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BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. UNDOCKETED

2023 HURRICANE SEASON
PREPARATION BRIEFING BY
FLORIDA ELECTRIC UTILITIES.

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PROCEEDINGS: COMMISSION WORKSHOP

COMMISSIONERS
PARTICIPATING: CHAIRMAN MIKE LA ROSA
COMMISSIONER ART GRAHAM
COMMISSIONER GARY F. CLARK
COMMISSIONER ANDREW GILES FAY
COMMISSIONER GABRIELLA PASSIDOMO

DATE: Tuesday, May 21, 2024

TIME: Commenced: 9:45 a.m.
Concluded: 1:00 p.m.

PLACE: Betty Easley Conference Center
Room 105
Gerald L. Gunter Building
Tallahassee, Florida

REPORTED BY: DEBRA R. KRICK
Court Reporter and
Notary Public in and for
the State of Florida at Large

PREMIER REPORTING
TALLAHASSEE, FLORIDA
(850) 894-0828

1 PROCEEDINGS

2 CHAIRMAN LA ROSA: Excellent. Welcome back, a
3 few minutes later, obviously. Today is still May
4 21st. This is our Hurricane CEO roundtable, so we
5 are pleased to have Mr. Armando Pimentel from
6 Florida Power & Light. So, sir, the floor is yours
7 to chat with us.

8 MR. PIMENTEL: Thank you, Chairman. I will go
9 through this brief presentation. Any questions
10 that you have during the presentation, obviously,
11 just stop me. If you want to wait until the end,
12 that's -- that's fine also.

13 I am very happy to be here today and to share
14 with you what our plans are going into storm
15 season, and also some of the things that we have
16 learned from -- from the last storm season. We a
17 company of continuous improvement, so we are always
18 learning.

19 Brief update. We cover a lot of the state,
20 which is, you know, both good and challenging.
21 We've got 1.4 million poles, 1.1 million
22 transformers, and 883 substations. That is our
23 area both in Northwest Florida, and our traditional
24 area mostly along the east coast of Florida, all
25 highlighted by the blue that you see up there.

1 These are the things that I am going to
2 discuss briefly today, and I am going to get
3 right -- right into it.

4 So we prepare year-round for storms. It's
5 something that has been built into us over a number
6 of years. And over the last couple of decades,
7 it's something that we are really proud of, right?
8 We are not preparing just for storms in May. We
9 are preparing for storms all year through.

10 And the programs that we put in place, whether
11 it's programs for hardening our lines,
12 undergrounding our lines, vegetation management,
13 and so on, are programs that we've developed with
14 our view that every year is going to be a strong
15 storm season, and it only takes one storm. It
16 doesn't take a series of storms. It takes only one
17 storm.

18 And that's really how we live our life at
19 Florida Power & Light. Prepare all year for a
20 significant storm season, but remember, even if you
21 have two or three good month at the beginning, it
22 only takes one bad storm at the end really to make
23 sure that your plans are in place.

24 We couldn't do it alone. We get a lot of
25 assistance from both folks inside of Florida, and

1 folks outside of Florida. That's becomes certainly
2 a bit more challenging today than it has in the
3 past, particularly outside of Florida, trying to
4 get folks to come into the state. A couple of
5 reasons for that. One is -- and I will talk more
6 about this in a few minutes -- that the storms
7 certainly appear to be bigger and stronger now than
8 they have been in the past, and we and others have
9 been surprised by the increase of intensity of
10 those storms in a very, very short period of time.
11 And that is causing folks, as you might imagine,
12 utilities outside the state, to try to hold their
13 resources for a longer period of time because they
14 are really not sure how long, or how hard the storm
15 is going to be once it passes their territory. And
16 so that's been difficult.

17 But the assistance that we do get, both
18 internally in the state of Florida, and externally
19 from outside of Florida, is important to us. We
20 try to get -- give as good as we get. We certainly
21 try to help others, whether they are outside the
22 state or inside the state, whether it's manpower or
23 materials. But this is -- it's important for all
24 of us to understand that this is a mutual effort.
25 When a storm comes in, it would be very, very

1 difficult for one company on its own to address all
2 of the significant consequences, especially when
3 it's a large storm.

4 Messaging is really important to our
5 customers. Before -- you know, as soon as the --
6 as the cone of uncertainty gets -- gets on the
7 news, we start fielding calls from customers. If
8 the storm hits us, how significant is it going to
9 be? How long are we going to be without power?
10 And as the storm draws closer, and the media
11 reaction intensifies, those conversations with our
12 customers also intensify.

13 So we have a plan that we've developed over
14 two decades, we think it's a great plan, of
15 communicating with our customers before the storm,
16 during the storm and after the storm. We try to
17 communicate safety is number one, not only for our
18 own employees, but also for our customers. And we
19 go through several -- several key messages to make
20 sure that our customers understand how important it
21 is to be safe, and what conditions they should look
22 out for before a storm, during a storm and after a
23 storm.

24 After even -- even before the storm passes,
25 the number one question is always estimated times

1 of restoration. Obviously, you here in Tallahassee
2 have dealt with a few storms over the last two to
3 three weeks. And I am sure estimated time of
4 restoration was always towards the top of the mind
5 of folks that were calling you, maybe from your own
6 family members, you know, how quickly will power be
7 back up to our neighborhood?

8 We spend a lot of time on that, right? We
9 want to make sure that once we communicate an
10 estimated time of response right after the storm
11 passes, and we've had a chance to actually go out
12 in the area and survey the damage, we want to make
13 sure the number of days that we give is an accurate
14 reflection of what we believe the work -- the work
15 will take.

16 We've got, as I -- when I say that it's a
17 year-round storm preparation for us, the
18 communication plan is also a year-round
19 communication plan. We do a thousand or more
20 presentations throughout the state regarding what
21 -- what should people expect during a storm. What
22 should people expect after a storm. How can they
23 contact us. How can they go into our portal, and
24 so on.

25 During a storm -- before a storm and during a

1 storm itself, there is a lot of communication that
2 happens between ourselves and what I would call
3 other governmental bodies in the state of Florida,
4 right? The fire, the rescue, the emergency
5 response centers, and so on. All of those are key
6 messages. We want to make sure, including the
7 cities and counties, we want to make sure what we
8 are giving a consistent message to everybody. We
9 don't want a message from us to be different than a
10 message that may be coming from one of the
11 emergency response centers.

12 The Storm Protection Plan, which has now been
13 in existence for about five years. It's been
14 really important. Not only for us, but for the
15 state of Florida. I think the proactive way that
16 that came about, both on the legislative level and
17 the way that the Commission itself has activated
18 and surveyed the program has made real
19 improvements, tangible improvements to our
20 customers.

21 Obviously, there is a lot of things in the
22 Storm Protection Plan. The one thing that our
23 customers focus on more than any others is the
24 underground program, right? They -- it doesn't
25 take an engineering background to understand that if

1 you have wires below ground, that those are likely
2 going to be a lot safer than those wires that are
3 above ground during a storm.

4 And when we talk about a storm, it's not just
5 a hurricane at this point, right? It's the
6 afternoon thunderstorms. It's the one-off storms,
7 similar to the ones that you have received here
8 over the last three weeks; similar to the ones -- I
9 have got a couple of pictures in the last year of
10 these one-off type of storms that have hit our
11 area. So customers are very interested in the
12 underground program.

13 It is saving real time, and it's saving real
14 costs to our customers. And it means that over
15 time, the expectation should be that we are all
16 doing a better job. That we are all serving our
17 customers better; not just with lower costs, but
18 they should all expect for when the power is out,
19 for the power to be out for a lower period of time.

20 Terrific program. I couldn't thank the
21 legislative branch, and I couldn't thank you here
22 at the Commission enough for making sure that that
23 program makes sense for our customers. They
24 greatly appreciate it, and so do we.

25 Vegetation management. Again, it doesn't take

1 an engineering degree to understand that if you
2 have a bunch of vegetation that's close to lines,
3 that that's probably not ideal during a storm. So
4 the vegetation management program that we have
5 follows the guidelines that we have previously
6 discussed with you at the Commission. It's
7 important for us to make sure that we continue the
8 vegetation program.

9 Stuff grows here, you know, 12 months a year,
10 365 days a year. That is different than many other
11 states, right, where vegetation stops growing for a
12 period of time. We have a lot of different
13 vegetation. Some grows faster. Some grows slower.
14 We've developed a lot of technology around
15 vegetation. We fly a lot of drones around our
16 lines and around vegetation to make sure that we
17 can pick up some of these things that maybe we
18 don't catch during the normal cycle that you see up
19 here in the slides.

20 It's important to note that on the
21 transmission line, we fly those rights-of-way twice
22 a year. Those are important lines for us, right?
23 And we want to make sure that those are well
24 protected during storms.

25 Pole inspections, 1.4 million distribution

1 poles. We have an eight-year cycle on those
2 distribution poles. In 2023, you can see 180,000
3 poles were inspected.

4 Again, I keep going back to it doesn't take an
5 engineering degree to understand that if you have
6 good poles, as opposed to poles that are bit weak,
7 that those withstand wind a lot better in just
8 regular storm conditions. This is an important
9 program to us.

10 If you look at the last bullet there on our
11 transmission infrastructure, 96 percent of our
12 transmission infrastructure in the state of Florida
13 has been hardened. And by I mean by hardened,
14 virtually all of our transmission structures are
15 now concrete transmission structures.

16 The last four percent of those that you see up
17 there are largely in the northwest, as part of our
18 Gulf acquisition in 2019. It is a program, we
19 continue the program, and we expect that to be
20 done, I think it's by the end of this decade.

21 Mutual aid. I spoke about mutual aid. It's
22 also important for me to let you know that while we
23 ask for a lot of mutual aid, and we get a lot of
24 mutual aid, the events you see there in March,
25 July, August and September were significant events

1 that happened outside of our territory. And that's
2 when we actually provided manpower and equipment
3 and materials to others.

4 That's really important to me. What I said
5 before, that nobody can do it on their own, is
6 absolutely true. It's really, really important to
7 me to treat others the way that I would expect to
8 be treated. And so in every situation, we want to
9 make sure that we are taking care of others when
10 they need our help.

11 COMMISSIONER GRAHAM: Armando in years past,
12 there was problems with -- with the munies and the
13 co-ops and the IOUs. You guys tried to do mutual
14 aid in between. Have you fixed most of that, like,
15 insurance issues and all of that kind of problems?

16 MR. PIMENTEL: No, Commissioner, we have not.
17 So those issues don't exist IOU to IOU, right?
18 There is an agreement that's worked out. And the
19 biggest issue associated with that is indemnity,
20 right? If you are going into somebody else's back
21 yard, you want to make sure there is some sort of
22 indemnification. And while not as well understood
23 throughout most, if not all, the IOU community,
24 it's been a little slower outside of the IOU
25 community.

1 That is not to say that we have not made some
2 progress. We absolutely have made progress, as you
3 can tell by all the folks that we helped here. But
4 it would be inaccurate for me to say that all of
5 those issues have been worked out, right? We are
6 still working on it, and we still hope that, over
7 time, we get more folks to agree than disagree,
8 because I think it's for the benefit of everyone,
9 but it's not fully worked out.

10 COMMISSIONER GRAHAM: Is there anything that
11 we need to be doing, or can be doing?

12 MR. PIMENTEL: I don't know that there is
13 anything that the Commission itself could be doing.
14 I think over time, as we get more comfortable with
15 each other understanding our operating procedures
16 and the way we work, it will -- it will get to the
17 point where we understand the mutual benefits are
18 much greater than the potential risks associated
19 with the work. If we could get one or two to agree
20 every year, that would be beneficial.

21 But I also want to look at it from the other
22 side of the coin, right? Because if I am not an
23 IOU, if I am a muni or co-op, and I have these
24 concerns, I don't -- I don't want to say that they
25 are not well placed concerns, right? These are

1 significant legal issues that people have to deal
2 with, and they have to get comfortable on their
3 own, again, the benefits are worth the risks.

4 So I think over time, as we work with each
5 other, we will get more of the industry to work
6 together, but it's -- it would be inaccurate again
7 to say that all of the issues have been taken care
8 of.

9 COMMISSIONER GRAHAM: I mean, it's just a
10 shame if you have got, like, 30 bucket trucks
11 sitting there, and you got a call right down the
12 street that has lines on the ground, that you can't
13 just send them over.

14 MR. PIMENTEL: Right. Obviously, any slight
15 push from the Commission would be helpful. But,
16 again, I always put myself on the other side of the
17 coin. And on the other side of the coin, if I
18 believe that there are significant risks to me and
19 my customers associated with a vendor agreement, I
20 want to make sure that I don't place myself and my
21 customers in harm's way.

22 So I think we will eventually get there, but I
23 think the path to getting there is more honey than
24 hammer.

25 COMMISSIONER GRAHAM: Gotcha. Thank you.

1 MR. PIMENTEL: Hurricane Idalia last year,
2 this is one of the storms that I briefly spoke
3 about, right? This was a Category 1 storm, I think
4 we all remember it, off the -- off the west coast
5 of Florida.

6 And while we and others were asking, look,
7 we've seen some indications especially in these
8 waters of storms really intensifying significantly
9 over a short period of time. Can that happen with
10 this storm? Most of the indications that we and
11 others were getting back is, no, right? That there
12 are unique circumstances with some of the events
13 that you saw in the past.

14 Well, the whole of Idalia, which went from
15 Category 1 to Category 4 very, very quickly, and
16 then when it hit -- when it made landfall, it was a
17 Category 3.

18 And the reason I bring that up is we've now
19 seen this happen several times. And so as, you
20 know, as a utility understanding that it's
21 important for your customers to have power on as
22 quickly as possible after a storm, we and others
23 are going to be a little bit more conservative than
24 we've been in the past, right? Because now we
25 can't -- we can't miss a Category 1 storm turning

1 into a Category 4 or 5 storm and not being
2 well-prepared. And that wasn't the case 20 years
3 ago.

4 And maybe it's a bunch of flukes that have
5 happened over the last couple of years, but we need
6 to be well-prepared. And well-prepared,
7 unfortunately, is going to mean a bit more cost in
8 preparing for some of these storms; because on the
9 other side of it, you don't want to then be in a
10 position where you are trying to get resources when
11 there are no resources available.

12 Idalia was a good reminder of that. It did
13 not affect Florida Power & Light as significantly
14 as it affected other utilities, and some of the
15 munies and co-ops in the middle of the state. But
16 even with Hurricane Idalia, which we only lost
17 200,000 customers, there was some lessons learned
18 from that, and I will talk about those in just a
19 second.

20 CHAIRMAN LA ROSA: Quick question on how you
21 just kind of stated that. That was kind of a good
22 explanation, and accurate from what we've seen
23 recently.

24 What would be some examples that -- of how you
25 would approach a Category 1 versus a Category 3

1 storm? Give us some tangibleness, kind of, behind
2 it.

3 MR. PIMENTEL: So depend -- so we have a -- we
4 have a model, and the model is backed up by a lot
5 of data from what we have seen over the last 20
6 years, right? You can imagine a model that says,
7 you know, location X was hit by a Category 1, and
8 location X took us Y man hours in order to complete
9 the restoration. And with Y man hours, we were
10 able to get everybody -- virtually everybody back
11 onto the system, let's say within three days. And
12 then you just multiple over the number of storms
13 that we've seen, and so we have this model that has
14 all of this -- all of this data.

15 So when a storm comes through -- or before a
16 -- I am sorry -- a storm comes through, roughly
17 three days out, we have put that model together for
18 this storm. That model will spit out X million man
19 hours, for example. X million man hours means we
20 understand what crews we have internally.

21 We then start looking for crews within the
22 state of Florida or outside the state of Florida,
23 obviously dependent on where the expectation is for
24 the storm. If the storm is expected to hit Florida
25 and go up the Gulf Coast, it is not likely that

1 those Gulf Coast states are going to release my
2 resources. We start looking for resources on the
3 east coast, the northeast coast of the United
4 States.

5 If it's a Category 1 versus an expectation of
6 a Category 3, the number of man hours that we would
7 expect to put in in order to restore our customer
8 base would be a lot lower than a Category 3. And
9 that's traditionally how we have run our model.

10 What I am trying to point out with my comments
11 the last couple of minutes is we no longer feel
12 comfortable that a Category 1 is going to stay a
13 Category 1. So it is very likely that what we are
14 going to do, if the expectation is for a Category
15 1, that we are more well-prepared for a Category 2
16 or a Category 3 storm, which means additional
17 resources that we would have to get inside of the
18 state quicker than what we would have otherwise had
19 to get done.

20 CHAIRMAN LA ROSA: I appreciate that. That's
21 why I asked the question is that, you know, what
22 different steps you take. That makes sense. There
23 is certainly a science to it.

24 MR. PIMENTEL: Yeah. There is a science and
25 there is an art, like everything, like, an art,

1 like everything else. We have been doing this, we
2 and the others in this room have been doing this
3 for a long -- for a long period of time. And you
4 can put the models together. You can do everything
5 that you, you know, you believe is the right thing
6 to do.

7 It's really difficult to replace experience,
8 right? Those folks in the room that have been
9 there for 40 storms, and understand exactly, you
10 know, what happened, and can call Susan or Jack in
11 the northeast and get those resources, right? Or
12 can say, you know, I understand what the model is
13 saying, but the last time a storm came in this
14 area, what I recall was that the folks we had in
15 that location didn't work out very well, right? It
16 was difficult to get the hotel rooms. It was
17 difficult to get them fed, or it was difficult to
18 do A, B or C. So things that really go outside
19 what a model is telling you, you need in the area.
20 It's very difficult to replace that experience. A
21 lot of that experience, I think, is behind me from
22 all of these companies, and we are very, very
23 grateful forever them.

24 What went well last year? All of the things
25 that, certainly, you see in this -- in this slide.

1 I can't say enough about our drone deployment.
2 Drones are saving us a significant amount of time,
3 especially right after a storm, right?

4 You can imagine -- most of the pictures that
5 you see of transmission lines after a storm are not
6 necessarily -- and you have seen some in what I
7 will call the swampy areas. Trying to get crews
8 into some of those areas is really difficult after
9 storms, especially if there has been flooding.
10 Flying a drone over that transmission line, or
11 those distribution lines, really gives you a really
12 good indication as to what's going on.

