$7,270	\$6,844	\$7,585	\$7,142	\$7,658	\$7,086	\$7,828	\$87,931
16	COMMON EXPENSES	\$522,205	\$540,633	(\$428,073)	\$521,485	\$547,889	\$531,962	\$469,319	\$512,641	\$565,289	\$440,186	\$363,473	\$1,370,441	\$5,957,450
17	ENERGY SELECT	\$49,697	\$1,111,201	\$585,379	\$518,051	\$516,335	\$519,792	\$522,672	\$535,320	\$517,954	\$511,260	\$506,067	\$688,122	\$6,581,849
18	DISCONTINUED PROGRAM ^(a)	\$28,188	(\$24,938)	\$1,750	\$0	\$250	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,250
19	CURTAILABLE LOAD	\$445	\$1,325	\$924	\$221,568	\$56,104	\$56,103	\$56,062	\$56,134	\$56,018	\$48,524	\$60,893	\$53,586	\$667,688
20	TOTAL	\$9,014,821	\$10,537,743	\$9,211,415	\$12,657,491	\$12,562,522	\$14,819,348	\$13,967,426	\$14,513,111	\$16,168,774	\$13,054,243	\$10,519,337	\$16,256,452	\$153,282,683

21

22 Note: Totals may not add due to rounding.

(a) Discontinued Legacy Gulf Power Pool Pump Program

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
CONSERVATION TRUE-UP CALCULATION

SCHEDULE CT-3

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Total
1. Conservation Clause Revenues (Net of Revenue Taxes)	\$11,122,229	\$11,513,325	\$11,818,794	\$12,590,822	\$13,105,114	\$14,711,139	\$15,932,112	\$16,211,748	\$15,850,526	\$13,595,588	\$12,509,531	\$12,044,431	\$161,005,358
2. Adjustment Not Applicable to Period - Prior True-Up	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$1,143,638	\$13,723,655
3. Conservation Revenues Applicable to Period (Line 1+2)	\$12,265,867	\$12,656,963	\$12,962,432	\$13,734,459	\$14,248,752	\$15,854,777	\$17,075,749	\$17,355,386	\$16,994,164	\$14,739,226	\$13,653,169	\$13,188,069	\$174,729,013
4. Conservation Expenses	\$9,014,821	\$10,537,743	\$9,211,415	\$12,657,491	\$12,562,522	\$14,819,348	\$13,967,426	\$14,513,111	\$16,168,774	\$13,054,243	\$10,519,337	\$16,256,452	\$153,282,683
5. True-Up This Period (Line 3-4)	\$3,251,047	\$2,119,220	\$3,751,017	\$1,076,968	\$1,686,230	\$1,035,428	\$3,108,324	\$2,842,275	\$825,390	\$1,684,983	\$3,133,832	(\$3,068,382)	\$21,446,330
6. Interest Provision for the Month	\$1,739	\$3,248	\$6,785	\$12,284	\$18,671	\$28,885	\$43,382	\$53,582	\$64,279	\$76,165	\$89,682	\$98,268	\$496,970
7. True-Up & Interest Provision Beginning of Month	\$13,723,655	\$15,832,803	\$16,811,632	\$19,425,797	\$19,371,411	\$19,932,673	\$19,853,349	\$21,861,417	\$23,613,636	\$23,359,667	\$23,977,177	\$26,057,053	\$13,723,655
7a. Deferred True-Up Beginning of Period	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496	\$4,192,496
8. True-Up Collected/(Refunded) (see Line 2)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$1,143,638)	(\$13,723,655)
9. End of Period Total True-Up (Lines 5+6+7+7a+8)	\$20,025,299	\$21,004,128	\$23,618,293	\$23,563,907	\$24,125,169	\$24,045,845	\$26,053,913	\$27,806,132	\$27,552,164	\$28,169,673	\$30,249,549	\$26,135,796	\$21,943,300
10. Adjustment to Period True-Up Including Interest	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
11. End of Period Total True-Up (Lines 9 + 10)	\$20,025,299	\$21,004,128	\$23,618,293	\$23,563,907	\$24,125,169	\$24,045,845	\$26,053,913	\$27,806,132	\$27,552,164	\$28,169,673	\$30,249,549	\$26,135,796	21,943,300

Note: () Reflects Underrecovery
Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
CONSERVATION TRUE-UP CALCULATION

SCHEDULE CT-3

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
Interest Provision	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Total
1. Beginning True-Up Amount	\$17,916,151	\$20,025,299	\$21,004,128	\$23,618,293	\$23,563,907	\$24,125,169	\$24,045,845	\$26,053,913	\$27,806,132	\$27,552,164	\$28,169,673	\$30,249,549	
2. Ending True-Up Amount Before Interest	\$20,023,560	\$21,000,881	\$23,611,507	\$23,551,623	\$24,106,499	\$24,016,960	\$26,010,531	\$27,752,550	\$27,487,884	\$28,093,508	\$30,159,867	\$26,037,529	
3. Total of Beginning & Ending True-Up (Line 1 + 2)	\$37,939,711	\$41,026,179	\$44,615,636	\$47,169,916	\$47,670,405	\$48,142,129	\$50,056,376	\$53,806,463	\$55,294,017	\$55,645,672	\$58,329,541	\$56,287,077	
4. Average True-Up Amount (50% of Line 3)	\$18,969,856	\$20,513,090	\$22,307,818	\$23,584,958	\$23,835,203	\$24,071,065	\$25,028,188	\$26,903,232	\$27,647,008	\$27,822,836	\$29,164,770	\$28,143,539	
5. Interest Rate - First Day of Reporting Business Month	0.08000%	0.14000%	0.24000%	0.49000%	0.76000%	1.12000%	1.76000%	2.40000%	2.38000%	3.20000%	3.37000%	4.01000%	4.01000%
6. Interest Rate - First Day of Subsequent Business Month	0.14000%	0.24000%	0.49000%	0.76000%	1.12000%	1.76000%	2.40000%	2.38000%	3.20000%	3.37000%	4.01000%	4.37000%	4.37000%
7. Total (Line 5 + 6)	0.22000%	0.38000%	0.73000%	1.25000%	1.88000%	2.88000%	4.16000%	4.78000%	5.58000%	6.57000%	7.38000%	8.38000%	8.38000%
8. Average Interest Rate (50% of Line 7)	0.11000%	0.19000%	0.36500%	0.62500%	0.94000%	1.44000%	2.08000%	2.39000%	2.79000%	3.28500%	3.69000%	4.19000%	4.19000%
9. Monthly Average Interest Rate (Line 8 / 12)	0.00917%	0.01583%	0.03042%	0.05208%	0.07833%	0.12000%	0.17333%	0.19917%	0.23250%	0.27375%	0.30750%	0.34917%	0.34917%
10. Interest Provision for the Month (Line 4 x 9)	\$1,739	\$3,248	\$6,785	\$12,284	\$18,671	\$28,885	\$43,382	\$53,582	\$64,279	\$76,165	\$89,682	\$98,268	\$496,970

Note: Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount	
RESIDENTIAL HOME ENERGY SURVEY															
1. Investments															
a. Expenditures		\$6,892	\$8,168	\$1,161	(\$7,324)	\$4	\$2,114	\$4,627	\$13,159	\$8,398	\$11,176	\$58,313	\$18,054	\$124,743	
b. Additions to Plant		\$6,892	\$6,602	\$1,161	(\$7,328)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,327	
c. Retirements		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
d. Cost of Removal		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
f. Transfer Adjustments		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
2. Plant In-Service/Depreciation Base	\$2,479,920	\$2,486,812	\$2,493,414	\$2,494,574	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	\$2,487,247	
3. Less: Accumulated Depreciation	\$1,228,506	\$1,269,923	\$1,311,465	\$1,353,081	\$1,394,637	\$1,436,121	\$1,477,605	\$1,519,089	\$1,560,573	\$1,602,058	\$1,643,542	\$1,685,026	\$1,726,510		
4. CWIP - Non Interest Bearing	\$0	\$0	\$1,567	\$1,567	\$1,570	\$1,574	\$3,688	\$8,315	\$21,474	\$29,872	\$41,048	\$99,361	\$117,416		
5. Net Investment (Lines 2 - 3 + 4)	\$1,251,414	\$1,216,889	\$1,183,515	\$1,143,060	\$1,094,180	\$1,052,700	\$1,013,330	\$976,473	\$948,148	\$915,061	\$884,753	\$901,582	\$878,152		
6. Average Net Investment		\$1,234,152	\$1,200,202	\$1,163,288	\$1,118,620	\$1,073,440	\$1,033,015	\$994,901	\$962,310	\$931,604	\$899,907	\$893,168	\$889,867		
7. Return on Average Net Investment															
a. Equity Component grossed up for taxes ^(b)		\$7,172	\$6,975	\$6,760	\$6,500	\$6,238	\$6,003	\$5,782	\$5,592	\$5,516	\$5,328	\$5,288	\$5,269	\$72,422	
b. Debt Component (Line 6 x debt rate) ^(c)		\$1,250	\$1,216	\$1,178	\$1,133	\$1,087	\$1,046	\$1,008	\$975	\$944	\$911	\$905	\$901	\$12,553	
8. Investment Expenses															
a. Depreciation ^(a)		\$41,417	\$41,542	\$41,615	\$41,556	\$41,484	\$41,484	\$41,484	\$41,484	\$41,484	\$41,484	\$41,484	\$41,484	\$498,005	
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
9. Total System Recoverable Expenses (Lines 7 + 8)	\$49,839	\$49,732	\$49,554	\$49,189	\$48,809	\$48,533	\$48,273	\$48,051	\$47,944	\$47,724	\$47,677	\$47,654	\$582,980		

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount	
LOAD MANAGEMENT ON-CALL PROGRAM															
1. Investments															
a. Expenditures		\$531,861	\$545,300	\$608,862	\$641,129	\$788,670	\$680,532	\$625,640	\$1,666,355	\$342,944	\$1,446,239	\$286,257	(\$2,137,334)	\$6,026,453	
b. Additions to Plant		\$623,395	\$645,515	\$454,058	\$483,194	\$763,058	\$526,547	\$567,022	\$833,558	\$238,525	\$950,444	\$131,602	\$304,446	\$6,521,363	
c. Retirements		(\$190,163)	(\$147,451)	(\$6,810,142)	(\$3,944)	(\$82,278)	(\$251,060)	(\$164,895)	(\$70,718)	(\$354,795)	(\$43,258)	(\$190,771)	(\$171,658)	(\$8,481,133)	
d. Cost of Removal		(\$682)	(\$164)	(\$307)	\$0	(\$6)	\$0	(\$202)	(\$608)	(\$662)	\$0	(\$469)	(\$0)	(\$3,100)	
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
f. Transfer Adjustments		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
2. Plant In-Service/Depreciation Base	\$26,923,313	\$27,356,544	\$27,854,608	\$21,498,524	\$21,977,774	\$22,658,554	\$22,934,041	\$23,336,168	\$24,099,008	\$23,982,738	\$24,889,924	\$24,830,755	\$24,963,543		
3. Less: Accumulated Depreciation	\$13,364,529	\$13,625,847	\$13,937,958	\$7,538,382	\$7,896,295	\$8,185,535	\$8,306,301	\$8,524,884	\$8,846,946	\$8,890,265	\$9,252,375	\$9,473,570	\$9,714,959		
4. CWIP - Non Interest Bearing	\$2,746,530	\$2,654,995	\$2,554,780	\$2,709,584	\$2,867,520	\$2,893,132	\$3,047,116	\$3,105,734	\$3,938,531	\$4,042,950	\$4,538,745	\$4,693,400	\$2,251,620		
5. Net Investment (Lines 2 - 3 + 4)	\$16,305,313	\$16,385,693	\$16,471,430	\$16,669,726	\$16,948,999	\$17,366,151	\$17,674,857	\$17,917,018	\$19,190,593	\$19,135,423	\$20,176,294	\$20,050,585	\$17,500,204		
6. Average Net Investment		\$16,345,503	\$16,428,562	\$16,570,578	\$16,809,363	\$17,157,575	\$17,520,504	\$17,795,938	\$18,553,806	\$19,163,008	\$19,655,859	\$20,113,440	\$18,775,394		
7. Return on Average Net Investment															
a. Equity Component grossed up for taxes ^(b)		\$94,986	\$95,469	\$96,294	\$97,681	\$99,705	\$101,814	\$103,415	\$107,819	\$113,461	\$116,379	\$119,088	\$111,166	\$1,257,276	
b. Debt Component (Line 6 x debt rate) ^(c)		\$16,555	\$16,639	\$16,783	\$17,025	\$17,377	\$17,745	\$18,024	\$18,791	\$19,408	\$19,907	\$20,371	\$19,016	\$217,640	
8. Investment Expenses															
a. Depreciation ^(a)		\$452,162	\$459,727	\$410,873	\$361,857	\$371,524	\$371,826	\$383,680	\$393,388	\$398,777	\$405,367	\$412,434	\$413,048	\$4,834,663	
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
9. Total System Recoverable Expenses (Lines 7 + 8)	\$563,703	\$571,834	\$523,949	\$476,563	\$488,606	\$491,385	\$505,119	\$519,998	\$531,646	\$541,654	\$551,894	\$543,230	\$6,309,579		

