Reply To: Tallahassee

June 11, 2024

Electronic Filing Mr. Adam J. Teitzman, Commission Clerk Office of Commission Clerk Florida Public Service Commission 2540 Shumard Oaks Boulevard Tallahassee, Florida 32399-0850

Re: Docket 20240025-EG Petition for Rate Case Increase by Duke Energy Florida, LLC

Dear Mr. Teitzman:

Please find attached the intervenor testimony of witness David Fialkov provided on behalf of Americans for Affordable Clean Energy, Inc. ("AACE"), Circle K Stores, Inc. ("Circle K"), RaceTrac Inc. ("RaceTrac"), and Wawa, Inc. ("Wawa") (collectively, the "Fuel Retailers"). Thank you for your assistance in filing this testimony.

While the instant testimony is being filed after 5:00 PM, the undersigned was able to communicate with Counsel for Duke Energy Florida, LLC, who has no objection to the testimony being filed June 12th. A separate motion to accept this testimony is forthcoming.

Sincerely,

LEWIS, LONGMAN & WALKER, P.A.

Frederick L Aschauer, Jr.

Attachment

cc: All Parties of Record (with attachment)

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

)	
In re: Petition for Rate Increase by Duke Energy)	DOCKET NO. 20240025-EI
Florida, LLC)	
)	

TESTIMONY OF DAVID FIALKOV

ON BEHALF OF AMERICANS FOR AFFORDABLE CLEAN ENERGY, INC.,

CIRCLE K STORES, INC., RACETRAC, INC., AND WAWA, INC.

JUNE 11, 2024

DIRECT TESTIMONY OF DAVID FIALKOV

- 2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 3 A. David Fialkov, 1330 Braddock Place, Suite 501, Alexandria, VA 22314
- 4 Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?
- 5 A. I am testifying on behalf of Americans for Affordable Clean Energy, Inc. ("AACE"),
- 6 Circle K Stores, Inc. ("Circle K"), RaceTrac Inc. ("RaceTrac"), and Wawa, Inc.
- 7 ("Wawa") (collectively, the "Fuel Retailers").

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- 8 Q. What issues are you addressing in this proceeding?
- 9 A. I am addressing AACE's associational standing in this rate case and the individual
- 10 ratepayer standing of Circle K, RaceTrac, and Wawa. Additionally, I am addressing
- 11 the proposed Electric Vehicle Make Ready Infrastructure Program and whether the
- rates, terms, and conditions that Duke Energy proposes to charge third party EV
- charging fuel retailers are such that they can be reasonable and economically offer third
- party EV charging to the public.
- 15 Q. What are AACE's interests in this proceeding?
- A. AACE. AACE is an established nonprofit association of fuel retailers that includes
- 17 Circle K, RaceTrac, and Wawa, each of which is also intervening in this matter with
- 18 AACE. AACE's intervention in this matter is on behalf of its five fuel retailer members
- in Florida, all of whom are Duke Energy customers, representing more than 1,500
- 20 refueling locations across the state. AACE members include owners and operators of
- 21 convenience stores, public travel facilities, and truck stops that provide fuel and other
- 22 goods, services, and amenities at refueling stations throughout Florida and across the
- 23 United States, primarily consisting of retail consumer goods, vehicle repair and service
- 24 products, food, and fuel. In addition, AACE members are among Florida's most
- 25 sophisticated and forward-thinking fuel retailers. Currently, AACE members provide

- 1 fuel for all shapes, forms and types of vehicles found on the nation's roads today.
- 2 Electric service is instrumental to the ability of the AACE members operating in the
- 3 Duke Energy service area to offer any and all of their fuel and other services to
- 4 Floridians and the larger traveling public. In addition, electric vehicle ("EV") charging
- 5 for AACE members is just another type of transportation fuel, and the EV charging is
- 6 totally dependent upon receiving reliable and affordable electric service. Thus, the
- 7 rates, terms and conditions governing the provision of electricity to AACE members in
- 8 the Duke Energy service territory will substantially and materially impact their ability
- 9 to provide vehicle fueling services generally and especially EV charging services.
- 10 Collectively, AACE's members in Duke Energy's Territory consume significant
- quantities of electricity and require reasonably price and reliable supply of electricity
- to power their businesses.

