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Maitland, FL 32751
P.O. Drawer 200
Winter Park, FL 32790-0200
www.inteserra.com



July 20, 2023
Via Overnight Delivery

RECEIVED-FPSC
2023 JUL 21 AM 11:01
COMMISSION
CLERK

Mr. Adam J. Teitzman, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

**RE: Cincinnati Bell Extended Territories LLC d/b/a alfafiber connected services
Application for Original Authority to Provide Telecommunications Services in the State of Florida**

Dear Mr. Teitzman:

Enclosed for filing please find the original and one (1) copy of the Application for Original Authority to Provide Telecommunications Services in the State of Florida submitted on behalf of Cincinnati Bell Extended Territories LLC d/b/a alfafiber connected services. A check in the amount of \$500.00 is enclosed to cover the filing fee.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3005 or via email to swarren@inteserra.com. Thank you for your assistance in this matter.

Sincerely,

Sharon R. Warren
Consultant

cc: Pat Rupich – alfafiber (via email)
tms: FLI2300

Enclosures
SW/im

COM _____
AFD _____
APA _____
ECO _____
ENG _____
GCL _____
IDM 1 copy of Application packet
CLK _____

■ FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:
Cincinnati Bell Extended Territories LLC
d/b/a altafiber connected services
2. The Florida Secretary of State corporate registration number: M23000008741
3. F.E.I. Number: 20-1930460
4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | |
|---|--|
| <input type="checkbox"/> Corporation | <input type="checkbox"/> General Partnership |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other, please specify below:
_____ |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: _____

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Sharon Warren
Title: Consultant – Inteserra, Inc.
Street Address: 151 Southhall Lane, Suite 450
Post Office Box: _____
City: Maitland
State: Florida
Zip: 32751
Telephone No.: 407-740-3005
Fax No.: 407-740-0613
E-Mail Address: swarren@inteserra.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Ted Heckmann
Title: Director – Regulatory & Government Relations & Assistant Corporate Secretary
Street Address: 221 E. 4th Street
Post Office Box: _____
City: Cincinnati
State: Ohio
Zip: 45202
Telephone No.: 513-608-7624
Fax No.: 513-397-7395
E-Mail Address: ted.heckmann@altafiber.com
Company Homepage: www.altafiber.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Julie Riess
Title: Regulatory Specialist
Street Address: 221 E. 4th Street
Post Office Box: _____
City: Cincinnati
State: Ohio
Zip: 45202
Telephone No.: 859-653-0220
Fax No.: 513-397-7395
E-Mail Address: julie.riess@altafiber.com

6. Physical address for the applicant that will do business in Florida:

Street address: 221 E. 4th Street
City: Cincinnati
State: Ohio
Zip: 45202
Telephone No.: 513-608-7624
Fax No.: 513-397-7395
E-Mail Address: Ted.heckmann@altafiber.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated** as a telecommunications company. _____

Indiana (Cause No.44955); Ohio (04-1787-TP-ACE)

(b) **applications pending** to be certificated as a telecommunications company.

Alabama (TR2337856) Arizona (T-21233A-23-0069); Michigan (U-21449-0001);
North Carolina (P-1659 Sub 0; P-1659 Sub 1); Pennsylvania (A-2023-3040955);
Texas (Control No. 55060); Virginia (PUR-2023-00063)

(c) **been certificated** to operate as a telecommunications company. _____

Colorado (23A-0190T, G 802728); Indiana (Cause No.44955); Ohio (04-1787-TP-
ACE); Kentucky (TFS 2018-00373); Missouri (CA-2023-0332, XA-2023-0335, DA-
2023-0336)

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. _____

Applicant has never been denied authority to operate as a telecommunications
company.

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. _____

Applicant has no regulatory penalties or violations.

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. _____

Applicant is not and has not been involved in civil court proceedings with any other
telecommunications entities.

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? Yes No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? Granted Denied Neither

If granted provide explanation and list the certificate holder and certificate number.

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Several of the officers of Applicant are also officers of CBTS Technology Solutions LLC (Docket 090406-tx; granted 12/2/09). In addition, F. Gregory Guerra is also a Director of Conterra Ultra Broadband, LLC (Docket No. 041038-TA, Cert. No. 8536).