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount
COMMON EXPENSES														
1. Investments														
a. Expenditures		(\$572,265)	\$260,213	\$22,279	\$58,839	\$79,322	\$56,535	\$45,407	\$319,309	\$109,768	\$236,185	\$109,886	\$1,127,694	\$1,853,172
b. Additions to Plant		(\$628,291)	\$207,143	(\$34,454)	\$422	\$12,589	\$9,872	\$486	\$477	\$459	\$272	\$456	\$1,200,285	\$769,716
c. Retirements		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Cost of Removal		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Transfer Adjustments		(\$10,365)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$10,365)
2. Plant In-Service/Depreciation Base	\$3,123,463	\$2,495,172	\$2,702,315	\$2,667,861	\$2,668,283	\$2,680,872	\$2,690,744	\$2,691,230	\$2,691,707	\$2,692,167	\$2,692,438	\$2,692,894	\$3,893,179	
3. Less: Accumulated Depreciation	\$690,485	\$723,471	\$766,737	\$811,453	\$855,868	\$900,505	\$943,753	\$988,604	\$1,033,465	\$1,078,335	\$1,123,212	\$1,168,096	\$1,462,988	
4. CWIP - Non Interest Bearing	\$0	\$56,027	\$109,097	\$165,829	\$224,247	\$290,979	\$337,642	\$382,564	\$701,395	\$810,704	\$1,046,617	\$1,156,047	\$1,083,457	
5. Net Investment (Lines 2 - 3 + 4)	\$2,432,979	\$1,827,728	\$2,044,675	\$2,022,238	\$2,036,662	\$2,071,346	\$2,084,633	\$2,085,189	\$2,359,637	\$2,424,536	\$2,615,844	\$2,680,845	\$3,513,647	
6. Average Net Investment		\$2,130,353	\$1,936,201	\$2,033,456	\$2,029,450	\$2,054,004	\$2,077,989	\$2,084,911	\$2,222,413	\$2,392,087	\$2,520,190	\$2,648,344	\$3,097,246	
7. Return on Average Net Investment														
a. Equity Component grossed up for taxes ^(b)		\$12,380	\$11,252	\$11,817	\$11,793	\$11,936	\$12,075	\$12,116	\$12,915	\$14,163	\$14,922	\$15,680	\$18,338	\$159,387
b. Debt Component (Line 6 x debt rate) ^(c)		\$2,158	\$1,961	\$2,059	\$2,055	\$2,080	\$2,105	\$2,112	\$2,251	\$2,423	\$2,552	\$2,682	\$3,137	\$27,575
8. Investment Expenses														
a. Depreciation ^(a)		\$43,352	\$43,266	\$44,716	\$44,415	\$44,638	\$43,248	\$44,851	\$44,861	\$44,870	\$44,877	\$44,884	\$294,892	\$782,869
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9. Total System Recoverable Expenses (Lines 7 + 8)		\$57,889	\$56,478	\$58,592	\$58,264	\$58,654	\$57,428	\$59,079	\$60,026	\$61,456	\$62,351	\$63,247	\$316,367	\$969,831

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount	
BUSINESS ENERGY EVALUATION															
1. Investments															
a. Expenditures		\$0	\$4,410	\$7,694	\$34,152	\$35,261	\$2,358	\$70,385	\$356,914	\$54,978	\$43,116	\$127,771	\$358,973	\$1,096,013	
b. Additions to Plant		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
c. Retirements		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
d. Cost of Removal		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
f. Transfer Adjustments		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
2. Plant In-Service/Depreciation Base	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	\$3,388,500	
3. Less: Accumulated Depreciation	\$1,433,158	\$1,489,633	\$1,546,108	\$1,602,583	\$1,659,058	\$1,715,533	\$1,772,008	\$1,828,483	\$1,884,958	\$1,941,433	\$1,997,908	\$2,054,383	\$2,110,858		
4. CWIP - Non Interest Bearing	\$1	\$1	\$4,411	\$12,105	\$46,258	\$81,519	\$83,876	\$154,262	\$511,176	\$566,154	\$609,270	\$737,041	\$1,096,014		
5. Net Investment (Lines 2 - 3 + 4)	\$1,955,343	\$1,898,868	\$1,846,803	\$1,798,022	\$1,775,699	\$1,754,486	\$1,700,368	\$1,714,278	\$2,014,718	\$2,013,220	\$1,999,862	\$2,071,158	\$2,373,656		
6. Average Net Investment		\$1,927,105	\$1,872,836	\$1,822,413	\$1,786,861	\$1,765,093	\$1,727,427	\$1,707,323	\$1,864,498	\$2,013,969	\$2,006,541	\$2,035,510	\$2,222,407		
7. Return on Average Net Investment															
a. Equity Component grossed up for taxes ^(b)		\$11,199	\$10,883	\$10,590	\$10,384	\$10,257	\$10,038	\$9,921	\$10,835	\$11,924	\$11,880	\$12,052	\$13,159	\$133,123	
b. Debt Component (Line 6 x debt rate) ^(c)		\$1,952	\$1,897	\$1,846	\$1,810	\$1,788	\$1,750	\$1,729	\$1,888	\$2,040	\$2,032	\$2,062	\$2,251	\$23,043	
8. Investment Expenses															
a. Depreciation ^(a)		\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$56,475	\$677,700	
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
9. Total System Recoverable Expenses (Lines 7 + 8)	\$69,625	\$69,255	\$68,911	\$68,668	\$68,520	\$68,263	\$68,126	\$69,198	\$70,439	\$70,388	\$70,588	\$71,884	\$833,866		

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022														
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount
RESIDENTIAL AIR CONDITIONING														
1. Investments														
a. Expenditures		\$418,184	\$3,591	\$3,892	(\$1,113)	\$6,985	\$8,418	\$5,614	\$5,714	\$5,469	\$4,397	\$3,675	\$3,470	\$468,298
b. Additions to Plant		\$418,184	\$3,591	\$3,892	(\$1,113)	\$6,985	\$8,418	\$5,614	\$5,714	\$5,469	\$4,397	\$3,675	\$3,470	\$468,298
c. Retirements		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Cost of Removal		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Transfer Adjustments		\$10,365	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,365
2. Plant In-Service/Depreciation Base	\$0	\$418,184	\$421,775	\$425,667	\$424,554	\$431,540	\$439,958	\$445,572	\$451,286	\$456,755	\$461,152	\$464,827	\$468,298	
3. Less: Accumulated Depreciation	\$0	\$17,306	\$24,309	\$31,378	\$38,472	\$45,621	\$52,913	\$60,338	\$67,874	\$75,521	\$83,267	\$91,096	\$99,001	
4. CWIP - Non Interest Bearing	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	
5. Net Investment (Lines 2 - 3 + 4)	(\$0)	\$400,877	\$397,466	\$394,289	\$386,082	\$385,919	\$387,045	\$385,233	\$383,412	\$381,234	\$377,885	\$373,731	\$369,297	
6. Average Net Investment		\$200,439	\$399,172	\$395,877	\$390,185	\$386,000	\$386,482	\$386,139	\$384,322	\$382,323	\$379,560	\$375,808	\$371,514	
7. Return on Average Net Investment														
a. Equity Component grossed up for taxes ^(b)		\$1,165	\$2,320	\$2,300	\$2,267	\$2,243	\$2,246	\$2,244	\$2,233	\$2,264	\$2,247	\$2,225	\$2,200	\$25,954
b. Debt Component (Line 6 x debt rate) ^(c)		\$203	\$404	\$401	\$395	\$391	\$391	\$391	\$389	\$387	\$384	\$381	\$376	\$4,495
8. Investment Expenses														
a. Depreciation ^(a)		\$6,941	\$7,003	\$7,069	\$7,094	\$7,148	\$7,292	\$7,426	\$7,536	\$7,646	\$7,746	\$7,829	\$7,905	\$88,635
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9. Total System Recoverable Expenses (Lines 7 + 8)		\$8,308	\$9,727	\$9,771	\$9,757	\$9,782	\$9,929	\$10,061	\$10,158	\$10,297	\$10,378	\$10,435	\$10,481	\$119,084

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount	
ENERGY SELECT															
1. Investments															
a. Expenditures		\$91,628	\$97,696	\$0	\$0	\$0	(\$7,854)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$1,785)
b. Additions to Plant		\$7,854	\$0	\$0	\$0	\$0	(\$9,639)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$1,785)
c. Retirements		\$0	\$0	\$0	\$0	\$0	\$0	\$9,639	\$0	\$0	\$0	\$0	\$0	\$0	\$9,639
d. Cost of Removal		\$0	\$0	\$0	\$0	\$0	\$288	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$288
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Transfer Adjustments		(\$1,242)	\$0	\$0	\$0	\$0	(\$314)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$1,557)
2. Plant In-Service/Depreciation Base		(\$7,854)	\$0	\$0	\$0	\$0	(\$9,639)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Less: Accumulated Depreciation		(\$22,171,471)	\$0	\$0	\$0	\$0	(\$48)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
a. Capital Recovery Unamortized Balance		\$0	(\$21,803,168)	(\$21,433,623)	(\$21,064,078)	(\$20,694,533)	(\$20,324,987)	(\$19,955,442)	(\$19,576,495)	(\$19,207,127)	(\$18,837,760)	(\$18,468,392)	(\$18,099,024)	(\$17,729,656)	
b. Inventory		\$541,821	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4. CWIP - Non Interest Bearing		\$0	(\$99,481)	(\$1,785)	(\$1,785)	(\$1,785)	(\$1,785)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
5. Net Investment (Lines 2 - 3 + 4)		\$22,705,438	\$21,703,687	\$21,431,838	\$21,062,293	\$20,692,747	\$20,323,202	\$19,945,851	\$19,576,495	\$19,207,127	\$18,837,760	\$18,468,392	\$18,099,024	\$17,729,656	
6. Average Net Investment			\$22,204,562	\$21,567,762	\$21,247,065	\$20,877,520	\$20,507,975	\$20,134,527	\$19,761,173	\$19,391,811	\$19,022,444	\$18,653,076	\$18,283,708	\$17,914,340	
7. Return on Average Net Investment															
a. Equity Component grossed up for taxes ^(b)		\$129,034	\$125,333	\$123,469	\$121,322	\$119,175	\$117,004	\$114,835	\$112,688	\$112,629	\$110,442	\$108,255	\$106,068	\$1,400,254	
b. Debt Component (Line 6 x debt rate) ^(c)		\$22,489	\$21,844	\$21,519	\$21,145	\$20,770	\$20,392	\$20,014	\$19,640	\$19,266	\$18,892	\$18,518	\$18,144	\$242,632	
8. Investment Expenses															
a. Depreciation ^(a)		\$0	\$0	\$0	\$0	\$0	(\$22)	(\$12)	\$0	\$0	\$0	\$0	\$0	\$0	(\$34)
b. Amortization		\$369,545	\$369,545	\$369,545	\$369,545	\$369,545	\$369,545	\$369,368	\$369,368	\$369,368	\$369,368	\$369,368	\$369,368	\$369,368	\$4,433,478
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9. Total System Recoverable Expenses (Lines 7 + 8)		\$521,068	\$516,722	\$514,534	\$512,012	\$509,490	\$506,920	\$504,205	\$501,696	\$501,263	\$498,701	\$496,140	\$493,579	\$6,076,330	

