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BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 20230001-EI

In re: Fuel and purchased power
cost recovery clause with generating
performance incentive factor.

VOLUME ~~1~~ 2
PAGES ~~1 - 264~~
265 - 319 At 11/20/23

PROCEEDINGS: HEARING

COMMISSIONERS
PARTICIPATING: CHAIRMAN ANDREW GILES FAY
COMMISSIONER GARY F. CLARK
COMMISSIONER MIKE LA ROSA
COMMISSIONER GABRIELLA PASSIDOMO

DATE: Wednesday, November 1, 2023

TIME: Commenced: 9:30 a.m.

Concluded: 9:56 a.m.

PLACE: Betty Easley Conference Center
Room 148
4075 Esplanade Way
Tallahassee, Florida

REPORTED BY: DEBRA R. KRICK
Court Reporter

PREMIER REPORTING
112 W. 5TH AVENUE
TALLAHASSEE, FLORIDA
(850) 894-0828

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I N D E X

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JOHN C. HEISEY	
Prefiled Direct Testimony inserted	283

1	EXHIBITS			
2	NUMBER:		ID	ADMITTED
3	1	Comprehensive Exhibit List	314	314
4	2-23	As identified on the CEL	314	
5	54-58	As identified on the CEL		315
6	60-71	As identified on the CEL		315
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P R O C E E D I N G S

(Transcript follows in sequence from Volume
1.)

(Whereupon, prefiled direct testimony of
Benjamin F. Smith was inserted.)



BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20230001-EI
FUEL & PURCHASED POWER COST RECOVERY
AND
CAPACITY COST RECOVERY

PROJECTIONS
JANUARY 2024 THROUGH DECEMBER 2024

TESTIMONY
OF
BENJAMIN F. SMITH II

FILED: SEPTEMBER 5, 2023

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **PREPARED DIRECT TESTIMONY**

3 **OF**

4 **BENJAMIN F. SMITH II**

5
6 **Q.** Please state your name, address, occupation, and
7 employer.

8
9 **A.** My name is Benjamin F. Smith II. My business address is
10 702 North Franklin Street, Tampa, Florida 33602. I am
11 employed by Tampa Electric Company ("Tampa Electric" or
12 "company") as Manager, Gas and Power Origination within
13 the Origination and Trading Department.

14
15 **Q.** Please provide a brief outline of your educational
16 background and business experience.

17
18 **A.** I received a Bachelor of Science degree in Electric
19 Engineering in 1991 from the University of South Florida
20 in Tampa, Florida, and a Master of Business Administration
21 degree in 2015 from Saint Leo University in Saint Leo,
22 Florida. I am also a registered Professional Engineer
23 within the State of Florida and a Certified Energy Manager
24 through the Association of Energy Engineers. I joined
25 Tampa Electric in 1990 as a cooperative education student.

1 During my years with the company, I have worked in the
2 areas of transmission engineering, distribution
3 engineering, resource planning, retail marketing, and
4 wholesale power marketing. I am currently the Manager,
5 Gas and Power Origination within the Origination and
6 Trading Department. My responsibilities are to evaluate
7 short and long-term power purchase and sale opportunities
8 within the wholesale power market, assist in wholesale
9 power and gas transportation origination and contract
10 structures, and assist in combustion byproduct contract
11 administration and market opportunities. In this
12 capacity, I interact with wholesale power market
13 participants such as utilities, municipalities, electric
14 cooperatives, power marketers, other wholesale developers
15 and independent power producers, as well as with natural
16 gas pipeline owners and transporters.

17
18 **Q.** Have you previously testified before the Florida Public
19 Service Commission ("Commission")?

20
21 **A.** Yes. I have submitted written testimony in the annual
22 fuel docket since 2003, and I have testified before this
23 Commission in Docket Nos. 20030001-EI, 20040001-EI, and
24 20080001-EI regarding the appropriateness and prudence of
25 Tampa Electric's wholesale purchases and sales.

1 Q. What is the purpose of your testimony in this proceeding?

2

3 A. The purpose of my testimony is to provide a description
4 of Tampa Electric's purchased power agreements that the
5 company has entered and for which it is seeking cost
6 recovery through the Fuel and Purchased Power Cost
7 Recovery Clause ("fuel clause") and the Capacity Cost
8 Recovery Clause. I also describe Tampa Electric's
9 purchased power strategy for mitigating price and supply-
10 side risk, while providing customers with a reliable
11 supply of economically priced purchased power.

12

13 Q. Please describe the efforts Tampa Electric makes to ensure
14 that its wholesale purchases and sales activities are
15 conducted in a reasonable and prudent manner.

16

17 A. Tampa Electric evaluates potential purchase and sale
18 opportunities by analyzing the expected available amounts
19 of generation and power required to meet the projected
20 demand and energy of its customers. Purchases are made to
21 achieve reserve margin requirements, meet customers'
22 demand and energy needs, meet operating reserve
23 requirements, supplement generation during unit outages,
24 and for economical purposes. When Tampa Electric
25 considers making a power purchase, the company diligently

1 searches for available supplies of wholesale capacity or
2 energy from creditworthy counterparties. The objective is
3 to secure reliable quantities of purchased power for
4 customers at the best possible price.

5
6 Conversely, when there is a sales opportunity, the company
7 offers profitable wholesale capacity or energy products
8 to creditworthy counterparties. The company has wholesale
9 power purchase and sale transaction enabling agreements
10 with numerous counterparties. This process helps to
11 ensure that the company's wholesale purchase and sale
12 activities are conducted in a reasonable and prudent
13 manner.

14
15 **Q.** Has Tampa Electric reasonably managed its wholesale power
16 purchases and sales for the benefit of its retail
17 customers?

18
19 **A.** Yes, it has. Tampa Electric has fully complied with, and
20 continues to fully comply with, the Commission's Order
21 No. PSC-1997-0262-FOF-EI, approved on March 11, 1997 and
22 issued in Docket No. 19970001-EI, which governs the
23 treatment of separated and non-separated wholesale sales.
24 The company's wholesale purchase and sale activities and
25 transactions are also reviewed and audited on a recurring

1 basis by the Commission.