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: www.altafiber.com

Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "*Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.*"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Mary E. Talbott
Title: Chief Legal Officer
Telephone No.: 513-652-0313
E-Mail Address: mary.talbott@altafiber.com

Signature: Mary E. Talbott Date: July 20, 2023

**Cincinnati Bell Extended Territories LLC
d/b/a altafiber connected services**

Exhibit A

Managerial and Technical Ability

Ronald S. Beerman

Chief Network Officer

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Ron Beerman is Chief Network Officer and is responsible for all aspects of network operations, and all functions that support the network

Ron has been with altafiber for over 20 years, serving in leadership positions within Information Technology, Call Center Operations, Network Operations, Managed Services and Field Operations, and VP of Wireline Network Operations during his career.

Community involvement is also very important to Ron, who serves on the Board of Directors for Camp Joy, and has served as chair for several successful fundraising campaigns at Cincinnati Bell, including the 2016 United Way campaign, which raised over 1.8 Million dollars.

Ron has a Management Information Systems degree from Miami University and an MBA from Xavier University. He currently lives in West Chester, Ohio with his wife and CBTS employee Jenifer, and his two children Grant and Emma. He spends much of his time on the court or field with his children where he loves coaching the multiple youth sports that they are participating in.

Christi H. Cornette

Chief Administrative Officer

altafiber

Christi H. Cornette is Chief Administrative Officer of altafiber, and reports directly to Leigh R. Fox, President and Chief Executive Officer of altafiber.

Ms. Cornette is responsible for altafiber's corporate marketing, brand strategy, employee development, human resources, internal and external communications, community involvement, and events and sponsorships. She also oversees the corporate real estate organization.

Ms. Cornette brings more than 30 years of Marketing, Sales, and Technology experience to altafiber. She joined the company in 2001, and has held several executive roles, including Chief Culture Officer and Senior Vice President of Marketing. She is an active mentor for females in the workplace and leads the company's culture and diversity initiative, which includes supporting multiple Employee Resource Groups (ERGs).

Ms. Cornette is active in the community. She serves as President of the Joel Cornette Foundation, which is funding research for the study of athletes and heart disease via The Hearts of Athletes program in partnership with the American Heart Association and Duke University. Ms. Cornette has a bachelor's degree from The Ohio State University.

Joshua T. Duckworth

Chief Financial Officer

altafiber

Josh Duckworth is Chief Financial Officer of altafiber. He reports directly to Leigh R. Fox, President and Chief Executive Officer of altafiber. As CFO, Mr. Duckworth is responsible for altafiber's corporate accounting, finance, treasury and tax functions, as well as investor relations, supply chain management and sourcing functions.

Mr. Duckworth joined altafiber in August of 2010 as the Assistant Corporate Controller, and he has also served as the Assistant Treasurer. He most recently served as Vice President of Treasury, Corporate Finance and Investor Relations, where his responsibilities included investor relations, accounting, internal controls and financial reporting.

Prior to joining altafiber, Mr. Duckworth was a Senior Manager at Deloitte & Touche LLP. Mr. Duckworth earned his bachelor's degree from Eastern Kentucky University and is a certified public accountant.

Christopher C. Elma

Vice President, Finance

altafiber

Chris Elma is Vice President, Finance for the Network division of altafiber (formerly Cincinnati Bell). He has overall responsibility for the financial affairs of the segment's operations in Cincinnati & Hawaii. His responsibilities include Financial Planning and Analysis, Data Analytics, Accounting, Sourcing, Supply Chain and Corporate Tax. He has held this position since 2017.

Since joining the company in 1999, Mr. Elma has held various positions in Corporate Tax and Internal Audit, most recently serving six years as Vice President, Treasury and Tax. His previous experience includes tax and accounting positions with Milacron Inc., and in public accounting. He is a certified public accountant in the state of Ohio.

Mr. Elma is a graduate of the University of Cincinnati, receiving his bachelor's degree in accounting.

