

# DOCKET NO. 20240154-GU

FILED 11/5/2024 DOCUMENT NO. 09810-2024 FPSC - COMMISSION CLERK

Writer's Direct Dial Number: (850) 521-1706 Writer's E-Mail Address: bkeating@gunster.com

November 5, 2024

**BY E-PORTAL** 

Mr. Adam Teitzman, Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: [New Filing] - Application by Chesapeake Utilities Corporation for Authorization to Issue and Sell Securities and to Enter into Agreements for Interest Rate Swap Products, Equity Products and Other Financial Derivatives in 2025.

Dear Mr. Teitzman:

Attached for filing, please find the Application of Chesapeake Utilities Corporation for Authority to Issue and Sell Securities and to Enter into Agreements for Interest Rate Swap Products, Equity Products and Other Financial Derivatives in 2025.

As always, thank you for your assistance in connection with this filing. If you have any questions whatsoever, please do not hesitate to let me know.

Sincerely,

Beth Keating Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601 Tallahassee, FL 32301 (850) 521-1706

Cc:/Office of Public Counsel (Trierweiler)

## **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

)

)

)

)

)

)

In re: Application by Chesapeake Utilities Corporation for Authorization to Issue and Sell Securities and to Enter into Agreements for Interest Rate Swap Products, Equity Products and Other Financial Derivatives in 2025.

Docket No.

Filed: November 5, 2024

## APPLICATION BY CHESAPEAKE UTILITIES CORPORATION FOR AUTHORIZATION TO ISSUE AND SELL SECURITIES, AND TO ENTER INTO AGREEMENTS FOR INTEREST RATE SWAP PRODUCTS, EQUITY PRODUCTS AND OTHER FINANCIAL DERIVATIVES

Chesapeake Utilities Corporation (Chesapeake, the Company or Applicant) respectfully files this Application with the Florida Public Service Commission ("FPSC"), pursuant to Section 366.04 (1), Florida Statutes, seeking authority to issue in 2025 up to 9,900,000 shares of Chesapeake common stock, or such similar securities; up to 2,000,000 shares of Chesapeake preferred stock or such similar securities; up to \$800,000,000 in secured and/or unsecured long-term debt, a combination thereof, or such similar securities; to enter into agreements for up to \$600,000,000 in Interest Rate Swap Products, Equity Products and other Financial Derivatives; and to issue short-term borrowings in 2025 in an amount not to exceed \$600,000,000. The Company would utilize its revolving credit facility and potential new short-term lines of credit and term notes for this purpose.

The long-term debt securities may include first mortgage bonds, medium-term notes, extendible commercial notes, debentures, convertible or exchangeable debentures, notes, convertible or exchangeable notes or other similar rights exercisable for or convertible into debt securities, or other straight debt or hybrid debt securities, whether subordinated or unsubordinated, secured or unsecured, including renewals and extensions thereof, with maturities ranging from one to one hundred years. Chesapeake Utilities may issue longterm debt securities by extending the maturity of short-term debt securities. Chesapeake Utilities may enter into warrants, options, rights, interest rate swaps, currency swaps or other derivative instruments, or other arrangements. Chesapeake Utilities may also enter into debt purchase contracts, obligating holders to purchase from Chesapeake Utilities, and obligating us to sell, debt securities at a future date or dates.

Other equity securities that may be issued, as alternatives to common stock or preferred stock, include preference stock, convertible preferred or preference stock, or warrants, equity units, tangible equity units, options or rights to acquire such securities, or other similar rights exercisable for or convertible into preferred or preference stock, or purchase contracts obligating holders to purchase such securities, or other equity securities, with such par values, terms and conditions and relative rights and preferences as deemed appropriate by the Company.

- 1. <u>Name and principal business offices of Applicant:</u>
  - a) Chesapeake Utilities Corporation 500 Energy Lane, Suite 400 Dover, Delaware 19901
  - b) Florida Public Utilities Company (a wholly owned subsidiary of Chesapeake Utilities Corporation)
     208 Wildlight Avenue
     Yulee, Florida 32097
  - c) Pivotal Utility Holdings (d.b.a. Florida City Gas) (a wholly owned subsidiary of Chesapeake Utilities Corporation)
     208 Wildlight Avenue
     Yulee, Florida 32097
- 2. <u>Incorporated:</u>

Chesapeake Utilities Corporation – Incorporated under the laws of the state of Delaware in 1947 and qualified to do business in Florida, Georgia, Maryland, and Pennsylvania.

Florida Public Utilities Company – Incorporated under the laws of the state of Florida in 1924 and qualified to do business in Florida.

Pivotal Utility Holdings – Incorporated under the laws of the state of New Jersey in 1969 and qualified to do business in Florida.

3. <u>Person authorized to receive notices and communications in this respect:</u>

Beth Keating, Esquire Gunster, Yoakley & Stewart, P.A. Suite 601 215 South Monroe Street Tallahassee, Florida 32301 (850) 521-1706

Attorneys for Chesapeake Utilities Corporation, Florida Public Utilities Company and Pivotal Utility Holdings

4. <u>Capital Stock and Funded Debt</u>

Chesapeake has authority by provisions contained in the Certificate of Incorporation, as amended, to issue <u>common stock</u> as follows:

- a) Common stock having a par value of \$0.4867 per share.
- b) Amount authorized: 50,000,000 shares.
- c) Amount outstanding as of June 30, 2024: 22,299,447
- d) Amount held in Treasury: 0 shares.
- e) Amount pledged by Applicant: None.
- f) Amount owned by affiliated corporations: None.
- g) Amount held in any fund: None.

Chesapeake has authority by provisions contained in its Certificate of Incorporation, as amended, to issue <u>preferred stock</u> as follows:

- a) Preferred stock having a par value of \$0.01 per share.
- b) Amount authorized: 2,000,000 shares.

- c) Amount outstanding as of June 30, 2024: 0 shares.
- d) Amount held in Treasury: None.
- e) Amount pledged by Applicant: None.
- f) Amount owned by affiliated corporations: None.
- g) Amount held in any fund: None.

The <u>funded</u> indebtedness by class and series are as follows:

| No 40 December 41 and             | Leve Dete          | Original         | Outstanding<br>Balance at<br>June 30, 2024 |
|-----------------------------------|--------------------|------------------|--------------------------------------------|
| Note Description                  | Issue Date         | Principal        |                                            |
| 5.68% Note due June 30, 2026      | June 23, 2011      | \$ 29,000,000    | \$ 5,800,000                               |
| 6.43% Note due May 2, 2028        | May 2, 2019        | 7,000,000        | 2,800,000                                  |
| 3.73% Note due December 16, 2028  | December 16, 2013  | 20,000,000       | 10,000,000                                 |
| 3.88% Note due May 15, 2029       | May 15, 2014       | 50,000,000       | 25,000,000                                 |
| 3.25% Note due April 30, 2032     | April 21, 2017     | 70,000,000       | 56,000,000                                 |
| 3.48% Note due May 31, 2038       | May 21, 2018       | 50,000,000       | 50,000,000                                 |
| 3.58% Note due November 30, 2038  | November 15, 2018  | 50,000,000       | 50,000,000                                 |
| 3.98% Note due August 20, 2039    | August 12, 2019    | 100,000,000      | 100,000,000                                |
| 2.98% Note due December 20, 2034  | December 20, 2019  | 70,000,000       | 70,000,000                                 |
| 3.00% Note due July 15, 2035      | July 15, 2020      | 50,000,000       | 50,000,000                                 |
| 2.96% Note due August 15, 2035    | August 14, 2020    | 40,000,000       | 40,000,000                                 |
| 2.49% Note due January 25, 2037   | December 20, 2021  | 50,000,000       | 50,000,000                                 |
| 2.46% Note due September 29, 2031 | September 29, 2021 | 9,590,434        | 7,183,626                                  |
| 2.95% Note due March 15, 2042     | March 15, 2022     | 50,000,000       | 50,000,000                                 |
| 5.43% Note due March 14, 2038     | March 14, 2023     | 80,000,000       | 80,000,000                                 |
| 6.39% Note due December 28, 2026  | December 28, 2023  | 100,000,000      | 100,000,000                                |
| 6.44% Note due December 28, 2027  | December 28, 2023  | 100,000,000      | 100,000,000                                |
| 6.45% Note due December 28, 2028  | December 28, 2023  | 100,000,000      | 100,000,000                                |
| 6.62% Note due December 28, 2030  | December 28, 2023  | 100,000,000      | 100,000,000                                |
| 6.71% Note due December 28, 2033  | December 28, 2023  | 100,000,000      | 100,000,000                                |
| 6.73% Note due December 28, 2038  | December 28, 2023  | 50,000,000       | 50,000,000                                 |
|                                   |                    | \$ 1,275,590,434 | \$ 1,196,783,626                           |

Chesapeake currently maintains a multi-tranche short-term borrowing facility with total capacity of \$450,000,000. The two tranches of the facility consist of a \$250,000,000 364-day short-term debt tranche and a \$200,000,000 five-year tranche, both of which have three (3) one-year extension options. The 364-day tranche and five-year tranche have accordion provisions of \$50,000,000 and \$100,000,000, respectively, which gives the Company the ability to increase the size of the facility by \$150,000,000. The 364-day tranche of the credit facility expires in August 2025 and the five-year tranche expires in August 2029. Chesapeake may from time to time add additional lines of credit or term loans to meet short-term financing needs. Chesapeake currently maintains a total short-term borrowing capacity of \$450,000,000, which is adjustable subject to the approval of the Board of Directors. As of June 30, 2024, the total short-term borrowing outstanding under the short-term credit facility was \$207,090,698.

## 5. <u>Authorizations Requested</u>

Chesapeake requests authorization from the FPSC to issue up to 900,000 new shares of its common stock during 2025 for the purpose of administering Chesapeake's Retirement Savings Plan, Stock and Incentive Compensation Plan, and Dividend Reinvestment and Direct Stock Purchase Plan. The share breakdown for each specific purpose is as follows:

5

| Number<br>of Shares | Purpose                                                                                        |
|---------------------|------------------------------------------------------------------------------------------------|
| 200,000             | Issuance pursuant to the Company's Retirement Savings Plan.                                    |
| 200,000             | Issuance under the terms of the Company's Stock and Incentive Compensation Plan.               |
| 500,000             | Issuance pursuant to the Company's<br>Dividend Reinvestment and Direct Stock Purchase<br>Plan. |

In addition, Chesapeake is requesting FPSC authorization to issue up to 3,000,000 shares of Chesapeake stock or an equity-linked instrument/security equivalent in value in 2025 to permanently finance Chesapeake's ongoing capital expenditure program Such shares could be issued as part of a secondary offering (offerings), private placement, and/or under the waiver component of the Dividend Reinvestment and Direct Stock Purchase Plan, or any combination thereof. The capital expenditure program is subject to continuous review and modification and is funded from short-term borrowings and cash provided by operating activities. Chesapeake seeks further FPSC authorization to issue during 2025 up to an additional 6,000,000 shares of common stock or similar securities. This additional stock would be used to finance Chesapeake's ongoing acquisition program. The Company may from time to time, permanently finance its short-term borrowings through the issuance of common stock or an equity-linked instrument, as opposed to long-term debt. If the

Company were to undertake a stock split or reverse split, such amounts would be adjusted accordingly.

Chesapeake requests FPSC authorization to issue up to \$800,000,000 in new secured and/or unsecured long-term debt or similar securities during 2025 for general corporate purposes including, but not limited to, working capital, retirement of short-term debt, retirement of long-term debt, capital investments and acquisitions.

Chesapeake seeks FPSC authorization to issue short-term obligations up to \$600,000,000 during 2025 to fund its operations, capital expenditures on a short-term basis and/or in support of the execution of its growth strategy. Chesapeake is also requesting authority to issue up to 2,000,000 shares of Chesapeake preferred stock or similar securities in 2025, for possible acquisitions, financing transactions, and other general corporate purposes.

Chesapeake further seeks FPSC approval to enter into financial agreements with institutions in 2025 to negotiate and execute financial derivatives enabling the Company to lock in its future financing costs and minimize its risk. The Company identifies below some of the financial derivatives that the Company may evaluate in 2025, although the listing is not intended to be all-inclusive. Rather, the Company seeks approval to evaluate and employ those financial derivatives that would mitigate its financial risk associated with a particular financing transaction(s).

Chesapeake is proposing to have the flexibility and authority to enter into the following (a) Treasury rate locks, credit spread locks, interest rate swaps,

7

collars, caps and/or floors (the "Interest Rate Swap Products"); (b) equity collars, floors, prepaid forward contracts, covered calls, forward sales and purchases and/or equity-linked instruments (the "Equity Products"); or (c) any other Financial Derivatives that meet the objectives described above on such terms as Chesapeake considers to be appropriate, provided that the notional amount(s) for said Interest Rate Swap Products, Equity Products, and/or other Financial Derivatives do not, in the aggregate, exceed the sum of \$600,000,000.

## 6. <u>Purposes for which Securities are to be issued:</u>

a) Chesapeake's Retirement Savings Plan ("RSP"), which is a 401(k) plan, was implemented on February 1, 1977. As of June 30, 2024, the RSP had 1,581 active participants, a total market valuation of approximately \$206,567,013 (including 353,465 shares of the Company's common stock with a value of \$37,538,077). Chesapeake's RSP is considered a "safe harbor" plan. Since January 1, 2011, the Company has matched 100% of the participants' contributions up to six percent of the eligible compensation in cash and made supplemental contributions generally in Chesapeake stock.

To continue to balance the composition of debt and equity, Chesapeake wants to maintain flexibility in how the supplemental RSP contributions are funded, i.e., with new shares of its stock, buying shares on the open market, and/or a combination of both funding methods.

The Delaware Public Service Commission has issued the following Order, approving a total of 1,650,000 shares. Please note that this Order is "open

ended" in the sense that there is no time limit by which the approved securities need to be issued.

| DE Order Issue Date | Order No. | Shares Approved |
|---------------------|-----------|-----------------|
| 10/14/2014          | 8654      | 1,650,000       |

Pursuant to these Orders, Chesapeake has issued 851,414 new shares of common stock for the RSP as of June 30, 2024. Thus, there remains to be issued 798,586 shares as authorized by the Delaware Public Service Commission. The FPSC approved the issuance and sale of up to 200,000 shares of common stock for the Plan during 2024 by Order No. PSC-2023-0374-FOF-GU issued on December 18, 2023. Chesapeake now seeks FPSC authorization to issue up to 200,000 of new shares of Chesapeake common stock for the purpose of administering Chesapeake's RSP during 2025.

(b) On May 3, 2023, after receiving shareholder approval, the Board adopted the 2023 Stock and Incentive Compensation Plan ("SICP") for issuing equity compensation to its directors, to its officers and to its employees. The FPSC approved the issuance of up to 200,000 shares of common stock for the SICP during 2024 by Order No. PSC-2023-0374-FOF-GU issued on December 18, 2023. Chesapeake is requesting FPSC authorization to issue up to 200,000 new shares of Chesapeake common stock for purposes of administering the SICP during 2025. The SICP will allow the Company to continue to provide a competitive compensation program that seeks to attract and retain exceptional executive officers, directors and employees of the Company and motivate those individuals responsible for the growth and success of the Company.

The SICP also enhances stockholder value by linking a portion of compensation of executive officers, directors and employees of the Company to the increase in the price per share of its common stock and the achievement of other performance objectives and encourage ownership in the Company by key personnel whose long-term employment is considered essential to the Company's continued success and progress.

The Delaware Public Service Commission has issued the following Orders, approving a total of 962,676 shares. Please note that these Orders are "open ended" in the sense that there is no time limit by which the approved securities need to be issued.

| DE Order Issue<br>Date | Order<br>No. | Shares<br>Approved |
|------------------------|--------------|--------------------|
| 10/22/2013             | 8470         | 661,862            |
| 10/25/2023             | 10319        | 300,814            |

Pursuant to the Orders above, Chesapeake has issued 431,212 new shares of common stock for the SICP as of June 30, 2024. Thus, there remains to be issued 531,464 shares as authorized by the Delaware Public Service Commission. Chesapeake now seeks FPSC authorization to issue up to 200,000 new shares of Chesapeake common stock for the purpose of administering Chesapeake's SICP during 2025. (c) Chesapeake's Dividend Reinvestment and Direct Stock Purchase Plan ("DRP") was implemented on April 27, 1989. The DRP Administrator currently has the flexibility of purchasing shares of Chesapeake common stock on the open market, using Treasury stock or issuing new common stock, as directed by the Company. The gradual issuance of new common stock enables Chesapeake to balance the composition of its capital between common stock and long-term debt. On August 24, 2023, Chesapeake filed a Registration Statement on Form S-3 with the Securities and Exchange Commission relating to the registration of 1,125,000 shares of the Company's common stock under the Dividend Reinvestment and Direct Stock Purchase Plan that replaced the prior Registration Statement. As of June 30, 2024, the DRP had 1,369 stockholder participants.

The Delaware Public Service Commission has issued the following Orders, approving a total of 2,717,088 shares. Please note that these Orders are "open ended" in the sense that there is no time limit by which the approved securities need to be issued.

| DE Order Issue Date | Order No. | Shares Approved |
|---------------------|-----------|-----------------|
| 10/14/2014          | 8654      | 1,875,000       |
| 10/25/2023          | 10319     | 842,088         |

Pursuant to the Orders above, Chesapeake has issued 1,619,662 new shares of common stock as of June 30, 2024. Thus, there remains to be issued 1,097,426 shares as authorized by the Delaware Public Service Commission. Chesapeake now seeks FPSC approval to issue up to 500,000 new shares of Chesapeake common stock for the purpose of administering Chesapeake's amended Dividend Reinvestment and Direct Stock Purchase Plan during 2025.

(d) Chesapeake now seeks FPSC approval to issue up to 3,000,000 shares of Chesapeake stock, or an equity-linked instrument equivalent in value in 2025 to permanently finance Chesapeake's ongoing capital expenditure program. Such shares could be issued as part of a secondary offering (offerings), private placement, and/or under the waiver component of the Dividend Reinvestment and Direct Stock Purchase Plan, or any combination thereof. Financing for the Company's capital expenditure program is subject to continuous review and modification and is funded from short-term borrowings and cash provided by operating activities. The Company, in an effort to manage its capital structure, may, from time to time permanently finance through the issuance of common stock or an equity-linked instrument, as opposed to long-term debt. The FPSC approved the issuance of 3,000,000 shares of common stock for Chesapeake during 2024 by Order No. PSC-2023-0374-FOF-GU issued on December 18, 2023.

(e) Chesapeake seeks FPSC authorization to issue during 2025 up to \$400,000,000 in secured and/or unsecured long-term debt or similar securities with an estimated rate of interest of up to 300 basis points above U.S. Treasury rates (or extrapolated U.S. Treasury rates) with equivalent average life. The FPSC approved the issuance and sale of \$350,000,000 in secured and/or

12

unsecured long-term debt or similar securities during 2024 by Order No. PSC-2023-0374-FOF-GU issued on December 18, 2023. The remaining proceeds from this debt issuance would be used for general corporate purposes including, but not limited to, working capital, retirement of short-term debt, retirement of long-term debt and capital investments. Each issue will be for some lawful object within the corporate purposes of the applicant and compatible with the public interest and is reasonably necessary or appropriate for such purpose.

(f) Chesapeake seeks further FPSC authorization to issue during 2025 up to an additional 6,000,000 shares of common stock or an equity-linked instrument equivalent and an additional \$400,000,000 in secured and/or unsecured long-term debt or similar securities with an estimated rate of interest of up to 300 basis points above U.S. Treasury rates (or extrapolated U.S. Treasury rates) with equivalent average life. This additional stock and debt would be used to finance Chesapeake's ongoing acquisition program. Chesapeake expects to continue to search for growth opportunities through acquisitions, which fit its long-range plan to achieve the proper mix of business activities. Financing of acquisitions will depend upon the nature and extent of potential acquisitions as well as current market and economic conditions.

(g) Chesapeake seeks FPSC authorization to issue up to 2,000,000 shares of Chesapeake preferred stock or similar securities during 2025 for possible acquisitions, certain financing transactions, and other general corporate

13

purposes. As of June 30, 2024, zero (0) shares of Chesapeake preferred stock have been issued.

(h) Chesapeake is requesting authority during 2025 to enter into an agreement for financial derivatives including, but not limited to Interest Rate Swap Products, Equity Products, and/or other Financial Derivatives on such terms as Chesapeake considers appropriate provided that the notional amount(s) for said Interest Rate Swap Products, Equity Products, and/or other Financial Derivatives do not, in the aggregate, exceed the sum of \$600,000,000.

## 7. Purposes for which Securities are to be issued:

The common stock or an equity-linked instrument equivalent, preferred stock and long-term debt authorized for issuance will be used for the purpose of administering Chesapeake's Retirement Savings Plan, Stock and Incentive Compensation Plan, Dividend Reinvestment and Direct Stock Purchase Plan, financing of the Company's acquisition program and for other corporate purposes including, but not limited to the following: working capital; retirement of short-term debt; retirement of long-term debt; and capital investments. The Interest Rate Swap Products, Equity Products and other Financial Derivatives will provide Chesapeake with an additional opportunity to achieve lower cost funding of existing and prospective debt and equity placements, as well as enhanced flexibility to manage the Company's exposure to risk as market conditions permit.

To be clear, Chesapeake allocates funds to Florida Public Utilities Company (FPUC) and Pivotal Utility Holdings (d.b.a. Florida City Gas) on an as-needed basis. Chesapeake acknowledges that in no event will such allocations to the Florida regulated electric and gas distribution utilities exceed 75 percent of the proposed equity securities (common stock, and preferred stock), long-term debt, short-term debt, interest rate swap products, equity products, and financial derivatives issued by Chesapeake.

8. <u>Counsel:</u>

The legality of the common stock, preferred stock and debt issuances will be passed upon by James D. Nutter, Esquire, Parkowski, Guerke and Swayze, P.A., 116 West Water Street, Dover, Delaware 19903 who will rely on Beth Keating, Esquire, Gunster, Yoakley & Stewart, Suite 601, 215 South Monroe Street, Tallahassee, Florida 32301, as to matters of Florida law.

## 9. <u>Other Regulatory Agencies:</u>

Under 26 Del. C Section 215 of the Delaware statutes, Chesapeake is regulated by the Delaware Public Service Commission and, therefore, must file a Prefiling Notice, a Notice, and an Application to obtain approval of the Delaware Commission before issuing new securities which mature more than one (1) year from the date of issuance. In addition, a Notice must be filed if Chesapeake expects to incur short-term indebtedness, which exceeds ten percent of the

15

Company's total capitalization. All necessary applications or registration statements have been or will be made as required and will be made a part of the final consummation report to the FPSC as required by Rule 25-8.009, Florida Administrative Code.

The address of the Delaware Commission is as follows:

Delaware Public Service Commission 861 Silver Lake Boulevard Cannon Building Dover, Delaware 19904 Attention: Robert Howatt

## 10. <u>Control or ownership:</u>

Applicant is not owned by any other company nor is Applicant a member of any holding company system.

## 11. <u>Exhibits:</u>

Filed herewith:

| Exhibit A: Exhibit A consists of the following attachments: |
|-------------------------------------------------------------|
|-------------------------------------------------------------|

- A (1) Chesapeake Utilities Corporation Annual Report on Form 10-K (A) for the year ended December 31, 2023.
- A (2) Chesapeake Utilities Corporation Quarterly Report on Form 10-Q for the quarter ended June 30, 2024.
- Exhibit B: Construction Budget for Florida regulated operations

## 12. <u>Constitutionality of Statute:</u>

Chesapeake has taken the position that the statutory requirement of FPSC approval of the issuance and sale of securities by a public utility, under Section 366.04 (1), Florida Statutes, as applied to Chesapeake, a Delaware corporation

engaged in interstate commerce, is unconstitutional, in that it creates an unreasonable burden on interstate commerce. Support for this position is set out in Chesapeake's Petition for declaratory statement disclaiming jurisdiction, as filed in FPSC Docket No. 930705-GU. By FPSC Order No. PSC-93-1548-FOF-GU, issued on October 21, 1993, the FPSC denied the Petition for declaratory statement, while approving the alternative Application for approval of the issuance of up to 100,000 new shares of common stock for the purpose of administering a Retirement Savings Plan. The FPSC found that "the facial constitutionality of a statute cannot be decided in an administrative proceeding," and that since the stock issuance was approved, "the question of constitutionality appears to be academic at this time."

Chesapeake continues to maintain that the assertion of jurisdiction by the FPSC over its securities unconstitutionally burdens interstate commerce, particularly where the Public Service Commission of the State of Delaware has approved their issuance and sale, and/or where the securities do not create a lien or encumbrance on assets of Chesapeake's public utility operations in the State of Florida.

Florida law provides for severe penalties for any willful violation of a statute administered by the FPSC or any of its rules or orders, Secs. 350.127 (1) and 366.095, Florida Statutes. Accordingly, Chesapeake believes it must submit to FPSC jurisdiction over its securities if it is to avoid assessment of such penalties and to otherwise remain in good standing before the FPSC. It

17

therefore files the instant Application, under protest, and without waiver of its position regarding the unconstitutionality of the statute.

## **PRAYER FOR RELIEF**

Based on the foregoing, Chesapeake Utilities Corporation requests that the FPSC issue an Order authorizing it in 2025 to issue up to 9,900,000 shares of common stock or an equity-linked instrument equivalent, up to 2,000,000 shares of preferred stock or similar securities, and up to \$800,000,000 of secured and/or unsecured long-term debt or similar securities, to issue short-term borrowings in 2025 in an amount not to exceed \$600,000,000, and authorizing it to enter into agreements up to \$600,000,000 in Interest Rate Swap Products, Equity Products and other Financial Derivatives.

Respectfully submitted,

Date: November 5, 2024

Alth Kulty

Beth Keating, Esquire Gunster, Yoakley & Stewart, P.A. Suite 601 215 South Monroe Street Tallahassee, Florida 32301 (850) 521-1706

Attorneys for Chesapeake Utilities Corporation STATE OF DELAWARE \*
\*
COUNTY OF KENT \*

BE IT REMEMBERED that on this the day of Notenber 4, 202, personally appeared before me, a Notary Public for the State of Delaware, Beth W. Cooper, who being by me duly sworn, did depose and say that she is Executive Vice President Chief Financial Officer and Treasurer of Chesapeake Utilities Corporation, a Delaware corporation, and that insofar as the Application of Chesapeake Utilities Corporation states facts, and insofar as those facts are within her personal knowledge, they are true; and insofar as those facts that are not within her personal knowledge, she believes them to be true, that the exhibits accompanying this Application and attached hereto are true and correct copies of the originals of the aforesaid exhibits, and that she has executed this Application on behalf of the Company and pursuant to the authorization of its Board of Directors.

SS

Keth W. Casper

Beth W. Cooper Executive Vice President Chief Financial Officer, Treasurer and Assistant Corporate Secretary

SWORN TO AND SUBSCRIBED before me the day and year first above writte Notary Public My Commission Expires: Pru

# **EXHIBITS**

| A (1) | Chesapeake Utilities Corporation Annual Report on Form 10-K for the year ended December 31, 2023.       |
|-------|---------------------------------------------------------------------------------------------------------|
| A (2) | Chesapeake Utilities Corporation Quarterly Report on Form 10-<br>Q for the quarter ended June 30, 2024. |
| B:    | Construction Budget for Florida regulated operations                                                    |

.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-K**

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Fiscal Year Ended: December 31, 2023

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**Commission File Number: 001-11590** 

# CHESAPEAKE UTILITIES CORPORATION

(Exact name of registrant as specified in its charter)

State of Delaware (State or other jurisdiction of incorporation or organization) 51-0064146 (I.R.S. Employer Identification No.)

500 Energy Lane, Dover, Delaware 19901 (Address of principal executive offices, including zip code)

302-734-6799

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common Stock-par value per share \$0.4867

Trading Symbol CPK <u>Name of each exchange on which registered</u> New York Stock Exchange, Inc.

C

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗵 No 🗌

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗌 No 🗵

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🛛 No 🗆

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | Accelerated filer         |  |
|-------------------------|---------------------------|--|
| Non-accelerated filer   | Smaller reporting company |  |
|                         | Emerging growth company   |  |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes 🗆 No 🗵

The aggregate market value of the common shares held by non-affiliates of Chesapeake Utilities Corporation as of June 30, 2023, the last business day of its most recently completed second fiscal quarter, based on the last sale price on that date, as reported by the New York Stock Exchange, was approximately \$2.1 billion.

The number of shares of Chesapeake Utilities Corporation's common stock outstanding as of February 16, 2024 was 22,238,384

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Chesapeake Utilities Corporation Proxy Statement for the 2024 Annual Meeting of Shareholders are incorporated by reference in Part II and Part III hereof.

## CHESAPEAKE UTILITIES CORPORATION

## **Form 10-К**

## YEAR ENDED DECEMBER 31, 2023

## TABLE OF CONTENTS

|                                                                                                                          | Page |
|--------------------------------------------------------------------------------------------------------------------------|------|
| Part I                                                                                                                   | 1    |
| Item 1. Business                                                                                                         | 3    |
| Item 1A. Risk Factors                                                                                                    | 16   |
| Item 1B. Unresolved Staff Comments                                                                                       | 24   |
| Item 1C. Cybersecurity                                                                                                   | 24   |
| Item 2. Properties                                                                                                       | 26   |
| Item 3. Legal Proceedings                                                                                                | 27   |
| Item 4. Mine Safety Disclosures                                                                                          | 27   |
| Part II                                                                                                                  | 27   |
| Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities | 27   |
| Item 6. Reserved                                                                                                         | 30   |
| Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations                            | 30   |
| Item 7A. Quantitative and Qualitative Disclosures About Market Risk                                                      | 53   |
| Item 8. Financial Statements and Supplementary Data                                                                      | 55   |
| Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure                             | 104  |
| Item 9A. Controls and Procedures                                                                                         | 104  |
| Item 9B. Other Information                                                                                               | 105  |
| Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspection                                              | 105  |
| Part III                                                                                                                 | 105  |
| Item 10. Directors, Executive Officers of the Registrant and Corporate Governance                                        | 105  |
| Item 11. Executive Compensation                                                                                          | 105  |
| Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters                  | 105  |
| Item 13. Certain Relationships and Related Transactions, and Director Independence                                       | 105  |
| Item 14. Principal Accounting Fees and Services                                                                          | 105  |
| Part IV                                                                                                                  | 106  |
| Item 15. Exhibits, Financial Statement Schedules                                                                         | 106  |
| Item 16. Form 10-K Summary                                                                                               | 111  |
| Signatures                                                                                                               | 111  |
|                                                                                                                          |      |

#### **GLOSSARY OF DEFINITIONS**

ASC: Accounting Standards Codification issued by the FASB

Adjusted Gross Margin: a non-GAAP measure calculated by deducting the purchased cost of natural gas, propane and electricity and the cost of labor spent on direct revenue-producing activities from operating revenues. The costs included in Adjusted Gross Margin exclude depreciation and amortization and certain costs presented in operations and maintenance expenses in accordance with regulatory requirements

Aspire Energy: Aspire Energy of Ohio, LLC, a wholly-owned subsidiary of Chesapeake Utilities

Aspire Energy Express: Aspire Energy Express, LLC, a wholly-owned subsidiary of Chesapeake Utilities

ASU: Accounting Standards Update issued by the FASB

ATM: At-the-market

CDC: U.S. Centers for Disease Control and Prevention

**CDD:** Cooling Degree-Day

CFG: Central Florida Gas Company, a division of Chesapeake Utilities

Chesapeake or Chesapeake Utilities: Chesapeake Utilities Corporation, its divisions and subsidiaries, as appropriate in the context of the disclosure

CHP: Combined Heat and Power Plant

Company: Chesapeake Utilities Corporation, its divisions and subsidiaries, as appropriate in the context of the disclosure

CNG: Compressed natural gas

**Degree-day:** Measure of the variation in the weather based on the extent to which the average daily temperature (from 10:00 am to 10:00 am) falls above (CDD) or below (HDD) 65 degrees Fahrenheit

Delmarva Peninsula: A peninsula on the east coast of the U.S. occupied by Delaware and portions of Maryland and Virginia

Diversified Energy: an entity from whom we acquired certain propane operating assets in North Carolina, South Carolina, Virginia, and Pennsylvania

DRIP: Dividend Reinvestment and Direct Stock Purchase Plan

Dt(s): Dekatherm(s), which is a natural gas unit of measurement that includes a standard measure for heating value

Dts/d: Dekatherms per day

Eastern Shore: Eastern Shore Natural Gas Company, a wholly-owned subsidiary of Chesapeake Utilities

Eight Flags: Eight Flags Energy, LLC, a wholly-owned subsidiary of Chesapeake Utilities

Elkton Gas: Elkton Gas Company, a wholly-owned subsidiary of Chesapeake Utilities

ESG: Environmental, Social and Governance

FASB: Financial Accounting Standards Board

FCG or Florida City Gas: Pivotal Utility Holdings, Inc., doing business as Florida City Gas, a wholly-owned subsidiary of Chesapeake Utilities that was acquired from Florida Power & Light Company on November 30, 2023

FERC: Federal Energy Regulatory Commission

FGT: Florida Gas Transmission Company

Florida Natural Gas: Refers to the Company's legacy Florida natural gas distribution operations (excluding FCG) that were consolidated under FPU, for both rate-making and operations purposes

Florida OPC: The Office of Public Counsel, an agency established by the Florida legislature who advocates on behalf of Florida's utility consumers prior to actions or rule changes

FPU: Florida Public Utilities Company, a wholly-owned subsidiary of Chesapeake Utilities

GAAP: Generally Accepted Accounting Principles

GRIP: Gas Reliability Infrastructure Program

Gross Margin: a term under U.S. GAAP which is the excess of sales over costs of goods sold

GUARD: Gas Utility Access and Replacement Directive, a program to enhance the safety, reliability and accessibility of portions of the Company's natural gas distribution system in Florida

Guernsey Power Station: Guernsey Power Station, LLC, a power generation facility in Guernsey County Ohio

Gulfstream: Gulfstream Natural Gas System, LLC, an unaffiliated pipeline network that supplies natural gas to FPU

HDD: Heating Degree-Day

LNG: Liquefied Natural Gas

Marlin Gas Services: Marlin Gas Services, LLC, a wholly-owned subsidiary of Chesapeake Utilities

MetLife: MetLife Investment Advisors, an institutional debt investment management firm, with which we have previously issued Senior Notes and which is a party to the current MetLife Shelf Agreement, as amended

MGP: Manufactured gas plant, which is a site where coal was previously used to manufacture gaseous fuel for industrial, commercial and residential use

MW: Megawatt, which is a unit of measurement for electric power or capacity

**NOL:** Net operating loss(es)

Peninsula Pipeline: Peninsula Pipeline Company, Inc., a wholly-owned subsidiary of Chesapeake Utilities

Peoples Gas: Peoples Gas System, an Emera Incorporated subsidiary

PHMSA: United States Department of Transportation Pipeline and Hazardous Materials Safety Administration

Prudential: Prudential Investment Management Inc., an institutional investment management firm, with which we have previously issued Senior Notes and which is a party to the current Prudential Shelf Agreement, as amended

PSC: Public Service Commission, which is the state agency that regulates utility rates and/or services in certain of our jurisdictions

Revolver: Our \$375.0 million unsecured revolving credit facility with certain lenders

RNG: Renewable natural gas

Sandpiper Energy: Sandpiper Energy, Inc., a wholly-owned subsidiary of Chesapeake Utilities

SAFE: Safety, Access, and Facility Enhancement, a program to enhance the safety, reliability and accessibility of portions of the FCG's natural gas distribution system

SEC: Securities and Exchange Commission

Senior Notes: Our unsecured long-term debt issued primarily to insurance companies on various dates

Sharp: Sharp Energy, Inc., a wholly-owned subsidiary of Chesapeake Utilities

Shelf Agreement: An agreement entered into by Chesapeake Utilities and a counterparty pursuant to which Chesapeake Utilities may request that the counterparty purchase our unsecured senior debt with a fixed interest rate and a maturity date not to exceed 20 years from the date of issuance

Shelf Notes: Unsecured senior promissory notes issuable under the Shelf Agreement executed with various counterparties

SICP: Stock and Incentive Compensation Plan, which as used herein covers stock-based compensation awards issued under the current 2023 plan and the previous 2013 plan

SOFR: Secured Overnight Financing Rate, a secured interbank overnight interest rate established as an alternative to LIBOR

TCJA: Tax Cuts and Jobs Act enacted on December 22, 2017

TETLP: Texas Eastern Transmission, LP, an interstate pipeline interconnected with Eastern Shore's pipeline

Transco: Transcontinental Gas Pipe Line Company, LLC

U.S.: The United States of America

## PART I

References in this document to "Chesapeake," "Chesapeake Utilities," the "Company," "we," "us" and "our" mean Chesapeake Utilities Corporation, its divisions and/or its subsidiaries, as appropriate in the context of the disclosure.

#### Safe Harbor for Forward-Looking Statements

We make statements in this Annual Report on Form 10-K (this "Annual Report") that do not directly or exclusively relate to historical facts. Such statements are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. One can typically identify forward-looking statements by the use of forward-looking words, such as "project," "believe," "expect," "anticipate," "intend," "plan," "estimate," "continue," "potential," "forecast" or other similar words, or future or conditional verbs such as "may," "will," "should," "would" or "could." These statements represent our intentions, plans, expectations, assumptions and beliefs about future financial performance, business strategy, projected plans and objectives of the Company. Forward-looking statements speak only as of the date they are made or as of the date indicated and we do not undertake any obligation to update forward-looking statements as a result of new information, future events or otherwise. These statements are subject to many risks and uncertainties. In addition to the risk factors described under *Item 1A, Risk Factors*, the following important factors, among others, could cause actual future results to differ materially from those expressed in the forward-looking statements:

- state and federal legislative and regulatory initiatives that affect cost and investment recovery, have an impact on rate structures, and affect the speed
  and the degree to which competition enters the electric and natural gas industries;
- the outcomes of regulatory, environmental and legal matters, including whether pending matters are resolved within current estimates and whether the related costs are adequately covered by insurance or recoverable in rates;
- the impact of climate change, including the impact of greenhouse gas emissions or other legislation or regulations intended to address climate change;
- the impact of significant changes to current tax regulations and rates;
- the timing of certification authorizations associated with new capital projects and the ability to construct facilities at or below estimated costs, and within estimated timeframes;
- changes in environmental and other laws and regulations to which we are subject and environmental conditions of property that we now, or may in the future, own or operate;
- possible increased federal, state and local regulation of the safety of our operations;
- the availability and reliability of adequate technology, including our ability to adapt to technological advances, effectively implement new technologies and manage the related costs;
- the inherent hazards and risks involved in transporting and distributing natural gas, electricity and propane;
- the economy in our service territories or markets, the nation, and worldwide, including the impact of economic conditions (which we do not control) on demand for natural gas, electricity, propane or other fuels;
- risks related to cyber-attacks or cyber-terrorism that could disrupt our business operations or result in failure of information technology systems or result in the loss or exposure of confidential or sensitive customer, employee or Company information;
- issues relating to the responsible use of our technologies, including artificial intelligence;
- adverse weather conditions, including the effects of hurricanes, ice storms and other damaging weather events;
- customers' preferred energy sources;
- · industrial, commercial and residential growth or contraction in our markets or service territories;
- the effect of competition on our businesses from other energy suppliers and alternative forms of energy;
- the timing and extent of changes in commodity prices and interest rates;
- the effect of spot, forward and future market prices on our various energy businesses;
- the extent of our success in connecting natural gas and electric supplies to our transmission systems, establishing and maintaining key supply sources, and expanding natural gas and electric markets;
- the creditworthiness of counterparties with which we are engaged in transactions;
- the capital-intensive nature of our regulated energy businesses;
- our ability to access the credit and capital markets to execute our business strategy, including our ability to obtain financing on favorable terms, which can be affected by various factors, including credit ratings and general economic conditions;
- the ability to successfully execute, manage and integrate a merger, acquisition or divestiture of assets or businesses and the related regulatory or other conditions associated with the merger, acquisition or divestiture;
- the impact on our costs and funding obligations, under our pension and other post-retirement benefit plans, of potential downturns in the financial markets, lower discount rates, and costs associated with health care legislation and regulation;
- the ability to continue to hire, train and retain appropriately qualified personnel;

- the availability of, and competition for, qualified personnel supporting our natural gas, electricity and propane businesses;
- · the effect of accounting pronouncements issued periodically by accounting standard-setting bodies; and
- the impacts associated with a pandemic, including the duration and scope of the pandemic, the corresponding impact on our supply chains, our personnel, our contract counterparties, general economic conditions and growth, the financial markets and any costs to comply with governmental mandates.

#### **ITEM 1. Business.**

#### **Corporate Overview and Strategy**

Chesapeake Utilities Corporation is a Delaware corporation formed in 1947 with operations primarily in the Mid-Atlantic region, North Carolina, South Carolina, Florida and Ohio. We are an energy delivery company engaged in the distribution of natural gas, electricity and propane, the transmission of natural gas, the generation of electricity and steam, and in providing related services to our customers. Our strategy is focused on growing earnings from a stable regulated energy delivery foundation and investing in related businesses and services that provide opportunities for returns greater than traditional utility returns. We seek to identify and develop opportunities across the energy value chain, with emphasis on midstream and downstream investments that are accretive to earnings per share, consistent with our long-term growth strategy and create opportunities to continue our record of higher-than-authorized regulated returns. The Company's growth strategy includes the continued investment and expansion of the Company's regulated operations that provide a stable base of earnings, as well as investments in other related non-regulated businesses and services including sustainable investments, such as renewable natural gas. By investing in these related businesses and services, the Company creates opportunities to sustain its track record of higher returns, as compared to a traditional utility.

Currently, the Company's growth strategy is focused on the following platforms, including:

- Optimizing the earnings growth in our existing businesses, which includes organic growth, strategic and complimentary acquisitions, territory
  expansions, and new products and services as well as increased opportunities to transform the Company with a focus on people, process,
  technology and organizational structure.
- Identification and pursuit of additional pipeline expansions, including new interstate and intrastate transmission projects.
- Growth of Marlin Gas Services' CNG transport business and expansion into LNG and RNG transport services as well as methane capture.
- Identifying and undertaking additional strategic propane acquisitions that provide a larger foundation in current markets and expand our brand and presence into new strategic growth markets.
- Pursuit of growth opportunities that enable us to utilize our integrated set of energy delivery businesses to participate in sustainable energy investments.

#### **Operating Segments**

We conduct operations within two reportable segments: Regulated Energy and Unregulated Energy. The remainder of our operations is presented as "Other businesses and eliminations." These segments are described below in detail.

#### **Regulated Energy**

#### <u>Overview</u>

Our regulated energy businesses are comprised of natural gas and electric distribution, as well as natural gas transmission services.

On November 30, 2023, we completed the acquisition of FCG for \$923.4 million in cash, including working capital adjustments as defined in the agreement, pursuant to the previously disclosed stock purchase agreement with Florida Power & Light Company. Upon completion of the acquisition, FCG became a wholly-owned subsidiary of the Company and is included within our Regulated Energy segment. FCG serves approximately 120,000 residential and commercial natural gas customers across eight counties in Florida, including Miami-Dade, Broward, Brevard, Palm Beach, Hendry, Martin, St. Lucie and Indian River. Its natural gas system includes approximately 3,800 miles of distribution main and 80 miles of transmission pipe. Results for FCG are included within our consolidated results from the acquisition date.

The following table presents net income for the year ended December 31, 2023 and total assets as of December 31, 2023, by operation and area served:

| Operations (in thousands)           | Areas Served                       | Areas Served Net Income (Loss) |         | <b>Total Assets</b> |           |
|-------------------------------------|------------------------------------|--------------------------------|---------|---------------------|-----------|
| Natural Gas Distribution            |                                    |                                |         |                     |           |
| Delmarva Natural Gas <sup>(1)</sup> | Delaware/Maryland                  | \$                             | 9,256   | \$                  | 407,089   |
| Florida Natural Gas <sup>(2)</sup>  | Florida                            |                                | 23,840  |                     | 545,952   |
| Florida City Gas <sup>(3)</sup>     | Florida                            |                                | (3,256) |                     | 1,010,998 |
| Natural Gas Transmission            |                                    |                                |         |                     |           |
| Eastern Shore                       | Delaware/Maryland/<br>Pennsylvania |                                | 23,284  |                     | 480,147   |
| Peninsula Pipeline                  | Florida                            |                                | 12,195  |                     | 154,301   |
| Aspire Energy Express               | Ohio                               |                                | 417     |                     | 6,746     |
| Electric Distribution               |                                    |                                |         |                     |           |
| FPU                                 | Florida                            |                                | 3,727   |                     | 176,348   |
| Total Regulated Energy              |                                    | \$                             | 69,463  | \$                  | 2,781,581 |

<sup>(1)</sup> Delmarva Natural Gas consists of Delaware division, Maryland division, Sandpiper Energy and Elkton Gas.

(2) In accordance with the Florida PSC approval of our natural gas base rate proceeding, effective March 1, 2023, our natural gas distribution business in Florida (FPU, FPU-Indiantown division, FPU-Fort Meade division and Chesapeake Utilities' CFG division) have been consolidated and amounts are now being presented on a consolidated basis consistent with the final rate order.
(3) FCG net income (loss) includes results from the acquisition date, including transaction-related expenses attributable to the acquisition. For additional information on FCG's results, see

discussion under Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

Revenues in the Regulated Energy segment are based on rates regulated by the PSC in the states in which we operate or, in the case of Eastern Shore, which is an interstate business, by the FERC. The rates are designed to generate revenues to recover all prudent operating and financing costs and provide a reasonable return for our stockholders. Each of our distribution and transmission operations has a rate base, which generally consists of the original cost of the operation's plant (less accumulated depreciation), working capital and other assets. For Delmarva Natural Gas and Eastern Shore, rate base also includes deferred income tax liabilities and other additions or deductions. The Florida Natural Gas regulated energy operations do not include deferred income tax liabilities in their rate base.

Our natural gas and electric distribution operations bill customers at standard rates approved by their respective state PSC. Each state PSC allows us to negotiate rates, based on approved methodologies, for large customers that can switch to other fuels. Some of our customers in Maryland receive propane through underground distribution systems in Worcester County. We bill these customers under PSC-approved rates and include them in the natural gas distribution results and customer statistics.

Our natural gas and electric distribution operations earn profits on the delivery of natural gas or electricity to customers. The cost of natural gas or electricity that we deliver is passed through to customers under PSC-approved fuel cost recovery mechanisms. The mechanisms allow us to adjust our rates on an ongoing basis without filing a rate case to recover changes in the cost of the natural gas and electricity that we purchase for customers. Therefore, while our distribution operating revenues fluctuate with the cost of natural gas or electricity we purchase, our distribution adjusted gross margin is generally not impacted by fluctuations in the cost of natural gas or electricity.

Our natural gas transmission operations bill customers under rate schedules approved by the FERC or at rates negotiated with customers.

#### **Operational Highlights**

The following table presents operating revenues, volumes and the average number of customers by customer class for our natural gas and electric distribution operations for the year ended December 31, 2023:

|                                                           | Delmarv<br>Natural Gas Dis |       | Na | Florida<br>tural Gas <sub>(1</sub> Dist | ribution | (  | Florida<br>City Gas Distribution <sup>(2)</sup> |       | FPU<br>Electric<br>Distribution |         |       |
|-----------------------------------------------------------|----------------------------|-------|----|-----------------------------------------|----------|----|-------------------------------------------------|-------|---------------------------------|---------|-------|
| Operating Revenues (in thousands)                         |                            |       | _  |                                         |          |    |                                                 |       |                                 |         |       |
| Residential                                               | \$<br>87,709               | 62 %  | \$ | 50,792                                  | 30 %     | \$ | 5,042                                           | 42 %  | \$                              | 49,542  | 50 %  |
| Commercial and Industrial                                 | 54,261                     | 38 %  |    | 108,913                                 | 65 %     |    | 5,872                                           | 49 %  |                                 | 52,047  | 52 %  |
| Other <sup>(3)</sup>                                      | (997)                      | <(1)% |    | 8,655                                   | 5 %      |    | 1,159                                           | 9 %   |                                 | (2,115) | (2)%  |
| Total Operating Revenues                                  | \$<br>140,973              | 100 % | \$ | 168,360                                 | 100 %    | \$ | 12,073                                          | 100 % | \$                              | 99,474  | 100 % |
| Volumes (in Dts for natural gas/MW Hours<br>for electric) |                            |       |    |                                         |          |    |                                                 |       |                                 |         |       |
| Residential                                               | 4,389,934                  | 29 %  |    | 2,081,045                               | 5 %      |    | 157,884                                         | 10 %  |                                 | 300,118 | 44 %  |
| Commercial and Industrial                                 | 10,230,662                 | 69 %  |    | 41,498,921                              | 94 %     |    | 940,028                                         | 57 %  |                                 | 384,306 | 56 %  |
| Other                                                     | 293,186                    | 2 %   |    | 627,934                                 | 1 %      |    | 549,132                                         | 33 %  |                                 |         | — %   |
| Total Volumes                                             | <br>14,913,782             | 100 % |    | 44,207,900                              | 100 %    |    | 1,647,044                                       | 100 % |                                 | 684,424 | 100 % |
| Average Number of Customers <sup>(4)</sup>                |                            |       |    |                                         |          |    |                                                 |       |                                 |         |       |
| Residential                                               | 97,666                     | 92 %  |    | 88,384                                  | 91 %     |    | 112,585                                         | 93%   |                                 | 25,719  | 78 %  |
| Commercial and Industrial                                 | 8,246                      | 8 %   |    | 8,415                                   | 9 %      |    | 8,587                                           | 7%    |                                 | 7,372   | 22 %  |
| Other                                                     | 23                         | <1%   |    | 6                                       | <1%      |    | 6                                               | <1%   |                                 |         | — %   |
| Total Average Number of Customers                         | <br>105,935                | 100 % |    | 96,805                                  | 100 %    |    | 121,178                                         | 100 % |                                 | 33,091  | 100 % |

(1) In accordance with the Florida PSC approval of our natural gas base rate proceeding, effective March 1, 2023, our natural gas distribution business in Florida (FPU, FPU-Indiantown division, FPU-Fort Meade division and Chesapeake Utilities' CFG division) have been consolidated and amounts are now being presented on a consolidated basis consistent with the final rate order.

<sup>(2)</sup> Operating revenues and volumes for FCG include amounts from the acquisition date. Customer totals for FCG reflect actual amounts at December 31, 2023 since the period from the acquisition covered only one month. For additional information on FCG's results, see discussion under Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

<sup>(3)</sup>Operating Revenues from "Other" sources include revenue, unbilled revenue, under (over) recoveries of fuel cost, conservation revenue, other miscellaneous charges, fees for billing services provided to third parties, and adjustments for pass-through taxes. <sup>(4)</sup> Average number of customers is based on the twelve-month average for the year ended December 31, 2023.

The following table presents operating revenues, by customer type, for Eastern Shore and Peninsula Pipeline for the year ended December 31, 2023, as well as contracted firm transportation capacity by customer type, and design day capacity at December 31, 2023. Aspire Energy Express has been excluded from the table below and had operating revenue of \$1.5 million and firm transportation capacity of 300,000 Dts/d for the year ended December 31, 2023:

|                                                          | Eastern Sh   | Peninsula Pipeline |    |         |       |
|----------------------------------------------------------|--------------|--------------------|----|---------|-------|
| Operating Revenues (in thousands)                        |              |                    |    |         |       |
| Local distribution companies - affiliated <sup>(1)</sup> | \$<br>34,050 | 43 %               | \$ | 24,324  | 80 %  |
| Local distribution companies - non-affiliated            | 22,163       | 28 %               |    | 2,449   | 8 %   |
| Commercial and industrial - affiliated                   | _            | %                  |    | 1,651   | 5 %   |
| Commercial and industrial - non-affiliated               | 23,439       | 29 %               |    | 534     | 2 %   |
| Other <sup>(2)</sup>                                     | 271          | <1%                |    | 1,442   | 5 %   |
| Total Operating Revenues                                 | \$<br>79,923 | 100 %              | \$ | 30,400  | 100 % |
|                                                          |              |                    |    |         |       |
| Contracted firm transportation capacity (in Dts/d)       |              |                    |    |         |       |
| Local distribution companies - affiliated                | 160,595      | 51 %               |    | 351,976 | 39 %  |
| Local distribution companies - non-affiliated            | 56,576       | 18 %               |    | 534,825 | 59 %  |
| Commercial and industrial - affiliated                   | _            | %                  |    | 8,300   | 1 %   |
| Commercial and industrial - non-affiliated               | 98,540       | 31 %               |    | 5,100   | 1 %   |
| Total Contracted firm transportation capacity            | 315,711      | 100 %              |    | 900,201 | 100 % |
|                                                          |              |                    |    |         |       |
| Design day capacity (in Dts/d)                           | <br>315,711  | 100 %              |    | 900,201 | 100 % |

(1) Eastern Shore's and Peninsula Pipeline's service to our local distribution affiliates is based on the respective regulator's approved rates and is an integral component of the cost associated with providing natural gas supplies to the end users of those affiliates. We eliminate operating revenues of these entities against the natural gas costs of those affiliates in our consolidated financial information; however, our local distribution affiliates include this amount in their purchased fuel cost and recover it through fuel cost recovery mechanisms.

<sup>(2)</sup> Operating revenues from "Other" sources are from the rental of gas properties.

### Regulatory Overview

The following table highlights key regulatory information for each of our principal Regulated Energy operations. Peninsula Pipeline and Aspire Energy Express are not regulated with regard to cost of service by either the Florida PSC or Ohio PUC respectively, or the FERC and are therefore excluded from the table. See Item 8, *Financial Statements and Supplementary Data* (Note 18, *Rates and Other Regulatory Activities*, in the consolidated financial statements) for further discussion on the impact of this legislation on our regulated businesses.

|                                                         | Natural Gas Distribution |                                 |                          |                              |                                                  |                                                  |                                                   |                             |
|---------------------------------------------------------|--------------------------|---------------------------------|--------------------------|------------------------------|--------------------------------------------------|--------------------------------------------------|---------------------------------------------------|-----------------------------|
|                                                         | Delmarva                 |                                 |                          |                              | Florida                                          |                                                  | Electric<br>Distribution                          | Natural Gas<br>Transmission |
| <b>Operation/Division</b>                               | Delaware                 | Maryland <sup>(1)</sup>         | Sandpiper <sup>(1)</sup> | Elkton Gas <sup>(1)(2)</sup> | Florida Natural Gas                              | Florida City Gas                                 | FPU                                               | Eastern Shore               |
| Regulatory Agency                                       | Delaware PSC             | Maryland PSC                    |                          |                              | Florida PSC                                      |                                                  |                                                   | FERC                        |
| Effective date - Last Rate<br>Order                     | 01/01/2017               | 12/1/2007                       | 12/01/2019               | 02/07/2019                   | 3/1/23                                           | 6/9/23                                           | 10/8/2020                                         | 08/01/2017                  |
| Rate Base (in Rates) (in<br>Millions)                   | Not stated               | Not stated                      | Not stated               | Not stated                   | \$453.7                                          | \$487.3                                          | \$24.9                                            | Not stated                  |
| Annual Rate Increase<br>Approved (in Millions)          | \$2.3                    | \$0.6                           | N/A <sup>(3)</sup>       | \$0.1                        | \$17.2                                           | \$14.1                                           | \$3.4 base rate and \$7.7<br>from storm surcharge | \$9.8                       |
| Capital Structure (in rates)                            | Not stated               | LTD: 42% STD: 5%<br>Equity: 53% | Not stated               | LTD: 50% Equity: 50%         | LTD: 33%<br>STD: 5%<br>Equity: 45%<br>Other: 17% | LTD: 31%<br>STD: 4%<br>Equity: 53%<br>Other: 12% | LTD: 22%<br>STD: 23%<br>Equity: 55%               | Not stated                  |
| Allowed Return on Equity                                | 9.75%                    | 10.75%                          | Not stated (6)           | 9.80%                        | 10.25%                                           | 9.50%                                            | 10.25% (7)                                        | Not stated                  |
| TJCA Refund Status<br>associated with customer<br>rates | Refunded                 | Refunded                        | Refunded                 | N/A                          | Retained                                         | Refunded                                         | Refunded                                          | Refunded                    |

(1) In January 2024, our natural gas distribution businesses in Maryland, CUC-Maryland Division, Sandpiper Energy, Inc., and Elkton Gas Company (collectively, "Maryland natural gas distribution businesses") filed a joint application for a natural gas rate case with the Maryland PSC. The outcome of the application is subject to review and approval by the Maryland PSC.
(2) The rate increase and allowed return on equity for Elkton Gas were approved by the Maryland PSC before we acquired the company.

<sup>(3)</sup> The Maryland PSC approved a declining return on equity.

(4) Other components of capital structure include customer deposits, deferred income taxes and tax credits.

(5) Allowed after-tax return on equity.

<sup>(6)</sup> The terms of the agreement include revenue neutral rates for the first year (December 1, 2016 through November 30, 2017), followed by a schedule of rate reductions in subsequent years based upon the projected rate of propane to natural gas conversions.

The terms of the settlement agreement for the FPU electric division limited proceeding with the Florida PSC prescribed an authorized return on equity range of 9.25 to 11.25 percent, with a mid-point of 10.25 percent.

\* LTD-Long-term debt; STD-Short-term debt.

In May 2022, our legacy natural gas distribution businesses filed a consolidated natural gas rate case with the Florida PSC. The application included a request for the following: (i) permanent rate relief of approximately \$24.1 million, effective January 1, 2023; (ii) a depreciation study also submitted with the filing; (iii) authorization to make certain changes to tariffs to include the consolidation of rates and rate structure across the businesses and to unify the Florida natural gas distribution businesses under FPU; (iv) authorization to retain the acquisition adjustment recorded at the time of the FPU merger in our revenue requirement; and (v) authorization to establish an environmental remediation surcharge for the purposes of addressing future expected remediation costs for FPU MGP sites. In August 2022, interim rates were approved by the Florida PSC in the amount of approximately \$7.7 million on an annualized basis, effective for all meter readings in September 2022. The discovery process and subsequent hearings were concluded during the fourth quarter of 2022 and briefs were submitted in the same quarter of 2022. In January 2023, the Florida PSC approved the application for consolidation and permanent rate relief of approximately \$17.2 million on an annual basis. Actual rates in connection with the rate relief were approved by the Florida PSC in February 2023 with an effective date of March 1, 2023.

In May 2022, FCG filed a general base rate increase with the Florida PSC based on a projected 2023 test year. In June 2023, the Florida PSC issued an order approving a single total base revenue increase of \$23.3 million (which included an incremental increase of \$14.1 million, a previously approved increase of \$3.8 million for a liquefied natural gas facility, and \$5.3 million to transfer the SAFE investments from a rider clause to base rates), with new rates becoming effective as of May 1, 2023. The Commission also approved FCG's proposed reserve surplus amortization mechanism ("RSAM") with a \$25.0 million reserve amount, continuation and expansion of the capital SAFE program, implementation of an automated metering infrastructure pilot, and continuation of the storm damage reserve with a target reserve of \$0.8 million. On June 23, 2023, the Florida OPC filed a motion for reconsideration of the PSC's approval of RSAM, which was denied on September 12, 2023. On July 7, 2023, the Florida OPC filed a notice of appeal with the Florida Supreme Court, which is pending.

The following table presents surcharge and other mechanisms that have been approved by the respective PSC for our regulated energy distribution businesses. These include: Delaware surcharges to expand natural gas service in its service territory as well as for the conversion of propane distribution systems to natural gas; Maryland's surcharges to fund natural gas conversions and system improvements in Worcester County; Elkton's Strategic Infrastructure Development and Enhanced (STRIDE) plan for accelerated pipeline replacement for older portions of the natural gas distribution system; Florida's GRIP surcharge which provides accelerated recovery of the costs of replacing older portions of that natural gas distribution system to improve safety and reliability; FCG's SAFE surcharge which provides accelerated recovery of the costs of replacing older portions of that natural gas distribution system to improve safety and reliability; and the Florida electric distribution operation's limited proceeding which allowed recovery of storm-related costs.

| Jurisdiction | Infrastructure<br><u>mechanism</u>                                 | Revenue<br><u>normalization</u>                                                      |
|--------------|--------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| Delaware     | Yes                                                                | No                                                                                   |
| Maryland     | No                                                                 | Yes                                                                                  |
| Maryland     | Yes                                                                | Yes                                                                                  |
| Maryland     | Yes                                                                | Yes                                                                                  |
| Florida      | Yes                                                                | No                                                                                   |
| Florida      | Yes                                                                | No                                                                                   |
| Florida      | Yes                                                                | No                                                                                   |
|              | Delaware<br>Maryland<br>Maryland<br>Maryland<br>Florida<br>Florida | JurisdictionmechanismDelawareYesMarylandNoMarylandYesMarylandYesFloridaYesFloridaYes |

<sup>(1)</sup> See Item 8, *Financial Statements and Supplementary Data*, Note 18, *Rates and Other Regulatory Activities*, for additional information related to FCG's RSAM that was approved as part of its rate case effective as of May 1, 2023.

#### Weather

Weather variations directly influence the volume of natural gas and electricity sold and delivered to residential and commercial customers for heating and cooling and changes in volumes delivered impact the revenue generated from these customers. Natural gas volumes are highest during the winter months, when residential and commercial customers use more natural gas for heating. Demand for electricity is highest during the summer months, when more electricity is used for cooling. We measure the relative impact of weather using degree-days. A degree-day is the measure of the variation in the weather based on the extent to which the average daily temperature falls above or below 65 degrees Fahrenheit. Each degree of temperature below 65 degrees Fahrenheit is counted as one heating degree-day, and each degree of temperature above 65 degrees Fahrenheit is counted as one cooling degree-day. Normal heating and cooling degree-days are based on the most recent 10-year average.

#### **Competition**

#### Natural Gas Distribution

While our natural gas distribution operations do not compete directly with other distributors of natural gas for residential and commercial customers in our service areas, we do compete with other natural gas suppliers and alternative fuel providers for sales to industrial customers. Large customers could bypass our natural gas distribution systems and connect directly to intrastate or interstate transmission pipelines, and we compete in all aspects of our natural gas business with alternative energy sources, including electricity, oil, propane and renewables. The most effective means to compete against alternative fuels are lower prices, superior reliability and flexibility of service. Natural gas historically has maintained a price advantage in the residential, commercial and industrial markets, and reliability of natural gas supply and service has been excellent. In addition, we provide flexible pricing to our large customers to minimize fuel switching and protect these volumes and their contributions to the profitability of our natural gas distribution operations.

#### Natural Gas Transmission

Our natural gas transmission business competes with other interstate and intrastate pipeline companies to provide service to large industrial, generation and distribution customers, primarily in the northern portion of the Delmarva Peninsula and in Florida. Our transmission business in Ohio, Aspire Energy Express, services one customer, Guernsey Power Station, to which it is the sole supplier.

#### Electric Distribution

While our electric distribution operations do not compete directly with other distributors of electricity for residential and commercial customers in our service areas, we do compete with other electricity suppliers and alternative fuel providers for sales to industrial customers. Some of our large industrial customers may be capable of generating their own electricity, and we structure rates, service offerings and flexibility to retain these customers in order to retain their business and contributions to the profitability of our electric distribution operations.

#### Supplies, Transmission and Storage

#### Natural Gas Distribution

Our natural gas distribution operations purchase natural gas from marketers and producers and maintain contracts for transportation and storage with several interstate pipeline companies to meet projected customer demand requirements. We believe that our supply and capacity strategy will adequately meet our customers' needs over the next several years and we will continue to adapt our supply strategy to meet projected growth in customer demand within our service territories.

The Delmarva natural gas distribution systems are directly connected to Eastern Shore's pipeline, which has connections to other pipelines that provide us with transportation and storage. These operations can also use propane-air and liquefied natural gas peak-shaving equipment to serve customers. Our Delmarva Peninsula natural gas distribution operations maintain asset management agreements with a third party to manage their natural gas transportation and storage capacity. The current agreements were effective as of April 1, 2023 and expire in March 2026. Our Delmarva operations receive a fee, which we share with our customers, from the asset manager, who optimizes the transportation, storage and natural gas supply for these operations.

Our Florida Natural Gas distribution business uses Peninsula Pipeline and Peoples Gas to transport natural gas where there is no direct connection with FGT. FPU natural gas distribution and Eight Flags entered into separate 10-year asset management agreements with Emera Energy Services, Inc. to manage their natural gas transportation capacity, each of which expires in November 2030. An agreement with Florida Southeast Connection LLC for additional service to Palm Beach County is also in place for an initial term through December 2044. FCG utilizes FGT and Peninsula Pipeline to transport natural gas.

A summary of our pipeline capacity contracts follows:

| <b>Division</b>                   | <b><u>Pipeline</u></b>           | <u>Maximum Daily Firm</u><br><u>Transportation Capacity (Dts)</u> | <u>Contract Expiration</u><br><u>Date</u> |
|-----------------------------------|----------------------------------|-------------------------------------------------------------------|-------------------------------------------|
| Delmarva Natural Gas Distribution | Eastern Shore                    | 160,595                                                           | 2024-2035                                 |
|                                   | Columbia Gas <sup>(1)</sup>      | 5,246                                                             | 2024-2026                                 |
|                                   | Transco <sup>(1)</sup>           | 30,419                                                            | 2024-2028                                 |
|                                   | TETLP <sup>(1)</sup>             | 50,000                                                            | 2027                                      |
|                                   |                                  |                                                                   |                                           |
| Florida Natural Gas               | Gulfstream <sup>(2)</sup>        | 10,000                                                            | 2032                                      |
|                                   | FGT                              | 47,409 - 78,817                                                   | 2025-2041                                 |
|                                   | Peninsula Pipeline               | 346,200                                                           | 2033-2048                                 |
|                                   | Peoples Gas                      | 12,160                                                            | 2024                                      |
|                                   | Florida Southeast Connection LLC | 5,000                                                             | 2044                                      |
|                                   | Southern Natural Gas Company     | 1,500                                                             | 2029                                      |
|                                   |                                  |                                                                   |                                           |
| Florida City Gas                  | FGT                              | 32,235 - 68,955                                                   | 2030                                      |
|                                   | Peninsula Pipeline               | 15,000                                                            | 2033 - 2043                               |

(1) Transco, Columbia Gas and TETLP are interstate pipelines interconnected with Eastern Shore's pipeline.

<sup>(2)</sup> Pursuant to a capacity release program approved by the Florida PSC, all of the capacity under this agreement has been released to various third parties. Under the terms of these capacity release agreements, Chesapeake Utilities is contingently liable to Gulfstream should any party, that acquired the capacity through release, fail to pay the capacity charge.

Eastern Shore has three agreements with Transco for a total of 7,292 Dts/d of firm daily storage injection and withdrawal entitlements and total storage capacity of 288,003 Dts. These agreements expire in March 2028. Eastern Shore retains these firm storage services in order to provide swing transportation service and firm storage service to customers requesting such services.

Aspire Energy Express, our Ohio intrastate pipeline subsidiary, entered into a precedent agreement to provide natural gas transportation capacity to Guernsey Power Station, who completed construction of its power generation facility in Guernsey County, Ohio in January 2023. Aspire Energy Express completed construction of the gas transmission facilities in the fourth quarter of 2021 and began billing for transportation services in the first quarter of 2022.

# Electric Distribution

| Florida                                         | electric                       | distribution                                                                         | operation         | purchases                                                                                                              | wholesale                                                                                                                            | electricity                                                                                                                                                            | under                                                                                                                                                                     | the                                                                                                                                                                                       | power                                                                                                                                                                                                                      | supply                                                                                                                                                                                                                                      | contracts                                                                                                                                                                                                                                     | summarized                                                                                                                                                                                                                                            | below:                                                                                                                                                                                                                                                                             |
|-------------------------------------------------|--------------------------------|--------------------------------------------------------------------------------------|-------------------|------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Area Served by Contract Counterparty            |                                |                                                                                      |                   |                                                                                                                        |                                                                                                                                      | <u>Contrac</u>                                                                                                                                                         | ted A                                                                                                                                                                     | <u>mount (</u> ]                                                                                                                                                                          | <u>MW)</u>                                                                                                                                                                                                                 | <u>Contrac</u>                                                                                                                                                                                                                              | <u>t Expiration l</u>                                                                                                                                                                                                                         | <u>Date</u>                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                    |
| Northwest Florida Gulf Power Company            |                                |                                                                                      |                   |                                                                                                                        | Full                                                                                                                                 | Requ                                                                                                                                                                   | irement*                                                                                                                                                                  | :                                                                                                                                                                                         |                                                                                                                                                                                                                            | 2026                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                    |
|                                                 |                                |                                                                                      |                   |                                                                                                                        |                                                                                                                                      |                                                                                                                                                                        |                                                                                                                                                                           |                                                                                                                                                                                           |                                                                                                                                                                                                                            |                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                    |
| Northeast Florida Florida Power & Light Company |                                |                                                                                      |                   | any                                                                                                                    | Full Requirement*                                                                                                                    |                                                                                                                                                                        |                                                                                                                                                                           |                                                                                                                                                                                           | 2026                                                                                                                                                                                                                       |                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                    |
| No                                              | rtheast Fl                     | orida                                                                                | Eight Flags       |                                                                                                                        |                                                                                                                                      |                                                                                                                                                                        | 21                                                                                                                                                                        |                                                                                                                                                                                           |                                                                                                                                                                                                                            |                                                                                                                                                                                                                                             | 2036                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                    |
| No                                              | rtheast Fl                     | orida                                                                                |                   | Ray                                                                                                                    |                                                                                                                                      | 1.7 to 3.0                                                                                                                                                             |                                                                                                                                                                           |                                                                                                                                                                                           |                                                                                                                                                                                                                            |                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                    |
| No                                              | rtheast Fl                     | Florida WestRock Company                                                             |                   |                                                                                                                        |                                                                                                                                      |                                                                                                                                                                        | As-available                                                                                                                                                              |                                                                                                                                                                                           |                                                                                                                                                                                                                            | N/A                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                    |
|                                                 | Area S<br>No<br>No<br>No<br>No | <u>Area Served by</u><br>Northwest F<br>Northeast Fl<br>Northeast Fl<br>Northeast Fl | Northwest Florida | Area Served by Contract Northwest Florida Northeast Florida Flor Northeast Florida Northeast Florida Northeast Florida | Area Served by ContractCounterNorthwest FloridaGulf PowerNortheast FloridaFlorida Power &Northeast FloridaEightNortheast FloridaRayo | Area Served by ContractCounterpartyNorthwest FloridaGulf Power CompanyNortheast FloridaFlorida Power & Light CompNortheast FloridaEight FlagsNortheast FloridaRayonier | Area Served by ContractCounterpartyNorthwest FloridaGulf Power CompanyNortheast FloridaFlorida Power & Light CompanyNortheast FloridaEight FlagsNortheast FloridaRayonier | Area Served by ContractCounterpartyContractNorthwest FloridaGulf Power CompanyFullNortheast FloridaFlorida Power & Light CompanyFullNortheast FloridaEight FlagsNortheast FloridaRayonier | Area Served by ContractCounterpartyContracted ANorthwest FloridaGulf Power CompanyFull RequinanceNortheast FloridaFlorida Power & Light CompanyFull RequinanceNortheast FloridaEight Flags2Northeast FloridaRayonier1.7 to | Area Served by ContractCounterpartyContracted Amount (!Northwest FloridaGulf Power CompanyFull Requirement*Northeast FloridaFlorida Power & Light CompanyFull Requirement*Northeast FloridaEight Flags21Northeast FloridaRayonier1.7 to 3.0 | Area Served by ContractCounterpartyContracted Amount (MW)Northwest FloridaGulf Power CompanyFull Requirement*Northeast FloridaFlorida Power & Light CompanyFull Requirement*Northeast FloridaEight Flags21Northeast FloridaRayonier1.7 to 3.0 | Area Served by ContractCounterpartyContracted Amount (MW)ContractNorthwest FloridaGulf Power CompanyFull Requirement*Northeast FloridaFlorida Power & Light CompanyFull Requirement*Northeast FloridaEight Flags21Northeast FloridaRayonier1.7 to 3.0 | Area Served by ContractCounterpartyContracted Amount (MW)Contract Expiration INorthwest FloridaGulf Power CompanyFull Requirement*2026Northeast FloridaFlorida Power & Light CompanyFull Requirement*2026Northeast FloridaEight Flags212036Northeast FloridaRayonier1.7 to 3.02036 |

\*The counter party is obligated to provide us with the electricity to meet our customers' demand, which may vary.

# **Unregulated Energy**

## <u>Overview</u>

The following table presents net income for the year ended December 31, 2023 and total assets as of December 31, 2023, for our Unregulated Energy segment by operation and area served:

| <b>Operations</b>                                                                    | Area Served                                                                    | <u>Net Income (Loss)</u> |                 |    | Total Assets       |
|--------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------|-----------------|----|--------------------|
| (in thousands)<br>Propane Operations (Sharp, Diversified<br>Energy, FPU and Flo-gas) | Delaware, Maryland, Virginia,<br>Pennsylvania, North Carolina, South Carolina, | ¢                        | 10.505          | ¢  | 101.174            |
| Energy Transmission (Aspire Energy)                                                  | Florida<br>Ohio                                                                | \$                       | 13,587<br>3,080 | \$ | 191,164<br>145,183 |
| Energy Generation (Eight Flags)                                                      | Florida                                                                        |                          | 2,235           |    | 37,805             |
| Marlin Gas Services                                                                  | The Entire U.S.                                                                |                          | 432             |    | 54,256             |
| Sustainable investments and other <sup>(1)</sup>                                     | Various                                                                        |                          | (1,697)         |    | 48,994             |
| Total                                                                                |                                                                                | \$                       | 17,637          | \$ | 477,402            |

(1) Includes our renewable natural gas projects that are in various stages of development.

## Propane Operations

Our propane operations sell propane to residential, commercial/industrial, wholesale and AutoGas customers, in the Mid-Atlantic region, North Carolina, South Carolina and Florida, through Sharp Energy, Inc., Sharpgas, Inc., Diversified Energy, FPU and Flo-gas. We deliver to and bill our propane customers based on two primary customer types: bulk delivery customers and metered customers. Bulk delivery customers receive deliveries into tanks at their location. We invoice and record revenues for these customers at the time of delivery. Metered customers are either part of an underground propane distribution system or have a meter installed on the tank at their location. We invoice and recognize revenue for these customers based on their consumption as dictated by scheduled meter reads. As a member of AutoGas Alliance, we install and support propane vehicle conversion systems for vehicle fleets and provide on-site fueling infrastructure.

## Propane Operations - Operational Highlights

For the year ended December 31, 2023, operating revenues, volumes sold and average number of customers by customer class for our propane operations were as follows:

|                      | <br>Operating Revenues<br>(in thousands) |       | Volumes<br>(in thousands of gal | lons) | Average Number of Customers <sup>(1)</sup> |       |  |
|----------------------|------------------------------------------|-------|---------------------------------|-------|--------------------------------------------|-------|--|
| Residential bulk     | \$<br>46,913                             | 30 %  | 15,187                          | 21 %  | 59,483                                     | 70 %  |  |
| Residential metered  | 13,931                                   | 9 %   | 4,457                           | 6 %   | 17,387                                     | 21 %  |  |
| Commercial bulk      | 37,541                                   | 24 %  | 21,242                          | 30 %  | 7,703                                      | 9 %   |  |
| Commercial metered   | 1,809                                    | 1 %   | 574                             | 1 %   | 202                                        | <1%   |  |
| Wholesale            | 25,073                                   | 16 %  | 24,876                          | 35 %  | 35                                         | <1%   |  |
| AutoGas              | 7,045                                    | 5 %   | 4,949                           | 7 %   | 76                                         | <1%   |  |
| Other <sup>(2)</sup> | 22,436                                   | 15 %  | —                               | — %   | —                                          | — %   |  |
| Total                | \$<br>154,748                            | 100 % | 71,285                          | 100 % | 84,886                                     | 100 % |  |

<sup>(1)</sup>Average number of customers is based on a twelve-month average for the year ended December 31, 2023. Excludes customers from the propane acquisition that closed in December 2023. See Note 4 under *Item 8, Financial Statements and Supplementary Data*, for additional information on this acquisition.

<sup>(2)</sup> Operating revenues from "Other" sources include revenues from customer loyalty programs; delivery, service and appliance fees; and unbilled revenues.

|  | Chesapeake | Utilities | Corporation | 2023 Form | 10-K | Page 10 |
|--|------------|-----------|-------------|-----------|------|---------|
|--|------------|-----------|-------------|-----------|------|---------|

## Competition

Our propane operations compete with national and local independent companies primarily on the basis of price and service. Propane is generally a cheaper fuel for home heating than oil and electricity but more expensive than natural gas. Our propane operations are largely concentrated in areas that are not currently served by natural gas distribution systems.

## Supplies, Transportation and Storage

We purchase propane from major oil companies and independent natural gas liquids producers. Propane is transported by truck and rail to our bulk storage facilities in Pennsylvania, Delaware, Maryland, Virginia, North Carolina, South Carolina and Florida which have a total storage capacity of 8.9 million gallons. Deliveries are made from these facilities by truck to tanks located on customers' premises or to central storage tanks that feed our underground propane distribution systems. While propane supply has traditionally been adequate, significant fluctuations in weather, closing of refineries and disruption in supply chains, could cause temporary reductions in available supplies.

## Weather

Propane revenues are affected by seasonal variations in temperature and weather conditions, which directly influence the volume of propane used by our customers. Our propane revenues are typically highest during the winter months when propane is used for heating. Sustained warmer-than-normal temperatures will tend to reduce propane use, while sustained colder-than-normal temperatures will tend to increase consumption.

# Unregulated Energy Transmission and Supply (Aspire Energy)

Aspire Energy owns approximately 2,800 miles of natural gas pipeline systems in 40 counties in Ohio. The majority of Aspire Energy's revenues are derived from long-term supply agreements with Columbia Gas of Ohio and Consumers Gas Cooperative ("CGC"), which together serve more than 22,000 end-use customers. Aspire Energy purchases natural gas to serve these customers from conventional producers in the Marcellus and Utica natural gas production areas. In October 2021, Aspire Energy completed construction of its Noble Road Landfill RNG pipeline project, which began transporting RNG generated from the landfill to Aspire Energy's pipeline system in January of 2022, displacing conventionally produced natural gas. In 2023, the RNG volumes represented approximately 10 percent of Aspire Energy's gas gathering volumes and are anticipated to continue at such rate in 2024 and beyond. In addition, Aspire Energy earns revenue by gathering and processing natural gas for customers.

For the twelve-month period ended December 31, 2023, Aspire Energy's operating revenues and deliveries by customer type were as follows:

|                                                        |                | Operating r | evenues    | Deliveries         |            |  |
|--------------------------------------------------------|----------------|-------------|------------|--------------------|------------|--|
|                                                        | (in thousands) |             | % of Total | (in thousands Dts) | % of Total |  |
| Supply to Columbia Gas of Ohio                         | \$             | 11,694      | 32 %       | 2,351              | 31 %       |  |
| Supply to CGC                                          |                | 16,844      | 45 %       | 2,025              | 27 %       |  |
| Supply to Marketers                                    |                | 6,287       | 17 %       | 3,141              | 41 %       |  |
| Other (including natural gas gathering and processing) |                | 2,314       | 6 %        | 64                 | 1 %        |  |
| Total                                                  | \$             | 37,139      | 100 %      | 7,581              | 100 %      |  |

# Energy Generation (Eight Flags)

Eight Flags generates electricity and steam at its CHP plant located on Amelia Island, Florida. The plant is powered by natural gas transported by Peninsula Pipeline and our Florida Natural Gas distribution business and produces approximately 21 MW of electricity and 75,000 pounds per hour of steam. Eight Flags sells the electricity generated from the plant to our Florida electric distribution operation and sells the steam to the customer who owns the site on which the plant is located, both under separate 20-year contracts.

## Marlin Gas Services

Marlin Gas Services is a supplier of mobile CNG and virtual pipeline solutions, primarily to utilities and pipelines. Marlin Gas Services provides temporary hold services, pipeline integrity services, emergency services for damaged pipelines and specialized gas services for customers who have unique requirements. These services are provided by a highly trained staff of drivers and maintenance technicians who safely perform these functions throughout the United States. Marlin Gas Services maintains a fleet of CNG trailers, mobile compression equipment, LNG tankers and vaporizers, and an internally developed

patented regulator system which allows for delivery of over 7,000 Dts/d of natural gas. Marlin Gas Services continues to actively expand the territories it serves, as well as leveraging its fleet of equipment and patented technologies to serve LNG and RNG market needs.

## Sustainable Investments

Our sustainable investments are comprised primarily of our renewable natural gas projects that are in various stages of development. Included in these are the assets and intellectual property of Planet Found that we acquired during the fourth quarter of 2022, whose farm scale anaerobic digestion pilot system and technology produces biogas from poultry litter. In addition, we are constructing a dairy manure RNG facility that we will own and operate at Full Circle Dairy in Madison County, Florida. The project consists of a facility converting dairy manure to RNG and transportation assets to bring the gas to market, with capital expenditures totaling \$19.3 million through December 31, 2023. The first injection of RNG is projected to occur in the first half of 2024.

## **Environmental Matters**

See Item 8, Financial Statements and Supplementary Data (see Note 19, Environmental Commitments and Contingencies, in the consolidated financial statements).

## **Human Capital Initiatives**

Our success is the direct result of our employees and our strong culture that fully engages our team and promotes equity, diversity, inclusion, integrity, accountability and reliability. We believe that a combination of diverse team members and an inclusive culture contributes to the success of our Company and to enhanced societal advancement. Each employee is a valued member of our team bringing a diverse perspective to help grow our business and achieve our goals.

Our tradition of serving employees, customers, investors, partners and communities is at the core of our special culture. Our unique culture is grounded in a solid foundation of regulated businesses, but enhanced by an entrepreneurial, innovative and competitive market mindset. Among the ongoing initiatives across our enterprise, we highlight below the importance of our team, our culture of safety, and our commitment to supporting a more sustainable future.

## **Our Team Drives Our Performance**

Our employees are the key to our success. Our leadership and human resources teams are responsible for attracting and retaining top talent and as an equal opportunity employer committed to creating a diverse workforce, we consider all qualified applicants without regard to race, religion, color, sex, national origin, age, sexual orientation, gender identity, disability or veteran status, among other factors. Our senior management team includes a Chief Human Resources Officer, with expertise in diverse candidate recruitment, to ensure that we continue to expand our candidate pools to better reflect the diverse demographics of the communities we serve.

Throughout our organization, we seek to promote from within, reviewing strategic positions regularly and identifying potential internal candidates to fill those positions, evaluating critical job skill sets to identify competency gaps and creating developmental plans to facilitate employee professional growth. We provide training and development programs, including many forms of training on our internal learning platform, as well as tuition reimbursement to promote continued professional growth.

Subsequent to the acquisition of FCG, we had a total of 1,281 employees at December 31, 2023, 196 of whom are union employees represented by two labor unions: the International Brotherhood of Electrical Workers ("IBEW") and the United Food and Commercial Workers Union. The collective bargaining agreements covering our legacy employees with these labor unions expire in 2025. Negotiations began in January 2024 with IBEW for those union employees that joined our Company as part of our acquisition of FCG. We consider our relationships with employees, including those covered by collective bargaining agreements, to be in good standing. We provide a competitive Total Rewards package for our employees including health insurance coverage, wellness initiatives, retirement savings benefits, paid time off, employee assistance programs, educational and tuition reimbursement, competitive pay, career growth opportunities, paid volunteer time, and a culture of recognition.

We listen to our employees and actively seek their input and feedback. Many of the initiatives we have in place are driven by feedback from our employees during an annual survey process or through regular employee engagement. We have also been purposeful in wanting to provide adequate recognition of our employees and their many efforts. Our internal recognition

platform was unveiled in 2023 and enables employees to be recognized in real-time for their contributions. Our employees are the backbone of our continued growth and success.

We have an established an equity, diversity and inclusion ("EDI") Council which recommends and promotes our EDI strategy, advises our employee resource groups ("ERGs") and works with our operating units and support teams on EDI initiatives. The EDI Council's charter includes the following objectives:

- Build a more diverse and inclusive workforce
- Promote a culture of understanding, equality and inclusion
- Educate employees about the benefits of diversity at Chesapeake Utilities
- Support community programs and organizations that are diverse and inclusive
- Provide guidance on EDI matters for the Company

The EDI Council includes members of our leadership team, the chairs of each of our ERGs and other individuals in key support roles. The CEO receives a regular report on the achievements of the EDI Council, strategic direction of initiatives, resource needs and issues that require policy decisions or other actions.

Our first ERG was established in 2019, and as of December 31, 2023, there were ten active ERGs meeting throughout the Company. ERGs are voluntary, employee-led groups that focus on shared identities, affinities and experiences and seek to apply those perspectives to initiatives that create value throughout the Company. The ERGs support their members' personal growth and professional development, and help develop learning programs and community service opportunities throughout the Company. ERGs also help foster a sense of belonging by creating a deep and intentional community that extends beyond an employee's day-to-day team and colleagues into a companywide network.

# Workplace Health and Safety

We believe that there is nothing more important than the safety of our team, our customers and our communities. We are committed to ensuring safety is at the center of our culture and the way we do business. The importance of safety is exhibited throughout the entire organization, with the direction and tone set by both the Board of Directors and our President and CEO, and evidenced through required attendance at monthly safety meetings, routine safety training and the inclusion of safety moments at key team meetings. Additionally, we remain committed to providing products and services to our customers in a safe and reliable manner.

To maintain safety as a priority, our employees remain committed and work together to ensure that our plans, programs, policies and behaviors are aligned with our aspirations as a Company. The achievement of superior safety performance is both an important short-term and long-term strategic initiative in managing our operations. Our state-of-the art training facility, Safety Town, located in Dover, Delaware, now serves as a resource for training our employees who build, maintain and operate our natural gas infrastructure, offering hands-on training and fully immersive, on-the-job field experiences. First responders and other community partners also benefit from the simulated environment and conditions they could encounter as they enter homes in the community. Construction is underway for our second Safety Town facility in Florida, and we are excited to begin utilizing this facility in 2024.

### Driving Sustainability across the Company

Consistent with our culture of teamwork, the focus on sustainability is supported and shared across our organization by the dedication and efforts of our Board of Directors and its Committees, as well as the entrepreneurship and dedication of our team. As stewards of long-term enterprise value, the Board of Directors is committed to overseeing the sustainability of the Company, its environmental stewardship initiatives, its safety and operational compliance practices, and to promoting equity, diversity and inclusion that reflects the diverse communities we serve. Our ESG Committee brings together a crossfunctional team of leaders across the organization responsible for identifying, assessing, executing and advancing the Company's strategic sustainability initiatives. Our Environmental Sustainability Office identifies and manages emission-reducing projects both internally as well as those that support our customers' sustainability goals. Throughout the year, Chesapeake Utilities drove numerous initiatives in support of its sustainability focus, including but not limited to:

 Constructed an RNG injection point in Yulee, Florida, providing a pathway to market for produced RNG, and progressed on construction of our first RNG production facility in Lee, Florida;

- · Completed an expansion of our intrastate transmission pipeline to Vero Beach, Florida, increasing the availability of natural gas to the area;
- Served as an industry anchor partner in the Mid-Atlantic Clean Hydrogen Hub (MACH2<sup>™</sup>), which was awarded federal funding of up to \$750 million in October 2023; MACH2<sup>™</sup> is a collaboration between Delaware, southern New Jersey and southeastern Pennsylvania;
- In Delaware, filed a first-of-its-kind energy efficiency program focused on natural gas; pending approval from the Delaware PSC, the program will be implemented in 2024;
- Our Florida Natural Gas distribution business received approval for its 10-year GUARD program to remove accessibility challenges and replace older problematic distribution lines and services, increasing employee, customer, and community safety; FCG received approval to extend its similar program, SAFE, for 10 more years;
- Provided Healthy Pantry Naming Sponsor-level support and donated several recycled benches from our Pipe Recycling Project for the new 70,000 square foot Food Bank of Delaware facility located in Milford, Delaware;
- Rolled out our "Chesapeake Connections Program," connecting new team members with a "connection buddy" outside of their department for the first few months of employment;
- Introduced two new ERGs in 2023 "PRIDE," which is focused on providing a sense of acceptance and belonging for everyone in the Chesapeake Utilities family, and "GREEN," which is passionate about the environment and committed to reducing societal impacts on the planet; and
- Named a 2023 Champion of Board Diversity by The Forum of Executive Women.

# **Information About Executive Officers**

Set forth below are the names, ages, and positions of our executive officers with their recent business experience. The age of each officer is as of the filing date of this Annual Report.

| Name                  | Age | Executive Officer<br>Since | Offices Held During the Past Five Years                                                                                                                                                                                                                                               |
|-----------------------|-----|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Jeffry M. Householder | 66  | 2010                       | Chairman of the Board of Directors (May 2023 - present) President (January 2019 -<br>present) Chief Executive Officer (January 2019 - present) Director (January 2019 -<br>present)<br>President of FPU (June 2010 - February 2019)                                                   |
| Beth W. Cooper        | 57  | 2005                       | Executive Vice President (February 2019 - present)<br>Chief Financial Officer (September 2008 - present)<br>Senior Vice President (September 2008 - February 2019)<br>Treasurer (January 2022 - present)<br>Assistant Corporate Secretary (March 2015 - present)                      |
| James F. Moriarty     | 66  | 2015                       | Executive Vice President (February 2019 - present) General Counsel & Corporate<br>Secretary (March 2015 - present) Chief Policy and Risk Officer (February 2019 -<br>present)<br>Senior Vice President (February 2017 - February 2019) Vice President (March 2015 -<br>February 2017) |
| Kevin J. Webber       | 65  | 2010                       | Chief Development Officer (January 2022 - present)<br>Senior Vice President (February 2019 - present) President FPU (February 2019 -<br>December 2019) Vice President Gas Operations and Business Development Florida<br>Business Units (July 2010 - February 2019)                   |
| Jeffrey S. Sylvester  | 54  | 2019                       | Chief Operating Officer (January 2022 - present)<br>Senior Vice President (December 2019 - present) Vice President Black Hills Energy<br>(October 2012 - December 2019)                                                                                                               |

### Available Information on Corporate Governance Documents

Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other reports and amendments to these reports that we file with or furnish to the SEC at their website, *www.sec.gov*, are also available free of charge at our website, *www.chpk.com*, as soon as reasonably practicable after we electronically file these reports with, or furnish these reports to the SEC. The content of this website is not part of this Annual Report.

In addition, the following documents are available free of charge on our website, www.chpk.com:

• Business Code of Ethics and Conduct applicable to all employees, officers and directors;

- Code of Ethics for Financial Officers;
- Corporate Governance Guidelines; and
- Charters for the Audit Committee, Compensation Committee, Investment Committee, and Corporate Governance Committee of the Board of Directors.

Any of these reports or documents may also be obtained by writing to: Corporate Secretary; c/o Chesapeake Utilities Corporation, 500 Energy Lane Suite 100, Dover, DE 19901.

# **ITEM 1A. RISK FACTORS**

The risks described below fall into three broad categories related to (1) financial risks, (2) operational risks, and (3) regulatory, legal and environmental risks, all of which may affect our operations and/or the financial performance of our regulated and unregulated energy businesses. These are not the only risks we face but are considered to be the most material. There may be other unknown or unpredictable risks or other factors that could have material adverse effects on our future results. Refer to the section entitled *Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations* of this Annual Report for an additional discussion of these and other related factors that affect our operations and/or financial performance.

# FINANCIAL RISKS

## Our financial results may fluctuate significantly and may not fully reflect the underlying performance of our business.

Our operating results, including our revenues, operating margin, profitability, and cash flow, may vary significantly in the future and period-to-period comparisons of our operating results may not be meaningful. Accordingly, the results of any one quarter or year should not be relied upon as an indication of future performance. Our financial results may fluctuate as a result of a variety of factors, many of which are outside of our control, and such fluctuations and related impacts to any capital or earnings guidance we may issue from time to time, or any modification or withdrawal thereof, may negatively impact the value of our securities.

# Instability and volatility in the financial markets could negatively impact access to capital at competitive rates, which could affect our ability to implement our strategic plan, undertake improvements and make other investments required for our future growth.

Our business strategy includes the continued pursuit of growth and requires capital investment in excess of cash flow from operations. As a result, the successful execution of our strategy is dependent upon access to equity and debt at reasonable costs. Our ability to issue new debt and equity capital and the cost of equity and debt are greatly affected by our financial performance and the conditions of the financial markets. In addition, our ability to obtain adequate and cost-effective debt depends on our credit ratings. A downgrade in our current credit ratings could negatively impact our access to and cost of debt. If we are not able to access capital at competitive rates, our ability to implement our strategic plan, undertake improvements and make other investments required for our future growth may be limited.

# Fluctuations in propane gas prices could negatively affect results of operations.

The combination of high demand and lower-than-average inventory is always a common driver for higher propane gas prices. We adjust the price of the propane we sell based on changes in our cost of purchasing propane. However, if the market does not allow us to increase propane sales prices to compensate fully for fluctuations in purchased propane costs, our results of operations and cash flows could be negatively affected.

# If we fail to comply with our debt covenant obligations, we could experience adverse financial consequences that could affect our liquidity and ability to borrow funds.

Our long-term debt obligations and our Revolver contain financial covenants related to debt-to-capital ratios and interest-coverage ratios. Failure to comply with any of these covenants could result in an event of default which, if not cured or waived, could result in the acceleration of outstanding debt obligations, the inability to borrow under certain credit agreements and terms, or the inability to access capital from other sources. Any such default could cause a material adverse change in our financial condition, results of operations and cash flows. As of December 31, 2023, we were in compliance with all of our debt covenants.

# Increases in interest rates may adversely affect our results of operations and cash flows.

Increases in interest rates could increase the cost of future debt issuances. To the extent we are not able to fully recover higher debt costs in the rates we charge our utility customers, or the timing of such recovery is not certain, our earnings could be adversely affected. Increases in short-term interest rates could negatively affect our results of operations, which depend on short-term debt to finance accounts receivable and storage gas inventories and to temporarily finance capital expenditures. Reference should be made to *Item 7A, Quantitative and Qualitative Disclosures about Market Risk* for additional information.

## Continuing or worsening inflationary and/or supply chain issues may adversely impact our financial condition and results of operations.

Our business is dependent on the supply chain to ensure that equipment, materials and other resources are available to both expand and maintain our services in a safe and reliable manner. Pricing of equipment, materials and other resources have increased recently and may continue to do so in the future. Failure to secure equipment, materials and other resources on economically acceptable terms, including failure to eliminate or manage the constraints in the supply chain, may impact the availability of items that are necessary to support normal operations as well as materials that are required for continued infrastructure growth, and as a result, may adversely impact our financial condition and results of operations.

In addition, it may become more costly for us to recruit and retain key employees, particularly specialized/technical personnel, in the face of competitive market conditions and increased competition for specialized and experienced workers in our industry.

# Disruptions, uncertainty or volatility in the credit and capital markets may exert downward pressure on the market price of the Company's common stock.

The market price and trading volume of the Company's common stock is subject to fluctuations as a result of, among other factors, general credit and capital market conditions and changes in market sentiment regarding the operations, business and financing strategies of the Company and its subsidiaries. As a result, disruptions, uncertainty or volatility in the credit and capital markets may, amongst other things, have a material adverse effect on the market price of the Company's common stock.

# Current market conditions could adversely impact the return on plan assets for our Company sponsored defined benefit plans, which may require significant additional funding.

The Company's primary defined benefit pension plan, the FPU pension plan, is a funded plan that is closed to new employees and the future benefits are frozen. At December 31, 2023, the FPU pension plan benefit obligation was \$49.4 million and was funded at approximately 100 percent. The costs of providing benefits and related funding requirements of the FPU plan is subject to changes in the market value of the assets that fund the plan and the discount rates used to estimate the pension benefit obligations. The funded status of the plans and the related costs reflected in our financial statements are affected by various factors that are subject to an inherent degree of uncertainty, particularly in the current economic environment. Future losses of asset values and further declines in discount rates may necessitate accelerated funding of the plans to meet minimum federal government requirements and may result in higher pension expense in future years. Adverse changes in the benefit obligation of the FPU pension plan may require us to record higher pension expense and fund obligations earlier than originally planned, which would have an adverse impact on our cash flows from operations, decrease borrowing capacity and increase interest expense.

## **OPERATIONAL RISKS**

# We are dependent upon construction of new facilities to support future growth in earnings in our natural gas and electric distribution and natural gas transmission operations.

Construction of new facilities required to support future growth is subject to various regulatory and developmental risks, including but not limited to: (i) our ability to obtain timely certificate authorizations, necessary approvals and permits from regulatory agencies and on terms that are acceptable to us; (ii) potential changes in federal, state and local statutes and regulations, including environmental requirements, that prevent a project from proceeding or increase the anticipated cost of the project; (iii) our inability to acquire rights-of-way or land rights on a timely basis on terms that are acceptable to us; (iv) lack of anticipated future growth in available natural gas and electricity supply and demand; (v) insufficient customer throughput commitments; and (vi) lack of available and qualified third-party contractors which could impact the timely construction of new facilities. Adverse outcomes and/or changes in these risks could limit the future growth of our business and cause a material adverse change in our financial condition, results of operations and cash flows.

### We do not own all of the land on which our pipelines and facilities are located, which could result in disruptions to our operations.

Because we do not own all of the land on which our pipelines and facilities have been constructed, we are subject to the possibility of more onerous terms or increased costs to retain necessary land use if we do not have valid rights-of-way or if such rights-of-way lapse or terminate. We obtain the rights to construct and operate our pipelines on land owned by third parties and governmental agencies for a specific period of time. Our loss of these rights, through our inability to renew right-of-way contracts or otherwise, could have a material adverse effect on our business, financial condition and results of operations.

# We operate in a competitive environment, and we may lose customers to competitors.

<u>Natural Gas</u>. Our natural gas transmission and distribution operations compete with interstate pipelines when our customers are located close enough to a competing pipeline to make direct connections economically feasible. Customers also have the option to switch to alternative fuels, including renewable energy sources. Failure to retain and grow our natural gas customer base would have an adverse effect on our financial condition, results of operations and cash flows.

<u>Electric</u>. Our Florida electric distribution business has remained substantially free from direct competition from other electric service providers but does face competition from other energy sources. Changes in the competitive environment caused by legislation, regulation, market conditions, or initiatives of other electric power providers, particularly with respect to retail electric competition, would adversely affect our financial condition, results of operations and cash flows.

<u>Propane</u>. Our propane operations compete with other propane distributors, primarily on the basis of service and price. Our ability to grow the propane operations business is contingent upon capturing additional market share, expanding into new markets, and successfully utilizing pricing programs that retain and grow our customer base. Failure to retain and grow our customer base in our propane operations would have an adverse effect on our financial condition, results of operations and cash flows.

### Fluctuations in weather may cause a significant variance in our earnings.

Our natural gas distribution, propane operations and natural gas transmission operations, are sensitive to fluctuations in weather conditions, which directly influence the volume of natural gas and propane we transport, sell and deliver to our customers. A significant portion of our natural gas distribution, propane operations and natural gas transmission revenue is derived from the sales and deliveries to residential, commercial and industrial heating customers during the five-month peak heating season (November through March). Other than our Maryland natural gas distribution businesses (Maryland division, Sandpiper Energy and Elkton Gas) which have revenue normalization mechanisms, if the weather is warmer than normal, we generally sell and deliver less natural gas and propane to customers, and earn less revenue, which could adversely affect our results of operations, cash flows and financial condition. Conversely, if the weather is colder than normal, we generally sell and deliver more natural gas and propane to customers, and earn more revenue, which could positively affect our results of operations, cash flows and financial condition. Variations in weather from year to year can cause our results of operations, cash flows and financial condition. Variations in weather from year to year can cause our results of operations, cash flows and financial condition.

Our electric distribution operation is also affected by variations in weather conditions and unusually severe weather conditions. However, electricity consumption is generally less seasonal than natural gas and propane because it is used for both heating and cooling in our service areas.

# Severe weather events (such as a major hurricane, flood or tornado), natural disasters and acts of terrorism could adversely impact earnings and access to insurance coverage.

Inherent in energy transmission and distribution activities are a variety of hazards and operational risks, such as leaks, ruptures, fires, uncontrollable flows of natural gas, explosions, release of contaminants into the environment, sabotage and mechanical problems. Severe weather events and natural disasters may damage our assets, cause operational interruptions and result in the loss of human life, all of which could negatively affect our earnings, financial condition and results of operations.

Acts of terrorism and the impact of retaliatory military and other action by the U.S. and its allies may lead to increased political, economic and financial market instability and volatility in the price of natural gas, electricity and propane that could negatively affect our operations. Companies in the energy industry may face a heightened risk of exposure to acts of terrorism, which could affect our financial condition, results of operations and cash flows.

The insurance industry may also be affected by severe weather events, natural disasters and acts of terrorism. As a result, the availability of insurance covering risks against which we and our competitors typically insure may be limited. In addition, the insurance we are able to obtain may have higher deductibles, higher premiums and more restrictive policy terms, which could adversely affect our financial condition, results of operations and cash flows.

# Operating events affecting public safety and the reliability of our natural gas and electric distribution and transmission systems could adversely affect our operations and increase our costs.

Our natural gas and electric operations are exposed to operational events and risks, such as major leaks, outages, mechanical failures and breakdown, operations below the expected level of performance or efficiency, and accidents that could affect public safety and the reliability of our distribution and transmission systems, significantly increase costs and cause loss of customer confidence. If we are unable to recover all or some of these costs from insurance and/or customers through the regulatory process, our financial condition, results of operations and cash flows could be adversely affected.

# A security breach disrupting our operating systems and facilities or exposing confidential information may adversely affect our reputation, disrupt our operations and increase our costs.

The cybersecurity risks associated with the protection of our infrastructure and facilities is evolving and increasingly complex. We continue to heavily rely on technological tools that support our business operations and corporate functions while enhancing our security. There are various risks associated with our information technology infrastructure, including hardware and software failure, communications failure, data distortion or destruction, unauthorized access to data, misuse of proprietary or confidential data, unauthorized control through electronic means, cyber-attacks, cyber-terrorism, data breaches, programming mistakes, and other inadvertent errors or deliberate human acts. Further, the U.S. government has issued public warnings that indicate energy assets might be specific targets of cybersecurity threats and/or attacks.

Many of our employees, service providers, and vendors have been working, and continue to work, from remote locations, where cybersecurity protections could be limited and cybersecurity procedures and safeguards could be less effective. As such, we could be subject to a higher risk of cybersecurity breaches than ever before. Therefore, we could be required to expend significant resources to continue to modify or enhance our procedures and controls or to upgrade our digital and operational systems, related infrastructure, technologies and network security.

Any such failure, attack, or security breach could adversely impact our ability to safely and reliably deliver services to our customers through our transmission, distribution, and generation systems, subjecting us to reputational and other harm, and subject us to legal and regulatory proceedings and claims and demands from third parties, any of which could adversely affect our business, our earnings, results of operation and financial condition. In addition, the protection of customer, employee and Company data is crucial to our operational security. A breach or breakdown of our systems that results in the unauthorized release of individually identifiable customer information or other sensitive data could have an adverse effect on our reputation, results of operations and financial condition and could also materially increase our costs of maintaining our system and protecting it against future breakdowns or breaches. We take reasonable precautions to safeguard our information systems from cyber-attacks and security breaches; however, there is no guarantee that the procedures implemented to protect against unauthorized access to our information systems are adequate to safeguard against all attacks and breaches. We also cannot assure that any redundancies built into our networks and technology, or the procedures we have implemented to protect against cyber-attacks and other unauthorized access to secured data, are adequate to safeguard against all failures of technology or security breaches.

# The Company's business, results of operations, financial condition and cash flows could be adversely affected by interruption of the Company's information technology or network systems as well as the Company's implementation of its technology roadmap.

Currently, we rely on centralized and local information technology networks and systems, some of which are managed or accessible by third parties, to process, transmit and store electronic information, and to otherwise manage or support our business. Additionally, the Company collects and stores certain data, including proprietary business information, and has access to confidential or personal information that is subject to privacy and security laws, regulations and customer-imposed controls. The processing and storage of personal information is increasingly subject to privacy and data security regulations. The interpretation and application of data protection laws in the U.S. are continuing to evolve and may be different across jurisdictions. Violations of these laws could result in criminal or civil sanctions and even the mere allegation of such violations, could harm the Company's reputation.

Information technology system and/or network disruptions, whether caused by acts of sabotage, employee error, malfeasance or otherwise, could have an adverse impact on the Company's operations as well as the operations of the Company's customers and suppliers. As a result, the Company may be subject to legal claims or regulatory proceedings which could result in liability or penalties under privacy laws, disruption in the Company's operations, and damage to the Company's reputation, adversely affecting the Company's business, results of operations, financial condition and cash flows.

The Company is also implementing a technology roadmap that will significantly advance our technological capabilities. The implementation of new software in multiple phases is a complex process that involves several risks. Some of the common risks include:

- Expectations of what the software can do is not achieved and requires additional spending, resources and time;
- · Inadequate planning, including changes in implementation plans, can lead to delays, cost overruns, and poor outcomes;
- Ensuring continued team engagement is critical as technology and systems projects are significant and involve many resources within the Company as well as the use of various third parties;
- Implementing new software can expose the organization to new security risks; and
- Integrating new software with existing systems can be challenging, as a result of compatibility issues, data migration and system downtime.

# Concerns relating to the responsible use of new and evolving technologies, such as artificial intelligence (AI), may result in reputational or financial harm and liability.

While providing significant benefits, AI poses emerging legal, social, and ethical issues and presents risks and challenges. If we utilize AI solutions that have unintended consequences or may be deemed controversial, or if we are unable to develop effective internal policies and frameworks relating to the responsible use of AI, we may experience brand or reputational harm, competitive harm or legal liability. Complying with regulations related to AI could increase our cost of doing business, may change the way that we operate in certain jurisdictions, or may impede our ability to offer services in certain jurisdictions if we are unable to comply with regulations.

## Failure to attract and retain an appropriately qualified employee workforce could adversely affect operations.

Our ability to implement our business strategy and serve our customers depends upon our continuing ability to attract, develop and retain talented professionals and a technically skilled workforce in a manner competitive with current market conditions, and transfer the knowledge and expertise of our workforce to new employees as our existing employees retire. Failure to hire and adequately train replacement employees, including the transfer of significant internal historical knowledge and expertise to new employees, or the future availability and cost of contract labor could adversely affect our ability to manage and operate our business. If we were unable to hire, train and retain appropriately qualified personnel, our results of operations could be adversely affected.

## A strike, work stoppage or a labor dispute could adversely affect our operations.

We are party to collective bargaining agreements with labor unions at some of our Florida operations. A strike, work stoppage or a labor dispute with a union or employees represented by a union could cause interruption to our operations and our results could be adversely affected.

## Our businesses are capital-intensive, and the increased costs and/or delays of capital projects may adversely affect our future earnings.

Our businesses are capital-intensive and require significant investments in ongoing infrastructure projects. These projects are subject to state and federal regulatory oversight and require certain property rights, such as easements and rights-of-way from public and private owners, as well as regulatory approvals, including environmental and other permits and licenses. There is no assurance that we will be able to obtain the necessary property rights, permits and licenses and approvals in a timely and cost-efficient manner, or at all, which may result in the delay or failure to complete a project. In addition, the availability of the necessary materials and qualified vendors could also impact our ability to complete such projects on a timely basis and manage the overall costs. Failure to complete any pending or future infrastructure projects could have a material adverse impact on our financial condition, results of operations and cash flows. Where we are able to successfully complete pending or future infrastructure project. As a result, there is the risk that new and expanded infrastructure may not achieve our expected investment returns, which could have a material adverse effect on our business, financial condition and results of operations.

# Our regulated energy business may be at risk if franchise agreements are not renewed, or new franchise agreements are not obtained, which could adversely affect our future results or operating cash flows and financial condition.

Our regulated natural gas and electric distribution operations hold franchises in each of the incorporated municipalities that require franchise agreements in order to provide natural gas and electricity. Ongoing financial results would be adversely impacted in the event that franchise agreements were not renewed. If we are unable to obtain franchise agreements for new service areas, growth in our future earnings could be negatively impacted.

# Slowdowns in customer growth may adversely affect earnings and cash flows.

Our ability to increase revenues in our natural gas, propane and electric distribution businesses is dependent upon growth in the residential construction market, adding new commercial and industrial customers and conversion of customers to natural gas, electricity or propane from other energy sources. Slowdowns in growth may adversely affect our financial condition, results of operations and cash flows.

## Energy conservation could lower energy consumption, which would adversely affect our earnings.

Federal and state legislative and regulatory initiatives to promote energy efficiency, conservation and the use of alternative energy sources could lower consumption of natural gas and propane by our customers. For example, on August 16, 2022, the Inflation Reduction Act of 2022 was signed into law, with hundreds of billions of dollars in incentives for the development of renewable energy, clean hydrogen, and clean fuels, amongst other provisions. These incentives could further accelerate the transition of the U.S. economy away from the use of fossil fuels towards lower- or zero-carbon emissions alternatives and impact demand for our products and services. In addition, increasing attention to climate change, societal expectations on companies to address climate change, investor and societal expectations including mandatory climate related disclosures, and the aforementioned demand for alternative forms of energy, may result in increased costs and reduced demand for our products and services. While we cannot predict the ultimate effect that the development of alternative energy sources and related laws might have on our operations, we may be subject to reduced profits, increased investigations and litigation against us, and negative impacts on our stock price and access to capital markets.

In addition, higher costs of natural gas, propane and electricity may cause customers to conserve fuel. To the extent recovery through customer rates of higher costs or lower consumption from energy efficiency or conservation is not allowed, and our propane retail prices cannot be increased due to market conditions, our financial condition, results of operations and cash flows could be adversely affected.

# Commodity price increases may adversely affect the operating costs and competitive positions of our natural gas, electric and propane operations, which may adversely affect our results of operations, cash flows and financial condition.

<u>Natural Gas and Electricity</u>. Higher natural gas prices can significantly increase the cost of gas billed to our natural gas customers. Increases in the cost of natural gas and other fuels used to generate electricity can significantly increase the cost of electricity billed to our electric customers. Damage to the production or transportation facilities of our suppliers, which decreases their supply of natural gas and electricity, could result in increased supply costs and higher prices for our customers. Such cost increases generally have no immediate effect on our revenues and net income because of our regulated fuel cost recovery mechanisms. However, our net income may be reduced by higher expenses that we may incur for uncollectible customer accounts and by lower volumes of natural gas and electricity deliveries when customers reduce their consumption. Therefore, increases in the price of natural gas and electricity as energy sources.

Propane. Propane costs are subject to changes as a result of product supply or other market conditions, including weather, economic and political factors affecting crude oil and natural gas supply or pricing. For example, weather conditions could damage production or transportation facilities, which could result in decreased supplies of propane, increased supply costs and higher prices for customers. Such increases in costs can occur rapidly and can negatively affect profitability. There is no assurance that we will be able to pass on propane cost increases fully or immediately, particularly when propane costs increase rapidly. Therefore, average retail sales prices can vary significantly from year-to-year as product costs fluctuate in response to propane, fuel oil, crude oil and natural gas commodity market conditions. In addition, in periods of sustained higher commodity prices, declines in retail sales volumes due to reduced consumption and increased amounts of uncollectible accounts may adversely affect net income.

Refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk for additional information.

# Our use of derivative instruments may adversely affect our results of operations.

Fluctuating commodity prices may affect our earnings and financing costs because our propane operations use derivative instruments, including forwards, futures, swaps, puts, and calls, to hedge price risk. While we have risk management policies and operating procedures in place to control our exposure to risk, if we purchase derivative instruments that are not properly matched to our exposure, our results of operations, cash flows, and financial condition may be adversely affected. In addition, fluctuations in market prices could result in significant unrealized gains or losses, which could require margins to be posted on unsettled positions and impact our financial position, results of operations and cash flows.

# A substantial disruption or lack of growth in interstate natural gas pipeline transmission and storage capacity or electric transmission capacity may impair our ability to meet customers' existing and future requirements.

In order to meet existing and future customer demands for natural gas and electricity, we must acquire sufficient supplies of natural gas and electricity, interstate pipeline transmission and storage capacity, and electric transmission capacity to serve such requirements. We must contract for reliable and adequate upstream transmission capacity for our distribution systems while considering the dynamics of the interstate pipeline and storage and electric transmission markets, our own on-system resources, as well as the characteristics of our markets. Our financial condition and results of operations would be materially

and adversely affected if the future availability of these capacities were insufficient to meet future customer demands for natural gas and electricity. Currently, our natural gas operations in Florida rely primarily on two pipeline systems, FGT and Peninsula Pipeline (our intrastate pipeline subsidiary), for most of their natural gas supply and transmission. Our Florida electric operation secures electricity from external parties. Any continued interruption of service from these suppliers could adversely affect our ability to meet the demands of our customers, which could negatively impact our financial condition, results of operations and cash flows.

# Our ability to grow our businesses could be adversely affected if we are not successful in making acquisitions or integrating the acquisitions we have completed.

One of our strategies is to grow through acquisitions of complementary businesses. On November 30, 2023, we completed the acquisition of FCG, a regulated natural gas distribution utility serving approximately 120,000 residential and commercial natural gas customers in Florida, for \$923.4 million in cash, pursuant to the previously disclosed stock purchase agreement with Florida Power & Light Company. Our acquisitions, including FCG as well as future acquisitions, involve a number of risks including, but not limited to, the following:

- We may fail to realize the benefits and growth prospects anticipated as a result of the acquisition;
- We may not identify all material facts, issues and/or liabilities in due diligence; accurately anticipate required capital expenditures; or design and implement an effective internal control environment with respect to acquired businesses;
- We may experience difficulty in integrating the technology, systems, policies, processes or operations and retaining the employees, including key personnel of the acquired business;
- The historical financial results of acquisitions may not be representative of our future financial condition, results of operations and cash flows, and may not deliver the expected strategic and operational benefits;
- · An acquisition may divert management's attention to integration activities or disrupt ongoing operations; and
- We may overpay for assets, which could result in the recording of excess goodwill and other intangible assets at values that ultimately may be subject to impairment charges.

These factors, amongst others, could impact our ability to successfully grow our business which could have a material adverse effect on our financial condition, results of operations and cash flows.

# An impairment of our assets including long-lived assets, goodwill and other intangible assets, could negatively impact our financial condition and results of operations.

In accordance with GAAP, goodwill, intangibles, and other long-lived assets are tested for impairment annually or whenever events or changes in circumstances indicate impairment may have occurred. The testing of assets for impairment requires us to make significant estimates about our future performance and cash flows, as well as other assumptions. These values may be impacted by significant negative industry or economic trends, changes in technology, regulatory or industry conditions, disruptions to our business, inability to effectively integrate acquired businesses, unexpected significant change or planned changes in use of our assets, changes in the structure of our business, divestitures, market capitalization declines or changes in economic conditions or interest rates. If the testing performed indicates that impairment has occurred, we are required to record an impairment charge for the difference between the carrying value of the applicable asset and the implied fair value in the period the determination is made. Any changes in key assumptions, or actual performance compared with key assumptions, about our business and its future prospects could affect the fair value of one or more of our assets, which may result in an impairment charge and could negatively affect our financial condition and results of operations.

# **REGULATORY, LEGAL AND ENVIRONMENTAL RISKS**

# Regulation of our businesses, including changes in the regulatory environment, may adversely affect our financial condition, results of operations and cash flows.

The Delaware, Maryland, Ohio and Florida PSCs regulate our utility operations in those states. Eastern Shore is regulated by the FERC. The PSCs and the FERC set the rates that we can charge customers for services subject to their regulatory jurisdiction. Our ability to obtain timely rate increases and rate supplements to maintain current rates of return depends on regulatory approvals, and there can be no assurance that our regulated operations will be able to obtain such approvals or maintain currently authorized rates of return. When earnings from our regulated utilities exceed the authorized rate of return, the respective regulatory authority may require us to reduce our rates charged to customers in the future.

# We may face certain regulatory and financial risks related to pipeline safety legislation.

We are subject to a number of legislative proposals at the federal and state level to implement increased oversight over natural gas pipeline operations and facilities to inspect pipeline facilities, upgrade pipeline facilities, or control the impact of a breach of such facilities. Additional operating expenses and capital expenditures may be necessary to remain in compliance. If new legislation is adopted and we incur additional expenses and expenditures, our financial condition, results of operations and cash flows could be adversely affected, particularly if we are not authorized through the regulatory process to recover from customers some or all of these costs and earn at an authorized rate of return.

## Pipeline integrity programs and repairs may impose significant costs and liabilities on the Company.

The PHMSA requires pipeline operators to develop integrity management programs to comprehensively evaluate their pipelines and to take additional measures to protect pipeline segments located in areas where a leak or rupture could potentially do the most harm. The PHMSA constantly updates its regulations to ensure the highest levels of pipeline safety. As the operator of pipelines, we are required to: perform ongoing assessments of pipeline integrity; identify and characterize applicable threats to pipelines; improve data collection, integration and analysis; repair and remediate the pipelines as necessary; and implement preventative and mitigating actions. These new and any future regulations adopted by the PHMSA may impose more stringent requirements applicable to integrity management programs and other pipeline safety aspects of our operations, which could cause us to incur increased capital and operating costs and operational delays. Moreover, should we fail to comply with the PHMSA rules and regulations, we could be subject to significant penalties and fines which may adversely affect our financial condition, results of operations and cash flows.

## We are subject to operating and litigation risks that may not be fully covered by insurance.

Our operations are subject to the operating hazards and risks normally incidental to handling, storing, transporting, transmitting and delivering natural gas, electricity and propane to end users. From time to time, we are a defendant in legal proceedings arising in the ordinary course of business. We maintain insurance coverage for our general liabilities in the amount of \$52 million, which we believe is reasonable and prudent. However, there can be no assurance that such insurance will be adequate to protect us from all material expenses related to potential future claims for personal injury and property damage or that such levels of insurance will be available in the future at economical prices.

## Costs of compliance with environmental laws may be significant.

We are subject to federal, state and local laws and regulations governing environmental quality and pollution control. These evolving laws and regulations may require expenditures over a long period of time to control environmental effects at our current and former operating sites, especially former MGP sites. To date, we have been able to recover, through regulatory rate mechanisms, the costs associated with the remediation of former MGP sites. However, there is no guarantee that we will be able to recover future remediation costs in the same manner or at all. A change in our approved rate mechanisms for recovery of environmental remediation costs at former MGP sites could adversely affect our financial condition, results of operations and cash flows.

Further, existing environmental laws and regulations may be revised, or new laws and regulations seeking to protect the environment may be adopted and be applicable to us. Revised or additional laws and regulations could result in additional operating restrictions on our facilities or increased compliance costs, which may not be fully recoverable. Any such increase in compliance costs could adversely affect our financial condition, results of operations and cash flows. Compliance with these legal obligations requires us to commit capital. If we fail to comply with environmental laws and regulations, even if such failure is caused by factors beyond our control, we may be assessed administrative, civil, or criminal penalties and fines, imposed with investigatory and remedial obligations, or issued injunctions all of which could impact our financial condition, results of operations and cash flows. See *Item 8, Financial Statements and Supplementary Data* (see Note 19, *Environmental Commitments and Contingencies*, in the consolidated financial statements).

# Unanticipated changes in our tax provisions or exposure to additional tax liabilities could affect our profitability and cash flow.

We are subject to income and other taxes in the U.S. and the states in which we operate. Changes in applicable state or U.S. tax laws and regulations, or their interpretation and application, including the possibility of retroactive effect, could affect our tax expense and profitability. In addition, the final determination of any tax audits or related litigation could be materially different from our historical income tax provisions and accruals. Changes in our tax provision or an increase in our tax liabilities, due to changes in applicable law and regulations, the interpretation or application thereof, future changes in the tax rate or a final determination of tax audits or litigation, could have a material adverse effect on our financial position, results of operations and cash flows.

## Our business may be subject in the future to additional regulatory and financial risks associated with global warming and climate change.

There have been a number of federal and state legislative and regulatory initiatives proposed in recent years in an attempt to control or limit the effects of global warming and overall climate change, including greenhouse gas emissions. The direction of future U.S. climate change regulation is difficult to predict given the potential for policy changes under different Presidential administrations and Congressional leadership. The Environmental Protection Agency, or other Federal agencies, may or may not continue developing regulations to reduce greenhouse gas emissions. Even if federal efforts in this area slow, states, cities and local jurisdictions may continue pursuing climate regulations. Any laws or regulations that may be adopted to restrict or reduce emission allowances or to pay emission taxes, and could reduce demand for our energy delivery services. Federal, state and local legislative initiatives to implement renewable portfolio standards or to further subsidize the cost of solar, wind and other renewable power sources may change the demand for natural gas. We cannot predict the potential impact that such laws or regulations, if adopted, may have on our future business, financial condition or financial results.

# Climate changes may impact the demand for our services in the future and could result in more frequent and more severe weather events, which ultimately could adversely affect our financial results.

Significant climate change creates physical and financial risks for us. Our customers' energy needs vary with weather conditions, primarily temperature and humidity. For residential customers, heating and cooling represent their largest energy use. To the extent weather conditions may be affected by climate change, customers' energy use could increase or decrease depending on the duration and magnitude of any changes. To the extent that climate change adversely impacts the economic health or weather conditions of our service territories directly, it could adversely impact customer demand or our customers' ability to pay. Changes in energy use due to weather variations may affect our financial condition through volatility and/or decreased revenues and cash flows. Extreme weather conditions require more system backups and can increase costs and system stresses, including service interruptions. Severe weather impacts our operating territories primarily through thunderstorms, tornadoes, hurricanes, and snow or ice storms. Weather conditions outside of our operating territories could also have an impact on our revenues and cash flows by affecting natural gas prices. To the extent the frequency of extreme weather events increases, this could increase our costs of providing services. We may not be able to pass on the higher costs to our customers or recover all the costs related to mitigating these physical risks. To the extent financial markets view climate change and emissions of greenhouse gases as a financial risk, this could adversely affect our ability to access capital markets or cause us to receive less favorable terms and conditions in future financings. Our business could be affected by the potential for investigations and lawsuits related to or against greenhouse gas emitters based on the claimed connection between greenhouse gas emissions and climate change, which could impact adversely our business, results of operations and cash flows.

## Our certificate of incorporation and bylaws may delay or prevent a transaction that stockholders would view as favorable.

Our certificate of incorporation and bylaws, as well as Delaware law, contain provisions that could delay, defer or prevent an unsolicited change in control of Chesapeake Utilities, which may negatively affect the market price of our common stock or the ability of stockholders to participate in a transaction in which they might otherwise receive a premium for their shares over the then current market price. These provisions may also prevent changes in management. In addition, our Board of Directors is authorized to issue preferred stock without stockholder approval on such terms as our Board of Directors may determine. Our common stockholders will be subject to, and may be negatively affected by, the rights of any preferred stock that may be issued in the future.

### **ITEM 1B. UNRESOLVED STAFF COMMENTS.**

None.

### **ITEM 1C. CYBERSECURITY**

We recognize the importance of assessing, identifying, and managing material risks associated with cybersecurity threats, as such term is defined in Item 106(a) of Regulation S-K. We face a multitude of increasing cybersecurity threats, including those that target the Nation's critical infrastructure sectors. Reliable service and operational continuity are critical to our success and the welfare of those we serve, including our ability to safely and reliably deliver energy to our customers through our transmission, distribution, and generation systems. We are committed to maintaining robust governance and oversight of

these risks and to investing in the implementation of mechanisms, controls, technologies, and processes designed to help us assess, identify, and manage these risks in an everchanging landscape.

To mitigate the threat to our business, we take a comprehensive, cross-functional approach to cybersecurity risk management. Our management team is actively involved in the oversight and implementation of our risk management program, of which cybersecurity represents an important component. At least annually, we conduct a cybersecurity risk assessment that evaluates information from internal stakeholders and external sources. The results of the assessment inform our alignment and prioritization of initiatives to enhance our security controls. As described in more detail below, we have established policies, standards, processes and practices for assessing, identifying, and managing material risks from cybersecurity threats which follow frameworks established by the National Institute of Standards and Technology (NIST). These include, among other things: security awareness training for employees; mechanisms to detect and monitor unusual network activity; services that identify cybersecurity threats; conducting scans of the threat environment; evaluating our industry's risk profile; utilizing internal and external audits; conducting threat and vulnerability assessments; and containment and incident response tools. We also actively engage with industry groups for benchmarking and awareness of best practices. We maintain controls and procedures that are designed to ensure prompt escalation of certain cybersecurity incidents so that decisions regarding public disclosure and reporting of such incidents can be made in a timely manner.

Our approach to cybersecurity risk management includes the following key elements:

- <u>Multi-Layered Defense and Continuous Monitoring</u>: We work to protect our business from cybersecurity threats through multi-layered defenses and apply lessons learned from our defense and monitoring efforts to help prevent future attacks. We utilize data analytics to detect anomalies and review trends in the data. We regularly assess and deploy technical safeguards designed to protect our information systems from cybersecurity threats. Such safeguards are regularly evaluated and enhanced based on vulnerability assessments, cybersecurity threat intelligence and incident response experience.
- <u>Information Sharing and Collaboration</u>: We share and receive threat intelligence and best practices with industry peers, government agencies, information sharing and analysis centers, industry trade organizations, and cybersecurity forums. These relationships enable the rapid sharing of information around threat and vulnerability mitigation.
- <u>Third-Party Risk Assessments</u>: We engage third-party services to conduct assessments of our security controls, whether through penetration testing, independent audits or consulting on best practices to address new challenges. These assessments include testing both the design and operational effectiveness of security controls.
- <u>Companywide Policies and Procedures:</u> We have companywide cybersecurity policies and procedures, such as encryption standards, antivirus
  protection, remote access protocols, multi-factor authentication, protection of confidential information, and the use of the internet, social media,
  email, and wireless devices. These policies go through an internal review process and are approved by the appropriate members of management.
- <u>Training and Awareness</u>: We provide awareness training to our employees to help identify, avoid and mitigate cybersecurity threats. Our
  employees routinely participate in phishing campaigns, education that reinforces compliance with our policies, standards and practices, and other
  awareness training. We also periodically perform simulations and other exercises with management and incorporate external resources and
  advisors as needed. Our team of cybersecurity professionals collaborate with stakeholders across our business units to further analyze the risk to
  the Company, and form detection, mitigation and remediation strategies.
- <u>Supplier Engagement:</u> We work collectively with our suppliers to support cybersecurity resiliency in our supply chain. The Company uses a variety of processes to address third-party cybersecurity threats, including reviewing the cybersecurity practices of such provider(s), contractually imposing obligations on the provider(s), notifications in the event of any known or suspected cyber incident, conducting security assessments, and periodic reassessments during the course of the Company's engagement with such provider(s).

As of the date of this Form 10-K, there have not been any cybersecurity incidents that have materially affected our business strategy, results of operations or financial condition. There can be no guarantee that our policies and procedures will be followed or, if followed, will be effective. For more information regarding the risks we face from cybersecurity threats, please see *Item 1A*, *Risk Factors*, which should be read in conjunction with this Item 1C.

### Cybersecurity Risk Governance and Oversight

The Company's Board, in conjunction with its Audit Committee, oversees management's approach to cybersecurity risk and its alignment with the Company's risk management program. The Board and Audit Committee receive reports from management about the prevention, detection, mitigation, and remediation of cybersecurity incidents, including material

security risks and vulnerabilities. Additionally, management provides the Audit Committee with updates on cybersecurity risk assessments, risk mitigation strategies, and relevant internal and industry cybersecurity matters. The Company's Chief Information Officer ("CIO") is responsible for developing and implementing our information security program and reporting on cybersecurity matters to the Board and Audit Committee. The Company's CIO has 25 years of experience in the information technology industry. The CIO reports to the Chief Executive Officer and is supported by a dedicated cybersecurity team within our information systems department, as well as a multidisciplinary incident response team. Employees across the organization also have a role in our cybersecurity defenses, which we believe improves our cybersecurity posture.

In addition, the Company's Risk Management Committee ("RMC") evaluates risks relating to cybersecurity, among other significant risks, and applicable mitigation plans to address such risks. The RMC is comprised of members of the executive leadership team. The RMC meets monthly and receives updates from the CIO or a member of our cybersecurity team. The RMC reviews security performance metrics, global security risks, security enhancements, and updates on our security posture.

## **ITEM 2. Properties.**

### Offices and other operational facilities

We own or lease offices and other operational facilities in our service territories located in Delaware, Maryland, Virginia, North Carolina, South Carolina, Florida, Pennsylvania and Ohio.

## Regulated Energy Segment

The following table presents a summary of miles of assets operated by our natural gas distribution, natural gas transmission and electric business units as of December 31, 2023:

| Operations                                           | Miles  |
|------------------------------------------------------|--------|
| Natural Gas Distribution                             |        |
| Delmarva Natural Gas (Natural gas pipelines)         | 2,075  |
| Delmarva Natural Gas (Underground propane pipelines) | 17     |
| FPU (Natural gas pipelines)                          | 3,154  |
| Florida City Gas (Natural gas pipelines)             | 3,860  |
| Natural Gas Transmission                             |        |
| Eastern Shore                                        | 517    |
| Florida City Gas                                     | 79     |
| Peninsula Pipeline                                   | 177    |
| Aspire Energy Express (1)                            |        |
| Electric Distribution                                |        |
| FPU                                                  | 906    |
| Total                                                | 10,785 |

<sup>(1)</sup> Aspire Energy Express had less than 1 mile of natural gas pipeline at December 31, 2023.

Peninsula Pipeline also has a 50 percent jointly owned intrastate transmission pipeline with Seacoast Gas Transmission, LLC ("Seacoast Gas Transmission") in Nassau County, Florida. The 26-mile pipeline serves demand in both Nassau and Duval Counties.

# Unregulated Energy Segment

The following table presents propane storage capacity, miles of underground distribution mains and transmission for our Unregulated Energy Segment operations as of December 31, 2023:

| Gallons or miles |
|------------------|
|                  |
| 8.9              |
| 153              |
|                  |
| 2,800            |
|                  |

# **ITEM 3. Legal Proceedings.**

See Note 20, Other Commitments and Contingencies in the Consolidated Financial Statements, which is incorporated into Item 3 by reference.

## **ITEM 4. Mine Safety Disclosures.**

Not applicable.

# PART II

# ITEM 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

## **Common Stock Dividends and Stockholder Information:**

Chesapeake Utilities common stock is traded on the New York Stock Exchange ("NYSE") under the ticker symbol CPK. As of February 16, 2024, we had 1,974 holders of record of our common stock. We declared quarterly cash dividends on our common stock totaling \$2.305 per share in 2023 and \$2.085 per share in 2022, and have paid a cash dividend to holders of our common stock for 63 consecutive years. Future dividend payments and amounts are at the discretion of the Board of Directors and will depend on our financial condition, results of operations, capital requirements, and other factors.

Indentures to our long-term debt contain various restrictions which limit our ability to pay dividends. Refer to *Item 8, Financial Statements and Supplementary Data* (see Note 12, *Long-Term Debt*, in the consolidated financial statements) for additional information.

# Purchases of Equity Securities by the Issuer

The following table sets forth information on purchases by us or on our behalf of shares of our common stock during the quarter ended December 31, 2023:

|                                              | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total Number of Shares<br>Purchased as Part of<br>Publicly Announced Plans<br>or Programs <sup>(2)</sup> | Maximum Number of<br>Shares That May Yet Be<br>Purchased Under the Plans<br>or Programs <sup>(2)</sup> |
|----------------------------------------------|-------------------------------------------|------------------------------------|----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| Period                                       |                                           |                                    |                                                                                                          |                                                                                                        |
| October 1, 2023 through October 31, 2023 (1) | 663                                       | \$<br>95.19                        |                                                                                                          |                                                                                                        |
| November 1, 2023 through November 30, 2023   | —                                         | —                                  |                                                                                                          | —                                                                                                      |
| December 1, 2023 through December 31, 2023   | —                                         | —                                  |                                                                                                          | —                                                                                                      |
| Total                                        | 663                                       | \$<br>95.19                        |                                                                                                          |                                                                                                        |

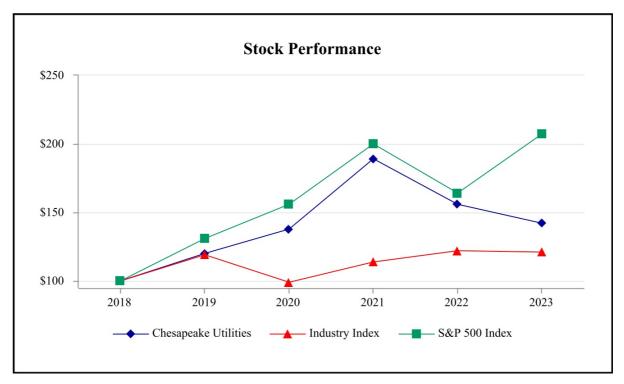
(1) In October 2023, we purchased 663 shares of common stock on the open market for the purpose of reinvesting the dividend on shares held in the Rabbi Trust accounts under the Non-Qualified Deferred Compensation Plan. The Non-Qualified Deferred Compensation Plan is discussed in detail in Item 8, Financial Statements and Supplementary Data (see Note 16, Employee Benefit *Plans*, in the consolidated financial statements). <sup>(2)</sup> Except for the purpose described in footnote <sup>(1)</sup>, we have no publicly announced plans or programs to repurchase our shares.