2

3 In addition, Tampa Electric actively manages its
4 wholesale purchases and sales with the goal of
5 capitalizing on opportunities to reduce customer costs
6 and improve reliability. The company monitors its
7 contractual rights with purchased power suppliers, as
8 well as with entities to which wholesale power is sold,
9 to detect and prevent any breach of the company's
10 contractual rights. Tampa Electric continually strives to
11 improve its knowledge of wholesale power markets and
12 available opportunities within the marketplace. The
13 company uses this knowledge to minimize the costs of
14 purchased power and to maximize the savings the company
15 provides retail customers by making wholesale sales when
16 excess power is available on Tampa Electric's system and
17 market conditions allow.

18

19 **Q.** Please describe Tampa Electric's 2023 wholesale power
20 purchases.

21

22 **A.** Tampa Electric assessed the wholesale power market and
23 entered into short- and long-term purchases based on price
24 and availability of supply. Approximately 7 percent of
25 the company's expected needs for 2023 will be met using

1 purchased power. This includes economy energy purchases,
2 reliability purchases, as-available purchases from
3 qualifying facilities, and forward purchases from Duke
4 Energy Florida ("DEF"), the Florida Municipal Power
5 Agency ("FMPA"), Florida Power & Light ("FPL"), and the
6 Orlando Utilities Commission ("OUC").

7
8 Presently, Tampa Electric has six forward purchases
9 applicable to the year 2023, and those purchases are
10 summarized below.

- 11 • A purchase from DEF, which was an extension of Tampa
12 Electric's previous contract to purchase non-firm
13 energy from DEF, was set to conclude at the end of
14 October 2022. The parties have extended the contract
15 twice, and neither the first nor second extension have
16 must-take obligations, providing Tampa Electric the
17 flexibility to schedule the energy when beneficial to
18 customers. In October 2022, Tampa Electric and DEF
19 extended this contract to cover the period November
20 2022 through February 2023. This first extension made
21 available to Tampa Electric a maximum of 250 MW. The
22 250 MW was non-firm for November and December 2022;
23 however, during the months of January through February
24 2023, 250 MW were converted to a firm call option. The
25 firm portion of the purchase was for reliability to

1 ensure energy service to customers in the event Tampa
2 Electric experienced cold weather. The purchase
3 supported the company's plan to lower exposure to
4 natural gas risk during its winter peak. The company's
5 plan to minimize its natural gas risk is addressed in
6 the testimony of witness John Heisey.

7
8 The second extension occurred February 2023 when Tampa
9 Electric and DEF extended the agreement to purchase 250
10 MW, non-firm, for the term March through December 2023.
11 In addition, the parties further amended the second
12 extension in May 2023 to provide an incremental 265 MW,
13 non-firm, during the months of June through August
14 2023, making the following amounts available to Tampa
15 Electric: (i) 250 MW March through May and Sept through
16 December 2023 and (ii) 515 June through August 2023.

17
18 For 2023, the purchases associated with this agreement
19 have provided about \$1.8 million in savings to
20 customers. These savings to customers include only the
21 utilization of the purchase as non-firm, economy (i.e.,
22 excludes any firm call option portion). These savings
23 flow through the company's optimization mechanism and
24 benefit customers in accordance with the methodology
25 approved by the Commission in Order No. 2017-0456-S-

1 EI, issued on November 27, 2017 and extended through
2 December 31, 2024 as approved by the Commission in
3 Order No. PSC-2021-0423-S-EI issued on November 10,
4 2021, in Docket No. 20210034-EI.

- 5 • A 50 MW firm peaking call option from FMPA executed
6 November 2022 for the period January through February
7 2023. The firm purchase from FMPA was for reliability
8 to ensure energy service to customers in the event
9 Tampa Electric experienced unusually cold weather.
- 10 • A 100 MW firm peaking call option from OUC, executed
11 in November 2022 for the period January through
12 February 2023. The firm purchase from OUC was for
13 reliability to ensure energy service to customers in
14 the event Tampa Electric experienced unusually cold
15 weather.

16
17 The company's remaining forward purchases are from FPL.
18 All were executed in 2023 and are non-firm, economy, must-
19 take energy purchases. The agreements with FPL are for
20 the purchase of:

- 21 • Up to 200 MW for May 2023
- 22 • 150 MW for September 2023
- 23 • Up to 200 MW for October 2023

24
25 The FPL purchases provide a projected \$640

1 thousand in savings to customers, which flow through the
2 optimization mechanism.

3

4 Tampa Electric has not secured other forward purchases
5 for 2023 at this time. However, the company constantly
6 searches for purchase opportunities that benefit
7 customers. As other purchase opportunities materialize,
8 the company evaluates each product to determine the
9 viability of making it part of the supply portfolio Tampa
10 Electric uses to serve customers.

11

12 At the time of the 2023 Projection filing, Tampa Electric
13 projected capacity costs for power purchase activities,
14 to be recovered through the 2023 Capacity Cost Recovery
15 Clause, to be about \$1.7 million. On an actual basis
16 through June 2023, the capacity costs are \$6 million,
17 which includes the cost of the three previously described
18 firm purchases and transmission associated with short-
19 term purchases and sales.

20

21 **Q.** Does Tampa Electric anticipate entering into new
22 wholesale power purchases for 2024 and beyond?

23

24 **A.** Tampa Electric currently has no forward purchases for 2024
25 and, at this time, projects approximately 1 percent of

1 the company's expected needs for 2024 will be met using
2 purchased power. However, similar to the current year,
3 the company will search for forward purchase
4 opportunities that benefit customers, which could result
5 in capacity costs being incurred. Tampa Electric has
6 projected a forecast of \$4 million in its 2024 Capacity
7 Cost Recovery Clause.

8
9 **Q.** How does Tampa Electric mitigate the risk of disruptions
10 to its purchased power supplies during major weather-
11 related events, such as hurricanes?