Leigh R. Fox

President & Chief Executive Officer

altafiber

Leigh R. Fox is the President and Chief Executive Officer of altafiber, a networking and technology company based out of Cincinnati, Ohio. Mr. Fox has been CEO since May 2017. Prior to becoming CEO, Mr. Fox served as COO, CFO, and has held various finance and operations positions since starting with the company in 2001.

Under Mr. Fox's leadership, altafiber manages two distinct businesses: a network unit doing business under the brands altafiber and Hawaiian Telcom, and a technology services unit doing business under the brands CBTS and OnX Canada. With Gross Revenue and EBITDA of approximately \$2.4 billion and \$440 million respectively, the company continues to grow as it invests in fiber network deployment and enterprise business solutions.

In September 2021, the company completed an 18-month take-private transaction with Macquarie Asset Management (MAM). The company has begun an aggressive fiber infrastructure expansion project that will include investing more than \$1 billion into its fiber network to provide Fiber-to-the-Premises ("FTTP") connectivity to 100 percent of all home and business addresses in its Greater Cincinnati and Hawaiian footprints and beyond.

A native of Cincinnati, Mr. Fox holds a bachelor's degree from Miami University and an MBA from the University of Cincinnati. He is the Chair of the Cincinnati USA Regional Chamber (through 2022), is Vice Chair (incoming chair 2022) of the UC Foundation, and a member of the UC Lindner School of Business Executive Cabinet. Mr. Fox is on the boards of American Red Cross Greater Cincinnati, the Anthony Munoz Foundation, Ohio Business Roundtable, and the Queen City Club. He is a member of the board executive committee of ArtsWave and the incoming chair (October 2022) of that organization. Mr. Fox is also a member of the Cincinnati Business Committee.

Mr. Fox was born and raised in Cincinnati, Ohio and has been married to his wife Julia since July of 2000. The couple have four children and reside in Hyde Park.

Theodore W. Heckmann

Director, Regulatory & Government Affairs & Assistant Corporate Secretary

In his role, Mr. Heckmann is responsible for all Federal, State and Local government and regulatory matters for altafiber. Mr. Heckmann reports directly to the Chief Legal Officer for altafiber. Mr. Heckmann has over 42 years of experience in the Telecommunications and Cable TV Industry Sectors. Mr. Heckmann has held various Finance, Accounting, Government and Regulatory positions within altafiber. He assumed his current position on July 1, 2009. Mr. Heckmann graduated from Bowling Green State University in Bowling Green, Ohio, in 1980 with a B.S. in Accounting, he earned an MBA from Xavier University in Cincinnati, Ohio, in 1987 and is a CPA (inactive) in the state of Ohio.

Angela Huber

Vice President and Treasurer

altafiber

Ms. Huber was appointed Vice President and Treasurer in December 2021. She joined altafiber in March 2009 as Treasury Manager and most recently served as the Assistant Treasurer.

Prior to joining altafiber, Ms. Huber held various finance and accounting roles at Chiquita Brands International and The Kroger Company, in both Cincinnati and Atlanta. Ms. Huber earned her bachelor's degree and MBA from the University of Cincinnati, is a certified public accountant, and certified treasury professional.

Suzanne E. Maratta

Vice President & Corporate Controller

altafiber

Suzanne E. Maratta is the Vice President & Corporate Controller for altafiber. She reports directly to Chief Financial Officer Joshua T. Duckworth. Ms. Maratta serves as the Chief Accounting Officer responsible for the financial statements, general ledger, cost accounting, accounting research and management of the corporate accounting department. She most recently served as Assistant Corporate Controller before assuming her current role.

Ms. Maratta joined altafiber in May of 2014 as the Financial Reporting Senior Manager. Prior to joining altafiber, Ms. Maratta was a Manager at PricewaterhouseCoopers. Ms. Maratta holds a bachelor's degree from Ohio University, a master's degree in accountancy from Wright State University, and is a certified public accountant. Ms. Maratta is an active member of the Finance Committee for Women Helping Women.

Michael Murphy

Senior Director – Corporate Tax

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Michael Murphy is the Senior Director – Corporate Tax for altafiber. He is responsible for all tax matters for the company and its affiliates. Additionally, he supports various aspects of the company's regulatory compliance.