Information on certain of our equity compensation plans, for which shares of our common stock are authorized for issuance, is included in the section of our Proxy Statement captioned "Equity Compensation Plan Information" and is incorporated herein by reference.

# **Common Stock Performance Graph**

The stock performance graph and table below compares cumulative total stockholder return on our common stock during the five fiscal years ended December 31, 2023, with the cumulative total stockholder return of the Standard & Poor's 500 Index and the cumulative total stockholder return of select peers, which include the following companies: Atmos Energy Corporation; Black Hills Corporation; New Jersey Resources Corporation; NiSource; Northwest Natural Gas Company; Northwestern Corporation; ONE Gas, Inc.; RGC Resources, Inc.; Spire, Inc.; and Unitil Corporation.

The comparison assumes \$100 was invested on December 31, 2018 in our common stock and in each of the foregoing indices and assumes reinvested dividends. The comparisons in the graph below are based on historical data and are not intended to forecast the possible future performance of our common stock.



|                      | :  | 2018   | 2019   | 2020   | 2021   | 2022   | 2023 |
|----------------------|----|--------|--------|--------|--------|--------|------|
| Chesapeake Utilities | \$ | 100 \$ | 120 \$ | 138 \$ | 189 \$ | 156 \$ | 142  |
| Industry Index       | \$ | 100 \$ | 119 \$ | 99 \$  | 114 \$ | 122 \$ | 121  |
| S&P 500 Index        | \$ | 100 \$ | 131 \$ | 156 \$ | 200 \$ | 164 \$ | 207  |

# **ITEM 6. RESERVED**

### ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

This section provides management's discussion of Chesapeake Utilities and its consolidated subsidiaries, with specific information on results of operations, liquidity and capital resources, as well as discussion of how certain accounting principles affect our financial statements. It includes management's interpretation of our financial results and our operating segments, the factors affecting these results, the major factors expected to affect future operating results as well as investment and financing plans. This discussion should be read in conjunction with our consolidated financial statements and notes thereto in *Item 8, Financial Statements and Supplementary Data*.

Several factors exist that could influence our future financial performance, some of which are described in Item 1A, *Risk Factors*. They should be considered in connection with forward-looking statements contained in this Annual Report, or otherwise made by or on behalf of us, since these factors could cause actual results and conditions to differ materially from those set out in such forward-looking statements.

Earnings per share information is presented on a diluted basis, unless otherwise noted.

## Acquisition of FCG

On November 30, 2023, we completed the acquisition of FCG for \$923.4 million in cash, including working capital adjustments as defined in the agreement, pursuant to the previously disclosed stock purchase agreement with Florida Power & Light Company. Upon completion of the acquisition, FCG became a wholly-owned subsidiary of the Company and is included within our Regulated Energy segment. FCG serves approximately 120,000 residential and commercial natural gas customers across eight counties in Florida, including Miami-Dade, Broward, Brevard, Palm Beach, Hendry, Martin, St. Lucie and Indian River. Its natural gas system includes approximately 3,800 miles of distribution main and 80 miles of transmission pipe. Results for FCG are included within our consolidated results from the acquisition date.

In June 2023, FCG received approval from the Florida PSC for a \$23.3 million total increase in base revenue in connection with its May 2022 rate case filing. The new rates, which became effective as of May 1, 2023, included the transfer of its SAFE program provisions from a rider clause to base rates, an increase in rates associated with a liquefied natural gas facility, and approval of FCG's proposed reserve surplus amortization mechanism ("RSAM") with a \$25.0 million reserve amount. The RSAM is recorded as either an increase or decrease to accrued removal costs on the balance sheet, with a corresponding increase or decrease to depreciation and amortization expense.

The impact of FCG's results from the acquisition date and effects on our liquidity are discussed further below and throughout Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

# **Non-GAAP Financial Measures**

This document, including the tables herein, include references to both Generally Accepted Accounting Principles ("GAAP") and non-GAAP financial measures, including Adjusted Gross Margin, Adjusted Net Income and Adjusted EPS. A "non-GAAP financial measure" is generally defined as a numerical measure of a company's historical or future performance that includes or excludes amounts, or that is subject to adjustments, so as to be different from the most directly comparable measure calculated or presented in accordance with GAAP. Our management believes certain non-GAAP financial measures, when considered together with GAAP financial measures, provide information that is useful to investors in understanding period-over-period operating results separate and apart from items that may, or could, have a disproportionately positive or negative impact on results in any particular period.

We calculate Adjusted Gross Margin by deducting the purchased cost of natural gas, propane and electricity and the cost of labor spent on direct revenueproducing activities from operating revenues. The costs included in Adjusted Gross Margin exclude depreciation and amortization and certain costs presented in operations and maintenance expenses in accordance with regulatory requirements. We calculate Adjusted Net Income and Adjusted EPS by deducting non-recurring costs and expenses associated with significant acquisitions that may affect the comparison of period-over-period results. These non-GAAP financial measures are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures. We believe that these non-GAAP financial measures are useful and meaningful to investors as a basis for making investment decisions, and provide investors with information that demonstrates the profitability achieved by the Company under allowed rates for regulated energy operations and under the Company's competitive pricing structures for unregulated energy operations. The Company's management uses these non-GAAP financial measures in assessing a business unit's and the overall Company performance. Other companies may calculate these non-GAAP financial measures in a different manner.

The following tables reconcile Gross Margin, Net Income, and EPS, all as defined under GAAP, to our non-GAAP financial measures of Adjusted Gross Margin, Adjusted Net Income and Adjusted EPS for the years ended December 31, 2023, 2022 and 2021:

# Adjusted Gross Margin

|                                                  | For the Year Ended December 31, 2023 |              |     |                    |    |                        |    |           |  |
|--------------------------------------------------|--------------------------------------|--------------|-----|--------------------|----|------------------------|----|-----------|--|
| (in thousands)                                   | Regu                                 | lated Energy | Unr | Unregulated Energy |    | Other and Eliminations |    | Total     |  |
| Operating Revenues                               | \$                                   | 473,595      | \$  | 223,148            | \$ | (26,139)               | \$ | 670,604   |  |
| Cost of Sales:                                   |                                      |              |     |                    |    |                        |    |           |  |
| Natural gas, propane and electric costs          |                                      | (140,008)    |     | (102,492)          |    | 26,019                 |    | (216,481) |  |
| Depreciation & amortization                      |                                      | (48,162)     |     | (17,347)           |    | 8                      |    | (65,501)  |  |
| Operations & maintenance expenses                |                                      | (27,485)     |     | (31,507)           |    | 343                    |    | (58,649)  |  |
| Gross Margin (GAAP)                              |                                      | 257,940      |     | 71,802             |    | 231                    |    | 329,973   |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                      | 27,485       |     | 31,507             |    | (343)                  |    | 58,649    |  |
| Depreciation & amortization                      |                                      | 48,162       |     | 17,347             |    | (8)                    |    | 65,501    |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                   | 333,587      | \$  | 120,656            | \$ | (120)                  | \$ | 454,123   |  |

|                                                  | For the Year Ended December 31, 2022 |              |      |                |         |                 |       |           |  |  |  |  |
|--------------------------------------------------|--------------------------------------|--------------|------|----------------|---------|-----------------|-------|-----------|--|--|--|--|
| (in thousands)                                   | Regu                                 | lated Energy | Unre | gulated Energy | Other a | nd Eliminations | Total |           |  |  |  |  |
| Operating Revenues                               | \$                                   | 429,424      | \$   | 280,750        | \$      | (29,470)        | \$    | 680,704   |  |  |  |  |
| Cost of Sales:                                   |                                      |              |      |                |         |                 |       |           |  |  |  |  |
| Natural gas, propane and electric costs          |                                      | (127,172)    |      | (162,683)      |         | 29,349          |       | (260,506) |  |  |  |  |
| Depreciation & amortization                      |                                      | (52,707)     |      | (16,257)       |         | (9)             |       | (68,973)  |  |  |  |  |
| Operations & maintenance expenses                |                                      | (35,472)     |      | (29,825)       |         | 9               |       | (65,288)  |  |  |  |  |
| Gross Margin (GAAP)                              |                                      | 214,073      |      | 71,985         |         | (121)           |       | 285,937   |  |  |  |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                      | 35,472       |      | 29,825         |         | (9)             |       | 65,288    |  |  |  |  |
| Depreciation & amortization                      |                                      | 52,707       |      | 16,257         |         | 9               |       | 68,973    |  |  |  |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                   | 302,252      | \$   | 118,067        | \$      | (121)           | \$    | 420,198   |  |  |  |  |

|                                                  | For the Year Ended December 31, 2021 |               |       |                |         |                 |       |           |  |  |  |
|--------------------------------------------------|--------------------------------------|---------------|-------|----------------|---------|-----------------|-------|-----------|--|--|--|
| (in thousands)                                   | Reg                                  | ulated Energy | Unreg | gulated Energy | Other a | nd Eliminations | Total |           |  |  |  |
| Operating Revenues                               | \$                                   | 383,920       | \$    | 206,869        | \$      | (20,821)        | \$    | 569,968   |  |  |  |
| Cost of Sales:                                   |                                      |               |       |                |         |                 |       |           |  |  |  |
| Natural gas, propane and electric costs          |                                      | (100,737)     |       | (106,900)      |         | 20,687          |       | (186,950) |  |  |  |
| Depreciation & amortization                      |                                      | (48,748)      |       | (13,869)       |         | (44)            |       | (62,661)  |  |  |  |
| Operations & maintenance expenses                |                                      | (32,780)      |       | (24,123)       |         | 179             |       | (56,724)  |  |  |  |
| Gross Margin (GAAP)                              |                                      | 201,655       |       | 61,977         |         | 1               |       | 263,633   |  |  |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                      | 32,780        |       | 24,123         |         | (179)           |       | 56,724    |  |  |  |
| Depreciation & amortization                      |                                      | 48,748        |       | 13,869         |         | 44              |       | 62,661    |  |  |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                   | 283,183       | \$    | 99,969         | \$      | (134)           | \$    | 383,018   |  |  |  |

<sup>(1)</sup> Operations & maintenance expenses within the Consolidated Statements of Income are presented in accordance with regulatory requirements and to provide comparability within the industry. Operations & maintenance expenses which are deemed to be directly attributable to revenue producing activities have been separately presented above in order to calculate Gross Margin as defined under U.S. GAAP.

## 2023 to 2022 Gross Margin (GAAP) Variance – Regulated Energy

Gross Margin (GAAP) for the Regulated Energy segment for 2023 was \$257.9 million, an increase of \$43.9 million, or 20.5 percent, compared to 2022. Higher gross margin reflects contributions from the Company's Florida Natural Gas base rate proceeding, organic growth in the Company's natural gas distribution businesses and continued pipeline expansion projects, and contributions attributable to the acquisition of FCG. These increases were partially offset by reduced customer consumption resulting from the significantly warmer temperatures in our northern service territories throughout the year and increased employee costs related to growth initiatives, the ongoing competitive labor market and higher benefits costs.

# 2022 to 2021 Gross Margin (GAAP) Variance - Regulated Energy

Gross Margin (GAAP) for the Regulated Energy segment for the year ended December 31, 2022 compared to 2021 is described in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our Annual Report on Form 10-K for the year ended December 31, 2022, which is incorporated herein by reference.

## 2023 to 2022 Gross Margin (GAAP) Variance – Unregulated Energy

Gross Margin (GAAP) for the Unregulated Energy segment for 2023 was \$71.8 million, which was largely consistent with gross margin for the prior year. The effects of changes in customer consumption due primarily to significantly warmer weather in our Mid-Atlantic and North Carolina service areas throughout the year and increased operating expenses and depreciation were largely offset by increased propane margins and fees and increased gathering charges and consumption for Aspire Energy.

## 2022 to 2021 Gross Margin (GAAP) Variance – Unregulated Energy

Gross Margin (GAAP) for the Unregulated Energy segment for the year ended December 31, 2022 compared to 2021 is described in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our Annual Report on Form 10-K for the year ended December 31, 2022, which is incorporated herein by reference.

# **Adjusted Net Income and Adjusted EPS**

| (in thousands, except shares and per share data)     |    | 2023       | 2022 2021      |    |            |  |  |
|------------------------------------------------------|----|------------|----------------|----|------------|--|--|
| Net Income (GAAP)                                    | \$ | 87,212     | \$<br>89,796   | \$ | 83,466     |  |  |
| FCG transaction-related expenses, net <sup>(1)</sup> |    | 10,625     |                |    | —          |  |  |
| Adjusted Net Income (Non-GAAP)                       | \$ | 97,837     | \$<br>89,796   | \$ | 83,466     |  |  |
|                                                      |    |            |                |    |            |  |  |
| Weighted average common shares outstanding - diluted |    | 18,434,857 | <br>17,804,294 |    | 17,633,029 |  |  |
|                                                      |    |            |                |    |            |  |  |
| Earnings Per Share - Diluted (GAAP)                  | \$ | 4.73       | \$<br>5.04     | \$ | 4.73       |  |  |
| FCG transaction-related expenses, net (1)            |    | 0.58       |                |    |            |  |  |
| Adjusted Earnings Per Share - Diluted (Non-GAAP)     | \$ | 5.31       | \$<br>5.04     | \$ | 4.73       |  |  |

(1) Transaction-related expenses for the year ended December 31, 2023 represent costs incurred attributable to the acquisition of FCG, including pretax operating expenses of \$10.4 million associated with legal, consulting and audit fees and \$4.1 million of interest charges related to pretax fees and expenses associated with the Bridge Facility.

## 2023 to 2022 Net Income (GAAP) Variance

Net income (GAAP) for the year ended December 31, 2023 was \$87.2 million, or \$4.73 per share, compared to \$89.8 million, or \$5.04 per share in 2022. Net income for the year ended December 31, 2023 included \$10.6 million of transaction-related expenses in connection with the FCG acquisition. Excluding these costs, net income increased by \$8.0 million or 9 percent compared to the prior year.

# 2022 to 2021 Net Income (GAAP) Variance

Net income (GAAP) for the year ended December 31, 2022 compared to 2021 is described in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2022, which is incorporated herein by reference.

# **OVERVIEW AND HIGHLIGHTS**

| OVERVIEW AND INGILIGHTS                                |    |            |    |            |    |           |    |            |    |            |          |           |  |
|--------------------------------------------------------|----|------------|----|------------|----|-----------|----|------------|----|------------|----------|-----------|--|
| (in thousands except shares and per share data)        |    |            |    |            |    | Increase  |    |            |    |            | Increase |           |  |
| For the Year Ended December 31,                        |    | 2023       |    | 2022       | (  | Decrease) |    | 2022       |    | 2021       | (1       | Decrease) |  |
| Operating Income                                       |    |            |    |            |    |           |    |            |    |            |          |           |  |
| Regulated Energy                                       | \$ | 126,199    | \$ | 115,317    | \$ | 10,882    | \$ | 115,317    | \$ | 106,174    | \$       | 9,143     |  |
| Unregulated Energy                                     |    | 24,426     |    | 27,350     |    | (2,924)   |    | 27,350     |    | 24,427     |          | 2,923     |  |
| Other businesses and eliminations                      |    | 178        |    | 266        |    | (88)      |    | 266        |    | 511        |          | (245)     |  |
| Operating Income                                       |    | 150,803    |    | 142,933    |    | 7,870     |    | 142,933    |    | 131,112    |          | 11,821    |  |
| Other income, net                                      |    | 1,438      |    | 5,051      |    | (3,613)   |    | 5,051      |    | 1,720      |          | 3,331     |  |
| Interest charges                                       |    | 36,951     |    | 24,356     |    | 12,595    |    | 24,356     |    | 20,135     |          | 4,221     |  |
| Income from Before Income Taxes                        |    | 115,290    | _  | 123,628    |    | (8,338)   |    | 123,628    |    | 112,697    |          | 10,931    |  |
| Income Taxes                                           |    | 28,078     |    | 33,832     |    | (5,754)   |    | 33,832     |    | 29,231     |          | 4,601     |  |
| Net Income                                             | \$ | 87,212     | \$ | 89,796     | \$ | (2,584)   | \$ | 89,796     | \$ | 83,466     | \$       | 6,330     |  |
|                                                        |    |            | _  |            |    |           | _  |            |    |            |          |           |  |
| Basic Earnings Per Share of Common Stock               | \$ | 4.75       | \$ | 5.07       | \$ | (0.32)    | \$ | 5.07       | \$ | 4.75       | \$       | 0.32      |  |
| Diluted Earnings Per Share of Common Stock             | \$ | 4.73       | \$ | 5.04       | \$ | (0.31)    | \$ | 5.04       | \$ | 4.73       | \$       | 0.31      |  |
|                                                        |    |            |    |            |    |           |    |            |    |            |          |           |  |
| Adjusted Net Income and Adjusted Earnings Per<br>Share |    |            |    |            |    |           |    |            |    |            |          |           |  |
| Net Income (GAAP)                                      | \$ | 87,212     | \$ | 89,796     | \$ | (2,584)   | \$ | 89,796     | \$ | 83,466     | \$       | 6,330     |  |
| FCG transaction-related expenses, net (1)              |    | 10,625     |    |            |    | 10,625    |    |            |    |            |          |           |  |
| Adjusted Net Income (Non-GAAP)                         | \$ | 97,837     | \$ | 89,796     | \$ | 8,041     | \$ | 89,796     | \$ | 83,466     | \$       | 6,330     |  |
|                                                        | _  |            |    |            | _  |           |    |            |    |            | _        |           |  |
| Weighted average common shares outstanding - diluted   | d  | 18,434,857 |    | 17,804,294 |    | 630,563   |    | 17,804,294 |    | 17,633,029 |          | 171,265   |  |
|                                                        |    |            | -  |            |    |           | _  |            |    |            |          |           |  |
| Earnings Per Share - Diluted (GAAP)                    | \$ | 4.73       | \$ | 5.04       | \$ | (0.31)    | \$ | 5.04       | \$ | 4.73       | \$       | 0.31      |  |
| FCG transaction-related expenses, net <sup>(1)</sup>   |    | 0.58       |    | _          |    | 0.58      |    | _          |    | —          |          |           |  |
| Adjusted Earnings Per Share - Diluted (Non-<br>GAAP)   | \$ | 5.31       | \$ | 5.04       | \$ | 0.27      | \$ | 5.04       | \$ | 4.73       | \$       | 0.31      |  |
| ····· ,                                                | -  | 2.01       | =  | 2.01       | -  |           | -  | 2.0.       | -  |            | -        |           |  |

(1) Transaction-related expenses for the year ended December 31, 2023 represent costs incurred attributable to the acquisition of FCG, including pretax operating expenses of \$10.4 million associated with legal, consulting and audit fees and \$4.1 million of interest charges related to pretax fees and expenses associated with the Bridge Facility.

# 2023 compared to 2022

Key variances in operations between 2023 and 2022 included:

| (in thousands, except per share data)                                                                     | Pre-tax<br>Income |          | Net<br>Income | Earnings<br>Per Share |
|-----------------------------------------------------------------------------------------------------------|-------------------|----------|---------------|-----------------------|
| Year ended December 31, 2022 Adjusted Results**                                                           | \$ 123,62         | 8 \$     | 89,796        | \$ 5.04               |
| Non-recurring Items:                                                                                      |                   |          |               |                       |
| One-time benefit associated with reduction in state tax rate                                              | _                 | _        | 2,469         | 0.13                  |
| Absence of interest income from federal income tax refund                                                 | (82)              | 6        | (600)         | (0.03)                |
| Absence of gain from sales of assets                                                                      | (1,902            | /        | (1,382)       | (0.07)                |
|                                                                                                           | (2,72)            |          | 487           | 0.03                  |
| Increased (Decreased) Adjusted Gross Margins:                                                             |                   | <u> </u> |               |                       |
| Contribution from rate changes associated with Florida Natural Gas base rate proceeding*                  | 13,36             | 1        | 9,820         | 0.53                  |
| Increased propane margins per gallon and fees                                                             | 8,82              | 1        | 6,483         | 0.34                  |
| Contribution from the acquisition of FCG                                                                  | 8,68              | 7        | 6,385         | 0.35                  |
| Natural gas growth (excluding service expansions)                                                         | 6,21              | 4        | 4,567         | 0.25                  |
| Natural gas transmission service expansions*                                                              | 4,81              | 2        | 3,537         | 0.19                  |
| Contributions from regulated infrastructure programs*                                                     | 2,59              | 7        | 1,909         | 0.10                  |
| Increased margins from Aspire Energy                                                                      | 1,14              | 1        | 839           | 0.05                  |
| Increased adjusted gross margin from off-system natural gas capacity sales                                | 96                | 0        | 706           | 0.04                  |
| Customer consumption primarily resulting from weather                                                     | (13,62            | 7)       | (10,016)      | (0.54)                |
|                                                                                                           | 32,96             | 6        | 24,230        | 1.31                  |
| (Increased) Decreased Other Operating Expenses (Excluding Natural Gas, Electricity and Propane<br>Costs): |                   |          | <u> </u>      |                       |
| Payroll, benefits and other employee-related expenses                                                     | (9,01)            | 3)       | (6,625)       | (0.36)                |
| FCG operating expenses                                                                                    | (4,190            | ))       | (3,080)       | (0.17)                |
| Facilities expenses, maintenance costs and outside services                                               | (1,75)            | 5)       | (1,290)       | (0.07)                |
| Customer service related costs                                                                            | (820              | 0)       | (603)         | (0.03)                |
| Regulatory expenses                                                                                       | (65)              | 8)       | (484)         | (0.03)                |
| Depreciation, amortization and property tax costs                                                         | 61                | 5        | 452           | 0.02                  |
| Decreased vehicle expenses                                                                                | 57                | 7        | 424           | 0.02                  |
|                                                                                                           | (15,24            | 5)       | (11,206)      | (0.62)                |
| Interest charges                                                                                          | (8,494            | 4)       | (6,243)       | (0.34)                |
| Change in pension expense                                                                                 | (1,453            | 3)       | (1,068)       | (0.06)                |
| Increase in shares outstanding due to 2023 and 2022 equity offerings                                      | _                 | _        | _             | (0.17)                |
| Net other changes                                                                                         | 1,07              | 0        | 1,841         | 0.12                  |
| Year ended December 31, 2023 Adjusted Results**                                                           | \$ 129,74         | 4 \$     | 97,837        | \$ 5.31               |

\* See the Major Projects and Initiatives table. \*\* Transaction-related expenses attributable to the acquisition of FCG have been excluded from the Company's non-GAAP measures of adjusted net income and adjusted EPS. See previous tables for a reconciliation of these items against the related GAAP measures.

# SUMMARY OF KEY FACTORS

# **Recently Completed and Ongoing Major Projects and Initiatives**

We constantly pursue and develop additional projects and initiatives to serve existing and new customers, further grow our businesses and earnings, and increase shareholder value. The following table includes the major projects and initiatives recently completed and currently underway. Major projects and initiatives that have generated consistent year-over-year adjusted gross margin contributions are removed from the table at the beginning of the next calendar year. Our practice is to add new projects and initiatives to this table once negotiations or details are substantially final and/or the associated earnings can be estimated.

|                                               | Adjusted Gross Margin |       |        |           |       |        |    |              |               |        |  |  |  |
|-----------------------------------------------|-----------------------|-------|--------|-----------|-------|--------|----|--------------|---------------|--------|--|--|--|
|                                               |                       | Year  | r Ende | ed Decemb | er 31 |        |    | Estimate for | Calendar Year |        |  |  |  |
| (in thousands)                                |                       | 2021  |        | 2022      |       | 2023   |    | 2024         |               | 2025   |  |  |  |
| Pipeline Expansions:                          |                       |       |        |           |       |        |    |              |               |        |  |  |  |
| Guernsey Power Station                        | \$                    | 187   | \$     | 1,377     | \$    | 1,478  | \$ | 1,482        | \$            | 1,478  |  |  |  |
| Southern Expansion                            |                       |       |        | —         |       | 586    |    | 2,344        |               | 2,344  |  |  |  |
| Winter Haven Expansion                        |                       | —     |        | 260       |       | 637    |    | 626          |               | 626    |  |  |  |
| Beachside Pipeline Expansions                 |                       |       |        | —         |       | 1,810  |    | 2,451        |               | 2,414  |  |  |  |
| North Ocean City Connector                    |                       |       |        |           |       | —      |    | _            |               | 494    |  |  |  |
| St. Cloud / Twin Lakes Expansion              |                       |       |        | —         |       | 264    |    | 584          |               | 584    |  |  |  |
| Clean Energy <sup>(1)</sup>                   |                       | _     |        | 126       |       | 1,064  |    | 1,009        |               | 1,079  |  |  |  |
| Wildlight                                     |                       |       |        |           |       | 471    |    | 2,000        |               | 2,038  |  |  |  |
| Lake Wales                                    |                       | _     |        | _         |       | 265    |    | 454          |               | 454    |  |  |  |
| Newberry                                      |                       | _     |        | _         |       | _      |    | 862          |               | 2,585  |  |  |  |
| Total Pipeline Expansions                     |                       | 187   |        | 1,763     |       | 6,575  |    | 11,812       |               | 14,096 |  |  |  |
| CNG/RNG/LNG Transportation and Infrastructure |                       | 7,566 |        | 11,100    |       | 11,181 |    | 12,500       |               | 13,969 |  |  |  |
| Regulatory Initiatives:                       |                       |       |        |           |       |        |    |              |               |        |  |  |  |
| Florida GUARD Program                         |                       |       |        |           |       | 353    |    | 2,421        |               | 5,136  |  |  |  |
| FCG SAFE Program                              |                       |       |        |           |       | _      |    | 2,683        |               | 5,293  |  |  |  |
| Capital Cost Surcharge Programs               |                       | 1,199 |        | 2,001     |       | 2,829  |    | 3,979        |               | 4,374  |  |  |  |
| Florida Rate Case Proceeding <sup>(2)</sup>   |                       | _     |        | 2,474     |       | 15,835 |    | 17,153       |               | 17,153 |  |  |  |
| Maryland Rate Case <sup>(3)</sup>             |                       |       |        | _         |       | _      |    | TBD          |               | TBI    |  |  |  |
| Electric Storm Protection Plan                |                       |       |        | 486       |       | 1,326  |    | 2,433        |               | 3,951  |  |  |  |
| Total Regulatory Initiatives                  |                       | 1,199 |        | 4,961     |       | 20,343 |    | 28,669       |               | 35,907 |  |  |  |
| Total                                         | \$                    | 8,952 | \$     | 17,824    | \$    | 38,099 | \$ | 52,981       | \$            | 63,972 |  |  |  |

(1) Includes adjusted gross margin generated from interim services through the project in-service date in September 2023.

<sup>(2)</sup> Includes adjusted gross margin during 2023 comprised of both interim rates and permanent base rates which became effective in March 2023.

<sup>(3)</sup> Rate case application filed with the Maryland PSC in January 2024. See additional information provided below.

# Discussion of Major Projects and Initiatives

# **Pipeline** Expansions

# **Guernsey Power Station**

Guernsey Power Station and our affiliate, Aspire Energy Express, are engaged in a firm transportation capacity agreement whereby Guernsey Power Station has constructed a power generation facility and Aspire Energy Express provides firm natural gas transportation service to this facility. Guernsey Power Station commenced construction of the project in October 2019, Aspire Energy Express completed construction of the gas transmission facilities in the fourth quarter of 2021, and the facility went into service during the first quarter of 2023. The project generated additional adjusted gross margin of \$0.1 million for the year ended December 31, 2023, and is expected to produce adjusted gross margin of approximately \$1.5 million in 2024 and beyond.

# Southern Expansion

Eastern Shore installed a new natural gas driven compressor skid unit at its existing Bridgeville, Delaware compressor station that provides 7,300 Dts of incremental firm transportation pipeline capacity. The project was placed in service in the fourth quarter of 2023 and generated adjusted gross margin of \$0.6 million for the year ended December 31, 2023 and is expected to produce adjusted gross margin of approximately \$2.3 million in 2024 and beyond.

## Winter Haven Expansion

In May 2021, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with Florida Natural Gas for an incremental 6,800 Dts/d of firm service in the Winter Haven, Florida area. As part of this agreement, Peninsula Pipeline constructed a new interconnect with FGT and a new regulator station for Florida Natural Gas. Florida Natural Gas is using the additional firm service to support new incremental load due to growth in the area, including providing service, most immediately, to a new can manufacturing facility, as well as reliability and operational benefits to Florida Natural Gas's existing distribution system in the area. In connection with Peninsula Pipeline's new regulator station, Florida Natural Gas also extended its distribution system to connect to the new station. This expansion was placed in service in the third quarter of 2022. The project generated additional adjusted gross margin of \$0.4 million for the year ended December 31, 2023, and is expected to produce adjusted gross margin of approximately \$0.6 million in 2024 and beyond.

# **Beachside Pipeline Expansion**

In June 2021, Peninsula Pipeline and FCG entered into a Transportation Service Agreement for an incremental 10,176 Dts/d of firm service in Indian River County, Florida, to support Florida City Gas' growth along the Indian River's barrier island. As part of this agreement, Peninsula Pipeline constructed approximately 11.3 miles of pipeline from its existing pipeline in the Sebastian, Florida, area east under the Intercoastal Waterway and southward on the barrier island. Construction was completed and the project went into service in April 2023. Subsequent to the acquisition of FCG, the agreement is now an affiliate agreement. The project generated additional adjusted gross margin of \$1.8 million for the year ended December 31, 2023, and is expected to produce adjusted gross margin of approximately \$2.5 million in 2024 and \$2.4 million in 2025 and beyond.

# North Ocean City Connector

During the second quarter of 2022, we began construction of an extension of service into North Ocean City, Maryland. Our Delaware natural gas division and Sandpiper installed approximately 5.4 miles of pipeline across southern Sussex County, Delaware to Fenwick Island, Delaware and Worcester County, Maryland. The project reinforces our existing system in Ocean City, Maryland and enables incremental growth along the pipeline. Construction of this project was completed in the second quarter of 2023. The Company filed a natural gas rate case application with the PSC for the state of Maryland in January 2024 as discussed below. Adjusted gross margin in connection with this project is contingent upon the completion of the rate case and inclusion of the project in rate base. As a result, we expect this expansion to generate annual adjusted gross margin of approximately \$0.5 million beginning in 2025, with additional margin opportunities from incremental growth.

# St. Cloud / Twin Lakes Expansion

In July 2022, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 2,400 Dt/day of firm service in the St. Cloud, Florida area. As part of this agreement, Peninsula Pipeline constructed a pipeline extension and regulator station for FPU. The extension supports new incremental load due to growth in the area, including providing service, most immediately, to the residential development, Twin Lakes. The expansion also improves reliability and provides operational benefits to FPU's existing distribution system in the area, supporting future growth. This project was placed into service in July 2023 and generated additional adjusted gross margin of \$0.3 million for the year ended December 31, 2023. We expect this extension to generate additional annual adjusted gross margin of approximately \$0.6 million in 2024 and beyond.

# **Clean Energy Expansion**

During the fourth quarter of 2022, Clean Energy Fuels ("Clean Energy") and Florida Natural Gas entered into a precedent agreement for firm transportation services associated with a CNG fueling station Clean Energy is constructing. We installed approximately 2.2 miles of main extension in Davenport, Florida to support the filling station which was placed into service during September 2023. Our subsidiary, Marlin Gas Services, provided interim services to Clean Energy during the construction phase of the project. The project generated additional adjusted gross margin of \$0.9 million for the year ended December 31, 2023, and is expected to contribute adjusted gross margin of approximately \$1.0 million in 2024 and \$1.1 million in 2025 and beyond.

## Wildlight Expansion

In August 2022, Peninsula Pipeline and FPU filed a joint petition with the Florida PSC for approval of its Transportation Service Agreement associated with the Wildlight planned community located in Nassau County, Florida. The project enables us to meet the significant growing demand for service in Yulee, Florida. The agreement will enable us to build the project during the construction and build-out of the community, and charge the reservation rate as each phase of the project goes into service. Construction of the pipeline facilities will occur in two separate phases. Phase one consists of three extensions with associated facilities, and a gas injection interconnect with associated facilities. Phase two will consist of two additional pipeline extensions. Various phases of the project commenced in the first quarter of 2023, with construction on the overall project continuing through 2025. The project generated additional adjusted gross margin of \$0.5 million for the year ended December 31, 2023, and is expected to contribute adjusted gross margin of approximately \$2.0 million in 2024 and beyond.

### Lake Wales Expansion

In February 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with our Florida Natural Gas distribution business, FPU, for an additional 9,000 Dt/d of firm service in the Lake Wales, Florida area. The PSC approved the petition in April 2023. Approval of the agreement enabled Peninsula Pipeline to complete the acquisition of an existing pipeline in May 2023 that is being utilized to serve both current and new natural gas customers. The project generated additional adjusted gross margin of \$0.3 million for the year ended December 31, 2023, and is expected to contribute adjusted gross margin of approximately \$0.5 million in 2024 and beyond.

### Newberry Expansion

In April 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 8,000 Dt/d of firm service in the Newberry, Florida area. The petition was approved by the Florida PSC in the third quarter of 2023. Peninsula Pipeline will construct a pipeline extension, which will be used by FPU to support the development of a natural gas distribution system to provide gas service to the City of Newberry. A filing to address the acquisition and conversion of propane community gas systems in Newberry was made in November 2023, and the Florida PSC is scheduled to vote on this in March 2024. The project is expected to contribute adjusted gross margin of approximately \$0.9 million in 2024 and \$2.6 million in 2025 and beyond.

## Worcester Resiliency Upgrade

In August 2023, Eastern Shore filed an application with the FERC requesting authorization to construct the Worcester Resiliency Upgrade, which consists of a mixture of storage and transmission facilities in Sussex County, DE and Wicomico, Worcester, and Somerset Counties in Maryland. The project will provide long-term incremental supply necessary to support the growing demand of the participating shippers. Eastern Shore has requested certificate authorization by December 2024, with a target in-service date by the third quarter of 2025.

## East Coast Reinforcement Projects

In December 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreements with FPU for projects that will support additional supply to communities on the East Coast of Florida. The projects are driven by the need for increased supply to coastal portions of the state that have experienced an increase in population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system in the areas of Boynton Beach and New Smyrna Beach with an additional 15,000 Dts/day and 3,400 Dts/day, respectively. The Florida PSC is scheduled to vote on the projects in March 2024.

### **Central Florida Reinforcement Projects**

In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreements with FPU for projects that will support additional supply to communities located in Central Florida. The projects are driven by the need for increased supply to communities in central Florida that have experienced an increase in population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system in the areas of Plant City and Lake Mattie with an additional 5,000 Dts/day and 8,700 Dts/day, respectively.

# CNG/RNG/LNG Transportation and Infrastructure

We have made a commitment to meet customer demand for CNG, RNG and LNG in the markets we serve. This has included making investments within Marlin Gas Services to be able to transport these products through its virtual pipeline fleet to customers. To date, we have also made an infrastructure investment in Ohio, enabling RNG to fuel a third-party landfill fleet and to transport RNG to end use customers off our pipeline system. Similarly, we announced in March 2022, the opening of a high-capacity CNG truck and tube trailer fueling station in Port Wentworth, Georgia. As one of the largest public access CNG stations on the East Coast, it will offer a RNG option to customers in the near future. We constructed the station in partnership with Atlanta Gas Light, a subsidiary of Southern Company Gas.

We are also involved in various other projects, all at various stages and all with different opportunities to participate across the energy value chain. In many of these projects, Marlin will play a key role in ensuring the RNG is transported to one of our many pipeline systems where it will be injected. We include our RNG transportation service and infrastructure related adjusted gross margin from across the organization in combination with our CNG and LNG projects.

For the year ended December 31, 2023, we generated \$0.1 million in additional adjusted gross margin associated with the transportation of CNG and RNG by Marlin's virtual pipeline and Aspire Energy's Noble Road RNG pipeline. We estimate annual adjusted gross margin of approximately \$12.5 million in 2024, and \$14.0 million in 2025 for these transportation related services, with potential for additional growth in future years.

# Full Circle Dairy

In February 2023, we announced plans to construct, own and operate a dairy manure RNG facility at Full Circle Dairy in Madison County, Florida. The project consists of a facility converting dairy manure to RNG and transportation assets to bring the gas to market. The first injection of RNG is projected to occur in the first half of 2024.

# Noble Road Landfill RNG Project

In October 2021, Aspire Energy completed construction of its Noble Road Landfill RNG pipeline project, a 33.1-mile pipeline, which transports RNG generated from the Noble Road landfill to Aspire Energy's pipeline system, displacing conventionally produced natural gas. In conjunction with this expansion, Aspire Energy also upgraded an existing compressor station and installed two new metering and regulation sites. The RNG volume is expected to represent nearly 10 percent of Aspire Energy's gas gathering volumes.

# **Regulatory Initiatives**

# Florida GUARD Program

In February 2023, FPU filed a petition with the Florida PSC for approval of the GUARD program. GUARD is a ten-year program to enhance the safety, reliability, and accessibility of portions of our natural gas distribution system. We identified various categories of projects to be included in GUARD, which include the relocation of mains and service lines located in rear easements and other difficult to access areas to the front of the street, the replacement of problematic distribution mains, service lines, and maintenance and repair equipment and system reliability projects. In August 2023, the Florida PSC approved the GUARD program, which included \$205 million of capital expenditures projected to be spent over a 10-year period. For the year ended December 31, 2023, there was \$0.4 million of incremental adjusted gross margin generated pursuant to the program. The program is expected to generate \$2.4 million of adjusted gross margin in 2024 and \$5.1 million in 2025.

# FCG SAFE Program

In June 2023, the Florida PSC issued the approval order for the continuation of the SAFE program beyond its 2025 expiration date and inclusion of 150 miles of additional mains and services located in rear property easements. The SAFE program is designed to relocate certain mains and facilities associated with rear lot easements to street front locations to improve FCG's ability to inspect and maintain the facilities and reduce opportunities for damage and theft. In the same order, the Commission approved a replacement of 160 miles of pipe that was used in the 1970s and 1980s and shown through industry research to exhibit premature failure in the form of cracking. The program includes projected capital expenditures of \$205 million over a 10-year period. The program is expected to generate \$2.7 million of adjusted gross margin in 2024 and \$5.3 million in 2025.

# Capital Cost Surcharge Programs

In December 2019, the FERC approved Eastern Shore's capital cost surcharge to become effective January 1, 2020. The surcharge, an approved item in the settlement of Eastern Shore's last general rate case, allows Eastern Shore to recover capital costs associated with mandated highway or railroad relocation projects that required the replacement of existing Eastern Shore facilities. In 2023, there was \$0.8 million of incremental adjusted gross margin generated pursuant to the program. Eastern Shore expects to produce adjusted gross margin of approximately \$4.0 million in 2024 and \$4.4 million in 2025 from relocation projects, which is ultimately dependent upon the timing of filings and the completion of construction.

# Florida Natural Gas Rate Case Proceeding

In May 2022, our legacy natural gas distribution businesses in Florida filed a consolidated natural gas rate case with the Florida PSC. The application included a request for the following: (i) permanent rate relief of approximately \$24.1 million, effective January 1, 2023, (ii) a depreciation study also submitted with the filing; (iii) authorization to make certain changes to tariffs to include the consolidation of rates and rate structure across the businesses and to unify the Florida Natural Gas distribution business under FPU; (iv) authorization to retain the acquisition adjustment recorded at the time of the FPU merger in our revenue requirement; and (v) authorization to establish an environmental remediation surcharge for the purposes of addressing future expected remediation costs for FPU MGP sites. In August 2022, interim rates were approved by the Florida PSC in the amount of approximately \$7.7 million on an annualized basis, effective for all meter readings in September 2022. The discovery process and related hearings were concluded during the fourth quarter of 2022 and briefs were submitted in the same quarter of 2022. In January 2023, the Florida PSC approved the application for consolidation and permanent rate relief of approximately \$17.2 million on an annual basis. Actual rates in connection with the rate relief were approved by the Florida PSC in February 2023 with an effective date of March 1, 2023. For the year ended December 31, 2023, there was \$15.8 million of adjusted gross margin generated pursuant to this proceeding, and it is expected to generate \$17.2 million of total adjusted gross margin in 2024 and 2025.

# Maryland Natural Gas Rate Case

In January 2024, our natural gas distribution businesses in Maryland, CUC-Maryland Division, Sandpiper Energy, Inc., and Elkton Gas Company (collectively, "Maryland natural gas distribution businesses") filed a joint application for a natural gas rate case with the Maryland PSC. In connection with the application, we are seeking approval of the following: (i) permanent rate relief of approximately \$6.9 million; (ii) authorization to make certain changes to tariffs to include a unified rate structure and to consolidate the Maryland natural gas distribution businesses under the new corporate entity which we anticipate will be called Chesapeake Utilities of Maryland, Inc.; and (iii) authorization to establish a rider for recovery of the costs associated with our new technology systems. The outcome of the application is subject to review and approval by the Maryland PSC.

# Storm Protection Plan

In 2020, the Florida PSC implemented the Storm Protection Plan ("SPP") and Storm Protection Plan Cost Recovery Clause ("SPPCRC"), which require electric utilities to petition the Florida PSC for approval of a Transmission and Distribution Storm Protection Plan that covers the utility's immediate 10-year planning period with updates to the plan at least every 3 years. The SPPCRC rules allow the utility to file for recovery of associated costs related to its SPP. Our Florida electric distribution operation's SPP and SPPCRC were filed during the first quarter of 2022 and approved in the fourth quarter of 2022, with modifications, by the Florida PSC. For the year ended December 31, 2023, this initiative generated incremental adjusted gross margin of \$0.8 million, and is expected to generate \$2.4 million in 2024 and \$4.0 million in 2025. We expect continued investment under the SPP going forward.

# **COVID-19 Regulatory Proceeding**

In October 2020, the Florida PSC approved a joint petition of our natural gas and electric distribution utilities in Florida to establish a regulatory asset to record incremental expenses incurred due to COVID-19. The regulatory asset allows us to obtain recovery of these costs in the next base rate proceedings. Our Florida regulated business units reached a settlement with the Florida OPC in June 2021, enabling the business units to establish a regulatory asset of \$2.1 million. This amount includes COVID-19 related incremental expenses for bad debt write-offs, personnel protective equipment, cleaning and business information services for remote work. Our Florida regulated business units are currently amortizing the amount over two years effective January 1, 2022 and recovering the regulatory asset through the Purchased Gas Adjustment and Swing Service mechanisms for the natural gas business units and through the Fuel Purchased Power Cost Recovery clause for the electric

division. This resulted in additional adjusted gross margin of \$1.0 million annually for both 2022 and 2023, which was offset by a corresponding amortization of regulatory asset expense in each year.

# **Other Major Factors Influencing Adjusted Gross Margin**

# Weather and Consumption

Weather had a significant impact on customer consumption during 2023, resulting in adjusted gross margin being negatively impacted by approximately \$13.6 million compared to 2022 driven largely by significantly warmer weather in some of the Company's service territories resulting in reduced consumption. The following table summarizes heating degree day ("HDD") and cooling degree day ("CDD") variances from the 10-year average HDD/CDD ("Normal") for the years ended 2023 compared to 2022, and 2022 compared to 2021.

## HDD and CDD Information

|                                |       | For the Years Ended December 31, |          |       |       |          |  |  |  |  |  |  |
|--------------------------------|-------|----------------------------------|----------|-------|-------|----------|--|--|--|--|--|--|
|                                | 2023  | 2022                             | Variance | 2022  | 2021  | Variance |  |  |  |  |  |  |
| Delmarva                       |       |                                  |          |       |       |          |  |  |  |  |  |  |
| Actual HDD                     | 3,416 | 4,088                            | (672)    | 4,088 | 3,849 | 239      |  |  |  |  |  |  |
| 10-Year Average HDD ("Normal") | 4,161 | 4,147                            | 14       | 4,147 | 4,182 | (35)     |  |  |  |  |  |  |
| Variance from Normal           | (745) | (59)                             | _        | (59)  | (333) |          |  |  |  |  |  |  |
|                                |       |                                  |          |       |       |          |  |  |  |  |  |  |
| Florida                        |       |                                  |          |       |       |          |  |  |  |  |  |  |
| Actual HDD                     | 664   | 836                              | (172)    | 836   | 829   | 7        |  |  |  |  |  |  |
| 10-Year Average HDD ("Normal") | 826   | 828                              | (2)      | 828   | 839   | (11)     |  |  |  |  |  |  |
| Variance from Normal           | (162) | 8                                | _        | 8     | (10)  |          |  |  |  |  |  |  |
|                                |       |                                  | _        |       |       |          |  |  |  |  |  |  |
| Ohio                           |       |                                  |          |       |       |          |  |  |  |  |  |  |
| Actual HDD                     | 5,043 | 5,532                            | (489)    | 5,532 | 5,138 | 394      |  |  |  |  |  |  |
| 10-Year Average HDD ("Normal") | 5,594 | 5,557                            | 37       | 5,557 | 5,621 | (64)     |  |  |  |  |  |  |
| Variance from Normal           | (551) | (25)                             | _        | (25)  | (483) |          |  |  |  |  |  |  |
|                                |       |                                  | _        |       |       |          |  |  |  |  |  |  |
| Florida                        |       |                                  |          |       |       |          |  |  |  |  |  |  |
| Actual CDD                     | 3,101 | 2,826                            | 275      | 2,826 | 2,687 | 139      |  |  |  |  |  |  |
| 10-Year Average CDD ("Normal") | 2,934 | 2,929                            | 5        | 2,929 | 2,952 | (23)     |  |  |  |  |  |  |
| Variance from Normal           | 167   | (103)                            |          | (103) | (265) |          |  |  |  |  |  |  |
|                                |       | . ,                              |          |       | . /   |          |  |  |  |  |  |  |

### Natural Gas Distribution Growth

The average number of residential customers served on the Delmarva Peninsula and our legacy Florida Natural Gas distribution business increased by approximately 5.4 percent and 3.9 percent, respectively, during 2023.

On the Delmarva Peninsula, a larger percentage of the adjusted gross margin growth was generated from residential growth given the expansion of gas into new housing communities and conversions to natural gas as our distribution infrastructure continues to build out. In Florida, as new communities continue to build out due to population growth and the additional infrastructure to support the growth, there is increased load from both residential customers as well as new commercial and industrial customers. The details are provided in the following table:

|                                      |    | Adjusted Gross Margin Increase      |         |       |  |  |  |  |  |  |
|--------------------------------------|----|-------------------------------------|---------|-------|--|--|--|--|--|--|
|                                      |    | For the Year Ended December 31, 202 |         |       |  |  |  |  |  |  |
| (in thousands)                       | De | elmarva Peninsula                   | Florida | 1     |  |  |  |  |  |  |
| Customer growth:                     |    |                                     |         |       |  |  |  |  |  |  |
| Residential                          | \$ | 1,895                               | \$      | 1,599 |  |  |  |  |  |  |
| Commercial and industrial            |    | 589                                 |         | 2,131 |  |  |  |  |  |  |
| Total customer growth <sup>(1)</sup> | \$ | 2,484                               | \$      | 3,730 |  |  |  |  |  |  |

<sup>(1)</sup>Customer growth amounts for our legacy Florida operations include the effects of revised rates associated with the Company's natural gas base rate proceeding, but exclude the effects of the FCG acquisition.

# **REGULATED ENERGY**

|                                      |               |               | Increase     |               |               | Increase     |
|--------------------------------------|---------------|---------------|--------------|---------------|---------------|--------------|
| For the Year Ended December          | 2023          | 2022          | (Decrease)   | 2022          | 2021          | (Decrease)   |
| (in thousands)                       |               |               | <br>         |               |               |              |
| Revenue                              | \$<br>473,595 | \$<br>429,424 | \$<br>44,171 | \$<br>429,424 | \$<br>383,920 | \$<br>45,504 |
| Natural gas and electric costs       | 140,008       | 127,172       | 12,836       | 127,172       | 100,737       | 26,435       |
| Adjusted gross margin <sup>(1)</sup> | <br>333,587   | <br>302,252   | <br>31,335   | <br>302,252   | <br>283,183   | <br>19,069   |
| Operations & maintenance             | <br>125,310   | <br>112,963   | <br>12,347   | <br>112,963   | <br>108,190   | <br>4,773    |
| Depreciation & amortization          | 48,162        | 52,707        | (4,545)      | 52,707        | 48,748        | 3,959        |
| FCG transaction-related expenses (2) | 10,355        |               | 10,355       |               |               |              |
| Other taxes                          | <br>23,561    | <br>21,265    | 2,296        | 21,265        | <br>20,071    | 1,194        |
| Other operating expenses             | <br>207,388   | <br>186,935   | <br>20,453   | <br>186,935   | <br>177,009   | <br>9,926    |
| Operating Income                     | \$<br>126,199 | \$<br>115,317 | \$<br>10,882 | \$<br>115,317 | \$<br>106,174 | \$<br>9,143  |

<sup>(1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

(2) Transaction-related expenses referred to in this table represent pretax operating expenses of \$10.4 million associated with legal, consulting and audit fees incurred in connection with the acquisition of FCG.

## 2023 compared to 2022

Operating income for the Regulated Energy segment for 2023 was \$126.2 million, an increase of \$10.9 million, or 9.4 percent, compared to 2022. Excluding transaction-related expenses associated with the acquisition of FCG, operating income increased \$21.2 million or 18.4 percent compared to the prior year. Higher operating income reflects contributions from our regulatory initiatives, organic growth in our natural gas distribution businesses and continued pipeline expansion projects, and contributions from the acquisition of FCG. These increases were partially offset by changes in customer consumption resulting from the significantly warmer temperatures in our northern service territories throughout the year. Excluding the transaction-related expenses described above, operating expenses increased by \$10.1 million compared to the prior year primarily attributable to increased employee costs driven by growth initiatives, the ongoing competitive labor market and higher benefits costs and higher property taxes compared to the prior year. Increases in depreciation and amortization expense attributable to growth projects that were placed into service during the current year were offset by reductions related to revised depreciation rates approved in the Company's Florida Natural Gas rate case and electric depreciation study filing, and a \$5.1 million RSAM adjustment from FCG.

Items contributing to the year-over-year adjusted gross margin increase are listed in the following table:

#### (in thousands)

| \$ | 12 261  |
|----|---------|
| Ψ  | 13,361  |
|    | 8,687   |
|    | 6,214   |
|    | 4,812   |
|    | 2,597   |
|    | (5,096) |
|    | 760     |
| \$ | 31,335  |
|    | \$      |

<sup>(1)</sup> Includes adjusted gross margin contributions from interim rates and permanent base rates that became effective in March 2023.

The following narrative discussion provides further detail and analysis of the significant variances in adjusted gross margin detailed above.

### Rate Changes Associated with the Florida Natural Gas Base Rate Proceeding

In August 2022, the Florida PSC approved interim rates starting in September 2022. In February 2023, we obtained a final rate order in connection with the Florida Natural Gas base rate proceeding with permanent rates effective on March 1, 2023. These interim and permanent rates contributed additional adjusted gross margin of \$13.4 million. Refer to Note 18, *Rates and Other Regulatory Activities*, in the consolidated financial statements for additional information.

## Contribution from Acquisition of FCG

FCG contributed adjusted gross margin of \$8.7 million from the acquisition date.

## Natural Gas Distribution Customer Growth

We generated additional adjusted gross margin of \$6.2 million from natural gas customer growth. Adjusted gross margin increased by \$3.7 million for our Florida Natural Gas distribution business and \$2.5 million on the Delmarva Peninsula compared to 2022, due primarily to residential customer growth of 3.9 percent and 5.4 percent in Florida and on the Delmarva Peninsula, respectively.

## Natural Gas Transmission Service Expansions

We generated increased adjusted gross margin of \$4.8 million from natural gas transmission service expansions of Peninsula Pipeline, Eastern Shore and Aspire Energy Express.

# Contributions from Regulated Infrastructure Programs

Contributions from regulated infrastructure programs generated incremental adjusted gross margin of \$2.6 million for the year. The increase in adjusted gross margin was primarily related to FPU Electric's storm protection plan, Eastern Shore's capital surcharge program and Florida's GUARD program. Refer to Note 18, *Rates and Other Regulatory Activities*, in the consolidated financial statements for additional information.

# Customer Consumption - Inclusive of Weather

We experienced reduced customer consumption for the year ended December 31, 2023, largely the result of significantly warmer weather experienced in the Delmarva service territory throughout the year resulting in reduced adjusted gross margin of \$5.1 million compared to 2022.

The major components of the increase in other operating expenses are as follows:

| real-over-year mercase in other operating expenses          | Ф  | 20,100  |
|-------------------------------------------------------------|----|---------|
| Year-over-year increase in other operating expenses         | \$ | 20,453  |
| Other variances                                             |    | 324     |
| Depreciation, amortization and property tax costs           |    | (2,308) |
| Regulatory expenses                                         |    | 658     |
| Customer service related costs                              |    | 764     |
| Facilities expenses, maintenance costs and outside services |    | 1,416   |
| FCG operating expenses                                      |    | 4,190   |
| Payroll, benefits and other employee-related expenses       |    | 5,054   |
| FCG transaction-related expenses <sup>(1)</sup>             | \$ | 10,355  |
| (in thousands)                                              |    |         |

(1) Transaction-related expenses referred to in this table represent pretax operating expenses of \$10.4 million associated with legal, consulting and audit fees incurred in connection with the acquisition of FCG.

## 2022 compared to 2021

The results for the Regulated Energy segment for the year ended December 31, 2022 compared to 2021 are described in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our Annual Report on Form 10-K for the year ended December 31, 2022, which is incorporated herein by reference.

# UNREGULATED ENERGY

|                                 |               |       |         |            | Increase |      |         |      |         | I         | ncrease  |
|---------------------------------|---------------|-------|---------|------------|----------|------|---------|------|---------|-----------|----------|
| For the Year Ended December 31, | 2023          | 23 20 |         | (Decrease) |          | 2022 |         | 2021 |         | <b>(E</b> | ecrease) |
| (in thousands)                  |               |       |         |            |          |      |         |      |         |           |          |
| Revenue                         | \$<br>223,148 | \$    | 280,750 | \$         | (57,602) | \$   | 280,750 | \$   | 206,869 | \$        | 73,881   |
| Propane and natural gas costs   | 102,492       |       | 162,683 |            | (60,191) |      | 162,683 |      | 106,900 |           | 55,783   |
| Adjusted gross margin (1)       | 120,656       |       | 118,067 |            | 2,589    |      | 118,067 |      | 99,969  |           | 18,098   |
| Operations & maintenance        | 74,168        |       | 70,489  |            | 3,679    |      | 70,489  |      | 57,905  |           | 12,584   |
| Depreciation & amortization     | 17,347        |       | 16,257  |            | 1,090    |      | 16,257  |      | 13,869  |           | 2,388    |
| Other taxes                     | 4,715         |       | 3,971   |            | 744      |      | 3,971   |      | 3,768   |           | 203      |
| Other operating expenses        | <br>96,230    |       | 90,717  |            | 5,513    |      | 90,717  |      | 75,542  |           | 15,175   |
| Operating Income                | \$<br>24,426  | \$    | 27,350  | \$         | (2,924)  | \$   | 27,350  | \$   | 24,427  | \$        | 2,923    |

<sup>(1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

## 2023 Compared to 2022

Operating income for the Unregulated Energy segment for 2023 decreased by \$2.9 million compared to 2022. Operating results were impacted by changes in customer consumption due to significantly warmer weather in our Mid-Atlantic and North Carolina service areas throughout the year as well as conversion of propane customers to our natural gas distribution service. Additionally, we experienced increased operating expenses associated with increased payroll, benefits and employee related expenses driven by competition in the current labor market, depreciation, amortization and property taxes, as well as increased costs for facilities, maintenance and outside services. These factors were partially offset by increased propane margins and fees and increased gathering charges and customer consumption for Aspire.

# Adjusted Gross Margin

Items contributing to the year-over-year increase in adjusted gross margin are listed in the following table:

| (in thousands)                                                                          |             |
|-----------------------------------------------------------------------------------------|-------------|
| Propane Operations                                                                      |             |
| Increased propane margins and fees                                                      | \$<br>8,821 |
| Propane customer consumption - primarily weather related                                | (8,235)     |
| Decreased customer consumption due to conversion of customers to our natural gas system | (793)       |
| Aspire Energy                                                                           |             |
| Increase in gathering margin                                                            | 1,141       |
| Increased customer consumption                                                          | 496         |
| <u>Eight Flags</u>                                                                      |             |
| Increased electric generation margin                                                    | 1,018       |
| Other variances                                                                         | 141         |
| Year-over-year increase in adjusted gross margin                                        | \$<br>2,589 |

The following narrative discussion provides further detail and analysis of the significant items in the foregoing table.

### **Propane Operations**

- Increased propane margins and fees Adjusted gross margin increased by \$8.8 million, mainly due to increased margins and customer service fees. These market conditions, which include market pricing and competition with other propane suppliers, as well as the availability and price of alternative energy sources, may fluctuate based on changes in demand, supply and other energy commodity prices.
- *Propane customer consumption* Adjusted gross margin was negatively impacted by \$8.2 million as a result of reduced customer consumption driven by significantly warmer weather that our Mid-Atlantic and North Carolina service areas experienced throughout 2023.
- Reduced customer consumption due to conversion of customers to natural gas Adjusted gross margin was reduced by \$0.8 million as more customers converted from propane to our natural gas distribution service.

#### Aspire Energy

- Increase in gathering charges Adjusted gross margin increased by \$1.1 million primarily due to increased gathering charges associated with a large commercial customer.
- Increased customer consumption Adjusted gross margin increased by \$0.5 million despite warmer temperatures due to increased customer consumption from agricultural customers compared to the prior year.

#### Eight Flags

• Increased electric generation margin - Adjusted gross margin increased by \$1.0 million due to increased electric generation compared to the prior year.

# Other Operating Expenses

Items contributing to the period-over-period increase in other operating expenses are listed in the following table:

| Period-over-period increase in other operating expenses         | \$<br>5,513 |
|-----------------------------------------------------------------|-------------|
| Other variances                                                 | (163)       |
| Increased depreciation, amortization and property tax costs     | 1,717       |
| Increased payroll, benefits and other employee-related expenses | \$<br>3,959 |
| (in thousands)                                                  |             |

#### 2022 compared to 2021

The results for the Unregulated Energy segment for the year ended December 31, 2022 compared to 2021 are described in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our Annual Report on Form 10-K for the year ended December 31, 2022, which is incorporated by reference.

#### **OTHER INCOME, NET**

Other income, net was \$1.4 million and \$5.1 million for 2023 and 2022, respectively. Other income, net includes non-operating investment income (expense), interest income, late fees charged to customers, gains or losses from the sale of assets for our unregulated businesses and pension and other benefits expense. The decrease was primarily attributable to the absence of a one-time gain related to a building sale during 2022, the absence of interest income received in connection with a Federal Income Tax refund during 2022, and higher pension related expenses compared to the prior-year period.

#### **INTEREST CHARGES**

#### 2023 Compared to 2022

Interest charges for 2023 increased by \$12.6 million compared to the same period in 2022. This increase is primarily attributable to \$6.2 million in interest expense as a result of long-term debt placements in 2023, including the November 2023 placement in connection with the FCG acquisition as well as \$4.1 million related to bridge financing costs also attributable to the FCG acquisition. Higher interest expense on Revolver borrowings of \$3.1 million driven by higher average interest rates compared to the prior year also contributed to the increase. The weighted-average interest rate on our Revolver borrowings was 5.4 percent for the year ended December 31, 2023 compared to 2.5 percent during the prior year as a result of the Federal Reserve actions in 2022 and 2023. These factors were partially offset by higher capitalized interest of \$1.7 million during the current year associated with capital projects.

#### **INCOME TAXES**

#### 2023 Compared to 2022

Income tax expense was \$28.1 million for 2023 compared to \$33.8 million for 2022. Our effective income tax rates were 24.4 percent and 27.4 percent for the years ended December 31, 2023 and 2022, respectively. Income tax expense for the year ended December 31, 2023 includes a \$2.5 million benefit resulting from a reduction in the Pennsylvania state income tax rate. Excluding this change, our effective income tax rate was 26.5 percent in 2023.

#### LIQUIDITY AND CAPITAL RESOURCES

Our capital requirements reflect the capital-intensive and seasonal nature of our business and are principally attributable to investment in new plant and equipment, retirement of outstanding debt and seasonal variability in working capital. We rely on cash generated from operations, short-term borrowings, and other sources to meet normal working capital requirements and to temporarily finance capital expenditures. We may also issue long-term debt and equity to fund capital expenditures and to maintain our capital structure within our target capital structure range. We maintain effective shelf registration statements with the SEC, as applicable, for the issuance of shares of common stock under various types of equity offerings, including the DRIP and previously, shares of common stock under an ATM equity program. Depending on our capital needs and subject to market conditions, in addition to other possible debt and equity offerings, we may consider issuing additional shares under the direct share purchase component of the DRIP and/or under an ATM equity program.

Our energy businesses are weather-sensitive and seasonal. We normally generate a large portion of our annual net income and subsequent increases in our accounts receivable in the first and fourth quarters of each year due to significant volumes of natural gas, electricity, and propane delivered by our distribution operations, and our natural gas transmission operations to customers during the peak heating season. In addition, our natural gas and propane inventories, which usually peak in the fall months, are largely drawn down in the heating season and provide a source of cash as the inventory is used to satisfy winter sales demand.

Capital expenditures for investments in new or acquired plant and equipment are our largest capital requirements. Our capital expenditures were \$1.1 billion in 2023, which includes \$923.4 million attributable to the purchase of FCG and \$3.9 million related to an acquisition in the propane distribution business.

The following table shows total capital expenditures for the year ended December 31, 2023 by segment and by business line:

| (in thousands)                  | For the Year Ended<br>December 31, 2023 |
|---------------------------------|-----------------------------------------|
| Regulated Energy:               |                                         |
| Natural gas distribution        | \$ 109,24                               |
| Natural gas transmission        | 40,1                                    |
| Electric distribution           | 19,74                                   |
| Total Regulated Energy          | 169,10                                  |
| Unregulated Energy:             |                                         |
| Propane distribution            | 14,2                                    |
| Energy transmission             | 5,4                                     |
| Other unregulated energy        | 20,50                                   |
| Total Unregulated Energy        | 40,20                                   |
| Other:                          |                                         |
| Corporate and other businesses  | 1,70                                    |
| Total Other                     | 1,70                                    |
| Legacy capital expenditures     | 211,1                                   |
| FCG Acquisition (1)             | 926,7                                   |
| Total 2023 Capital Expenditures | \$ 1,137,8                              |

<sup>(1)</sup> Includes amounts for the acquisition of FCG net of cash acquired and their capital expenditures from the date of the acquisition through December 31, 2023. For additional information on the FCG acquisition, refer to Note 4, *Acquisitions*, in the consolidated financial statements.

In the table below, we have provided a range of our forecasted capital expenditures by segment and business line for 2024:

| gulated Energy:         Natural gas distribution         Natural gas transmission         Electric distribution         Total Regulated Energy         regulated Energy:         Propane distribution         Energy transmission         Other unregulated energy         Total Unregulated Energy | Estimate fo   | or Fiscal 2024 |         |  |  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------|---------|--|--|
| (in thousands)                                                                                                                                                                                                                                                                                      | <br>Low       |                | High    |  |  |
| Regulated Energy:                                                                                                                                                                                                                                                                                   |               |                |         |  |  |
| Natural gas distribution                                                                                                                                                                                                                                                                            | \$<br>150,000 | \$             | 170,000 |  |  |
| Natural gas transmission                                                                                                                                                                                                                                                                            | 90,000        |                | 120,000 |  |  |
| Electric distribution                                                                                                                                                                                                                                                                               | 25,000        |                | 28,000  |  |  |
| Total Regulated Energy                                                                                                                                                                                                                                                                              | 265,000       |                | 318,000 |  |  |
| Unregulated Energy:                                                                                                                                                                                                                                                                                 |               |                |         |  |  |
| Propane distribution                                                                                                                                                                                                                                                                                | 13,000        |                | 15,000  |  |  |
| Energy transmission                                                                                                                                                                                                                                                                                 | 5,000         |                | 6,000   |  |  |
| Other unregulated energy                                                                                                                                                                                                                                                                            | 13,000        |                | 15,000  |  |  |
| Total Unregulated Energy                                                                                                                                                                                                                                                                            | 31,000        |                | 36,000  |  |  |
| Other:                                                                                                                                                                                                                                                                                              |               |                |         |  |  |
| Corporate and other businesses                                                                                                                                                                                                                                                                      | 4,000         |                | 6,000   |  |  |
| Total 2024 Forecasted Capital Expenditures                                                                                                                                                                                                                                                          | \$<br>300,000 | \$             | 360,000 |  |  |

The 2024 forecast excludes potential acquisitions due to their opportunistic nature.

As a result of the Company's most recent 5-year strategic plan review where we revisited growth projections over the next five years for our legacy businesses and with the increased scale and investment opportunities related to FCG, the Company previously announced new capital expenditure guidance for the five-year period ended 2028 that will range from \$1.5 billion to \$1.8 billion.

The capital expenditure projection is subject to continuous review and modification. Actual capital requirements may vary from the above estimates due to a number of factors, including changing economic conditions, supply chain disruptions, capital

delays that are greater than currently anticipated, customer growth in existing areas, regulation, new growth or acquisition opportunities and availability of capital and other factors discussed in Item 1A, *Risk Factors*. Historically, actual capital expenditures have typically lagged behind the budgeted amounts. The timing of capital expenditures can vary based on delays in regulatory approvals, securing environmental approvals and other permits. The regulatory application and approval process has lengthened in the past few years, and we expect this trend to continue.

# **Capital Structure**

We are committed to maintaining a sound capital structure and strong credit ratings. This commitment, along with adequate and timely rate relief for our regulated energy operations, is intended to ensure our ability to attract capital from outside sources at a reasonable cost, which will benefit our customers, creditors, employees and stockholders.

The following tables present our capitalization as of December 31, 2023 and 2022 and includes the impacts associated with financing the FCG acquisition:

| December        | 31, 2023                                                                                      | December 31, 2022                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                        |  |  |
|-----------------|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|                 |                                                                                               |                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                        |  |  |
| \$<br>1,187,075 | 49 %                                                                                          | \$                                                                                                                                                                                                    | 578,388                                                                                                                                                                                                                                                                        | 41 %                                                                                                                                                                                                                                                                                                                   |  |  |
| 1,246,104       | 51 %                                                                                          |                                                                                                                                                                                                       | 832,801                                                                                                                                                                                                                                                                        | 59 %                                                                                                                                                                                                                                                                                                                   |  |  |
| \$<br>2,433,179 | 100 %                                                                                         | \$                                                                                                                                                                                                    | 1,411,189                                                                                                                                                                                                                                                                      | 100 %                                                                                                                                                                                                                                                                                                                  |  |  |
| <br>December    | 31, 2023                                                                                      |                                                                                                                                                                                                       | December (                                                                                                                                                                                                                                                                     | 31, 2022                                                                                                                                                                                                                                                                                                               |  |  |
| \$<br>179,853   | 7 %                                                                                           | \$                                                                                                                                                                                                    | 202,157                                                                                                                                                                                                                                                                        | 12 %                                                                                                                                                                                                                                                                                                                   |  |  |
| 1,205,580       | 46 %                                                                                          |                                                                                                                                                                                                       | 599,871                                                                                                                                                                                                                                                                        | 37 %                                                                                                                                                                                                                                                                                                                   |  |  |
| 1,246,104       | 47 %                                                                                          |                                                                                                                                                                                                       | 832,801                                                                                                                                                                                                                                                                        | 51 %                                                                                                                                                                                                                                                                                                                   |  |  |
| \$<br>2,631,537 | 100 %                                                                                         | \$                                                                                                                                                                                                    | 1,634,829                                                                                                                                                                                                                                                                      | 100 %                                                                                                                                                                                                                                                                                                                  |  |  |
| \$              | \$ 1,187,075<br>1,246,104<br>\$ 2,433,179<br>December<br>\$ 179,853<br>1,205,580<br>1,246,104 | 1,246,104         51 %           \$ 2,433,179         100 %           December 31, 2023         \$           \$ 179,853         7 %           1,205,580         46 %           1,246,104         47 % | \$ 1,187,075       49 %       \$         1,246,104       51 %       \$         \$ 2,433,179       100 %       \$         December 31, 2023       \$       \$         \$ 179,853       7 %       \$         1,205,580       46 %       \$         1,246,104       47 %       \$ | \$ 1,187,075       49 %       \$ 578,388         1,246,104       51 %       832,801         \$ 2,433,179       100 %       \$ 1,411,189         December 31, 2023       December 3         \$ 179,853       7 %       \$ 202,157         1,205,580       46 %       599,871         1,246,104       47 %       832,801 |  |  |

Our target ratio of equity to total capitalization, including short-term borrowings, is between 50 and 60 percent. We seek to align permanent financing with the in-service dates of our capital projects. We may utilize more temporary short-term debt when the financing cost is attractive as a bridge to the permanent long-term financing or if the equity markets are volatile. We expect to move closer to our target capital structure over the next couple of years.

In November 2023, in connection with our acquisition of FCG, we completed an overnight offering resulting in the issuance of 4.4 million shares of our common stock at a price per share of \$82.72 (net of underwriter discounts and commissions). We received net proceeds of \$366.4 million which were used to partially finance the acquisition.

During 2023, there were no issuances under the DRIP. In 2022, we issued less than 0.1 million shares at an average price per share of \$136.26 and received net proceeds of \$4.5 million under the DRIP.

#### Shelf Agreements

We have entered into Shelf Agreements with Prudential and MetLife, whom are under no obligation to purchase any unsecured debt. In February 2023, we amended these Shelf Agreements, which expanded the total borrowing capacity and extended the term of the agreements for an additional three years from the effective dates to 2026. The following table summarizes our Shelf Agreements at December 31, 2023:

|                                | l Borrowing<br>Capacity | ss: Amount of<br>Debt Issued | Less: Unfunded<br>Commitments | <br>Remaining<br>Borrowing<br>Capacity |
|--------------------------------|-------------------------|------------------------------|-------------------------------|----------------------------------------|
| Shelf Agreement <sup>(1)</sup> |                         |                              |                               |                                        |
| (in thousands)                 |                         |                              |                               |                                        |
| Prudential Shelf Agreement     | \$<br>405,000           | \$<br>(300,000)              | —                             | \$<br>105,000                          |
| MetLife Shelf Agreement        | 200,000                 | (50,000)                     | —                             | 150,000                                |
| Total                          | \$<br>605,000           | \$<br>(350,000)              | \$                            | \$<br>255,000                          |

(1) The amended Prudential and MetLife Shelf Agreements both expire in February 2026.

#### Long-Term Debt

All of our outstanding Senior Notes set forth certain business covenants to which we are subject when any note is outstanding, including covenants that limit or restrict our ability, and the ability of our subsidiaries, to incur indebtedness, or place or permit liens and encumbrances on any of our property or the property of our subsidiaries.

In November 2023, we issued Senior Notes in the aggregate principal amount of \$550.0 million at an average interest rate of 6.54 percent that were used to partially finance our acquisition of FCG which closed during the fourth quarter of 2023. These notes have varying maturity dates of between three and 15 years, and the outstanding principal balance of the notes will be due on their respective maturity dates with interest payments payable semiannually until the principal has been paid in full. These Senior Notes have similar covenants and default provisions as our other Senior Notes.

In March 2023, we issued 5.43 percent Senior Notes due March 14, 2038 in the aggregate principal amount of \$80.0 million and used the proceeds received from the issuances of the Senior Notes to reduce short-term borrowings under our Revolver and to fund capital expenditures. These Senior Notes have similar covenants and default provisions as our other Senior Notes, and have an annual principal amortization payment beginning in the sixth year after the issuance.

#### Short-Term Borrowings

We are authorized by our Board of Directors to borrow up to \$375.0 million of short-term debt, as required. At December 31, 2023 and 2022, we had \$179.9 million and \$202.2 million, respectively, of short-term borrowings outstanding at a weighted average interest rate of 5.83 percent and 5.04 percent, respectively. There were no borrowings outstanding under the sustainable investment sublimit of the 364-day tranche at December 31, 2023.

We have entered into several amendments to our Revolver which resulted in modifications to both tranches of the facility. The most recent amendment in October 2023 allowed for a change in our funded indebtedness ratio from 65 percent to 70 percent during the quarter in which the acquisition of FCG is consummated and the quarter subsequent to the closing of the acquisition. The amendment in August 2023 served to renew the 364-day tranche of the Revolver, providing for \$175.0 million of short-term debt capacity. Additionally, the amendment for borrowings under the 364-day tranche shall now bear interest (i) based upon the SOFR, plus a 10-basis point credit spread adjustment, and an applicable margin of 1.05 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate, solely at our discretion. Further, the amendment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage on total indebtedness as a percentage on total indebtedness as a percentage of total capitalization or (ii) the SOFR rate plus a 10-basis point credit spread adjustment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the SOFR rate plus a 10-basis point credit spread adjustment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the SOFR rate plus a 10-basis point credit spread adjustment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate plus 0.05 percent or less, solely at our discretion. The amendment entered into in 2022 served to reset the benchmark interest rate to SOFR and to eliminate a previous covenant which capped our investment limit to \$150.0 million for investments where we maintain less than 50 percent ownership.

The 364-day tranche of the Revolver expires in August 2024 and the five-year tranche expires in August 2026. Borrowings under both tranches of the Revolver are subject to a pricing grid, including the commitment fee and the interest rate charged based upon our total indebtedness to total capitalization ratio for the prior quarter. As of December 31, 2023, the pricing under the 364-day tranche of the Revolver included a commitment fee of 9-basis points on undrawn amounts and an interest rate of 75-basis points over SOFR plus a 10-basis point SOFR adjustment on outstanding balances. As of December 31, 2023, the pricing under the five-year tranche of the Revolver included a commitment fee of 9-basis points over 31, 2023, the pricing under the five-year tranche of the Revolver included a commitment fee of 9-basis points on undrawn amounts and an interest rate of 75-basis point soft adjustment on outstanding balances.

The availability of funds under the Revolver is subject to conditions specified in the credit agreement, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in the Revolver's loan documents. We are required by the financial covenants in the Revolver to maintain, at the end of each fiscal year, a funded indebtedness ratio as described above. As of December 31, 2023, we are in compliance with this covenant.

Our total available credit under the Revolver at December 31, 2023 was \$188.1 million. As of December 31, 2023, we had issued \$7.0 million in letters of credit to various counterparties under the Revolver. These letters of credit are not included in the outstanding short-term borrowings and we do not anticipate that they will be drawn upon by the counterparties. The letters of credit reduce the available borrowings under the Revolver.

In connection with our acquisition of FCG, we entered into a 364-day Bridge Facility commitment with Barclays Bank PLC for up to \$965.0 million. Upon closing of the FCG acquisition in November 2023, and with the completion of other financing activities as defined in the lending agreement, this facility was terminated without any funds drawn to finance the transaction.

Key statistics regarding our unsecured short-term credit facilities (our Revolver and previous bilateral lines of credit and revolving credit facility) for the years ended December 31, 2023, 2022 and 2021 are as follows:

| (in thousands)                              | 2023 |         |    | 2022    | 2021          |
|---------------------------------------------|------|---------|----|---------|---------------|
| Average borrowings during the year          | \$   | 130,246 | \$ | 170,434 | \$<br>182,305 |
| Weighted average interest rate for the year |      | 5.41 %  |    | 2.49 %  | 1.03 %        |
| Maximum month-end borrowings                | \$   | 206,460 | \$ | 225,050 | \$<br>226,097 |

# Cash Flows

The following table provides a summary of our operating, investing and financing cash flows for the years ended December 31, 2023, 2022 and 2021:

|                                                      | For the Year Ended December 31, |             |    |           |    |           |  |  |  |
|------------------------------------------------------|---------------------------------|-------------|----|-----------|----|-----------|--|--|--|
|                                                      |                                 | 2023        |    | 2022      |    | 2021      |  |  |  |
| (in thousands)                                       |                                 |             |    |           |    |           |  |  |  |
| Net cash provided by (used in):                      |                                 |             |    |           |    |           |  |  |  |
| Operating activities                                 | \$                              | 203,482     | \$ | 158,882   | \$ | 150,504   |  |  |  |
| Investing activities                                 |                                 | (1,111,391) |    | (136,448) |    | (223,023) |  |  |  |
| Financing activities                                 |                                 | 906,609     |    | (21,206)  |    | 73,996    |  |  |  |
| Net (decrease) increase in cash and cash equivalents |                                 | (1,300)     | -  | 1,228     |    | 1,477     |  |  |  |
| Cash and cash equivalents-beginning of period        |                                 | 6,204       |    | 4,976     |    | 3,499     |  |  |  |
| Cash and cash equivalents-end of period              | \$                              | 4,904       | \$ | 6,204     | \$ | 4,976     |  |  |  |

### Cash Flows Provided by Operating Activities

Changes in our cash flows from operating activities are attributable primarily to changes in net income, adjusted for non-cash items, such as depreciation and changes in deferred income taxes, and changes in working capital. Working capital requirements are determined by a variety of factors, including weather, the prices of natural gas, electricity and propane, the timing of customer collections, payments for purchases of natural gas, electricity and propane, and deferred fuel cost recoveries.

We normally generate a large portion of our annual net income and related increases in our accounts receivable in the first and fourth quarters of each year due to significant volumes of natural gas and propane delivered to customers during the peak heating season by our natural gas and propane operations and our natural gas supply, gathering and processing operation. In addition, our natural gas and propane inventories, which usually peak in the fall months, are largely drawn down in the heating season and provide a source of cash as the inventory is used to satisfy winter sales demand.

During 2023, net cash provided by operating activities was \$203.5 million. Operating cash flows were primarily impacted by the following:

- Net income, adjusted for non-cash adjustments, provided a \$170.0 million source of cash;
- Changes in net regulatory assets and liabilities due primarily to the change in fuel costs collected through the various cost recovery mechanisms resulted in a \$20.1 million source of cash; and
- Other working capital changes, as well as propane inventory and the related hedging activity, resulted in a \$9.8 million source of cash.

### Cash Flows Used in Investing Activities

Net cash used in investing activities totaled \$1.1 billion during the year ended December 31, 2023. Key investing activities contributing to the cash flow change included:

- Net cash of \$925.0 million was used in 2023 to acquire FCG and a propane distribution business; and
- Cash used to pay for capital expenditures amounted to \$188.6 million for 2023.

Cash Flows Provided by Financing Activities

Net cash provided by financing activities totaled \$906.6 million for the year ended December 31, 2023. This source of cash was largely related to financing activities in connection with the FCG acquisition and included:

- A net increase in long-term debt borrowings resulting in a net source of cash of \$605.5 million, including \$627.0 million from issuances, offset by long-term repayments of \$21.5 million;
- Net proceeds of \$366.4 million from the issuance of common stock; partially offset by
- A \$40.0 million use of cash for dividend payments in 2023; and
- Net repayments under lines of credit resulting in a use of cash of \$22.5 million.

# **CONTRACTUAL OBLIGATIONS**

We have the following contractual obligations and other commercial commitments as of December 31, 2023:

|                                     |                 |               | Payr | nents Due by Perio | d  |            |                 |
|-------------------------------------|-----------------|---------------|------|--------------------|----|------------|-----------------|
| Contractual Obligations             | <br><u>2024</u> | 2025-2026     |      | <u>2027-2028</u>   |    | After 2028 | <u>Total</u>    |
| (in thousands)                      |                 |               |      |                    |    |            |                 |
| Long-term debt <sup>(1)</sup>       | \$<br>18,505    | \$<br>160,079 | \$   | 268,373            | \$ | 762,376    | \$<br>1,209,333 |
| Operating leases <sup>(2)</sup>     | 2,771           | 4,062         |      | 2,788              |    | 5,243      | 14,864          |
| Purchase obligations <sup>(3)</sup> |                 |               |      |                    |    |            |                 |
| Transmission capacity               | 45,314          | 87,627        |      | 70,030             |    | 128,326    | 331,297         |
| Storage capacity                    | 3,312           | 4,519         |      | 860                |    | —          | 8,691           |
| Commodities                         | 30,983          |               |      |                    |    | —          | 30,983          |
| Electric supply                     | 6,431           | 12,936        |      | 12,961             |    | 12,961     | 45,289          |
| Unfunded benefits (4)               | 228             | 485           |      | 474                |    | 1,131      | 2,318           |
| Funded benefits <sup>(5)</sup>      | <br>2,018       | <br>4,035     |      | 4,035              |    | 2,172      | <br>12,260      |
| Total Contractual Obligations       | \$<br>109,562   | \$<br>273,743 | \$   | 359,521            | \$ | 912,209    | \$<br>1,655,035 |

<sup>(1)</sup> This represents principal payments on long-term debt. See *Item 8, Financial Statements and Supplementary Data,* Note 12, *Long-Term Debt,* for additional information. The expected interest payments on long-term debt are \$62.4 million, \$116.4 million, \$92.8 million and \$160.6 million, respectively, for the periods indicated above. Expected interest payments for all periods total \$432.2 million.

<sup>(2)</sup> See Item 8, Financial Statements and Supplementary Data, Note 14, Leases, for additional information.

<sup>(3)</sup> See Item 8, Financial Statements and Supplementary Data, Note 20, Other Commitments and Contingencies, for additional information.

<sup>(4)</sup> These amounts associated with our unfunded post-employment and post-retirement benefit plans are based on expected payments to current retirees and assume a retirement age of 62 for currently active employees. There are many factors that would cause actual payments to differ from these amounts, including early retirement, future health care costs that differ from past experience and discount rates implicit in calculations. See *Item 8, Financial Statements and Supplementary Data*, Note 16, *Employee Benefit Plans*, for additional information on the plans.

<sup>(5)</sup> We have recorded long-term liabilities of \$0.2 million at December 31, 2023 for the FPU qualified, defined benefit pension plan. The assets funding this plan are in a separate trust and are not considered assets of ours or included in our balance sheets. We do not expect to make payments to the trust funds in 2024. Additional contributions may be required in future years based on the actual return earned by the plan assets and other actuarial assumptions, such as the discount rate and long-term expected rate of return on plan assets. See *Item 8, Financial Statements and Supplementary Data*, Note 16, *Employee Benefit Plans*, for further information on the plans. Additionally, the Contractual Obligations table above includes deferred compensation obligations totaling \$12.3 million, funded with Rabbi Trust assets in the same amount. The Rabbi Trust assets are recorded under Investments on the consolidated balance sheets. We assume a retirement age of 65 for purposes of distribution from this trust.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

Our Board of Directors has authorized us to issue corporate guarantees securing obligations of our subsidiaries and to obtain letters of credit securing our subsidiaries' obligations. The maximum authorized liability under such guarantees and letters of credit as of December 31, 2023 was \$35.0 million. The aggregate amount guaranteed at December 31, 2023 was approximately \$24.3 million with the guarantees expiring on various dates through December 2024. In addition, the Board has authorized us to issue specific purpose corporate guarantees. The amount of specific purpose guarantees outstanding at December 31, 2023 was \$4.0 million.

As of December 31, 2023, we have issued letters of credit totaling approximately \$7.0 million related to the electric transmission services for FPU's electric division, the firm transportation service agreement between TETLP and our Delaware and Maryland divisions, the capacity agreement between NEXUS and Aspire, and our current and previous primary insurance carriers. These letters of credit have various expiration dates through October 2024. There have been no draws on these letters of credit as of December 31, 2023. We do not anticipate that the counterparties will draw upon these letters of credit, and we expect that they will be renewed to the extent necessary in the future. Additional information is presented in *Item 8, Financial Statements and Supplementary Data*, Note 20, *Other Commitments and Contingencies* in the consolidated financial statements.

# **CRITICAL ACCOUNTING ESTIMATES**

We prepare our financial statements in accordance with GAAP. Application of these accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingencies during the reporting period. We base our estimates on historical experience and on various assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Since a significant portion of our businesses are regulated and the accounting methods used by these businesses must comply with the requirements of the regulatory bodies, the choices available are limited by these regulatory requirements. In the normal course of business, estimated amounts are subsequently adjusted to actual results that may differ from the estimates.

# **Regulatory Assets and Liabilities**

As a result of the ratemaking process, we record certain assets and liabilities in accordance with ASC Topic 980, *Regulated Operations*, and consequently, the accounting principles applied by our regulated energy businesses differ in certain respects from those applied by the unregulated businesses. Amounts are deferred as regulatory assets and liabilities when there is a probable expectation that they will be recovered in future revenues or refunded to customers as a result of the regulatory process. This is more fully described in Item 8, *Financial Statements and Supplementary Data*, Note 2, *Summary of Significant Accounting Policies*, in the consolidated financial statements. If we were required to terminate the application of ASC Topic 980, we would be required to recognize all such deferred amounts as a charge or a credit to earnings, net of applicable income taxes. Such an adjustment could have a material effect on our results of operations.

#### Financial Instruments

We utilize financial instruments to mitigate commodity price risk associated with fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. We continually monitor the use of these instruments to ensure compliance with our risk management policies and account for them in accordance with GAAP, such that every derivative instrument is recorded as either an asset or a liability measured at its fair value. It also requires that changes in the derivatives' fair value are recognized in the current period earnings unless specific hedge accounting criteria are met. If these instruments do not meet the definition of derivatives or are considered "normal purchases and normal sales," they are accounted for on an accrual basis of accounting.

Additionally, GAAP also requires us to classify the derivative assets and liabilities based on the lowest level of input that is significant to the fair value measurement. Our assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the fair value of the assets and liabilities and their placement within the fair value hierarchy.

We determined that certain propane put options, call options, swap agreements and interest rate swap agreements met the specific hedge accounting criteria. We also determined that most of our contracts for the purchase or sale of natural gas, electricity and propane either: (i) did not meet the definition of derivatives because they did not have a minimum purchase/sell requirement, or (ii) were considered "normal purchases and normal sales" because the contracts provided for the purchase or sale of natural gas, electricity or propane to be delivered in quantities that we expect to use or sell over a reasonable period of time in the normal course of business. Accordingly, these contracts were accounted for on an accrual basis of accounting.

Additional information about our derivative instruments is disclosed in Item 8, Financial Statements and Supplementary Data, Note 8, Derivative Instruments, in the consolidated financial statements.

#### Goodwill and Other Intangible Assets

We test goodwill for impairment at least annually in December, or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. We generally use a present value technique based on discounted cash flows to estimate the fair value of our reporting units. An impairment charge is recognized if the carrying value of a reporting unit's goodwill exceeds its fair value. The annual impairment testing for 2023 indicated no impairment of goodwill. At December 31, 2023, our goodwill balance totaled \$508.2 million including \$461.2 million attributable to the acquisition of FCG. Additional information is presented in Item 8, *Financial Statements and Supplementary Data*, Note 4, *Acquisitions*, and Note 10, *Goodwill and Other Intangible Assets*, in the consolidated financial statements.

### **Other Assets Impairment Evaluations**

We periodically evaluate whether events or circumstances have occurred which indicate that long-lived assets may not be recoverable. When events or circumstances indicate that an impairment is present, we record an impairment loss equal to the excess of the asset's carrying value over its fair value, if any.

# Pension and Other Postretirement Benefits

Pension and other postretirement plan costs and liabilities are determined on an actuarial basis and are affected by numerous assumptions and estimates including the market value of plan assets, estimates of the expected returns on plan assets, assumed discount rates, the level of contributions made to the plans, and current demographic and actuarial mortality data. The assumed discount rates and the expected returns on plan assets are the assumptions that generally have the most significant impact on the pension costs and liabilities. The assumed discount rates, the assumed health care cost trend rates and the assumed rates of retirement generally have the most significant impact on our postretirement plan costs and liabilities. Additional information is presented in Item 8, *Financial Statements and Supplementary Data*, Note 16, *Employee Benefit Plans*, in the consolidated financial statements, including plan asset investment allocation, estimated future benefit payments, general descriptions of the plans, significant assumptions, the impact of certain changes in assumptions, and significant changes in estimates.

At December 31, 2023, actuarial assumptions include expected long-term rates of return on plan assets for FPU's pension plan of 6.00 percent and a discount rate of 5.00 percent. The discount rate was determined by management considering high-quality corporate bond rates, such as the Empower curve index and the FTSE Index, changes in those rates from the prior year and other pertinent factors, including the expected lives of the plans and the availability of the lump-sum payment option. A 0.25 percent increase or decrease in the discount rate would not have a material impact on our pension and postretirement liabilities and related costs.

Actual changes in the fair value of plan assets and the differences between the actual return on plan assets and the expected return on plan assets could have a material effect on the amount of pension benefit costs that we ultimately recognize for our funded pension plan. A 0.25 percent change in the rate of return would not have a material impact on our annual pension cost for the FPU pension plan.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

# INTEREST RATE RISK

The fluctuation in interest rates expose us to potential increased cost we could incur when we issue debt instruments or to provide financing and liquidity for our business activities. We evaluate whether to refinance existing debt or permanently refinance existing short-term borrowings based in part on the fluctuation in interest rates. We utilize interest rate swap agreements to mitigate short-term borrowing rate risk. Additional information about our long-term debt and short-term borrowing is disclosed in Note 12, *Long-Term Debt*, and Note 13, *Short-Term Borrowings*, respectively, in the consolidated financial statements.

# **COMMODITY PRICE RISK**

# **Regulated Energy Segment**

We have entered into agreements with various wholesale suppliers to purchase natural gas and electricity for resale to our customers. Our regulated energy distribution businesses that sell natural gas or electricity to end-use customers have fuel cost recovery mechanisms authorized by the PSCs that allow us to recover all of the costs prudently incurred in purchasing natural gas and electricity for our customers. Therefore, our regulated energy distribution operations have limited commodity price risk exposure.

# **Unregulated Energy Segment**

Our propane operations are exposed to commodity price risk as a result of the competitive nature of retail pricing offered to our customers. In order to mitigate this risk, we utilize propane storage activities and forward contracts for supply and sales activities.

We can store up to approximately 8.9 million gallons of propane (including leased storage and rail cars) during the winter season to meet our customers' peak requirements and to serve metered customers. Decreases in the wholesale price of propane may cause the value of stored propane to decline, particularly if we utilize fixed price forward contracts for supply. To mitigate the risk of propane commodity price fluctuations on the inventory valuation, we have adopted a Risk Management Policy that allows our propane distribution operation to enter into fair value hedges, cash flow hedges or other economic hedges of our inventory.

Aspire Energy is exposed to commodity price risk, primarily during the winter season, to the extent we are not successful in balancing our natural gas purchases and sales and have to secure natural gas from alternative sources at higher spot prices. In order to mitigate this risk, we procure firm capacity that meets our estimated volume requirements and we continue to seek out new producers in order to fulfill our natural gas purchase requirements.

The following table reflects the changes in the fair market value of financial derivatives contracts related to propane purchases and sales from December 31, 2022 to December 31, 2023:

| (in thousands) | Balance at Decembe<br>31, 2022 | · Increase (Decrease) in<br>Fair Market Value | Less Amounts Settled | Balance at December<br>31, 2023 |
|----------------|--------------------------------|-----------------------------------------------|----------------------|---------------------------------|
| Sharp          | \$ 1,50                        | 7 \$ (1,822)                                  | \$ (61)              | \$ (376)                        |

There were no changes in the methods of valuations during the year ended December 31, 2023.

The following is a summary of fair market value of financial derivatives as of December 31, 2023, by method of valuation and by maturity for each fiscal year period.

| (in thousands)                      | 2024        | 2025       | 2026       | Total Fair Value |
|-------------------------------------|-------------|------------|------------|------------------|
| Price based on Mont Belvieu - Sharp | \$<br>(264) | \$<br>(75) | \$<br>(37) | \$<br>(376)      |

### WHOLESALE CREDIT RISK

The Risk Management Committee reviews credit risks associated with counterparties to commodity derivative contracts prior to such contracts being approved.

Additional information about our derivative instruments is disclosed in Item 8, Financial Statements and Supplementary Data, Note 8, Derivative Instruments, in the consolidated financial statements.

# INFLATION

Inflation affects the cost of supply, labor, products and services required for operations, maintenance and capital improvements. To help cope with the effects of inflation on our capital investments and returns, we periodically seek rate increases from regulatory commissions for our regulated operations and closely monitor the returns of our unregulated energy business operations. To compensate for fluctuations in propane gas prices, we adjust propane sales prices to the extent allowed by the market.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Chesapeake Utilities Corporation

# Opinions on the Consolidated Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Chesapeake Utilities Corporation and Subsidiaries (the "Company") as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income, stockholders' equity, and cash flows, for each of the years in the three-year period ended December 31, 2023, and the related notes and financial statement schedule listed in Item 15(a)2 (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework: (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2023, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework: (2013)* issued by COSO.

# **Basis for Opinion**

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for their assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances.

As indicated in the accompanying Management's Report on Internal Control Over Financial Reporting, management has excluded Florida City Gas ("FCG") from its assessment of internal control over financial reporting as of December 31, 2023, because it was acquired by the Company in a business combination during 2023. We have also excluded FCG from our audit of internal control over financial reporting. FCG is a wholly-owned subsidiary whose total assets and loss before taxes represented 31 percent and 4 percent, respectively, of the Company's consolidated total assets and earnings before taxes as of December 31, 2023 and for the year then ended.

We believe that our audits provide a reasonable basis for our opinions.

# Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures

that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

# Goodwill Impairment Assessment - Energy Transmission and Supply Services (Aspire Energy) - Unregulated Energy Segment - Refer to Notes 2 and 10 to the consolidated financial statements

#### Critical Audit Matter Description

As described in Notes 2 and 10 to the consolidated financial statements, the Company has recorded goodwill associated with the Aspire Energy reporting unit within its Unregulated Energy reportable segment as of December 31, 2023. To test goodwill for impairment, the Company uses a present value technique based on discounted cash flows to estimate the fair value of its reporting units. Management's testing of goodwill as of December 31, 2023 indicated no impairment.

We identified the goodwill impairment assessment of Aspire Energy as a critical audit matter because the fair value estimate requires significant estimates and assumptions by management, including those relating to future revenue and operating margin forecasts and discount rates. Testing these estimates involved especially challenging, subjective, or complex judgments and effort.

#### How the Critical Audit Matter was Addressed in the Audit

The primary procedures we performed to address this critical audit matter included:

- We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over management's goodwill impairment evaluation, including those over the determination of the fair value of the Aspire Energy reporting unit.
- We evaluated the appropriateness of management's valuation methodology, including testing the mathematical accuracy of the calculation.
- · We assessed the historical accuracy of management's revenue and operating margin forecasts.
- We compared the significant assumptions used by management to current industry and economic trends, current and historical performance of the reporting unit, and other relevant factors.
- We performed sensitivity analyses of the significant assumptions to evaluate the changes in the fair value of the reporting units that would result from changes in the assumptions.
- We evaluated whether the assumptions were consistent with evidence obtained in other areas of the audit, including testing the Company's fair value of all reporting units within the Company's Regulated and Unregulated Energy segments, in relation to the market capitalization of the Company and assessed the results.

/s/ Baker Tilly US, LLP

We have served as the Company's auditor since 2007.

Lancaster, Pennsylvania February 21, 2024

# **Consolidated Statements of Income**

|                                                  | For the Year Ended December 31, |            |    |            |    |            |
|--------------------------------------------------|---------------------------------|------------|----|------------|----|------------|
|                                                  |                                 | 2023       |    | 2022       |    | 2021       |
| (in thousands, except shares and per share data) |                                 |            |    |            |    |            |
| Operating Revenues                               |                                 |            |    |            |    |            |
| Regulated Energy                                 | \$                              | - )        | \$ | 429,424    | \$ | 383,920    |
| Unregulated Energy                               |                                 | 223,148    |    | 280,750    |    | 206,869    |
| Other businesses and eliminations                |                                 | (26,139)   |    | (29,470)   |    | (20,821    |
| Total operating revenues                         |                                 | 670,604    |    | 680,704    |    | 569,968    |
| Operating Expenses                               |                                 |            |    |            |    |            |
| Natural gas and electricity costs                |                                 | 140,008    |    | 127,172    |    | 100,737    |
| Propane and natural gas costs                    |                                 | 76,474     |    | 133,334    |    | 86,213     |
| Operations                                       |                                 | 178,437    |    | 164,505    |    | 148,294    |
| FCG transaction-related expenses                 |                                 | 10,355     |    |            |    |            |
| Maintenance                                      |                                 | 20,401     |    | 18,176     |    | 16,793     |
| Depreciation and amortization                    |                                 | 65,501     |    | 68,973     |    | 62,661     |
| Other taxes                                      |                                 | 28,625     |    | 25,611     |    | 24,158     |
| Total operating expenses                         |                                 | 519,801    |    | 537,771    |    | 438,856    |
| Operating Income                                 |                                 | 150,803    |    | 142,933    |    | 131,112    |
| Other income, net                                |                                 | 1,438      |    | 5,051      |    | 1,720      |
| Interest charges                                 |                                 | 36,951     |    | 24,356     |    | 20,135     |
| Income Before Income Taxes                       |                                 | 115,290    |    | 123,628    |    | 112,697    |
| Income taxes                                     |                                 | 28,078     |    | 33,832     |    | 29,231     |
| Net Income                                       | \$                              | 87,212     | \$ | 89,796     | \$ | 83,466     |
| Weighted Average Common Shares Outstanding:      |                                 |            |    |            |    |            |
| Basic                                            |                                 | 18,370,758 |    | 17,722,227 |    | 17,558,078 |
| Diluted                                          |                                 | 18,434,857 |    | 17,804,294 |    | 17,633,029 |
| Earnings Per Share of Common Stock:              |                                 |            |    |            |    |            |
| Basic                                            | \$                              | 4.75       | \$ | 5.07       | \$ | 4.75       |
| Diluted                                          | \$                              | 4.73       | \$ | 5.04       | \$ | 4.73       |

The accompanying notes are an integral part of the financial statements.

# **Consolidated Statements of Comprehensive Income**

|                                                                                                                                   |    | For the Year Ended December 31, |    |         |    |          |  |      |
|-----------------------------------------------------------------------------------------------------------------------------------|----|---------------------------------|----|---------|----|----------|--|------|
|                                                                                                                                   |    | 2023                            |    | 2023    |    | 023 2022 |  | 2021 |
| (in thousands)                                                                                                                    |    |                                 |    |         |    |          |  |      |
| Net Income                                                                                                                        | \$ | 87,212                          | \$ | 89,796  | \$ | 83,466   |  |      |
| Other Comprehensive Income (Loss), net of tax:                                                                                    |    |                                 |    |         |    |          |  |      |
| Employee Benefits, net of tax:                                                                                                    |    |                                 |    |         |    |          |  |      |
| Reclassifications of amortization of prior service credit and actuarial loss, net of tax of \$11, \$18 and \$550, respectively    |    | 32                              |    | 57      |    | 1,616    |  |      |
| Net (loss) gain, net of tax of \$(37), \$243, and \$93, respectively                                                              |    | (110)                           |    | 705     |    | 262      |  |      |
| Cash Flow Hedges, net of tax:                                                                                                     |    |                                 |    |         |    |          |  |      |
| Net (loss) gain on commodity contract cash flow hedges, net of tax of \$(501), \$(369) and \$2,702, respectively                  |    | (1,322)                         |    | (934)   |    | 7,075    |  |      |
| Reclassifications of net gain on commodity contract cash flow hedges, net of tax of $(17)$ , $(963)$ and $(1,838)$ , respectively |    | (44)                            |    | (2,545) |    | (4,813)  |  |      |
| Net gain on interest rate swap cash flow hedges, net of tax of \$165, \$0, and \$0, respectively                                  |    | 473                             |    | _       |    | _        |  |      |
| Reclassifications of net (gain) loss on interest rate swap cash flow hedges, net of tax of \$(135), \$12 and \$12, respectively   | ζ. | (388)                           |    | 35      |    | 28       |  |      |
| Total Other Comprehensive (Loss) Income                                                                                           |    | (1,359)                         |    | (2,682) |    | 4,168    |  |      |
| Comprehensive Income                                                                                                              | \$ | 85,853                          | \$ | 87,114  | \$ | 87,634   |  |      |
|                                                                                                                                   |    |                                 |    |         |    |          |  |      |

The accompanying notes are an integral part of the financial statements.

# **Consolidated Balance Sheets**

|                                                  | As of D      | ecember 31,           |
|--------------------------------------------------|--------------|-----------------------|
| Assets                                           | 2023         | 2022                  |
| (in thousands, except shares and per share data) |              |                       |
| Property, Plant and Equipment                    |              |                       |
| Regulated Energy                                 | \$ 2,418,494 | <b>4</b> \$ 1,802,999 |
| Unregulated Energy                               | 410,807      | 7 393,215             |
| Other businesses and eliminations                | 30,310       | 0 29,890              |
| Total property, plant and equipment              | 2,859,61     | 2,226,104             |
| Less: Accumulated depreciation and amortization  | (516,429     | (462,926)             |
| Plus: Construction work in progress              | 113,192      | 2 47,295              |
| Net property, plant and equipment                | 2,456,374    | 1,810,473             |
| Current Assets                                   |              |                       |
| Cash and cash equivalents                        | 4,904        | <b>4</b> 6,204        |
| Trade and other receivables                      | 74,48        | 5 65,758              |
| Less: Allowance for credit losses                | (2,699       | ) (2,877)             |
| Trade receivables, net                           | 71,78        | 6 62,881              |
| Accrued revenue                                  | 32,59        |                       |
| Propane inventory, at average cost               | 9,313        | <b>3</b> 9,365        |
| Other inventory, at average cost                 | 19,912       | 2 16,896              |
| Regulatory assets                                | 19,50        | 6 41,439              |
| Storage gas prepayments                          | 4,695        | 5 6,364               |
| Income taxes receivable                          | 3,829        | 2,541                 |
| Prepaid expenses                                 | 15,40        | 7 15,865              |
| Derivative assets, at fair value                 | 1,02         | 7 2,787               |
| Other current assets                             | 2,723        | <b>3</b> 428          |
| Total current assets                             | 185,699      | 9 193,976             |
| Deferred Charges and Other Assets                |              |                       |
| Goodwill                                         | 508,174      | 4 46,213              |
| Other intangible assets, net                     | 16,865       | 5 17,859              |
| Investments, at fair value                       | 12,282       | 2 10,576              |
| Derivative assets, at fair value                 | 40           | 982                   |
| Operating lease right-of-use assets              | 12,420       | 6 14,421              |
| Regulatory assets                                | 96,39        | 6 108,214             |
| Receivables and other deferred charges           | 16,44        | <b>8</b> 12,323       |
| Total deferred charges and other assets          | 662,63       | 1 210,588             |
| Total Assets                                     | \$ 3,304,704 | 4 \$ 2,215,037        |

The accompanying notes are an integral part of the financial statements.

# **Consolidated Balance Sheets**

|                                                                                                             | As of December 31, |              |           |
|-------------------------------------------------------------------------------------------------------------|--------------------|--------------|-----------|
| Capitalization and Liabilities                                                                              |                    | 2023         | 2022      |
| (in thousands, except shares and per share data)                                                            | -                  |              |           |
| Capitalization                                                                                              |                    |              |           |
| Stockholders' equity                                                                                        |                    |              |           |
| Preferred stock, par value \$0.01 per share (authorized 2,000,000 shares), no shares issued and outstanding | \$                 | — \$         |           |
| Common stock, par value \$0.4867 per share (authorized 50,000,000 shares)                                   |                    | 10,823       | 8,635     |
| Additional paid-in capital                                                                                  |                    | 749,356      | 380,036   |
| Retained earnings                                                                                           |                    | 488,663      | 445,509   |
| Accumulated other comprehensive loss                                                                        |                    | (2,738)      | (1,379    |
| Deferred compensation obligation                                                                            |                    | 9,050        | 7,060     |
| Treasury stock                                                                                              |                    | (9,050)      | (7,060    |
| Total stockholders' equity                                                                                  |                    | 1,246,104    | 832,801   |
| Long-term debt, net of current maturities                                                                   |                    | 1,187,075    | 578,388   |
| Total capitalization                                                                                        |                    | 2,433,179    | 1,411,189 |
| Current Liabilities                                                                                         |                    |              |           |
| Current portion of long-term debt                                                                           |                    | 18,505       | 21,483    |
| Short-term borrowing                                                                                        |                    | 179,853      | 202,157   |
| Accounts payable                                                                                            |                    | 77,481       | 61,496    |
| Customer deposits and refunds                                                                               |                    | 46,427       | 37,152    |
| Accrued interest                                                                                            |                    | 7,020        | 3,349     |
| Dividends payable                                                                                           |                    | 13,119       | 9,492     |
| Accrued compensation                                                                                        |                    | 16,544       | 14,660    |
| Regulatory liabilities                                                                                      |                    | 13,719       | 5,031     |
| Derivative liabilities, at fair value                                                                       |                    | 354          | 585       |
| Other accrued liabilities                                                                                   |                    | 13,362       | 13,618    |
| Total current liabilities                                                                                   |                    | 386,384      | 369,023   |
| Deferred Credits and Other Liabilities                                                                      |                    |              |           |
| Deferred income taxes                                                                                       |                    | 259,082      | 256,167   |
| Regulatory liabilities                                                                                      |                    | 195,279      | 142,989   |
| Environmental liabilities                                                                                   |                    | 2,607        | 3,272     |
| Other pension and benefit costs                                                                             |                    | 15,330       | 16,965    |
| Derivative liabilities at fair value                                                                        |                    | 927          | 1,630     |
| Operating lease - liabilities                                                                               |                    | 10,550       | 12,392    |
| Deferred investment tax credits and other liabilities                                                       |                    | 1,366        | 1,410     |
| Total deferred credits and other liabilities                                                                |                    | 485,141      | 434,825   |
| Environmental and other commitments and contingencies (Notes 19 and 20)                                     |                    |              |           |
| Total Capitalization and Liabilities                                                                        | \$                 | 3,304,704 \$ | 2,215,037 |

The accompanying notes are an integral part of the financial statements.

# **Consolidated Statements of Cash Flows**

|                                                                    | For the Year Ended December 31,         |          |           |     |           |
|--------------------------------------------------------------------|-----------------------------------------|----------|-----------|-----|-----------|
|                                                                    | 2023                                    |          | 2022      | 202 | 21        |
| (in thousands)                                                     |                                         |          |           |     |           |
| Operating Activities                                               |                                         |          |           |     |           |
| Net Income                                                         | \$ 8                                    | 7,212    | \$ 89,796 | \$  | 83,466    |
| Adjustments to reconcile net income to net operating cash:         |                                         |          |           |     |           |
| Depreciation and amortization                                      | 6                                       | 5,501    | 68,973    |     | 62,661    |
| Depreciation and accretion included in operations expenses         | 1                                       | 1,934    | 11,044    |     | 10,228    |
| Deferred income taxes, net                                         |                                         | 3,413    | 23,705    |     | 26,658    |
| Realized (loss) on sale of assets/commodity contracts              |                                         | (824)    | (7,532)   |     | (9,026)   |
| Unrealized loss (gain) on investments/commodity contracts          | (                                       | 1,916)   | 1,817     |     | (1,464)   |
| Employee benefits and compensation                                 |                                         | 342      | (1,111)   |     | (53)      |
| Share-based compensation                                           |                                         | 7,622    | 6,438     |     | 5,945     |
| Other, net                                                         |                                         | 170      | —         |     |           |
| Changes in assets and liabilities:                                 |                                         |          |           |     |           |
| Accounts receivable and accrued revenue                            |                                         | 2,270    | (11,159)  |     | (1,634)   |
| Propane inventory, storage gas and other inventory                 |                                         | 293      | (7,847)   |     | (9,517)   |
| Regulatory assets/liabilities, net                                 | 2                                       | 0,102    | (38,671)  |     | (18,464)  |
| Prepaid expenses and other current assets                          | 1                                       | 8,689    | 9,124     |     | (1,520)   |
| Accounts payable and other accrued liabilities                     | (1                                      | 6,795)   | 2,724     |     | 8,285     |
| Income taxes receivable                                            | (                                       | 1,288)   | 14,919    |     | (4,575)   |
| Customer deposits and refunds                                      |                                         | 3,928    | 664       |     | 3,176     |
| Accrued compensation                                               |                                         | 1,462    | (1,231)   |     | 1,198     |
| Other assets and liabilities, net                                  |                                         | 1,367    | (2,771)   |     | (4,860)   |
| Net cash provided by operating activities                          | 20                                      | 3,482    | 158,882   |     | 150,504   |
| Investing Activities                                               |                                         | <u> </u> |           | -   |           |
| Property, plant and equipment expenditures                         | (18                                     | 8,618)   | (128,276) |     | (186,924) |
| Proceeds from sale of assets                                       |                                         | 2,926    | 3,860     |     | 1,033     |
| Acquisitions, net of cash acquired                                 | (92                                     | 5,034)   | (11,766)  |     | (36,371)  |
| Environmental expenditures                                         |                                         | (665)    | (266)     |     | (761)     |
| Net cash used in investing activities                              | (1,11                                   | 1,391)   | (136,448) |     | (223,023) |
| Financing Activities                                               |                                         |          | · · · · · |     | ( , , ,   |
| Common stock dividends                                             | (4                                      | 0,009)   | (35,147)  |     | (31,537)  |
| Issuance of stock for Dividend Reinvestment Plan                   |                                         | (28)     | 4,534     |     | 15,851    |
| Proceeds from issuance of common stock, net of expenses            | 36                                      | 6,417    | _         |     | _         |
| Tax withholding payments related to net settled stock compensation | (                                       | 2,455)   | (2,838)   |     | (1,478)   |
| Change in cash overdrafts due to outstanding checks                | , i i i i i i i i i i i i i i i i i i i | (301)    | 955       |     | (1,154)   |
| Net borrowings (repayments) under line of credit agreements        | (2                                      | 2,544)   | (20,608)  |     | 46,647    |
| Proceeds from issuance of long-term debt                           |                                         | 27,011   | 49,859    |     | 59,478    |
| Repayment of long-term debt and finance lease obligation           |                                         | 1,482)   | (17,961)  |     | (13,811)  |
| Net cash provided by (used in) financing activities                |                                         | 6,609    | (21,206)  |     | 73,996    |
| Net (Decrease) Increase in Cash and Cash Equivalents               |                                         | 1,300)   | 1,228     |     | 1,477     |
| Cash and Cash Equivalents — Beginning of Period                    | (                                       | 6,204    | 4,976     |     | 3,499     |
| Cash and Cash Equivalents — End of Period                          |                                         | <u> </u> | \$ 6,204  | \$  | 4,976     |
| Cuon una Cuon Equivaicnas — Ena of 1 critta                        | 3                                       | 7,704    | φ 0,204   | ψ   | ч,7/0     |

See Note 7 for Supplemental Cash Flow Disclosures.

The accompanying notes are an integral part of the financial statements.

### Consolidated Statements of Stockholders' Equity

|                                                                | Common                                | Stock (1)    |                                      |                      |                                                        |                          |                   |              |
|----------------------------------------------------------------|---------------------------------------|--------------|--------------------------------------|----------------------|--------------------------------------------------------|--------------------------|-------------------|--------------|
| (in thousands, except shares and per share data)               | Number<br>of<br>Shares <sup>(2)</sup> | Par<br>Value | <br>Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Deferred<br>Compensation | Treasury<br>Stock | Total        |
| Balance at December 31, 2020                                   | 17,461,841                            | \$ 8,499     | \$<br>348,482                        | \$ 342,969           | \$ (2,865)                                             | \$ 5,679                 | \$ (5,679)        | \$ 697,085   |
| Net Income                                                     | _                                     | _            | _                                    | 83,466               | _                                                      |                          | _                 | 83,466       |
| Other comprehensive income                                     | —                                     | —            | —                                    | —                    | 4,168                                                  | —                        | —                 | 4,168        |
| Dividends declared (\$1.880 per share)                         | —                                     | _            | —                                    | (33,363)             | _                                                      | _                        | _                 | (33,363)     |
| Dividend reinvestment plan (5)                                 | 147,256                               | 72           | 18,176                               | —                    | —                                                      | _                        | —                 | 18,248       |
| Share-based compensation and tax benefit (3) (4)               | 46,313                                | 22           | 4,504                                | _                    | —                                                      | _                        | _                 | 4,526        |
| Treasury stock activities (2)                                  | _                                     | _            | _                                    | _                    | —                                                      | 1,561                    | (1,561)           | _            |
| Balance at December 31, 2021                                   | 17,655,410                            | 8,593        | <br>371,162                          | 393,072              | 1,303                                                  | 7,240                    | (7,240)           | 774,130      |
| Net Income                                                     | _                                     | _            | _                                    | 89,796               | _                                                      |                          |                   | 89,796       |
| Other comprehensive income                                     | _                                     | _            | _                                    | _                    | (2,682)                                                | _                        | _                 | (2,682)      |
| Dividends declared (\$2.085 per share)                         | _                                     | _            | _                                    | (37,359)             | _                                                      |                          |                   | (37,359)     |
| Issuance under various plans (5)                               | 39,418                                | 19           | 5,273                                | _                    | _                                                      | _                        | _                 | 5,292        |
| Share-based compensation and tax benefit (3) (4)               | 46,590                                | 23           | 3,601                                | _                    | —                                                      | _                        | _                 | 3,624        |
| Treasury stock activities (2)                                  | _                                     | _            | —                                    | —                    | —                                                      | (180)                    | 180               | _            |
| Balances at December 31, 2022                                  | 17,741,418                            | 8,635        | <br>380,036                          | 445,509              | (1,379)                                                | 7,060                    | (7,060)           | 832,801      |
| Net Income                                                     | _                                     | _            | _                                    | 87,212               | _                                                      | _                        | _                 | 87,212       |
| Issuance of common stock in connection with acquisition of FCG | 4,438,596                             | 2,160        | 364,257                              | _                    | _                                                      | _                        | _                 | 366,417      |
| Other comprehensive loss                                       | _                                     | _            | _                                    | _                    | (1,359)                                                | _                        | _                 | (1,359)      |
| Dividends declared (\$2.305 per share)                         | _                                     | _            | _                                    | (44,058)             | _                                                      | _                        | _                 | (44,058)     |
| Issuance under various plans (5)                               | _                                     | _            | (26)                                 | _                    | _                                                      | _                        | _                 | (26)         |
| Share-based compensation and tax benefit (3) (4)               | 55,323                                | 28           | 5,089                                | _                    | _                                                      | _                        | _                 | 5,117        |
| Treasury stock activities (2)                                  | _                                     | _            | _                                    | _                    | _                                                      | 1,990                    | (1,990)           | _            |
| Balances at December 31, 2023                                  | 22,235,337                            | \$ 10,823    | \$<br>749,356                        | \$ 488,663           | \$ (2,738)                                             | \$ 9,050                 | \$ (9,050)        | \$ 1,246,104 |

<sup>(1)</sup> 2,000,000 shares of preferred stock at \$0.01 par value per share have been authorized. No shares have been issued or are outstanding; accordingly, no information has been included in the Consolidated Statements of Stockholders' Equity.
 <sup>(2)</sup> Includes 107,623, 108,143 and 116,238 shares at December 31, 2023, 2022 and 2021, respectively, held in a Rabbi Trust related to our Non-Qualified Deferred Compensation Plan.

<sup>(2)</sup> Includes 107,623, 108,143 and 116,238 shares at December 31, 2023, 2022 and 2021, respectively, held in a Rabbi Trust related to our Non-Qualified Deferred Compensation Plan <sup>(3)</sup> Includes amounts for shares issued for directors' compensation.

<sup>(4)</sup> The shares issued under the SICP are net of shares withheld for employee taxes. For 2023, 2022 and 2021, we withheld 19,859, 21,832 and 14,020 shares, respectively, for taxes.

<sup>(5)</sup> Includes shares issued under the Retirement Savings Plan, DRIP and/or ATM equity issuances, as applicable.

The accompanying notes are an integral part of the financial statements.

# 1. ORGANIZATION AND BASIS OF PRESENTATION

Chesapeake Utilities, incorporated in 1947 in Delaware, is a diversified energy company engaged in regulated and unregulated energy businesses.

Our regulated energy businesses consist of: (a) regulated natural gas distribution operations in central and southern Delaware, Maryland's eastern shore and Florida; (b) regulated natural gas transmission operations on the Delmarva Peninsula, in Pennsylvania, Florida and in Ohio; and (c) regulated electric distribution operations serving customers in northeast and northwest Florida.

Our unregulated energy businesses primarily include: (a) propane operations in the Mid-Atlantic region, North Carolina, South Carolina, and Florida; (b) our unregulated natural gas transmission/supply operation in central and eastern Ohio; (c) our CHP plant in Florida that generates electricity and steam; (d) our subsidiary, based in Florida, that provides CNG, LNG and RNG transportation and pipeline solutions, primarily to utilities and pipelines throughout the United States; and (e) sustainable energy investments including renewable natural gas.

Our consolidated financial statements include the accounts of Chesapeake Utilities and its wholly-owned subsidiaries. We do not have any ownership interest in investments accounted for using the equity method or any interest in a variable interest entity. All intercompany accounts and transactions have been eliminated in consolidation. We have assessed and, if applicable, reported on subsequent events through the date of issuance of these consolidated financial statements. Where necessary to improve comparability, prior period amounts have been reclassified to conform to current period presentation.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Use of Estimates

Preparing the consolidated financial statements to conform with GAAP requires management to make estimates in measuring assets and liabilities and related revenues and expenses. These estimates involve judgments about various future economic factors that are difficult to predict and are beyond our control; therefore, actual results could differ from these estimates. As additional information becomes available, or actual amounts are determined, recorded estimates are revised. Consequently, operating results can be affected by revisions to prior accounting estimates.

# Property, Plant and Equipment

Property, plant and equipment are stated at original cost less accumulated depreciation or fair value, if impaired. Costs include direct labor, materials and third-party construction contractor costs, allowance for funds used during construction ("AFUDC"), and certain indirect costs related to equipment and employees engaged in construction. The costs of repairs and minor replacements are charged to expense as incurred, and the costs of major renewals and improvements are capitalized. Upon retirement or disposition of property within the regulated businesses, the gain or loss, net of salvage value, is charged to accumulated depreciation. Upon retirement or disposition of property owned by the unregulated businesses, the gain or loss, net of salvage value, is charged to income. A summary of property, plant and equipment by classification as of December 31, 2023 and 2022 is provided in the following table:

Notes to the Consolidated Financial Statements

|                                                                               |      | As of Dec | embe | er 31,    |
|-------------------------------------------------------------------------------|------|-----------|------|-----------|
| (in thousands)                                                                | 2023 |           |      | 2022      |
| Property, plant and equipment                                                 |      |           |      |           |
| Regulated Energy                                                              |      |           |      |           |
| Natural gas distribution - Delmarva Peninsula and Florida <sup>(1)</sup>      | \$   | 1,486,796 | \$   | 925,501   |
| Natural gas transmission - Delmarva Peninsula, Pennsylvania, Ohio and Florida |      | 788,185   |      | 741,865   |
| Electric distribution                                                         |      | 143,513   |      | 135,633   |
| Unregulated Energy                                                            |      |           |      |           |
| Propane operations - Mid-Atlantic, North Carolina, South Carolina and Florida |      | 194,918   |      | 185,090   |
| Natural gas transmission and supply – Ohio                                    |      | 134,192   |      | 128,620   |
| Electricity and steam generation                                              |      | 37,064    |      | 36,886    |
| Mobile CNG and pipeline solutions                                             |      | 40,558    |      | 38,543    |
| Sustainable energy investments, including renewable natural gas               |      | 4,076     |      | 4,076     |
| Other                                                                         |      | 30,309    |      | 29,890    |
| Total property, plant and equipment                                           |      | 2,859,611 |      | 2,226,104 |
| Less: Accumulated depreciation and amortization                               |      | (516,429) |      | (462,926) |
| Plus: Construction work in progress                                           |      | 113,192   |      | 47,295    |
| Net property, plant and equipment                                             | \$   | 2,456,374 | \$   | 1,810,473 |

<sup>(1)</sup> Includes amounts attributable to the acquisition of FCG. See Note 4 for additional details on the acquisition.

#### Contributions or Advances in Aid of Construction

Customer contributions or advances in aid of construction reduce property, plant and equipment, unless the amounts are refundable to customers. Contributions or advances may be refundable to customers after a number of years based on the amount of revenues generated from the customers or the duration of the service provided to the customers. Refundable contributions or advances are recorded initially as liabilities. Non-refundable contributions reduce property, plant and equipment at the time of such determination. As of December 31, 2023 and 2022, the non-refundable contributions totaled \$4.2 million and \$7.6 million, respectively.

# AFUDC

Some of the additions to our regulated property, plant and equipment include AFUDC, which represents the estimated cost of funds, from both debt and equity sources, used to finance the construction of major projects. AFUDC is capitalized in the applicable rate base for rate-making purposes when the completed projects are placed in service. During the years ended December 31, 2023, 2022 and 2021, AFUDC was immaterial and was reflected as a reduction of interest charges.

#### Leases

We have entered into lease arrangements for office space, land, equipment, pipeline facilities and warehouses. These leases enable us to conduct our business operations in the regions in which we operate. Our operating leases are included in operating lease right-of-use assets, other accrued liabilities, and operating lease - liabilities in our consolidated balance sheets.

Right-of-use assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Operating lease right-of-use assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. Leases with an initial term of 12 months or less are not recorded on our balance sheet; we recognize lease expense for these leases on a straight-line basis over the lease term. Our leases do not provide an implicit lease rate, therefore, we utilize our incremental borrowing rate, as the basis to calculate the present value of future lease payments, at lease commencement. Our incremental borrowing rate represents the rate that we would have to pay to borrow funds on a collateralized basis over a similar term and in a similar economic environment.

We have lease agreements with lease and non-lease components. At the adoption of ASC 842, we elected not to separate non-lease components from all classes of our existing leases. The non-lease components have been accounted for as part of the single lease component to which they are related. See Note 14, *Leases*, for additional information.

# Jointly-owned Pipelines

Property, plant and equipment for our Florida natural gas transmission operation included \$28.4 million of jointly owned assets at December 31, 2023, primarily comprised of the 26-mile Callahan intrastate transmission pipeline in Nassau County, Florida jointly-owned with Seacoast Gas Transmission. Peninsula Pipeline's ownership is 50 percent. Direct expenses for the jointly-owned pipeline are included in operating expenses within our consolidated statements of income. Accumulated depreciation for this pipeline totaled \$2.2 million and \$1.5 million at December 31, 2023, respectively.

### Impairment of Long-lived Assets

We periodically evaluate whether events or circumstances have occurred, which indicate that long-lived assets may not be fully recoverable. The determination of whether an impairment has occurred is based on an estimate of undiscounted future cash flows attributable to the asset, compared to the carrying value of the asset. When such events or circumstances are present, we record an impairment loss equal to the excess of the asset's carrying value over its fair value, if any.

# **Depreciation and Accretion Included in Operations Expenses**

We compute depreciation expense for our regulated operations by applying composite, annual rates, as approved by the respective regulatory bodies. Certain components of depreciation and accretion are reported in operations expenses, rather than as depreciation and amortization expense, in the accompanying consolidated statements of income in accordance with industry practice and regulatory requirements. Depreciation and accretion included in operations expenses consists of the accretion of the costs of removal for future retirements of utility assets, vehicle depreciation, computer software and hardware depreciation, and other minor amounts of depreciation expense. For the years ended December 31, 2023, 2022 and 2021, we reported \$11.9 million, \$11.0 million and \$10.2 million, respectively, of depreciation and accretion in operations expenses.

The following table shows the average depreciation rates used for regulated operations during the years ended December 31, 2023, 2022 and 2021:

|                                                       | 2023 | 2022 | 2021 |
|-------------------------------------------------------|------|------|------|
| Natural gas distribution – Delmarva Peninsula         | 2.5% | 2.5% | 2.5% |
| Natural gas distribution – Florida <sup>(1) (2)</sup> | 2.2% | 2.5% | 2.5% |
| Natural gas transmission – Delmarva Peninsula         | 2.7% | 2.7% | 2.7% |
| Natural gas transmission – Florida                    | 2.4% | 2.4% | 2.3% |
| Natural gas transmission – Ohio                       | 5.0% | 5.0% | N/A  |
| Electric distribution                                 | 2.4% | 2.8% | 2.8% |

<sup>(1)</sup> Excludes the acquisition of FCG which was completed on November 30, 2023.

<sup>(2)</sup> Average for 2023 includes the impact of the depreciation study that was approved by the Florida PSC in connection with the natural gas base rate proceeding.

For our unregulated operations, we compute depreciation expense on a straight-line basis over the following estimated useful lives of the assets:

| Asset Description                                 | Useful Life |
|---------------------------------------------------|-------------|
| Propane distribution mains                        | 10-37 years |
| Propane bulk plants and tanks                     | 10-40 years |
| Propane equipment, meters and meter installations | 5-33 years  |
| Measuring and regulating station equipment        | 5-37 years  |
| Natural gas pipelines                             | 45 years    |
| Natural gas right of ways                         | Perpetual   |
| CHP plant                                         | 30 years    |
| Natural gas processing equipment                  | 20-25 years |
| Office furniture and equipment                    | 3-10 years  |
| Transportation equipment                          | 4-20 years  |
| Structures and improvements                       | 5-45 years  |
| Other                                             | Various     |

# **Regulated Operations**

We account for our regulated operations in accordance with ASC Topic 980, *Regulated Operations*, which includes accounting principles for companies whose rates are determined by independent third-party regulators. When setting rates, regulators often make decisions, the economics of which require companies to defer costs or revenues in different periods than may be appropriate for unregulated enterprises. When this situation occurs, a regulated company defers the associated costs as regulatory assets on the balance sheet and records them as expense on the income statement as it collects revenues. Further, regulators can also impose liabilities upon a regulated company, for amounts previously collected from customers and for recovery of costs that are expected to be incurred in the future, as regulatory liabilities. If we were required to terminate the application of these regulatory provisions to our regulated operations, all such deferred amounts would be recognized in our consolidated statement of income at that time, which could have a material impact on our financial position, results of operations and cash flows.

We monitor our regulatory and competitive environments to determine whether the recovery of our regulatory assets continues to be probable. If we determined that recovery of these assets is no longer probable, we would write off the assets against earnings. We believe that the provisions of ASC Topic 980 continue to apply to our regulated operations and that the recovery of our regulatory assets is probable.

# **Revenue Recognition**

Revenues for our natural gas and electric distribution operations are based on rates approved by the PSC in each state in which they operate. Customers' base rates may not be changed without formal approval by these commissions. The PSCs, however, have authorized our regulated operations to negotiate rates, based on approved methodologies, with customers that have competitive alternatives. Eastern Shore's revenues are based on rates approved by the FERC. The FERC has also authorized Eastern Shore to negotiate rates above or below the FERC-approved maximum rates, which customers can elect as an alternative to FERC-approved maximum rates.

For regulated deliveries of natural gas and electricity, we read meters and bill customers on monthly cycles that do not coincide with the accounting periods used for financial reporting purposes. We accrue unbilled revenues for natural gas and electricity delivered, but not yet billed, at the end of an accounting period to the extent that they do not coincide. We estimate the amount of the unbilled revenue by jurisdiction and customer class.

All of our regulated natural gas and electric distribution operations have fuel cost recovery mechanisms. These mechanisms allow us to adjust billing rates, without further regulatory approvals, to reflect changes in the cost of purchased fuel. Differences between the cost of fuel purchased and delivered are deferred and accounted for as either unrecovered fuel cost or amounts payable to customers. Generally, these deferred amounts are recovered or refunded within one year.

We charge flexible rates to our natural gas distribution industrial interruptible customers who can use alternative fuels. Interruptible service imposes no contractual obligation to deliver or receive natural gas on a firm service basis.

Our unregulated propane distribution businesses record revenue in the period the products are delivered and/or services are rendered for their bulk delivery customers. For propane customers with meters whose billing cycles do not coincide with our accounting periods, we accrue unbilled revenue for product delivered but not yet billed and bill customers at the end of an accounting period, as we do in our regulated energy businesses.

Our Ohio natural gas transmission/supply operation recognizes revenues based on actual volumes of natural gas shipped using contractual rates based upon index prices that are published monthly.

Eight Flags records revenues based on the amount of electricity and steam generated and sold to its customers.

Our mobile compressed natural gas operation recognizes revenue for CNG services at the end of each calendar month for services provided during the month based on agreed upon rates for labor, equipment utilized, costs incurred for natural gas compression, miles driven, mobilization and demobilization fees.

We report revenue taxes, such as gross receipts taxes, franchise taxes, and sales taxes, on a net basis.

For our businesses with agreements that contain variable consideration, we use the invoice practical expedient method. We determined that the amounts invoiced to customers correspond directly with the value to our customers and our performance to date.

### Natural Gas, Electric and Propane Costs

Natural gas, electric and propane costs include the direct costs attributable to the products sold or services provided to our customers. These costs include primarily the variable commodity cost of natural gas, electricity and propane, costs of pipeline capacity needed to transport and store natural gas, transmission costs for electricity, costs to gather and process natural gas, costs to transport propane to/from our storage facilities or our mobile CNG equipment to customer locations, and steam and electricity generation costs. Depreciation expense is not included in natural gas, electric and propane costs.

### **Operations and Maintenance Expenses**

Operations and maintenance expenses include operations and maintenance salaries and benefits, materials and supplies, usage of vehicles, tools and equipment, payments to contractors, utility plant maintenance, customer service, professional fees and other outside services, insurance expense, minor amounts of depreciation, accretion of removal costs for future retirements of utility assets and other administrative expenses.

# Cash and Cash Equivalents

Our policy is to invest cash in excess of operating requirements in overnight income-producing accounts. Such amounts are stated at cost, which approximates fair value. Investments with an original maturity of three months or less when purchased are considered cash equivalents.

# Accounts Receivable and Allowance for Credit Losses

Accounts receivable consist primarily of amounts due for sales of natural gas, electricity and propane and transportation and distribution services to customers. An allowance for doubtful accounts is recorded against amounts due based upon our collections experiences and an assessment of our customers' inability or reluctance to pay. If circumstances change, our estimates of recoverable accounts receivable may also change. Circumstances which could affect such estimates include, but are not limited to, customer credit issues, natural gas, electricity and propane prices and impacts from general economic conditions. Accounts receivable are written off when they are deemed to be uncollectible.

Our estimate for expected credit losses has been developed by analyzing our portfolio of financial assets that present potential credit exposure risk. These assets consist solely of our trade receivables from customers and contract assets. The estimate is based on five years of historical collections experience, a review of current economic and operating conditions in our service territories, and an examination of economic indicators which provide a reasonable and supportable basis of potential future activity. Those indicators include metrics which we believe provide insight into the future collectability of our trade receivables such as unemployment rates and economic growth statistics in our service territories.

When determining estimated credit losses, we analyze the balance of our trade receivables based on the underlying line of business. This includes an examination of trade receivables from our energy distribution, energy transmission, energy delivery services and propane operations businesses. Our energy distribution business consists of all our regulated distribution utility (natural gas and electric) operations on the Delmarva Peninsula and in Florida. These business units have the ability to recover their costs through the rate-making process, which can include consideration for amounts historically written off to be included in rate base. Therefore, they possess a mechanism to recover credit losses which we believe reduces their exposure to credit risk. Our energy transmission and energy delivery services business units consist of our natural gas pipelines and our mobile CNG delivery operations. The majority of customers served by these business units are regulated distribution utilities who also have the ability to recover their costs the amount of credit risk associated with these customers. Our propane operations are unregulated and do not have the same ability to recover their costs as our regulated operations. However, historically our propane operations have not had material write offs relative to the amount of revenues generated.