12
13 **A.** During hurricane season, Tampa Electric continues to
14 utilize a purchased power risk management strategy to
15 minimize potential power supply disruptions. The strategy
16 includes monitoring storm activity; evaluating the impact
17 of storms on existing forward purchases and the rest of
18 the wholesale power market; communicating with suppliers
19 about their storm preparations and potential impacts to
20 existing transactions; purchasing additional power on the
21 forward market, if appropriate, for reliability and
22 economics; evaluating transmission availability and the
23 geographic location of electric resources; reviewing
24 sellers' fuel sources and dual-fuel capabilities; and
25 focusing on fuel-diversified purchases. Absent the threat

1 of a hurricane, and for all other months of the year, the
2 company evaluates economic combinations of short- and
3 long-term purchase opportunities in the marketplace.
4

5 **Q.** Please describe Tampa Electric's wholesale energy sales
6 for 2023 and 2024.
7

8 **A.** Tampa Electric entered into various non-separated (e.g.,
9 next-hour and next-day sales) wholesale sales in 2023,
10 and the company anticipates making additional non-
11 separated sales during the balance of 2023 and 2024. The
12 gains from these sales are shared between Tampa Electric
13 and its customers through the company's optimization
14 mechanism.
15

16 **Q.** Please summarize your direct testimony.
17

18 **A.** Tampa Electric constantly monitors and assesses the
19 wholesale power market to identify purchase and sales
20 opportunities that benefit the company's customers. By
21 taking advantage of these opportunities, Tampa Electric
22 reduces costs to and improves service reliability for
23 customers. The company's energy supply strategy includes
24 self-generation and physical short-term (e.g., hourly,
25 next-day, weekly) and longer term (e.g., monthly,

1 seasonal) power purchases. The company also makes
2 wholesale sales that benefit customers when market
3 conditions allow. Tampa Electric's approach to the
4 wholesale power market provides customers with a reliable
5 supply at the lowest possible cost.

6

7 **Q.** Does this conclude your direct testimony?

8

9 **A.** Yes.

10

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1 (Whereupon, prefiled direct testimony of John
2 C. Heisey was inserted.)

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BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20230001-EI
IN RE: FUEL & PURCHASED POWER COST RECOVERY
AND
CAPACITY COST RECOVERY

2022 OPTIMIZATION MECHANISM

TESTIMONY AND EXHIBIT

JOHN C. HEISEY

FILED: April 3, 2023

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2 **PREPARED DIRECT TESTIMONY**3 **OF**4 **JOHN C. HEISEY**

5
6 **Q.** Please state your name, address, occupation, and
7 employer.

8
9 **A.** My name is John C. Heisey. My business address is 702 N.
10 Franklin Street, Tampa, Florida 33602. I am employed by
11 Tampa Electric Company ("Tampa Electric" or "company") as
12 Director, Origination and Trading.

13
14 **Q.** Please provide a brief outline of your educational
15 background and business experience.

16
17 **A.** I graduated from Pennsylvania State University with a
18 Bachelor of Science in Business Logistics. I have over 25
19 years of power and natural gas trading experience,
20 including employment at TECO Energy Source, FPL Energy
21 Services, El Paso Energy, and International Paper. Prior
22 to joining Tampa Electric, I was Vice President of Asset
23 Trading for the Entegra Power Group LLC ("Entegra") where
24 I was responsible for Entegra's energy trading
25 activities. Entegra managed a large quantity of merchant

1 capacity in bilateral and organized markets. I joined
2 Tampa Electric in September 2016 as the Manager of Gas
3 and Power Trading. I have held the position of Director,
4 Origination and Trading since August 2021. In this role,
5 I am responsible for directing all activities associated
6 with the procurement and delivery of energy commodities
7 for Tampa Electric's generation fleet. Such activities
8 include the trading, optimization, strategy, planning,
9 origination, compliance and regulatory oversight of
10 natural gas, power, coal, oil, byproducts, and associated
11 delivery. I am also responsible for all aspects of the
12 Optimization Mechanism.

13
14 **Q.** Please state the purpose of your testimony.

15
16 **A.** The purpose of my testimony is to present, for the
17 Commission's review, the 2022 results of Tampa Electric's
18 activities under the Optimization Mechanism, as
19 authorized by FPSC Order No. PSC-2017-0456-S-EI, issued
20 in Docket No. 20160160-EI on November 27, 2017.

21
22 **Q.** Do you wish to sponsor an exhibit in support of your
23 testimony?

24
25 **A.** Yes. Exhibit No. JCH-1, entitled Optimization Mechanism

1 Results, was prepared under my direction and supervision.
2 My exhibit shows the gains for each type of activity
3 included in the Optimization Mechanism and the sharing of
4 gains between customers and the company.

5
6 **Q.** Please provide an overview of the Optimization Mechanism.

7
8 **A.** The Optimization Mechanism is designed to create
9 additional value for Tampa Electric's customers while
10 also providing an incentive to the company if certain
11 customer-value thresholds are achieved. The Optimization
12 Mechanism includes gains from wholesale power sales and
13 savings from wholesale power purchases, as well as gains
14 from other forms of asset optimization.

15
16 **Q.** Please describe Tampa Electric's Optimization Mechanism
17 submitted in Docket No. 20160160-EI and approved by Order
18 No. PSC-2017-0456-S-EI.

19
20 **A.** Effective January 1, 2018, for the four-year period from
21 2018 through 2021, gains on all optimization mechanism
22 activities, including short-term wholesale sales, short-
23 term wholesale purchases, and all forms of asset
24 optimization undertaken each year will be shared between
25 shareholders and customers. The sharing thresholds are

1 (a) for the first \$4.5 million per year, 100 percent of
2 gains to customers; (b) for gains greater than \$4.5
3 million per year and less than \$8.0 million per year,
4 split 60 percent to shareholders and 40 percent to
5 customers; and (c) for gains greater than \$8.0 million
6 per year, 50-50 sharing between shareholders and
7 customers.

8
9 Authorization for the company's Optimization Mechanism
10 activities has been extended through December 31, 2024,
11 by Commission Order No. PSC-2021-0423-S-EI, issued on
12 November 21, 2021.

13
14 **Optimization Mechanism Transactions**

15 **Q.** Please provide the details of Tampa Electric's short-term
16 wholesale sales under the Optimization Mechanism for
17 2022.

18
19 **A.** Optimization Mechanism gains from wholesale sales were
20 \$10,413,746 or 42 percent of total optimization gains for
21 2022. The monthly detail is shown in my exhibit in the
22 schedule "Wholesale Sales-Table 3."