Michael has lead the tax function at altafiber and its affiliates for over 3 years. Prior to joining altafiber, Michael was the Head of Tax for CECO Environmental, a global engineering and fabrication firm providing pollution control solutions in industrial applications. He worked in tax planning at Brown-Forman, a global leader in the beverage alcohol industry for 6 years, and he began his career with the Big Four accounting firm KPMG, where he was a Tax Manager.

Michael is a Certified Public Accountant, licensed in Ohio. He holds a Bachelor's Degree (Finance, Accounting) from Miami University, and a Master's Degree (Accounting) from the University of Cincinnati. He is an officer in the Cincinnati-Columbus Chapter of the Tax Executives Institute, and he lives in Cincinnati, Ohio with his wife Janet and their three children, Jack, Theo, and Zara.

Kevin J. Murray

Chief Information Officer

altafiber

Kevin Murray is Chief Information Officer of altafiber, and reports directly to Leigh R. Fox, President and Chief Executive Officer of altafiber. Mr. Murray is responsible for Information Technology strategy planning, development, and operations for the company. He is also responsible for the company's Enterprise Program Management office.

Mr. Murray joined altafiber in 2001. Prior to his current position, Mr. Murray served as SVP Network Operations and CIO. He has also served in technology leadership roles over teams that supported the organization's network operations, financial systems, and wireless subsidiary. Before joining altafiber, Mr. Murray was a Manager with Accenture.

Mr. Murray holds a bachelor's degree from Miami University. He is a member of the Greater Cincinnati CIO Roundtable, serves on the Advisory Board of the Hearing, Speech & Deaf Center of Greater Cincinnati, and serves on the Corporate Advisory Committee of the Cincinnati Chapter of the BDPA.

Thomas B. Paolucci

Director and Controller

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In his role, Mr. Paolucci is responsible for the Accounting operations and staff at altafiber. Mr. Paolucci reports directly to the Vice President and Corporate Controller for altafiber. Mr. Paolucci has been with the Company for over 27 years and held various accounting positions in the Wireline, Wireless, and Corporate segments over those years. He is also responsible for financial regulatory compliance with federal and state governments. He assumed his current position on October 29, 2017. Mr. Paolucci graduated from Northern Kentucky University in Highland Heights, KY in 1999 with a B.S. in Accounting.

Jason E. Praeter

President, Consumer & Small Business

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Jason Praeter is President, Consumer & Small Business of altafiber, and reports directly to Leigh R. Fox, President and Chief Executive Officer of altafiber. Mr. Praeter's responsibilities include overseeing consumer and small business sales in Greater Cincinnati, Dayton, Hawaii, and new markets.

Mr. Praeter joined altafiber in 2007 and focused primarily on selling fiber-to-the-home. Mr. Praeter most recently served as President & General Manager – Network, where he oversaw consumer and small business sales in Greater Cincinnati. Before that, Mr. Praeter served as Vice President of Consumer Sales, where he was responsible for leading the company's market share and revenue growth for Consumer Markets.

Mr. Praeter is active in his community, and is on the Board of Trustees for the Dayton Development Coalition. He also sits on the Board of Trustees and Executive Committee for the Dayton Area Chamber of Commerce.

Anthony W. Schwartz

Vice President and Chief Security Officer

altafiber

Tony Schwartz is a seasoned Security Professional and Software Engineer who has been with altafiber since 2010 where he began as software engineer. Tony joined the Security Organization in 2014 as Security Architect and later as Director Security Architecture and Solutions. Appointed as Chief Security Officer in April 2022, Tony's team is responsible for all aspects of physical and cyber/information security across the company, including governance and security architecture.

Tony earned a Bachelor of Science degree in Computer Science, as well as a degree in Music Performance from Northern Kentucky University. He also holds the Certified Information Systems Security Professional (CISSP) Certification.

Mary E. Talbott

Chief Legal Officer

altafiber

Mary E. Talbott was appointed Chief Legal Officer in March 2023 and is responsible for all legal and regulatory matters pertaining to the company.