Notes to the Consolidated Financial Statements

Our estimate of expected credit losses reflects our anticipated losses associated with our trade receivables as a result of non-payment from our customers beginning the day the trade receivable is established. We believe the risk of loss associated with trade receivables classified as current presents the least amount of credit exposure risk and therefore, we assign a lower estimate to our current trade receivables. As our trade receivables age outside of their expected due date, our estimate increases. Our allowance for credit losses relative to the balance of our trade receivables has historically been immaterial as a result of on time payment activity from our customers. The table below illustrates the changes in the balance of our allowance for expected credit losses for the year ended December 31, 2023:

| (in thousands)               |             |
|------------------------------|-------------|
| Balance at December 31, 2022 | \$<br>2,877 |
| Additions:                   |             |
| Provision for credit losses  | 2,340       |
| Recoveries                   | 166         |
| Deductions:                  |             |
| Write offs                   | (2,684)     |
| Balance at December 31, 2023 | \$<br>2,699 |

#### Inventories

We use the average cost method to value propane, materials and supplies, and other merchandise inventory. If market prices drop below cost, inventory balances that are subject to price risk are adjusted to their net realizable value. There were no lower-of-cost-or-net realizable value adjustment for the years ended December 31, 2023, 2022 or 2021.

### Goodwill and Other Intangible Assets

Goodwill is not amortized but is tested for impairment at least annually, or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying value. We generally use a present value technique based on discounted cash flows to estimate the fair value of our reporting units. An impairment charge is recognized if the carrying value of a reporting unit's goodwill exceeds its fair value. There were no goodwill impairments recognized during the years ended December 31, 2023, 2022 and 2021. Other intangible assets are amortized on a straight-line basis over their estimated economic useful lives.

### **Other Deferred Charges**

Other deferred charges include issuance costs associated with short-term borrowings. These charges are amortized over the life of the related short-term debt borrowings.

### Asset Removal Cost

As authorized by the appropriate regulatory body (state PSC or FERC), we accrue future asset removal costs associated with utility property, plant and equipment even if a legal obligation does not exist. Such accruals are provided for through depreciation expense and are recorded with corresponding credits to regulatory liabilities or assets. When we retire depreciable utility plant and equipment, we charge the associated original costs to accumulated depreciation and amortization, and any related removal costs incurred are charged to regulatory liabilities or assets. The difference between removal costs recognized in depreciation rates and the accretion and depreciation expense recognized for financial reporting purposes is a timing difference between recovery of these costs in rates and their recognition for financial reporting purposes. Accordingly, these differences are deferred as regulatory liabilities or assets. In the rate setting process, the regulatory liability or asset is excluded from the rate base upon which those utilities have the opportunity to earn their allowed rates of return. The costs associated with our asset retirement obligations are either currently being recovered in rates or are probable of recovery in future rates.

See Note 18, *Rates and Other Regulatory Activities*, for information related to FCG's reserve surplus amortization mechanism ("RSAM") that was approved as part of its rate case effective as of May 1, 2023.

# Pension and Other Postretirement Plans

Pension and other postretirement plan costs and liabilities are determined on an actuarial basis and are affected by numerous assumptions and estimates, including the fair value of plan assets, estimates of the expected returns on plan assets, assumed discount rates, the level of contributions made to the plans, and current demographic and actuarial mortality data. We review annually the estimates and assumptions underlying our pension and other postretirement plan costs and liabilities with the assistance of third-party actuarial firms. The assumed discount rates, expected returns on plan assets and the mortality assumption are the factors that generally have the most significant impact on our pension costs and liabilities. The assumed discount rates, health care cost trend rates of retirement generally have the most significant impact on our postretirement plan costs and liabilities.

The discount rates are utilized principally in calculating the actuarial present value of our pension and postretirement obligations and net pension and postretirement costs. When estimating our discount rates, we consider high-quality corporate bond rates, such as the Empower curve index and the FTSE Index, changes in those rates from the prior year and other pertinent factors, including the expected life of each of our plans and their respective payment options.

The expected long-term rates of return on assets are utilized in calculating the expected returns on the plan assets component of our annual pension plan costs. We estimate the expected returns on plan assets by evaluating expected bond returns, asset allocations, the effects of active plan management, the impact of periodic plan asset rebalancing and historical performance. We also consider the guidance from our investment advisors in making a final determination of our expected rates of return on plan assets.

We estimate the health care cost trend rates used in determining our postretirement expense based upon actual health care cost experience, the effects of recently enacted legislation and general economic conditions. Our assumed rate of retirement is estimated based upon our annual reviews of participant census information as of the measurement date.

The mortality assumption used for our pension and postretirement plans is reviewed periodically and is based on the actuarial table that best reflects the expected mortality of the plan participants.

# Income Taxes, Investment Tax Credit Adjustments and Tax-Related Contingency

Deferred tax assets and liabilities are recorded for the income tax effect of temporary differences between the financial statement basis and tax basis of assets and liabilities and are measured using the enacted income tax rates in effect in the years in which the differences are expected to reverse. Deferred tax assets are recorded net of any valuation allowance when it is more likely than not that such income tax benefits will be realized. Investment tax credits on utility property have been deferred and are allocated to income ratably over the lives of the subject property.

We account for uncertainty in income taxes in our consolidated financial statements only if it is more likely than not that an uncertain tax position is sustainable based on technical merits. Recognizable tax positions are then measured to determine the amount of benefit recognized in the consolidated financial statements. We recognize penalties and interest related to unrecognized tax benefits as a component of other income.

We account for contingencies associated with taxes other than income when the likelihood of a loss is both probable and estimable. In assessing the likelihood of a loss, we do not consider the existence of current inquiries, or the likelihood of future inquiries, by tax authorities as a factor. Our assessment is based solely on our application of the appropriate statutes and the likelihood of a loss, assuming the proper inquiries are made by tax authorities.

### Financial Instruments

We utilize financial instruments to mitigate commodity price risk associated with fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. Our propane operations enter into derivative transactions, such as swaps, put options and call options in order to mitigate the impact of wholesale price fluctuations on inventory valuation and future purchase commitments. These transactions may be designated as fair value hedges or cash flow hedges, if they meet all of the accounting requirements pursuant to ASC Topic 815, *Derivatives and Hedging*, and we elect to designate the instruments as hedges. If designated as a fair value hedge, the value of the hedging instrument, such as a swap, future, or put option, is recorded at fair value, with the effective portion of the gain or loss of the hedging instrument effectively reducing or increasing the value of the hedged item. If designated as a cash flow hedge, the value of the hedging instrument being initially recorded in accumulated other comprehensive income (loss) and reclassified to earnings when the associated hedged transaction settles. The ineffective portion of the gain or loss of a hedge is immediately recorded in earnings. If the instrument is not designated as a fair value or cash flow hedge, or it does not meet the accounting requirements of a hedge under ASC Topic 815, *Derivatives and Hedging*, it is recorded at fair value with all gains or losses being recorded directly in earnings.

Our natural gas, electric and propane operations enter into agreements with suppliers to purchase natural gas, electricity, and propane for resale to our respective customers. Purchases under these contracts, as well as distribution and sales agreements

Notes to the Consolidated Financial Statements

with counterparties or customers, either do not meet the definition of a derivative, or qualify for "normal purchases and normal sales" treatment under ASC Topic 815 and are accounted for on an accrual basis.

We manage interest rate risk by entering into derivative contracts to hedge the variability in cash flows attributable to changes in the short-term borrowing rates. We designate and account for the interest rate swaps as cash flows hedges. Accordingly, unrealized gains and losses associated with the interest rate swaps are recorded as a component of accumulated other comprehensive income (loss). When the interest rate swaps settle, the realized gain or loss will be recorded in the income statement and recognized as a component of interest charges.

# **<u>Recent Accounting Standards Yet to be Adopted</u>**

Segment Reporting (ASC 280) - In November 2023, the FASB issued ASU 2023-07, *Improvements to Reportable Segments Disclosures*, which modifies required disclosures about a public entity's reportable segments and addresses requests from investors for more detailed information about a reportable segment's expenses and a more comprehensive reconciliation of each segment's reported profit or loss. ASU 2023-07 will be effective for our annual financial statements beginning January 1, 2024 and our interim financial statements beginning January 1, 2023-07 only impacts disclosures, and as a result, will not have a material impact on our financial position or results of operations.

<u>Income Taxes (ASC 740)</u>- In December 2023, the FASB issued ASU 2023-09, *Improvements to Income Tax Disclosures*, which modifies required income tax disclosures primarily related to an entity's rate reconciliation and information pertaining to income taxes paid. These enhancements have been made to address requests from investors related to transparency and usefulness of income tax disclosures. ASU 2023-09 will be effective for our annual financial statements beginning January 1, 2024. ASU 2023-09 only impacts disclosures, and as a result, will not have a material impact on our financial position or results of operations.

# **3. EARNINGS PER SHARE**

The following table presents the calculation of our basic and diluted earnings per share:

|                                                            | For the Year Ended December 31, |            |    |            |    |            |
|------------------------------------------------------------|---------------------------------|------------|----|------------|----|------------|
|                                                            |                                 | 2023       |    | 2022       |    | 2021       |
| (in thousands, except shares and per share data)           |                                 |            |    |            |    |            |
| Calculation of Basic Earnings Per Share:                   |                                 |            |    |            |    |            |
| Net Income                                                 | \$                              | 87,212     | \$ | 89,796     | \$ | 83,466     |
| Weighted average shares outstanding <sup>(1)</sup>         |                                 | 18,370,758 |    | 17,722,227 |    | 17,558,078 |
| Basic Earnings Per Share                                   | \$                              | 4.75       | \$ | 5.07       | \$ | 4.75       |
| Calculation of Diluted Earnings Per Share:                 |                                 |            |    |            |    |            |
| Reconciliation of Denominator:                             |                                 |            |    |            |    |            |
| Weighted average shares outstanding — Basic <sup>(1)</sup> |                                 | 18,370,758 |    | 17,722,227 |    | 17,558,078 |
| Effect of dilutive securities — Share-based compensation   |                                 | 64,099     |    | 82,067     |    | 74,951     |
| Adjusted denominator — Diluted <sup>(1)</sup>              |                                 | 18,434,857 | -  | 17,804,294 |    | 17,633,029 |
| Diluted Earnings Per Share                                 | \$                              | 4.73       | \$ | 5.04       | \$ | 4.73       |

(1) 2023 weighted average shares reflect the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG. See Notes 4 and 15 for additional details on the acquisition and related equity offering.

### 4. ACQUISITIONS

### Acquisition of Florida City Gas

On November 30, 2023, we completed the acquisition of FCG for \$923.4 million in cash, including working capital adjustments as defined in the agreement, pursuant to the previously disclosed stock purchase agreement with Florida Power & Light Company. Upon completion of the acquisition, FCG became a wholly-owned subsidiary of the Company and is included within our Regulated Energy segment.

(:... 1. ..... 1.)

Notes to the Consolidated Financial Statements

FCG, a regulated utility, serves approximately 120,000 residential and commercial natural gas customers across eight counties in Florida, including Miami-Dade, Broward, Brevard, Palm Beach, Hendry, Martin, St. Lucie and Indian River. Its natural gas system includes approximately 3,800 miles of distribution main and 80 miles of transmission pipe.

The purchase price of the acquisition was funded with \$366.4 million of net proceeds from the issuance of 4.4 million shares of our common stock, the issuance of approximately \$550.0 million principal amount of uncollateralized senior notes, and borrowings under the Company's Revolver. See Note 12, *Long-Term Debt*, and Note 15, *Stockholders' Equity*, for additional details on these financing activities.

We accounted for the acquisition of FCG using the acquisition method. At December 31, 2023, the allocation of the purchase price remains preliminary pending finalizing of certain working capital balances. As such, the fair value measurements presented below are subject to change within the measurement period not to exceed one year from the date of the acquisition. As FCG is a regulated utility, the measurement of the fair value of most of the assets acquired and liabilities assumed were determined using the predecessor's carrying value. In certain other instances where assets and liabilities are not subject to regulation, we determined the fair value in accordance with the principles of ASC Topic 820, *Fair Value Measurements*.

The excess of the purchase price for FCG over the fair value of the assets acquired and liabilities assumed has been reflected as goodwill within the Regulated Energy segment. Goodwill resulting from the acquisition is largely attributable to expansion opportunities provided within our existing regulated operations in Florida, including planned customer growth and growth in rate base through continued investment in our utility infrastructure, as well as natural gas transmission infrastructure supporting the distribution operations. The goodwill recognized in connection with the acquisition of FCG will be deductible for income tax purposes.

The components of the preliminary purchase price allocation are as follows:

| (in thousands)                               | Acquisition Date Fair |
|----------------------------------------------|-----------------------|
| Assets acquired:                             | Value                 |
| Cash                                         | \$ 2,270              |
| Accounts receivable, net                     | 14,396                |
| Regulatory assets - current                  | 2,983                 |
| Other current assets                         | 2,707                 |
| Property, plant and equipment                | 453,845               |
| Goodwill                                     | 461,193               |
| Regulatory assets - non-current              | 3,381                 |
| Other deferred charges and other assets,     | 18,309                |
| Total assets acquired                        | 959,084               |
| Liabilities assumed:                         |                       |
| Current liabilities                          | (20,954               |
| Regulatory liabilities                       | (14,137               |
| Other deferred credits and other liabilities | (548                  |
| Total liabilities assumed                    | (35,639               |
| Net purchase price                           | \$ 923,445            |

Direct transaction costs of \$10.4 million associated with the FCG acquisition are reflected in "FCG transaction-related expenses" on our consolidated statement of income for the year ended December 31, 2023. In addition, interest charges include \$4.1 million related to fees and expenses associated with the Bridge Facility, which was terminated without any funds drawn, for the year ended December 31, 2023. Other transaction costs of \$15.9 million related primarily to the debt and equity financings executed in connection with the acquisition have been deferred on the consolidated balance sheet or recorded in equity as an offset to proceeds received, as appropriate.

For the period from the acquisition date through December 31, 2023, the Company's consolidated results include \$12.1 million of operating revenue and a \$3.3 million net loss attributable to FCG which includes \$7.5 million of the transaction-related expenses described above. For additional information on FCG's results, see discussion under Item 7, *Management's Discussion* 

#### Notes to the Consolidated Financial Statements

and Analysis of Financial Condition and Results of Operations. The following unaudited financial information reflects our pro forma operating revenues and net income assuming the FCG acquisition had occurred on January 1, 2022. The unaudited pro forma financial information has been presented for illustrative purposes only and is not necessarily indicative of the results of operations that would have been achieved or the future results of operations of FCG.

|                   | For the Yea   | ır Ene | ded December 31, |
|-------------------|---------------|--------|------------------|
|                   | <br>2023      | 2022   |                  |
| (in thousands)    |               |        |                  |
| Operating Revenue | \$<br>786,473 | \$     | 798,355          |
| Net Income        | \$<br>85,398  | \$     | 81,508           |

#### Acquisition of J.T. Lee and Son's

In December 2023, Sharp acquired the propane operating assets of J.T. Lee and Son's in Cape Fear, North Carolina for \$3.9 million. In connection with this acquisition, we recorded a \$0.3 million liability which is subject to the seller's adherence to various provisions contained in the purchase agreement through the first anniversary of the transaction closing. Through this acquisition, we expanded our operating footprint further in North Carolina, where customers are served by Sharp Energy's Diversified Energy division. Sharp added approximately 3,000 customers and distribution of approximately 800,000 gallons of propane annually. The transaction also includes a bulk plant with 60,000 gallons of propane storage, enabling the Company to realize efficiencies with additional storage capacity and overlapping delivery territories.

In connection with this acquisition, we recorded \$2.7 million in property plant and equipment, \$0.9 million in goodwill, \$0.2 million in working capital, and less than \$0.1 million in intangible assets associated primarily with non-compete agreements, all of which are deductible for income tax purposes. The amounts recorded in conjunction with the acquisition are preliminary, and subject to adjustment based on contractual provisions and finalization prior to the first anniversary of the transaction closing. The financial results associated with this acquisition are included within our propane distribution operations within our Unregulated Energy segment. The operating revenues and net income of this acquisition were not material to our consolidated results for the year ended December 31, 2023.

#### Acquisition of Planet Found Energy Development

In October 2022, we acquired Planet Found Energy Development, LLC ("Planet Found") for \$9.5 million. In connection with this acquisition, we recorded a \$0.9 million liability which was released after the first anniversary of the transaction closing. We accounted for this acquisition as a business combination within our Unregulated Energy segment beginning in the fourth quarter of 2022. Planet Found's farm scale anaerobic digestion pilot system and technology produces biogas from 1200 tons of poultry litter annually. The transaction accelerated our efforts in converting poultry waste to renewable, sustainable energy while simultaneously improving the local environments in our service territories.

In connection with this acquisition, we recorded \$4.4 million in intangible assets associated primarily with intellectual property and non-compete agreements, \$4.0 million in property plant and equipment, \$1.1 million in goodwill, and less than \$0.1 million in working capital, all of which are deductible for income tax purposes. The operating revenues and net income of Planet Found were not material to our consolidated results for the years ended December 31, 2023 and 2022.

### Acquisition of Davenport Energy

In June 2022, Sharp acquired the propane operating assets of Davenport Energy's Siler City, North Carolina propane division for approximately \$2.0 million. Through this acquisition, the Company expanded its operating footprint further into North Carolina, where customers are served by Sharp Energy's Diversified Energy division. Sharp added approximately 850 customers, and expected distribution of approximately 0.4 million gallons of propane annually. We recorded \$1.5 million in property plant and equipment, \$0.5 million in goodwill, and immaterial amounts associated with customer relationships and non-compete agreements, all of which are deductible for income tax purposes. The financial results associated with this acquisition are included within the Company's propane distribution operations within its Unregulated Energy segment. The operating revenues and net income of Davenport Energy were not material to our consolidated results for the years ended December 31, 2023 and 2022.

# 5. REVENUE RECOGNITION

We recognize revenue when our performance obligations under contracts with customers have been satisfied, which generally occurs when our businesses have delivered or transported natural gas, electricity or propane to customers. We exclude sales

Notes to the Consolidated Financial Statements

taxes and other similar taxes from the transaction price. Typically, our customers pay for the goods and/or services we provide in the month following the satisfaction of our performance obligation. The following table displays revenue by major source based on product and service type for the years ended December 31, 2023, 2022 and 2021:

|                                          | For the year ended December 31, 2023 |             |    |                       |                           |            |  |  |  |  |
|------------------------------------------|--------------------------------------|-------------|----|-----------------------|---------------------------|------------|--|--|--|--|
| (in thousands)                           | Regul                                | ated Energy |    | Unregulated<br>Energy | Other and<br>Eliminations | Total      |  |  |  |  |
| Energy distribution                      |                                      |             |    |                       |                           |            |  |  |  |  |
| Delaware natural gas division            | \$                                   | 83,882      | \$ |                       | \$                        | \$ 83,882  |  |  |  |  |
| Florida Natural Gas distribution (1)     |                                      | 168,360     |    | —                     | —                         | 168,360    |  |  |  |  |
| Florida City Gas <sup>(2)</sup>          |                                      | 12,073      |    |                       | —                         | 12,073     |  |  |  |  |
| FPU electric distribution                |                                      | 99,474      |    |                       |                           | 99,474     |  |  |  |  |
| Maryland natural gas division            |                                      | 28,092      |    | —                     | —                         | 28,092     |  |  |  |  |
| Sandpiper natural gas/propane operations |                                      | 20,185      |    |                       | —                         | 20,185     |  |  |  |  |
| Elkton Gas                               |                                      | 8,814       |    |                       |                           | 8,814      |  |  |  |  |
| Total energy distribution                |                                      | 420,880     |    | _                     | _                         | 420,880    |  |  |  |  |
| Energy transmission                      |                                      |             |    |                       |                           |            |  |  |  |  |
| Aspire Energy                            |                                      |             |    | 37,139                | —                         | 37,139     |  |  |  |  |
| Aspire Energy Express                    |                                      | 1,478       |    |                       |                           | 1,478      |  |  |  |  |
| Eastern Shore                            |                                      | 79,923      |    | —                     | —                         | 79,923     |  |  |  |  |
| Peninsula Pipeline                       |                                      | 30,400      |    |                       |                           | 30,400     |  |  |  |  |
| Total energy transmission                |                                      | 111,801     |    | 37,139                |                           | 148,940    |  |  |  |  |
| Energy generation                        |                                      |             |    |                       |                           |            |  |  |  |  |
| Eight Flags                              |                                      | —           |    | 19,207                | —                         | 19,207     |  |  |  |  |
| Propane operations                       |                                      |             |    |                       |                           |            |  |  |  |  |
| Propane distribution operations          |                                      | —           |    | 154,748               | —                         | 154,748    |  |  |  |  |
| Compressed Natural Gas Services          |                                      |             |    |                       |                           |            |  |  |  |  |
| Marlin Gas Services                      |                                      | —           |    | 12,300                | —                         | 12,300     |  |  |  |  |
| Other and eliminations                   |                                      |             |    |                       |                           |            |  |  |  |  |
| Eliminations                             |                                      | (59,086)    |    | (246)                 | (26,321)                  | (85,653)   |  |  |  |  |
| Other                                    |                                      | —           |    | _                     | 182                       | 182        |  |  |  |  |
| Total other and eliminations             |                                      | (59,086)    | -  | (246)                 | (26,139)                  | (85,471)   |  |  |  |  |
| Total operating revenues <sup>(3)</sup>  | \$                                   | 473,595     | \$ | 223,148               | \$ (26,139)               | \$ 670,604 |  |  |  |  |

<sup>(1)</sup> In accordance with the Florida PSC approval of our natural gas base rate proceeding, effective March 1, 2023, our natural gas distribution businesses in Florida (FPU, FPU-Indiantown division, FPU-Fort Meade division and Chesapeake Utilities' CFG division) have been consolidated and amounts above are now being presented on a consolidated basis consistent with the final rate order.

<sup>(2)</sup> Operating revenues for FCG include amounts from the acquisition date through December 31, 2023. For additional information on FCG's results, see Note 4, *Acquisitions*, and discussion under Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

<sup>(3)</sup> Total operating revenues for the year ended December 31, 2023, include other revenue (revenues from sources other than contracts with customers) of \$1.2 million and \$0.4 million for our Regulated and Unregulated Energy segments, respectively. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for Maryland division and Sandpiper and late fees.

Notes to the Consolidated Financial Statements

|                                          | For the year ended December 31, 2022 |                       |                           |            |  |  |  |  |
|------------------------------------------|--------------------------------------|-----------------------|---------------------------|------------|--|--|--|--|
| (in thousands)                           | Regulated Energy                     | Unregulated<br>Energy | Other and<br>Eliminations | Total      |  |  |  |  |
| Energy distribution                      |                                      |                       |                           |            |  |  |  |  |
| Delaware natural gas division            | \$ 82,176                            | \$                    | \$                        | \$ 82,176  |  |  |  |  |
| Florida Natural Gas distribution (1)     | 155,870                              | —                     | _                         | 155,870    |  |  |  |  |
| FPU electric distribution                | 81,714                               | —                     | _                         | 81,714     |  |  |  |  |
| Maryland natural gas division            | 26,607                               | —                     |                           | 26,607     |  |  |  |  |
| Sandpiper natural gas/propane operations | 21,278                               | —                     | —                         | 21,278     |  |  |  |  |
| Elkton Gas                               | 9,198                                | —                     | —                         | 9,198      |  |  |  |  |
| Total energy distribution                | 376,843                              | _                     |                           | 376,843    |  |  |  |  |
| Energy transmission                      |                                      |                       |                           |            |  |  |  |  |
| Aspire Energy                            |                                      | 56,225                | —                         | 56,225     |  |  |  |  |
| Aspire Energy Express                    | 1,377                                | —                     | —                         | 1,377      |  |  |  |  |
| Eastern Shore                            | 78,624                               | —                     | —                         | 78,624     |  |  |  |  |
| Peninsula Pipeline                       | 27,263                               |                       |                           | 27,263     |  |  |  |  |
| Total energy transmission                | 107,264                              | 56,225                |                           | 163,489    |  |  |  |  |
| Energy generation                        |                                      |                       |                           |            |  |  |  |  |
| Eight Flags                              |                                      | 25,318                | —                         | 25,318     |  |  |  |  |
| Propane operations                       |                                      |                       |                           |            |  |  |  |  |
| Propane distribution operations          | _                                    | 188,412               | —                         | 188,412    |  |  |  |  |
| Compressed Natural Gas Services          |                                      |                       |                           |            |  |  |  |  |
| Marlin Gas Services                      |                                      | 11,159                |                           | 11,159     |  |  |  |  |
| Other and eliminations                   |                                      |                       |                           |            |  |  |  |  |
| Eliminations                             | (54,683)                             | (364)                 | (29,778)                  | (84,825)   |  |  |  |  |
| Other                                    |                                      |                       | 308                       | 308        |  |  |  |  |
| Total other and eliminations             | (54,683)                             | (364)                 | (29,470)                  | (84,517)   |  |  |  |  |
| Total operating revenues <sup>(2)</sup>  | \$ 429,424                           | \$ 280,750            | \$ (29,470)               | \$ 680,704 |  |  |  |  |

<sup>(1)</sup> In accordance with the Florida PSC approval of our natural gas base rate proceeding, effective March 1, 2023, our natural gas distribution businesses in Florida (FPU, FPU-Indiantown division, FPU-Fort Meade division and Chesapeake Utilities' CFG division) have been consolidated and amounts above are now being presented on a consolidated basis consistent with the final rate order.

<sup>(2)</sup> Total operating revenues for the year ended December 31, 2022, include other revenue (revenues from sources other than contracts with customers) of \$0.5 million and \$0.4 million for our Regulated and Unregulated Energy segments, respectively. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for Maryland division and Sandpiper and late fees.

Notes to the Consolidated Financial Statements

|                                                 |       |             | For the year       | ended D | December 31, 2021         |               |
|-------------------------------------------------|-------|-------------|--------------------|---------|---------------------------|---------------|
| (in thousands)                                  | Regul | ated Energy | Unregula<br>Energy |         | Other and<br>Eliminations | Total         |
| Energy distribution                             |       |             |                    |         |                           |               |
| Delaware natural gas division                   | \$    | 71,195      | \$                 | \$      | \$                        | \$<br>71,195  |
| Florida Natural Gas distribution <sup>(1)</sup> |       | 134,609     |                    |         | —                         | 134,609       |
| FPU electric distribution                       |       | 78,300      |                    |         |                           | 78,300        |
| Maryland natural gas division                   |       | 22,449      |                    | _       | —                         | 22,449        |
| Sandpiper natural gas/propane operations        |       | 20,746      |                    |         |                           | 20,746        |
| Elkton Gas                                      |       | 7,105       |                    |         | —                         | 7,105         |
| Total energy distribution                       |       | 334,404     |                    | _       | —                         | 334,404       |
| Energy transmission                             |       |             |                    |         |                           |               |
| Aspire Energy                                   |       |             | 3                  | 8,163   | —                         | 38,163        |
| Aspire Energy Express                           |       | 187         |                    |         | —                         | 187           |
| Eastern Shore                                   |       | 76,911      |                    |         | —                         | 76,911        |
| Peninsula Pipeline                              |       | 26,630      |                    |         | —                         | <br>26,630    |
| Total energy transmission                       |       | 103,728     | 3                  | 8,163   | —                         | 141,891       |
| Energy generation                               |       |             |                    |         |                           |               |
| Eight Flags                                     |       | —           | 1                  | 8,652   | —                         | 18,652        |
| Propane operations                              |       |             |                    |         |                           |               |
| Propane distribution operations                 |       |             | 14                 | 2,082   | —                         | 142,082       |
| Compressed Natural Gas Services                 |       |             |                    |         |                           |               |
| Marlin Gas Services                             |       | —           |                    | 8,315   | —                         | 8,315         |
| Other and eliminations                          |       |             |                    |         |                           |               |
| Eliminations                                    |       | (54,212)    |                    | (343)   | (21,348)                  | (75,903)      |
| Other                                           |       |             |                    |         | 527                       | 527           |
| Total other and eliminations                    |       | (54,212)    |                    | (343)   | (20,821)                  | (75,376)      |
| Total operating revenues <sup>(2)</sup>         | \$    | 383,920     | \$ 20              | 6,869   | \$ (20,821)               | \$<br>569,968 |

<sup>(1)</sup> In accordance with the Florida PSC approval of our natural gas base rate proceeding, effective March 1, 2023, our natural gas distribution businesses in Florida (FPU, FPU-Indiantown division, FPU-Fort Meade division and Chesapeake Utilities' CFG division) have been consolidated and amounts above are now being presented on a consolidated basis consistent with the final rate order.

<sup>(2)</sup> Total operating revenues for the year ended December 31, 2021, include other revenue (revenues from sources other than contracts with customers) of \$0.2 million and \$0.4 million for our Regulated and Unregulated Energy segments, respectively. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for Maryland division and Sandpiper and late fees.

### **Regulated Energy Segment**

The businesses within our Regulated Energy segment are regulated utilities whose operations and customer contracts are subject to rates approved by the respective state PSC or the FERC.

Our energy distribution operations deliver natural gas or electricity to customers, and we bill the customers for both the delivery of natural gas or electricity and the related commodity, where applicable. In most jurisdictions, our customers are also required to purchase the commodity from us, although certain customers in some jurisdictions may purchase the commodity from a third-party retailer (in which case we provide delivery service only). We consider the delivery of natural gas or electricity and/or the related commodity sale as one performance obligation because the commodity and its delivery are highly interrelated with two-way dependency on one another. Our performance obligation is satisfied over time as natural gas or electricity is delivered and consumed by the customer. We recognize revenues based on monthly meter readings, which are based on the quantity of natural gas or electricity used and the approved rates. We accrue unbilled revenues for natural gas and electricity that have been delivered, but not yet billed, at the end of an accounting period, to the extent that billing and delivery do not coincide.

Table of Contents

Notes to the Consolidated Financial Statements

Revenues for Eastern Shore are based on rates approved by the FERC. The FERC has also authorized Eastern Shore to negotiate rates above or below the FERC-approved maximum rates, which customers can elect as an alternative to the FERC-approved maximum rates. Eastern Shore's services can be firm or interruptible. Firm services are offered on a guaranteed basis and are available at all times unless prevented by force majeure or other permitted curtailments. Interruptible customers receive service only when there is available capacity or supply. Our performance obligation is satisfied over time as we deliver natural gas to the customers' locations. We recognize revenues based on capacity used or reserved and the fixed monthly charge.

Peninsula Pipeline is engaged in natural gas intrastate transmission to third-party customers and certain affiliates in the State of Florida. Our performance obligation is satisfied over time as the natural gas is transported to customers. We recognize revenue based on rates approved by the Florida PSC and the capacity used or reserved. We accrue unbilled revenues for transportation services provided and not yet billed at the end of an accounting period.

Aspire Energy Express is engaged in natural gas intrastate transmission in the State of Ohio. We currently serve the Guernsey power plant and our performance obligation is satisfied over time as the natural gas is transported to the plant. We recognize revenue based on rates approved by the Ohio PSC and the capacity used or reserved. We accrue unbilled revenues for transportation services provided and not yet billed at the end of an accounting period.

### **Unregulated Energy Segment**

Revenues generated from the Unregulated Energy segment are not subject to any federal, state, or local pricing regulations. Aspire Energy primarily sources gas from hundreds of conventional producers and performs gathering and processing functions to maintain the quality and reliability of its gas for its wholesale customers. Aspire Energy's performance obligation is satisfied over time as natural gas is delivered to its customers. Aspire Energy recognizes revenue based on the deliveries of natural gas at contractually agreed upon rates (which are based upon an established monthly index price and a monthly operating fee, as applicable). For natural gas customers, we accrue unbilled revenues for natural gas that has been delivered, but not yet billed, at the end of an accounting period, to the extent that billing and delivery do not coincide with the end of the accounting period.

Eight Flags' CHP plant, which is located on land leased from a customer, produces three sources of energy: electricity, steam and heated water. This customer purchases the steam (unfired and fired) and heated water, which are used in the customer's production facility. Our electric distribution operation purchases the electricity generated by the CHP plant for distribution to its customers. Eight Flags' performance obligation is satisfied over time as deliveries of heated water, steam and electricity occur. Eight Flags recognizes revenues over time based on the amount of heated water, steam and electricity generated and delivered to its customers.

For our propane distribution operations, we recognize revenue based upon customer type and service offered. Generally, for propane bulk delivery customers (customers without meters) and wholesale sales, our performance obligation is satisfied when we deliver propane to the customers' locations (point-in-time basis). We recognize revenue from these customers based on the number of gallons delivered and the price per gallon at the point-in-time of delivery. For our propane distribution customers with meters, we satisfy our performance obligation over time. We recognize revenue over time based on the amount of propane consumed and the applicable price per unit. For propane distribution metered customers, we accrue unbilled revenues for propane that is estimated to have been consumed, but not yet billed, at the end of an accounting period, to the extent that billing and delivery do not coincide with the end of the accounting period.

Marlin Gas Services provides mobile CNG and pipeline solutions primarily to utilities and pipelines. Marlin Gas Services provides temporary hold services, pipeline integrity services, emergency services for damaged pipelines and specialized gas services for customers who have unique requirements. Marlin Gas Services' performance obligations are comprised of the compression of natural gas, mobilization of CNG equipment, utilization of equipment and on-site CNG support. Our performance obligations for the compression of natural gas, utilization of mobile CNG equipment and for the on-site CNG staff support are satisfied over time when the natural gas is compressed, equipment is utilized or as our staff provide support services to our customers. Our performance obligation of CNG equipment is satisfied at a point-in-time when the equipment is delivered to the customer project location. We recognize revenue for CNG services at the end of each calendar month for services provided during the month based on agreed upon rates for equipment utilized, costs incurred for natural gas compression, miles driven, mobilization and demobilization fees.

Notes to the Consolidated Financial Statements

# Contract balances

The timing of revenue recognition, customer billings and cash collections results in trade receivables, unbilled receivables (contract assets), and customer advances (contract liabilities) in our consolidated balance sheets. The balances of our trade receivables, contract assets, and contract liabilities as of December 31, 2023 and 2022 were as follows:

|                       | Trade Rece | vivables | Contract Assets (C | Current) | Contract Assets<br>(Noncurrent) | C  | Contract Liabilities<br>(Current) |
|-----------------------|------------|----------|--------------------|----------|---------------------------------|----|-----------------------------------|
| (in thousands)        |            |          |                    |          |                                 |    |                                   |
| Balance at 12/31/2022 | \$         | 61,687   | \$                 | 18       | \$<br>4,321                     | \$ | 983                               |
| Balance at 12/31/2023 |            | 67,741   |                    | 18       | 3,524                           |    | 1,022                             |
| Increase (decrease)   | \$         | 6,054    | \$                 |          | \$<br>(797)                     | \$ | 39                                |

Our trade receivables are included in trade and other receivables in the consolidated balance sheets. Our non-current contract assets are included in receivables and other deferred charges in the consolidated balance sheet and relate to operations and maintenance costs incurred by Eight Flags that have not yet been recovered through rates for the sale of electricity to our electric distribution operation pursuant to a long-term service agreement.

At times, we receive advances or deposits from our customers before we satisfy our performance obligation, resulting in contract liabilities. Contract liabilities are included in other accrued liabilities in the consolidated balance sheets and relate to non-refundable prepaid fixed fees for our propane distribution operation's retail offerings. Our performance obligation is satisfied over the term of the respective retail offering plan on a ratable basis. For the years ended December 31, 2023 and 2022, the amounts recognized in revenue were not material.

# Remaining performance obligations

Our businesses have long-term fixed fee contracts with customers in which revenues are recognized when performance obligations are satisfied over the contract term. Revenue for these businesses for the remaining performance obligations at December 31, 2023 are expected to be recognized as follows:

| (in thousands)                                                 | 2024         | 2025         | 2026         | 2027         | 2028         | 2029 and thereafter |
|----------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|---------------------|
| Eastern Shore and Peninsula Pipeline                           | \$<br>36,657 | \$<br>30,330 | \$<br>26,547 | \$<br>23,433 | \$<br>22,559 | \$<br>149,124       |
| Natural gas distribution operations                            | 9,680        | 9,216        | 8,501        | 6,472        | 5,252        | 28,428              |
| FPU electric distribution                                      | 652          | 275          | 275          | 275          | 275          |                     |
| Total revenue contracts with remaining performance obligations | \$<br>46,989 | \$<br>39,821 | \$<br>35,323 | \$<br>30,180 | \$<br>28,086 | \$<br>177,552       |

# 6. SEGMENT INFORMATION

We use the management approach to identify operating segments. We organize our business around differences in regulatory environment and/or products or services, and the operating results of each segment are regularly reviewed by the chief decision maker (our Chief Executive Officer, or "CEO") in order to make decisions about resources and to assess performance.

Our operations are entirely domestic and are comprised of two reportable segments:

- *Regulated Energy.* Includes energy distribution and transmission services (natural gas distribution, natural gas transmission and electric distribution operations). All operations in this segment are regulated, as to their rates and services, by the PSC having jurisdiction in each operating territory or by the FERC in the case of Eastern Shore.
- Unregulated Energy. Includes energy transmission, energy generation (the operations of our Eight Flags' CHP plant), propane distribution operations, mobile compressed natural gas distribution and pipeline solutions operations, and sustainable energy investments including renewable natural gas. Also included in this segment are other unregulated energy services, such as energy-related merchandise sales and heating, ventilation and air conditioning, plumbing and electrical services. These operations are unregulated as to their rates and services.

Notes to the Consolidated Financial Statements

The remainder of our operations are presented as "Other businesses and eliminations," which consists of unregulated subsidiaries that own real estate leased to Chesapeake Utilities, as well as certain corporate costs not allocated to other operations.

The following tables present information about our reportable segments:

|                                                  | For the Year Ended December 31, |           |    |         |    |         |
|--------------------------------------------------|---------------------------------|-----------|----|---------|----|---------|
|                                                  |                                 | 2023      |    | 2022    |    | 2021    |
| (in thousands)                                   |                                 |           |    |         |    |         |
| Operating Revenues, Unaffiliated Customers       |                                 |           |    |         |    |         |
| Regulated Energy                                 | \$                              | 471,591   | \$ | 422,894 | \$ | 381,879 |
| Unregulated Energy                               |                                 | 199,013   |    | 257,810 |    | 188,089 |
| Total operating revenues, unaffiliated customers | \$                              | 670,604   | \$ | 680,704 | \$ | 569,968 |
| Intersegment Revenues <sup>(1)</sup>             |                                 |           |    |         |    |         |
| Regulated Energy                                 | \$                              | 2,004     | \$ | 6,530   | \$ | 2,041   |
| Unregulated Energy                               |                                 | 24,135    |    | 22,940  |    | 18,780  |
| Other businesses                                 |                                 | 182       |    | 308     |    | 527     |
| Total intersegment revenues                      | \$                              | 26,321    | \$ | 29,778  | \$ | 21,348  |
| Operating Income                                 |                                 |           |    |         |    |         |
| Regulated Energy                                 | \$                              | 126,199   | \$ | 115,317 | \$ | 106,174 |
| Unregulated Energy                               |                                 | 24,426    |    | 27,350  |    | 24,427  |
| Other businesses and eliminations                |                                 | 178       |    | 266     |    | 511     |
| Operating Income                                 |                                 | 150,803   |    | 142,933 |    | 131,112 |
| Other income, net                                |                                 | 1,438     |    | 5,051   |    | 1,720   |
| Interest charges                                 |                                 | 36,951    |    | 24,356  |    | 20,135  |
| Income before Income Taxes                       |                                 | 115,290   |    | 123,628 |    | 112,697 |
| Income Taxes                                     |                                 | 28,078    |    | 33,832  |    | 29,231  |
| Net Income                                       | \$                              | 87,212    | \$ | 89,796  | \$ | 83,466  |
| Depreciation and Amortization                    |                                 |           |    |         |    |         |
| Regulated Energy <sup>(2)</sup>                  | \$                              | 48,162    | \$ | 52,707  | \$ | 48,748  |
| Unregulated Energy                               |                                 | 17,347    |    | 16,257  |    | 13,869  |
| Other businesses and eliminations                |                                 | (8)       |    | 9       |    | 44      |
| Total depreciation and amortization              | \$                              | 65,501    | \$ | 68,973  | \$ | 62,661  |
| Capital Expenditures                             |                                 |           |    |         |    |         |
| Regulated Energy <sup>(3)</sup>                  | \$                              | 1,095,871 | \$ | 97,554  | \$ | 139,733 |
| Unregulated Energy                               |                                 | 40,264    |    | 40,773  |    | 81,651  |
| Other businesses                                 |                                 | 1,762     |    | 2,355   |    | 6,425   |
| Total capital expenditures                       | \$                              | 1,137,897 | \$ | 140,682 | \$ | 227,809 |

<sup>(1)</sup> All significant intersegment revenues are billed at market rates and have been eliminated from consolidated revenues.

<sup>(2)</sup> Depreciation and amortization in 2023 includes a \$5.1 million RSAM adjustment. See Note 18 for additional details.

<sup>(3)</sup> Capital expenditures in 2023 include our acquisition of FCG for \$923.4 million. See Note 4 for additional details.

|                                   | As of Dec       | ember 31, |           |  |
|-----------------------------------|-----------------|-----------|-----------|--|
| (in thousands)                    | 2023            |           | 2022      |  |
| Identifiable Assets               |                 |           |           |  |
| Regulated Energy segment          | \$<br>2,781,581 | \$        | 1,716,255 |  |
| Unregulated Energy segment        | 477,402         |           | 463,239   |  |
| Other businesses and eliminations | 45,721          |           | 35,543    |  |
| Total identifiable assets         | \$<br>3,304,704 | \$        | 2,215,037 |  |

Notes to the Consolidated Financial Statements

### 7. SUPPLEMENTAL CASH FLOW DISCLOSURES

Cash paid for interest and income taxes during the years ended December 31, 2023, 2022 and 2021 were as follows:

|                                                       | <br>For the Year Ended December 31, |    |         |    |        |  |  |  |  |
|-------------------------------------------------------|-------------------------------------|----|---------|----|--------|--|--|--|--|
|                                                       | <br>2023                            |    | 2022    |    | 2021   |  |  |  |  |
| (in thousands)                                        |                                     |    |         |    |        |  |  |  |  |
| Cash paid for interest                                | \$<br>30,525                        | \$ | 24,267  | \$ | 20,809 |  |  |  |  |
| Cash (received) paid for income taxes, net of refunds | \$<br>21,920                        | \$ | (4,963) | \$ | 8,395  |  |  |  |  |

Non-cash investing and financing activities during the years ended December 31, 2023, 2022, and 2021 were as follows:

|                                                                                         | For the Year Ended December 31, |        |    |        |    |        |  |  |  |
|-----------------------------------------------------------------------------------------|---------------------------------|--------|----|--------|----|--------|--|--|--|
|                                                                                         | 2023                            |        |    | 2022   |    | 2021   |  |  |  |
| (in thousands)                                                                          |                                 |        |    |        |    |        |  |  |  |
| Capital property and equipment acquired on account, but not paid for as of December 31, | \$                              | 33,334 | \$ | 13,211 | \$ | 16,164 |  |  |  |
| Common stock issued for the Retirement Savings Plan                                     | \$                              |        | \$ |        | \$ | 1,712  |  |  |  |
| Common stock issued under the SICP                                                      | \$                              | 3,740  | \$ | 2,868  | \$ | 2,834  |  |  |  |

### 8. DERIVATIVE INSTRUMENTS

We use derivative and non-derivative contracts to manage risks related to obtaining adequate supplies and the price fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. Our natural gas, electric and propane distribution operations have entered into agreements with suppliers to purchase natural gas, electricity and propane for resale to our customers. Our natural gas gathering and transmission company has entered into contracts with producers to secure natural gas to meet its obligations. Purchases under these contracts typically either do not meet the definition of derivatives or are considered "normal purchases and normal sales" and are accounted for on an accrual basis. Our propane distribution operations may also enter into fair value hedges of their inventory or cash flow hedges of their future purchase commitments in order to mitigate the impact of wholesale price fluctuations. Occasionally, we may enter into interest rate swap agreements to mitigate risk associated with changes in short-term borrowing rates. As of December 31, 2023 and 2022, our natural gas and electric distribution operations did not have any outstanding derivative contracts.

#### Volume of Derivative Activity

As of December 31, 2023, the volume of our open commodity derivative contracts were as follows:

|               |                   |               | Quantity hedged (in | 1                | Longest expiration date |
|---------------|-------------------|---------------|---------------------|------------------|-------------------------|
| Business unit | Commodity         | Contract Type | millions)           | Designation      | of hedge                |
| Sharp         | Propane (gallons) | Purchases     | 18.1                | Cash flow hedges | June 2026               |
| Sharp         | Propane (gallons) | Sales         | 3.2                 | Cash flow hedges | March 2024              |

Sharp entered into futures and swap agreements to mitigate the risk of fluctuations in wholesale propane index prices associated with the propane volumes expected to be purchased and/or sold during the heating season. Under the futures and swap agreements, Sharp will receive or pay the difference between (i) the index prices (Mont Belvieu prices in December 2023 through June 2026) and (ii) the per gallon propane contracted prices, to the extent the index prices deviate from the contracted prices. We designated and accounted for the propane swaps as cash flows hedges. The change in the fair value of the swap agreements is initially recorded as a component of accumulated other comprehensive income (loss) and later recognized in our consolidated statement of income in the same period and in the same line item as the hedged transaction. We expect to reclassify approximately \$0.3 million of unrealized losses from accumulated other comprehensive income (loss) to earnings during the next 12-month period.

# Interest Rate Swap Activities

We manage interest rate risk by entering into derivative contracts to hedge the variability in cash flows attributable to changes in the short-term borrowing rates. In September 2022, we entered into an interest rate swap with a notional amount of \$50.0 million through September 2025, with pricing of 3.98 percent.

Notes to the Consolidated Financial Statements

In February 2021, we entered into an interest rate swap with a notional amount of \$40.0 million through December 2021 with pricing of 0.17 percent. In the fourth quarter of 2020, we entered into interest rate swaps with notional amounts totaling \$60.0 million through December 2021 with pricing of approximately 0.20 percent for the period associated with our outstanding borrowing under the Revolver.

In August 2022, we amended and restated the Revolver and transitioned the benchmark interest rate to the 30-day SOFR as a result of the expiration of LIBOR. Accordingly, our current interest rate swap is cash settled monthly as the counter-party pays us the 30-day SOFR rate less the fixed rate. Prior to August 2022, our short-term borrowing interest rate was based on the 30-day LIBOR rate. Our pre-2022 interest rate swaps were cash settled monthly as the counter-party paid us the 30-day LIBOR rate less the fixed rate.

We designate and account for interest rate swaps as cash flows hedges. Accordingly, unrealized gains and losses associated with the interest rate swaps are initially recorded as a component of accumulated other comprehensive income (loss). As the interest rate swap settles each month, the realized gain or loss is recorded in the income statement and is recognized as a component of interest charges.

### <u>Broker Margin</u>

Futures exchanges have contract specific margin requirements that require the posting of cash or cash equivalents relating to traded contracts. Margin requirements consist of initial margin that is posted upon the initiation of a position, maintenance margin that is usually expressed as a percent of initial margin, and variation margin that fluctuates based on the daily mark-to-market relative to maintenance margin requirements. We currently maintain a broker margin account for Sharp included within other current assets on the consolidated balance sheet with a balance of \$2.1 million as of December 31, 2023 compared to a current liability of \$0.1 million at December 31, 2022.

#### **Financial Statements Presentation**

The following tables present information about the fair value and related gains and losses of our derivative contracts. We did not have any derivative contracts with a credit-risk-related contingency. Fair values of the derivative contracts recorded in the consolidated balance sheets as of December 31, 2023 and 2022 are as follows:

|                                            |                                      | Derivative Assets |                |    |                   |  |  |  |  |  |
|--------------------------------------------|--------------------------------------|-------------------|----------------|----|-------------------|--|--|--|--|--|
|                                            |                                      | Fair Value as of  |                |    |                   |  |  |  |  |  |
| (in thousands)                             | <b>Balance Sheet Location</b>        | Dece              | ember 31, 2023 | 1  | December 31, 2022 |  |  |  |  |  |
| Derivatives designated as cash flow hedges |                                      |                   |                |    |                   |  |  |  |  |  |
| Propane swap agreements                    | Derivative assets, at fair value (1) | \$                | 702            | \$ | 3,317             |  |  |  |  |  |
| Interest rate swap agreements              | Derivative assets, at fair value (1) |                   | 365            |    | 452               |  |  |  |  |  |
| Total Derivative Assets                    |                                      | \$                | 1,067          | \$ | 3,769             |  |  |  |  |  |

<sup>(1)</sup> Derivative assets, at fair value include \$1.0 million and \$2.8 million in current assets in the consolidated balance sheet at December 31, 2023 and 2022, respectively, with the remainder of the balance classified as long-term.

|                                            | Derivative Liabilities                    |         |                  |    |                   |  |  |  |  |
|--------------------------------------------|-------------------------------------------|---------|------------------|----|-------------------|--|--|--|--|
|                                            |                                           | Fair Va | Fair Value as of |    |                   |  |  |  |  |
| (in thousands)                             | <b>Balance Sheet Location</b>             | Dece    | mber 31, 2023    |    | December 31, 2022 |  |  |  |  |
| Derivatives designated as cash flow hedges |                                           |         |                  |    |                   |  |  |  |  |
| Propane swap agreements                    | Derivative liabilities, at fair value (1) | \$      | 1,078            | \$ | 1,810             |  |  |  |  |
| Interest rate swap agreements              | Derivative liabilities, at fair value (1) |         | 203              |    | 405               |  |  |  |  |
| Total Derivative Liabilities               |                                           | \$      | 1,281            | \$ | 2,215             |  |  |  |  |

(1) Derivative liabilities, at fair value include \$0.4 million and \$0.6 million in current liabilities in the consolidated balance sheet at December 31, 2023 and 2022, respectively, with the remainder of the balance classified as long-term.

The effects of gains and losses from derivative instruments and their location in the consolidated statements of income are as follows:

|                                                   | An                            | ount of Gain (Lo | oss) on Derivat | ives:    |                         |    |       |  |
|---------------------------------------------------|-------------------------------|------------------|-----------------|----------|-------------------------|----|-------|--|
|                                                   | Location of Gain              |                  | For t           | the Year | Year Ended December 31, |    |       |  |
| (in thousands)                                    | (Loss) on Derivatives         |                  | 2023            |          | 2022                    |    | 2021  |  |
| Derivatives not designated as hedging instruments |                               |                  |                 |          |                         |    |       |  |
| Propane swap agreements                           | Propane and natural gas costs | \$               | —               | \$       | 56                      | \$ | (1)   |  |
| Derivatives designated as fair value hedges       |                               |                  |                 |          |                         |    |       |  |
| Put/Call option                                   | Propane and natural gas costs |                  | _               |          | _                       |    | (24)  |  |
| Derivatives designated as cash flow hedges        |                               |                  |                 |          |                         |    |       |  |
| Propane swap agreements                           | Revenues                      |                  | 1,221           |          | (373)                   |    | (536) |  |
| Propane swap agreements                           | Propane and natural gas costs |                  | (1,160)         |          | 3,881                   |    | 7,187 |  |
| Interest rate swap agreements                     | Interest expense              |                  | 523             |          | (47)                    |    | (40)  |  |
| Total                                             |                               | \$               | 584             | \$       | 3,517                   | \$ | 6,586 |  |
|                                                   |                               |                  |                 |          |                         | _  |       |  |

### 9. FAIR VALUE OF FINANCIAL INSTRUMENTS

GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The three levels of the fair value hierarchy are as follows:

| <u>Fair Value</u><br>Hierarchy | <b>Description of Fair Value Level</b>                                                                                                                                              | Fair Value Technique Utilized                                                                                                                                                                                                                                    |
|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Level 1                        | Unadjusted quoted prices in active markets that are<br>accessible at the measurement date for identical,<br>unrestricted assets or liabilities                                      | <i>Investments - equity securities -</i> The fair values of these trading securities are recorded at fair value based on unadjusted quoted prices in active markets for identical securities.                                                                    |
|                                |                                                                                                                                                                                     | <i>Investments - mutual funds and other -</i> The fair values of these investments, comprised of money market and mutual funds, are recorded at fair value based on quoted net asset values of the shares.                                                       |
| Level 2                        | Quoted prices in markets that are not active, or<br>inputs which are observable, either directly or<br>indirectly, for substantially the full term of the<br>asset or liability     | <i>Derivative assets and liabilities</i> - The fair value of the propane put/call options, propane and interest rate swap agreements are measured using market transactions for similar assets and liabilities in either the listed or over-the-counter markets. |
| Level 3                        | Prices or valuation techniques requiring inputs that<br>are both significant to the fair value measurement<br>and unobservable (i.e., supported by little or no<br>market activity) | <i>Investments - guaranteed income fund -</i> The fair values of these investments are recorded at the contract value, which approximates their fair value.                                                                                                      |

#### Financial Assets and Liabilities Measured at Fair Value

The following tables summarize our financial assets and liabilities that are measured at fair value on a recurring basis and the fair value measurements, by level, within the fair value hierarchy as of December 31, 2023 and 2022, respectively:

|                                           |                                                            |        | Fair Value Measurements Using:                         |    |       |                                                    |       |  |  |  |
|-------------------------------------------|------------------------------------------------------------|--------|--------------------------------------------------------|----|-------|----------------------------------------------------|-------|--|--|--|
| As of December 31, 2023<br>(in thousands) | Quoted Prices in<br>Active Markets<br>Fair Value (Level 1) |        | Significant Other<br>Observable<br>Inputs<br>(Level 2) |    |       | Significant<br>Unobservable<br>Inputs<br>(Level 3) |       |  |  |  |
| Assets:                                   |                                                            |        |                                                        |    |       |                                                    |       |  |  |  |
| Investments—equity securities             | \$                                                         | 21     | \$<br>21                                               | \$ | _     | \$                                                 | _     |  |  |  |
| Investments-guaranteed income fund        |                                                            | 1,489  | _                                                      |    | _     |                                                    | 1,489 |  |  |  |
| Investments-mutual funds and other        |                                                            | 10,772 | 10,772                                                 |    |       |                                                    | _     |  |  |  |
| Total investments                         |                                                            | 12,282 | 10,793                                                 |    |       |                                                    | 1,489 |  |  |  |
| Derivative assets                         |                                                            | 1,067  |                                                        |    | 1,067 |                                                    |       |  |  |  |
| Total assets                              | \$                                                         | 13,349 | \$<br>10,793                                           | \$ | 1,067 | \$                                                 | 1,489 |  |  |  |
| Liabilities:                              |                                                            |        |                                                        |    |       |                                                    |       |  |  |  |
| Derivative liabilities                    | \$                                                         | 1,281  | \$<br>_                                                | \$ | 1,281 | \$                                                 | _     |  |  |  |

|                       | Fair Value Measurements Using:                          |                                                                                                                                                 |                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
|-----------------------|---------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| <br>Fair Value        | A                                                       | Quoted Prices in<br>ctive Markets (Level<br>1)                                                                                                  | Significant Other<br>Observable<br>Inputs<br>(Level 2)                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            | Significant<br>Unobservable<br>Inputs<br>(Level 3)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |  |  |  |
|                       |                                                         |                                                                                                                                                 |                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
|                       |                                                         |                                                                                                                                                 |                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
| \$<br>24              | \$                                                      | 24                                                                                                                                              | \$                                                                                                                                                                                                                                                                                                       | —                                                                                                                                                                                                                                                                                                                                                                                              | \$                                                                                                                                                                                                                                                                                                                                         | —                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |  |  |
| 1,853                 |                                                         | —                                                                                                                                               |                                                                                                                                                                                                                                                                                                          | —                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                            | 1,853                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |
| 8,699                 |                                                         | 8,699                                                                                                                                           |                                                                                                                                                                                                                                                                                                          | —                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
| <br>10,576            |                                                         | 8,723                                                                                                                                           |                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            | 1,853                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |
| 3,769                 |                                                         | _                                                                                                                                               |                                                                                                                                                                                                                                                                                                          | 3,769                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                            | _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |  |  |
| \$<br>14,345          | \$                                                      | 8,723                                                                                                                                           | \$                                                                                                                                                                                                                                                                                                       | 3,769                                                                                                                                                                                                                                                                                                                                                                                          | \$                                                                                                                                                                                                                                                                                                                                         | 1,853                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |  |  |  |
|                       |                                                         |                                                                                                                                                 |                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |  |  |  |
| \$<br>2,215           | \$                                                      | —                                                                                                                                               | \$                                                                                                                                                                                                                                                                                                       | 2,215                                                                                                                                                                                                                                                                                                                                                                                          | \$                                                                                                                                                                                                                                                                                                                                         | —                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |  |  |
| \$<br><u>\$</u><br>\$ | \$ 24<br>1,853<br>8,699<br>10,576<br>3,769<br>\$ 14,345 | Fair Value           \$         24         \$           1,853         8,699         10,576           3,769         \$         14,345         \$ | Fair Value         Quoted Prices in<br>Active Markets (Level<br>1)           \$         24         \$         24           1,853          \$         8,699           8,699         8,699         8,699           10,576         8,723         3,769           \$         14,345         \$         8,723 | Fair Value         Quoted Prices in<br>Active Markets (Level<br>1)         S           \$         24         \$         24         \$           1,853          -         -         -           8,699         8,699         -         -           10,576         8,723         -         -           3,769          -         -           \$         14,345         \$         8,723         \$ | Pair Value         Quoted Prices in<br>Active Markets (Level<br>1)         Significant Other<br>Observable<br>Inputs<br>(Level 2)           \$         24         \$            1,853             8,699         8,699            10,576         8,723            3,769          3,769           \$         14,345         \$         8,723 | Fair Value         Quoted Prices in<br>Active Markets (Level<br>1)         Significant Other<br>Observable<br>Inputs<br>(Level 2)         Significant Other<br>Observable<br>Inputs<br>(Level 2)           \$         24         \$         -         \$           \$         24         \$         -         \$           \$         24         \$         -         \$           \$         24         \$         -         \$           \$         24         \$         -         \$           \$         24         \$         -         \$           \$         1,853         -         -         -           \$         8,699         8,699         -         -           \$         10,576         8,723         -         -           \$         14,345         \$         8,723         \$         3,769           \$         14,345         \$         8,723         \$         3,769         \$ |  |  |  |

The changes in the fair value of our Level 3 investments for the years ended December 31, 2023 and 2022 were immaterial. Investment income from our Level 3 investments is reflected in other income (expense), net in the consolidated statements of income.

At December 31, 2023 and 2022, there were no non-financial assets or liabilities required to be reported at fair value. We review our non-financial assets for impairment at least on an annual basis, as required.

# **Other Financial Assets and Liabilities**

Financial assets with carrying values approximating fair value include cash and cash equivalents and accounts receivable. Financial liabilities with carrying values approximating fair value include accounts payable, other accrued liabilities and short-term debt. The fair value of cash and cash equivalents is measured using the comparable value in the active market (Level 1 measurement). The fair value of short-term debt approximates the carrying value due to its near-term maturities and because interest rates approximate current market rates (Level 2 measurement).

At December 31, 2023, long-term debt, which includes the current maturities but excludes debt issuance cost, had a carrying value of \$1.2 billion, compared to the estimated fair value of \$1.2 billion. At December 31, 2022, long-term debt, which includes the current maturities and excludes debt issuance costs, had a carrying value of \$600.8 million, compared to a fair value of \$505.0 million. The fair value was calculated using a discounted cash flow methodology that incorporates a market interest rate based on published corporate borrowing rates for debt instruments with similar terms and average maturities, and with adjustments for duration, optionality, and risk profile. The valuation technique used to estimate the fair value of long-term debt would be considered a Level 2 measurement.

See Note 16, Employee Benefit Plans, for fair value measurement information related to our pension plan assets.

### **10. GOODWILL AND OTHER INTANGIBLE ASSETS**

The carrying value of goodwill as of December 31, 2023 and 2022 was as follows:

| (in thousands)               | Re | gulated Energy | Unre | egulated Energy | Total Goodwill |
|------------------------------|----|----------------|------|-----------------|----------------|
| Balance at December 31, 2022 | \$ | 7,689          | \$   | 38,524          | \$<br>46,213   |
| Additions <sup>(1)</sup>     |    | 461,025        |      | 936             | 461,961        |
| Balance at December 31, 2023 | \$ | 468,714        | \$   | 39,460          | \$<br>508,174  |

<sup>(1)</sup> 2023 additions primarily attributable to goodwill from the November 2023 acquisition of FCG. See Note 4 for additional details.

There were no goodwill impairments recognized during the three-year period ended December 31, 2023.

The carrying value and accumulated amortization of intangible assets subject to amortization as of December 31, 2023 and 2022 was as follows:

|                        |                                 |                             | As of Dec | emb | er 31,                      |    |                             |
|------------------------|---------------------------------|-----------------------------|-----------|-----|-----------------------------|----|-----------------------------|
|                        | 20                              | 23                          | 2022      |     |                             |    |                             |
| (in thousands)         | <br>Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |           |     | Gross<br>Carrying<br>Amount |    | Accumulated<br>Amortization |
| Customer relationships | \$<br>17,004                    | \$                          | 7,146     | \$  | 16,965                      | \$ | 6,131                       |
| Non-Compete agreements | 3,125                           |                             | 1,855     |     | 3,105                       |    | 1,411                       |
| Patents <sup>(1)</sup> | 6,558                           |                             | 859       |     | 5,819                       |    | 533                         |
| Other                  | 270                             |                             | 232       |     | 270                         |    | 225                         |
| Total                  | \$<br>26,957                    | \$                          | 10,092    | \$  | 26,159                      | \$ | 8,300                       |

<sup>(1)</sup> Includes amounts related to patented technology developed by Marlin Gas Services and the acquisition of Planet Found.

The customer relationships, non-compete agreements, patents and other intangible assets acquired in the purchases of the operating assets of several companies are being amortized over a weighted average of 14 years. Amortization expense of intangible assets for the year ended December 31, 2023, 2022 and 2021 was \$1.8 million, \$1.5 million and \$1.3 million, respectively. Amortization expense of intangible assets is expected to be \$1.8 million for the years 2024 through 2025, \$1.6 million for 2026, \$1.5 million for 2027 and \$1.3 million for 2028.

#### **11. INCOME TAXES**

We file a consolidated federal income tax return. Income tax expense allocated to our subsidiaries is based upon their respective taxable incomes and tax credits. State income tax returns are filed on a separate company basis in most states where we have operations and/or are required to file. Our state returns for tax years after 2017 are subject to examination. At December 31, 2023, the 2015 through 2019 federal income tax returns are no longer under examination.

For state income tax purposes, we had NOL in various states of \$72.9 million and \$67.7 million as of December 31, 2023 and 2022, respectively, almost all of which will expire in 2040. Excluding NOLs from discontinued operations, we have recorded deferred tax assets of \$1.8 million and \$1.5 million related to state NOL carry-forwards at December 31, 2023 and 2022, respectively. We have not recorded a valuation allowance to reduce the future benefit of the tax NOL because we believe they will be fully utilized.

Tax Law Changes

#### Table of Contents

Notes to the Consolidated Financial Statements

In March 2020, the CARES Act was signed into law and included several significant changes to the Internal Revenue Code. The CARES Act includes certain tax relief provisions including the ability to carryback five years net operating losses arising in a tax year beginning in 2018, 2019, or 2020. This provision allows a taxpayer to recover taxes previously paid at a 35 percent federal income tax rate during tax years prior to 2018. In addition, the CARES Act removed the taxable income limitation to allow a tax NOL to fully offset taxable income for tax years beginning before January 1, 2021. As a result, our income tax expense for the year ended December 31, 2021 included a tax benefit \$0.9 million, attributable to the tax NOL carryback provided under the CARES Act for losses generated in 2018 and 2019 and then applied back to our 2013 and 2015 tax years in which we paid federal income taxes at a 35 percent tax rate. Tax benefits associated with this legislation were not available for the year ended December 31, 2023.

On December 22, 2017, the TCJA was signed into law. Substantially all of the provisions of the TCJA were effective for taxable years beginning on or after January 1, 2018. The provisions that significantly impacted us include the reduction of the corporate federal income tax rate from 35 percent to 21 percent. Our federal income tax expense for periods beginning on January 1, 2018 are based on the new federal corporate income tax rate. The TCJA included changes to the Internal Revenue Code, which materially impacted our 2017 financial statements. ASC 740, *Income Taxes*, requires recognition of the effects of changes in tax laws in the period in which the law is enacted. ASC 740 requires deferred tax assets and liabilities to be measured at the enacted tax rate expected to apply when temporary differences are to be realized or settled. During 2018, we completed the assessment of the impact of accounting for certain effects of the TCJA. At the date of enactment in 2017, we re-measured deferred income taxes based upon the new corporate tax rate. See Note 18, *Rates and Other Regulatory Activities*, for further discussion of the TCJA's impact on our regulated businesses.

The following tables provide: (a) the components of income tax expense in 2023, 2022, and 2021; (b) the reconciliation between the statutory federal income tax rate and the effective income tax rate for 2023, 2022, and 2021; and (c) the components of accumulated deferred income tax assets and liabilities at December 31, 2023 and 2022.

|                                                   | For the      | e Year Ended Do | cembe | oer 31, |  |  |
|---------------------------------------------------|--------------|-----------------|-------|---------|--|--|
|                                                   | <br>2023     | 2022            |       | 2021    |  |  |
| (in thousands)                                    |              |                 |       |         |  |  |
| Current Income Tax Expense                        |              |                 |       |         |  |  |
| Federal                                           | \$<br>14,736 | \$ 8,2          | 84 \$ | 2,775   |  |  |
| State                                             | 5,496        | 1,9             | 48    | (96)    |  |  |
| Other                                             | (47)         | (               | 47)   | (47)    |  |  |
| Total current income tax expense (benefit)        | <br>20,185   | 10,1            | 85    | 2,632   |  |  |
| Deferred Income Tax Expense <sup>(1)</sup>        |              |                 |       |         |  |  |
| Property, plant and equipment                     | 17,797       | 14,9            | 68    | 24,074  |  |  |
| Deferred gas costs                                | (7,739)      | 8,9             | 23    | 1,857   |  |  |
| Pensions and other employee benefits              | (974)        | 1,1             | 09    | (655)   |  |  |
| FPU merger-related premium cost and deferred gain | (351)        | (3              | 51)   | (351)   |  |  |
| Net operating loss carryforwards                  | (370)        |                 | 2     | 97      |  |  |
| Other                                             | (470)        | (1,0            | 04)   | 1,577   |  |  |
| Total deferred income tax expense                 | <br>7,893    | 23,6            | 47    | 26,599  |  |  |
| Total Income Tax                                  | \$<br>28,078 | \$ 33,8         | 32 \$ | 29,231  |  |  |

<sup>(1)</sup> Includes less than \$0.1 million, \$7.8 million, and \$8.2 million of deferred state income taxes for the years 2023, 2022 and 2021, respectively.

|                                                                                            | <br>For th   | e Year | Ended Decemb | er 31 | ,       |
|--------------------------------------------------------------------------------------------|--------------|--------|--------------|-------|---------|
|                                                                                            | <br>2023     |        | 2022         |       | 2021    |
| (in thousands)                                                                             |              |        |              |       |         |
| Reconciliation of Effective Income Tax Rates                                               |              |        |              |       |         |
| Federal income tax expense <sup>(1)</sup>                                                  | \$<br>24,214 | \$     | 25,982       | \$    | 23,666  |
| State income taxes, net of federal benefit                                                 | 4,377        |        | 7,714        |       | 6,371   |
| ESOP dividend deduction                                                                    | (184)        |        | (177)        |       | (180)   |
| CARES Act Tax Benefit                                                                      | —            |        |              |       | (919)   |
| Other                                                                                      | <br>(329)    |        | 313          |       | 293     |
| Total Income Tax Expense                                                                   | \$<br>28,078 | \$     | 33,832       | \$    | 29,231  |
| Effective Income Tax Rate                                                                  | <br>24.35 %  |        | 27.34 %      |       | 25.94 % |
| <sup>1)</sup> Federal income taxes were calculated at 21 percent for 2023, 2022, and 2021. |              |        |              |       |         |
|                                                                                            |              |        | As of De     | cemb  | er 31,  |
|                                                                                            |              |        | 2023         |       | 2022    |
| (in thousands)                                                                             |              |        |              | _     |         |
| Deferred Income Taxes                                                                      |              |        |              |       |         |
| Deferred income tax liabilities:                                                           |              |        |              |       |         |
| Property, plant and equipment                                                              |              | \$     | 252,125      | \$    | 238,687 |
| Acquisition adjustment                                                                     |              |        | 5,564        |       | 5,915   |
| Loss on reacquired debt                                                                    |              |        | 145          |       | 164     |
| Deferred gas costs                                                                         |              |        | 3,550        |       | 11,288  |
| Natural gas conversion costs                                                               |              |        | 4,824        |       | 5,026   |
| Storm reserve liability                                                                    |              |        | 5,797        |       | 5,791   |
| Other                                                                                      |              |        | 9,655        |       | 8,236   |
| Total deferred income tax liabilities                                                      |              | \$     | 281,660      | \$    | 275,107 |
| Deferred income tax assets:                                                                |              |        |              |       |         |
| Pension and other employee benefits                                                        |              | \$     | 4,993        | \$    | 3,985   |
| Environmental costs                                                                        |              |        | 951          |       | 1,052   |
| Net operating loss carryforwards                                                           |              |        | 1,847        |       | 1,488   |
| Storm reserve liability                                                                    |              |        | 213          |       | 453     |
| Accrued expenses                                                                           |              |        | 3,335        |       | 9,007   |
| Other                                                                                      |              |        | 11,239       |       | 2,95    |
| Total deferred income tax assets                                                           |              | \$     | 22,578       | \$    | 18,940  |
| Deferred Income Taxes Per Consolidated Balance Sheets                                      |              | \$     | 259,082      | \$    | 256,167 |

#### **12. LONG-TERM DEBT**

Our outstanding long-term debt is shown below:

|                                                 | As of Dec       | ember | 31,      |
|-------------------------------------------------|-----------------|-------|----------|
| (in thousands)                                  | <br>2023        |       | 2022     |
| Uncollateralized Senior Notes:                  |                 |       |          |
| 5.93% notes, due October 31, 2023               | \$<br>_         | \$    | 3,000    |
| 5.68% notes, due June 30, 2026                  | 8,700           |       | 11,600   |
| 6.43% notes, due May 2, 2028                    | 3,500           |       | 4,200    |
| 3.73% notes, due December 16, 2028              | 10,000          |       | 12,000   |
| 3.88% notes, due May 15, 2029                   | 30,000          |       | 35,000   |
| 3.25% notes, due April 30, 2032                 | 59,500          |       | 66,500   |
| 3.48% notes, due May 31, 2038                   | 50,000          |       | 50,000   |
| 3.58% notes, due November 30, 2038              | 50,000          |       | 50,000   |
| 3.98% notes, due August 20, 2039                | 100,000         |       | 100,000  |
| 2.98% notes, due December 20, 2034              | 70,000          |       | 70,000   |
| 3.00% notes, due July 15, 2035                  | 50,000          |       | 50,000   |
| 2.96% notes, due August 15, 2035                | 40,000          |       | 40,000   |
| 2.49% notes, due January 25, 2037               | 50,000          |       | 50,000   |
| 2.95% notes, due March 15, 2042                 | 50,000          |       | 50,000   |
| 5.43% notes, due March 14, 2038                 | 80,000          |       | —        |
| 6.39% notes, due December 2026                  | 100,000         |       | —        |
| 6.44% notes, due December 2027                  | 100,000         |       | —        |
| 6.45% notes, due December 2028                  | 100,000         |       | —        |
| 6.62% notes, due December 2030                  | 100,000         |       | _        |
| 6.71% notes, due December 2033                  | 100,000         |       | —        |
| 6.73% notes, due December 2038                  | 50,000          |       | _        |
| Equipment security note                         |                 |       |          |
| 2.46% note, due September 24, 2031              | 7,633           |       | 8,517    |
| Less: debt issuance costs                       | (3,753)         |       | (946)    |
| Total long-term debt                            | <br>1,205,580   |       | 599,871  |
| Less: current maturities                        | <br>(18,505)    |       | (21,483) |
| Total long-term debt, net of current maturities | \$<br>1,187,075 | \$    | 578,388  |

#### Terms of the Senior Notes

All of our outstanding Senior Notes set forth certain business covenants to which we are subject when any note is outstanding, including covenants that limit or restrict our ability, and the ability of our subsidiaries, to incur indebtedness, or place or permit liens and encumbrances on any of our property or the property of our subsidiaries.

#### Senior Notes

On November 20, 2023, we issued Senior Notes in the aggregate principal amount of \$550.0 million at an average interest rate of 6.54 percent that were used to partially finance our acquisition of FCG which closed during the fourth quarter of 2023. These notes have varying maturity dates of between three and 15 years, and the outstanding principal balance of the notes will be due on their respective maturity dates with interest payments payable semiannually until the principal has been paid in full. These Senior Notes have similar covenants and default provisions as our other Senior Notes.

On March 14, 2023 we issued 5.43 percent Senior Notes due March 14, 2038 in the aggregate principal amount of \$80.0 million and used the proceeds received from the issuances of the Senior Notes to reduce short-term borrowings under our Revolver and to fund capital expenditures. These Senior Notes have similar covenants and default provisions as our other Senior Notes, and have an annual principal amortization payment beginning in the sixth year after the issuance.

#### Annual Maturities

Annual maturities and principal repayments of long-term debt are as follows:

| Year           | 2024         |    | 2025   |    | 2026    |    | 2027    |    | 2027    |    | 2028    |                 | Thereafter | Total |
|----------------|--------------|----|--------|----|---------|----|---------|----|---------|----|---------|-----------------|------------|-------|
| (in thousands) |              |    |        |    |         |    |         |    |         |    |         |                 |            |       |
| Payments       | \$<br>18,505 | \$ | 25,528 | \$ | 134,551 | \$ | 131,674 | \$ | 136,699 | \$ | 762,376 | \$<br>1,209,333 |            |       |

#### Shelf Agreements

We have entered into Shelf Agreements with Prudential and MetLife, whom are under no obligation to purchase any unsecured debt. In February 2023, we amended these Shelf Agreements, which expanded the total borrowing capacity and extended the term of the agreements for an additional three years to 2026. The following table summarizes the current available capacity under our Shelf Agreements at December 31, 2023:

| (in thousands)<br>Shelf Agreements <sup>(1)</sup> | Tot | al Borrowing<br>Capacity | L  | ess Amount of<br>Debt Issued | Less Unfunded<br>Commitments | <br>Remaining<br>Borrowing<br>Capacity |
|---------------------------------------------------|-----|--------------------------|----|------------------------------|------------------------------|----------------------------------------|
| Prudential Shelf Agreement                        | \$  | 405,000                  | \$ | (300,000)                    | \$<br>                       | \$<br>105,000                          |
| MetLife Shelf Agreement                           |     | 200,000                  |    | (50,000)                     | _                            | 150,000                                |
| Total                                             | \$  | 605,000                  | \$ | (350,000)                    | \$<br>                       | \$<br>255,000                          |

#### **13. SHORT-TERM BORROWINGS**

We are authorized by our Board of Directors to borrow up to \$375.0 million of short-term debt, as required. At December 31, 2023 and 2022, we had \$179.9 million and \$202.2 million, respectively, of short-term borrowings outstanding at a weighted average interest rate of 5.83 percent and 5.04 percent, respectively. There were no borrowings outstanding under the sustainable investment sublimit of the 364-day tranche at December 31, 2023.

We have entered into several amendments to our Revolver which resulted in modifications to both tranches of the facility. The most recent amendment in October 2023 allowed for a change in our funded indebtedness ratio from 65 percent to 70 percent during the quarter in which the acquisition of FCG is consummated and the quarter subsequent to the closing of the acquisition. The amendment in August 2023 served to renew the 364-day tranche of the Revolver, providing for \$175.0 million of short-term debt capacity. Additionally, the amendment for borrowings under the 364-day tranche shall now bear interest (i) based upon the SOFR, plus a 10-basis point credit spread adjustment, and an applicable margin of 1.05 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate, solely at our discretion. Further, the amendment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage on total indebtedness as a percentage on total indebtedness as a percentage of total capitalization or (ii) the SOFR rate plus a 10-basis point credit spread adjustment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the SOFR rate plus a 10-basis point credit spread adjustment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the SOFR rate plus a 10-basis point credit spread adjustment and an applicable margin of 1.00 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate plus 0.05 percent or less, solely at our discretion. The amendment entered into in 2022 served to reset the benchmark interest rate to SOFR and to eliminate a previous covenant which capped our investment limit to \$150.0 million for investments where we maintain less than 50 percent ownership.

The 364-day tranche of the Revolver expires in August 2024 and the five-year tranche expires in August 2026. Borrowings under both tranches of the Revolver are subject to a pricing grid, including the commitment fee and the interest rate charged based upon our total indebtedness to total capitalization ratio for the prior quarter. As of December 31, 2023, the pricing under the 364-day tranche of the Revolver included a commitment fee of 9-basis points on undrawn amounts and an interest rate of 75-basis points over SOFR plus a 10-basis point SOFR adjustment on outstanding balances. As of December 31, 2023, the pricing under the five-year tranche of the Revolver included a commitment fee of 9-basis points over SOFR plus a 10-basis point so undrawn amounts and an interest rate of 95-basis points over SOFR adjustment on outstanding balances.

The availability of funds under the Revolver is subject to conditions specified in the credit agreement, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in the Revolver's loan documents. We are required by the financial covenants in the Revolver to maintain, at the end of each fiscal year, a funded indebtedness ratio as described above. As of December 31, 2023, we are in compliance with this covenant.

Our total available credit under the Revolver at December 31, 2023 was \$188.1 million. As of December 31, 2023, we had issued \$7.0 million in letters of credit to various counterparties under the Revolver. These letters of credit are not included in the outstanding short-term borrowings and we do not anticipate that they will be drawn upon by the counterparties. The letters of credit reduce the available borrowings under the Revolver.

In connection with our acquisition of FCG, we entered into a 364-day Bridge Facility commitment with Barclays Bank PLC and other lending parties for up to \$965.0 million. Upon closing of the FCG acquisition in November 2023, and with the completion of other financing activities as defined in the lending agreement, this facility was terminated with no funds drawn to finance the transaction. For additional information regarding the acquisition and related financing, see Note 4, *Acquisitions*, Note 12, *Long-Term Debt* and Note 15, *Stockholders Equity*.

For additional information on interest rate swaps related to our short-term borrowings, see Note 8, Derivative Instruments.

#### 14. LEASES

We have entered into lease arrangements for office space, land, equipment, pipeline facilities and warehouses. These lease arrangements enable us to better conduct business operations in the regions in which we operate. Office space is leased to provide adequate workspace for our employees in several locations throughout our service territories. We lease land at various locations throughout our service territories to enable us to inject natural gas into underground storage and distribution systems, for bulk storage capacity, for our propane operations and for storage of equipment used in repairs and maintenance of our infrastructure. We lease natural gas compressors to ensure timely and reliable transportation of natural gas to our customers. We also lease warehouses to store equipment and materials used in repairs and maintenance for our businesses.

Some of our leases are subject to annual changes in the Consumer Price Index ("CPI"). While lease liabilities are not re-measured as a result of changes to the CPI are treated as variable lease payments and recognized in the period in which the obligation for those payments was incurred. A 100-basis-point increase in CPI would not have resulted in material additional annual lease costs. Most of our leases include options to renew, with renewal terms that can extend the lease term from one to 25 years or more. The exercise of lease renewal options is at our sole discretion. The amounts disclosed in our consolidated balance sheet at December 31, 2023, pertaining to the right-of-use assets and lease liabilities, are measured based on our current expectations of exercising our available renewal options. Our existing leases are not subject to any restrictions or covenants that would preclude our ability to pay dividends, obtain financing or enter into additional leases. As of December 31, 2023, we have not entered into any leases, which have not yet commenced, that would entitle us to significant rights or create additional obligations. The following table presents information related to our total lease cost included in our consolidated statements of income:

|                                     |                    | Year Ended |       |         |       |  |  |  |
|-------------------------------------|--------------------|------------|-------|---------|-------|--|--|--|
|                                     |                    |            | Decem | ber 31, |       |  |  |  |
| (in thousands)                      | Classification     |            | 2023  |         | 2022  |  |  |  |
| Operating lease cost <sup>(1)</sup> | Operations expense | \$         | 3,040 | \$      | 2,883 |  |  |  |

(1) Includes short-term leases and variable lease costs, which are immaterial.

The following table presents the balance and classifications of our right of use assets and lease liabilities included in our consolidated balance sheets at December 31, 2023 and 2022:

#### Table of Contents

Notes to the Consolidated Financial Statements

| (in thousands)              | <b>Balance sheet classification</b> | December 31, 2023 |        | December 31, 2023 |  | December 31, 2022 |
|-----------------------------|-------------------------------------|-------------------|--------|-------------------|--|-------------------|
| Assets                      |                                     |                   |        |                   |  |                   |
| Operating lease assets      | Operating lease right-of-use assets | \$                | 12,426 | \$<br>14,421      |  |                   |
| Liabilities                 |                                     |                   |        |                   |  |                   |
| Current                     |                                     |                   |        |                   |  |                   |
| Operating lease liabilities | Other accrued liabilities           | \$ 2,454          |        | \$<br>2,552       |  |                   |
| Noncurrent                  |                                     |                   |        |                   |  |                   |
| Operating lease liabilities | Operating lease - liabilities       |                   | 10,550 | 12,392            |  |                   |
| Total lease liabilities     |                                     | \$                | 13,004 | \$<br>14,944      |  |                   |

The following table presents our weighted-average remaining lease term and weighted-average discount rate for our operating leases at December 31, 2023 and 2022:

|                                                  | December 31, 2023 | December 31, 2022 |
|--------------------------------------------------|-------------------|-------------------|
| Weighted-average remaining lease term (in years) |                   |                   |
| Operating leases                                 | 8.1               | 8.5               |
| Weighted-average discount rate                   |                   |                   |
| Operating leases                                 | 3.5 %             | 3.4 %             |

The following table presents additional information related to cash paid for amounts included in the measurement of lease liabilities included in our consolidated statements of cash flows at December 31, 2023 and 2022:

|                                            | Year Ended December 31, |       |    |       |  |  |  |
|--------------------------------------------|-------------------------|-------|----|-------|--|--|--|
| (in thousands)                             |                         | 2023  | 20 | )22   |  |  |  |
| Operating cash flows from operating leases | \$                      | 2,906 | \$ | 2,931 |  |  |  |

The following table presents the future undiscounted maturities of our operating and financing leases at December 31, 2023 and for each of the next five years and thereafter:

| (in thousands)                     | Opera | ting Leases (1) |
|------------------------------------|-------|-----------------|
| 2024                               | \$    | 2,771           |
| 2025                               |       | 2,288           |
| 2026                               |       | 1,774           |
| 2027                               |       | 1,583           |
| 2028                               |       | 1,205           |
| Thereafter                         |       | 5,243           |
| Total lease payments               |       | 14,864          |
| Less: Interest                     |       | (1,860)         |
| Present value of lease liabilities | \$    | 13,004          |

(1) Operating lease payments include \$2.1 million related to options to extend lease terms that are reasonably certain of being exercised.

# 15. STOCKHOLDERS' EQUITY

### **Common Stock Issuances**

In November 2023, in connection with our acquisition of FCG, we completed an overnight offering resulting in the issuance of 4.4 million shares of our common stock at a price per share of \$82.72 (net of underwriter discounts and commissions). We received net proceeds of \$366.4 million which were used to partially finance the acquisition.

We maintain an effective shelf registration statement with the SEC for the issuance of shares under our DRIP and our previous ATM programs. Depending on our capital needs and subject to market conditions, in addition to other possible debt and equity offerings, we may issue additional shares under the direct stock purchase component of the DRIP. There were no issuances under the DRIP in 2023. In 2022, we issued less than 0.1 million shares at an average price per share of \$136.26 and received net proceeds of \$4.5 million under the DRIP. Our most recent ATM equity program, which allowed us to issue and sell shares of our common stock up to an aggregate offering price of \$75 million, expired in June 2023.

Net proceeds from share issuances under our DRIP and ATM programs are used for general corporate purposes including, but not limited to, financing of capital expenditures, repayment of short-term debt, financing acquisitions, investing in subsidiaries, and general working capital purposes.

#### Accumulated Other Comprehensive Income (Loss)

Defined benefit pension and postretirement plan items, unrealized gains (losses) of our propane swap agreements designated as commodity contract cash flow hedges, and the unrealized gains (losses) of our interest rate swap agreements designated as cash flow hedges are the components of our accumulated other comprehensive income (loss). The following tables present the changes in the balances of accumulated other comprehensive income (loss) components for the years ended December 31, 2023 and 2022. All amounts in the following tables are presented net of tax.

|                                                                         | Defined Benefit<br>Pension and<br>Postretirement Plan<br>Items |         | Commodity<br>Contract Cash Flow<br>Hedges |         | Interest Rate Swap<br>Cash Flow Hedges |       | Total         |
|-------------------------------------------------------------------------|----------------------------------------------------------------|---------|-------------------------------------------|---------|----------------------------------------|-------|---------------|
| (in thousands)                                                          |                                                                |         |                                           |         |                                        |       |               |
| As of December 31, 2021                                                 | \$                                                             | (3,268) | \$                                        | 4,571   | \$                                     | —     | \$<br>1,303   |
| Other comprehensive income (loss) before reclassifications              |                                                                | 705     |                                           | (934)   |                                        |       | (229)         |
| Amounts reclassified from accumulated other comprehensive income (loss) |                                                                | 57      |                                           | (2,545) |                                        | 35    | (2,453)       |
| Net current-period other comprehensive income (loss)                    |                                                                | 762     |                                           | (3,479) |                                        | 35    | (2,682)       |
| As of December 31, 2022                                                 |                                                                | (2,506) |                                           | 1,092   |                                        | 35    | <br>(1,379)   |
| Other comprehensive income (loss) before reclassifications              |                                                                | (110)   |                                           | (1,322) |                                        | 473   | (959)         |
| Amounts reclassified from accumulated other comprehensive income (loss) |                                                                | 32      |                                           | (44)    |                                        | (388) | <br>(400)     |
| Net current-period other comprehensive income (loss)                    | _                                                              | (78)    |                                           | (1,366) |                                        | 85    | (1,359)       |
| As of December 31, 2023                                                 | \$                                                             | (2,584) | \$                                        | (274)   | \$                                     | 120   | \$<br>(2,738) |

Deferred gains or losses for our commodity contract and interest rate swap cash flow hedges are recognized in earnings upon settlement and are included in the effects of gains and losses from derivative instruments. See Note 8, *Derivative Instruments*, for additional details. Amortization of the net loss related to the defined benefit pension plan and postretirement plans is included in the computation of net periodic costs (benefits). See Note 16, *Employee Benefit Plans*, for additional details.

#### **16. Employee Benefit Plans**

We measure the assets and obligations of the defined benefit pension plans and other postretirement benefits plans to determine the plans' funded status as of the end of the year. The changes in funded status that occurred during the year that are not recognized as part of net periodic benefit costs are recorded as a component of other comprehensive income (loss) or a regulatory asset.

# Defined Benefit Pension Plans

At December 31, 2023 we sponsored two defined benefit pension plans: the FPU Pension Plan and the Chesapeake Supplemental Executive Retirement Plan ("SERP").

The FPU Pension Plan, a qualified plan, covers eligible FPU non-union employees hired before January 1, 2005 and union employees hired before the respective union contract expiration dates in 2005 and 2006. Prior to the FPU merger, the FPU Pension Plan was frozen with respect to additional years of service and compensation, effective December 31, 2009.

The Chesapeake SERP, a nonqualified plan, is comprised of two sub-plans. The first sub-plan was frozen with respect to additional years of service and additional compensation as of December 31, 2004. The second sub-plan provides fixed payments for several executives who joined the Company as a result of an acquisition and whose agreements with the Company provided for this benefit.

The unfunded liability for all plans at both December 31, 2023 and 2022, is included in the other pension and benefit costs liability in our consolidated balance sheets.

The following schedules set forth the funded status at December 31, 2023 and 2022 and the net periodic cost (benefit) for the years ended December 31, 2023, 2022 and 2021 for the FPU Pension Plan and the Chesapeake SERP:

|                                                    | FPU<br>Pension Plan |           |                    |    |          | esapeake<br>SERP |                   |                    |          |    |                    |
|----------------------------------------------------|---------------------|-----------|--------------------|----|----------|------------------|-------------------|--------------------|----------|----|--------------------|
| <u>At December 31,</u>                             | 2                   | 2023 2022 |                    |    | 2023     |                  |                   |                    | 202      | 22 |                    |
| (in thousands)                                     |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Change in benefit obligation:                      |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Benefit obligation — beginning of year             | \$                  | 49        | ,941 \$            |    | 67,030   | \$               | 1,                | 659                | \$       |    | 2,096              |
| Interest cost                                      |                     | 2         | ,495               |    | 1,781    |                  |                   | 81                 |          |    | 50                 |
| Actuarial (gain) loss                              |                     |           | 454                |    | (15,713) |                  |                   | 48                 |          |    | (335)              |
| Benefits paid                                      |                     | (3,       | ,233)              |    | (3,157)  |                  | (1                | 152)               |          |    | (152)              |
| Benefit obligation — end of year                   |                     | 49        | ,657               |    | 49,941   |                  | 1,                | 636                |          |    | 1,659              |
| Change in plan assets:                             |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Fair value of plan assets — beginning of year      |                     | 46        | ,203               |    | 58,712   |                  |                   | —                  |          |    |                    |
| Actual return on plan assets                       |                     | 6         | ,462               |    | (9,552)  |                  |                   | —                  |          |    | —                  |
| Employer contributions                             |                     |           |                    |    | 200      |                  |                   | 152                |          |    | 152                |
| Benefits paid                                      |                     | (3,       | ,233)              |    | (3,157)  |                  | (                 | 152)               |          |    | (152)              |
| Fair value of plan assets — end of year            |                     | 49        | ,432               |    | 46,203   |                  |                   | _                  |          |    |                    |
|                                                    |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Accrued pension cost / funded status               | \$                  | (         | (225) \$           |    | (3,738)  | \$               | (1,               | 636)               | \$       |    | (1,659)            |
| Assumptions:                                       |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Discount rate                                      |                     | :         | 5.00 %             |    | 5.25 %   | 4.8              |                   | 4.88 %             |          |    | 5.00 %             |
| Expected return on plan assets                     |                     |           | 6.00 %             |    | 6.00 %   |                  |                   | — '                | %        |    | <u>          %</u> |
|                                                    |                     | P         | FPU<br>ension Plan |    |          |                  |                   | Chesapeake<br>SERP |          |    |                    |
| For the Years Ended December 31,<br>(in thousands) | <br>2023            |           | 2022               |    | 2021     |                  | 2023              |                    | 2022     |    | 2021               |
| Components of net periodic pension cost:           |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Interest cost                                      | \$<br>2,495         | \$        | 1,781              | \$ | 1,714    | \$               | 81                | \$                 | 50       | \$ | 48                 |
| Expected return on assets                          | (2,670)             |           | (3,430)            |    | (3,306)  |                  |                   |                    |          |    | —                  |
| Amortization of actuarial loss                     | 407                 |           | 466                |    | 612      |                  | 8                 |                    | 28       |    | 28                 |
| Total periodic cost                                | \$<br>232           | \$        | (1,183)            | \$ | (980)    | \$               | 89                | \$                 | 78       | \$ | 76                 |
| Assumptions:                                       |                     |           |                    |    |          |                  |                   |                    |          |    |                    |
| Discount rate                                      | 5.25 %              |           | 2.75 %             |    | 2.50 %   |                  | 5.00 %            |                    | 2.50 %   |    | 2.25 %             |
| Expected return on plan assets                     | 6.00 %              |           | 6.00 %             |    | 6.00 %   |                  | <u>         %</u> |                    | <u> </u> |    | <u>         %</u>  |

During the fourth quarter of 2021, we formally terminated the Chesapeake Pension Plan. Total periodic cost for the plan during that year was \$2.0 million attributable to a settlement charge.

Our funding policy provides that payments to the trust of each qualified plan shall be equal to at least the minimum funding requirements of the Employee Retirement Income Security Act of 1974. The following schedule summarizes the assets of the FPU Pension Plan, by investment type, at December 31, 2023, 2022 and 2021:

|                        | FPU Pension Plan |       |       |  |  |  |  |  |
|------------------------|------------------|-------|-------|--|--|--|--|--|
| <u>At December 31,</u> | 2023             | 2022  | 2021  |  |  |  |  |  |
| Asset Category         |                  |       |       |  |  |  |  |  |
| Equity securities      | 50 %             | 53 %  | 52 %  |  |  |  |  |  |
| Debt securities        | 49 %             | 38 %  | 38 %  |  |  |  |  |  |
| Other                  | 1 %              | 9 %   | 10 %  |  |  |  |  |  |
| Total                  | 100 %            | 100 % | 100 % |  |  |  |  |  |

The investment policy of the FPU Pension Plan is designed to provide the capital assets necessary to meet the financial obligations of the plan. The investment goals and objectives are to achieve investment returns that, together with contributions, will provide funds adequate to pay promised benefits to present and future beneficiaries of the plan, earn a competitive return to increasingly fund a large portion of the plan's retirement liabilities, minimize pension expense and cumulative contributions resulting from liability measurement and asset performance, and maintain the appropriate mix of investments to reduce the risk of large losses over the expected remaining life of the plan.

The following allocation range of asset classes is intended to produce a rate of return sufficient to meet the FPU Pension Plan's goals and objectives:

| <u>Asset Alloca</u>                                  | tion Strategy                    |                                  |
|------------------------------------------------------|----------------------------------|----------------------------------|
| Asset Class                                          | Minimum Allocation<br>Percentage | Maximum Allocation<br>Percentage |
| Domestic Equities (Large Cap, Mid Cap and Small Cap) | 33 %                             | 57 %                             |
| Fixed Income (Inflation Bond and Taxable Fixed)      | 38 %                             | 58 %                             |
| Foreign Equities (Developed and Emerging Markets)    | 3 %                              | 7 %                              |
| Cash                                                 | 0 %                              | 5 %                              |

Due to periodic contributions and different asset classes producing varying returns, the actual asset values may temporarily move outside of the intended ranges. The investments are monitored on a quarterly basis, at a minimum, for asset allocation and performance. At December 31, 2023 and 2022, the assets of the FPU Pension Plan were comprised of the following investments:

|                                                                  | Fair Value Measurement Hierarchy |                             |    |        |  |  |  |  |  |
|------------------------------------------------------------------|----------------------------------|-----------------------------|----|--------|--|--|--|--|--|
|                                                                  |                                  | For Year Ended December 31, |    |        |  |  |  |  |  |
| Asset Category                                                   |                                  | 2023                        |    | 2022   |  |  |  |  |  |
| (in thousands)                                                   |                                  |                             |    |        |  |  |  |  |  |
| Mutual Funds - Equity securities                                 |                                  |                             |    |        |  |  |  |  |  |
| U.S. Large Cap <sup>(1)</sup>                                    | \$                               | 15,360                      | \$ | 3,413  |  |  |  |  |  |
| U.S. Mid Cap <sup>(1)</sup>                                      |                                  | 4,271                       |    | 1,425  |  |  |  |  |  |
| U.S. Small Cap <sup>(1)</sup>                                    |                                  | 2,518                       |    | 692    |  |  |  |  |  |
| International <sup>(2)</sup>                                     |                                  | 2,499                       |    | 9,352  |  |  |  |  |  |
| Alternative Strategies <sup>(3)</sup>                            |                                  | _                           |    | 4,824  |  |  |  |  |  |
|                                                                  |                                  | 24,648                      |    | 19,706 |  |  |  |  |  |
| Mutual Funds - Debt securities                                   |                                  | ,                           |    | ,      |  |  |  |  |  |
| Fixed income <sup>(4)</sup>                                      |                                  | 24,228                      |    | 15,343 |  |  |  |  |  |
| High Yield (4)                                                   |                                  | , _                         |    | 2,269  |  |  |  |  |  |
|                                                                  |                                  | 24,228                      |    | 17,612 |  |  |  |  |  |
| Mutual Funds - Other                                             |                                  | ,0                          |    | 1,,012 |  |  |  |  |  |
| Commodities <sup>(5)</sup>                                       |                                  |                             |    | 1,832  |  |  |  |  |  |
| Real Estate <sup>(6)</sup>                                       |                                  | _                           |    | 1,709  |  |  |  |  |  |
| Guaranteed deposit <sup>(7)</sup>                                |                                  | 556                         |    | 398    |  |  |  |  |  |
| •                                                                |                                  | 556                         |    | 3,939  |  |  |  |  |  |
| Total Pension Plan Assets in fair value hierarchy <sup>(8)</sup> |                                  | 49,432                      |    | 41,257 |  |  |  |  |  |
| Investments measured at net asset value <sup>(9)</sup>           |                                  |                             |    | 4,946  |  |  |  |  |  |
| Total Pension Plan Assets                                        | \$                               | 49,432                      | \$ | 46,203 |  |  |  |  |  |

<sup>(1)</sup> Includes funds that invest primarily in United States common stocks.

<sup>(2)</sup> Includes funds that invest primarily in foreign equities and emerging markets equities.

(3) Includes funds that actively invest in both equity and debt securities, funds that sell short securities and funds that provide long-term capital appreciation. The funds may invest in debt securities below investment grade.

<sup>(4)</sup> Includes funds that invest in investment grade and fixed income securities.

<sup>(5)</sup> Includes funds that invest primarily in commodity-linked derivative instruments and fixed income securities.

<sup>(6)</sup> Includes funds that invest primarily in real estate.

<sup>(7)</sup> Includes investment in a group annuity product issued by an insurance company.

(8) All investments in the FPU Pension Plan are classified as Level 1 within the Fair Value hierarchy exclusive of the Guaranteed Deposit Account which is classified as Level 3.

(9) Certain investments that were measured at net asset value per share have not been classified in the fair value hierarchy. These amounts are presented to reconcile to total pension plan assets.

At December 31, 2023 and 2022, our pension plan investments were classified under the same fair value measurement hierarchy (Level 1 through Level 3) described under Note 9, *Fair Value of Financial Instruments*. The Level 3 investments were recorded at fair value based on the contract value of annuity products underlying guaranteed deposit accounts, which was calculated using discounted cash flow models. The contract value of these products represented deposits made to the contract, plus earnings at guaranteed crediting rates, less withdrawals and fees. Certain investments that were measured at net asset value per share have not been classified in the fair value hierarchy and are presented in the table above to reconcile to total pension plan assets.

The changes in the fair value within our pension assets for Level 3 investments for the years ended December 31, 2023 and 2022 were immaterial.

#### **Other Postretirement Benefits Plans**

We sponsor two defined benefit postretirement health plans: the Chesapeake Utilities Postretirement Plan ("Chesapeake Postretirement Plan") and the FPU Medical Plan. At December 31, 2023 and 2022, the funded status of the Chesapeake Postretirement Plan was \$1.1 million and \$0.6 million, respectively. The funded status of the FPU Medical Plan was \$0.4 million and \$0.7 million as of December 31, 2023 and 2022, respectively.

Net periodic postretirement benefit costs for the Chesapeake Postretirement Plan and the FPU Medical Plan were not material for the years ended December 31, 2023, 2022, and 2021.

As of December 31, 2023, there was \$12.8 million not yet reflected in net periodic postretirement benefit costs and included in accumulated other comprehensive income (loss) or as a regulatory asset. Net losses of \$10.8 million and \$1.2 million attributable to the FPU Pension Plan and Chesapeake Postretirement Plan, respectively, comprised most of this amount with \$3.2 million recorded in accumulated other comprehensive income (loss) and \$8.7 million recorded as a regulatory asset at December 31, 2023.

Pursuant to a Florida PSC order, FPU continues to record as a regulatory asset the portion of the unrecognized pension and postretirement benefit costs after the merger with Chesapeake Utilities related to its regulated operations.

#### Assumptions

The assumptions used for the discount rate to calculate the benefit obligations were based on the interest rates of high-quality bonds in 2023, considering the expected lives of each of the plans. In determining the average expected return on plan assets for the FPU Pension Plan, various factors, such as historical long-term return experience, investment policy and current and expected allocation, were considered. Since the FPU Pension Plan is frozen with respect to additional years of service and compensation, the rate of assumed compensation increases is not applicable.

The health care inflation rate for 2023 used to calculate the benefit obligation is 5 percent for medical and 6 percent for prescription drugs for the Chesapeake Postretirement Plan; and 5 percent for both medical and prescription drugs for the FPU Medical Plan.

#### **Estimated Future Benefit Payments**

In 2024, we do not expect to contribute to the FPU Pension Plan, and total payments of \$0.2 million are expected for the Chesapeake SERP, Chesapeake Postretirement Plan and FPU Medical Plan combined.

The schedule below shows the estimated future benefit payments for each of the plans previously described:

|                         | FPU Pension<br>Plan <sup>(1)</sup> | Chesapeake<br>SERP <sup>(2)</sup> | Chesapeake<br>Postretirement<br>Plan <sup>(2)</sup> | FPU<br>Medical<br>Plan <sup>(2)</sup> |
|-------------------------|------------------------------------|-----------------------------------|-----------------------------------------------------|---------------------------------------|
| (in thousands)          |                                    |                                   |                                                     |                                       |
| 2024                    | \$<br>3,528                        | \$<br>151                         | \$<br>42                                            | \$<br>35                              |
| 2025                    | \$<br>3,603                        | \$<br>164                         | \$<br>46                                            | \$<br>35                              |
| 2026                    | \$<br>3,617                        | \$<br>161                         | \$<br>45                                            | \$<br>34                              |
| 2027                    | \$<br>3,616                        | \$<br>158                         | \$<br>48                                            | \$<br>33                              |
| 2028                    | \$<br>3,651                        | \$<br>154                         | \$<br>49                                            | \$<br>32                              |
| Years 2029 through 2033 | \$<br>17,951                       | \$<br>689                         | \$<br>299                                           | \$<br>143                             |

(1) The pension plan is funded; therefore, benefit payments are expected to be paid out of the plan assets.

<sup>(2)</sup> Benefit payments are expected to be paid out of our general funds.

#### **Retirement Savings Plan**

We sponsor a 401(k) Retirement Savings Plan which is offered to all eligible employees who have completed three months of service. We match 100 percent of eligible participants' pre-tax contributions to the Retirement Savings Plan up to a maximum of six percent of eligible compensation. The employer matching contribution is made in cash and is invested based on a participant's investment directions. In addition, we may make a discretionary supplemental contribution to participants in the plan, without regard to whether or not they make pre-tax contributions. Any supplemental employer contribution is generally made in our common stock. With respect to the employer match and supplemental employer contribution, employees are 100 percent vested after two years of service or upon reaching 55 years of age while still employed by us. New employees who do not make an election to contribute and do not opt out of the Retirement Savings Plan will be automatically enrolled at a deferral rate of three percent, and the automatic deferral rate will increase by one percent per year up to a maximum of ten percent. All contributions and matched funds can be invested among the mutual funds available for investment.

Employer contributions to our Retirement Savings Plan totaled \$6.6 million, \$6.2 million, and \$5.9 million for the years ended December 31, 2023, 2022 and 2021, respectively. As of December 31, 2023, there were 798,586 shares of our common stock reserved to fund future contributions to the Retirement Savings Plan.

# Non-Qualified Deferred Compensation Plan

Members of our Board of Directors and officers of the Company are eligible to participate in the Non-Qualified Deferred Compensation Plan. Directors can elect to defer any portion of their cash or stock compensation and officers can defer up to 80 percent of their base compensation, cash bonuses or any amount of their stock bonuses (net of required withholdings). Officers may receive a matching contribution on their cash compensation deferrals up to six percent of their compensation, provided it does not duplicate a match they receive in the Retirement Savings Plan. Stock bonuses are not eligible for matching contributions. Participants are able to elect the payment of deferred compensation to begin on a specified future date or upon separation from service. Additionally, participants can elect to receive payments upon the earlier or later of a fixed date or separation from service. The payments can be made in one lump sum or annual installments for up to 15 years.

All obligations arising under the Non-Qualified Deferred Compensation Plan are payable from our general assets, although we have established a Rabbi Trust to informally fund the plan. Deferrals of cash compensation may be invested by the participants in various mutual funds (the same options that are available in the Retirement Savings Plan). The participants are credited with gains or losses on those investments. Deferred stock compensation may not be diversified. The participants are credited with dividends on their deferred common stock units in the same amount that is received by all other stockholders. Such dividends are reinvested into additional deferred common stock units. Assets held in the Rabbi Trust, recorded as Investments on the consolidated balance sheet, had a fair value of \$12.3 million and \$10.6 million at December 31, 2023 and 2022, respectively. The assets of the Rabbi Trust are at all times subject to the claims of our general creditors.

Deferrals of officer base compensation and cash bonuses and directors' cash retainers are paid in cash. All deferrals of executive performance shares and directors' stock retainers are made in the form of deferred common stock units and are paid out in shares of our common stock, on a one-for-one basis, except that cash is paid in lieu of fractional shares. The value of our stock held in the Rabbi Trust is classified within the stockholders' equity section of the consolidated balance sheets and has been accounted for in a manner similar to treasury stock. The amounts recorded under the Non-Qualified Deferred Compensation Plan totaled \$9.1 million and \$7.1 million at December 31, 2023 and 2022, respectively, which are also shown as a deduction against stockholders' equity in the consolidated balance sheet.

#### **17. SHARE-BASED COMPENSATION PLANS**

Our key employees and non-employee directors have been granted share-based awards through our SICP. We record these share-based awards as compensation costs over the respective service period for which services are received in exchange for an award of equity or equity-based compensation. The compensation cost is based primarily on the fair value of the shares awarded, using the estimated fair value of each share on the date it was granted, and the number of shares to be issued at the end of the service period. We have 561,115 shares of common stock reserved for issuance under the SICP.

The table below presents the amounts included in net income related to share-based compensation expense for the awards granted under the SICP for the years ended December 31, 2023, 2022 and 2021:

|                                                         | For the Year Ended December 31, |    |         |    |         |  |  |
|---------------------------------------------------------|---------------------------------|----|---------|----|---------|--|--|
|                                                         | <br>2023                        |    | 2022    |    | 2021    |  |  |
| (in thousands)                                          |                                 |    |         |    |         |  |  |
| Awards to key employees                                 | \$<br>6,716                     | \$ | 5,479   | \$ | 5,163   |  |  |
| Awards to non-employee directors                        | 906                             |    | 959     |    | 782     |  |  |
| Total compensation expense                              | <br>7,622                       |    | 6,438   |    | 5,945   |  |  |
| Less: tax benefit                                       | (1,947)                         |    | (1,663) |    | (1,535) |  |  |
| Share-based compensation amounts included in net income | \$<br>5,675                     | \$ | 4,775   | \$ | 4,410   |  |  |
|                                                         |                                 |    |         | _  |         |  |  |

# Officers and Key Employees

Our Compensation Committee is authorized to grant our key employees the right to receive awards of shares of our common stock, contingent upon the achievement of established performance goals and subject to SEC transfer restrictions once awarded. Our President and CEO has the right to issue awards of shares of our common stock, to other officers and key employees of the Company, contingent upon various performance goals and subject to SEC transfer restrictions.

#### Table of Contents

Notes to the Consolidated Financial Statements

We currently have several outstanding multi-year performance plans, which are based upon the successful achievement of long-term goals, growth and financial results and comprise both market-based and performance-based conditions and targets. The fair value per share, tied to a performance-based condition or target, is equal to the market price per share on the grant date. For the market-based conditions, we used a Monte Carlo valuation to estimate the fair value of each share granted.

The table below presents the summary of the stock activity for awards to all officers:

|                                 | Number of<br>Shares | W  | Veighted Average<br>Fair Value |
|---------------------------------|---------------------|----|--------------------------------|
| Outstanding — December 31, 2021 | 197,398             | \$ | 94.15                          |
| Granted                         | 69,620              |    | 117.61                         |
| Vested                          | (60,191)            |    | 90.60                          |
| Expired                         | (2,678)             |    | 91.42                          |
| Outstanding — December 31, 2022 | 204,149             |    | 103.17                         |
| Granted                         | 80,820              |    | 126.06                         |
| Vested                          | (68,302)            |    | 91.59                          |
| Expired                         | (2,053)             |    | 94.64                          |
| Forfeited                       | (1,490)             |    | 113.44                         |
| Outstanding — December 31, 2023 | 213,124             | \$ | 117.74                         |

During the year ended December 31, 2023, we granted awards of 80,820 shares of common stock to officers and key employees under the SICP, including awards granted in February 2023 and to key employees appointed to officer positions. The shares granted are multi-year awards that will vest no later than the three-year service period ending December 31, 2025.

The aggregate intrinsic value of the SICP awards granted was \$22.5 million, \$24.1 million, and \$28.8 million at December 31, 2023, 2022 and 2021, respectively. At December 31, 2023, there was \$6.6 million of unrecognized compensation cost related to these awards, which is expected to be recognized through 2025.

In March 2023, 2022 and 2021, upon the election by certain of our executive officers, we withheld shares with a value at least equivalent to each such executive officer's minimum statutory obligation for applicable income and other employment taxes related to shares that vested and were paid in March 2023, 2022 and 2021 for the performance periods ended December 31, 2022, 2021, and 2020. We paid the balance of such awarded shares to each such executive officer and remitted the cash equivalent of the withheld shares to the appropriate taxing authorities. The below table presents the number of shares withheld and amounts remitted:

|                                                            |      | For the Year Ended December 31, |    |        |    |        |  |  |
|------------------------------------------------------------|------|---------------------------------|----|--------|----|--------|--|--|
|                                                            | 2023 |                                 |    | 2022   |    | 2021   |  |  |
| (amounts in thousands, except shares)                      |      |                                 |    |        |    |        |  |  |
| Shares withheld to satisfy tax obligations                 |      | 19,859                          |    | 21,832 |    | 14,020 |  |  |
| Amounts remitted to tax authorities to satisfy obligations | \$   | 2,455                           | \$ | 2,838  | \$ | 1,478  |  |  |

#### Non-employee Directors

Shares granted to non-employee directors are issued in advance of the directors' service periods and are fully vested as of the grant date. We record a deferred expense equal to the fair value of the shares issued and amortize the expense equally over a service period of one year or less.

Our directors receive an annual retainer of shares of common stock under the SICP for services rendered through the subsequent Annual Meeting of Shareholders. Accordingly, our directors that served on the Board as of May 2023 and 2022 each received 765 and 652 shares of common stock, respectively, with a weighted average fair value of \$124.12 and \$130.36 per share, respectively.

At December 31, 2023, there was \$0.3 million of unrecognized compensation expense related to shares granted to non-employee directors. This expense will be recognized over the remaining service period ending in May 2024.

# **18. RATES AND OTHER REGULATORY ACTIVITIES**

Our natural gas and electric distribution operations in Delaware, Maryland and Florida are subject to regulation by their respective PSC; Eastern Shore, our natural gas transmission subsidiary, is subject to regulation by the FERC; and Peninsula Pipeline and Aspire Energy Express, our intrastate pipeline subsidiaries, are subject to regulation (excluding cost of service) by the Florida PSC and Public Utilities Commission of Ohio, respectively.

Refer to the additional details below pertaining to the Customer Information System Regulatory Asset Petition and COVID-19 impact.

#### Delaware

The October 2, 2023, application for the issuance of common stock and long-term debt was unanimously approved on October 25, 2023, by the Delaware PSC.

In September 2023, the Delaware Division submitted the Energy Efficiency Rider application for natural gas with the Delaware PSC after obtaining an affirmative recommendation from the Delaware Energy Efficiency Advisory Council ("EEAC"). The application is the first in the state and applies to a portfolio of four programs including, Home Energy Counseling, Home Performance with Energy Star, Assisted Home Performance with Energy Star, and standard Offer Program in which customers can participate and allow for recovery. The evidentiary hearing on this matter is set for April 2024. If approved as filed, rates will be effective May 1, 2024.

### Maryland

On October 2, 2023, Chesapeake filed a notification of the financing plans associated with the FCG acquisition with the Maryland PSC. The filing was successfully noted during the November 1, 2023, Maryland PSC administrative meeting.

*Maryland Natural Gas Rate Case:* In January 2024, our natural gas distribution businesses in Maryland, CUC-Maryland Division, Sandpiper Energy, Inc., and Elkton Gas Company (collectively, "Maryland natural gas distribution businesses") filed a joint application for a natural gas rate case with the Maryland PSC. In connection with the application, we are seeking approval of the following: (i) permanent rate relief of approximately \$6.9 million; (ii) authorization to make certain changes to tariffs to include a unified rate structure and to consolidate the Maryland natural gas distribution businesses under the new corporate entity which we anticipate will be called Chesapeake Utilities of Maryland, Inc.; and (iii) authorization to establish a rider for recovery of the costs associated with our new technology systems. The outcome of the application is subject to review and approval by the Maryland PSC.

Maryland Natural Gas Depreciation Study: In January 2024, our Maryland natural gas distribution businesses filed a joint petition for approval of their proposed unified depreciation rates with the Maryland PSC. If approved, new rates will become effective retroactively on January 1, 2023.

*Ocean City Maryland Reinforcement:* During the second quarter of 2022, we began construction of an extension of service into North Ocean City, Maryland. Our Delaware natural gas division and Sandpiper installed approximately 5.4 miles of pipeline across southern Sussex County, Delaware to Fenwick Island, Delaware and Worcester County, Maryland. The project reinforces our existing system in Ocean City, Maryland and enables incremental growth along the pipeline. Construction of this project was completed in the second quarter of 2023. The Company filed a natural gas rate case application with the PSC for the state of Maryland in January 2024 as discussed above.

# Florida

*Wildlight Expansion:* In August 2022, Peninsula Pipeline and FPU filed a joint petition with the Florida PSC for approval of its Transportation Service Agreement associated with the Wildlight planned community located in Nassau County, Florida. The project enables us to meet the significant growing demand for service in Yulee, Florida. The agreement will enable us to construct the project during the build-out of the community, and charge the reservation rate as each phase of the project goes into service. Construction of the pipeline facilities will occur in two separate phases. Phase one consists of three extensions with associated facilities, and a gas injection interconnect with associated facilities. Phase two will consist of two additional pipeline extensions. The various phases of the project commenced in the first quarter of 2023, with construction on the overall project continuing through 2025. The petition was approved by the Florida PSC in November 2022.

*Florida Natural Gas Rate Case:* In May 2022, our legacy natural gas distribution businesses in Florida filed a consolidated natural gas rate case with the Florida PSC. The application included a request for the following: (i) permanent rate relief of approximately \$24.1 million, effective January 1, 2023, (ii) a depreciation study also submitted with the filing; (iii) authorization to make certain changes to tariffs to include the consolidation of rates and rate structure across the businesses and to unify the Florida Natural Gas distribution businesses under FPU; (iv) authorization to retain the acquisition adjustment

recorded at the time of the FPU merger in our revenue requirement; and (v) authorization to establish an environmental remediation surcharge for the purposes of addressing future expected remediation costs for FPU MGP sites. In August 2022, interim rates were approved by the Florida PSC in the amount of approximately \$7.7 million on an annualized basis, effective for all meter readings in September 2022. The discovery process and subsequent hearings were concluded during the fourth quarter of 2022 and briefs were submitted during the same quarter of 2022. In January 2023, the Florida PSC approved the application for consolidation and permanent rate relief of approximately \$17.2 million on an annual basis. Actual rates in connection with the rate relief were approved by the Florida PSC in February 2023 with an effective date of March 1, 2023.

*FCG Natural Gas Rate Case:* In May 2022, FCG filed a general base rate increase with the Florida PSC based on a projected 2023 test year. In June 2023, the Florida PSC issued an order approving a single total base revenue increase of \$23.3 million (which included an incremental increase of \$14.1 million, a previously approved increase of \$3.8 million for a liquefied natural gas facility, and \$5.3 million to transfer the SAFE investments from a rider clause to base rates), with new rates becoming effective as of May 1, 2023. The Commission also approved FCG's proposed RSAM with a \$25.0 million reserve amount, continuation and expansion of the capital SAFE program, implementation of an automated metering infrastructure pilot, and continuation of the storm damage reserve with a target reserve of \$0.8 million. On June 23, 2023, the Florida OPC filed a motion for reconsideration of the PSC's approval of RSAM, which was denied on September 12, 2023. On July 7, 2023, the Florida OPC filed a notice of appeal with the Florida Supreme Court, which is pending. The Florida OPC filed their initial brief on January 31, 2024.

The RSAM is recorded as either an increase or decrease to accrued removal costs which is reflected on the Company's balance sheets and a corresponding increase or decrease to depreciation and amortization expense. In order to earn the targeted regulatory ROE in each reporting period subject to the conditions of the effective rate agreement, RSAM is calculated using a trailing thirteen-month average of rate base and capital structure in conjunction with the trailing twelve months regulatory base net operating income, which primarily includes the base portion of rates and other revenues, net of operations and maintenance expenses, depreciation and amortization, interest and tax expenses. In general, the net impact of these income statement line items is adjusted, in part, by RSAM or its reversal to earn the targeted regulatory ROE. For the year ended December 31, 2023, the Company recorded decreases to asset removal costs and depreciation expense of \$5.1 million as a result of the RSAM adjustment.

*Beachside Pipeline Extension:* In June 2021, Peninsula Pipeline and FCG entered into a Transportation Service Agreement for an incremental 10,176 Dts/d of firm service in Indian River County, Florida, to support FCG's growth along the Indian River's barrier island. As part of this agreement, Peninsula Pipeline constructed 11.3 miles of pipeline from its existing pipeline in the Sebastian, Florida area, traveling east under the Intercoastal Waterway and southward on the barrier island. The project was placed in-service during April 2023.

*St. Cloud / Twin Lakes Expansion:* In July 2022, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 2,400 Dt/d of firm service in the St. Cloud, Florida area. As part of this agreement, Peninsula Pipeline constructed a pipeline extension and regulator station for FPU. The extension supports new incremental load due to growth in the area, including providing service, most immediately, to the residential development, Twin Lakes. The expansion also improves reliability and provides operational benefits to FPU's existing distribution system in the area, supporting future growth. The petition was approved by the Florida PSC in October 2022, and the expansion was placed into service during the third quarter of 2023.

Storm Protection Plan: In 2020, the Florida PSC implemented the Storm Protection Plan ("SPP") and Storm Protection Plan Cost Recovery Clause ("SPPCRC") rules, which require electric utilities to petition the Florida PSC for approval of a Transmission and Distribution Storm Protection Plan that covers the utility's immediate 10-year planning period with updates to the plan at least every 3 years. The SPPCRC rules allow the utility to file for recovery of associated costs for the SPP. Our Florida electric distribution operations' SPP was filed during the first quarter of 2022 and approved in the fourth quarter of 2022, with modifications, by the Florida PSC. Rates associated with this initiative were effective in January 2023. The Company filed 2024 SPPCRC projections on May 1, 2023. A hearing was held on September 12, 2023. The Commission voted to approve the projections on November 9, 2023. FPU projects to spend \$13.6 million on the program in 2024.

*Lake Wales Pipeline Acquisition*: In February 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 9,000 Dt/d of firm service in the Lake Wales, Florida area. The Commission approved the petition in April 2023. Approval of the agreement allowed Peninsula Pipeline to complete the acquisition of the existing pipeline in May 2023 which is being utilized to serve both current and new natural gas customers.

*GUARD*: In February 2023, FPU filed a petition with the Florida PSC for approval of the GUARD program. GUARD is a ten-year program to enhance the safety, reliability, and accessibility of portions of our natural gas distribution system. We identified various categories of projects to be included in GUARD, which include the relocation of mains and service lines located in rear easements and other difficult to access areas to the front of the street, the replacement of problematic distribution mains, service

lines, and maintenance and repair equipment and system reliability projects. In August 2023, the Florida PSC approved the GUARD program, which included \$205.0 million of capital expenditures projected to be spent over a 10-year period.

*Newberry Expansion*: In April 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 8,000 Dt/d of firm service in the Newberry, Florida area. The petition was approved by the Florida PSC in the third quarter of 2023. Peninsula Pipeline will construct a pipeline extension, which will be used by FPU to support the development of a natural gas distribution system to provide gas service to the City of Newberry. A filing to address the acquisition and conversion of propane community gas systems in Newberry was made in November 2023, and the Florida PSC is scheduled to vote on this in March 2024. The Company anticipates beginning the conversions of the community gas systems in the second quarter of 2024.

Amendment to Escambia County Agreement: In April of 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of an amendment to an existing contract with FPU. This amendment will allow Peninsula Pipeline to construct an additional delivery point on a pipeline located in Escambia County. The additional delivery point comes at the request of an FPU customer and will be used to enhance natural gas service in the area. The amendment was approved by the Florida PSC in the third quarter of 2023.

*Florida Electric Depreciation Study*: The Florida PSC requires electric utilities to file a depreciation study every four years to reevaluate and set depreciation rates for the utility's plant assets. In June 2023, FPU filed a petition with the Florida PSC for approval of its proposed depreciation rates, which was approved in December 2023.

*East Coast Reinforcement Projects:* In December 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreements with FPU for projects that will support additional supply to communities on the East Coast of Florida. The projects are driven by the need for increased supply to coastal portions of the state that have experienced an increase in population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system in the areas of Boynton Beach and New Smyrna Beach with an additional 15,000 Dts/day and 3,400 Dts/day, respectively.

#### Eastern Shore

Southern Expansion Project: In January 2022, Eastern Shore submitted a prior notice filing with the FERC pursuant to blanket certificate procedures, regarding its proposal to install an additional compressor unit and related facilities at Eastern Shore's compressor station in Bridgeville, Sussex County, Delaware. The project enables Eastern Shore to provide additional firm natural gas transportation service to an existing shipper on its pipeline system. The project obtained FERC approval in December 2022 and went into service in October 2023.

*Capital Cost Surcharge:* In December 2022, Eastern Shore submitted a filing with the FERC regarding a capital cost surcharge to recover capital costs associated with the replacement of existing Eastern Shore facilities as a result of mandated highway relocation projects as well as compliance with the PHMSA regulation. The capital cost surcharge mechanism was approved in Eastern Shore's last rate case. In conjunction with the filing of this surcharge, a cumulative adjustment to the existing surcharge to reflect additional depreciation was included. The FERC issued an order approving the surcharge as filed on December 19, 2022. The combined revised surcharge became effective January 1, 2023.

*Worcester Resiliency Upgrade:* In August 2023, Eastern Shore filed an application with the FERC requesting authorization to construct the Worcester Resiliency Upgrade, which consists of a mixture of storage and transmission facilities in Sussex County, DE and Wicomico, Worcester, and Somerset Counties in Maryland. The project will provide long-term incremental supply necessary to support the growing demand of the participating shippers. Eastern Shore has requested certificate authorization by December 2024, with a target in-service date by the third quarter of 2025.

#### Various Jurisdictional Activity Related to the Joint Customer Information System Project

In July 2022, we filed a joint petition for our natural gas divisions in Maryland (Maryland Division, Sandpiper, and Elkton Gas) for the approval to establish a regulatory asset for non-capitalizable expenses related to the initial development and implementation of our new Customer Information System ("CIS") system. The petition was approved by the Maryland PSC in August 2022. A similar petition for our Florida Regulated Energy businesses was filed during the same time frame, however, the Florida PSC approved capitalization of these expenses in lieu of establishment of regulatory assets. Additionally, our Delaware Division has the ability to defer these costs as a regulatory asset. We have completed the system selection process and the CIS implementation began during the first quarter of 2023.

**COVID-19** Impact

#### Table of Contents

Notes to the Consolidated Financial Statements

In March 2020, the CDC declared a national emergency due to the rapidly growing outbreak of COVID-19. In response to this declaration and the rapid spread of COVID-19 within the United States, federal, state and local governments throughout the country imposed varying degrees of restrictions on social and commercial activity to promote social distancing in an effort to slow the spread of the illness. These restrictions significantly impacted economic conditions in the United States in 2020 and continued to impact economic conditions, to a lesser extent, through 2021 and 2022. Chesapeake Utilities is considered an "essential business," which allowed us to continue operational activities and construction projects with appropriate safety precautions and personal protective equipment, while being mindful of the social distancing restrictions that were in place.

In response to the COVID-19 pandemic and related restrictions, we experienced reduced consumption of energy largely in the commercial and industrial sectors, higher bad debt expenses and incremental expenses associated with COVID-19, including expenditures associated with personal protective equipment and premium pay for field personnel. The additional operating expenses we incurred support the ongoing delivery of our essential services during the height of the pandemic. In April and May 2020, we were authorized by the Maryland and Delaware PSCs, respectively, to record regulatory assets for COVID-19 related costs which offered us the ability to seek recovery of those costs. In July 2021, the Florida PSC issued an order that approved incremental expenses we incurred due to COVID-19. The order allowed us to establish a regulatory asset in a total amount of \$2.1 million as of June 30, 2021 for natural gas and electric distribution operations. The regulatory asset is being amortized over two years and is recovered through the Purchased Gas Adjustment and Swing Service mechanisms for our natural gas distribution businesses and through the Fuel Purchased Power Cost Recovery clause for our electric division. As of December 31, 2023 and 2022, our total COVID-19 regulatory asset balance was \$0.2 million and \$1.2 million, respectively.

### Summary TCJA Table

Customer rates for our regulated business were adjusted, as approved by the regulators, prior to 2020 except for Elkton Gas, which implemented a one-time bill credit in May 2020. The following table summarized the regulatory liabilities related to accumulated deferred taxes ("ADIT") associated with TCJA for our regulated businesses as of December 31, 2023 and 2022:

|                                                               | Amount (in        | thousands)        |                                                                                                                                  |
|---------------------------------------------------------------|-------------------|-------------------|----------------------------------------------------------------------------------------------------------------------------------|
| Operation and Regulatory Jurisdiction                         | December 31, 2023 | December 31, 2022 | Status                                                                                                                           |
| Eastern Shore (FERC)                                          | \$34,190          | \$34,190          | Will be addressed in Eastern Shore's next rate case filing.                                                                      |
| Chesapeake Delaware natural gas division (Delaware PSC)       | \$12,038          | \$12,230          | PSC approved amortization of ADIT in January 2019.                                                                               |
| Chesapeake Maryland natural gas<br>division (Maryland PSC)    | \$3,585           | \$3,703           | PSC approved amortization of ADIT in May 2018.                                                                                   |
| Sandpiper Energy (Maryland PSC)                               | \$3,487           | \$3,597           | PSC approved amortization of ADIT in May 2018.                                                                                   |
| Florida Natural Gas distribution (Florida PSC) <sup>(1)</sup> | \$26,757          | \$27,179          | PSC issued order authorizing amortization and retention of net ADIT liability by the Company in February 2019.                   |
| FPU electric division (Florida PSC)                           | \$4,760           | \$4,993           | In January 2019, PSC issued order approving amortization of ADIT through purchased power cost recovery, storm reserve and rates. |
| Elkton Gas (Maryland PSC)                                     | \$1,027           | \$1,059           | PSC approved amortization of ADIT in March 2018.                                                                                 |

<sup>(1)</sup> In accordance with the Florida PSC approval of our natural gas base rate proceeding, effective March 1, 2023, our natural gas distribution businesses in Florida have been consolidated and amounts above are now being presented on a consolidated basis consistent with the final rate order.

# **Regulatory** Assets and Liabilities

At December 31, 2023 and 2022, our regulated utility operations recorded the following regulatory assets and liabilities included in our consolidated balance sheets, including amounts attributable to FCG. These assets and liabilities will be recognized as revenues and expenses in future periods as they are reflected in customers' rates.

|                                                                            |           | As of Dec | ember | 31,     |
|----------------------------------------------------------------------------|-----------|-----------|-------|---------|
|                                                                            |           | 2023      |       | 2022    |
| (in thousands)                                                             |           |           |       |         |
| Regulatory Assets                                                          |           |           |       |         |
| Under-recovered purchased fuel, gas and conservation cost recovery (1) (2) | \$        | 13,696    | \$    | 43,583  |
| Under-recovered GRIP revenue <sup>(3)</sup>                                |           | 1,777     |       | 1,705   |
| Deferred postretirement benefits <sup>(4)</sup>                            |           | 10,802    |       | 13,927  |
| Deferred conversion and development costs <sup>(1)</sup>                   |           | 21,466    |       | 23,653  |
| Acquisition adjustment <sup>(5)</sup>                                      |           | 31,857    |       | 25,609  |
| Deferred costs associated with COVID-19 <sup>(6)</sup>                     |           | 190       |       | 1,233   |
| Deferred storm costs <sup>(7)</sup>                                        |           | 19,370    |       | 27,687  |
| Deferred rate case expenses - current                                      |           | 1,171     |       |         |
| Other                                                                      |           | 15,573    |       | 12,256  |
| Total Regulatory Assets                                                    | \$        | 115,902   | \$    | 149,653 |
| Iotal Regulatory Assets                                                    | <u>\$</u> | 115,902   | \$    | 149,63  |

| Regulatory Liabilities                                           |               |               |
|------------------------------------------------------------------|---------------|---------------|
| Self-insurance <sup>(8)</sup>                                    | \$<br>521     | \$<br>339     |
| Over-recovered purchased fuel and conservation cost recovery (1) | 12,340        | 3,827         |
| Over-recovered GRIP revenue <sup>(3)</sup>                       | 501           | —             |
| Storm reserve <sup>(8)</sup>                                     | 1,900         | 2,845         |
| Accrued asset removal cost <sup>(9)</sup>                        | 86,534        | 50,261        |
| Deferred income taxes due to rate change <sup>(10)</sup>         | 105,055       | 87,690        |
| Interest related to storm recovery <sup>(7)</sup>                | 536           | 1,207         |
| Other                                                            | 1,611         | 1,851         |
| Total Regulatory Liabilities                                     | \$<br>208,998 | \$<br>148,020 |

(1) We are allowed to recover the asset or are required to pay the liability in rates. We do not earn an overall rate of return on these assets.

<sup>(2)</sup> At December 31, 2022, includes \$21.2 million being recovered over a three year period primarily concentrated in our electric division. Per Florida PSC approval, our electric division was allowed to recover these amounts over an extended period of time in an effort to reduce the impact of increased commodity prices to our customers. Recovery of these costs began in January 2023.

<sup>(3)</sup> The Florida PSC allowed us to recover through a surcharge, capital and other program-related-costs, inclusive of an appropriate return on investment, associated with accelerating the replacement of qualifying distribution mains and services (defined as any material other than coated steel or plastic) in FPU's natural gas distribution, Fort Meade division and Chesapeake Utilities' CFG division. We are allowed to recover the asset or are required to pay the liability in rates related to GRIP.

<sup>(4)</sup> The Florida PSC allowed FPU to treat as a regulatory asset the portion of the unrecognized costs pursuant to ASC Topic 715, *Compensation - Retirement Benefits*, related to its regulated operations. This balance also includes the portion of pension settlement expense associated with the termination of the Chesapeake Pension Plan pursuant to an order from the FERC and the respective PSCs that allowed us to defer Eastern Shore, Delaware and Maryland Divisions' portion. See Note 16, *Employee Benefit Plans*, for additional information.

<sup>(5)</sup> We are allowed to include the premiums paid in various natural gas utility acquisitions in Florida in our rate bases and recover them over a specific time period pursuant to the Florida PSC approvals. We paid \$34.2 million of the premium in 2009, including a gross up for income tax, because it is not tax deductible, and \$0.7 million of the premium paid by FPU in 2010. For additional information, see *Florida Natural Gas Rate Case* discussion above.

(6) We deferred as regulatory assets the net incremental expense impact associated with the net expense impact of COVID-19 as authorized by the stated PSCs.

(7) The Florida PSC authorized us to recover regulatory assets (including interest) associated with the recovery of Hurricanes Michael and Dorian storm costs which will be amortized between 6 and 10 years. Becovery of these costs includes a component of an overall return on capital additions and regulatory assets

and 10 years. Recovery of these costs includes a component of an overall return on capital additions and regulatory assets. <sup>(8)</sup> We have storm reserves in our Florida regulated energy operations and self-insurance for our regulated energy operations that allow us to collect through rates amounts to be used against general claims, storm restoration costs and other losses as they are incurred.

