

Exhibit 2-2
FPL Business Lighting Program
Participation and Gross Impacts
(January - December 2021)

SEGMENT			Participants			Gross Impacts*		
			Number of Unique Premises	Lamps Installed	Lamps per Participant	Peak Demand (kW)		Annual Energy (MWh)
						Summer	Winter	
FPL SYSTEM			70	15,065	215	2,280	1,465	11,342
Business Type	College/University	College/University	.	.	.	.	.	.
	School (K-12)	School (K-12)	8	226	28	32	15	146
	Hospital	Hospital	.	.	.	.	.	.
	Other Health Care	Other Health Care	.	.	.	.	.	.
	Lodging	Apartments/Condos	1	248	248	30	18	152
		Hotel/Motel	.	.	.	.	.	.
	General Commerce	Auto Dealers/Service	5	921	184	141	89	700
		Restaurant	.	.	.	.	.	.
		Services	1	95	95	18	11	87
		Arts, Entertainment, Recreation and Church	1	107	107	27	17	139
		Warehouse	5	253	51	38	28	203
	Grocery Store	Grocery Store	.	.	.	.	.	.
	Retail (Non-Food)	Retail (Non-Food)	28	10,136	362	1,430	896	7,080
	Office	General Office	6	740	123	136	94	667
		Public Administration	2	328	164	36	25	178
	Industrial	Agriculture	.	.	.	.	.	.
		Construction	3	642	214	140	101	678
		Material Production	2	115	58	32	23	154
		Process and Assembly	6	710	118	109	82	603
	TCU	Transportation, Communications and Utility	2	544	272	110	66	556
	Miscellaneous Commercial	Miscellaneous Commercial	.	.	.	.	.	.
Rate Class	GS		8	413	52	55	35	276
	GSD		34	4,459	131	722	483	3,605
	GSLD		28	10,193	364	1,504	947	7,461

* Impacts presented are based on evaluation methods and procedures.

Exhibit 2-3
FPL Business HVAC Program
Chiller Component
Participation and Gross Impacts
(January - December 2021)

Segment			Participants			Gross Impacts*		
			Number of Unique Premises	Tons Installed	Tons per Participant	Peak Demand (kW)		Annual Energy (MWh)
						Summer**	Winter	
FPL SYSTEM			19	10,998	579	727	156	3,263
Business Type	College/University	College/University	4	3,778	945	144	31	640
	School (K-12)	School (K-12)	7	1,683	240	194	42	858
	Hospital	Hospital	1	474	474	89	19	415
	Other Health Care	Other Health Care	1	160	160	10	2	40
	Lodging	Apartments/Condos	1	2,800	2,800	170	36	790
		Hotel/Motel	1	200	200	21	5	99
	General Commerce	Auto Dealers/Service	.	.	.	.	.	.
		Restaurant	.	.	.	.	.	.
		Services	.	.	.	.	.	.
		Arts, Entertainment, Recreation and Church	1	340	340	21	5	83
		Warehouse	.	.	.	.	.	.
	Grocery Store	Grocery Store	.	.	.	.	.	.
	Retail (Non-Food)	Retail (Non-Food)	.	.	.	.	.	.
	Office	General Office	1	800	800	40	9	186
		Public Administration	2	763	382	38	8	151
	Industrial	Agriculture	.	.	.	.	.	.
		Construction	.	.	.	.	.	.
		Material Production	.	.	.	.	.	.
		Process and Assembly	.	.	.	.	.	.
	TCU	Transportation, Communications and Utility	.	.	.	.	.	.
	Miscellaneous Commercial	Miscellaneous Commercial	.	.	.	.	.	.
Rate Class	GS		.	.	.	.	.	.
	GSD		6	1,306	218	152	33	696
	GSLD		13	9,692	746	575	124	2,567

* Impacts presented are based on evaluation methods and procedures.