Ms. Talbott returns to altafiber, where she served as Corporate Counsel from 2000 to 2006 and Assistant Corporate Secretary from 2005 to 2006. Prior to her current position, she held various other legal roles in both public and private companies, including, Chief Legal Officer at Gravity Diagnostics, SVP, General Counsel and Corporate Secretary at Tennant Company, VP – Legal at Macy’s, Inc, and Deputy General Counsel and Corporate Secretary at Scripps Networks Interactive.

Ms. Talbott is active in the community where she currently serves as a Sustaining Trustee with the Cincinnati Ballet, on the Board of the FBI Cincinnati Citizens Academy Alumni Association, and on the Board of Visitors at Salmon P. Chase College of Law. She has also served as a Board Member at the Women’s Crisis Center. Ms. Talbott holds a Bachelor’s degree from Northern Kentucky University and a Juris Doctor from Salmon P. Chase College of Law. She is a member of the bars of Kentucky, Ohio and Minnesota (inactive).

Connie M. Vogt

Corporate Secretary

altafiber

Ms. Vogt currently serves as the Corporate Secretary and has responsibility for Executive Compensation. She has over 30 years of combined global business and human resources experience for public and privately-held corporations. During her career, Ms. Vogt has had responsibility for corporate governance, global compensation and benefits management and plan design, HRIS implementations, process transformations, recruiting and performance management. Ms. Vogt previously served as the Secretary / Assistant Secretary of the CBI Compensation Committee during the spin-off of Convergys Corporation and was one of the founding members of the MATRIX Marketing subsidiary. Prior to re-joining Cincinnati Bell in 2010, she served as Vice President of Global Compensation and Benefits and Chief of Staff at Convergys Corporation. She holds a Bachelor of Science degree in Business Administration from the College of Mt. St. Joseph and current certifications for Global Remuneration Professional, Certified Compensation Professional and Certified Benefits Professional from World at Work.

Rachael Vorst

Assistant Treasurer

altafiber

Rachael Vorst is the Assistant Treasurer of altafiber and is responsible for Network Credit and Collections, Corporate Cash Management, Investor Relations and Capital Markets.

Rachael has been with altafiber for over 15 years, supporting Business and Carrier Markets in Finance as well as in leadership positions within Treasury during her career.

Rachael is passionate about community development. She currently serves on the Investment Committee at 3CDC and has been a team leader on multiple occasions for Cincinnati Bell's ArtsWave fundraising campaign.

Rachael has a Bachelor's degree in Economics from the University of Cincinnati and an MBA from Xavier University. She currently lives in Cincinnati, Ohio with her husband and Matt, and her two children Wesley and Carter.

Gregory M. Wheeler

President, Business Markets

altafiber

Greg Wheeler is President, Business Markets of altafiber, and reports directly to Leigh R. Fox, President and Chief Executive Officer of altafiber. Mr. Wheeler's responsibilities include overseeing business practices and sales across all of altafiber's operating territories; business market expansion; and product, customer care, and operations.

Mr. Wheeler most recently served as Senior Vice President of U.S. Sales & Global Programs for CBTS, a subsidiary of altafiber. Mr. Wheeler joined the company in 2002, and has held a number of leadership roles, including Vice President and Principal – Communications, and Senior Vice President of Sales for Small and Medium businesses.

Prior to joining altafiber, Mr. Wheeler held positions at Level 3 Communications in Denver, and CDW in Chicago. Mr. Wheeler is a Xavier University Executive Mentor. He holds a bachelor's degree from Ohio University, and an MBA from Xavier University.

**Cincinnati Bell Extended Territories LLC
d/b/a altafiber connected services**

Exhibit B

Financial Capability

Applicant is a subsidiary of Cincinnati Bell Inc. ("CBI") and is affiliated with a number of other CBI subsidiaries. The financial statements of CBI and its subsidiaries are consolidated and the financial resources of CBI are available to its subsidiaries as circumstances require.

CBI's financials can be accessed via the following link:

[Cincinnati Bell Inc. – Financials – SEC Filings \(altafiber.com\)](#)