<sup>(9)</sup> See Note 2, Summary of Significant Accounting Policies, for additional information on our asset removal cost policies.

(<sup>10</sup>) We recorded a regulatory liability for our regulated businesses related to the revaluation of accumulated deferred tax assets/liabilities as a result of the TCJA. The liability will be amortized over a period between 5 to 80 years based on the remaining life of the associated property. Based upon the regulatory proceedings, we will pass back the respective portion of the excess accumulated deferred taxes to rate payers. See Note 11, *Income Taxes*, for additional information.

# **19. Environmental Commitments and Contingencies**

We are subject to federal, state and local laws and regulations governing environmental quality and pollution control. These laws and regulations require us to remove or remediate, at current and former operating sites, the effect on the environment of the disposal or release of specified substances.

# MGP Sites

We have participated in the investigation, assessment or remediation of, and have exposures at, seven former MGP sites. We have received approval for recovery of clean-up costs in rates for sites located in Salisbury, Maryland; Seaford, Delaware; and Winter Haven, Key West, Pensacola, Sanford and West Palm Beach, Florida.

As of December 31, 2023 and 2022, we had approximately \$3.6 million and \$4.3 million, respectively, in environmental liabilities, related to the former MGP sites. As of December 31, 2023 and 2022, we have cumulative regulatory assets of \$0.5 million and \$0.8 million, respectively, for future recovery of environmental costs from customers. Specific to FPU's four MGP sites in Key West, Pensacola, Sanford and West Palm Beach, FPU has approval for and has recovered, through a combination of insurance and customer rates, \$14.0 million of its environmental costs related to its MGP sites as of December 31, 2023.

Environmental liabilities for our MGP sites are recorded on an undiscounted basis based on the estimate of future costs provided by independent consultants. We continue to expect that all costs related to environmental remediation and related activities, including any potential future remediation costs for which we do not currently have approval for regulatory recovery, will be recoverable from customers through rates.

Remediation is ongoing for the MGP's in Winter Haven and Key West in Florida and in Seaford, Delaware and the remaining clean-up costs are estimated to be between \$0.3 million to \$0.9 million for these three sites. The Environmental Protection Agency has approved a "site-wide ready for anticipated use" status for the Sanford, Florida MGP site, which is the final step before delisting a site. The remaining remediation expenses for the Sanford MGP site are immaterial.

The remedial actions approved by the Florida Department of Environmental Protection have been implemented on the east parcel of our West Palm Beach Florida site. Similar remedial actions have been initiated on the site's west parcel, and construction of active remedial systems are expected to be completed in 2024. Remaining remedial costs for West Palm Beach, including completion of the construction of the system on the West Parcel, five to ten years of operation, maintenance and monitoring, and final site work for closeout of the property, is estimated to be between \$1.9 million and \$3.2 million.

# 20. OTHER COMMITMENTS AND CONTINGENCIES

# Natural Gas, Electric and Propane Supply

In March 2023, our Delmarva Peninsula natural gas distribution operations entered into asset management agreements with a third party to manage their natural gas transportation and storage capacity. The agreements were effective as of April 1, 2023 and expire in March 2026.

FPU natural gas distribution operations and Eight Flags have separate asset management agreements with Emera Energy Services, Inc. to manage their natural gas transportation capacity. These agreements commenced in November 2020 and expire in October 2030.

Florida Natural Gas has firm transportation service contracts with FGT and Gulfstream. Pursuant to a capacity release program approved by the Florida PSC, all of the capacity under these agreements has been released to various third parties. Under the terms of these capacity release agreements, Chesapeake Utilities is contingently liable to FGT and Gulfstream should any party, that acquired the capacity through release, fail to pay the capacity charge. To date, Chesapeake Utilities has not been required to make a payment resulting from this contingency.

FPU's electric supply contracts require FPU to maintain an acceptable standard of creditworthiness based on specific financial ratios. FPU's agreement with Florida Power & Light Company requires FPU to meet or exceed a debt service coverage ratio of 1.25 times based on the results of the prior 12 months. If FPU fails to meet this ratio, it must provide an irrevocable letter of credit or pay all amounts outstanding under the agreement within five business days. FPU's electric supply agreement with Gulf Power requires FPU to meet the following ratios based on the average of the prior six quarters: (a) funds from operations interest coverage ratio (minimum of 2 times), and (b) total debt to total capital (maximum of 65 percent). If FPU fails to meet the requirements, it has to provide the supplier a written explanation of actions taken, or proposed to be taken, to become compliant. Failure to comply with the ratios specified in the Gulf Power agreement could also result in FPU having to provide an irrevocable letter of credit. As of December 31, 2023, FPU was in compliance with all of the requirements of its supply contracts.

Eight Flags provides electricity and steam generation services through its CHP plant located on Amelia Island, Florida. In June 2016, Eight Flags began selling power generated from the CHP plant to FPU pursuant to a 20-year power purchase agreement for distribution to our electric customers. In July 2016, Eight Flags also started selling steam pursuant to a separate 20-year contract, to the landowner on which the CHP plant is located. The CHP plant is powered by natural gas transported by FPU through its distribution system and Peninsula Pipeline through its intrastate pipeline.

The total purchase obligations for natural gas, electric and propane supplies are as follows:

| Year                 | 2024         | 2025-2026     |    | 2027-2028 |    | Beyond 2028 | Total |         |  |
|----------------------|--------------|---------------|----|-----------|----|-------------|-------|---------|--|
| (in thousands)       |              |               |    |           |    |             |       |         |  |
| Purchase Obligations | \$<br>86,040 | \$<br>105,082 | \$ | 83,851    | \$ | 141,287     | \$    | 416,260 |  |

#### **Corporate Guarantees**

The Board of Directors has authorized us to issue corporate guarantees securing obligations of our subsidiaries and to obtain letters of credit securing our subsidiaries' obligations. The maximum authorized liability under such guarantees and letters of credit as of December 31, 2023 was \$35.0 million. The aggregate amount guaranteed related to our subsidiaries at December 31, 2023 was approximately \$24.3 million with the guarantees expiring on various dates through December 2024. In addition, the Board has authorized us to issue specific purpose corporate guarantees. The amount of specific purpose guarantees outstanding at December 31, 2023 was \$4.0 million.

As of December 31, 2023, we have issued letters of credit totaling approximately \$7.0 million related to the electric transmission services for FPU's electric division, the firm transportation service agreement between TETLP and our Delaware and Maryland divisions, the capacity agreement between NEXUS and Aspire, and our current and previous primary insurance carriers. These letters of credit have various expiration dates through October 2024 and to date, none have been used. We do not anticipate that the counterparties will draw upon these letters of credit, and we expect that they will be renewed to the extent necessary in the future.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

#### **ITEM 9A. CONTROLS AND PROCEDURES.**

#### EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Our Chief Executive Officer and Chief Financial Officer, with the participation of other Company officials, have evaluated our "disclosure controls and procedures" (as such term is defined under Rule 13a-15(e) and Rule 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended) as of December 31, 2023. Based upon their evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of December 31, 2023.

#### CHANGE IN INTERNAL CONTROLS

During the quarter ended December 31, 2023, other than the ongoing changes resulting from the FCG acquisition discussed below, there have been no changes in internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) that have materially affected, or are reasonably likely to materially affect, internal controls over financial reporting.

On November 30, 2023, we completed the acquisition of FCG. We are currently integrating processes, procedures, and internal controls related to the acquisition. See Note 4, *Acquisitions*, to the consolidated financial statements and Management's Report on Internal Control Over Financial Reporting for additional information related to the acquisition of FCG. The scope of that assessment excluded FCG, which we acquired on November 30, 2023. FCG's total assets and loss before taxes represented approximately 31 percent and 4 percent, respectively, of the Company's consolidated total assets and earnings before taxes as of December 31, 2023 and for the year then ended. This exclusion is permitted based upon current guidance of the U.S. Securities & Exchange Commission.

### CEO AND CFO CERTIFICATIONS

Our Chief Executive Officer and Chief Financial Officer have filed with the SEC the certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2 to our Annual Report on Form 10-K for the fiscal year ended December 31, 2023. In addition, on May 31, 2023 our Chief Executive Officer certified to the NYSE that he was not aware of any violation by us of the NYSE corporate governance listing standards.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) of the Exchange Act. A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. A company's internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records which in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of its internal control over financial reporting based on the criteria established in an updated report entitled "Internal Control - Integrated Framework," issued in May 2013 by the Committee of Sponsoring Organizations of the Treadway Commission. The scope of that assessment excluded FCG, which we acquired on November 30, 2023. FCG's total assets and loss before taxes represented approximately 31 percent and 4 percent, respectively, of the Company's consolidated total assets and earnings before taxes as of December 31, 2023 and for the year then ended. This exclusion is permitted based upon current guidance of the U.S. Securities & Exchange Commission.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management has evaluated and concluded that our internal control over financial reporting was effective as of December 31, 2023.

Our independent registered public accounting firm, Baker Tilly US, LLP, has audited the effectiveness of our internal control over financial reporting as of December 31, 2023, as stated in its attestation report which appears under Part II, *Item 8. Financial Statements and Supplementary Data*.

#### ITEM 9B. OTHER INFORMATION.

None.

# ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

None.

PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS OF THE REGISTRANT AND CORPORATE GOVERNANCE.

We have adopted a Code of Ethics that applies to our Principal Executive Officer, President, Principal Financial Officer, Principal Accounting Officer, Treasurer, Assistant Treasurer, Corporate Controller and persons performing similar functions, which is a "code of ethics" as defined by applicable rules of the SEC. This Code of Ethics is publicly available on our website at https://www.chpk.com. If we make any amendments to this code other than technical, administrative or other non-substantive amendments, or grant any waivers, including implicit waivers, from a provision of this code to the individuals and roles noted above, or persons performing similar functions, we intend to disclose the nature of the amendment or waiver, its effective date and to whom it applies by posting such information on our website at the address and location specified above.

The remaining information required by this Item is incorporated herein by reference to the sections of our Proxy Statement (which we intend to file with the SEC within 120 days after the close of our fiscal year) captioned "Election of Directors (Proposal 1)," "Governance Trends and Director Education," "Corporate Governance Practices," "Board of Directors and its Committees" and "Delinquent Section 16(a) Reports."

### ITEM 11. EXECUTIVE COMPENSATION.

The information required by this Item is incorporated herein by reference to the sections of our Proxy Statement (which we intend to file with the SEC within 120 days after the close of our fiscal year) captioned "Director Compensation," "Executive Compensation" and "Compensation Discussion and Analysis".

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.

The information required by this Item is incorporated herein by reference to the sections of our Proxy Statement (which we intend to file with the SEC within 120 days after the close of our fiscal year) captioned "Security Ownership of Certain Beneficial Owners and Management" and "Equity Compensation Plan Information."

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

The information required by this Item is incorporated herein by reference to the section of our Proxy Statement (which we intend to file with the SEC within 120 days after the close of our fiscal year) captioned "Corporate Governance Practices" and "Director Independence."

### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.

The information required by this Item is incorporated herein by reference to the portion of the Proxy Statement (which we intend to file with the SEC within 120 days after the close of our fiscal year) captioned "Fees and Services of Independent Registered Public Accounting Firm." The Company's independent registered public accounting firm is Baker Tilly US, LLP, PCAOB ID: (23)

# PART IV

# **ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.**

The following documents are filed as part of this Annual Report:

(a)(1) All of the financial statements, reports and notes to the financial statements included in Item 8 of Part II of this Annual Report on Form 10-Κ.

(a)(2) Schedule II—Valuation and Qualifying Accounts.

(a)(3) The Exhibits below.

| Chesapeake Utilities Corporation (incorporated by reference to the Company's Current Report on Form's I filed with the SEC on September 27, 2023).         • Exhibit 3.1       Amended and Restated Certificate of Incorporation of Chesapeake Utilities Corporation is incorporated herein by reference to Exhibit 3.1 of our Ouarterly Report on Form 19-O for the period ended June 30, 2010. File No 001-11590.         • Exhibit 3.2       Amended and Restated Bylaws of Chesapeake Utilities Corporation. effective May 3, 2023. are incorporate herein by reference to Exhibit 3.1 of our Current Report on Form 58-K, filed May 2, 2003. File No. 001-11590.         • Exhibit 3.3       Certificate of Amendem to the Amended and Restated Certificate of Incorporation of Chesapeake Utilities Corporation, is incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 58-K, filed May 2, 2017. File No. 001-11590.         • Exhibit 3.4       Certificate of Series A Participating Cumulative Preferred Stock of Chesapeake Utilities Corporation, is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.         • Exhibit 3.4       Note Purchase Agreement, dated November 20, 2023, by and among Chesapeake Utilities Corporation and the purchasers party thereto (incorporated by reference to the Company's Current Report on Form 8-K, filed wit the SEC on November 21, 2023).         • Exhibit 4.2       Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation 6.43% Senior Notes due 2024 and Chesapeake Utilities Corporation 6.43% Senior Notes due 2024 and Chesapeake Utilities Corporation 6.43% Senior Notes due 2025.         • Exhibit 4.3       Note Agreement dated                                                                                                                                                                                                                                                                                                      |   | (a)(b) The Exhibits below. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul> <li>by reference to Exhibit 3.1 of our Quarterly Report on Form 10-Q for the period ended June 30, 2010, File No 001-11590.</li> <li>Exhibit 3.2</li> <li>Amended and Restated Bylaws of Chesapeake Utilities Corporation, effective May 3, 2023, File No. 001-11590.</li> <li>Exhibit 3.3</li> <li>Certificate of Amendment to the Amended and Restated Certificate of Incorporation of Chesapeake Utilities Corporation, is incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed May 3, 2023, File No. 001-11590.</li> <li>Exhibit 3.4</li> <li>Certificate of Elimination of Series A Participating Cumulative Preferred Stock of Chesapeake Utilities Corporation, is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.</li> <li>Exhibit 3.4</li> <li>Note Purchase: Agreement, dated November 20, 2023, by and among Chesapeake Utilities Corporation and th purchasers, party thereto (incorporated hey reference to Exhibit 3.6 to our Annual Report on Form 8-K. filed wit the SEC on November 21, 2023).</li> <li>Exhibit 4.2</li> <li>Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation, as issuer, Metropolitan Life Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 3.73% Senior Notes due 2026 and Chesapeake Utilities Corporation 3.43% Senior Notes due 2028. for Othes and 2029. for Notes due 2020, and Chesapeake Utilities Corporation's 3.73% Senior Notes due 2022 and Chesapeake Utilities Corporation as issuer, and Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation 3.25% Senior Notes due 2035, and the sale could be appeake Utilities Corporation as issuer, and Private shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation 3.25% Senior Notes due 2035, and the sale could be appeake Utilities Corporation as issuer, and Private</li></ul>                                                    | • | Exhibit 2.1                | Stock Purchase Agreement, dated September 26, 2023, by and among Florida Power & Light Company and Chesapeake Utilities Corporation (incorporated by reference to the Company's Current Report on Form 8-K filed with the SEC on September 27, 2023).                                                                                                                                                                                                                                                                                                                             |
| <ul> <li>Exhibit 3.3</li> <li>Exhibit 3.4</li> <li>Certificate of Amendment to the Amended and Restated Certificate of Incorporation of Chesapeake Utilitie Corporation. is incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed Ma 9, 2017, File No. 001-11590.</li> <li>Exhibit 3.4</li> <li>Certificate of Elimination of Series A Participating Cumulative Preferred Stock of Chesapeake Utilitie Corporation. is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.</li> <li>Exhibit 3.4</li> <li>Certificate of Elimination of Series A Participating Cumulative Preferred Stock of Chesapeake Utilities Corporation. is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.</li> <li>Exhibit 3.4</li> <li>Note Purchase Agreement, dated November 20, 2023, by and among Chesapeake Utilities Corporation and th purchasers party thereto (incorporated by reference to the Company's Current Report on Form 8-K filed wit the SEC on November 21, 2023).</li> <li>Exhibit 4.2</li> <li>Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation as issuer, Metropolitan Lif Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation 6.43% Senior Notes due 2028.<sup>†</sup></li> <li>Exhibit 4.3</li> <li>Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation, as issuer, and certain not holders, relating to the private placement of Chesapeake Utilities Corporation 3.73% Senior Notes due 202 and Chesapeake Utilities Corporation 5.3.88% Senior Notes due 2029.<sup>†</sup></li> <li>Exhibit 4.4</li> <li>Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation 3.2.2% Senior Notes due 2012, 3.1%% Senior Notes due 2039, 3.0% Senior Notes due 2032, 3.0% Senior Notes due 2031, 2.0%</li></ul>                                                  | • | Exhibit 3.1                | Amended and Restated Certificate of Incorporation of Chesapeake Utilities Corporation is incorporated herein<br>by reference to Exhibit 3.1 of our Quarterly Report on Form 10-Q for the period ended June 30, 2010, File No.<br>001-11590.                                                                                                                                                                                                                                                                                                                                       |
| Corporation, is incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed Ma 9, 2017, File No. 001-11590.           Exhibit 3.4         Certificate of Elimination of Series A Participating Cumulative Preferred Stock of Chesapeake Utilitie Corporation, is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.           Exhibit 3.4         Note Purchases Agreement, dated November 20, 2023, by and among Chesapeake Utilities Corporation and th purchasers party thereto (incorporated by reference to the Company's Current Report on Form 8-K filed wit the SEC on November 21, 2023).           Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation, as issuer, Metropoltan Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 5.68% Senior Notes due 2026 and Chesapeake Utilities Corporation 6.43% Senior Notes due 2028.†           Exhibit 4.3         Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation, as issuer, and certain not holders, relating to the private placement of Chesapeake Utilities Corporation, as issuer, and certain not holders, relating to the private placement of Chesapeake Utilities Corporation, 3.25% Senior Notes due 2023. †           Exhibit 4.4         Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation 3.25% Senior Notes due 2032, 3.98% Senior Notes due 2039, 3.0% Senior Notes due 2035, and the sale c other Chesapeake Utilities Corporation 3.25% Senior Notes due 2032, 3.98% Senior Notes due 2035, 3.0% Senior Notes due 2035, and the sale c other Chesapeake Utilities Corporation usecured. Senior Notes due 2035, and the sale c other Chesapeake Utilities Corporation usecured. Senior Not                                                                                                                                                                                                               | • | Exhibit 3.2                | Amended and Restated Bylaws of Chesapeake Utilities Corporation, effective May 3, 2023, are incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed May 3, 2023, File No. 001-11590.                                                                                                                                                                                                                                                                                                                                                             |
| <ul> <li>Corporation, is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year ended December 31, 2017, File No. 001-11590.</li> <li>Exhibit 3.4 Note Purchase Agreement, dated November 20, 2023, by and among Chesapeake Utilities Corporation and th purchasers party thereto (incorporated by reference to the Company's Current Report on Form 8-K filed with the SEC on November 21, 2023).</li> <li>Exhibit 4.2 Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation, as issuer, Metropolitan Lift Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 5.68% Senior Notes due 2026 and Chesapeake Utilities Corporation' 6.43% Senior Notes due 2028.<sup>†</sup></li> <li>Exhibit 4.3 Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation, as issuer, and certain not holders, relating to the private placement of Chesapeake Utilities Corporation's 3.73% Senior Notes due 202 and Chesapeake Utilities Corporation's 3.73% Senior Notes due 202 and Chesapeake Utilities Corporation's 3.88% Senior Notes due 202.<sup>†</sup></li> <li>Exhibit 4.4 Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation 3.25% Senior Notes due 2012, 3.98% Senior Notes due 203.5, and the sale cother Chesapeake Utilities Corporation 3.25% Senior Notes due 2013, 3.98% Senior Notes due 203.5, and the sale cother Chesapeake Utilities Corporation in 3.25% Senior Notes due 2014, 3.98% Senior Notes due 2015, between Chesapeake Utilities Corporation 3.25% Senior Notes due 2012, 3.98% Senior Notes due 2015, and the sale cother Chesapeake Utilities Corporation in 3.25% Senior Notes due 2014, 3.98% Senior Notes due 2035, and the sale cother Chesapeake Utilities Corporation in 3.25% Senior Notes due 2015, Fil No. 001-11590.</li> <li>Exhibit 4.5 First Amendment to Private Shelf Agreement dated September 14, 2018, between Chesapeake Utilities Corporation, as issuer, NY Investors LL</li></ul>              | • | Exhibit 3.3                | Certificate of Amendment to the Amended and Restated Certificate of Incorporation of Chesapeake Utilities<br>Corporation, is incorporated herein by reference to Exhibit 3.1 of our Current Report on Form 8-K, filed May<br>9, 2017, File No. 001-11590.                                                                                                                                                                                                                                                                                                                         |
| <ul> <li>purchasers party thereto (incorporated by reference to the Company's Current Report on Form 8-K filed with the SEC on November 21, 2023).</li> <li>Exhibit 4.2 Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation, as issuer, Metropolitan Life Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 5.68% Senior Notes due 2026 and Chesapeake Utilities Corporation' 6.43% Senior Notes due 2028.<sup>†</sup></li> <li>Exhibit 4.3 Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation, as issuer, and certain not holders, relating to the private placement of Chesapeake Utilities Corporation's 3.73% Senior Notes due 202 and Chesapeake Utilities Corporation's 3.73% Senior Notes due 202 and Chesapeake Utilities Corporation's 3.88% Senior Notes due 2029.<sup>†</sup></li> <li>Exhibit 4.4 Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation 3.25% Senior Notes due 2032, 3.98% Senior Notes due 2039, 3.0% Senior Notes due 2035, and the sale cother Chesapeake Utilities Corporation unsecured Senior Notes due 2035, and the sale cother Chesapeake Utilities Corporation unsecured Senior Notes due 2035, and the sale cother Chesapeake Utilities Corporation unsecured Senior Notes due 2035, and the sale cother Chesapeake Utilities Corporation unsecured Senior Notes due 2035, and the sale cother Chesapeake Utilities Corporation unsecured Senior Notes form time to time, is incorporated herein be reference to Exhibit 4.1 of our Quarterly Report on Form 10-0 for the period ended September 30, 2015, Fil No. 001-11590.</li> <li>Exhibit 4.6 Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYI Investors LLC, and other certain note holders that may become party thereto from time to time relating to the private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeake Utilities Corporation's 3.59% Senior Notes</li></ul>          | • | Exhibit 3.4                | Certificate of Elimination of Series A Participating Cumulative Preferred Stock of Chesapeake Utilities<br>Corporation, is incorporated herein by reference to Exhibit 3.6 to our Annual Report on Form 10-K for the year<br>ended December 31, 2017, File No. 001-11590.                                                                                                                                                                                                                                                                                                         |
| <ul> <li>Insurance Company and New England Life Insurance Company, relating to the private placement of Chesapeake Utilities Corporation's 5.68% Senior Notes due 2026 and Chesapeake Utilities Corporation' 6.43% Senior Notes due 2028.<sup>†</sup></li> <li>Exhibit 4.3 Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation's 3.73% Senior Notes due 2029.<sup>†</sup></li> <li>Exhibit 4.4 Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation, as issuer, and Chesapeake Utilities Corporation 3.25% Senior Notes due 2032. 3.98% Senior Notes due 2039. 3.0% Senior Notes due 2039. Senior Notes due 2039. 3.0% Senior Notes due 2039. 3.0% Senior Notes due 2039. 3.0% Senior Notes due 2035. Fil No. 001-11590.</li> <li>Exhibit 4.5 First Amendment to Private Shelf Agreement dated September 14, 2018, between Chesapeake Utilities Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Inc.), and othe purchasers that may become party thereto. <sup>†</sup></li> <li>Exhibit 4.6 Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYI Investors LLC, and other certain note holders that may become party thereto from time to time relating to the private placement of Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 3.58% Senior No</li></ul> | • | Exhibit 3.4                | Note Purchase Agreement, dated November 20, 2023, by and among Chesapeake Utilities Corporation and the purchasers party thereto (incorporated by reference to the Company's Current Report on Form 8-K filed with the SEC on November 21, 2023).                                                                                                                                                                                                                                                                                                                                 |
| <ul> <li>holders, relating to the private placement of Chesapeake Utilities Corporation's 3.73% Senior Notes due 202 and Chesapeake Utilities Corporation's 3.88% Senior Notes due 2029.<sup>†</sup></li> <li>Exhibit 4.4 Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation, as issuer, an Prudential Investment Management Inc., relating to the private placement of Chesapeake Utilities Corporation 3.25% Senior Notes due 2032, 3.98% Senior Notes due 2039, 3.0% Senior Notes due 2035, and the sale of other Chesapeake Utilities Corporation unsecured Senior Notes from time to time, is incorporated herein b reference to Exhibit 4.1 of our Quarterly Report on Form 10-Q for the period ended September 30, 2015, Fil No. 001-11590.</li> <li>Exhibit 4.5 First Amendment to Private Shelf Agreement dated September 14, 2018, between Chesapeake Utilities Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Inc.), and other purchasers that may become party thereto. <sup>†</sup></li> <li>Exhibit 4.6 Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYI Investors LLC, and other certain note holders that may become party thereto from time to time relating to the private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 2.96% Senior</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | • | Exhibit 4.2                | Note Agreement dated June 29, 2010, among Chesapeake Utilities Corporation, as issuer, Metropolitan Life<br>Insurance Company and New England Life Insurance Company, relating to the private placement of<br>Chesapeake Utilities Corporation's 5.68% Senior Notes due 2026 and Chesapeake Utilities Corporation's<br>6.43% Senior Notes due 2028. <sup>†</sup>                                                                                                                                                                                                                  |
| <ul> <li>Prudential Investment Management Inc., relating to the private placement of Chesapeake Utilities Corporation 3.25% Senior Notes due 2032, 3.98% Senior Notes due 2039, 3.0% Senior Notes due 2035, and the sale of other Chesapeake Utilities Corporation unsecured Senior Notes from time to time, is incorporated herein b reference to Exhibit 4.1 of our Quarterly Report on Form 10-Q for the period ended September 30, 2015, Fil No. 001-11590.</li> <li>Exhibit 4.5</li> <li>First Amendment to Private Shelf Agreement dated September 14, 2018, between Chesapeake Utilities Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Inc.), and other purchasers that may become party thereto. †</li> <li>Exhibit 4.6</li> <li>Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYI Investors LLC, and other certain note holders that may become party thereto from time to time relating to the private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeake Utilities Corporation's 3.98% Senior Notes due 2038, and Chesapeake Utilities Corporation's 2.96% Senior</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | • | Exhibit 4.3                | Note Agreement dated September 5, 2013, among Chesapeake Utilities Corporation, as issuer, and certain note holders, relating to the private placement of Chesapeake Utilities Corporation's 3.73% Senior Notes due 2028 and Chesapeake Utilities Corporation's 3.88% Senior Notes due 2029.†                                                                                                                                                                                                                                                                                     |
| <ul> <li>Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Înc.), and othe purchasers that may become party thereto. †</li> <li>Exhibit 4.6 Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYI Investors LLC, and other certain note holders that may become party thereto from time to time relating to th private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 2.96% Senior</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | • | Exhibit 4.4                | Private Shelf Agreement dated October 8, 2015, between Chesapeake Utilities Corporation, as issuer, and<br>Prudential Investment Management Inc., relating to the private placement of Chesapeake Utilities Corporation's<br>3.25% Senior Notes due 2032, 3.98% Senior Notes due 2039, 3.0% Senior Notes due 2035, and the sale of<br>other Chesapeake Utilities Corporation unsecured Senior Notes from time to time, is incorporated herein by<br>reference to Exhibit 4.1 of our Quarterly Report on Form 10-Q for the period ended September 30, 2015, File<br>No. 001-11590. |
| Investors LLC, and other certain note holders that may become party thereto from time to time relating to th<br>private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeak<br>Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 2.96% Senior                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | • | Exhibit 4.5                | First Amendment to Private Shelf Agreement dated September 14, 2018, between Chesapeake Utilities Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Inc.), and other purchasers that may become party thereto. †                                                                                                                                                                                                                                                                                                                        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | • | Exhibit 4.6                | Master Note Agreement dated March 2, 2017, among Chesapeake Utilities Corporation, as issuer, NYL Investors LLC, and other certain note holders that may become party thereto from time to time relating to the private placement of Chesapeake Utilities Corporation's 3.48% Senior Notes due 2038 and Chesapeake Utilities Corporation's 3.58% Senior Notes due 2038, and Chesapeake Utilities Corporation's 2.96% Senior Notes due 2035. †                                                                                                                                     |

| • Exhibit 4.7   | Note Purchase Agreement, dated August 25, 2021, by and among Chesapeake Utilities Corporation, MetLife Insurance K.K., Thrivent Financial For Lutherans, CMFG Life Insurance Company, and American Memorial Life Insurance Company relating to the placement of Chesapeake Utilities Corporation's 2.49% Senior Notes due 2037. †                                                                                                                     |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| • Exhibit 4.8   | Private Shelf Agreement, dated March 2, 2017, by and among Chesapeake Utilities Corporation, Metropolitan Life Insurance Company, and MetLife Investment Management, LLC, relating to the private placement of Chesapeake Utilities Corporation's 2.95% Senior Notes due 2042. <sup>†</sup>                                                                                                                                                           |
| • Exhibit 4.9   | First Amendment to Private Shelf Agreement, dated May 14, 2020, by and among Chesapeake Utilities Corporation, Metropolitan Life Insurance Company, and MetLife Investment Management, LLC. †                                                                                                                                                                                                                                                         |
| • Exhibit 4.10  | Third Amendment to Private Shelf Agreement dated February 8, 2023, between Chesapeake Utilities Corporation, as issuer, and PGIM, Inc. (formerly known as Prudential Investment Management, Inc.), and other purchasers that may become party thereto is filed herewith.                                                                                                                                                                              |
| • Exhibit 4.11  | Second Amendment to Private Shelf Agreement, dated February 21, 2023, by and among Chesapeake Utilities Corporation, Metropolitan Life Insurance Company, and MetLife Investment Management, LLC is filed herewith.                                                                                                                                                                                                                                   |
| • Exhibit 4.12  | Description of Chesapeake Utilities Corporation's Securities Registered Pursuant to Section 12 of the Securities<br>Exchange Act of 1934, as amended, is incorporated by reference to Exhibit 4.10 of our Annual Report on Form<br>10-K for the year ended December 31, 2021, File No. 001-11590.                                                                                                                                                     |
| • Exhibit 10.1* | <u>Chesapeake Utilities Corporation Cash Bonus Incentive Plan, effective January 1, 2015, is incorporated herein</u><br>by reference to our Proxy Statement dated March 31, 2015, in connection with our Annual Meeting held on<br><u>May 6, 2015, File No. 001-11590.</u>                                                                                                                                                                            |
| • Exhibit 10.2* | Non-Qualified Deferred Compensation Plan, effective January 1, 2014, is incorporated herein by reference to Exhibit 10.8 of our Annual Report on Form 10-K for the year ended December 31, 2013, File No. 001-11590.                                                                                                                                                                                                                                  |
| • Exhibit 10.3* | <u>Chesapeake Utilities Corporation Supplemental Executive Retirement Plan, as amended and restated effective</u><br>January 1, 2009, is incorporated herein by reference to Exhibit 10.27 of our Annual Report on Form 10-K for<br>the year ended December 31, 2008, File No. 001-11590.                                                                                                                                                             |
| • Exhibit 10.4* | First Amendment to the Chesapeake Utilities Corporation Supplemental Executive Retirement Plan as amended and restated effective January 1, 2009, is incorporated herein by reference to Exhibit 10.30 of our Annual Report on Form 10-K for the year ended December 31, 2010, File No. 001-11590.                                                                                                                                                    |
| • Exhibit 10.5  | Revolving Credit Agreement dated October 8, 2015, between Chesapeake Utilities Corporation and PNC Bank,<br>National Association, Bank of America, N.A., Citizens Bank N.A., Royal Bank of Canada and Wells Fargo<br>Bank, National Association as lenders, is incorporated herein by reference to Exhibit 10.1 of our Quarterly<br>Report on Form 10-Q for the period ended September 30, 2015, File No. 001-11590.                                  |
| • Exhibit 10.6  | First Amendment dated February 25, 2016 to the Revolving Credit Agreement dated October 8, 2015, between Chesapeake Utilities Corporation and PNC Bank, National Association, Bank of America, N.A., Citizens Bank N.A., Royal Bank of Canada and Wells Fargo Bank, National Association as lenders, is incorporated herein by reference to Exhibit 10.24 of our Annual Report on Form 10-K for the year ended December 31, 2015, File No. 001-11590. |
| • Exhibit 10.7  | Credit Agreement, dated November 28, 2017, by and between Chesapeake Utilities Corporation and Branch<br>Banking and Trust Company is incorporated herein by reference to Exhibit 10.20 of our Annual Report on<br>Form 10-K for the year ended December 31, 2018, File No. 001-11590.                                                                                                                                                                |
| • Exhibit 10.8* | Form of Performance Share Agreement, effective February 25, 2019 for the period January 1, 2019 to December 31, 2021, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and Jeffry M. Householder is incorporated herein by reference to Exhibit 10.24 of our Annual Report on Form 10-K for the year ended December 31, 2018, File No. 001-11590.              |

| • Exhibit 10.9   | Note Agreement dated September 28, 2022, among Chesapeake Utilities Corporation, as issuer, PGIM, Inc. (formerly known as Prudential Investment Management, Inc.) and each of its affiliates relating to the private placement of Chesapeake Utilities Corporation's 5.43% Senior Notes due 2038. <sup>†</sup>                                                                                                                                                                                          |
|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| • Exhibit 10.10* | Executive Retirement Agreement dated October 9, 2019, between Chesapeake Utilities Corporation and Stephen C. Thompson is incorporated herein by reference to Exhibit 10.1 of our Quarterly Report on Form 10-<br>Q for the quarter ended September 30, 2019, File No. 001-11590.                                                                                                                                                                                                                       |
| • Exhibit 10.11  | Note Purchase Agreement dated November 19, 2019, between Chesapeake Utilities Corporation, The Guardian Life Insurance Company of America, The Guardian Insurance & Annuity Company, Inc., Berkshire Life Insurance Company of America, Thrivent Financial for Lutherans, United of Omaha Life Insurance Company, and CMFG Life Insurance Company is incorporated herein by reference to our Current Report on Form 8-K filed on November 20, 2019, File No. 001-11590.                                 |
| • Exhibit 10.12* | Form of Performance Share Agreement, effective December 3, 2019 for the period 2019 to 2021, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty and Kevin Webber is incorporated herein by reference to Exhibit 10.26 to our Annual Report on Form 10-K for the year ended December 31, 2019, File No. 001-11590.                             |
| • Exhibit 10.13* | Form of Performance Share Agreement dated February 22, 2023 for the period 2023-2025, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty, Kevin Webber and Jeffrey S. Sylvester is incorporated herein by reference to Exhibit 10.16 to our Annual Report on Form 10-K for the year ended December 31, 2022. File No. 001-11590               |
| • Exhibit 10.14* | Form of Performance Share Agreement, effective February 25, 2020 for the period 2020 to 2022, pursuant to Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty and Kevin Webber is incorporated herein by reference to Exhibit 10.28 to our Annual Report on Form 10-K for the year ended December 31, 2019, File No. 001-11590.                            |
| • Exhibit 10.15* | Form of Performance Share Agreement, effective February 24, 2021, for the period 2021 to 2023, pursuant to the Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty, Kevin Webber, and Jeffrey S. Sylvester is incorporated herein by reference to Exhibit 10.18 to our Annual Report on Form 10-K for the year ended December31, 2021, File No. 001-11590. |
| • Exhibit 10.16  | Loan Agreement dated April 24, 2020, between Chesapeake Utilities Corporation and PNC Bank, National Association is incorporated herein by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.                                                                                                                                                                                                                                     |
| • Exhibit 10.17  | Loan Agreement dated April 27, 2020, between Chesapeake Utilities Corporation and Bank of America, N.A. is incorporated herein by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.                                                                                                                                                                                                                                              |
| • Exhibit 10.18  | <u>Revolving Line of Credit Note dated April 24, 2020 issued by Chesapeake Utilities Corporation in favor of PNC Bank, National Association is incorporated herein by reference to Exhibit 10.5 to our Quarterly Report on Form 10-Q for the guarter ended March 31, 2020, File No. 001-11590.</u>                                                                                                                                                                                                      |
| • Exhibit 10.19  | Promissory Note dated April 22, 2020, issued by Chesapeake Utilities Corporation and in favor of Bank of America, N.A. is incorporated herein by reference to Exhibit 10.6 to our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, File No. 001-11590.                                                                                                                                                                                                                               |
| • Exhibit 10.20  | Credit Agreement dated May 29, 2020, between Chesapeake Utilities Corporation and Citizens Bank National Association is incorporated herein by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.                                                                                                                                                                                                                                  |

| • Exhibit 10.21  | Loan Agreement dated May 6, 2020 between Chesapeake Utilities Corporation and Royal bank of Canada is incorporated herein by reference to Exhibit 10.2 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.                                                                                                                                                                                                                                                        |
|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| • Exhibit 10.22  | Form of Revolving Loan Note in favor of Citizens Bank National Association is incorporated herein by reference to Exhibit 10.3 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.                                                                                                                                                                                                                                                                                |
| • Exhibit 10.23  | Form of Revolving Credit Note in favor of Royal Bank of Canada is incorporated herein by reference to Exhibit 10.4 to our Quarterly Report on Form 10-Q for the quarter ended June 30, 2020, File No. 001-11590.                                                                                                                                                                                                                                                                                            |
| • Exhibit 10.24  | Credit Agreement, dated September 30, 2020, by and between Chesapeake Utilities Corporation, PNC Bank,<br>National Association, and several other financial institutions named therein is incorporated herein by reference<br>to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2020, File No. 001-<br>11590.                                                                                                                                                        |
| • Exhibit 10.25  | Amended and Restated Credit Agreement, dated August 12, 2021, by and between Chesapeake Utilities Corporation, PNC Bank, National Association, and several other financial institutions named therein is incorporated herein by reference to Exhibit 10.1 to our Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, File No. 001-11590                                                                                                                                                 |
| • Exhibit 10.26* | Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and Jeffrey S. Sylvester is incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590                                                                                                                                                                                                                                             |
| • Exhibit 10.27* | Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities Corporation and Jeffry M. Householder is incorporated by reference to Exhibit 10.2 to our Current Report on Form 8-K filed on December 20, 2021, File No. 001-11590                                                                                                                                                                                                                                            |
| • Exhibit 10.28* | Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities<br>Corporation and Beth W. Cooper is incorporated by reference to Exhibit 10.3 to our Current Report on Form 8-<br>K filed on December 20, 2021, File No. 001-11590                                                                                                                                                                                                                                            |
| • Exhibit 10.29* | Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities<br>Corporation and James F. Moriarty is incorporated by reference to Exhibit 10.4 to our Current Report on Form<br>8-K filed on December 20, 2021, File No. 001-11590                                                                                                                                                                                                                                          |
| • Exhibit 10.30* | Executive Employment Agreement, dated December 16, 2021, by and between Chesapeake Utilities<br>Corporation and Kevin J. Webber is incorporated by reference to Exhibit 10.5 to our Current Report on Form 8-<br>K filed on December 20, 2021, File No. 001-11590                                                                                                                                                                                                                                           |
| • Exhibit 10.31* | Form of Performance Share Agreement, effective February 23, 2022, for the period 2022 to 2024, pursuant to the Chesapeake Utilities Corporation 2013 Stock and Incentive Compensation Plan by and between Chesapeake Utilities Corporation and each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty, Kevin J. Webber, and Jeffrey S. Sylvester is incorporated herein by reference to Exhibit 10.34 to our Annual Report on Form 10-K for the year ended December 31, 2021, File No. 001-11590. |
| • Exhibit 10.32* | <u>Chesapeake Utilities Corporation 2023 Stock and Incentive Compensation Plan as approved by stockholders</u><br>and effective on May 3, 2023 is incorporated herein by reference to Exhibit 10.1 to our Registration Statement<br>on Form S-8 filed May 3, 2023, File No. 001-11590.                                                                                                                                                                                                                      |
| • Exhibit 10.33* | Second Amendment to the Non-Qualified Deferred Compensation Plan, effective October 2, 2023, is filed herewith.                                                                                                                                                                                                                                                                                                                                                                                             |
| • Exhibit 10.34* | Form of Amendment to the Executive Employment Agreement, effective October 2, 2023, for each of Jeffry M. Householder, Beth W. Cooper, James F. Moriarty, Kevin J. Webber and Jeffrey S. Sylvester is filed herewith.                                                                                                                                                                                                                                                                                       |
| • Exhibit 10.35  | Second Amendment to Amended and Restated Credit Agreement, dated August 9, 2023, by and between Chesapeake Utilities Corporation and PNC Bank, National Association, and several other financial institutions is incorporated herein by reference to Exhibit 10.1 of our Quarterly Report on Form 10-Q for the period ended September 30, 2023, File No. 001-11590.                                                                                                                                         |

| • Ex        | <u>chibit 10.36</u>           | Commitment Letter for Bridge Facility, dated September 26, 2023, by and between Chesapeake Utilities<br>Corporation and Barclays Bank PLC is incorporated herein by reference to Exhibit 10.2 of our Quarterly<br>Report on Form 10-Q for the period ended September 30, 2023, File No. 001-11590.                         |
|-------------|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>• Ex</u> | <u>thibit 10.37</u>           | Third Amendment to Amended and Restated Credit Agreement, dated October 13, 2023, by and between Chesapeake Utilities Corporation and PNC Bank, National Association is incorporated herein by reference to Exhibit 10.3 of our Quarterly Report on Form 10-Q for the period ended September 30, 2023, File No. 001-11590. |
| •           | Exhibit 21                    | Subsidiaries of the Registrant is filed herewith.                                                                                                                                                                                                                                                                          |
| •           | Exhibit 23.1                  | Consent of Independent Registered Public Accounting Firm is filed herewith.                                                                                                                                                                                                                                                |
| •           | Exhibit 31.1                  | $\frac{\text{Certificate of Chief Executive Officer of Chesapeake Utilities Corporation pursuant to Exchange Act Rule 13a-14(a) and 15d - 14(a), is filed herewith.}$                                                                                                                                                      |
| •           | Exhibit 31.2                  | $\frac{\text{Certificate of Chief Financial Officer of Chesapeake Utilities Corporation pursuant to Exchange Act Rule 13a-14(a) and 15d - 14(a), is filed herewith.}$                                                                                                                                                      |
| •           | Exhibit 32.1                  | Certificate of Chief Executive Officer of Chesapeake Utilities Corporation pursuant to 18 U.S.C. Section 1350, is filed herewith.                                                                                                                                                                                          |
| •           | Exhibit 32.2                  | Certificate of Chief Financial Officer of Chesapeake Utilities Corporation pursuant to 18 U.S.C. Section 1350, is filed herewith.                                                                                                                                                                                          |
| • Ex        | <u>chibit 97</u>              | Chesapeake Utilities Corporation Incentive-Based Compensation Clawback Policy effective October 2, 2023, is filed herewith.                                                                                                                                                                                                |
| •           | Exhibit 101.INS XBRL Instance | e Document is filed herewith.                                                                                                                                                                                                                                                                                              |
| •           | Exhibit 101.SCH XBRL Taxono   | omy Extension Schema Document is filed herewith.                                                                                                                                                                                                                                                                           |
| •           | Exhibit 101.CAL XBRL Taxono   | omy Extension Calculation Linkbase Document is filed herewith.                                                                                                                                                                                                                                                             |
| •           | Exhibit 101.DEF XBRL Taxono   | my Extension Definition Linkbase Document is filed herewith.                                                                                                                                                                                                                                                               |

- Exhibit 101.LAB XBRL Taxonomy Extension Label Linkbase Document is filed herewith.
- Exhibit 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document is filed herewith.
- Exhibit 104 Cover Page Interactive Data File formatted in Inline XBRL and contained in Exhibit 101.

\* Management contract or compensatory plan or agreement.

† These agreements have not been filed herewith pursuant to Item 601(b)(4)(v) of Regulation S-K under the Securities Act of 1933, as amended. We hereby agree to furnish copies to the SEC upon request.

# ITEM 16. FORM 10-K SUMMARY.

None.

### SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, Chesapeake Utilities Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### CHESAPEAKE UTILITIES CORPORATION

By:

/s/ Jeffry M. Householder

Jeffry M. Householder President, Chief Executive Officer and Director February 21, 2024

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ Jeffry M. Householder

Jeffry M. Householder President, Chief Executive Officer and Director February 21, 2024

/S/ LISA G. BISACCIA

Lisa G. Bisaccia, Director February 21, 2024

/S/ THOMAS J. BRESNAN

Thomas J. Bresnan, Lead Director February 21, 2024

/S/ RONALD G. FORSYTHE, JR.

Dr. Ronald G. Forsythe, Jr., Director February 21, 2024

/S/ STEPHANIE N. GARY

Stephanie N. Gary, Director February 21, 2024

/S/ THOMAS P. HILL, JR. Thomas P. Hill, Jr., Director February 21, 2024

/s/ Dennis S. Hudson, III

Dennis S. Hudson, III, Director February 21, 2024 /s/ Beth W. Cooper

Beth W. Cooper, Executive Vice President, Chief Financial Officer, Treasurer and Assistant Corporate Secretary (Principal Financial and Accounting Officer) February 21, 2024

/s/ Lila A. Jaber

Lila A. Jaber, Director February 21, 2024

/S/ PAUL L. MADDOCK, JR.

Paul L. Maddock, Jr., Director February 21, 2024

/S/ SHEREE M. PETRONE

Sheree M. Petrone, Director February 21, 2024

# Chesapeake Utilities Corporation and Subsidiaries Schedule II Valuation and Qualifying Accounts

|                                           |                                 | Additions |                      |    |                                  |                           |                               |
|-------------------------------------------|---------------------------------|-----------|----------------------|----|----------------------------------|---------------------------|-------------------------------|
| For the Year Ended December 31,           | alance at<br>ginning of<br>Year |           | Charged to<br>Income |    | Other<br>Accounts <sup>(1)</sup> | Deductions <sup>(2)</sup> | <br>Balance at End<br>of Year |
| (in thousands)                            |                                 |           |                      |    |                                  |                           |                               |
| Reserve Deducted From Related Assets      |                                 |           |                      |    |                                  |                           |                               |
| <b>Reserve for Uncollectible Accounts</b> |                                 |           |                      |    |                                  |                           |                               |
| 2023                                      | \$<br>2,877                     | \$        | 2,340                | \$ | 166                              | \$<br>(2,684)             | \$<br>2,699                   |
| 2022                                      | \$<br>3,141                     | \$        | 1,550                | \$ | 172                              | \$<br>(1,986)             | \$<br>2,877                   |
| 2021                                      | \$<br>4,785                     | \$        | 134                  | \$ | (125)                            | \$<br>(1,653)             | \$<br>3,141                   |

<sup>(1)</sup> Recoveries and other allowance adjustments. <sup>(2)</sup> Uncollectible accounts charged off.

# SECOND AMENDMENT TO THE CHESAPEAKE UTILITIES CORPORATION NON-QUALIFIED DEFERRED COMPENSATION PLAN (As Amended and Restated Effective January 1, 2014)

Chesapeake Utilities Corporation (the "Company") hereby adopts this Second Amendment to the Chesapeake Utilities Corporation Non-Qualified Deferred Compensation Plan, as amended and restated effective January 1, 2014 (the "Plan"), as set forth herein.

# **BACKGROUND INFORMATION**

A. The Company maintains the Plan for the benefit of its eligible officers, directors, and employees.

- B. The Company desires to amend the Plan to implement the clawback rules found in Section 954 of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, Section 10D of the Securities Exchange Act of 1934, 17 C.F.R. §240.10D, and NYSE Listing Rule 303A.14, which will take effect on October 2, 2023.
- C. Section 7.1 of the Plan permits the Company to amend the Plan at any time through action of the Board of Directors, the Compensation Committee of the Board of Directors, or the Employee Benefits Committee (to the extent the Board of Directors or Compensation Committee of the Board of Directors has delegated authority to amend the Plan to the Employee Benefits Committee).

# AMENDMENT

The Plan is hereby amended as follows, effective October 2, 2023:

1. A new Section 8.12 is hereby added to the Plan to read as follows:

"8.12 <u>Application of Clawback Policy</u>. All benefits under the Plan shall be subject to reduction, cancellation, forfeiture, or recoupment to the extent necessary to comply with (a) any clawback, forfeiture, or other similar policy adopted by the Board or Committee and as in effect from time to time; and (b) applicable law. Further, to the extent that the Participant receives any amount in excess of the amount that the Participant should otherwise have received under the Plan for any reason (including, without limitation, by reason of a financial restatement, mistake in calculations, or other administrative error), the Participant shall be required to repay any such excess amount to the Company."

2. The Plan shall otherwise remain unchanged.

CHESAPEAKE UTILITIES CORPORATION

By: \_\_\_\_\_ Title: \_\_\_\_\_

Date:

1

# AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT

This Amendment to the Executive Employment Agreement is made and entered into by and between Chesapeake Utilities Corporation, a Delaware corporation (the "Company") and \_\_\_\_\_\_\_\_\_\_ (the "Executive").

# **BACKGROUND INFORMATION**

A. The Company is currently obtaining the benefit of the Executive's services as a full-time executive employee in the capacity of \_\_\_\_\_\_Officer.

B. The Company and the Executive entered into an Executive Employment Agreement effective \_ (the "Agreement").

C. Effective as of October 2, 2023, the Company is required to comply with the clawback rules found in 17 C.F.R. §240.10D and associated Section 303A.14 of the NYSE Listed Company Manual (collectively, the "Rule"), which requires issuers to develop and implement a policy providing for the recovery of erroneously awarded incentive based compensation received by current or former executive officers.

D. Under Section 5(d) of the Agreement, the Company may unilaterally amend such Section at any time to comply with applicable law or securities exchange listing rules, as the same may be in effect from time to time, during the current term or the extended term of the Agreement.

E. The Company desires to amend the Agreement to reflect those changes required by the Rule.

# AMENDMENT

1. The Company hereby amends and restates Section 5(d) of the Agreement in its entirety to provide as follows:

(d) <u>Recovery of Compensation</u>. The Executive acknowledges and agrees that all or any portion of an incentive award under the above described bonus and incentive compensation plans or any future arrangement established by the Company to provide incentive or bonus compensation, whether payable in cash, Company common stock or other property, ("Award") is subject to the clawback rules found in 17 C.F.R. §240.10D, Section 303A.14 of the NYSE Listed Company Manual, and any clawback, forfeiture, or other similar policy adopted by the Compensation Committee of the Board of Directors and as in effect from time to time (collectively, the "Rule"). The Executive acknowledges and agrees that, under the Rule, the Executive is subject to an obligation of repayment to the Company if the amount of the Award was calculated based upon the achievement of certain financial results (as reflected in the financial statement of the Company or otherwise) or other performance metrics that, in either case, were subsequently found to be materially inaccurate for any reason (including, without limitation, by reason of a financial restatement, mistake in calculations, or other administrative error). The amount that shall be repaid by the Executive to the Company shall be based on the excess amount paid or awarded to the Executive under the Award as compared to the amount that would have been paid or awarded had the material inaccuracy not occurred. If the Compensation Committee determines that the Executive engaged in misconduct, malfeasance or gross negligence in the performance of his or her duties that either caused or significantly contributed to the material inaccuracy in financial statements or other performance metrics, there shall be no time limit on this right of recovery, which shall apply to all future Awards as well as to any and all pre-existing Awards that have not yet been determined and paid as of the date of this Agreement. In all other circumstances, this right of recovery shall apply to all future Awards as well as to an

promptly repay the amount recoverable hereunder within thirty (30) days of a demand therefore, such amount may be withheld from compensation of any type not yet due and payable to the Executive, including, but not limited to, the cancellation of future Awards, as determined by the Compensation Committee in its sole discretion. In addition, to the extent permitted under the Rule, the Compensation Committee is granted the discretionary authority to interpret and enforce this provision as it determines to be in the best interest of the Company and equitable to the parties. Notwithstanding anything herein, this provision shall not be the Company's exclusive remedy with respect to such matters. In addition, the parties agree that the Company may unilaterally amend this provision at any time to comply with applicable law or securities exchange listing rules, as the same may be in effect from time to time, during the Current Term or the Extended Term of this Agreement.

2. This Amendment shall be deemed effective October 2, 2023 (the "Effective Date") and this Amendment shall govern the terms and conditions of the Agreement and the relations between the Parties as of the Effective Date.

3. Except as provided in this Amendment, all terms and conditions of the Agreement shall remain in effect and shall not be altered by this Amendment.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the date(s) indicated below.

CHESAPEAKE UTILITIES CORPORATION

Ву: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

2

### Chesapeake Utilities Corporation Subsidiaries of the Registrant

| Su | hs  | id | ia | ries |  |
|----|-----|----|----|------|--|
| Su | n a | IU | 14 | 1103 |  |

Eastern Shore Natural Gas Company Sharp Energy, Inc. Chesapeake Service Company Chesapeake OnSight Services LLC Peninsula Energy Services Company, Inc. Peninsula Pipeline Company, Inc. Florida Public Utilities Company Sandpiper Energy, Inc. Aspire Energy of Ohio, LLC Aspire Energy Express, LLC Marlin Gas Services, LLC CPK Elkton, LLC Elkton Gas Company OnSight Renewables, LLC Chesapeake Emergency Energy Recipient Program, Inc CUC Shared Services, Inc. Pivotal Utility Holdings, Inc.

#### **Subsidiary of Sharp Energy, Inc.** Sharpgas, Inc.

**Subsidiary of Florida Public Utilities Company** Flo-Gas Corporation

FPU Renewables, LLC

# Subsidiaries of Chesapeake Service Company

Skipjack, Inc. Chesapeake Investment Company Eastern Shore Real Estate, Inc.

# Subsidiaries of Chesapeake OnSight Services LLC

Eight Flags Energy, LLC Amelia Island Energy, LLC

# Subsidiaries of OnSight Renewables, LLC

Amelia Renewables, LLC Blue Peake LNG, LLC Marlin Compression, LLC

# Subsidiary of Amelia Renewables, LLC

Planet Found Energy Development, LLC

# **State Incorporated**

Delaware Delaware Delaware Delaware Delaware Delaware Florida Delaware Delaware Delaware Delaware Delaware Maryland Delaware Delaware Delaware New Jersey

# State Incorporated

Delaware

# State Incorporated

Florida Delaware

# **State Incorporated**

Delaware Delaware Delaware

# State Incorporated

Delaware Delaware

# **State Incorporated**

Delaware Delaware Delaware

# **State Incorporated**

Maryland

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3ASR (Nos. 333-274284 and 333-274203), Form S-8 (No. 333-271610) and Form S-4 (No. 333-201992) of Chesapeake Utilities Corporation of our report dated February 21, 2024, relating to the consolidated financial statements, financial statement schedule, and the effectiveness of internal control over financial reporting, which appears in this Form 10-K for the year ended December 31, 2023.

/s/ Baker Tilly US, LLP

Lancaster, Pennsylvania February 21, 2024

#### CERTIFICATE PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Jeffry M. Householder, certify that:

- 1. I have reviewed this annual report on Form 10-K for the year ended December 31, 2023 of Chesapeake Utilities Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 21, 2024

/s/ Jeffry M. Householder

Jeffry M. Householder President and Chief Executive Officer

#### CERTIFICATE PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Beth W. Cooper, certify that:

- 1. I have reviewed this annual report on Form 10-K for the year ended December 31, 2023 of Chesapeake Utilities Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 21, 2024

/s/ BETH W. COOPER Beth W. Cooper Executive Vice President, Chief Financial Officer, Treasurer, and Assistant Corporate Secretary

#### **Certificate of Chief Executive Officer**

of

### **Chesapeake Utilities Corporation**

#### (pursuant to 18 U.S.C. Section 1350)

I, Jeffry M. Householder, President and Chief Executive Officer of Chesapeake Utilities Corporation, certify that, to the best of my knowledge, the Annual Report on Form 10-K of Chesapeake Utilities Corporation for the year ended December 31, 2023, filed with the Securities and Exchange Commission on the date hereof (i) fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and (ii) the information contained therein fairly presents, in all material respects, the financial condition and results of operations of Chesapeake Utilities Corporation.

/s/ Jeffry M. Householder

Jeffry M. Householder February 21, 2024

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Chesapeake Utilities Corporation and will be retained by Chesapeake Utilities Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

#### **Certificate of Chief Financial Officer**

of

### **Chesapeake Utilities Corporation**

#### (pursuant to 18 U.S.C. Section 1350)

I, Beth W. Cooper, Executive Vice President, Chief Financial Officer, Treasurer and Assistant Corporate Secretary of Chesapeake Utilities Corporation, certify that, to the best of my knowledge, the Annual Report on Form 10-K of Chesapeake Utilities Corporation for the year ended December 31, 2023, filed with the Securities and Exchange Commission on the date hereof (i) fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and (ii) the information contained therein fairly presents, in all material respects, the financial condition and results of operations of Chesapeake Utilities Corporation.

/s/ Beth W. Cooper

Beth W. Cooper February 21, 2024

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Chesapeake Utilities Corporation and will be retained by Chesapeake Utilities Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

### CHESAPEAKE UTILITIES CORPORATION INCENTIVE-BASED COMPENSATION CLAWBACK POLICY

Chesapeake Utilities Corporation (the "Company") has adopted this Incentive-Based Compensation Clawback Policy (the "Policy") as a supplement to any other clawback policies in effect now or in the future at the Company. To the extent this Policy applies to compensation payable to a person covered by this Policy, it shall be the only clawback policy applicable to such compensation and no other clawback policy shall apply; provided that, if such other policy provides that a greater amount of such compensation shall be subject to clawback, such other policy shall apply to the amount in excess of the amount subject to clawback under this Policy.

This Policy shall be interpreted to comply with the clawback rules found in 17 C.F.R. §240.10D and NYSE Listing Rule 303A.14, which will take effect on October 2, 2023 (collectively, the "Rule"). To the extent this Policy is in any manner deemed inconsistent with the Rule, this Policy shall be treated as retroactively amended to be compliant with the Rule.

1. <u>Definitions</u>. As used in the Policy, the following capitalized terms shall have the meanings set forth in this Section 1. Terms used herein shall at all times be interpreted in accordance with 17 C.F.R. §240.10D-1(d) and any other guidance that may be issued under the Rule.

(a) "Executive Officer" shall mean the Company's president, principal financial officer, principal accounting officer, any vice president of the Company in charge of a principal business unit, division, or function (such as sales, administration, or finance), any other officer who performs a policy-making function, or any other person who performs similar policy-making functions for the Company. Executive Officers of the Company's subsidiaries are deemed Executive Officers of the Company if they perform such policy-making functions for the Company. Identification of an Executive Officer for purposes of this Policy includes, at a minimum, Executive Officers identified pursuant to 17 C.F.R. §229.401(b).

(b) "Financial Reporting Measure" means measures, including but not limited to stock price and total shareholder return, that are determined and presented in accordance with the accounting principles used in preparing the Company's financial statements, and any measures that are derived wholly or in part from such measures. A Financial Reporting Measure need not be presented within the financial statements or included in a filing with the Securities and Exchange Commission ("SEC").

(c) "Incentive-Based Compensation" means any compensation that is granted, earned, or vested based wholly or in part upon the attainment of a Financial Reporting Measure.

2. <u>Application of the Policy</u>. This Policy shall only apply in the event that the Company is required to prepare an accounting restatement due to the material noncompliance of the Company with any financial reporting requirement under the securities laws, including any required accounting restatement to correct an error in previously issued financial statements that is material to the previously issued financial statements, or that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period.

3. <u>Recovery Period</u>. The Incentive-Based Compensation subject to clawback is the Incentive-Based Compensation Received during the three completed fiscal years immediately preceding the date that the Company is required to prepare an accounting restatement as described in Section 2, provided that the person served as an Executive Officer at any time during the performance period applicable to the Incentive-Based Compensation in question. The date that the Company is required to prepare an accounting restatement shall be determined pursuant to 17 C.F.R. §240.10D-1(b)(1)(ii).

(a) For purposes of this Policy, Incentive-Based Compensation is deemed "Received" in the Company's fiscal period during which the Financial Reporting Measure specified in the Incentive-Based Compensation award is attained, even if the payment or grant of the Incentive-Based Compensation occurs after the end of that period.

(b) Notwithstanding anything to the contrary, the Policy shall only apply if the Incentive-Based Compensation is Received (1) on or after October 2, 2023, and (2) while the Company has a class of securities listed on a national securities exchange or a national securities association.

(c) To the extent applicable, 17 C.F.R. §240.10D-1(b)(1)(i) shall govern certain circumstances under which the Policy will apply to Incentive-Based Compensation Received during a transition period arising due to a change in the Company's fiscal year.

4. <u>Erroneously Awarded Compensation</u>. The amount of Incentive-Based Compensation subject to the Policy ("Erroneously Awarded Compensation") is the amount of Incentive-Based Compensation Received that exceeds the amount of Incentive Based-Compensation that otherwise would have been Received had it been determined based on

the restated amounts and shall be computed without regard to any taxes paid. For Incentive-Based Compensation based on stock price or total shareholder return, where the amount of Erroneously Awarded Compensation is not subject to mathematical recalculation directly from the information in an accounting restatement:

(a) the amount shall be based on a reasonable estimate of the effect of the accounting restatement on the stock price or total shareholder return upon which the Incentive-Based Compensation was received; and

(b) the Company must maintain documentation of the determination of that reasonable estimate and provide such documentation to the New York Stock Exchange ("NYSE").

5. <u>Recovery of Erroneously Awarded Compensation</u>. The Company shall recover in a reasonably prompt manner any Erroneously Awarded Compensation except to the extent that the conditions of paragraphs (a), (b), or (c) below apply. The Compensation Committee of the Company's Board of Directors (the "Committee") shall determine the repayment schedule for each amount of Erroneously Awarded Compensation in a manner that complies with this "reasonably promptly" requirement. Such determination shall be consistent with any applicable legal guidance, by the SEC, judicial opinion, or otherwise. The determination of "reasonably promptly" may vary from case to case and the Committee is authorized to adopt additional requirements to further describe what repayment schedules satisfy this requirement.

(a) Erroneously Awarded Compensation need not be recovered if the direct expense paid to a third party to assist in enforcing the Policy (e.g., reasonable legal expenses and consulting fees) would exceed the amount to be recovered and the Committee makes a determination that recovery would be impracticable. Before concluding that it would be impracticable to recover any amount of Erroneously Awarded Compensation based on the expense of enforcement, the Company shall make a reasonable attempt to recover such Erroneously Awarded Compensation, establish that the direct costs of recovery exceed the recovery amounts, document such reasonable attempt(s) to recover the amounts, and provide that documentation to the NYSE.

(b) Erroneously Awarded Compensation need not be recovered if recovery would violate home country law where that law was adopted prior to November 28, 2022. Before concluding that it would be impracticable to recover any amount of Erroneously Awarded Compensation based on violation of home country law, the Company shall obtain an opinion of home country counsel, acceptable to the NYSE, that recovery would result in such a violation and shall provide the opinion to the NYSE.

(c) Erroneously Awarded Compensation need not be recovered if recovery would likely cause an otherwise tax-qualified retirement plan, under which benefits are broadly available to employees of the Company or its subsidiaries, to fail to meet the requirements of Sections 401(a)(13) or 411(a) of the Internal Revenue Code of 1986, as amended, and regulations thereunder.

6. <u>Committee Decisions.</u> Decisions of the Committee with respect to this Policy shall be final, conclusive, and binding on all Executive Officers subject to this Policy, unless determined to be an abuse of discretion.

7. <u>No Indemnification</u>. Notwithstanding anything to the contrary in any other policy of the Company or any agreement between the Company and an Executive Officer, no Executive Officer shall be indemnified by the Company against the loss of any Erroneously Awarded Compensation.

8. <u>Agreement to Policy by Executive Officers</u>. The Committee shall take reasonable steps to inform Executive Officers of this Policy and obtain their agreement to this Policy, which steps may constitute the inclusion of this Policy as an attachment to any award that is or has been accepted by the Executive Officer.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: June 30, 2024

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-11590

# **CHESAPEAKE UTILITIES CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 51-0064146 (I.R.S. Employer Identification No.)

500 Energy Lane, Dover, Delaware 19901 (Address of principal executive offices, including Zip Code)

(302) 734-6799

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class                         | Trading Symbol(s) | Name of each exchange on which registered |
|---------------------------------------------|-------------------|-------------------------------------------|
| Common Stock - par value per share \$0.4867 | СРК               | New York Stock Exchange, Inc.             |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | $\boxtimes$ | Accelerated filer         |  |
|-------------------------|-------------|---------------------------|--|
| Non-accelerated filer   |             | Smaller reporting company |  |
|                         |             | Emerging growth company   |  |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes □ No ⊠ Common Stock, par value \$0.4867 — 22,449,929 shares outstanding as of August 5, 2024.

# Table of Contents

| <u>PART I—FINAN</u> | ICIAL INFORMATION                                                                     | 1         |
|---------------------|---------------------------------------------------------------------------------------|-----------|
| Item 1.             | <u>FINANCIAL STATEMENTS</u>                                                           | 1         |
| Item 2.             | MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS | <u>30</u> |
| ITEM 3.             | QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK                            | <u>61</u> |
| Item 4.             | CONTROLS AND PROCEDURES                                                               | <u>62</u> |
| <u>PART II—OTHI</u> | ER INFORMATION                                                                        | <u>63</u> |
| Item 1.             | LEGAL PROCEEDINGS                                                                     | <u>63</u> |
| Item 1a.            | <u>RISK FACTORS</u>                                                                   | <u>63</u> |
| Item 2.             | UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS                           | <u>63</u> |
| ITEM 3.             | DEFAULTS UPON SENIOR SECURITIES                                                       | <u>63</u> |
| ITEM 5.             | OTHER INFORMATION                                                                     | <u>63</u> |
| Ітем 6.             | <u>EXHIBITS</u>                                                                       | <u>64</u> |
| <u>SIGNATURES</u>   |                                                                                       | <u>65</u> |

### **GLOSSARY OF DEFINITIONS**

ASC: Accounting Standards Codification issued by the FASB

Adjusted Gross Margin: A non-GAAP measure calculated by deducting the purchased cost of natural gas, propane and electricity and the cost of labor spent on direct revenue-producing activities from operating revenues. The costs included in Adjusted Gross Margin exclude depreciation and amortization and certain costs presented in operations and maintenance expenses in accordance with regulatory requirements

Aspire Energy: Aspire Energy of Ohio, LLC, a wholly-owned subsidiary of Chesapeake Utilities

Aspire Energy Express: Aspire Energy Express, LLC, a wholly-owned subsidiary of Chesapeake Utilities

ASU: Accounting Standards Update issued by the FASB

ATM: At-the-market

CDD: Cooling Degree-Day

Chesapeake or Chesapeake Utilities: Chesapeake Utilities Corporation, its divisions and subsidiaries, as appropriate in the context of the disclosure

CHP: Combined Heat and Power Plant

Company: Chesapeake Utilities Corporation, and its divisions and subsidiaries, as appropriate in the context of the disclosure

CNG: Compressed natural gas

**Degree-day:** Measure of the variation in the weather based on the extent to which the average daily temperature (from 10:00 am to 10:00 am) falls above (CDD) or below (HDD) 65 degrees Fahrenheit

Delmarva Peninsula: A peninsula on the east coast of the U.S. comprised of Delaware and portions of Maryland and Virginia

Diversified Energy: An entity from whom we acquired certain propane operating assets in North Carolina, South Carolina, Virginia, and Pennsylvania

DRIP: Dividend Reinvestment and Direct Stock Purchase Plan

Dt(s): Dekatherm(s), which is a natural gas unit of measurement that includes a standard measure for heating value

Dts/d: Dekatherms per day

Eastern Shore: Eastern Shore Natural Gas Company, a wholly-owned subsidiary of Chesapeake Utilities

Eight Flags: Eight Flags Energy, LLC, a wholly-owned subsidiary of Chesapeake Utilities

Elkton Gas: Elkton Gas Company, a wholly-owned subsidiary of Chesapeake Utilities

FASB: Financial Accounting Standards Board

FCG or Florida City Gas: Pivotal Utility Holdings, Inc, doing business as Florida City Gas, a wholly-owned subsidiary of Chesapeake Utilities that was acquired from Florida Power & Light Company on November 30, 2023

FERC: Federal Energy Regulatory Commission

FGT: Florida Gas Transmission Company

Florida Natural Gas: Refers to the Company's legacy Florida natural gas distribution operations (excluding FCG) that were consolidated under FPU, for both rate-making and operations purposes

Florida OPC: The Office of Public Counsel, an agency established by the Florida legislature who advocates on behalf of Florida's utility consumers prior to actions or rule changes

FPU: Florida Public Utilities Company, a wholly-owned subsidiary of Chesapeake Utilities

GAAP: Generally Accepted Accounting Principles

Gross Margin: a term under U.S. GAAP which is the excess of sales over costs of goods sold

GUARD: Gas Utility Access and Replacement Directive a program to enhance the safety, reliability and accessibility of portions of the Company's natural gas distribution system in Florida

Gulfstream: Gulfstream Natural Gas System, LLC, an unaffiliated pipeline network that supplies natural gas to FPU

HDD: Heating Degree-Day

LNG: Liquefied natural gas

Marlin Gas Services: Marlin Gas Services, LLC, a wholly-owned subsidiary of Chesapeake Utilities

MetLife: MetLife Investment Advisors, an institutional debt investment management firm, with which we have previously issued Senior Notes and which is a party to the current MetLife Shelf Agreement, as amended

MGP: Manufactured gas plant, which is a site where coal was previously used to manufacture gaseous fuel for industrial, commercial and residential use

Peninsula Pipeline: Peninsula Pipeline Company, Inc., a wholly-owned subsidiary of Chesapeake Utilities

Prudential: Prudential Investment Management Inc., an institutional investment management firm, with which we have previously issued Senior Notes and which is a party to the current Prudential Shelf Agreement, as amended

PSC: Public Service Commission, which is the state agency that regulates utility rates and/or services in certain of our jurisdictions

Revolver: Our \$375.0 million unsecured revolving credit facility with certain lenders

RNG: Renewable natural gas

RSAM: Reserve surplus amortization mechanism which has been approved by the Florida PSC and is applicable to FCG

Sandpiper Energy: Sandpiper Energy, Inc., a wholly-owned subsidiary of Chesapeake Utilities

SAFE: Safety, Access, and Facility Enhancement, a program to enhance the safety, reliability and accessibility of portions of the FCG's natural gas distribution system

SEC: Securities and Exchange Commission

Senior Notes: Our unsecured long-term debt issued primarily to insurance companies on various dates

Sharp: Sharp Energy, Inc., a wholly-owned subsidiary of Chesapeake Utilities

Shelf Agreement: An agreement entered into by Chesapeake Utilities and a counterparty pursuant to which Chesapeake Utilities may request that the counterparty purchase our unsecured senior debt with a fixed interest rate and a maturity date not to exceed 20 years from the date of issuance

Shelf Notes: Unsecured senior promissory notes issuable under the Shelf Agreement executed with various counterparties

SICP: Stock and Incentive Compensation Plan pursuant to which we grant stock-based compensation awards

SOFR: Secured Overnight Financing Rate, a secured interbank overnight interest rate established as an alternative to LIBOR

TCJA: Tax Cuts and Jobs Act enacted on December 22, 2017

TETLP: Texas Eastern Transmission, LP, an interstate pipeline interconnected with Eastern Shore's pipeline

Uncollateralized Senior Notes: Our unsecured long-term debt issued primarily to insurance companies on various dates

U.S.: The United States of America

Basic

Diluted

# PART I—FINANCIAL INFORMATION

# Item 1. Financial Statements

# Chesapeake Utilities Corporation and Subsidiaries

# Condensed Consolidated Statements of Income (Unaudited)

|                                                 |    |         | hs Ended<br>e 30, |               |    |          |
|-------------------------------------------------|----|---------|-------------------|---------------|----|----------|
|                                                 |    | 2024    | 2023              | <br>2024      |    | 2023     |
| (in thousands, except per share data)           |    |         |                   |               |    |          |
| Operating Revenues                              |    |         |                   |               |    |          |
| Regulated Energy                                | \$ | 130,625 | \$<br>101,141     | \$<br>299,051 | \$ | 243,411  |
| Unregulated Energy                              |    | 41,419  | 40,751            | 124,522       |    | 123,916  |
| Other businesses and eliminations               |    | (5,772) | (6,299)           | (11,557)      |    | (13,605) |
| Total Operating Revenues                        |    | 166,272 | <br>135,593       | <br>412,016   |    | 353,722  |
| Operating Expenses                              |    |         |                   |               |    |          |
| Natural gas and electric costs                  |    | 27,378  | 23,886            | 77,296        |    | 79,174   |
| Propane and natural gas costs                   |    | 12,262  | 11,907            | 43,561        |    | 45,208   |
| Operations                                      |    | 52,339  | 42,163            | 103,899       |    | 86,930   |
| FCG transaction and transition-related expenses |    | 1,374   |                   | 2,295         |    |          |
| Maintenance                                     |    | 5,561   | 5,258             | 11,464        |    | 10,362   |
| Depreciation and amortization                   |    | 17,877  | 17,303            | 34,893        |    | 34,486   |
| Other taxes                                     |    | 8,691   | 6,730             | 18,233        |    | 14,301   |
| Total Operating Expenses                        |    | 125,482 | <br>107,247       | <br>291,641   |    | 270,461  |
| Operating Income                                |    | 40,790  | 28,346            | 120,375       |    | 83,261   |
| Other income, net                               |    | 1,110   | 831               | 1,305         |    | 1,107    |
| Interest charges                                |    | 16,813  | 6,964             | 33,839        |    | 14,196   |
| Income Before Income Taxes                      |    | 25,087  | 22,213            | 87,841        |    | 70,172   |
| Income taxes                                    |    | 6,816   | 6,080             | 23,402        |    | 17,695   |
| Net Income                                      | \$ | 18,271  | \$<br>16,133      | \$<br>64,439  | \$ | 52,477   |
| Weighted Average Common Shares Outstanding:     |    |         |                   |               |    |          |
| Basic                                           |    | 22,284  | 17,794            | 22,267        |    | 17,777   |
| Diluted                                         |    | 22,335  | 17,852            | 22,320        |    | 17,842   |
| Earnings Per Share of Common Stock:             |    |         |                   |               |    |          |

The accompanying notes are an integral part of these condensed consolidated financial statements.

0.82

0.82

\$

\$

0.91

0.90

\$

\$

2.89

2.89

\$

\$

\$

\$

2.95

2.94

### Condensed Consolidated Statements of Comprehensive Income (Unaudited)

|                                                                                                                                       | Three Months Ended<br>June 30, |        |    |         |    | Six Mont<br>Jun |    |         |
|---------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|--------|----|---------|----|-----------------|----|---------|
|                                                                                                                                       |                                | 2024   |    | 2023    |    | 2024            |    | 2023    |
| (in thousands)                                                                                                                        |                                |        |    |         |    |                 |    |         |
| Net Income                                                                                                                            | \$                             | 18,271 | \$ | 16,133  | \$ | 64,439          | \$ | 52,477  |
| Other Comprehensive Income (Loss), net of tax:                                                                                        |                                |        |    |         |    |                 |    |         |
| Employee Benefits, net of tax:                                                                                                        |                                |        |    |         |    |                 |    |         |
| Reclassifications of amortization of prior service credit and actuarial loss, net of tax of \$5, \$3, \$9 and \$5, respectively       |                                | 14     |    | 12      |    | 27              |    | 21      |
| Cash Flow Hedges, net of tax:                                                                                                         |                                |        |    |         |    |                 |    |         |
| Net gain (loss) on commodity contract cash flow hedges, net of tax of \$72, \$(784), \$606 and \$(775), respectively                  |                                | 199    |    | (2,065) |    | 1,640           |    | (2,045) |
| Reclassifications of net (gain) loss on commodity contract cash flow hedges, net of tax \$11, \$119, \$(282) and \$(48), respectively |                                | 30     |    | 313     |    | (761)           |    | (126)   |
| Net gain on interest rate swap cash flow hedges, net of tax of \$32, \$267, \$175 and \$213, respectively                             |                                | 94     |    | 758     |    | 511             |    | 612     |
| Reclassifications of net (gain) on interest rate swap cash flow hedges, net of tax of \$(43), \$(33), \$(87) and \$(50), respectively |                                | (127)  |    | (94)    |    | (255)           |    | (142)   |
| Total Other Comprehensive Income (Loss), net of tax                                                                                   |                                | 210    |    | (1,076) |    | 1,162           |    | (1,680) |
| Comprehensive Income                                                                                                                  | \$                             | 18,481 | \$ | 15,057  | \$ | 65,601          | \$ | 50,797  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## **Condensed Consolidated Balance Sheets (Unaudited)**

| Assets                                          | June 30,<br>2024 |      | December 31,<br>2023 |
|-------------------------------------------------|------------------|------|----------------------|
| (in thousands, except per share data)           |                  |      |                      |
| Property, Plant and Equipment                   |                  |      |                      |
| Regulated Energy                                | \$ 2,515,71      | 2 \$ | 2,418,494            |
| Unregulated Energy                              | 420,074          | 1    | 410,807              |
| Other businesses and eliminations               | 32,64            | 5    | 30,310               |
| Total property, plant and equipment             | 2,968,43         | 1    | 2,859,611            |
| Less: Accumulated depreciation and amortization | (546,598         | 3)   | (516,429)            |
| Plus: Construction work in progress             | 157,34           | 7    | 113,192              |
| Net property, plant and equipment               | 2,579,18         | ) –  | 2,456,374            |
| Current Assets                                  |                  |      |                      |
| Cash and cash equivalents                       | 6,43             | )    | 4,904                |
| Trade and other receivables                     | 56,36            | 2    | 74,485               |
| Less: Allowance for credit losses               | (2,195           | 5)   | (2,699)              |
| Trade and other receivables, net                | 54,16            | 7    | 71,786               |
| Accrued revenue                                 | 20,17            | 7    | 32,597               |
| Propane inventory, at average cost              | 6,51             | 1    | 9,313                |
| Other inventory, at average cost                | 19,71            | 5    | 19,912               |
| Regulatory assets                               | 19,64            | 5    | 19,506               |
| Storage gas prepayments                         | 2,80             | 1    | 4,695                |
| Income taxes receivable                         | 9,86             | 5    | 3,829                |
| Prepaid expenses                                | 12,54            | )    | 15,407               |
| Derivative assets, at fair value                | 1,18             | )    | 1,027                |
| Other current assets                            | 3,23             | 5    | 2,723                |
| Total current assets                            | 156,27           | 7    | 185,699              |
| Deferred Charges and Other Assets               |                  |      |                      |
| Goodwill                                        | 507,85           | 5    | 508,174              |
| Other intangible assets, net                    | 15,91            | )    | 16,865               |
| Investments, at fair value                      | 13,62            | )    | 12,282               |
| Derivative assets, at fair value                | 19               | 2    | 40                   |
| Operating lease right-of-use assets             | 11,20            | 1    | 12,426               |
| Regulatory assets                               | 83,59            | 1    | 96,396               |
| Receivables and other deferred charges          | 12,92            | 3    | 16,448               |
| Total deferred charges and other assets         | 645,29           | 5    | 662,631              |
| Total Assets                                    | \$ 3,380,75      | 3 \$ | 3,304,704            |

The accompanying notes are an integral part of these condensed consolidated financial statements.

### **Condensed Consolidated Balance Sheets (Unaudited)**

| Capitalization and Liabilities                                                                          | <br>June 30,<br>2024 | December 31,<br>2023 |
|---------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| (in thousands, except per share data)                                                                   |                      |                      |
| Capitalization                                                                                          |                      |                      |
| Stockholders' equity                                                                                    |                      |                      |
| Preferred stock, par value \$0.01 per share (authorized 2,000 shares), no shares issued and outstanding | \$<br>_              | \$                   |
| Common stock, par value \$0.4867 per share (authorized 50,000 shares)                                   | 10,854               | 10,823               |
| Additional paid-in capital                                                                              | 755,751              | 749,356              |
| Retained earnings                                                                                       | 525,525              | 488,663              |
| Accumulated other comprehensive loss                                                                    | (1,576)              | (2,738)              |
| Deferred compensation obligation                                                                        | 9,703                | 9,050                |
| Treasury stock                                                                                          | (9,703)              | (9,050)              |
| Total stockholders' equity                                                                              | 1,290,554            | 1,246,104            |
| Long-term debt, net of current maturities                                                               | 1,174,762            | 1,187,075            |
| Total capitalization                                                                                    | <br>2,465,316        | 2,433,179            |
| Current Liabilities                                                                                     | <br><u> </u>         | · · · ·              |
| Current portion of long-term debt                                                                       | 18,592               | 18,505               |
| Short-term borrowing                                                                                    | 207,091              | 179,853              |
| Accounts payable                                                                                        | 69,041               | 77,481               |
| Customer deposits and refunds                                                                           | 44,775               | 46,427               |
| Accrued interest                                                                                        | 3,652                | 7,020                |
| Dividends payable                                                                                       | 14,272               | 13,119               |
| Accrued compensation                                                                                    | 12,519               | 16,544               |
| Regulatory liabilities                                                                                  | 19,677               | 13,719               |
| Derivative liabilities, at fair value                                                                   | 27                   | 354                  |
| Other accrued liabilities                                                                               | 20,547               | 13,362               |
| Total current liabilities                                                                               | <br>410,193          | 386,384              |
| Deferred Credits and Other Liabilities                                                                  |                      |                      |
| Deferred income taxes                                                                                   | 283,322              | 259,082              |
| Regulatory liabilities                                                                                  | 192,710              | 195,279              |
| Environmental liabilities                                                                               | 2,402                | 2,607                |
| Other pension and benefit costs                                                                         | 16,102               | 15,330               |
| Derivative liabilities, at fair value                                                                   | 12                   | 927                  |
| Operating lease - liabilities                                                                           | 9,341                | 10,550               |
| Deferred investment tax credits and other liabilities                                                   | 1,355                | 1,366                |
| Total deferred credits and other liabilities                                                            | <br>505,244          | 485,141              |
| Environmental and other commitments and contingencies (Notes 6 and 7)                                   | <br>                 | ·                    |
| Total Capitalization and Liabilities                                                                    | \$<br>3,380,753      | \$ 3,304,704         |

The accompanying notes are an integral part of these condensed consolidated financial statements.

### Condensed Consolidated Statements of Cash Flows (Unaudited)

|                                                                                   | Six Month<br>June |           |
|-----------------------------------------------------------------------------------|-------------------|-----------|
|                                                                                   | 2024              | 2023      |
| (in thousands)                                                                    |                   |           |
| Operating Activities                                                              |                   |           |
| Net income                                                                        | \$ 64,439         | \$ 52,477 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                   |           |
| Depreciation and amortization                                                     | 34,787            | 34,486    |
| Depreciation and accretion included in other costs                                | 8,196             | 5,714     |
| Deferred income taxes                                                             | 23,810            | 5,695     |
| Realized loss on commodity contracts and sale of assets                           | (3,056)           | (1,032)   |
| Unrealized gain on investments and commodity contracts                            | (1,006)           | (1,131)   |
| Employee benefits and compensation                                                | (48)              | 218       |
| Share-based compensation                                                          | 4,512             | 2,919     |
| Other, net                                                                        | (229)             |           |
| Changes in assets and liabilities:                                                |                   |           |
| Accounts receivable and accrued revenue                                           | 30,070            | 30,812    |
| Propane inventory, storage gas and other inventory                                | 4,894             | 5,052     |
| Regulatory assets and liabilities, net                                            | 12,221            | 28,796    |
| Prepaid expenses and other current assets                                         | 4,319             | 2,953     |
| Accounts payable and other accrued liabilities                                    | (4,624)           | (18,273)  |
| Income taxes receivable/payable                                                   | (6,036)           | 1,265     |
| Customer deposits and refunds                                                     | (1,652)           | 1,316     |
| Accrued compensation                                                              | (4,192)           | (5,061)   |
| Accrued interest                                                                  | (3,368)           | 80        |
| Other assets and liabilities, net                                                 | 4,341             | 2,697     |
| Net cash provided by operating activities                                         | 167,378           | 148,983   |
| Investing Activities                                                              |                   |           |
| Property, plant and equipment expenditures                                        | (157,960)         | (90,265   |
| Proceeds from sale of assets                                                      | 1,767             | 2,034     |
| Acquisitions, net of cash acquired                                                | 603               |           |
| Environmental expenditures                                                        | (205)             | (760)     |
| Net cash used in investing activities                                             | (155,795)         | (88,991)  |
| Financing Activities                                                              |                   |           |
| Common stock dividends                                                            | (25,827)          | (19,009)  |
| Issuance of stock under the Dividend Reinvestment Plan, net of offering fees      | 2,471             | (14)      |
| Tax withholding payments related to net settled stock compensation                | (1,466)           | (2,455)   |
| Change in cash overdrafts due to outstanding checks                               | 235               | (2,157)   |
| Net borrowings (repayments) under line of credit agreements                       | 27,003            | (104,194  |
| Proceeds from long-term debt, net of offering fees                                |                   | 79,840    |
| Repayment of long-term debt                                                       | (12,473)          | (14,038)  |
| Net cash used in financing activities                                             | (10,057)          | (62,027   |
| Net Increase (Decrease) in Cash and Cash Equivalents                              | 1,526             | (2,035    |
| Cash and Cash Equivalents—Beginning of Period                                     | 4,904             | 6,204     |
| Cash and Cash Equivalents—End of Period                                           |                   | \$ 4,169  |
| Cash and Cash Equivalents—End of Ferrod                                           | \$ 3,450          | - 1,109   |

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### Condensed Consolidated Statements of Stockholders' Equity (Unaudited)

|                                                  | Common                | Stoc | k <sup>(1)</sup> |    |                 |    |          |    |                      |    |              |    |          |    |           |
|--------------------------------------------------|-----------------------|------|------------------|----|-----------------|----|----------|----|----------------------|----|--------------|----|----------|----|-----------|
|                                                  |                       |      |                  |    | lditional Paid- |    |          |    | Accumulated<br>Other |    |              |    |          |    |           |
|                                                  | Number of             |      | Par              | Au | In              |    | Retained |    | Comprehensive        |    | Deferred     | 1  | Freasury |    |           |
| (in thousands, except per share data)            | Shares <sup>(2)</sup> |      | Value            |    | Capital         |    | Earnings |    | Income (Loss)        | _  | Compensation |    | Stock    |    | Total     |
| Balance at March 31, 2023                        | 17,790                | \$   | 8,659            | \$ | 379,703         | \$ | 472,209  | \$ | (1,983)              | \$ | 8,816        | \$ | (8,816)  | \$ | 858,588   |
| Net income                                       | —                     |      | —                |    | —               |    | 16,133   |    | —                    |    | —            |    | —        |    | 16,133    |
| Other comprehensive loss                         | —                     |      | —                |    | —               |    | —        |    | (1,076)              |    | —            |    | —        |    | (1,076)   |
| Dividend declared (\$0.590 per share)            | —                     |      | —                |    | —               |    | (10,547) |    | —                    |    | —            |    | —        |    | (10,547)  |
| Issuance under various plans (3)                 | —                     |      | —                |    | (8)             |    | —        |    | —                    |    | —            |    | —        |    | (8)       |
| Share-based compensation and tax benefit (4) (5) | 7                     |      | 3                |    | 1,135           |    | _        |    | _                    |    |              |    | _        |    | 1,138     |
| Treasury stock activities                        | —                     |      | _                |    |                 |    |          |    | —                    |    | 185          |    | (185)    |    |           |
| Balance at June 30, 2023                         | 17,797                | \$   | 8,662            | \$ | 380,830         | \$ | 477,795  | \$ | (3,059)              | \$ | 9,001        | \$ | (9,001)  | \$ | 864,228   |
|                                                  |                       |      |                  |    |                 | _  |          | -  |                      | -  |              | -  |          |    |           |
| Balance at December 31, 2022                     | 17,741                | \$   | 8,635            | \$ | 380,036         | \$ | 445,509  | \$ | (1,379)              | \$ | 7,060        | \$ | (7,060)  | \$ | 832,801   |
| Net income                                       | _                     |      | _                |    | _               |    | 52,477   |    |                      |    |              |    | _        |    | 52,477    |
| Other comprehensive loss                         | _                     |      | _                |    | _               |    | _        |    | (1,680)              |    | _            |    | _        |    | (1,680)   |
| Dividends declared (\$1.125 per share)           | _                     |      | _                |    | _               |    | (20,191) |    | _                    |    | _            |    | _        |    | (20,191)  |
| Issuance under various plans (3)                 | _                     |      | _                |    | (19)            |    |          |    | _                    |    | _            |    | _        |    | (19)      |
| Share-based compensation and tax benefit (4) (5) | 56                    |      | 27               |    | 813             |    | _        |    | _                    |    | _            |    | _        |    | 840       |
| Treasury stock activities (2)                    | _                     |      | _                |    | _               |    | _        |    | _                    |    | 1,941        |    | (1,941)  |    | _         |
| Balance at June 30, 2023                         | 17,797                | \$   | 8,662            | \$ | 380,830         | \$ | 477,795  | \$ | (3,059)              | \$ | 9,001        | \$ | (9,001)  | \$ | 864,228   |
|                                                  |                       |      |                  |    |                 |    |          |    |                      |    |              |    |          |    |           |
| Balance at March 31, 2024                        | 22,267                | \$   | 10,838           | \$ | 750,162         | \$ | 521,689  | \$ | (1,786)              | \$ | 9,562        | \$ | (9,562)  | \$ | 1,280,903 |
| Net income                                       | _                     |      | -                |    | —               |    | 18,271   |    | _                    |    | _            |    | -        |    | 18,271    |
| Other comprehensive income                       | —                     |      | —                |    | —               |    | —        |    | 210                  |    | —            |    | —        |    | 210       |
| Dividend declared (\$0.640 per share)            | —                     |      | —                |    | —               |    | (14,435) |    | —                    |    | —            |    | —        |    | (14,435)  |
| Issuance under various plans (3)                 | 25                    |      | 12               |    | 2,607           |    | —        |    | —                    |    | —            |    | —        |    | 2,619     |
| Share-based compensation and tax benefit (4) (5) | 7                     |      | 4                |    | 2,982           |    | —        |    | —                    |    | —            |    | _        |    | 2,986     |
| Treasury stock activities                        |                       |      | —                |    |                 |    | —        |    | _                    |    | 141          |    | (141)    |    | —         |
| Balance at June 30, 2024                         | 22,299                | \$   | 10,854           | \$ | 755,751         | \$ | 525,525  | \$ | (1,576)              | \$ | 9,703        | \$ | (9,703)  | \$ | 1,290,554 |
|                                                  |                       |      |                  |    |                 |    |          |    |                      |    |              |    |          |    |           |
| Balance at December 31, 2023 <sup>(6)</sup>      | 22,235                | \$   | 10,823           | \$ | 749,356         | \$ | 488,663  | \$ | (2,738)              | \$ | 9,050        | \$ | (9,050)  | \$ | 1,246,104 |
| Net income                                       | —                     |      | —                |    | —               |    | 64,439   |    | —                    |    | —            |    | —        |    | 64,439    |
| Other comprehensive income                       | —                     |      | _                |    |                 |    | _        |    | 1,162                |    |              |    | _        |    | 1,162     |
| Dividends declared (\$1.230 per share)           | —                     |      | _                |    |                 |    | (27,577) |    | —                    |    | —            |    | —        |    | (27,577)  |
| Issuance under various plans (3)                 | 28                    |      | 13               |    | 2,879           |    | _        |    | _                    |    | _            |    | —        |    | 2,892     |
| Share-based compensation and tax benefit (4) (5) | 36                    |      | 18               |    | 3,516           |    |          |    | _                    |    |              |    | _        |    | 3,534     |
| Treasury stock activities (2)                    | _                     |      | _                |    | _               |    | _        |    | _                    |    | 653          |    | (653)    |    | _         |
| Balance at June 30, 2024                         | 22,299                | \$   | 10,854           | \$ | 755,751         | \$ | 525,525  | \$ | (1,576)              | \$ | 9,703        | \$ | (9,703)  | \$ | 1,290,554 |
|                                                  |                       | _    |                  | _  |                 | -  |          | -  |                      |    |              | _  |          | _  |           |

(1) 2.0 million shares of preferred stock at \$0.01 par value have been authorized. No shares have been issued or are outstanding; accordingly, no information has been included in the Condensed Consolidated Statements of Stockholders' Equity.

(2) Includes 113 thousand, 108 thousand, 110 thousand, and 108 thousand shares at June 30, 2024, December 31, 2023, June 30, 2023 and December 31, 2022, respectively, held in a Rabbi Trust related to our Non-Qualified Deferred Compensation Plan.

(3) Includes shares issued under the Retirement Savings Plan and DRIP and/or ATM as applicable.

(4) Includes amounts for shares issued for directors' compensation.

(5) The shares issued under the SICP are net of shares withheld for employee taxes. For the six months ended June 30, 2024 and 2023, we withheld 14 thousand and 20 thousand shares, respectively, for employee taxes.

(6) Includes 4.4 million shares issued during 2023 related to the acquisition of FCG. See Notes 3 and 9 for details associated with the FCG acquisition and related financing.

The accompanying notes are an integral part of these condensed consolidated financial statements.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### 1. Summary of Accounting Policies

### **Basis of Presentation**

References in this document to the "Company," "Chesapeake Utilities," "we," "us" and "our" are intended to mean Chesapeake Utilities Corporation, its divisions and/or its subsidiaries, as appropriate in the context of the disclosure.

The accompanying unaudited condensed consolidated financial statements have been prepared in compliance with the rules and regulations of the SEC and GAAP. In accordance with these rules and regulations, certain information and disclosures normally required for audited financial statements have been condensed or omitted. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto, included in our latest Annual Report on Form 10-K for the year ended December 31, 2023. In the opinion of management, these financial statements reflect all adjustments that are necessary for a fair presentation of our results of operations, financial position and cash flows for the interim periods presented.

Where necessary to improve comparability, prior period amounts have been reclassified to conform to current period presentation.

Due to the seasonality of our business, results for interim periods are not necessarily indicative of results for the entire fiscal year. Revenue and earnings are typically greater during the first and fourth quarters, when consumption of energy is highest due to colder temperatures.

#### **Recent Accounting Standards Yet to be Adopted**

#### FASB

<u>Segment Reporting (ASC 280)</u> - In November 2023, the FASB issued ASU 2023-07, *Improvements to Reportable Segments Disclosures*, which modifies required disclosures about a public entity's reportable segments and addresses requests from investors for more detailed information about a reportable segment's expenses and a more comprehensive reconciliation of each segment's reported profit or loss. ASU 2023-07 will be effective for our annual financial statements beginning January 1, 2024 and our interim financial statements beginning January 1, 2025. ASU 2023-07 only impacts disclosures, and as a result, will not have a material impact on our financial position or results of operations.

Income Taxes (ASC 740) - In December 2023, the FASB issued ASU 2023-09, *Improvements to Income Tax Disclosures*, which modifies required income tax disclosures primarily related to an entity's rate reconciliation and information pertaining to income taxes paid. These enhancements have been made to address requests from investors related to transparency and usefulness of income tax disclosures. ASU 2023-09 will be effective for our annual financial statements beginning January 1, 2024. ASU 2023-09 only impacts disclosures, and as a result, will not have a material impact on our financial position or results of operations.

#### SEC

<u>Climate-Related Disclosures</u> - In March 2024, the SEC issued a final rule that requires a public entity to provide disclosures surrounding material Scope 1 and Scope 2 emissions, climate-related risks and the material impact of those risks and material climate targets and goals. In April 2024, the SEC issued a stay on the final rule as a result of various petitions being filed and that sought review of the final ruling in multiple courts of appeals. At this time, it is uncertain when the review will be completed, the final outcome of the review, and the ultimate disclosure requirements.

### 2. Calculation of Earnings Per Share

|                                                    | <br>Three Mo<br>Jun | nths<br>e 30, |        | Six Months Ended<br>June 30, |        |    |        |  |  |
|----------------------------------------------------|---------------------|---------------|--------|------------------------------|--------|----|--------|--|--|
|                                                    | 2024                |               | 2023   |                              | 2024   |    | 2023   |  |  |
| (in thousands, except per share data)              |                     |               |        |                              |        |    |        |  |  |
| Calculation of Basic Earnings Per Share:           |                     |               |        |                              |        |    |        |  |  |
| Net Income                                         | \$<br>18,271        | \$            | 16,133 | \$                           | 64,439 | \$ | 52,477 |  |  |
| Weighted average shares outstanding <sup>(1)</sup> | 22,284              |               | 17,794 |                              | 22,267 |    | 17,777 |  |  |
| Basic Earnings Per Share                           | \$<br>0.82          | \$            | 0.91   | \$                           | 2.89   | \$ | 2.95   |  |  |
|                                                    |                     |               |        |                              |        |    |        |  |  |
| <b>Calculation of Diluted Earnings Per Share:</b>  |                     |               |        |                              |        |    |        |  |  |
| Net Income                                         | \$<br>18,271        | \$            | 16,133 | \$                           | 64,439 | \$ | 52,477 |  |  |
| <b>Reconciliation of Denominator:</b>              |                     |               |        |                              |        |    |        |  |  |
| Weighted shares outstanding—Basic <sup>(1)</sup>   | 22,284              |               | 17,794 |                              | 22,267 |    | 17,777 |  |  |
| Effect of dilutive securities-Share-based          |                     |               |        |                              |        |    |        |  |  |
| compensation                                       | <br>51              |               | 58     |                              | 53     |    | 65     |  |  |
| Adjusted denominator—Diluted                       | <br>22,335          |               | 17,852 |                              | 22,320 |    | 17,842 |  |  |
| Diluted Earnings Per Share                         | \$<br>0.82          | \$            | 0.90   | \$                           | 2.89   | \$ | 2.94   |  |  |

<sup>(1)</sup> Weighted average shares for the three and six months ended June 30, 2024 reflect the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG. See Notes 3 and 9 for additional details on the acquisition and related equity offering.

#### 3. Acquisitions

#### Acquisition of Florida City Gas

On November 30, 2023, we completed the acquisition of FCG for \$922.8 million in cash, which included working capital adjustments as defined in the agreement that were settled during the first quarter of 2024, pursuant to the stock purchase agreement with Florida Power & Light Company. Upon completion of the acquisition, FCG became a wholly-owned subsidiary of the Company and is included within our Regulated Energy segment.

FCG serves approximately 120,000 residential and commercial natural gas customers across eight counties in Florida, including Miami-Dade, Broward, Brevard, Palm Beach, Hendry, Martin, St. Lucie and Indian River. Its natural gas system includes approximately 3,800 miles of distribution main and 80 miles of transmission pipe.

The purchase price of the acquisition was funded with \$366.4 million of net proceeds from the issuance of 4.4 million shares of our common stock, the issuance of approximately \$550.0 million principal amount of uncollateralized senior notes, and borrowings under the Company's Revolver. See Note 14, *Long-Term Debt*, and Note 9, *Stockholders' Equity*, for additional details on these financing activities. We accounted for the acquisition of FCG using the acquisition method. As FCG is a regulated utility, the measurement of the fair value of most of the assets acquired and liabilities assumed were determined using the predecessor's carrying value. In certain other instances where assets and liabilities are not subject to regulation, we determined the fair value in accordance with the principles of ASC Topic 820, *Fair Value Measurements*.

The excess of the purchase price for FCG over the fair value of the assets acquired and liabilities assumed has been reflected as goodwill within the Regulated Energy segment. Goodwill resulting from the acquisition is largely attributable to expansion opportunities provided within our existing regulated operations in Florida, including planned customer growth and growth in rate base through continued investment in our utility infrastructure, as well as natural gas transmission infrastructure supporting the distribution operations. The goodwill recognized in connection with the acquisition of FCG is deductible for income tax purposes.

The components of the preliminary purchase price allocation are as follows:

| (in thousands | 5) |
|---------------|----|
|---------------|----|

| Assets acquired:                             | Acquisi | isition Date Fair<br>Value |  |  |
|----------------------------------------------|---------|----------------------------|--|--|
| Cash                                         | \$      | 2,261                      |  |  |
| Accounts receivable, net                     |         | 14,138                     |  |  |
| Regulatory assets - current                  |         | 2,983                      |  |  |
| Other current assets                         |         | 2,082                      |  |  |
| Property, plant and equipment                |         | 454,410                    |  |  |
| Goodwill                                     |         | 460,875                    |  |  |
| Regulatory assets - non-current              |         | 3,381                      |  |  |
| Other deferred charges and other assets      |         | 18,309                     |  |  |
| Total assets acquired                        |         | 958,439                    |  |  |
| Liabilities assumed:                         |         |                            |  |  |
| Current liabilities                          |         | (20,934)                   |  |  |
| Regulatory liabilities                       |         | (14,137)                   |  |  |
| Other deferred credits and other liabilities |         | (548)                      |  |  |
| Total liabilities assumed                    |         | (35,619)                   |  |  |
| Net purchase price                           | \$      | 922,820                    |  |  |

Direct transaction costs of \$10.4 million associated with the FCG acquisition were reflected in "FCG transaction-related expenses" on our consolidated statement of income for the year ended December 31, 2023. In addition, interest charges included \$4.1 million related to fees and expenses associated with the Bridge Facility, which was terminated without any funds drawn, for the year ended December 31, 2023. Other transaction costs of \$15.9 million, related primarily to the debt and equity financings executed in connection with the acquisition, were deferred on the consolidated balance sheet or recorded in equity as an offset to proceeds received, as appropriate, as of December 31, 2023.

For the three and six months ended June 30, 2024, the Company's consolidated results include \$32.5 million and \$68.4 million of operating revenue, respectively, and \$1.9 million and \$6.0 million of net income, respectively, attributable to FCG. These results include \$1.4 million and \$2.3 million of transaction and transition-related expenses, respectively, for the three and six months ended June 30, 2024.

#### Acquisition of J.T. Lee and Son's

In December 2023, Sharp acquired the propane operating assets of J.T. Lee and Son's in Cape Fear, North Carolina for \$3.9 million. In connection with this acquisition, we recorded a \$0.3 million liability which is subject to the seller's adherence to various provisions contained in the purchase agreement through the first anniversary of the transaction closing. Through this acquisition, we expanded our operating footprint in North Carolina, where customers are served by Diversified Energy. Sharp added approximately 3,000 customers and distribution of approximately 800,000 gallons of propane annually. The transaction also included a bulk plant with 60,000 gallons of propane storage, enabling the Company to realize efficiencies with additional storage capacity and overlapping delivery territories.

In connection with this acquisition, we recorded \$2.7 million in property plant and equipment, \$0.9 million in goodwill, \$0.2 million in working capital, and less than \$0.1 million in intangible assets associated primarily with non-compete agreements, all of which are deductible for income tax purposes. The amounts recorded in conjunction with the acquisition are preliminary, and subject to adjustment based on contractual provisions and finalization prior to the first anniversary of the transaction closing. The financial results associated with this acquisition are included within our propane distribution operations within our Unregulated Energy segment. The operating revenues and net income of this acquisition were not material to our consolidated results for the three and six months ended June 30, 2024.

## 4. Revenue Recognition

We recognize revenue when our performance obligations under contracts with customers have been satisfied, which generally occurs when our businesses have delivered or transported natural gas, electricity or propane to customers. We exclude sales taxes and other similar taxes from the transaction price. Typically, our customers pay for the goods and/or services we provide in the month following the satisfaction of our performance obligation. The following tables display our revenue by major source based on product and service type for the three and six months ended June 30, 2024 and 2023:

|                                                |    |                    | Thre | e Months Ei         | ideo | d June 30, 2024           |    |          | Three Months Ended June 30, 2023 |                     |    |                     |    |                           |    |          |
|------------------------------------------------|----|--------------------|------|---------------------|------|---------------------------|----|----------|----------------------------------|---------------------|----|---------------------|----|---------------------------|----|----------|
| (in thousands)                                 | R  | egulated<br>Energy | Un   | regulated<br>Energy |      | Other and<br>Eliminations |    | Total    | F                                | Regulated<br>Energy | U  | regulated<br>Energy | ]  | Other and<br>Eliminations |    | Total    |
| Energy distribution                            |    |                    |      |                     | _    |                           | _  |          | _                                |                     |    |                     |    |                           |    |          |
| Delaware natural gas division                  | \$ | 13,404             | \$   | _                   | \$   | _                         | \$ | 13,404   | \$                               | 14,109              | \$ | _                   | \$ | —                         | \$ | 14,109   |
| Florida natural gas distribution               |    | 39,917             |      | _                   |      | _                         |    | 39,917   |                                  | 40,766              |    | —                   |    | —                         |    | 40,766   |
| Florida City Gas                               |    | 32,494             |      | —                   |      | —                         |    | 32,494   |                                  | —                   |    | —                   |    | —                         |    | —        |
| FPU electric distribution                      |    | 22,546             |      | _                   |      | _                         |    | 22,546   |                                  | 23,034              |    | _                   |    | _                         |    | 23,034   |
| Maryland natural gas division                  |    | 4,681              |      | _                   |      | _                         |    | 4,681    |                                  | 4,622               |    | _                   |    | _                         |    | 4,622    |
| Sandpiper natural<br>gas/propane<br>operations |    | 3,898              |      |                     |      |                           |    | 3,898    |                                  | 4,079               |    | _                   |    |                           |    | 4,079    |
| Elkton Gas                                     |    | 1,308              |      | _                   |      |                           |    | 1,308    |                                  | 1,303               |    | _                   |    |                           |    | 1,303    |
| Total energy distribution                      |    | 118,248            |      |                     |      |                           |    | 118,248  | _                                | 87,913              |    |                     | _  |                           | _  | 87,913   |
| Energy transmission                            |    | 110,210            |      |                     |      |                           |    | 110,210  |                                  | 07,915              |    |                     |    |                           |    | 07,915   |
| Aspire Energy                                  |    | _                  |      | 5,331               |      | _                         |    | 5,331    |                                  | _                   |    | 5,726               |    |                           |    | 5,726    |
| Aspire Energy Express                          |    | 368                |      |                     |      | _                         |    | 368      |                                  | 369                 |    |                     |    | _                         |    | 369      |
| Eastern Shore                                  |    | 19,860             |      | _                   |      | _                         |    | 19,860   |                                  | 19,632              |    | _                   |    | _                         |    | 19,632   |
| Peninsula Pipeline                             |    | 8,069              |      | _                   |      |                           |    | 8,069    |                                  | 7,593               |    | _                   |    | _                         |    | 7,593    |
| Total energy<br>transmission                   |    | 28,297             |      | 5,331               |      |                           |    | 33,628   |                                  | 27,594              |    | 5,726               |    |                           |    | 33,320   |
| Energy generation                              |    |                    |      |                     |      |                           |    |          |                                  |                     |    |                     |    |                           |    |          |
| Eight Flags                                    |    | —                  |      | 4,464               |      | _                         |    | 4,464    |                                  | _                   |    | 4,532               |    | _                         |    | 4,532    |
| Propane operations                             |    |                    |      |                     |      |                           |    |          |                                  |                     |    |                     |    |                           |    |          |
| Propane delivery<br>operations                 |    | _                  |      | 28,040              |      | _                         |    | 28,040   |                                  | _                   |    | 27,315              |    | _                         |    | 27,315   |
| Compressed Natural<br>Gas Services             |    |                    |      |                     |      |                           |    |          |                                  |                     |    |                     |    |                           |    |          |
| Marlin Gas Services                            |    | _                  |      | 3,647               |      | _                         |    | 3,647    |                                  | _                   |    | 3,238               |    | —                         |    | 3,238    |
| Other and eliminations                         |    |                    |      |                     |      |                           |    |          |                                  |                     |    |                     |    |                           |    |          |
| Eliminations                                   |    | (15,920)           |      | (63)                |      | (5,818)                   |    | (21,801) |                                  | (14,366)            |    | (60)                |    | (6,344)                   |    | (20,770) |
| Other                                          |    | —                  |      |                     |      | 46                        |    | 46       |                                  |                     |    | —                   |    | 45                        |    | 45       |
| Total other and eliminations                   |    | (15,920)           |      | (63)                |      | (5,772)                   |    | (21,755) |                                  | (14,366)            |    | (60)                |    | (6,299)                   |    | (20,725) |
| Total operating revenues <sup>(1)</sup>        | \$ | 130,625            | \$   | 41,419              | \$   | (5,772)                   | \$ | 166,272  | \$                               | 101,141             | \$ | 40,751              | \$ | (6,299)                   | \$ | 135,593  |
| i c , chuco                                    | =  | ,                  | _    | , .,                |      | (-, ·=)                   | _  | ,        | _                                |                     |    | .,                  | -  | (-, -, -,                 | _  | - / *    |

<sup>(1)</sup> Total operating revenues for the three months ended June 30, 2024 include other revenue (revenues from sources other than contracts with customers) of \$0.1 million for both our Regulated and Unregulated Energy segments, and \$0.2 million and \$0.1 million for our Regulated and Unregulated Energy segments, respectively, for the three months ended June 30, 2023. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for the Maryland division and Sandpiper Energy and late fees.

|                                                |    |                     | Six | Months End          | led . | June 30, 2024             |    |          | Six Months Ended June 30, 2023 |                     |    |                      |    |                           |    |          |
|------------------------------------------------|----|---------------------|-----|---------------------|-------|---------------------------|----|----------|--------------------------------|---------------------|----|----------------------|----|---------------------------|----|----------|
| (in thousands)                                 |    | legulated<br>Energy |     | regulated<br>Energy |       | Other and<br>Eliminations |    | Total    | ŀ                              | Regulated<br>Energy | U  | nregulated<br>Energy | ]  | Other and<br>Eliminations |    | Total    |
| Energy distribution                            |    | 0.                  |     | 01                  |       |                           |    |          |                                | 01                  |    | 01                   |    |                           |    |          |
| Delaware natural gas division                  | \$ | 45,321              | \$  | _                   | \$    | _                         | \$ | 45,321   | \$                             | 51,016              | \$ |                      | \$ | _                         | \$ | 51,016   |
| Florida natural gas distribution               |    | 87,873              |     | _                   |       | —                         |    | 87,873   |                                | 87,124              |    | —                    |    | —                         |    | 87,124   |
| Florida City Gas                               |    | 68,371              |     | _                   |       | —                         |    | 68,371   |                                | —                   |    | —                    |    | —                         |    | —        |
| FPU electric distribution                      |    | 42,510              |     | _                   |       | _                         |    | 42,510   |                                | 45,771              |    | _                    |    | _                         |    | 45,771   |
| Maryland natural gas division                  |    | 14,536              |     | _                   |       | _                         |    | 14,536   |                                | 16,884              |    | _                    |    | _                         |    | 16,884   |
| Sandpiper natural<br>gas/propane<br>operations |    | 10,955              |     |                     |       | _                         |    | 10,955   |                                | 11,161              |    |                      |    | _                         |    | 11.161   |
| Elkton Gas                                     |    | 4,167               |     | _                   |       | _                         |    | 4,167    |                                | 5,444               |    |                      |    | _                         |    | 5,444    |
| Total energy distribution                      |    | 273,733             |     |                     | -     |                           |    | 273,733  |                                | 217,400             |    |                      |    |                           | _  | 217,400  |
| Energy transmission                            |    | -,                  |     |                     |       |                           |    | -,       |                                | .,                  |    |                      |    |                           |    | .,       |
| Aspire Energy                                  |    |                     |     | 18,939              |       | _                         |    | 18,939   |                                |                     |    | 19,680               |    | _                         |    | 19,680   |
| Aspire Energy Express                          |    | 737                 |     |                     |       | _                         |    | 737      |                                | 733                 |    | _                    |    | _                         |    | 733      |
| Eastern Shore                                  |    | 41,126              |     | _                   |       | _                         |    | 41,126   |                                | 40,302              |    | _                    |    | _                         |    | 40,302   |
| Peninsula Pipeline                             |    | 16,061              |     | _                   |       | _                         |    | 16,061   |                                | 14,504              |    | _                    |    | _                         |    | 14,504   |
| Total energy<br>transmission                   | _  | 57,924              |     | 18,939              |       |                           |    | 76,863   | _                              | 55,539              |    | 19,680               | _  | _                         |    | 75,219   |
| Energy generation                              |    |                     |     |                     |       |                           |    |          |                                |                     |    |                      |    |                           |    |          |
| Eight Flags                                    |    | _                   |     | 9,019               |       | _                         |    | 9,019    |                                | _                   |    | 9,832                |    | _                         |    | 9,832    |
| Propane operations                             |    |                     |     |                     |       |                           |    |          |                                |                     |    |                      |    |                           |    |          |
| Propane delivery<br>operations                 |    | _                   |     | 89,612              |       | _                         |    | 89,612   |                                | _                   |    | 87,295               |    | _                         |    | 87,295   |
| Compressed Natural<br>Gas Services             |    |                     |     |                     |       |                           |    |          |                                |                     |    |                      |    |                           |    |          |
| Marlin Gas Services                            |    | _                   |     | 7,075               |       | _                         |    | 7,075    |                                | _                   |    | 7,238                |    | _                         |    | 7,238    |
| Other and eliminations                         |    |                     |     |                     |       |                           |    |          |                                |                     |    |                      |    |                           |    |          |
| Eliminations                                   |    | (32,606)            |     | (123)               |       | (11,648)                  |    | (44,377) |                                | (29,528)            |    | (129)                |    | (13,696)                  |    | (43,353) |
| Other                                          |    | —                   |     |                     |       | 91                        |    | 91       |                                |                     |    | —                    |    | 91                        |    | 91       |
| Total other and eliminations                   |    | (32,606)            |     | (123)               |       | (11,557)                  |    | (44,286) |                                | (29,528)            |    | (129)                |    | (13,605)                  |    | (43,262) |
| Total operating<br>revenues <sup>(1)</sup>     | \$ | 299.051             | \$  | 124,522             | \$    | (11,557)                  | \$ | 412,016  | \$                             | 243,411             | \$ | 123,916              | \$ | (13,605)                  | \$ | 353,722  |
| revenues V                                     | 4  | ,1                  | ¥   |                     | _     | (11,007)                  | -  |          | -                              | 2.0,.11             | -  | 120,010              | Ŷ  | (15,005)                  | -  |          |

<sup>(1)</sup> Total operating revenues for the six months ended June 30, 2024 include other revenue (revenues from sources other than contracts with customers) of \$0.7 million and \$0.2 million for our Regulated and Unregulated Energy segments, respectively, and \$0.8 million and \$0.2 million for our Regulated and Unregulated Energy segments, respectively, for the six months ended June 30, 2023. The sources of other revenues include revenue from alternative revenue programs related to revenue normalization for the Maryland division and Sandpiper Energy and late fees.

#### **Contract Balances**

The timing of revenue recognition, customer billings and cash collections results in trade receivables, unbilled receivables (contract assets), and customer advances (contract liabilities) in our condensed consolidated balance sheets. The balances of our trade receivables, contract assets, and contract liabilities as of June 30, 2024 and December 31, 2023 were as follows:

|                       | Re | Trade<br>Receivables |    | tract Assets<br>Current) | -  | Contract Assets<br>(Non-current) | Contract Liabilities<br>(Current) |       |  |  |
|-----------------------|----|----------------------|----|--------------------------|----|----------------------------------|-----------------------------------|-------|--|--|
| (in thousands)        |    |                      |    |                          |    |                                  |                                   |       |  |  |
| Balance at 12/31/2023 | \$ | 67,741               | \$ | 18                       | \$ | 3,524                            | \$                                | 1,022 |  |  |
| Balance at 6/30/2024  |    | 50,022               |    | 18                       |    | 3,258                            |                                   | 619   |  |  |
| Increase (Decrease)   | \$ | (17,719)             | \$ |                          | \$ | (266)                            | \$                                | (403) |  |  |

Our trade receivables are included in trade and other receivables in the condensed consolidated balance sheets. Our current contract assets are included in other current assets in the condensed consolidated balance sheet. Our non-current contract assets are included in receivables and other deferred charges in the condensed consolidated balance sheet and primarily relate to operations and maintenance costs incurred by Eight Flags that have not yet been recovered through rates for the sale of electricity to our electric distribution operation pursuant to a long-term service agreement.

At times, we receive advances or deposits from our customers before we satisfy our performance obligation, resulting in contract liabilities. Contract liabilities are included in other accrued liabilities in the condensed consolidated balance sheets and relate to non-refundable prepaid fixed fees for our propane distribution operation's retail offerings. Our performance obligation is satisfied over the term of the respective customer retail program on a ratable basis. For the three and six months ended June 30, 2024 and 2023, the amounts recognized in revenue were not material.

#### **Remaining Performance Obligations**

Certain of our businesses have long-term fixed fee contracts with customers in which revenues are recognized when performance obligations are satisfied over the contract term. Revenue for these businesses for the remaining performance obligations, at June 30, 2024, are expected to be recognized as follows:

| (in thousands)                                                 | 2024         | 2025         | 2026         | 2027         | 2028         | 2029         | 2030 and hereafter |
|----------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|
| Eastern Shore and Peninsula Pipeline                           | \$<br>18,267 | \$<br>32,610 | \$<br>28,791 | \$<br>25,578 | \$<br>23,499 | \$<br>21,294 | \$<br>125,881      |
| Natural gas distribution operations                            | 5,073        | 9,500        | 8,785        | 6,756        | 5,536        | 4,992        | 26,311             |
| FPU electric distribution                                      | 375          | 749          | 364          | 364          | 364          |              |                    |
| Total revenue contracts with remaining performance obligations | \$<br>23,715 | \$<br>42,859 | \$<br>37,940 | \$<br>32,698 | \$<br>29,399 | \$<br>26,286 | \$<br>152,192      |

## 5. Rates and Other Regulatory Activities

Our natural gas and electric distribution operations in Delaware, Maryland and Florida are subject to regulation by their respective PSC; Eastern Shore, our natural gas transmission subsidiary, is subject to regulation by the FERC; and Peninsula Pipeline and Aspire Energy Express, our intrastate pipeline subsidiaries, are subject to regulation (excluding cost of service) by the Florida PSC and Public Utilities Commission of Ohio, respectively.

#### Delaware

In September 2023, the Delaware Division submitted the Energy Efficiency Rider application for natural gas with the Delaware PSC after obtaining an affirmative recommendation from the Delaware Energy Efficiency Advisory Council ("EEAC"). The application was the first in the state and included four programs including, Home Energy Counseling, Home Performance with Energy Star, Assisted Home Performance with Energy Star, and a standard Offer Program in which customers can participate and allow for recovery. The evidentiary hearing on this matter was held in April 2024 with all programs, with the exception of the Offer Program, approved by the PSC and rates became effective May 1, 2024.

*Delaware Natural Gas Rate Case:* In May 2024, our Delaware natural gas division provided notice to the Delaware PSC of its intent to file a petition seeking a general rate base increase based on a test period ending in December 2024. The filing is expected to be submitted to the Delaware PSC in August 2024 and the outcome of the application will be subject to review and approval by the Delaware PSC.

#### Maryland

*Maryland Natural Gas Rate Case:* In January 2024, our natural gas distribution businesses in Maryland, CUC-Maryland Division, Sandpiper Energy, Inc., and Elkton Gas Company (collectively, "Maryland natural gas distribution businesses"), filed a joint application for a natural gas rate case with the Maryland PSC. In connection with the application, we are seeking approval of the following: (i) permanent rate relief of approximately \$6.9 million; (ii) authorization to make certain changes to tariffs to include a unified rate structure and to consolidate the Maryland natural gas distribution businesses which we anticipate will be called Chesapeake Utilities of Maryland, Inc.; and (iii) authorization to establish a rider for recovery of the costs associated with our new technology systems. The outcome of the application is subject to review and approval by the Maryland PSC. Rate changes are suspended until December 2024.

*Maryland Natural Gas Depreciation Study:* In January 2024, our Maryland natural gas distribution businesses filed a joint petition for approval of their proposed unified depreciation rates with the Maryland PSC. A settlement agreement between the Company, PSC staff and the OPC was reached and the final order approving the settlement agreement went into effect in July 2024 which will include an annual benefit of \$1.2 million.

#### Florida

*Wildlight Expansion:* In August 2022, Peninsula Pipeline and FPU filed a joint petition with the Florida PSC for approval of its Transportation Service Agreement associated with the Wildlight planned community located in Nassau County, Florida. The project enables us to meet the significant growing demand for service in Yulee, Florida. The agreement enables us to construct the project during the build-out of the community and charge the reservation rate as each phase of the project goes into service. Construction of the pipeline facilities will occur in two separate phases. Phase one consists of three extensions with associated facilities, and a gas injection interconnect with associated facilities. Phase two will consist of two additional pipeline extensions. The various phases of the project commenced in the first quarter of 2023, with construction on the overall project continuing through 2025. The petition was approved by the Florida PSC in November 2022.

*FCG Natural Gas Rate Case:* In May 2022, FCG filed a general base rate increase with the Florida PSC based on a projected 2023 test year. In June 2023, the Florida PSC issued an order approving a single total base revenue increase of \$23.3 million (which included an incremental increase of \$14.1 million, a previously approved increase of \$3.8 million for a liquefied natural gas facility, and \$5.3 million to transfer the SAFE investments from a rider clause to base rates), with new rates becoming effective as of May 1, 2023. The Commission also approved FCG's proposed RSAM with a \$25.0 million reserve amount, continuation and expansion of the capital SAFE program, implementation of an automated metering infrastructure pilot, and continuation of the storm damage reserve with a target reserve of \$0.8 million. On June 23, 2023, the Florida OPC filed a motion for reconsideration of the PSC's approval of RSAM, which was denied on September 12, 2023. On July 7, 2023, the Florida OPC filed a notice of appeal with the Florida Supreme Court, which is pending. The Florida OPC filed their initial brief on January 31, 2024 with answer briefs filed on April 30, 2024.

The RSAM is recorded as either an increase or decrease to accrued removal costs which is reflected on the Company's balance sheets and a corresponding increase or decrease to depreciation and amortization expense. In order to earn the targeted regulatory return on equity ("ROE") in each reporting period subject to the conditions of the effective rate agreement, RSAM is calculated using a trailing thirteen-month average of rate base and capital structure in conjunction with the trailing twelve-month regulatory base net operating income, which primarily includes the base portion of rates and other revenues, net of operations and maintenance expenses, depreciation and amortization, interest and tax expenses. In general, the net impact of these income statement line items is adjusted, in part, by RSAM or its reversal to earn the targeted regulatory ROE. For the three and six months ended June 30, 2024, the Company recorded decreases to asset removal costs and depreciation expense of \$2.3 million and \$5.7 million, respectively, as a result of the RSAM adjustment.

*Storm Protection Plan:* In 2020, the Florida PSC implemented the Storm Protection Plan ("SPP") and Storm Protection Plan Cost Recovery Clause ("SPPCRC") rules, which require electric utilities to petition the Florida PSC for approval of a Transmission and Distribution Storm Protection Plan that covers the utility's immediate 10-year planning period with updates to the plan at least every 3 years. The SPPCRC rules allow the utility to file for recovery of associated costs for the SPP. Our Florida electric distribution operation's SPP plan was filed during the first quarter of 2022 and approved in the fourth quarter of 2022, with modifications, by the Florida PSC. Rates associated with this initiative were effective in January 2023. The Commission voted to approve the projections in November 2023. FPU projects to spend \$13.6 million on the program in 2024.

*GUARD Program*: In February 2023, FPU filed a petition with the Florida PSC for approval of the GUARD program. GUARD is a ten-year program to enhance the safety, reliability, and accessibility of portions of our natural gas distribution system. We identified various categories of projects to be included in GUARD, which include the relocation of mains and service lines located in rear easements and other difficult to access areas to the front of the street, the replacement of problematic distribution mains, service lines, and maintenance and repair equipment and system reliability projects. In August 2023, the Florida PSC approved the GUARD program, which included \$205.0 million of capital expenditures projected to be spent over a 10-year period.

*FCG SAFE Program*: In June 2023, the Florida PSC issued the approval order for the continuation of the SAFE program beyond its 2025 expiration date and inclusion of 150 miles of additional mains and services located in rear property easements. The SAFE program is designed to relocate certain mains and facilities associated with rear lot easements to street front locations to improve FCG's ability to inspect and maintain the facilities and reduce opportunities for damage and theft. In the same order, the Commission approved a replacement of 160 miles of pipe that was used in the 1970s and 1980s and shown through industry research to exhibit premature failure in the form of cracking. The program includes projected capital expenditures of \$205.0 million over a 10-year period.

In April 2024, FCG filed a petition with the Florida PSC to more closely align the SAFE Program with FPU's GUARD program. Specifically, the requested modifications will enable FCG to accelerate remediation related to problematic pipe and facilities consisting of obsolete and exposed pipe. If approved, these efforts will serve to improve the safety and reliability of service to FCG's customers. These modifications, if approved, will result in an estimated additional \$50.0 million in capital expenditures associated with the SAFE Program which would increase the total projected capital expenditures to \$255.0 million over a 10-year period. The Commission decision is expected in September 2024.

*Newberry Expansion*: In April 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 8,000 Dts/d of firm service in the Newberry, Florida area. The petition was approved by the Florida PSC in the third quarter of 2023. Peninsula Pipeline will construct a

pipeline extension, which will be used by FPU to support the development of a natural gas distribution system to provide gas service to the City of Newberry. A filing to address the acquisition and conversion of existing Company owned propane community gas systems in Newberry was made in November 2023. The Florida PSC approved it in April 2024. The Company began the conversions of the community gas systems in the second quarter of 2024.

*East Coast Reinforcement Projects:* In December 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreements with FPU for projects that will support additional supply to communities on the East Coast of Florida. The projects are driven by the need for increased supply to coastal portions of the state that are experiencing significant population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system in the areas of Boynton Beach and New Smyrna Beach with an additional 15,000 Dts/d and 3,400 Dts/d, respectively. The Florida PSC approved the projects in March 2024. Construction is projected to be complete in the first and second quarters of 2025 for Boynton Beach and New Smyrna Beach, respectively.

*Central Florida Reinforcement Projects*: In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for its Transportation Service Agreements with FPU for projects that will support additional supply to communities located in Central Florida. The projects are driven by the need for increased supply to communities in central Florida that are experiencing significant population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system around the Plant City and Lake Mattie areas of Florida with an additional 5,000 Dts/d and 8,700 Dts/d, respectively. The Florida PSC approved the projects in May 2024. Completion of the projects is projected for the fourth quarter of 2024 for Plant City and the fourth quarter of 2025 for Lake Mattie.

*Renewable Natural Gas Supply Projects*: In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for approval of Transportation Service Agreements with FCG for projects that will support the transportation of additional renewable energy supply to FCG. The projects, located in Florida's Brevard, Indian River and Miami-Dade counties, will bring renewable natural gas produced from local landfills into FCG's natural gas distribution system. Peninsula Pipeline will construct several pipeline extensions which will support FCG's distribution system in Brevard County, Indian-River County, and Miami-Dade County. Benefits of these projects include increased gas supply to serve expected FCG growth, strengthened system reliability and additional system flexibility. The Florida PSC approved the petition at it's July 2024 meeting with the projects estimated to be completed in the first half of 2025.

*St. Cloud Project Amendment*: In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for its approval of an amendment to its Transportation Service Agreement with FPU for a project that will support additional supply to communities in the St. Cloud, Florida area. The project is driven by the need to expand gas service to future communities that are expected in that area. Peninsula Pipeline will construct pipeline expansions that will allow FPU to serve the expected new growth. The expansion will provide FPU with an additional 10,000 Dts/d. The Florida PSC approved the project in May 2024, and it is expected to be complete in the fourth quarter of 2025.

*Pioneer Supply Header Pipeline Project:* In March 2024, Peninsula Pipeline filed a petition with the Florida PSC for its approval of Firm Transportation Service Agreements with both FCG and FPU for a project that will support greater supply growth of natural gas service in southeast Florida. The project consists of the transfer of a pipeline asset from FCG to Peninsula Pipeline. Peninsula Pipeline will proceed to provide transportation service to both FCG and FPU using the pipeline asset, which supports continued customer growth and system reinforcement of these distribution systems. The Florida PSC approved the petition in July 2024.

*FPU Electric Rate Case*: In June 2024, our Florida Electric division provided notice to the Florida PSC of its intent to file a petition seeking a general rate base increase based on a 2025 projected test year. The filing is expected to be submitted to the Florida PSC in August 2024 and the outcome of the application will be subject to review and approval by the Florida PSC.

#### Eastern Shore

*Worcester Resiliency Upgrade:* In August 2023, Eastern Shore filed an application with the FERC requesting authorization to construct the Worcester Resiliency Upgrade, which consists of a mixture of storage and transmission facilities in Sussex County, DE and Wicomico, Worcester, and Somerset Counties in Maryland. The project will provide long-term incremental supply necessary to support the growing demand of the participating shippers. Eastern Shore has requested certificate authorization by December 2024, with a target in-service date by the third quarter of 2025. In December 2023, the FERC issued its schedule for preparation of the Environmental Assessment ("EA"). In

April 2024, the FERC issued their EA with no significant impacts noted. The EA comment period closed May 28, 2024, and Eastern Shore responded to the one adverse comment received.

### TCJA

In connection with the TCJA, which was signed into law in December 2017, our customer rates for our regulated businesses were adjusted as applicable as approved by the regulators. Regulatory liabilities related to accumulated deferred income taxes ("ADIT") associated with the TCJA amounted to \$85.2 million and \$85.8 million at June 30, 2024 and December 31, 2023, respectively. With the exception of the ADIT balance of \$34.2 million attributable to Eastern Shore, such amounts are being amortized in accordance with approvals received from the Delaware, Maryland, and Florida PSCs in 2018 and 2019. The ADIT balance attributable to Eastern Shore will be addressed in its next rate case filing.

#### 6. Environmental Commitments and Contingencies

We are subject to federal, state and local laws and regulations governing environmental quality and pollution control. These laws and regulations require us to remove or remediate, at current and former operating sites, the effect on the environment of the disposal or release of specified substances.

#### MGP Sites

We have participated in the investigation, assessment or remediation of, and have exposures at, seven former MGP sites. We have received approval for recovery of clean-up costs in rates for sites located in Salisbury, Maryland; Seaford, Delaware; and Winter Haven, Key West, Pensacola, Sanford and West Palm Beach, Florida.

As of June 30, 2024 and December 31, 2023, we had approximately \$3.4 million and \$3.6 million, respectively, in environmental liabilities related to the former MGP sites, and related regulatory assets of approximately \$0.3 million and \$0.5 million at the respective balance sheet dates for future recovery of environmental costs from customers.

Environmental liabilities for our MGP sites are recorded on an undiscounted basis based on the estimate of future costs provided by independent consultants. We continue to expect that all costs related to environmental remediation and related activities, including any potential future remediation costs for which we do not currently have approval for regulatory recovery, will be recoverable from customers through rates.

Remediation is ongoing for the MGPs in Winter Haven and Key West in Florida and in Seaford, Delaware. The remaining clean-up costs are estimated to range from \$0.3 million to \$0.8 million for these three sites. The Environmental Protection Agency has approved a "site-wide ready for anticipated use" status for the Sanford, Florida MGP site, which is the final step before delisting a site. The remaining remediation expenses for the Sanford MGP site are not material.

The remedial actions approved by the Florida Department of Environmental Protection have been implemented on the east parcel of our West Palm Beach Florida site. Similar remedial actions have been initiated on the site's west parcel, and construction of active remedial systems are expected to be completed in 2024. Remaining remedial costs for West Palm Beach, including completion of the construction of the system on the west parcel, are estimated to take between five and fifteen years of operation, maintenance and monitoring, and final site work for closeout of the property is estimated to be between \$3.3 million and \$5.7 million.

#### 7. Other Commitments and Contingencies

#### Natural Gas, Electric and Propane Supply

In March 2023, our Delmarva Peninsula natural gas distribution operations entered into asset management agreements with a third party to manage their natural gas transportation and storage capacity. The agreements were effective as of April 1, 2023 and expire in March 2026.

FPU natural gas distribution operations and Eight Flags have separate asset management agreements with Emera Energy Services, Inc. to manage their natural gas transportation capacity. These agreements commenced in November 2020 and expire in October 2030.

Florida Natural Gas has firm transportation service contracts with FGT and Gulfstream. Pursuant to a capacity release program approved by the Florida PSC, all of the capacity under these agreements has been released to various third

parties. Under the terms of these capacity release agreements, Chesapeake Utilities is contingently liable to FGT and Gulfstream should any party, that acquired the capacity through release, fail to pay the capacity charge. To date, Chesapeake Utilities has not been required to make a payment resulting from this contingency.

