

BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In re: DOCKET NO. 20250011-EI
Petition for rate increase by
Florida Power & Light Company.

VOLUME 8
PAGES 1715 - 1955

PROCEEDINGS: HEARING

COMMISSIONERS
PARTICIPATING: CHAIRMAN MIKE LA ROSA
COMMISSIONER GARY F. CLARK
COMMISSIONER ANDREW GILES FAY
COMMISSIONER GABRIELLA PASSIDOMO SMITH

DATE: Thursday, October 9, 2025

TIME: Commenced: 9:00 a.m.
Concluded: 8:10 p.m.

PLACE: Betty Easley Conference Center
Room 148
4075 Esplanade Way
Tallahassee, Florida

REPORTED BY: DEBRA R. KRICK
Court Reporter

PREMIER REPORTING
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I N D E X

WITNESS:	PAGE
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1	EXHIBITS		
2	NUMBER:	ID	ADMITTED
3	308	As identified in the CEL	1718
4	101-113	As identified in the CEL	1951
5	332-333	As identified in the CEL	1951
6	335	As identified in the CEL	1952
7	344	As identified in the CEL	1952
8	369	As identified in the CEL	1952
9	439	As identified in the CEL	1952
10	538	As identified in the CEL	1952
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12	591	As identified in the CEL	1952
13	610	As identified in the CEL	1952
14	751	As identified in the CEL	1952
15	588	As identified in the CEL	1952
16	932	As identified in the CEL	1952
17	1013	As identified in the CEL	1952
18	1052	As identified in the CEL	1952
19	1102-1106	As identified in the CEL	1952
20	1143	As identified in the CEL	1952
21	858-860	As identified in the CEL	1953
22	862-866	As identified in the CEL	1953
23			
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25			

1 P R O C E E D I N G S

2 (Transcript follows in sequence from Volume
3 7.)

4 CHAIRMAN LA ROSA: All right. Let's get back
5 at things.

6 So obviously, we are going to gauge the next
7 couple of hours to see what our timeframe looks
8 like. So we will go through the next witness and
9 ask then I may ask some questions to see kind of
10 where every one is at and then maybe determine what
11 the rest of the early evening looks like.

12 So let's give it back to FPL, you may call
13 your next witness.

14 MS. MONCADA: Thank you, Mr. Chair. Actually
15 just one item before we call the next witness.
16 With respect to the immediately preceding witness,
17 Ms. Fuentes, we failed to mention that we would
18 like to move in exhibit -- what has been marked on
19 staff's exhibit list as 308. We mentioned it in
20 the beginning, but just forgot to list it at the
21 end.

22 CHAIRMAN LA ROSA: No objections to that? All
23 right, so moved.

24 (Whereupon, Exhibit No. 308 was received into
25 evidence.)

1 MS. MONCADA: Thank you.

2 FPL calls Ina Laney.

3 CHAIRMAN LA ROSA: Ms. Laney, do you mind
4 standing and raising your right hand.

5 Whereupon,

6 INA LANEY

7 was called as a witness, having been first duly sworn to
8 speak the truth, the whole truth, and nothing but the
9 truth, was examined and testified as follows:

10 CHAIRMAN LA ROSA: Excellent. Thank you.

11 EXAMINATION

12 BY MS. MONCADA:

13 **Q Good afternoon, Ms. Laney. Would you please**
14 **state your full name and business address for the**
15 **record?**

16 A Ina Laney. 700 Universe Boulevard, Juno
17 Beach, Florida, 33408.

18 **Q By whom are you employed and what is your**
19 **position?**

20 A I am employed by Florida Power & Light. My
21 position is Senior Director of Financial Forecast,
22 Strategy and Analysis.

23 **Q Did you prepare and cause to be filed 54 pages**
24 **of direct testimony on February 28th, along with errata?**

25 A Yes.

1 Q Did you also prepare and cause to be filed 49
2 pages of direct testimony on July 9th?

3 A Yes.

4 Q Other than the filed errata, do you have any
5 changes or revisions to your direct or rebuttal
6 testimony?

7 A No.

8 Q If I asked you the same questions contained in
9 those testimonies, would your answer be the same?

10 A Yes.

11 MS. MONCADA: Mr. Chairman, I would like to
12 move Ms. Laney's direct and rebuttal testimony into
13 the record.

14 CHAIRMAN LA ROSA: So moved.

15 MS. MONCADA: Thank you.

16 (Whereupon, prefiled direct testimony of Ina
17 Laney was inserted.)

