

State of Florida



# Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850

**-M-E-M-O-R-A-N-D-U-M-**

---

**DATE:** May 20, 2025

**TO:** Adam Teitzman, Commission Clerk, Office of Commission Clerk

**FROM:** Greg Davis, Engineering Specialist, Division of Engineering *GD*  
Phillip Ellis, Public Utilities Supervisor, Division of Engineering *POE MR*

**RE:** Docket No. 20250000-OT - Undocketed filings for 2025.

---

Please file in the above mentioned docket file the attached document, Staff's Data Request #3, which was sent to the following Ten-Year Site Plan utility:

- 1) Lakeland Electric (LAK)

The deadline to respond to Staff's Data Request #3 is **Friday, May 30, 2025**.

GD/POE/pz

Attachment

1. Please explain any historic trends or other information as requested below in each of the following:
  - a. Growth of customers, by customer type (residential, commercial, industrial) as well as Total Customers, and identify the major factors that contribute to the growth/decline of the trends.
  - b. Average KWh consumption per customer, by customer type (residential, commercial, industrial), and identify the major factors that contribute to the growth/decline of the trends.
  - c. Total Sales (GWh) to Ultimate Customers, and identify the major factors that contribute to the growth/decline of the trends.
  - d. Provide a detailed discussion of how Lakeland Electric's (LAK) demand-side management program(s) for each customer type impacts the observed trends in gigawatt hour sales (Schedule 3.3).
  
2. Please explain the forecasted trends or other information as requested below in each of the following:
  - a. Growth of customers, by customer type (residential, commercial, industrial) as well as Total Customers, and identify the major factors (currently and in the forecasted period) that contribute to the growth/decline of the trends.
  - b. Average KWh consumption per customer, by customer type (residential, commercial, industrial), and identify the major factors (currently and in the forecasted period) that contribute to the growth/decline of the trends.
  - c. Total Sales (GWh) to Ultimate Customers, identify the major factors (currently and in the forecasted period) that contribute to the growth/decline of the trends.
  
3. Please refer to LAK's 2025 Ten-Year Site Plan, Schedule 2.2, Column (8) "Total Sales to Ultimate Customers" and explain why LAK's actual 2024 Total Sales were higher than its actual 2023 Total Sales (3,356 GWh vs. 3,311 GWh, or 1.36 percent annual increase).