FPU's electric supply contracts require FPU to maintain an acceptable standard of creditworthiness based on specific financial ratios. FPU's agreement with Florida Power & Light Company requires FPU to meet or exceed a debt service coverage ratio of 1.25 times based on the results of the prior 12 months. If FPU fails to meet this ratio, it must provide an irrevocable letter of credit or pay all amounts outstanding under the agreement within five business days. FPU's electric supply agreement with Gulf Power requires FPU to meet the following ratios based on the average of the prior six quarters: (a) funds from operations interest coverage ratio (minimum of two times), and (b) total debt to total capital (maximum of 65 percent). If FPU fails to meet the requirements, it has to provide the supplier a written explanation of actions taken, or proposed to be taken, to become compliant. Failure to comply with the ratios specified in the Gulf Power agreement could also result in FPU having to provide an irrevocable letter of credit. As of June 30, 2024, FPU was in compliance with all of the requirements of its supply contracts.

Eight Flags provides electricity and steam generation services through its CHP plant located on Amelia Island, Florida. In June 2016, Eight Flags began selling power generated from the CHP plant to FPU pursuant to a 20-year power purchase agreement for distribution to our electric customers. In July 2016, Eight Flags also started selling steam, pursuant to a separate 20-year contract, to the landowner on which the CHP plant is located. The CHP plant is powered by natural gas transported by FPU through its distribution system and Peninsula Pipeline through its intrastate pipeline.

#### **Corporate Guarantees**

The Board of Directors has authorized us to issue corporate guarantees securing obligations of our subsidiaries and to obtain letters of credit securing our subsidiaries' obligations. The maximum authorized liability under such guarantees and letters of credit as of June 30, 2024 was \$35.0 million. The aggregate amount guaranteed related to our subsidiaries at June 30, 2024 was \$27.0 million with the guarantees expiring on various dates through June 2025. In addition, the Board has authorized us to issue specific purpose corporate guarantees. The amount of specific purpose guarantees outstanding at June 30, 2024 was \$4.0 million.

As of June 30, 2024, we have issued letters of credit totaling \$7.0 million related to various transportation, transmission, capacity and storage agreements as well as our primary insurance carriers. These letters of credit have various expiration dates through February 2025 and to date, none have been used. We do not anticipate that the counterparties will draw upon these letters of credit, and we expect that they will be renewed to the extent necessary in the future.

#### 8. Segment Information

We use the management approach to identify operating segments. We organize our business around differences in regulatory environment and/or products or services, and the operating results of each segment are regularly reviewed by the chief operating decision maker, our President and Chief Executive Officer, in order to make decisions about resources and to assess performance.

Our operations are entirely domestic and are comprised of two reportable segments:

- Regulated Energy. Includes energy distribution and transmission services (natural gas distribution, natural gas transmission and electric distribution operations). All operations in this segment are regulated, as to their rates and services, by the PSC having jurisdiction in each operating territory or by the FERC in the case of Eastern Shore.
- Unregulated Energy. Includes energy transmission, energy generation (the operations of our Eight Flags' CHP plant), propane distribution
  operations, mobile compressed natural gas distribution and pipeline solutions operations, and sustainable energy investments including
  renewable natural gas. Also included in this segment are other unregulated energy services, such as energy-related merchandise sales and
  heating, ventilation and air conditioning, plumbing and electrical services. These operations are unregulated as to their rates and services.

The remainder of our operations are presented as "Other businesses and eliminations," which consists of unregulated subsidiaries that own real estate leased to Chesapeake Utilities, as well as certain corporate costs not allocated to other operations.

The following tables present financial information about our reportable segments:

|                                                   | Three Months Ended<br>June 30, |    |         | <br>          | ths Ended<br>ie 30, |         |
|---------------------------------------------------|--------------------------------|----|---------|---------------|---------------------|---------|
|                                                   | 2024                           |    | 2023    | 2024          |                     | 2023    |
| (in thousands)                                    |                                |    |         |               |                     |         |
| <b>Operating Revenues, Unaffiliated Customers</b> |                                |    |         |               |                     |         |
| Regulated Energy                                  | \$<br>127,000                  | \$ | 100,657 | \$<br>294,927 | \$                  | 242,279 |
| Unregulated Energy                                | 39,272                         |    | 34,936  | 117,089       |                     | 111,443 |
| Total operating revenues, unaffiliated customers  | \$<br>166,272                  | \$ | 135,593 | \$<br>412,016 | \$                  | 353,722 |
| Intersegment Revenues <sup>(1)</sup>              | <br>                           |    |         |               |                     |         |
| Regulated Energy                                  | \$<br>3,625                    | \$ | 484     | \$<br>4,124   | \$                  | 1,132   |
| Unregulated Energy                                | 2,147                          |    | 5,816   | 7,433         |                     | 12,473  |
| Other businesses                                  | 46                             |    | 45      | 91            |                     | 91      |
| Total intersegment revenues                       | \$<br>5,818                    | \$ | 6,345   | \$<br>11,648  | \$                  | 13,696  |
| Operating Income (Loss)                           | <br>                           |    |         |               |                     |         |
| Regulated Energy                                  | \$<br>40,505                   | \$ | 29,291  | \$<br>98,614  | \$                  | 66,916  |
| Unregulated Energy                                | 238                            |    | (993)   | 21,667        |                     | 16,252  |
| Other businesses and eliminations                 | 47                             |    | 48      | 94            |                     | 93      |
| Operating income                                  | 40,790                         |    | 28,346  | <br>120,375   |                     | 83,261  |
| Other income, net                                 | 1,110                          |    | 831     | 1,305         |                     | 1,107   |
| Interest charges                                  | 16,813                         |    | 6,964   | 33,839        |                     | 14,196  |
| Income Before Income Taxes                        | 25,087                         |    | 22,213  | <br>87,841    |                     | 70,172  |
| Income taxes                                      | 6,816                          |    | 6,080   | 23,402        |                     | 17,695  |
| Net Income                                        | \$<br>18,271                   | \$ | 16,133  | \$<br>64,439  | \$                  | 52,477  |

(1) All significant intersegment revenues are billed at market rates and have been eliminated from consolidated operating revenues.

| (in thousands)                    | June 30, 2024   | December 31, 2023 |
|-----------------------------------|-----------------|-------------------|
| Identifiable Assets               |                 |                   |
| Regulated Energy segment          | \$<br>2,882,798 | \$ 2,781,581      |
| Unregulated Energy segment        | 447,913         | 477,402           |
| Other businesses and eliminations | 50,042          | 45,721            |
| Total Identifiable Assets         | \$<br>3,380,753 | \$ 3,304,704      |

### 9. Stockholders' Equity

### **Common Stock Issuances**

In November 2023, in connection with our acquisition of FCG, we completed an equity offering resulting in the issuance of approximately 4.4 million shares of our common stock at a price per share of \$82.72 (net of underwriter discounts and commissions). We received net proceeds of \$366.4 million which were used to partially finance the acquisition.

We maintain an effective shelf registration statement with the SEC for the issuance of shares under our DRIP and other plans. Depending on our capital needs and subject to market conditions, we may issue additional shares under the direct stock purchase component of the DRIP in addition to other possible debt and equity offerings. For the six months ended June 30, 2024, we received net proceeds of \$2.5 million for issuances under the DRIP. There were no issuances under the DRIP during 2023. Our most recent ATM equity program, which allowed us to issue and sell shares of our common stock up to an aggregate offering price of \$75.0 million, expired in June 2023.

# Accumulated Other Comprehensive Loss

Defined benefit pension and postretirement plan items, unrealized gains (losses) of our propane swap agreements designated as commodity contract cash flow hedges, and the unrealized gains (losses) of our interest rate swap agreements designated as cash flow hedges are the components of our accumulated other comprehensive loss. The following tables present the changes in the balances of accumulated other comprehensive loss components as of June 30, 2024 and 2023. All amounts in the following tables are presented net of tax.

|                                                                         |    | Defined Benefit<br>Pension and<br>Postretirement<br>Plan Items |    | Commodity<br>Contract<br>Cash Flow<br>Hedges |    | Interest Rate<br>Swap<br>Cash Flow<br>Hedges |    | Total   |
|-------------------------------------------------------------------------|----|----------------------------------------------------------------|----|----------------------------------------------|----|----------------------------------------------|----|---------|
| (in thousands)<br>As of December 31, 2023                               | \$ | (2,584)                                                        | ¢  | (274)                                        | ¢  | 120                                          | \$ | (2,738) |
| Other comprehensive income before<br>reclassifications                  | φ  | (2,304)                                                        | Φ  | 1,640                                        | Φ  | 511                                          | Φ  | 2,151   |
| Amounts reclassified from accumulated other comprehensive income (loss) |    | 27                                                             |    | (761)                                        |    | (255)                                        |    | (989)   |
| Net current-period other comprehensive income (loss)                    |    | 27                                                             |    | 879                                          |    | 256                                          |    | 1,162   |
| As of June 30, 2024                                                     | \$ | (2,557)                                                        | \$ | 605                                          | \$ | 376                                          | \$ | (1,576) |
| As of December 31, 2022                                                 | \$ | (2,506)                                                        | \$ | 5 1,092                                      | \$ | 35                                           | \$ | (1,379) |
| Other comprehensive income (loss) before reclassifications              |    | _                                                              |    | (2,045)                                      |    | 612                                          |    | (1,433) |
| Amounts reclassified from accumulated other comprehensive income (loss) |    | 21                                                             |    | (126)                                        |    | (142)                                        |    | (247)   |
| Net prior-period other comprehensive income (loss)                      |    | 21                                                             |    | (2,171)                                      | _  | 470                                          |    | (1,680) |
| As of June 30, 2023                                                     | \$ | (2,485)                                                        | \$ | 6 (1,079)                                    | \$ | 505                                          | \$ | (3,059) |

Deferred gains or losses for our commodity contract and interest rate swap cash flow hedges are recognized in earnings upon settlement and are included in the effects of gains and losses from derivative instruments. See Note 12, *Derivative Instruments*, for additional details. Amortization of the net loss related to the defined benefit pension plan and postretirement plans is included in the computation of net periodic cost (benefit). See Note 10, *Employee Benefit Plans*, for additional details.

# 10. Employee Benefit Plans

Net periodic (benefit) cost for the FPU Pension Plan for the three and six months ended June 30, 2024 and 2023 is set forth in the following table:

|                                | <br>Three Mo<br>Jun | nths l<br>e 30, | Ended | Six Months Ended<br>June 30, |         |    |         |  |
|--------------------------------|---------------------|-----------------|-------|------------------------------|---------|----|---------|--|
|                                | 2024                |                 | 2023  |                              | 2024    | _  | 2023    |  |
| (in thousands)                 |                     |                 |       |                              |         |    |         |  |
| Interest cost                  | \$<br>599           | \$              | 633   | \$                           | 1,198   | \$ | 1,266   |  |
| Expected return on plan assets | (724)               |                 | (668) |                              | (1,448) |    | (1,336) |  |
| Amortization of net loss       | 69                  |                 | 110   |                              | 138     |    | 220     |  |
| Total periodic (benefit) cost  | \$<br>(56)          | \$              | 75    | \$                           | (112)   | \$ | 150     |  |

Amounts reclassified from accumulated other comprehensive income (loss) and regulatory assets were not material during the three and six months ended June 30, 2024 and 2023.

Net periodic benefit costs for our other pension and postretirement benefit plans were not material for the three and six months ended June 30, 2024 and 2023.

The components of our net periodic costs have been recorded or reclassified to other expense, net in the condensed consolidated statements of income. Pursuant to their respective regulatory orders, FPU and Chesapeake Utilities continue to record a portion of their unrecognized postretirement benefit costs related to their regulated operations as a regulatory asset. The portion of the unrecognized pension and postretirement benefit costs related to FPU's unregulated operations and Chesapeake Utilities' operations is recorded to accumulated other comprehensive income (loss).

During the three and six months ended June 30, 2024, there were no contributions to the FPU Pension Plan and we do not expect to contribute to the FPU Pension Plan during 2024. The Chesapeake SERP, the Chesapeake Postretirement Plan and the FPU Medical Plan are unfunded and are expected to be paid out of our general funds. Cash benefits paid under these other postretirement benefit plans for the three and six months ended June 30, 2024 were immaterial. We expect to pay total cash benefits of less than \$1.0 million for these other postretirement benefit plans in 2024.

# Non-Qualified Deferred Compensation Plan

Members of our Board of Directors and officers of the Company are eligible to participate in the Non-Qualified Deferred Compensation Plan. Directors can elect to defer any portion of their cash or stock compensation and officers can defer up to 80 percent of their base compensation, cash bonuses or any amount of their stock bonuses (net of required withholdings). Officers may receive a matching contribution on their cash compensation, provided it does not duplicate a match they receive in the Retirement Savings Plan.

All obligations arising under the Non-Qualified Deferred Compensation Plan are payable from our general assets, although we have established a Rabbi Trust to informally fund the plan. Deferrals of cash compensation may be invested by the participants in various mutual funds (the same options that are available in the Retirement Savings Plan). The participants are credited with gains or losses on those investments. Assets held in the Rabbi Trust, recorded as Investments on the condensed consolidated balance sheet, had a fair value of \$13.6 million at June 30, 2024 and \$12.3 million at December 31, 2023. The assets of the Rabbi Trust are at all times subject to the claims of our general creditors.

# 11. Share-Based Compensation

Our key employees and non-employee directors have been granted share-based awards through our SICP, which has awards outstanding under the current 2023 plan and the previous 2013 plan. We record these share-based awards as compensation costs over the respective service period for which services are received in exchange for an award of equity or equity-based compensation. The compensation cost is based primarily on the fair value of the shares awarded, using the estimated fair value of each share on the date it was granted, and the number of shares to be issued at the end of the service period.

The table below presents the amounts included in net income related to share-based compensation expense for the three and six months ended June 30, 2024 and 2023:

|                                                         |      | Three Months Ended<br>June 30, |    |       |    |         | onths Ended<br>une 30, |       |  |  |  |
|---------------------------------------------------------|------|--------------------------------|----|-------|----|---------|------------------------|-------|--|--|--|
|                                                         | 2024 |                                |    | 2023  |    | 2024    |                        | 2023  |  |  |  |
| (in thousands)                                          |      |                                |    |       |    |         |                        |       |  |  |  |
| Awards to key employees                                 | \$   | 2,181                          | \$ | 284   | \$ | 4,080   | \$                     | 2,440 |  |  |  |
| Awards to non-employee directors                        |      | 218                            |    | 227   |    | 432     |                        | 479   |  |  |  |
| Total compensation expense                              |      | 2,399                          |    | 511   |    | 4,512   |                        | 2,919 |  |  |  |
| Less: tax benefit                                       |      | (612)                          |    | (132) |    | (1,152) |                        | (754) |  |  |  |
| Share-based compensation amounts included in net income | \$   | 1,787                          | \$ | 379   | \$ | 3,360   | \$                     | 2,165 |  |  |  |

#### **Officers and Key Employees**

Our Compensation Committee is authorized to grant our key employees the right to receive awards of shares of our common stock contingent upon the achievement of established performance goals and subject to SEC transfer restrictions once awarded. Our President and CEO has the right to issue awards of shares of our common stock to other officers and key employees of the Company contingent upon various performance goals and subject to SEC transfer restrictions.

We currently have several outstanding multi-year performance awards, which are based upon the successful achievement of long-term goals, growth and financial results and comprise both market-based and performance-based conditions and targets. The fair value per share, tied to a performance-based condition or target, is equal to the market price per share on the grant date. For the market-based conditions, we used the Monte Carlo valuation to estimate the fair value of each share granted.

The table below presents the summary of the stock activity for awards to key employees for the six months ended June 30, 2024:

| (in thousands, except per share data) | Number of Shares | Weighted Average<br>Fair Value/Share |
|---------------------------------------|------------------|--------------------------------------|
| Outstanding—December 31, 2023         | 213              | \$<br>117.74                         |
| Granted                               | 110              | \$<br>105.21                         |
| Vested                                | (43)             | \$<br>103.95                         |
| Expired                               | (27)             | \$<br>86.24                          |
| Outstanding—June 30, 2024             | 253              | \$<br>117.89                         |

During the six months ended June 30, 2024, we granted awards of 110 thousand shares of common stock to officers and key employees under the SICP, including awards granted in February 2024. The shares granted are multi-year awards that will vest no later than the three-year service period ending December 31, 2026.

In March 2024, upon the election by certain of our executive officers and key employees, we withheld shares with a value at least equivalent to each such executive officer's minimum statutory obligation for applicable income and other employment taxes related to shares that vested and were paid in March 2024 for the performance period ended December 31, 2023. We paid the balance of such awarded shares to each such executive officer and remitted cash equivalent to the withheld shares to the appropriate taxing authorities. We withheld 14 thousand shares based on the value of the shares on their award date. Total combined payments for the employees' tax obligations to the taxing authorities were approximately \$1.5 million.

At June 30, 2024, the aggregate intrinsic value of the SICP awards granted to key employees was approximately \$26.9 million. At June 30, 2024, there was approximately \$12.8 million of unrecognized compensation cost related to these awards, which will be recognized through 2026.

#### Non-employee Directors



Shares granted to non-employee directors are issued in advance of the directors' service periods and are fully vested as of the grant date. We record a deferred expense equal to the fair value of the shares issued and amortize the expense equally over a service period of one year or less.

Our directors receive an annual retainer of shares of common stock under the SICP for services rendered through the subsequent Annual Meeting of Shareholders. Accordingly, our directors that served on the Board as of May 2024 each received approximately 1 thousand shares of common stock, respectively, with a weighted average fair value of \$110.53 per share.

At June 30, 2024, there was \$0.7 million of unrecognized compensation expense related to shares granted to non-employee directors. This expense will be recognized over the remaining service period ending in May 2025.

#### 12. Derivative Instruments

We use derivative and non-derivative contracts to manage risks related to obtaining adequate supplies and the price fluctuations of natural gas, electricity and propane and to mitigate interest rate risk. Our natural gas, electric and propane distribution operations have entered into agreements with suppliers to purchase natural gas, electricity and propane for resale to our customers. Our natural gas gathering and transmission company has entered into contracts with producers to secure natural gas to meet its obligations. Purchases under these contracts typically either do not meet the definition of derivatives or are considered "normal purchases and normal sales" and are accounted for on an accrual basis. Our propane distribution operations may also enter into fair value hedges of their inventory or cash flow hedges of their future purchase commitments in order to mitigate the impact of wholesale price fluctuations. Occasionally, we may enter into interest rate swap agreements to mitigate risk associated with changes in short-term borrowing rates. As of June 30, 2024, our natural gas and electric distribution operations did not have any outstanding derivative contracts.

#### Volume of Derivative Activity

As of June 30, 2024, the volume of our commodity derivative contracts were as follows:

|               |                   |               | Quantity hedged (in |                  | Longest Expiration date |
|---------------|-------------------|---------------|---------------------|------------------|-------------------------|
| Business unit | Commodity         | Contract Type | millions)           | Designation      | of hedge                |
| Sharp         | Propane (gallons) | Purchases     | 10.5                | Cash flow hedges | March 2027              |

Sharp entered into futures and swap agreements to mitigate the risk of fluctuations in wholesale propane index prices associated with the propane volumes that are expected to be purchased and/or sold during the heating season. Under the futures and swap agreements, Sharp will receive the difference between (i) the index prices (Mont Belvieu prices in June 2024 through March 2027) and (ii) the per gallon propane swap prices, to the extent the index prices exceed the contracted prices. If the index prices are lower than the contract prices, Sharp will pay the difference. We designated and accounted for the propane swaps as cash flow hedges. The change in the fair value of the swap agreements is recorded as unrealized gain (loss) in other comprehensive income (loss) and later recognized in the statement of income in the same period and in the same line item as the hedged transaction. We expect to reclassify unrealized gains of approximately \$0.7 million from accumulated other comprehensive income (loss) related to our commodity cash flow hedges to earnings during the 12-month period ended June 30, 2025.

#### Interest Rate Swap Activities

We manage interest rate risk by entering into derivative contracts to hedge the variability in cash flows attributable to changes in the short-term borrowing rates. In September 2022, we entered into an interest rate swap with a notional amount of \$50.0 million through September 2025, with pricing of 3.98 percent. In July 2024, we entered into an agreement for an additional interest rate swap effective August 1, 2024 through August 2029, at a notional amount of \$50.0 million and pricing of 3.97 percent. Our interest rate swaps are cash settled monthly as the counter-party pays us the 30-day SOFR rate less the fixed rate.

We designate and account for interest rate swaps as cash flow hedges. Accordingly, unrealized gains and losses associated with the interest rate swap are recorded as a component of accumulated other comprehensive income (loss). When the interest rate swap settles, the realized gain or loss is recorded in the income statement and is recognized as a component of interest charges.

#### **Broker Margin**

Futures exchanges have contract specific margin requirements that require the posting of cash or cash equivalents relating to traded contracts. Margin requirements consist of initial margin that is posted upon the initiation of a position, maintenance margin that is usually expressed as a percent of initial margin, and variation margin that fluctuates based on the daily mark-to-market relative to maintenance margin requirements. We currently maintain a broker margin account for Sharp included within other current assets on the consolidated balance sheet with a balance of \$2.8 million and \$2.1 million as of June 30, 2024 and December 31, 2023, respectively.

#### **Financial Statements Presentation**

The following tables present information about the fair value and related gains and losses of our derivative contracts. We did not have any derivative contracts with a credit-risk related contingency. Fair values of the derivative contracts recorded in the condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023, are as follows:

|                                            | Derivative Assets                |                  |            |                  |       |  |  |  |  |  |
|--------------------------------------------|----------------------------------|------------------|------------|------------------|-------|--|--|--|--|--|
|                                            |                                  | Fair Value As Of |            |                  |       |  |  |  |  |  |
| (in thousands)                             | <b>Balance Sheet Location</b>    | June             | e 30, 2024 | December 31, 202 |       |  |  |  |  |  |
| Derivatives designated as cash flow hedges |                                  |                  |            | -                |       |  |  |  |  |  |
| Propane swap agreements                    | Derivative assets, at fair value | \$               | 866        | \$               | 702   |  |  |  |  |  |
| Interest rate swap agreements              | Derivative assets, at fair value |                  | 506        |                  | 365   |  |  |  |  |  |
| Total Derivative Assets <sup>(1)</sup>     |                                  | \$               | 1,372      | \$               | 1,067 |  |  |  |  |  |

<sup>(1)</sup> Derivative assets, at fair value, include \$1.2 million in current assets in the condensed consolidated balance sheet at June 30, 2024 and \$1.0 million at December 31, 2023, with the remainder of the balance classified as long-term.

|                                             | Derivative Liabilities                |               |                  |                 |       |  |  |  |  |
|---------------------------------------------|---------------------------------------|---------------|------------------|-----------------|-------|--|--|--|--|
|                                             |                                       |               | Fair Value As Of |                 |       |  |  |  |  |
| (in thousands)                              | <b>Balance Sheet Location</b>         | June 30, 2024 |                  | December 31, 20 |       |  |  |  |  |
| Derivatives designated as cash flow hedges  |                                       |               |                  |                 |       |  |  |  |  |
| Propane swap agreements                     | Derivative liabilities, at fair value | \$            | 39               | \$              | 1,078 |  |  |  |  |
| Interest rate swap agreements               | Derivative liabilities, at fair value |               |                  |                 | 203   |  |  |  |  |
| Total Derivative Liabilities <sup>(1)</sup> |                                       | \$            | 39               | \$              | 1,281 |  |  |  |  |

<sup>(1)</sup> Derivative liabilities, at fair value, included less than \$0.1 million in current liabilities in the condensed consolidated balance sheet at June 30, 2024 and \$0.4 million at December 31, 2023, with the remainder of the balance classified as long-term.

The effects of gains and losses from derivative instruments on the condensed consolidated statements of income are as follows:

|                                            |                                              | Amount of Gain (Loss) on Deriv |                                        |      |       |                                      |       |    |       |
|--------------------------------------------|----------------------------------------------|--------------------------------|----------------------------------------|------|-------|--------------------------------------|-------|----|-------|
|                                            | Location of Gain                             | Fo                             | For the Three Months Ended<br>June 30, |      |       | For the Six Months Ended<br>June 30, |       |    |       |
| (in thousands)                             | (Loss) on Derivatives 2024 2023              |                                | 2023                                   | 2024 |       |                                      | 2023  |    |       |
| Derivatives designated as cash flow hedges |                                              |                                |                                        |      |       |                                      |       |    |       |
| Propane swap agreements                    | Revenues                                     | \$                             |                                        | \$   | _     | \$                                   | (307) | \$ | 733   |
| Propane swap agreements                    | Unregulated propane and<br>natural gas costs |                                | (41)                                   |      | (432) |                                      | 1,350 |    | (559) |
| Interest rate swap agreements              | Interest expense                             |                                | 170                                    |      | 127   |                                      | 342   |    | 192   |
| Total                                      |                                              | \$                             | 129                                    | \$   | (305) | \$                                   | 1,385 | \$ | 366   |

# 13. Fair Value of Financial Instruments

GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The three levels of the fair value hierarchy are the following:

| <u>Fair Value</u><br><u>Hierarchy</u> | Description of Fair Value Level                                                                                                                                                     | Fair Value Technique Utilized                                                                                                                                                                                                                                    |  |  |  |  |
|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| Level 1                               | Unadjusted quoted prices in active markets that are<br>accessible at the measurement date for identical,<br>unrestricted assets or liabilities.                                     | <i>Investments - equity securities -</i> The fair values of these trading securities are recorded at fair value based on unadjusted quoted prices in active markets for identical securities.                                                                    |  |  |  |  |
|                                       |                                                                                                                                                                                     | <i>Investments - mutual funds and other -</i> The fair values of these investments, comprised of money market and mutual funds, are recorded at fair value based on quoted net asset values of the shares.                                                       |  |  |  |  |
| Level 2                               | Quoted prices in markets that are not active, or inputs<br>which are observable, either directly or indirectly, for<br>substantially the full term of the asset or liability.       | <i>Derivative assets and liabilities</i> - The fair value of the propane put/call options, propane and interest rate swap agreements are measured using market transactions for similar assets and liabilities in either the listed or over-the-counter markets. |  |  |  |  |
| Level 3                               | Prices or valuation techniques requiring inputs that<br>are both significant to the fair value measurement and<br>unobservable (i.e. supported by little or no market<br>activity). | <i>Investments - guaranteed income fund -</i> The fair values of these investments are recorded at the contract value, which approximates their fair value.                                                                                                      |  |  |  |  |

#### Financial Assets and Liabilities Measured at Fair Value

The following tables summarize our financial assets and liabilities that are measured at fair value on a recurring basis and the fair value measurements, by level, within the fair value hierarchy as of June 30, 2024 and December 31, 2023:

|                                       |            |        |                                                 | Fair Value Measurements Using: |                                                        |       |                                                    |       |  |  |
|---------------------------------------|------------|--------|-------------------------------------------------|--------------------------------|--------------------------------------------------------|-------|----------------------------------------------------|-------|--|--|
| As of June 30, 2024<br>(in thousands) | Fair Value |        | Quoted Prices in<br>Active Markets<br>(Level 1) |                                | Significant Other<br>Observable<br>Inputs<br>(Level 2) |       | Significant<br>Unobservable<br>Inputs<br>(Level 3) |       |  |  |
| Assets:                               |            |        |                                                 |                                |                                                        |       |                                                    |       |  |  |
| Investments—equity securities         | \$         | 21     | \$                                              | 21                             | \$                                                     |       | \$                                                 | _     |  |  |
| Investments-guaranteed income fund    |            | 1,395  |                                                 | _                              |                                                        | _     |                                                    | 1,395 |  |  |
| Investments-mutual funds and other    |            | 12,204 |                                                 | 12,204                         |                                                        | —     |                                                    | —     |  |  |
| Total investments                     |            | 13,620 |                                                 | 12,225                         |                                                        | _     |                                                    | 1,395 |  |  |
| Derivative assets                     |            | 1,372  |                                                 | _                              |                                                        | 1,372 |                                                    | _     |  |  |
| Total assets                          | \$         | 14,992 | \$                                              | 12,225                         | \$                                                     | 1,372 | \$                                                 | 1,395 |  |  |
| Liabilities:                          |            |        |                                                 |                                |                                                        |       |                                                    |       |  |  |
| Derivative liabilities                | \$         | 39     | \$                                              |                                | \$                                                     | 39    | \$                                                 | _     |  |  |



|                                           |    |            | Fair Value Measurements Using: |                                                 |    |                                                        |    |                                                   |  |  |
|-------------------------------------------|----|------------|--------------------------------|-------------------------------------------------|----|--------------------------------------------------------|----|---------------------------------------------------|--|--|
| As of December 31, 2023<br>(in thousands) |    | Fair Value |                                | Quoted Prices in<br>Active Markets<br>(Level 1) |    | Significant Other<br>Observable<br>Inputs<br>(Level 2) |    | Significant<br>nobservable<br>Inputs<br>(Level 3) |  |  |
| Assets:                                   |    |            |                                |                                                 |    |                                                        |    |                                                   |  |  |
| Investments—equity securities             | \$ | 21         | \$                             | 21                                              | \$ |                                                        | \$ | _                                                 |  |  |
| Investments-guaranteed income fund        |    | 1,489      |                                |                                                 |    |                                                        |    | 1,489                                             |  |  |
| Investments-mutual funds and other        |    | 10,772     |                                | 10,772                                          |    |                                                        |    | _                                                 |  |  |
| Total investments                         |    | 12,282     |                                | 10,793                                          |    |                                                        |    | 1,489                                             |  |  |
| Derivative assets                         |    | 1,067      |                                |                                                 |    | 1,067                                                  |    | _                                                 |  |  |
| Total assets                              | \$ | 13,349     | \$                             | 10,793                                          | \$ | 1,067                                                  | \$ | 1,489                                             |  |  |
| Liabilities:                              |    |            |                                |                                                 |    |                                                        |    |                                                   |  |  |
| Derivative liabilities                    | \$ | 1,281      | \$                             |                                                 | \$ | 1,281                                                  | \$ |                                                   |  |  |

The changes in the fair value of Level 3 investments for the six months ended June 30, 2024 and 2023 were not material. Investment income from the Level 3 investments is reflected in other income, net in the condensed consolidated statements of income.

At June 30, 2024, there were no non-financial assets or liabilities required to be reported at fair value. We review our non-financial assets for impairment at least on an annual basis, as required.

#### **Other Financial Assets and Liabilities**

Financial assets with carrying values approximating fair value include cash and cash equivalents and accounts receivable. Financial liabilities with carrying values approximating fair value include accounts payable and other accrued liabilities and short-term debt. The fair value of cash and cash equivalents is measured using the comparable value in the active market and approximates its carrying value (Level 1 measurement). The fair value of short-term debt approximates the carrying value due to its near-term maturities and because interest rates approximate current market rates (Level 2 measurement).

At June 30, 2024, long-term debt, which includes current maturities but excludes debt issuance costs, had a carrying value of approximately \$1.2 billion, compared to the estimated fair value of approximately \$1.1 billion. At December 31, 2023, long-term debt, which includes the current maturities but excludes debt issuance costs, had a carrying value of approximately \$1.2 billion, compared to a fair value of approximately \$1.2 billion. The fair value was calculated using a discounted cash flow methodology that incorporates a market interest rate based on published corporate borrowing rates for debt instruments with similar terms and average maturities, and with adjustments for duration, optionality, and risk profile. The valuation technique used to estimate the fair value of long-term debt would be considered a Level 2 measurement.

# 14. Long-Term Debt

Our outstanding long-term debt is shown below:

| (in thousands)                                  | June 30,<br>2024 |    | ecember 31,<br>2023 |
|-------------------------------------------------|------------------|----|---------------------|
| Uncollateralized senior notes:                  |                  |    |                     |
| 5.68% notes, due June 2026                      | \$<br>5,800      | \$ | 8,700               |
| 6.39% notes, due December 2026                  | 100,000          |    | 100,000             |
| 6.44% notes, due December 2027                  | 100,000          |    | 100,000             |
| 6.43% notes, due May 2028                       | 2,800            |    | 3,500               |
| 3.73% notes, due December 2028                  | 10,000           |    | 10,000              |
| 6.45% notes, due December 2028                  | 100,000          |    | 100,000             |
| 3.88% notes, due May 2029                       | 25,000           |    | 30,000              |
| 6.62% notes, due December 2030                  | 100,000          |    | 100,000             |
| 3.25% notes, due April 2032                     | 56,000           |    | 59,500              |
| 6.71% notes, due December 2033                  | 100,000          |    | 100,000             |
| 2.98% notes, due December 2034                  | 70,000           |    | 70,000              |
| 3.00% notes, due July 2035                      | 50,000           |    | 50,000              |
| 2.96% notes, due August 2035                    | 40,000           |    | 40,000              |
| 2.49% notes, due January 2037                   | 50,000           |    | 50,000              |
| 5.43% notes, due March 2038                     | 80,000           |    | 80,000              |
| 3.48% notes, due May 2038                       | 50,000           |    | 50,000              |
| 3.58% notes, due November 2038                  | 50,000           |    | 50,000              |
| 6.73% notes, due December 2038                  | 50,000           |    | 50,000              |
| 3.98% notes, due August 2039                    | 100,000          |    | 100,000             |
| 2.95% notes, due March 2042                     | 50,000           |    | 50,000              |
| Equipment security note                         |                  |    |                     |
| 2.46% note, due September 2031                  | 7,259            |    | 7,633               |
| Less: debt issuance costs                       | (3,505)          |    | (3,753)             |
| Total long-term debt                            | 1,193,354        |    | 1,205,580           |
| Less: current maturities                        | (18,592)         |    | (18,505)            |
| Total long-term debt, net of current maturities | \$<br>1,174,762  | \$ | 1,187,075           |

## Terms of the Senior Notes

All of our outstanding Senior Notes set forth certain business covenants to which we are subject when any note is outstanding, including covenants that limit or restrict our ability, and the ability of our subsidiaries, to incur indebtedness, or place or permit liens and encumbrances on any of our property or the property of our subsidiaries.

#### Senior Notes

On November 20, 2023, we issued Senior Notes in the aggregate principal amount of \$550.0 million at an average interest rate of 6.54 percent that were used to partially finance our acquisition of FCG which closed during the fourth quarter of 2023. These notes have varying final maturity dates of between three and 15 years, and the outstanding principal balance of the notes (net of annual payments on the 6.73 percent notes which begin in 2029) will be due on their respective maturity dates with interest payments payable semiannually until the principal has been paid in full. These Senior Notes have similar covenants and default provisions as our other Senior Notes.

On March 14, 2023 we issued 5.43 percent Senior Notes due in March 2038 in the aggregate principal amount of \$80.0 million and used the proceeds received from the issuances of the Senior Notes to reduce short-term borrowings under our Revolver and to fund capital expenditures. These Senior Notes have similar covenants and default provisions as our other Senior Notes, and have an annual principal payment beginning in the sixth year after the issuance.

## Shelf Agreements

We have entered into Shelf Agreements with Prudential and MetLife with terms that extend through February 2026, however neither of such lenders have any obligation to purchase debt thereunder. At June 30, 2024, a total of \$255.0 million of borrowing capacity was available under these agreements.

#### 15. Short-Term Borrowings

As of June 30, 2024, we are authorized by our Board of Directors to borrow up to \$375.0 million of short-term debt, as required. At June 30, 2024 and December 31, 2023, we had \$207.1 million and \$179.9 million, respectively, of short-term borrowings outstanding at a weighted average interest rate of 5.95 percent and 5.83 percent, respectively. There were no borrowings outstanding under the sustainable investment sublimit of the 364-day tranche at June 30, 2024.

In August 2024, we amended and restated our Revolver which increased the total borrowing capacity to \$450.0 million, including \$250.0 million available under the 364-day tranche which now expires in August 2025 and \$200.0 million available under the five-year tranche which now expires in August 2029. Borrowings under both tranches of the amended and restated Revolver continue to be subject to a pricing grid, including the commitment fee and the interest rate charged based upon our total indebtedness to total capitalization ratio for the prior quarter. The 364-day tranche continues to bear interest (i) based upon the SOFR, plus a 10-basis point credit spread adjustment, and an applicable margin of 1.05 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate, solely at our discretion. The five-year tranche continues to bear interest (i) based upon the SOFR, plus a 10-basis point credit spread adjustment, and an applicable margin of 1.25 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate, solely at our discretion.

As of June 30, 2024, the pricing under the 364-day tranche of the Revolver included a commitment fee of 10-basis points on undrawn amounts and an interest rate of 80-basis points over SOFR plus a 10-basis point SOFR adjustment on outstanding balances. As of June 30, 2024, the pricing under the five-year tranche of the Revolver included a commitment fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis point fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis point solution of the Revolver included a commitment fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis point solution of the Revolver included accommitment fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis point solution of the Revolver included accommitment fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis point solution of the Revolver included accommitment fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis point solution of the Revolver included accommitment fee of 10-basis points over SOFR plus a 10-basis point solution of the Revolver included accommitment fee of 10-basis points over SOFR plus a 10-basis point solution of the Revolver included accommitment fee of 10-basis points over SOFR plus a 10-basis point solution over SOFR plus accommitment fee of 10-basis points over SOFR plus accommi

We also utilize interest rate swaps to manage rate risk under our Revolver. For additional information on interest rate swaps, including swaps currently in place related to our short-term borrowings, see Note 12, *Derivative Instruments*.

The availability of funds under the Revolver is subject to conditions specified in the credit agreement, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in the Revolver's loan documents. We are required by the financial covenants in the Revolver to maintain, at the end of each fiscal year, a funded indebtedness ratio as described above. As of June 30, 2024, we were in compliance with this covenant.

Our total available credit under the Revolver at June 30, 2024 was \$163.0 million. As of June 30, 2024, we had issued \$7.0 million in letters of credit to various counterparties under the Revolver. These letters of credit are not included in the outstanding short-term borrowings and we do not anticipate that they will be drawn upon by the counterparties. The letters of credit reduce the available borrowings under the Revolver.

In connection with our acquisition of FCG, we entered into a 364-day Bridge Facility commitment with Barclays Bank PLC and other lending parties for up to \$965.0 million. Upon closing of the FCG acquisition in November 2023, and with the completion of other financing activities as defined in the lending agreement, this facility was terminated with no funds drawn to finance the transaction. For additional information regarding the acquisition and related financing, see Note 3, *Acquisitions*, Note 9, *Stockholders Equity*, and Note 14, *Long-Term Debt*.

## 16. Leases

We have entered into lease arrangements for office space, land, equipment, pipeline facilities and warehouses. These lease arrangements enable us to better conduct business operations in the regions in which we operate. Office space is leased to provide adequate workspace for our employees in several locations throughout our service territories. We lease land at various locations throughout our service territories to enable us to inject natural gas into underground storage and distribution systems, for bulk storage capacity, for our propane operations and for storage of equipment used in repairs and maintenance of our infrastructure. We lease natural gas compressors to ensure timely and reliable



transportation of natural gas to our customers. We also lease warehouses to store equipment and materials used in repairs and maintenance for our businesses.

Some of our leases are subject to annual changes in the Consumer Price Index ("CPI"). While lease liabilities are not re-measured as a result of changes to the CPI, changes to the CPI are treated as variable lease payments and recognized in the period in which the obligation for those payments was incurred. A 100-basis-point increase in CPI would not have resulted in material additional annual lease costs. Most of our leases include options to renew, with renewal terms that can extend the lease term from one to 25 years or more. The exercise of lease renewal options is at our sole discretion. The amounts disclosed in our consolidated balance sheet at June 30, 2024, pertaining to the right-of-use assets and lease liabilities, are measured based on our current expectations of exercising our available renewal options. Our existing leases are not subject to any restrictions or covenants that would preclude our ability to pay dividends, obtain financing or enter into additional leases. As of June 30, 2024, we have not entered into any leases, which have not yet commenced, that would entitle us to significant rights or create additional obligations. The following table presents information related to our total lease cost included in our condensed consolidated statements of income:

|                                     |                    |      | Three Mon | nths | Ended    | Six Months Ended |       |    |       |  |  |
|-------------------------------------|--------------------|------|-----------|------|----------|------------------|-------|----|-------|--|--|
|                                     |                    |      | Jun       |      | June 30, |                  |       |    |       |  |  |
| (in thousands)                      | Classification     | 2024 |           | 2023 |          | 2024             |       |    | 2023  |  |  |
| Operating lease cost <sup>(1)</sup> | Operations expense | \$   | 738       | \$   | 780      | \$               | 1,474 | \$ | 1,568 |  |  |

<sup>(1)</sup> Includes short-term leases and variable lease costs, which are not material.

The following table presents the balance and classifications of our right of use assets and lease liabilities included in our condensed consolidated balance sheet at June 30, 2024 and December 31, 2023:

| (in thousands)              | <b>Balance sheet classification</b> | June 30, 2024 | Decer | nber 31, 2023 |
|-----------------------------|-------------------------------------|---------------|-------|---------------|
| Assets                      |                                     |               |       |               |
| Operating lease assets      | Operating lease right-of-use assets | \$<br>11,201  | \$    | 12,426        |
| Liabilities                 |                                     |               |       |               |
| Current                     |                                     |               |       |               |
| Operating lease liabilities | Other accrued liabilities           | \$<br>2,453   | \$    | 2,454         |
| Noncurrent                  |                                     |               |       |               |
| Operating lease liabilities | Operating lease - liabilities       | 9,341         |       | 10,550        |
| Total lease liabilities     |                                     | \$<br>11,794  | \$    | 13,004        |

The following table presents our weighted-average remaining lease terms and weighted-average discount rates for our operating leases at June 30, 2024 and December 31, 2023:

|                                                  | June 30, 2024 | December 31, 2023 |
|--------------------------------------------------|---------------|-------------------|
| Weighted-average remaining lease term (in years) |               |                   |
| Operating leases                                 | 7.9           | 8.1               |
| Weighted-average discount rate                   |               |                   |
| Operating leases                                 | 3.5 %         | 3.5 %             |

The following table presents additional information related to cash paid for amounts included in the measurement of lease liabilities included in our condensed consolidated statements of cash flows as of June 30, 2024 and 2023:

|                                            | Six Mont<br>Jun | ths En<br>e 30, | ıded  |  |
|--------------------------------------------|-----------------|-----------------|-------|--|
| (in thousands)                             | <br>2024        | 2023            |       |  |
| Operating cash flows from operating leases | \$<br>1,469     | \$              | 1,465 |  |

The following table presents the future undiscounted maturities of our operating and financing leases at June 30, 2024 and for each of the next five years and thereafter:

| (in thousands)                     | <b>Operating</b> | Leases (1) |
|------------------------------------|------------------|------------|
| Remainder of 2024                  | \$               | 1,416      |
| 2025                               |                  | 2,334      |
| 2026                               |                  | 1,777      |
| 2027                               |                  | 1,541      |
| 2028                               |                  | 1,164      |
| 2029                               |                  | 1,099      |
| Thereafter                         |                  | 4,094      |
| Total lease payments               |                  | 13,425     |
| Less: Interest                     |                  | (1,631)    |
| Present value of lease liabilities | \$               | 11,794     |
|                                    |                  |            |

(1) Operating lease payments include \$2.1 million related to options to extend lease terms that are reasonably certain of being exercised.



# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations is designed to provide a reader of the financial statements with a narrative report on our financial condition, results of operations and liquidity. This discussion and analysis should be read in conjunction with the attached unaudited condensed consolidated financial statements and notes thereto and our Annual Report on Form 10-K for the year ended December 31, 2023, including the audited consolidated financial statements and notes thereto.

# Safe Harbor for Forward-Looking Statements

We make statements in this Quarterly Report on Form 10-Q (this "Quarterly Report") that do not directly or exclusively relate to historical facts. Such statements are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. One can typically identify forward-looking statements by the use of forward-looking words, such as "project," "believe," "expect," "anticipate," "intend," "plan," "estimate," "continue," "potential," "forecast" or other similar words, or future or conditional verbs such as "may," "will," "should," "would" or "could." These statements represent our intentions, plans, expectations, assumptions and beliefs about future financial performance, business strategy, projected plans and objectives of the Company. Forward-looking statements as a result of new information, future events or otherwise. These statements are subject to many risks and uncertainties. In addition to the risk factors described under Item 1A., Risk Factors in our 2023 Annual Report on Form 10-K, the following important factors, among others, could cause actual future results to differ materially from those expressed in the forward-looking statements:

- state and federal legislative and regulatory initiatives that affect cost and investment recovery, have an impact on rate structures, and affect the speed and the degree to which competition enters the electric and natural gas industries;
- the outcomes of regulatory, environmental and legal matters, including whether pending matters are resolved within current estimates and whether the related costs are adequately covered by insurance or recoverable in rates;
- the impact of climate change, including the impact of greenhouse gas emissions or other legislation or regulations intended to address climate change;
- the impact of significant changes to current tax regulations and rates;
- the timing of certification authorizations associated with new capital projects and the ability to construct facilities at or below estimated costs;
- changes in environmental and other laws and regulations to which we are subject and environmental conditions of property that we now, or may in the future, own or operate;
- changes in the current political environment;
- possible increased federal, state and local regulation of the safety of our operations;
- the availability and reliability of adequate technology, including our ability to adapt to technological advances, effectively implement new technologies and manage the related costs;
- the inherent hazards and risks involved in transporting and distributing natural gas, electricity and propane;
- the economy in our service territories or markets, the nation, and worldwide, including the impact of economic conditions (which we do not control) on demand for natural gas, electricity, propane or other fuels;
- risks related to cyber-attacks or cyber-terrorism that could disrupt our business operations or result in failure of information technology systems or result in the loss or exposure of confidential or sensitive customer, employee or Company information;
- adverse weather conditions, including the effects of hurricanes, ice storms and other damaging weather events;
- customers' preferred energy sources;
- industrial, commercial and residential growth or contraction in our markets or service territories;
- the effect of competition on our businesses from other energy suppliers and alternative forms of energy;
- the timing and extent of changes in commodity prices and interest rates;
- the effect of spot, forward and future market prices on our various energy businesses;
- the extent of our success in connecting natural gas and electric supplies to our transmission systems, establishing and maintaining key supply sources, and expanding natural gas and electric markets;
- · the creditworthiness of counterparties with which we are engaged in transactions;
- the capital-intensive nature of our regulated energy businesses;
- our ability to access the credit and capital markets to execute our business strategy, including our ability to obtain financing on favorable terms, which can be affected by various factors, including credit ratings and general economic conditions;
- the ability to successfully execute, manage and integrate a merger, acquisition or divestiture of assets or businesses and the related regulatory or other conditions associated with the merger, acquisition or divestiture;
- the impact on our costs and funding obligations, under our pension and other postretirement benefit plans, of potential downturns in the financial markets, lower discount rates, and costs associated with health care legislation and regulation;

- the ability to continue to hire, train and retain appropriately qualified personnel;
- the availability of, and competition for, qualified personnel supporting our natural gas, electricity and propane businesses;
- · the effect of accounting pronouncements issued periodically by accounting standard-setting bodies; and
- the impacts associated with a pandemic, including the duration and scope of the pandemic the corresponding impact on our supply chains, our personnel, our contract counterparties, general economic conditions and growth, the financial markets and any costs to comply with governmental mandates.

## Introduction

Chesapeake Utilities is a Delaware corporation formed in 1947. We are a diversified energy company engaged, through our operating divisions and subsidiaries, in regulated energy, unregulated energy and other businesses. We operate primarily on the east coast of the United States and provide natural gas distribution and transmission; electric distribution and generation; propane gas distribution; mobile compressed natural gas services; steam generation; and other energy-related services.

Our strategy is focused on growing earnings from a stable regulated energy delivery foundation and investing in related businesses and services that provide opportunities for returns greater than traditional utility returns. We seek to identify and develop opportunities across the energy value chain, with emphasis on midstream and downstream investments that are accretive to earnings per share, consistent with our long-term growth strategy and create opportunities to continue our record of top tier returns on equity relative to our peer group. Our growth strategy includes the continued investment and expansion of our regulated operations that provide a stable base of earnings, as well as investments in other related non-regulated businesses and services including sustainable energy initiatives. By investing in these related business and services, we create opportunities to sustain our track record of higher returns, as compared to a traditional utility.

- Currently, our growth strategy is focused on the following platforms, including:
  - Optimizing the earnings growth in our existing businesses, which includes organic growth, territory expansions, and new products and services as well as increased opportunities to transform the Company with a focus on people, process, technology and organizational structure.
  - Identification and pursuit of additional pipeline expansions, including new interstate and intrastate transmission projects.
  - Growth of Marlin Gas Services' CNG transport business and expansion into LNG and RNG transport services as well as methane capture.
  - Identifying and undertaking additional strategic propane acquisitions that provide a larger foundation in current markets and expand our brand and presence into new strategic growth markets.
  - Pursuit of growth opportunities that enable us to utilize our integrated set of energy delivery businesses to participate in sustainable energy opportunities.

Due to the seasonality of our business, results for interim periods are not necessarily indicative of results for the entire fiscal year. Revenue and earnings are typically greater during the first and fourth quarters, when consumption of energy is normally highest due to colder temperatures.

## Sustainability Initiatives

We continue to remain steadfast in regards to our sustainability commitments, including the following:

- Maintaining a leading role in the journey to a lower carbon future in our service areas.
- Continuing to promote a diverse and inclusive workplace and further the sustainability of the communities we serve.
- Operating our businesses with integrity and the highest ethical standards.

These commitments guide our mission to deliver energy that makes life better for the people and communities we serve. They impact every aspect of the relationships we have with our stakeholders. In April of 2024, we unveiled our first in a series of sustainability micro-reports, with the first report focused on Safety and Reliability. The Safety and Reliability Report will be followed by at least two additional micro-reports. The second report, expected to be published this summer, will focus on the Company's environmental stewardship, including progress on environmental sustainability initiatives and mitigation of greenhouse gas emissions. The third micro-report, planned for distribution in the fall, will focus on community impact, reporting on Diversity, Equity and Inclusion ("DEI") initiatives and investments in people, communities and customers.

Transitioning from a single large sustainability report to these micro-reports will provide a steadier release of information throughout the year, including progress updates and new or expanded initiatives and programs. In addition to the micro-reports, the Company will publish investor-focused tables later this year.

We encourage our investors to review the Safety and Reliability micro-report, as well as prior sustainability reports, which can be accessed on our website, and welcome feedback as we continue to enhance our sustainability disclosures.

### Acquisition of Florida City Gas

On November 30, 2023, we completed the acquisition of FCG for \$922.8 million in cash, which included working capital adjustments as defined in the agreement that were settled during the first quarter of 2024, pursuant to the previously disclosed stock purchase agreement with Florida Power & Light Company. Upon completion of the acquisition, FCG became a wholly-owned subsidiary of the Company and is included within our Regulated Energy segment. FCG serves approximately 120,000 residential and commercial natural gas customers across eight counties in Florida, including Miami-Dade, Broward, Brevard, Palm Beach, Hendry, Martin, St. Lucie and Indian River. Its natural gas system includes approximately 3,800 miles of distribution main and 80 miles of transmission pipe.

In June 2023, FCG received approval from the Florida PSC for a \$23.3 million total increase in base revenue in connection with its May 2022 rate case filing. The new rates, which became effective as of May 1, 2023, included the transfer of its SAFE program provisions from a rider clause to base rates, an increase in rates associated with a liquefied natural gas facility, and approval of FCG's proposed RSAM with a \$25.0 million reserve amount. The RSAM is recorded as either an increase or decrease to accrued removal costs on the balance sheet, with a corresponding increase or decrease to depreciation and amortization expense. The impact of FCG's results from the acquisition date and effects on our liquidity are discussed further below and throughout Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

Unless otherwise noted, EPS and Adjusted EPS information are presented on a diluted basis.

## **Non-GAAP Financial Measures**

This document, including the tables herein, include references to both Generally Accepted Accounting Principles ("GAAP") and non-GAAP financial measures, including Adjusted Gross Margin, Adjusted Net Income and Adjusted EPS. A "non-GAAP financial measure" is generally defined as a numerical measure of a company's historical or future performance that includes or excludes amounts, or that is subject to adjustments, so as to be different from the most directly comparable measure calculated or presented in accordance with GAAP. Our management believes certain non-GAAP financial measures, when considered together with GAAP financial measures, provide information that is useful to investors in understanding period-over-period operating results separate and apart from items that may, or could, have a disproportionately positive or negative impact on results in any particular period.

We calculate Adjusted Gross Margin by deducting the purchased cost of natural gas, propane and electricity and the cost of labor spent on direct revenueproducing activities from operating revenues. The costs included in Adjusted Gross Margin exclude depreciation and amortization and certain costs presented in operations and maintenance expenses in accordance with regulatory requirements. We calculate Adjusted Net Income and Adjusted EPS by deducting non-recurring costs and expenses associated with significant acquisitions that may affect the comparison of period-over-period results. These non-GAAP financial measures are not in accordance with, or an alternative to, GAAP and should be considered in addition to, and not as a substitute for, the comparable GAAP measures. The Company believes that these non-GAAP financial measures are useful and meaningful to investors as a basis for making investment decisions, and provide investors with information that demonstrates the profitability achieved by the Company under allowed rates for regulated energy operations and under the Company's competitive pricing structures for unregulated energy operations. The Company's management uses these non-GAAP financial measures in assessing a business unit's and the overall Company performance. Other companies may calculate these non-GAAP financial measures in a different manner.

The following tables reconcile Gross Margin, Net Income, and EPS, all as defined under GAAP, to our non-GAAP financial measures of Adjusted Gross Margin, Adjusted Net Income and Adjusted EPS for the three and six months ended June 30, 2024 and 2023:

# Adjusted Gross Margin

|                                                  | For the Three Months Ended June 30, 2024 |          |      |                 |          |                 |       |          |  |  |  |
|--------------------------------------------------|------------------------------------------|----------|------|-----------------|----------|-----------------|-------|----------|--|--|--|
| (in thousands)                                   | Regulated Energy                         |          | Unre | egulated Energy | Other ar | nd Eliminations | Total |          |  |  |  |
| Operating Revenues                               | \$                                       | 130,625  | \$   | 41,419          | \$       | (5,772)         | \$    | 166,272  |  |  |  |
| Cost of Sales:                                   |                                          |          |      |                 |          |                 |       |          |  |  |  |
| Natural gas, propane and electric costs          |                                          | (27,378) |      | (18,006)        |          | 5,744           |       | (39,640) |  |  |  |
| Depreciation & amortization                      |                                          | (14,657) |      | (3,223)         |          | 3               |       | (17,877) |  |  |  |
| Operations & maintenance expenses                |                                          | (12,255) |      | (7,893)         |          | 3               |       | (20,145) |  |  |  |
| Gross Margin (GAAP)                              |                                          | 76,335   |      | 12,297          |          | (22)            |       | 88,610   |  |  |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                          | 12,255   |      | 7,893           |          | (3)             |       | 20,145   |  |  |  |
| Depreciation & amortization                      |                                          | 14,657   |      | 3,223           |          | (3)             |       | 17,877   |  |  |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                       | 103,247  | \$   | 23,413          | \$       | (28)            | \$    | 126,632  |  |  |  |

|                                                  | For the Three Months Ended June 30, 2023 |          |       |                |          |                |       |          |  |  |  |
|--------------------------------------------------|------------------------------------------|----------|-------|----------------|----------|----------------|-------|----------|--|--|--|
| (in thousands)                                   | Regulated Energy                         |          | Unreg | gulated Energy | Other an | d Eliminations | Total |          |  |  |  |
| Operating Revenues                               | \$                                       | 101,141  | \$    | 40,751         | \$       | (6,299)        | \$    | 135,593  |  |  |  |
| Cost of Sales:                                   |                                          |          |       |                |          |                |       |          |  |  |  |
| Natural gas, propane and electric costs          |                                          | (23,886) |       | (18,116)       |          | 6,209          |       | (35,793) |  |  |  |
| Depreciation & amortization                      |                                          | (13,035) |       | (4,269)        |          | 1              |       | (17,303) |  |  |  |
| Operations & maintenance expenses                |                                          | (9,240)  |       | (7,520)        |          | (2)            |       | (16,762) |  |  |  |
| Gross Margin (GAAP)                              |                                          | 54,980   |       | 10,846         |          | (91)           |       | 65,735   |  |  |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                          | 9,240    |       | 7,520          |          | 2              |       | 16,762   |  |  |  |
| Depreciation & amortization                      |                                          | 13,035   |       | 4,269          |          | (1)            |       | 17,303   |  |  |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                       | 77,255   | \$    | 22,635         | \$       | (90)           | \$    | 99,800   |  |  |  |

|                                                  | For the Six Months Ended June 30, 2024 |                  |    |                |                        |          |    |           |  |  |  |
|--------------------------------------------------|----------------------------------------|------------------|----|----------------|------------------------|----------|----|-----------|--|--|--|
| (in thousands)                                   | Reg                                    | Regulated Energy |    | gulated Energy | Other and Eliminations |          |    | Total     |  |  |  |
| Operating Revenues                               | \$                                     | 299,051          | \$ | 124,522        | \$                     | (11,557) | \$ | 412,016   |  |  |  |
| Cost of Sales:                                   |                                        |                  |    |                |                        |          |    |           |  |  |  |
| Natural gas, propane and electric costs          |                                        | (77,296)         |    | (55,060)       |                        | 11,499   |    | (120,857) |  |  |  |
| Depreciation & amortization                      |                                        | (27,194)         |    | (7,704)        |                        | 5        |    | (34,893)  |  |  |  |
| Operations & maintenance expenses                |                                        | (24,991)         |    | (16,315)       |                        | 1        |    | (41,305)  |  |  |  |
| Gross Margin (GAAP)                              |                                        | 169,570          |    | 45,443         |                        | (52)     |    | 214,961   |  |  |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                        | 24,991           |    | 16,315         |                        | (1)      |    | 41,305    |  |  |  |
| Depreciation & amortization                      |                                        | 27,194           |    | 7,704          |                        | (5)      |    | 34,893    |  |  |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                     | 221,755          | \$ | 69,462         | \$                     | (58)     | \$ | 291,159   |  |  |  |

|                                                  | For the Six Months Ended June 30, 2023 |          |        |               |         |                 |       |           |  |  |
|--------------------------------------------------|----------------------------------------|----------|--------|---------------|---------|-----------------|-------|-----------|--|--|
| (in thousands)                                   | Regulated Energy                       |          | Unregu | ilated Energy | Other a | nd Eliminations | Total |           |  |  |
| Operating Revenues                               | \$                                     | 243,411  | \$     | 123,916       | \$      | (13,605)        | \$    | 353,722   |  |  |
| Cost of Sales:                                   |                                        |          |        |               |         |                 |       |           |  |  |
| Natural gas, propane and electric costs          |                                        | (79,174) |        | (58,687)      |         | 13,479          |       | (124,382) |  |  |
| Depreciation & amortization                      |                                        | (25,987) |        | (8,503)       |         | 4               |       | (34,486)  |  |  |
| Operations & maintenance expenses                |                                        | (18,527) |        | (15,996)      |         | 3               |       | (34,520)  |  |  |
| Gross Margin (GAAP)                              |                                        | 119,723  |        | 40,730        |         | (119)           |       | 160,334   |  |  |
| Operations & maintenance expenses <sup>(1)</sup> |                                        | 18,527   |        | 15,996        |         | (3)             |       | 34,520    |  |  |
| Depreciation & amortization                      |                                        | 25,987   |        | 8,503         |         | (4)             |       | 34,486    |  |  |
| Adjusted Gross Margin (Non-GAAP)                 | \$                                     | 164,237  | \$     | 65,229        | \$      | (126)           | \$    | 229,340   |  |  |

<sup>(1)</sup> Operations & maintenance expenses within the condensed consolidated statements of income are presented in accordance with regulatory requirements and to provide comparability within the industry. Operations & maintenance expenses which are deemed to be directly attributable to revenue producing activities have been separately presented above in order to calculate Gross Margin as defined under U.S. GAAP.

#### 2024 to 2023 Gross Margin (GAAP) Variance - Regulated Energy

Gross Margin (GAAP) for the Regulated Energy segment for the quarter ended June 30, 2024 was \$76.4 million, an increase of \$21.4 million, or 38.8 percent, compared to the same period in 2023. The increase in gross margin reflects incremental margin attributable to FCG, organic growth in our natural gas distribution businesses and continued pipeline expansion projects, and incremental margin from regulatory initiatives.

Gross Margin (GAAP) for the Regulated Energy segment for the six months ended June 30, 2024 was \$169.6 million, an increase of \$49.8 million, or 41.6 percent, compared to the same period in 2023. The increase in gross margin reflects incremental margin attributable to FCG, organic growth in our natural gas distribution businesses and continued pipeline expansion projects, and incremental margin from regulatory initiatives.

#### 2024 to 2023 Gross Margin (GAAP) Variance – Unregulated Energy

Gross Margin (GAAP) for the Unregulated Energy segment for the quarter ended June 30, 2024 was \$12.3 million, an increase of \$1.5 million, or 13.4 percent, compared to the same period in 2023. The increase in gross margin was primarily attributable to contributions from an increased level of virtual pipeline services and improved performance at Aspire.

Gross Margin (GAAP) for the Unregulated Energy segment for the six months ended June 30, 2024 was \$45.4 million, an increase of \$4.7 million, or 11.6 percent, compared to the same period in 2023. Higher gross margin reflects higher contributions from propane including increased customer consumption, incremental margin from the JT Lee and Son's acquisition in late 2023, and higher margins and service fees; improved performance at Aspire; and an increased level of virtual pipeline services.

# Adjusted Net Income and Adjusted EPS

|                                                          | Three Months Ended<br>June 30, |        |    |        |    |        | ths Ended<br>e 30, |        |  |
|----------------------------------------------------------|--------------------------------|--------|----|--------|----|--------|--------------------|--------|--|
| (in thousands, except per share data)                    |                                | 2024   |    | 2023   |    | 2024   |                    | 2023   |  |
| Net Income (GAAP)                                        | \$                             | 18,271 | \$ | 16,133 | \$ | 64,439 | \$                 | 52,477 |  |
| FCG transaction and transition-related expenses, net (1) |                                | 1,006  |    | —      |    | 1,683  |                    | —      |  |
| Adjusted Net Income (Non-GAAP)                           | \$                             | 19,277 | \$ | 16,133 | \$ | 66,122 | \$                 | 52,477 |  |
|                                                          |                                |        |    |        |    |        |                    |        |  |
| Weighted average common shares outstanding - diluted (2) |                                | 22,335 |    | 17,852 |    | 22,320 |                    | 17,842 |  |
|                                                          |                                |        |    |        |    |        |                    |        |  |
| Earnings Per Share - Diluted (GAAP)                      | \$                             | 0.82   | \$ | 0.90   | \$ | 2.89   | \$                 | 2.94   |  |
| FCG transaction and transition-related expenses, net (1) |                                | 0.04   |    | —      |    | 0.07   |                    | —      |  |
| Adjusted Earnings Per Share - Diluted (Non-GAAP)         | \$                             | 0.86   | \$ | 0.90   | \$ | 2.96   | \$                 | 2.94   |  |

<sup>(1)</sup> Transaction and transition-related expenses represent non-recurring costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding, and legal fees.

<sup>(2)</sup> Weighted average shares for the three and six months ended June 30, 2024 reflect the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG. See Notes 3 and 9 for additional details on the acquisition and related equity offering.

# 2024 to 2023 Net Income (GAAP) Variance

Net income (GAAP) for the quarter ended June 30, 2024 was \$18.3 million, or \$0.82 per share, compared to \$16.1 million, or \$0.90 per share, for the same quarter of 2023. Net income for the three months ended June 30, 2024 included \$1.0 million of transaction and transition-related expenses in connection with the acquisition and integration of FCG. Excluding these costs, net income increased by \$3.1 million or 19.5 percent compared to the same period in the prior year.

Net income (GAAP) for the six months ended June 30, 2024 was \$64.4 million, or \$2.89 per share, compared to \$52.5 million, or \$2.94 per share, for the same period in 2023. Net income for the six months ended June 30, 2024 included \$1.7 million of transaction and transition-related expenses in connection with the acquisition and integration of FCG. Excluding these costs, net income increased by \$13.6 million or 26.0 percent compared to the same period in the prior year.

## Results of Operations for the Three and Six Months Ended June 30, 2024

## **Operational Highlights**

Our adjusted net income for the three months ended June 30, 2024 was \$19.3 million, or \$0.86 per share, compared to \$16.1 million, or \$0.90 per share, for the same quarter of 2023. The improvements in business unit operating results discussed below were offset by the effects of increased interest expense and common shares issued in connection with the acquisition of FCG. Operating income for the second quarter of 2024 was \$40.8 million, an increase of \$12.4 million or 43.9 percent compared to the same period in 2023. Excluding transaction and transition-related expenses associated with the acquisition and integration of FCG, operating income increased \$13.8 million or 48.7 percent compared to the prior-year period. An increase in adjusted gross margin in the second quarter of 2024 was driven by contributions from the acquisition of FCG, natural gas organic growth and continued pipeline expansion projects, incremental margin from regulatory initiatives, and improvements from our unregulated businesses. Higher operating expenses in the second quarter of 2024 were largely associated with FCG, increased payroll, benefits and other employee-related expenses, and higher insurance and vehicle expenses compared to the prior-year period. Increases in depreciation, amortization and property taxes attributable to growth projects and FCG were partially offset by a \$2.3 million RSAM adjustment from FCG and lower depreciation from our electric operations due to revised rates from an approved electric depreciation study.

|                                                                     |           | Three Months Ended<br>June 30, |    |        |                        |        |  |
|---------------------------------------------------------------------|-----------|--------------------------------|----|--------|------------------------|--------|--|
|                                                                     |           | 2024                           | ,  | 2023   | Increase<br>(Decrease) |        |  |
| (in thousands, except per share data)                               |           |                                |    |        |                        | ,      |  |
| Adjusted Gross Margin                                               |           |                                |    |        |                        |        |  |
| Regulated Energy segment                                            | \$        | 103,247                        | \$ | 77,255 | \$                     | 25,992 |  |
| Unregulated Energy segment                                          |           | 23,413                         |    | 22,635 |                        | 778    |  |
| Other businesses and eliminations                                   |           | (28)                           |    | (90)   |                        | 62     |  |
| Total Adjusted Gross Margin                                         | <u>\$</u> | 126,632                        | \$ | 99,800 | \$                     | 26,832 |  |
| Operating Income (Loss)                                             |           |                                |    |        |                        |        |  |
| Regulated Energy segment                                            | \$        | 40,505                         | \$ | 29,291 | \$                     | 11,214 |  |
| Unregulated Energy segment                                          |           | 238                            |    | (993)  |                        | 1,231  |  |
| Other businesses and eliminations                                   |           | 47                             |    | 48     |                        | (1)    |  |
| Total Operating Income                                              |           | 40,790                         |    | 28,346 |                        | 12,444 |  |
| Other income, net                                                   |           | 1,110                          |    | 831    |                        | 279    |  |
| Interest charges                                                    |           | 16,813                         |    | 6,964  |                        | 9,849  |  |
| Income Before Income Taxes                                          |           | 25,087                         |    | 22,213 |                        | 2,874  |  |
| Income taxes                                                        |           | 6,816                          |    | 6,080  |                        | 736    |  |
| Net Income                                                          | <u></u>   | 18,271                         | \$ | 16,133 | \$                     | 2,138  |  |
| Weighted Average Common Shares Outstanding: <sup>(1)</sup>          |           |                                |    |        |                        |        |  |
| Basic                                                               |           | 22,284                         |    | 17,794 |                        | 4,490  |  |
| Diluted                                                             |           | 22,335                         |    | 17,852 |                        | 4,483  |  |
| Earnings Per Share of Common Stock                                  |           |                                |    |        |                        |        |  |
| Basic                                                               | \$        | 0.82                           | \$ | 0.91   | \$                     | (0.09) |  |
| Diluted                                                             | \$        | 0.82                           | \$ | 0.90   | \$                     | (0.08) |  |
| Adjusted Net Income and Adjusted Earnings Per Share                 |           |                                |    |        |                        |        |  |
| Net Income (GAAP)                                                   | \$        | 18,271                         | \$ | 16,133 | \$                     | 2,138  |  |
| FCG transaction and transition-related expenses, net <sup>(2)</sup> |           | 1,006                          |    |        |                        | 1,006  |  |
| Adjusted Net Income (Non-GAAP)                                      | <u>\$</u> | 19,277                         | \$ | 16,133 | \$                     | 3,144  |  |
| Earnings Per Share - Diluted (GAAP)                                 | \$        | 0.82                           | \$ | 0.90   | \$                     | (0.08) |  |
| FCG transaction and transition-related expenses, net (2)            |           | 0.04                           |    | _      |                        | 0.04   |  |
| Adjusted Earnings Per Share - Diluted (Non-GAAP)                    | \$        | 0.86                           | \$ | 0.90   | \$                     | (0.04) |  |

<sup>(1)</sup> Weighted average shares for the quarter ended June 30, 2024 reflect the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG. <sup>(2)</sup> Transaction and transition-related expenses represent costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding and legal fees.

Key variances between the second quarter of 2023 and 2024 included:

| (in thousands, except per share data)                                              | Pre-tax<br>Income | I  | Net<br>Income | arnings<br>er Share |
|------------------------------------------------------------------------------------|-------------------|----|---------------|---------------------|
| Second Quarter of 2023 Adjusted Results                                            | \$<br>22,213      | \$ | 16,133        | \$<br>0.90          |
|                                                                                    |                   |    |               |                     |
| Increased Adjusted Gross Margins:                                                  |                   |    |               |                     |
| Contributions from acquisitions                                                    | 23,527            |    | 17,135        | 0.77                |
| Margin from regulated infrastructure programs*                                     | 1,340             |    | 976           | 0.04                |
| Natural gas growth including conversions (excluding service expansions)            | 1,253             |    | 912           | 0.04                |
| Increased level of virtual pipeline services                                       | 587               |    | 428           | 0.02                |
| Natural gas transmission service expansions, including interim services*           | 563               |    | 410           | 0.02                |
| Improved Aspire Energy performance - rate changes and gathering fees               | <br>251           |    | 183           | <br>—               |
|                                                                                    | 27,521            |    | 20,044        | 0.89                |
|                                                                                    |                   |    |               |                     |
| Increased Operating Expenses (Excluding Natural Gas, Propane, and Electric Costs): |                   |    |               |                     |
| FCG operating expenses                                                             | (9,720)           |    | (7,079)       | (0.32)              |
| Payroll, benefits and other employee-related expenses                              | (772)             |    | (562)         | (0.02)              |
| Insurance related costs                                                            | (559)             |    | (407)         | (0.02)              |
| Vehicle expenses                                                                   | (250)             |    | (182)         | (0.01)              |
| Depreciation, amortization and property tax costs (includes FCG)                   | (1,951)           |    | (1,421)       | (0.06)              |
|                                                                                    | <br>(13,252)      |    | (9,651)       | (0.43)              |
|                                                                                    |                   |    |               |                     |
| Interest charges                                                                   | (9,849)           |    | (7,173)       | (0.32)              |
| Increase in shares outstanding due to 2023 and 2024 equity offerings***            | _                 |    | _             | (0.18)              |
| Net other changes                                                                  | (172)             |    | (76)          |                     |
|                                                                                    | <br>(10,021)      |    | (7,249)       | <br>(0.50)          |
| Second Quarter of 2024 Adjusted Results**                                          | \$<br>26,461      | \$ | 19,277        | \$<br>0.86          |
|                                                                                    |                   |    |               | <br>                |

\* See the Major Projects and Initiatives table.

\*\* Transaction and transition-related expenses attributable to the acquisition and integration of FCG have been excluded from the Company's non-GAAP

measures of adjusted net income and adjusted EPS. See reconciliations above for a detailed comparison to the related GAAP measures.

\*\*\* Reflects the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG.

Our adjusted net income for the six months ended June 30, 2024 was \$66.1 million, or \$2.96 per share, compared to \$52.5 million, or \$2.94 per share, for the same period of 2023. Adjusted net income for the first half of 2023 included a non-recurring gain of \$1.3 million related to a reduction in the Pennsylvania state tax rate. The improvements in business unit operating results discussed below were largely offset by increased interest expense and common shares issued in connection with the acquisition of FCG. Operating income for the first half of 2024 was \$120.4 million, an increase of \$37.1 million or 44.6 percent compared to the same period in 2023. Excluding transaction and transition-related expenses associated with the acquisition and integration of FCG, operating income increased \$39.4 million or 47.3 percent compared to the prior-year period. An increase in adjusted gross margin in the first half of 2024 was driven by contributions from the acquisition of FCG, natural gas organic growth and continued pipeline expansion projects, incremental margin from regulatory initiatives, higher customer consumption, and improvements from our unregulated businesses. Higher operating expenses in the first half of 2024 were largely associated with FCG, as well as higher insurance and vehicle expenses compared to the prior-year period. These increases were partially offset by lower payroll, benefits and other employee-related expenses. Increases in depreciation and amortization expense attributable to growth projects and FCG were partially offset by a \$5.7 million RSAM adjustment from FCG and lower depreciation from our electric operations due to revised rates from an approved electric depreciation study.

|                                                                     |           | Six Months Ended<br>June 30, |      |         |            |           |  |
|---------------------------------------------------------------------|-----------|------------------------------|------|---------|------------|-----------|--|
|                                                                     |           | 2024                         | 2023 |         | <b>(</b> [ | Decrease) |  |
| (in thousands, except per share data)                               |           |                              |      |         |            |           |  |
| Adjusted Gross Margin                                               |           |                              |      |         |            |           |  |
| Regulated Energy segment                                            | \$        | 221,755                      | \$   | 164,237 | \$         | 57,518    |  |
| Unregulated Energy segment                                          |           | 69,462                       |      | 65,229  |            | 4,233     |  |
| Other businesses and eliminations                                   |           | (58)                         |      | (126)   |            | 68        |  |
| Total Adjusted Gross Margin                                         | <u>\$</u> | 291,159                      | \$   | 229,340 | \$         | 61,819    |  |
| Operating Income                                                    |           |                              |      |         |            |           |  |
| Regulated Energy segment                                            | \$        | 98,614                       | \$   | 66,916  | \$         | 31,698    |  |
| Unregulated Energy segment                                          |           | 21,667                       |      | 16,252  |            | 5,415     |  |
| Other businesses and eliminations                                   |           | 94                           |      | 93      |            | 1         |  |
| Total Operating Income                                              |           | 120,375                      |      | 83,261  |            | 37,114    |  |
| Other income, net                                                   |           | 1,305                        |      | 1,107   |            | 198       |  |
| Interest charges                                                    |           | 33,839                       |      | 14,196  |            | 19,643    |  |
| Income Before Income Taxes                                          |           | 87,841                       |      | 70,172  |            | 17,669    |  |
| Income taxes                                                        |           | 23,402                       |      | 17,695  |            | 5,707     |  |
| Net Income                                                          | <u>\$</u> | 64,439                       | \$   | 52,477  | \$         | 11,962    |  |
| Weighted Average Common Shares Outstanding: <sup>(1)</sup>          |           |                              |      |         |            |           |  |
| Basic                                                               |           | 22,267                       |      | 17,777  |            | 4,490     |  |
| Diluted                                                             |           | 22,320                       |      | 17,842  |            | 4,478     |  |
| Earnings Per Share of Common Stock                                  |           |                              |      |         |            |           |  |
| Basic                                                               | \$        | 2.89                         | \$   | 2.95    | \$         | (0.06)    |  |
| Diluted                                                             | \$        | 2.89                         | \$   | 2.94    | \$         | (0.05)    |  |
| Adjusted Net Income and Adjusted Earnings Per Share                 |           |                              |      |         |            |           |  |
| Net Income (GAAP)                                                   | \$        | 64,439                       | \$   | 52,477  | \$         | 11,962    |  |
| FCG transaction and transition-related expenses, net <sup>(2)</sup> |           | 1,683                        |      |         |            | 1,683     |  |
| Adjusted Net Income (Non-GAAP)                                      | <u>\$</u> | 66,122                       | \$   | 52,477  | \$         | 13,645    |  |
| Earnings Per Share - Diluted (GAAP)                                 | \$        | 2.89                         | \$   | 2.94    | \$         | (0.05)    |  |
| FCG transaction and transition-related expenses, net <sup>(2)</sup> |           | 0.07                         |      |         |            | 0.07      |  |
| Adjusted Earnings Per Share - Diluted (Non-GAAP)                    | \$        | 2.96                         | \$   | 2.94    | \$         | 0.02      |  |

<sup>(1)</sup> Weighted average shares for the six months ended June 30, 2024 reflect the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG. <sup>(2)</sup> Transaction and transition-related expenses represent costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding and legal fees.

Key variances between the six months ended June 30, 2023 and June 30, 2024 included:

| (in thousands, except per share data)                                                          | 're-tax<br>ncome | Net<br>Income | arnings<br>er Share |
|------------------------------------------------------------------------------------------------|------------------|---------------|---------------------|
| Six months ended June 30, 2023 Adjusted Results                                                | \$<br>70,172     | \$<br>52,477  | \$<br>2.94          |
| Non-recurring Items:                                                                           |                  |               |                     |
| Absence of benefit associated with a reduction in the PA state tax rate                        | _                | (1,284)       | (0.06)              |
|                                                                                                | <br>             | <br>(1,284)   | (0.06)              |
| Increased Adjusted Gross Margins:                                                              |                  |               |                     |
| Contributions from acquisitions                                                                | 48,924           | 35,891        | 1.61                |
| Natural gas growth including conversions (excluding service expansions)                        | 3,169            | 2,325         | 0.10                |
| Margin from regulated infrastructure programs*                                                 | 2,618            | 1,921         | 0.10                |
| Natural gas transmission service expansions, including interim services*                       | 2,010            | 1,580         | 0.07                |
| Changes in customer consumption                                                                | 1,842            | 1,352         | 0.06                |
| Rate changes associated with the Florida natural gas base rate proceeding*                     | 1,630            | 1,196         | 0.05                |
| Improved Aspire Energy performance - rate changes and gathering fees                           | 1,189            | 872           | 0.04                |
| Increased level of virtual pipeline services                                                   | 487              | 358           | 0.02                |
| Increased propane margins and fees                                                             | 463              | 340           | 0.01                |
|                                                                                                | <br>62,476       | <br>45,835    | <br>2.05            |
| (Increased) Decreased Operating Expenses (Excluding Natural Gas, Propane, and Electric Costs): |                  |               |                     |
| FCG operating expenses                                                                         | (20,133)         | (14,770)      | (0.66)              |
| Insurance related costs                                                                        | (1,084)          | (795)         | (0.04)              |
| Vehicle expenses                                                                               | (403)            | (295)         | (0.01)              |
| Payroll, benefits and other employee-related expenses                                          | 2,192            | 1,608         | 0.07                |
| Depreciation, amortization and property tax costs (includes FCG)                               | <br>(3,449)      | <br>(2,530)   | <br>(0.11)          |
|                                                                                                | <br>(22,877)     | <br>(16,782)  | <br>(0.75)          |
| Interest charges                                                                               | (19,643)         | (14,410)      | (0.65)              |
| Increase in shares outstanding due to 2023 and 2024 equity offerings***                        | _                |               | (0.59)              |
| Net other changes                                                                              | 8                | <br>286       | 0.02                |

Six months ended June 30, 2024 Adjusted Results\*\*

\* See the Major Projects and Initiatives table. \*\* Transaction and transition-related expenses attributable to the acquisition and integration of FCG have been excluded from the Company's non-GAAP

measures of adjusted net income and adjusted EPS. See reconciliations above for a detailed comparison to the related GAAP measures. \*\*\* Reflects the impact of 4.4 million common shares issued in November 2023 in connection with the acquisition of FCG.

(19,635)

90,136

\$

\$

(14, 124)

66,122

\$

(1.22)

2.96

# **Summary of Key Factors**

# **Recently Completed and Ongoing Major Projects and Initiatives**

We continuously pursue and develop additional projects and initiatives to serve existing and new customers, further grow our businesses and earnings, and increase shareholder value. The following table includes all major projects and initiatives that are currently underway or recently completed. Our practice is to add new projects and initiatives to this table once negotiations or details are substantially final and/or the associated earnings can be estimated. Major projects and initiatives that have generated consistent year-over-year adjusted gross margin contributions are removed from the table at the beginning of the next calendar year.

|                                             |              |       |                      |                     | Α                                       | djus  | sted Gross M | largin | l          |    |        |       |        |
|---------------------------------------------|--------------|-------|----------------------|---------------------|-----------------------------------------|-------|--------------|--------|------------|----|--------|-------|--------|
|                                             | Three Mo     | nths  | Ended                |                     | Six Mont                                | ths e | ended        | Y      | Year Ended |    | Estima | ate f | or     |
|                                             | Jun          | e 30, | ,                    | June 30, December 3 |                                         |       | ecember 31,  | Fig    |            |    | iscal  |       |        |
| (in thousands)                              | 2024         |       | 2023                 |                     | 2024                                    |       | 2023         |        | 2023       |    | 2024   |       | 2025   |
| Pipeline Expansions:                        |              |       |                      |                     |                                         |       |              |        |            |    |        |       |        |
| Southern Expansion                          | \$<br>586    | \$    | 455                  | \$                  | 1,172                                   | \$    | 486          | \$     | 586        | \$ | 2,344  | \$    | 2,344  |
| Beachside Pipeline Expansion                | 603          |       | 603                  |                     | 1,206                                   |       | 603          |        | 1,810      |    | 2,451  |       | 2,414  |
| North Ocean City Connector                  | _            |       | —                    |                     | _                                       |       | —            |        | —          |    |        |       | 494    |
| St. Cloud / Twin Lakes Expansion            | 146          |       | _                    |                     | 292                                     |       | —            |        | 264        |    | 584    |       | 2,752  |
| Wildlight                                   | 205          |       | 67                   |                     | 404                                     |       | 93           |        | 471        |    | 1,423  |       | 2,038  |
| Lake Wales                                  | 114          |       | 38                   |                     | 228                                     |       | 38           |        | 265        |    | 454    |       | 454    |
| Newberry                                    | 72           |       | —                    |                     | 72                                      |       | —            |        | —          |    | 1,364  |       | 2,585  |
| Boynton Beach                               | —            |       | _                    |                     | —                                       |       | —            |        | —          |    | —      |       | 3,342  |
| New Smyrna Beach                            | _            |       | —                    |                     | _                                       |       | —            |        | —          |    |        |       | 1,710  |
| Central Florida Reinforcement               | —            |       | —                    |                     | —                                       |       | —            |        | —          |    | 476    |       | 1,182  |
| Warwick                                     | _            |       | _                    |                     | —                                       |       | —            |        | —          |    | 258    |       | 1,858  |
| Renewable Natural Gas Supply Projects       | <br>         | _     | _                    |                     |                                         |       | —            | _      | —          |    |        |       | 5,460  |
| Total Pipeline Expansions                   | <br>1,726    |       | 1,163                |                     | 3,374                                   |       | 1,220        |        | 3,396      |    | 9,354  |       | 26,633 |
|                                             |              |       |                      |                     |                                         |       |              |        |            |    |        |       |        |
| CNG/RNG/LNG Transportation and              |              |       | <b>2</b> 00 <i>5</i> |                     | 6.0.10                                  |       | 6.10.6       |        | 11 101     |    | 12 500 |       | 14 500 |
| Infrastructure                              | <br>3,505    |       | 2,905                |                     | 6,940                                   |       | 6,426        |        | 11,181     |    | 13,500 |       | 14,500 |
| Regulatory Initiatives:                     |              |       |                      |                     |                                         |       |              |        |            |    |        |       |        |
| Florida GUARD program                       | 865          |       |                      |                     | 1,454                                   |       |              |        | 353        |    | 3,231  |       | 5,602  |
| FCG SAFE Program                            | 689          |       | _                    |                     | 1,434                                   |       |              |        | 555        |    | 2,683  |       | 5,293  |
| Capital Cost Surcharge Programs             | 777          |       | 703                  |                     | 1,101                                   |       | 1,423        |        | 2,829      |    | 3,979  |       | 4,374  |
| Florida Rate Case Proceeding <sup>(1)</sup> | 4,005        |       | 3,873                |                     | 9,600                                   |       | 7,970        |        | 15,835     |    | 17,153 |       | 17,153 |
| Maryland Rate Case <sup>(2)</sup>           | 4,005        |       | 5,075                |                     | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |       | 1,570        |        |            |    | TBD    |       | TBD    |
| Electric Storm Protection Plan              | 677          |       | 436                  |                     | 1,307                                   |       | 642          |        | 1,326      |    | 2,433  |       | 3,951  |
| Total Regulatory Initiatives                | 7,013        |       | 5,012                |                     | 15,070                                  |       | 10,035       |        | 20,343     |    | 29,479 |       | 36,373 |
|                                             | <br>.,       |       | 0,012                | -                   | 10,070                                  |       | 10,000       |        | 20,010     | _  |        |       | 00,070 |
| Total                                       | \$<br>12,244 | \$    | 9,080                | \$                  | 25,384                                  | \$    | 17,681       | \$     | 34,920     | \$ | 52,333 | \$    | 77,506 |

<sup>(1)</sup> Includes adjusted gross margin during 2023 comprised of both interim rates and permanent base rates which became effective in March 2023. <sup>(2)</sup> Rate case application and depreciation study filed with the Maryland PSC in January 2024. See additional information provided below.

# Detailed Discussion of Major Projects and Initiatives

# **<u>Pipeline Expansions</u>**

# Southern Expansion

Eastern Shore installed a new natural gas driven compressor skid unit at its existing Bridgeville, Delaware compressor station that provides 7,300 Dts of incremental firm transportation pipeline capacity. The project was placed in service in the fourth quarter of 2023. The project generated additional adjusted gross margin of \$0.1 million and \$0.7 million, for the three and six months ended June 30, 2024, respectively, and is expected to produce adjusted gross margin of \$2.3 million in 2024 and thereafter.

# **Beachside Pipeline Expansion**

In June 2021, Peninsula Pipeline and FCG entered into a Transportation Service Agreement for an incremental 10,176 Dts/d of firm service in Indian River County, Florida, to support FCG's growth along the Indian River's barrier island. As part of this agreement, Peninsula Pipeline constructed approximately 11.3 miles of pipeline from its existing pipeline in Sebastian, Florida. The project went into service in April 2023. Subsequent to the acquisition of FCG, the agreement is now an affiliate agreement. The project generated additional adjusted gross margin of \$0.6 million for the six months ended June 30, 2024, and is expected to produce adjusted gross margin of approximately \$2.4 million in 2024 and thereafter.

## North Ocean City Connector

Our Delaware natural gas division and Sandpiper installed approximately 5.4 miles of pipeline across southern Sussex County, Delaware to Fenwick Island, Delaware and Worcester County, Maryland. The project reinforces our existing system in Ocean City, Maryland and enables incremental growth along the pipeline. Construction of this project was completed in the second quarter of 2023. The Company filed a natural gas rate case application with the PSC for the state of Maryland in January 2024 as discussed below. Adjusted gross margin in connection with this project is contingent upon the completion of the rate case and inclusion of the project in rate base. As a result, we expect this expansion to generate annual adjusted gross margin of approximately \$0.5 million beginning in 2025, with additional margin opportunities from incremental growth.

## St. Cloud / Twin Lakes Expansion

In July 2022, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 2,400 Dts/d of firm service in the St. Cloud, Florida area. As part of this agreement, Peninsula Pipeline constructed a pipeline extension and regulator station for FPU. The extension supports new incremental load due to growth in the area, including providing service, most immediately, to the residential development, Twin Lakes. The expansion also improves reliability and provides operational benefits to FPU's existing distribution system in the area, supporting future growth. This project was placed into service during July 2023 and generated additional adjusted gross margin of \$0.2 million and \$0.3 million for the three and six months ended June 30, 2024, respectively. We expect this extension to generate annual adjusted gross margin of \$0.6 million in 2024 and thereafter.

In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for approval of an amendment to its Transportation Service Agreement with FPU for an additional 10,000 Dts/d of firm service in the St. Cloud, Florida area. Peninsula Pipeline will construct pipeline expansions that will allow FPU to serve the future communities that are expected in that area. The Florida PSC approved the project in May 2024, and it is expected to be complete in the fourth quarter of 2025. We expect this expansion to generate approximately \$2.2 million of adjusted gross margin in 2025.

# Wildlight Expansion

In August 2022, Peninsula Pipeline and FPU filed a joint petition with the Florida PSC for approval of its Transportation Service Agreement associated with the Wildlight planned community located in Nassau County, Florida. The project enables us to meet the significant growing demand for service in Yulee, Florida. The agreement enables us to build the project during the construction and build-out of the community, and charge the reservation rate as each phase of the project goes into service. Construction of the pipeline facilities will occur in two separate phases. Phase one consists of three extensions with associated facilities, and a gas injection interconnect with associated facilities. Phase two will consist of two additional pipeline extensions. Various phases of the project commenced in the first quarter of 2023, with construction on the overall project continuing through 2025. The project generated additional adjusted gross margin of \$0.1 million and \$0.3 million for the three and six months ended June 30, 2024, respectively, and is expected to contribute adjusted gross margin of approximately \$1.4 million in 2024 and \$2.0 million thereafter.

Lake Wales Expansion



In February 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 9,000 Dts/d of firm service in the Lake Wales, Florida area. The PSC approved the petition in April 2023 and Peninsula Pipeline completed the acquisition of an existing pipeline in May 2023 that is being utilized to serve both current and new natural gas customers. The project generated additional adjusted gross margin of \$0.1 million and \$0.2 million for the three and six months ended June 30, 2024, respectively, and is expected to contribute adjusted gross margin of approximately \$0.5 million in 2024 and beyond.

### Newberry Expansion

In April 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreement with FPU for an additional 8,000 Dts/d of firm service in the Newberry, Florida area. The petition was approved by the Florida PSC in the third quarter of 2023. Peninsula Pipeline will construct a pipeline extension, which will be used by FPU to support the development of a natural gas distribution system to provide gas service to the City of Newberry. A filing to address the acquisition and conversion of existing Company owned propane community gas systems in Newberry was made in November 2023. The Florida PSC approved it in April 2024. The Company began the conversions of the community gas systems in the second quarter of 2024. The project generated additional adjusted gross margin of \$0.1 million for the three and six months ended June 30, 2024, and is expected to contribute adjusted gross margin of approximately \$1.4 million in 2024 and \$2.6 million thereafter.

#### Worcester Resiliency Upgrade

In August 2023, Eastern Shore filed an application with the FERC requesting authorization to construct the Worcester Resiliency Upgrade, which consists of a mixture of storage and transmission facilities in Sussex County, DE and Wicomico, Worcester, and Somerset Counties in Maryland. The project will provide long-term incremental supply necessary to support the growing demand of the participating shippers. Eastern Shore has requested certificate authorization by December 2024, with a target in-service date by the third quarter of 2025. In December 2023, the FERC issued its schedule for preparation of the Environmental Assessment. In April 2024, the FERC issued their environmental assessment with no significant impacts noted.

#### East Coast Reinforcement Projects

In December 2023, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreements with FPU for projects that will support additional supply to communities on the East Coast of Florida. The projects are driven by the need for increased supply to coastal portions of the state that are experiencing significant population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system in the areas of Boynton Beach and New Smyrna Beach with an additional 15,000 Dts/d and 3,400 Dts/d, respectively. The Florida PSC approved the projects in March 2024. Construction is projected to be complete in the first and second quarters of 2025 for Boynton Beach and New Smyrna Beach, respectively. The projects are expected to contribute adjusted gross margin of approximately \$5.1 million in 2025 and \$6.3 million in 2026 and beyond.

### **Central Florida Reinforcement Projects**

In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for approval of its Transportation Service Agreements with FPU for projects that will support additional supply to communities located in Central Florida. The projects are driven by the need for increased supply to communities in central Florida that are experiencing significant population growth. Peninsula Pipeline will construct several pipeline extensions which will support FPU's distribution system around the Plant City and Lake Mattie areas of Florida with an additional 5,000 Dts/d and 8,700 Dts/d, respectively. The Florida PSC approved the projects in May 2024. Completion of the projects is projected for the fourth quarter of 2024 for Plant City and the fourth quarter of 2025 for Lake Mattie. The projects are expected to contribute adjusted gross margin of approximately \$0.5 million in 2024 and \$1.2 million in 2025 and beyond.

#### Warwick Pipeline Project

In July 2024, we announced plans to extend Eastern Shore's transmission deliverability by constructing an additional 4.4 miles of six inch steel pipeline. The project will reinforce the supply and growth for our Delaware division distribution system and expand further into Maryland for anticipated future growth. The project is estimated to be in service during the fourth quarter of 2024. The project is expected to contribute adjusted gross margin of approximately \$0.3 million in 2024 and \$1.9 million in 2025 and beyond.

## **Pioneer Supply Header Pipeline Project**

In March 2024, Peninsula Pipeline filed a petition with the Florida PSC for its approval of Firm Transportation Service Agreements with both FCG and FPU for a project that will support greater supply growth of natural gas service in southeast Florida. The project consists of the transfer of a pipeline asset from FCG to Peninsula Pipeline. Peninsula Pipeline will proceed

to provide transportation service to both FCG and FPU using the pipeline asset, which supports continued customer growth and system reinforcement of these distribution systems. The Florida PSC approved the petition in July 2024.

### **Renewable Natural Gas Supply Projects**

In February 2024, Peninsula Pipeline filed a petition with the Florida PSC for its approval of its Transportation Service Agreements with FCG for projects that will support the transportation of additional renewable energy supply to FCG. The projects, located in Florida's Brevard, Indian River and Miami-Dade counties, will bring renewable natural gas produced from local landfills into FCG's natural gas distribution system. Peninsula Pipeline will construct several pipeline extensions which will support FCG's distribution system in Brevard County, Indian-River County, and Miami-Dade County. Benefits of these projects include increased gas supply to serve expected FCG growth, strengthened system reliability and additional system flexibility. The Florida PSC approved the petition at it's July 2024 meeting with the projects estimated to be completed in the first half of 2025. These three renewable projects cumulatively are projected to generate adjusted gross margin of approximately \$5.5 million in 2025.

### CNG/RNG/LNG Transportation and Infrastructure

We have made a commitment to meet customer demand for CNG, RNG and LNG in the markets we serve. This has included making investments within Marlin Gas Services to be able to transport these products through its virtual pipeline fleet to customers. To date, we have also made an infrastructure investment in Ohio, enabling RNG to fuel a third party landfill fleet and to transport RNG to end use customers off our pipeline system.

We are also involved in various other projects, all at various stages and all with different opportunities to participate across the energy value chain. In many of these projects, Marlin will play a key role in ensuring the RNG is transported to one of our many pipeline systems where it will be injected. We include our RNG transportation services and infrastructure related adjusted gross margin from across the organization in combination with our CNG and LNG projects.

We estimate annual adjusted gross margin, including amounts attributable to the Full Circle Dairy and Noble Road projects described below, of approximately \$13.5 million in 2024 and \$14.5 million in 2025 for these transportation related services, with potential for additional growth in future years.

#### Full Circle Dairy

In February 2023, we announced plans to construct, own and operate a dairy manure RNG facility at Full Circle Dairy in Madison County, Florida. The project consists of a facility converting dairy manure to RNG and transportation assets to bring the gas to market. The first injection of RNG is projected to occur in the second half of 2024.

#### Noble Road Landfill RNG Project

In October 2021, Aspire Energy completed construction of its Noble Road Landfill RNG pipeline project, a 33.1-mile pipeline, which transports RNG generated from the Noble Road landfill to Aspire Energy's pipeline system, displacing conventionally produced natural gas. In conjunction with this expansion, Aspire Energy also upgraded an existing compressor station and

installed two new metering and regulation sites. The RNG volume represents more than 10 percent of Aspire Energy's gas gathering volumes.

# **Regulatory Initiatives**

### Florida GUARD Program

In February 2023, FPU filed a petition with the Florida PSC for approval of the GUARD program. GUARD is a ten-year program to enhance the safety, reliability, and accessibility of portions of our natural gas distribution system. We identified various categories of projects to be included in GUARD, which include the relocation of mains and service lines located in rear easements and other difficult to access areas to the front of the street, the replacement of problematic distribution mains, service lines, and maintenance and repair equipment and system reliability projects. In August 2023, the Florida PSC approved the GUARD program, which included \$205.0 million of capital expenditures projected to be spent over a 10-year period. For the three and six months ended June 30, 2024, there was \$0.9 million and \$1.5 million, respectively, of incremental adjusted gross margin generated pursuant to the program. The program is expected to generate \$3.2 million of adjusted gross margin in 2024 and \$5.6 million in 2025.

### FCG SAFE Program

In June 2023, the Florida PSC issued the approval order for the continuation of the SAFE program beyond its 2025 expiration date and inclusion of 150 miles of additional mains and services located in rear property easements. The SAFE program is designed to relocate certain mains and facilities associated with rear lot easements to street front locations to improve FCG's ability to inspect and maintain the facilities and reduce opportunities for damage and theft. In the same order, the Commission approved a replacement of 160 miles of pipe that was used in the 1970s and 1980s and shown through industry research to exhibit premature failure in the form of cracking. The program includes projected capital expenditures of \$205.0 million over a 10-year period. For the three and six months ended June 30, 2024, there was \$0.7 million and \$1.1 million, respectively, of incremental adjusted gross margin generated pursuant to the program. The program is expected to generate \$2.7 million of adjusted gross margin in 2024 and \$5.3 million in 2025.

In April 2024, FCG filed a petition with the Florida PSC to more closely align the SAFE Program with FPU's GUARD program. Specifically, the requested modifications will enable FCG to accelerate remediation related to problematic pipe and facilities consisting of obsolete and exposed pipe. If approved, these efforts will serve to improve the safety and reliability of service to FCG's customers. These modifications, if approved, will result in an estimated additional \$50.0 million in capital expenditures associated with the SAFE Program which would increase the total projected capital expenditures to \$255.0 million over a 10-year period. The Commission decision is expected in September 2024.

#### Capital Cost Surcharge Programs

In December 2019, the FERC approved Eastern Shore's capital cost surcharge to become effective January 1, 2020. The surcharge, an approved item in the settlement of Eastern Shore's last general rate case, allows Eastern Shore to recover capital costs associated with mandated highway or railroad relocation projects that required the replacement of existing Eastern Shore facilities. For the three and six months ended June 30, 2024, there was \$0.1 million and \$0.2 million, respectively, of incremental adjusted gross margin generated pursuant to the program. Eastern Shore expects to produce adjusted gross margin of approximately \$4.0 million in 2024 and \$4.4 million in 2025 from relocation projects, which is ultimately dependent upon the timing of filings and the completion of construction.

#### Florida Natural Gas Base Rate Proceeding

In May 2022, our legacy natural gas distribution businesses in Florida filed a consolidated natural gas rate case with the Florida PSC. The application included a request for the following: (i) permanent rate relief of approximately \$24.1 million, effective January 1, 2023, (ii) a depreciation study also submitted with the filing; (iii) authorization to make certain changes to tariffs to include the consolidation of rates and rate structure across the businesses and to unify the Florida Natural Gas distribution business under FPU; (iv) authorization to retain the acquisition adjustment recorded at the time of the FPU merger in our revenue requirement; and (v) authorization to establish an environmental remediation surcharge for the purposes of addressing future expected remediation costs for FPU MGP sites. In August 2022, interim rates were approved by the Florida PSC in the amount of approximately \$7.7 million on an annualized basis, effective for all meter readings in September 2022. The discovery process and related hearings were concluded during the fourth quarter of 2022 and briefs were submitted in the same quarter of 2022. In January 2023, the Florida PSC approved the application for consolidation and permanent rate relief of approximately \$17.2 million on an annual basis. Actual rates in connection with the rate relief were approved by the Florida PSC in February 2023 with an effective date of March 1, 2023. The proceeding is expected to generate \$17.2 million of total adjusted gross margin in 2024 and thereafter.

# Maryland Natural Gas Rate Case

In January 2024, our natural gas distribution businesses in Maryland, CUC-Maryland Division, Sandpiper Energy, Inc., and Elkton Gas Company (collectively, "Maryland natural gas distribution businesses") filed a joint application for a natural gas rate case with the Maryland PSC. In connection with the application, we are seeking approval of the following: (i) permanent rate relief of approximately \$6.9 million; (ii) authorization to make certain changes to tariffs to include a unified rate structure and to consolidate the Maryland natural gas distribution businesses which we anticipate will be called Chesapeake Utilities of Maryland, Inc.; and (iii) authorization to establish a rider for recovery of the costs associated with our new technology systems. The outcome of the application is subject to review and approval by the Maryland PSC. Rate changes are suspended until December 2024.

#### Maryland Natural Gas Depreciation Study

In January 2024, our Maryland natural gas distribution businesses filed a joint petition for approval of their proposed unified depreciation rates with the Maryland PSC. A settlement agreement between the Company, PSC staff and the OPC was reached and the final order approving the settlement agreement went into effect in July 2024 which will include an annual benefit of \$1.2 million.

#### Storm Protection Plan

In 2020, the Florida PSC implemented the Storm Protection Plan ("SPP") and Storm Protection Plan Cost Recovery Clause ("SPPCRC"), which require electric utilities to petition the Florida PSC for approval of a Transmission and Distribution Storm Protection Plan that covers the utility's immediate 10-year planning period with updates to the plan at least every 3 years. The SPPCRC rules allow the utility to file for recovery of associated costs related to its SPP. Our Florida electric distribution operation's SPP and SPPCRC were filed during the first quarter of 2022 and approved in the fourth quarter of 2022, with modifications, by the Florida PSC. For the three and six months ended June 30, 2024, this initiative generated additional adjusted gross margin of \$0.3 million and \$0.7 million, respectively, and is expected to generate \$2.4 million of adjusted gross margin in 2024 and \$4.0 million in 2025. We expect continued investment under the SPP going forward.

#### Delaware Natural Gas Rate Case

In May 2024, our Delaware natural gas division provided notice to the Delaware PSC of its intent to file a petition seeking a general rate base increase based on a test period ending in December 2024. The filing is expected to be submitted to the Delaware PSC in August 2024 and the outcome of the application will be subject to review and approval by the Delaware PSC.

#### FPU Electric Rate Case

In June 2024, our Florida Electric division provided notice to the Florida PSC of its intent to file a petition seeking a general rate base increase based on a 2025 projected test year. The filing is expected to be submitted to the Florida PSC in August 2024 and the outcome of the application will be subject to review and approval by the Florida PSC.

#### **Other Major Factors Influencing Adjusted Gross Margin**

#### Weather Impact

Weather was not a significant factor to adjusted gross margin in the second quarter of 2024 compared to the same period in 2023.

For the six months ended June 30, 2024, higher consumption which includes the effects of colder weather conditions compared to the prior-year period resulted in a \$1.8 million increase in adjusted gross margin. While temperatures through June 30, 2024 were colder than the prior-year period, they were approximately 12.5 percent and 12.8 percent warmer, respectively, compared to normal temperatures in our Delmarva and Ohio service territories.

The following table summarizes HDD and CDD variances from the 10-year average HDD/CDD ("Normal") for the three and six months ended June 30, 2024 and 2023.

|                                | Three Month<br>June 3 |       |          | Ended<br>30, |       |          |
|--------------------------------|-----------------------|-------|----------|--------------|-------|----------|
|                                | 2024                  | 2023  | Variance | 2024         | 2023  | Variance |
| Delmarva Peninsula             |                       |       |          |              |       |          |
| Actual HDD                     | 319                   | 276   | 43       | 2,281        | 2,050 | 231      |
| 10-Year Average HDD ("Normal") | 387                   | 408   | (21)     | 2,608        | 2,693 | (85)     |
| Variance from Normal           | (68)                  | (132) |          | (327)        | (643) |          |
| Florida                        |                       |       |          |              |       |          |
| Actual HDD                     | 41                    | 26    | 15       | 511          | 370   | 141      |
| 10-Year Average HDD ("Normal") | 41                    | 44    | (3)      | 511          | 549   | (38)     |
| Variance from Normal           |                       | (18)  |          |              | (179) |          |
| Ohio                           |                       |       |          |              |       |          |
| Actual HDD                     | 478                   | 678   | (200)    | 3,137        | 3,062 | 75       |
| 10-Year Average HDD ("Normal") | 631                   | 631   |          | 3,596        | 3,596 |          |
| Variance from Normal           | (153)                 | 47    |          | (459)        | (534) |          |
| Florida                        |                       |       |          |              |       |          |
| Actual CDD                     | 1,115                 | 937   | 178      | 1,296        | 1,260 | 36       |
| 10-Year Average CDD ("Normal") | 978                   | 952   | 26       | 1,195        | 1,144 | 51       |
| Variance from Normal           | 137                   | (15)  |          | 101          | 116   |          |

#### Natural Gas Distribution Growth

The average number of residential customers served on the Delmarva Peninsula increased by approximately 3.7 percent and 3.9 percent, respectively, for the three and six months ended June 30, 2024 while our legacy Florida Natural Gas distribution business increased by approximately 3.7 percent and 3.6 percent, respectively, for the three and six month periods.

The details of the adjusted gross margin increase are provided in the following table:

|                                      |    | Three Mor<br>June 3   | Six Months Ended<br>June 30, 2024 |    |                       |    |         |
|--------------------------------------|----|-----------------------|-----------------------------------|----|-----------------------|----|---------|
| (in thousands)<br>Customer Growth:   | _  | Delmarva<br>Peninsula | <br>Florida                       |    | Delmarva<br>Peninsula |    | Florida |
| Residential                          | \$ | 352                   | \$<br>647                         | \$ | 842                   | \$ | 1,527   |
| Commercial and industrial            |    | 124                   | 130                               |    | 280                   |    | 520     |
| Total Customer Growth <sup>(1)</sup> | \$ | 476                   | \$<br>777                         | \$ | 1,122                 | \$ | 2,047   |

<sup>(1)</sup>Customer growth amounts for our legacy Florida operations include the effects of revised rates associated with the Company's natural gas base rate proceeding, but exclude the effects of FCG.

# **Regulated Energy Segment**

For the quarter ended June 30, 2024 compared to the quarter ended June 30, 2023:

|                                                     | Three Months Ended<br>June 30, |         |    |         |              |
|-----------------------------------------------------|--------------------------------|---------|----|---------|--------------|
|                                                     |                                | 2024    |    | 2023    | Increase     |
| (in thousands)                                      |                                |         |    |         |              |
| Revenue                                             | \$                             | 130,625 | \$ | 101,141 | \$<br>29,484 |
| Regulated natural gas and electric costs            |                                | 27,378  |    | 23,886  | 3,492        |
| Adjusted gross margin <sup>(1)</sup>                |                                | 103,247 |    | 77,255  | <br>25,992   |
| Operations & maintenance                            |                                | 39,314  |    | 29,362  | 9,952        |
| Depreciation & amortization                         |                                | 14,657  |    | 13,035  | 1,622        |
| FCG transaction and transition-related expenses (2) |                                | 1,374   |    |         | 1,374        |
| Other taxes                                         |                                | 7,397   |    | 5,567   | 1,830        |
| Total operating expenses                            |                                | 62,742  |    | 47,964  | 14,778       |
| Operating income                                    | \$                             | 40,505  | \$ | 29,291  | \$<br>11,214 |

<sup>(1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

<sup>(2)</sup> Transaction and transition-related expenses represent costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding and legal fees.

Operating income for the Regulated Energy segment for the second quarter of 2024 was \$40.5 million, an increase of \$11.2 million, or 38.3 percent, over the same period in 2023. Excluding transaction and transition-related expenses associated with the acquisition and integration of FCG, operating income increased \$12.6 million or 43.0 percent compared to the same period in 2023. Higher operating income reflects incremental contributions from the acquisition of FCG, organic growth in our natural gas distribution businesses and continued pipeline expansion projects, and incremental margin from regulatory initiatives. Excluding the transaction and transition-related expenses described above, the increase in total operating expenses of \$13.4 million was largely attributable to FCG's operating expenses, higher depreciation and amortization expense, and increased payroll, benefits and other employeerelated expenses. Increases in depreciation and amortization expense attributable to growth projects and FCG were partially offset by reductions related to revised rates from an approved electric depreciation study and a \$2.3 million RSAM adjustment from FCG.

(in thousands)

Items contributing to the quarter-over-quarter increase in adjusted gross margin are listed in the following table:

| Quarter-over-quarter increase in adjusted gross margin                  | \$<br>25,992 |
|-------------------------------------------------------------------------|--------------|
| Other variances                                                         | (531)        |
| Natural gas transmission service expansions, including interim services | 563          |
| Natural gas growth including conversions (excluding service expansions) | 1,253        |
| Margin from regulated infrastructure programs                           | 1,340        |
| Contribution from FCG                                                   | \$<br>23,367 |
| (in inousanas)                                                          |              |

(1) Includes adjusted gross margin contributions from permanent base rates that became effective in March 2023.

The following narrative discussion provides further detail and analysis of the significant items in the foregoing table.

#### Contribution from Acquisition of FCG

FCG contributed adjusted gross margin of \$23.4 million for the three months ended June 30, 2024.

#### Margin from Regulated Infrastructure Programs

Regulated infrastructure programs generated incremental adjusted gross margin of \$1.3 million in the second quarter of 2024. The increase in adjusted gross margin was primarily related to Florida's GUARD program and FPU Electric's storm protection plan. Refer to Note 5, *Rates and Other Regulatory Activities*, in the condensed consolidated financial statements for additional information.

#### Natural Gas Distribution Customer Growth

We generated additional adjusted gross margin of \$1.3 million from natural gas customer growth. Adjusted gross margin increased by \$0.8 million for our Florida Natural Gas distribution business and \$0.5 million on the Delmarva Peninsula for the three months ended June 30, 2024, as compared to the same period in 2023, due primarily to residential customer growth of 3.7 percent both in Florida and on the Delmarva Peninsula.

#### Natural Gas Transmission Service Expansions, including interim services

We generated increased adjusted gross margin of \$0.6 million for the three months ended June 30, 2024 from natural gas transmission service expansions of Peninsula Pipeline and Eastern Shore.

#### **Operating Expenses**

Items contributing to the quarter-over-quarter increase in operating expenses are listed in the following table:

| (in thousands)                                                 |              |
|----------------------------------------------------------------|--------------|
| FCG operating expenses                                         | \$<br>9,720  |
| Depreciation, amortization and property tax costs              | 2,884        |
| FCG transaction and transition-related expenses <sup>(1)</sup> | 1,374        |
| Payroll, benefits and other employee-related expenses          | 679          |
| Other variances                                                | 121          |
| Quarter-over-quarter increase in operating expenses            | \$<br>14,778 |

<sup>(1)</sup> Transaction and transition-related expenses represent costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding and legal fees.

# For the six months ended June 30, 2024 compared to the six months ended June 30, 2023:

|                                                     |            | Six Months Ended<br>June 30, |            |  |  |
|-----------------------------------------------------|------------|------------------------------|------------|--|--|
|                                                     | 2024       | 2023                         | (Decrease) |  |  |
| (in thousands)                                      |            |                              |            |  |  |
| Revenue                                             | \$ 299,051 | \$ 243,411                   | \$ 55,640  |  |  |
| Regulated natural gas and electric costs            | 77,296     | 79,174                       | (1,878)    |  |  |
| Adjusted gross margin <sup>(1)</sup>                | 221,755    | 164,237                      | 57,518     |  |  |
| Operations & maintenance                            | 78,273     | 59,698                       | 18,575     |  |  |
| Depreciation & amortization                         | 27,194     | 25,987                       | 1,207      |  |  |
| FCG transaction and transition-related expenses (2) | 2,295      |                              | 2,295      |  |  |
| Other taxes                                         | 15,379     | 11,636                       | 3,743      |  |  |
| Total operating expenses                            | 123,141    | 97,321                       | 25,820     |  |  |
| Operating income                                    | \$ 98,614  | \$ 66,916                    | \$ 31,698  |  |  |
|                                                     |            |                              |            |  |  |

<sup>(1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

<sup>(2)</sup> Transaction and transition-related expenses represent costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding and legal fees.

Operating income for the Regulated Energy segment for the six months ended June 30, 2024 was \$98.6 million, an increase of \$31.7 million, or 47.4 percent, over the same period in 2023. Excluding transaction and transition-related expenses associated with the acquisition and integration of FCG, operating income increased \$34.0 million or 50.8 percent compared to the same period in 2023. Higher operating income reflects incremental contributions from the acquisition of FCG, organic growth in our natural gas distribution businesses and continued pipeline expansion projects, and incremental margin from regulatory initiatives. Excluding the transaction and transition-related expenses described above, the increase in total operating expenses of \$23.5 million was largely attributable to FCG's operating expenses, higher depreciation and amortization expense, and higher property taxes, partially offset by lower payroll, benefits and other employee-related expenses compared to the prior-year period. Increases in depreciation and amortization expense attributable to growth projects and FCG were partially offset by reductions related to revised rates from an approved electric depreciation study and a \$5.7 million RSAM adjustment from FCG.

Items contributing to the period-over-period increase in adjusted gross margin are listed in the following table:

| (in thousands)                                                                |              |
|-------------------------------------------------------------------------------|--------------|
| Contribution from FCG                                                         | \$<br>48,326 |
| Natural gas growth including conversions (excluding service expansions)       | 3,169        |
| Margin from regulated infrastructure programs                                 | 2,618        |
| Natural gas transmission service expansions, including interim services       | 2,154        |
| Rate changes associated with the Florida natural gas base rate proceeding (1) | 1,630        |
| Other variances                                                               | (379)        |
| Period-over-period increase in adjusted gross margin                          | \$<br>57,518 |
|                                                                               |              |

<sup>(1)</sup> Includes adjusted gross margin contributions from permanent base rates that became effective in March 2023.

The following narrative discussion provides further detail and analysis of the significant items in the foregoing table.

## Contribution from Acquisition of FCG

FCG contributed adjusted gross margin of \$48.3 million for the six months ended June 30, 2024.

## Natural Gas Distribution Customer Growth

We generated additional adjusted gross margin of \$3.2 million from natural gas customer growth. Adjusted gross margin increased by \$2.1 million for our Florida Natural Gas distribution business and \$1.1 million on the Delmarva Peninsula for the six months ended June 30, 2024, as compared to the same period in 2023, due primarily to residential customer growth of 3.6 percent and 3.9 percent in Florida and on the Delmarva Peninsula, respectively.



## Margin from Regulated Infrastructure Programs

Regulated infrastructure programs generated incremental adjusted gross margin of \$2.6 million for the six months ended June 30, 2024. The increase in adjusted gross margin was primarily related to Florida's GUARD program and FPU Electric's storm protection plan. Refer to Note 5, *Rates and Other Regulatory Activities*, in the condensed consolidated financial statements for additional information.

#### Natural Gas Transmission Service Expansions, including interim services

We generated increased adjusted gross margin of \$2.2 million for the six months ended June 30, 2024 from natural gas transmission service expansions of Peninsula Pipeline and Eastern Shore.

### Rate Changes Associated with the Florida Natural Gas Base Rate Proceeding

Permanent rates associated with the Florida Natural Gas base rate proceeding, effective on March 1, 2023, contributed additional adjusted gross margin of \$1.6 million for the six months ended June 30, 2024. Refer to Note 5, *Rates and Other Regulatory Activities*, in the condensed consolidated financial statements for additional information.

#### **Operating** Expenses

Items contributing to the period-over-period increase in operating expenses are listed in the following table:

| (in thousands)                                        |              |
|-------------------------------------------------------|--------------|
| FCG operating expenses                                | \$<br>20,133 |
| Depreciation, amortization and property taxes         | 4,048        |
| FCG transaction and transition-related expenses (1)   | 2,295        |
| Insurance related costs                               | 429          |
| Payroll, benefits and other employee-related expenses | (1,109)      |
| Other variances                                       | 24           |
| Period-over-period increase in operating expenses     | \$<br>25,820 |

<sup>(1)</sup> Transaction and transition-related expenses represent costs incurred attributable to the acquisition and integration of FCG including, but not limited to, transaction costs, transition services, consulting, system integration, rebranding and legal fees.

# **Unregulated Energy Segment**

## For the quarter ended June 30, 2024 compared to the quarter ended June 30, 2023:

|                                           | June 30, |        |    | Increase |             |
|-------------------------------------------|----------|--------|----|----------|-------------|
|                                           |          | 2024   |    | 2023     | (Decrease)  |
| (in thousands)                            |          |        |    |          |             |
| Revenue                                   | \$       | 41,419 | \$ | 40,751   | \$<br>668   |
| Unregulated propane and natural gas costs |          | 18,006 |    | 18,116   | (110)       |
| Adjusted gross margin <sup>(1)</sup>      |          | 23,413 |    | 22,635   | <br>778     |
| Operations & maintenance                  |          | 18,661 |    | 18,196   | 465         |
| Depreciation & amortization               |          | 3,223  |    | 4,269    | (1,046)     |
| Other taxes                               |          | 1,291  |    | 1,163    | 128         |
| Total operating expenses                  |          | 23,175 |    | 23,628   | <br>(453)   |
| Operating income (loss)                   | \$       | 238    | \$ | (993)    | \$<br>1,231 |

(1) Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

Operating income for the Unregulated Energy segment for the second quarter of 2024 reflects a \$1.2 million improvement compared to the same period in 2023. Adjusted gross margin in the Unregulated Energy segment increased during the second quarter of 2024 primarily due to increased levels of virtual pipeline services, as well as increased rates and gathering fees at Aspire.

Items contributing to the quarter-over-quarter increase in adjusted gross margin are listed in the following table:

| (in thousands)                                         |           |
|--------------------------------------------------------|-----------|
| Propane Operations                                     |           |
| Contributions from acquisition                         | \$<br>160 |
| Increased propane customer consumption                 | 117       |
| CNG/RNG/LNG Transportation and Infrastructure          |           |
| Increased level of virtual pipeline services           | 587       |
| <u>Aspire Energy</u>                                   |           |
| Increased margins - rate changes and gathering fees    | 251       |
| Other variances                                        | (337)     |
| Quarter-over-quarter increase in adjusted gross margin | \$<br>778 |

The following narrative discussion provides further detail and analysis of the significant items in the foregoing table.

## **Propane Operations**

- Contributions from acquisition Adjusted gross margin increased by \$0.2 million from the acquisition of J.T. Lee and Son's that was completed in December 2023.
- Propane customer consumption Adjusted gross margin increased by \$0.1 million due to increased customer consumption.

## **CNG/RNG/LNG** Transportation and Infrastructure

Increased level of virtual pipeline services - Adjusted gross margin increased by \$0.6 million during the second quarter of 2024 as compared to the same period in the prior year due to higher levels of CNG hold services.

#### Aspire Energy

Increased margins - Adjusted gross margin increased by \$0.3 million primarily due to favorable rate changes and increased gathering charges associated with a large commercial customer.

**Operating** Expenses

Items contributing to the quarter-over-quarter decrease in operating expenses are listed in the following table:

| (in thousands)                                              |             |
|-------------------------------------------------------------|-------------|
| Decreased depreciation, amortization and property tax costs | \$<br>(935) |
| Increased insurance related costs                           | 283         |
| Increased vehicle expenses                                  | 246         |
| Other variances                                             | (47)        |
| Quarter-over-quarter decrease in operating expenses         | \$<br>(453) |

### For the six months ended June 30, 2024 compared to the six months ended June 30, 2023:

|                                           |    | Six Months Ended<br>June 30, |    |         | Increase |            |  |
|-------------------------------------------|----|------------------------------|----|---------|----------|------------|--|
|                                           | 2  | 2024                         |    | 2023    |          | (Decrease) |  |
| (in thousands)                            |    |                              |    |         |          |            |  |
| Revenue                                   | \$ | 124,522                      | \$ | 123,916 | \$       | 606        |  |
| Unregulated propane and natural gas costs |    | 55,060                       |    | 58,687  |          | (3,627)    |  |
| Adjusted gross margin <sup>(1)</sup>      |    | 69,462                       |    | 65,229  |          | 4,233      |  |
| Operations & maintenance                  |    | 37,239                       |    | 37,810  |          | (571)      |  |
| Depreciation & amortization               |    | 7,704                        |    | 8,503   |          | (799)      |  |
| Other taxes                               |    | 2,852                        |    | 2,664   |          | 188        |  |
| Total operating expenses                  |    | 47,795                       |    | 48,977  |          | (1,182)    |  |
| Operating income                          | \$ | 21,667                       | \$ | 16,252  | \$       | 5,415      |  |
|                                           |    |                              |    |         |          |            |  |

<sup>(1)</sup> Adjusted Gross Margin is a non-GAAP measure utilized by Management to review business unit performance. For a more detailed discussion on the differences between Gross Margin (GAAP) and Adjusted Gross Margin, see the Reconciliation of GAAP to Non-GAAP Measures presented above.

Operating results for the Unregulated Energy segment for the six months ended June 30, 2024 reflect a \$5.4 million improvement compared to the same period in 2023. Adjusted gross margin in the Unregulated Energy segment increased during the first half of 2024 primarily due to improved contributions from propane, higher rates and gathering fees at Aspire, and increased levels of virtual pipeline services. Additionally, decreased operating expenses associated with lower employee costs were partially offset by higher insurance and vehicle costs compared to the prior-year period.

Items contributing to the period-over-period increase in adjusted gross margin are listed in the following table:

| (in thousands)                                       |             |
|------------------------------------------------------|-------------|
| Propane Operations                                   |             |
| Increased propane customer consumption               | \$<br>1,505 |
| Contributions from acquisition                       | 598         |
| Increased propane margins and service fees           | 463         |
| CNG/RNG/LNG Transportation and Infrastructure        |             |
| Increased level of virtual pipeline services         | 487         |
| <u>Aspire Energy</u>                                 |             |
| Increased margins - rate changes and gathering fees  | 1,189       |
| Other variances                                      | <br>(9)     |
| Period-over-period increase in adjusted gross margin | \$<br>4,233 |

The following narrative discussion provides further detail and analysis of the significant items in the foregoing table.

# **Propane Operations**

• Propane customer consumption - Adjusted gross margin increased by \$1.5 million due to increased customer consumption including the impact of colder weather during the first half of the year compared 2023.

- Contributions from acquisition Adjusted gross margin increased by \$0.6 million from the acquisition of J.T. Lee and Son's that was completed in December 2023.
- Increased propane margins and service fees Adjusted gross margin increased by \$0.5 million for the six months ended June 30, 2024, mainly due to increased margins and customer service fees. These market conditions, which include market pricing and competition with other propane suppliers, as well as the availability and price of alternative energy sources, may fluctuate based on changes in demand, supply and other energy commodity prices.

### CNG/RNG/LNG Transportation and Infrastructure

• Increased level of virtual pipeline services - Adjusted gross margin increased by \$0.5 million during the first six months of 2024 as compared to the same period in the prior year due to increased levels of CNG hold services.

#### Aspire Energy

• Increased margins - Adjusted gross margin increased by \$1.2 million primarily due to favorable rate changes and increased gathering charges associated with a large commercial customer.

#### **Operating** Expenses

Items contributing to the period-over-period decrease in operating expenses are listed in the following table:

#### (in thousands)

| (540)         |
|---------------|
| / <b>-</b>    |
| 386           |
| (600)         |
| 655           |
| \$<br>(1,083) |
| \$            |

#### **OTHER INCOME, NET**

#### For the quarter ended June 30, 2024 compared to the quarter ended June 30, 2023

Other income, net, which includes non-operating investment income, interest income, late fees charged to customers, gains or losses from the sale of assets and pension and other benefits expense, was \$1.1 million in the second quarter of 2024 compared to \$0.8 million during the prior-year period.

#### For the six months ended June 30, 2024 compared to the six months ended June 30, 2023

Other income, net, was \$1.3 million for the six months ended June 30, 2024 compared to \$1.1 million during the prior-year period.

#### INTEREST CHARGES

#### For the quarter ended June 30, 2024 compared to the quarter ended June 30, 2023

Interest charges for the three months ended June 30, 2024 increased by \$9.8 million compared to the same period in 2023, attributable primarily to the Senior Notes issued in November 2023 in connection with the FCG acquisition. Higher interest expense on Revolver borrowings driven by higher average outstanding borrowings and interest rates compared to the prior year also contributed to the increase. The weighted-average interest rate on our Revolver borrowings was 5.9 percent for the three months ended June 30, 2024 compared to 5.3 percent during the prior-year period as a result of the Federal Reserve raising interest rates throughout 2023. These factors were partially offset by higher capitalized interest during the current period of \$0.7 million associated with capital projects.

### For the six months ended June 30, 2024 compared to the six months ended June 30, 2023

Interest charges for the six months ended June 30, 2024 increased by \$19.6 million compared to the same period in 2023, attributable primarily to the Senior Notes issued in November 2023 in connection with the FCG acquisition. Higher interest expense on Revolver borrowings of driven by higher average outstanding borrowings and interest rates compared to the prior year also contributed to the increase. The weighted-average interest rate on our Revolver borrowings was 5.9 percent for the six months ended June 30, 2024 compared to 5.2 percent during the prior-year period as a result of the Federal Reserve raising interest rates throughout 2023. These factors were partially offset by higher capitalized interest during the current period of \$1.2 million associated with capital projects.

## INCOME TAXES

#### For the quarter ended June 30, 2024 compared to the quarter ended June 30, 2023

Income tax expense was \$6.8 million and \$6.1 million for the quarters ended June 30, 2024 and June 30, 2023, respectively, resulting in an effective income tax rate of 27.2 percent and 27.4 percent, respectively, during the periods then ended.

# For the six months ended June 30, 2024 compared to the six months ended June 30, 2023

Income tax expense was \$23.4 million and \$17.7 million for the six months ended June 30, 2024 and 2023, respectively, resulting in an effective income tax rate of 26.6 percent and 25.2 percent, respectively, during the periods then ended. Income tax expense for the six months ended June 30, 2023 included a \$1.3 million benefit in deferred tax expense resulting from a reduction in the Pennsylvania state income tax rate. Excluding this change, our effective income tax rate was 27.0 percent for the six months ended June 30, 2023.

# FINANCIAL POSITION, LIQUIDITY AND CAPITAL RESOURCES

Our capital requirements reflect the capital-intensive and seasonal nature of our business and are principally attributable to investment in new plant and equipment, retirement of outstanding debt and seasonal variability in working capital. We rely on cash generated from operations, short-term borrowings, and other sources to meet normal working capital requirements and to temporarily finance capital expenditures. We may also issue long-term debt and equity to fund capital expenditures and to maintain our capital structure within our target capital structure range. We maintain an effective shelf registration statement with the SEC for the issuance of shares of common stock in various types of equity offerings, including the DRIP and previously, shares of common stock under an ATM equity program. Depending on our capital needs and subject to market conditions, in addition to other possible debt and equity offerings, we may consider issuing additional shares under the direct share purchase component of the DRIP and/or under an ATM equity program.

Our energy businesses are weather-sensitive and seasonal. We normally generate a large portion of our annual net income and subsequent increases in our accounts receivable in the first and fourth quarters of each year due to significant volumes of natural gas, electricity, and propane delivered by our distribution operations, and our natural gas transmission operations to customers during the peak-heating season. In addition, our natural gas and propane inventories, which usually peak in the fall months, are largely drawn down in the heating season and provide a source of cash as the inventory is used to satisfy winter sales demand.

Capital expenditures for investments in new or acquired plant and equipment are our largest capital requirements. Our capital expenditures were \$159.5 million for the six months ended June 30, 2024. In the table below, we have provided the range of our forecasted capital expenditures for 2024:

|                                            |    | 20      | )24 |         |
|--------------------------------------------|----|---------|-----|---------|
| (in thousands)                             |    | Low     |     | High    |
| Regulated Energy:                          |    |         |     |         |
| Natural gas distribution                   | \$ | 150,000 | \$  | 170,000 |
| Natural gas transmission                   |    | 90,000  |     | 120,000 |
| Electric distribution                      |    | 25,000  |     | 28,000  |
| Total Regulated Energy                     |    | 265,000 |     | 318,000 |
| Unregulated Energy:                        |    |         |     |         |
| Propane distribution                       |    | 13,000  |     | 15,000  |
| Energy transmission                        |    | 5,000   |     | 6,000   |
| Other unregulated energy                   |    | 13,000  |     | 15,000  |
| Total Unregulated Energy                   |    | 31,000  |     | 36,000  |
| Other:                                     |    |         |     |         |
| Corporate and other businesses             |    | 4,000   |     | 6,000   |
| Total 2024 Forecasted Capital Expenditures | \$ | 300,000 | \$  | 360,000 |

The capital expenditure projection is subject to continuous review and modification. Actual capital requirements may vary from the above estimates due to a number of factors, including changing economic conditions, supply chain disruptions, capital delays that are greater than currently anticipated, customer growth in existing areas, regulation, new growth or acquisition opportunities and availability of capital and other factors discussed in Item 1A., Risk Factors, in our 2023 Annual Report on Form 10-K. The timing of capital expenditures can vary based on delays in regulatory approvals, securing environmental approvals and other permits. The regulatory application and approval process has lengthened in the past few years, and we expect this trend to continue.

#### **Capital Structure**

We are committed to maintaining a sound capital structure and strong credit ratings. This commitment, along with adequate and timely rate relief for our regulated energy operations, is intended to ensure our ability to attract capital from outside sources at a reasonable cost, which will benefit our customers, creditors, employees and stockholders.

The following table presents our capitalization, excluding and including short-term borrowings, as of June 30, 2024 and December 31, 2023:

|                                                 | June 30, 2024   |       |    | December  | r 31, 2023 |  |
|-------------------------------------------------|-----------------|-------|----|-----------|------------|--|
| (in thousands)                                  |                 |       |    |           |            |  |
| Long-term debt, net of current maturities       | \$<br>1,174,762 | 48 %  | \$ | 1,187,075 | 49 %       |  |
| Stockholders' equity                            | 1,290,554       | 52 %  |    | 1,246,104 | 51 %       |  |
| Total capitalization, excluding short-term debt | \$<br>2,465,316 | 100 % | \$ | 2,433,179 | 100 %      |  |

| (in thousands)                                  | _  | June 30, 2024 |       |    | December 31, 202. |       |  |
|-------------------------------------------------|----|---------------|-------|----|-------------------|-------|--|
| Short-term debt                                 | \$ | 207,091       | 8 %   | \$ | 179,853           | 7 %   |  |
| Long-term debt, including current maturities    |    | 1,193,354     | 44 %  |    | 1,205,580         | 46 %  |  |
| Stockholders' equity                            |    | 1,290,554     | 48 %  |    | 1,246,104         | 47 %  |  |
| Total capitalization, including short-term debt | \$ | 2,690,999     | 100 % | \$ | 2,631,537         | 100 % |  |

Our target ratio of equity to total capitalization, including short-term borrowings, is between 50 and 60 percent. Our equity to total capitalization ratio, including short-term borrowings, was 48 percent as of June 30, 2024. We seek to align permanent financing with the in-service dates of our capital projects. We may utilize more temporary short-term debt when the financing cost is attractive as a bridge to the permanent long-term financing or if the equity markets are volatile.

In November 2023, in connection with our acquisition of FCG, we completed an equity offering resulting in the issuance of approximately 4.4 million shares of our common stock at a price per share of \$82.72 (net of underwriter discounts and commissions). We received net proceeds of \$366.4 million which were used to partially finance the acquisition.

During the first half of 2024, we received net proceeds of \$2.5 million under the DRIP. In 2023, there were no issuances under the DRIP.

### Shelf Agreements

We have entered into Shelf Agreements with Prudential and MetLife with terms that extend through February 2026, however neither of such lenders have any obligation to purchase debt thereunder. At June 30, 2024, a total of \$255.0 million of borrowing capacity was available under these agreements.

The Uncollateralized Senior Notes set forth certain business covenants to which we are subject when any note is outstanding, including covenants that limit or restrict our ability, and the ability of our subsidiaries, to incur indebtedness, or place or permit liens and encumbrances on any of our property or the property of our subsidiaries.



#### Short-term Borrowings

As of June 30, 2024, we are authorized by our Board of Directors to borrow up to \$375.0 million of short-term debt, as required. At June 30, 2024 and December 31, 2023, we had \$207.1 million and \$179.9 million, respectively, of short-term borrowings outstanding at a weighted average interest rate of 5.95 percent and 5.83 percent, respectively. There were no borrowings outstanding under the sustainable investment sublimit of the 364-day tranche at June 30, 2024.