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022														
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount
BUSINESS ON CALL														
1. Investments														
a. Expenditures		\$21,806	\$22,357	\$24,963	\$26,286	\$32,335	\$27,902	\$25,651	\$68,321	\$14,061	\$59,296	\$11,737	(\$87,631)	\$247,085
b. Additions to Plant		\$25,559	\$26,466	\$18,616	\$19,811	\$31,285	\$21,588	\$23,248	\$34,176	\$9,780	\$38,968	\$5,396	\$12,482	\$267,376
c. Retirements		(\$7,797)	(\$6,045)	(\$279,216)	(\$162)	(\$3,373)	(\$10,293)	(\$6,761)	(\$2,899)	(\$14,547)	(\$1,774)	(\$7,822)	(\$7,038)	(\$347,726)
d. Cost of Removal		(\$28)	(\$7)	(\$13)	\$0	(\$0)	\$0	(\$8)	(\$25)	(\$27)	\$0	(\$19)	(\$0)	(\$127)
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Transfer Adjustments		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. Plant In-Service/Depreciation Base	\$1,489,529	\$1,507,292	\$1,527,712	\$1,267,113	\$1,286,762	\$1,314,674	\$1,325,969	\$1,342,456	\$1,373,733	\$1,368,966	\$1,406,160	\$1,403,734	\$1,409,179	
3. Less: Accumulated Depreciation	\$735,489	\$746,203	\$759,000	\$496,617	\$511,292	\$523,150	\$528,102	\$537,064	\$550,268	\$552,044	\$566,891	\$575,960	\$585,857	
4. CWIP - Non Interest Bearing	\$123,394	\$119,641	\$115,532	\$121,879	\$128,355	\$129,405	\$135,718	\$138,122	\$172,266	\$176,547	\$196,875	\$203,216	\$103,103	
5. Net Investment (Lines 2 - 3 + 4)	\$877,434	\$880,730	\$884,245	\$892,375	\$903,825	\$920,929	\$933,586	\$943,514	\$995,731	\$993,469	\$1,036,145	\$1,030,991	\$926,425	
6. Average Net Investment		\$879,082	\$882,488	\$888,310	\$898,100	\$912,377	\$927,257	\$938,550	\$969,623	\$994,600	\$1,014,807	\$1,033,568	\$978,708	
7. Return on Average Net Investment														
a. Equity Component grossed up for taxes ^(b)		\$5,108	\$5,128	\$5,162	\$5,219	\$5,302	\$5,388	\$5,454	\$5,635	\$5,889	\$6,009	\$6,120	\$5,795	\$66,208
b. Debt Component (Line 6 x debt rate) ^(c)		\$890	\$894	\$900	\$910	\$924	\$939	\$951	\$982	\$1,007	\$1,028	\$1,047	\$991	\$11,462
8. Investment Expenses														
a. Depreciation ^(a)		\$18,539	\$18,849	\$16,846	\$14,836	\$15,232	\$15,245	\$15,731	\$16,129	\$16,350	\$16,620	\$16,910	\$16,935	\$198,221
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9. Total System Recoverable Expenses (Lines 7 + 8)		\$24,537	\$24,871	\$22,908	\$20,965	\$21,458	\$21,572	\$22,135	\$22,746	\$23,246	\$23,656	\$24,076	\$23,721	\$275,892

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY (ECCR)
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE CT-4

January 2022 through December 2022

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
	Beginning of Period Amount	a-Jan - 2022	a-Feb - 2022	a-Mar - 2022	a-Apr - 2022	a-May - 2022	a-Jun - 2022	a-Jul - 2022	a-Aug - 2022	a-Sep - 2022	a-Oct - 2022	a-Nov - 2022	a-Dec - 2022	Twelve Month Amount
RESIDENTIAL LOAD MANAGEMENT ("ON CALL")														
1. Investments														
a. Expenditures		\$510,054	\$522,942	\$583,898	\$614,843	\$756,335	\$652,630	\$599,989	\$1,598,034	\$328,883	\$1,386,943	\$274,520	(\$2,049,703)	\$5,779,369
b. Additions to Plant		\$597,836	\$619,049	\$435,441	\$463,383	\$731,773	\$504,959	\$543,774	\$799,382	\$228,746	\$911,475	\$126,206	\$291,964	\$6,253,987
c. Retirements		(\$182,367)	(\$141,406)	(\$6,530,926)	(\$3,782)	(\$78,904)	(\$240,767)	(\$158,135)	(\$67,819)	(\$340,248)	(\$41,484)	(\$182,949)	(\$164,620)	(\$8,133,406)
d. Cost of Removal		(\$654)	(\$157)	(\$294)	\$0	(\$6)	\$0	(\$193)	(\$583)	(\$635)	\$0	(\$450)	(\$0)	(\$2,973)
e. Salvage		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
f. Transfer Adjustments		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. Plant In-Service/Depreciation Base	\$25,433,783	\$25,849,252	\$26,326,896	\$20,231,411	\$20,691,012	\$21,343,880	\$21,608,072	\$21,993,712	\$22,725,275	\$22,613,772	\$23,483,764	\$23,427,021	\$23,554,364	
3. Less: Accumulated Depreciation	\$12,629,040	\$12,879,643	\$13,178,958	\$7,041,765	\$7,385,003	\$7,662,385	\$7,778,199	\$7,987,820	\$8,296,677	\$8,338,221	\$8,685,484	\$8,897,610	\$9,129,103	
4. CWIP - Non Interest Bearing	\$2,623,135	\$2,535,354	\$2,439,248	\$2,587,705	\$2,739,165	\$2,763,727	\$2,911,398	\$2,967,613	\$3,766,265	\$3,866,402	\$4,341,870	\$4,490,184	\$2,148,517	
5. Net Investment (Lines 2 - 3 + 4)	\$15,427,879	\$15,504,963	\$15,587,185	\$15,777,351	\$16,045,173	\$16,445,223	\$16,741,271	\$16,973,504	\$18,194,862	\$18,141,954	\$19,140,150	\$19,019,595	\$16,573,779	
6. Average Net Investment		\$15,466,421	\$15,546,074	\$15,682,268	\$15,911,262	\$16,245,198	\$16,593,247	\$16,857,388	\$17,584,183	\$18,168,408	\$18,641,052	\$19,079,872	\$17,796,687	
7. Return on Average Net Investment														
a. Equity Component grossed up for taxes ^(b)		\$89,877	\$90,340	\$91,132	\$92,462	\$94,403	\$96,426	\$97,960	\$102,184	\$107,572	\$110,371	\$112,969	\$105,371	\$1,191,068
b. Debt Component (Line 6 x debt rate) ^(c)		\$15,664	\$15,745	\$15,883	\$16,115	\$16,453	\$16,806	\$17,073	\$17,809	\$18,401	\$18,880	\$19,324	\$18,024	\$206,178
8. Investment Expenses														
a. Depreciation ^(a)		\$433,624	\$440,878	\$394,027	\$347,021	\$356,291	\$356,581	\$367,949	\$377,259	\$382,427	\$388,747	\$395,524	\$396,113	\$4,636,442
b. Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
c. Dismantlement		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Other		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9. Total System Recoverable Expenses (Lines 7 + 8)		\$539,165	\$546,963	\$501,041	\$455,598	\$467,147	\$469,812	\$482,983	\$497,253	\$508,400	\$517,998	\$527,817	\$519,509	\$6,033,687

Notes:

- (a) Depreciation expenses is based on the "Cradle-to-Grave" method of accounting.
- (b) The Equity Component is based on the approved ROE reflected in Exhibit JNF-1 Pages 17-18 and grossed up for taxes.
- (c) The Debt Component for the period is based on the information reflected in Exhibit JNF-1 Pages 17-18.

FLORIDA POWER & LIGHT COMPANY
COST RECOVERY CLAUSES
2022 FINAL TRUE UP FILING WACC @10.60% ROE (Jan. 2022 - Aug. 2022)

SCHEDULE CT-4

CAPITAL STRUCTURE AND COST RATES ^(a)

	Adjusted Retail	Ratio	Midpoint Cost Rates	Weighted Cost	Pre-Tax Weighted Cost
Long term debt	\$17,475,729,825	31.290%	3.66%	1.1466%	1.15%
Short term debt	\$807,560,498	1.446%	1.93%	0.0279%	0.03%
Preferred stock	\$0	0.000%	0.00%	0.0000%	0.00%
Customer Deposits	\$431,328,080	0.772%	2.12%	0.0164%	0.02%
Common Equity ^(b)	\$26,858,937,492	48.091%	10.60%	5.0976%	6.83%
Deferred Income Tax	\$9,334,563,691	16.714%	0.00%	0.0000%	0.00%
Investment Tax Credits					
Zero cost	\$0	0.000%	0.00%	0.0000%	0.00%
Weighted cost	\$942,289,408	1.687%	7.87%	0.1327%	0.17%
TOTAL	\$55,850,408,993	100.00%		6.42%	8.19%

CALCULATION OF THE WEIGHTED COST FOR CONVERTIBLE INVESTMENT TAX CREDITS (C-ITC) ^(c)

	Adjusted Retail	Ratio	Cost Rate	Weighted Cost	Pre-Tax Cost
Long term debt	\$17,475,729,825	39.42%	3.665%	1.444%	1.444%
Preferred Stock	\$0	0.00%	0.000%	0.000%	0.000%
Common Equity	\$26,858,937,492	60.58%	10.600%	6.422%	8.602%
TOTAL	\$44,334,667,316	100.00%		7.866%	10.046%

RATIO

DEBT COMPONENTS

Long term debt	1.1466%
Short term debt	0.0279%
Customer Deposits	0.0164%
Tax credits weighted	0.0244%
TOTAL DEBT	1.2154%

EQUITY COMPONENTS:

PREFERRED STOCK	0.0000%
COMMON EQUITY	5.0976%
TAX CREDITS -WEIGHTED	0.1083%
TOTAL EQUITY	5.2060%
TOTAL	6.4213%
PRE-TAX EQUITY	6.9734%
PRE-TAX TOTAL	8.1887%

Notes:

(a) Capital structure includes a deferred income tax proration adjustment consistent with FPSC Order No. PSC-2020-0165-PAA-EU, Docket No. 20200118-EU.

(b) Cost rate for common equity represents FPL's mid-point return on equity for January through August 2022 as approved by the FPSC in Order No. PSC-2021-0446-S-EI, Docket No. 20210015-EI.

(c) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)

FLORIDA POWER & LIGHT COMPANY
COST RECOVERY CLAUSES
2022 FINAL TRUE UP FILING WACC @10.80% ROE (Sept. 2022 - Dec. 2022)

SCHEDULE CT-4

CAPITAL STRUCTURE AND COST RATES ^(a)

	Adjusted Retail	Ratio	Midpoint Cost Rates	Weighted Cost	Pre-Tax Weighted Cost
Long term debt	\$17,475,729,825	31.290%	3.66%	1.1466%	1.15%
Short term debt	\$807,560,498	1.446%	1.93%	0.0279%	0.03%
Preferred stock	\$0	0.000%	0.00%	0.0000%	0.00%
Customer Deposits	\$431,328,080	0.772%	2.12%	0.0164%	0.02%
Common Equity ^(b)	\$26,858,937,492	48.091%	10.80%	5.1938%	6.96%
Deferred Income Tax	\$9,334,563,691	16.714%	0.00%	0.0000%	0.00%
Investment Tax Credits					
Zero cost	\$0	0.000%	0.00%	0.0000%	0.00%
Weighted cost	\$942,289,408	1.687%	7.99%	0.1348%	0.17%
TOTAL	\$55,850,408,993	100.00%		6.52%	8.32%

CALCULATION OF THE WEIGHTED COST FOR CONVERTIBLE INVESTMENT TAX CREDITS (C-ITC) ^(c)

	Adjusted Retail	Ratio	Cost Rate	Weighted Cost	Pre-Tax Cost
Long term debt	\$17,475,729,825	39.42%	3.665%	1.444%	1.444%
Preferred Stock	\$0	0.00%	0.000%	0.000%	0.000%
Common Equity	\$26,858,937,492	60.58%	10.800%	6.543%	8.764%
TOTAL	\$44,334,667,316	100.00%		7.987%	10.209%

RATIO

DEBT COMPONENTS

Long term debt	1.1466%
Short term debt	0.0279%
Customer Deposits	0.0164%
Tax credits weighted	0.0244%
TOTAL DEBT	1.2154%

EQUITY COMPONENTS:

PREFERRED STOCK	0.0000%
COMMON EQUITY	5.1938%
TAX CREDITS -WEIGHTED	0.1104%
TOTAL EQUITY	5.3042%
TOTAL	6.5196%
PRE-TAX EQUITY	7.1050%
PRE-TAX TOTAL	8.3203%

Notes:

- (a) Capital structure includes a deferred income tax proration adjustment consistent with FPSC Order No. PSC-2020-0165-PAA-EU, Docket No. 20200118-EU.
 (b) Pursuant to Order No. PSC-2022-0358-FOF-EI FPL was authorized to increase its ROE% to 10.8% beginning September 1, 2022.
 (c) This capital structure applies only to Convertible Investment Tax Credit (C-ITC)

SCHEDULE CT-5

Reconciliation and Explanation of
Differences between Filing and FPSC Audit
Report for Months: January – December 2022

The Audit has not been completed as of the date of this Filing

FPL DSM Program Descriptions

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

1. Residential Home Energy Survey (HES)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

2. Residential Ceiling Insulation

This program encourages customers to improve the home's thermal efficiency.