13 And so it helps with the assessment period
14 after a storm, it helps bring that assessment
15 period in. And it's safer, right? It's safer.
16 It's safer to fly a drone than it is to send, you
17 know, some of these men and women into some of
18 these circumstances, where you really don't
19 understand what the expectation is.

20 So drones have been a huge benefit for us.
21 There is a bunch of other things that we have
22 learned during -- during the storm that you can see
23 up there, but let me just talk about what we
24 learned.

25 I have spent a lot of time talking about the

1 left. That's Hurricane Idalia, 55-mile-an-hour
2 intensification in 24 hours, right? So that's
3 taking a Category 1 storm to Category 3, almost to
4 a Category 4. That's significant. That's what I
5 am talking about. The waters are warm again this
6 year. We are all cognizant of that. That's what
7 we are going to prepare for this year.

8 External crew processing efficiency. I can
9 tell you that -- I know we come here every year
10 with different speakers. I would expect that
11 external crew processing efficiency, that's a nice
12 way to say, you know, how did -- how did it work
13 out when all these 17,000 men and women came into
14 your state? It works out okay is the best I can --
15 I can say.

16 It's a difficult, difficult thing for us, even
17 though we get repeat folks coming into the area,
18 either from help that we get inside the state, or
19 external to the state. You might imagine, they
20 don't always go back to the same processing
21 facility. They don't always go back to the same
22 area. The storm doesn't hit in exactly the same
23 place. Some of the vendors that you were relying
24 on, food, you know, three years ago the last time a
25 storm hit here are no longer in existence. Some

1 the hotels are no longer in existence.

2 So there is a lot that goes into processing
3 these crews and sending them on your way, right?
4 Because you can't send all of the crews to where
5 all of the hotel rooms are, for example, right?
6 You would like the Orlando, Jacksonville, Tampa,
7 Miami, right? These crews have to be very, very
8 close to where the action is, and oftentimes, this
9 action is not by a major city. And so you spend a
10 lot of time understanding the logistics of the
11 situation, right? Do you want your crews driving
12 an hour-and-a-half one way to get to where they
13 need to be, right? What we call windshield time.

14 And so what I expect that every year we would
15 have stories on efficiency, and every year we
16 learn. We certainly get better. But that doesn't
17 mean there is not frustrations along the way.

18 I have talked about this, and I have talked
19 about resiliency being year-round, and being
20 prepared year-round. Here are some pictures of
21 some storms and other events that happened during
22 the last year.

23 I think you are all familiar with maybe these
24 -- these pictures. These storms are happening.
25 They don't have to be a hurricane. They are

1 happening more frequently, at least for us, than
2 they have in the past, and it's making an effect.
3 All -- all of the -- all of the things that we do
4 for hurricanes help us for these events, and so
5 that's really important to know. Not only do they
6 help with just day-to-day resiliency for our
7 customers, but they help with all of these one-off
8 events.

9 That's all I had.

10 CHAIRMAN LA ROSA: Commissioner Fay.

11 COMMISSIONER FAY: Beat you to it,
12 Commissioner Clark.

13 So I have request a question about -- you
14 talked a lot about this, you know, the
15 relationships and cooperation with mutual aid, and
16 working with other states. I know our Governor has
17 been quick to send resources where needed, wherever
18 that may be.

19 How do you -- how do you make an analysis of
20 when and how to send those resources in a way that
21 doesn't impact access to Floridians to those
22 resources? So you have those relationships, but,
23 you know, depending on the timing of the storm, to
24 your point, it might go straight to the southeast,
25 none of these resources might be viable to us if

1 that storm goes through that, you know, that path;
2 whereas, if you have a resources in the west coast,
3 it might not seem the most efficient, but they may
4 likely be the most available when a storm hits.

5 MR. PIMENTEL: Right. So, I would like to say
6 that we have this magic model that we just punch in
7 a lot of the -- a lot of the things you say and
8 tell us exactly what to do, but we don't.

9 We certainly have the model that I described
10 earlier on construction man hours that it takes us
11 to restore, in some cases, rebuild the system. But
12 we have to be careful, right?

13 So the storm is heading up the west coast, for
14 example, in the Gulf, and the expectation is that
15 it's going to hit the Texas border. It is very,
16 very unlikely that we would release any resources
17 attributable to the northwest.

18 We may release some resources to help those
19 Texas utilities that we have in southeast Florida.
20 It's not likely that that storm will revert back
21 and hit southeast Florida, but we will not release
22 all of those resources from South Florida. Why?
23 Because there is still some chance, however small,
24 that the storm is going to effect, in my little
25 example here, the northwest, and we want to make

1 sure that we have enough resources inside --
2 internal resources inside the state of Florida to
3 deal with this situation that I just -- that I just
4 dealt with.

5 So in every situation we are making that
6 calculus. The problem, if it is a problem, is
7 every other utility's CO is also making the same
8 calculus, right? So the storm is going to Texas.
9 Southern Company is also making that calculus,
10 right? What are the chances that the storm, you
11 know, goes into Texas, but then it starts coming
12 east and affects us in Alabama and Georgia? So I
13 can't speak for Southern Company. They are
14 probably also holding back some resources to
15 protect their customers.

16 We want to make sure that our customers are
17 well protected, but we also want to make sure that
18 we are helping others in their time of need. So we
19 will release those resources that we can release,
20 making sure that if something wacky happens with
21 the storm, that we are still in descent shape.

22 COMMISSIONER FAY: Yeah. And do you think
23 Florida utilities have an abnormal level of
24 request? I mean, it's just -- it's obvious to mean
25 when we talk to other commissioners around the

1 country, that maybe probably because of experience,
2 we are one of the best, if not the best at
3 restoration. And so I would imagine we are one of
4 the first states that they turn to when they --
5 they end up being impacted by a storm.

6 MR. PIMENTEL: I think they -- I think they
7 do, but it's also one of the states, in my view,
8 that probably holds back their resources a little
9 bit more.

10 We have a -- we have a stat that says that
11 Florida has a 56-percent chance of being hit by a
12 hurricane this year. Just because there is a storm
13 in the Gulf heading towards Texas does not mean
14 that another one cannot pop up very quickly in the
15 Caribbean and start heading to southeast Florida.
16 So you have to be very, very aware of that.

17 And so while others will certainly want our
18 resources and our experience, we have to be very
19 really, really careful, especially during a hard
20 storm season, where we've seen storms pop up very,
21 very quickly. You don't want to put someone else
22 in a bad situation. You have sent 500 resources to
23 utility X, and now you are calling utility X and
24 saying, I know that you have provided estimated
25 time of restoration to your customers in state Y --

1 I won't mention the state -- but I need my
2 resources back, right? Now that places them in a
3 very unfortunate situation. They've had no time to
4 plan.

5 So we are fairly conservative in releasing our
6 resources, and making sure that our customers in
7 the state of Florida are protected. But I would
8 venture to say that at this point, based on the
9 storms that we've seen over the last several years,
10 that many other utilities are also being fairly
11 conservative.

12 COMMISSIONER FAY: Yeah. And I am sure the
13 everyone is going to talk about it being in
14 Tallahassee and seeing what we just saw, it gives
15 awareness of how quickly things can escalate, and
16 that you might have those resources, to your point,
17 somewhere else, because you are -- you are coming
18 up on storm season, and it just seems like the
19 nature of what we are dealing with every year
20 pushes towards holding those resources more because
21 of supply chain and all of those kind of things.

22 MR. PIMENTEL: Right. I think at 30,000 feet,
23 that is what's happening, right? People are just a
24 little bit more concerned about -- I am not the one
25 that is seeing some of the things that I have

1 talked to you about, right? Others are seeing, and
2 it's not a secret. So folks are being a bit more
3 conservative as to how they are going to serve
4 their customers.

5 COMMISSIONER FAY: Yeah. It's a tough
6 decision.

7 MR. PIMENTEL: Thanks.

8 CHAIRMAN LA ROSA: Commissioner Clark.

9 COMMISSIONER CLARK: Thank you, Mr. Chairman.
10 Just a couple of observations. I want to just
11 say thank you to, not only FPL, but all the parties
12 for the work that they've done on mutual aid. I
13 think we have come a long way in the last three or
14 four years to enhancing that effort.

15 And I also want to -- and I would ask the
16 other parties to address this if they are
17 comfortable doing so when they speak. I think if
18 you asked any of the parties sitting in this room,
19 they would all sign on to a mutual aid agreement
20 immediately. That's typically not where our
21 problems go. They go back to insurance and
22 attorneys are where these issues really where they
23 lie. It's not a lack of desire on any part to
24 accept and look for that mutual aid, or to accept
25 that mute aid. It's more of legal issues that keep

1 these things from happening, and I just -- I think
2 that really needs to be pointed out in a lot of
3 regards.

4 But also in understanding that in accepting
5 mutual aid, do you find that sometimes you have to
6 limit the amount of resources that you are able to
7 take? Sometimes -- we are talking about trying to
8 get crews, but we often hear on the news that crews
9 were standing available and couldn't report, or
10 would not report, or you did not ask for them or
11 need them.

12 Are there not circumstances where you have an
13 inability to handle the number of crews? I know --
14 for instance, I talked with a friend of mine who is
15 a lineman who was working here in Tallahassee
16 during the storm, and they were doing a tremendous
17 effort, but he was placed with an employee who had
18 no idea of how the system operates. Had no idea of
19 their locations. They were making that job more
20 difficult. Having enough resources to handle that,
21 are you finding that a problem a lot of times?

22 MR. PIMENTEL: Absolutely. So there is a
23 couple of different ways that we have tried to
24 address that internally.

25 We try to make sure we have an experienced FPL

1 person with a crew, right? And when I say a crew,
2 we will bring in -- let's think of a crew in terms
3 of a truck. Although, a crew is really a person,
4 just a crew and a truck that maybe has two people
5 in the truck. We try to place an FPL person in an
6 area that manages those external crews, right? To
7 get around the, oh, gosh they don't really know
8 anything about the system, and so on.

9 But there will be other situations where there
10 are certain utilities whose systems are very
11 similar to ours. We may take an entire crew from
12 them, right, including their supervisors, and so
13 on, and put them in a certain area and just ask
14 them, go ahead and work in this area. And since
15 they've done it for us five, six, seven, 10 times
16 before, we've got really good communication with
17 those folks, and they feel good about working
18 together.

19 But there absolutely will be situations --
20 let's say, it's a major storm that hits a major
21 population area, you know, somewhere in the state
22 of Florida. There is a likely scenario where we
23 would not be able to accept as much assistance from
24 the outside as folks try to throw on us. There is
25 only -- there would be only so many people we could

1 bring in the area and actually technologically
2 manage that, manage the switching orders. Is this
3 on? Is this off?

4 You can't bring 100,000 people into the state
5 and expect it to be a very efficient process. What
6 will actually happen is you will have a bunch of
7 crews that you are paying for that aren't doing
8 much work.

9 COMMISSIONER CLARK: And just two other
10 observations, quickly, Mr. Chairman, that -- two of
11 the key things that I have seen, especially with
12 FPL's program, that I want to just commend. Your
13 placement of personnel in the EOCs, making that
14 commitment to have someone every time the EOC is
15 activated, to have an FPL person in that EOC, I
16 think, is a very strong commitment. And I know a
17 lot of the other utilities have followed suit in
18 that regard as well, but I want to commend you guys
19 for that, as well as the mobile community action
20 teams. This is one that I saw work probably better
21 than anybody could imagine during Hurricane
22 Michael, having those teams that were positioned,
23 folks within the Walmart parking lots, and the
24 people that were in the parking lots available to
25 meet and talk with those employees who all other

1 communication channels were down, that they have no
2 other access. But to know that those individuals
3 were there, and at least the concerns were being
4 heard by the company, I think, made a tremendous
5 impact in our area, and I would encourage everyone
6 to look at that option if you have not already
7 employed some sort of device, mobile action team,
8 to take a look at that, because that's something
9 you are to be commended for.

10 MR. PIMENTEL: Thank you. I couldn't have
11 said it better. I appreciate those comments.

12 CHAIRMAN LA ROSA: Commissioner Passidomo.

13 COMMISSIONER PASSIDOMO: Thank you, Mr.
14 Chairman.

15 And thank you, Mr. Pimentel, for being here.
16 I appreciate it. I mean, I -- I think I said this
17 last workshop, but being -- having that opportunity
18 after -- I mean, after you -- what folks in
19 Tallahassee know after this storm, but seeing my
20 hometown of Naples after Hurricane Ian, and the
21 work that -- the restoration effort that FPL did in
22 that territory was truly tremendous, and it was --
23 it's really devastating to see, so I -- I mean, I
24 commend that effort. It really was like operate --
25 war operation. I just couldn't believe it.

1 And I am glad that Commissioner Clark brought
2 up that, because the employee and linemen
3 recruitment seems really important. You are saying
4 you want to have an FPL employee with all of these
5 out-of, you know, out-of-state folk, and just
6 making sure -- I mean, is that something that you
7 are having trouble with? Just having your own --
8 recruiting your own employees to the state, to get
9 adequate linemen, you know, that are -- have enough
10 information, are part of the company to train those
11 out-of-state employees?

12 MR. PIMENTEL: We don't -- we are not -- we
13 haven't seen an issue with it. My comment to
14 Commissioner Clark was, I don't know what the
15 extreme would be, so I used the 100,000 folks from
16 the outside. I think at some point, it would be a
17 lot less than 100,000 people, that you got so many
18 people from the outside that you really cannot
19 manage an efficient operation, and now you are just
20 managing an inefficient operation, and likely not a
21 very safe operation. So there is a little bit of
22 give and take as to how many people you can get
23 from the outside and actually have an efficient
24 restoration.

25 On the internal front, you know, we are lucky.

1 We are a large company. We not only have Florida
2 Power & Light, but we have a sister company also
3 that does business outside of the state of Florida.
4 Employees from both companies have storm roles.
5 It's not just the employees from Florida Power &
6 Light.

7 Employees from NextEra Energy Resources also
8 have storm roles, right? And those storm roles
9 could be -- you know, it's not everybody in a
10 hardhat walking the line, or switching -- switching
11 gear, and so on. There is -- these -- these men
12 and women that come from the outside, or even
13 inside the state of Florida that are helping us,
14 have to be fed, right? They have to be housed. We
15 have to make sure we have enough inventory on hand,
16 right, at the staging centers for them to be able
17 to pick it up and put on their trucks. Their
18 trucks have to be fueled. There has to be
19 logistics as to where they are going, what are
20 their orders for the day?

21 So there is a lot of employees internally in
22 the state of Florida that are not what I call
23 electrical engineers that are actually helping out
24 with these staging areas, and making sure that we
25 can be as efficient as possible. On that front, we

1 are very lucky, and we have not had any issues with
2 people volunteering or getting called for a
3 storm -- what we call storm duty.

4 COMMISSIONER PASSIDOMO: That's amazing. And
5 I do remember when I did visit one of the station
6 sites after Ian, you know, a lot of the employees
7 that were there, like, yeah, I work a desk job, but
8 I am, like, you know, but there is a real
9 commitment by those employees to, for the entire
10 company, to get rest -- you know, restoration
11 efforts, so and I found that really just amazing,
12 that there was just this -- this global effort from
13 the whole community.

14 The only thing -- the only -- just a minute,
15 Chairman, I think that the point you are really
16 hitting home is increased the intensification of
17 storms, and that now we -- you know, that to be
18 prepared for that is going to necessarily be more
19 costly, and until, you know, forecasting technology
20 vastly improves, because we didn't even know we
21 were going to have, like, rain a couple of weeks
22 ago, let alone, like, a tornado, that we -- that,
23 you know, there is a balance there. Of course,
24 customers care tremendously about restoration and
25 getting their power back on. But affordability

1 goes hand-in-hand with that, and so we are just
2 trying to balance.

3 So on that, the undergrounding program that
4 you have in conjunction with the wooden pole
5 replacements, I kind of -- I am just wondering that
6 if there is -- that -- are you doing some sort of,
7 like, tangible data collection about in certain
8 areas, which one serves better and cost benefit
9 analysis between those two -- those programs,
10 because they obviously work together, but --

11 MR. PIMENTEL: So absolutely.

12 So for -- I talked about storm undergrounding,
13 right? Undergrounding what I call our community
14 lines. Most people call them laterals. I just
15 call them community lines.

16 There is a reason that you are number one on
17 that list, your community is number one on that
18 list, and there is a reason why your community is
19 number -- you know, I will pick it -- number 1,000
20 on that list, right?

21 We have a lot of metrics of neighborhoods, and
22 we know whose power is out the most; who has the
23 most significant, for example, trees; what happens
24 when there is a lot of wind. We understand all
25 that.

1 So if you are towards a higher part of that
2 list, it's likely because you had a number of
3 outages during storms in the past. And so when you
4 work your way through that list, you are actually
5 making the entire system better. Because now, the
6 resources that would have been dedicated in just
7 your neighborhood, right, we don't have to dedicate
8 those resources to your neighborhood. We don't --
9 we may not need those resources at all, so now you
10 are lowering the overall cost of the system.

11 So there is certainly a balance, and the
12 hardening and undergrounding that we are doing is a
13 reduction. You should think about that as the
14 overall reduction in the ultimate cost of serving
15 the customer. But in the meantime, I don't know
16 whether it's the meantime or for a long time, it is
17 very clear that there is more damage, for whatever
18 -- for whatever reason, right? There is clearly
19 more people. There is clearly more buildings.
20 There is clearly an intensification going on, but
21 there is more damage. And so now we have to
22 prepare for storms a little sooner than what we
23 have, and it's going to be a little more costly
24 than what we had.

25 COMMISSIONER PASSIDOMO: Thank you.

1 CHAIRMAN LA ROSA: Any further questions?

2 Well, Mr. Pimentel, thank you. I appreciate
3 you digging into to the weeds with us and, you
4 know, kind of going over, certainly, some of the
5 lessons learned. Very informative to us.
6 Obviously, this is a major priority in the state of
7 Florida, so thank you.

8 MR. PIMENTEL: Thank you. Appreciate it.

9 CHAIRMAN LA ROSA: Of course.

10 All right. Next up is Mr. Kevin Walz. He is
11 the Regional Manager of Operations for Florida
12 Public Utilities Company.