In August 2024, we amended and restated our Revolver which increased the total borrowing capacity to \$450.0 million, including \$250.0 million available under the 364-day tranche which now expires in August 2025 and \$200.0 million available under the five-year tranche which now expires in August 2029. Borrowings under both tranches of the amended and restated Revolver continue to be subject to a pricing grid, including the commitment fee and the interest rate charged based upon our total indebtedness to total capitalization ratio for the prior quarter. The 364-day tranche continues to bear interest (i) based upon the SOFR, plus a 10-basis point credit spread adjustment, and an applicable margin of 1.05 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate, solely at our discretion. The five-year tranche continues to bear interest (i) based upon the SOFR, plus a 10-basis point credit spread adjustment, and an applicable margin of 1.25 percent or less, with such margin based on total indebtedness as a percentage of total capitalization or (ii) the base rate, solely at our discretion.

As of June 30, 2024, the pricing under the 364-day tranche of the Revolver included a commitment fee of 10-basis points on undrawn amounts and an interest rate of 80-basis points over SOFR plus a 10-basis point SOFR adjustment on outstanding balances. As of June 30, 2024, the pricing under the five-year tranche of the Revolver included a commitment fee of 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis points on undrawn amounts and an interest rate of 100-basis points over SOFR plus a 10-basis points over SOFR plus a 10-basis point SOFR adjustment on outstanding balances.

We also utilize interest rate swaps to manage rate risk under our Revolver. For additional information on interest rate swaps, including swaps currently in place related to our short-term borrowings, see Note 12, *Derivative Instruments*.

The availability of funds under the Revolver is subject to conditions specified in the credit agreement, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in the Revolver's loan documents. We are required by the financial covenants in the Revolver to maintain, at the end of each fiscal year, a funded indebtedness ratio as described above. As of June 30, 2024, we were in compliance with this covenant.

Our total available credit under the Revolver at June 30, 2024 was \$163.0 million. As of June 30, 2024, we had issued \$7.0 million in letters of credit to various counterparties under the Revolver. These letters of credit are not included in the outstanding short-term borrowings and we do not anticipate that they will be drawn upon by the counterparties. The letters of credit reduce the available borrowings under the Revolver.

In connection with our acquisition of FCG, we entered into a 364-day Bridge Facility commitment with Barclays Bank PLC and other lending parties for up to \$965.0 million. Upon closing of the FCG acquisition in November 2023, and with the completion of other financing activities as defined in the lending agreement, this facility was terminated with no funds drawn to finance the transaction. For additional information regarding the acquisition and related financing, see Note 3, *Acquisitions*, Note 9, *Stockholders Equity*, and Note 14, *Long-Term Debt*.

## Long-Term Debt

On November 20, 2023, we issued Senior Notes in the aggregate principal amount of \$550.0 million at an average interest rate of 6.54 percent that were used to partially finance our acquisition of FCG which closed during the fourth quarter of 2023. These notes have varying final maturity dates of between three and 15 years, and the outstanding principal balance of the notes (net of annual payments on the 6.73 percent notes which begin in 2029) will be due on their respective maturity dates with interest payments payable semiannually until the principal has been paid in full. These Senior Notes have similar covenants and default provisions as our other Senior Notes.

On March 14, 2023 we issued 5.43 percent Senior Notes due in March 2038 in the aggregate principal amount of \$80.0 million and used the proceeds received from the issuances of the Senior Notes to reduce short-term borrowings under our Revolver and to fund capital expenditures. These Senior Notes have similar covenants and default provisions as our other Senior Notes, and have an annual principal payment beginning in the sixth year after the issuance.

## **Cash Flows**

The following table provides a summary of our operating, investing and financing cash flows for the six months ended June 30, 2024 and 2023:

|                                                      |          | Six Months Ended<br>June 30, |          |  |  |  |  |  |
|------------------------------------------------------|----------|------------------------------|----------|--|--|--|--|--|
| (in thousands)                                       | 2024     | 2024                         |          |  |  |  |  |  |
| Net cash provided by (used in):                      |          |                              |          |  |  |  |  |  |
| Operating activities                                 | \$ 167,3 | 8 \$                         | 148,983  |  |  |  |  |  |
| Investing activities                                 | (155,79  | 5)                           | (88,991) |  |  |  |  |  |
| Financing activities                                 | (10,0    | 7)                           | (62,027) |  |  |  |  |  |
| Net increase (decrease) in cash and cash equivalents | 1,5      | 6                            | (2,035)  |  |  |  |  |  |
| Cash and cash equivalents—beginning of period        | 4,9      | 4                            | 6,204    |  |  |  |  |  |
| Cash and cash equivalents—end of period              | \$ 6,4   | <b>60</b> \$                 | 4,169    |  |  |  |  |  |

## **Cash Flows Provided by Operating Activities**

Changes in our cash flows from operating activities are attributable primarily to changes in net income, adjusted for non-cash items such as depreciation and amortization, changes in deferred income taxes, share-based compensation expense and working capital. Working capital requirements are determined by a variety of factors, including weather, the prices of natural gas, electricity and propane, the timing of customer collections, payments for purchases of natural gas, electricity and propane, and deferred fuel cost recoveries.

During the six months ended June 30, 2024, net cash provided by operating activities was \$167.4 million. Operating cash flows were primarily impacted by the following:

- Net income, adjusted for non-cash adjustments, provided a \$107.8 million source of cash;
- Changes in net regulatory assets and liabilities due primarily to the change in fuel costs collected through the various cost recovery mechanisms resulted in a \$12.2 million source of cash;
- An increased level of deferred taxes associated with incremental tax depreciation from growth investments resulted in a source of cash of \$23.8 million; and
- Other working capital changes, impacted largely by a reduction in net receivables and propane inventory levels, resulted in a \$23.8 million source of cash.

#### Cash Flows Used in Investing Activities

Net cash used in investing activities totaled \$155.8 million during the six months ended June 30, 2024, largely driven by \$158.0 million for new capital expenditures.

#### Cash Flows Used in Financing Activities

Net cash used in financing activities totaled \$10.1 million during the six months ended June 30, 2024 and included the following:

- A \$25.8 million use of cash for dividend payments in 2024;
- Long-term debt repayments of \$12.5 million; partially offset by
- Net borrowings under lines of credit resulting in a source of cash of \$27.0 million.

#### **Off-Balance Sheet Arrangements**

The Board of Directors has authorized us to issue corporate guarantees securing obligations of our subsidiaries and to obtain letters of credit securing our subsidiaries' obligations. The maximum authorized liability under such guarantees and letters of credit as of June 30, 2024 was \$35.0 million. The aggregate amount guaranteed related to our subsidiaries at June 30, 2024 was \$27.0 million, with the guarantees expiring on various dates through June 2025. In addition, the Board has authorized us to issue specific purpose corporate guarantees. The amount of specific purpose guarantees outstanding at June 30, 2024 was \$4.0 million.

As of June 30, 2024, we have issued letters of credit totaling \$7.0 million related to various transportation, transmission, capacity and storage agreements as well as our primary insurance carriers. These letters of credit have various expiration dates through February 2025 and to date, none have been used. We do not anticipate that the counterparties will draw upon these letters of credit

and we expect that they will be renewed to the extent necessary in the future. Additional information is presented in Note 7, *Other Commitments and Contingencies,* in the condensed consolidated financial statements.

## **Contractual Obligations**

There has been no material change in the contractual obligations presented in our 2023 Annual Report on Form 10-K.

## **Rates and Regulatory Matters**

Our natural gas distribution operations in Delaware, Maryland and Florida and electric distribution operation in Florida are subject to regulation by the respective state PSC; Eastern Shore is subject to regulation by the FERC; and Peninsula Pipeline and Aspire Energy Express, our intrastate pipeline subsidiaries, are subject to regulation (excluding cost of service) by the Florida PSC and Public Utilities Commission of Ohio, respectively. We regularly are involved in regulatory matters in each of the jurisdictions in which we operate. Our significant regulatory matters are fully described in Note 5, *Rates and Other Regulatory Activities*, to the condensed consolidated financial statements in this Quarterly Report on Form 10-Q.

#### Recent Authoritative Pronouncements on Financial Reporting and Accounting

Recent accounting developments, applicable to us, and their expected impact on our financial position, results of operations and cash flows, are described in Note 1, *Summary of Accounting Policies*, to the condensed consolidated financial statements in this Quarterly Report on Form 10-Q.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

## INTEREST RATE RISK

Long-term debt is subject to potential losses based on changes in interest rates. We evaluate whether to refinance existing debt or permanently refinance existing short-term borrowings based in part on the fluctuation in interest rates. Increases in interest rates expose us to potential increased costs we could incur when we (i) issue new debt instruments or (ii) provide financing and liquidity for our business activities. We also utilize interest rate swap agreements to mitigate short-term borrowing rate risk. Additional information about our long-term debt and short-term borrowing is disclosed in Note 14, *Long-Term Debt*, and Note 15, *Short-Term Borrowings*, respectively, in the condensed consolidated financial statements.

#### **COMMODITY PRICE RISK**

#### **Regulated Energy Segment**

We have entered into agreements with various wholesale suppliers to purchase natural gas and electricity for resale to our customers. Our regulated energy distribution businesses that sell natural gas or electricity to end-use customers have fuel cost recovery mechanisms authorized by the respective PSCs that allow us to recover all of the costs prudently incurred in purchasing natural gas and electricity for our customers. Therefore, our regulated energy distribution operations have limited commodity price risk exposure.

#### **Unregulated Energy Segment**

Our propane operations are exposed to commodity price risk as a result of the competitive nature of retail pricing offered to our customers. In order to mitigate this risk, we utilize propane storage activities and forward contracts for supply.

We can store up to approximately 8.7 million gallons of propane (including leased storage and rail cars) during the winter season to meet our customers' peak requirements and to serve metered customers. Decreases in the wholesale price of propane may cause the value of stored propane to decline, particularly if we utilize fixed price forward contracts for supply. To mitigate the risk of propane commodity price fluctuations on the inventory valuation, we have adopted a Risk Management Policy that allows our propane distribution operation to enter into fair value hedges, cash flow hedges or other economic hedges of our inventory.

Aspire Energy is exposed to commodity price risk, primarily during the winter season, to the extent we are not successful in balancing our natural gas purchases and sales and have to secure natural gas from alternative sources at higher spot prices. In order to mitigate this risk, we procure firm capacity that meets our estimated volume requirements and we continue to seek out new producers in order to fulfill our natural gas purchase requirements.

The following table reflects the changes in the fair market value of financial derivatives contracts related to propane purchases and sales from December 31, 2023 to June 30, 2024:

| (in thousands) | Balance at<br>December 31, 2023 | Increase in Fair Market<br>Value | Less Amounts Settled | Balance at June 30,<br>2024 |  |
|----------------|---------------------------------|----------------------------------|----------------------|-----------------------------|--|
| Sharp          | \$ (376)                        | \$ 2,246                         | \$ (1,043)           | \$ 827                      |  |

There were no changes in methods of valuations during the six months ended June 30, 2024.

The following is a summary of fair market value of financial derivatives as of June 30, 2024, by method of valuation and by maturity for each fiscal year period.

| (in thousands)                      | 2024      | 2025      | 2026     | 2027     | 1  | otal Fair<br>Value |
|-------------------------------------|-----------|-----------|----------|----------|----|--------------------|
| Price based on Mont Belvieu - Sharp | \$<br>337 | \$<br>377 | \$<br>88 | \$<br>25 | \$ | 827                |



# WHOLESALE CREDIT RISK

The Risk Management Committee reviews credit risks associated with counterparties to commodity derivative contracts prior to such contracts being approved.

Additional information about our derivative instruments is disclosed in Note 12, Derivative Instruments, in the condensed consolidated financial statements.

#### INFLATION

Inflation affects the cost of supply, labor, products and services required for operations, maintenance and capital improvements. To help cope with the effects of inflation on our capital investments and returns, we periodically seek rate increases from regulatory commissions for our regulated operations and closely monitor the returns of our unregulated energy business operations. To compensate for fluctuations in propane gas prices, we adjust propane sales prices to the extent allowed by the market.

#### **Item 4. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

The Chief Executive Officer and Chief Financial Officer of Chesapeake Utilities, with the participation of other Company officials, have evaluated our "disclosure controls and procedures" (as such term is defined under Rules 13a-15(e) and 15d-15(e), promulgated under the Securities Exchange Act of 1934, as amended) as of June 30, 2024. Based upon their evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2024.

#### **Changes in Internal Control over Financial Reporting**

During the quarter ended June 30, 2024, other than the ongoing changes resulting from the FCG acquisition discussed below, there have been no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

On November 30, 2023, we completed the acquisition of FCG. We are currently integrating processes, procedures, and internal controls related to the acquisition. FCG's total assets and income before taxes represented approximately 31.1 percent and 10.0 percent, respectively, of the Company's consolidated total assets and earnings before taxes as of June 30, 2024 and for the quarter then ended. See Note 4, *Acquisitions*, to the consolidated financial statements and Management's Report on Internal Control Over Financial Reporting in the Company's 2023 Annual Report on Form 10-K for additional information related to the acquisition of FCG. This exclusion is permitted based upon current guidance of the U.S. Securities & Exchange Commission.

#### PART II—OTHER INFORMATION

#### **Item 1. Legal Proceedings**

As disclosed in Note 7, *Other Commitments and Contingencies*, of the condensed consolidated financial statements in this Quarterly Report on Form 10-Q, we are involved in certain legal actions and claims arising in the normal course of business. We are also involved in certain legal and administrative proceedings before various governmental or regulatory agencies concerning rates and other regulatory actions. In the opinion of management, the ultimate disposition of these proceedings and claims will not have a material effect on our consolidated results of operations, financial position or cash flows.

#### Item 1A. Risk Factors

Our business, operations, and financial condition are subject to various risks and uncertainties. The risk factors described in Part I, Item 1A., Risk Factors, in our Annual Report on Form 10-K, for the year ended December 31, 2023, should be carefully considered, together with the other information contained or incorporated by reference in this Quarterly Report on Form 10-Q and in our other filings with the SEC in connection with evaluating Chesapeake Utilities, our business and the forward-looking statements contained in this Quarterly Report on Form 10-Q.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Company Purchases of Equity Securities**

Share repurchases during the three months ended June 30, 2024 were as follows:

| <u>Period</u>                                          | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price Paid<br>per Share | Total Number of Shares<br>Purchased as Part of<br>Publicly Announced Plans<br>or Programs <sup>(2)</sup> | Maximum Number of<br>Shares That May Yet Be<br>Purchased Under the Plans<br>or Programs <sup>(2)</sup> |
|--------------------------------------------------------|-------------------------------------------|------------------------------------|----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| April 1, 2024<br>through April 30, 2024 <sup>(1)</sup> | 635                                       | \$<br>103.52                       |                                                                                                          |                                                                                                        |
| May 1, 2024<br>through May 31, 2024                    | _                                         | _                                  | _                                                                                                        | _                                                                                                      |
| June 1, 2024<br>through June 30, 2024                  | _                                         | _                                  | _                                                                                                        | _                                                                                                      |
| Total                                                  | 635                                       | \$<br>103.52                       |                                                                                                          |                                                                                                        |

(1) Chesapeake Utilities purchased shares of common stock on the open market for the purpose of reinvesting the dividend on shares held in the Rabbi Trust accounts for certain directors and senior executives under the Non-Qualified Deferred Compensation Plan. The Non-Qualified Deferred Compensation Plan is discussed in detail in Item 8 under the heading "Notes to the Consolidated Financial Statements—Note 16, *Employee Benefit Plans*," in our latest Annual Report on Form 10-K for the year ended December 31, 2023.
(2) Except for the purposes described in Footnote (1), Chesapeake Utilities has no publicly announced plans or programs to repurchase its shares.

#### Item 3. Defaults upon Senior Securities

None.

#### **Item 5. Other Information**

During the three months ended June 30, 2024, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.



| Item 6. Exhibit | is                                                                                                                                                                                                         |
|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>10.1*</u>    | Second Amended and Restated Credit Agreement, dated August 6, 2024, by and between Chesapeake Utilities Corporation, PNC Bank, National Association and several other financial institutions named therein |
| <u>31.1*</u>    | Certificate of Chief Executive Officer of Chesapeake Utilities Corporation pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.                                                           |
| <u>31.2*</u>    | Certificate of Chief Financial Officer of Chesapeake Utilities Corporation pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.                                                           |
| <u>32.1*</u>    | Certificate of Chief Executive Officer of Chesapeake Utilities Corporation pursuant to 18 U.S.C. Section 1350.                                                                                             |
| <u>32.2*</u>    | Certificate of Chief Financial Officer of Chesapeake Utilities Corporation pursuant to 18 U.S.C. Section 1350.                                                                                             |
| 101.INS*        | XBRL Instance Document.                                                                                                                                                                                    |
| 101.SCH*        | XBRL Taxonomy Extension Schema Document.                                                                                                                                                                   |
| 101.CAL*        | XBRL Taxonomy Extension Calculation Linkbase Document.                                                                                                                                                     |
| 101.DEF*        | XBRL Taxonomy Extension Definition Linkbase Document.                                                                                                                                                      |
| 101.LAB*        | XBRL Taxonomy Extension Label Linkbase Document.                                                                                                                                                           |
| 101.PRE*        | XBRL Taxonomy Extension Presentation Linkbase Document.                                                                                                                                                    |
| 104             | Cover Page Interactive Data File - formatted in Inline XBRL and contained in Exhibit 101                                                                                                                   |
| *Filed herewith |                                                                                                                                                                                                            |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHESAPEAKE UTILITIES CORPORATION

/s/ Beth W. Cooper

Beth W. Cooper Executive Vice President, Chief Financial Officer, Treasurer and Assistant Corporate Secretary

Date: August 8, 2024

Deal CUSIP Number: 16530HAD9

5-Year Revolving Credit CUSIP Number: 16530HAE7 364-Day Revolving Credit CUSIP Number: 16530HAF4

# \$200,000,000 5-YEAR REVOLVING CREDIT FACILITY \$250,000,000 364-DAY REVOLVING CREDIT FACILITY

# SECOND AMENDED AND RESTATED CREDIT AGREEMENT

by and among

# CHESAPEAKE UTILITIES CORPORATION

and

## THE LENDERS PARTY HERETO

and

PNC BANK, NATIONAL ASSOCIATION, as Administrative Agent, Swing Loan Lender and Issuing Lender

### PNC CAPITAL MARKETS LLC,

and

CITIZENS BANK, N.A., as Joint Lead Arrangers and Joint Bookrunners

CITIZENS BANK, N.A., as Syndication Agent

and

PNC BANK, NATIONAL ASSOCIATION, as Green Loan Coordinator

Dated as of August 6, 2024

1.1 Certain Definitions 1

- <u>1.2 Construction</u> 36
- 1.3 Accounting Principles; Changes in GAAP. . 37
- 1.4 Divisions. 38
- 1.5 Term SOFR/Daily Simple SOFR Notification; Rates. 38

# ARTICLE 2 REVOLVING CREDIT AND SWING LOAN FACILITIES 38

- 2.1 Revolving Credit Commitments. 38
- 2.2 Nature of Lenders' Obligations with Respect to Revolving Credit Loans 40
- <u>2.3 Fees</u> 40
- 2.4 Termination or Reduction of Revolving Credit Commitments 41
- 2.5 Revolving Credit Loan Requests; Conversions and Renewals; Swing Loan Requests. 42
- 2.6 <u>Making Revolving Credit Loans and Swing Loans; Presumptions by the Administrative Agent; Repayment</u> of Revolving Credit Loans; Borrowings to Repay Swing Loans. 43
- <u>2.7 Notes</u> 46
- 2.8 Reserved. 46
- 2.9 Letter of Credit Subfacility. 46
- 2.10 Defaulting Lenders. 53
- 2.11 Increase in Revolving Credit Commitments. 56
- 2.12 Extension of Expiration Date 57

# ARTICLE 3 RESERVED 60

# ARTICLE 4 INTEREST RATES 60

- 4.1 Interest Rate Options 60
- 4.2 Interest Periods 61
- 4.3 Interest After Default 61
- <u>4.4 Term SOFR Rate or Daily Simple SOFR Unascertainable; Illegality; Increased Costs; Benchmark</u> <u>Replacement Setting.</u> 62
- 4.5 Selection of Interest Rate Options 68

# ARTICLE 5 PAYMENTS; TAXES; YIELD MAINTENANCE 69

5.1 Payments 69

- 5.2 Pro Rata Treatment of Lenders 69
- 5.3 Sharing of Payments by Lenders 70
- 5.4 Administrative Agent's Clawback. 70
- 5.5 Interest Payment Dates 71
- 5.6 Voluntary Prepayments. 71
- 5.7 Replacement of a Lender; Designation of a Different Lending Office. 72
- 5.8 Increased Costs. 73
- 5.9 Taxes. 74
- 5.10 Indemnity 78
- 5.11 Settlement Date Procedures 79
- 5.12 Cash Collateral 79

# ARTICLE 6 REPRESENTATIONS AND WARRANTIES 80

- 6.1 Organization and Qualification; Power and Authority; Compliance With Laws; Title to Properties; Event of Default 80
- 6.2 Borrower; Subsidiaries and Owners; Investment Companies 81
- 6.3 Validity and Binding Effect 81
- 6.4 No Conflict; Material Agreements; Consents 81
- 6.5 Litigation 82
- 6.6 Financial Statements. 82
- 6.7 Margin Stock 82
- 6.8 Full Disclosure 83
- <u>6.9 Taxes</u> 83
- 6.10 Patents, Trademarks, Copyrights, Licenses, Etc 83
- 6.11 Certificate of Beneficial Ownership. . 83
- 6.12 Insurance 84
- 6.13 ERISA Compliance. 84
- 6.14 Environmental Matters. 85
- 6.15 Solvency 85
- 6.16 Sanctions and International Trade Laws. 85
- 6.17 Anti-Corruption Laws. 86

## TABLE OF CONTENTS (continued)

# ARTICLE 7 CONDITIONS OF LENDING AND ISSUANCE OF LETTERS OF CREDIT 86 7.1 Initial Loans and Letters of Credit. 86 7.2 Each Loan or Letter of Credit 88 ARTICLE 8 AFFIRMATIVE COVENANTS 89 8.1 Preservation of Existence, Etc 89 8.2 Payment of Liabilities, Including Taxes, Etc 89 8.3 Maintenance of Insurance 89 8.4 Maintenance of Properties and Leases 89 8.5 Inspection Rights 90 8.6 Keeping of Records and Books of Account 90 8.7 Compliance with Laws; Use of Proceeds 90 8.8 Further Assurances 90 8.9 Anti-Corruption Laws; Anti-Money Laundering Laws; and International Trade Laws. 91 8.10 Reporting Requirements 91 8.11 Certificates; Notices; Additional Information. 91 ARTICLE 9 NEGATIVE COVENANTS 93 9.1 Indebtedness 93 9.2 Liens; Lien Covenants 93 9.3 Loans and Investments 93 9.4 Line of Business 94 9.5 Liquidations, Mergers, Consolidations, Acquisitions 94 9.6 Dispositions of Assets or Subsidiaries 94 9.7 Affiliate Transactions 95 9.8 Maximum Funded Indebtedness to Total Adjusted Capitalization Ratio 95 9.9 Limitation on Negative Pledges and Restrictive Agreements 95 ARTICLE 10 DEFAULT 96 10.1 Events of Default 96 10.2 Consequences of Event of Default. 98

-iii-

<u>10.3 Application of Proceeds</u> 99

# ARTICLE 11 THE ADMINISTRATIVE AGENT 101

- 11.1 Appointment and Authority 101
- 11.2 Rights as a Lender 101
- 11.3 Exculpatory Provisions 101
- 11.4 Reliance by Administrative Agent and the Green Loan Coordinator 102
- 11.5 Delegation of Duties 103
- 11.6 Resignation of Administrative Agent 103
- 11.7 Non-Reliance on Administrative Agent, the Green Loan Coordinator and Other Lenders 104
- 11.8 No Other Duties, Etc 104
- 11.9 Administrative Agent's Fee 105
- 11.10 Administrative Agent May File Proofs of Claim 105
- <u>11.11 Reserved</u> 105
- 11.12 No Reliance on Administrative Agent's Customer Identification Program 105
- 11.13
   Lender Provided Interest Rate Hedges, Lender Provided Commodity Hedges and Other Lender Provided

   Financial Service Products
   106
- 11.14 Certain ERISA Matters. 106
- 11.15 Erroneous Payments. 107

## ARTICLE 12 MISCELLANEOUS 110

- <u>12.1 Modifications, Amendments or Waivers</u> 110
- 12.2 No Implied Waivers; Cumulative Remedies 112
- 12.3 Expenses; Indemnity; Damage Waiver. 112
- 12.4 Reserved. 114
- 12.5 Holidays 114
- 12.6 Notices; Effectiveness; Electronic Communication 115
- 12.7 Severability 116
- 12.8 Duration; Survival 116
- 12.9 Successors and Assigns. 116

-iv-

# TABLE OF CONTENTS (continued)

- 12.10 Confidentiality. 121
- 12.11 Counterparts; Integration; Effectiveness. 122
- 12.12
   Choice of Law Submission to Jurisdiction; Waiver of Venue; Service of Process; Waiver of Jury

   Trail.
   123

-v-

- 12.13 USA Patriot Act Notice. 124
- 12.14 No Advisory or Fiduciary Responsibility. 124
- 12.15 Contractual Recognition of Bail-In. 125
- 12.16 Acknowledgement Regarding Any Supported QFCs. 125
- 12.17 Amendment and Restatement; Reallocation. 126

# LIST OF SCHEDULES AND EXHIBITS

# **SCHEDULES**

| SCHEDULE 1.1(A)(i)  | - 5-YEAR COMMITMENTS OF LENDERS  |
|---------------------|----------------------------------|
| SCHEDULE 1.1(A)(ii) | - 364-DAY COMMITMENTS OF LENDERS |
| SCHEDULE 1.1(B)     | - LENDERS' ADDRESSES FOR NOTICES |
| SCHEDULE 1.1(C)     | - EXISTING LETTERS OF CREDIT     |
| SCHEDULE 1.1(D)     | - PERMITTED LIENS                |
| SCHEDULE 6.2 -      | SUBSIDIARIES                     |
| SCHEDULE 6.6(B)     | - INDEBTEDNESS AND LIABILITIES   |
| SCHEDULE 9.1 -      | PERMITTED INDEBTEDNESS           |

# **EXHIBITS**

| EXHIBIT A - ASSIGNMENT AND ASSUMPTION AGREEMENT<br>EXHIBIT B - PERMITTED ACQUISITION CERTIFICATE<br>EXHIBIT C-1 - 5-YEAR REVOLVING CREDIT NOTE |
|------------------------------------------------------------------------------------------------------------------------------------------------|
| EXHIBIT C-2 - 364-DAY REVOLVING CREDIT NOTE                                                                                                    |
| EXHIBIT D - SWING LOAN NOTE                                                                                                                    |
| EXHIBIT E-1 - 5-YEAR REVOLVING CREDIT LOAN REQUEST                                                                                             |
| EXHIBIT E-2 - 364-DAY REVOLVING CREDIT LOAN REQUEST                                                                                            |
| EXHIBIT F - SWING LOAN REQUEST                                                                                                                 |
| EXHIBIT G - NEW LENDER JOINDER                                                                                                                 |
| EXHIBIT H-1 - U.S. TAX COMPLIANCE CERTIFICATE (For Foreign Lenders That Are Not Partnerships For U.S. Federal<br>Income Tax Purposes)          |
| EXHIBIT H-2 - U.S. TAX COMPLIANCE CERTIFICATE (For Foreign Participants That Are Not Partnerships For U.S.<br>Federal Income Tax Purposes)     |
| EXHIBIT H-3 - U.S. TAX COMPLIANCE CERTIFICATE (For Foreign Participants That Are Partnerships For U.S. Federal<br>Income Tax Purposes)         |
| EXHIBIT H-4 - U.S. TAX COMPLIANCE CERTIFICATE (For Foreign Lenders That Are Partnerships For U.S. Federal<br>Income Tax Purposes)              |
| EXHIBIT I - QUARTERLY COMPLIANCE CERTIFICATE                                                                                                   |

-vi-

### SECOND AMENDED AND RESTATED CREDIT AGREEMENT

THIS SECOND AMENDED AND RESTATED CREDIT AGREEMENT (as hereafter amended, the "Agreement") is dated as of August 6, 2024 and is made by and among CHESAPEAKE UTILITIES CORPORATION, a Delaware corporation (the "Borrower"), the LENDERS (as hereinafter defined), and PNC BANK, NATIONAL ASSOCIATION, in its capacity as administrative agent for the Lenders under this Agreement (hereinafter referred to in such capacity as the "Administrative Agent"), Swing Loan Lender and Issuing Lender.

The Borrower, PNC Bank, National Association, as administrative agent, and the lenders from time to time party thereto, entered into that certain Existing Credit Agreement (as defined herein).

The Borrower has requested the Lenders amend and restate the Existing Credit Agreement to provide (i) a five-year revolving credit facility to the Borrower in an aggregate principal amount not to exceed \$200,000,000, including therein a Swing Loan subfacility, a Letter of Credit subfacility and a 5-Year Revolver Green Loan subfacility and (ii) a 364-day revolving credit facility to the Borrower in an aggregate principal amount not to exceed \$250,000,000, including therein a 364-Day Revolver Green Loan subfacility.

In consideration of their mutual covenants and agreements hereinafter set forth and intending to be legally bound hereby, the parties hereto covenant and agree that the Existing Credit Agreement is hereby amended and restated as follows:

# ARTICLE 1 CERTAIN DEFINITIONS

1.1 <u>Certain Definitions</u>. In addition to words and terms defined elsewhere in this Agreement, the following words and terms shall have the following meanings, respectively, unless the context hereof clearly requires otherwise:

"<u>5-Year Revolver</u>" shall mean the 5-year revolving loan facility provided pursuant to Article 2.

"5-Year Revolver Commitment Fee" shall have the meaning specified in Section 2.3(a) [Commitment Fees].

"<u>5-Year Revolver Expiration Date</u>" shall mean, with respect to the 5-Year Revolving Credit Commitments, August 6, 2029, as such date may be extended with respect to certain Lenders' 5-Year Revolving Credit Commitments pursuant to <u>Section 2.12</u> [Extension of Expiration Date].

"<u>5-Year Revolver Green Loan</u>" shall mean a 5-Year Revolving Credit Loan that is used, or the proceeds of which are used, solely for Specified Green Investment Projects pursuant to Section 8.7.

"<u>5-Year Revolver Green Loan Sublimit</u>" shall mean the 5-Year Revolver Lenders' commitment to make 5-Year Revolver Green Loans to the Borrower pursuant to Section 2.1(d)(i) hereof in an aggregate principal amount up to \$50,000,000. The 5-Year Revolver Green Loan Sublimit is part of, and not in addition to, the aggregate 5-Year Revolving Credit Commitments.

"<u>5-Year Revolver Lenders</u>" shall mean the financial institutions named on <u>Schedule 1.1(A)(i)</u> with a 5-Year Revolving Credit Commitment and their respective successors and assigns as permitted hereunder, each of which is referred to herein as a 5-Year Revolver Lender.

"5-Year Revolver Ratable Share" shall mean with respect to a 5-Year Revolver Lender's obligation to make 5-Year Revolving Credit Loans (including 5-Year Revolver Green Loans), participate in Letters of Credit and other Letter of Credit Obligations, participate in Swing Loans, and receive payments, interest, and fees related thereto and all other matters as to a particular 5-Year Revolver Lender, the percentage obtained by dividing (i) such 5-Year Revolver Lender's 5-Year Revolving Credit Commitment, by (ii) the sum of the aggregate amount of the 5-Year Revolving Credit Commitments of all 5-Year Revolver Lenders; provided however that if the 5-Year Revolving Credit Commitments have terminated or expired, the computation in this clause shall be determined based upon the 5-Year Revolving Credit Commitments most recently in effect, giving effect to any assignments, and not on the current amount of the 5-Year Revolving Credit Commitments and provided further in the case of Section 2.10 [Defaulting Lenders] when a Defaulting Lender with respect to the 5-Year Revolver shall exist, "5-Year Revolver Ratable Share" shall mean the percentage of the aggregate 5-Year Revolving Credit Commitments (disregarding any such Defaulting Lender's 5-Year Revolving Credit Commitment) represented by such 5-Year Revolver Lender's 5-Year Revolver Lender's 5-Year Revolver Commitment.

"<u>5-Year Revolving Credit Commitment</u>" shall mean, as to any 5-Year Revolver Lender at any time, the amount initially set forth opposite its name on <u>Schedule 1.1(A)(i)</u> in the column labeled "Amount of 5-Year Revolving Credit Commitment," as such 5-Year Revolving Credit Commitment is thereafter assigned or modified and 5-Year Revolving Credit Commitments shall mean the aggregate 5-Year Revolving Credit Commitments of all of the Lenders.

"5-Year Revolving Credit Loan Request" shall have the meaning specified in Section 2.5(a).

"<u>5-Year Revolving Credit Loans</u>" shall mean collectively and "<u>5-Year Revolving Credit Loan</u>" shall mean separately all 5-Year Revolving Credit Loans or any 5-Year Revolving Credit Loan made by the 5-Year Revolver Lenders or one of the 5-Year Revolver Lenders to the Borrower pursuant to Section 2.1 [Revolving Credit Commitments] or Section 2.9(c) [Disbursements, Reimbursement]. For the avoidance of doubt, a 5-Year Revolver Green Loan is a 5-Year Revolving Credit Loan.

"<u>5-Year Revolving Facility Usage</u>" shall mean at any time the sum of the outstanding 5-Year Revolving Credit Loans (including any 5-Year Revolver Green Loans), the outstanding Swing Loans and the Letter of Credit Obligations.

"<u>364-Day Revolver</u>" shall mean the 364-day revolving loan facility provided pursuant to Article 2.

"364-Day Revolver Commitment Fee" shall have the meaning specified in Section 2.3(b) [Commitment Fees].

"<u>364-Day Revolver Expiration Date</u>" shall mean, with respect to the 364-Day Revolving Credit Commitments, August 5, 2025, as such date may be extended with respect to certain Lenders' 364-Day Revolving Credit Commitments pursuant to <u>Section 2.12</u> [Extension of Expiration Date].

"<u>364-Day Revolver Green Loan</u>" shall mean a 364-Day Revolving Credit Loan that is used, or the proceeds of which are used, solely for Specified Green Investment Projects pursuant to Section 8.7.

"<u>364-Day Revolver Green Loan Sublimit</u>" shall mean the 364-Day Revolver Lenders' commitment to make 364-Day Revolver Green Loans to the Borrower pursuant to Section 2.1(d)(ii) hereof in an aggregate principal amount up to \$50,000,000. The 364-Day Revolver Green Loan Sublimit is part of, and not in addition to, the aggregate 364-Day Revolving Credit Commitments.

"<u>364-Day Revolver Lenders</u>" shall mean the financial institutions named on <u>Schedule 1.1(A)(ii)</u> with a 364-Day Revolving Credit Commitment and their respective successors and assigns as permitted hereunder, each of which is referred to herein as a 364-Day Revolver Lender.

"<u>364-Day Revolver Ratable Share</u>" shall mean with respect to a 364-Day Revolver Lender's obligation to make 364-Day Revolving Credit Loans (including 364-Day Revolver Green Loans) and receive payments, interest, and fees related thereto and all other matters as to a particular 364-Day Revolver Lender, the percentage obtained by dividing (i) such 364-Day Revolver Lender's 364-Day Revolving Credit Commitment, by (ii) the sum of the aggregate amount of the 364-Day Revolving Credit Commitments of all 364-Day Revolver Lenders; provided however that if the 364-Day Revolving Credit Commitments have terminated or expired, the computation in this clause shall be determined based upon the 364-Day Revolving Credit Commitments and provided further in the case of Section 2.10 [Defaulting Lenders] when a Defaulting Lender with respect to the 364-Day Revolver shall exist, "364-Day Revolver Ratable Share" shall mean the percentage of the aggregate 364-Day Revolving Credit Commitments (disregarding any such Defaulting Lender's 364-Day Revolving Credit Commitment) represented by such 364-Day Revolver Lender's 364-Day Revolver Ratable Share".

"<u>364-Day Revolving Credit Commitment</u>" shall mean, as to any 364-Day Revolver Lender at any time, the amount initially set forth opposite its name on <u>Schedule 1.1(A)(ii)</u> in the column labeled "Amount of 364-Day Revolving Credit Commitment," as such 364-Day Revolving Credit Commitment is thereafter assigned or modified and 364-Day Revolving Credit Commitments shall mean the aggregate 364-Day Revolving Credit Commitments of all of the Lenders.

"364-Day Revolving Credit Loan Request" shall have the meaning specified in Section 2.5(b).

"<u>364-Day Revolving Credit Loans</u>" shall mean collectively and <u>364-Day Revolving Credit Loan</u> shall mean separately all 364-Day Revolving Credit Loans or any 364-Day Revolving Credit Loan made by the 364-Day Revolver Lenders or one of the 364-Day Revolver Lenders to the Borrower pursuant to Section 2.1 [Revolving Credit Commitments]. For the avoidance of doubt, a 364-Day Revolver Green Loan is a 364-Day Revolving Credit Loan.

"<u>364-Day Revolving Facility Usage</u>" shall mean at any time the outstanding 364-Day Revolving Credit Loans (including any 364-Day Revolver Green Loans).

"<u>Acquisition</u>" shall mean any transaction, or any series of related transactions, consummated on or after the date of this Agreement, by which the Borrower or any of its Subsidiaries (a) acquires any ongoing business or all or substantially all of the assets of any firm, corporation or limited liability company, or division thereof, whether through purchase of assets, merger or otherwise or (b) directly or indirectly acquires (in one transaction or as the most recent transaction in a series of transactions) at least a majority (in number of votes) of the securities of a corporation which have ordinary voting power for the election of directors (other than securities having such power only by reason of the happening of a contingency) or a majority (by percentage or voting power) of the outstanding ownership interests of a partnership or limited liability company.

"<u>Additional Commitment Lender</u>" shall have the meaning specified in Section 2.12(d) [Additional Commitment Lenders].

"<u>Administrative Agent</u>" shall mean PNC Bank, National Association, and its successors and assigns, in its capacity as administrative agent hereunder.

"Administrative Agent's Fee" shall have the meaning specified in Section 2.3(c) [Fees].

"Administrative Agent's Letter" shall have the meaning specified in Section 2.3(c) [Fees].

"<u>Administrative Questionnaire</u>" shall mean an administrative questionnaire in a form supplied by the Administrative Agent.

"Affected Financial Institution" means (a) any EEA Financial Institution or (b) any UK Financial Institution.

"<u>Affiliate</u>" shall mean, with respect to a specified Person, another Person that directly or indirectly through one or more intermediaries, Controls or is Controlled by or is under common Control with the Person specified.

"Agent Parties" means as is specified in Section 12.6(d)(ii) [Notices; Effectiveness; Electronic Communication].

"<u>Anti-Corruption Laws</u>" means (a) the U.S. Foreign Corrupt Practices Act of 1977, as amended; (b) the U.K. Bribery Act 2010, as amended; and (c) any other applicable Law relating to anti-bribery or anti-corruption in any jurisdiction in which any Loan Party is located or doing business.

"<u>Anti-Money Laundering Laws</u>" means (a) the Bank Secrecy Act and the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism (USA PATRIOT) Act of 2001; (b) the U.K. Proceeds of Crime Act 2002, the Money Laundering Regulations 2017, as amended and the Terrorist Asset-Freezing etc. Act 2010; and (c) any other applicable Law relating to anti-money laundering and countering the financing of terrorism in any jurisdiction in which any Loan Party is located or doing business.

"<u>Applicable Margin</u>" shall mean the corresponding percentages per annum as set forth below based on the Total Indebtedness to Total Capitalization Ratio:

| Pricing<br>Level | Total Indebtedness to<br>Total Capitalization<br>Ratio      | 5-Year Revolver<br>Commitment Fee | Term SOFR<br>Rate for 5-<br>Year Revolver<br>Green Loans + | Base Rate for<br>5-Year<br>Revolver<br>Green Loans + | Loans/Daily<br>Simple SOFR | Base Rate + |
|------------------|-------------------------------------------------------------|-----------------------------------|------------------------------------------------------------|------------------------------------------------------|----------------------------|-------------|
| Ι                | Equal to or less than 45.0%                                 | 0.075%                            | 0.850%                                                     | 0.000%                                               | 0.900%                     | 0.000%      |
| II               | Greater than 45.0% but<br>equal to or less than<br>50.0%    | 0.090%                            | 0.900%                                                     | 0.000%                                               | 0.950%                     | 0.000%      |
| III              | Greater than<br>50.0% but<br>equal to or less than<br>55.0% | 0.100%                            | 0.950%                                                     | 0.000%                                               | 1.000%                     | 0.000%      |

# 5-Year Revolving Credit Loans and Letters of Credit

|   | IV | Greater than 55.0%<br>but equal to or less<br>than 60.0% | 0.125% | 1.075% | 0.075% | 1.125% | 0.125% |
|---|----|----------------------------------------------------------|--------|--------|--------|--------|--------|
| ſ | V  | Greater than 60.0%                                       | 0.175% | 1.200% | 0.200% | 1.250% | 0.250% |

|   |   | 1 |   |   |  |
|---|---|---|---|---|--|
| 1 | f | 1 | ۱ | ۱ |  |
|   | ١ |   | J |   |  |

| Pricing Level | Total Indebtedness to<br>Total Capitalization<br>Ratio      | 364-Day Revolver<br>Commitment Fee | Term SOFR<br>Rate for 364-<br>Day Revolver<br>Green Loans + | Base Rate for<br>364-Day<br>Revolver Green<br>Loans + | Rate Loans | Base Rate + |
|---------------|-------------------------------------------------------------|------------------------------------|-------------------------------------------------------------|-------------------------------------------------------|------------|-------------|
| Ι             | Equal to or less than 45.0%                                 | 0.075%                             | 0.650%                                                      | 0.000%                                                | 0.700%     | 0.000%      |
| II            | Greater than 45.0% but<br>equal to or less than<br>50.0%    | 0.090%                             | 0.700%                                                      | 0.000%                                                | 0.750%     | 0.000%      |
| III           | Greater than<br>50.0% but<br>equal to or less than<br>55.0% | 0.100%                             | 0.750%                                                      | 0.000%                                                | 0.800%     | 0.000%      |
| IV            | Greater than 55.0% but<br>equal to or less<br>than 60.0%    | 0.125%                             | 0.875%                                                      | 0.000%                                                | 0.925%     | 0.000%      |
| V             | Greater than 60.0%                                          | 0.175%                             | 1.000%                                                      | 0.000%                                                | 1.050%     | 0.050%      |

# **<u>364-Day Revolving Credit Loans</u>**

The Applicable Margin shall be determined and adjusted quarterly on the date on which the Borrower is required to provide a Compliance Certificate pursuant to <u>Section 8.12(a)</u> [Certificates; Notices; Additional Information] for the most recently ended fiscal quarter of the Borrower (each such date, a "**Calculation Date**"); <u>provided</u> that (a) the Applicable Margin shall be based on Pricing Level II until the Calculation Date related to the Compliance Certificate delivered for the fiscal quarter ended June 30, 2021, and, thereafter the Pricing Level shall be determined by reference to the Total Indebtedness to Total Capitalization Ratio as of the last day of the most recently ended fiscal quarter of the Borrower fails to provide any Compliance Certificate when due as required by <u>Section 8.12(a)</u> [Certificates; Notices; Additional Information], the Applicable Margin from the date on which such Compliance Certificate was required to have been delivered shall be based on Pricing Level V until such time as such Compliance Certificate is delivered, at which time the Pricing Level shall be determined by reference to Total Capitalization Ratio as of the last day of the most recently ended fiscal quarter of the Borrower factors and (b) if the Borrower fails to provide any Compliance Certificate when due as required by <u>Section 8.12(a)</u> [Certificates; Notices; Additional Information], the Applicable Margin from the date on which such Compliance Certificate was required to have been delivered shall be based on Pricing Level V until such time as such Compliance Certificate is delivered, at which time the Pricing Level shall be determined by reference to the Total Indebtedness to Total Capitalization Ratio as of the last day of the most recently ended fiscal quarter of the Borrower preceding such Calculation Date. The applicable Pricing Level shall be effective from one Calculation Date until the next Calculation Date, except as provided in the preceding sentence. Any adjustment in the Pricing Level shall be applicable to

Notwithstanding the foregoing, in the event that any financial statement or Compliance Certificate delivered pursuant to <u>Section 8.11(a)</u> or (b) [Reporting Requirements] or <u>Section 8.12(a)</u> [Certificates; Notices; Additional Information] is shown to be inaccurate (regardless of whether (i) this Agreement is in effect, (ii) any Commitments are in effect, or (iii) any Loan or Letter of Credit Obligation is outstanding when such inaccuracy is discovered or such financial statement or Compliance Certificate was delivered), and such inaccuracy, if corrected, would have led to the application of a higher Applicable Margin for any period (an "**Applicable Period**") than the Applicable Margin applied for such Applicable Period, then (A) the Borrower shall immediately deliver to the Administrative Agent a corrected Compliance Certificate for such Applicable Period, (B) the Applicable Margin for such Applicable Period shall be determined as if the Total Indebtedness to Total Capitalization Ratio in the corrected Compliance Certificate were applicable for such Applicable Period, and (C) the Borrower shall immediately and retroactively be obligated to pay to the Administrative Agent (for the benefit of the applicable Lenders) the accrued additional interest and fees owing as a result of such increased Applicable Margin for such Applicable Period, which payment shall be promptly applied by the Administrative Agent in accordance with <u>Section 5.4</u> [Administrative Agent's Clawback]. Nothing in this paragraph shall limit the rights of the Administrative Agent and Lenders with respect to <u>Section 5.1</u> [Payments] or <u>Section 10.2</u> [Consequences of Event of Default] nor any of their other rights under this Agreement or any other Loan Document. The Borrower's obligations under this paragraph shall survive the termination of the Commitments and the repayment of all other Obligations hereunder.

"<u>Approved Fund</u>" shall mean any Fund that is administered or managed by (a) a Lender, (b) an Affiliate of a Lender or (c) an entity or an Affiliate of an entity that administers or manages a Lender.

"Arrangers" shall, collectively, mean the Lead Arranger and Citizens Bank, in their capacities as joint lead arrangers and joint bookrunners.

"<u>Assignment and Assumption</u>" shall mean an assignment and assumption entered into by a Lender and an Eligible Assignee (with the consent of any party whose consent is required by Section 12.9 [Successors and Assigns]), and accepted by the Administrative Agent, in substantially the form of <u>Exhibit A</u> or any other form approved by the Administrative Agent.

"<u>Authorized Officer</u>" shall mean the Chief Executive Officer, President, Chief Financial Officer, Treasurer or Assistant Treasurer of the Borrower, or such other individuals, designated by written notice to the Administrative Agent from the Borrower, authorized to execute notices, reports and other documents on behalf of the Borrower required hereunder. The Borrower may amend such list of individuals from time to time by giving written notice of such amendment to the Administrative Agent.

"<u>Bail-In Action</u>" means the exercise of any Write-Down and Conversion Powers by the applicable Resolution Authority in respect of any liability of an Affected Financial Institution.

"Bail-In Legislation" means, (a) with respect to any EEA Member Country implementing Article 55 of Directive 2014/59/EU of the European Parliament and of the Council of the European Union, the implementing law, rule, regulation or requirement for such EEA Member Country from time to time which is described in the EU Bail-In Legislation Schedule, and (b) with respect to the United Kingdom, Part I of the United Kingdom Banking Act 2009 (as amended from time to time) and any other law, regulation or rule applicable in the United Kingdom relating to the resolution of unsound or failing banks, investment firms or other financial institutions or their affiliates (other than through liquidation, administration or other insolvency proceedings).

"Base Rate" means, for any day, a fluctuating per annum rate of interest equal to the highest of (i) the Overnight Bank Funding Rate, <u>plus</u> 0.5%, (ii) the Prime Rate, and (iii) Daily Simple SOFR, <u>plus</u> 1.00%, so long as Daily Simple SOFR is offered, ascertainable and not unlawful; <u>provided</u>, <u>however</u>, if the Base Rate as determined above would be less than one percent (1.00%), then such rate shall be deemed to be one percent (1.00%). Any change in the Base Rate (or any component thereof) shall take effect at the opening of business on the day such change occurs. Notwithstanding anything to the contrary contained herein, in the case of any event specified in <u>Section 4.4(a)</u> [Unascertainable; Increased Costs] or <u>Section 4.4(b)</u> [Illegality], to the extent any such determination affects the calculation of Base Rate, the definition hereof shall be calculated without reference to clause (iii) until the circumstances giving rise to such event no longer exist.

"<u>Base Rate Option</u>" shall mean the option of the Borrower to have Loans bear interest at the rate and under the terms set forth in Section 4.1(a)(i) [Revolving Credit Base Rate Options] or Section 4.1(b) [Swing Loan Interest Rate], as applicable.

"Benchmark Replacement" means as is specified in Section 4.4(d) [Benchmark Replacement Setting].

"<u>Beneficial Owner</u>" shall mean, for purposes of the Certificate of Beneficial Ownership, with respect to the Borrower, each of the following: (a) each individual, if any, who, directly or indirectly, owns 25% or more of Borrower's Equity Interests; and (b) a single individual with significant responsibility to control, manage, or direct Borrower.

"<u>Benefit Plan</u>" shall mean any of (a) an "employee benefit plan" (as defined in ERISA) that is subject to Title I of ERISA, (b) a "plan" as defined in and subject to Section 4975 of the Code or (c) any Person whose assets include (for purposes of ERISA Section 3(42) or otherwise for purposes of Title I of ERISA or Section 4975 of the Code) the assets of any such "employee benefit plan" or "plan".

"<u>Blocked Property</u>" means any property which must be blocked under the applicable U.S., E.U. or U.K economic or financial sanctions laws and regulations. Blocked Property may include property : (a) owned, directly or indirectly, by a Sanctioned Person; (b) due to or from a Sanctioned Person; (c) in which a Sanctioned Person otherwise holds any interest; (d) located in a Sanctioned Jurisdiction; or (e) that otherwise could cause violation by the Lenders or Administrative Agent of any applicable International Trade Law if the Lenders were

to obtain an encumbrance on, lien on, pledge of, or security interest in such property, or provide services in consideration of such property.

"Borrower" shall have the meaning specified in the introductory paragraph.

"Borrowing Date" shall mean, with respect to any Loan, the date of the making, renewal or conversion thereof, which shall be a Business Day.

"Borrowing Tranche" shall mean specified portions of Revolving Credit Loans outstanding as follows: (i) any 5-Year Revolving Credit Loans to which a Term SOFR Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loan Request by the Borrower and which have the same Interest Period shall constitute one Borrowing Tranche, (ii) all 5-Year Revolving Credit Loans to which a Base Rate Option applies shall constitute one Borrowing Tranche, (iii) any 5-Year Revolver Green Loans to which a Term SOFR Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loan Request by the Borrower and which have the same Interest Period shall constitute one Borrowing Tranche, (iv) all 5-Year Revolver Green Loans to which a Base Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loans to which a Term SOFR Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loans to which a Term SOFR Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loan Request by the Borrower and which have the same Interest Period shall constitute one Borrowing Tranche, (vi) all 364-Day Revolver Green Loans to which a Term SOFR Rate Option applies shall constitute one Borrowing Tranche, (vii) any 364-Day Revolver Green Loans to which a Term SOFR Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loans to which a Term SOFR Rate Option applies which become subject to the same Interest Rate Option under the same Revolving Credit Loan Request by the Borrower and which have the same Interest Period shall constitute one Borrowing Tranche, and (viii) all 364-Day Revolver Green Loans to which a Base Rate Option applies shall constitute one Borrowing Tranche.

"<u>Business Day</u>" means any day other than a Saturday or Sunday or a legal holiday on which commercial banks are authorized or required to be closed, or are in fact closed, for business in Pittsburgh, Pennsylvania (or, if otherwise, the Lending Office of the Administrative Agent); <u>provided</u> that, when used in connection with an amount that bears interest at a rate based on SOFR or any direct or indirect calculation or determination of SOFR, the term "Business Day" means any such day that is also a U.S. Government Securities Business Day.

<u>"Cash Collateralize</u>" shall mean to pledge and deposit with or deliver to the Administrative Agent, for the benefit of one or more of the Issuing Lender or the 5-Year Revolver Lenders, as collateral for Letter of Credit Obligations or obligations of 5-Year Revolver Lenders to fund participations in respect of Letter of Credit Obligations, cash or deposit account balances or, if the Administrative Agent and each applicable Issuing Lender shall agree in their sole discretion, other credit support, in each case pursuant to documentation in form and substance satisfactory to the Administrative Agent and each applicable Issuing Lender. "Cash Collateral" shall have a meaning correlative to the foregoing and shall include the proceeds of such cash collateral and other credit support.

"<u>Cash Equivalents</u>" shall, collectively, mean such items described in clauses (i), (ii), (iii) and (iv) of the definition of Permitted Investments.

"Cash Management Agreements" shall have the meaning specified in Section 2.6(f) [Swing Loans Under Cash Management Agreements].

"<u>Cash Management Bank</u>" shall mean any Person that, at the time it enters into an Other Lender Provided Financial Service Product, is a Lender or an Affiliate of a Lender, in its capacity as a party to such Other Lender Provided Financial Service Product.

"<u>Certificate of Beneficial Ownership</u>" shall mean, for the Borrower, a certificate in form and substance acceptable to Administrative Agent (as amended or modified by Administrative Agent from time to time in its sole discretion), certifying, among other things, the Beneficial Owner of Borrower.

"<u>Change in Law</u>" shall mean the occurrence, after the date of this Agreement, of any of the following: (i) the adoption or taking effect of any Law, (ii) any change in any Law or in the administration, interpretation, implementation or application thereof by any Official Body or (iii) the making or issuance of any request, rule, guideline or directive (whether or not having the force of Law) by any Official Body; provided that notwithstanding anything herein to the contrary, (x) the Dodd-Frank Wall Street Reform and Consumer Protection Act and all requests, rules, regulations, guidelines, interpretations or directives thereunder or issued in connection therewith (whether or not having the force of Law) and (y) all requests, rules, regulations, guidelines, interpretations or directives promulgated by the Bank for International Settlements, the Basel Committee on Banking Supervision (or any successor or similar authority) or the United States or foreign regulatory authorities (whether or not having the force of Law), in each case pursuant to Basel III, shall in each case be deemed to be a Change in Law regardless of the date enacted, adopted, issued, promulgated or implemented.

"<u>Change of Control</u>" shall mean any "person" or "group" (as such terms are used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")), shall become, or obtain rights (whether by means or warrants, options or otherwise) to become, the "beneficial owner" (as defined in Rules 13(d)-3 and 13(d)-5 under the Exchange Act), directly or indirectly, of more than 50% of the Equity Interests of the Borrower.

"<u>CIP Regulations</u>" shall have the meaning specified in Section 11.12 [No Reliance on Administrative Agent's Customer Identification Program].

"Citizens Bank" shall mean Citizens Bank, N.A., and its successors and assigns.

"Closing Date" shall mean the date of this Agreement.

"<u>Code</u>" shall mean the Internal Revenue Code of 1986, as the same may be amended or supplemented from time to time, and any successor statute of similar import, and the rules and regulations thereunder, as from time to time in effect.

"<u>Commitment</u>" shall mean, as to any Lender, its 5-Year Revolving Credit Commitment and its 364-Day Revolving Credit Commitment, and <u>Commitments</u> shall mean the aggregate of the 5-Year Revolving Credit Commitments and 364-Day Revolving Credit Commitments of all of the Lenders. The term "Commitment" in reference to PNC only may also refer to its Swing Loan Commitment as the context may require, but does not refer to the aggregate of its Revolving Credit Commitment and its Swing Loan Commitment.

"<u>Commitment Fee</u>" shall mean the 5-Year Revolver Commitment Fee or the 364-Day Revolver Commitment Fee, as the context may require.

"<u>Commodity Hedge</u>" shall mean commodity swaps, commodity options, forward commodity contracts and any other similar transactions entered into by the Borrower in the ordinary course of its business (only for hedging (rather than speculative) purposes) in order to provide protection to, or minimize the impact upon, the Borrower of increasing prices of commodities.

"<u>Commodity Hedge Bank</u>" shall mean any Person that, at the time it enters into a Lender Provided Commodity Hedge, is a Lender or an Affiliate of a Lender, in its capacity as a party to such Lender Provided Commodity Hedge.

"Commodity Hedge Liabilities" shall have the meaning assigned in the definition of Lender Provided Commodity

Hedge.

"Communications" means as is specified in Section 12.6(d)(ii) [Platform].

"<u>Compliance Authority</u>" means (a) the United States government or any agency or political subdivision thereof, including, without limitation, the U.S. Department of State, the U.S. Department of Commerce, the U.S. Department of the Treasury and its Office of Foreign Assets Control, and the U.S. Department of Homeland Security's U.S. Customs and Border Protection agency; (b) the government of Canada or any agency thereof; (c) the European Union or any agency thereof; and (d) the government of the United Kingdom or any agency thereof; (e) the United Nations Security Council.

"Compliance Certificate shall have the meaning specified in Section 8.12(a) [Certificate of the Borrower].

"<u>Conforming Changes</u>" means, with respect to the Term SOFR Rate or Daily Simple SOFR or any Benchmark Replacement, any technical, administrative or operational changes (including changes to the definition of "Base Rate," the definition of "Business Day," the definition of "Interest Period," the definition of "U.S. Government Securities Business Day," timing and frequency of determining rates and making payments of interest, timing of borrowing requests or prepayment, conversion or continuation notices, the applicability and length of lookback periods, the applicability of breakage provisions, and other technical, administrative or operational matters) that the Administrative Agent decides may be appropriate to reflect the adoption and implementation of the Term SOFR Rate or Daily Simple SOFR or such Benchmark Replacement and to permit the administration thereof by the Administrative Agent in a manner

substantially consistent with market practice (or, if the Administrative Agent decides that adoption of any portion of such market practice is not administratively feasible or if the Administrative Agent determines that no market practice for the administration of the Term SOFR Rate or Daily Simple SOFR or the Benchmark Replacement exists, in such other manner of administration as the Administrative Agent decides is reasonably necessary in connection with the administration of this Agreement and the other Loan Documents).

"<u>Connection Income Taxes</u>" shall mean Other Connection Taxes that are imposed on or measured by net income (however denominated) or that are franchise Taxes or branch profits Taxes.

"<u>Consolidated Net Worth</u>" shall mean as of any date, the sum of the amounts that would be shown on a consolidated balance sheet of the Borrower and its Subsidiaries at such date for (a) capital stock, (b) capital surplus and (c) the other components of stockholders' equity.

"<u>Consolidated Total Assets</u>" shall mean as of any date the aggregate amount at which the assets of the Borrower and its Subsidiaries would be shown on a consolidated balance sheet at such date.

"<u>Control</u>" shall mean the possession, directly or indirectly, of the power to direct or cause the direction of the management or policies of a Person, whether through the ability to exercise voting power, by contract or otherwise. "**Controlling**" and "**Controlled**" have meanings correlative thereto.

"<u>Covered Entity</u>" shall mean (a) the Borrower and each of Borrower's Subsidiaries and (b) each Person that, directly or indirectly, is in control of a Person described in clause (a) above. For purposes of this definition, control of a Person shall mean the direct or indirect (x) ownership of, or power to vote, 25% or more of the issued and outstanding equity interests having ordinary voting power for the election of directors of such Person or other Persons performing similar functions for such Person, or (y) power to direct or cause the direction of the management and policies of such Person whether by ownership of equity interests, contract or otherwise.

"<u>Current Indebtedness</u>" shall mean with respect to any Person, all Indebtedness for borrowed money and all Indebtedness secured by any Lien existing on property owned by that Person (whether or not such Indebtedness have been assumed) which, in either case, is payable on demand or within one year from their creation, plus the aggregate amount of Guaranties by that Person of all such Indebtedness of other Persons, except: (a) any Indebtedness which is renewable or extendible at the option of the debtor to a date more than one year from the date of creation thereof; (b) any Indebtedness which, although payable within one year, constitutes principal payments on Indebtedness expressed to mature more than one year from the date of its creation and (c) Revolving Credit Loans and Guaranties of Revolving Credit Loans to the extent in excess of \$250,000,000. For the avoidance of doubt, all outstanding Revolving Credit Loans and Guaranties of Revolving Credit Loans less than or equal to \$250,000,000 shall constitute Current Indebtedness.

"Daily Simple SOFR" means, for any day (a "SOFR Rate Day"), the interest rate per annum determined by the Administrative Agent (rounded upwards, at the Administrative Agent's discretion, to the nearest 1/100th of 1%) equal to SOFR for the day (the "SOFR Determination Date") that is 2 Business Days prior to (i) such SOFR Rate Day if such SOFR Rate Day is a Business Day or (ii) the Business Day immediately preceding such SOFR Rate Day if such SOFR Rate Day is not a Business Day, in each case, as such SOFR is published by the Federal Reserve Bank of New York (or a successor administrator of the secured overnight financing rate) on the website of the Federal Reserve Bank of New York, at http://www.newyorkfed.org, or any successor source identified by the Federal Reserve Bank of New York or its successor administrator for the secured overnight financing rate from time to time. If Daily Simple SOFR as determined above would be less than the SOFR Floor, then Daily Simple SOFR shall be deemed to be the SOFR Floor. If SOFR for any SOFR Determination Date has not been published or replaced with a Benchmark Replacement by 5:00 p.m. (Pittsburgh, Pennsylvania time) on the second Business Day immediately following such SOFR Determination Date, then SOFR for such SOFR Determination Date will be SOFR for the first Business Day preceding such SOFR Determination Date for which SOFR was published in accordance with the definition of "SOFR"; provided that SOFR determined pursuant to this sentence shall be used for purposes of calculating Daily Simple SOFR for no more than 3 consecutive SOFR Rate Days. If and when Daily Simple SOFR as determined above changes, any applicable rate of interest based on Daily Simple SOFR will change automatically without notice to the Borrower, effective on the date of any such change.

"Daily Simple SOFR Loan" means a Loan that bears interest at a rate based on Daily Simple SOFR.

"<u>Daily Simple SOFR Option</u>" means the option of the Borrower to have Swing Loans bear interest at the rate and under the terms specified in <u>Section 4.1(b)(ii)</u> [Swing Loan Interest Rate].

"<u>Debtor Relief Laws</u>" shall mean the Bankruptcy Code of the United States of America, and all other liquidation, conservatorship, bankruptcy, assignment for the benefit of creditors, moratorium, rearrangement, receivership, insolvency, reorganization, or similar debtor relief Laws of the United States or other applicable jurisdictions from time to time in effect.

"Defaulting Lender" shall mean, subject to Section 2.10(b) [Defaulting Lender Cure], any Lender that (a) has failed to (i) fund all or any portion of its Loans within two Business Days of the date such Loans were required to be funded hereunder unless such Lender notifies the Administrative Agent and the Borrower in writing that such failure is the result of such Lender's determination that one or more conditions precedent to funding (each of which conditions precedent, together with any applicable default, shall be specifically identified in such writing) has not been satisfied, or (ii) pay to the Administrative Agent, the Issuing Lender, the Swing Loan Lender or any other Lender any other amount required to be paid by it hereunder (including in respect of its participation in Letters of Credit or Swing Loans) within two Business Days of the date when due, (b) has notified the Borrower, the Administrative Agent, the Issuing Lender or the Swing Loan Lender in writing that it does not intend to comply with its funding obligations hereunder, or has made a public statement to that effect (unless such writing or public

statement relates to such Lender's obligation to fund a Loan hereunder and states that such position is based on such Lender's determination that a condition precedent to funding (which condition precedent, together with any applicable default, shall be specifically identified in such writing or public statement) cannot be satisfied), (c) has failed, within three Business Days after written request by the Administrative Agent or the Borrower, to confirm in writing to the Administrative Agent and the Borrower that it will comply with its prospective funding obligations hereunder (provided that such Lender shall cease to be a Defaulting Lender pursuant to this clause (c) upon receipt of such written confirmation by the Administrative Agent and the Borrower), or (d) has, or has a direct or indirect parent company that has, (i) become the subject of a proceeding under any Debtor Relief Law, (ii) had appointed for it a receiver, custodian, conservator, trustee, administrator, assignee for the benefit of creditors or similar Person charged with reorganization or liquidation of its business or assets, including the Federal Deposit Insurance Corporation or any other state or federal regulatory authority acting in such a capacity, or (iii) become the subject of a Bail-in Action; provided that a Lender shall not be a Defaulting Lender solely by virtue of the ownership or acquisition of any equity interest in that Lender or any direct or indirect parent company thereof by an Official Body so long as such ownership interest does not result in or provide such Lender with immunity from the jurisdiction of courts within the United States or from the enforcement of judgments or writs of attachment on its assets or permit such Lender (or such Official Body) to reject, repudiate, disavow or disaffirm any contracts or agreements made with such Lender. Any determination by the Administrative Agent that a Lender is a Defaulting Lender under any one or more of clauses (a) through (d) above shall be conclusive and binding absent manifest error, and such Lender shall be deemed to be a Defaulting Lender (subject to Section 2.10(b) [Defaulting Lender Cure]) upon delivery of written notice of such determination to the Borrower, the Issuing Lender, the Swing Loan Lender and each Lender.

"<u>Disqualified Institution</u>" shall mean the Persons identified by the Borrower in writing to the Administrative Agent prior to the Closing Date, and, upon reasonable notice to the Administrative Agent, those Persons that are competitors of the Borrower and its Subsidiaries (or reasonably known, on the basis of their name, Affiliates of any such competitors (other than any such Affiliate that is a bona fide fixed income fund)) that are specified in writing from time to time by the Borrower on or after the Closing Date to the Administrative Agent.

"Dollar, Dollars, U.S. Dollars" and the symbol § shall mean lawful money of the United States of America.

"Drawing Date" shall have the meaning specified in Section 2.9(c) [Disbursements, Reimbursement].

"<u>EEA Financial Institution</u>" means (a) any credit institution or investment firm established in any EEA Member Country which is subject to the supervision of an EEA Resolution Authority, (b) any entity established in an EEA Member Country which is a parent of an institution described in clause (a) of this definition, or (c) any financial institution established in an EEA Member Country which is a subsidiary of an institution described in clauses (a) or (b) of this definition and is subject to consolidated supervision with its parent.

"<u>EEA Member Country</u>" means any of the member states of the European Union, Iceland, Liechtenstein, and Norway.

"<u>EEA Resolution Authority</u>" means any public administrative authority or any person entrusted with public administrative authority of any EEA Member Country (including any delegee) having responsibility for the resolution of any EEA Financial Institution.

"<u>Effective Date</u>" shall mean the date indicated in a document or agreement to be the date on which such document or agreement becomes effective, or, if there is no such indication, the date of execution of such document or agreement.

"Effective Federal Funds Rate" means for any day the rate per annum based on a year of 360 days and actual days elapsed and rounded upward to the nearest 1/100 of 1% announced by the Federal Reserve Bank of New York (or any successor) on such day as being the weighted average of the rates on overnight federal funds transactions arranged by federal funds brokers on the previous trading day, as computed and announced by such Federal Reserve Bank (or any successor) in substantially the same manner as such Federal Reserve Bank computes and announces the weighted average it refers to as the "Effective Federal Funds Rate" as of the date of this Agreement; provided that if such Federal Reserve Bank (or its successor) does not announce such rate on any day, the "Effective Federal Funds Rate" for such day shall be the Effective Federal Funds Rate for the last day on which such rate was announced. Notwithstanding the foregoing, if the Effective Federal Funds Rate as determined under any method above would be less than zero percent (0.00%), such rate shall be deemed to be zero percent (0.00%) for purposes of this Agreement.

"<u>Eligible Assignee</u>" shall mean any Person that meets the requirements to be an assignee under Section 12.9 [Successors and Assigns] (b)(iii), (v) and (vi) (subject to such consents, if any, as may be required under Section 12.9 [Successors and Assigns] (b)(iii)).

"<u>Environmental Laws</u>" means any and all federal, state, local, and foreign statutes, laws, regulations, ordinances, rules, judgments, orders, decrees, permits, concessions, grants, franchises, licenses, agreements or governmental restrictions having the force of law relating to pollution and the protection of the environment or the release of any Hazardous Materials into the environment.

"<u>Environmental Liability</u>" shall mean any liability, contingent or otherwise (including any liability for damages, costs of environmental remediation, fines, penalties or indemnities), of the Borrower or any of its Subsidiaries directly or indirectly resulting from or based upon (a) violation of any Environmental Law, (b) the generation, use, handling, transportation, storage, treatment or disposal of any Hazardous Materials, (c) exposure to any Hazardous Materials, (d) the release or threatened release of any Hazardous Materials into the environment or (e) any contract, agreement or other consensual arrangement pursuant to which liability is assumed or imposed with respect to any of the foregoing.

"<u>Equity Interests</u>" shall mean, with respect to any Person, all of the shares of capital stock of (or other ownership or profit interests in) such Person, all of the warrants, options

or other rights for the purchase or acquisition from such Person of shares of capital stock of (or other ownership or profit interests in) such Person, all of the securities convertible into or exchangeable for shares of capital stock of (or other ownership or profit interests in) such Person or warrants, rights or options for the purchase or acquisition from such Person of such shares (or such other interests), and all of the other ownership or profit interests in such Person (including partnership, member or trust interests therein), whether voting or nonvoting, and whether or not such shares, warrants, options, rights or other interests are outstanding on any date of determination.

"<u>ERISA</u>" shall mean the Employee Retirement Income Security Act of 1974, as the same may be amended or supplemented from time to time, and any successor statute of similar import, and the rules and regulations thereunder, as from time to time in effect.

"ERISA Event" shall mean (a) with respect to a Pension Plan, a reportable event under Section 4043 of ERISA as to which event (after taking into account notice waivers provided for in the regulations) there is a duty to give notice to the PBGC; (b) a withdrawal by Borrower or any member of the ERISA Group from a Pension Plan subject to Section 4063 of ERISA during a plan year in which it was a substantial employer (as defined in Section 4001(a)(2) of ERISA) or a cessation of operations that is treated as such a withdrawal under Section 4062(e) of ERISA; (c) a complete or partial withdrawal by Borrower or any member of the ERISA Group from a Multiemployer Plan, notification that a Multiemployer Plan is in reorganization, or occurrence of an event described in Section 4041A(a) of ERISA that results in the termination of a Multiemployer Plan; (d) the filing of a notice of intent to terminate a Pension Plan in a distress termination, the treatment of a Pension Plan amendment as a termination under Section 4041(e) of ERISA, or the commencement of proceedings by the PBGC to terminate a Pension Plan; (e) an event or condition which constitutes grounds under Section 4042 of ERISA for the termination of, or the appointment of a trustee to administer, any Pension Plan or Multiemployer Plan; (f) the determination that any Pension Plan or Multiemployer Plan is considered an at-risk plan or a plan in endangered or critical status within the meaning of Sections 430.431 and 432 of the Code or Sections 303, 304 and 305 of ERISA; or (g) the imposition of any liability under Title IV of ERISA, other than for PBGC premiums due but not delinquent under Section 4007 of ERISA, upon Borrower or any member of the ERISA Group.

"<u>ERISA Group</u>" shall mean, at any time, the Borrower and all members of a controlled group of corporations and all trades or businesses (whether or not incorporated) under common control and all other entities which, together with the Borrower, are treated as a single employer under Section 414 of the Code or Section 4001(b)(1) of ERISA.

"Erroneous Payment" shall have the meaning specified in Section 11.15(a).

"Erroneous Payment Deficiency Assignment" shall have the meaning specified in Section 11.15(d).

"Erroneous Payment Impacted Class" shall have the meaning specified in Section 11.15(d).

"Erroneous Payment Return Deficiency" shall have the meaning specified in Section 11.15(d).

"Erroneous Payment Subrogation Rights" shall have the meaning specified in Section 11.15(d).

"<u>EU Bail-In Legislation Schedule</u>" means the EU Bail-In Legislation Schedule published by the Loan Market Association (or any successor person), as in effect from time to time.

"Event of Default" shall mean any of the events described in Section 10.1 [Events of Default] and referred to therein as an "Event of Default."

"Excluded Taxes" shall mean any of the following Taxes imposed on or with respect to a Recipient or required to be withheld or deducted from a payment to a Recipient: (i) Taxes imposed on or measured by net income (however denominated), franchise Taxes, and branch profits Taxes, in each case, (a) imposed as a result of such Recipient being organized under the laws of, or having its principal office or, in the case of any Lender, its applicable Lending Office located in, the jurisdiction imposing such Tax (or any political subdivision thereof) or (b) that are Other Connection Taxes, (ii) in the case of a Lender, U.S. federal withholding Taxes imposed on amounts payable to or for the account of such Lender with respect to an applicable interest in a Loan or Commitment pursuant to a law in effect on the date on which (a) such Lender acquires such interest in such Loan or Commitment (other than pursuant to an assignment request by the Borrower under Section 5.7(a) [Replacement of a Lender]) or (b) such Lender changes its lending office, except in each case to the extent that, pursuant to Section 5.9(g) [Status of Lenders], amounts with respect to such Taxes were payable either to such Lender's assignor immediately before such Lender became a party hereto or to such Lender immediately before it changed its lending office, (iii) Taxes attributable to such Recipient's failure to comply with Section 5.9(g) [Status of Lenders], and (iv) any U.S. federal withholding Taxes imposed under FATCA (except to the extent imposed due to the failure of the Borrower to provide documentation or information to the IRS).

"<u>Executive Order No. 13224</u>" means the Executive Order No. 13224 on Terrorist Financing, effective September 24, 2001, as the same has been, or shall hereafter be, renewed, extended, amended or replaced.

"<u>Existing 5-Year Revolver Expiration Date</u>" shall have the meaning specified in Section 2.12(a) [Requests for Extension].

"<u>Existing 364-Day Revolver Expiration Date</u>" shall have the meaning specified in Section 2.12(a) [Requests for Extension].

"Existing Credit Agreement" shall mean that certain Credit Agreement dated as of September 30, 2020, among the Borrower, PNC Bank, National Association, as administrative agent, and the lenders party thereto, as amended, restated, extended, supplemented or otherwise modified from time to time prior to the Closing Date.

"<u>Existing Expiration Date</u>" shall mean the Existing 5-Year Revolver Expiration Date or the Existing 364-Day Revolver Expiration Date, as the context may require.

"Existing Letters of Credit" means those letters of credit existing on the Closing Date and identified on Schedule 1.1(C).

"Expiration Date" shall mean the 5-Year Revolver Expiration Date or the 364-Day Revolver Expiration Date, as the context may require.

"Facility" shall mean the 5-Year Revolver or the 364-Day Revolver, as the context may require.

"Facility Termination Date" shall mean the date as of which all of the following shall have occurred: (a) the aggregate Commitments have terminated, (b) all Obligations have been paid in full (other than (i) contingent indemnification obligations that are not yet due and (ii) obligations and liabilities under any Lender Provided Interest Rate Hedge, Lender Provided Commodity Hedge and any Other Lender Provided Financial Service Product (other than any such obligations for which written notice has been received by the Administrative Agent that either (x) amounts are currently due and payable under any such Lender Provided Interest Rate Hedge, Lender Provided Commodity Hedge or Other Lender Provided Financial Service Product, as applicable, or (y) no arrangements reasonably satisfactory to the applicable Cash Management Bank, Commodity Hedge Bank or Interest Rate Hedge Bank, as applicable, have been made)), and (c) all Letters of Credit have terminated or expired (other than Letters of Credit as to which other arrangements with respect thereto reasonably satisfactory to the Administrative Agent is a party to such arrangements) and the Issuing Lender, including the provision of Cash Collateral, shall have been made).

"<u>FATCA</u>" shall mean Sections 1471 through 1474 of the Code, as of the date of this Agreement (or any amended or successor version that is substantively comparable and not materially more onerous to comply with), any current or future regulations or official interpretations thereof and any agreements entered into pursuant to Section 1471(b)(1) of the Code.

"Foreign Lender" shall mean a Lender that is not a U.S. Person.

"<u>Fronting Exposure</u>" shall mean, at any time there is a Defaulting Lender with respect to the 5-Year Revolver, (a) with respect to the Issuing Lender, such Defaulting Lender's Ratable Share of the outstanding Letter of Credit Obligations with respect to Letters of Credit issued by such Issuing Lender other than Letter of Credit Obligations as to which such Defaulting Lender's participation obligation has been reallocated to other 5-Year Revolver Lenders or Cash Collateralized in accordance with the terms hereof, and (b) with respect to any Swing Loan Lender, such Defaulting Lender's Ratable Share of outstanding Swing Loans made by such Swing Loan Lender other than Swing Loans as to which such Defaulting Lender's participation obligation has been reallocated to other 5-Year Revolver Lenders.

"<u>Fund</u>" shall mean any Person (other than a natural Person) that is (or will be) engaged in making, purchasing, holding or otherwise investing in commercial loans, bonds and similar extensions of credit in the ordinary course of its activities.

"<u>Funded Indebtedness</u>" shall mean with respect to any Person, without duplication: (a) its Indebtedness for borrowed money, other than Current Indebtedness; (b) its Indebtedness secured by any Lien existing on property owned by the Person (whether or not such Indebtedness have been assumed); (c) the aggregate amount of Guaranties of Indebtedness by the Person, other than Guaranties which constitute Current Indebtedness; (d) its Indebtedness under capitalized leases; (e) reimbursement obligations (contingent or otherwise) under any letter of credit agreement and (f) Indebtedness under any Interest Rate Hedges; <u>provided that</u> the amount of such Indebtedness under any such Interest Rate Hedges on any date shall be deemed to be the Hedge Termination Value thereof as of such date.

"<u>Funded Indebtedness to Total Adjusted Capitalization Ratio</u>" shall mean the ratio of (a) the aggregate principal amount of all outstanding secured and unsecured Funded Indebtedness of the Borrower <u>plus</u> secured and unsecured Funded Indebtedness of Subsidiaries (excluding Indebtedness owed by a Subsidiary to the Borrower or a Wholly-Owned Subsidiary) to (b) Total Adjusted Capitalization; <u>provided that</u> no more than \$250,000,000 in the aggregate of Current Indebtedness shall be excluded in determining Funded Indebtedness of the Borrower and its Subsidiaries for purposes of determining the foregoing clause (a) and for purposes of determining Total Adjusted Capitalization for the foregoing clause (b). For the avoidance of doubt, any amount of Indebtedness included in the determination of clause (a) shall also be included in the determination of clause (b).

"<u>GAAP</u>" shall mean U.S. generally accepted accounting principles as are in effect from time to time, subject to the provisions of Section 1.3 [Accounting Principles; Changes in GAAP], and applied on a consistent basis both as to classification of items and amounts.

"GLP" shall have the meaning specified in Section 8.7.

"<u>Government Official</u>" means any officer, employee, official, representative, or any Person acting for or on behalf of any Government Authority, government-owned or government-controlled association, organization, business, or enterprise, or public international organization, any political party or official thereof and any candidate for political office.

"Governmental Authority" means the government of the United States or any other nation, or of any political subdivision thereof, whether state, provincial, territorial or local, and any agency, authority, instrumentality, regulatory body, court, central bank or other entity exercising executive, legislative, judicial, taxing, regulatory or administrative powers or functions of or pertaining to government (including any supra-national bodies such as the European Union or the European Central Bank), any group or body charged with setting financial accounting or regulatory capital rules or standards (including the Financial Accounting Standards Board, the Bank for International Settlements or the Basel Committee on Banking Supervision or any successor or similar authority to any of the foregoing) and any agency or department that regulates or authorizes insurance brokers.

"Green Loan" or "Green Loans" shall mean 5-Year Revolver Green Loans or 364-Day Revolver Green Loans, as the context may require.

"Green Loan Coordinator" shall mean PNC Bank, National Association, in its capacity as green loan coordinator.

"<u>Green Loan Sublimit</u>" shall mean the 5-Year Revolver Green Loan Sublimit or 364-Day Revolver Green Loan Sublimit, as the context may require.

"<u>Guaranty</u>" of any Person shall mean any obligation of such Person guaranteeing or in effect guaranteeing any liability or obligation of any other Person in any manner, whether directly or indirectly, including any agreement to indemnify or hold harmless any other Person, any performance bond or other suretyship arrangement and any other form of assurance against loss, except endorsement of negotiable or other instruments for deposit or collection in the ordinary course of business.

"<u>Hazardous Materials</u>" shall mean any and all pollutants, toxic or hazardous substances or other materials that have been determined by an Official Body to pose a hazard to human health and safety, or are regulated as a pollutant, contaminant, petroleum product, coal combustion residual, manufactured gas plant residual, toxic substance, hazardous substance, hazardous material or hazardous waste including, but not limited to, asbestos, urea formaldehyde foam insulation, polychlorinated biphenyls, petroleum, petroleum products, lead based paint, radon gas, or similar restricted or prohibited substances.

"<u>Hedge Termination Value</u>" shall mean, in respect of any one or more Interest Rate Hedges, after taking into account the effect of any legally enforceable netting agreement relating to such Interest Rate Hedges, (a) for any date on or after the date such Interest Rate Hedges have been closed out and termination value(s) determined in accordance therewith, such termination value(s), and (b) for any date prior to the date referenced in clause (a), the amount(s) determined as the mark-to-market value(s) for such Interest Rate Hedges, as determined based upon one or more mid-market or other readily available quotations provided by any recognized dealer in such Interest Rate Hedges (which may include an Interest Rate Hedge Bank).

"ICC" shall have the meaning specified in Section 12.12(a) [Governing Law].

"Increasing Lender" shall have the meaning assigned to that term in Section 2.11(a) [Increasing Lenders and New Lenders].

"Increasing 5-Year Revolver Lender" shall have the meaning assigned to that term in Section 2.11(a) [Increasing Lenders and New Lenders].

"Increasing 364-Day Revolver Lender" shall have the meaning assigned to that term in Section 2.11(a) [Increasing Lenders and New Lenders].

"Indebtedness" shall mean, as to any Person at any time, any and all indebtedness, obligations or liabilities (whether matured or unmatured, liquidated or unliquidated, direct or

indirect, absolute or contingent, or joint or several) of such Person for or in respect of: (i) borrowed money, (ii) amounts raised under or liabilities in respect of any note purchase or acceptance credit facility, (iii) reimbursement obligations (contingent or otherwise) under any letter of credit agreement, (iv) obligations under any Commodity Hedges, Interest Rate Hedges, currency swap agreements or other similar agreements, (v) any other transaction (including forward sale or purchase agreements, capitalized leases and conditional sales agreements) having the commercial effect of a borrowing of money entered into by such Person to finance its operations or capital requirements (but not including trade payables and accrued expenses incurred in the ordinary course of business), or (vi) any Guaranty of Indebtedness for borrowed money.

"Indemnified Taxes" shall mean (i) Taxes, other than Excluded Taxes, imposed on or with respect to any payment made by or on account of any obligation of the Borrower under any Loan Document, and (ii) to the extent not otherwise described in the preceding clause (i), Other Taxes.

"Indemnitee" shall have the meaning specified in Section 12.3(b) [Indemnification by the Borrower].

"Information" shall mean all information received from the Borrower or any of its Subsidiaries relating to the Borrower or any of its Subsidiaries or any of their respective businesses, other than any such information that is available to the Administrative Agent, any Lender or the Issuing Lender on a non-confidential basis prior to disclosure by the Borrower or any of its Subsidiaries, <u>provided</u> that, in the case of information received from the Borrower or any of its Subsidiaries after the date of this Agreement, such information is clearly identified at the time of delivery as confidential.

"Insolvency Proceeding" shall mean, with respect to any Person, (a) a case, action or proceeding with respect to such Person (i) before any court or any other Official Body under any bankruptcy, insolvency, reorganization or other similar Law now or hereafter in effect, or (ii) for the appointment of a receiver, liquidator, assignee, custodian, trustee, sequestrator, conservator (or similar official) of the Borrower or otherwise relating to the liquidation, dissolution, winding-up or relief of such Person, or (b) any general assignment for the benefit of creditors, composition, marshaling of assets for creditors, or other, similar arrangement in respect of such Person's creditors generally or any substantial portion of its creditors; undertaken under any Law.

"Interest Period" means the period of time selected by the Borrower in connection with (and to apply to) any election permitted hereunder by the Borrower to have Revolving Credit Loans bear interest under the Term SOFR Rate Option. Subject to the last sentence of this definition, such period shall be, in each case, subject to the availability thereof, one month, three months, or six months. Such Interest Period shall commence on the effective date of such Term SOFR Rate Option, which shall be (i) the Borrower is requesting new Loans, or (ii) the date of renewal of or conversion to the Term SOFR Rate Option if the Borrower is renewing or converting to the Term SOFR Rate Option applicable to outstanding Loans. Notwithstanding the second sentence hereof: (A) any Interest Period which would

otherwise end on a date which is not a Business Day shall be extended to the next succeeding Business Day unless such Business Day falls in the next calendar month, in which case such Interest Period shall end on the next preceding Business Day, (B) the Borrower shall not select, convert to or renew an Interest Period for any portion of the Loans that would end after the Expiration Date, and (C) any Interest Period that commences on the last Business Day of a calendar month (or on a day for which there is no numerically corresponding day in the last calendar month of such Interest Period) shall end on the last Business Day of the last calendar month of such Interest Period.

"Interest Rate Hedge" shall mean an interest rate exchange, collar, cap, swap, floor, adjustable strike cap, adjustable strike corridor, cross-currency swap or similar agreements entered into by the Borrower in the ordinary course of its business (only for hedging (rather than speculative) purposes) in order to provide protection to, or minimize the impact upon, the Borrower of increasing floating rates of interest applicable to Indebtedness.

"Interest Rate Hedge Bank" shall mean any Person that, at the time it enters into a Lender Provided Interest Rate Hedge, is a Lender or an Affiliate of a Lender, in its capacity as a party to such Lender Provided Interest Rate Hedge.

"Interest Rate Hedge Liabilities" shall have the meaning assigned in the definition of Lender Provided Interest Rate Hedge.

"Interest Rate Option" shall mean any Term SOFR Rate Option or Base Rate Option or, solely with respect to Swing Loans, the Daily Simple SOFR Option.

"International Trade Laws" means all applicable Laws relating to economic and financial sanctions, trade embargoes, export control, customs and anti-boycott measures imposed, administered or enforced by a Compliance Authority.

"Investment" shall have the meaning specified in Section 9.3 [Loans and Investments].

"IRS" shall mean the United States Internal Revenue Service.

"ISP98" shall have the meaning specified in Section 12.12(a) [Governing Law].

"Issuing Lender" shall mean PNC, in its individual capacity as issuer of Letters of Credit hereunder (including the Existing Letters of Credit).

"Law" shall mean any law(s) (including common law), constitution, statute, treaty, regulation, rule, ordinance, opinion, issued guidance, release, ruling, order, executive order, injunction, writ, decree, bond, judgment, authorization or approval, lien or award of or any settlement arrangement, by agreement, consent or otherwise, with any Official Body, foreign or domestic.

"Lead Arranger" shall mean PNC Capital Markets LLC.

"Lender Provided Commodity Hedge" shall mean a Commodity Hedge that is provided by a Commodity Hedge Bank to the Borrower or any Subsidiary the Borrower and with respect to which such Commodity Hedge Bank confirms to the Administrative Agent in writing prior to the execution thereof that it: (a) is documented in a Master Agreement or another reasonable and customary manner and (b) is entered into for hedging (rather than speculative) purposes. The liabilities owing to the Commodity Hedge Bank providing any Lender Provided Commodity Hedge (the "**Commodity Hedge Liabilities**") by the Borrower shall, for purposes of this Agreement and all other Loan Documents be "Obligations" of the Borrower and otherwise treated as Obligations for purposes of the other Loan Documents.

"Lender Provided Interest Rate Hedge" shall mean an Interest Rate Hedge which is entered into between the Borrower and any Interest Rate Hedge Bank and with respect to which such Interest Rate Hedge Bank (or the Lender affiliated with such Interest Rate Hedge Bank) confirms to Administrative Agent in writing prior to the execution thereof that it: (a) is documented in a Master Agreement or another reasonable and customary manner and (b) is entered into for hedging (rather than speculative) purposes. The liabilities owing to the Interest Rate Hedge Bank providing any Lender Provided Interest Rate Hedge (the "Interest Rate Hedge Liabilities") by the Borrower shall, for purposes of this Agreement and all other Loan Documents be "Obligations" of the Borrower and otherwise treated as Obligations for purposes of the other Loan Documents.

"<u>Lenders</u>" shall, collectively, mean the 5-Year Revolver Lenders and the 364-Day Revolver Lenders. Unless the context requires otherwise, the term "Lenders" includes the Swing Loan Lender.

"<u>Lending Office</u>" shall mean, as to the Administrative Agent, the Issuing Lender or any Lender, the office or offices of such Person described as such in such Lender's Administrative Questionnaire, or such other office or offices as such Person may from time to time notify the Borrower and the Administrative Agent.

"Letter of Credit" shall have the meaning specified in <u>Section 2.9(a)</u> [Issuance of Letters of Credit]. As of the Closing Date, each of the Existing Letters of Credit shall constitute, for all purposes of this Agreement and the other Loan Documents, a Letter of Credit issued and outstanding hereunder.

"Letter of Credit Borrowing" shall have the meaning specified in Section 2.9(c) [Disbursements, Reimbursement].

"Letter of Credit Fee" shall have the meaning specified in Section 2.9(b) [Letter of Credit Fees].

"Letter of Credit Obligation" shall mean, as of any date of determination, the aggregate amount available to be drawn under all outstanding Letters of Credit on such date (if any Letter of Credit shall increase in amount automatically in the future, such aggregate amount available to be drawn shall currently give effect to any such future increase) <u>plus</u> the aggregate Reimbursement Obligations and Letter of Credit Borrowings on such date.

"Letter of Credit Sublimit" shall have the meaning specified in Section 2.9(a) [Issuance of Letters of Credit].

"Lien" shall mean any mortgage, deed of trust, pledge, lien, security interest, charge or other encumbrance or security arrangement of any nature whatsoever, whether voluntarily or involuntarily given, including any conditional sale or title retention arrangement, and any assignment, deposit arrangement or lease intended as, or having the effect of, security and any filed financing statement or other notice of any of the foregoing (whether or not a lien or other encumbrance is created or exists at the time of the filing).

"<u>LLC Division</u>" means, in the event a Person is a limited liability company, (a) the division of such Person into two or more newly formed limited liability companies (whether or not such Person is a surviving entity following any such division) pursuant to Section 18-217 of the Delaware Limited Liability Company Act or any similar provision under any similar act governing limited liability companies organized under the laws of any other State or Commonwealth or of the District of Columbia, or (b) the adoption of a plan contemplating, or the filing of any certificate with any applicable Official Body that results or may result in, any such division.

"Loan Documents" shall mean this Agreement, the Administrative Agent's Letter, the Notes and any other instruments, certificates or documents delivered in connection herewith or therewith.

"Loans" shall mean collectively and Loan shall mean separately all Revolving Credit Loans (including any Green Loans) and Swing Loans or any Revolving Credit Loan or Swing Loan.

"<u>Master Agreement</u>" shall mean any form of master agreement published by the International Swaps and Derivatives Association, Inc., any International Foreign Exchange Master Agreement, any North American Energy Standard Board Master Agreement, or any other master agreement, including any related schedules and such obligations or liabilities thereunder.

"<u>Material Adverse Change</u>" shall mean any set of circumstances or events which (a) has any material adverse effect whatsoever upon the validity or enforceability of this Agreement or any other Loan Document, (b) is material and adverse to the business, properties, assets, financial condition or results of operations of the Borrower and its Subsidiaries, taken as a whole, (c) impairs materially the ability of the Borrower to duly and punctually pay or perform any of the Obligations, or (d) impairs materially the ability of the Administrative Agent or any of the Lenders, to the extent permitted, to enforce their legal remedies pursuant to this Agreement or any other Loan Document.

"<u>Minimum Collateral Amount</u>" shall mean, at any time, (i) with respect to Cash Collateral consisting of cash or deposit account balances, an amount equal to 102% of the Fronting Exposure of the Issuing Lender with respect to Letters of Credit issued and outstanding at such time and (ii) otherwise, an amount determined by the Administrative Agent and the Issuing Lender in their sole discretion.

"<u>Multiemployer Plan</u>" shall mean any employee pension benefit plan which is a "multiemployer plan" within the meaning of Section 4001(a)(3) of ERISA and to which the Borrower or any member of the ERISA Group is then making or accruing an obligation to make contributions or, within the preceding five plan years, has made or had an obligation to make such contributions, or to which the Borrower or any member of the ERISA Group has any liability (contingent or otherwise).

"<u>New 5-Year Revolver Lender</u>" shall have the meaning assigned to that term in Section 2.11(a) [Increasing Lenders and New Lenders].

"<u>New 364-Day Revolver Lender</u>" shall have the meaning assigned to that term in Section 2.11(a) [Increasing Lenders and New Lenders].

"<u>New Lender</u>" shall have the meaning assigned to that term in Section 2.11(a) [Increasing Lenders and New Lenders].

"<u>Non-Consenting Lender</u>" shall mean any Lender that does not approve any consent, waiver or amendment that (i) requires the approval of all Lenders, all affected Lenders, all 5-Year Revolver Lenders or all 364-Day Revolver Lenders, as the case may be, in accordance with the terms of Section 12.1 [Modifications, Amendments or Waivers] and (ii) has been approved by the Required Lenders, Required 5-Year Revolver Lenders or Required 364-Day Revolver Lenders, as applicable.

"<u>Non-Defaulting Lender</u>" shall mean, at any time, each Lender under a Facility that is not a Defaulting Lender under such Facility at such time.

"<u>Non-Extending 5-Year Revolver Lender</u>" shall have the meaning specified in Section 2.12(b) [Lender Elections to Extend].

"<u>Non-Extending 364-Day Revolver Lender</u>" shall have the meaning specified in Section 2.12(b) [Lender Elections to Extend].

"<u>Non-Extending Lender</u>" shall mean a Non-Extending 5-Year Revolver Lender or a Non-Extending 364-Day Revolver Lender, as the context may require.

"<u>Notes</u>" shall mean collectively, and <u>Note</u> shall mean separately, the promissory notes in the form of <u>Exhibit C-1</u> evidencing the 5-Year Revolving Credit Loans, in the form of <u>Exhibit C-2</u> evidencing the 364-Day Revolving Credit Loans and in the form of <u>Exhibit D</u> evidencing the Swing Loan.

"<u>Obligation</u>" shall mean any obligation or liability of the Borrower, howsoever created, arising or evidenced, whether direct or indirect, absolute or contingent, now or hereafter existing, or due or to become due, under or in connection with (i) this Agreement, the Notes, the Letters of Credit, the Administrative Agent's Letter or any other Loan Document whether to the Administrative Agent, any of the Lenders or their Affiliates or other persons provided for under

such Loan Documents, (ii) any Lender Provided Interest Rate Hedge, (iii) any Lender Provided Commodity Hedge and (iv) any Other Lender Provided Financial Service Product.

"OFAC" means the Office of Foreign Assets Control of the United States Department of the Treasury.

"<u>Official Body</u>" shall mean the government of the United States of America or any other nation, or of any political subdivision thereof, whether state or local, and any agency, authority, instrumentality, regulatory body, court, central bank or other entity exercising executive, legislative, judicial, taxing, regulatory or administrative powers or functions of or pertaining to government (including any supra-national bodies such as the European Union or the European Central Bank) and any group or body charged with setting financial accounting or regulatory capital rules or standards (including the Financial Accounting Standards Board, the Bank for International Settlements or the Basel Committee on Banking Supervision or any successor or similar authority to any of the foregoing).

"Order" shall have the meaning specified in Section 2.9(i) [Liability for Acts and Omissions].

"Other Connection Taxes" shall mean, with respect to any Recipient, Taxes imposed as a result of a present or former connection between such Recipient (or an agent or affiliate thereof) and the jurisdiction imposing such Tax (other than connections arising solely from such Recipient having executed, delivered, become a party to, performed its obligations under, received payments under, received or perfected a security interest under, engaged in any other transaction pursuant to or enforced any Loan Document, or sold or assigned an interest in any Loan or Loan Document).

"Other Lender Provided Financial Service Product" shall mean agreements or other arrangements entered into between the Borrower and any Cash Management Bank that provides any of the following products or services to the Borrower or any of its Subsidiaries: (a) credit cards, (b) credit card processing services, (c) debit cards, (d) purchase cards, (e) ACH transactions, or (f) cash management, including controlled disbursement, accounts or services. The liabilities owing to the Cash Management Bank providing any Other Lender Provided Financial Service Products to the Borrower shall, for purposes of this Agreement and all other Loan Documents be "Obligations" of the Borrower and otherwise treated as Obligations for purposes of the other Loan Documents.

"<u>Other Taxes</u>" shall mean all present or future stamp, court or documentary, intangible, recording, filing or similar Taxes that arise from any payment made under, from the execution, delivery, performance, enforcement or registration of, from the receipt or perfection of a security interest under, or otherwise with respect to, any Loan Document, except any such Taxes that are Other Connection Taxes imposed with respect to an assignment (other than an assignment made pursuant to Section 5.7(a) [Replacement of a Lender]).

"<u>Overnight Bank Funding Rate</u>" means for any day, the rate comprised of both overnight federal funds and overnight eurocurrency borrowings by U.S.-managed banking

offices of depository institutions, as such composite rate shall be determined by the Federal Reserve Bank of New York ("NYFRB"), as set forth on its public website from time to time, and as published on the next succeeding Business Day as the overnight bank funding rate by the NYFRB (or by such other recognized electronic source (such as Bloomberg) selected by the Administrative Agent for the purpose of displaying such rate); provided, that if such day is not a Business Day, the Overnight Bank Funding Rate for such day shall be such rate on the immediately preceding Business Day; provided, further, that if such rate shall at any time, for any reason, no longer exist, a comparable replacement rate determined by the Administrative Agent at such time (which determination shall be conclusive absent manifest error). If the Overnight Bank Funding Rate determined as above would be less than zero, then such rate shall be deemed to be zero. The rate of interest charged shall be adjusted as of each Business Day based on changes in the Overnight Bank Funding Rate without notice to the Borrower.

"Participant" shall have the meaning specified in Section 12.9(d) [Participations].

"Participant Register" shall have the meaning specified in Section 12.9(d) [Participations].

"Participation Advance" shall have the meaning specified in Section 2.9(c) [Disbursements, Reimbursement].

"<u>Payment Date</u>" shall mean the first day of each calendar quarter after the Closing Date and on the Expiration Date, the applicable Specified Maturity Date or upon acceleration of the Notes.

"Payment Recipient" shall have the meaning specified in Section 11.15(a).

"<u>PBGC</u>" shall mean the Pension Benefit Guaranty Corporation established pursuant to Subtitle A of Title IV of ERISA or any successor.

"Pension Plan" shall mean at any time an "employee pension benefit plan" (as such term is defined in Section 3(2) of ERISA) (including a "multiple employer plan" as described in Sections 4063 and 4064 of ERISA, but not a Multiemployer Plan) which is covered by Title IV of ERISA or is subject to the minimum funding standards under Section 412 or Section 430 of the Code and either (i) is sponsored, maintained or contributed to by any member of the ERISA Group for employees of any member of the ERISA Group, (ii) has at any time within the preceding five years been sponsored, maintained or contributed to by any entity which was at such time a member of the ERISA Group, or in the case of a "multiple employer" or other plan described in Section 4064(a) of ERISA, has made contributions at any time during the immediately preceding five plan years or (iii) or to which the Borrower or any member of the ERISA Group may have any liability (contingent or otherwise).

"<u>Permitted Acquisition</u>" shall mean an Acquisition (the Person or division, line of business or other business unit of the Person to be acquired in such Acquisition shall be referred to herein as the "**Target**"), in each case that is a type of business (or assets used in a type of

business) permitted to be engaged in by the Borrower and its Subsidiaries pursuant to the terms of this Agreement, in each case so long as:

(a) no Potential Default or Event of Default shall then exist or would exist after giving effect thereto;

(b) the Administrative Agent shall have received not less than five (5) Business Days prior to the consummation of any Permitted Acquisition (or such later date as permitted by the Administrative Agent in its sole discretion), a Permitted Acquisition Certificate, executed by an Authorized Officer of the Borrower certifying that such Permitted Acquisition complies with the requirements of this Agreement and attaching (i) the final forms of the acquisition and purchase documents and (ii) evidence to the reasonable satisfaction of the Administrative Agent that, after giving effect to the Acquisition on a pro forma basis (with such Acquisition deemed to have occurred as of the first day of the applicable period of measurement), the Funded Indebtedness to Total Adjusted Capitalization Ratio of the Borrower shall be in pro forma compliance with the then applicable level set forth in Section 9.8 [Maximum Funded Indebtedness to Total Adjusted Capitalization Ratio];

(c) (i) the Borrower is the surviving corporation after such Acquisition if it is the constituent party thereto acquiring such Target, and (ii) if a Subsidiary is a party to such Acquisition, the surviving Person after such Acquisition shall be a direct or indirect Wholly-Owned Subsidiary; and

(d) such Acquisition shall not be a "hostile" Acquisition and shall have been approved by the board of directors (or equivalent) and/or shareholders (or equivalent) of the Borrower and the Target, in each case, to the extent required by applicable Law or such Person's organizational documents.

"<u>Permitted Acquisition Certificate</u>" shall mean a certificate substantially the form of Exhibit B or any other form approved by the Administrative Agent.

# "Permitted Investments" shall mean:

(i) direct obligations of the United States of America or any agency or instrumentality thereof or obligations backed by the full faith and credit of the United States of America maturing in twelve (12) months or less from the date of acquisition;

(ii) commercial paper maturing in 180 days or less rated not lower than A-1, by Standard & Poor's or P-1 by Moody's Investors Service, Inc. on the date of acquisition;

(iii) demand deposits, time deposits or certificates of deposit maturing within one year in commercial banks whose obligations are rated A-1, A or the equivalent or better by Standard & Poor's on the date of acquisition;

(iv) money market or mutual funds whose investments are limited to those types of investments described in clauses (i)-(iii) above; and

(v) investments made under the Cash Management Agreements or under cash management agreements with any other Lenders.

"Permitted Liens" shall mean:

(i) Liens for taxes, assessments, or similar charges, incurred in the ordinary course of business and which are not yet due and payable;

(ii) Pledges or deposits made in the ordinary course of business to secure payment of workmen's compensation, or to participate in any fund in connection with workmen's compensation, unemployment insurance, old-age pensions or other social security programs;

(iii) Liens of mechanics, materialmen, warehousemen, carriers, suppliers or other like Liens, securing obligations incurred in the ordinary course of business that are not yet due and payable and Liens of landlords securing obligations to pay lease payments that are not yet due and payable or in default;

(iv) Good-faith pledges or deposits made in the ordinary course of business to secure performance of letters of credit, bids, tenders, contracts (other than for the repayment of borrowed money or for Interest Rate Hedges or Commodity Hedges) or leases, not in excess of the aggregate amount due thereunder or to secure statutory obligations, or surety, appeal, indemnity, performance or other similar bonds required in the ordinary course of business;

(v) Encumbrances consisting of zoning restrictions, easements or other restrictions on the use of real property, none of which materially impairs the use of such property or the value thereof, and none of which is violated in any material respect by existing or proposed structures or land use;

(vi) Lien existing on property of a Person immediately prior to its being consolidated with or merged into the Borrower or a Subsidiary or its becoming a Subsidiary, or any Lien existing on any property acquired by the Borrower or a Subsidiary at the time such property is so acquired (whether or not the Indebtedness secured thereby shall have assumed), provided that (i) any Indebtedness secured by such Liens is then permitted by Section 9.1(c) [Indebtedness], (ii) no such Lien shall have been created in contemplation of such consolidation or merger or such Person's becoming a Subsidiary or such acquisition of property and (iii) no such Lien shall extend to or cover any property not originally subject thereto, other than improvements to the property originally subject thereto;

(vii) Any Lien existing on the date of this Agreement and described on <u>Schedule 1.1(D)</u>, and any renewal, extension or refunding of any such Lien, <u>provided</u> that the principal amount secured thereby is not hereafter increased, and no additional assets become subject to such Lien;

(viii) Liens securing Indebtedness relating to purchase money security interests, capitalized leases and first mortgage bonds permitted in Section 9.1(c)(i) [Indebtedness]; provided that (i) any such Indebtedness secured by such Liens is then permitted by Section 9.1(c)(i) [Indebtedness] and (ii) no such Lien shall extend to or cover any property not originally subject thereto, other than improvements to the property originally subject thereto;

(ix) Liens on cash and Cash Equivalents in an aggregate amount not to exceed \$15,000,000 at any time to secure Indebtedness arising under Commodity Hedges which Liens are granted pursuant to a Master Agreement or pursuant to the rules of a designated contract market; <u>provided</u> that any such Indebtedness secured by such Liens is then permitted by Section 9.1(c) [Indebtedness];

(x) Liens on property of a Subsidiary, provided that they secure only Indebtedness owing to the Borrower or a Wholly-Owned Subsidiary that is permitted under Section 9.1 [Indebtedness];

(xi) Non-exclusive licenses, leases or subleases granted to other Persons in the ordinary course of business and not interfering in any material respect with the business of the Borrower and its Subsidiaries;

(xii) customary bankers' Liens and rights of setoff arising by either operation of law or pursuant to depository agreements and, in each case, incurred on deposits made in the ordinary course of business;

(xiii) The following, (A) if the validity or amount thereof is being contested in good faith by appropriate and lawful proceedings diligently conducted so long as levy and execution thereon have been stayed and continue to be stayed or (B) if a final judgment is entered and such judgment is discharged within thirty (30) days of entry, and in either case they do not, in the aggregate, materially impair the ability of the Borrower to perform its Obligations hereunder or under the other Loan Documents:

(1) claims or Liens for taxes, assessments or charges due and payable and subject to interest or penalty; <u>provided</u> that the Borrower maintains such reserves or other appropriate provisions as shall be required by GAAP and pays all such taxes, assessments or charges forthwith upon the commencement of proceedings to foreclose any such Lien;

(2) claims, Liens or encumbrances upon, and defects of title to, real or personal property, including any attachment of personal or real property or other legal process prior to adjudication of a dispute on the merits;

Liens; or

(3) claims or Liens of mechanics, materialmen, warehousemen, carriers, or other statutory nonconsensual

(4) Liens resulting from final judgments or orders described in Section 10.1(f) [Final Judgments or

Orders]; and

(xiv) Other Liens not otherwise permitted pursuant to clauses (i) through (xiii) above securing Indebtedness permitted in Section 9.1(c)(i) [Indebtedness]; provided that (i) any such Indebtedness secured by such Liens is then permitted by Section 9.1(c)(i) [Indebtedness] and (ii) no such Lien shall extend to or cover any property not originally subject thereto, other than improvements to the property originally subject thereto.

"<u>Person</u>" shall mean any natural person, corporation, limited liability company, trust, joint venture, association, company, partnership, Official Body or other entity.

"<u>Plan</u>" shall mean any employee benefit plan within the meaning of Section 3(3) of ERISA (including a Pension Plan), maintained for employees of the Borrower or any member of the ERISA Group or any such Plan to which the Borrower or any member of the ERISA Group is required to contribute on behalf of any of its employees.

"Platform" shall mean Debt Domain, Intralinks, Syndtrak or a substantially similar electronic transmission system.

"PNC" shall mean PNC Bank, National Association, its successors and assigns.

"<u>Potential Default</u>" shall mean any event or condition which with notice or passage of time, or both, would constitute an Event of Default.

"<u>Prime Rate</u>" shall mean the interest rate per annum announced from time to time by the Administrative Agent at its Principal Office as its then prime rate, which rate may not be the lowest or most favorable rate then being charged commercial borrowers or others by the Administrative Agent and may not be tied to any external rate of interest or index. Any change in the Prime Rate shall take effect at the opening of business on the day such change is announced.

"Principal Office" shall mean the main banking office of the Administrative Agent in Pittsburgh, Pennsylvania.

"Proposed Extended Facility" shall have the meaning specified in Section 2.12(b).

"<u>PTE</u>" shall mean a prohibited transaction class exemption issued by the U.S. Department of Labor, as any such exemption may be amended from time to time.

"<u>Ratable Share</u>" shall mean such Lender's 5-Year Revolver Ratable Share or 364-Day Revolver Ratable Share, as the context may require.

"Recipient" shall mean (i) the Administrative Agent, (ii) any Lender and (iii) the Issuing Lender, as applicable.

"Reimbursement Obligation" shall have the meaning specified in Section 2.9(c) [Disbursements, Reimbursement].

"<u>Related Parties</u>" shall mean, with respect to any Person, such Person's Affiliates and the partners, directors, officers, employees, agents and advisors of such Person and of such Person's Affiliates.

"Reportable Compliance Event" means that: (a) any Covered Entity becomes a Sanctioned Person, or is charged by indictment, criminal complaint, or similar charging instrument, arraigned, custodially detained, penalized or the subject of an assessment for a penalty, by, or enters into a settlement with a Governmental Authority in connection with any Anti-Corruption Law, Anti-Money Laundering Law or International Trade Law, or any necessary predicate crime to any Anti-Corruption Law, Anti-Money Laundering Law or International Trade Law, or has knowledge of facts or circumstances to the effect that it is reasonably likely that any aspect of its operations represents a material violation of any Anti-Corruption Law, Anti-Money Laundering Law or International Trade Law; (b) any Covered Entity engages in a transaction that has caused or would reasonably be expected to cause any Person hereunder (including the Administrative Agent, the Lead Arrangers, the Issuing Lender, the Lenders, and any underwriter, advisor, investor, or otherwise) to be in material violation of any International Trade Law, Anti-Money Laundering Law or Anti-Corruption Law, including a Covered Entity's use of any proceeds of the Facilities/Loans hereunder to directly or indirectly fund any activities or business of, with, or for the benefit of any Person that is a Sanctioned Person, or to fund or facilitate any activities or business of or in any Sanctioned Jurisdiction; (c) any pledged Collateral qualifies as Blocked Property; or (d) any Covered Entity otherwise violates, or reasonably believes that it will materially violate, any of the International Trade Law-, Anti-Money Laundering Law- or Anti-Corruption Law-specific representations and covenants herein.

"<u>Required 5-Year Revolver Lenders</u>" shall mean 5-Year Revolver Lenders (other than any Defaulting Lender with respect to the 5-Year Revolver) having more than 50% of the sum of the aggregate amount of the 5-Year Revolving Credit Commitments of the 5-Year Revolver Lenders (excluding any Defaulting Lender with respect to the 5-Year Revolver) or, after the termination of the 5-Year Revolving Credit Commitments, the outstanding 5-Year Revolving Credit Loans and 5-Year Revolver Ratable Share of Letter of Credit Obligations of the 5-Year Revolver Lenders (excluding any Defaulting Lender with respect to the 5-Year Revolver). The amount of any participation in any Swing Loan and required but unreimbursed amounts in respect of Letters of Credit that such Defaulting Lender has failed to fund that have not been reallocated to and funded by another 5-Year Revolver Lender shall be deemed to be held by the 5-Year Revolver Lender that is the Swing Loan Lender or Issuing Lender, as the case may be, in making such determination.

"<u>Required 364-Day Revolver Lenders</u>" shall mean 364-Day Revolver Lenders (other than any Defaulting Lender with respect to the 364-Day Revolver) having more than 50% of the sum of the aggregate amount of the 364-Day Revolving Credit Commitments of the 364-Day Revolver Lenders (excluding any Defaulting Lender with respect to the 364-Day Revolver) or, after the termination of the 364-Day Revolving Credit Commitments, the outstanding 364-Day Revolving Credit Loans of the 364-Day Revolver Lenders (excluding any Defaulting Lender with respect to the 364-Day Revolver).

"<u>Required Lenders</u>" shall mean Lenders (other than any Defaulting Lender) having more than 50% of the sum of the aggregate amount of the Revolving Credit Commitments of the Lenders (excluding any Defaulting Lender) or, after the termination of the Revolving Credit Commitments, the outstanding Revolving Credit Loans and Ratable Share of Letter of Credit Obligations of the Lenders (excluding any Defaulting Lender). The amount of any participation in any Swing Loan and required but unreimbursed amounts in respect of Letters of Credit that such Defaulting Lender has failed to fund that have not been reallocated to and funded by another Lender shall be deemed to be held by the Lender that is the Swing Loan Lender or Issuing Lender, as the case may be, in making such determination.

"Required Share" shall have the meaning assigned to such term in Section 5.11 [Settlement Date Procedures].

"<u>Resolution Authority</u>" means an EEA Resolution Authority or, with respect to any UK Financial Institution, a UK Resolution Authority.

"<u>Revolving Credit Commitment</u>" shall mean, as to any Lender at any time, its 5-Year Revolving Credit Commitment and 364-Day Revolving Credit Commitment and <u>Revolving Credit Commitments</u> shall mean the aggregate 5-Year Revolving Credit Commitments and 364-Day Revolving Credit Commitments for all Lenders.

"<u>Revolving Credit Loan Request</u>" shall mean the 5-Year Revolving Credit Loan Request or the 364-Day Revolving Credit Loan Request, as the context may require.

"<u>Revolving Credit Loans</u>" shall mean collectively and <u>Revolving Credit Loan</u> shall mean separately all 5-Year Revolving Credit Loans and 364-Day Revolving Credit Loans or any 5-Year Revolving Credit Loan or any 364-Day Revolving Credit Loan.

<u>"Revolving Facility Usage</u>" shall mean at any time the sum of the outstanding 5-Year Revolving Credit Loans (including any 5-Year Revolver Green Loans), the outstanding Swing Loans, the Letter of Credit Obligations, and the outstanding 364-Day Revolving Credit Loans (including any 364-Day Revolver Green Loans), as applicable.

"<u>Sanctioned Jurisdiction</u>" means, at any time covered by this Agreement, a country, area, territory, or jurisdiction that is the subject or target of comprehensive U.S. sanctions. As of the date of signing, the Sanctioned Jurisdictions are Iran, Syria, Cuba, North Korea, the Covered Regions of Ukraine (Crimea, Zaporizhzhia, Kherson, Luhansk and Donetsk), Russia and Belarus.

"<u>Sanctioned Person</u>" means (a) any Person that is the subject of sanctions administered by OFAC or the U.S. Department of State ("<u>State</u>"), including by virtue of being (i) named on OFAC's list of "Specially Designated Nationals and Blocked Persons" or Foreign Sanctions Evaders List (collectively "<u>SDN Lists</u>"); (ii) organized under the Laws of, or ordinarily resident in, a Sanctioned Jurisdiction; (iii) directly or indirectly owned or controlled 50% or more in the aggregate, by one or more Sanctioned Persons, (b) a Person that is the subject of sanctions maintained by the European Union ("<u>E.U.</u>"), including by virtue of being

named on the E.U.'s "Consolidated list of persons, groups and entities subject to E.U. financial sanctions" or other, similar lists; (c) a Person that is the subject of sanctions maintained by the United Kingdom ("<u>U.K.</u>"), including by virtue of being named on the "Consolidated List Of Financial Sanctions Targets in the U.K." or other, similar lists; or (d) a Person that is the subject of sanctions imposed by any Official Body of a jurisdiction whose Laws apply to this Agreement.

"SEC" shall mean the Securities and Exchange Commission.

"<u>Secured Parties</u>" shall mean, collectively, the Administrative Agent, the Lenders, the Issuing Lender, Commodity Hedge Banks, Interest Rate Hedge Banks, Lenders or Affiliates thereof that are owed Interest Rate Hedge Liabilities, Commodity Hedge Liabilities or obligations under Other Lender Provided Financial Service Products, each co-agent or sub-agent appointed by the Administrative Agent from time to time pursuant to <u>Section 11.5</u>, and the other Persons to whom the Obligations are owing.

"<u>Settlement Date</u>" shall mean the Business Day on which the Administrative Agent elects to effect settlement pursuant Section 5.11 [Settlement Date Procedures].

"<u>SOFR</u>" shall mean, for any day, a rate equal to the secured overnight financing rate as administered by the Federal Reserve Bank of New York (or a successor administrator of the secured overnight financing rate).

"SOFR Adjustment" shall mean ten (10) basis points (0.10%).

"SOFR Floor" means a rate of interest per annum equal to 0 basis points (0.00%).

"Solvent" shall mean, with respect to any Person on any date of determination, taking into account any right of reimbursement, contribution or similar right available to such Person from other Persons, that on such date (i) the fair value of the property of such Person is greater than the total amount of liabilities, including contingent liabilities, of such Person, (ii) the present fair saleable value of the assets of such Person is not less than the amount that will be required to pay the probable liability of such Person on its debts as they become absolute and matured, (iii) such Person is able to realize upon its assets and pay its debts and other liabilities, contingent obligations and other commitments as they mature in the normal course of business, (iv) such Person does not intend to, and does not believe that it will, incur debts or liabilities beyond such Person's ability to pay as such debts and liabilities mature, and (v) such Person is not engaged in business or a transaction, and is not about to engage in business or a transaction, for which such Person's property would constitute unreasonably small capital after giving due consideration to the prevailing practice in the industry in which such Person is engaged. In computing the amount of contingent liabilities at any time, it is intended that such liabilities will be computed at the amount which, in light of all the facts and circumstances existing at such time, represents the amount that can reasonably be expected to become an actual or matured liability.

"Specified Green Investment Project" shall have the meaning specified in Section 8.7.

"Specified Maturity Date" shall have the meaning specified in Section 2.5(c) [Revolving Credit Loan Requests; Conversions and Renewals].

"Standard & Poor's" shall mean Standard & Poor's Ratings Services, a division of The McGraw-Hill Companies,

Inc.

"Statements" shall have the meaning specified in Section 6.6(a). [Historical Statements].

"Subsidiary" of any Person at any time shall mean any corporation, trust, partnership, limited liability company or other business entity (i) of which more than 50% of the outstanding voting securities or other interests normally entitled to vote for the election of one or more directors or trustees (regardless of any contingency which does or may suspend or dilute the voting rights) is at such time owned directly or indirectly by such Person or one or more of such Person's Subsidiaries, or (ii) which is controlled or capable of being controlled by such Person or one or more of such Person's Subsidiaries.

"Subsidiary Equity Interests" shall have the meaning specified in Section 6.2 [Subsidiaries and Owners; Investment Companies].

"<u>Swing Loan Commitment</u>" shall mean PNC's commitment to make Swing Loans to the Borrower pursuant to Section 2.1(c) [Swing Loan Commitment] hereof in an aggregate principal amount up to \$45,000,000.

"Swing Loan Lender" shall mean PNC, in its capacity as a lender of Swing Loans.

"<u>Swing Loan Note</u>" shall mean the Swing Loan Note of the Borrower in the form of <u>Exhibit D</u> evidencing the Swing Loans, together with all amendments, extensions, renewals, replacements, refinancings or refundings thereof in whole or in part.

"Swing Loan Request" shall mean a request for Swing Loans made in accordance with Section 2.5(d) [Swing Loan Requests] hereof.

"<u>Swing Loans</u>" shall mean collectively and <u>Swing Loan</u> shall mean separately all Swing Loans or any Swing Loan made by PNC to the Borrower pursuant to Section 2.1(c) [Swing Loan Commitment] hereof.

"Taxes" shall mean all present or future taxes, levies, imposts, duties, deductions, withholdings (including backup withholding), assessments, fees or other charges imposed by any Official Body, including any interest, additions to tax or penalties applicable thereto.

"<u>Term SOFR Administrator</u>" means CME Group Benchmark Administration Limited (CBA) (or a successor administrator of the Term SOFR Reference Rate selected by the Administrative Agent in its reasonable discretion).

"Term SOFR Rate" shall mean, with respect to any amount to which the Term SOFR Rate Option applies, for any Interest Period, the interest rate per annum determined by the Administrative Agent (rounded upwards, at the Administrative Agent's discretion, to the nearest 1/100th of 1%) to be equal to the Term SOFR Reference Rate for a tenor comparable to such Interest Period, as such rate is published by the Term SOFR Administrator on the day (the "<u>Term SOFR Determination Date</u>") that is two (2) Business Days prior to the first day of such Interest Period. If the Term SOFR Reference Rate for the applicable tenor has not been published or replaced with a Benchmark Replacement by 5:00 p.m. (Pittsburgh, Pennsylvania time) on the Term SOFR Determination Date, then the Term SOFR Reference Rate, for purposes of clause (A) in the preceding sentence, shall be the Term SOFR Reference Rate for such tenor on the first Business Day preceding such Term SOFR Determination Date for which such Term SOFR Reference Rate for such tenor was published in accordance herewith, so long as such first preceding Business Day is not more than three (3) Business Days prior to such Term SOFR Determination Date. If the Term SOFR Rate, determined as provided above, would be less than the SOFR Floor, then the Term SOFR Rate shall be deemed to be the SOFR Floor. The Term SOFR Rate shall be adjusted automatically without notice to the Borrower on and as of the first day of each Interest Period.

"Term SOFR Rate Loan" means a Loan that bears interest based on Term SOFR Rate.

"<u>Term SOFR Rate Option</u>" means the option of the Borrower to have Loans bear interest at the rate and under the terms specified in <u>Section 4.1(a)(ii)</u> [Revolving Credit Term SOFR Rate Option].

"Term SOFR Reference Rate" shall mean the forward-looking term rate based on SOFR.

"<u>Total Adjusted Capitalization</u>" means at any date, the aggregate amount at that date, as determined on a consolidated basis, of the Funded Indebtedness of the Borrower and its Subsidiaries, <u>plus</u> Consolidated Net Worth.

"<u>Total Capitalization</u>" means at any date, the aggregate amount at that date, as determined on a consolidated basis, of the Funded Indebtedness of the Borrower and its Subsidiaries, <u>plus</u> (without duplication) Current Indebtedness of the Borrower and its Subsidiaries <u>plus</u> Consolidated Net Worth.

"<u>Total Indebtedness to Total Capitalization Ratio</u>" shall mean, as of any date of determination, the ratio of (a) Funded Indebtedness of the Borrower and its Subsidiaries <u>plus</u> (without duplication) Current Indebtedness of the Borrower and its Subsidiaries on such date to (b) Total Capitalization on such date.

"UCP" shall have the meaning specified in Section 12.12(a) [Governing Law].

"<u>UK Financial Institution</u>" shall mean any BRRD Undertaking (as such term is defined under the PRA Rulebook (as amended from time to time) promulgated by the United

Kingdom Prudential Regulation Authority) or any person subject to IFPRU 11.6 of the FCA Handbook (as amended from time to time) promulgated by the United Kingdom Financial Conduct Authority, which includes certain credit institutions and investment firms, and certain affiliates of such credit institutions or investment firms.

"<u>UK Resolution Authority</u>" means the Bank of England or any other public administrative authority having responsibility for the resolution of any UK Financial Institution.

"<u>USA Patriot Act</u>" shall mean the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, Public Law 107-56, as the same has been, or shall hereafter be, renewed, extended, amended or replaced.

"<u>U.S. Government Securities Business Day</u>" means any day except for (a) a Saturday or Sunday or (b) a day on which the Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for purposes of trading in United States government securities.

"<u>U.S. Person</u>" shall mean any Person that is a "United States Person" as defined in Section 7701(a)(30) of the Code.

Couc.

"<u>U.S. Tax Compliance Certificate</u>" shall have the meaning specified in Section 5.9(g)(ii)(B)(III) [Status of Lenders].

"<u>Wholly-Owned Subsidiary</u>" shall mean any Subsidiary whose financial results are consolidated with the financial results of the Borrower, and all of the Equity Interests of which (except director's qualifying shares) are owned by the Borrower and/or one or more Wholly-Owned Subsidiaries of the Borrower.

"<u>Withholding Agent</u>" shall mean the Borrower and the Administrative Agent.

"<u>Working Cash® Sweep Rider</u>" shall mean the Second Amended and Restated Working Cash®, Line of Credit, Investment Sweep Rider, dated as of August 11, 2022, by and among the Borrower and PNC.

"Write-down and Conversion Powers" means, (a) with respect to any EEA Resolution Authority, the write-down and conversion powers of such EEA Resolution Authority from time to time under the Bail-In Legislation for the applicable EEA Member Country, which write-down and conversion powers are described in the EU Bail-In Legislation Schedule, and (b) with respect to the United Kingdom, any powers of the applicable Resolution Authority under the Bail-In Legislation to cancel, reduce, modify or change the form of a liability of any UK Financial Institution or any contract or instrument under which that liability arises, to convert all or part of that liability into shares, securities or obligations of that person or any other person, to provide that any such contract or instrument is to have effect as if a right had been exercised under it or to suspend any obligation in respect of that liability or any of the powers under that Bail-In Legislation that are related to or ancillary to any of those powers.

1.2 Construction. Unless the context of this Agreement otherwise clearly requires, the following rules of construction shall apply to this Agreement and each of the other Loan Documents: (i) references to the plural include the singular, the plural, the part and the whole and the words "include," "includes" and "including" shall be deemed to be followed by the phrase "without limitation"; (ii) the word "will" shall be construed to have the same meaning and effect as the word "shall"; (iii) the words "hereof," "herein," "hereunder," "hereto" and similar terms in this Agreement or any other Loan Document refer to this Agreement or such other Loan Document as a whole; (iv) article, section, subsection, clause, schedule and exhibit references are to this Agreement or other Loan Document, as the case may be, unless otherwise specified; (v) reference to any Person includes such Person's successors and assigns; (vi) reference to any agreement, including this Agreement and any other Loan Document together with the schedules and exhibits hereto or thereto, document or instrument means such agreement, document or instrument as amended, modified, replaced, substituted for, superseded or restated (subject to any restrictions on such amendments, supplements or modifications set forth herein); (vii) relative to the determination of any period of time, "from" means "from and including," "to" means "to but excluding," and "through" means "through and including"; (viii) any reference to any law or regulation herein shall, unless otherwise specified, refer to such law or regulation as amended, modified or supplemented from time to time (ix) the words "asset" and "property" shall be construed to have the same meaning and effect and to refer to any and all tangible and intangible assets and properties, including cash, securities, accounts and contract rights; (x) whenever the context may require, any pronoun shall include the corresponding masculine, feminine and neuter forms; (xi) section headings herein and in each other Loan Document are included for convenience and shall not affect the interpretation of this Agreement or such Loan Document, and (xii) unless otherwise specified, all references herein to times of day shall constitute references to Eastern Time.

Accounting Principles; Changes in GAAP. Except as otherwise provided in this Agreement, all computations and 1.3 determinations as to accounting or financial matters and all financial statements to be delivered pursuant to this Agreement shall be made and prepared in accordance with GAAP (including principles of consolidation where appropriate), and all accounting or financial terms shall have the meanings ascribed to such terms by GAAP; provided, however, that all accounting terms used in Article 9 [Negative Covenants] (and all defined terms used in the definition of any accounting term used in Article 9 [Negative Covenants]) shall have the meaning given to such terms (and defined terms) under GAAP as in effect on the Closing Date applied on a basis consistent with those used in preparing Statements referred to in Section 6.6(a) [Historical Statements]. Notwithstanding the foregoing, if the Borrower notifies the Administrative Agent in writing that the Borrower wishes to amend any financial covenant in Article 9 [Negative Covenants] of this Agreement, any related definition and/or the definition of the term Total Indebtedness to Total Capitalization Ratio for purposes of interest, Letter of Credit Fee and Commitment Fee determinations to eliminate the effect of any change in GAAP occurring after the Closing Date on the operation of such financial covenants and/or interest, Letter of Credit Fee or Commitment Fee determinations (or if the Administrative Agent notifies the Borrower in writing that the Required Lenders wish to amend any financial covenant in Article 9 [Negative Covenants], any related definition and/or the definition of the term Total Indebtedness to Total Capitalization Ratio for purposes of interest, Letter of Credit

Fee and Commitment Fee determinations to eliminate the effect of any such change in GAAP), then the Administrative Agent, the Lenders and the Borrower shall negotiate in good faith to amend such ratios or requirements to preserve the original intent thereof in light of such change in GAAP (subject to the approval of the Required Lenders); provided that, until so amended, the Borrower's compliance with such covenants and/or the definition of the term Total Indebtedness to Total Capitalization Ratio for purposes of interest, Letter of Credit Fee and Commitment Fee determinations shall be determined on the basis of GAAP in effect immediately before the relevant change in GAAP became effective, until either such notice is withdrawn or such covenants or definitions are amended in a manner satisfactory to the Borrower and the Required Lenders, and the Borrower shall provide to the Administrative Agent, when they deliver their financial statements pursuant to Sections 8.11(a) [Quarterly Financial Statements] and 8.11(b) [Annual Financial Statements] of this Agreement, such reconciliation statements as shall be reasonably requested by the Administrative Agent. Without limiting the foregoing, leases shall continue to be classified and accounted for on a basis consistent with that reflected in the Statements referred to in Section 6.6(a) [Historical Statements] for all purposes of this Agreement, notwithstanding any change in GAAP relating thereto, unless the parties hereto shall enter into a mutually acceptable amendment addressing such changes, as provided for above.

1.4 <u>Divisions</u>. For all purposes under the Loan Documents, in connection with any division or plan of division under Delaware law (or any comparable event under a different jurisdiction's laws): (a) if any asset, right, obligation or liability of any Person becomes the asset, right, obligation or liability of a different Person, then it shall be deemed to have been transferred from the original Person to the subsequent Person, and (b) if any new Person comes into existence, such new Person shall be deemed to have been organized on the first date of its existence by the holders of its Equity Interests at such time.

Term SOFR/Daily Simple SOFR Notification; Rates. Section 4.4(e) [Benchmark Replacement Setting] of this 1.5 Agreement provides a mechanism for determining an alternative rate of interest in the event that any Benchmark is no longer available or in certain other circumstances. The Administrative Agent does not warrant or accept any responsibility for and shall not have any liability with respect to, (a) the continuation of, administration of, submission of or calculation of, or any other matter related to, any Benchmark or any component definition thereof or rates referred to in the definition thereof, or any alternative or successor rate thereto, or replacement rate therefor (including any Benchmark Replacement), including whether the composition or characteristics of any such alternative, successor or replacement rate (including any Benchmark Replacement) will be similar to, or produce the same value or economic equivalence of, or have the same volume or liquidity as, such Benchmark prior to its discontinuance or unavailability, or (b) the effect, implementation or composition of any Conforming Changes. The Administrative Agent and its affiliates or other related entities may engage in transactions that affect the calculation of any Benchmark, any alternative, successor or replacement rate (including any Benchmark Replacement) or any relevant adjustments thereto, in each case, in a manner adverse to the Borrower or any other person or entity. The Administrative Agent may select information sources or services in its reasonable discretion to ascertain any Benchmark, any component definition thereof or rates referred to in the definition thereof, in each case pursuant to the terms of this Agreement, and shall have no liability to the Borrower,

any Lender or any other person or entity for damages of any kind, including direct or indirect, special, punitive, incidental or consequential damages, costs, losses or expenses (whether in tort, contract or otherwise and whether at law or in equity), for any error or calculation of any such rate (or component thereof) provided by any such information source or service.

#### ARTICLE 2 <u>REVOLVING CREDIT AND SWING LOAN FACILITIES</u>

### 2.1 <u>Revolving Credit Commitments</u>.

(a) <u>5-Year Revolving Credit Loans</u>. Subject to the terms and conditions hereof and relying upon the representations and warranties herein set forth, each 5-Year Revolver Lender severally agrees to make 5-Year Revolving Credit Loans to the Borrower at any time or from time to time on or after the Closing Date to the 5-Year Revolver Expiration Date; <u>provided</u> that after giving effect to each such 5-Year Revolving Credit Loan (i) the aggregate amount of 5-Year Revolving Credit Loans (including any 5-Year Revolver Green Loans) from such Lender shall not exceed such Lender's 5-Year Revolving Credit Obligations and (ii) the 5-Year Revolving Facility Usage shall not exceed the 5-Year Revolving Credit Commitments. Within such limits of time and amount and subject to the other provisions of this Agreement, the Borrower may borrow, repay and reborrow pursuant to this Section 2.1(a).

(b) <u>364-Day Revolving Credit Loans</u>. Subject to the terms and conditions hereof and relying upon the representations and warranties herein set forth, each 364-Day Revolver Lender severally agrees to make 364-Day Revolving Credit Loans to the Borrower at any time or from time to time on or after the Closing Date to the 364-Day Revolver Expiration Date; <u>provided</u> that after giving effect to each such 364-Day Revolving Credit Loan (i) the aggregate amount of 364-Day Revolving Credit Loans (including any 364-Day Revolver Green Loans) from such Lender shall not exceed such Lender's 364-Day Revolving Credit Commitment and (ii) the 364-Day Revolving Facility Usage shall not exceed the 364-Day Revolving Credit Commitments. Within such limits of time and amount and subject to the other provisions of this Agreement, the Borrower may borrow, repay and reborrow pursuant to this Section 2.1(b).