23
24 **Q.** Please provide the details of Tampa Electric's short-term
25 wholesale purchases under the Optimization Mechanism for

1 2022.

2

3 **A.** Optimization Mechanism gains from wholesale purchases
4 were \$13,340,163 or 54 percent of total optimization gains
5 for 2022. The monthly detail can be found in my exhibit
6 in the schedule "Wholesale Purchases-Table 4."

7

8 **Q.** Please describe Tampa Electric's asset optimization
9 activities and the gains from those transactions under
10 the Optimization Mechanism for 2022.

11

12 **A.** Optimization Mechanism gains from asset optimization
13 activities were \$815,452 or 4 percent of total
14 optimization gains for 2022. The gains from asset
15 optimization activities are shown in my exhibit in the
16 schedule "Asset Optimization Detail-Table 5."

17

18 A description of Tampa Electric's 2022 asset optimization
19 activities is provided below.

- 20 • Delivered solid fuel and or transportation capacity
21 sales using existing transport - sell coal and coal
22 transportation, using Tampa Electric's existing coal
23 and transportation capacity during periods when it
24 is not needed to serve Tampa Electric's native
25 electric load;

1 • Asset Management Agreement ("AMA") - outsource
2 optimization functions to a third party through
3 assignment of power, transportation and/or storage
4 rights in exchange for a premium to be paid to Tampa
5 Electric. In regard to transportation, revenue from
6 the release of natural gas pipeline capacity is not
7 subject to sharing under the Optimization Mechanism
8 consistent with FPSC Order No. PSC-2017-0456-S-EI.
9

10 **Q.** Please summarize the activities and results of the
11 Optimization Mechanism for 2022.
12

13 **A.** Tampa Electric participated in the following Optimization
14 Mechanism activities in 2022: wholesale power purchases
15 and sales, delivered solid fuel sales, and a natural gas
16 storage AMA. The optimization gains for 2022 were
17 \$24,569,361 which exceeded the \$4,500,000 threshold by
18 \$20,069,361 as shown in my exhibit on schedule "Total
19 Gains Threshold Schedule-Table 1." Customer benefits were
20 \$14,184,680, and company benefits were \$10,384,680 in
21 2022.
22

23 **Q.** Did Tampa Electric incur incremental Optimization
24 Mechanism costs during 2022?
25

1 **A.** Yes, Tampa Electric incurred incremental Optimization
2 Mechanism personnel costs to manage these activities.
3 However, the company agreed that it would not seek
4 recovery of these costs through the Optimization
5 Mechanism if it was approved and therefore has not
6 separately tracked the costs.

7
8 **Q.** Overall, were Tampa Electric's activities under the
9 Optimization Mechanism successful in 2022?

10
11 **A.** Yes, Tampa Electric produced customer gains of
12 \$14,184,680 in the fifth year of Optimization Mechanism
13 activity. The company continues to focus on improvements
14 in processes, reporting, and optimization strategies.

15
16 High natural gas prices, extreme weather and low coal
17 inventories drove power gains higher for both economic
18 wholesale power purchases and power sales. Similar to
19 results in 2020 and 2021, economic wholesale power
20 purchases were the largest contributor of gains with 54
21 percent of total optimization gains. Wholesale power
22 sales gains were driven by extreme demand due to above
23 normal temperatures for most of the summer. Natural gas
24 storage AMA gains were better than expected late in the
25 year resulting from Winter Storm Elliot. Lastly, coal

1 sales contributed solid fuel gains.

2

3 **Q.** Does this conclude your testimony?

4

5 **A.** Yes, it does.

6

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BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20230001-EI
IN RE: TAMPA ELECTRIC'S
FUEL & PURCHASED POWER COST RECOVERY
AND CAPACITY COST RECOVERY

FUEL PROCUREMENT AND WHOLESALE POWER PURCHASES
RISK MANAGEMENT PLAN

JANUARY 2024 THROUGH DECEMBER 2024

TESTIMONY AND EXHIBIT
OF
JOHN C. HEISEY

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2 **PREPARED DIRECT TESTIMONY**3 **OF**4 **JOHN C. HEISEY**

5 **Q.** Please state your name, business address, occupation, and
6 employer.

7
8 **A.** My name is John C. Heisey. My business address is 702
9 North Franklin Street, Tampa, Florida 33602. I am
10 employed by Tampa Electric Company ("Tampa Electric" or
11 "company") as Director, Origination and Trading.

12
13 **Q.** Please provide a brief outline of your educational
14 background and business experience.

15
16 **A.** I graduated from Pennsylvania State University with a
17 Bachelor of Science in Business Logistics. I have over
18 27 years of power and natural gas trading experience,
19 including employment at TECO Energy Source, FPL Energy
20 Services, El Paso Energy, and International Paper. Prior
21 to joining Tampa Electric, I was Vice President of Asset
22 Trading for the Entegra Power Group, LLC ("Entegra")
23 where I was responsible for Entegra's energy trading
24 activities. Entegra managed a large quantity of merchant
25 capacity in bilateral and organized markets. **C17-1351**

1 Tampa Electric in September 2016 as the Manager of Gas
2 and Power Trading. I have held the position of Director,
3 Origination and Trading since August 2021. In this role,
4 I am responsible for directing all activities associated
5 with the procurement and delivery of energy commodities
6 for Tampa Electric's generation fleet. Such activities
7 include the trading, optimization, strategy, planning,
8 origination, compliance and regulatory oversight of
9 natural gas, power, coal, oil, byproducts, and associated
10 delivery. I am also responsible for all aspects of the
11 Optimization Mechanism.

12
13 **Q.** What is the purpose of your testimony?

14
15 **A.** The purpose of my testimony is to sponsor and describe
16 Exhibit No. JCH-2, entitled Tampa Electric Company's Fuel
17 Procurement and Wholesale Power Purchases Risk Management
18 Plan 2024.

19
20 **Q.** Was this exhibit prepared by you or under your direction
21 and supervision?

22
23 **A.** Yes, it was.
24
25

1 Q. Please describe your exhibit.

2

3 A. My Exhibit No. JCH-2 provides Tampa Electric's overall
4 plan for mitigating risk in the company's procurement of
5 fuel and purchased power during 2024.