13 We will give you a few seconds -- oh, the
14 slides are up and operating.

15 MR. WALZ: Does this work?

16 CHAIRMAN LA ROSA: I believe so.

17 MR. WALZ: Okay. Very good.

18 Good morning. Thank you, Mr. Chair.

19 My name is Kevin Walz. I am with Florida
20 Public Utilities, the Regional Manager for the
21 Operations divisions of both natural gas and
22 electric.

23 Just a brief overview on Florida Public
24 Utilities. We have a large footprint in the state
25 of Florida, primarily of natural gas, propane and

1 then our electric divisions, which consist of two
2 areas, one in the panhandle in Marianna, Florida,
3 and then our other service location. If this was
4 an eye chart, it would be a great test, because
5 it's up in the furthest northeast corner in the
6 state there at Amelia Island.

7 CHAIRMAN LA ROSA: If I could read that, is
8 that 20-20 vision?

9 MR. WALZ: I think it would be a little better
10 than 20-20.

11 Roughly about 30,000 customers. We have about
12 60 miles of transmission lines, and 908 miles of
13 distribution lines in the two collective areas. So
14 the main focus, obviously, is going to be electric
15 discussion. Just -- I thought it was a great
16 presentation by FPL. They have been a fantastic
17 neighbor to us and helping with mutual assistance
18 when we need it. Fortunately, in 2023, we came
19 through unscathed, so that was a good thing.

20 What I am going to touch on is just an
21 overview of the preparation and restoration
22 process. A big deal of this is the preparation
23 piece of it. Both, you know, putting efforts and
24 investments into our infrastructure is always the
25 way that we want to attack being prepared for a

1 storm so that when hurricanes, or tornadoes, or
2 pop-up thunderstorms happen, hopefully the system,
3 can just watch it run, and hopefully have no
4 interruptions. But if we do, we get into
5 activation and we will be in our restoration phase.

6 So A lot of pre-storm planning. Obviously,
7 safety first for our customers, our employees,
8 mutual assistance, our contractors. And we have
9 things in place for emergency procedures, and what
10 we consider working for -- the working conditions
11 of our employees. And then education to the public
12 is priority one for us. Not having folks go around
13 downed power lines, public safety is, again,
14 priority one.

15 We do have a yearly drill, but much like --
16 much like the previous discussion, we are preparing
17 for storms and adverse weather and outages. I
18 mean, it's a 24/7 utility operation that's our
19 bread and butter. We want to keep the lights on.

20 Our customer outreach programs, again,
21 educating the public is priority for us. We do
22 handouts, brochures, information on our websites.
23 The one that I will point out is the Citizens
24 Advisory Council. That's actually a grassroots
25 type of approach that we've taken on, to where we

1 have community leaders and community business folks
2 in smaller, what I will call just, again,
3 grassroots meetings at our offices to where we can
4 get a feel for what the customers' pinpoints are,
5 and what their concerns are, whether its
6 vegetation. Vegetation is always a concern. We
7 like to trim back as far as we possibly can, but
8 obviously on Amelia Island, they really enjoy
9 looking at the trees and this beautiful canopy, so
10 it presents -- it presents a unique challenge for
11 us. But again, having that education on the front
12 end we've found has been paying dividends so that
13 we at least are educating our consumers about what
14 we are trying to accomplish and the means for it.

15 CHAIRMAN LA ROSA: Is there a leader in that?
16 Like, is there -- is there an issue that pops up
17 that's been most important -- important commonly
18 with the Citizens Advisory Council? And I have
19 heard, certainly, my share of stories with trees
20 issues and jurisdictions, and so the forth --

21 MR. WALZ: Yes.

22 CHAIRMAN LA ROSA: Is that -- is that it?

23 MR. WALZ: That's the primary focus, yeah.

24 And we have a lot of canopy roads, and protected
25 old oak trees, and we look for the best means to

1 provide service around those areas --

2 CHAIRMAN LA ROSA: Right.

3 MR. WALZ: -- but by the same token, when the
4 wind blows, obviously those are going to be the
5 first impacted.

6 CHAIRMAN LA ROSA: Sure.

7 MR. WALZ: Like I mentioned before, we do have
8 emergency procedures in place. Storm communication
9 plans.

10 Staging becomes an issue for us. We are on a
11 somewhat isolated footprint, at least in our
12 northeast division where we are on an island. So
13 the footprint is very limited, and that logistical
14 decision of where do we prestage crews, manpower,
15 material based on access issues, because there are
16 simply just two ways to get on or off that island.

17 In Marianna, we are much more fortunate. We
18 have a larger footprint. It's more rural. So
19 there is the ability to bring folks in and have
20 plenty of ample space. However, our logistical
21 limitations are hotels, and accommodations, and
22 food, and all that stuff that all of us need to
23 focus and have to move day-to-day and through our
24 work.

25 We are always, again, just constantly working

1 with the logistics team to make sure that we have
2 those pre-identified locations for hotel
3 accommodations and food.

4 Also, we have local contractors that are
5 working part of our storm protection plan that we
6 want to maintain a good relationship with them,
7 because those are the resources that we are going
8 to have to leverage if the chips are down.

9 More pre-storm planning. We do system
10 facility and inventory inspections. The supply
11 chain, it's starting to come back to whereas we can
12 -- lead times are starting to diminish, but quite
13 frankly, since COVID, the supply chain lead times
14 and the expense of material has just -- it's at
15 least doubled, if not tripled in some instances
16 where, you know, we really, really -- being part of
17 the SEE, the Southeastern Electric Exchange mutual
18 assistance, leveraging those folks and, you know,
19 if we need material, or if we share material, those
20 things -- those pinchpoints are what every utility
21 is facing at this point.

22 We do participate in the EEI storm drills,
23 along with coordinating with the EOCs. I know that
24 that was mentioned in the previous presentation.

25 We want to partner with -- with the local command

1 centers and make sure that we are sharing
2 information, and vice-versa, that we are getting
3 that information back.

4 When move into activation, again, consistently
5 watching the storm and how it's moving through --
6 towards us, or into our service territories. We
7 consistently review our duties and assignments for
8 each of our employees. So I said we have natural
9 gas and propane. We make every attempt to leverage
10 all the employees and see how we can best utilize
11 our resources, because, again, that local
12 intelligence is vital for us when we have 400 crews
13 in so that we can get them to the places they need
14 to be and also that they can work safely on our
15 system.

16 One of the lessons learned in Michael was
17 fuel, and we make a concerted effort to make sure
18 that we have secured fuel, and because without
19 fuel, you can't get a truck to an outage, so that's
20 one of the big lessons learned that we've had in
21 the past.

22 Again, the building facilities, and working
23 with the local EOCs. And obviously, we are a
24 smaller company when it comes to the electric
25 footprint, but our employees lives where they work,

1 and they put a lot of pride and effort into making
2 sure that they are working safely, and they are
3 helping the customers that are their neighbors, and
4 really focusing on their safety and their family's
5 safety.

6 For the restoration piece, again, systematic
7 approach. Intelligence is vital. So any
8 intelligence that we can get from damage assessment
9 utilize -- utilizing drones, that's a great
10 technology.

11 We also team our internal crews with external
12 crews and contractors. And for the majority of our
13 circuits in the northeast, they are relatively
14 short, and they are shorter -- shorter circuit
15 lengths as opposed to out in Marianna, we have much
16 longer circuit lengths, so to the exposure level is
17 enormous, and, you know, you could have a couple of
18 miles to pick up two customers. The logistical
19 approach, and having that -- that, again, local
20 Intelligence to know what are the areas that could
21 be trouble spots is just -- that information is
22 vital to the restoration process. And we do lean
23 very heavily on our local folks to what we -- we
24 have feeder spot teams. So we would assign a
25 circuit to a particular individual, and then they

1 would run all of -- all of the restoration behind
2 that circuit, so that we keep things consistent,
3 one; and we also have a routine approach to
4 switching evolutions and safe restoration efforts.

5 The other thing that we've -- we've found
6 during the course of storms is first responders are
7 a tremendous help for us. They get the calls for
8 wire down, arcing, flashing, and they make the
9 scene safe. Our first priority has to be relieving
10 those folks so that if there are other emergencies,
11 that they are -- that they are needed for, personal
12 health issues, we want to free them up. We don't
13 need them sitting on a down wire.

14 So we've taken contractor crews along with one
15 of our folks, and we call them make safe crews, and
16 they will basically -- the first responders follow
17 those wire watching situations and so we can
18 relieve those first responders to get out to what
19 they really need to be doing.

20 Restoration priority for electric system,
21 obviously we want to get our generation back up
22 first. We do have a small generator on the island.
23 But our transmission lines from FPL and JEA, and
24 our substations moving out to our distribution
25 feeders, and I think with any utility, from an

1 electric standpoint, I think that's your best
2 common means of restoration.

3 Also our priority customers, we want to make
4 sure we get the hospitals, the police, fire and
5 EOC, the storm shelters, water and sewer plants,
6 and food retailers and restaurants, just those
7 things that we can hopefully give to consumers and
8 our customers back up to living how they want to be
9 living -- how they want to live. You know, we
10 understand that lives is part of the expectation
11 for an electric utility, so we want to maining sure
12 we are restoring folks in a timely manner.

13 Communication. Again, communication is a huge
14 piece, especially in the preparation, so we focus
15 that 72-, 48- and 12-hour increments to local and
16 national media outlets. As you can see, several
17 different means or mechanisms from social media to
18 brochures, to printed ads, our website.

19 And again, just touching more on the digital
20 communications, our customers just want education.
21 They want to know how their life is going to be
22 impacted and what they are going to have to do to
23 take steps or strides as the power is out. And
24 just being able to educate our customers, and
25 making sure that they have as up-to-date

1 information as we can provide, especially with
2 restoration times.

3 We'll leverage several different media outlets
4 from our social media touch points, but we want to
5 make sure that it's all pointing back to one main
6 page so that we are not giving counter messages.
7 We want to keep the messaging consistent and make
8 sure that we are -- we are putting -- putting the
9 most accurate information out there.

10 So storm hardening, again, thanks to the
11 Commission, our storm protection plan, we were one
12 of the last utilities to the table in 2023. We
13 completed most of our engineering, and we have
14 moved into the construction phase in '24. And also
15 for our vegetation management, we moved to a new
16 four-year trim cycle.

17 We just found inefficiencies with trimming our
18 laterals different than our main circuits because
19 of constraints. We wanted to increase efficiencies
20 by having our vegetation crews trimming in the same
21 spot, as opposed to driving as past a lateral just
22 to do a feeder. So we wanted to streamline that
23 process. And so far, our vegetation management,
24 aside from some of the voice complaints that we get
25 from Amelia Island, we've already seen paid

1 dividends with our reliability metrics, so -- and
2 we do -- we do that for both our transmission and
3 our distribution service.

4 Accomplishments in 2023, about 65.22 miles of
5 distribution feeders. That also includes our --
6 our hotspot trimming. What I will call our spot
7 trimming, when you have some vegetation that's just
8 grown into our -- our distribution or transmission
9 circuits that needs immediate attention; and also
10 98.22 of distribution laterals.

11 Again, the plans and initiatives. Our wood
12 pole inspections. We are also on a eight-year
13 cycle. We inspect our transmission and
14 distribution poles at the same time. Total poles
15 inspected about 27, 28,000 or so.

16 And failure rates, about 2.67. It's been
17 fairly consistent with what we've seen year after
18 year for our -- for our failure rate. We do have a
19 bit of a backlog that we are continuing to work
20 down with some contracting resources, but we do
21 anticipate another 200 poles, I would think in the
22 upcoming year, to be replaced.

23 Again, just touching on that storm protection
24 plan, it's a -- it's a much needed investment to
25 the infrastructure and building grid integrity.

1 Again, we've already seen dividends pay. And I
2 think to the presentation -- the previous
3 presentation, obviously it helps, we look at based
4 on circuit performance. We want to address those
5 circuits that need the attention most in the top
6 priority, and then move down systematically.

7 Some improvements based on lessons learned.
8 The supply chain piece. Again, I can't -- I can't
9 stress enough how big of a pinchpoint that has been
10 for us over the course of the last few years. Just
11 trying to get material -- material on hand. And,
12 you know, as an industry, we face these -- these
13 same problems based on storms in the midwest, you
14 know, everybody is looking for those -- those bread
15 and butter items, your transformers, your poles,
16 your wire. So it's become -- it's become a
17 challenge, but to address that challenge, we -- we
18 certainly try to inventory prior to hurricane
19 season or storm season so that we have adequate
20 resources available for us when we are moving into
21 those times where our -- our risk has increased.

22 More drone usage. Again, that -- just the
23 benefits of -- of getting to inaccessible areas
24 with technology that you can get information from.
25 And information is power when it comes to storm

1 restoration, knowing where you need -- what
2 material you need and what logistics you need to
3 get people restored.

4 The recordkeeping portion of it, that's kind
5 of a back-end piece, and it's imperative that we
6 keep consistent with many accurate recordkeeping so
7 that we can document labor, materials, equipment
8 used in the restoration efforts.

9 I think a lot of times the -- I have ran my
10 fair share of storms over the course of 23 years,
11 and the most challenging pieces of it are the
12 logistical pieces of starting a storm and ending a
13 storm. How you start and how you end is probably
14 the two most difficults. I dare say, it's almost
15 as Groundhog Day. Once you are into the storm
16 restoration, you are kind of just doing the same
17 things over and over again, moving from circuit to
18 circuit. But those being -- being accurate on the
19 front end with what resources you need, and having
20 material available, and then also documenting what
21 you used.

22 The Storm Protection Plan initiatives. Again,
23 I can't stress enough how valuable that's been to
24 upgrading the infrastructure of our -- of our
25 system, and we are going to continue to move on as

1 the years come.

2 Technology. We always are looking to leverage
3 different tools and technology and improve our GIS
4 system, being our OMS system. And again, just
5 anything that we can do to gain Intelligence on
6 storm restoration is imperative for us.

7 I will open it up for any questions.

8 CHAIRMAN LA ROSA: Thank you. Much appreciate
9 the presentation.

10 Commissioners, any -- any questions?

11 Commissioner Fay, you are recognized.

12 COMMISSIONER FAY: Just real quick, Mr.
13 Chairman.

14 I know we talk a lot about the electric system
15 and all the requirements in that. Just in general,
16 can you speak to -- like, in Tallahassee, we have a
17 high level of residents that are relying on gas and
18 backup generation for their -- their homes. I
19 think at one point, you guys had maybe, like,
20 virtual power plant, a way to transmit gas that,
21 you know, when there is a disruption. Any -- any
22 thoughts on how that's changing and evolving and,
23 like, intertwining with the electric.

24 MR. WALZ: It's a great point. And, yes, it's
25 completely intertwined. And we've taken that with

1 our Sharp Energy group to -- to utilize some of
2 that mobile transportation of natural gas so that
3 we can -- we can inject if we have to. We can do
4 things outside the box to -- to keep that resource
5 flowing as well; but, yeah, it's a great point.

6 COMMISSIONER FAY: Are you hearing more from
7 consumers about that being an issue, the feedback,
8 or is it more just vegetation?

9 MR. WALZ: We haven't -- I don't know that
10 consumers always connect the dots between natural
11 gas and electricity and the generation portion of
12 it. It's more that you meet a concern when the
13 power is out, you know, how we get the poles and
14 wires put back. But it's a -- yeah, it's certainly
15 something to take -- to take account for.

16 COMMISSIONER FAY: Sure. Thank you.

17 CHAIRMAN LA ROSA: Commissioner Passidomo.

18 COMMISSIONER PASSIDOMO: Thank you.

19 I have -- I have kind of a random question.
20 Like, I didn't realize that the supply chain, that
21 that was really the still being an issue. That's
22 disappointing to hear.

23 In your mutual -- in your mutual aid
24 agreements, is there a way that, with other
25 utilities, you can work on bulk purchasing or

1 something like that, and splitting provisions? Do
2 you guys ever do that as a way to sort of mitigate
3 that issue? Because I think our -- I don't know if
4 that issue is as big for larger utilities that
5 have, you know, that are purchasing so much at one
6 time.

7 MR. WALZ: Sure. I think it gets -- it gets
8 back to the, not the same, but a similar trend of
9 IOUs helping municipalities. There are just the
10 logistical concerns in between all of that.

11 COMMISSIONER PASSIDOMO: Right.

12 MR. WALZ: It's more of a shared -- shared
13 resource that we would go to leverage --

14 COMMISSIONER PASSIDOMO: Okay.

15 MR. WALZ: -- if we needed the material.

16 COMMISSIONER PASSIDOMO: Yeah, that makes
17 sense. Okay. Thank you.

18 CHAIRMAN LA ROSA: Commissioner Clark.

19 COMMISSIONER CLARK: I will follow on to that
20 with just a comment and question about what you are
21 seeing in terms of it costs. We are looking at the
22 supply chain issues. And in my opinion, we have
23 not only caused some logistical problems for us,
24 but they are also causing cost issues.

25 You mentioned some of the costs were you up.

1 The numbers that I keep seeing, it's not like we
2 are seeing 10 and 20 percent increases. We are
3 seeing 100 and 200 percent increases in the cost of
4 the materials. Can you specifically talk about
5 transformers, poles and wire being those three?
6 What kind of averages have you seen in cost
7 increases in those three areas?

8 MR. WALZ: To be somewhat vague, to your
9 point, yeah, it hasn't gone up to 10 to 15 percent.
10 It's gone up in multiples of hundreds. So it --
11 yeah, it's a concern for us. And we have to make
12 those capital investments so that we have that
13 material available to us. By the same token, we
14 have to -- it's a balancing act, much like your --
15 there is no one clearcut answer of, yes, we are
16 going to go all in and put our chips in this
17 basket. We have to be -- we have to be logistical
18 about it and focus on -- you know, we are providing
19 a service. So that service has to be affordable as
20 well. And across the organization, it's been a
21 juggling act for us.

22 COMMISSIONER CLARK: And in similar
23 conversations with some of the suppliers, it's not
24 necessarily the fact that we don't have the
25 capabilities in this country to produce or to get

1 the materials out. It has been a supply chain
2 issue on their part where the raw materials, the
3 resources needed, i.e., specifically I believe
4 copper being one of those, being such a resource
5 that is in such scarcity right now, they can't get
6 the proper materials to make the stuff. Is that a
7 fair assessment as well?

8 MR. WALZ: It's a fair assessment, yeah. And
9 just the raw materials, you know, you -- would look
10 at doing things outside the box with, you know,
11 recycling transformers, because just the sheer raw
12 materials are -- there is less availability.