13 Q. What are Circle K's interests in this proceeding?

- A. Circle K's success in the convenience retailing industry spans more than 60 years,
- beginning in Texas and growing across the U.S. and internationally. Today, Circle K is
- the global brand of Alimentation Couche-Tard, Inc. ("Couche-Tard"). Couche-Tard is
- a global leader in convenience and mobility, operating in 29 countries and territories,
- with more than 16,700 stores, of which approximately 13,100 offer road transportation
- 19 fuel. It is one of the largest independent convenience store operators in the United
- 20 States and it is a leader in the convenience store industry and road transportation fuel
- retail in Canada, Scandinavia, the Baltics, as well as in Ireland. It also has an important
- 22 presence in Poland and Hong Kong Special Administrative Region of People's
- 23 Republic of China and has recently expanded to Belgium, Germany, Luxembourg, and
- 24 the Netherlands. More than 150,000 people are employed throughout its network.
- 25 Circle K is a leading destination for EV charging in Europe, with nearly 2,500 chargers

- at more than 500 locations. In addition, the company expects to have 200 locations
- 2 across North America offering EV fast charging services by the end of 2024. Currently,
- 3 there are approximately 820 Circle K locations in Florida, of which, 150 are located
- 4 within Duke Energy's service area. Circle K's use of electricity makes Circle K a large
- 5 retail customer of Duke Energy, paying Duke Energy substantial amounts for electric
- 6 service each year. Circle K's continued operation and further expansion of EV refueling
- 7 stations within Duke Energy's service area is dependent, in part, upon the outcome of
- 8 this docket. While Circle K offers EV charging in other areas and looks to expand its
- 9 EV charging services, Circle K has not yet deployed EV charging in the Duke Energy
- 10 service area.

11 Q. What are RaceTrac's interests in this proceeding?

- 12 A. RaceTrac is a family-owned business that has been serving guests since 1934.
- 13 Together with its franchise-brand RaceWay, RaceTrac operates over 800 convenience
- stores and employs over 10,000 team members across its footprint. The company has
- been proudly serving Floridians for almost half a century. Currently, there are 295
- stores (249 company-owned RaceTrac stores and 46 franchise-operated RaceWay
- stores) in Florida, which are supported by over 4,200 team members. Since 2017,
- 18 RaceTrac has invested about \$92 million each year in the state and plans to invest
- approximately \$100 million in 2024. RaceTrac has refueling stations located at the
- 20 most convenient real estate for travelers, including many locations along alternative
- 21 fuel corridors. Of its refueling stations, 78 are located within Duke Energy's service
- area. Additionally, RaceTrac has one Store Support Center in Duke Energy's Service
- area, making RaceTrac a large retail customer of Duke Energy, paying Duke Energy
- substantial amounts for electric service each year. RaceTrac offers EV charging in other
- areas outside of Duke Energy's service area and looks to expand its EV charging

- 1 services in the Duke Energy service area.
- 2 Q. What are Wawa's interests in this proceeding?
- 3 Wawa is a privately held, family-owned company that began as an iron foundry in 1803.
- 4 As of 2023, Wawa was number 20 on Forbes' list of America's largest private
- 5 companies. Wawa operates more than 1,040 stores and employs over 46,000 team
- 6 members across its footprint. Approximately 865 of these locations include motor
- 7 vehicle refueling stations. The company has been proudly serving Floridians since
- 8 2012. Currently, there are 280 stores in Florida, which are supported by over 10,000
- 9 team members, and Wawa is continuing to actively expand in Florida. Of its Florida
- 10 locations, Wawa has 79 locations within Duke Energy's service territory, 17 of which
- 11 have EV charging stations, making Wawa a large retail customer of Duke Energy,
- 12 paying Duke Energy substantial amounts for electric service each year. Wawa
- anticipates adding 39 EV refueling stations within Duke Energy's service territory over
- the next 10 years.
- Q. Are there any other witnesses testifying on behalf of the Fuel Retailers?
- 16 A. No
- 17 Q. Are you sponsoring any exhibits with your testimony?
- 18 A. No.

CERTIFICATE OF SERVICE

I hereby certify that a true copy of the foregoing Petition to Intervene has been furnished by electronic mail this 11th day of June 2024 to the following:

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