(c) <u>Swing Loan Commitment</u>. Subject to the terms and conditions hereof and relying upon the representations and warranties herein set forth and the agreements of the other Lenders set forth in Section 2.6 [Making Revolving Credit Loans and Swing Loans; Presumptions by the Administrative Agent; Repayment of Revolving Credit Loans; Borrowings to Repay Swing Loans] with respect to Swing Loans, and in order to facilitate loans and repayments between Settlement Dates, PNC may, at its option, cancelable at any time for any reason whatsoever, make swing loans (the "Swing Loans") to the Borrower at any time or from time to time after the Closing Date to, but not including, the 5-Year Revolver Expiration Date, in an aggregate principal amount up to but not in excess of \$45,000,000, provided that after giving effect to such Swing Loan (i) the aggregate amount of any Lender's 5-Year Revolving Credit Loans plus such Lender's 5-Year Revolver Ratable Share of the outstanding Swing Loans and Letter of Credit Obligations shall not exceed such Lender's 5-Year Revolving Credit

Commitment and (ii) the 5-Year Revolving Facility Usage shall not exceed the aggregate 5-Year Revolving Credit Commitments of the 5-Year Revolver Lenders. Within such limits of time and amount and subject to the other provisions of this Agreement, the Borrower may borrow, repay and reborrow pursuant to this Section 2.1(c).

(d) <u>Green Loans</u>.

(i) Subject to the terms and conditions hereof and relying upon the representations and warranties herein set forth, each 5-Year Revolver Lender severally agrees to make 5-Year Revolver Green Loans to the Borrower at any time or from time to time on or after the Closing Date to the 5-Year Revolver Expiration Date; <u>provided</u> that after giving effect to each such 5-Year Revolver Green Loans (i) the aggregate amount of 5-Year Revolving Credit Loans (including any 5-Year Revolver Green Loans) from such Lender shall not exceed such Lender's 5-Year Revolving Credit Commitment <u>minus</u> such Lender's 5-Year Revolver Ratable Share of the outstanding Swing Loans and Letter of Credit Obligations, (ii) the 5-Year Revolver Green Loans shall not exceed the 5-Year Revolver Green Loan Sublimit and (iv) the aggregate amount of 5-Year Revolver Green Loans from such Lender's 5-Year Revolver Ratable Share of the outst Solution Sublimit and (iv) the aggregate amount of 5-Year Revolver Green Loans from such Lender's 5-Year Revolver Ratable Share of the other provisions of this Agreement, the Borrower Green Loan Sublimit. Within such limits of time and amount and subject to the other provisions of this Agreement, the Borrower may borrow, repay and reborrow pursuant to this Section 2.1(d)(i).

(ii) Subject to the terms and conditions hereof and relying upon the representations and warranties herein set forth, each 364-Day Revolver Lender severally agrees to make 364-Day Revolver Green Loans to the Borrower at any time or from time to time on or after the Effective Date to the 364-Day Revolver Expiration Date; <u>provided</u> that after giving effect to each such 364-Day Revolver Green Loan (i) the aggregate amount of 364-Day Revolving Credit Loans (including any 364-Day Revolver Green Loans) from such Lender shall not exceed such Lender's 364-Day Revolving Credit Commitment, (ii) the 364-Day Revolving Facility Usage shall not exceed the 364-Day Revolving Credit Commitments, (iii) the aggregate amount of 364-Day Revolver Green Loans shall not exceed the 364-Day Revolver Green Loan Sublimit and (iv) the aggregate amount of 364-Day Revolver Green Loans from such Lender shall not exceed such Lender's 364-Day Revolver Ratable Share of the 364-Day Revolver Green Loan Sublimit. Within such limits of time and amount and subject to the other provisions of this Agreement, the Borrower may borrow, repay and reborrow pursuant to this Section 2.1(d)(ii).

# 2.2 <u>Nature of Lenders' Obligations with Respect to Revolving Credit Loans.</u>

(a) Each 5-Year Revolver Lender shall be obligated to fund each request for 5-Year Revolving Credit Loans (including any 5-Year Revolver Green Loans) pursuant to Section 2.5(a) [Revolving Credit Loan Requests; Swing Loan Requests] in accordance with its 5-Year Revolver Ratable Share. The aggregate of each 5-Year Revolver Lender's 5-Year Revolving Credit Loans (including any 5-Year Revolver Green Loans) outstanding hereunder to the Borrower at any time shall never exceed its 5-Year Revolving Credit Commitment minus its 5-Year Revolver Ratable Share of the outstanding Swing Loans and Letter of Credit Obligations. The obligations of each 5-Year Revolver Lender hereunder are several. The failure of any 5-

Year Revolver Lender to perform its obligations hereunder shall not affect the Obligations of the Borrower to any other party nor shall any other party be liable for the failure of such 5-Year Revolver Lender to perform its obligations hereunder. The 5-Year Revolver Lenders shall have no obligation to make 5-Year Revolver Revolver Revolving Credit Loans (including any 5-Year Revolver Green Loans) hereunder on or after the 5-Year Revolver Expiration Date.

(b) Each 364-Day Revolver Lender shall be obligated to fund each request for 364-Day Revolving Credit Loans (including any 364-Day Revolver Green Loans) pursuant to Section 2.5(b) [Revolving Credit Loan Requests; Swing Loan Requests] in accordance with its 364-Day Revolver Ratable Share. The aggregate of each 364-Day Revolver Lender's 364-Day Revolver Green Loans) outstanding hereunder to the Borrower at any time shall never exceed its 364-Day Revolving Credit Commitment. The obligations of each 364-Day Revolver Lender hereunder are several. The failure of any 364-Day Revolver Lender to perform its obligations hereunder shall not affect the Obligations of the Borrower to any other party nor shall any other party be liable for the failure of such 364-Day Revolver Lender to perform its obligations hereunder. The 364-Day Revolver Lenders shall have no obligation to make 364-Day Revolver Revolving Credit Loans (including any 364-Day Revolver Green Loans) hereunder on or after the 364-Day Revolver Expiration Date.

2.3 <u>Fees</u>.

(a) Accruing at all times from the Closing Date until the 5-Year Revolver Expiration Date (and without regard to whether the conditions to making 5-Year Revolving Credit Loans are then met), the Borrower agrees to pay to the Administrative Agent for the account of each 5-Year Revolver Lender according to its 5-Year Revolver Ratable Share, a nonrefundable commitment fee (the "5-Year Revolver Commitment Fee") equal to the Applicable Margin for the 5-Year Revolver Commitment Fee (computed on the basis of a year of 365 or 366 days, as the case may be, and actual days elapsed) multiplied by the actual daily difference between the amount of (i) the 5-Year Revolving Credit Commitments minus (ii) the 5-Year Revolving Facility Usage (provided however, that solely in connection with determining the share of each 5-Year Revolver Lender in the 5-Year Revolver Commitment Fee, the 5-Year Revolving Facility Usage with respect to the portion of the 5-Year Revolver Commitment Fee allocated to PNC shall include the full amount of the outstanding Swing Loans, and with respect to the portion of the 5-Year Revolver Commitment Fee allocated by the Administrative Agent to all of the 5-Year Revolver Lenders other than PNC, such portion of the 5-Year Revolver Commitment Fee shall be calculated (according to each such Lender's 5-Year Revolver Ratable Share) as if the 5-Year Revolving Facility Usage excludes the outstanding Swing Loans); provided that no Defaulting Lender with respect to the 5-Year Revolver shall be entitled to receive any 5-Year Revolver Commitment Fee for any period during which that Lender is a Defaulting Lender with respect to the 5-Year Revolver (and the Borrower shall not be required to pay any such 5-Year Revolver Commitment Fee that otherwise would have been required to have been paid to that Defaulting Lender). Subject to the proviso in the directly preceding sentence, all 5-Year Revolver Commitment Fees shall be pavable in arrears on each Payment Date.

(b) Accruing at all times from the Closing Date until 364-Day Revolver Expiration Date (and without regard to whether the conditions to making 364-Day Revolving Credit Loans are then met), the Borrower agrees to pay to the Administrative Agent for the account of each 364-Day Revolver Lender according to its 364-Day Revolver Ratable Share, a nonrefundable commitment fee (the "**364-Day Revolver Commitment Fee**") equal to the Applicable Margin for the 364-Day Revolver Commitment Fee (computed on the basis of a year of 365 or 366 days, as the case may be, and actual days elapsed) multiplied by the actual daily difference between the amount of (i) the 364-Day Revolving Credit Commitments <u>minus</u> (ii) the 364-Day Revolving Facility Usage; <u>provided</u> that no Defaulting Lender with respect to the 364-Day Revolver shall be entitled to receive any 364-Day Revolver Commitment Fee for any period during which that Lender is a Defaulting Lender with respect to the 364-Day Revolver Commitment Fee that otherwise would have been required to have been paid to that Defaulting Lender). Subject to the proviso in the directly preceding sentence, all 364-Day Revolver Commitment Fees shall be payable in arrears on each Payment Date.

(c) The Borrower shall pay to the Administrative Agent a nonrefundable fee (the "Administrative Agent's Fee") under the terms of a letter (the "Administrative Agent's Letter") between the Borrower, PNC Capital Markets LLC and Administrative Agent, as amended from time to time.

2.4 Termination or Reduction of Revolving Credit Commitments. The Borrower shall have the right, upon not less than three (3) Business Days' notice to the Administrative Agent, to terminate the Revolving Credit Commitments with respect to any Facility or, from time to time, to reduce the aggregate amount of the Revolving Credit Commitments with respect to any Facility (ratably among the Lenders under such Facility in proportion to their Ratable Shares under such Facility); provided that (i) no such termination or reduction of such Revolving Credit Commitments shall be permitted if, after giving effect thereto and to any prepayments of the Revolving Credit Loans with respect to such Revolving Credit Commitments subject to such termination or reduction made on the effective date thereof, the Revolving Facility Usage of such Facility would exceed the aggregate Revolving Credit Commitments of such Facility and (ii) if, after giving effect to any reduction of such Revolving Credit Commitments, the Letter of Credit Sublimit, the Swing Loan Commitment or the Green Loan Sublimit exceeds the amount of the Revolving Credit Commitments under such Facility, such Letter of Credit Sublimit, Swing Loan Commitment or Green Loan Sublimit under such Facility, as applicable, shall be automatically reduced by the amount of such excess. Any such reduction shall be in an amount equal to \$5,000,000, or a whole multiple thereof, and shall reduce permanently the Revolving Credit Commitments with respect to such Facility then in effect. Any such reduction or termination shall be accompanied by prepayment of the Notes with respect to such Facility, together with outstanding Commitment Fees with respect to such Facility, and the full amount of interest accrued on the principal sum to be prepaid (and all amounts referred to in Section 5.10 [Indemnity] hereof) to the extent necessary to cause the aggregate Revolving Facility Usage with respect to such Facility after giving effect to such prepayments to be equal to or less than the Revolving Credit Commitments of such Facility as so reduced or terminated. Any notice to reduce the Revolving Credit Commitments under this Section 2.4 shall be irrevocable.

#### 2.5 <u>Revolving Credit Loan Requests; Conversions and Renewals; Swing Loan Requests</u>.

(a) <u>5-Year Revolving Credit Loan Requests; Conversions and Renewals</u>. Except as otherwise provided herein, the Borrower may from time to time prior to the 5-Year Revolver Expiration Date request the 5-Year Revolver Lenders to make 5-Year Revolving Credit Loans, or renew or convert the Interest Rate Option applicable to existing 5-Year Revolving Credit Loans, pursuant to Section 4.2 [Interest Periods], by delivering to the Administrative Agent, not later than 10:00 a.m., (i) three (3) Business Days prior to the proposed Borrowing Date with respect to the making of such 5-Year Revolving Credit Loans to which the Term SOFR Rate Option applies or the conversion to or the renewal of the Term SOFR Rate Option for any such 5-Year Revolving Credit Loans; and (ii) the same Business Day of the proposed Borrowing Date with respect to the making of a 5-Year Revolving Credit Loan to which the Base Rate Option applies or the last day of the preceding Interest Period with respect to the conversion to the Base Rate Option for any 5-Year Revolving Credit Loan, of a duly completed request therefor substantially in the form of Exhibit E-1 or a request by telephone immediately confirmed in writing by letter, facsimile or telex in such form (each, a "**5-Year Revolving Credit Loan Request**"), it being understood that the Administrative Agent may rely on the authority of any individual making such a telephonic request without the necessity of receipt of such written confirmation.

(b) <u>364-Day Revolving Credit Loan Requests; Conversions and Renewals</u>. Except as otherwise provided herein, the Borrower may from time to time prior to the 364-Day Revolver Expiration Date request the 364-Day Revolver Lenders to make 364-Day Revolving Credit Loans or renew or convert the Interest Rate Option applicable to existing 364-Day Revolving Credit Loans pursuant to Section 4.2 [Interest Periods], by delivering to the Administrative Agent, not later than 10:00 a.m., (i) three (3) Business Days prior to the proposed Borrowing Date with respect to the making of such 364-Day Revolving Credit Loans; and (ii) the same Business Day of the proposed Borrowing Date with respect to the making of a 364-Day Revolving Credit Loan to which the Base Rate Option applies or the last day of the preceding Interest Period with respect to the conversion to the Base Rate Option for any 364-Day Revolving Credit Loan, of a duly completed request therefor substantially in the form of <u>Exhibit E-2</u> or a request by telephone immediately confirmed in writing by letter, facsimile or telex in such form (each, a "364-Day Revolving Credit Loan Request"), it being understood that the Administrative Agent may rely on the authority of any individual making such a telephonic request without the necessity of receipt of such written confirmation.

(c) <u>Revolving Credit Loan Requests Generally</u>. Each Revolving Credit Loan Request shall be irrevocable and shall specify (i) the aggregate amount of the proposed Loans comprising each Borrowing Tranche, (ii) if applicable, the Interest Period, which amounts shall be in (x) integral multiples of \$100,000 and not less than \$1,000,000 for each Borrowing Tranche under the Term SOFR Rate Option, and (y) integral multiples of \$100,000 and not less than \$500,000 for each Borrowing Tranche under the Base Rate Option, (iii) if the Borrower so

chooses, a term, expressed as a number of days (which shall in no event end later than the Expiration Date with respect to such Facility), beyond which such Borrowing Tranche may not be outstanding (the last day of such term the "**Specified Maturity Date**") and (iv) whether such Loan is a 5-Year Revolver Green Loan or 364-Day Revolver Green Loan, as applicable.

(d) <u>Swing Loan Requests</u>. Except as otherwise provided herein, the Borrower may from time to time prior to the 5-Year Revolver Expiration Date request the Swing Loan Lender to make Swing Loans by delivery to the Swing Loan Lender not later than 12:00 noon on the proposed Borrowing Date of a duly completed request therefor substantially in the form of <u>Exhibit F</u> hereto or a request by telephone immediately confirmed in writing by letter, facsimile or telex (each, a "**Swing Loan Request**"), it being understood that the Administrative Agent may rely on the authority of any individual making such a telephonic request without the necessity of receipt of such written confirmation. Each Swing Loan Request shall be irrevocable and shall specify the proposed Borrowing Date, the principal amount of such Swing Loan, which shall be not less than \$100,000, and whether such Swing Loan is at the Base Rate Option or the Daily Simple SOFR Option.

# 2.6 <u>Making Revolving Credit Loans and Swing Loans; Presumptions by the Administrative Agent; Repayment of Revolving Credit Loans; Borrowings to Repay Swing Loans</u>.

(a) <u>Making Revolving Credit Loans (including Green Loans)</u>. The Administrative Agent shall, promptly after receipt by it of a Revolving Credit Loan Request pursuant to Section 2.5 [Revolving Credit Loan Requests; Swing Loan Requests], notify the applicable Lenders of its receipt of such Revolving Credit Loan Request specifying the information provided by the Borrower and the apportionment among such Lenders of the requested Revolving Credit Loans, as determined by the Administrative Agent in accordance with Section 2.2 [Nature of Lenders' Obligations with Respect to Revolving Credit Loans]</u>. The 5-Year Revolver Lenders or the 364-Day Revolver Lenders, as applicable, shall remit its apportioned share (as provided to it by the Administrative Agent) of the principal amount of each Revolving Credit Loan to the Administrative Agent such that the Administrative Agent is able to, and the Administrative Agent shall, to the extent the Lenders have made funds available to it for such purpose and subject to Section 7.2 [Each Loan or Letter of Credit], fund such Revolving Credit Loans to the Borrower in U.S. Dollars and immediately available funds at the Principal Office prior to 2:00 p.m., on the applicable Borrowing Date.

(b) <u>Repayment of Swing Loans</u>. The Borrower shall repay the principal amount of each Swing Loan no later than on the earlier of (i) the 5-Year Revolver Expiration Date and (ii) the thirtieth (30<sup>th</sup>) day after the date such Swing Loan was advanced by the Swing Loan Lender. A Swing Loan may not be repaid with the proceeds from another Swing Loan.

(c) <u>Making Swing Loans</u>. So long as PNC elects to make Swing Loans, Swing Loan Lender shall, after receipt by it of a Swing Loan Request pursuant to Section 2.5(d), [Swing Loan Requests] fund such Swing Loan to the Borrower in U.S. Dollars and immediately available funds at the Principal Office prior to 4:00 p.m. on the Borrowing Date. Immediately upon the making of a Swing Loan, each 5-Year Revolver Lender shall be deemed to, and hereby

irrevocably and unconditionally agrees to, purchase from the Swing Loan Lender a risk participation in such Swing Loan in an amount equal to the product of such Lender's 5-Year Revolver Ratable Share times the amount of such Swing Loan.

(d) <u>Repayment of Revolving Credit Loans</u>. The Borrower shall repay the principal amount of each Revolving Credit Loan, together with all outstanding interest thereon, no later than on the earlier of (i) the 5-Year Revolver Expiration Date (in the case of 5-Year Revolving Credit Loans) and the 364-Day Revolver Expiration Date (in the case of 364-Day Revolving Credit Loans) and (ii) the applicable Specified Maturity Date, if any, specified pursuant to clause (iii) of Section 2.5(c) [Revolving Credit Loan Requests; Conversions and Renewals] in the Revolving Credit Loan Request related to such Revolving Credit Loan.

#### (e) Borrowings to Repay Swing Loans.

PNC may, at its option, exercisable at any time for any reason whatsoever, demand repayment of (i) any or all of the outstanding Swing Loans, and each 5-Year Revolver Lender shall make a 5-Year Revolving Credit Loan in an amount equal to such Lender's 5-Year Revolver Ratable Share of the aggregate principal amount of the outstanding Swing Loans with respect to which repayment is demanded, plus, if PNC so requests, accrued interest thereon, provided that no 5-Year Revolver Lender shall be obligated in any event to make 5-Year Revolving Credit Loans in excess of its 5-Year Revolving Credit Commitment minus its 5-Year Revolver Ratable Share of Letter of Credit Obligations minus its 5-Year Revolver Ratable Share of any Swing Loans not so being repaid. 5-Year Revolving Credit Loans made pursuant to the preceding sentence shall bear interest at the Base Rate Option and shall be deemed to have been properly requested in accordance with Section 2.5(a) [Revolving Credit Loan Requests] without regard to any of the requirements of that provision. PNC shall provide notice to the 5-Year Revolver Lenders (which may be telephonic or written notice by letter, facsimile or telex) that such 5-Year Revolving Credit Loans are to be made under this Section 2.6(e) and of the apportionment among the 5-Year Revolver Lenders, and the 5-Year Revolver Lenders shall be unconditionally obligated to fund such 5-Year Revolving Credit Loans (whether or not the conditions specified in Section 2.5(a) [Revolving Credit Loan Requests] or in Section 7.2 [Each Loan or Letter of Credit] are then satisfied) by the time PNC so requests, which shall not be earlier than 3:00 p.m. on the next succeeding Business Day following the date the 5-Year Revolver Lenders receive such notice from PNC.

(ii) With respect to any Swing Loan that is not refinanced into 5-Year Revolving Credit Loans in whole or in part as contemplated by Section 2.6(e)(i), because of the Borrower's failure to satisfy the conditions set forth in Section 7.2 [Each Loan or Letter of Credit] other than any notice requirements, or for any other reason, each 5-Year Revolver Lender shall fund its risk participation in the applicable Swing Loan. Each 5-Year Revolver Lender's payment to the Swing Loan Lender pursuant to this Section 2.6(e)(i) shall be deemed to be a payment in respect of its risk participation in such

Swing Loan from such 5-Year Revolver Lender in satisfaction of its risk participation obligation under Section 2.6(c) [Making Swing Loans].

(iii) If any 5-Year Revolver Lender fails to make available to the Administrative Agent for the account of PNC (as the Swing Loan Lender) any amount required to be paid by such Lender pursuant to the foregoing provisions of this Section 2.6(e) by the time specified in Section 2.6(e)(i), the Swing Loan Lender shall be entitled to recover from such Lender (acting through the Administrative Agent), on demand, such amount with interest thereon for the period from the date such payment is required to the date on which such payment is immediately available to the Swing Loan Lender at a rate per annum equal to the greater of the Effective Federal Funds Rate and a rate determined by the Administrative Agent in accordance with banking industry rules on interbank compensation, plus any administrative, processing or similar fees customarily charged by the Swing Loan Lender in connection with the foregoing. If such Lender pays such amount (with interest and fees as aforesaid), the amount so paid shall constitute such Lender's 5-Year Revolver Revolving Credit Loan or funded participation, as applicable, with respect to such prepayment. A certificate of the Swing Loan Lender (through the Administrative Agent) with respect to any amounts owing under this clause (iii) shall be conclusive absent manifest error.

(f) Swing Loans Under Cash Management Agreements. In addition to making Swing Loans pursuant to the foregoing provisions of Section 2.6(c) [Making Swing Loans], without the requirement for a specific request from the Borrower pursuant to Section 2.5(d) [Swing Loan Requests], PNC as the Swing Loan Lender may make Swing Loans to the Borrower in accordance with the provisions of the Working Cash® Sweep Rider and any other agreements between the Borrower and such Swing Loan Lender relating to the Borrower's deposit, sweep and other accounts at such Swing Loan Lender and related arrangements and agreements regarding the management and investment of the Borrower's cash assets as in effect from time to time (the "Cash Management Agreements") to the extent of the daily aggregate net negative balance in the Borrower's accounts which are subject to the provisions of the Cash Management Agreements. Swing Loans made pursuant to this Section 2.6(f) in accordance with the provisions of the Cash Management Agreements shall (i) be subject to the limitations as to aggregate amount set forth in Section 2.1(c) [Swing Loan Commitment], (ii) not be subject to the limitations as to individual amount set forth in Section 2.5(d) [Swing Loan Requests], (iii) be payable by the Borrower, both as to principal and interest, at the rates and times set forth in the Cash Management Agreements (but in no event later than the 5-Year Revolver Expiration Date), (iv) not be made at any time after such Swing Loan Lender has received written notice of the occurrence of an Event of Default and so long as such shall continue to exist, or, unless consented to by the Required 5-Year Revolver Lenders, a Potential Default and so long as such shall continue to exist, (v) if not repaid by the Borrower in accordance with the provisions of the Cash Management Agreements, be subject to each Lender's obligation pursuant to Section 2.6(e) [Borrowings to Repay Swing Loans], and (vi) except as provided in the foregoing subsections (i) through (v), be subject to all of the terms and conditions of this Section 2.6(f).

2.7 <u>Notes</u>. The Obligation of the Borrower to repay the aggregate unpaid principal amount of the 5-Year Revolving Credit Loans, 364 Day Revolving Credit Loans and Swing Loans made to it by each Lender, together with interest thereon, shall be evidenced, at the request of such Lender, by a revolving credit Note and the Swing Loan Note payable to the order of such Lender in a face amount equal to the 5-Year Revolving Credit Commitment, 364-Day Revolving Credit Commitment or Swing Loan Commitment, as applicable, of such Lender.

- 2.8 <u>Reserved</u>.
- 2.9 Letter of Credit Subfacility.

(a) <u>Issuance of Letters of Credit</u>. The Borrower may at any time prior to the 5-Year Revolver Expiration Date request the issuance of a standby letter of credit (each a "Letter of Credit") for its own account or the account of any Subsidiary (in which case the Borrower and such Subsidiary shall be co-applicants with respect to such Letter of Credit), or the amendment or extension of an existing Letter of Credit, by delivering or transmitting electronically to the Issuing Lender (with a copy to the Administrative Agent) a completed application for letter of credit, or request for such amendment or extension, as applicable, in such form as the Issuing Lender may specify from time to time by no later than 10:00 a.m. at least five (5) Business Days, or such shorter period as may be agreed to by the Issuing Lender, in advance of the proposed date of issuance. The Borrower shall authorize and direct the Issuing Lender to name the Borrower or any Subsidiary as the "Applicant" or "Account Party" of each Letter of Credit. Promptly after receipt of any letter of credit application, the Issuing Lender shall confirm with the Administrative Agent (by telephone or in writing) that the Administrative Agent has received a copy of such Letter of Credit application and if not, the Issuing Lender will provide the Administrative Agent with a copy thereof. As of the Closing Date, each of the Existing Letters of Credit shall constitute, for all purposes of this Agreement and the other Loan Documents, a Letter of Credit issued and outstanding hereunder.

(i) Unless the Issuing Lender has received notice from any 5-Year Revolver Lender, the Administrative Agent or the Borrower, at least one day prior to the requested date of issuance, amendment or extension of the applicable Letter of Credit, that one or more applicable conditions in Section 7 [Conditions of Lending and Issuance of Letters of Credit] is not satisfied, then, subject to the terms and conditions hereof and in reliance on the agreements of the other 5-Year Revolver Lenders set forth in this Section 2.9, the Issuing Lender or any of the Issuing Lender's Affiliates will issue the proposed Letter of Credit or agree to such amendment or extension, provided that, subject to the second to last sentence of this clause (a) (i), each Letter of Credit shall in no event expire later than the 5-Year Revolver Expiration Date and provided further that in no event shall (i) the Letter of Credit Obligations exceed, at any one time, \$25,000,000 (the "Letter of Credit Sublimit") or (ii) the 5-Year Revolving Facility Usage exceed, at any one time, the 5-Year Revolving Credit Commitments. Each request by the Borrower for the issuance, amendment or extension of a Letter of Credit shall be deemed to be a representation by the Borrower that it shall be in compliance with the preceding sentence and with Section 7 [Conditions of Lending and Issuance of Letters of Credit] after giving effect to the requested issuance, amendment or extension of such Letter of Credit. Promptly after its delivery

of any Letter of Credit or any amendment to a Letter of Credit to the beneficiary thereof, the applicable Issuing Lender will also deliver to the Borrower and the Administrative Agent a true and complete copy of such Letter of Credit or amendment. If any Letter of Credit Obligation for any reason remains outstanding seven (7) days prior to the applicable 5-Year Revolver Expiration Date, Borrower shall immediately Cash Collateralize the then outstanding amount of all Letter of Credit Obligations in the Minimum Collateral Amount or the Borrower shall have entered into other arrangements satisfactory to the Administrative Agent and the Issuing Lender with respect to such outstanding Letter of Credit Obligations. The Borrower hereby grants to the Administrative Agent, for the benefit of each Issuing Lender and the 5-Year Revolver Lenders, a security interest in all Cash Collateral pledged pursuant to this Section or otherwise under this Agreement.

Notwithstanding Section 2.9(a)(i), the Issuing Lender shall not be under any obligation to issue any (ii) Letter of Credit if (i) any order, judgment or decree of any Official Body or arbitrator shall by its terms purport to enjoin or restrain the Issuing Lender from issuing the Letter of Credit, or any Law applicable to the Issuing Lender or any request or directive (whether or not having the force of law) from any Official Body with jurisdiction over the Issuing Lender shall prohibit, or request that the Issuing Lender refrain from, the issuance of letters of credit generally or the Letter of Credit in particular or shall impose upon the Issuing Lender with respect to the Letter of Credit any restriction, reserve or capital requirement (for which the Issuing Lender is not otherwise compensated hereunder) not in effect on the Closing Date, or shall impose upon the Issuing Lender any unreimbursed loss, cost or expense which was not applicable on the Closing Date and which the Issuing Lender in good faith deems material to it, (ii) the issuance of the Letter of Credit would violate one or more policies of the Issuing Lender applicable to letters of credit generally or (iii) any Lender is at that time a Defaulting Lender with respect to the 5-Year Revolver, unless the Issuing Lender has entered into arrangements, including the delivery of Cash Collateral, satisfactory to the Issuing Lender (in its sole discretion) with the Borrower or such Lender to eliminate the Issuing Lender's actual or potential Fronting Exposure (after giving effect to Section 2.10(a)(iv)) with respect to such Defaulting Lender arising from either the Letter of Credit then proposed to be issued or that Letter of Credit and all other Issuing Lender Obligations as to which the Issuing Lender has actual or potential Fronting Exposure, as it may elect in its sole discretion.

(b) Letter of Credit Fees. The Borrower shall pay (i) to the Administrative Agent for the ratable account of the 5-Year Revolver Lenders a fee (the "Letter of Credit Fee") equal to the Applicable Margin for Letters of Credit times the daily amount available to be drawn under each Letter of Credit, and (ii) to the Issuing Lender for its own account a fronting fee equal to 0.125% per annum on the daily amount available to be drawn under each Letter of 360 days and actual days elapsed and shall be payable quarterly in arrears on each Payment Date following issuance of each Letter of Credit. The Borrower shall also pay to the Issuing Lender for the Issuing Lender's sole account the Issuing Lender's then in effect customary fees and administrative expenses payable with respect to the Letters of Credit as the Issuing Lender may generally charge or incur from time to time in connection with the issuance, maintenance,

amendment (if any), assignment or transfer (if any), negotiation, and administration of Letters of Credit.

(c) <u>Disbursements, Reimbursement</u>. Immediately upon the issuance of each Letter of Credit, each 5-Year Revolver Lender shall be deemed to, and hereby irrevocably and unconditionally agrees to, purchase from the Issuing Lender a participation in such Letter of Credit and each drawing thereunder in an amount equal to such Lender's 5-Year Revolver Ratable Share of the maximum amount available to be drawn under such Letter of Credit and the amount of such drawing, respectively.

(i) In the event of any request for a drawing under a Letter of Credit by the beneficiary or transferee thereof, the Issuing Lender will promptly notify the Borrower and the Administrative Agent thereof. Provided that it shall have received such notice, the Borrower shall reimburse (such obligation to reimburse the Issuing Lender shall sometimes be referred to as a "**Reimbursement Obligation**") the Issuing Lender prior to 12:00 noon on each date that an amount is paid by the Issuing Lender under any Letter of Credit (each such date, a "**Drawing Date**") by paying to the Administrative Agent for the account of the Issuing Lender an amount equal to the amount so paid by the Issuing Lender. In the event the Borrower fails to reimburse the Issuing Lender (through the Administrative Agent) for the full amount of any drawing under any Letter of Credit by 12:00 noon on the Drawing Date, the Administrative Agent will promptly notify each 5-Year Revolver Lender thereof, and the Borrower shall be deemed to have requested that 5-Year Revolving Credit Loans be made by the 5-Year Revolver Lenders under the Base Rate Option to be disbursed on the Drawing Date under such Letter of Credit, subject to the amount of the unutilized portion of the 5-Year Revolving Credit Commitment and subject to the conditions set forth in Section 7.2 [Each Loan or Letter of Credit] other than any notice requirements. Any notice given by the Administrative Agent or Issuing Lender pursuant to this Section 2.9(c)(i) may be oral if immediately confirmed in writing; provided that the lack of such an immediate confirmation shall not affect the conclusiveness or binding effect of such notice.

(ii) Each 5-Year Revolver Lender shall upon any notice pursuant to Section 2.9(c)(i) make available to the Administrative Agent for the account of the Issuing Lender an amount in immediately available funds equal to its 5-Year Revolver Ratable Share of the amount of the drawing, whereupon the participating 5-Year Revolver Lenders shall (subject to Section 2.9(c) [Disbursements; Reimbursement]) each be deemed to have made a 5-Year Revolving Credit Loan under the Base Rate Option to the Borrower in that amount. If any 5-Year Revolver Lender's 5-Year Revolver Ratable Share of such amount by no later than 2:00 p.m. on the Drawing Date, then interest shall accrue on such Lender's obligation to make such payment, from the Drawing Date to the date on which such Lender makes such payment (i) at a rate per annum equal to the rate applicable to 5-Year Revolving Credit Loans under the Base Rate Option on and after the fourth day following the Drawing Date. The Administrative Agent and the Issuing Lender will promptly give notice (as described in Section 2.9(c)(i) above) of the occurrence of the

Drawing Date, but failure of the Administrative Agent or the Issuing Lender to give any such notice on the Drawing Date or in sufficient time to enable any 5-Year Revolver Lender to effect such payment on such date shall not relieve such Lender from its obligation under this Section 2.9(c)(ii).

(iii) With respect to any unreimbursed drawing that is not converted into 5-Year Revolving Credit Loans under the Base Rate Option to the Borrower in whole or in part as contemplated by Section 2.9(c)(i), because of the Borrower's failure to satisfy the conditions set forth in Section 7.2 [Each Loan or Letter of Credit] other than any notice requirements, or for any other reason, the Borrower shall be deemed to have incurred from the Issuing Lender a borrowing (each a "Letter of Credit Borrowing") in the amount of such drawing. Such Letter of Credit Borrowing shall be due and payable on demand (together with interest) and shall bear interest at the rate per annum applicable to the 5-Year Revolving Credit Loans under the Base Rate Option. Each 5-Year Revolver Lender's payment to the Administrative Agent for the account of the Issuing Lender pursuant to Section 2.9(c) [Disbursements, Reimbursement] shall be deemed to be a payment in respect of its participation in such Letter of Credit Borrowing (each a "Participation Advance") from such Lender in satisfaction of its participation obligation under this Section 2.9(c).

#### (d) <u>Repayment of Participation Advances</u>.

(i) Upon (and only upon) receipt by the Administrative Agent for the account of the Issuing Lender of immediately available funds from the Borrower (i) in reimbursement of any payment made by the Issuing Lender under the Letter of Credit with respect to which any 5-Year Revolver Lender has made a Participation Advance to the Administrative Agent, or (ii) in payment of interest on such a payment made by the Issuing Lender under such a Letter of Credit, the Administrative Agent on behalf of the Issuing Lender will pay to each 5-Year Revolver Lender, in the same funds as those received by the Administrative Agent, the amount of such Lender's 5-Year Revolver Ratable Share of such funds, except the Administrative Agent shall retain for the account of the Issuing Lender the amount of the 5-Year Revolver Ratable Share of such funds of any 5-Year Revolver Lender that did not make a Participation Advance in respect of such payment by the Issuing Lender.

(ii) If the Administrative Agent is required at any time to return to the Borrower, or to a trustee, receiver, liquidator, custodian, or any official in any Insolvency Proceeding, any portion of any payment made by the Borrower to the Administrative Agent for the account of the Issuing Lender pursuant to this Section in reimbursement of a payment made under any Letter of Credit or interest or fees thereon, each 5-Year Revolver Lender shall, on demand of the Administrative Agent, forthwith return to the Administrative Agent for the account of the Issuing Lender the amount of its 5-Year Revolver Ratable Share of any amounts so returned by the Administrative Agent plus interest thereon from the date such demand is made to the date such amounts are returned by such Lender to the Administrative Agent, at a rate per annum equal to the Effective Federal Funds Rate in effect from time to time.

(e) <u>Documentation</u>. The Borrower agrees to be bound by the terms of the Issuing Lender's application and agreement for letters of credit and the Issuing Lender's written

regulations and customary practices relating to letters of credit, though such interpretation may be different from the Borrower's own. In the event of a conflict between such application or agreement and this Agreement, this Agreement shall govern. It is understood and agreed that, except in the case of gross negligence or willful misconduct, the Issuing Lender shall not be liable for any error, negligence and/or mistakes, whether of omission or commission, in following the Borrower's instructions or those contained in the Letters of Credit or any modifications, amendments or supplements thereto.

(f) <u>Determinations to Honor Drawing Requests</u>. In determining whether to honor any request for drawing under any Letter of Credit by the beneficiary thereof, the Issuing Lender shall be responsible only to determine that the documents and certificates required to be delivered under such Letter of Credit have been delivered and that they comply on their face with the requirements of such Letter of Credit.

(g) <u>Nature of Participation and Reimbursement Obligations</u>. Each 5-Year Revolver Lender's obligation in accordance with this Agreement to make the 5-Year Revolving Credit Loans or Participation Advances, as contemplated by Section 2.9(c) [Disbursements, Reimbursement], as a result of a drawing under a Letter of Credit, and the Obligations of the Borrower to reimburse the Issuing Lender upon a draw under a Letter of Credit, shall be absolute, unconditional and irrevocable, and shall be performed strictly in accordance with the terms of this Section 2.9 under all circumstances, including the following circumstances:

(i) any set-off, counterclaim, recoupment, defense or other right which such 5-Year Revolver Lender may have against the Issuing Lender or any of its Affiliates, the Borrower or any other Person for any reason whatsoever, or which the Borrower may have against the Issuing Lender or any of its Affiliates, any 5-Year Revolver Lender or any other Person for any reason whatsoever;

(ii) the failure of the Borrower or any other Person to comply, in connection with a Letter of Credit Borrowing, with the conditions set forth in Sections 2.1 [Revolving Credit Commitments], 2.5 [Revolving Credit Loan Requests; Swing Loan Requests], 2.6 [Making Revolving Credit Loans and Swing Loans; Etc.] or 7.2 [Each Loan or Letter of Credit] or as otherwise set forth in this Agreement for the making of a Revolving Credit Loan, it being acknowledged that such conditions are not required for the making of a Letter of Credit Borrowing and the obligation of the 5-Year Revolver Lenders to make Participation Advances under Section 2.9(c) [Disbursements, Reimbursement];

(iii) any lack of validity or enforceability of any Letter of Credit;

(iv) any claim of breach of warranty that might be made by the Borrower or any 5-Year Revolver Lender against any beneficiary of a Letter of Credit, or the existence of any claim, set-off, recoupment, counterclaim, crossclaim, defense or other right which the Borrower or any 5-Year Revolver Lender may have at any time against a beneficiary, successor beneficiary any transferee or assignee of any Letter of Credit or the proceeds thereof (or any Persons for whom any such transferee may be acting), the Issuing Lender or its Affiliates or any 5-Year Revolver Lender or any other Person, whether in connection with this Agreement,

the transactions contemplated herein or any unrelated transaction (including any underlying transaction between the Borrower or Subsidiaries of the Borrower and the beneficiary for which any Letter of Credit was procured);

(v) the lack of power or authority of any signer of (or any defect in or forgery of any signature or endorsement on) or the form of or lack of validity, sufficiency, accuracy, enforceability or genuineness of any draft, demand, instrument, certificate or other document presented under or in connection with any Letter of Credit, or any fraud or alleged fraud in connection with any Letter of Credit, or the transport of any property or provision of services relating to a Letter of Credit, in each case even if the Issuing Lender or any of its Affiliates has been notified thereof;

(vi) payment by the Issuing Lender or any of its Affiliates under any Letter of Credit against presentation of a demand, draft or certificate or other document which does not comply with the terms of such Letter of Credit;

(vii) the solvency of, or any acts or omissions by, any beneficiary of any Letter of Credit, or any other Person having a role in any transaction or obligation relating to a Letter of Credit, or the existence, nature, quality, quantity, condition, value or other characteristic of any property or services relating to a Letter of Credit;

(viii) any failure by the Issuing Lender or any of its Affiliates to issue any Letter of Credit in the form requested by the Borrower, unless the Issuing Lender has received written notice from the Borrower of such failure within three Business Days after the Issuing Lender shall have furnished the Borrower and the Administrative Agent a copy of such Letter of Credit and such error is material and no drawing has been made thereon prior to receipt of such notice;

(ix) any adverse change in the business, operations, properties, assets, condition (financial or otherwise) or prospects of the Borrower or Subsidiaries of the Borrower;

(x) any breach of this Agreement or any other Loan Document by any party thereto;

(xi) the occurrence or continuance of an Insolvency Proceeding with respect to the Borrower;

(xii) the fact that an Event of Default or a Potential Default shall have occurred and be continuing;

(xiii) the fact that the 5-Year Revolver Expiration Date shall have passed or this Agreement or the Commitments hereunder shall have been terminated; and

(xiv) any other circumstance or happening whatsoever, whether or not similar to any of the foregoing.

(h) <u>Indemnity</u>. The Borrower hereby agrees to protect, indemnify, pay and save harmless the Issuing Lender and any of its Affiliates that has issued a Letter of Credit from and against any and all claims, demands, liabilities, damages, taxes, penalties, interest, judgments, losses, costs, charges and expenses (including reasonable fees, expenses and disbursements of counsel and allocated costs of internal counsel) which the Issuing Lender or any of its Affiliates may incur or be subject to as a consequence, direct or indirect, of the issuance of any Letter of Credit, other than as a result of the gross negligence or willful misconduct of the Issuing Lender as determined by a final non-appealable judgment of a court of competent jurisdiction.

Liability for Acts and Omissions. As between the Borrower and the Issuing Lender, or the Issuing Lender's (i) Affiliates, the Borrower assumes all risks of the acts and omissions of, or misuse of the Letters of Credit by, the respective beneficiaries of such Letters of Credit. In furtherance and not in limitation of the foregoing, the Issuing Lender shall not be responsible for any of the following, including any losses or damages to the Borrower or other Person or property relating therefrom: (i) the form, validity, sufficiency, accuracy, genuineness or legal effect of any document submitted by any party in connection with the application for an issuance of any such Letter of Credit, even if it should in fact prove to be in any or all respects invalid, insufficient, inaccurate, fraudulent or forged (even if the Issuing Lender or its Affiliates shall have been notified thereof); (ii) the validity or sufficiency of any instrument transferring or assigning or purporting to transfer or assign any such Letter of Credit or the rights or benefits thereunder or proceeds thereof, in whole or in part, which may prove to be invalid or ineffective for any reason; (iii) the failure of the beneficiary of any such Letter of Credit, or any other party to which such Letter of Credit may be transferred, to comply fully with any conditions required in order to draw upon such Letter of Credit or any other claim of the Borrower against any beneficiary of such Letter of Credit, or any such transferee, or any dispute between or among the Borrower and any beneficiary of any Letter of Credit or any such transferee; (iv) errors, omissions, interruptions or delays in transmission or delivery of any messages, by mail, cable, telegraph, telex or otherwise, whether or not they be in cipher; (v) errors in interpretation of technical terms; (vi) any loss or delay in the transmission or otherwise of any document required in order to make a drawing under any such Letter of Credit or of the proceeds thereof; (vii) the misapplication by the beneficiary of any such Letter of Credit of the proceeds of any drawing under such Letter of Credit; or (viii) any consequences arising from causes beyond the control of the Issuing Lender or its Affiliates, as applicable, including any act or omission of any Official Body, and none of the above shall affect or impair, or prevent the vesting of, any of the Issuing Lender's or its Affiliates rights or powers hereunder. Nothing in the preceding sentence shall relieve the Issuing Lender from liability for the Issuing Lender's gross negligence or willful misconduct in connection with actions or omissions described in such clauses (i) through (viii) of such sentence. In no event shall the Issuing Lender or its Affiliates be liable to the Borrower for any indirect, consequential, incidental, punitive, exemplary or special damages or expenses (including attorneys' fees), or for any damages resulting from any change in the value of any property relating to a Letter of Credit.

Without limiting the generality of the foregoing, the Issuing Lender and each of its Affiliates (i) may rely on any oral or other communication believed in good faith by the

Issuing Lender or such Affiliate to have been authorized or given by or on behalf of the applicant for a Letter of Credit, (ii) may honor any presentation if the documents presented appear on their face substantially to comply with the terms and conditions of the relevant Letter of Credit; (iii) may honor a previously dishonored presentation under a Letter of Credit, whether such dishonor was pursuant to a court order, to settle or compromise any claim of wrongful dishonor, or otherwise, and shall be entitled to reimbursement to the same extent as if such presentation had initially been honored, together with any interest paid by the Issuing Lender or its Affiliate; (iv) may honor any drawing that is payable upon presentation of a statement advising negotiation or payment, upon receipt of such statement (even if such statement indicates that a draft or other document is being delivered separately), and shall not be liable for any failure of any such draft or other document to arrive, or to conform in any way with the relevant Letter of Credit; (v) may pay any paying or negotiating bank claiming that it rightfully honored under the laws or practices of the place where such bank is located; and (vi) may settle or adjust any claim or demand made on the Issuing Lender or its Affiliate in any way related to any order issued at the applicant's request to an air carrier, a letter of guarantee or of Credit that is the subject of such Order, notwithstanding that any drafts or other documents presented in connection with such Letter of Credit fail to conform in any way with such Letter of Credit.

In furtherance and extension and not in limitation of the specific provisions set forth above, any action taken or omitted by the Issuing Lender or its Affiliates under or in connection with the Letters of Credit issued by it or any documents and certificates delivered thereunder, if taken or omitted in good faith, shall not put the Issuing Lender or its Affiliates under any resulting liability to the Borrower or any Lender.

(j) <u>Issuing Lender Reporting Requirements</u>. Each Issuing Lender shall, on the first Business Day of each month, provide to Administrative Agent and Borrower a schedule of the Letters of Credit issued by it, in form and substance satisfactory to Administrative Agent, showing the date of issuance of each Letter of Credit, the account party, the original face amount (if any), and the expiration date of any Letter of Credit outstanding at any time during the preceding month, and any other information relating to such Letter of Credit that the Administrative Agent may request.

#### 2.10 Defaulting Lenders.

(a) <u>Defaulting Lender Adjustments</u>. Notwithstanding anything to the contrary contained in this Agreement, if any Lender becomes a Defaulting Lender with respect to a Facility, then, until such time as such Lender is no longer a Defaulting Lender with respect to such Facility, to the extent permitted by applicable law:

(i) <u>Waivers and Amendments</u>. Such Defaulting Lender's right to approve or disapprove any amendment, waiver or consent with respect to this Agreement shall be restricted as set forth in the definition of Required Lenders, Required 5-Year Revolver Lenders and Required 364-Day Revolver Lenders, as applicable.

(ii) Defaulting Lender Waterfall. Any payment of principal, interest, fees or other amounts received by the Administrative Agent for the account of such Defaulting Lender (whether voluntary or mandatory, at maturity, pursuant to Article 10 [Default] or otherwise) or received by the Administrative Agent from such Defaulting Lender pursuant to Section 10.2(b) [Set-Off] shall be applied at such time or times as may be determined by the Administrative Agent as follows: *first*, to the payment of any amounts owing by such Defaulting Lender to the Administrative Agent hereunder; second, to the payment on a pro rata basis of any amounts owing by such Defaulting Lender to any Issuing Lender or Swing Loan Lender hereunder; third, to Cash Collateralize the Issuing Lender's Fronting Exposure with respect to such Defaulting Lender in accordance with Section 5.12 [Cash Collateral]; fourth, as the Borrower may request (so long as no Potential Default or Event of Default exists), to the funding of any Loan in respect of which such Defaulting Lender has failed to fund its portion thereof as required by this Agreement, as determined by the Administrative Agent; *fifth*, if so determined by the Administrative Agent and the Borrower, to be held in a deposit account and released pro rata in order to (x) satisfy such Defaulting Lender's potential future funding obligations with respect to Loans under the Facility to which such Lender is a Defaulting Lender under this Agreement and (y) Cash Collateralize the Issuing Lender's future Fronting Exposure with respect to such Defaulting Lender with respect to future Letters of Credit issued under this Agreement, in accordance with Section 5.12 [Cash Collateral]; sixth, to the payment of any amounts owing to the Lenders, the Issuing Lender or Swing Loan Lender as a result of any judgment of a court of competent jurisdiction obtained by any Lender, the Issuing Lender or Swing Loan Lender against such Defaulting Lender as a result of such Defaulting Lender's breach of its obligations under this Agreement; seventh, so long as no Potential Default or Event of Default exists, to the payment of any amounts owing to the Borrower as a result of any judgment of a court of competent jurisdiction obtained by the Borrower against such Defaulting Lender as a result of such Defaulting Lender's breach of its obligations under this Agreement; and eighth, to such Defaulting Lender or as otherwise directed by a court of competent jurisdiction; provided that if (x) such payment is a payment of the principal amount of any Loans or Letter of Credit Borrowing in respect of which such Defaulting Lender has not fully funded its appropriate share, and (y) such Loans were made or the related Letters of Credit were issued at a time when the conditions set forth in Section 7.2 [Each Loan or Letter of Credit] were satisfied or waived, such payment shall be applied solely to pay the Loans of, and Letter of Credit Borrowings owed to, all Non-Defaulting Lenders under the applicable Facility on a pro rata basis prior to being applied to the payment of any Loans of, or Letter of Credit Borrowing owed to, such Defaulting Lender until such time as all Loans with respect to such Facility and funded and unfunded participations in Letter of Credit Obligations and Swing Loans are held by the Lenders under the applicable Facility pro rata in accordance with the Commitments under such Facility without giving effect to Section 2.10(a)(iv) [Reallocation of Participations to Reduce Fronting Exposure]. Any payments, prepayments or other amounts paid or payable to a Defaulting Lender that are applied (or held) to pay amounts owed by a Defaulting Lender or to post Cash Collateral pursuant to this Section 2.10(a)(i) [Defaulting Lender Waterfall] shall be deemed paid to and redirected by such Defaulting Lender, and each Lender irrevocably consents hereto.

#### (iii) Certain Fees.

(A) No Defaulting Lender with respect to a Facility shall be entitled to receive any Commitment Fee with respect to such Facility for any period during which that Lender is a Defaulting Lender with respect to such Facility (and the Borrower shall not be required to pay any such fee that otherwise would have been required to have been paid to that Defaulting Lender).

(B) Each Defaulting Lender under the 5-Year Revolver shall be entitled to receive Letter of Credit Fees for any period during which that Lender is a Defaulting Lender with respect to the 5-Year Revolver only to the extent allocable to its 5-Year Revolver Ratable Share of the stated amount of Letters of Credit for which it has provided Cash Collateral pursuant to Section 5.12 [Cash Collateral].

(C) With respect to any Commitment Fee or Letter of Credit Fee not required to be paid to any Defaulting Lender pursuant to clause (A) or (B) above, the Borrower shall (x) pay to each Non-Defaulting Lender under the applicable Facility that portion of any such fee otherwise payable to such Defaulting Lender with respect to such Defaulting Lender's participation in Letter of Credit Obligations or Swing Loans that has been reallocated to such Non-Defaulting Lender pursuant to clause (iv) below, (y) pay to each Issuing Lender and Swing Loan Lender, as applicable, the amount of any such fee otherwise payable to such Defaulting Lender to the extent allocable to such Issuing Lender's or Swing Loan Lender's Fronting Exposure to such Defaulting Lender, and (z) not be required to pay the remaining amount of any such fee.

(iv) <u>Reallocation of Participations to Reduce Fronting Exposure</u>. All or any part of such Defaulting Lender's participation in Letter of Credit Obligations and Swing Loans shall be reallocated among the Non-Defaulting Lenders in accordance with their respective 5-Year Revolver Ratable Shares (calculated without regard to such Defaulting Lender's 5-Year Revolving Credit Commitment) but only to the extent that such reallocation does not cause the aggregate 5-Year Revolving Facility Usage of any Non-Defaulting Lender to exceed such Non-Defaulting Lender's 5-Year Revolving Credit Commitment.</u> Subject to Section 12.15, no reallocation hereunder shall constitute a waiver or release of any claim of any party hereunder against a Defaulting Lender arising from that Lender having become a Defaulting Lender, including any claim of a Non-Defaulting Lender as a result of such Non-Defaulting Lender's increased exposure following such reallocation.

(v) <u>Cash Collateral, Repayment of Swing Loans</u>. If the reallocation described in clause (iv) above cannot, or can only partially, be effected, the Borrower shall, without prejudice to any right or remedy available to it hereunder or under law, (x) first, prepay Swing Loans in an amount equal to the Swing Loan Lender's Fronting Exposure and (y) second, Cash Collateralize the Issuing Lender's Fronting Exposure in accordance with the procedures set forth in Section 5.12 [Cash Collateral].

(b) <u>Defaulting Lender Cure</u>. If the Borrower, the Administrative Agent, Swing Loan Lender and Issuing Lender agree in writing that a Lender is no longer a Defaulting

Lender with respect to a Facility, the Administrative Agent will so notify the parties hereto, whereupon as of the effective date specified in such notice and subject to any conditions set forth therein (which may include arrangements with respect to any Cash Collateral), that Lender will, to the extent applicable, purchase at par that portion of outstanding Loans of the other Lenders with respect to such Facility or take such other actions as the Administrative Agent may determine to be necessary to cause the Loans and funded and unfunded participations in Letters of Credit and Swing Loans with respect to such Facility to be held pro rata by the Lenders with respect to such Facility in accordance with the Commitments under such Facility (without giving effect to Section 2.10 (a)(iv) [Reallocation of Participations to Reduce Fronting Exposure]), whereupon such Lender will cease to be a Defaulting Lender with respect to such Facility; <u>provided</u> that no adjustments will be made retroactively with respect to such Facility; and <u>provided</u>, <u>further</u>, that except to the extent otherwise expressly agreed by the affected parties, no change hereunder from Defaulting Lender to Lender will constitute a waiver or release of any claim of any party hereunder arising from that Lender's having been a Defaulting Lender.

(c) <u>New Swing Loans/Letters of Credit</u>. So long as any 5-Year Revolver Lender is a Defaulting Lender, (i) the Swing Loan Lender shall not be required to fund any Swing Loans unless it is satisfied that it will have no Fronting Exposure after giving effect to such Swing Loan and (ii) no Issuing Lender shall be required to issue, extend, renew or increase any Letter of Credit unless it is satisfied that it will have no Fronting Exposure after giving effect thereto.

# 2.11 Increase in Revolving Credit Commitments.

(a) <u>Increasing Lenders and New Lenders</u>. The Borrower may, at any time after the Closing Date, request that (x) with respect to the 5-Year Revolver (1) the current 5-Year Revolver Lenders increase their 5-Year Revolving Credit Commitments (any such current Lender which elects to increase its 5-Year Revolving Credit Commitment shall be referred to as an "<u>Increasing 5-Year Revolver Lender</u>") or (2) one or more new lenders (each a "<u>New 5-Year Revolver Lender</u>") join this Agreement and provide a 5-Year Revolving Credit Commitment hereunder and (y) with respect to the 364-Day Revolver (1) the current 364-Day Revolver Lenders increase their 364-Day Revolver Cender Section (2) one or more new lenders (any such current Lender which elects to increase its 364-Day Revolver Lenders, the "Increasing Lenders") or (2) one or more new lenders (each a "<u>New 364-Day Revolver Lender</u>"; together with Increasing 5-Year Revolver Lenders, the "<u>Increasing Lenders</u>") or (2) one or more new lenders (each a "<u>New 364-Day Revolver Lender</u>"; together with New 5-Year Revolver Lenders, the "<u>New Lenders</u>") join this Agreement and provide a 364-Day Revolver Lenders, the "<u>New Lenders</u>") join this Agreement and provide a 364-Day Revolver Lender, in each case, subject to the following terms and conditions:

(i) <u>No Obligation to Increase</u>. No current Lender shall be obligated to increase its Revolving Credit Commitment and any increase in the Revolving Credit Commitment by any current Lender shall be in the sole discretion of such current Lender; (ii) <u>Defaults</u>. There shall exist no Events of Default or Potential Default on the effective date of such increase and after giving effect to such increase;

(iii) <u>Aggregate Revolving Credit Commitments</u>. After giving effect to such increase (1) with respect to the 5-Year Revolver, the total 5-Year Revolving Credit Commitments shall not exceed \$300,000,000 and (2) with respect to the 364-Day Revolver, the total 364-Day Revolving Credit Commitments shall not exceed \$300,000,000;

(iv) <u>Minimum Revolving Credit Commitments</u>. After giving effect to such increase (1) with respect to the 5-Year Revolver, the amount of the 5-Year Revolving Credit Commitments provided by each of the New 5-Year Revolver Lenders and each of the Increasing 5-Year Revolver Lenders shall be at least \$25,000,000, unless such amount is greater than the then remaining increase available under Section 2.11(a)(iii)(1) and (2) with respect to the 364-Day Revolver, the amount of the Section 2.11(a)(iii)(1) and section 2.11(a)(iii)(2);

(v) <u>Resolutions; Opinion</u>. The Borrower shall deliver to the Administrative Agent on or before the effective date of such increase the following documents in a form reasonably acceptable to the Administrative Agent: (1) certifications of their corporate secretaries with attached resolutions certifying that the increase in the Revolving Credit Commitment has been approved by the Borrower, and (2) an opinion of counsel addressed to the Administrative Agent and the Lenders addressing the authorization and execution of the Loan Documents by, and enforceability of the Loan Documents against, the Borrower;

(vi) <u>Notes</u>. The Borrower shall execute and deliver (1) to each Increasing Lender to whom a Note was previously issued a replacement revolving credit Note reflecting the new amount of such Increasing Lender's 5-Year Revolving Credit Commitment or 364-Day Revolving Credit Commitment, as the case may be, after giving effect to the increase (and such prior Note, if any, issued to such Increasing Lender shall be deemed to be terminated) and (2) to each New Lender requesting a Note a revolving credit Note reflecting the amount of such New Lender's 5-Year Revolving Credit Commitment, as the case may be;

(vii) <u>Approval of New Lenders</u>. Any New Lender shall be subject to the approval of the Administrative Agent, the Issuing Lender (in the case of a New 5-Year Revolver Lender) and the Swing Loan Lender (in the case of a New 5-Year Revolver Lender), not to be unreasonably withheld or delayed;

(viii) <u>Increasing Lenders</u>. Each Increasing Lender shall confirm its agreement to increase its 5-Year Revolving Credit Commitment or 364-Day Revolving Credit Commitment, as the case may be, pursuant to an acknowledgement in a form acceptable to the Administrative Agent, signed by it and the Borrower and delivered to the Administrative Agent at least five (5) days before the effective date of such increase; and

(ix) <u>New Lenders--Joinder</u>. Each New Lender shall execute a lender joinder in substantially the form of <u>Exhibit G</u> pursuant to which such New Lender shall join and become a party to this Agreement and the other Loan Documents with a Revolving Credit Commitment in the amount set forth in such lender joinder.

# (b) <u>Treatment of Outstanding Loans and Letters of Credit</u>.

(i) <u>Borrowing of New Loans</u>. Each of the Lenders with respect to a Facility being increased shall participate in any new Loans with respect to such Facility made on or after such date in accordance with their respective Ratable Shares with respect to such Facility after giving effect to the increase in Revolving Credit Commitments under such Facility contemplated by this <u>Section 2.11</u>.

(ii) <u>Outstanding Letters of Credit and Loans</u>. On the effective date of such increase, each Increasing 5-Year Revolver Lender and each New 5-Year Revolver Lender (x) will be deemed to have purchased a participation in each then outstanding Letter of Credit equal to its 5-Year Revolver Ratable Share of such Letter of Credit and the participation of each other 5-Year Revolver Lender in such Letter of Credit shall be adjusted accordingly and (y) will acquire, (and will pay to the Administrative Agent, for the account of each 5-Year Revolver Lender, in immediately available funds, an amount equal to) its 5-Year Revolver Ratable Share of all outstanding Participation Advances.

# 2.12 Extension of Expiration Date.

(a) <u>Requests for Extension</u>. The Borrower may extend (i) the 364-Day Revolver Expiration Date then in effect hereunder (the "<u>Existing 364-Day Revolver Expiration Date</u>") for up to three (3) additional 364-day periods, by written notice to the Administrative Agent (who shall promptly notify the 364-Day Revolver Lenders) at any time after the Closing Date, but no earlier than 90 days prior to the Existing 364-Day Revolver Expiration Date for an additional 364 days from the Existing 364-Day Revolver Expiration Date then in effect hereunder (the "<u>Existing 5-Year Revolver Expiration</u> <u>Date</u>") for up to three (3) additional 1-year periods, by written notice to the Administrative Agent (who shall promptly notify the 5-Year Revolver Expiration Date then in effect hereunder (the "Existing 5-Year Revolver Expiration Date for an additional 1-year period from the Existing 5-Year Revolver Lender so the Existing 5-Year Revolver Expiration Date in any 12-month period, by requesting that each 5-Year Revolver Expiration Date.

(b) <u>Lender Elections to Extend</u>. Each such Lender under the Facility subject to the extension request (such Facility, the "<u>Proposed Extended Facility</u>"), acting in its sole and individual discretion, shall promptly notify the Administrative Agent in writing (but in any event no later than the Existing Expiration Date of the Proposed Extended Facility) whether or not such Lender agrees to such extension (each such 5-Year Revolver Lender that determines not to so extend its Existing 5-Year Revolver Lender"; and each such 364-Day Revolver Lender that determines not to so extend its Existing

364-Day Revolver Expiration Date, a "<u>Non-Extending 364-Day Revolver Lender</u>") and any Lender that does not so advise the Administrative Agent on or before the Existing Expiration Date of the Proposed Extended Facility shall be deemed to be a Non-Extending Lender with respect to such Proposed Extended Facility. The election of any Lender to agree to such extension shall not obligate any other Lender to so agree.

(c) <u>Notification by Administrative Agent</u>. The Administrative Agent shall notify the Borrower in writing of each Lender's determination under this Section 2.12 prior to the Existing Expiration Date for such Proposed Extended Facility.

(d) Additional Commitment Lenders. The Borrower shall have the right on or before the Existing Expiration Date of the Proposed Extended Facility to replace each Non-Extending Lender with respect to such Proposed Extended Facility with, and add as "Lenders" under this Agreement in place thereof, one or more Eligible Assignees, which may be a then existing Lender under the Proposed Extended Facility (each, an "Additional Commitment Lender"; an Additional Commitment Lender under the 5-Year Revolver being referred to herein as an "Additional 5-Year Revolver Commitment Lender"; and an Additional Commitment Lender") with the approval of the Administrative Agent, Swing Loan Lender (if the Proposed Extended Facility is the 5-Year Revolver) (which approvals shall not be unreasonably withheld), each of which Additional Commitment Lenders shall have entered into an agreement in form and substance satisfactory to the Borrower and the Administrative Agent pursuant to which such Additional Commitment Lender shall, effective as of the Existing Expiration Date of the Proposed Extended Facility, undertake a Revolving Credit Commitment with respect to the Proposed Extended Facility (and, if any such Additional Commitment Lender is already a Lender under the Proposed Extended Facility, its Revolving Credit Commitment with respect to the Proposed Extended Facility shall be in addition to such Lender's then existing Revolving Credit Commitment under the Proposed Extended Facility on such date).

(e) <u>Minimum Extension Requirement</u>. If (and only if) the total of the Revolving Credit Commitments of the Lenders with respect to the Proposed Extended Facility that have agreed so to extend their Expiration Date under the Proposed Extended Facility and the additional Revolving Credit Commitments of the Additional Commitment Lenders with respect to the Proposed Extended Facility shall be more than 50% of the aggregate amount of the Revolving Credit Commitments of the Proposed Extended Facility in effect immediately prior to the Existing Expiration Date of such Proposed Extended Facility, then, effective as of such Existing Expiration Date, such Existing Expiration Date of each such Lender and of each such Additional Commitment Lender with respect to such Proposed Extended Facility shall be extended Facility shall be extended to (i) with respect to an extension of the 364-Day Revolver, the date falling 364 days after the Existing 364-Day Revolver Expiration Date (except that, if such date is not a Business Day, such Expiration Date as so extended shall be the preceding Business Day) and each such Additional 364-Day Revolver Commitment Lender shall thereupon become a "364-Day Revolver Lender" for all purposes of this Agreement and (ii) with respect to an extension of the 5-Year Revolver, the date falling 1 year after the Existing 5-Year Revolver Expiration Date

(except that, if such date is not a Business Day, such Expiration Date as so extended shall be the preceding Business Day) and each such Additional 5-Year Revolver Commitment Lender shall thereupon become a "5-Year Revolver Lender" for all purposes of this Agreement.

(f) <u>Conditions to Effectiveness of Extensions</u>. Notwithstanding the foregoing, the extension of the Expiration Date of any such Proposed Extended Facility pursuant to this Section shall not be effective with respect to any Lender unless:

(i) as of the date of such extension of the Expiration Date of such Proposed Extended Facility and after giving effect thereto, the representations and warranties of the Borrower shall be true and correct in all material respects (unless qualified by materiality or reference to the absence of a Material Adverse Change, in which event shall be true and correct), except to the extent that such representations and warranties specifically refer to an earlier date, in which case they shall be true and correct as of such earlier date, and except that for purposes of this Section, the representations and warranties contained in Section 6.6 [Financial Statements] shall be deemed to refer to the most recent statements furnished pursuant to Section 8.11 [Reporting Requirements];

(ii) no Event of Default or Potential Default shall have occurred and be continuing on the date of such extension of such Expiration Date and after giving effect thereto; and

(iii) on or before such Expiration Date of each Non-Extending Lender with respect to such Proposed Extended Facility, (x) the Borrower shall have paid in full the principal of and interest on all of the Loans made by such Non-Extending Lender to the Borrower under such Proposed Extended Facility and (y) the Borrower shall have paid in full all other Obligations owing to such Lender hereunder and under the other Loan Documents with respect to such Proposed Extended Facility (it being understood that after giving effect to this clause (iii) with respect to any Non-Extending Lender, such Non-Extending Lender's Commitment with respect to such Proposed Extended Facility shall be deemed terminated on the Existing Expiration Date of such Proposed Extended Facility and such Non-Extending Lender shall no longer be a "Lender" under such Proposed Extended Facility).

#### ARTICLE 3 RESERVED

### ARTICLE 4 INTEREST RATES

4.1 <u>Interest Rate Options</u>. The Borrower shall pay interest in respect of the outstanding unpaid principal amount of the Loans as selected by it from the Base Rate Option or the Term SOFR Rate Option set forth below applicable to the Revolving Credit Loans, or the Base Rate Option or the Daily Simple SOFR Option set forth below applicable to the Swing Loans, respectively, it being understood that, subject to the provisions of this Agreement, the Borrower may select different Interest Rate Options and different Interest Periods to apply

simultaneously to the Revolving Credit Loans comprising different Borrowing Tranches and may convert to or renew one or more Interest Rate Options with respect to all or any portion of the Revolving Credit Loans comprising any Borrowing Tranche; provided that there shall not be at any one time outstanding more than eight (8) Borrowing Tranches of Revolving Credit Loans; provided further that if an Event of Default or Potential Default exists and is continuing, the Borrower may not request, convert to, or renew the Term SOFR Rate Option for any Revolving Credit Loans and the Required Lenders may demand that all existing Borrowing Tranches bearing interest under the Term SOFR Rate Option shall be converted immediately to the Base Rate Option, subject to the obligation of the Borrower to pay any indemnity under Section 5.10 [Indemnity] in connection with such conversion. If at any time the designated rate applicable to any Loan made by any Lender exceeds such Lender's highest lawful rate, the rate of interest on such Lender's Loan shall be limited to such Lender's highest lawful rate. The applicable Base Rate, Daily Simple SOFR or Term SOFR Rate shall be determined by the Administrative Agent, and such determination shall be conclusive absent manifest error.

(a) <u>Revolving Credit Interest Rate Options</u>. The Borrower shall have the right to select from the following Interest Rate Options applicable to the Revolving Credit Loans or Green Loans:

(i) <u>Revolving Credit Base Rate Option</u>: A fluctuating rate per annum (computed on the basis of a year of 365 or 366 days, as the case may be, and actual days elapsed) equal to the Base Rate <u>plus</u> the Applicable Margin applicable to the 5-Year Revolver or the 364-Day Revolver, as the case may be, such interest rate to change automatically from time to time effective as of the effective date of each change in the Base Rate; or

(ii) <u>Revolving Credit Term SOFR Rate Option</u>: A rate per annum (computed on the basis of a year of 360 days and actual days elapsed) equal to the Term SOFR Rate as determined for each applicable Interest Period <u>plus</u> the SOFR Adjustment <u>plus</u> the Applicable Margin applicable to the 5-Year Revolver or the 364-Day Revolver, as the case may be.

(b) <u>Swing Loan Interest Rate</u>. Borrower shall have the right to select from the following Interest Rate Options applicable to Swing Loans: (i) the Base Rate Option applicable to 5-Year Revolving Credit Loans or (ii) a fluctuating rate per annum (computed on the basis of a year of 360 days and actual days elapsed) equal to Daily Simple SOFR <u>plus</u> the SOFR Adjustment, in each case, <u>plus</u> the Applicable Margin.

(c) <u>Rate Quotations</u>. The Borrower may call the Administrative Agent on or before the date on which a Revolving Credit Loan Request is to be delivered to receive an indication of the rates then in effect, but it is acknowledged that such projection shall not be binding on the Administrative Agent or the Lenders nor affect the rate of interest which thereafter is actually in effect when the election is made.

(d) <u>Conforming Changes Relating to Term SOFR Rate or Daily Simple SOFR</u>. With respect to the Term SOFR Rate or Daily Simple SOFR, the Administrative Agent will have the right to make Conforming Changes from time to time and, notwithstanding

anything to the contrary herein or in any other Loan Document, any amendments implementing such Conforming Changes will become effective without any further action or consent of any other party to this Agreement or any other Loan Document; provided that, the Administrative Agent shall provide notice to the Borrower and the Lenders of each such amendment implementing such Conforming Changes reasonably promptly after such amendment becomes effective.

4.2 <u>Interest Periods</u>. At any time when the Borrower shall select, convert to or renew a Term SOFR Rate Option, the Borrower shall notify the Administrative Agent thereof at least three (3) Business Days prior to the effective date of such Term SOFR Rate Option by delivering a Revolving Credit Loan Request. The notice shall specify an Interest Period during which such Interest Rate Option shall apply. Notwithstanding the preceding sentence, the following provisions shall apply to any selection of, renewal of, or conversion to a Term SOFR Rate Option:

(a) <u>Amount of Borrowing Tranche</u>. Each Borrowing Tranche of Loans under the Term SOFR Rate Option shall be in integral multiples of, and not less than, the respective amounts set forth in Section 2.5(c) [Revolving Credit Loan Requests Generally]; and

(b) <u>Renewals</u>. In the case of the renewal of a Term SOFR Rate Option at the end of an Interest Period, the first day of the new Interest Period shall be the last day of the preceding Interest Period, without duplication in payment of interest for such day.

4.3 <u>Interest After Default</u>. To the extent permitted by Law, upon the occurrence of an Event of Default as described in Section 10.1(a) [Payments Under Loan Documents] or Section 10.1(k) [Insolvency Proceedings, Solvency; Attachment] and at the discretion of the Administrative Agent or upon written demand by the Required Lenders to the Administrative Agent with respect to the occurrence of any other Event of Default and until such time such Event of Default shall have been cured or waived:

(a) <u>Letter of Credit Fees</u>. The Letter of Credit Fees pursuant to Section 2.9(b) [Letter of Credit Fees] shall be increased by 2.0% per annum;

# (b) <u>Interest Rate</u>.

(i) Each Loan under the 5-Year Revolver shall bear the rate of interest applicable to 5-Year Revolving Credit Loans under the Base Rate Option <u>plus</u> 2.0% per annum; and

(ii) Each Loan under the 364-Day Revolver shall bear the rate of interest applicable to 364-Day Revolving Credit Loans under the Base Rate Option <u>plus</u> 2.0% per annum.

(c) <u>Other Obligations</u>. Each other Obligation hereunder if not paid when due shall bear interest at a rate per annum equal to the sum of the rate of interest applicable to 5-Year

Revolving Credit Loans under the Base Rate Option plus an additional 2.0% per annum from the time such Obligation becomes due and payable until the time such Obligation is paid in full; and

(d) <u>Acknowledgment</u>. The Borrower acknowledges that the increase in rates referred to in this Section 4.3 reflects, among other things, the fact that such Loans or other amounts have become a substantially greater risk given their default status and that the Lenders are entitled to additional compensation for such risk; and all such interest shall be payable by Borrower upon demand by Administrative Agent.

4.4 <u>Term SOFR Rate or Daily Simple SOFR Unascertainable; Illegality; Increased Costs; Benchmark Replacement</u> Setting.

## (a) <u>Term SOFR Rate Unascertainable; Increased Costs</u>. If, on or prior to the first day of an Interest Period:

(i) the Administrative Agent shall have determined (which determination shall be conclusive and binding absent manifest error) that (x) the Term SOFR Rate cannot be determined pursuant to the definition thereof; or (y) a fundamental change has occurred with respect to the Term SOFR Rate (including, without limitation, changes in national or international financial, political or economic conditions), or

(ii) the Required Lenders determine that for any reason in connection with any request for a Term SOFR Rate Loan or a conversion thereto or a continuation thereof that the Term SOFR Rate for any requested Interest Period with respect to a proposed Term SOFR Rate Loan, does not adequately and fairly reflect the cost to such Lenders of funding, establishing or maintaining such Loan, and the Required Lenders have provided notice of such determination to the Administrative Agent,

then the Administrative Agent shall have the rights specified in Section 4.4(d) [Administrative Agent's and Lender's Rights].

# (b) <u>Daily Simple SOFR Unascertainable; Increased Costs</u>. If, on any day:

(i) the Administrative Agent shall have determined (which determination shall be conclusive and binding absent manifest error) that (x) Daily Simple SOFR cannot be determined pursuant to the definition thereof; or (y) a fundamental change has occurred with respect to Daily Simple SOFR (including, without limitation, changes in national or international financial, political or economic conditions), or

(ii) the Administrative Agent or the Required Lenders determine that for any reason in connection with any request for a Daily Simple SOFR Loan that Daily Simple SOFR with respect to a proposed Daily Simple SOFR Loan does not adequately and fairly reflect the cost to such Lenders of funding, establishing or maintaining such Loan, and, if applicable, the Required Lenders provided notice of such determination to the Administrative Agent,

then the Administrative Agent shall have the rights specified in Section 4.4(d) [Administrative Agent's and Lender's Rights].

(c) <u>Illegality</u>. If at any time any Lender shall have determined, or any Official Body shall have asserted, that the making, maintenance or funding of any Term SOFR Rate Loan or Daily Simple SOFR Loan, or the determination or charging of interest rates based on the Term SOFR Rate or Daily Simple SOFR, as applicable, has been made impracticable or unlawful by compliance by such Lender in good faith with any Law or any interpretation or application thereof by any Official Body or with any request or directive of any such Official Body (whether or not having the force of Law), then the Administrative Agent shall have the rights specified in Section 4.4(d) [Administrative Agent's and Lender's Rights].

Administrative Agent's and Lender's Rights. In the case of any event specified in Section 4.4(a) or (b) (d) [Unascertainable; Increased Costs] above, the Administrative Agent shall promptly so notify the Lenders and the Borrower thereof, and in the case of an event specified in Section 4.4(c) [Illegality] above, such Lender shall promptly so notify the Administrative Agent and endorse a certificate to such notice as to the specific circumstances of such notice, and the Administrative Agent shall promptly send copies of such notice and certificate to the other Lenders and the Borrower. Upon such date as shall be specified in such notice (which shall not be earlier than the date such notice is given), the obligation of (A) the Lenders, in the case of such notice given by the Administrative Agent, or (B) such Lender, in the case of such notice given by such Lender, to allow the Borrower to select, convert to or renew a Term SOFR Rate Loan or Daily Simple SOFR Loan shall be suspended (to the extent of the affected Term SOFR Rate Loan, Daily Simple SOFR Loan or Interest Periods) until the Administrative Agent shall have later notified the Borrower, or such Lender shall have later notified the Administrative Agent, of the Administrative Agent's or such Lender's, as the case may be, determination that the circumstances giving rise to such previous determination no longer exist. If at any time the Administrative Agent makes a determination under Section 4.4(a) or (b) [Unascertainable; Increased Costs] and the Borrower has previously notified the Administrative Agent of its selection of, conversion to or renewal of a Term SOFR Rate Option or Daily Simple SOFR Option and the Term SOFR Rate Option or Daily Simple SOFR Option, as applicable, has not yet gone into effect, such notification shall be deemed to provide for selection of, conversion to or renewal of the Base Rate Option otherwise available with respect to such Loans. If any Lender notifies the Administrative Agent of a determination under Section 4.4(c) [Illegality], the Borrower shall, subject to the Borrower's indemnification Obligations under Section 5.10 [Indemnity], as to any Loan of the Lender to which a Term SOFR Rate Option or Daily Simple SOFR Option applies, on the date specified in such notice either convert such Loan to the Base Rate Option otherwise available with respect to such Loan or prepay such Loan in accordance with Section 5.6 [Voluntary Prepayments]. Absent due notice from the Borrower of conversion or prepayment, such Loan shall automatically be converted to the Base Rate Option otherwise available with respect to such Loan upon such specified date.

## (e) <u>Benchmark Replacement Setting</u>.

(i) Benchmark Replacement. Notwithstanding anything to the contrary herein or in any other Loan Document (and any agreement executed in connection with an Interest Rate Hedge shall be deemed not to be a "Loan Document" for purposes of this Section titled "Benchmark Replacement Setting"), if a Benchmark Transition Event and its related Benchmark Replacement Date have occurred prior to any setting of the then-current Benchmark, then (A) if a Benchmark Replacement is determined in accordance with clause (a)(1) of the definition of "Benchmark Replacement" for such Benchmark Replacement Date, such Benchmark Replacement will replace such Benchmark for all purposes hereunder and under any Loan Document in respect of such Benchmark setting and subsequent Benchmark settings without any amendment to, or further action or consent of any other party to, this Agreement or any other Loan Document and (B) if a Benchmark Replacement is determined in accordance with clause (a)(2) or clause (b) of the definition of "Benchmark Replacement" for such Benchmark Replacement Date, such Benchmark Replacement will replace such Benchmark for all purposes hereunder and under any Loan Document in respect of any Benchmark setting at or after 5:00 p.m. (New York City time) on the fifth (5th) Business Day after the date notice of such Benchmark Replacement is provided to the Lenders without any amendment to, or further action or consent of any other party to, this Agreement or any other Loan Document so long as the Administrative Agent has not received, by such time, written notice of objection to such Benchmark Replacement from Lenders comprising the Required Lenders.

(ii) <u>Benchmark Replacement Conforming Changes</u>. In connection with the use, administration, adoption or implementation of a Benchmark Replacement, the Administrative Agent will have the right to make Conforming Changes from time to time and, notwithstanding anything to the contrary herein or in any other Loan Document, any amendments implementing such Conforming Changes will become effective without any further action or consent of any other party to this Agreement or any other Loan Document.

(iii) Notices; Standards for Decisions and Determinations. The Administrative Agent will promptly notify the Borrower and the Lenders of (A) the implementation of any Benchmark Replacement, and (B) the effectiveness of any Conforming Changes in connection with the use, administration, adoption or implementation of a Benchmark Replacement. The Administrative Agent will notify the Borrower of (x) the removal or reinstatement of any tenor of a Benchmark pursuant to paragraph (iv) below and (y) the commencement of any Benchmark Unavailability Period. Any determination, decision or election that may be made by the Administrative Agent or, if applicable, any Lender (or group of Lenders) pursuant to this Section, including any determination with respect to a tenor, rate or adjustment or of the occurrence or non-occurrence of an event, circumstance or date and any decision to take or refrain from taking any action or any selection, will be conclusive and binding absent manifest error and may be made in its or their sole discretion and without consent from any other party to this Agreement or any other Loan Document except, in each case, as expressly required pursuant to this Section.

(iv) Unavailability of Tenor of Benchmark. Notwithstanding anything to the contrary herein or in any other Loan Document, at any time (including in connection with the implementation of a Benchmark Replacement), (A) if the then-current Benchmark is a term rate and either (I) any tenor for such Benchmark is not displayed on a screen or other information service that publishes such rate from time to time as selected by the Administrative Agent in its reasonable discretion or (II) the regulatory supervisor for the administrator of such Benchmark has provided a public statement or publication of information announcing that any tenor for such Benchmark is not or will not be representative, then the Administrative Agent may modify the definition of "Interest Period" (or any similar or analogous definition) for any Benchmark settings at or after such time to remove such unavailable or non-representative tenor; and (B) if a tenor that was removed pursuant to clause (A) above either (I) is subsequently displayed on a screen or information service for a Benchmark Replacement) or (II) is not, or is no longer, subject to an announcement that it is not or will not be representative for a Benchmark (including a Benchmark Replacement), then the Administrative Agent may modify the definition of "Interest Period" (or any subject to an announcement that it is not or will not be representative for a Benchmark (including a Benchmark Replacement), then the Administrative Agent may modify the definition of "Interest Period" (or any similar or analogous definition) for all Benchmark settings at or after such time to remove definition of an announcement that it is not or will not be representative for a Benchmark (including a Benchmark Replacement), then the Administrative Agent may modify the definition of "Interest Period" (or any similar or analogous definition) for all Benchmark settings at or after such time to reinstate such previously removed tenor.

(v) <u>Benchmark Unavailability Period</u>. Upon the Borrower's receipt of notice of the commencement of a Benchmark Unavailability Period, the Borrower may revoke any pending request for a Loan bearing interest based on the Term SOFR Rate or Daily Simple SOFR to be made, conversion to or continuation of Loans bearing interest based on the Term SOFR Rate or Daily Simple SOFR to be made, converted or continued during any Benchmark Unavailability Period and, failing that, the Borrower will be deemed to have converted any such request into a request for a Loan of or conversion to Loans bearing interest under the Base Rate Option. During a Benchmark Unavailability Period or at any time that a tenor for the then-current Benchmark is not an Available Tenor, the component of the Base Rate based upon the then-current Benchmark or such tenor for such Benchmark, as applicable, will not be used in any determination of the Base Rate.

(vi) <u>Certain Defined Terms</u>. As used in this Section titled "Benchmark Replacement Setting":

"<u>Available Tenor</u>" means, as of any date of determination and with respect to the then-current Benchmark, as applicable, (x) if such Benchmark is a term rate or is based on a term rate, any tenor for such Benchmark (or component thereof) that is or may be used for determining the length of an interest period pursuant to this Agreement or (y) otherwise, any payment period for interest calculated with reference to such Benchmark (or component thereof) that is or may be used for determining any frequency of making payments of interest calculated with reference to such Benchmark pursuant to this Agreement, in each case, as of such date and not including, for the avoidance of doubt, any tenor of such Benchmark

that is then-removed from the definition of "Interest Period" pursuant to clause (iv) of this Section.

"<u>Benchmark</u>" means, initially, either the Term SOFR Rate or Daily Simple SOFR, as applicable in the case of any Loan; <u>provided</u> that if a Benchmark Transition Event has occurred with respect to the Term SOFR Rate, Daily Simple SOFR or the then-current Benchmark, then "Benchmark" means the applicable Benchmark Replacement to the extent that such Benchmark Replacement has replaced such prior benchmark rate pursuant to this Section.

"<u>Benchmark Replacement</u>" means, with respect to any Benchmark Transition Event: (a) in the case of the replacement of the Term SOFR Rate, the first alternative set forth in the order below that can be determined by the Administrative Agent for the applicable Benchmark Replacement Date:

(1) the sum of: (A) Daily Simple SOFR and (B) the SOFR Adjustment;

(2) the sum of (A) the alternate benchmark rate that has been selected by the Administrative Agent and the Borrower, giving due consideration to (x) any selection or recommendation of a replacement benchmark rate or the mechanism for determining such a rate by the Relevant Governmental Body or (y) any evolving or then-prevailing market convention for determining a benchmark rate as a replacement to the then-current Benchmark for U.S. dollar-denominated syndicated credit facilities at such time and (B) the related Benchmark Replacement Adjustment; and

(a) in the case of the replacement of Daily Simple SOFR, the sum of (i) the alternate benchmark rate that has been selected by the Administrative Agent and the Borrower, giving due consideration to (x) any selection or recommendation of a replacement benchmark rate or the mechanism for determining such a rate by the Relevant Governmental Body or (y) any evolving or then-prevailing market convention for determining a benchmark rate as a replacement to the then-current Benchmark for U.S. dollar-denominated syndicated credit facilities at such time and (ii) the related Benchmark Replacement Adjustment;

<u>provided</u> that if the Benchmark Replacement as determined pursuant to clause (a)(2) or (b) above would be less than the Floor, the Benchmark Replacement will be deemed to be the Floor for the purposes of this Agreement and the other Loan Documents; and <u>provided further</u>, that any Benchmark Replacement shall be administratively feasible as determined by the Administrative Agent in its sole discretion.

"Benchmark Replacement Adjustment" means, with respect to any replacement of the then-current Benchmark with an Unadjusted Benchmark Replacement, the spread adjustment, or method for calculating or determining such spread adjustment, (which may be a positive or negative value or zero) that has been selected by the Administrative Agent and the Borrower, giving due consideration to (A) any selection or recommendation of a spread adjustment, or method for calculating or determining such spread adjustment, for the replacement of such Benchmark with the applicable Unadjusted Benchmark Replacement by the Relevant Governmental Body or (B) any evolving or then-prevailing market convention for determining a spread adjustment, or method for calculating or determining such spread adjustment, for the replacement of such Benchmark with the applicable Unadjusted Benchmark Replacement for U.S. dollar-denominated syndicated credit facilities at such time.

"<u>Benchmark Replacement Date</u>" means a date and time determined by the Administrative Agent, which date shall be no later than the earliest to occur of the following events with respect to the then-current Benchmark:

(1) in the case of clause (1) or (2) of the definition of "Benchmark Transition Event," the later of (A) the date of the public statement or publication of information referenced therein and (B) the date on which the administrator of such Benchmark (or the published component used in the calculation thereof) permanently or indefinitely ceases to provide all Available Tenors of such Benchmark (or such component thereof); or

(2) in the case of clause (3) of the definition of "Benchmark Transition Event," the date determined by the Administrative Agent, which date shall promptly follow the date of the public statement or publication of information referenced therein;

For the avoidance of doubt, the "Benchmark Replacement Date" will be deemed to have occurred in the case of clause (1) or (2) with respect to any Benchmark upon the occurrence of the applicable event or events set forth therein with respect to all then-current Available Tenors of such Benchmark (or the published component used in the calculation thereof).

"<u>Benchmark Transition Event</u>" means, the occurrence of one or more of the following events, with respect to the then-current Benchmark:

(1) a public statement or publication of information by or on behalf of the administrator of such Benchmark (or the published component used in the calculation thereof) announcing that such administrator has ceased or will cease to provide all Available Tenors of such Benchmark (or such component thereof), permanently or indefinitely, provided that, at the time of such statement

or publication, there is no successor administrator that will continue to provide any Available Tenor of such Benchmark (or such component thereof);

(2) a public statement or publication of information by an Official Body having jurisdiction over the Administrative Agent, the regulatory supervisor for the administrator of such Benchmark (or the published component used in the calculation thereof), the Federal Reserve Board, the Federal Reserve Bank of New York, an insolvency official with jurisdiction over the administrator for such Benchmark (or such component), a resolution authority with jurisdiction over the administrator for such Benchmark (or such component) or a court or an entity with similar insolvency or resolution authority over the administrator for such Benchmark (or such component), which states that the administrator of such Benchmark (or such component) has ceased or will cease to provide all Available Tenors of such Benchmark (or such component thereof) permanently or indefinitely, provided that, at the time of such statement or publication, there is no successor administrator that will continue to provide any Available Tenor of such Benchmark (or such component thereof); or

(3) a public statement or publication of information by the regulatory supervisor for the administrator of such Benchmark (or the published component used in the calculation thereof) or an Official Body having jurisdiction over the Administrative Agent announcing that all Available Tenors of such Benchmark (or such component thereof) are not, or as of a specified future date will not be, representative.

For the avoidance of doubt, a "Benchmark Transition Event" will be deemed to have occurred with respect to any Benchmark if a public statement or publication of information set forth above has occurred with respect to each then-current Available Tenor of such Benchmark (or the published component used in the calculation thereof).

"Benchmark Unavailability Period" means the period (if any) (x) beginning at the time that a Benchmark Replacement Date has occurred if, at such time, no Benchmark Replacement has replaced the then-current Benchmark for all purposes hereunder and under any Loan Document in accordance with this Section 4.4(e) titled "Benchmark Replacement Setting" and (y) ending at the time that a Benchmark Replacement has replaced the then-current Benchmark for all purposes hereunder and under any Loan Document in accordance with this Section 4.4(e) titled "Benchmark Replacement Setting."

"<u>Floor</u>" means the benchmark rate floor, if any, provided in this Agreement initially (as of the execution of this Agreement, the modification, amendment or renewal of this Agreement or otherwise) with respect to the Term SOFR Rate or Daily Simple SOFR, as applicable, or, if no floor is specified, zero.

"<u>Relevant Governmental Body</u>" means the Board of Governors of the Federal Reserve System and/or the Federal Reserve Bank of New York, or a committee officially endorsed or convened by the Board of Governors of the Federal Reserve System and/or the Federal Reserve Bank of New York, or any successor thereto.

"<u>Unadjusted Benchmark Replacement</u>" means the applicable Benchmark Replacement excluding the related Benchmark Replacement Adjustment.

4.5 <u>Selection of Interest Rate Options</u>. If the Borrower fails to select a new Interest Period to apply to any Borrowing Tranche of Loans under the Term SOFR Rate Option at the expiration of an existing Interest Period applicable to such Borrowing Tranche in accordance with the provisions of Section 4.2 [Interest Periods], the Borrower shall be deemed to have converted such Borrowing Tranche to the Base Rate Option, as applicable to Revolving Credit Loans, commencing upon the last day of the existing Interest Period. If the Borrower provides any Revolving Credit Loan Request related to a Loan at the Term SOFR Rate Option but fails to identify an Interest Period therefor, such Revolving Credit Loan Request shall be deemed to request an Interest Period of one month. Any Revolving Credit Loan Request that fails to select an Interest Rate Option shall be deemed to be a request for the Base Rate Option.

#### ARTICLE 5

# PAYMENTS; TAXES; YIELD MAINTENANCE

5.1 Payments. All payments and prepayments to be made in respect of principal, interest, Commitment Fees, Letter of Credit Fees, Administrative Agent's Fee or other fees or amounts due from the Borrower hereunder shall be payable prior to 11:00 a.m. on the date when due without presentment, demand, protest or notice of any kind, all of which are hereby expressly waived by the Borrower, and without set-off, counterclaim or other deduction of any nature, and an action therefor shall immediately accrue. Such payments shall be made to the Administrative Agent at the Principal Office for the account of the Swing Loan Lender with respect to the Swing Loans and for the ratable accounts of the Lenders under the applicable Facility with respect to the Revolving Credit Loans under such Facility in U.S. Dollars and in immediately available funds, and the Administrative Agent shall promptly distribute such amounts to the Lenders in respect of the applicable Facility in immediately available funds; provided that in the event payments are received by 11:00 a.m. by the Administrative Agent with respect to the Loans and such payments are not distributed to such Lenders on the same day received by the Administrative Agent, the Administrative Agent shall pay such Lenders interest at the Effective Federal Funds Rate with respect to the amount of such payments for each day held by the Administrative Agent and not distributed to such Lenders. The Administrative Agent's and each Lender's statement of account, ledger or other relevant record shall, in the absence of manifest error, be conclusive as the statement of the amount of principal of and interest on the Loans and other amounts owing under this Agreement.

5.2 <u>Pro Rata Treatment of Lenders</u>. Each borrowing of Revolving Credit Loans shall be allocated to each Lender according to its Ratable Share under the applicable Facility, and each

selection of, conversion to or renewal of any Interest Rate Option and each payment or prepayment by the Borrower with respect to principal, interest, Commitment Fees and Letter of Credit Fees (but excluding the Administrative Agent's Fee and the Issuing Lender's fronting fee) shall (except as otherwise may be provided with respect to a Defaulting Lender under such Facility and except as provided in Sections 4.4(c) [Administrative Agent's and Lender's Rights] in the case of an event specified in Section 4.4 [Term SOFR Rate/Daily Simple SOFR Unascertainable; Etc.], 5.7 [Replacement of a Lender] or 5.8 [Increased Costs]) be payable ratably among the Lenders under the applicable Facility entitled to such payment in accordance with the amount of principal, interest, Commitment Fees and Letter of Credit Fees, as set forth in this Agreement. Notwithstanding any of the foregoing, each borrowing or payment or prepayment by the Borrower of principal, interest, fees or other amounts from the Borrower with respect to Swing Loans shall be made by or to the Swing Loan Lender according to Section 2.6(e) [Borrowings to Repay Swing Loans].

5.3 <u>Sharing of Payments by Lenders</u>. If any Lender shall, by exercising any right of setoff, counterclaim or banker's lien or other any right, by receipt of voluntary payment, by realization upon security, or by any other non-pro rata source, obtain payment in respect of any principal of or interest on any of its Loans or other obligations hereunder with respect to a Facility resulting in such Lender's receiving payment of a proportion of the aggregate amount of its Loans and accrued interest thereon or other such obligations greater than the pro-rata share of the amount such Lender is entitled under such Facility, then the Lender receiving such greater proportion shall (a) notify the Administrative Agent of such fact, and (b) purchase (for cash at face value) participations in the Loans and such other obligations of the other Lenders under such Facility, or make such other adjustments as shall be equitable, so that the benefit of all such payments shall be shared by the Lenders of such Facility ratably in accordance with the aggregate amount of principal of and accrued interest on their respective Loans and other amounts owing them under such Facility, provided that:

(i) if any such participations are purchased and all or any portion of the payment giving rise thereto is recovered, such participations shall be rescinded and the purchase price restored to the extent of such recovery, together with interest or other amounts, if any, required by Law (including court order) to be paid by such Lender or the holder making such purchase; and

(ii) the provisions of this Section 5.3 shall not be construed to apply to (x) any payment made by the Borrower pursuant to and in accordance with the express terms of the Loan Documents or (y) any payment obtained by a Lender as consideration for the assignment of or sale of a participation in any of its Loans or Participation Advances to any assignee or participant.

The Borrower consents to the foregoing and agrees, to the extent it may effectively do so under applicable Law, that any Lender acquiring a participation pursuant to the foregoing arrangements may exercise against the Borrower rights of setoff and counterclaim with respect to such participation as fully as if such Lender were a direct creditor of the Borrower in the amount of such participation.

### 5.4 <u>Administrative Agent's Clawback</u>.

(a) <u>Reserved</u>.

(b) Payments by Borrower; Presumptions by Administrative Agent. Unless the Administrative Agent shall have received notice from the Borrower prior to the date on which any payment is due to the Administrative Agent for the account of the Lenders under a Facility or the Issuing Lender hereunder that the Borrower will not make such payment, the Administrative Agent may assume that the Borrower has made such payment on such date in accordance herewith and may, in reliance upon such assumption, distribute to the Lenders under such Facility or the Issuing Lender, as the case may be, the amount due. In such event, if the Borrower has not in fact made such payment, then such Lenders or the Issuing Lender, as the case may be, severally agrees to repay to the Administrative Agent forthwith on demand the amount so distributed to such Lender or Issuing Lender, with interest thereon, for each day from and including the date such amount is distributed to it to but excluding the date of payment to the Administrative Agent, at the greater of the Effective Federal Funds Rate and a rate determined by the Administrative Agent in accordance with banking industry rules on interbank compensation.

5.5 <u>Interest Payment Dates</u>. Interest on Loans to which the Base Rate Option or Daily Simple SOFR Option applies, shall be due and payable in arrears on each Payment Date and the Expiration Date or the applicable Specified Maturity Date. Interest on Loans to which the Term SOFR Rate Option applies shall be due and payable on the last day of each Interest Period and, if such Interest Period is longer than three (3) months, also at the end of each three month period during such Interest Period and the Expiration Date or the applicable Specified Maturity Date. Interest on the principal amount of each Loan or other monetary Obligation shall be due and payable on demand after such principal amount or other monetary Obligation becomes due and payable (whether on the stated Expiration Date, the applicable Specified Maturity Date or upon acceleration or otherwise). Interest shall be computed to, but excluding, the date payment is due.

## 5.6 <u>Voluntary Prepayments</u>.

(a) <u>Right to Prepay</u>. The Borrower shall have the right at its option from time to time to prepay the Loans in whole or part without premium or penalty (except as provided in Section 5.7(a) [Replacement of a Lender], in Section 5.8 [Increased Costs] and Section 5.10 [Indemnity]). Whenever the Borrower desires to prepay any part of the Loans, it shall provide a prepayment notice to the Administrative Agent by 1:00 p.m. at least one (1) Business Day prior to the date of prepayment of the Revolving Credit Loans or no later than 1:00 p.m. on the date of prepayment of Swing Loans, setting forth the following information:

(i) the date, which shall be a Business Day, on which the proposed prepayment is to be made;

(ii) a statement indicating the application of the prepayment between the 5-Year Revolving Credit Loans, 364-Day Revolving Credit Loans and Swing Loans;

(iii) a statement indicating the application of the prepayment between Loans to which the Base Rate Option applies, Loans to which the Term SOFR Rate Option applies and, solely with respect to Swing Loans, Loans to which the Daily Simple SOFR Option applies; and

(iv) the total principal amount of such prepayment, which shall not be less than the lesser of (i) the Revolving Facility Usage under such Facility subject to such prepayment or (ii) \$100,000 for any Swing Loan or \$5,000,000 for any Revolving Credit Loan.

All prepayment notices shall be irrevocable. The principal amount of the Loans for which a prepayment notice is given, together with interest on such principal amount, shall be due and payable on the date specified in such prepayment notice as the date on which the proposed prepayment is to be made. Except as provided in Section 4.4(c) [Administrative Agent's and Lender's Rights], if the Borrower prepays a Loan but fails to specify the applicable Borrowing Tranche which the Borrower is prepaying, the prepayment shall be applied first to Loans to which the Base Rate Option applies, then to Loans to which the Term SOFR Rate Option applies. Any prepayment hereunder shall be subject to the Borrower's Obligation to indemnify the Lenders under Section 5.10 [Indemnity].

# 5.7 <u>Replacement of a Lender; Designation of a Different Lending Office</u>.

(a) <u>Replacement of a Lender</u>. If any Lender requests compensation under Section 5.8 [Increased Costs], or if the Borrower is required to pay any Indemnified Taxes or additional amounts to any Lender or any Official Body for the account of any Lender pursuant to Section 5.9 [Taxes] and, in each case, such Lender has declined or is unable to designate a different lending office in accordance with Section 5.7(b), or if any Lender is a Defaulting Lender or a Non-Consenting Lender, in each case, with respect to a Facility, then the Borrower may, at its sole expense and effort, upon notice to such Lender and the Administrative Agent, require such Lender to assign and delegate, without recourse (in accordance with and subject to the restrictions contained in, and consents required by, Section 12.9 [Successors and Assigns]), all of its interests, rights (other than its existing rights to payments pursuant to Section 5.8 [Increased Cost] or Section 5.9 [Taxes]) and obligations under this Agreement and the related Loan Documents with respect to such Facility to an Eligible Assignee that shall assume such obligations (which assignee may be another Lender under such Facility, if a Lender accepts such assignment); provided that:

(i) the Borrower shall have paid to the Administrative Agent the assignment fee (if any) specified in Section 12.9 [Successors and Assigns];

(ii) such Lender shall have received payment of an amount equal to the outstanding principal of its Loans and participations in Letter of Credit Borrowings, accrued interest thereon, accrued fees and all other amounts payable to it hereunder and under the other Loan Documents with respect to such Facility (including any amounts under Section 5.10 [Indemnity]) from the assignee (to the extent of such outstanding principal and accrued interest and fees) or the Borrower (in the case of all other amounts);

(iii) in the case of any such assignment resulting from a claim for compensation under Section 5.8 [Increased Costs] or payments required to be made pursuant to Section 5.9 [Taxes], such assignment will result in a reduction in such compensation or payments thereafter;

(iv) such assignment does not conflict with applicable Law; and

(v) in the case of any assignment resulting from a Lender becoming a Non-Consenting Lender under a Facility, the applicable assignee shall have consented to the applicable amendment, waiver or consent.

A Lender shall not be required to make any such assignment or delegation if, prior thereto, as a result of a waiver by such Lender or otherwise, the circumstances entitling the Borrower to require such assignment and delegation cease to apply.

(b) <u>Designation of a Different Lending Office</u>. If any Lender requests compensation under Section 5.8 [Increased Costs], or the Borrower is or will be required to pay any Indemnified Taxes or additional amounts to any Lender or any Official Body for the account of any Lender pursuant to Section 5.9 [Taxes], then such Lender shall (at the request of the Borrower) use reasonable efforts to designate a different Lending Office for funding or booking its Loans hereunder or to assign its rights and obligations hereunder to another of its offices, branches or affiliates, if, in the reasonable judgment of such Lender, such designation or assignment (i) would eliminate or reduce amounts payable pursuant to Section 5.8 [Increased Costs] or Section 5.9 [Taxes], as the case may be, in the future, and (ii) would not subject such Lender to any material unreimbursed cost or expense and would not otherwise be materially disadvantageous to such Lender. The Borrower hereby agrees to pay all reasonable costs and expenses incurred by any Lender in connection with any such designation or assignment.

- 5.8 Increased Costs.
  - (a) <u>Increased Costs Generally</u>. If any Change in Law shall:

(i) impose, modify or deem applicable any reserve, special deposit, compulsory loan, insurance charge or similar requirement against assets of, deposits with or for the account of, or credit extended or participated in by, any Lender (except any reserve requirement reflected in the Term SOFR Rate or Daily Simple SOFR) or the Issuing Lender;

(ii) subject any Recipient to any Taxes (other than (A) Indemnified Taxes, (B) Taxes described in clauses (ii) through (iv) of the definition of Excluded Taxes and (C) Connection Income Taxes) on its loans, loan principal, letters of credit, commitments, or other obligations, or its deposits, reserves, other liabilities or capital attributable thereto; or

(iii) impose on any Lender, the Issuing Lender or the relevant market any other condition, cost or expense (other than Taxes) affecting this Agreement or Loans made by such Lender or any Letter of Credit or participation therein;

and the result of any of the foregoing shall be to increase the cost to such Lender or such other Recipient of making, converting to, continuing or maintaining any Loan or of maintaining its obligation to make any such Loan, or to increase the cost to such Lender, the Issuing Lender or such other Recipient of participating in, issuing or maintaining any Letter of Credit (or of maintaining its obligation to participate in or to issue any Letter of Credit), or to reduce the amount of any sum received or receivable by such Lender, the Issuing Lender or other Recipient hereunder (whether of principal, interest or any other amount) then, upon request of such Lender, the Issuing Lender or other Recipient, the Borrower will pay to such Lender, the Issuing Lender or other Recipient, as the case may be, such additional amount or amounts as will compensate such Lender or the Issuing Lender or other Recipient, as the case may be, for such additional costs incurred or reduction suffered.

(b) <u>Capital Requirements</u>. If any Lender or the Issuing Lender determines that any Change in Law affecting such Lender or the Issuing Lender or any Lending Office of such Lender or such Lender's or the Issuing Lender's holding company, if any, regarding capital or liquidity requirements has or would have the effect of reducing the rate of return on such Lender's or the Issuing Lender's capital or on the capital of such Lender's or the Issuing Lender's holding company, if any, as a consequence of this Agreement, the Commitments of such Lender or the Loans made by, or participations in Letters of Credit or Swing Loans held by, such Lender, or the Letters of Credit issued by the Issuing Lender, to a level below that which such Lender or the Issuing Lender's near the Issuing Lender's near the Issuing Lender's or the Issuing Lender's or the Issuing Lender's near the Issuing Lender's near the Issuing Lender's holding company could have achieved but for such Change in Law (taking into consideration such Lender's or the Issuing Lender's policies and the policies of such Lender's or the Issuing Lender's holding company with respect to capital adequacy and liquidity), then from time to time the Borrower will pay to such Lender or the Issuing Lender, as the case may be, such additional amount or amounts as will compensate such Lender or the Issuing Lender's holding company for any such reduction suffered.

(c) <u>Certificates for Reimbursement; Repayment of Outstanding Loans; Borrowing of New Loans</u>. A certificate of a Lender or the Issuing Lender setting forth the amount or amounts necessary to compensate such Lender or the Issuing Lender or its holding company, as the case may be, as specified in paragraph (a) or (b) of this Section and delivered to the Borrower shall be conclusive absent manifest error. The Borrower shall pay such Lender or the Issuing Lender, as the case may be, the amount shown as due on any such certificate within ten (10) days after receipt thereof.

(d) <u>Delay in Requests</u>. Failure or delay on the part of any Lender or the Issuing Lender to demand compensation pursuant to this Section shall not constitute a waiver of such Lender's or the Issuing Lender's right to demand such compensation, <u>provided</u> that the Borrower shall not be required to compensate a Lender or the Issuing Lender pursuant to this Section for any increased costs incurred or reductions suffered more than nine (9) months prior to the date that such Lender or the Issuing Lender's or the Issuing Lender's intention to claim compensation therefor (except that, if the Change in Law

giving rise to such increased costs or reductions is retroactive, then the nine (9) month period referred to above shall be extended to include the period of retroactive effect thereof).

(e) <u>Survival</u>. Each party's obligations under this Section 5.8 [Increased Costs] shall survive the resignation of the Administrative Agent or any assignment of rights by, or the replacement of, a Lender, the termination of the Commitments and the repayment, satisfaction or discharge of all Obligations.

5.9 <u>Taxes</u>.

(a) <u>Issuing Lender</u>. For purposes of this Section 5.9, the term "Lender" includes the Issuing Lender and the term "applicable Law" includes FATCA.

(b) <u>Payments Free of Taxes</u>. Any and all payments by or on account of any obligation of the Borrower under any Loan Document shall be without deduction or withholding for any Taxes, except as required by applicable Law. If any applicable Law (as determined in the good faith discretion of an applicable Withholding Agent) requires the deduction or withholding of any Tax from any such payment by a Withholding Agent, then the applicable Withholding Agent shall be entitled to make such deduction or withholding and shall timely pay the full amount deducted or withheld to the relevant Official Body in accordance with applicable Law and, if such Tax is an Indemnified Tax, then the sum payable by the Borrower shall be increased as necessary so that after such deduction or withholding has been made (including such deductions and withholdings applicable to additional sums payable under this Section 5.9 [Taxes]) the applicable Recipient receives an amount equal to the sum it would have received had no such deduction or withholding been made.

(c) <u>Payment of Other Taxes by the Borrower</u>. The Borrower shall timely pay to the relevant Official Body in accordance with applicable Law, or at the option of the Administrative Agent timely reimburse it for the payment of, any Other Taxes.

(d) <u>Indemnification by the Borrower</u>. The Borrower shall indemnify each Recipient, within ten (10) days after demand therefor, for the full amount of any Indemnified Taxes (including Indemnified Taxes imposed or asserted on or attributable to amounts payable under this Section 5.9 [Taxes]) payable or paid by such Recipient or required to be withheld or deducted from a payment to such Recipient and any reasonable expenses arising therefrom or with respect thereto, whether or not such Indemnified Taxes were correctly or legally imposed or asserted by the relevant Official Body. A certificate as to the amount of such payment or liability delivered to the Borrower by a Lender (with a copy to the Administrative Agent), or by the Administrative Agent on its own behalf of a Lender, shall be conclusive absent manifest error.

(e) <u>Indemnification by the Lenders</u>. Each Lender shall severally indemnify the Administrative Agent, within ten (10) days after demand therefor, for (i) any Indemnified Taxes attributable to such Lender (but only to the extent that the Borrower has not already indemnified the Administrative Agent for such Indemnified Taxes and without limiting the obligation of the Borrower to do so), (ii) any Taxes attributable to such Lender's failure to

comply with the provisions of Section 12.9(d) [Participations] relating to the maintenance of a Participant Register, and (iii) any Excluded Taxes attributable to such Lender, in each case, that are payable or paid by the Administrative Agent in connection with any Loan Document, and any reasonable expenses arising therefrom or with respect thereto, whether or not such Taxes were correctly or legally imposed or asserted by the relevant Official Body. A certificate as to the amount of such payment or liability delivered to any Lender by the Administrative Agent shall be conclusive absent manifest error. Each Lender hereby authorizes the Administrative Agent to set off and apply any and all amounts at any time owing to such Lender under any Loan Document or otherwise payable by the Administrative Agent to the Lender from any other source against any amount due to the Administrative Agent under this Section 5.9(e) [Indemnification by the Lenders].

(f) <u>Evidence of Payments</u>. As soon as practicable after any payment of Taxes by the Borrower to an Official Body pursuant to this Section 5.9 [Taxes], the Borrower shall deliver to the Administrative Agent the original or a certified copy of a receipt issued by such Official Body evidencing such payment, a copy of the return reporting such payment or other evidence of such payment reasonably satisfactory to the Administrative Agent.

(g) Status of Lenders.

(i) Any Lender that is entitled to an exemption from or reduction of withholding Tax with respect to payments made under any Loan Document shall deliver to the Borrower and the Administrative Agent, at the time or times reasonably requested by the Borrower or the Administrative Agent, such properly completed and executed documentation reasonably requested by the Borrower or the Administrative Agent as will permit such payments to be made without withholding or at a reduced rate of withholding. In addition, any Lender, if reasonably requested by the Borrower or the Administrative Agent as will permit such payments to be made without withholding or at a reduced rate of withholding. In addition, any Lender, if reasonably requested by the Borrower or the Administrative Agent, shall deliver such other documentation prescribed by applicable Law or reasonably requested by the Borrower or the Administrative Agent to determine whether or not such Lender is subject to backup withholding or information reporting requirements. Notwithstanding anything to the contrary in the preceding two sentences, the completion, execution and submission of such documentation (other than such documentation set forth in Section 5.9(g)(ii)(A), (ii)(B) and (ii)(D) below) shall not be required if in the Lender's reasonable judgment such completion, execution or submission would subject such Lender to any material unreimbursed cost or expense or would materially prejudice the legal or commercial position of such Lender.

(ii) Without limiting the generality of the foregoing, in the event that the Borrower is a U.S. Person,

(A) any Lender that is a U.S. Person shall deliver to the Borrower and the Administrative Agent on or prior to the date on which such Lender becomes a Lender under this Agreement (and from time to time thereafter upon the reasonable request of the Borrower or the Administrative Agent), executed originals of IRS Form W-9 certifying that such Lender is exempt from U.S. federal backup withholding tax;

(B) any Foreign Lender shall, to the extent it is legally entitled to do so, deliver to the Borrower and the Administrative Agent (in such number of copies as shall be requested by the recipient) on or prior to the date on which such Foreign Lender becomes a Lender under this Agreement (and from time to time thereafter upon the reasonable request of the Borrower or the Administrative Agent), whichever of the following is applicable:

(I) in the case of a Foreign Lender claiming the benefits of an income tax treaty to which the United States is a party (x) with respect to payments of interest under any Loan Document, executed originals of IRS Form W-8BEN-E (or W-8BEN if applicable) establishing an exemption from, or reduction of, U.S. federal withholding Tax pursuant to the "interest" article of such tax treaty and (y) with respect to any other applicable payments under any Loan Document, IRS Form W-8BEN-E (or W-8BEN if applicable) establishing an exemption from, or reduction of, U.S. federal withholding Tax pursuant to the "interest" article of such tax treaty and (y) with respect to any other applicable payments under any Loan Document, IRS Form W-8BEN-E (or W-8BEN if applicable) establishing an exemption from, or reduction of, U.S. federal withholding Tax pursuant to the "business profits" or "other income" article of such tax treaty;

(II) executed originals of IRS Form W-8ECI;

(III) in the case of a Foreign Lender claiming the benefits of the exemption for portfolio interest under Section 881(c) of the Code, (x) a certificate substantially in the form of <u>Exhibit H-1</u> to the effect that such Foreign Lender is not (A) a "bank" within the meaning of Section 881(c)(3)(A) of the Code, (B) a "10 percent shareholder" of the Borrower within the meaning of Section 881(c)(3)(B) of the Code, or (C) a "controlled foreign corporation" described in Section 881(c)(3)(C) of the Code (a "U.S. Tax Compliance Certificate") and (y) executed originals of IRS Form W-8BEN-E (or W-8BEN if applicable); or

(IV) to the extent a Foreign Lender is not the beneficial owner, executed originals of IRS Form W-8IMY, accompanied by IRS Form W-8ECI, IRS Form W-8BEN-E (or W-8BEN if applicable), a U.S. Tax Compliance Certificate substantially in the form of <u>Exhibit H-2</u> or <u>Exhibit H-3</u>, IRS Form W-9, and/or other certification documents from each beneficial owner, as applicable; <u>provided</u> that if the Foreign Lender is a partnership and one or more direct or indirect partners of such Foreign Lender are claiming the portfolio interest exemption, such Foreign Lender may provide a U.S. Tax Compliance Certificate substantially in the form of <u>Exhibit H-4</u> on behalf of each such direct and indirect partner;

(C) any Foreign Lender shall, to the extent it is legally entitled to do so, deliver to the Borrower and the Administrative Agent (in such number of copies as shall be requested by the recipient) on or prior to the date on which such Foreign Lender becomes a Lender under this Agreement (and from time to time thereafter upon the reasonable request of the Borrower or the Administrative Agent), executed originals of any other form prescribed by applicable Law as a basis for claiming exemption from or a reduction in U.S. federal withholding

Tax, duly completed, together with such supplementary documentation as may be prescribed by applicable Law to permit the Borrower or the Administrative Agent to determine the withholding or deduction required to be made; and

(D) if a payment made to a Lender under any Loan Document would be subject to U.S. federal withholding Tax imposed by FATCA if such Lender were to fail to comply with the applicable reporting requirements of FATCA (including those contained in Section 1471(b) or 1472(b) of the Code, as applicable), such Lender shall deliver to the Borrower and the Administrative Agent at the time or times prescribed by law and at such time or times reasonably requested by the Borrower or the Administrative Agent such documentation prescribed by applicable law (including as prescribed by Section 1471(b)(3)(C)(i) of the Code) and such additional documentation reasonably requested by the Borrower or the Administrative Agent at the Administrative Agent to comply with their obligations under FATCA and to determine that such Lender has complied with such Lender's obligations under FATCA or to determine the amount to deduct and withhold from such payment. Solely for purposes of this clause (D), "FATCA" shall include any amendments made to FATCA after the date of this Agreement.

Each Lender agrees that if any form or certification it previously delivered expires or becomes obsolete or inaccurate in any respect, it shall update such form or certification or promptly notify the Borrower and the Administrative Agent in writing of its legal inability to do so.

Treatment of Certain Refunds. If any party determines, in its sole discretion exercised in good faith, that it (h) has received a refund of any Taxes as to which it has been indemnified pursuant to this Section 5.9 [Taxes] (including by the payment of additional amounts pursuant to this Section 5.9 [Taxes]), it shall pay to the indemnifying party an amount equal to such refund (but only to the extent of indemnity payments made under this Section 5.9 [Taxes] with respect to the Taxes giving rise to such refund), net of all out-of-pocket expenses (including Taxes) of such indemnified party and without interest (other than any interest paid by the relevant Official Body with respect to such refund). Such indemnifying party, upon the request of such indemnified party incurred in connection with obtaining such refund, shall repay to such indemnified party the amount paid over pursuant to this Section 5.9(h) [Treatment of Certain Refunds] (plus any penalties, interest or other charges imposed by the relevant Official Body) in the event that such indemnified party is required to repay such refund to such Official Body. Notwithstanding anything to the contrary in this Section 5.9(h) [Treatment of Certain Refunds], in no event will the indemnified party be required to pay any amount to an indemnifying party pursuant to this Section 5.9(h) [Treatment of Certain Refunds] the payment of which would place the indemnified party in a less favorable net after-Tax position than the indemnified party would have been in if the Tax subject to indemnification and giving rise to such refund had not been deducted, withheld or otherwise imposed and the indemnification payments or additional amounts with respect to such Tax had never been paid. This paragraph shall not be construed to require any indemnified party to make available its Tax returns (or any other information relating to its Taxes that it deems confidential) to the indemnifying party or any other Person.

(i) <u>Survival</u>. Each party's obligations under this Section 5.9 [Taxes] shall survive the resignation of the Administrative Agent or any assignment of rights by, or the replacement of, a Lender, the termination of the Commitments and the repayment, satisfaction or discharge of all Obligations.

5.10 <u>Indemnity</u>. In addition to the compensation or payments required by Section 5.8 [Increased Costs] or Section 5.9 [Taxes], the Borrower shall indemnify each Lender against all liabilities, losses or expenses (including loss of anticipated profits, any foreign exchange losses and any loss or expense arising from the liquidation or reemployment of funds obtained by it to maintain such Loan, from fees payable to terminate the deposits from which such funds were obtained or from the performance of any foreign exchange contract) which such Lender sustains or incurs as a consequence of any:

(i) payment, prepayment, conversion or renewal of any Loan to which a Term SOFR Rate Option applies on a day other than the last day of the corresponding Interest Period (whether or not such payment or prepayment is mandatory, voluntary or automatic and whether or not such payment or prepayment is then due); or

(ii) attempt by the Borrower to revoke (expressly, by later inconsistent notices or otherwise) in whole or part any Revolving Credit Loan Requests under Section 2.5 [Revolving Credit Loan Requests; Swing Loan Requests] or Section 4.2 [Interest Periods] or notice relating to prepayments under Section 5.6 [Voluntary Prepayments] or failure by the Borrower (for a reason other than the failure of such Lender to make a Loan) to prepay, borrow, continue or convert any Loan other than a Loan under the Base Rate Option on the date or in the amount notified by the Borrower, or

(iii) any assignment of a Loan under the Term SOFR Rate Option on a day other than the last day of the Interest Period therefor as a result of a request by the Borrower pursuant to Section 5.7(a) [Replacement of a Lender].

If any Lender sustains or incurs any such loss or expense, it shall from time to time notify the Borrower of the amount determined in good faith by such Lender (which determination may include such assumptions, allocations of costs and expenses and averaging or attribution methods as such Lender shall deem reasonable) to be necessary to indemnify such Lender for such loss or expense. Such notice shall set forth in reasonable detail the basis for such determination. Such amount shall be due and payable by the Borrower to such Lender ten (10) Business Days after such notice is given.

Each party's obligations under this Section 5.10 [Indemnity] shall survive the resignation of the Administrative Agent or any assignment of rights by, or the replacement of, a Lender, the termination of the Commitments and the repayment, satisfaction or discharge of all Obligations.

5.11 <u>Settlement Date Procedures</u>. In order to minimize the transfer of funds between the Lenders and the Administrative Agent, the Borrower may borrow, repay and reborrow Swing Loans and the Swing Loan Lender may make Swing Loans as provided in Section 2.1(c) [Swing Loan Commitment] hereof during the period between Settlement Dates. The Administrative

Agent shall notify each Lender of its Ratable Share of the total of the Revolving Credit Loans and the Swing Loans under each Facility (each a "**Required Share**"). On such Settlement Date, each Lender shall pay to the Administrative Agent the amount equal to the difference between its Required Share and its Revolving Credit Loans under such Facility, and the Administrative Agent shall pay to each Lender its Ratable Share under such Facility of all payments made by the Borrower to the Administrative Agent with respect to the Revolving Credit Loans under such Facility. The Administrative Agent shall also effect settlement under a Facility in accordance with the foregoing sentence on the proposed Borrowing Dates for Revolving Credit Loans under such Facility and may at its option effect settlement on any other Business Day. These settlement procedures are established solely as a matter of administrative Agent may at any time at its option for any reason whatsoever require each Lender to pay immediately to the Administrative Agent such Lender's Ratable Share of the outstanding Revolving Credit Loans under a Facility, and each Lender may at any time require the Administrative Agent to pay immediately to such Lender its Ratable Share of all payments made by the Borrower to the Administrative Agent such Lender's Ratable Share of the outstanding Revolving Credit Loans under a Facility, and each Lender may at any time require the Administrative Agent to pay immediately to such Lender its Ratable Share of all payments made by the Borrower to the Administrative Agent with respect to the Revolving Credit Loans under a Facility, and each Lender may at any time require the Administrative Agent to pay immediately to such Lender its Ratable Share of all payments made by the Borrower to the Administrative Agent with respect to the Revolving Credit Loans under a Facility.

5.12 <u>Cash Collateral</u>. At any time that there shall exist a Defaulting Lender with respect to the 5-Year Revolver, within one Business Day following the written request of the Administrative Agent or the Issuing Lender (with a copy to the Administrative Agent) the Borrower shall Cash Collateralize the Issuing Lender's Fronting Exposure with respect to such Defaulting Lender (determined after giving effect to Section 2.10(a)(iv) [Reallocation of Participations to Reduce Fronting Exposure] and any Cash Collateral provided by such Defaulting Lender) in an amount not less than the Minimum Collateral Amount.

(a) <u>Grant of Security Interest</u>. The Borrower, and to the extent provided by any Defaulting Lender, such Defaulting Lender, hereby grants to the Administrative Agent, for the benefit of the Issuing Lender, and agrees to maintain, a first priority security interest in all such Cash Collateral as security for the Defaulting Lenders' obligation to fund participations in respect of Letter of Credit Obligations, to be applied pursuant to clause (b) below. If at any time the Administrative Agent determines that Cash Collateral is subject to any right or claim of any Person other than the Administrative Agent and the Issuing Lender as herein provided, or that the total amount of such Cash Collateral is less than the Minimum Collateral Amount, the Borrower will, promptly upon demand by the Administrative Agent, pay or provide to the Administrative Agent additional Cash Collateral in an amount sufficient to eliminate such deficiency (after giving effect to any Cash Collateral provided by the Defaulting Lender).

(b) <u>Application</u>. Notwithstanding anything to the contrary contained in this Agreement, Cash Collateral provided under this Section 5.12 [Cash Collateral] or Section 2.10 [Defaulting Lender] in respect of Letters of Credit shall be applied to the satisfaction of the Defaulting Lender's obligation to fund participations in respect of Letter of Credit Obligations (including, as to Cash Collateral provided by a Defaulting Lender, any interest accrued on such

obligation) for which the Cash Collateral was so provided, prior to any other application of such property as may otherwise be provided for herein.

(c) <u>Termination of Requirement</u>. Cash Collateral (or the appropriate portion thereof) provided to reduce the Issuing Lender's Fronting Exposure shall no longer be required to be held as Cash Collateral pursuant to this Section 5.12 [Cash Collateral] following (i) the elimination of the applicable Fronting Exposure (including by the termination of Defaulting Lender status of the applicable Lender), or (ii) the determination by the Administrative Agent and the Issuing Lender that there exists excess Cash Collateral; <u>provided</u> that, subject to Section 2.10 [Defaulting Lenders] the Person providing Cash Collateral and the Issuing Lender may agree that Cash Collateral shall be held to support future anticipated Fronting Exposure or other obligations and <u>provided further</u> that to the extent that such Cash Collateral was provided by the Borrower, such Cash Collateral shall remain subject to the security interest granted pursuant to Section 5.12(a) [Grant of Security Interest] above.

### ARTICLE 6 REPRESENTATIONS AND WARRANTIES

<u>Representations and Warranties</u>. The Borrower represents and warrants to the Administrative Agent and each of the Lenders as follows:

6.1 Organization and Qualification; Power and Authority; Compliance With Laws; Title to Properties; Event of Default. The Borrower and each of its Subsidiary (i) is a corporation, partnership or limited liability company duly organized or formed, validly existing and in good standing under the laws of its jurisdiction of organization, (ii) has all necessary lawful power and authority, and all necessary licenses, approvals and authorizations to own or lease its properties and to engage in the business it presently conducts or currently proposes to conduct, except, in the cases of owning or leasing its properties and engaging in the business it presently conducts or currently proposes to conduct, where the absence of such licenses, approvals or authorizations, either individually or in the aggregate, would not reasonably be expected to result in a Material Adverse Change, (iii) is duly licensed or qualified and in good standing in each jurisdiction where the property owned or leased by it or the nature of the business transacted by it or both makes such licensing or qualification necessary and the absence of such licensing or qualification would reasonably be expected to result in a Material Adverse Change, (iv) has full power and authority to enter into, execute, deliver and carry out this Agreement and the other Loan Documents to which it is a party, to incur the Indebtedness contemplated by the Loan Documents and to perform its Obligations, and all such actions have been duly authorized by all necessary action and proceedings on its part, (v) is in compliance in all material respects with all applicable Laws (other than Environmental Laws which are specifically addressed in Section 6.14 [Environmental Matters]) in all jurisdictions in which the Borrower or Subsidiary of the Borrower is presently or will be doing business except where (a) the failure to do so, either individually or in the aggregate, would not reasonably be expected to constitute a Material Adverse Change or (b) any noncompliance is being contested in good faith by appropriate proceedings diligently conducted, and (vi) has good and marketable title to or valid leasehold interest in all properties, assets and other rights which it purports to own or lease

or which are reflected as owned or leased on its books and records, free and clear of all Liens and encumbrances except Permitted Liens, except where the failure to do so, either individually or in the aggregate, would not reasonably be expected to constitute a Material Adverse Change. No Event of Default or Potential Default has occurred and is continuing or would result from the performance by the Borrower of its Obligations.

6.2 <u>Borrower; Subsidiaries and Owners; Investment Companies</u>. As of the Closing Date, <u>Schedule 6.2</u> states (i) the name of each of the Borrower's Subsidiaries, its jurisdiction of organization and the amount, percentage and type of Equity Interests in such Subsidiary (the "**Subsidiary Equity Interests**"), (ii) the name of each holder of Subsidiary Equity Interest in each Subsidiary and the amount thereof and (iii) any options, warrants or other rights outstanding to purchase any such Equity Interests referred to in clause (i) or (ii). The Borrower and each Subsidiary of the Borrower has good and marketable title to all of the Subsidiary Equity Interests it then purports to own, free and clear in each case of any Lien and all such Subsidiary Equity Interests have been duly authorized and validly issued, and are fully paid and nonassessable. Neither the Borrower nor any Subsidiaries of the Borrower is an "investment company" registered or required to be registered under the Investment Company Act of 1940 or under the "control" of an "investment company" or under such "control."

6.3 <u>Validity and Binding Effect</u>. Each of this Agreement and each other Loan Document has been (or when delivered will have been), (i) duly authorized, validly executed and delivered by the Borrower, and (ii) constitutes, or will constitute, legal, valid and binding obligations of the Borrower, enforceable against the Borrower in accordance with its terms.

No Conflict; Material Agreements; Consents. Neither the execution and delivery of this Agreement or the other 6.4 Loan Documents by the Borrower nor the consummation of the transactions herein or therein contemplated or compliance with the terms and provisions hereof or thereof by the Borrower will conflict with, constitute a default under or result in any breach of (i) the terms and conditions of the certificate of incorporation, bylaws, certificate of limited partnership, partnership agreement, certificate of formation, limited liability company agreement or other organizational documents of the Borrower or (ii) any Law or any material agreement or instrument or order, writ, judgment, injunction or decree to which the Borrower or any of its Subsidiaries is a party or by which it or any of its Subsidiaries is bound or to which it is subject or by which it is affected, or result in the creation or enforcement of any Lien whatsoever upon any property (now or hereafter acquired) of the Borrower or any of its Subsidiaries (other than Liens granted under the Loan Documents). There is no default under such material agreement (referred to above) and neither the Borrower nor any of its Subsidiaries is bound by any contractual obligation, or subject to any restriction in any organization document, or any requirement of Law which would reasonably be likely to result in a Material Adverse Change. No consent, approval, exemption, order or authorization of, or a registration or filing with, or notice to, any Official Body or any other Person is required by any Law or any agreement in connection with the execution, delivery and performance by, or enforcement against, the Borrower of this Agreement and the other Loan Documents except such as has been obtained or issued and which remains in full force and effect; provided that any increase of the Commitments

in accordance with Section 2.11 [Increase in Revolving Credit Commitments] or the extension of any Expiration Date in accordance with Section 2.12 [Extension of Expiration Date] may require appropriate governmental or third party authorization thereof prior to the effectiveness of such increase or such extension, as the case may be.

6.5 <u>Litigation</u>. There are no actions, suits, claims, proceedings or investigations pending or, to the knowledge of the Borrower, threatened against the Borrower or any Subsidiary of the Borrower or any of their properties at law or in equity before any Official Body which (i) individually or in the aggregate would reasonably be expected to result in any Material Adverse Change or (ii) state to affect, impact or restate this Agreement or any of the other Loan Documents or the transactions contemplated hereby or thereby. Neither the Borrower nor any Subsidiaries of the Borrower is in violation of any order, writ, injunction or any decree of any Official Body which would reasonably be expected to result in any Material Adverse Change.

#### 6.6 Financial Statements.

(a) <u>Historical Statements</u>. The Borrower has delivered to the Administrative Agent copies of its audited consolidated year-end balance sheet, statement of income or operations, shareholders' equity and cash flows, for and as of the end of the fiscal year ended December 31, 2023. In addition, the Borrower has delivered to the Administrative Agent copies of its unaudited consolidated interim balance sheet, statement of income or operations, shareholders' equity and cash flows, for the fiscal year to date and as of the end of the fiscal quarter ended March 31, 2024 (all such annual and interim statements being collectively referred to as the "**Statements**"). The Statements (i) are correct and complete in all material respects, (ii) fairly present in all material respects the consolidated financial condition of the Borrower and its Subsidiaries as of the respective dates thereof and the results of operations for the fiscal periods then ended in accordance with GAAP consistently applied throughout the period covered thereby, subject (in the case of the interim statements) to normal year end audit adjustments utilized on a consistent basis and the absence of footnotes.

(b) <u>Accuracy of Financial Statements</u>. Neither the Borrower nor any Subsidiary of the Borrower has any indebtedness, liabilities, contingent or otherwise, or forward or long-term commitments that are required to be disclosed in accordance with GAAP that are not disclosed in the Statements or in the notes thereto or on <u>Schedule 6.6(b)</u>, attached hereto and incorporated herein by reference, and except as disclosed therein there are no unrealized losses from any commitments of the Borrower or any Subsidiary of the Borrower which would reasonably be expected to cause a Material Adverse Change. Since December 31, 2023, no Material Adverse Change has occurred.

6.7 <u>Margin Stock</u>. Neither the Borrower nor any Subsidiaries of the Borrower engages or intends to engage principally, or as one of its important activities, in the business of extending credit for the purpose, immediately, incidentally or ultimately, of purchasing or carrying margin stock (within the meaning of Regulation U, T or X as promulgated by the Board

of Governors of the Federal Reserve System). No part of the proceeds of any Loan has been or will be used, immediately, incidentally or ultimately, to purchase or carry any margin stock or to extend credit to others for the purpose of purchasing or carrying any margin stock or which is inconsistent with the provisions of the regulations of the Board of Governors of the Federal Reserve System. Neither the Borrower nor any Subsidiaries of the Borrower holds or intends to hold margin stock in such amounts that more than 25% of the reasonable value of the assets of the Borrower or Subsidiary of the Borrower are or will be represented by margin stock.

6.8 <u>Full Disclosure</u>. Neither this Agreement nor any other Loan Document, nor any certificate, report, statement, agreement or other documents or other information (written or oral) furnished by or on behalf of the Borrower to the Administrative Agent or any Lender in connection herewith or therewith or the transactions contemplated hereby or thereby, contains any untrue statement of a material fact or omits to state a material fact necessary in order to make the statements contained herein and therein, in light of the circumstances under which they were made, not misleading; provided that in connection with any financial projections, the Borrower represents and warrants that such projections were prepared in good faith based upon assumptions believed by it to be reasonable at the time when made. There is no fact known to the Borrower which materially adversely affects the business, property, assets, financial condition, results of operations or prospects of the Borrower and its Subsidiaries, taken as a whole, which has not been set forth in this Agreement or in the certificates, statements, agreements or other documents furnished in writing to the Administrative Agent and the Lenders prior to or at the date hereof in connection with the transactions contemplated hereby.

6.9 <u>Taxes</u>. All federal, state, local and other tax returns required to have been filed with respect to the Borrower and each Subsidiary of the Borrower have been filed, and payment or adequate provision has been made for the payment of all taxes, fees, assessments and other governmental charges which have or may become due pursuant to said returns or otherwise levied or imposed upon them, their properties, income or assets which are due and payable, except to the extent that such taxes, fees, assessments and other charges are being contested in good faith by appropriate proceedings diligently conducted and for which such reserves or other appropriate provisions, if any, as shall be required by GAAP shall have been made.