13 COMMISSIONER CLARK: Thank you, Chairman.

14 CHAIRMAN LA ROSA: Thank you. Great
15 questions, and I am just kind of just commenting in
16 general. There is equipment issues. There is
17 supply chain issues. And as I talked to
18 commissioners, you know, at NARUC from across the
19 country, many of them are experiencing similar, you
20 know, issues in their states, and I hear from, you
21 know, most power companies, hey, you know, this is
22 an issue.

23 A lot of it, from what I understand, obviously
24 copper is a super expensive metal at the current
25 moment. Some of these are not even manufactured

1 here, and there are no other options for vendors.
2 We are relying on folks from overseas to be able to
3 supply us equipment. That's obviously no fault of
4 -- of the companies, but it is a concern just from
5 both a state and national perspective.

6 So it is something I actually do want to talk
7 about as a commission, and learn more about maybe
8 in a future IA meeting, to -- to just dig a little
9 bit deeper and maybe to kind of put our -- our
10 brains together and our thoughts together, and
11 hopefully try to, you know, kind of settle this, or
12 at lease, you know, improve it as best we can, so
13 great questions.

14 All right. Awesome. Well, thank you. I know
15 we went off a little off topic, but I much
16 appreciate you being a part of it and present, so
17 thanks again.

18 MR. WALZ: Thank you for the opportunity.

19 CHAIRMAN LA ROSA: Of course.

20 Next up we have Amy Zubaly. She is Executive
21 Director of Florida Municipal Electric Association.
22 I will allow her to get situated, but before that,
23 we are going to bring the water to the table so
24 that it's a little more accessible for our
25 speakers. So I apologize for the first two

1 speakers keeping you -- keeping you thirsty as you
2 were.

3 You never know. These presentations can go
4 long. We do ask a bazillion questions. We
5 certainly try not to, but the floor is yours when
6 you are ready.

7 MS. ZUBALY: Thank you so much, Mr. Chairman
8 and Commissioners. It's a little disconcerting
9 that you bring the water out for me, but my
10 presentation will be like that. Thank you so much
11 for having me today.

12 I am Amy Zubaly, Executive Director of the
13 Florida Municipal Electric Association. Unlike my
14 colleagues that presented before me, I am not an
15 electric utility. We are a statewide association,
16 represent Florida's 33 municipally owned utilities,
17 or public power utilities, or munies, as we are
18 often fondly called.

19 So if you have specific questions directed on
20 one of my utility members and I cannot answer that,
21 I will make sure to get you back that information.
22 But collectively, we represent all of them, and we
23 have a big role in emergency and storm response as
24 well.

25 And given that these presentations were due

1 May 9th, and that May 10th was the series of
2 tornadoes in Tallahassee, I did prepare some fact
3 sheets on those tornadoes, and I can cover at the
4 present of the presentation as well in case there
5 are questions.

6 So a little bit about the footprint of public
7 power in Florida. I mentioned there are 33 public
8 power utilities in Florida. Collectively, we serve
9 about 1.5 million customer meters, or about four
10 million Floridians, which is about 14 percent of
11 the state.

12 Our big five, JEA in Jacksonville, Orlando,
13 Lakeland, Tallahassee, Gainesville. We also have a
14 multitude of very small utilities, Blountstown,
15 Chattahoochee, Moore Haven and Clewiston,
16 geographically dispersed throughout the state from
17 Blountstown, in the Panhandle in Calhoun County,
18 all the way down to Key West at the southernmost
19 point of the state. And collectively, we employ
20 about 5,700 Floridians as well.

21 I am going to go over our storm response role.
22 FMEA, we kind of put our storm response role
23 basically in two buckets. One, FMEA serves as the
24 mutual aid coordinator for our members. And so
25 whenever any of our members need additional mutual

1 aid support, those requests for assistance come in
2 through FMEA. We have a very close network, both
3 within our own member utilities in the state, as
4 well as through our national association of my
5 counterparts around the country. And so depending
6 on the magnitude of the storm, those requests for
7 mutual assistance may come from very far away, but
8 those go through our national association, the
9 American Public Power Association.

10 And again, when the other states need support
11 as well, those calls would come into FMEA, and we
12 would gather our member utilities' available
13 support to send to other areas in need.

14 In addition, FMEA serves as a liaison between
15 our member utilities and our state and federal
16 partners, including you all. We are involved and
17 have a seat in the state EOC. We work very closely
18 the Governor's Office and Division of Emergency
19 Management. And at the national level, through our
20 national association, we also work very closely
21 with the United States Department of Energy, and
22 with FEMA and the Electric Subsector Coordinating
23 Council. So instead of having to reach out to 33
24 of our member utilities, all of those requests go
25 through FMEA.

1 Hurricane Idalia, I will cover this from the
2 getgo. We were incredibly fortunate with the path
3 of Idalia. You know, as FPL speaker spoke earlier.
4 You know, the storm bounced around a little bit.
5 There were times when it looked like it was going
6 to be coming straight up to Tallahassee. It did
7 take a turn, and so we were extremely fortunate
8 with the impacts that we received. We had about
9 42,000 customers out collectively. A large
10 majority of them were from City of Tallahassee. I
11 would say that Newberry and Williston were probably
12 our other ones that were -- that were hit, or had
13 some substantial impacts.

14 We prepared well in advance for this storm,
15 not just Tallahassee and those communities that I
16 mentioned, but several of the north Florida ones,
17 because you don't know, again, where the storm is
18 going to come, or what the magnitude is going to
19 be. So we had a large amount of mutual aid from
20 about 23 different states that had already been
21 deployed, and many others on standby.

22 All of our member utilities were restored
23 within 48 hours. And because we had a fairly large
24 response of public power and mutual aid, we were
25 able to shift a good portion of our mutual aid

1 crews, along with our own Florida crews, over to
2 several of the co-ops that were much harder hit,
3 and so we supported them as well in Idalia.

4 Mutual aid. There were questions on mutual
5 aid, and I would say we -- I put these into two
6 buckets as well.

7 Number one, all of our member utilities in
8 Florida operate under the same mutual aid
9 agreement, and that mutual aid agreement is done
10 through our national association, American Public
11 Power Association. All of my member utilities in
12 Florida are signed on to that.

13 Likewise, all of our electric co-ops in
14 Florida are -- also operate under that same mutual
15 aid agreement through their national association.
16 And so you may hear Mr. Bjorklund talk about that a
17 little bit later.

18 So all Florida munies and all Florida co-ops,
19 along with about 1,600 munies and coops across the
20 country are all signed on to that one mutual aid
21 agreement.

22 In addition, back in 2017, through FCG, we
23 developed the statewide mutual assistance compact,
24 and that was mutual aid with the investor-owned
25 utilities. I know that that was mentioned earlier.

1 FMEA, on behalf of all of our member
2 utilities, signed that compact, which basically
3 lays out the stipulations of what it would be if we
4 needed mutual aid from an investor-owned utility.
5 And as part of that, each of those IOUs' mutual aid
6 agreements were attached to that compact, and about
7 a dozen or so of my members went ahead and signed
8 every one of them.

9 So we have many agreements in place with each
10 of Florida's IOUs. And if any of our other smaller
11 utilities would ever need that assistance, which is
12 probably highly unlikely the City of Blountstown
13 would need FPL, but if they did, it's already laid
14 out. That document is there. It would just need
15 to be signed.

16 So we do have mutual aid agreements in place
17 with all of the utilities in Florida. They have
18 been used reciprocally, most recently during these
19 tornadoes, and I can talk about that a little bit
20 later, on some supply chain needs, and we received
21 some materials from the IOUs as well in the state.

22 COMMISSIONER GRAHAM: Amy --

23 MS. ZUBALY: Yes.

24 COMMISSIONER GRAHAM: -- is that agreement
25 just with the IOUs, or is it also with the co-ops?

1 MS. ZUBALY: It's just with the investor -- so
2 we already have agreements with the co-ops, so we
3 -- that's a separate agreement we have. And so our
4 agreement is just with the IOUs. And that
5 indemnity issue is definitely still there, and it
6 is a big concern with all of our members. Some of
7 the large ones -- I would say the medium to large,
8 those dozen or so that signed that, it was
9 important to them to just make sure that they had
10 that in their back pocket if they needed ready to
11 go, and so they are signed on to that, but it does
12 not solve, unfortunately, those indemnity issues
13 that --

14 COMMISSIONER GRAHAM: What are some of those
15 issues?

16 MS. ZUBALY: It's liability. So as, you know,
17 we're -- as local governments, we have sovereign
18 immunity, and so we waive our sovereign immunity by
19 doing mutual aid with the investor-owned utilities
20 and have that liability put on us.

21 COMMISSIONER GRAHAM: Damn attorneys.

22 MS. ZUBALY: Yeah, it's a lot of attorney
23 issues.

24 COMMISSIONER GRAHAM: You would think, you
25 know, the Governor -- the Governor declares a State

1 of Emergency, that you are playing with a different
2 -- it's a different ballgame --

3 MR. WISEMAN: Different issue.

4 COMMISSIONER GRAHAM: -- and, you know, you
5 are allowed to -- you know, everybody gets
6 sovereign immunity. You wish it was that simple,
7 huh?

8 MS. ZUBALY: I wish it was that simple. So we
9 have worked on those issues. And again, we have
10 used those mutual aid agreements reciprocally with
11 our IOUs in the state of Florida.

12 You are going to hear a lot of echoing of
13 comments from some of the former speakers in terms
14 of hurricane preparedness, and planning and
15 improvements that we have done.

16 Our member utilities are continuing to make
17 investments into their infrastructure. Some of
18 these pictured here in the upper right, that's New
19 Smyrna Beach, utilizing you drones and infrared
20 technology to inspect some of their transmission
21 services.

22 That middle picture there I believe is Winter
23 Park, who has been very aggressive on their
24 undergrounding that they have been doing in the
25 city. And then some other self-healing type

1 technologies, like tripsavers and automatic
2 reclosures, and I think that is actually Lakeland
3 on that bottom there.

4 Tree trimming and pole inspections. We,
5 again, follow suit. And to not be too redundant,
6 pole inspections done typically on an eight-year
7 cycle or less. Some of our smaller communities can
8 do those pole inspections in a much shorter time.
9 And that's primarily all for distribution.
10 Transmission seems to be done in about a two- to
11 five-year cycle on average.

12 Vegetation management, that is generally done
13 on a three-year cycle as well. Tree heavy areas,
14 obviously the setbacks are increasing to provide a
15 little bit more reliability.

16 Hurricane preparedness. And again, I will
17 kind of focus it on both FMEA's perspective and
18 individual member utilities' perspective.

19 From the association, we do an annual
20 hurricane and storm preparedness workshop. That
21 workshop was just held a couple weeks ago. We had
22 about 160 personnel from our member utilities there
23 for our workshop. We shared best practices,
24 lessons learned, peer presentations from different
25 utilities on what they have done in terms of

1 preparedness and response. Typically, we have the
2 National Weather Service present a forecast for the
3 upcoming season.

4 I will say last year, from FMEA's perspective,
5 we held our first statewide tabletop exercise.
6 While many of our member utilities do their own
7 tabletops, we did a very large statewide tabletop
8 exercise that involved staff from the PSC, the
9 EOC -- the PSC and EOC, FDEM, DOE and FEMA were a
10 of it, and that's what that bottom picture is. And
11 so it was an opportunity to run through a tabletop
12 example and let a utility see how each other would
13 respond, and so it was a great learning opportunity
14 for them.

15 I also participate in a national mutual aid
16 exercise with my counterparts from around the
17 country from a mutual aid perspective. But our
18 individual utilities do their own exercises. Many
19 do tabletops. Many do hurricane disaster drills.

20 That picture in the upper right is actually
21 Kissimmee Utility Authority doing a disaster drill
22 this year. They had a simulation even of a
23 rescuing a hurt man from one of their power plants.
24 So they do a very wide variety of disaster drills
25 and exercises leading up every year into hurricane

1 season.

2 And as entities of local government, we are
3 naturally aligned with our state emergency
4 operations center. So either somebody from within
5 the city is tied with the utility, is housed within
6 the EOC. Some of those larger utilities are JEA
7 and OUC and KUA that are authorities, have
8 designated people that sit within their EOC, and
9 those areas of priority restoration are reviewed
10 with their county EOCs every year as well.

11 Communications and outreach. If those of you
12 are -- any of you were in Tallahassee over the last
13 week other so, you probably had a multitude of text
14 messages coming on your phone. You know, we -- we
15 go through many of the same customer outreach prior
16 to seasons or during storms that my counterparts
17 here did as well. We emphasize safety and
18 preparedness in advance of the storm. Prepare
19 hurricane guides for our customers.

20 We found a lot of great success from emergency
21 text communications. As I mentioned, just in these
22 tornadoes, there has been some test markets that
23 customers have responded very well to getting those
24 texts repeatedly during an event, and so more and
25 more of our utilities are utilizing those emergency

1 text type services.

2 Social media, you know, before, during and
3 after, pushing out a lot of information. That
4 picture there in Lakeland of the crew safety, you
5 know, talking about crews and using crew pictures
6 kind of humanizes the situation and lets customers
7 understand that these are, you know, real people
8 out there that left their home, that are working
9 around the clock.

10 We report our ETRs and outage updates. And
11 using traditional media as well. I don't want to
12 say that social media and texts are the end-all.
13 Still utilizing the local newspapers and local TVs
14 is beneficial as well.

15 And then of course, the meter center
16 responsibility, that was another one that was very
17 beneficial for Tallahassee this past year. There
18 was so much damage to customer side, meters and to
19 overheads, and so pushing out those types of
20 messages so that they know what they are
21 responsible for, versus what are the utility'
22 responsibility. So even though power may be
23 restored, they may not be able to safely receive
24 that power.

25 FMEA also helps our members with -- with

1 communications. This is just a sample of -- we
2 have a hurricane and emergency response page on our
3 web site. During hurricanes, we will hold daily
4 update calls with our member utilities. They
5 usually start a couple of days in advance of
6 potential landfall, discussing situational
7 awareness. Where are the greatest needs? What
8 mutual aid situations look like. Where are they
9 all coming from?

10 We have a hurricane, as I mentioned, hurricane
11 and storm response on our website. And as part of
12 that, we have a hurricane social media toolkit. It
13 involves premade social media messages and graphics
14 for our safety, pre, during and after a storm
15 response. This is very helpful, particularly for
16 some of our smaller utilities that may have not
17 have a big robust communications team, they can
18 pull those messages and copy and paste them and have
19 them ready to go on their own social media websites
20 as well.

21 And then we have also, because we serve as
22 that mutual aid coordinator, we track our mutual
23 aid partners and we track their social media, and
24 push out what they are sharing on their end and
25 tagging who they are with, and so we work

1 hand-in-hand with our member utilities on the
2 communications aspects of things.

3 Some lessons learned and potential obstacles.
4 Lessons learned, definitely the infrastructure
5 investments in storm hardening is working. We are
6 seeing fewer outages and improving liability, and
7 so those are all wonderful. Logistics are
8 certainly key.

9 Having food contracts in place in advance has
10 definitely paid off. I can talk about it again
11 with Tallahassee. As those tornadoes hit that
12 morning on Friday, they already had a food vendor
13 in place as part of their hurricane planning. They
14 had a vendor set up, feeding more than 300 people
15 at five o'clock that day. And so having those
16 contracts in advance certainly have paid off. Same
17 with lodging.

18 You know, some of our smaller communities have
19 gotten creative on the laundry aspect. And once
20 power is restored, they utilize other members
21 within their community who just want to help, and
22 so we've shared those resources in terms of
23 providing laundry facilities.

24 And I will definitely echo the supply chain
25 concerns. You know, I think that restoring power

1 in a major hurricane this season we will be able to
2 use do, utilizing resources amongst our other
3 utility partners in Florida, in the southeast, you
4 know, multiple large-scale hurricanes, and we may
5 be running into supply chain issues.

6 We had some supply chain needs and material
7 needs during the tornadoes from Tallahassee. Those
8 requests for resources went out, not just to our
9 own public power utilities, but also to the Florida
10 industrial utilities and co-ops, and as well as my
11 other public powers in the southeast. And we did
12 get all the needs that were -- all the needs were
13 met. And I wanted to personally thank all of the
14 IOUs and co-ops in the room, because several of
15 those material needs were filled from the IOUs as
16 well.

17 And so again, that mutual aid agreement that
18 we have in place came in handy then, because that
19 was already there, and Tallahassee had already
20 signed then, and so we used it for material needs
21 as well.

22 I passed out a Tallahassee -- the tornado fact
23 sheet just to kind of go over it very briefly.

24 There were three tornadoes that touched down
25 in Tallahassee almost simultaneously, two EF-2s and

1 one EF-1. The two EF-2s eventually merged into one
2 right over Myers Park, Capital City Country Club
3 area. Those tornadoes made landfall within about a
4 20-minute time period between 7:00 and 7:30 that
5 morning. And customer counts went from about
6 15,000 customers out to about 70,000 customers out
7 literally in the blink of an eye.

8 I would say by eight o'clock that morning, we
9 already had mutual aid resources confirmed to be
10 coming in later that day. That's how fast that
11 network moved, and how fast those calls came.

12 Some of the areas in Florida that provided
13 mutual aid were waiting to see what that storm was
14 going to do as it moved across, and so we worked
15 from west to east, knowing that they would be a
16 little bit later to deploy, and then from south to
17 north, knowing the same thing. And so we had many
18 mutual aid crews already on the system by the end
19 of day Friday, many more arriving Saturday, and
20 some additional ones arriving on Sunday.

21 And the damage that Tallahassee received was
22 worse than what they received from Hermine, Irma
23 and Michael combined. And so it was a substantial
24 amount of damage. They went through two of the
25 heaviest tree canopy neighborhoods in the city,

1 Myers Park and Indian Head Acres. So there was
2 massive, massive amounts of tree damage and
3 uprooting of trees.

4 80,000 customers without power at peak. They
5 had 15 transmission lines off and nine substations
6 out of service. They had set a goal of restoring
7 75 percent of their customers by the end of the
8 next day, on Saturday evening, which they met.
9 They had a goal of restoring 90 percent by the end
10 of day Sunday, and they had met it, at 91 percent.
11 And so they were 99 percent restored by first thing
12 Thursday morning, with just a little bit less than
13 a week.