3. Residential Load Management (On-Call)

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages, system emergencies, or system frequency regulation.

4. Residential Air Conditioning

This program encourages customers to install high-efficiency central air conditioning systems.

5. Residential New Construction (BuildSmart®)

This program encourages builders and developers to design and construct new homes that achieve BuildSmart® certification and move towards ENERGY STAR® qualifications.

6. Residential Low Income

This program assists low-income customers through FPL-conducted Energy Retrofits and state Weatherization Assistance Provider (WAP) agencies.

7. Business On Call

This program allows FPL to turn off customers' direct expansion central air conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

8. Cogeneration and Small Power Production

This program facilitates the interconnection and administration of contracts for co-generators and small power producers.

9. Business Lighting

This program encourages customers to install high-efficiency lighting systems.

FPL DSM Program Descriptions (cont'd)

10. Commercial/Industrial Load Control (CILC)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

11. Commercial/Industrial Demand Reduction (CDR)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

12. Business Energy Evaluation (BEE)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs.

13. Business Heating, Ventilating & AC (HVAC)

This program encourages customers to install high-efficiency HVAC systems.

14. Business Custom Incentive (BCI)

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

15. Conservation Research & Development (CRD) Project

This project consists of research studies designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand, and customers; and where appropriate and cost-effective, incorporate an emerging technology into a DSM program.

16. Common Expenses

For administrative efficiency, this includes all costs that are not specifically attributable to a particular program.

17. Curtailable

The Curtailable Load (CL) program provides qualifying customers capacity payments for electric load which could be curtailed during certain conditions as described in Rate Rider CL. The CL rider was available to customers taking service under former rate schedules LP, LPT, PX, or PXT and who also executed a Curtailable Load Service agreement (CL Service Agreement). Qualifying customers had to commit to a minimum of 4,000 KW of non-firm load. This program was closed as of January 1, 2022.

Florida Power & Light Company
Program Progress
January through December 2022

SCHEDULE CT-6

Pgm No	Program Title	Accomplishments		2022 Cost & Variance v. Actual/Estimate ¹
		2022	Inception through December 2022	
1	Residential Home Energy Survey	Participants = 82,631	Participants = 4,369,509	Total = \$14,658,426 Variance= \$452,369
2	Residential Ceiling Insulation	Participants = 1,687	Participants = 587,392	Total = \$608,406 Variance= (\$44,360)
3	Residential Load Management ("On Call")	Participants = 3,300	Participants = 690,587	Total = \$36,813,433 Variance= (\$419,395)
4	Residential Air Conditioning	Participants = 23,885	Participants = 2,032,973	Total = \$4,311,357 Variance= (\$291,258)
5	Residential New Construction (BuildSmart®)	Participants = 5,231	Participants = 63,979	Total = \$450,820 Variance= (\$46,247)
6	Residential Low-Income	Participants = 11,054	Participants = 40,175	Total = \$2,030,559 Variance= \$45,245
7	Business On Call	kW = 1,058	MW = 71	Total = \$3,060,937 Variance= \$156,245
8	Cogeneration & Small Power Production	Firm MW = 114 GWh Purchased = 1,064 Firm = 3; As Available = 12	MW Under Contract = 114 MW Committed = 114	Total = \$122,595 Variance= \$15,765
9	Business Lighting	kW = 2,150	kW = 318,972	Total = \$317,630 Variance= \$8,857
10	Commercial/Industrial Load Control	Closed to new participants	MW = 454	Total = \$35,778,820 Variance= (\$4,410,687)
11	Commercial/Industrial Demand Reduction	kW= 13,333	MW = 363	Total = \$31,118,778 Variance= (\$203,049)
12	Business Energy Evaluation	Participants = 5,669	Participants = 269,599	Total = \$5,794,006 Variance= (\$1,374,208)
13	Business Heating, Ventilating & AC	kW = 9,024	kW = 452,680	Total = \$4,916,688 Variance= \$15,193
14	Business Custom Incentive	kW = 0	kW = 54,866	Total = \$61 Variance= (\$6,183)
15	Conservation Research & Development	Not Applicable	Not Applicable	Total = \$87,931 Variance= (\$160,284)
16	Common Expenses	Not Applicable	Not Applicable	Total = \$5,957,450 Variance= \$363,254
17	Curtable	Closed to new participants	MW = 10	Total = \$667,688 Variance= \$331,218
Discontinued Programs ⁽¹⁾				
18	Energy Select	Not Applicable	Not Applicable	Total = \$6,581,849 Variance= \$179,453
19	Residential Pool Pump	Not Applicable	Not Applicable	Total = \$5,250 Variance= \$0

Notes: Variance where actuals less than Actual/Estimate shown with ()

kW and MW reduction are at the generator

(1) Residual expenses from programs discontinued in 2022

SCHEDULE CT-6

Customers that no longer participate on FPL’s Commercial/Industrial Load Control (CILC) and Commercial/Industrial Demand Reduction (CDR) Rates (January through December 2022)

<u>Customer Name</u>	<u>Effective Date</u>	<u>Prior Rate</u>	<u>Firm Rate</u>	<u>Remarks</u>
Customer No. 1	05/01/2022	CILC	Not Applicable	Final Billed
Customer No. 2	08/02/2022	CILC	Not Applicable	Final Billed
Customer No. 3	10/19/2022	CILC	Not Applicable	Final Billed
Customer No. 4	10/25/2022	CILC	Not Applicable	Final Billed
Customer No. 5	04/02/2022	CDR	Not Applicable	Final Billed
Customer No. 6	05/03/2022	CDR	Not Applicable	Final Billed
Customer No. 7	05/09/2022	CDR	Not Applicable	Final Billed
Customer No. 8	05/16/2022	CDR	Not Applicable	Final Billed
Customer No. 9	05/16/2022	CDR	Not Applicable	Final Billed
Customer No. 10	05/16/2022	CDR	Not Applicable	Final Billed
Customer No. 11	05/16/2022	CDR	Not Applicable	Final Billed
Customer No. 12	05/23/2022	CDR	Not Applicable	Final Billed
Customer No. 13	06/20/2022	CDR	Not Applicable	Final Billed
Customer No. 14	07/26/2022	CDR	Not Applicable	Final Billed
Customer No. 15	10/27/2022	CDR	Not Applicable	Final Billed
Customer No. 16	12/29/2022	CDR	Not Applicable	Final Billed

SCHEDULE CT-6

CONSERVATION RESEARCH & DEVELOPMENT (“CRD”) PROGRAM

CRD is an umbrella program under which FPL researches a wide variety of new technologies and market strategies to evaluate their potential for reductions in peak demand and energy consumption as well as customer bill savings.

In 2022, FPL continued collaboration with Electric Power Research Institute (EPRI) to gather learnings from EPRI’s on-going readiness assessment of multiple technologies in various stages of development which enables comparisons among these technologies.

FPL also continued evaluation of smart electrical load centers, smart companion panels, smart circuit breakers, and smart relays. FPL is evaluating these technologies as they come to market for technical capabilities and potential customer benefits. As part of a smart panel pilot approved in Docket 20210015-EI, FPL began installation of smart panels in customer homes. This pilot is intended to evaluate the capabilities of smart panels to enable greater customer energy efficiency through real-time visibility and control of large appliances, better optimization of on-site distributed energy resources (DERs), and flexible load management on the FPL grid. FPL also enhanced an internal software monitoring and control platform to utilize throughout the pilot for evaluating the capabilities of the panels for demand response. FPL is in the early stage of this pilot and expects significant learning to occur in 2023.

APPENDIX A

Residential

\$254.75 annual residential customer savings based on the following:

- Replace four 60-Watt standard light bulbs that you use four hours a day with LED bulbs
 - Save \$29 a year
- Replace one 60-Watt standard light bulb that you leave on 12 hours a night for security with an LED bulb
 - Save \$22 a year
- Replace old showerheads with water-efficient models to cut your hot water usage
 - Save \$80 a year in a home with two occupants
- Reduce your water heater temperature by 20 degrees – lower the temperature from 140 degrees to 120 degrees
 - Save about \$10 a year
- Turn the fan off when leaving a room – savings based on stopping one ceiling fan from running all the time
 - Save about \$85 a year
- Use cold water instead of hot water when using your washing machine
 - Save \$30 a year
- Use a power strip to turn off your desktop computer and accessories when not in use
 - Save \$24 a year
- Install a smart thermostat
 - Save \$50 a year on your cooling costs
- Enroll in our **On Call® Program**
 - Save up to \$91.75 a year

Please note: Home comparisons made within the FPL Energy Analyzer are based upon size, type and area of home. Comparisons are not based upon; a home's square footage, age, number of people living in the home, or neighboring homes.

Business

\$500 annual business customer savings based on the following:

- \$397 per year, attributed to an average business customer with a 10 ton A/C, replacing a 10 EER with a 12 EER unit, with the unit operating 3,869 hours per year
- \$140 per year, attributed to an average business customer enrolled in the Business On Call® program with a 10 ton A/C unit at \$2 per ton per month savings for seven months (April - October)

BRAND	FPL
CONVERSATION	
DATE	

ECCR RADIO :30 and :15	
:30	:15
<p>VO: Introducing the FPL Energy Manager, a new way to take control of your energy use and your bill.</p> <p><i>SINGER: Ohhh I wanna save with somebody! I wanna get my bills down today.</i></p> <p>VO: You can monitor, analyze, even simulate your energy use, and save.</p> <p><i>SINGER: It's this all-in-one tool that shows me how! Oh, I wanna save with somebody!</i></p> <p>VO: Find savings to sing about at FPL.com/TakeControl</p>	<p>VO: Get control over your energy use and your bill with the new FPL Energy Manager.</p> <p><i>SINGER: It's this all-in-one tool that shows me how! Oh, I wanna save with somebody!</i></p> <p>VO: Find savings to sing about at FPL.com/TakeControl</p>

Radio :10

Get control over your energy use and your bill with the new FPL Energy Manager.
 Find savings to sing about at FPL.com/TakeControl

Radio :05

Get control over your energy use and find savings to sing about at FPL.com/TakeControl

ECCR SOFT LAUNCH	
:15A – TV	:15B – TV
Did you know that rising temperatures make your A/C work harder, and can make your bill rise, too? As days heat up, get hot tips on keeping your bill cool with FPL smart tools.	Days are heating up! And your A/C is working harder. For every degree you turn up your thermostat, you could save 5% on staying cool. Find more ways to save with FPL smart tools.

BRAND	FPL
CONVERSATION	
DATE	

SAVINGS TO SING ABOUT :60

MOM: intro song beats—uh huh!

GRANDMA: Hoo yeah

VO: Your energy use can take off in more ways than you know.

SINGING: My use goes up with every hour, I feel control fading away.

VO: Get control over your energy use and your bill with the new FPL Energy Manager.

MOM SINGING: Ohhh I wanna save with somebody.