6

7 Q. Is hedging activity included in Tampa Electric's Risk
8 Management Plan for 2024?

9

10 A. No. In accordance with the 2021 Amended and Restated
11 Stipulation and Settlement Agreement ("2021 Agreement"),
12 approved by Commission Order No. PSC-2021-0423-S-EI
13 issued on November 10, 2021, in Docket No. 20210034, the
14 company agreed that it would not enter any new natural
15 gas financial hedging contracts for fuel through December
16 31, 2024. Tampa Electric currently has no active natural
17 gas hedges. In accordance with the 2021 Agreement, the
18 company currently has no plans to engage in natural gas
19 hedging activity.

20

21 Q. Does this conclude your testimony?

22

23 A. Yes, it does.

24

25



BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20230001-EI
FUEL & PURCHASED POWER COST RECOVERY
AND
CAPACITY COST RECOVERY

PROJECTIONS
JANUARY 2024 THROUGH DECEMBER 2024

TESTIMONY
OF
JOHN C. HEISEY

FILED: SEPTEMBER 5, 2023

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **PREPARED DIRECT TESTIMONY**

3 **OF**

4 **JOHN C. HEISEY**

5
6 **Q.** Please state your name, address, occupation, and
7 employer.

8
9 **A.** My name is John C. Heisey. My business address is 702 N.
10 Franklin Street, Tampa, Florida 33602. I am employed by
11 Tampa Electric Company ("Tampa Electric" or "company") as
12 Director, Origination and Trading.

13
14 **Q.** Have you previously filed testimony in Docket No.
15 20230001-EI?

16
17 **A.** Yes, I submitted direct testimony on April 3, 2023 and
18 July 27, 2023.

19
20 **Q.** Has your job description, education, or professional
21 experience changed since your most recent testimony?

22
23 **A.** No, they have not.

1 Q. Please describe your duties and responsibilities in that
2 position.

3

4 A. I am responsible for directing all activities associated
5 with the procurement and delivery of energy commodities
6 for Tampa Electric's generation fleet. Such activities
7 include the trading, optimization, strategy, planning,
8 origination, compliance and regulatory oversight of
9 natural gas, power, coal, oil, byproducts, and associated
10 delivery. I am also responsible for all aspects of the
11 Optimization Mechanism.

12

13 Q. What is the purpose of your testimony?

14

15 A. The purpose of my testimony is to discuss Tampa Electric's
16 fuel mix, fuel price forecasts, potential impacts to fuel
17 prices, and the company's fuel procurement strategies.

18

19 **Fuel Mix and Procurement Strategies**

20 Q. What fuels do Tampa Electric's generating stations use?

21

22 A. Tampa Electric's generation portfolio includes natural
23 gas, solar, coal, and, as a backup fuel, oil powered
24 units. Big Bend Unit 1 combined cycle operates on natural
25 gas, and Big Bend Unit 4 can operate on coal or natural

1 gas. Polk Unit 1 can operate on natural gas or a blend of
2 petroleum coke and coal. Currently, the company is
3 operating Polk Unit 1 on natural gas and Big Bend Unit 4
4 on natural gas and coal. Polk Unit 2 combined cycle uses
5 natural gas as a primary fuel and oil as a secondary fuel;
6 and Bayside Station combined cycle units and the company's
7 collection of peakers (*i.e.*, aero-derivative combustion
8 turbines) all utilize natural gas. Since it serves as a
9 backup fuel, oil consumption is primarily for testing,
10 and oil is a negligible percentage of system generation.
11 Based upon the 2023 actual-estimate projections, the
12 company expects 2023 total system generation, excluding
13 purchased power, to be 88 percent natural gas, 9 percent
14 solar, and 3 percent coal.

15
16 Likewise, in 2024, natural gas-fired and solar generation
17 are expected to be 86 percent and 12 percent of total
18 generation, respectively, with coal-fired generation
19 making up 2 percent of total generation.

20
21 **Q.** Please describe Tampa Electric's fuel supply procurement
22 strategy.

23
24 **A.** Tampa Electric emphasizes flexibility and options in its
25 fuel procurement strategy for all its fuel needs. The

1 company strives to maintain many creditworthy and viable
2 suppliers. Similarly, the company endeavors to maintain
3 multiple delivery path options. Tampa Electric also
4 attempts to diversify the locations from which its supply
5 is sourced. Having a greater number of fuel supply and
6 delivery options provides increased reliability and
7 flexibility to pursue lower cost options for Tampa
8 Electric customers.

9
10 **Natural Gas Supply Strategy**

11 **Q.** How does Tampa Electric's natural gas procurement and
12 transportation strategy achieve competitive natural gas
13 purchase prices for long- and short-term deliveries?
14

15 **A.** Tampa Electric uses a portfolio approach to natural gas
16 procurement. This approach consists of a blend of pre-
17 arranged base, intermediate, and swing natural gas supply
18 contracts complemented with shorter term spot and
19 seasonal purchases. The contracts have various time
20 lengths to help secure needed supply at competitive prices
21 while maintaining the flexibility to adapt to any changing
22 fuel needs. In 2023, Tampa Electric will utilize an online
23 auction process, in addition to a traditional RFP process,
24 to procure annual gas supply requirements for the
25 portfolio. The objective of the auction is to increase

1 competition and lower natural gas expense for the benefit
2 of Tampa Electric customers. Tampa Electric purchases its
3 physical natural gas supply from creditworthy
4 counterparties, enhancing the liquidity and
5 diversification of its natural gas supply portfolio.
6 Tampa Electric targets natural gas supply that is reliable
7 and resistant to the impacts of extreme weather. The
8 natural gas prices are based on monthly and daily price
9 indices, further increasing price diversification.

10
11 Tampa Electric diversifies its pipeline transportation
12 assets, including receipt points. The company also
13 utilizes pipeline and storage services to enhance access
14 to natural gas supply during hurricanes, extreme weather
15 or other events that constrain supply. Such actions
16 improve the reliability and cost-effectiveness of the
17 physical delivery of natural gas to the company's power
18 plants. Furthermore, Tampa Electric strives daily to
19 obtain reliable supplies of natural gas at favorable
20 prices to mitigate costs for its customers.