14 And then you can see here some of the material
15 needs that they utilized. And this is a city of
16 120,000 customer meters, so it's not a massively
17 large utility. So a lot of supply needs that were
18 requested and fulfilled. And so, again, we
19 appreciate everybody's support on that.

20 So with that, I am happy to take any of
21 questions.

22 CHAIRMAN LA ROSA: Awesome. Thank you.

23 And I will tell you, on the communications
24 side, the sketch designating the meters, and kind
25 of whose responsibility is incredibly important. A

1 lot of times, folks don't really think about it
2 until the situation arises. And I know we added
3 something to our website to help customers, so just
4 want to point that out.

5 Commissioner Clark, you are recognized.

6 COMMISSIONER CLARK: Thank you, Mr. Chairman.

7 Amy, just a couple of questions regarding the
8 supply side issues.

9 Do the municipals have a different design
10 specification than the other utilities in the state
11 of Florida using in terms of characteristics,
12 equipment, distribution voltages and things like
13 that, that cause more of an issue than -- than I
14 think we see in other places?

15 MS. ZUBALY: Not necessarily, no. You know,
16 wire is wire, for the most part. Transformers, if
17 you have seen one, you have seen one. You know,
18 there are hundreds of different types of
19 transformers in terms of voltages, and even within
20 a utility, and so that is across the board, you
21 know. So some supplies are easier to find, you
22 know, cross arms and the basic supplies. But when
23 you get down to transformers, then those types of
24 specifications, there may only be a few other
25 utilities in the east coast that have that

1 specification.

2 COMMISSIONER CLARK: My second question comes
3 to the, specifically the storm this week. And I
4 think that the City did a tremendous job with the
5 amount of damage they had. You know, seven, eight
6 days seems like a long time, but in realistic --
7 realistic terms, the amount of extensive damage in
8 that isolated of a place required a lot of
9 rebuilding.

10 Was there any specific things that -- that
11 caused the longer length of time in the
12 restoration? Were there any major hiccups that you
13 saw that we can address?

14 MS. ZUBALY: No. I think that those areas
15 that took longer to restore than others were,
16 particularly in that Myers Park area, where it was
17 just so much tree damage and you couldn't even get
18 to the easements where you could put the poles back
19 up because of the amount of tree damage that was
20 there. And so it was just a matter of getting into
21 those hard-hit areas to get the power restored.

22 COMMISSIONER CLARK: Did you feel like you had
23 adequate resources? You had plenty of folks --

24 MS. ZUBALY: Yeah, we did. And we talked
25 about that a little bit earlier with one of the

1 speakers. You get to a point where, you know,
2 safety becomes a concern and you don't want to put
3 too many crews on a system when you are --
4 particularly when you are working within a smaller
5 area, because crew safety can become a concern at
6 that point. And making sure that there are enough
7 birddogs from either the main city's perspective to
8 work with those mutual aid crews, or mutual aid
9 partners that have been on the system multiple
10 times.

11 You know, Tallahassee has been hit with
12 multiple hurricanes over the last five years, so
13 there are some utility partners that have been here
14 repeatedly that know their system almost as well as
15 Tallahassee's own employees. And so making sure
16 that you have got those crews embedded with all of
17 the mutual aid crews, but keeping everybody safe as
18 well.

19 COMMISSIONER CLARK: Thank you.

20 CHAIRMAN LA ROSA: Commissioner Fay, you are
21 recognized.

22 COMMISSIONER FAY: Thank you, Chairman.

23 Just a real quick comment. Commissioner Clark
24 mentioned it. I would be remiss if I didn't
25 acknowledge the City of Tallahassee and their

1 response to -- to the storm. I think historically,
2 there have been some probably fair and unfair
3 criticisms of -- of the municipality and how they
4 operate, and their response. The communication was
5 so significantly improved on this.

6 I mean -- and I don't know if that's from
7 working directly with FMEA, or if they worked on
8 that themselves, but it's just a -- it's a very
9 clear acknowledgment that there was room for
10 improvement, and I think they did so. And it's not
11 perfect, obviously. Every storm is different, and
12 the response would be different.

13 But I drove through the City to look at some
14 of the damage, and the impact, I think, you know,
15 mirrored some components of where Michael hit, and
16 you saw disaster, and Commissioner Clark mentioned
17 it, such a narrow area, a smaller area that just
18 was not prepared and didn't really have the
19 structure to be really responsive to that type of
20 damage. And I still think that everybody involved
21 did, you know, the best they could.

22 And I appreciate you mentioning the IOUs too,
23 because I think it's -- we probably -- everyone is
24 probably tired of hearing us say this, right? It's
25 just so important that we have those relationships

1 during the time of the response. And I know
2 Commissioner Passidomo has seen the damage up close
3 in Naples.

4 When you see it as a customer, and as a
5 commissioner, it -- it really hits home to you the
6 impact that this has on an individual's daily life.
7 Their ability to go to work and perform their job,
8 and do the things that they need to do just to
9 continue to support their family, and they can't
10 even get out their road to -- to go to work. I
11 mean, it's just -- the impact is so significant,
12 that I really appreciate you guys working with a
13 better cooperation. And maybe you will find
14 someone other than the lawyers to blame for it at
15 some point. Maybe the engineers will be to blame,
16 or somebody --

17 MR. BAEZ: Not a chance.

18 COMMISSIONER FAY: -- I don't know how it
19 works, but, you know --

20 MS. ZUBALY: I try to stay out of it as well.

21 COMMISSIONER FAY: But I do appreciate the
22 commitment to keep working on it too, because I
23 think there is different business models, and a way
24 to improve as that goes, and that's probably just a
25 conversation that continues to -- to work through

1 the process, and maybe it's a legislative change,
2 maybe it's not. But anyway, I think we -- if we
3 keep moving in that direction more and more.

4 It sounds like some of these municipalities
5 can sign and be prepared for this, and then if they
6 choose not to utilize it, that's different than
7 when the actual action hits, and then they are
8 trying to be responsive and get that agreement
9 through at that time period. It might just be
10 worth, you know, doing as much as you can. But I
11 know you have different members, and some choose
12 to, you know, make different decisions for their
13 strategies.

14 MS. ZUBALY: Thank you for those comments. I
15 appreciate it.

16 COMMISSIONER FAY: Thank you.

17 CHAIRMAN LA ROSA: Awesome. Well, thank you
18 very much, and much appreciate the insight,
19 especially with, you know, what's just passed us in
20 these last couple of weeks. And I will tell you
21 kind of my quick input of what I heard around town
22 with the communication was phenomenal. Just kind
23 of the chatter was that folks knew what was -- what
24 was going on and what the expectations were. And,
25 you know, like -- like most of us, of course, it

1 surprised us, right, from a hurricane where we
2 don't get to plan as long. So certainly much
3 appreciate the thought and the input, and of
4 course, the update on things. So again, thank you
5 for being here today.

6 MS. ZUBALY: Absolutely. Thank you for having
7 me.

8 CHAIRMAN LA ROSA: Before we move on to our
9 next presenter, do we need a break from the court
10 reporter's perspective?

11 COURT REPORTER: Yes.

12 CHAIRMAN LA ROSA: Good or about five-minute,
13 10-minute?

14 COURT REPORTER: About five minutes.

15 CHAIRMAN LA ROSA: Okay, let's do a
16 seven-minute break. Let's take a quick
17 seven-minute break, and we will get started back at
18 1:30.

19 (Brief recess.)

20 CHAIRMAN LA ROSA: All right. So jumping back
21 in to get to the schedule. Next up is Mr. Archie
22 Collins. He is the President and CEO of Tampa
23 Electric Company.

24 Sir, thank you for joining us. The floor is
25 yours.

1 MR. COLLINS: Thank you very much. Good
2 morning. Good morning, Mr. Chair. Good morning,
3 Commissioners, Executive Director Baez, and staff,
4 colleagues and friends from across the industry.

5 I just -- I just wanted to state before I get
6 started, I am a bit of a country music buff, and
7 with all due respect to the Chair, I would like to
8 suggest that maybe the song of the month change to
9 Storms Never Last by Jessi Colter and Waylon
10 Jennings.

11 CHAIRMAN LA ROSA: There are a lot of folks
12 listening. I got a feeling there are somebody in
13 -- in the agency that might, you know, take note of
14 that. Who knows, could make the list.

15 MR. COLLINS: Very good.

16 I just wanted to -- to begin, really, by
17 saying what a privilege it is to do -- to do what I
18 do, to lead the 2,500 TECO employees who share a
19 common purpose, and are just so committed to the
20 communities that we serve, and to the 840,000
21 customers in west central Florida that count on us
22 ever minute of every day. And that is a
23 responsibility that we know is -- is amplified
24 during storm season, you know, in the planning
25 stages and in the aftermath of a hurricane.

1 I am similar to the previous speakers. I am
2 just going to -- I will speak to the slides as
3 well. Happy to take any questions throughout or at
4 the conclusion of the -- of the presentation.

5 As you have heard from the previous speakers,
6 if you work in the electric utilities sector,
7 planning for severe weather is a year-round
8 activity. It's not just something that we decide
9 to start working on in -- in April and May with
10 the -- with the onset of the hurricane season on
11 June 1st.

12 We are continuously trying to improve. While
13 we think we -- we've got more practice at dealing
14 with hurricanes than we would like to here in the
15 state of Florida, and we are good at it, we are
16 always -- we know we can always be better. We are
17 looking for opportunities to be better. We look to
18 continuously improve our processes, our training,
19 our approach, leveraging technology to the extent
20 we can.

21 And also, as previously noted, we aim to be
22 good partners. Good partners with our -- with our
23 -- within our community. Good partners across the
24 sector. And being as supportive -- supportive as
25 we can.

1 I wanted to -- I wanted to start with the SPP
2 program. Armando spoke to this. I wanted to echo
3 some of his -- some of his comments which was
4 complimenting both the Legislature and the FPSC for
5 their foresight and acknowledging that in the state
6 of Florida, the resilience of our grid, how they
7 are designed, how they are maintained, the strength
8 of the grid is critically important as the
9 frequency and intensity of hurricanes increases
10 across the peninsula.

11 A little bit of stats on our system. Our
12 distribution system consists of around 12,500 miles
13 of circuits, 52 percent of that is currently
14 underground. So we've got around 6,200, 6,300
15 miles of our distribution infrastructure is
16 currently underground. And through our SPP
17 program, we aim to move 100 miles of existing
18 overhead assets underground on an annual basis.
19 And so we are slowly chipping away and increasing
20 the percentage of our infrastructure that is --
21 that is undergrounded.

22 Much 89 -- 90 percent of our transmission
23 system currently is either steel or concrete. Only
24 10 percent of it is wood. Our goal is to have
25 everything migrated to nonwood by about 2028 under

1 the SPP program.

2 Anticipating, planning for, designing for
3 flooding, storm surge, is also a critical part of
4 what we do through the SPP program, particularly
5 with low lying substations, and raising them so
6 that they are lifted out of the flood zone is a
7 core piece of what we are doing.

8 And finally, you know, through the SPP
9 program, we also do much of our vegetation
10 management activities. And I think it's fair to
11 say, as you have heard previously, as you can see
12 as you travel the streets of Tallahassee today, the
13 vast majority of hurricane related outages is
14 really the direct result of tree damage. And so as
15 utilities are always trying to strike this balance
16 between doing what we need to do to protect
17 overhead assets, but not to an extent that it draws
18 the ire of the customers that we are serving. I
19 enjoy the trees in front of my home. I know my
20 neighbors do as well. But -- but they certainly
21 pose a risk during periods of -- of high wind.

22 The investments that we have made in the SPP
23 program over the past -- over the past five years,
24 together with just our -- our ongoing focus on
25 asset management, are re -- are showing up -- you

1 are going to see in the stats that we are seeing
2 the benefits of that not just as we prepare for
3 what we call black sky events, but just in our --
4 in blue sky, you know, for over the course of the
5 year. As we improve the resiliency, we are also
6 improving the reliability, and you will see that in
7 the stats.

8 I wanted to call out two specific programs we
9 had, vegetation program. I just alluded to.
10 Similar to those who have spoken before me on our
11 distribution system, we maintain a four-year cycle
12 on our -- on our distribution assets. In recent
13 years, we have increased that. We do more
14 supplemental and mid-cycle tree trimming through
15 the SPP program.

16 If you think about the math I shared earlier.
17 I said we've got about 12,500 miles of -- of
18 distribution circuits, 52 percent of which is
19 underground. So you have got about 6,000 miles of
20 overhead. In 2023, about half of that was trimmed.

21 So while we try to maintain a four-year cycle,
22 we are doing considerably more tree trimming than
23 we've done in the past to really get at that risk,
24 and to really improve both the resiliency and the
25 reliability of our grid.

1 From a transmission perspective, bulk is a
2 two-year cycle, non-bulk is a three-year cycle. We
3 would have trimmed 536 miles in 2023. To put that
4 in perspective, our transmission system, which is
5 99 percent overhead, we only have a very small
6 portion that's underground, is about 1,100 miles.
7 So 536 miles also represents about half of our --
8 of our system would have been trimmed in 2023.

9 COMMISSIONER GRAHAM: Archie, do you guys ever
10 sit back and look at the whole tree trimming and
11 say to yourself, if we cut another two more feet
12 off how much money we would save because we don't
13 have to do it as frequently?

14 MR. COLLINS: We do. But again, it comes back
15 to the balance, right, that even with the trimming
16 that we do, if you ever -- you know, I pay
17 attention. I sort of -- I frequent things like
18 Nextdoor and, you know, some of these other social
19 apps. And so you see that even as much as we
20 consult with the communities, and consult with
21 customers, and we are so careful with how we go
22 about using arborists to trim the trees, we still
23 get so much criticism because of it.

24 So doing more than what we were doing, while
25 there probably is a cost benefit analysis there, is

1 something that just needs to be really carefully
2 balanced in order to maintain relationships with
3 the communities we serve.

4 COMMISSIONER GRAHAM: Because we are not doing
5 any real damage to the trees. I mean, the trees
6 are going to live. We are not killing any trees.
7 We are just --

8 MR. COLLINS: Thank you.

9 COMMISSIONER GRAHAM: Are you had the choir?

10 MR. COLLINS: Not everyone shares that
11 perspective.

12 It's a great question. It's a great question,
13 and one that we are -- because we want to optimize
14 the cost of everything that we do. We very much
15 acknowledge that anything we spend is customers'
16 money. We need to be careful stewards of that
17 spending. And so tree trimming is something that
18 you are trying -- you are just trying to strike
19 that balance. Be as efficient as you can to derive
20 both the resiliency and reliability benefits, but
21 again, we are limited in how far we can go in some
22 cases.

23 Pole inspection programs. Same story.
24 Distribution -- our distribution system is on an
25 eight-year cycle. We have got around 250,000

1 poles. We would have inspected 36,000 of them last
2 year. Three percent or so failure rate. And we
3 would have replaced 787 poles in 2023.
4 Transmission also on a eight-year cycle. And you
5 can see the stats there.

6 So as you kind of reflect on everything that I
7 have covered, which is, you know, we've really
8 doubled down on grid resiliency through the SPP
9 program. We have these cornerstone asset
10 management programs that set around -- that set
11 around the integrity of the poles, the infringement
12 of, you know, vegetation within the overhead --
13 within the overhead structures.

14 Here's where you really see the benefits, on a
15 day-to-day basis of -- of the very thoughtful
16 investments that we've made over the past five
17 years. These are just a subset of the reliability
18 metrics that we monitor daily. SAIDI, the average
19 duration that a customer is without power on an
20 annual basis. SAIFI, the frequency with which our
21 customers, on average, experience an outage. And
22 MAIFIe is momentary outages. Outages that last
23 less than a minute.

24 And you can see, as you look at each one of
25 those, over the past six years, the average

1 duration that a customer is without power within
2 our service territory has declined from 96 minutes
3 in 2018 to 57 minutes last year. So 41 percent
4 improvement. MAIFIE has improved 34 percent, and
5 SAIFI has improved 32 percent.

6 So we are proud of these stats, because they
7 are a testament to the resil -- to the reliability
8 benefits that our -- that our resiliency
9 investments are making, and just our ongoing
10 careful attention to -- to asset management.

11 Of course, the other -- the other area where
12 we -- where we assess the -- the value that is
13 created from the investments that we make is -- is
14 during times of black sky. And an example of that
15 would be a comparison of -- of how our grid fared,
16 and how quickly we were able to recover from
17 Hurricane Irma as compared to Hurricane --
18 Hurricane Ian. Of course, Hurricane Ian occurred
19 in 2021. Hurricane Irma in 2017. Similar storms
20 with similar tracks that had similar impacts
21 across -- or similar paths as they traveled across
22 our service territory.

23 The data speaks for itself. Despite the fact
24 that Ian was slightly worse, had a greater, higher
25 wind speeds on Tampa Electric's service territory,

1 we were actually able to complete that restoration
2 one day sooner.

3 The SPP hardened circuits experienced 57
4 percent less outages during Ian as they did in --
5 in Irma. We had zero pole or wire -- wire failures
6 on feeders that had been hardened through the SPP
7 program. And not surprisingly, there were no
8 outages on any of the -- any of the laterals that
9 were undergrounded through the SPP program.

10 So, you know, that's a data point that we hold
11 up as, again, further evidence that the -- the
12 improvements we are making in our infrastructure
13 and in our processes, in our programs, in our
14 overall asset management are yielding benefits
15 during -- as we prepare for hurricanes.

16 We -- as I mentioned early earlier, we -- we
17 prepare for storms year-round, and we -- and we
18 strive to -- to continuously improve. We consider
19 every storm prep, every storm response to be -- to
20 be a learning opportunity.

21 Despite the fact that, you know, we felt we
22 were -- we were pleased with our response to Ian in
23 2021, we still know that we -- there are
24 opportunities to improve. And so as we would do
25 after every storm, we take the time to reflect. We

1 engage all of our employees. We engage our
2 community partners. We create -- we engage with
3 our peers to understand their lessons learned and
4 best practices, and -- and we've made -- and in the
5 aftermath of Hurricane Ian in 2021, we made many
6 improvements, which -- which are noted here.

7 We improved our training. We acknowledged
8 that the -- the -- the external weather service
9 that we have -- that we have been partnered with
10 for years could have served us better. And so
11 we've made -- we've made changes. We've -- we've
12 -- we now have added a second Florida based weather
13 service provider to augment the -- our -- our
14 existing weather forecasting service.