DAD SINGING: I wanna save energy with somebody.

VO: You can monitor, analyze, even simulate your energy use and save.

Woman: It's this all-in-one tool that shows me how!

EVERYONE SINGING:

Ohhh I wanna save with somebody!

I wanna get my bills down today.

VO: Find savings to sing about at [FPL.com/TakeControl](https://www.fpl.com/takecontrol)

GROUP SINGING (Fades out to the end):

Don't you wanna save? Say you wanna save? Don't you wanna save?

Don't you wanna save? Say you wanna save? Don't you wanna save?

SAVINGS TO SING ABOUT :30

MOM: intro song beats—uh huh!

GRANDMA: Hoo yeah

VO: Your energy use can take off in more ways than you know.

SINGING: My use goes up with every hour, I feel control fading away.

MOM SINGING: Ohhh I wanna save with somebody.

VO: You can monitor, analyze, even simulate your energy use and save with the new FPL Energy Manager.

VO: Find savings to sing about at [FPL.com/TakeControl](https://www.fpl.com/takecontrol)

GROUP SINGING (Fades out to the end):

Don't you wanna save? Say you wanna save? Don't you wanna save?
Don't you wanna save? Say you wanna save? Don't you wanna save?

SAVE WITH SOMEBODY (:15) TEASER ENG

VO: There's a new way...

VO: ...to learn how to save ...

VO: ... that's giving people everywhere something to sing about.

**SUPER: SAVINGS TO SING ABOUT COMING SOON
[FPL.com/TakeControl](https://www.fpl.com/takecontrol)**

SWEEPS :15

Now saving energy can help you win big!

Take the Energy Survey, part of your FPL Energy Manager, for your chance to win a \$10,000 Home Energy Makeover.

See how at F-P-L dot com slash Take Control.

FPL Energy Manager – Analyzer :15

Wanna know where your energy is going?

Now you can! Analyze your energy use with the new all-in-one FPL Energy Manager.

It's the energy breakdown that shows me how, yeah I wanna save with somebody

FPL Energy Manager – Simulator :15

Looking for easy ways to save?

Remix your energy use and simulate your way to savings with the new all-in-one FPL Energy Manager.

Ohhh I wanna save with somebody

Start saving today at [FPL.com/TakeControl](https://www.fpl.com/takecontrol)

ECCR RADIO :30 and :15	
:30	:15
<p>VO: Introducing the FPL Energy Manager, a new way to take control of your energy use and your bill.</p> <p>SINGER: Ohhh I wanna save with somebody! I wanna get my bills down today.</p> <p>VO: You can monitor, analyze, even simulate your energy use, and save.</p> <p>SINGER: It's this all-in-one tool that shows me how! Oh, I wanna save with somebody!</p> <p>VO: Find savings to sing about at FPL.com/TakeControl</p>	<p>VO: Get control over your energy use and your bill with the new FPL Energy Manager.</p> <p><i>SINGER: It's this all-in-one tool that shows me how! Oh, I wanna save with somebody!</i></p> <p>VO: Find savings to sing about at FPL.com/TakeControl</p>

Radio :10

Get control over your energy use and your bill with the new FPL Energy Manager.
 Find savings to sing about at [FPL.com/TakeControl](https://www.fpl.com/TakeControl)

Radio :05

Get control over your energy use and find savings to sing about at [FPL.com/TakeControl](https://www.fpl.com/TakeControl)

BRAND	FPL
CONVERSATION	ECCR 30/15 Radios
DATE	
CCODER	

TV ALZA LA MANO :60

Intro song beats

ABUELA: *Hacia abajo*

DAD: *Para arriba...*

¡Alza la mano si tu estas ahorrando!

Ya era hora que pudiese controlar-a

La energía que nos gusta usar-a

Ahora si que podemos ahorrar-a

DAD: *Con el Energy Manager...*

MOM: *FPL (whisper singing)*

VO: Cuando menos te lo esperas, tu consumo de energía te puede sorprender.

DAD: *Control-o y ahorr-o...*

MOM: *Energy Manager (whisper singing)*

DAD: *Ahorr-o y control-o*

VO: Ahora puedes monitorear, analizar y hasta simular tu consumo de energía para encontrar ahorros por toda la casa. El nuevo Energy Manager de FPL te pone al mando de tu uso de energía. Ahora si puedes gozar de un nivel de control jamás visto en la industria de energía.

DAD: *¡Alza la mano si tu estas ahorrando!*

VO: Muévete al ritmo de los ahorros con el Energy Manager de FPL. Visita FPL.com/TomaControl y empieza a ahorrar hoy.

TV ALZA LA MANO :30

DAD: *¡Alza la mano si tu estas ahorrando!*

VO: Tu consumo de energía te puede sorprender.

DAD: *Analiz-a y ahorr-a*

MOM: *FPL...*

DAD: *Monitore-a y simul-a*

MOM: *Energy Manager...*

VO: Con el nuevo Energy Manager de FPL puedes monitorear, analizar y hasta simular tu consumo de energía para encontrar ahorros.

DAD: *¡Alza la mano si tu estas ahorran-do!*

VO: Muévete al ritmo de los ahorros con el Energy Manager de FPL. Visita FPL.com/TomaControl y empieza a ahorrar hoy.

TV ALZA LA MANO :15

DAD: *¡Alza la mano si estas analizan-do!
 ¡Alza la mano si estas analizan-do!
 Estímal-o, Estímal-o*

MOM: *Energy Manager (whisper singing)*

VO: Analiza tu uso de energía y encuentra ahorros con la herramienta del Energy Manager de FPL.

RADIO

:30	:15
<p>SINGER: <i>¡Alza la mano si tú estás ahorran-do!</i></p> <p>VO: Con el nuevo Energy Manager de FPL puedes monitorear, analizar y hasta simular tu consumo de energía para encontrar ahorros.</p> <p>SINGER: <i>¡Analiz-a y ahorr-a. Monitore-a y simul-a!</i></p> <p>VO: Muévete al ritmo de los ahorros con el Energy Manager de FPL.</p> <p>SINGER: <i>¡Ahora sí que podemos ahorrar-a!</i></p> <p>VO: Visita FPL.com/TomaControl y empieza a ahorrar hoy.</p>	<p>VO: El nuevo Energy Manager de FPL te pone al mando de tu uso de energía.</p> <p>SINGER: <i>Ya era hora que pudiese controlar-a. ¡Ahora sí que podemos ahorrar-a!</i></p> <p>VO: Visita FPL.com/TomaControl y empieza a ahorrar hoy.</p> <p>[If there's time] SINGER: <i>Con el Energy Manager... FPL (whisper singing)</i></p>

TV :15

V1

Looking to keep your everyday expenses under control?

- ◀ Your Summer of Savings starts now, with the free FPL Energy Manager.

SUPER: SAVE UP TO 10%

- ▶ Get tips to cool down your energy bill and heat up your savings.

SUPER: FAST, SMART, FREE (ALT: MORE THAN \$XYZ A YEAR)

Start your Summer of Savings today!

TV :15

V2

Prices everywhere are heating up. And if there's ever been a summer to save, this is it.

- ◀ Your Summer of Savings starts now, with the free FPL Energy Manager.

SUPER: SAVE UP TO 10%

- ▶ Get tips to help you cool down your energy bill and heat up your savings.

SUPER: FAST, SMART, FREE (ALT: MORE THAN \$XYZ A YEAR)

Take control of your bill and start your Summer of Savings today!
ALT: Take control of your bill today!

RADIO :30



Are you looking for ways to keep your everyday expenses under control?

Well, now with FPL, you can control your energy bill this summer.

- ALT: Well, now with FPL, there's one thing you can control this summer.
- ALT: Well, now with FPL, you can at least control your energy bill this summer.

Your Summer of Savings starts now with the free online Energy Manager.

Get tips to help you cool down your energy bill and heat up your savings.

So, start your Summer of Savings today at [FPL.com/TakeControl](https://www.fpl.com/TakeControl).

BRAND	FPL
CONVERSATION	
DATE	

15 V1

VO: ¿Quieres mantener tus gastos bajo control? Comienza a ahorrar hoy con el Energy Manager de FPL...

SUPER: AHORRA HASTA 10%

VO: ...una herramienta gratis que te da consejos para bajar tu cuenta y ahorrar.

SUPER: RÁPIDO, INTELIGENTE, GRATIS (ALT: MÁS QUE \$XYZ AL AÑO)

VO: ¡Comienza hoy tu verano de ahorros!

15 V2

VO: Todo está subiendo. Y si hay un momento para ahorrar, es este verano.

Comienza tu verano de ahorros con el Energy Manager de FPL...

SUPER: AHORRA HASTA 10%

VO: ...una herramienta gratis que te da consejos para ahorrar.

SUPER: RÁPIDO, INTELIGENTE, GRATIS (ALT: MÁS QUE \$XYZ AL AÑO)

VO: ¡Toma control de tu cuenta hoy!

BRAND	FPL
CONVERSATION	ECCR :30 Save Together
DATE	

30 SPA

Quando trabajamos juntos, logramos mas como preparar-las en el familia, doblar la ropa juntos, y hasta horar juntos. Con el Energy Manager de FPL.

Una herramienta que usa datos de tu computador inteligenete y ofrecia un reporte de tallados sobre tu consumo.

Ademas, te da consejos que te ayudan a horar mas de \$30 al mes.

Aprende mas en [FPL.com/TomaControl](https://www.fpl.com/TomaControl)

BRAND	FPL
CONVERSATION	ECCR :15 BEM
DATE	

1. 15 ENG (Trenton, Gym)

I can use my tablet to look at my FPL Business Energy Checkup, and it'll tell me how much power I'm using and where I can stand to save.

I am not a techy guy, so it's great to have something so simple that I can understand and manage.

2. 15 ENG (Venus, Vegan Café)

I think the FPL Energy Checkup is super helpful. It's this great little tool.

I went in a played with it. It showed me how much energy each unit was using.

It just give you great tips, you know, things that you would not normally think of.

3. 30 ENG (Trenton and Justine)

Trenton (Gym) –

We're a good little city. A lot of my inspiration for what I do here is for the community.

Justine (Bluejay Bakery) –

We are located in Northwest Florida. As a coffee shop we definitely want our customers to feel comfortable, so having it cool during the summer and warm during the winter is really important.

Trenton (Gym) –

I can use my tablet to look at my FPL Business Energy Checkup, and it'll tell me how much power I'm using and where I can stand to save.

Justine (Bluejay Bakery) –

It is great that there is a free tool from FPL that helps businesses like mine save energy and money.

4. 60 ENG (Shannon, Trenton, Justine, Venus)

BRAND	FPL
CONVERSATION	Save Together SPA Scripts
DATE	

RCS :30 TV / RADIO – ANCHOR SPOT

VO: Cuando trabajamos juntos logramos más.
Como preparar la cena en familia....
Doblar la ropa juntos...
Y hasta *ahorrar* juntos— con el Energy Manager de FPL
Una herraminenta que usa datos de tu contador inteligente
y ofrece un reporte detallado sobre tu consumo.
Además, te da consejos que te ayudan a ahorrar
más de \$30 al mes.
Aprende más en FPL.com/TomaControl.

RCS :15 TV / RADIO – ANCHOR SPOT

VO: Cuando trabajamos juntos logramos más.
Como ahorrar más de \$30 al mes
con los consejos del Energy Manager de FPL.
Comienza a ahorrar hoy. Visita FPL.com/TomaControl.

RCS :15 TV – OPTION 2 SPOT

VO: ¿Quieres ahorrar más de \$30 al mes en tu cuenta de energía?
Con el Energy Manager de FPL recibes consejos
para que tú y toda tu familia aprendan a ahorrar energía.
Comienza a ahorrar hoy. Visita FPL.com/TomaControl.

RCS :10 RADIO

VO: Ahorra más de \$30 al mes en tu cuenta de energía
con el Energy Manager de FPL.
Visita [FPL.com/TomaControl](https://www.fpl.com/TomaControl)

RCS :05 RADIO

VO: Ahorra más de \$30 al mes.
Visita [FPL.com/TomaControl](https://www.fpl.com/TomaControl)

:15 TV – BEM V1

I'm a visual artist.

Air conditioning is a big part of my cost to keep the place going.