21
22 **Q.** Please describe Tampa Electric's diversified natural gas
23 transportation agreements.

24
25 **A.** Tampa Electric currently receives natural gas directly

1 via the Florida Gas Transmission ("FGT") and Gulfstream
2 Natural Gas System, LLC ("Gulfstream") pipelines. The
3 ability to deliver natural gas from two pipelines
4 increases the fuel delivery reliability for Bayside Power
5 Station, which is composed of two large natural gas
6 combined-cycle units and four aero-derivative combustion
7 turbines, and Big Bend Station, which is comprised of one
8 combined cycle unit, one steam generating unit, and one
9 aero-derivative combustion turbine. Polk Station receives
10 natural gas from FGT to support natural gas consumption
11 in Polk Units 1 and 2.

12
13 **Q.** Are there any significant changes to Tampa Electric's
14 expected natural gas usage?

15
16 **A.** Tampa Electric's natural gas usage is expected to slightly
17 increase in 2024 when compared to 2023. Less planned
18 maintenance in the fall of 2024 will result in an increase
19 in natural gas usage in the period.

20
21 **Q.** What actions does Tampa Electric take to enhance the
22 reliability of its natural gas supply?

23
24 **A.** Tampa Electric maintains natural gas storage capacity
25 with Bay Gas Storage near Mobile, Alabama to provide

1 operational flexibility and reliability of natural gas
2 supply. The company reserves 2,000,000 MMBtu of long-term
3 storage capacity at this location. This storage was used
4 during Storm Uri in February 2021 and Storm Elliott in
5 December of 2022 to replace interrupted supply and to
6 mitigate costs for our customers.

7
8 In addition to storage, Tampa Electric maintains
9 diversified natural gas supply receipt points in FGT Zones
10 1, 2, and 3. Diverse receipt points reduce the company's
11 vulnerability to hurricane impacts and provide access to
12 potentially lower priced gas supply.

13
14 Tampa Electric also reserves capacity on the Southeast
15 Supply Header ("SESH"), Gulf South pipeline ("Gulf
16 South"), and Transco's Mobile Bay Lateral ("Transco").
17 SESH, Gulf South, and Transco are upstream pipelines that
18 connect the receipt points of FGT, Gulfstream, and other
19 Mobile Bay area pipelines with natural gas supply in the
20 mid-continent and northeast. Mid-continent and northeast
21 natural gas production, specifically shale production,
22 has grown and continues to increase. Thus, SESH, Gulf
23 South, and Transco capacity give Tampa Electric access to
24 secure, competitively priced onshore gas supply for a
25 portion of its portfolio. Tampa Electric continuously

1 evaluates its gas transportation portfolio based on
2 changing market conditions to ensure access to reliable
3 natural gas supply. All receipt points in the portfolio
4 are reviewed annually to ensure access to reliable supply
5 basins.

6
7 **Q.** Has Tampa Electric acquired additional natural gas
8 transportation for 2023 and 2024 due to greater use of
9 natural gas?

10
11 **A.** Yes. For January and February 2023, Tampa Electric
12 acquired short-term capacity on Sabal Trail and Gulf
13 Stream to increase the reliability of the portfolio for
14 its projected winter peak. In addition, power purchases
15 were executed for January and February as a lower cost
16 solution compared to acquiring additional short-term
17 pipeline capacity. These power purchases are mentioned in
18 the testimony of Tampa Electric witness Benjamin F. Smith,
19 II. In the fall of 2022 and spring of 2023, Tampa Electric
20 acquired additional long-term pipeline capacity on SESH.
21 This capacity provides additional upstream transportation
22 for the portfolio to mitigate Mobile Bay supply risk, as
23 well as provides access to abundant Haynesville shale gas
24 supply. For 2024, Tampa Electric has not acquired
25 additional capacity but is continuously monitoring market

1 conditions and opportunities to improve portfolio
2 reliability.

3

4 **Coal Supply Strategy**

5 **Q.** Please describe Tampa Electric's solid fuel usage and
6 procurement strategy.

7

8 **A.** As with its natural gas strategy, Tampa Electric uses a
9 portfolio approach to coal procurement. Big Bend Unit 4
10 is designed to burn high-sulfur Illinois Basin coal and
11 is fully scrubbed for sulfur dioxide and nitrogen oxides,
12 and the unit has been upgraded to operate on natural gas.
13 Polk Unit 1 can burn a blend of petroleum coke and low
14 sulfur coal, or natural gas. Each plant has varying
15 operational and environmental restrictions and requires
16 solid fuel with custom quality characteristics such as
17 ash content, fusion temperature, sulfur content, heat
18 content, and chlorine content.

19

20 Coal is not a homogenous product. The fuel's chemistry
21 and contents vary based on many factors, including
22 geography. The variability of the product dictates that
23 Tampa Electric select its fuel based on multiple
24 parameters. Those parameters include unique coal quality
25 characteristics, price, availability, deliverability, and

1 creditworthiness of the supplier.

2
3 To minimize costs, maintain operational flexibility, and
4 ensure reliable supply, Tampa Electric typically
5 maintains a portfolio of bilateral coal supply contracts
6 with varying term lengths. Tampa Electric monitors the
7 market to obtain the most favorable prices from sources
8 that meet the needs of the generation stations. The use
9 of daily and weekly publications, independent research
10 analyses from industry experts, discussions with
11 suppliers, and coal solicitations aid the company in
12 monitoring the coal market. This market intelligence also
13 helps shape the company's coal procurement strategy to
14 reflect short- and long-term market conditions. Tampa
15 Electric's strategy provides a stable supply of reliable
16 fuel sources. In addition, this strategy allows the
17 company the flexibility to take advantage of favorable
18 spot market opportunities and address operational needs.

19
20 **Q.** Please summarize how Tampa Electric will manage its solid
21 fuel supply contracts through 2024.