15 We -- we now have increased the number of
16 third-party logistics firms that we deal with to
17 help set up base camps, to feed, to house, to
18 clean, all of the external crews that we would --
19 that we bring into -- to our service territory.

20 And we've tried to improve -- Armando spoke to
21 this. We've -- we've made real strides to try to
22 improve the efficiency with which we onboard and
23 bring up to speed the import crews that we are
24 bringing into the service territory. That can be a
25 clunky process, and you are trying to do that as

1 crisply as you can to get people out as quickly as
2 possible, and as safely as possible. We've made
3 some real improvements in that area.

4 In addition to -- in addition to improving our
5 processes, our training, our partnerships, our
6 programs, we are also taking advantage of
7 technology to improve our -- our planning for and
8 response to hurricanes as well -- as well. And so
9 at Tampa Electric, we invested in an advanced
10 distribution management system back in 2021 to
11 replace our outdated outage management system. And
12 this has really allowed us to -- it's been a real
13 platform for us to move forward in a meaningful
14 way. The -- the benefits of the ADMS investment
15 are -- are realized year-round, but insofar as they
16 relate to hurricane response and restoration, the
17 -- the ADMS affords us quicker response,
18 decentralized dispatching, improved ETR accuracy,
19 the estimated time of restorations, and -- and just
20 better insight into the current state of the -- of
21 the grid at all times.

22 We are also in the -- in the midst of
23 constructing a -- a new upgraded Energy Control
24 Center, which will also house Tampa Electric's
25 critical cyber assets.

1 Quite frankly, after -- so first of all, the
2 existing Energy Control Center has been -- has been
3 in place since around 1980, I believe. It was not
4 designed for the -- for the types of storms that
5 Florida has been experiencing recently.

6 And after witnessing the storm surge that Ft.
7 Myers experienced in the aftermath of -- of
8 Hurricane Ian, we just grew increasingly
9 uncomfortable with the design and the location of
10 our current Energy Control Center at Palm River.
11 And so our new -- the new I have Bearss Operation
12 Center, the BOC as we call it, is located within
13 Tampa city limits, but it is on high ground. It's
14 12 miles inland. It's designed to withstand a
15 Category 5 hurricane, and it will be completed in
16 July of 2025.

17 So this is an investment that we feel really
18 supports our need to be available 24/7 to effect an
19 efficient timely restoration in the aftermath of a
20 hurricane.

21 Like the peer utilities who have spoken before
22 me, we test our people and our processes regularly,
23 including conducting annual mock hurricane drills.
24 We just completed two such drills in April and May,
25 and they cover all aspects of -- of storm

1 preparation, allowing employees to actively engage
2 with their storm assignments. Similar to what you
3 have heard from some of the other utilities, at
4 TECO, all employees are assigned storm assignment,
5 and -- and that storm assignment becomes their
6 primary function during restoration, assuming that
7 the storm impact warrants it. This is something
8 that we -- that we train on on a regular basis.

9 Again, similar to -- to the peer utilities, we
10 are members of the Southeastern Electric Exchange.
11 We are members of the -- of the Edison Electric
12 Institute. And through both of those
13 organizations, we benefit from mutual aid
14 agreements. It provides access to over 100 peer
15 utilities that -- that we support when they are in
16 need, and that we can call upon when -- when we are
17 the utility that has been impacted by -- by a
18 storm.

19 I just wanted to -- actually before I leave
20 this, I just wanted to make one other point, which
21 is to add that the vice-presidents of electric
22 delivery for -- for TECO, for FPL, for Duke Energy
23 Florida enjoy a very strong collaborative
24 partnership. They check in regularly with each
25 other in advance of storm season, and especially

1 during storm season. And those relationships are
2 strong. There is a lot of trust and openness. And
3 it provides for a lot of sharing, sharing of
4 weather forecasts, damage estimates, resource
5 needs, resource sharing, safety incidents and --
6 and lessons learned. And that's done before,
7 during and -- and after hurricane season.

8 And so to both Armando and Melissa, I just
9 wanted to say thank you for their openness and
10 collaboration. I think that it really goes a long
11 way to making sure that residents in the state of
12 Florida are benefiting from as much collaboration
13 as -- as -- as should exist.

14 I also wanted to acknowledge both Manny
15 Miranda and Barry Anderson from FPL and Duke Energy
16 Florida respectively, both who -- who recently
17 retired or will soon be retiring, leaders within
18 their organizations when it came to hurricane
19 preparation and restoration, and -- and leaders
20 within the state, quite frankly. And so to both of
21 them, I say congratulations on -- on such an
22 illustrious career and enjoy -- enjoy your
23 retirement.

24 In addition to preparing our teams and in
25 educating our -- our customers, we also -- we -- we

1 engage with county emergency management
2 organizations annually, all the agencies that would
3 operate within our service territory. We review
4 the list of critical facilities to ensure we have
5 the right ones prioritized for restoration, we do
6 that regularly. We review staff -- we review
7 staffing plans with county and municipal EOCs that
8 we support. And these are just things that we do
9 in an effort to ensure that we are just being good
10 partners within our communities to support -- to
11 support their -- their storm readiness in parallel
12 with ours.

13 From -- from a communication perspective, from
14 a customer communication perspective, we've -- we
15 have very robust internal and external
16 communication plans for -- for different levels of
17 severity -- severity of hurricanes, and that
18 includes communications that are -- that are
19 delivered pre-storm, during a storm, in the
20 aftermath of a storm, to ensure that our customers
21 are kept well-informed of -- of what we are dealing
22 with.

23 The communication channels are very diverse,
24 social media, print, newspaper, live stream, done
25 in the language and preference, whether that is

1 English or Spanish, within our -- within our
2 service territory, and covering the items that are
3 noted here: Outage reporting, proactive outage
4 communications, restoration notifications, and just
5 general safety communications throughout --
6 throughout the hurricane.

7 Of course, we -- we know how important the
8 accuracy and the timeliness of the outage map is
9 during a -- during a storm, and we've recently
10 hardened and upgraded this resource. We've
11 expanded its usefulness to customers, so that in
12 addition to outage information, it also keeps
13 customers informed on such things as damage
14 assessment, ETRs. We provide safety messaging
15 through this portal as well.

16 Increasingly, we have noticed that with the --
17 just with the proliferation of -- with technology,
18 with cell phones, during a hurricane, people really
19 -- customers really are relying on that outage map
20 for -- for timely information. And so we are doing
21 everything we can to enhance the quality of the
22 information that is there.

23 In closing, I just wanted to sort of reiterate
24 some of the points that I made. And, you know,
25 designing an electrical grid that is capable of

1 withstanding hurricanes is really just -- just what
2 we do in the state of Florida. Training our
3 employees, providing them with all of the tools and
4 resources to prepare for and recover from
5 hurricanes is just what we do. Educating our
6 customers to be prepared and working with our
7 community partners to recover quickly following the
8 passing of the storm, that's just what we do.

9 We acknowledge the trust that our employees
10 place in us. And we are committed to doing
11 everything we can to justify that trust every day,
12 but especially during hurricane season, when we
13 know that is when we are needed most.

14 So thank you. Thank you for your support of
15 the industry, and happy to take any questions.

16 CHAIRMAN LA ROSA: Well, thank you for your
17 presentation and your summary.

18 Commissioners, are there any questions?

19 Commissioner Fay, you are recognized.

20 COMMISSIONER FAY: Thank you, Mr. Chairman.

21 And thank you for being here. Tampa was home for
22 me. That's where I grew up, and I -- I am always
23 aware when those storms are approaching that coast,
24 that significant impact that a storm, a direct hit
25 could have on some of those areas of Tampa that you

1 serve.

2 I want to ask you about your -- you mentioned
3 this additional third-party information related to
4 weather. I thought it was a unique approach, maybe
5 other utilities do it and I am just not aware of
6 it, but are you finding that there is information
7 that exceeds kind of the standard National Weather
8 Service type of information that allows you to plan
9 better?

10 And one of the reasons I ask this is, you
11 know, there is -- there are these -- these neuro
12 off network models, which essentially are AI models
13 that are now looking at a lot of this data that
14 able to process and put it back out at a fairly
15 high level for accuracy. And it seems as though
16 those models, some -- Google has DeepMind, has one,
17 and they are basically open source, minimal cost.
18 They are ways to improve the accuracy of the
19 information that's out there that may or may not
20 require a ton of investment on the front end.

21 Are those things that you are looking at, or
22 is it more kind of a third-party expertise that's
23 consulting on how to evaluate the data that you are
24 getting?

25 MR. COLLINS: Well, we are, you know, the --

1 the -- the movement that is a foot around
2 leveraging data, generative AI, trying to figure
3 out what are the prudent use cases for -- for
4 generative AI is certainly something that we are,
5 like all companies, like all utilities, are
6 assessing at the moment.

7 When it comes to weather forecasting, we
8 acknowledge we are not -- we are not
9 meteorologists. We are engineers. We are lawyers.
10 We are economists. And -- and so we benefit
11 from -- we benefit from third-party expertise.

12 And so to the first part of your question, the
13 quality of the whether forecasting information that
14 we get from our third-party service providers is
15 vastly superior to anything else that we would --
16 that we would be able to get off the shelf. And it
17 justifies for us the incremental expense we incur
18 to retain -- to retain those services.

19 The -- we get information -- when you see a
20 hurricane approaching, you are getting forecasts
21 every two hours. I mean, very detailed information
22 on what exactly will happen in Plant City versus
23 Winter Haven versus downtown Tampa, and we need
24 that in order to run our models to determine those
25 damage estimates and, therefore, the resource

1 requirements.

2 So as we travel through time, we will see
3 whether or not there are opportunities for -- for
4 us to leverage data and get into, you know, use AI
5 to -- to do better predictive modeling. At this 10
6 seconds, third-party meteor -- meteorological
7 services provide good value for us.

8 COMMISSIONER FAY: Yeah. That answers my
9 question, and it sounds like it's worth the
10 investment. Just it feels like the past few years,
11 as we track these storms, what we are seeing, the
12 public side, there is increased severity at times
13 that is unexpected, and then, of course, the path
14 is always debated as to how large that cone should
15 be and the impact of the path. And so it seems
16 like anything we can do to improve that accuracy
17 going forward arguably saves costs --

18 MR. COLLINS: Yeah.

19 COMMISSIONER FAY: -- but probably more
20 importantly, just gives you a better response to
21 what's out there. So I think it's a worthwhile
22 investment.

23 MR. COLLINS: Yeah, I do think -- you know,
24 this question was put to Armando when he was up
25 here, regarding the increase the level of

1 difficulty to plan for a hurricane that's coming,
2 because of how predictable -- unpredictable they
3 are proving to be. He referenced a value which
4 went from a 1 to a 4 before landing as a 3. We saw
5 the same thing with Ian, you know, so Ian was never
6 forecasted to be a Category 4 hurricane until just
7 before it landed down in -- at Ft. Myers beach.

8 And so what I tell the team is we can never
9 afford to be wrong. We can never afford to be
10 wrong. If there is -- if there is a system coming
11 and they are saying it's going to be a Category 1,
12 but there is some chance that it may -- it may
13 intensify and become a 2 or a 3, we have to plan
14 for a 3.

15 We did that during Idalia. We -- we planned
16 for -- for a Category 3 hurricane because there was
17 a period of time when it was about 24 hours out
18 where it was forecasted to make landfall right
19 around Crystal River, which is a pretty much a
20 worst case scenario for TECO.

21 And -- and so, you know, our blessing was
22 someone else's misfortune, but of course, that
23 system ended up going up towards Keaton Beach, and
24 up in the Big Bend area. It was a glancing blow
25 for TECO, but we still brought in almost 4,000

1 resources from out of state.

2 And most of those resources -- this gets to
3 another question that was posed earlier. Most of
4 those resources were coming from Illinois,
5 Kentucky, Virginia, Indiana, Arkansas, Oklahoma.
6 They weren't coming from Mississippi, Alabama,
7 Georgia, because, as Armando spoke to, those
8 utilities were also very uncertain as to where is
9 this thing tracking, and I can't afford to give up
10 my resources to you because I might be the one who
11 gets affected in if this trajectory changes. And
12 so we find ourselves nowadays, because of the
13 unpredictability of these hurricanes, you are
14 planning for a circumstance that's worse than is
15 being forecasted, and -- and you are also receiving
16 resources that are coming from much farther away
17 than they probably were coming from historically.

18 And unfortunately, both of those things result
19 in added cost. You are paying for an insurance
20 premium to make sure that you are adequately
21 covered, because we would never want to be standing
22 in front of customers saying, we -- you can count
23 on us. We've got your back. We have people
24 coming. They are four days away, but they are en
25 route, so don't worry about it. We never afford to

1 be in that circumstance.

2 And so anyway, I will stop there. But it's --
3 it is becoming an increasingly difficult game to
4 figure out how to find that balance between being
5 well-prepared and not overspending on -- on
6 planning for an impending hurricane.

7 COMMISSIONER FAY: Thank you.

8 CHAIRMAN LA ROSA: Awesome. Thank you.

9 Commissioner Passidomo. You are recognized.

10 COMMISSIONER PASSIDOMO: Thank you, Mr. Chair.

11 Quick question regarding communication
12 efforts. I mean, there are so many people,
13 obviously, every day moving to Florida from out of
14 state, but there are so many people moving into
15 your territory. Do you find you have to adapt your
16 communications, or prepare for those people who are
17 coming from, you know, New York, or Michigan, or
18 where -- you know, that don't deal with hurricanes
19 very often and don't really know what to expect?
20 How do you amend your, you know, your preparation,
21 your communication to them ahead of time to how
22 they can adequately prepay, and what they should
23 expect?

24 MR. COLLINS: Well, that's an excellent
25 question that hits close to home, because you may

1 be able to tell from my accent, I am from Canada.
2 And I can tell you when I -- I left Canada in 2016
3 and moved to the Bahamas. I was in the Bahamas for
4 one week, and Hurricane Matthew struck the island I
5 was on as a Category 4 hurricane, and I -- you now,
6 as we were preparing for it, I was sort of looking
7 forward to it with a bit of, like, excitement, like
8 the super bowl was coming. There was going to be
9 this hurricane.

10 As it traveled over the top of us, I remember
11 thinking, I just didn't realize that it was going
12 to be this bad. Like, I just had no appreciation
13 as a Canadian of how intense, and sustained, and
14 loud a hurricane is as it's traveling over the top
15 much you.

16 So -- I mean, to your specific question, we do
17 everything we can to educate all 840,000 of our
18 customers repeatedly. We get into this time of
19 year, and we are putting out information on social
20 media, in press releases. Running ads on
21 television. Doing everything we can to educate.

22 We just have to hope that the people who are
23 coming from New York and Philadelphia and Canada
24 and other jurisdictions paying attention, and
25 really internalizing that this is -- this is

1 serious stuff. It's not similar to -- to storms
2 that you would experience up in -- up north, and
3 you need to -- and you need to take it seriously
4 and prepare.

5 COMMISSIONER PASSIDOMO: Right. And I am
6 hoping -- hopefully, you know, the outreach that we
7 see from the Governor's Office, the Legislature, by
8 giving -- affording Floridians, you know, tax
9 breaks to get the necessary, you know, equipment
10 and things that they will need in preparation, just
11 further, like, you know, puts a spotlight on how
12 important it is to prepare so -- but, yeah, I am
13 sure it's always -- it's always a struggle to get
14 people to -- until they have their first summer
15 here, and then they will know.

16 MR. COLLINS: Exactly.

17 COMMISSIONER GRAHAM: Actually, the problem is
18 not the new people, it's the people that have been
19 here forever.

20 COMMISSIONER PASSIDOMO: Yeah, you are
21 complacent, yeah.

22 MR. COLLINS: That's a great point.

23 CHAIRMAN LA ROSA: Yeah, but my -- and that's
24 a great question. And my experience and opinion is
25 that a lot of folks are moving from the northeast

1 that maybe have experienced hurricane, see it more
2 as a rain event and maybe less a wind events, of
3 course, when you come to Florida, it can be both,
4 and sometimes you don't know which will be worse,
5 but sure.

6 Great -- great presentation, and thank you
7 very much for joining us.

8 MR. COLLINS: Thank you.

9 CHAIRMAN LA ROSA: Next up is Mr. Mike
10 Bjorklund. He is the Executive Director and
11 General Manager of the Florida Electric
12 Cooperatives Association.

13 Mr. Bjorklund, the floor is yours when you are
14 ready.

15 MR. BJORKLUND: Thank you, sir. I'll go ahead
16 get me some of this.

17 CHAIRMAN LA ROSA: And that's why -- that's
18 why it's there. Like we've learned, it's always
19 good to be prepared.

20 MR. BJORKLUND: That's right.

21 Mr. Chairman, Commissioners, thank y'all very
22 much for allowing me the opportunity to speak.

23 Again, Mike Bjorklund with the electric
24 co-ops -- I guess I should familiarize myself with
25 this little fellow. There we go -- with the

1 electric co-ops, representing the 18 electric
2 co-ops around the state doing business in and
3 around Florida. We have about 2.7 million
4 Floridians we serve, and we are in 57 of Florida's
5 67 counties.

6 And our culture of being storm ready has --
7 has been something that's been a process of
8 starting it and then continuing it. And I think
9 that we do have a bona fide culture to be prepared.
10 That was evident during the last little round of
11 tornado we had.

12 For us, it hit several of our co-ops in north
13 Florida in the Panhandle and up in north Florida,
14 and it was very decisive on where it landed. I
15 mean, I thought we were going to have massive
16 destruction from Century all the way over to past
17 Tallahassee, and it really just kind of
18 hopscotched. But the co-ops that were impacted, it
19 was significant. But I think that culture helped
20 us be there and be prepared, even though it was
21 unexpected, to help rally the troops and get
22 everything going. And I think we affected a very
23 good restoration in a short amount of time, all
24 things considered. But it also brings me to what
25 we do daily for hurricanes.

1 But as has been mentioned before, it is not up
2 to just any one utility to do this. And I want to
3 thank all our utility partners for all the
4 assistance they have provided, particularly during
5 Hurricane Idalia. We worked quite closely. We had
6 outreach from all the -- the utilities, but we
7 worked very closely with the municipals, with Duke
8 and FPL, in providing and sharing resources, and
9 getting that restoration done quickly would not
10 have been able to do that without that cooperation.