One of the things I learned with the FPL Business Energy Manager was to change my filters more often. And I learned a bunch of other tips on how to save on cooling.

Every penny counts. Now more than ever.

:15 TV – BEM V2

It definitely takes a lot of energy to do what we do.

And that's to make people feel good.

The fact that FPL even came out with Business Energy Manager to help small businesses, that's definitely helped a lot.

We swapped out the normal bulbs with LED bulbs. So, you can only imagine, our bill is way lower.

:30 TV – BEM

Ever since I was younger, I always wanted to be behind the chair.

Cooking has always been therapeutic for me.

So, this is the first time I've ever done anything that its 100% mine.

It's very important to count every penny.

The FPL Business Energy Business Manager has helped us essentially because it really helped us identify different ways that we can save money.

We swapped out the normal bulbs with LED bulbs. So, you can only imagine, our bill is way lower.

The fact that FPL even came out something to help small businesses, that's definitely helped a lot.

:15 TV - RCS

Want to save more than \$30 a month on your energy bill?

The free FPL Energy Manager has easy-to-follow energy saving tips for your whole family.

So, start saving together now. Go to [FPL.com/TakeControl](https://www.fpl.com/takecontrol).

:30 TV - RCS

Your family can get a lot more done when you work together.

Like making dinner together...

Doing laundry together...

And even saving together—with the FPL Energy Manager.

It uses real data from your smart meter to tell you where your energy is going...

then gives you easy-to-follow tips that the whole family can help with and save you more than \$30 a month.

So, don't miss out. Check out your free FPL Energy Manager at [FPL.com/TakeControl](https://www.fpl.com/takecontrol) and start saving, together.

BRAND	FPL	DATE	
CONVERSATION	RCS Save Together	BRAND LEAD	

RCS :30 RADIO

VO: Your family can get a lot more done when you work together.
Like making dinner together...
Doing laundry together...
And even *saving* together—with the FPL Energy Manager.
It uses real data from your smart meter to tell you where your energy is going...
then gives you easy-to-follow tips that the whole family can help with, and save
you more than \$30 a month.
So don't miss out. Check out your free FPL Energy Manager at [FPL.com/TakeControl](https://www.fpl.com/TakeControl)
and start saving, together.

RCS :15 RADIO

VO: Your family can get a lot done when you work together—and save more than \$30 a
month on your energy bill with the FPL Energy Manager.
Find easy ways to save together.
Go to [FPL.com/TakeControl](https://www.fpl.com/TakeControl).

BRAND	FPL	DATE	
CONVERSATION	ECCR – Legacy Markets	BRAND LEAD	

:15 TV - RCS

Want to save more than \$30 a month on your energy bill?
The free FPL Energy Manager has easy-to-follow energy saving tips
for your whole family.
So, start saving together now. Go to [FPL.com/TakeControl](https://www.fpl.com/TakeControl).

:30 TV - RCS

Your family can get a lot more done when you work together.
Like making dinner together...
Doing laundry together...
And even saving together—with the FPL Energy Manager.
It uses real data from your smart meter to tell you where your energy is going...
then gives you easy-to-follow tips that the whole family can help with and save you more than
\$30 a month.
So, don't miss out. Check out your free FPL Energy Manager at [FPL.com/TakeControl](https://www.fpl.com/TakeControl) and start
saving, together.

BRAND	FPL	DATE	
CONVERSATION	ECCR – Markets	BRAND LEAD	

:15 TV – Spring Savings

Spring Savings are fluming at FPL with energy efficiency rebates for your home. Get \$150 back on a upgraded AC unit and a \$220 rebate on residential celling insulations. Go to FPL.com/SpringSavings and cash in on the savings.

BRAND	FPL	DATE	
CONVERSATION	ECCR – Markets	BRAND LEAD	

:15 TV – Spring Savings

Florecen los ahorros en FPL con reembolsos de eficiencia energética para tu hogar.

Recibe \$150 de reembolso en una unidad nueva de aire acondicionado.

Y \$220 de reembolso en aislamiento para techo residencial.

BRAND	FPL
CONVERSATION	Save Together SPA Scripts
DATE	

:30 RADIO - RCS

Your family can get a lot more done when you work together.
Like making dinner together...
Doing laundry together...
And even saving together—with the FPL Energy Manager.
It uses real data from your smart meter to tell you where your energy is going...
then gives you easy-to-follow tips that the whole family can help with and save you more than \$30 a month.
So, don't miss out. Check out your free FPL Energy Manager at [FPL.com/TakeControl](https://www.fpl.com/TakeControl) and start saving, together.

RCS :30 RADIO – ANCHOR SPOT

Cuando trabajamos juntos logramos más.
Como preparar la cena en familia....
Doblar la ropa juntos...
Y hasta *ahorrar* juntos— con el Energy Manager de FPL
Una herramienta que usa datos de tu contador inteligente
y ofrece un reporte detallado sobre tu consumo.
Además, te da consejos que te ayudan a ahorrar
más de \$30 al mes.
Aprende más en [FPL.com/TomaControl](https://www.fpl.com/TomaControl).

BRAND	FPL	DATE	
CONVERSATION	ECCR	BRAND LEAD	

SPA :15

Todos estamos sintiendo el alza en los precios.

Aprecio lo que FPL está haciendo.

Siempre enseñándome cómo funciona mi energía y cómo ahorrar dinero para así tener más control sobre mi cuenta de energía.

SPA :30

Mi esposo y yo no siempre estamos de acuerdo en que luces deben estar encendidas o apagadas. Así que yo siempre estoy buscando alternativas para conservar energía.

Me gusta que FPL me explica como uso la energía del hogar y me enseña como puedo ahorrar.

Me encantó el Energy Manager de FPL. Me dio muuuchas ideas de cómo ser más eficiente. Así le sacamos el jugo a cada centavo.

Siento que tengo el conocimiento para tomar control de mi cuenta

SPA :60

Llevo veinte años trabajando como artista. Hoy día, las cosas están más costosas para mi esposa y yo. Por eso hemos decidido hacer cambios en nuestros gastos.

Como consultora de negocios, me gusta poder ahorrar dinero y estar en control lo más posible.

Yo vivo abajo con un termostato, y ella vive arriba con dos. Pero ambos tienen un solo costo.

Todos estamos sintiendo el alza en los precios.

Aprecio lo que FPL está haciendo. Siempre enseñándome cómo funciona mi energía y cómo ahorrar dinero.

Puedes mirar tu factura basado en el consumo de aire acondicionado o calefacción. Y ver un resumen detallado.

Ellos me ayudan a proyectar mi cuenta de energía. Y cuando veo eso, puedo comenzar a hacer ajustes.

Mi esposa y yo hemos visto el cambio en nuestros gastos de energía.

Puedes ir a la página y ver...

...“esto es lo que puede estar causando un mayor consumo en tu casa” y ajustarlo. Con esta información tengo más control sobre mi cuenta de energía.

BRAND	FPL
CONVERSATION	ECCR TVs 15ss / Radio SPA
DATE	

RADIO 30

VO: ¿Estás tratando de mantener tus gastos bajo control?

Con FPL, puedes controlar tu cuenta de energía este verano.

- ALT: Gracias a FPL, hay algo que sí puedes controlar este verano.

Tu verano de ahorros comienza hoy con el Energy Manager de FPL...

...una herramienta gratis que te da consejos para bajar tu cuenta y ahorrar.

¡Toma control de tu cuenta y comienza hoy tu verano de ahorros en [FPL.com/TomaControl](https://www.fpl.com/TomaControl).

BRAND	FPL	DATE	
CONVERSATION	ECCR	BRAND LEAD	

TV :15

Everyone is feeling the strain of having to pinch pennies.
So, I appreciate that FPL, they are always teaching how power works and how you can save money
I can actually have ownership and knowledge over my power bill.

TV :15 - Trent

With FPL I can use my tablet to look at my business profile and it will tell me how much power I'm using and where I can stand to save.
I am not a techy guy.
So, it's great to have something so simple that I can understand and manage.

TV :15 - Venus

I went on the FPL website and played with it.
It showed me how much energy each unit was using.
You know, just little things make a difference
It just gives you great tips, you know, things you would not normally think of.

TV :30 Trent

A lot of my inspiration for what I do here is for the community. I want to see people grow.
As a coffee shop we definitely want our customers to feel comfortable, while they sit and work during their days, so having it cool during the summer and warm during the winter is really important.
With FPL I can use my tablet to look at my business profile and it will tell me how much power I'm using and where I can stand to save.
It is great that there is a free tool from FPL that helps businesses like mine save energy and money.

TV :30

Things are more expensive now for my wife and I. So, we have decided that we would make changes in terms of our expenditures.

I live downstairs with one thermostat, and she lives upstairs with two thermostats, but they all cost one price.

So, I appreciate that FPL, they are always teaching how power works and how you can save money.

You can look at your bill based on cooling, heating, and it will break it down to the dollar value. My wife and I have been able to see a change in our expenditure on energy.

I can actually have ownership and knowledge over my power bill.

TV :60

I have been an artist for 20 years.

Things are more expensive now for my wife and I. So, we have decided that we would make changes in terms of our expenditures.

As a business consultant, I love to save money when I can and be in control of it as much as possible.

I live downstairs with one thermostat, and she lives upstairs with two thermostats, but they all cost one price.

Everyone is feeling the strain of having to pinch pennies.

So, I appreciate that FPL, they are always teaching me how power works and how you can save money.

You can look at your bill based on cooling, heating, you can come in here and it will break it down to the dollar value.

It helps me forecast what my energy bill is going to be.

When I see that I can start to make some adjustments.

My wife and I have been able to change in our expenditure on energy.

You can actually go on and you can see this is the little thing that might going on in your house that you actually do have control over.

I can actually have ownership and knowledge over my power bill.

TV :60

Flowers have been my passion since I was 16 years old. I love the fact that my business makes people feel happy.

I just wanna be somebody that influences you to do something better with your day.

So, the people that come and train with me are looking for an outside the box form of exercise.

I definitely have a history and a passion with food. I absolutely love baking a cooking.

Efficiency is very important to me, especially when running a business because it ensures that we are doing things the best way we can.

I went on the FPL website and played with it.

It showed me how much energy each unit was using. Just little things make a difference.

It showed me that I used a lot more power and lighting than I realized.

The biggest ways for me to save was alternating my air conditioning units.

It just gives you great tips, you know, things you would not normally think of. We defiantly like to feel like we have a partner in creating a more efficient business. I am not a techy guy. So, it's great to have something so simple that I can understand and manage.

SPA :15

Todos estamos sintiendo el alza en los precios. Aprecio lo que FPL está haciendo. Siempre enseñándome cómo funciona mi energía y cómo ahorrar dinero para así tener más control sobre mi cuenta de energía.

SPA :30

Mi esposo y yo no siempre estamos de acuerdo en que luces deben estar encendidas o apagadas. Asi que yo siempre estoy buscando alternativas para conservar energía. Me gusta que FPL me explica como uso la energía del hogar y me enseña como puedo ahorrar. Me encantó el Energy Manager de FPL. Me dio muuuchas ideas de cómo ser más eficiente. Así le sacamos el jugo a cada centavo. Siento que tengo el conocimiento para tomar control de mi cuenta

SPA :60

Llevo veinte años trabajando como artista. Hoy día, las cosas están más costosas para mi esposa y yo. Por eso hemos decidido hacer cambios en nuestros gastos. Como consultora de negocios, me gusta poder ahorrar dinero y estar en control lo más posible. Yo vivo abajo con un termostato, y ella vive arriba con dos. Pero ambos tienen un solo costo. Todos estamos sintiendo el alza en los precios. Aprecio lo que FPL está haciendo. Siempre enseñándome cómo funciona mi energía y cómo ahorrar dinero. Puedes mirar tu factura basado en el consumo de aire acondicionado o calefacción. Y ver un resumen detallado. Ellos me ayudan a proyectar mi cuenta de energía. Y cuando veo eso, puedo comenzar a hacer ajustes. Mi esposa y yo hemos visto el cambio en nuestros gastos de energía. Puedes ir a la página y ver...
..."esto es lo que puede estar causando un mayor consumo en tu casa" y ajustarlo. Con esta información tengo más control sobre mi cuenta de energía.