22
23 **A.** After a challenging year in 2022, coal supply, rail
24 transportation and inventory levels have improved
25 dramatically in 2023. Tampa Electric will supply the Big

1 Bend and Polk Stations with solid fuel through a
2 combination of existing inventory, short-term contracts,
3 and, as necessary, spot purchases in support of the most
4 economic commitment and dispatch for the generation
5 fleet. Short-term and spot purchases allow the company to
6 adjust supply to reflect changing coal quality and
7 quantity needs, operational changes, and pricing
8 opportunities. Currently, the company is operating Polk
9 Unit 1 on natural gas and Big Bend Unit 4 on natural gas
10 and coal.

11
12 **Coal Transportation**

13 **Q.** Please describe Tampa Electric's solid fuel
14 transportation arrangements.

15
16 **A.** Tampa Electric can receive coal at its Big Bend Station
17 via waterborne or rail delivery. Once delivered to Big
18 Bend Station, solid fuel is consumed onsite, or blended
19 and trucked to Polk Station for consumption in Polk Unit
20 1. As a result of declining solid fuel burns over the
21 last few years, Tampa Electric now purchases delivered
22 coal, where waterborne coal supply and transportation are
23 arranged by the supplier. Procuring delivered waterborne
24 coal continues to provide customers with competitive coal
25 prices through a simplified process. Commodity and

1 transportation of coal by rail is still being arranged
2 separately, as necessary.

3

4 **Q.** Why does the company maintain multiple coal
5 transportation options in its portfolio?

6

7 **A.** Bimodal solid fuel transportation to Big Bend Station
8 affords the company and its customers various benefits.
9 Those benefits include 1) access to more potential coal
10 suppliers, which results in a more competitively priced,
11 and diverse, delivered coal portfolio; 2) the opportunity
12 to switch to either water or rail in the event of a
13 transportation breakdown or interruption on the other
14 mode; and 3) competition among transporters for future
15 solid fuel transportation contracts. The benefits of
16 bimodal solid fuel transportation were apparent in 2022
17 as coal deliveries by rail were not reliable due to labor
18 shortages in the rail industry.

19

20 **Q.** Will Tampa Electric continue to receive coal deliveries
21 via rail in 2023 and 2024?

22

23 **A.** Yes. Although we experienced supply and transport
24 challenges this year, Tampa Electric expects to receive
25 coal for use at Big Bend Station through the Big Bend

1 rail facility during 2023 and 2024.

2

3 **Q.** Please describe Tampa Electric's expectations regarding
4 waterborne coal deliveries.

5

6 **A.** Tampa Electric expects to receive the majority of its
7 solid fuel supply in 2024 from waterborne deliveries to
8 its unloading facilities at Big Bend Station. These
9 deliveries come via the Mississippi River System or from
10 foreign sources. The ultimate supply source is dependent
11 upon quality, operational needs, and lowest overall
12 delivered cost.

13

14 **Q.** Do you have any other updates to provide regarding Tampa
15 Electric's solid fuel transportation portfolio?

16

17 **A.** Yes. Tampa Electric continues to burn natural gas as the
18 economic fuel in Polk Unit 1. Big Bend Unit 4 is projected
19 to burn coal and gas in 2024. Although coal consumption
20 has decreased relative to previous years, the expected
21 coal burn in 2024 will be similar to 2023.

22

23 **Q.** Has Tampa Electric reasonably managed its fuel
24 procurement practices for the benefit of its retail
25 customers?

1 **A.** Yes. Tampa Electric diligently manages its mix of long-
2 term, intermediate, and short-term purchases of fuel in
3 a manner designed to reduce overall fuel costs while
4 maintaining electric service reliability. The company's
5 fuel activities and transactions are reviewed and audited
6 on a recurring basis by the Commission. In addition, the
7 company monitors its rights under contracts with fuel
8 suppliers to detect and prevent any breach of those
9 rights. Tampa Electric continually strives to improve its
10 knowledge of fuel markets and take advantage of
11 opportunities to minimize the costs of fuel.

12
13 **Q.** Are there any other pertinent aspects of how Tampa
14 Electric manages its fuel supply portfolio?

15
16 **A.** Yes. As part of Tampa Electric's 2017 Amended and Restated
17 Stipulation and Settlement Agreement approved by
18 Commission Order No. PSC-2017-0456-S-EI, issued on
19 November 27, 2017 in Docket No. 20170210-EI, and extended
20 by the 2021 Stipulation and Settlement Agreement approved
21 by Order No. PSC-2021-0423-S-EI issued on November 10,
22 2021 in Docket No. 20210034-EI, Tampa Electric has been
23 operating under an Asset Optimization Mechanism since
24 January 1, 2018. This Optimization Mechanism encourages
25 Tampa Electric to market temporarily unused fuel supply

1 assets to capture cost mitigation benefits for customers.
2 These benefits have come through economic power
3 purchases, economic power sales, participation in the
4 Southeast Energy Exchange Market ("SEEM"), resale of
5 unneeded fuel supply, an asset management agreement for
6 natural gas storage, and utilization of natural gas and
7 solid fuel storage and transportation assets.

8
9 **Projected 2024 Fuel Prices**

10 **Q.** How does Tampa Electric project fuel prices?

11
12 **A.** Tampa Electric reviews fuel price forecasts from sources
13 widely used in the industry, including the New York
14 Mercantile Exchange ("NYMEX"), S&P Global Future Energy
15 Outlooks, S&P Global Market Intelligence, the Energy
16 Information Administration, and other energy market
17 information sources. Future prices for energy commodities
18 as traded on NYMEX, averaged over five consecutive
19 business days ending June 23, 2023, form the basis of the
20 natural gas and No. 2 oil market commodity price
21 forecasts. The price projections for these two
22 commodities are then adjusted to incorporate expected
23 transportation costs and location differences.

24
25 Coal commodity and transportation prices are projected

1 using contracted prices and information from industry
2 recognized consultants and published indices, such as
3 Coaldesk, LLC and Argus coal and petcoke publications.
4 Also, the price projections are specific to the quality
5 and mined location of coal utilized by Tampa Electric's
6 Big Bend Unit 4 and Polk Unit 1. Final as-burned prices
7 are derived using expected commodity prices and
8 associated transportation costs.

9
10 **Q.** How do the 2024 projected fuel prices compare to the fuel
11 prices projected for 2023 in the company's mid-course
12 correction filing?