11 So in our efforts to ensure reliability, there
12 is -- much of the things I would like to talk about
13 y'all already heard several times, so please don't
14 think I am trying to glance over anything, but I
15 just don't want to keep making y'all buy the same
16 property twice.

17 Poles and vegetation management, we have
18 either similar inspection processes or identical to
19 what y'all already heard about. We also file those
20 reports with -- with staff here at the Commission.

21 The one thing I will say about vegetation
22 management, we do spend more time being aggressive
23 on that than most anything else, because that is
24 one thing that, like you said, if you can get that
25 extra one foot off that limb, extra six inches, it

1 might make it all worth while.

2 But we have also, particularly with the areas
3 that have been impacted with the storms recently,
4 it's about going back through and getting those
5 trees that are leaners, that might be just on the
6 cusp of being a trouble -- a trouble tree down the
7 road. So going back through and not only
8 maintaining your right-of-way, but trying to get
9 ahead of it, particularly with these damaged --
10 damaged trees during the storms that we've
11 experienced.

12 We also utilize undergrounding. A lot of the
13 undergrounding comes from new developments. As
14 those new developments come in, we are
15 undergrounding there. We are also -- some areas
16 where growth has come to other places, it makes
17 more sense during those upgrades to install
18 undergrounding in those places as well. But there
19 is still a lot of overhead that we have, but there
20 is a fair amount of the other, and we find that
21 there is -- that they do complement each other.
22 There is the hardening versus how you put your
23 facilities down.

24 I wish I could say there is a silver bullet,
25 but it seems like the more that you are able to

1 throw at it and mix those things together, the
2 better opportunities you are going to have
3 post-storm to have a quick restoration.

4 Some of the hardening projects that we've
5 taken on, one comes from Glades. I will just give
6 y'all some specific examples. They have been
7 working to do a variety of things, one of which is
8 to install fault -- fault line indicators on their
9 mainline feeders.

10 They have also gone through and installed
11 downstream sectionalizing switches. They are
12 working on switching out some 4,500 poles as part
13 of their inspection process and putting in
14 stronger. Again, like with where it makes sense,
15 trying to make sure that important feeders, like we
16 have one three-phase feeder that handles a lot of
17 critical load down there in that area, they are
18 going back through and replacing those poles with
19 iron, and getting rid of the wood, to try to make
20 -- make them more durable. And also doing various
21 reconductering and relocating so that you can help
22 increase the efficiency, and really bringing up
23 some of those improvements on the resilience and
24 reliability.

25 Innovations are also a part of -- of what we

1 try to do in hardening. We've got SECO Energy,
2 which is primarily down around The Villages area,
3 is what folks think about, Lake Mary and Citrus
4 Counties. They are working with Lake Sumter County
5 College to build a microgrid, and it's going to
6 have solar, and it's going to have battery backup.

7 And they also have a lineman training program,
8 so there is a lot of -- if you had to do a diagram,
9 a lot of benefits there. So this next generation
10 of linemen is getting -- are getting ideas on how
11 it might work for this type of facilities if they
12 ever run into them. We are getting an idea of how
13 they work with our system. And it's also going to
14 provide a little bit of redundancy there for the
15 members that are in the great -- greater area.

16 We are also working to do more on procurement
17 up front. And procurement is always a big part of
18 our storm preparation. And what I mean by that is
19 we are -- we are looking to try to get more
20 contractors and other vendors that we can deal with
21 so that we can bring in more folks from out -- from
22 a variety of different places, and not be so
23 dependent on any particular one.

24 It's -- it just takes more and more to keep up
25 with restoration, it's been mentioned several

1 times, and that's one of the ways we are -- we are
2 looking to do that.

3 Elsewise, working through our working groups.
4 And we always get together and do the debriefings
5 that we talked about, the lessons learned, try to
6 make sure we are having a free flow exchange of
7 ideas. And even that process, we are trying to
8 streamline to get that done quicker and get that
9 information moved out faster.

10 But really and truly it comes down to
11 relationships. And we spend a lot of time building
12 relationships. Not only with our consumer members
13 on the education, how restoration occurs, what's
14 theirs, what's ours, what to expect.

15 And to both of your points, Commissioners,
16 about, you know, the folks that are just coming
17 into the state or those that have been here for 100
18 years. You have a challenge with each one of those
19 groups, and making sure that they -- they are
20 recognizing the danger.

21 We work very closely with all the utility
22 partners, and we appreciate their willingness to
23 not only share ideas and resources, but -- but
24 listen to our ideas and resources. I mean, it is a
25 two-way street, and I appreciate that kind of

1 cooperation.

2 So Hurricane Idalia, you know this -- this
3 little jewel is quite pleasant to have on Labor Day
4 weekend. But three days out, if y'all recall,
5 that -- that cone was almost from Century to Lee
6 County. And that's the kind of stuff that really
7 drives us crazy when we are trying to reposition
8 assets, because until you have that moment of
9 certainty, and you can have, you know, third-party
10 folks helping you out. You can have got a lot of
11 stuff. But, man, until it gets a little closer,
12 you really want to wait to make sure you have got
13 them as close as you can to -- to make sure that
14 they are going to be able to start work as quickly
15 as possible. And that's always a challenge.

16 But Hurricane Idalia made landfall right there
17 at Keaton Beach. It's been mentioned. That's
18 right in the heart of co-op territory. We had
19 two -- several co-ops that were impacted, but the
20 two co-ops most heavily impacted were Tri-County
21 and Suwannee Valley Electric Cooperatives, almost
22 -- the storm track went almost directly between
23 them, and it was east of the eye and west of the
24 eye. And so those -- those two took the brunt of
25 it.

1 And base camps have become something we are
2 very familiar with. We have -- previously we have
3 a lot of experience with trying to use really
4 hotels. And hotels were always difficult,
5 particularly in the rural areas. You don't have
6 enough occupancy for folks to come in, particularly
7 during a large event. Then you are worried about,
8 well, were they impacted? Do they have power? Is
9 the structure damaged? Is it safe for folks to be
10 in?

11 And then farther down the line, then you start
12 experiencing other problems. Where you have more
13 people coming into the area. Perhaps FEMA can come
14 in and take it away from us, or we even had
15 instances where parts of a service territory were
16 put back on and the hotel said, well, that's a
17 great job, guys, we are going to have our
18 conference that we've had scheduled for six months,
19 you need to go find somewhere else to stay. But --
20 but the base camps really work, and they work well.

21 Just like the U.S. Army, come on down, you got
22 a place to stay and free today, and it cuts down on
23 the windshield time, it's been mentioned before,
24 and also just does a lot for helping us streamline
25 the process.

1 For Suwannee Valley, we had their base camp,
2 they had actually had two. Their primary base camp
3 was set up out of their headquarters. There --
4 they have a nice big piece of property there in
5 Live Oak that they were able to work out of.

6 Tri-County was actually was out of Perry
7 Airport. And we co-located with Duke there. And
8 not only was that great, but as we started working
9 together again on assuming some of their resources
10 down the road, we were able just to leave those
11 folks in place as we all continued to muscle
12 through the -- the restoration process.

13 And then both co-ops actually assumed the base
14 camp and resources that were at central Florida,
15 which is slightly south and east.

16 That's just a great picture of a meal tent.
17 Air-conditioned. As you can take a sea there, they
18 get two hot meals a day and a boxed lunch. And
19 over there, they also have a little grab and go
20 snack area. So if the box lunch isn't sufficient,
21 they can get a little bit extra to go with them.

22 This is Suwannee Valley's base camp, like I
23 mentioned, on their property there in Live Oak.
24 You know, for the first two storms I -- I was part
25 of, you know, y'all may recall, I was the first

1 that came up here and talked about Hurricane Irma,
2 it was like old Jerry Flowers story, the first
3 football game ever played -- the first football
4 game I ever went to I played in it, and that's the
5 way that Irma and Michael were. I thought I knew
6 something after Irma. And then after Michael, I
7 learned that there was never an ending point for
8 storms and the knowledge you gain.

9 But -- but for those events, we were primarily
10 in tent cities. And tent cities is not ideal for
11 work -- those working conditions, particularly for
12 an extended event. We made it work. That was what
13 was available, and it was -- it was difficult.

14 But as you can see here, what we have now,
15 sleep trailers, as y'all have seen in some of the
16 other presentations. Much more comfortable. Much
17 more manageable. They are easier to scale up,
18 scale down. Those that you are looking at on the
19 screen can house about 36 people per unit. They
20 allowed for us to be -- allow to be sectioned off
21 in case we have any folks that need a little extra
22 privacy, which is becoming more and more common.
23 And it's -- it's just a lot easier to work through.

24 And what you can't see because of the night
25 view is the nice big roads that they have in and

1 out of that facility. So not only was everybody
2 located in one spot cutting down on the windshield
3 time, they had the ability to move folks through,
4 not only gassing them up, getting them loaded up
5 with their equipment and their materials, fed and
6 watered, and then out the door without hitting too
7 many bottlenecks.

8 And that configuration is actually -- we -- we
9 got help from the contractor that set it up.
10 They've got a software tool that takes the
11 dimensions and helps you figure out what -- what
12 you need and how to place it so you maximize your
13 efficiency.

14 So managing 20 times your blue sky workforce.
15 In a slide down the road here, we will show you
16 some of how that looks for Tri-County and what
17 resources they assumed. But it's -- assuming these
18 extraordinary resources, primary A number one is
19 safety. You got to make sure that everybody that
20 comes in goes home exactly the way they came.

21 And I am proud to tell you that out of having
22 all those folks on those two systems working, we
23 had no lost time accidents, and that is critical.
24 That doesn't happen on accident. That is part of
25 the daily briefings, the making sure that they are

1 doing just common sense things, you know, to make
2 sure everything is grounded when they are going
3 out, even though technically the system is dead,
4 you always have to worry about backfeeding.
5 Somebody might have a generator hooked up to the
6 house that's putting power back on the line, so you
7 have to -- you have to be careful of a variety of
8 things. You just have to let folks remember -- to
9 remember that. And we also depend a lot on our
10 native employees to lead by example, and make sure
11 that they are showing their folks the best way to
12 get out and do things, and do them properly.

13 I think there was a lot of -- a couple of
14 questions earlier about the birddogs too.

15 So one of the ways we try to handle it is we
16 had to turn basically everybody into a birddog.
17 Anybody that has any knowledge of that system
18 that's in-house, they are going to be going out
19 into the field and trying to help make sure that
20 the crews are getting the information they need
21 back, materials and work orders, so forth, and so
22 on.

23 And mutual aid just doesn't look like it
24 always did. It comes in a variety of forms. You
25 know, we also do things like making sure we get

1 help coming in for warehousing, some material
2 handlers. It could be member services, some folks
3 dealing with the public and our consumer members,
4 have extra help there, communicators, mechanics,
5 incident commanders.

6 But as you can see, here's kind of a breakout
7 of -- of how many folks Tri-County had for
8 restoration and where they came from. And I think,
9 Commissioner, you were asking about the -- the
10 blanket mutual aid agreements. And while we may
11 not have that, and I think there are -- I
12 appreciate Mr. Pimentel's comments on it, and
13 recognizing both sides of the scenario, I think we
14 have proved that we will work together, and can
15 work together quite efficiently, especially
16 whenever we need to. We are not looking to let
17 anybody that's in the state go out if we can help.
18 That just makes no sense. So we appreciate our
19 partners, with the IOUs and the municipals, in this
20 respect.

21 And just for perspective. So Tri-County had
22 1,666 restoration personnel, Suwannee Valley had
23 about 1,950, totaling approximately about 3,600
24 folks. That's one restoration team member per 13
25 consumer members of those two systems.

1 And y'all may recall from last year, Mr. Allan
2 Ruth presented on behalf of the co-ops, talked
3 about their experience in LCEC and Hurricane Ian.
4 That's Mr. Ruth right there. He is a little
5 different outfit, but he came up to Suwannee
6 Valley, and not only did he bring his 30 plus years
7 worth of utility experience, he brought that
8 Hurricane Ian experience.

9 And so one of the things that we did is we
10 just simply gave him the circuit and his crews.
11 And he worked very closely with some of the
12 contractors and the folks that came over from Duke
13 to -- to work on that and affect of that
14 restoration right there.

15 And density is probably one of the biggest
16 challenges that we have. As you can see, we have
17 Suwannee Valley, approximately seven members per
18 mile line, for Tri-County, approximately six
19 members per mile line. So we have all the
20 resources we need to help, but every time you are
21 replacing that mile of line, you are only picking
22 up six or seven, versus some of the more dense
23 areas, where that number is bigger.

24 So the same work is being performed, but you
25 may not be seeing it on the backside on the

1 meter counter. But the restoration, it really
2 starts and ends with the poles and the spans,
3 otherwise we will never get the meters turning
4 again.

5 And this picture just kind of gives you an
6 idea of what a long lonely line can look like
7 without any service drops.

8 Hurricane preparation, and I know y'all have
9 heard much about this already, so I will try to
10 breeze through it, but meeting with the local
11 officials, making sure that they are all aware of
12 who we are, and how to get in touch with us. While
13 we may not be able to man every EOC, we meet with
14 them ahead and make sure that if we can't be there,
15 that we do anything that we can, like offering also
16 dedicated conference calls that we have them daily,
17 and also doing check-ins. So even if we can't be
18 there full time, we at least have folks stop by.
19 But we do have a lot of co-ops that are actually
20 manning the local EOCs.

21 Member education, which we touched upon.
22 Storm resources and tree trimming, our storm
23 response group and the mutual aid as it comes in so
24 many different forms.

25 We also hold a hurricane conference annually

1 as part of our preparation. And I guess I should
2 also mention, you know, we -- we also participate
3 in FCG's events for pre-storm planning. We work
4 with our national association. We do an annual
5 event with them with other storm mutual aid
6 managers and my counterparts to talk about things
7 that went right, things that went wrong, and how we
8 can them and, again, improve the process.

9 So we try to maintain a real cadence of how we
10 deal with our folks, how we deal with others, and
11 make sure that we keep those lines of communication
12 open and exchange of ideas going.

13 This year's hurricane conference, we hosted
14 DEM, FHP, Mike Moylan from Mike's Weather Page. If
15 you never heard that guy, he is a hoot. He is just
16 a great fellow.

17 We also had some presentations on crew
18 management software, and had some base camps there
19 -- base camp providers, contractors, vendors that
20 showed up some of their wares off, and had that
21 there for folks to look at. And then we also, of
22 course, did the standard of having our co-ops that
23 were impacted by Idalia talked about their
24 experiences and what they learned.

25 And, Mr. Chair, if it's okay, I would like to

1 just take a point -- a moment of personal
2 privilege --

3 CHAIRMAN LA ROSA: You got it.

4 MR. BJORKLUND: -- if I can get it out, to say
5 thank you to the PSC staff, Manny, SF 12, Todd
6 Brown was excellent to work with. You know, Todd
7 came in literally as the storm was hitting, as it
8 transitioned, never skipped a beat. So we very
9 much appreciate that relationship.

10 I am happy to take questions should y'all have
11 any.

12 CHAIRMAN LA ROSA: Awesome. Commissioners,
13 any questions?

14 No questions. That means you were very
15 thorough and precise.

16 MR. BJORKLUND: Thank you very much.

17 CHAIRMAN LA ROSA: No problem. Thank you very
18 much.

19 All right. Next up is Ms. Melissa Seixas.
20 She is the State President for Duke Energy of
21 Florida.

22 The floor is yours as soon as you are ready.

23 MS. SEIXAS: Yes. Good afternoon. And if I
24 may, Chairman, Duke Energy Florida has an ongoing
25 growing hurricane playlist. We are happy to share

1 that with you.

2 CHAIRMAN LA ROSA: See what we do. We even
3 get some folks outside the building. That would be
4 great.

5 MS. SEIXAS: And I realize we are running up
6 against the clock, so I think what I will do is go
7 through the presentation but try to emphasize some
8 things maybe that are unique -- unique to Duke
9 Energy Florida, but also try to hit some of the
10 questions that you all asked as well.

11 So thank you for being here, and I want to
12 follow up on what Mike said. A huge thanks to the
13 staff, and those that man that we work side-by-side
14 with at the state EOC for every emergency, whether
15 it's storm, COVID or any other event that Mother
16 Nature wants to -- to throw our way. So thank you
17 very much.

18 So we will move on to the next slide.

19 So I think all of you are pretty familiar with
20 Duke Energy Florida. What I -- what I want to
21 emphasize here is that we have a very experienced,
22 committed, talented team of Duke Energy employees
23 that are well versed in a diverse geography that we
24 serve, from the urban areas of Pinellas County,
25 Orange County, up to, of course, the Panhandle.

1 And we've seen, both with hurricanes Idalia and
2 with Michael, just in the last few years, we've had
3 to gain some invaluable experience on the rural
4 restoration process.

5 And so moving on to this next slide here, you
6 know, storm preparedness is right up there with our
7 commitment to safety, reliability, resiliency,
8 prudent spending. And that is what allows us to
9 basically stage an army. And that's what all of
10 us have to do. I think Mike touched on this. We
11 are literally staging an army. We got to house
12 them. We got to feed them. We got to get their
13 clothes washed. And, of course, we need to help
14 keep them -- to keep them safe.

15 This is actually a staging site for Hurricane
16 Idalia. For Duke Energy Florida, we brought in
17 about 5,000 resources. We were able to restore
18 service to those areas, about 95 percent of our
19 customers that were outside of the hardest hit
20 areas within 36 hours. And this base camp, which
21 is, I think, a great source of pride is because we
22 shared this with Suwannee Valley and with
23 Tri-County.

24 Hurricane Idalia came through Taylor County,
25 which is one of the areas we serve with the City of

1 Perry.

2 So storm preparedness. So I started with the
3 company in 1985. I was 19 years old, and I have
4 had a storm role every year since then. I was
5 equipped, very technologically advanced with a
6 legal sheet -- a legal pad of paper, a pen and a
7 radio, and I worked as a runner, if you will, in
8 the operating centers, going back between kind of
9 information with field crews.

10 And as the other utilities have mentioned,
11 every single employee at Duke Energy Florida has a
12 storm role. Two of our attorneys who are here
13 today, they both sit in the state EOC for every
14 single event, and that makes a difference. And so
15 that allows us to prepare in a way, in a depth that
16 allows us to serve our customers, anticipate their
17 needs, and meet them where they are.