BRAND	FPL
CONVERSATION	ECCR TVs 15ss / Radio SPA
DATE	

RADIO ENG 30

Are you looking for ways to keep your everyday expenses under control?
Well, now with FPL, there's one thing you can control this summer. Your energy bill
Your Summer of Savings starts now with the free online Energy Manager.
Get tips to help you cool down your energy bill and heat up your savings.
So, start your Summer of Savings today at FPL.com/TakeControl.

RADIO SPA 30

VO: ¿Estás tratando de mantener tus gastos bajo control?

Con FPL, puedes controlar tu cuenta de energía este verano.

- ALT: Gracias a FPL, hay algo que sí puedes controlar este verano.

Tu verano de ahorros comienza hoy con el Energy Manager de FPL...

...una herramienta gratis que te da consejos para bajar tu cuenta y ahorrar.

¡Toma control de tu cuenta y comienza hoy tu verano de ahorros en FPL.com/TomaControl.

BRAND	FPL	DATE	
CONVERSATION	ECCR	BRAND LEAD	

:30 TV – Cold Weather

The cold weather can make your energy use go up, and drive your bill up along with it.

The free online energy checkup tool gives you energy saving tips to help reduce bill spikes. Like setting your thermostat at a constant temperature of 68 degrees to avoid paying more in heating costs.

Find more ways to save this winter, with the free online energy checkup tool.

:15 TV – Cold Weather

Did you know that setting your thermostat at a constant temperature of 68 degrees this winter can help reduce your energy use and heating costs?

For more energy saving tips, try our free online energy checkup tool.

BRAND	FPL
CONVERSATION	
DATE	

30 ENG

Your family can get a lot more done when you work together. Like making dinner together, doing laundry together, and even saving together, with the FPL Energy Manger.

It uses real data from your smart meter to tell you where your energy is going, then gives you easy to follow tips that the whole family can help with, and save more than \$30 a month.

So don't miss out, check out your free FPL Manager at [FPL.com/TakeControl](https://www.fpl.com/TakeControl) and start saving together.

BRAND	FPL
CONVERSATION	Save Together SPA Scripts
DATE	

RCS :30 TV / RADIO – ANCHOR SPOT

VO: Cuando trabajamos juntos logramos más.
Como preparar la cena en familia....
Doblar la ropa juntos...
Y hasta *ahorrar* juntos— con el Energy Manager de FPL
Una herraminenta que usa datos de tu contador inteligente
y ofrece un reporte detallado sobre tu consumo.
Además, te da consejos que te ayudan a ahorrar
más de \$30 al mes.
Aprende más en FPL.com/TomaControl.

RCS :15 TV / RADIO – ANCHOR SPOT

VO: Cuando trabajamos juntos logramos más.
Como ahorrar más de \$30 al mes
con los consejos del Energy Manager de FPL.
Comienza a ahorrar hoy. Visita FPL.com/TomaControl.

RCS :15 TV – OPTION 2 SPOT

VO: ¿Quieres ahorrar más de \$30 al mes en tu cuenta de energía?
Con el Energy Manager de FPL recibes consejos
para que tú y toda tu familia aprendan a ahorrar energía.
Comienza a ahorrar hoy. Visita FPL.com/TomaControl.

RCS :10 RADIO

VO: Ahorra más de \$30 al mes en tu cuenta de energía
con el Energy Manager de FPL.
Visita [FPL.com/TomaControl](https://www.fpl.com/TomaControl)

RCS :05 RADIO

VO: Ahorra más de \$30 al mes.
Visita [FPL.com/TomaControl](https://www.fpl.com/TomaControl)

BRAND	FPL	DATE	
CONVERSATION	ECCR – Legacy Markets	BRAND LEAD	

:15 TV – BEM V1

I’m a visual artist.

Air conditioning is a big part of my cost to keep the place going.

One of the things I learned with the FPL Business Energy Manager was to change my filters more often. And I learned a bunch of other tips on how to save on cooling.

Every penny counts. Now more than ever.

:15 TV – BEM V2

It definitely takes a lot of energy to do what we do.

And that’s to make people feel good.

The fact that FPL even came out with Business Energy Manager to help small businesses, that’s definitely helped a lot.

We swapped out the normal bulbs with LED bulbs. So, you can only imagine, our bill is way lower.

:30 TV – BEM

Ever since I was younger, I always wanted to be behind the chair.

Cooking has always been therapeutic for me.

So, this is the first time I’ve ever done anything that its 100% mine.

It’s very important to count every penny.

The FPL Business Energy Business Manager has helped us essentially because it really helped us identify different ways that we can save money.

We swapped out the normal bulbs with LED bulbs. So, you can only imagine, our bill is way lower.

The fact that FPL even came out something to help small businesses, that’s definitely helped a lot.

:15 TV - RCS

Want to save more than \$30 a month on your energy bill?

The free FPL Energy Manager has easy-to-follow energy saving tips for your whole family.

So, start saving together now. Go to FPL.com/TakeControl.

:30 TV - RCS

Your family can get a lot more done when you work together.

Like making dinner together...

Doing laundry together...

And even saving together—with the FPL Energy Manager.

It uses real data from your smart meter to tell you where your energy is going...

then gives you easy-to-follow tips that the whole family can help with and save you more than \$30 a month.

So, don't miss out. Check out your free FPL Energy Manager at [FPL.com/TakeControl](https://www.fpl.com/takecontrol) and start saving, together.

BRAND	FPL	DATE	
CONVERSATION	ECCR – NWFL Markets	BRAND LEAD	

BEM :15 NWFL – Trent

I can use my tablet to look at my FPL Business Energy checkup and it will tell me how much power I’m using and where I can stand to save.

I am not a techy guy.

So it’s great to have something so simple that I can understand and manage.

BEM :15 NWFL – Venus

I think the FPL Energy Checkup is super helpful.

It’s this great little tool.

I went in and played with it.

It showed me how much energy each unit was using.

It just gives you great tips, you know, things you would not normally think of.

BEM :30 NWFL – Trenton and Justine

Trenton: Were a good little city. A lot of my inspiration for what I do here is for the community.

Justine: We are located in Northwest Florida. As a coffee shop we definitely want our customers to feel comfortable so having it cool during the summer and warm during the winter is really important.

Trenton: I can use my tablet to look at my FPL Business Energy checkup and it will tell me how much power I’m using and where I can stand to save.

Justine: It is great that there is a free tool from FPL that helps businesses like mine save energy and money.

:60 TV – NWFL BEM

Shannon: Flowers have been my passion since I was 16 years old. I love the fact that my business makes people feel happy.

Trenton: I just wanna be somebody that influences you to do something better with your day. So, the people that come and train with me are looking for an outside the box form of exercise.

Justine: I definitely have a history and a passion with food. I absolutely love baking a cooking. Efficiency is very important to me, especially when running a business because it ensures that we are doing things the best way we can.

Venus: I think the FPL Energy Checkup is super helpful. It’s this great little tool. I went in and played with it. It showed me how much energy each unit was using.

Shannon: It showed me that I used a lot more power and lighting than I realized.

Trenton: The biggest ways for me to save was alternating my air conditioning units.

Venus: It just gives you great tips, you know, things you would not normally think of.

Justine: We defiantly like to feel like we have a partner in creating a more efficient business.

Trenton: I am not a techy guy. So, it’s great to have something so simple that I can understand and manage.

BRAND	Gulf Power	DATE	
CONVERSATION	Sweepstakes/ BEM Script	BRAND LEAD	
ACCOUNT CCODER LEAD			
CREATIVE CCODER LEAD			

GULF ECCR TV :15 HVAC, POOL PUMP, CI /SWEEPSTAKES

Find ways to save energy and money on your pool pump, ceiling insulation and HVAC system.

Then enter our Sweepstakes to win a \$5,000 home energy makeover or a weekly prize pack.

Visit GulfPower.com/SaveToWin for more details.

GULF ECCR TV :15 BUSINESS ENERGY CHECKUP

VO: Could you use some smart energy-saving advice for your business?

Take advantage of our free online Energy Checkup tool for year round energy management tips.

Visit GulfPower.com/BusinessCheckup today.

BRAND	Gulf Power	DATE	
CONVERSATION	Sweepstakes	BRAND LEAD	
ACCOUNT CCODER LEAD			
CREATIVE CCODER LEAD			

GULF ECCR TV :30 DSM GM Radio (SWEEPSTAKES)

Want to save energy and money on your pool pump, ceiling insulation, and HVAC system?
At Gulf Power we have ways to help you save big and win big. Our energy efficiency programs can help you find ways to save energy and money year-round. And now, you can enter our Save and Win Big sweepstakes, for a chance to win a \$5,000 home energy makeover or a weekly prize pack.
So, start finding ways to save and win big today. Visit GulfPower.com/SaveToWin

BRAND	Gulf Power	DATE	
CONVERSATION	Cold Weather Update	BRAND LEAD	
ACCOUNT CCODER LEAD			
CREATIVE CCODER LEAD			

GULF ECCR TV :30 GP COLD WEATHER UPDATE

Cold weather can make your energy use go up and drive your bill up along with it. The free online energy Checkup tool gives you energy saving tips to help reduce bill spikes. Like setting your thermostat at a constant temperature of 68 degrees, to avoid paying more in heating costs. Find more ways to save this winter, with the free online energy checkup tool. Learn more at GulfPower.com/EnergyCheckup

GULF ECCR TV :15 GP COLD WEATHER UPDATE

Did you know that setting your thermostat at a constant temperature of 68 degrees this winter, can help reduce your energy use and your heating costs. For more energy saving tips, try our free online energy checkup tool today. Learn more at GulfPower.com/EnergyCheckup

BRAND	Gulf Power	DATE	
CONVERSATION	Sweepstakes/ BEM Script	BRAND LEAD	
ACCOUNT CCODER LEAD			
CREATIVE CCODER LEAD			

GULF ECCR TV :15 HVAC, POOL PUMP, CI /SWEEPSTAKES

Find ways to save energy and money on your pool pump, ceiling insulation and HVAC system.

Then enter our Sweepstakes to win a \$5,000 home energy makeover or a weekly prize pack.

Visit GulfPower.com/SaveToWin for more details.

BRAND	GULF POWER	DATE	
CONVERSATION	ECCR SOFT LAUNCH	CCODER	
TITLE		JOB NUMBER	
LENGTH		ISCI	

TV :15 OPTION 1

The hotter it gets outside, the harder your AC works inside. And that can show on your energy bill.

So, get hot tips on how to keep your bill cool this summer with our free online Energy Checkup tool.

Visit GulfPower.com/EnergyCheckup today.

TV :15 OPTION 2

Days are heating up!

And with your A/C working harder, so is your energy bill.

For every degree you turn up your thermostat, you could save up to 5% on cooling costs.

Find more ways to save with our free online Energy Checkup tool at GulfPower.com/EnergyCheckup

:15 TV – NWFL BEM

Everyone is feeling the strain of having to pinch pennies.
So, I appreciate that at FPL, they have the Energy Checkup tool.
So, you can actually teach yourself how you can save money.
I can actually have ownership and knowledge over my power bill.

:15 TV – NWFL BEM

I appreciate that at FPL, they have the Energy Checkup tool.
It helps me forecast what my energy bill is going to be.
My wife and I have been able to see a change in our expenditure on energy.
I can actually have ownership over my power bill.

:30 TV – NWFL BEM

I live in Northwest Florida with my wife for 50 years now.
She is beginning to prefer a cooler house.
I live downstairs with one thermostat, and she lives upstairs with two thermostats but they all cost one price.
I appreciate that at FPL, they have the Energy Checkup tool.
So, you can actually teach yourself how you can save money.
You can look at your bill based on cooling, heating, you can break it down to the dollar value.
My wife and I have been able to see a change in our expenditure on energy.
I can actually have ownership and knowledge over my power bill.

:60 TV – NWFL BEM

I live in Northwest Florida with my wife for 50 years now.
She is beginning to prefer a cooler house. The compromise is, she wins.
As a business consultant, I love to save money when I can and be in control of it as much as possible.
I live downstairs with one thermostat, and she lives upstairs with two thermostats, but they all cost one price.
Everyone is feeling the strain of having to pinch pennies.
So, I appreciate that at FPL, they have the Energy Checkup tool.
So, you can actually teach yourself how power works and how you can save money.
You want to say, 'How much heat did I use last month?' You can come in here and you can break it down to the dollar value.
It helps me forecast what my energy bill is going to be. When I see that I can start to make some adjustments
My wife and I have been able to see a change in our expenditure on energy.
You can actually go on and you can see, this is the little thing that might be going on in your house that you actually do have control over.
I can actually have ownership and knowledge over my power bill.