6.10 <u>Patents, Trademarks, Copyrights, Licenses, Etc</u>. The Borrower and each Subsidiary of the Borrower owns or possesses all the patents, trademarks, service marks, trade names, copyrights, licenses, registrations, franchises, permits and rights necessary to own and operate its properties and to carry on its business as presently conducted and planned to be conducted by the Borrower or such Subsidiary, without known possible, alleged or actual conflict with the rights of others, except where the failure to do so, either individually or in the aggregate, would not reasonably be expected to constitute a Material Adverse Change.

6.11 <u>Certificate of Beneficial Ownership</u>. The Certificate of Beneficial Ownership (if any) executed and delivered to Administrative Agent and Lenders for Borrower on or prior to the date of this Agreement, as updated from time to time in accordance with this Agreement, is accurate, complete and correct as of the date hereof and as of the date any such update is

delivered. The Borrower acknowledges and agrees that the Certificate of Beneficial Ownership is one of the Loan Documents.

6.12 <u>Insurance</u>. The properties of the Borrower and each of its Subsidiaries are insured pursuant to policies and other bonds which are valid and in full force and effect and which provide adequate coverage from reputable and financially sound insurers which are not Affiliates of the Borrower (except to the extent customarily self-insured or such Affiliates are otherwise acceptable to the Administrative Agent) in amounts sufficient to insure the assets and risks of the Borrower and each Subsidiary in accordance with prudent business practice in the industry of the Borrower and its Subsidiaries in the locations where the Borrower or the applicable Subsidiary conducts business.

### 6.13 ERISA Compliance.

(a) Each Plan is in compliance in all material respects with the applicable provisions of ERISA, the Code and other federal or state Laws. Each Plan that is intended to qualify under Section 401(a) of the Code has received from the IRS a favorable determination or opinion letter, which has not by its terms expired or, in the case of a determination letter, is from the most recent available cycle for which such letters were issuable for such Plan, that such Plan is so qualified, or such Plan is entitled to rely on an IRS advisory or opinion letter with respect to an IRS-approved master and prototype or volume submitter plan, or a timely application for such a determination or opinion letter is currently being processed by the IRS with respect thereto; and, to the best knowledge of Borrower, nothing has occurred which would prevent, or cause the loss of, such qualification. Borrower and each member of the ERISA Group have made all required contributions to each Pension Plan subject to Sections 412 or 430 of the Code, and no application for a funding waiver or an extension of any amortization period pursuant to Sections 412 or 430 of the Code has been made with respect to any Pension Plan.

(b) There are no pending or, to the best knowledge of Borrower, threatened claims, actions or lawsuits, or action by any Official Body, with respect to any Plan that could reasonably be expected to have a Material Adverse Change. There has been no prohibited transaction or violation of the fiduciary responsibility rules with respect to any Plan that has resulted or could reasonably be expected to result in a Material Adverse Change.

(c) (i) No ERISA Event has occurred or is reasonably expected to occur; (ii) the Borrower and each ERISA Affiliate has met all applicable requirements under the rules of the Code and ERISA regarding minimum required contributions (including any installment payment thereof) as set forth in Sections 412, 430, 431, 432 and 436 of the Code and Sections 302, 303, 304 and 305 of ERISA with respect to each Pension Plan, and no waiver has been applied for or obtained; (iii) neither Borrower nor any member of the ERISA Group has incurred, or reasonably expects to incur, any liability under Title IV of ERISA with respect to any Pension Plan (other than premiums due and not delinquent under Section 4007 of ERISA); (iv) neither Borrower nor any member of the ERISA Group has incurred, or reasonably expects to incur, any liability (and no event has occurred which, with the giving of notice under Section 4219 of ERISA, would result in such liability) under Section 4201 of ERISA, with respect to a Multiemployer Plan; (v) neither Borrower nor any member of the ERISA Group has; (v) neither Borrower nor any member of the ERISA Group has incurred, or reasonably expects to incur, any liability (and no event has occurred which, with the giving of notice under Section 4219 of ERISA, would result in such liability) under Section 4201 of ERISA, with respect to a Multiemployer Plan; (v) neither Borrower nor any member of the ERISA Group has received notice pursuant to Section

4242(a)(1)(B) of ERISA that a Multiemployer Plan is in reorganization and that additional contributions are due to the Multiemployer Plan pursuant to Section 4243 of ERISA; (vi) neither Borrower nor any member of the ERISA Group has engaged in a transaction that could be subject to Sections 4069 or 4212(c) of ERISA; and (vii) no Pension Plan or Multiemployer Plan has been terminated by the plan administrator thereof nor by the PBGC, and no event or circumstance has occurred or exists that could reasonably be expected to cause the PBGC to institute proceedings under Title IV of ERISA to terminate any Pension Plan or Multiemployer Plan.

(d) As of the Closing Date the Borrower is not nor will be using "plan assets" (within the meaning of 29 CFR § 2510.3-101, as modified by Section 3(42) of ERISA) of one or more Benefit Plans in connection with the Loans, the Letters of Credit or the Commitments.

# 6.14 Environmental Matters.

(a) Neither the Borrower nor any Subsidiary has actual knowledge of any claim or has received any notice of any claim and no proceeding has been instituted asserting any claim against the Borrower or any of its Subsidiaries or any of their respective real properties or other assets now or formerly owned, leased or operated by any of them, alleging any damage to the environment or violation of any Environmental Laws, except, in each case, such as would not reasonably be expected to result in a Material Adverse Change.

(b) Neither the Borrower nor any Subsidiary has actual knowledge of any facts which would reasonably be expected to give rise to any claim, public or private, of violation of Environmental Laws or damage to the environment emanating from, occurring on or in any way related to real properties now or formerly owned, leased or operated by any of them or to other assets or their use, except, in each case, such as would not, individually or in the aggregate, reasonably be expected to result in a Material Adverse Change.

(c) Neither the Borrower nor any Subsidiary has stored any Hazardous Materials on real properties now or formerly owned, leased or operated by any of them in a manner which is contrary to any Environmental Law that would, individually or in the aggregate, reasonably be expected to result in a Material Adverse Change.

(d) Neither the Borrower nor any Subsidiary has disposed of any Hazardous Materials in a manner which is contrary to any Environmental Law that would, individually or in the aggregate, reasonably be expected to result in a Material Adverse Change.

(e) All buildings on all real properties now owned, leased or operated by the Borrower or any Subsidiary are in compliance with applicable Environmental Laws, except where failure to comply could not, individually or in the aggregate, reasonably be expected to result in a Material Adverse Change.

6.15 <u>Solvency</u>. On the Closing Date and after giving effect to the initial Loans hereunder, the Borrower is Solvent.

6.16 International Trade Laws. Each Covered Entity, and its directors and officers, and the knowledge of any Loan Party, any employee, agent, or affiliate acting on behalf of such Covered Entity: (a) is not a Sanctioned Person; (b) does not do any business in or with, or derive any of its operating income from direct or indirect investments in or transactions involving, any Sanctioned Jurisdiction or Sanctioned Person in violation of the applicable International Trade Laws; and (c) is not in violation of, and has not, during the past five (5) years, directly or indirectly, been in violation of any applicable International Trade Laws. No Covered Entity nor any of its directors, officers, and to the knowledge of any Loan Party, any employees, its agents or affiliates acting on behalf of such Covered Entity has, during the past five (5) years, received any notice or communication, from any Person that reasonably alleges, or has been involved in an internal investigation involving any reasonable allegations relating to, potential violation of any International Trade Laws, or has received a request for information from any Official Body regarding International Trade Law matters. Each Covered Entity has instituted and maintains policies and procedures reasonably designed to ensure compliance with applicable International Trade Laws.

#### 6.17

1.1 Anti-Corruption Laws. Each Covered Entity, and its directors and officers, and any employee, agent, or affiliate acting on behalf of such Covered Entity, is not in violation of, and has not, during the past five (5) years, directly or indirectly, taken any act that would reasonably be expected to cause any Covered Entity to be in violation of Anti-Corruption Laws, including any act in furtherance of an offer, payment, promise to pay, authorization, or ratification of payment, directly or indirectly, of any money or anything of value (including any gift, sample, rebate, travel, meal and lodging expense, entertainment, service, equipment, debt forgiveness, donation, grant or other thing of value, however characterized) to any Government Official or any other Person to secure any improper advantage or to obtain or retain business. No Covered Entity nor any of its directors or officers, or to the knowledge of any Loan Party, its employees, agents or affiliates acting on behalf of such Covered Entity has, during the past five (5) years, received any written notice or communication that such Person is the subject of an investigation by a Governmental Authority regarding compliance with Anti-Corruption Laws. Each Covered Entity has instituted and maintains policies and procedures reasonably designed to ensure compliance with Anti-Corruption Laws.

## ARTICLE 7 CONDITIONS OF LENDING AND ISSUANCE OF LETTERS OF CREDIT

The obligation of each Lender to make Loans and of the Issuing Lender to issue Letters of Credit hereunder is subject to the performance by the Borrower of its Obligations to be performed hereunder at or prior to the making of any such Loans or issuance of such Letters of Credit and to the satisfaction of the following further conditions:

#### 7.1 Initial Loans and Letters of Credit.

(a) <u>Deliveries</u>. On the Closing Date, the Administrative Agent shall have received each of the following in form and substance satisfactory to the Administrative Agent

and each of which (unless otherwise specified) shall be original copies or telecopies promptly followed by original copies:

(i) A certificate of the Borrower signed by an Authorized Officer, dated the Closing Date stating that (v) the Borrower is in compliance with each of the covenants and conditions hereunder, (w) no Material Adverse Change has occurred since the date of the last audited financial statements of the Borrower delivered to the Administrative Agent, (x) the conditions stated in both Section 7.1 and 7.2 have been satisfied, (y) there has been no material adverse change from any certificate, report, statement, agreement or other document or other written information previously supplied to the Administrative Agent and the Arrangers furnished by or on behalf of the Borrower in connection with the transactions contemplated by this Agreement or the other Loan Documents and (z) all material consents, licenses and approvals required for the delivery and performance by the Borrower of any Loan Document and the enforceability of any Loan Document against the Borrower is in full force and effect and none other is so required or necessary; <u>provided that</u> any increase of the Commitments in accordance with Section 2.11 [Increase in Revolving Credit Commitments] or the extension of any Expiration Date in accordance with Section 2.12 [Extension of Expiration Date] may require appropriate governmental or third party authorization thereof prior to the effectiveness of such increase or such extension, as the case may be;

(ii) A certificate dated the Closing Date and signed by the Secretary or an Assistant Secretary of the Borrower, certifying as appropriate as to: (a) all action taken by the Borrower to validly authorize, duly execute and deliver this Agreement and the other Loan Documents and attaching copies of such resolution or other corporate or organizational action; (b) the names, authority and capacity of the Authorized Officers authorized to sign the Loan Documents and their true signatures; and (c) copies of its organizational documents as in effect on the Closing Date certified as of a sufficiently recent date prior to the Closing Date by the appropriate state official where such documents are filed in a state office together with certificates from the appropriate state officials as to due organization and the continued valid existence, good standing and qualification to engage in its business of the Borrower in the state of its organization and in each state where conduct of business or ownership or lease of properties or assets requires such qualification, except to the extent that the failure to be so qualified could not reasonably be expected to result in a Material Adverse Change;

(iii) This Agreement and each of the other Loan Documents signed by an Authorized Officer in a sufficient number of counterparts for delivery to each Lender and the Administrative Agent;

(iv) A written opinion of counsel for the Borrower, dated the Closing Date addressed to the Administrative Agent and each Lender and in form and substance satisfactory to the Administrative Agent;

(v) Evidence that adequate insurance required to be maintained under this Agreement is in full force and effect, with additional insured endorsement attached thereto in form and substance satisfactory to the Administrative Agent and its counsel naming the Administrative Agent and the Secured Parties as additional insureds;

(vi) A duly completed Compliance Certificate as of the last day of the fiscal quarter of Borrower most recently ended prior to the Closing Date calculating the Funded Indebtedness to Total Adjusted Capitalization Ratio and the Total Indebtedness to Total Capitalization Ratio on a pro form basis after giving effect to the transactions contemplated hereby and the initial Loans borrowed on the Closing Date, signed by an Authorized Officer of Borrower;

(vii) A Lien search in acceptable scope and with acceptable results;

(viii) Evidence that all Indebtedness (other than such Indebtedness permitted under <u>Section 9.1</u>) of the Borrower shall have been paid in full and the commitments thereunder terminated and that all necessary termination statements, release statements and other releases in connection with all Liens securing such Indebtedness (other than such Liens permitted under <u>Section 9.2</u>) have been filed or satisfactory arrangements have been made for such filing (including payoff letters, if applicable, in form and substance reasonably satisfactory to the Administrative Agent); and

(ix) Such other documents in connection with such transactions as the Administrative Agent or its counsel may reasonably request.

(b) <u>Certificate of Beneficial Ownership; USA PATRIOT Act Diligence</u>. The Administrative Agent and each Lender shall have received, in form and substance acceptable to the Administrative Agent and each Lender an executed Certificate of Beneficial Ownership (to extent requested by the Administrative Agent or the Lenders) and such other documentation and other information requested in connection with applicable "know your customer" and anti-money laundering rules and regulations, including the USA PATRIOT Act.

(c) <u>Payment of Fees</u>. The Borrower shall have paid all fees and expenses payable on or before the Closing Date as required by this Agreement, the Administrative Agent's Letter or any other Loan Document.

(d) <u>Material Adverse Change</u>. There has been no event or circumstance since the date of the last audited financial statements of the Borrower that has had or could be reasonably expected to have, either individually or in the aggregate, a Material Adverse Change.

Without limiting the generality of the provisions of the last paragraph of Section 11.3 [Exculpatory Provisions], for purposes of determining compliance with the conditions specified in this Section 7.1, each Lender that has signed this Agreement shall be deemed to have consented to, approved or accepted or to be satisfied with, each document or other matter required thereunder to be consented to or approved by or acceptable or satisfactory to a Lender unless the Administrative Agent shall have received notice from such Lender prior to the proposed Closing Date specifying its objection thereto.

7.2 <u>Each Loan or Letter of Credit</u>. At the time of making any Loans or issuing, extending or increasing any Letters of Credit and after giving effect thereof: (i) the representations and warranties of the Borrower shall then be true and correct in all material

respects (unless qualified by materiality or reference to the absence of a Material Adverse Change, in which event they shall be true and correct), except to the extent that such representations and warranties specifically refer to an earlier date, in which case they shall be true and correct as of such earlier date, and except that for purposes of this Section 7.2, the representations and warranties contained in Section 6.6 [Financial Statements] shall be deemed to refer to the most recent statements furnished pursuant to Section 8.11 [Reporting Requirements], (ii) no Event of Default or Potential Default shall have occurred and be continuing or would result from such Loan or Letter of Credit or the application of the proceeds thereof, (iii) the making of the Loans or issuance, extension or increase of such Letter of Credit shall not contravene any Law applicable to the Borrower or Subsidiary of the Borrower or any of the Lenders, (iv) the Borrower shall have delivered to the Administrative Agent a duly executed and completed Revolving Credit Loan Request, Swing Loan Request or to the Issuing Lender an application for a Letter of Credit, as the case may be and (v) with respect to any Green Loan, such Revolving Credit Loan Request shall provide a certification by the Borrower certifying as to the use of proceeds of such Green Loan (including a description of the use thereof by type of Specified Green Investment Project) and certifying such use is consistent with the GLP. Each Revolving Credit Loan Request, Swing Loan Request to be a representation that the conditions set forth in Sections 7.1 and 7.2 have been satisfied on or prior to the date thereof.

## ARTICLE 8 AFFIRMATIVE COVENANTS

The Borrower hereby covenants and agrees that until the Facility Termination Date, it will, and will cause each of its Subsidiaries to, comply at all times with the following covenants:

8.1 <u>Preservation of Existence, Etc.</u> The Borrower shall, and shall cause each of its Subsidiaries to, (i) maintain its legal existence as a corporation, limited partnership or limited liability company, as applicable, and its license or qualification and good standing in each jurisdiction in which its ownership or lease of property or the nature of its business makes such license or qualification necessary, except as otherwise expressly permitted in Section 9.5 [Liquidations, Mergers, Etc.] (ii) maintain all licenses, consents, permits, franchises, rights and qualifications necessary for the standard operation of its business, except where the maintenance thereof could not reasonably be expected to result in a Material Adverse Change, and (iii) maintain and preserve all intellectual properties, including without limitation trademarks, trade names, patents, copyrights and other marks, registered and necessary for the standard operation of its business except where the maintenance thereof could not reasonably be expected to result in a Material Adverse Change, and (iii) maintain and preserve all intellectual properties, including without limitation trademarks, trade names, patents, copyrights and other marks, registered and necessary for the standard operation of its business except where the maintenance thereof could not reasonably be expected to result in a Material Adverse Change.

8.2 <u>Payment of Liabilities, Including Taxes, Etc.</u> The Borrower shall, and shall cause each of its Subsidiaries to, duly pay and discharge (i) all liabilities to which it is subject or which are asserted against it, promptly as and when the same shall become due and payable, including all taxes, assessments and governmental charges upon it or any of its properties, assets, income or profits, prior to the date on which penalties attach thereto, except to the extent that such liabilities, including taxes, assessments or charges, are being contested in good faith and by

appropriate and lawful proceedings diligently conducted and for which such reserve or other appropriate provisions, if any, as shall be required by GAAP shall have been made and (ii) all lawful and valid claims which, if unpaid, would result in the attachment of a Lien on its property as a matter of law or contract, other than Liens permitted under clause (xiii) of the definition of "Permitted Lien".

8.3 <u>Maintenance of Insurance</u>. The Borrower shall, and shall cause each of its Subsidiaries to, insure its properties and assets against loss or damage by fire and such other insurable hazards and against other risks as such assets are commonly insured in such amounts as similar properties and assets are insured by prudent companies in similar circumstances carrying on similar businesses, and with reputable and financially sound insurers which are not Affiliates of the Borrower, (except to the extent customarily self-insured or such Affiliates are otherwise acceptable to the Administrative Agent).

8.4 <u>Maintenance of Properties and Leases</u>. The Borrower shall, and shall cause each of its Subsidiaries to, maintain in good repair, working order and condition (ordinary wear and tear excepted) in accordance with the general practice of other businesses of similar character and size, all of those properties useful or necessary to its business, and from time to time, the Borrower will make or cause to be made all necessary and appropriate repairs, renewals or replacements thereof, except where the failure to do so would not reasonably be expected to result in a Material Adverse Change.

8.5 <u>Inspection Rights</u>. The Borrower shall, and shall cause each of its Subsidiaries to, permit any of the officers or authorized employees or representatives of the Administrative Agent or any of the Lenders to visit and inspect any of its properties and to examine and make excerpts from its books and records and discuss its business affairs, finances and accounts with its officers, directors and independent accountants, all in such detail and at such times and as often as any of the Lenders may reasonably request, <u>provided</u> that each Lender shall provide the Borrower and the Administrative Agent with reasonable notice prior to any visit or inspection. In the event any Lender desires to conduct an audit of the Borrower, such Lender shall make a reasonable effort to conduct such audit contemporaneously with any audit to be performed by the Administrative Agent and further provided that any such visit and inspection shall be limited to once per year except when an Event of Default has occurred and is continuing.

8.6 <u>Keeping of Records and Books of Account</u>. The Borrower shall, and shall cause each Subsidiary of the Borrower to, maintain and keep books of record and account which enable the Borrower and its Subsidiaries to issue financial statements in accordance with GAAP consistently applied and as otherwise required by applicable Laws of any Official Body having jurisdiction over the Borrower or any Subsidiary of the Borrower, and in which full, true and correct entries shall be made in all material respects of all financial transactions.

8.7 <u>Compliance with Laws; Use of Proceeds</u>. The Borrower shall, and shall cause each of its Subsidiaries to, comply in all material respects with all applicable Laws, including all Environmental Laws, in all respects; except (i) where such compliance with any law is being contested in good faith by appropriately proceedings diligently conducted, and (ii) that it shall not be deemed to be a violation of this Section 8.7 if any failure to comply with any Law would

not result in fines, penalties, remediation costs, other similar liabilities or injunctive relief which in the aggregate would constitute a Material Adverse Change. The Borrower will use (i) the Letters of Credit and, without limiting clause (iii) below, the proceeds of the 5-Year Revolving Credit Loans and Swing Loans only to fund ongoing working capital, capital expenditures and other general corporate purposes and as permitted by applicable Law, (ii) the proceeds of the 364-Day Revolving Credit Loans only to fund ongoing working capital, capital expenditures, refinance the Indebtedness under the Existing Credit Agreement and for other general corporate purposes and as permitted by applicable Law and (iii) the Green Loans only to fund capital investments related to present and future capital investments related to renewable natural gas, compressed natural gas (and transportation thereof), solar energy, hydrogen energy and other general corporate green capital investments (the "Specified Green Investment Projects"), in each case, that are consistent with the "Green Loan Principles" set forth by the Loan Syndications and Trading Association (the "GLP").

8.8 <u>Further Assurances</u>. The Borrower shall do such acts and things as the Administrative Agent in its sole discretion may deem necessary or advisable from time to time in order to preserve, perfect and protect the Administrative Agent's and other Secured Parties' rights granted hereunder and under the other Loan Documents and to exercise and enforce its rights and remedies hereunder and thereunder.

8.9 Anti-Corruption Laws; Anti-Money Laundering Laws; and International Trade Laws. Each of the Loan Parties covenants and agrees that it shall: (a) immediately notify the Administrative Agent, and each of the Lenders in writing upon the occurrence of a Reportable Compliance Event; (b) immediately provide substitute collateral, if at any time, any collateral becomes Blocked Property; and (c) conduct its business in compliance in all material respects with applicable Anti-Corruption Laws, Anti-Money Laundering Laws and International Trade Laws and maintain in effect policies and procedures reasonably designed to ensure compliance with all applicable Anti-Corruption Laws, Anti-Money Laundering Laws and International Trade Laws by each Covered Entity, and its directors and officers, and any employee, agent or affiliate acting on behalf of such Covered Entity in connection with this Agreement.

8.10 <u>Reporting Requirements</u>. The Borrower will furnish or cause to be furnished to the Administrative Agent and each of the Lenders:

(a) <u>Quarterly Financial Statements</u>. As soon as available but in any event no later than the filing date required by the SEC (without giving effect to any permitted extension thereof), financial statements of the Borrower, consisting of (i) a consolidated balance sheet as of the end of such fiscal quarter, (ii) related consolidated statements of income, stockholders' equity for the fiscal quarter then ended and the fiscal year through that date and (iii) related consolidated statements of cash flows for the fiscal year through that date, in each case, all in reasonable detail and certified (subject to normal year-end audit adjustments) by the Chief Executive Officer, President or Chief Financial Officer of the Borrower as having been prepared in accordance with GAAP (subject only to normal year-end audit adjustments and the absence of notes), consistently applied, and setting forth in comparative form the respective financial statements for the corresponding date and period in the previous fiscal year (all of which may be

provided by means of delivery of the applicable SEC Form 10-Q, which will be deemed delivered upon filing thereof).

(b) Annual Financial Statements. As soon as available but in any event no later than the filing date required by the SEC (without giving effect to any permitted extension thereof), financial statements of the Borrower consisting of a consolidated balance sheet as of the end of such fiscal year, and related consolidated statements of income, stockholders' equity and cash flows for the fiscal year then ended, all in reasonable detail and prepared in accordance with GAAP consistently applied and setting forth in comparative form the financial statements as of the end of and for the preceding fiscal year, and audited and reported on by independent certified public accountants of nationally recognized standing reasonably satisfactory to the Administrative Agent (all of which may be provided by means of delivery of the applicable SEC Form 10-K, which will be deemed delivered upon filing thereof). The opinion or report of accountants shall be prepared in accordance with reasonably acceptable auditing standards and shall be free of any qualification (other than any consistency qualification that may result from a change in the method used to prepare the financial statements as to which such accountants concur), including without limitation as to the scope of such audit or status as a "going concern" of the Borrower or any Subsidiary.

#### 8.10 Certificates; Notices; Additional Information.

(a) <u>Certificate of the Borrower</u>. Concurrently with the financial statements of the Borrower furnished to the Administrative Agent and to the Lenders pursuant to Sections 8.11(a) [Quarterly Financial Statements] and 8.11(b) [Annual Financial Statements], a certificate (each a "**Compliance Certificate**") of the Borrower signed by the Chief Executive Officer, President or Chief Financial Officer of the Borrower, in the form of Exhibit I.

(b) <u>Default</u>. Promptly after any officer of the Borrower has learned of the occurrence of an Event of Default or Potential Default, a certificate signed by an Authorized Officer setting forth the details of such Event of Default or Potential Default and the action which the Borrower proposes to take with respect thereto.

(c) <u>Litigation</u>. Promptly after the commencement thereof, notice of all actions, suits, proceedings or investigations before or by any Official Body or any other Person against the Borrower or Subsidiary of the Borrower which involve a claim or series of claims in excess of \$15,000,000 or which if adversely determined would constitute a Material Adverse Change.

(d) <u>ERISA Event</u>. Immediately upon the occurrence of any ERISA Event, notice in writing setting forth the details thereof and the action which the Borrower proposes to take with respect thereto.

(e) <u>SEC Filings and other Material Reports</u>. Promptly upon their becoming available to the Borrower, public SEC filings and other material reports, including 8-K, registration statements, proxies, prospectuses, financial statements and other shareholder communications, filed by the Borrower with the SEC excluding any Form 3, Form 4 or Form 5

(all of which may be provided by means of delivery of the applicable SEC Form or filing, and which will be deemed delivered upon (i) the posting of such information on the Borrower's website with written notice of such posting to the Administrative Agent or (ii) the making of such information available on any Platform).

(f) <u>Other Information</u>. Such other reports and information as the Administrative Agent or the Required Lenders may from time to time reasonably request.

(g) <u>Certificate of Beneficial Ownership and Other Additional Information</u>. Provide to the Administrative Agent and the Lenders: (i) confirmation of the accuracy of the information set forth in the most recent Certificate of Beneficial Ownership provided to the Administrative Agent and Lenders; (ii) a new Certificate of Beneficial Ownership, in form and substance acceptable to the Administrative Agent and each Lenders, when the individual(s) to be identified as a Beneficial Owner have changed; and (iii) such other information and documentation as may reasonably be requested by the Administrative Agent or any Lender from time to time for purposes of compliance by the Administrative Agent or such Lender with applicable Laws (including without limitation the USA PATRIOT Act and other "know your customer" and anti-money laundering rules and regulations), and any policy or procedure implemented by the Administrative Agent or such Lender to comply therewith.

# ARTICLE 9 NEGATIVE COVENANTS

The Borrower hereby covenants and agrees that until the Facility Termination Date, it will not, and will not permit any of its Subsidiaries to:

- 9.1 <u>Indebtedness</u>. At any time create, incur, assume or suffer to exist any Indebtedness, except:
  - (a) Indebtedness under the Loan Documents;

(b) Existing Indebtedness as set forth on <u>Schedule 9.1</u> (including any amendments, extensions, refinancings or renewals thereof; <u>provided</u> that before and immediately after any such amendment, extension, refinancing or renewal of such Indebtedness (i) the Borrower is in pro forma compliance with Section 9.8 [Maximum Funded Indebtedness to Total Adjusted Capitalization Ratio], (ii) no Event of Default or Potential Default shall have occurred and be continuing or would result therefrom and (iii) the aggregate principal committed amount of unsecured Current Indebtedness shall not at any time exceed \$100,000,000.00);

(c) (i) Secured Indebtedness incurred with respect to purchase money security interests, capitalized leases, Commodity Hedges (secured only by the Liens described in clause (ix) of the definition of "Permitted Liens") and first mortgage bonds, such Indebtedness secured by the Liens described in clause (vi) of the definition of "Permitted Liens" and any other secured Indebtedness of the Borrower and its Subsidiaries described in clause (x) of the definition of "Permitted Liens" and (ii) unsecured Current Indebtedness and Funded Indebtedness of the Borrower's Subsidiaries; <u>provided that</u> the sum of the aggregate amount of clause (i) <u>plus</u> the

aggregate amount of clause (ii) shall not exceed at any time 20% of Total Adjusted Capitalization;

(d) Indebtedness of a Subsidiary to another Subsidiary or to the Borrower;

(e) Any (i) Lender Provided Interest Rate Hedge or Lender Provided Commodity Hedge, (ii) other Commodity Hedges or (iii) Indebtedness under any Other Lender Provided Financial Services Product; and

(f) Other unsecured Indebtedness of the Borrower (other than any such Indebtedness incurred with respect to any currency swap agreement or other similar agreement); <u>provided that</u> before and immediately after the incurrence of such Indebtedness (i) the Borrower is in pro forma compliance with Section 9.8 [Maximum Funded Indebtedness to Total Adjusted Capitalization Ratio] and (ii) no Event of Default or Potential Default shall have occurred and be continuing or would result therefrom.

9.2 <u>Liens; Lien Covenants</u>. At any time create, incur, assume or suffer to exist any Lien on any of its property or assets, tangible or intangible, now owned or hereafter acquired, or agree or become liable to do so, except Permitted Liens.

9.3 <u>Loans and Investments</u>. At any time make or suffer to remain outstanding any loan or advance to, or purchase, acquire or own any stock, bonds, notes or securities of, or any partnership interest (whether general or limited) or limited liability company interest in, or any other investment or interest in, or make any capital contribution to, any other Person, or agree, become or remain liable to do any of the foregoing (each, an "**Investment**"), except:

- (a) trade credit extended on usual and customary terms in the ordinary course of business;
- (b) advances to employees to meet expenses incurred by such employees in the ordinary course of business;
- (c) Permitted Investments;
- (d) Investments in Subsidiaries;

(e) to the extent not constituting Permitted Acquisitions, Investments in Persons principally engaged in a field of enterprise engaged in by the Borrower and its Subsidiaries on the date hereof and any other field of enterprise substantially related, ancillary or complementary thereto; and

(f) Permitted Acquisitions.

9.4 <u>Line of Business</u>. The Borrower will not, and will not permit any Subsidiary to, engage in any business if, as a result, the general nature of the business in which the Borrower and its Subsidiaries, taken as a whole, would then be engaged, would be substantially changed

from the general nature of the business in which the Borrower and its Subsidiaries, taken as a whole, are engaged on the date of this Agreement.

9.5 <u>Liquidations, Mergers, Consolidations, Acquisitions</u>. Dissolve, liquidate or wind-up its affairs, or become a party to any merger or consolidation, or acquire by purchase, lease or otherwise all or substantially all of the assets or Equity Interests of any other Person (except in the case of Acquisitions, Permitted Acquisitions or in the case of dissolutions, dispositions or mergers, as otherwise permitted by <u>Section 9.6(b)</u>, (c), (e) and (f)) or consummate an LLC Division.

9.6 <u>Dispositions of Assets or Subsidiaries</u>. Sell, convey, assign, lease, abandon or otherwise transfer or dispose of, voluntarily or involuntarily, any of its properties or assets, tangible or intangible (including by LLC Division, sale, assignment, discount or other disposition of accounts, contract rights, chattel paper, equipment or general intangibles with or without recourse or of Equity Interests of a Subsidiary), except:

(a) transactions involving the sale of inventory in the ordinary course of business;

(b) any sale, transfer or lease of assets in the ordinary course of business which are no longer necessary or required in the conduct of the Borrower's or its Subsidiary's business;

(c) any sale, transfer or lease of assets by any Subsidiary of the Borrower to the Borrower or to another Subsidiary of the Borrower;

(d) any sale, transfer or lease of assets in the ordinary course of business which are replaced by substitute assets acquired or leased; or

(e) any sale, transfer or lease of assets where the amount of such assets (valued at net book value), together with all other assets of the Borrower and Subsidiaries previously disposed of as permitted by this clause (e) during the fiscal year in which the disposition occurs does not exceed 10% of Consolidated Total Assets as of the end of the fiscal year then most recently ended; provided that assets, as so valued, may be sold in excess of 10% of Consolidated Total Assets in any fiscal year if either (i) within one year of such sale, the proceeds from the sale of such assets are used, or committed by the Borrower's Board of Directors to be used, to acquire other assets of at least equivalent value and earning power or (ii) with the written consent of the Required Lenders, the proceeds from sale of such assets are used immediately upon receipt to prepay senior Funded Indebtedness of the Borrower; and

(f) any sale, transfer or lease of assets, other than those specifically excepted pursuant to clauses (a) through (e) above, which is approved by the Required Lenders.

9.7 <u>Affiliate Transactions</u>. Enter into or carry out any transaction with any Affiliate of the Borrower other than a Subsidiary of the Borrower (including purchasing property or services from or selling property or services to any Affiliate of the Borrower other than a

Subsidiary of the Borrower) unless such transaction is not otherwise prohibited by this Agreement, is entered into in the ordinary course of business upon fair and reasonable arm's-length terms and conditions which are fully disclosed to the Administrative Agent and is in accordance with all applicable Law; provided that the foregoing restriction shall not apply to the payment or grant of reasonable compensation, benefits and indemnities to any director or officer of the Borrower or any Subsidiary and shall not restrict transactions with any Affiliate of the Borrower that have been approved by or are entered into pursuant to any orders or decisions of any Official Body having jurisdiction over the Borrower or any of its Subsidiaries.

9.8 <u>Maximum Funded Indebtedness to Total Adjusted Capitalization Ratio</u>. Will not, as of the last day of each fiscal quarter of the Borrower, permit the Funded Indebtedness to Total Adjusted Capitalization Ratio to exceed 0.65:1.00.

9.9 Limitation on Negative Pledges and Restrictive Agreements. Enter into, or permit to exist, any contractual obligation (except for this Agreement and the other Loan Documents) that (a) encumbers or restricts the ability of any such Person to (i) perform its obligations hereunder or under any other Loan Document; (ii) make dividends or distribution to the Borrower, (iii) pay any Indebtedness or other obligation owed to the Borrower, (iv) make loans or advances to the Borrower, (v) create any Lien upon any of their properties or assets, whether now owned or hereafter acquired (except, in the case of this clause (a)(v) only, (1) for any document or instrument governing any purchase money Liens or capital lease obligations otherwise permitted hereby (in which case, any prohibition or limitation shall only be effective against the assets financed thereby), (2) customary provisions restricting assignment of any licensing agreement (in which the Borrower or its Subsidiaries are the licensee) with respect to a contract entered into with the Borrower or its Subsidiaries in the ordinary course of business, (3) customary provisions restricting subletting, sublicensing or assignment of any intellectual property license or any lease governing any leasehold interests of the Borrower and its Subsidiaries and (4) for any document or instrument governing any Indebtedness permitted by Section 9.1(b) or any Indebtedness permitted by Section 9.1(f) to the extent such Indebtedness constitutes senior notes issued by Borrower ranking pari passu with the Obligations and the Indebtedness described on Schedule 9.1) or (vi) Guaranty the Obligations or (b) requires the grant of any Lien (other than a Permitted Lien or as may be required pursuant to any document or instrument governing the Indebtedness described on Schedule 9.1 or any other document or instrument pursuant to which Borrower may issue senior notes ranking pari passu thereto solely to the extent such Indebtedness evidenced by such senior notes is permitted under Section 9.1[Indebtedness]) on property for any obligation if a Lien on such property is given as security for the Obligations.

# ARTICLE 10 DEFAULT

10.1 <u>Events of Default</u>. An Event of Default shall mean the occurrence or existence of any one or more of the following events or conditions (whatever the reason therefor and whether voluntary, involuntary or effected by operation of Law):

(a) <u>Payments Under Loan Documents</u>. The Borrower shall fail to pay (i) when and as required to be paid herein, any principal of any Loan, Reimbursement Obligation or Letter of Credit Obligation or (ii) within three (3) Business Days when and as required to be paid herein, any interest on any Loan, Reimbursement Obligation or Letter of Credit Obligation or any fee or other amount owing hereunder or under the other Loan Documents; or

(b) <u>Breach of Warranty</u>. Any representation or warranty made at any time by the Borrower in any Loan Document, or in any certificate, other instrument or statement furnished pursuant to the provisions hereof or thereof, shall prove to have been false or misleading in any material respect (or in the case of any representation or warranty qualified by materiality or reference to the absence of a Material Adverse Change, in which event shall prove to have been false or misleading in any respect) as of the time it was made, deemed made or furnished; or

(c) <u>Breach of Certain Covenants</u>. The Borrower shall default in the observance or performance of any covenant contained in Section 8.5 [Inspection Rights], Section 8.9 [Anti-Corruption Laws; Anti-Money Laundering Laws; and International Trade Laws], or Article 9 [Negative Covenants]; or

(d) <u>Breach of Other Covenants</u>. The Borrower shall default in the observance or performance of any other covenant, condition or provision hereof or of any other Loan Document and such default shall continue unremedied for a period of thirty (30) days; or

(e) <u>Defaults in Other Agreements or Indebtedness</u>. A breach, default or event of default shall occur at any time under the terms of any other agreement involving borrowed money or the extension of credit or any other Indebtedness under which the Borrower or Subsidiary of the Borrower may be obligated as a borrower or guarantor in excess of \$20,000,000 in the aggregate, and such breach, default or event of default either (i) consists of the failure to pay (beyond any period of grace permitted with respect thereto, whether waived or not) any such Indebtedness when due (whether at stated maturity, by acceleration or otherwise) or (ii) causes, or permits the holder or holders of such Indebtedness or the beneficiaries) to cause, with the giving of notice if required, such Indebtedness to be demanded or to become due or to be repurchased, prepaid, defeased or redeemed (automatically or otherwise), or an offer to repurchase, prepay, defease or redeem such Indebtedness to be made, prior to its stated maturity, or such guarantee to become payable or cash collateral in respect thereof to be demanded; or

(f) <u>Final Judgments or Orders</u>. Any final judgments or orders for the payment of money in excess of \$20,000,000 in the aggregate shall be entered against the Borrower by a court having jurisdiction in the premises, and with respect to which either (i) enforcement proceedings are commenced by any creditor upon such judgment or order, or (ii) there is a period of 30 consecutive days during which a stay of enforcement of such judgment or order, by reason of a pending appeal or otherwise, is not in effect; or

(g) Loan Document Unenforceable. Any of the Loan Documents shall cease to be legal, valid and binding agreements enforceable against the party executing the same or such party's successors and assigns (as permitted under the Loan Documents) in accordance with the respective terms thereof or shall in any way be terminated (except in accordance with its terms) or become or be declared ineffective or inoperative or shall in any way be challenged or contested or cease to give or provide the respective rights, titles, interests, remedies, powers or privileges intended to be created thereby; or

(h) <u>Uninsured Losses; Proceedings Against Assets</u>. There shall occur any material uninsured damage to or loss, theft or destruction of any of property of the Borrower in excess of \$20,000,000 or assets of the Borrower in excess of \$20,000,000 are attached, seized, levied upon or subjected to a writ or distress warrant; or such come within the possession of any receiver, trustee, custodian or assignee for the benefit of creditors and the same is not cured within thirty (30) days thereafter; or

(i) <u>Events Relating to Pension Plans and Multiemployer Plans</u>. An ERISA Event occurs with respect to a Pension Plan or Multiemployer Plan which has resulted or could reasonably be expected to result in liability of Borrower or any member of the ERISA Group under Title IV of ERISA to the Pension Plan, Multiemployer Plan or the PBGC in an aggregate amount in excess of \$20,000,000, or Borrower or any member of the ERISA Group fails to pay when due, after the expiration of any applicable grace period, any installment payment with respect to its withdrawal liability under Section 4201 of ERISA under a Multiemployer Plan, where the aggregate amount of unamortized withdrawal liability is in excess of \$20,000,000; or

(j) <u>Change of Control</u>. A Change of Control shall occur; or

(k) <u>Insolvency Proceedings; Solvency; Attachment</u>. Either (i) an Insolvency Proceeding shall have been instituted against the Borrower or Subsidiary of the Borrower and such Insolvency Proceeding shall remain undismissed or unstayed and in effect for a period of thirty (30) consecutive days or such court shall enter a decree or order granting any of the relief sought in such Insolvency Proceeding, (ii) the Borrower or Subsidiary of the Borrower institutes, or takes any action in furtherance of, an Insolvency Proceeding, (iii) the Borrower or any Subsidiary of the Borrower ceases to be Solvent or admits in writing its inability to pay its debts as they mature or (iv) any writ or warrant of attachment or execution or similar process is issued or levied against all or any material part of the property of the Borrower or any Subsidiary of the Borrower and is not released, vacated or fully bonded within thirty (30) days after its issue or levy.

## 10.2 Consequences of Event of Default.

(a) <u>Events of Default Other Than Bankruptcy, Insolvency or Reorganization Proceedings</u>. If any Event of Default specified under Section 10.1 shall occur and be continuing, the Lenders and the Administrative Agent shall be under no further obligation to make Loans and the Issuing Lender shall be under no obligation to issue Letters of Credit and the Administrative Agent may, and upon the request of the Required Lenders shall, take any or all of the following actions:

(i) declare the commitment of each Lender to make Loans and any obligation of the Issuing Lender to issue, amend or extend Letters of Credit to be terminated, whereupon such commitments and obligation shall be terminated;

(ii) declare the unpaid principal amount of all outstanding Loans, all interest accrued and unpaid thereon, and all other amounts owing or payable hereunder or under any other Loan Document to be immediately due and payable, without presentment, demand, protest or other notice of any kind, all of which are hereby expressly waived by the Borrower;

(iii) require the Borrower to, and the Borrower shall thereupon, deposit in a non-interest-bearing account with the Administrative Agent, as Cash Collateral for its Obligations under the Loan Documents, an amount equal to the Minimum Collateral Amount for all outstanding Letters of Credit, and the Borrower hereby pledges to the Administrative Agent and the Lenders, and grants to the Administrative Agent and the Lenders a security interest in, all such Cash Collateral as security for such Obligations; and

(iv) exercise on behalf of itself, the Lenders and the Issuing Lender all rights and remedies available to it, the Lenders and the Issuing Lender under the Loan Documents;

<u>provided</u> that upon the occurrence of an actual or deemed entry of an order for relief with respect to the Borrower under the Bankruptcy Code of the United States, the obligation of each Lender to make Loans and any obligation of the Issuing Lender to issue, amend or extend any Letter of Credit shall automatically terminate, the unpaid principal amount of all outstanding Loans and all interest and other amounts as aforesaid shall automatically become due and payable, and the obligation of the Borrower to provide Cash Collateral as set forth in clause (iii) above shall automatically become effective, in each case without further act of the Administrative Agent or any Lender.

(b) <u>Set-off</u>. If an Event of Default shall have occurred and be continuing, each Lender, the Issuing Lender, and each of their respective Affiliates and any participant of such Lender or Affiliate which has agreed in writing to be bound by the provisions of Section 5.3 [Sharing of Payments by Lenders], after obtaining the prior written consent of the Administrative Agent, is hereby authorized at any time and from time to time, to the fullest extent permitted by applicable Law, to set off and apply any and all deposits (general or special, time or demand, provisional or final, in whatever currency) at any time held and other obligations (in whatever currency) at any time owing by such Lender, the Issuing Lender or any such Affiliate or participant to or for the credit or the account of the Borrower against any and all of the Obligations now or hereafter existing under this Agreement or any other Loan Document to such Lender, the Issuing Lender, Affiliate or participant, irrespective of whether or not such Lender, Issuing Lender, Affiliate or participant shall have made any demand under this Agreement or any other Loan Document from the Borrower may be contingent or unmatured or are owed to a branch or office of such Lender or the Issuing Lender different from the branch or office holding such deposit or obligated on such Indebtedness, provided that in the

event that any Defaulting Lender shall exercise any such right of setoff, (x) all amounts so set off shall be paid over immediately to the Administrative Agent for further application in accordance with the provisions of Section 2.10 [Defaulting Lenders] and, pending such payment, shall be segregated by such Defaulting Lender from its other funds and deemed held in trust for the benefit of the Administrative Agent, the Issuing Lender, and the Lenders, and (y) the Defaulting Lender shall provide promptly to the Administrative Agent a statement describing in reasonable detail the Obligations owing to such Defaulting Lender as to which it exercised such right of setoff. The rights of each Lender, the Issuing Lender and their respective Affiliates and participants under this Section are in addition to other rights and remedies (including other rights of setoff) that such Lender, the Issuing Lender or their respective Affiliates and participants may have. Each Lender and the Issuing Lender agrees to notify the Borrower and the Administrative Agent promptly after any such setoff and application; provided that the failure to give such notice shall not affect the validity of such setoff and application; and

Enforcement of Rights and Remedies. Notwithstanding anything to the contrary contained herein or in any (c) other Loan Document, the authority to enforce rights and remedies hereunder and under the other Loan Documents against the Borrower shall be vested exclusively in, and all actions and proceedings at law in connection with such enforcement shall be instituted and maintained exclusively by, the Administrative Agent in accordance with this Section 10.2 for the benefit of all the Lenders and the Issuing Lender and the other Secured Parties; provided that the foregoing shall not prohibit (a) the Administrative Agent from exercising on its own behalf the rights and remedies that inure to its benefit (solely in its capacity as Administrative Agent) hereunder and under the other Loan Documents, (b) the Issuing Lender or the Swing Loan Lender from exercising the rights and remedies that inure to its benefit (solely in its capacity as the Issuing Lender or Swing Loan Lender, as the case may be) hereunder and under the other Loan Documents, (c) any Lender from exercising setoff rights in accordance with Section 10.2(b) (subject to the terms of Section 5.3 [Sharing of Payments by Lenders]), or (d) any Lender from filing proofs of claim or appearing and filing pleadings on its own behalf during the pendency of a proceeding relative to the Borrower under any Insolvency Proceeding; and provided, further, that if at any time there is no Person acting as Administrative Agent hereunder and under the other Loan Documents, then (i) the Required Lenders shall have the rights otherwise ascribed to the Administrative Agent pursuant to this Section 10.2(c), and (ii) in addition to the matters set forth in clauses (b), (c) and (d) of the preceding proviso and subject to Section 5.3 [Sharing of Payments by Lenders], any Lender may, with the consent of the Required Lenders, enforce any rights and remedies available to it and as authorized by the Required Lenders.

10.3 <u>Application of Proceeds</u>. From and after the date on which the Administrative Agent has taken any action pursuant to Section 10.2 (or after the Loans have automatically become immediately due and payable and the Letter of Credit Obligations have automatically been required to be Cash Collateralized as set forth in the proviso to <u>Section 10.2(a)</u>) and until the Facility Termination Date, any and all proceeds received on account of the Obligations shall (subject to Sections 2.10 and 10.2(a)(iii)) be applied as follows:

(a) <u>First</u>, to payment of that portion of the Obligations constituting fees (other than Letter of Credit Fees), indemnities, expenses and other amounts, including attorney fees, payable to the Administrative Agent in its capacity as such, the Issuing Lender in its capacity as such and the Swing Loan Lender in its capacity as such, ratably among the Administrative Agent, the Issuing Lender and Swing Loan Lender in proportion to the respective amounts described in this clause <u>First</u> payable to them;

(b) <u>Second</u>, to payment of that portion of the Obligations constituting fees, indemnities and other amounts (other than principal, interest and Letter of Credit Fees) payable to the Lenders under the Loan Documents, including attorney fees, ratably among the Facilities and ratably among the Lenders under such Facility in proportion to the respective amounts described in this clause <u>Second</u> payable to them;

(c) <u>Third</u>, to payment of that portion of the Obligations constituting accrued and unpaid Letter of Credit Fees and interest on the Loans and Reimbursement Obligations, ratably among the Facilities and ratably among the Lenders under such Facility and the Issuing Lender in proportion to the respective amounts described in this clause <u>Third</u> payable to them;

(d) <u>Fourth</u>, to payment of that portion of the Obligations constituting unpaid principal of the Loans, Reimbursement Obligations and payment obligations then owing under Lender Provided Interest Rate Hedges, Lender Provided Commodity Hedges and Other Lender Provided Financial Service Products, ratably among the Facilities and ratably among the Lenders under such Facility, the Issuing Lender, the applicable Cash Management Banks, the applicable Commodity Hedge Banks and the applicable Interest Rate Hedge Banks, in proportion to the respective amounts described in this clause <u>Fourth</u> held by them;

(e) <u>Fifth</u>, to the Administrative Agent for the account of the Issuing Lender, to Cash Collateralize any undrawn amounts under outstanding Letters of Credit (to the extent not otherwise cash collateralized pursuant to this Agreement); and

(f) <u>Last</u>, the balance, if any, after all of the Obligations have been indefeasibly paid in full, to the Borrower or as otherwise required by Law.

Amounts used to Cash Collateralize the aggregate undrawn amount of Letters of Credit pursuant to clause <u>Fifth</u> above shall be applied to satisfy drawings under such Letters of Credit as they occur. If any amount remains on deposit as cash collateral after all Letters of Credit have either been fully drawn or expired, such remaining amount shall be applied to the other Obligations, if any, in the order set forth above.

In addition, notwithstanding the foregoing, Obligations arising under Lender Provided Interest Rate Hedges, Lender Provided Commodity Hedges and Other Lender Provided Financial Service Products shall be excluded from the application described above if the Administrative Agent has not received written notice thereof, together with such supporting documentation as the Administrative Agent may reasonably request, from the applicable Cash Management Bank, Commodity Hedge Bank or Interest Rate Hedge Bank, as the case may be. Each Cash Management Bank, Commodity Hedge Bank or Interest Rate Hedge Bank not a party to the

Credit Agreement that has given the notice contemplated by the preceding sentence shall, by such notice, be deemed to have acknowledged and accepted the appointment of the Administrative Agent pursuant to the terms of Article 11 hereof for itself and its Affiliates as if a "Lender" party hereto.

#### ARTICLE 11 THE ADMINISTRATIVE AGENT

11.1 <u>Appointment and Authority</u>. Each of the Lenders and the Issuing Lender hereby irrevocably appoints PNC Bank, National Association to act on its behalf as the Administrative Agent hereunder and under the other Loan Documents and authorizes the Administrative Agent to take such actions on its behalf and to exercise such powers as are delegated to the Administrative Agent by the terms hereof or thereof, together with such actions and powers as are reasonably incidental thereto. The provisions of this Article are solely for the benefit of the Administrative Agent, the Lenders and the Issuing Lender, and the Borrower shall not have rights as a third-party beneficiary of any of such provisions. It is understood and agreed that the use of the term "agent" herein or in any other Loan Documents (or any other similar term) with reference to the Administrative Agent is not intended to connote any fiduciary or other implied (or express) obligations arising under agency doctrine of any applicable law. Instead such term is used as a matter of market custom, and is intended to create or reflect only an administrative relationship between contracting parties.

11.2 <u>Rights as a Lender</u>. The Person serving as the Administrative Agent hereunder shall have the same rights and powers in its capacity as a Lender as any other Lender and may exercise the same as though it were not the Administrative Agent, and the term "Lender" or "Lenders" shall, unless otherwise expressly indicated or unless the context otherwise requires, include the Person serving as the Administrative Agent hereunder in its individual capacity. Such Person and its Affiliates may accept deposits from, lend money to, own securities of, act as the financial advisor or in any other advisory capacity for, and generally engage in any kind of business with, the Borrower or any Subsidiary or other Affiliate thereof as if such Person were not the Administrative Agent hereunder and without any duty to account therefor to the Lenders.

11.3 <u>Exculpatory Provisions</u>. (a) The Administrative Agent shall not have any duties or obligations except those expressly set forth herein and in the other Loan Documents, and its duties hereunder shall be administrative in nature. Without limiting the generality of the foregoing, the Administrative Agent:

(i) shall not be subject to any fiduciary or other implied duties, regardless of whether a Potential Default or Event of Default has occurred and is continuing;

(ii) shall not have any duty to take any discretionary action or exercise any discretionary powers, except discretionary rights and powers expressly contemplated hereby or by the other Loan Documents that the Administrative Agent is required to exercise as directed in writing by the Required Lenders (or such other number or percentage of the Lenders as shall be expressly provided for

herein or in the other Loan Documents); provided that the Administrative Agent shall not be required to take any action that, in its opinion or the opinion of its counsel, may expose the Administrative Agent to liability or that is contrary to any Loan Document or applicable Law, including for the avoidance of doubt any action that may be in violation of the automatic stay under any Debtor Relief Law or that may effect a forfeiture, modification or termination of property of a Defaulting Lender in violation of any Debtor Relief Law; and

(iii) shall not, except as expressly set forth herein and in the other Loan Documents, have any duty to disclose, and shall not be liable for the failure to disclose, any information relating to the Borrower or any of its Affiliates that is communicated to or obtained by the Person serving as the Administrative Agent or any of its Affiliates in any capacity.

(b) The Administrative Agent shall not be liable for any action taken or not taken by it (i) with the consent or at the request of the Required Lenders (or such other number or percentage of the Lenders as shall be necessary, or as the Administrative Agent shall believe in good faith shall be necessary, under the circumstances as provided in Sections 12.1 [Modifications; Amendments and Waivers] and 10.2[Consequences of Event of Default]), or (ii) in the absence of its own gross negligence or willful misconduct as determined by a court of competent jurisdiction by final and nonappealable judgment. The Administrative Agent shall be deemed not to have knowledge of any Potential Default or Event of Default unless and until notice describing such Potential Default or Event of Default is given to the Administrative Agent in writing by the Borrower, a Lender or an Issuing Lender.

(c) The Administrative Agent shall not be responsible for or have any duty to ascertain or inquire into (i) any statement, warranty or representation made in or in connection with this Agreement or any other Loan Document, (ii) the contents of any certificate, report or other document delivered hereunder or thereunder or in connection herewith or therewith, (iii) the performance or observance of any of the covenants, agreements or other terms or conditions set forth herein or therein or the occurrence of any Potential Default or Event of Default, (iv) the validity, enforceability, effectiveness or genuineness of this Agreement, any other Loan Document or any other agreement, instrument or document, or (v) the satisfaction of any condition set forth in Article 7 [Conditions of Lending and Issuance of Letters of Credit] or elsewhere herein, other than to confirm receipt of items expressly required to be delivered to the Administrative Agent.

(d) Reserved.

11.4 <u>Reliance by Administrative Agent and the Green Loan Coordinator</u>. The Administrative Agent and the Green Loan Coordinator shall be entitled to rely upon, and shall not incur any liability for relying upon, any notice, request, certificate, consent, statement, instrument, document or other writing (including any electronic message, Internet or intranet website posting or other distribution) believed by it to be genuine and to have been signed, sent or otherwise authenticated by the proper Person. The Administrative Agent and the Green Loan Coordinator also may rely upon any statement made to it orally or by telephone and believed by

it to have been made by the proper Person, and shall not incur any liability for relying thereon. In determining compliance with any condition hereunder to the making of a Loan, or the issuance, extension, renewal or increase of a Letter of Credit, that by its terms must be fulfilled to the satisfaction of a Lender or the Issuing Lender, the Administrative Agent may presume that such condition is satisfactory to such Lender or Issuing Lender unless the Administrative Agent shall have received notice to the contrary from such Lender or the Issuing Lender prior to the making of such Loan or the issuance of such Letter of Credit. The Administrative Agent may consult with legal counsel (who may be counsel for the Borrower), independent accountants and other experts selected by it, and shall not be liable for any action taken or not taken by it in accordance with the advice of any such counsel, accountants or experts. Without limiting the foregoing, each party hereto hereby agrees that neither the Green Loan Coordinator nor the Administrative Agent shall have any responsibility for (or liability in respect of) reviewing, auditing or otherwise evaluating any certification provided by the Borrower in connection with an advance of a Green Loan Coordinator may rely conclusively on any such certification provided by the Borrower for any advance of a Green Loan without any responsibility to verify the accuracy thereof.

11.5 <u>Delegation of Duties</u>. The Administrative Agent may perform any and all of its duties and exercise its rights and powers hereunder or under any other Loan Document by or through any one or more sub-agents appointed by the Administrative Agent. The Administrative Agent and any such sub-agent may perform any and all of its duties and exercise its rights and powers by or through their respective Related Parties. The exculpatory provisions of this Article shall apply to any such sub-agent and to the Related Parties of the Administrative Agent and any such sub-agent, and shall apply to their respective activities in connection with the syndication of the Facilities as well as activities as Administrative Agent. The Administrative Agent shall not be responsible for the negligence or misconduct of any sub-agents except to the extent that a court of competent jurisdiction determines in a final and nonappealable judgment that the Administrative Agent acted with gross negligence or willful misconduct in the selection of such sub-agents.

11.6 <u>Resignation of Administrative Agent</u>. (a) The Administrative Agent may at any time give notice of its resignation to the Lenders, the Issuing Lender and the Borrower. Upon receipt of any such notice of resignation, the Required Lenders shall have the right, in consultation with the Borrower (so long as no Potential Default or Event of Default has occurred and is continuing), to appoint a successor. If no such successor shall have been so appointed by the Required Lenders and shall have accepted such appointment within 30 days after the retiring Administrative Agent gives notice of its resignation (or such earlier day as shall be agreed by the Required Lenders) (the "**Resignation Effective Date**"), then the retiring Administrative Agent may (but shall not be obligated to), on behalf of the Lenders and the Issuing Lender, appoint a successor Administrative Agent be a Defaulting Lender. Whether or not a successor has been appointed, such resignation shall become effective in accordance with such notice on the Resignation Effective Date.

(b) If the Person serving as Administrative Agent is a Defaulting Lender pursuant to clause (d) of the definition thereof, the Required Lenders may, to the extent permitted by applicable law, by notice in writing to the Borrower and such Person remove such Person as Administrative Agent and, in consultation with the Borrower, appoint a successor. If no such successor shall have been so appointed by the Required Lenders and shall have accepted such appointment within 30 days (or such earlier day as shall be agreed by the Required Lenders) (the "**Removal Effective Date**"), then such removal shall nonetheless become effective in accordance with such notice on the Removal Effective Date.

(c) With effect from the Resignation Effective Date or the Removal Effective Date (as applicable) (i) the retiring or removed Administrative Agent shall be discharged from its duties and obligations hereunder and under the other Loan Documents (except that in the case of any collateral security held by the Administrative Agent on behalf of the Lenders or the Issuing Lender under any of the Loan Documents, the retiring or removed Administrative Agent shall continue to hold such collateral security until such time as a successor Administrative Agent is appointed) and (ii) except for any indemnity payments owed to the retiring or removed Administrative Agent, all payments, communications and determinations provided to be made by, to or through the Administrative Agent shall instead be made by or to each Lender and Issuing Lender directly, until such time, if any, as the Required Lenders appoint a successor Administrative Agent as provided for above. Upon the acceptance of a successor's appointment as Administrative Agent hereunder, such successor shall succeed to and become vested with all of the rights, powers, privileges and duties of the retiring or removed Administrative Agent (other than any rights to indemnity payments owed to the retiring or removed Administrative Agent), and the retiring or removed Administrative Agent shall be discharged from all of its duties and obligations hereunder or under the other Loan Documents. The fees payable by the Borrower to a successor Administrative Agent shall be the same as those payable to its predecessor unless otherwise agreed between the Borrower and such successor. After the retiring or removed Administrative Agent's resignation or removal hereunder and under the other Loan Documents, the provisions of this Article and Section 12.3 [Expense; Indemnity; Damage Waiver] shall continue in effect for the benefit of such retiring or removed Administrative Agent, its sub-agents and their respective Related Parties in respect of any actions taken or omitted to be taken by any of them while the retiring or removed Administrative Agent was acting as Administrative Agent.

11.7 <u>Non-Reliance on Administrative Agent, the Green Loan Coordinator and Other Lenders</u>. Each Lender and the Issuing Lender acknowledges that it has, independently and without reliance upon the Administrative Agent, the Green Loan Coordinator or any other Lender or any of their Related Parties and based on such documents and information as it has deemed appropriate, made its own credit analysis and decision to enter into this Agreement. Each Lender and Issuing Lender also acknowledges that it will, independently and without reliance upon the Administrative Agent, the Green Loan Coordinator or any other Lender or any of their Related Parties and based on such documents and information as it shall from time to time deem appropriate, continue to make its own decisions in taking or not taking action under or based upon this Agreement, any other Loan Document or any related agreement or any document furnished hereunder or thereunder.

11.8 <u>No Other Duties, Etc.</u> Anything herein to the contrary notwithstanding, none of the Bookrunners, Arrangers, Syndication Agents or Green Loan Coordinator listed on the cover page hereof shall have any powers, duties or responsibilities under this Agreement or any of the other Loan Documents, except in its capacity, as applicable, as the Administrative Agent, a Lender or an Issuing Lender hereunder.

11.9 <u>Administrative Agent's Fee</u>. The Borrower shall pay to the Administrative Agent a nonrefundable fee (the "Administrative Agent's Fee") under the terms of a letter (the "Administrative Agent's Letter") between the Borrower and Administrative Agent, as amended from time to time.

11.10 <u>Administrative Agent May File Proofs of Claim</u>. In case of the pendency of any proceeding under any Debtor Relief Law, the Administrative Agent (irrespective of whether the principal of any Loan or Letter of Credit Obligation shall then be due and payable as herein expressed or by declaration or otherwise and irrespective of whether the Administrative Agent shall have made any demand on the Borrower) shall be entitled and empowered (but not obligated) by intervention in such proceeding or otherwise:

(a) to file and prove a claim for the whole amount of the principal and interest owing and unpaid in respect of the Loans, Letter of Credit Obligations and all other Obligations that are owing and unpaid and to file such other documents as may be necessary or advisable in order to have the claims of the Lenders, the Issuing Lender and the Administrative Agent (including any claim for the reasonable compensation, expenses, disbursements and advances of the Lenders, the Issuing Lender and the Administrative Agent and their respective agents and counsel and all other amounts due the Lenders, the Issuing Lender and the Administrative Agent under Sections 2.9(b) [Letter of Credit Fees] and 12.3 [Expenses; Indemnity; Damage Waiver]) allowed in such judicial proceeding; and

(b) to collect and receive any monies or other property payable or deliverable on any such claims and to distribute the same;

and any custodian, receiver, assignee, trustee, liquidator, sequestrator or other similar official in any such judicial proceeding is hereby authorized by each Lender and the Issuing Lender to make such payments to the Administrative Agent and, in the event that the Administrative Agent shall consent to the making of such payments directly to the Lenders and the Issuing Lender, to pay to the Administrative Agent any amount due for the reasonable compensation, expenses, disbursements and advances of the Administrative Agent and its agents and counsel, and any other amounts due the Administrative Agent under Section 12.3 [Expenses; Indemnity; Damage Waiver].

# 11.11 <u>Reserved</u>.

11.12 <u>No Reliance on Administrative Agent's Customer Identification Program</u>. Each Lender acknowledges and agrees that neither such Lender, nor any of its Affiliates, participants or assignees, may rely on the Administrative Agent to carry out such Lender's, Affiliate's, participant's or assignee's customer identification program, or other obligations required or imposed under or pursuant to the USA PATRIOT Act or the regulations thereunder, including

the regulations contained in 31 CFR 103.121 (as hereafter amended or replaced, the "**CIP Regulations**"), or any other Anti-Money Laundering Law, any Anti-Corruption Law, or any International Trade Law, including any programs involving any of the following items relating to or in connection with any of the Loan Parties, their Affiliates or their agents, the Loan Documents or the transactions hereunder or contemplated hereby: (i) any identity verification procedures, (ii) any recordkeeping, (iii) comparisons with government lists, (iv) customer notices or (v) other procedures required under the CIP Regulations or such other Laws.

11.13 Lender Provided Interest Rate Hedges, Lender Provided Commodity Hedges and Other Lender Provided Financial Service Products. Except as otherwise expressly set forth herein, no Cash Management Bank, Commodity Hedge Bank or Interest Rate Hedge Bank that obtains the benefits of Section 10.3 [Application of Proceeds] by virtue of the provisions hereof or of any Loan Document shall have any right to notice of any action or to consent to, direct or object to any action hereunder or under any other Loan Document other than in its capacity as a Lender and, in such case, only to the extent expressly provided in the Loan Documents. Notwithstanding any other provision of this Article 11 to the contrary, the Administrative Agent shall not be required to verify the payment of, or that other satisfactory arrangements have been made with respect to, Obligations arising under Lender Provided Interest Rate Hedges, Lender Provided Commodity Hedges and/or Other Lender Provided Financial Service Products unless the Administrative Agent has received written notice of such Obligations, together with such supporting documentation as the Administrative Agent may request, from the applicable Cash Management Bank, Commodity Hedge Bank or Interest Rate Hedge Bank, as the case may be.

#### 11.14 Certain ERISA Matters.

(a) Each Lender (x) represents and warrants, as of the date such Person became a Lender party hereto, to, and (y) covenants, from the date such Person became a Lender party hereto to the date such Person ceases being a Lender party hereto, for the benefit of, the Administrative Agent, each Arranger and their respective Affiliates, and not, for the avoidance of doubt, to or for the benefit of the Borrower, that at least one of the following is and will be true:

(i) such Lender is not using "plan assets" (within the meaning of Section 3(42) of ERISA or otherwise) of one or more Benefit Plans with respect to such Lender's entrance into, participation in, administration of and performance of the Loans, the Letters of Credit or the Commitments or this Agreement;

(ii) the transaction exemption set forth in one or more PTEs, such as PTE 84-14 (a class exemption for certain transactions determined by independent qualified professional asset managers), PTE 95-60 (a class exemption for certain transactions involving insurance company general accounts), PTE 90-1 (a class exemption for certain transactions involving bank collective investment funds) or PTE 96-23 (a class exemption for certain transactions determined by in-house asset managers), is applicable with respect to such Lender's entrance into, participation in, administration of and performance of the Loans, the Letters of Credit, the Commitments and this Agreement;

(iii) (A) such Lender is an investment fund managed by a "Qualified Professional Asset Manager" (within the meaning of Part VI of PTE 84-14), (B) such Qualified Professional Asset Manager made the investment decision on behalf of such Lender to enter into, participate in, administer and perform the Loans, the Letters of Credit, the Commitments and this Agreement, (C) the entrance into, participation in, administration of and performance of the Loans, the Letters of Credit, the Commitments and this Agreement satisfies the requirements of sub-sections (b) through (g) of Part I of PTE 84-14 and (D) to the best knowledge of such Lender, the requirements of subsection (a) of Part I of PTE 84-14 are satisfied with respect to such Lender's entrance into, participation in, administration of and performance of the Loans, the Letters of Credit, the Commitments and this Agreement; or

(iv) such other representation, warranty and covenant as may be agreed in writing between the Administrative Agent, in its sole discretion, and such Lender.

(b) In addition, unless either (1) sub-clause (i) in the immediately preceding clause (a) is true with respect to a Lender or (2) a Lender has provided another representation, warranty and covenant in accordance with sub-clause (iv) in the immediately preceding clause (a), such Lender further (x) represents and warrants, as of the date such Person became a Lender party hereto, to, and (y) covenants, from the date such Person became a Lender party hereto to the date such Person ceases being a Lender party hereto, for the benefit of, the Administrative Agent, each Arranger and their respective Affiliates, and not, for the avoidance of doubt, to or for the benefit of the Borrower, that none of the Administrative Agent, any Arranger and their respective Affiliates is a fiduciary with respect to the assets of such Lender involved in such Lender's entrance into, participation in, administration of and performance of the Loans, the Letters of Credit, the Commitments and this Agreement (including in connection with the reservation or exercise of any rights by the Administrative Agent under this Agreement, any Loan Document or any documents related hereto or thereto).

# 11.15 Erroneous Payments.

(a) If the Administrative Agent notifies a Lender, Issuing Lender or Secured Party, or any Person who has received funds on behalf of a Lender, Issuing Lender or Secured Party such Lender or Issuing Lender (any such Lender, Issuing Lender, Secured Party or other recipient, a "**Payment Recipient**") that the Administrative Agent has determined in its sole discretion (whether or not after receipt of any notice under immediately succeeding <u>clause (b)</u>) that any funds received by such Payment Recipient from the Administrative Agent or any of its Affiliates were erroneously transmitted to, or otherwise erroneously or mistakenly received by, such Payment Recipient (whether or not known to such Lender, Issuing Lender, Secured Party or other Payment Recipient on its behalf) (any such funds, whether received as a payment, prepayment or repayment of principal, interest, fees, distribution or otherwise, individually and collectively, an "Erroneous Payment") and demands the return of such Erroneous Payment (or a portion thereof), such Erroneous Payment shall at all times remain the property of the Administrative Agent and shall be segregated by the Payment Recipient and held in trust for the benefit of the Administrative Agent, and such Lender, Issuing Lender or Secured Party shall (or, with respect to any Payment Recipient who received such funds on its behalf, shall cause such

Payment Recipient to) promptly, but in no event later than two Business Days thereafter, return to the Administrative Agent the amount of any such Erroneous Payment (or portion thereof) as to which such a demand was made, in same day funds (in the currency so received), together with interest thereon in respect of each day from and including the date such Erroneous Payment (or portion thereof) was received by such Payment Recipient to the date such amount is repaid to the Administrative Agent in same day funds at the greater of the Effective Federal Funds Rate and a rate determined by the Administrative Agent in accordance with banking industry rules on interbank compensation from time to time in effect. A notice of the Administrative Agent to any Payment Recipient under this clause (a) shall be conclusive, absent manifest error.

(b) Without limiting immediately preceding <u>clause (a)</u>, each Lender, Issuing Lender or Secured Party, or any Person who has received funds on behalf of a Lender, Issuing Lender or Secured Party such Lender or Issuing Lender, hereby further agrees that if it receives a payment, prepayment or repayment (whether received as a payment, prepayment or repayment of principal, interest, fees, distribution or otherwise) from the Administrative Agent (or any of its Affiliates) (x) that is in a different amount than, or on a different date from, that specified in a notice of payment, prepayment or repayment sent by the Administrative Agent (or any of its Affiliates) with respect to such payment, prepayment or repayment, (y) that was not preceded or accompanied by a notice of payment, prepayment or repayment sent by the Administrative Agent (or any of its Affiliates), or (z) that such Lender, Issuing Lender or Secured Party, or other such recipient, otherwise becomes aware was transmitted, or received, in error or by mistake (in whole or in part) in each case:

(i) (A) in the case of immediately preceding <u>clauses (x)</u> or (y), an error shall be presumed to have been made (absent written confirmation from the Administrative Agent to the contrary) or (B) an error has been made (in the case of immediately preceding <u>clause (z)</u>), in each case, with respect to such payment, prepayment or repayment; and

(ii) such Lender, Issuing Lender or Secured Party shall (and shall cause any other recipient that receives funds on its respective behalf to) promptly (and, in all events, within one Business Day of its knowledge of such error) notify the Administrative Agent of its receipt of such payment, prepayment or repayment, the details thereof (in reasonable detail) and that it is so notifying the Administrative Agent pursuant to this Section 11.15(b).

(c) Each Lender, Issuing Lender or Secured Party hereby authorizes the Administrative Agent to set off, net and apply any and all amounts at any time owing to such Lender, Issuing Lender or Secured Party under any Loan Document, or otherwise payable or distributable by the Administrative Agent to such Lender, Issuing Lender or Secured Party from any source, against any amount due to the Administrative Agent under immediately preceding <u>clause (a)</u> or under the indemnification provisions of this Agreement.

(d) In the event that an Erroneous Payment (or portion thereof) is not recovered by the Administrative Agent for any reason, after demand therefor by the

Administrative Agent in accordance with immediately preceding <u>clause (a)</u>, from any Lender or Issuing Lender that has received such Erroneous Payment (or portion thereof) (and/or from any Payment Recipient who received such Erroneous Payment (or portion thereof) on its respective behalf) (such unrecovered amount, an "Erroneous Payment Return Deficiency"), upon the Administrative Agent's notice to such Lender or Issuing Lender at any time, (i) such Lender or Issuing Lender shall be deemed to have assigned its Loans (but not its Commitments) of the relevant class with respect to which such Erroneous Payment was made (the "Erroneous Payment Impacted Class") in an amount equal to the Erroneous Payment Return Deficiency (or such lesser amount as the Administrative Agent may specify) (such assignment of the Loans (but not Commitments) of the Erroneous Payment Impacted Class, the "Erroneous Payment Deficiency Assignment") at par plus any accrued and unpaid interest (with the assignment fee to be waived by the Administrative Agent in such instance), and is hereby (together with the Borrower) deemed to execute and deliver an Assignment and Assumption with respect to such Erroneous Payment Deficiency Assignment, and such Lender or Issuing Lender shall deliver any Notes evidencing such Loans to the Borrower or the Administrative Agent, (ii) the Administrative Agent as the assignee Lender shall be deemed to acquire the Erroneous Payment Deficiency Assignment, (iii) upon such deemed acquisition, the Administrative Agent as the assignee Lender shall become a Lender or Issuing Lender, as applicable, hereunder with respect to such Erroneous Payment Deficiency Assignment and the assigning Lender or assigning Issuing Lender shall cease to be a Lender or Issuing Lender, as applicable, hereunder with respect to such Erroneous Payment Deficiency Assignment, excluding, for the avoidance of doubt, its obligations under the indemnification provisions of this Agreement and its applicable Commitments which shall survive as to such assigning Lender or assigning Issuing Lender and (iv) the Administrative Agent may reflect in the Register its ownership interest in the Loans subject to the Erroneous Payment Deficiency Assignment. The Administrative Agent may, in its discretion, sell any Loans acquired pursuant to an Erroneous Payment Deficiency Assignment and upon receipt of the proceeds of such sale, the Erroneous Payment Return Deficiency owing by the applicable Lender or Issuing Lender shall be reduced by the net proceeds of the sale of such Loan (or portion thereof), and the Administrative Agent shall retain all other rights, remedies and claims against such Lender or Issuing Lender (and/or against any recipient that receives funds on its respective behalf). For the avoidance of doubt, no Erroneous Payment Deficiency Assignment will reduce the Commitments of any Lender or Issuing Lender and such Commitments shall remain available in accordance with the terms of this Agreement. In addition, each party hereto agrees that, except to the extent that the Administrative Agent has sold a Loan (or portion thereof) acquired pursuant to an Erroneous Payment Deficiency Assignment, and irrespective of whether the Administrative Agent may be equitably subrogated, the Administrative Agent shall be contractually subrogated to all the rights and interests of the applicable Lender, Issuing Lender or Secured Party under the Loan Documents with respect to each Erroneous Payment Return Deficiency (the "Erroneous Payment Subrogation Rights").

(e) The parties hereto agree that an Erroneous Payment shall not pay, prepay, repay, discharge or otherwise satisfy any Obligations owed by the Borrower, except, in each case, to the extent such Erroneous Payment is, and solely with respect to the amount of such

Erroneous Payment that is, comprised of funds received by the Administrative Agent from the Borrower for the purpose of making such Erroneous Payment.

(f) To the extent permitted by applicable Law, no Payment Recipient shall assert any right or claim to an Erroneous Payment, and hereby waives, and is deemed to waive, any claim, counterclaim, defense or right of set-off or recoupment with respect to any demand, claim or counterclaim by the Administrative Agent for the return of any Erroneous Payment received, including without limitation waiver of any defense based on "discharge for value" or any similar doctrine.

(g) Each party's obligations, agreements and waivers under this Section 11.15 shall survive the resignation or replacement of the Administrative Agent, the termination of the Commitments and/or the repayment, satisfaction or discharge of all Obligations (or any portion thereof) under any Loan Document.

#### ARTICLE 12 MISCELLANEOUS

12.1 <u>Modifications, Amendments or Waivers</u>. With the written consent of the Required Lenders, the Administrative Agent, acting on behalf of all the Lenders, and the Borrower, may from time to time enter into written agreements amending or changing any provision of this Agreement or any other Loan Document or the rights of the Lenders or the Borrower hereunder or thereunder, or may grant written waivers or consents hereunder or thereunder. Any such agreement, waiver or consent made with such written consent shall be effective to bind all the Lenders and the Borrower; provided, that no such agreement, waiver or consent may be made which will:

(a) <u>Increase of Commitment</u>. Increase the amount of the Revolving Credit Commitment of any Lender hereunder without the consent of such Lender;

(b) <u>Extension of Payment; Reduction of Principal, Interest or Fees; Modification of Terms of Payment</u>. Whether or not any Loans are outstanding, subject to Section 2.12, extend any Expiration Date or the time for payment of principal or interest of any Loan, the Commitment Fee or any other fee payable to any Lender, or reduce the principal amount of or the rate of interest borne by any Loan (other than as a result of waiving the applicability of any post-default increase in interest rates) or reduce the Commitment Fee or any other fee payable to any Lender, without the consent of each Lender directly affected thereby;

(c) <u>Miscellaneous</u>. (i) Amend Section 5.2 [Pro Rata Treatment of Lenders], Section 5.3 [Sharing of Payments by Lenders], Section 10.3 [Application of Proceeds], Section 11.4 [Exculpatory Provisions] or this Section 12.1, (ii) alter any provision regarding the pro rata treatment of the Lenders or requiring all Lenders to authorize the taking of any action or reduce any percentage specified in the definition of Required Lenders or (iii) subordinate, or have the effect of subordinating, the Obligations hereunder to any other Indebtedness or other obligation, in each case, without the consent of all of the Lenders;

(d) <u>5-Year Revolver</u>. Amend, modify or waive (i) <u>Section 7.2</u> or any other provision of this Agreement if the effect of such amendment, modification or waiver is to require the 5-Year Revolver Lenders to make 5-Year Revolving Credit Loans when the 5-Year Revolver Lenders would not otherwise be required to do so without the written consent of the Required 5-Year Revolver Lenders, (ii) the amount of the Swing Loan Commitment without the written consent of the Required 5-Year Revolver Lenders, (iii) the amount of the Letter of Credit Sublimit without the written consent of the Required 5-Year Revolver Lenders, (iv) the amount of the 5-Year Revolver Green Loan Sublimit without the consent of all of the 5-Year Revolver Lenders and (v) any provision requiring all 5-Year Revolver Lenders, in each case without the consent of all of the 5-Year Revolver Lenders; Lenders;

(e) <u>364-Day Revolver</u>. Amend, modify or waive (i) <u>Section 7.2</u> or any other provision of this Agreement if the effect of such amendment, modification or waiver is to require the 364-Day Revolver Lenders to make 364-Day Revolving Credit Loans when the 364-Day Revolver Lenders would not otherwise be required to do so without the written consent of the Required 364-Day Revolver Lenders, (ii) the amount of the 364-Day Revolver Green Loan Sublimit without the consent of all of the 364-Day Revolver Lenders and (iii) any provision requiring all 364-Day Revolver Lenders to authorize the taking of any action or reduce any percentage specified in the definition of Required 364-Day Revolver Lenders, in each case without the consent of all of the 364-Day Revolver Lenders;

provided that (i) no agreement, waiver or consent which would modify the interests, rights or obligations of the Administrative Agent, the Issuing Lender, or the Swing Loan Lender may be made without the written consent of the Administrative Agent, the Issuing Lender or the Swing Loan Lender, as applicable and (ii) the Administrative Agent's Letter may be amended, or rights or privileges thereunder waived, in a writing executed only by the parties thereto, and <u>provided</u>, <u>further</u> that, if in connection with any proposed waiver, amendment or modification referred to in Sections 12.1(a) through (e) above, there is a Non-Consenting Lender with respect to a Facility, then the Borrower shall have the right to replace any such Non-Consenting Lender with respect to such Facility with one or more replacement Lenders pursuant to Section 5.7(a) [Replacement of a Lender]. Notwithstanding anything to the contrary herein, no Defaulting Lender with respect to a Facility shall have on right or consent which by its terms requires the consent of all Lenders or each affected Lender may be effected with the consent of the applicable Lenders other than such Defaulting Lender and (y) any waiver, amendment or modification requiring the consent of all Lenders or each affected Lender disproportionately adversely relative to other affected Lenders shall require the consent of such Defaulting Lender.

Notwithstanding any provision herein to the contrary, this Agreement may be amended to extend the Expiration Date with respect to the Revolving Credit Commitments of Lenders under a Facility that agree to such extension with respect to their Revolving Credit Commitments

pursuant to the terms and conditions of Section 2.12 with the written consent of each such approving Lender, the Administrative Agent and the Borrower (and no other Lender).

In addition, notwithstanding the foregoing, (a) with the consent of the Borrower, the Administrative Agent may amend, modify or supplement any Loan Document without the consent of any Lender or the Required Lenders in order to correct or cure any ambiguity, inconsistency or defect or correct any typographical or ministerial error in any Loan Document (provided that any such amendment, modification or supplement shall not be materially adverse to the interests of the Lenders taken as a whole), and (b) without the consent of any Lender or the Borrower, within a reasonable time after (i) the effective date of any increase or addition to, extension of or decrease from, the Revolving Credit Commitments, or (ii) any assignment by any Lender of some or all of its Revolving Credit Commitments, the Administrative Agent shall, and is hereby authorized and directed to, revise Schedule 1.1(A)(i) and/or (ii) to reflect such change and shall distribute such revised Schedule 1.1(A)(i) and/or (ii) to each of the Lenders and the Borrower, whereupon such revised Schedule 1.1(A)(i) shall replace the old Schedule 1.1(A)(i) and/or (ii) and/

Notwithstanding anything in this Agreement to the contrary, each Lender hereby irrevocably authorizes the Administrative Agent on its behalf, and without further consent of any Lender (but with the consent of the Borrower and the Administrative Agent), to amend and restate this Agreement and the other Loan Documents if, upon giving effect to such amendment and restatement, such Lender shall no longer be a party to this Agreement (as so amended and restated), the Commitments of such Lender shall have terminated, such Lender shall have no other commitment or other obligation hereunder and shall have been paid in full all principal, interest and other amounts owing to it or accrued for its account under this Agreement and the other Loan Documents.

12.2 <u>No Implied Waivers; Cumulative Remedies</u>. No course of dealing and no delay or failure of the Administrative Agent or any Lender in exercising any right, power, remedy or privilege under this Agreement or any other Loan Document shall affect any other or future exercise thereof or operate as a waiver thereof, nor shall any single or partial exercise thereof preclude any further exercise thereof or of any other right, power, remedy or privilege. The enumeration of the rights and remedies of the Administrative Agent and the Lenders set forth in this Agreement is not intended to be exhaustive and the exercise by the Administrative Agent and the Lenders of any right or remedy shall not preclude the exercise of any other rights or remedies, all of which shall be cumulative, and shall be in addition to any other right or remedy given hereunder or under the other Loan Documents or that may now or hereafter exist at law or in equity or by suit or otherwise. No reasonable delay or failure to take action on the part of the Administrative Agent or any Lender in exercising any right, power or privilege shall operate as a waiver thereof, nor shall any single or partial exercise of any such right, power or privilege preclude any other or further exercise thereof or the exercise of any other right, power or privilege or shall be construed to be a waiver of any Event of Default.

12.3 Expenses; Indemnity; Damage Waiver.

(a) Costs and Expenses. The Borrower shall pay (i) all out-of-pocket expenses incurred by the Administrative Agent, the Lead Arranger, the Green Loan Coordinator and their respective Affiliates (including the reasonable fees, charges and disbursements of counsel for the Administrative Agent), and shall pay all fees and time charges and disbursements for attorneys who may be employees of the Administrative Agent, in connection with the syndication of the credit facilities provided for herein, the preparation, negotiation, execution, delivery and administration of this Agreement and the other Loan Documents or any amendments, modifications or waivers of the provisions hereof or thereof (whether or not the transactions contemplated hereby or thereby shall be consummated), (ii) all out-of-pocket expenses incurred by the Issuing Lender in connection with the issuance, amendment, renewal or extension of any Letter of Credit or any demand for payment thereunder, (iii) all out-of-pocket expenses incurred by the Administrative Agent, any Lender or the Issuing Lender (including the fees, charges and disbursements of any counsel for the Administrative Agent, any Lender or the Issuing Lender), and shall pay all fees and time charges for attorneys who may be employees of the Administrative Agent, any Lender or the Issuing Lender, in connection with the enforcement or protection of its rights (A) in connection with this Agreement and the other Loan Documents, including its rights under this Section, and (B) in connection with the Loans made or Letters of Credit issued hereunder, including all such out-ofpocket expenses incurred during any workout, restructuring or negotiations in respect of such Loans or Letters of Credit, and (iv) all reasonable out-of-pocket expenses of the Administrative Agent's regular employees and agents engaged periodically to perform audits of the Borrower's books, records and business properties.

(b) Indemnification by the Borrower. The Borrower shall indemnify the Administrative Agent (and any subagent thereof), the Arrangers, the Green Loan Coordinator, each Lender and the Issuing Lender, and each Related Party of any of the foregoing Persons (each such Person being called an "Indemnitee") against, and hold each Indemnitee harmless from (and shall reimburse each Indemnitee as the same are incurred), any and all losses, claims, damages, liabilities, penalties and related expenses (including the fees, charges and disbursements of any counsel for any Indemnitee), and shall indemnify and hold harmless each Indemnitee from all fees and time charges and disbursements for attorneys who may be employees of any Indemnitee, incurred by any Indemnitee or asserted against any Indemnitee by any Person (including the Borrower but excluding other Indemnitees and its Related Parties) arising out of, in connection with, or as a result of (i) the execution or delivery of this Agreement, any other Loan Document or any agreement or instrument contemplated hereby or thereby, the performance by the parties hereto of their respective obligations hereunder or the consummation of the transactions contemplated hereby or thereby, (ii) any Loan or Letter of Credit or the use or proposed use of the proceeds therefrom (including any refusal by the Issuing Lender to honor a demand for payment under a Letter of Credit if the documents presented in connection with such demand do not strictly comply with the terms of such Letter of Credit), (iii) any actual or alleged presence or release of Hazardous Materials on or from any property owned or operated by the Borrower or any of its Subsidiaries, or any Environmental Liability related in any way to the Borrower or any of its Subsidiaries, or (iv) any actual or prospective claim, litigation, investigation or proceeding relating to any of the foregoing, whether based on contract, tort or any other theory, whether brought by a third party or by the Borrower, and regardless of whether any Indemnitee is a party thereto; provided that

such indemnity shall not, as to any Indemnitee, be available to the extent that such losses, claims, damages, liabilities or related expenses (x) are determined by a court of competent jurisdiction by final and non-appealable judgment to have resulted from the gross negligence or willful misconduct of such Indemnitee or (y) result from a claim brought by the Borrower against an Indemnitee for breach in bad faith of such Indemnitee's obligations hereunder or under any other Loan Document, if the Borrower has obtained a final and non-appealable judgment in its favor on such claim as determined by a court of competent jurisdiction. This Section 12.3(b) shall not apply with respect to Taxes other than any Taxes that represent losses, claims, damages, etc. arising from any non-Tax claim.

(c) Reimbursement by Lenders. To the extent that the Borrower for any reason fails to indefeasibly pay any amount required under paragraph (a) or (b) of this Section to be paid by it to the Administrative Agent (or any sub-agent thereof), the Issuing Lender, the Swing Loan Lender or any Related Party of any of the foregoing, without relieving the Borrower from its obligation to do so, each Lender severally agrees to pay to the Administrative Agent (or any such sub-agent), such Issuing Lender, such Swing Loan Lender or such Related Party, as the case may be, such Lender's pro rata share (determined as of the time that the applicable unreimbursed expense or indemnity payment is sought based on each Lender's Ratable Share at such time) of such unpaid amount (including any such unpaid amount in respect of a claim asserted by such Lender); provided that the unreimbursed expense or indemnified loss, claim, damage, liability or related expense, as the case may be, was incurred by or asserted against the Administrative Agent (or any such sub-agent), the Issuing Lender or the Swing Loan Lender in its capacity as such, or against any Related Party of any of the foregoing acting for the Administrative Agent (or any such sub-agent), the Issuing Lender or the Swing Loan Lender in connection with such capacity. The obligations of the Lenders under this paragraph (b) are subject to the provisions of Section 2.2 [Nature of Lenders' Obligations with Respect to Revolving Credit Loans].

(d) <u>Waiver of Consequential Damages, Etc.</u> To the fullest extent permitted by applicable Law, the Borrower shall not assert, and hereby waives, any claim against any Indemnitee, on any theory of liability, for special, indirect, consequential or punitive damages (as opposed to direct or actual damages) arising out of, in connection with, or as a result of, this Agreement, any other Loan Document or any agreement or instrument contemplated hereby, the transactions contemplated hereby or thereby, any Loan or Letter of Credit or the use of the proceeds thereof. No Indemnitee referred to in Section 12.3(a) [Costs and Expenses] shall be liable for any damages arising from the use by unintended recipients of any information or other materials distributed by it through telecommunications, electronic or other information transmission systems in connection with this Agreement or the other Loan Documents or the transactions contemplated hereby or thereby, except to the extent such liability or damages are determined by a court of competent jurisdiction by final and non-appealable judgment to have resulted from the gross negligence or willful misconduct of such Indemnitee.

(e) <u>Payments</u>. All amounts due under this Section shall be payable not later than ten (10) days after demand therefor.

(f) <u>Survival</u>. Each party's obligations under this Section shall survive the termination of the Loan Documents and the termination of the Commitments and the repayment, satisfaction or discharge of all Obligations.

## 12.4 <u>Reserved.</u>

12.5 <u>Holidays</u>. Whenever payment of a Loan to be made or taken hereunder shall be due on a day which is not a Business Day such payment shall be due on the next Business Day (except as provided in Section 4.2 [Interest Periods]) and such extension of time shall be included in computing interest and fees, except that the Loans shall be due on the Business Day preceding the Expiration Date if the Expiration Date is not a Business Day. Whenever any payment or action to be made or taken hereunder (other than payment of the Loans) shall be stated to be due on a day which is not a Business Day, such payment or action shall be made or taken on the next following Business Day, and such extension of time shall not be included in computing interest or fees, if any, in connection with such payment or action.

#### 12.6 Notices; Effectiveness; Electronic Communication

(a) <u>Notices Generally</u>. Except in the case of notices and other communications expressly permitted to be given by telephone (and except as provided in Section 12.6(b) [Electronic Communications]), all notices and other communications provided for herein shall be in writing and shall be delivered by hand or overnight courier service, mailed by certified or registered mail or sent by telecopier (i) if to a Lender, to it at its address set forth in its administrative questionnaire, or (ii) if to any other Person, to it at its address set forth on <u>Schedule 1.1(B)</u>.

Notices sent by hand or overnight courier service, or mailed by certified or registered mail, shall be deemed to have been given when received; notices sent by telecopier shall be deemed to have been given when sent (except that, if not given during normal business hours for the recipient, shall be deemed to have been given at the opening of business on the next Business Day for the recipient). Notices delivered through electronic communications to the extent provided in 12.6(b) [Electronic Communications], shall be effective as provided in such Section.

(b) <u>Electronic Communications</u>. Notices and other communications to the Lenders and the Issuing Lender hereunder may be delivered or furnished by electronic communication (including e-mail and Internet or intranet websites) pursuant to procedures approved by the Administrative Agent; <u>provided</u> that the foregoing shall not apply to notices to any Lender or the Issuing Lender pursuant to Article 2 [Revolving Credit and Swingline Loan Facilities] if such Lender or the Issuing Lender, as applicable, has notified the Administrative Agent that it is incapable of receiving notices under such Article by electronic communications to it hereunder by electronic communications pursuant to procedures approved by it; <u>provided</u> that approval of such procedures may be limited to particular notices or communications. Unless the Administrative Agent otherwise prescribes, (i) notices and other communications sent to an e-mail address shall be deemed received upon the sender's receipt of an acknowledgement from the intended recipient (such as by the "return receipt requested"

function, as available, return e-mail or other written acknowledgement), and (ii) notices or communications posted to an Internet or intranet website shall be deemed received upon the deemed receipt by the intended recipient at its e-mail address as described in the foregoing clause (i) of notification that such notice or communication is available and identifying the website address therefor; <u>provided</u> that, for both clauses (i) and (ii) above, if such notice, email or other communication is not sent during the normal business hours of the recipient, such notice or communication shall be deemed to have been sent at the opening of business on the next Business Day for the recipient.

(c) <u>Change of Address, etc</u>. Any party hereto may change its address, e-mail address or telecopier number for notices and other communications hereunder by notice to the other parties hereto.

(a) <u>Platform</u>.

(i) The Borrower agrees that the Administrative Agent may, but shall not be obligated to, make the Communications (as defined below) available to the Issuing Lender and the other Lenders by posting the Communications on the Platform.

(ii) The Platform is provided "as is" and "as available." The Agent Parties (as defined below) do not warrant the adequacy of the Platform and expressly disclaim liability for errors or omissions in the Communications. No warranty of any kind, express, implied or statutory, including, without limitation, any warranty of merchantability, fitness for a particular purpose, non-infringement of third-party rights or freedom from viruses or other code defects, is made by any Agent Party in connection with the Communications or the Platform. In no event shall the Administrative Agent or any of its Related Parties (collectively, the "<u>Agent Parties</u>") have any liability to the Borrower, any Lender or any other Person or entity for damages of any kind, including, without limitation, direct or indirect, special, incidental or consequential damages, losses or expenses (whether in tort, contract or otherwise) arising out of the Borrower's or the Administrative Agent's transmission of communications through the Platform. "<u>Communications</u>" means, collectively, any notice, demand, communication, information, document or other material provided by or on behalf of the Borrower pursuant to any Loan Document or the transactions contemplated therein which is distributed to the Administrative Agent, any Lender or any Issuing Lender by means of electronic communications pursuant to this Section, including through the Platform.

12.7 <u>Severability</u>. The provisions of this Agreement are intended to be severable. If any provision of this Agreement shall be held invalid or unenforceable in whole or in part in any jurisdiction, such provision shall, as to such jurisdiction, be ineffective to the extent of such invalidity or unenforceability without in any manner affecting the validity or enforceability thereof in any other jurisdiction or the remaining provisions hereof in any jurisdiction. Without limiting the foregoing provisions of this Section, if and to the extent that the enforceability of any

provisions in this Agreement relating to Defaulting Lenders shall be limited by Debtor Relief Laws, as determined in good faith by the Administrative Agent, the Issuing Lender or the Swing Loan Lender, as applicable, then such provisions shall be deemed to be in effect only to the extent not so limited.

12.8 <u>Duration; Survival</u>. All representations and warranties of the Borrower contained herein or made in connection herewith shall survive the execution and delivery of this Agreement and the completion of the transactions hereunder, and shall continue in full force and effect until the Facility Termination Date. All covenants and agreements of the Borrower contained herein relating to the payment of principal, interest, premiums, additional compensation or expenses and indemnification, including those set forth in the Notes, Section 5.1 [Payments] and Section 12.3 [Expenses; Indemnity; Damage Waiver], shall survive the Facility Termination Date. All other covenants and agreements of the Borrower shall continue in full force and effect from and after the Closing Date and until the Facility Termination Date.

## 12.9 Successors and Assigns.

(a) <u>Successors and Assigns Generally</u>. The provisions of this Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their respective successors and assigns permitted hereby, except that the Borrower may not assign or otherwise transfer any of its rights or obligations hereunder (including, in each case, by way of an LLC Division) without the prior written consent of the Administrative Agent and each Lender and no Lender may assign or otherwise transfer any of its rights or obligations hereunder except (i) to an assignee in accordance with the provisions of paragraph (b) of this Section, (ii) by way of participation in accordance with the provisions of paragraph (d) of this Section, or (iii) by way of pledge or assignment of a security interest subject to the restrictions of paragraph (e) of this Section (and any other attempted assignment or transfer by any party hereto shall be null and void except as expressly set forth herein). Nothing in this Agreement, expressed or implied, shall be construed to confer upon any Person (other than the parties hereto, their respective successors and assigns permitted hereby, Participants to the extent provided in paragraph (d) of this Section, Indemnitees and, to the extent expressly contemplated hereby, the Related Parties of each of the Administrative Agent and the Lenders) any legal or equitable right, remedy or claim under or by reason of this Agreement.

(b) <u>Assignments by Lenders</u>. Any Lender may at any time assign to one or more assignees all or a portion of its rights and obligations under this Agreement (including all or a portion of its Commitment and the Loans at the time owing to it); <u>provided</u> that any such assignment shall be subject to the following conditions:

## (i) <u>Minimum Amounts</u>.

(A) in the case of an assignment of the entire remaining amount of the assigning Lender's Commitment and the Loans under a Facility at the time owing to it or contemporaneous assignments to related Approved Funds (determined after giving effect to such assignments) that equal at least the amount specified in paragraph (b)(i)(B) of this Section in the

aggregate or in the case of an assignment to a Lender, an Affiliate of a Lender or an Approved Fund, no minimum amount need be assigned; and

(B) in any case not described in clause (i)(A) of this Section, the aggregate amount of the Commitment (which for this purpose includes Loans outstanding thereunder) or, if the applicable Commitment is not then in effect, the principal outstanding balance of the Loans of the assigning Lender under a Facility subject to each such assignment (determined as of the date the Assignment and Assumption Agreement with respect to such assignment is delivered to the Administrative Agent or, if "Trade Date" is specified in the Assignment and Assumption Agreement, as of such "Trade Date") shall not be less than \$5,000,000, in the case of any assignment in respect of the Revolving Credit Commitment of the assigning Lender under a Facility, unless each of the Administrative Agent and, so long as no Event of Default has occurred and is continuing, the Borrower otherwise consents (each such consent not to be unreasonably withheld or delayed).

(ii) <u>Proportionate Amounts</u>. Each partial assignment shall be made as an assignment of a proportionate part of all the assigning Lender's rights and obligations under this Agreement with respect to the Loan or the Commitment assigned.

(iii) <u>Required Consents</u>. No consent shall be required for any assignment except to the extent required by paragraph (b)(i)(B) of this Section and, in addition:

(A) the consent of the Borrower (such consent not to be unreasonably withheld or delayed) shall be required unless (x) an Event of Default has occurred and is continuing at the time of such assignment or (y) such assignment is to a Lender, an Affiliate of a Lender or an Approved Fund; provided that the Borrower shall be deemed to have consented to any such assignment unless it shall object thereto by written notice to the Administrative Agent within five (5) Business Days after having received notice thereof;

(B) the consent of the Administrative Agent (such consent not to be unreasonably withheld or delayed) shall be required for assignments to a Person that is not a Lender, an Affiliate of such Lender or an Approved Fund with respect to such Lender; and

(C) the consent of the Issuing Lender and Swing Loan Lender (such consent not to be unreasonably withheld or delayed) shall be required for any assignment of the 5-Year Revolver.

(iv) <u>Assignment and Assumption Agreement</u>. The parties to each assignment shall execute and deliver to the Administrative Agent an Assignment and Assumption Agreement, together with a processing and recordation fee of \$3,500; <u>provided</u> that the Administrative Agent may, in its sole discretion, elect to waive such processing and recordation fee in the case of any assignment. The assignee, if it is not a Lender, shall deliver to the Administrative Agent an Administrative Questionnaire.

(v) <u>No Assignment to Certain Persons</u>. No such assignment shall be made to (A) the Borrower or any of the Borrower's Affiliates or Subsidiaries, (B) any Defaulting

Lender or any of its Subsidiaries, or any Person who, upon becoming a Lender hereunder, would constitute a Defaulting Lender or a Subsidiary thereof or (C) any Disqualified Institution (to the extent that such institution has been disclosed on a list that has been made available to all Lenders).

(vi) <u>No Assignment to Natural Persons</u>. No such assignment shall be made to a natural Person (or a holding company, investment vehicle or trust for, or owned and operated for the primary benefit of, a natural Person).

(vii) <u>Certain Additional Payments</u>. In connection with any assignment of rights and obligations of any Defaulting Lender hereunder, no such assignment shall be effective unless and until, in addition to the other conditions thereto set forth herein, the parties to the assignment shall make such additional payments to the Administrative Agent in an aggregate amount sufficient, upon distribution thereof as appropriate (which may be outright payment, purchases by the assignee of participations or subparticipations, or other compensating actions, including funding, with the consent of the Borrower and the Administrative Agent, the applicable pro rata share of Loans previously requested but not funded by the Defaulting Lender, to each of which the applicable assignee and assignor hereby irrevocably consent), to (x) pay and satisfy in full all payment liabilities then owed by such Defaulting Lender under such Facility to the Administrative Agent, the Issuing Lender, the Swing Loan Lender and each other Lender hereunder (and interest accrued thereon), and (y) acquire (and fund as appropriate) its full pro rata share of all Loans and participations in Letters of Credit and Swing Loans in accordance with its Ratable Share under such Facility. Notwithstanding the foregoing, in the event that any assignment of rights and obligations of any Defaulting Lender hereunder shall become effective under applicable law without compliance with the provisions of this paragraph, then the assignee of such interest shall be deemed to be a Defaulting Lender for all purposes of this Agreement until such compliance occurs.

(viii) Effectiveness; Release. Subject to acceptance and recording thereof by the Administrative Agent pursuant to paragraph (c) of this Section 12.9, from and after the effective date specified in each Assignment and Assumption Agreement, the assignee thereunder shall be a party to this Agreement and, to the extent of the interest assigned by such Assignment and Assumption Agreement, have the rights and obligations of a Lender under this Agreement, and the assigning Lender thereunder shall, to the extent of the interest assigned by such Assignment and Assumption Agreement (and, in the case of an Assignment and Assumption Agreement covering all of the assigning Lender's rights and obligations under this Agreement, such Lender shall cease to be a party hereto) but shall continue to be entitled to the benefits of Sections 4.4 [Term SOFR Rate/Daily Simple SOFR Unascertainable; Etc.], 5.8 [Increased Costs], 5.9 [Taxes], 5.10 [Indemnity] and 12.3 [Expenses, Indemnity; Damage Waiver] with respect to facts and circumstances occurring prior to the effective date of such assignment; provided, that except to the extent otherwise expressly agreed by the affected parties, no assignment by a Defaulting Lender will constitute a waiver or release of any claim of any party hereunder arising from that Lender's having been a Defaulting Lender. Any assignment or transfer by a Lender of rights or obligations under this Agreement that does not comply with this paragraph shall be treated for

purposes of this Agreement as a sale by such Lender of a participation in such rights and obligations in accordance with paragraph (d) of this Section.

(c) <u>Register</u>. The Administrative Agent, acting solely for this purpose as a non-fiduciary agent of the Borrower, shall maintain at one of its offices a copy of each Assignment and Assumption Agreement delivered to it and a register for the recordation of the names and addresses of the Lenders, and the Commitments of, and principal amounts (and stated interest) of the Loans owing to, each Lender pursuant to the terms hereof from time to time (the "**Register**"). The entries in the Register shall be conclusive absent manifest error, and the Borrower, the Administrative Agent and the Lenders shall treat each Person whose name is recorded in the Register pursuant to the terms hereof as a Lender hereunder for all purposes of this Agreement. The Register shall be available for inspection by the Borrower and any Lender, at any reasonable time and from time to time upon reasonable prior notice.

(d) <u>Participations</u>. Any Lender may at any time, without the consent of, or notice to, the Borrower or the Administrative Agent, sell participations to any Person (other than a natural Person, or a holding company, investment vehicle or trust for, or owned and operated for the primary benefit of, a natural Person, the Borrower or any of the Borrower's Affiliates or Subsidiaries or any Disqualified Institution (to the extent that such institution has been disclosed on a list that has been made available to all Lenders)) (each, a "**Participant**") in all or a portion of such Lender's rights and/or obligations under this Agreement (including all or a portion of its Commitment and/or the Loans owing to it); provided that (i) such Lender's obligations under this Agreement shall remain unchanged, (ii) such Lender shall remain solely responsible to the other parties hereto for the performance of such obligations, and (iii) the Borrower, the Administrative Agent, the Issuing Lender and Lenders shall continue to deal solely and directly with such Lender in connection with such Lender's rights and obligations under this Agreement. For the avoidance of doubt, each Lender shall be responsible for the indemnity under Section 12.3 [Expenses; Indemnity; Damage Waiver] with respect to any payments made by such Lender to its Participant(s).

Any agreement or instrument pursuant to which a Lender sells such a participation shall provide that such Lender shall retain the sole right to enforce this Agreement and to approve any amendment, modification or waiver of any provision of this Agreement; <u>provided</u> that such agreement or instrument may provide that such Lender will not, without the consent of the Participant, agree (other than as is already provided for herein) to any amendment, modification or waiver with respect to Sections 12.1(a) [Increase of Commitment] or 12.1(b) [Extension of Payment, Etc.] that affects such Participant. The Borrower agrees that each Participant shall be entitled to the benefits of Sections 4.4 [Term SOFR Rate/Daily Simple SOFR Unascertainable, Etc.], 5.8 [Increased Costs], 5.9 [Taxes] and 5.10 [Indemnity] (subject to the requirements and limitations therein, including the requirements under Section 5.9(g) [Status of Lenders] shall be delivered to the participating Lender)) to the same extent as if it were a Lender and had acquired its interest by assignment pursuant to paragraph (b) of this Section; <u>provided</u> that such Participant (A) agrees to be subject to the provisions of Section 5.7(a) [Replacement of a Lender] and Section 5.7(b) [Designation of a Different Lending Office] as if it were an

assignee under paragraph (b) of this Section; and (B) shall not be entitled to receive any greater payment under Sections 5.8 [Increased Costs] or 5.9 [Taxes], with respect to any participation, than its participating Lender would have been entitled to receive, except to the extent such entitlement to receive a greater payment results from a Change in Law that occurs after the Participant acquired the applicable participation. Each Lender that sells a participation agrees, at the Borrower's request and expense, to use reasonable efforts to cooperate with the Borrower to effectuate the provisions of Section 5.7(a) [Replacement of a Lender] and Section 5.7(b) [Designation of Different Lending Office] with respect to any Participant. To the extent permitted by law, each Participant also shall be entitled to the benefits of Section 10.2(b) [Set-off] as though it were a Lender; provided that such Participant agrees to be subject to Section 5.3 [Sharing of Payments by Lenders] as though it were a Lender. Each Lender that sells a participation shall, acting solely for this purpose as a non-fiduciary agent of the Borrower, maintain a register on which it enters the name and address of each Participant and the principal amounts (and stated interest) of each Participant's interest in the Loans or other obligations under the Loan Documents (the "Participant Register"); provided that no Lender shall have any obligation to disclose all or any portion of the Participant Register (including the identity of any Participant or any information relating to a Participant's interest in any commitments, loans, letters of credit or its other obligations under any Loan Document) to any Person except to the extent that such disclosure is necessary to establish that such commitment, loan, letter of credit or other obligation is in registered form under Section 5f.103-1(c) of the United States Treasury Regulations. The entries in the Participant Register shall be conclusive absent manifest error, and such Lender shall treat each Person whose name is recorded in the Participant Register as the owner of such participation for all purposes of this Agreement notwithstanding any notice to the contrary. For the avoidance of doubt, the Administrative Agent (in its capacity as Administrative Agent) shall have no responsibility for maintaining a Participant Register.

(e) <u>Certain Pledges; Successors and Assigns Generally</u>. Any Lender may at any time pledge or assign a security interest in all or any portion of its rights under this Agreement to secure obligations of such Lender, including any pledge or assignment to secure obligations to a Federal Reserve Bank; <u>provided</u> that no such pledge or assignment shall release such Lender from any of its obligations hereunder or substitute any such pledge or assignee for such Lender as a party hereto.

- (f) <u>Reserved</u>.
- (g) <u>Reserved</u>.
- (h) <u>Reserved</u>.

(i) <u>Cashless Settlement</u>. Notwithstanding anything to the contrary contained in this Agreement, any Lender may exchange, continue or rollover all or a portion of its Loans in connection with any refinancing, extension, loan modification or similar transaction permitted by the terms of this Agreement, pursuant to a cashless settlement mechanism approved by the Borrower, the Administrative Agent and such Lender.

(j) <u>Arrangers/Bookrunners</u>. Notwithstanding anything to the contrary contained in this Agreement, the name of any arranger and/or bookrunner listed on the cover page of this Agreement may be changed by the Administrative Agent to the name of any Lender or Lender's broker-dealer Affiliate, upon written request to the Administrative Agent by any such arranger and/or bookrunner and the applicable Lender or Lender's broker-deal Affiliate.

## 12.10 Confidentiality.

General. Each of the Administrative Agent, the Green Loan Coordinator, the Lenders and the Issuing (a) Lender agree to maintain the confidentiality of the Information (as defined below), except that Information may be disclosed (a) to its Affiliates and to its Related Parties (it being understood that the Persons to whom such disclosure is made will be informed of the confidential nature of such Information and instructed to keep such Information confidential); (b) to the extent required or requested by any regulatory authority purporting to have jurisdiction over such Person or its Related Parties (including any self-regulatory authority, such as the National Association of Insurance Commissioners); (c) to the extent required by applicable laws or regulations or by any subpoena or similar legal process; (d) to any other party hereto; (e) in connection with the exercise of any remedies hereunder or under any other Loan Document or any action or proceeding relating to this Agreement or any other Loan Document or the enforcement of rights hereunder or thereunder; (f) subject to an agreement containing provisions substantially the same as those of this Section, to (i) any assignee of or Participant in, or any prospective assignee of or Participant in, any of its rights and obligations under this Agreement, or (ii) any actual or prospective party (or its Related Parties) to any swap, derivative or other transaction under which payments are to be made by reference to the Borrower and its obligations, this Agreement or payments hereunder; (g) on a confidential basis to (i) any rating agency in connection with rating the Borrower or its Subsidiaries or the Facilities or (ii) the CUSIP Service Bureau or any similar agency in connection with the issuance and monitoring of CUSIP numbers with respect to the Facilities; (h) with the consent of the Borrower; or (i) to the extent such Information (x) becomes publicly available other than as a result of a breach of this Section, or (y) becomes available to the Administrative Agent, the Green Loan Coordinator, any Lender, any Issuing Lender or any of their respective Affiliates on a nonconfidential basis from a source other than the Borrower. In addition, the Administrative Agent, the Green Loan Coordinator and the Lenders may disclose the existence of this Agreement and information about this Agreement to market data collectors, similar service providers to the lending industry and service providers to the Administrative Agent and the Lenders in connection with the administration of this Agreement, the other Loan Documents, and the Commitments.

For purposes of this Section, "**Information**" means all information received from the Borrower or any of its Subsidiaries relating to the Borrower or any of its Subsidiaries or any of their respective businesses, other than any such information that is available to the Administrative Agent, the Green Loan Coordinator, any Lender or any Issuing Lender on a nonconfidential basis prior to disclosure by the Borrower or any of its Subsidiaries; provided that, in the case of information received from the Borrower or any of its Subsidiaries; provided that, in the case of information received from the Borrower or any of its Subsidiaries after the date hereof, such information is clearly identified at the time of delivery as confidential. Any Person required to maintain the confidentiality of Information as provided in this Section shall be considered to

have complied with its obligation to do so if such Person has exercised the same degree of care to maintain the confidentiality of such Information as such Person would accord to its own confidential information.

(b) <u>Sharing Information With Affiliates of the Lenders</u>. The Borrower acknowledges that from time to time financial advisory, investment banking and other services may be offered or provided to the Borrower or one or more of its Affiliates (in connection with this Agreement or otherwise) by any Lender or by one or more Subsidiaries or Affiliates of such Lender and the Borrower hereby authorizes each Lender to share any information delivered to such Lender by the Borrower and its Subsidiaries pursuant to this Agreement to any such Subsidiary or Affiliate subject to the provisions of Section 12.10(a) [General].

# 12.11 Counterparts; Integration; Effectiveness.

(a) <u>Counterparts; Integration; Effectiveness</u>. This Agreement may be executed in counterparts (and by different parties hereto in different counterparts), each of which shall constitute an original, but all of which when taken together shall constitute a single contract. This Agreement and the other Loan Documents, and any separate letter agreements with respect to fees payable to the Administrative Agent, constitute the entire contract among the parties relating to the subject matter hereof and thereof and supersede any and all previous agreements and understandings, oral or written, relating to the subject matter hereof and thereof including any prior confidentiality agreements and commitments. Except as provided in Article 7 [Conditions Of Lending And Issuance Of Letters Of Credit], this Agreement shall become effective when it shall have been executed by the Administrative Agent and when the Administrative Agent shall have received counterparts hereof that, when taken together, bear the signatures of each of the other parties hereto. Delivery of an executed counterpart of a signature page of this Agreement by telecopy or e-mail shall be effective as delivery of a manually executed counterpart of this Agreement.

(b) <u>Electronic Execution of Assignments</u>. The words "execution," "signed," "signature," and words of like import in any Assignment and Assumption Agreement shall be deemed to include electronic signatures or the keeping of records in electronic form, each of which shall be of the same legal effect, validity or enforceability as a manually executed signature or the use of a paper-based recordkeeping system, as the case may be, to the extent and as provided for in any applicable Law, including the Federal Electronic Signatures in Global and National Commerce Act, the New York State Electronic Signatures and Records Act, or any other similar state laws based on the Uniform Electronic Transactions Act.

## 12.12 <u>Choice of Law Submission to Jurisdiction; Waiver of Venue; Service of Process; Waiver of Jury Trail</u>.

(a) <u>Governing Law</u>. This Agreement and the other Loan Documents and any claims, controversy, dispute or cause of action (whether in contract or tort or otherwise) based upon, arising out of or relating to this Agreement or any other Loan Document (except, as to any other Loan Document, as expressly set forth therein) and the transactions contemplated hereby and thereby shall be governed by, and construed in accordance with, the law of the State of New

York. Each standby Letter of Credit issued under this Agreement shall be subject, as applicable, to the rules of the Uniform Customs and Practice for Documentary Credits, as most recently published by the International Chamber of Commerce (the "ICC") at the time of issuance ("UCP") or the rules of the International Standby Practices (ICC Publication Number 590) ("ISP98"), as determined by the Issuing Lender, and each trade Letter of Credit shall be subject to UCP, and in each case to the extent not inconsistent therewith, the Laws of the State of New York without regard to its conflict of laws principles.

The Borrower irrevocably and unconditionally agrees that it will not commence any action, litigation or proceeding of any kind or description, whether in law or equity, whether in contract or in tort or otherwise, against the Administrative Agent, any Lender, the Issuing Lender, or any Related Party of the foregoing in any way relating to this Agreement or any other Loan Document or the transactions relating hereto or thereto, in any forum other than the courts of the State of New York sitting in New York County, and of the United States District Court of the Southern District of New York, and any appellate court from any thereof, and each of the parties hereto irrevocably and unconditionally submits to the jurisdiction of such courts and agrees that all claims in respect of any such action, litigation or proceeding may be heard and determined in such New York State court or, to the fullest extent permitted by applicable law, in such federal court. Each of the parties hereto agrees that a final judgment in any other manner provided by law. Nothing in this Agreement or in any other Loan Document shall affect any right that the Administrative Agent, any Lender or any Issuing Lender may otherwise have to bring any action or proceeding relating to this Agreement or any other Loan Document against the Borrower or its properties in the courts of any jurisdiction.

(b) <u>Waiver of Venue</u>. The Borrower irrevocably and unconditionally waives, to the fullest extent permitted by applicable law, any objection that it may now or hereafter have to the laying of venue of any action or proceeding arising out of or relating to this Agreement or any other Loan Document in any court referred to in paragraph (b) of this Section. Each of the parties hereto hereby irrevocably waives, to the fullest extent permitted by applicable law, the defense of an inconvenient forum to the maintenance of such action or proceeding in any such court.

(c) <u>Service of Process</u>. Each party hereto irrevocably consents to service of process in the manner provided for notices in Section 12.6 [ Notices; Effectiveness; Electronic Communication]. Nothing in this Agreement will affect the right of any party hereto to serve process in any other manner permitted by applicable law.

(d) <u>WAIVER OF JURY TRIAL</u>. EACH PARTY HERETO HEREBY IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY LEGAL PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THIS AGREEMENT OR ANY OTHER LOAN DOCUMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY OR THEREBY (WHETHER BASED ON CONTRACT, TORT OR ANY OTHER THEORY). EACH PARTY HERETO (A) CERTIFIES THAT NO REPRESENTATIVE, AGENT OR ATTORNEY OF ANY OTHER PERSON HAS

# REPRESENTED, EXPRESSLY OR OTHERWISE, THAT SUCH OTHER PERSON WOULD NOT, IN THE EVENT OF LITIGATION, SEEK TO ENFORCE THE FOREGOING WAIVER AND (B) ACKNOWLEDGES THAT IT AND THE OTHER PARTIES HERETO HAVE BEEN INDUCED TO ENTER INTO THIS AGREEMENT AND THE OTHER LOAN DOCUMENTS BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS AND CERTIFICATIONS IN THIS SECTION.

12.13 <u>USA Patriot Act Notice</u>. Each Lender that is subject to the USA PATRIOT Act and the Administrative Agent (for itself and not on behalf of any Lender) hereby notifies the Loan Parties that pursuant to the requirements of the USA PATRIOT Act, it is required to obtain, verify and record information that identifies the Loan Parties, which information includes the name and address of Loan Parties and other information that will allow such Lender or Administrative Agent, as applicable, to identify the Loan Parties in accordance with the USA PATRIOT Act. The Borrower shall, promptly following a request by the Administrative Agent or any Lender, provide all documentation and other information that the Administrative Agent or such Lender requests in order to comply with its ongoing obligations under applicable "know your customer" and anti-money laundering rules and regulations, including the Act.

12.14 <u>No Advisory or Fiduciary Responsibility</u>. In connection with all aspects of each transaction contemplated hereby (including in connection with any amendment, waiver or other modification hereof or of any other Loan Document), the Borrower acknowledges and agrees that: (a) (i) the arranging and other services regarding this Agreement provided by the Administrative Agent, the Arrangers, the Green Loan Coordinator and the Lenders are arm's-length commercial transactions between the Borrower, on the one hand, and the Administrative Agent, the Arrangers, the Green Loan Coordinator and the Lenders, on the other hand, (ii) the Borrower has consulted its own legal, accounting, regulatory and tax advisors to the extent it has deemed appropriate, and (iii) the Borrower is capable of evaluating, and understands and accepts, the terms, risks and conditions of the transactions contemplated hereby and by the other Loan Documents; (b) (i) each of the Administrative Agent, each Arranger, the Green Loan Coordinator and each Lender is and has been acting solely as a principal and, except as expressly agreed in writing by the relevant parties, has not been, is not, and will not be acting as an advisor, agent or fiduciary for the Borrower or any of its Affiliates, or any other Person and (ii) none of the Administrative Agent, the Arrangers, the Green Loan Coordinator or any Lender has any obligation to the Borrower or any of its Affiliates with respect to the transactions contemplated hereby except those obligations expressly set forth herein and in the other Loan Documents; and (c) the Administrative Agent, the Arrangers, the Green Loan Coordinator and the Lenders and their respective Affiliates may be engaged in a broad range of transactions that involve interests that differ from those of the Borrower and its Affiliates, and none of the Administrative Agent, the Arrangers, the Green Loan Coordinator or any Lender has any obligation to disclose any of such interests to the Borrower or its Affiliates. To the fullest extent permitted by Law, the Borrower hereby waives and releases any claims that it may have against the Administrative Agent, the Arrangers, the Green Loan Coordinator or any Lender with respect to any breach or alleged breach of agency or fiduciary duty in connection with any aspect of any transaction contemplated hereby.

12.15 <u>Contractual Recognition of Bail-In</u>. Notwithstanding anything to the contrary in any Loan Document or in any other agreement, arrangement or understanding among any such parties, each party hereto acknowledges that any liability of any Lender that is an Affected Financial Institution arising under any Loan Document, to the extent such liability is unsecured, may be subject to the write-down and conversion powers of the applicable Resolution Authority and agrees and consents to, and acknowledges and agrees to be bound by:

(a) the application of any Write-Down and Conversion Powers by the applicable Resolution Authority to any such liabilities arising hereunder which may be payable to it by any Lender that is an Affected Financial Institution; and

- (b) the effects of any Bail-in Action on any such liability, including, if applicable:
  - (i) a reduction in full or in part or cancellation of any such liability;

(ii) a conversion of all, or a portion of, such liability into shares or other instruments of ownership in such Affected Financial Institution, its parent undertaking, or a bridge institution that may be issued to it or otherwise conferred on it, and that such shares or other instruments of ownership will be accepted by it in lieu of any rights with respect to any such liability under this Agreement or any other Loan Document; or

(iii) the variation of the terms of such liability in connection with the exercise of the write-down and conversion powers of the applicable Resolution Authority.

12.16 <u>Acknowledgement Regarding Any Supported QFCs</u>. To the extent that the Loan Documents provide support, through a guarantee or otherwise, for any Commodity Hedge or any Interest Rate Hedge or any other agreement or instrument that is a QFC (such support, "QFC Credit Support", and each such QFC, a "Supported QFC"), the parties acknowledge and agree as follows with respect to the resolution power of the Federal Deposit Insurance Corporation under the Federal Deposit Insurance Act and Title II of the Dodd-Frank Wall Street Reform and Consumer Protection Act (together with the regulations promulgated thereunder, the "U.S. Special Resolution Regimes") in respect of such Supported QFC and QFC Credit Support (with the provisions below applicable notwithstanding that the Loan Documents and any Supported QFC may in fact be stated to be governed by the laws of the State of New York and/or of the United States or any other state of the United States):

(a) In the event a QFC Covered Entity that is party to a Supported QFC (each, a "**Covered Party**") becomes subject to a proceeding under a U.S. Special Resolution Regime, the transfer of such Supported QFC and the benefit of such QFC Credit Support (and any interest and obligation in or under such Supported QFC and such QFC Credit Support, and any rights in property securing such Supported QFC or such QFC Credit Support) from such Covered Party will be effective to the same extent as the transfer would be effective under the U.S. Special Resolution Regime if the Supported QFC and such QFC Credit Support (and any such interest, obligation and rights in property) were governed by the laws of the United States or a state of the

United States. In the event a Covered Party or a BHC Act Affiliate of a Covered Party becomes subject to a proceeding under a U.S. Special Resolution Regime, Default Rights under the Loan Documents that might otherwise apply to such Supported QFC or any QFC Credit Support that may be exercised against such Covered Party are permitted to be exercised to no greater extent than such Default Rights could be exercised under the U.S. Special Resolution Regime if the Supported QFC and the Loan Documents were governed by the laws of the United States or a state of the United States. Without limitation of the foregoing, it is understood and agreed that rights and remedies of the parties with respect to a Defaulting Lender shall in no event affect the rights of any Covered Party with respect to a Supported QFC or any QFC Credit Support.

(b) As used in this <u>Section 12.16</u>, the following terms have the following meanings:

"BHC Act Affiliate" of a party means an "affiliate" (as such term is defined under, and interpreted in accordance with, 12 U.S.C. 1841(k)) of such party.

"**Default Right**" has the meaning assigned to that term in, and shall be interpreted in accordance with, 12 C.F.R. §§ 252.81, 47.2 or 382.1, as applicable.

"QFC" has the meaning assigned to the term "qualified financial contract" in, and shall be interpreted in accordance with, 12 U.S.C. 5390(c)(8)(D).

"QFC Covered Entity" means any of the following: (i) a "covered entity" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 252.82(b); (ii) a "covered bank" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 47.3(b); or (iii) a "covered FSI" as that term is defined in, and interpreted in accordance with, 12 C.F.R. § 382.2(b).

### 12.17 Amendment and Restatement; Reallocation.

(a) The parties hereto agree that, on the Closing Date, the following transactions shall be deemed to occur automatically, without further action by any party hereto: (i) the Existing Credit Agreement shall be deemed to be amended and restated in its entirety pursuant to this Agreement; (ii) all Indebtedness and other obligations (including, without limitation, any outstanding Loans) under the Existing Credit Agreement outstanding on the Closing Date shall in all respects be continuing and shall be deemed to Indebtedness and other obligations (including, without limitation, any outstanding hereunder and (iii) all references in the other Loan Documents to the Existing Credit Agreement (to the extent not otherwise amended in connection herewith) shall be deemed to refer without further amendment to this Agreement. The execution and delivery of this Agreement shall not constitute a novation of any Indebtedness or other obligations owing to the Lenders or the Administrative Agent under the Existing Credit Agreement.

(b) Simultaneously with the effectiveness of this Agreement on the Closing Date, the parties hereby agree that, notwithstanding the provisions regarding assignments set forth in <u>Section 12.9</u> hereof and <u>Section 12.9</u> of the Existing Credit Agreement, the

Commitments and Ratable Shares shall be as set forth in <u>Schedule 1.1(A)(i)</u> and <u>Schedule 1.1(A)(ii)</u>, and the portion of the Loans and participations with respect to Letters of Credit and Swing Loans outstanding under the Existing Credit Agreement shall be reallocated in accordance with such Ratable Shares and the requisite assignments shall be deemed to be made in such amounts by and between the Lenders and from each Lender to each other Lender, with the same force and effect as if such assignments were evidenced by applicable Assignment and Assumptions (as defined in the Existing Credit Agreement) under the Existing Credit Agreement. Notwithstanding anything to the contrary in <u>Section 12.9</u> of the Existing Credit Agreement or <u>Section 12.9</u> of this Agreement, no other documents or instruments, including any Assignment and Assumptions, shall be executed in connection with these assignments (all of which requirements are hereby waived), and such assignment and Assumption. On the Closing Date and substantially concurrently with the effectiveness of this Agreement, to the extent necessary, the Lenders shall make full cash settlement with each other either directly or through the Administrative Agent, as the Administrative Agent may direct or approve, with respect to all such assignments and outstanding Loans shall be as set forth on <u>Schedule 1.1(A)(i)</u> and <u>Schedule 1.1(A)(ii)</u>.

### [REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be made, executed and delivered by their duly authorized officers as of the day and year first above written.

### **BORROWER**:

## CHESAPEAKE UTILITIES CORPORATION

By:\_\_\_\_\_

Name: Beth W. Cooper Title: Executive Vice President, Chief Financial Officer, Treasurer and Assistant Corporate Secretary

# PNC BANK, NATIONAL ASSOCIATION,

as Administrative Agent, a 5-Year Revolver Lender and a 364-Day Revolver Lender

| By:    |  |
|--------|--|
| Name:  |  |
| Title: |  |

**CITIZENS BANK, N.A.**, as Syndication Agent, a 5-Year Revolver Lender and a 364-Day Revolver Lender

| By:    |  |
|--------|--|
| Name:  |  |
| Title: |  |

**ROYAL BANK OF CANADA**, as a 5-Year Revolver Lender and a 364-Day Revolver Lender

| By:    |  |
|--------|--|
| Name:  |  |
| Title: |  |

**Manufacturers and Traders Trust Company**, as a 5-Year Revolver Lender and a 364-Day Revolver Lender

| By:    |  |
|--------|--|
| Name:  |  |
| Title: |  |

COBANK, ACB, as a 5-Year Revolver Lender and a 364-Day Revolver Lender

| By:    |  |
|--------|--|
| Name:  |  |
| Title: |  |

**BARCLAYS BANK PLC**, as a 5-Year Revolver Lender and a 364-Day Revolver Lender

| By:    |  |
|--------|--|
| Name:  |  |
| Title: |  |

# SCHEDULE 1.1(A)(i) 5-YEAR REVOLVING COMMITMENTS OF LENDERS

## 5-Year Revolving Credit Commitments

| 5-Year Revolver Lender                  | Amount of 5-Year Revolving<br>Credit Commitment | <u>5-Year</u><br>Revolver Ratable Share |
|-----------------------------------------|-------------------------------------------------|-----------------------------------------|
| PNC Bank, National Association          | \$44,400,000                                    | 22.2%                                   |
| Citizens Bank, N.A.                     | \$44,400,000                                    | 22.2%                                   |
| Manufacturers and Traders Trust Company | \$35,600,000                                    | 17.8%                                   |
| Royal Bank of Canada                    | \$35,600,000                                    | 17.8%                                   |
| CoBank, ACB                             | \$20,000,000                                    | 10.0%                                   |
| Barclays Bank PLC                       | \$20,000,000                                    | 10.0%                                   |
| Total                                   | \$200,000,000.00                                | 100.0%                                  |

## SCHEDULE 1.1(A)(ii) 364-DAY REVOLVING COMMITMENTS OF LENDERS

## **<u>364-Day Revolving Credit Commitments</u>**

| <u>364-Day Revolver Lender</u>          | Amount of 364-Day Revolv<br>Credit Commitment | <u>ing</u> <u>364-Day</u><br><u>Revolver Ratable Share</u> |
|-----------------------------------------|-----------------------------------------------|------------------------------------------------------------|
| PNC Bank, National Association          | \$55,600,000                                  | 22.2%                                                      |
| Citizens Bank, N.A.                     | \$55,600,000                                  | 22.2%                                                      |
| Manufacturers and Traders Trust Company | \$44,400,000                                  | 17.8%                                                      |
| Royal Bank of Canada                    | \$44,400,000                                  | 17.8%                                                      |
| CoBank, ACB                             | \$25,000,000                                  | 10.0%                                                      |
| Barclays Bank PLC                       | \$25,000,000                                  | 10.0%                                                      |
|                                         |                                               |                                                            |
| Total                                   | \$250,000,000.00                              | 100.0%                                                     |

### SCHEDULE 1.1(B) ADDRESSES FOR NOTICES

Name: PNC Bank, National Association Address: 500 First Avenue Pittsburgh, PA 15219 Attention of: Agency Services Loan Administration Telecopy 412-762-8672 Name: Citizens Bank, N.A., Commercial Loan Ops Address: 525 William Penn Place, 21st Pittsburgh, PA 15219 Attention: Edward Winslow Telephone: 302-668-6267 Name: Manufacturers and Traders Trust Company Address: 121 South State Street, Dover, DE 19901 Attention: Michael Gast Telephone: 302-735-2092 Name: Royal Bank of Canada Address: Three World Financial Center, 200 Vesey Street New York, New York 10281-8098 Attention: Nicholas Wong Telephone: 416-842-8270 Telecopy: 212-428-2372 Name: CoBank, ACB Address: 6340 S Fiddlers Green CIR Greenwood Village, CO 80111-4951 Attention: Scott Kendall Telephone: 303-740-4017 Name: Barclays Bank PLC Address: 400 Jefferson Park Whippany, NJ 07981 Attention: Gisella Ramirez Telephone: 201-499-4940

#### CERTIFICATE PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Jeffry M. Householder, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the quarter ended June 30, 2024 of Chesapeake Utilities Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2024

/s/ Jeffry M. Householder

Jeffry M. Householder President and Chief Executive Officer

#### CERTIFICATE PURSUANT TO RULE 13A-14(A) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Beth W. Cooper, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the quarter ended June 30, 2024 of Chesapeake Utilities Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a–15(e) and 15d–15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a–15(f) and 15d–15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2024

/s/ Beth W. Cooper

Beth W. Cooper Executive Vice President, Chief Financial Officer, Treasurer and Assistant Corporate Secretary

#### **Certificate of Chief Executive Officer**

of

### **Chesapeake Utilities Corporation**

#### (pursuant to 18 U.S.C. Section 1350)

I, Jeffry M. Householder, President and Chief Executive Officer of Chesapeake Utilities Corporation, certify that, to the best of my knowledge, the Quarterly Report on Form 10-Q of Chesapeake Utilities Corporation ("Chesapeake") for the period ended June 30, 2024, filed with the Securities and Exchange Commission on the date hereof (i) fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and (ii) the information contained therein fairly presents, in all material respects, the financial condition and results of operations of Chesapeake.

/s/ Jeffry M. Householder

Jeffry M. Householder August 8, 2024

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Chesapeake Utilities Corporation and will be retained by Chesapeake Utilities Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

#### **Certificate of Chief Financial Officer**

of

### **Chesapeake Utilities Corporation**

#### (pursuant to 18 U.S.C. Section 1350)

I, Beth W. Cooper, Executive Vice President, Chief Financial Officer, Treasurer and Assistant Corporate Secretary of Chesapeake Utilities Corporation, certify that, to the best of my knowledge, the Quarterly Report on Form 10-Q of Chesapeake Utilities Corporation ("Chesapeake") for the period ended June 30, 2024, filed with the Securities and Exchange Commission on the date hereof (i) fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and (ii) the information contained therein fairly presents, in all material respects, the financial condition and results of operations of Chesapeake.

/s/ Beth W. Cooper

Beth W. Cooper August 8, 2024

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Chesapeake Utilities Corporation and will be retained by Chesapeake Utilities Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

## Chesapeake Utilities Corporation Florida PSC Financing Application Expected Capital Expenditures Request 2025 Application

| (in millions)                                                                   | <br>Forecasted |    |             |
|---------------------------------------------------------------------------------|----------------|----|-------------|
|                                                                                 | <u>2024</u>    |    | <u>2025</u> |
| Expected Capital Expenditures for Florida Public Utilities and Florida City Gas | \$<br>217      | \$ | 192         |
| Percentage of Chesapeake Total                                                  | 57%            |    | 47%         |