18 Much like the other utilities, we work
19 incredibly closely with our emergency operating
20 centers, both at the municipal level, the county
21 level and the state level, as well as the federal
22 government, when we -- when it warrants.

23 And so I am just going to do a few highlights
24 of our 2024 drill.

25 As I said, everybody has a storm role. And

1 this is also a critical time that we've got to
2 ensure that our employees are ready. Some of them
3 could be gone for weeks. They've got to be able to
4 take care of their families, have them ready to go
5 so that they can concentrate on what they need to
6 do for our customers.

7 And I will tell you, I believe so strongly
8 that our employees perform at their very, very best
9 in these situations. There is such a commitment to
10 restoring service. And I think all of you have
11 heard those stories, or you have seen them, where
12 everyone is trying to leave the state of Florida,
13 and there is a calvary of trucks coming into the
14 state, and we are incredibly grateful, because they
15 are not just Duke Energy resources, but they are,
16 of course, our fellow IOUs, and they are also the
17 -- that come from everywhere, including Canada.
18 You heard a lot of the states that have come
19 through.

20 One thing I do want to point out on the
21 meteorology front, since that's come up. Duke
22 Energy has its own meteorology team, and so they
23 are helpful every single day of the year, not only
24 for storms, but when we are experiencing excessive
25 heat, and also when we have ice storms, which I

1 never want to have that experience, but some of our
2 sister states do have that.

3 Having that team, they are actually immersed,
4 they are on the ground with us. We have an event
5 in Florida, they are in the storm room with us.
6 And their participation has really allowed us to, I
7 think, be very successful.

8 They have predicted that we will have 25 named
9 storms, 12 hurricanes, five major hurricanes, so
10 higher than a Category 3 or higher, and five that
11 will be in the Gulf of Mexico. So what's coming
12 from our meteorology team, so that is what we are
13 preparing for.

14 And so much like our colleagues, we have spent
15 a lot of time focusing on communication with our
16 EOCs; communication with our employees; going
17 through the incident command structure, ensuring
18 that every section chief knows that they need to
19 do.

20 When I stepped into this role as President
21 three-and-a-half years ago, I had long been the
22 liaison section chef. And it was such a satisfying
23 role. I asked if I could still do it and be
24 president, and they told me no, so -- but we have a
25 fantastic person in that place in Sharon Arroyo, so

1 I am very proud of that.

2 So a little bit on storm hardening.

3 Concurrent to everything that we are doing, it
4 makes me incredibly happy, satisfied and thrilled
5 to know that concurrent to all the work that we are
6 doing, the Legislature support, your support of the
7 storm protection plan has made such an incredible
8 difference in what we are seeing with our
9 customers. We have been able to improve our SAIDI
10 by about 27 percent since 2018, 2019.

11 I get calls from people, or text messages, and
12 they say, you guys are blocking traffic, but
13 whatever you are doing, it's making a difference.
14 So they call to complain, but the flip side of it
15 is, they recognize that there is a difference and a
16 huge improvement in what they are seeing on
17 restoration.

18 And you can see in some of the numbers in
19 front of you, with Hurricane Idalia, Hurricane Ian,
20 just the sheer number of minutes saved and customer
21 minutes of interruption that have been saved, that
22 makes a huge difference. And customers are really
23 quite excited, I think, to hear how the company is
24 using technology to reroute power in these types
25 evidence events. So thank you for storm hardening.

1 It's making a significant difference.

2 Mutual aid. I think we have heard so much
3 about this today. Mutual aid is obviously critical
4 to every single one of us in this room. A couple
5 of things I want to share.

6 For Duke Energy Florida, we have the benefit
7 of the scale of Duke Energy, because we can first
8 and foremost go to our sister states in the
9 Carolinas, both South and North Carolina, in
10 Kentucky, Ohio and Indiana, we can go to them first
11 to get resources. And, of course, then we have
12 great benefit from having partnerships with the
13 many mutual aid agreements that you have seen in
14 front of you.

15 And neighboring utilities. You know, this --
16 this is really of great importance to my team, and
17 it's of significant importance to me, because this
18 is a process where not only, you know, co-ops are
19 looking to investor-owned utilities, we are
20 learning from the munies and the co-ops as well.

21 And one of the things that we have worked very
22 hard on in the last three years is to ensure that
23 the only time we are interacting is not during a
24 storm. We are interacting and sharing lessons
25 learned all year long. We work with these

1 utilities in so many ways, because we provide them
2 transmission level service. So improving those
3 communications and those relationships, as
4 technologically advanced as we are, the
5 relationships make a huge, huge difference.

6 And I am proud to share that with our storm
7 training and storm drill this year, we actually did
8 several events with Suwannee Valley and Seminole.
9 Both of them came down to our distribution control
10 center so that they could tour that, talk about
11 communication, talk about restoration. That was
12 incredibly valuable. We participated in Seminole
13 Electric's storm drill this year as well. And we
14 also had our meteorologist and our emergency
15 manager participate in the Suwannee Valley drill.

16 And I mean, we've even gone as far as with Lee
17 County, and the very special relationship that we
18 forged with them during hurricane -- in the wake of
19 Hurricane Ian, we even did a volunteer event
20 together to plant mangroves on part of the coastal
21 area that had been devastated by the storm after
22 Hurricane Ian.

23 And I will give a quick example. When -- when
24 the call came from the Governor's Office and said
25 we need you to go to help in Lee County, our

1 immediate response was, yes, we will do it. We
2 will figure out the rest later.

3 I called the CEO of Denise Vidal at the time,
4 and I called her and said, you don't know me and I
5 don't know you, you don't know our team
6 necessarily, but I guarantee you, when you meet our
7 team, you will know that we are there to help you.
8 And we have forged such a special relationship and
9 developing that trust. And so I am very confident
10 that that is going to continue to work.

11 The crew on the top is a group of our linemen
12 outs of north Florida. And when I went to go see
13 them standing in somebody's back yard, what was
14 left of their home, I asked them, you know, how's
15 is it going? And, you know, the guy -- one of
16 those young men looked at me and he said, you know,
17 I have got no complaints. They were thrilled with
18 the sleeper trailers and the showers, and just the
19 realization of the devastation around them, right?
20 And the gratitude that all of us should have. So I
21 am really thrilled about that.

22 COMMISSIONER GRAHAM: This is actually great
23 seeing that kind of stuff, because back when Rick
24 Scott first got here, I think Hermine came through
25 here, and it was just amazing none of this was

1 going on. You know, he picked up the phone saying,
2 well, got all those trucks right there, why can't
3 they use it? You have got all of this stuff right
4 here, why can't they use it?

5 MS. SEIXAS: Right.

6 COMMISSIONER GRAHAM: I mean, he brought
7 everybody into one room. I thought it was
8 fantastic. It was like, you guys should know each
9 other by first names.

10 MS. SEIXAS: Absolutely.

11 COMMISSIONER GRAHAM: You got to pick up the
12 phone and call people --

13 MS. SEIXAS: Absolutely.

14 COMMISSIONER GRAHAM: -- and stuff.

15 MS. SEIXAS: Yes.

16 COMMISSIONER GRAHAM: That last picture, I
17 thought that was fantastic. That's awesome.

18 MS. SEIXAS: Well, thank you for recognizing
19 the team.

20 We have -- and even before Idalia, you know, I
21 called all the EOC directors, I called sheriffs, I
22 called, you know, the people who would be the leads
23 and just said, here's my cell phone number, if --
24 listen, you got my team. They are the best, but if
25 you need me, call me.

1 Storm materials, and hopefully I am not
2 clicking too quickly here. So storm materials,
3 much like the others, we have blue sky and red sky
4 strategies. And I will just say that our teams
5 protect with body and soul the red sky. We do not
6 touch our storm inventory for regular day work
7 because we know that we are going to need it, and
8 we continue to commit to that. And the ability to
9 deploy these -- this equipment, the material where
10 it needs to go quickly, of course, makes all the
11 difference, because we can have the resources
12 there, but we've got to put the tools and the
13 equipment in their hands.

14 On the community outreach part, this is,
15 again, of critical importance. We do this every
16 single day. This is a photo of me and our
17 Vice-President of Government Community Relations
18 visiting one of the EOCs.

19 And the EOCs are so, so incredibly important.
20 We, much like you talked about with Florida Power &
21 Light, we have a person in every single EOC in the
22 state of Florida. Some of them are there a couple
23 days, or at least 12, maybe 24 hours before the
24 storm. They ride out the storm. They are living
25 there. They are creating a family among their ESF

1 partners.

2 Then for those counties where we don't have
3 somebody in there overnight, we have nighttime
4 resources that are available over night. If they
5 need to reach somebody, they know how to contact
6 them, somebody at the operating center. So it is
7 as seamless as possible to ensure that emergency
8 leaders can reach us all of the time.

9 The other piece with the EOCs that I am not
10 sure that it has been mentioned yet, that's
11 critically important to them, both municipals and
12 counties and the state is road clearing. And so we
13 have a whole road clearing program that we
14 implemented -- implemented several years ago that
15 we assign a couple units to those road clearing
16 crews that are brought in by municipalities so that
17 we can be with them, embedded with them to clear.
18 We don't want them touching wire down, obviously.
19 And that has made a huge difference for fire rescue
20 and for law enforcement to get where they need to
21 be.

22 The other piece in hurricanes in the past, we
23 experienced a number, right, of calls that would
24 come in. There is wire down in an intersection.
25 You know, there is law enforcement standing by.

1 Fire/rescue standing by. They could end up being
2 there for quite a long time if we had crews that
3 were out restoring service to critical customers,
4 hospitals, water treatment plants. And so now we
5 have something called wire guards, where we have --
6 they are typically contractors who literally come
7 and stand and make the situation safe so law
8 enforcement and fire/rescue can move on to save
9 lives, if that's what they need to do. So very
10 proud of our partnerships with our EOCs.

11 And for me, since the team won't let me be the
12 liaison officer anymore, I am out in the field
13 immediately, probably within 24 hours. The
14 gentleman in the cowboy hat is Sheriff Padgett from
15 Taylor County. Our team was embedded with them.
16 They were hit, you know, just devastatingly hard.
17 And our ability to be there I think brought them a
18 level of confidence and comfort that we were glad
19 to -- to provide.

20 Customer outage reporting options, you know,
21 again, all our customers, they receive information
22 in so many ways. There are so many different
23 channels. From calling to texting, and we do a lot
24 of national media as well. So if people are
25 watching, you know, if they have -- if they are

1 able to watch television, they are getting reports
2 update, also whether they -- whether they are
3 watching Fox or whether they are watching CNN. We
4 will speak on any of the national media, as well as
5 local.

6 But customers, they are craving for
7 information. And you all know, if you don't
8 provide information, people fill it in, and that's
9 how rumors get started. And people need to make
10 decisions, and we want to be able to arm them with
11 information that will help them make decisions on
12 what is best for their families.

13 Some of our direct communication, we have the
14 preparation message that goes out. I do have video
15 for that that goes out to customers. We very a
16 during, the, you know, the estimated restoration
17 time campaign, and we have the restoration campaign
18 as well. We have campaigns medically essential
19 customers at the same time as well. And we will
20 customize them, especially when it gets down to
21 some of the hardest hit areas, we will get very
22 specific on what those restoration plans are.

23 So on -- just a quick update on vegetation
24 management. I mean, it's much of what you heard
25 from our other teams. Overhead and -- and trees

1 still, after all these decades, don't get along. I
2 also point out to people that I have seen many a
3 time where an oak tree root ball has pulled up, you
4 know, feet after feet of underground cable. So
5 depending on the storm and Mother Nature's wrath,
6 it may depend, but tree trimming continues to be a
7 critical part of keeping the system safe.

8 I think Archie Collins from TECO hit it
9 accurately, it is a balance, and part of it does
10 really ride on how well we communicate with our
11 customers on why we are trimming. And of course
12 with transmission, if it's a danger tree, we are
13 typically removing ground to sky, which has a
14 different effect on people versus the trimming.

15 So we are going to great lengths, and
16 currently -- currently even reevaluating how we can
17 even be better on communicating around the
18 importance of vegetation management.

19 These are just some numbers which I think all
20 of you have in there.

21 Pole inspections. So under Storm Protection
22 Plan -- I will go back. Under Storm Protection
23 Plan, we have made about 40,000 poles up to the
24 standard of the storm protection plan for
25 distribution, about 9,000 or 10,000 for

1 transmission. So, again, thank you. That work is
2 essentially import -- I to say I was really
3 actually thrilled coming up here yesterday, and I
4 could see some of the steel poles, and they weren't
5 ours, but along 19 and 27, and seeing those
6 replaced after Hurricane Idalia.

7 So I will go on to -- I think we talked about,
8 you know, the pole inspections. You can see the
9 details, see the details -- see the details there.
10 But I want to talk a little about -- a little bit
11 about lessons learned, because this goes to, I
12 think, the partnership with our co-ops and our
13 municipalities, especially, of course, in the rural
14 areas.

15 One of the things that we spent a lot of time
16 on in this past drill, just in April, was really
17 setting an ETR. We typically do it by county. But
18 obviously, in a lot of counties, we don't serve the
19 whole county, so we don't want to confuse people by
20 saying, okay, we are going to have 95 percent of
21 customers back on in Taylor County by a certain
22 time, when what we are talking about those who are
23 in Perry that we serve. And so this is where it's
24 critically important that we are coordinating the
25 communication with our co-ops.

1 I know that I spent time with Talquin doing
2 that as well. It was helpful. Lessons learned for
3 sure. We don't want to confuse their customers.
4 In some cases they are waiting on us to get our
5 point of delivery restored so that they can do work
6 on their side.

7 So not only with the CEOs, the presidents
8 coordinating, but with the public information --
9 excuse me -- public information specialists who are
10 coordinating to get the message right so people are
11 not confused. And I think that that has been
12 incredibly helpful.

13 And recently, Duke Energy Florida merged our
14 transmission and distribution leadership. I think
15 that's going to bring a lot of efficiencies and
16 advancements and communication, I think ETR being
17 one of those.

18 And like we also talked about, just the number
19 of resources that we bring on-line, and number of
20 trucks we can physically have in a place. Staging
21 will continue to be critically essential. We have
22 a very large location at The Villages, which can
23 stage about a thousand trucks. Of course then we
24 have to move them out to base camps, where we know
25 -- after we know, through damage assessment, where

1 the -- the greatest impact has been. So whether
2 that's Tropicana Field, Honeywell, a substation or
3 a Perry airport, Apalachicola airport, we have
4 great partnerships with those who will allow us to
5 bring our resources in, and will forever continue
6 to be grateful for that.

7 So I hope that that went quickly enough, but I
8 am happy to answer any questions.

9 CHAIRMAN LA ROSA: Any questions?

10 Commissioner Clark, you are recognized.

11 COMMISSIONER CLARK: Just, I guess, one
12 comments and short question is I think it says a
13 lot about a career trajectory for an individual
14 when the first assignment you get during a storm is
15 you actually get a radio.

16 MS. SEIXAS: I know. And I thought that was
17 pretty fancy, too, getting on that radio.

18 COMMISSIONER CLARK: My first one was put in
19 the kitchen making peanut butter and jelly
20 sandwiches. I didn't know whether to spread the
21 peanut butter or the jelly. It was a lot different
22 assignment.

23 Looking at your customer outage reporting, can
24 you tell us a little bit about how your AMI system
25 plays into outage reporting? Is there a point in

1 time where you get that dispatch information -- you
2 keep that system on and reporting down to the
3 customer level at all phases of the storm?

4 MS. SEIXAS: One of my many jobs years ago was
5 calling the one-call list, where essentially we
6 were so sophisticated, we had a list of customers,
7 we called them and we would ask them if their power
8 was on. And that's how we figured out, right, if
9 -- if the service was on.

10 So with our advanced meters, it allows us to
11 see that. We still encourage customers to call in
12 to the report, but we now know that in advance of
13 whether they are out. Of course we know it from
14 the transformer level, the fuse level, the feeder
15 level, you know, substation outage, those kinds of
16 things.

17 So that system, along with our ADMS, which
18 Tampa Electric also talked about, has really
19 allowed us to be much more sophisticated in
20 understanding who is out, when they are out, and
21 that helps us on communication, that helps us on
22 resources. It -- we would fly blind without that.

23 COMMISSIONER CLARK: So you keep the system on
24 down to a meter level -- down to the specific meter
25 level, or do you have it at, like, a line section

1 level?

2 MS. SEIXAS: No. We keep it -- I mean, we
3 keep it every level that it's available to us.
4 Things that change would be, though, you know, in a
5 regular blue sky event, storm, power goes out, we
6 have an automatic way of communicating with the
7 customers, your power is out, here's the -- you
8 know, we give them a series of updates.

9 There are points in the storm where we turn
10 off that automatic process because we are going
11 through damage assessment, and we need to assess
12 whether the outage could end up being longer, so
13 those kind of communication tools. But when our
14 tools tell us what's out in the field, they are our
15 eyes, we keep them operational as long as possible.

16 COMMISSIONER CLARK: Great. Thank you.

17 CHAIRMAN LA ROSA: Commissioners, any further
18 questions?

19 Awesome. Well, with that, thank you very
20 much.

21 MS. SEIXAS: Thank you.

22 CHAIRMAN LA ROSA: And thank you to -- to all
23 that have presented before us today. Certainly, I
24 thought this was a good discussion, obviously
25 important timing as we are -- we are getting close

1 here, really close to hurricane season.

2 I know it's lunchtime, and standing between us
3 and lunch is just me talking, so I will go ahead
4 and just quick announcement, Special Agenda will
5 start at 2:00 p.m. So that's a little over an hour
6 from now over in the hearing room.

7 Besides that, this meeting is adjourned.

8 Thank you.

9 (Proceedings concluded.)

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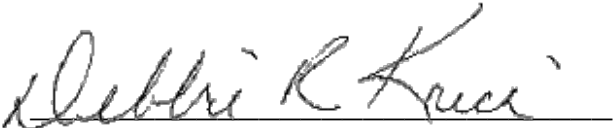
STATE OF FLORIDA)
COUNTY OF LEON)

I, DEBRA KRICK, Court Reporter, do hereby
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DATED this 10th day of June, 2024.



DEBRA R. KRICK
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