BRAND	FPL	DATE	
CONVERSATION	NWFL Cold Weather Campaign		

TV/Radio :15 V1 | A/C REBATE

VO: Save this winter with FPL rebates! Get \$150 back when you purchase a new heating and cooling system – plus, qualify for even more savings of up to \$2,000 of tax credits. Visit FPL.com/HVACsavings.

TV/Radio :15 V2 | A/C REBATE

VO: Want to get a \$150 instant rebate this winter? Now you can when you purchase a new heating and cooling system for your home – plus, qualify for even more savings of up to \$2,000 of tax credits. Visit FPL.com/HVACsavings.



Find savings
to sing about
with the **new**
**FPL Energy
Manager**

START SAVING



The advertisement features a laptop displaying a software dashboard with various charts and data points. The background is a dark purple with a grid of small blue dots. The text is white and blue, with 'new' underlined and 'FPL Energy Manager' in a larger, bold font. A blue button with white text says 'START SAVING'. The FPL logo, consisting of a stylized 'M' inside a circle, is positioned in the bottom right corner.

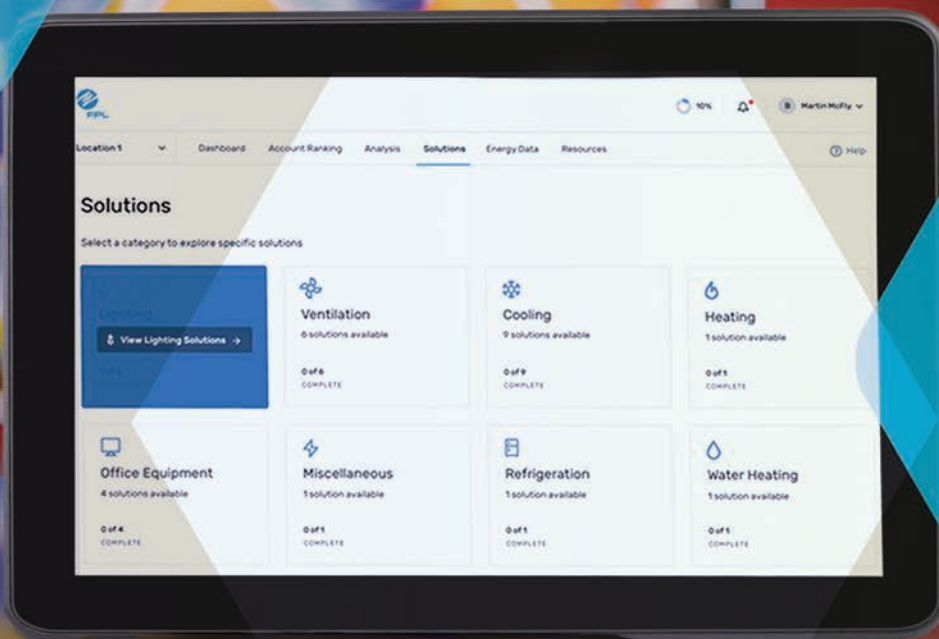


Get control over your energy use with the new FPL Energy Manager, the all-in-one tool that shows you how to save. Now you can monitor, analyze and even simulate your energy use to find savings to sing about.

[FPL.com/TakeControl](https://www.fpl.com/TakeControl)

CHANGING THE CURRENT. 

— SAVE —
UP TO \$500
A YEAR



Learn how to control your energy use and save.

The FPL Business Energy Manager provides customized energy-saving recommendations based on daily, weekly and monthly energy-use patterns. Learn how at

[FPL.com/BusinessEnergyManager](https://www.fpl.com/BusinessEnergyManager)



CHANGING THE CURRENT. **FPL**



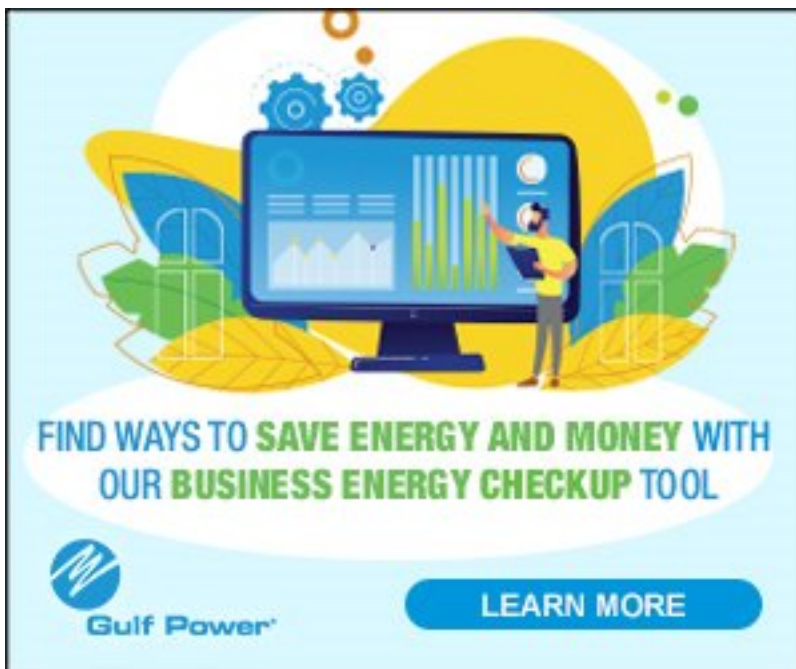
ENTER THE SAVE AND WIN BIG SWEEPSTAKES!

Did you know we have ways to help you save big and win big? Our energy efficiency programs can help you find ways to save on your pool pump, ceiling insulation and HVAC system at home. And now for a limited time, you can enter our Save and Win Big Sweepstakes for a home energy weekly prize pack or our grand prize, a \$5,000 Home Energy Makeover.

Visit [GulfPower.com/SaveToWin](https://www.gulfpower.com/SaveToWin) for contest details







FIND WAYS TO **SAVE ENERGY AND MONEY** WITH
OUR **BUSINESS ENERGY CHECKUP TOOL**



Gulf Power®

[LEARN MORE](#)

This advertisement features a central illustration of a person in a yellow shirt interacting with a large computer monitor. The monitor displays a bar chart and a line graph. The background is light blue with a large yellow sun, green leaves, and blue gears. The text is in blue and green, with a blue button for 'LEARN MORE'.



ENTER TO WIN A
\$5,000
HOME ENERGY
MAKEOVER
OR A WEEKLY
PRIZE PACK!

Save and Win Big
SWEEPSTAKES



Gulf Power®

[ENTER NOW](#)

This advertisement features a central illustration of a blue and green house with a yellow roof, surrounded by green leaves and a yellow sun. The text is in blue and green, with a blue button for 'ENTER NOW'.



MAKE ENERGY EFFICIENCY YOUR BUSINESS



Can your business be more energy efficient?

Let us help you save money year-round by providing you with smart, energy-saving advice geared toward your business. Take advantage of our free online Business Energy Checkup tool today for tips on managing your energy use.

ENTER TO WIN A **\$5,000**
HOME ENERGY MAKEOVER
OR A WEEKLY PRIZE PACK!



[GulfPower.com/SaveToWin](https://www.gulfpower.com/SaveToWin)



NEW
**FPL ENERGY
MANAGER**

**SAVINGS TO
SING ABOUT**

FPL.com/TakeControl

FPL.



**— SAVE ENERGY —
SAVE MONEY**

FPL.COM/ENERGYCHECKUP

 FPL

The advertisement features a woman with long brown hair, wearing a blue and white striped shirt, sitting at a white kitchen island. She is smiling and looking at a laptop. The background shows a modern kitchen with white cabinets, a stainless steel sink, and a microwave. The text is overlaid on a dark grey background with a white chevron pattern.



**— SAVE —
MORE THAN
\$30^A MONTH**

FPL.COM/TAKECONTROL

 FPL

The advertisement features a family of four—a man with a beard, a woman, and two children—gathered around a laptop. They are all looking at the screen with interest. The background is a bright, indoor setting. The text is overlaid on a dark grey background with a white chevron pattern.

\$150 reembolso inmediato

Nueva unidad de aire acondicionado

AHORRA HOY



\$150 instant rebate

Upgraded A/C unit

SAVE NOW



\$150 reembolso inmediato

Nueva unidad de aire acondicionado

AHORRA HOY



\$150 instant rebate

Upgraded A/C unit

SAVE NOW





\$220
instant rebate

Residential
ceiling
insulation

SAVE NOW

FPL

This advertisement features a family of three—a man, a woman, and a young child—sitting on a light-colored sofa in a living room. The man is pointing towards the ceiling. The background shows a window with a view of greenery. The text is overlaid on the top left and bottom of the image.

\$220
reembolso
inmediato

Aislamiento
de techo
residencial

AHORRA HOY

FPL

This advertisement is identical to the one above, featuring the same family on a couch. The text is in Spanish, with the rebate amount and the word 'reembolso' in green and 'inmediato' in blue.

\$220
reembolso
inmediato

Aislamiento
de techo
residencial

AHORRA HOY

FPL

This advertisement shows a construction worker wearing a red hard hat, a blue and white plaid shirt, and work gloves. He is standing in an attic, working on the ceiling joists. A square opening in the ceiling is visible. The text is overlaid on the top left and bottom of the image.



SAVE MORE THAN \$30 A MONTH

 **FPL**

Save energy and money with the FPL Energy Manager

The free FPL Energy Manager helps find easy ways to save. Using real data from your smart meter, you can see exactly where your energy is going and get tips on how to lower your bill.

[FPL.com/TakeControl](https://www.fpl.com/TakeControl)

\$pring Savings are blooming



Now is the time to cash in on savings with rebate offers from FPL. Get \$150 back on an upgraded A/C unit and \$220 in savings on residential ceiling insulation. Don't miss out. See how you can save at [FPL.com/SpringSavings](https://www.fpl.com/SpringSavings).





**SAVE MORE THAN \$30 A MONTH
WITH THE ENERGY CHECKUP**

[FPL.com/WaysToSave](https://www.fpl.com/WaysToSave)



Save more than \$30 a month

Prices everywhere are heating up. And if there's ever been a summer to save, this is it. Your Summer of Savings starts now with the free online Energy Checkup. Get tips to help you cool down your energy bill and heat up your savings. Start your Summer of Savings today and see how you can learn new ways to save at [FPL.com/WaysToSave](https://www.fpl.com/WaysToSave)

Save more than \$30 a month

Looking for ways to keep your everyday expenses under control? Well, now with FPL, there's one thing you can control this summer – your energy bill. Your Summer of Savings starts now with the free online Energy Manager. Get tips to help you cool down your energy bill and heat up your savings. Start your Summer of Savings today at [FPL.com/TakeControl](https://www.fpl.com/TakeControl)

Save more than \$30 a month

Prices everywhere are heating up. And if there's ever been a summer to save, this is it. Your Summer of Savings starts now with the free online Energy Checkup. Get tips to help you cool down your energy bill and heat up your savings. Start your Summer of Savings today and see how you can learn new ways to save at [FPL.com/WaysToSave](https://www.fpl.com/WaysToSave)

Save more than \$30 a month

Looking for ways to keep your everyday expenses under control? Well, now with FPL, there's one thing you can control this summer – your energy bill. Your Summer of Savings starts now with the free online Energy Manager. Get tips to help you cool down your energy bill and heat up your savings. Start your Summer of Savings today at [FPL.com/TakeControl](https://www.fpl.com/TakeControl)

Florida Trend

FLORIDA'S BUSINESS AUTHORITY

Periodical



Find ways to save with the FPL Business Energy Manager.

With the free tool, you can better track and control your energy use.

Identify trends using data powered by America's most intelligent grid. Learn how to lower your bill at [FPL.com/BusinessEnergyManager](https://www.fpl.com/BusinessEnergyManager)



CHANGING THE CURRENT. FPL