13
14 **A.** After the mild winter earlier this year, natural gas
15 storage inventory levels are back above the 5-year average
16 and production has been strong through the first half of
17 the year causing prices to fall from elevated levels in
18 2022. Year-to-date gas prices have been lower than the
19 company's mid-course correction fuel filing in January
20 2023 but are expected to increase in 2024 as current lower
21 prices will prompt a decline in production growth,
22 resulting in an increase in prices. For coal, the 2024
23 projected prices are lower than those in 2023.

24
25 The commodity price for natural gas during 2024 is

1 projected to be lower (\$3.53 per MMBtu) than the 2023
2 price (\$4.38 per MMBtu) projected in the company's mid-
3 course correction fuel filing. The 2024 delivered coal
4 price projection is lower (\$93.15 per ton) than the price
5 projected for 2023 (\$102.08 per ton) during preparation
6 of the 2023 mid-course correction fuel clause factors.

7

8 **Q.** Does this conclude your direct testimony?

9

10 **A.** Yes.

11

12

13

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25

1 CHAIRMAN FAY: Next we will move to exhibits,
2 Ms. Brownless.

3 MS. BROWNLESS: Staff has compiled a
4 stipulated comprehensive exhibit list, which
5 includes the prefiled exhibits attached to the
6 witnesses' testimony as well as staff Exhibits 54
7 through 58 and 60 through 71. The list has been
8 provided for the parties, the Commissioners and the
9 court reporter.

10 At this time, staff requests that the
11 comprehensive exhibit list be marked for
12 identification purposes as Exhibit No. 1, and that
13 the other exhibits be marked for identification as
14 set forth on the comprehensive exhibit list.

15 CHAIRMAN FAY: Okay. Great. Show those
16 exhibits marked.

17 (Whereupon, Exhibit Nos. 1-71 were marked for
18 identification.)

19 MS. BROWNLESS: We now request that the
20 comprehensive exhibit list, market as Exhibit No.
21 1, be entered not record.

22 CHAIRMAN FAY: Okay. Exhibit 1 entered into
23 the record.

24 (Whereupon, Exhibit No. 1 was received into
25 evidence.)

1 MS. BROWNLESS: And we would request that
2 stipulated staff exhibits be entered into the
3 record.

4 CHAIRMAN FAY: All right. Ms. Brownless, we
5 have Exhibits 54 through 58 and 60 through 71, is
6 that correct?

7 MS. BROWNLESS: Yes, sir.

8 CHAIRMAN FAY: Okay. Showing no objection,
9 show those entered into the record.

10 (Whereupon, Exhibit Nos. 54-58 & 60-71 were
11 received into evidence.)

12 CHAIRMAN FAY: Then do we have exhibits --

13 MS. BROWNLESS: The exhibits that are agreed
14 to by the parties are Nos. 2 through 53.

15 CHAIRMAN FAY: Okay. Great, any objections to
16 Exhibits 2 through 53?

17 Okay. Showing no objections, show those
18 entered into the record.

19 (Whereupon, Exhibit Nos. 2-53 were received
20 into evidence.)

21 CHAIRMAN FAY: All right. Go ahead, Ms.
22 Brownless.

23 MS. BROWNLESS: Does any party wish to make
24 opening statements at this time?

25 CHAIRMAN FAY: Okay. With that, then, Ms.

1 Brownless, we will move into the stipulations.

2 MS. BROWNLESS: Yes, sir.

3 The Type 2 stipulations are as follows:

4 For DEF, 1A through 1E, 5 through 10, 14
5 through 20, 21A through 21D, 24 through 30, and 31
6 through 33.

7 For FPL, 2A through 2J, 5, 7 through 10, 14
8 through 20, 22A, 24 through 30, and 31 through 33.

9 For FPUC, 3A, 7 through 10, 16 through 20, 31
10 through 33.

11 For TECO, 4A through 4B, 5, 7 through 10, 14
12 through 20, 24 through 30, and 31 through 33.

13 And it's my understanding that all parties
14 have agreed to waive briefs, is that correct?

15 CHAIRMAN FAY: Okay.

16 MS. BROWNLESS: Okay. And at this time, we
17 would request a bench decision on these issues, and
18 staff is available to answer questions.

19 CHAIRMAN FAY: Okay. Great.

20 Commissioners, we will take up any questions
21 on the Type 2 stipulations presented by Ms.
22 Brownless at this time.

23 Commissioner Clark.

24 COMMISSIONER CLARK: Mr. Chairman, I would
25 move to approve the Type 2 stipulations in the 01

1 docket.

2 COMMISSIONER PASSIDOMO: Second.

3 CHAIRMAN FAY: Okay. We have a motion and a
4 second.

5 Commissioner Clark, are you sure you don't
6 want to read those specific --

7 COMMISSIONER CLARK: I am --

8 CHAIRMAN FAY: -- into the --

9 All right. With that, as presented by Ms.
10 Brownless, we have a motion for Type 2 stipulations
11 and a second.

12 All that approve say aye.

13 (Chorus of ayes.)

14 CHAIRMAN FAY: Okay. Showing those approved
15 unanimously.

16 Any other matters from the parties?

17 Okay. With that, I just -- I would like to
18 add, I appreciate the parties' work on this. I
19 appreciate the Prehearing Officer. The irony of
20 these dockets is the better job the Prehearing
21 Officer does the easier the job is for the Chair,
22 so I appreciate your work on these.

23 And with that, Commissioners, are there any
24 other questions or comments we have before we
25 adjourn the 07 docket?

1 All right. With that, we will adjourn the
2 meeting. Thank you.

3 (Proceedings concluded.)
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CERTIFICATE OF REPORTER

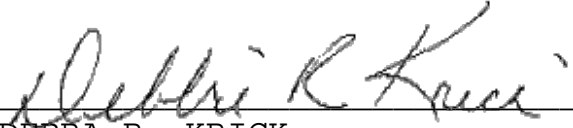
STATE OF FLORIDA)
COUNTY OF LEON)

I, DEBRA KRICK, Court Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED this 13th day of November, 2023.


DEBRA R. KRICK
NOTARY PUBLIC
COMMISSION #HH31926
EXPIRES AUGUST 13, 2024