** The average evaluation-to-DSMS impact ratio for summer demand is 0.908

Exhibit 2-4
FPL Business HVAC Program
DX Component
Participation and Gross Impacts
(January - December 2021)

Segment			Participants			Gross Impacts*		
			Number of Unique Premises	Tons Installed	Tons per Participant	Peak Demand (kW)		Annual Energy (MWh)
						Summer**	Winter	
FPL SYSTEM			174	8,114	47	888	0	3,253
Business Type	College/University	College/University	1	1	1	0	0	1
	School (K-12)	School (K-12)	2	86	43	9	0	39
	Hospital	Hospital	.	.	.	.	.	.
	Other Health Care	Other Health Care	.	.	.	.	.	.
	Lodging	Apartments/Condos	1	94	94	9	0	30
		Hotel/Motel	2	133	67	12	0	59
	General Commerce	Auto Dealers/Service	17	354	21	41	0	144
		Restaurant	14	327	23	19	0	104
		Services	.	.	.	.	.	.
		Arts, Entertainment, Recreation and Church	2	140	70	9	0	30
		Warehouse	6	456	76	41	0	145
	Grocery Store	Grocery Store	48	1,639	34	183	0	655
	Retail (Non-Food)	Retail (Non-Food)	65	4,269	66	519	0	1,899
	Office	General Office	7	308	44	24	0	68
		Public Administration	1	34	34	4	0	11
	Industrial	Agriculture	.	.	.	.	.	.
		Construction	.	.	.	.	.	.
		Material Production	.	.	.	.	.	.
		Process and Assembly	7	268	38	19	0	69
	TCU	Transportation, Communications and Utility	1	5	5	0	0	1
	Miscellaneous Commercial	Miscellaneous Commercial	.	.	.	.	.	.
Rate Class	GS		7	89	13	9	0	40
	GSD		148	4,793	32	525	0	1,961
	GSLD		19	3,232	170	353	0	1,253

* Impacts presented are based on evaluation methods and procedures.

** The average evaluation-to-DSMS impact ratio for summer demand, under the 2020 Standard, is 0.896.

Exhibit 2-5
FPL Business HVAC Program
ERV Component
Participation and Gross Impacts
(January - December 2021)

Segment			Participants			DSMS Impacts		
			Number of Unique Premises	Units Installed	Units per Participant	Peak Demand (kW)		Annual Energy* (MWh)
						Summer	Winter	
FPL SYSTEM			6	34	6	117	345	177
Business Type	College/University	College/University	1	1	1	13	39	20
	School (K-12)	School (K-12)	3	30	10	35	103	53
	Hospital	Hospital	1	2	2	60	178	91
	Other Health Care	Other Health Care	.	.	.	.	.	.
	Lodging	Apartments/Condos	.	.	.	.	.	.
		Hotel/Motel	.	.	.	.	.	.
	General Commerce	Auto Dealers/Service	.	.	.	.	.	.
		Restaurant	.	.	.	.	.	.
		Services	.	.	.	.	.	.
		Arts, Entertainment, Recreation and Church	.	.	.	.	.	.
		Warehouse	.	.	.	.	.	.
	Grocery Store	Grocery Store	.	.	.	.	.	.
	Retail (Non-Food)	Retail (Non-Food)	.	.	.	.	.	.
	Office	General Office	1	1	1	9	26	13
		Public Administration	.	.	.	.	.	.
	Industrial	Agriculture	.	.	.	.	.	.
		Construction	.	.	.	.	.	.
		Material Production	.	.	.	.	.	.
		Process and Assembly	.	.	.	.	.	.
	TCU	Transportation, Communications and Utility	.	.	.	.	.	.
	Miscellaneous Commercial	Miscellaneous Commercial	.	.	.	.	.	.
Rate Class	GS		.	.	.	.	.	.
	GSD		4	31	8	43	129	66
	GSLD		2	3	2	73	217	111

* Demand and energy impacts reflect DSMS demand and "DSM Indicator" ratios:

Summer demand = DSMS Summer demand

Winter demand = 2.96 x Summer demand

Annual kWh = 1,517 x Summer demand

Exhibit 2-6
FPL Business HVAC Program
DCV Component
Participation and Gross Impacts
(January - December 2021)

Segment			Participants			DSMS Impacts		
			Number of Unique Premises	Units Installed	Units per Participant	Peak Demand (kW)		Annual Energy* (MWh)
						Summer	Winter	
FPL SYSTEM			102	310	3	222	1,248	458
Business Type	College/University	College/University	.	.	.	.	.	.
	School (K-12)	School (K-12)	5	22	4	12	69	25
	Hospital	Hospital	1	1	1	3	15	5
	Other Health Care	Other Health Care	.	.	.	.	.	.
	Lodging	Apartments/Condos	1	2	2	25	143	52
		Hotel/Motel	3	3	1	8	47	17
	General Commerce	Auto Dealers/Service	5	10	2	3	19	7
		Restaurant	19	19	1	51	284	104
		Services	.	.	.	.	.	.
		Arts, Entertainment, Recreation and Church	2	3	2	11	62	23
		Warehouse	2	41	21	14	76	28
	Grocery Store	Grocery Store	27	33	1	12	70	26
	Retail (Non-Food)	Retail (Non-Food)	25	120	5	39	221	81
	Office	General Office	7	38	5	28	155	57
		Public Administration	2	10	5	7	38	14
	Industrial	Agriculture	.	.	.	.	.	.
		Construction	.	.	.	.	.	.
		Material Production	.	.	.	.	.	.
		Process and Assembly	3	8	3	9	49	18
	TCU	Transportation, Communications and Utility	.	.	.	.	.	.
	Miscellaneous Commercial	Miscellaneous Commercial	.	.	.	.	.	.
Rate Class	GS		12	13	1	29	162	60
	GSD		79	203	3	134	755	277
	GSLD		11	94	9	59	331	122

* Demand and energy impacts reflect DSMS demand and "DSM Indicator" ratios:

Summer demand = DSMS Summer demand

Winter demand = 5.63 x Summer demand

Annual kWh = 2,034 x Summer demand

Exhibit 2-7
FPL Business HVAC Program
TES Component
Participation and Gross Impacts
(January - December 2021)

Segment			Participants	Gross Impacts*		
			DSMS Records	Peak Demand (kW)		Annual Energy (MWh)
				Summer	Winter	
FPL SYSTEM			10	4,828	1,183	-980
Business Type	College/University	College/University	1	619	152	-200
	School (K-12)	School (K-12)	6	2,568	629	-545
	Hospital	Hospital	.	.	.	.
	Other Health Care	Other Health Care	.	.	.	.
	Lodging	Apartments/Condos	.	.	.	.
		Hotel/Motel	.	.	.	.
	General Commerce	Auto Dealers/Service	.	.	.	.
		Restaurant	.	.	.	.
		Services	.	.	.	.
		Arts, Entertainment, Recreation and Church	1	148	36	-48
		Warehouse	.	.	.	.
	Grocery Store	Grocery Store	.	.	.	.
	Retail (Non-Food)	Retail (Non-Food)	.	.	.	.
	Office	General Office	1	915	224	0
		Public Administration	.	.	.	.
	Industrial	Agriculture	.	.	.	.
		Construction	.	.	.	.
		Material Production	.	.	.	.
		Process and Assembly	.	.	.	.
	TCU	Transportation, Communications and Utility	1	577	141	-187
	Miscellaneous Commercial	Miscellaneous Commercial	.	.	.	.
Rate Class	GS		.	.	.	.
	GSD		3	866	212	-280
	GSLD		7	3,961	971	-700

* Impacts presented are based on evaluation methods and procedures.

Demand and energy impacts reflect evaluation methods for TES systems under 2020 Standard:

Summer demand = 0.938 x feasibility study-based summer demand impact estimates

Winter demand = 0.230 x Evaluation Summer demand

Annual kWh = (-246 x DSMS Summer demand) for ice storage, or 0 for water storage