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1 **BEFORE THE**
2 **FLORIDA PUBLIC SERVICE COMMISSION**
3 **DOCKET NO. 20250011-EI**

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8 **FLORIDA POWER & LIGHT COMPANY**

9
10 **DIRECT TESTIMONY OF INA LANEY**
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23 **Filed: February 28, 2025**

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1 I. INTRODUCTION

2 Q. Please state your name and business address.

3 A. My name is Ina Laney. My business address is Florida Power & Light Company, 700
4 Universe Boulevard, Juno Beach, Florida 33408.

5 Q. By whom are you employed and what is your position?

6 A. I am employed by Florida Power & Light Company ("FPL" or the "Company") as the
7 Senior Director of Financial Forecast, Strategy, and Analysis.

8 Q. Please describe your duties and responsibilities in that position.

9 A. I am responsible for FPL's financial forecast, analysis of financial results, corporate
10 budgeting, and various regulatory filings.

11 Q. Please describe your educational background and professional experience.

12 A. I hold a Bachelor of Science degree in Business Administration and a Bachelor of
13 Science degree in Economics from the Academy of Economic Studies of Moldova. I
14 also hold a Master of Business Administration from Harding University in Searcy,
15 Arkansas. I joined NextEra Energy, Inc. in 2015 and have held several positions of
16 increasing responsibility, including Manager of Cost and Performance and my current
17 position as Senior Director of Financial Forecast, Strategy, and Analysis. Prior to
18 NextEra Energy, Inc., I held various roles with Entergy Services, Inc. where I was
19 responsible for preparation of cost-of-service studies, revenue requirement analyses,
20 rider updates, and other rate-related filings. I have previously provided testimony in
21 various dockets before the Arkansas Public Service Commission, the Louisiana Public
22 Service Commission, the Federal Energy Regulatory Commission ("FERC") and the
23 Florida Public Service Commission ("Commission" or "FPSC").

1 **Q. Are you sponsoring or co-sponsoring any exhibits in this case?**

2 A. Yes. I am sponsoring the following exhibits:

- 3 • Exhibit IL-1 List of MFRs Sponsored or Co-sponsored by Ina Laney
- 4 • Exhibit IL-2 2025 FPL Annual Budget Planning Process Guideline
- 5 • Exhibit IL-3 MFR F-5 Forecasting Flowchart and Models
- 6 • Exhibit IL-4 MFR F-8 Major Forecast Assumptions
- 7 • Exhibit IL-5 FERC Uniform System of Accounts Changes
- 8 • Exhibit IL-6 Tax Credit Transfer Cumulative Revenue Requirements Impact
- 9 • Exhibit IL-7 Drivers of the Increase in Revenue Requirements 2023-2026
- 10 • Exhibit IL-8 FPL's Adjusted O&M Benchmark
- 11 • Exhibit IL-9 Tax Credit Rates
- 12 • Exhibit IL-10 Capital Investments Inflation Impact
- 13 • Exhibit IL-11 Drivers of the Increase in Revenue Requirements 2026-2027
- 14 • Exhibit IL-12 Tax Adjustment Mechanism Accounting
- 15 • Exhibit IL-13 Tax Adjustment Mechanism Amount

16 I am co-sponsoring the following exhibit:

- 17 • Exhibit SRB-7 Solar and Battery Base Rate Adjustment Mechanism, filed
- 18 with the direct testimony of FPL witness Bores.

19 **Q. Are you sponsoring or co-sponsoring any Minimum Filing Requirements in this**
20 **case?**

21 A. Yes. The minimum filing requirements ("MFR") that I sponsor and co-sponsor are
22 listed in Exhibit IL-1.

1 **Q. What is the purpose of your testimony?**

2 A. The purpose of my testimony is to:

3 (1) Explain the process used for the preparation and approval of the forecast upon
4 which FPL's projected MFRs are based;

5 (2) Explain the impacts on the forecast due to FERC Order 898, Accounting and
6 Reporting Treatment of Certain Renewable Energy Assets ("FERC Order 898");

7 (3) Explain the major tax assumptions used in development of the forecast and
8 projected MFRs;

9 (4) Explain the major cost drivers since 2023 that necessitate a 2026 Projected Test
10 Year increase effective January 1, 2026 (the "2026 Base Rate Increase");

11 (5) Explain the major cost drivers from 2026 to 2027 that necessitate a 2027 Projected
12 Test Year increase effective January 1, 2027 (the "2027 Base Rate Increase");

13 (6) Describe two essential elements included within the four-year rate plan proposed
14 by FPL witness Bores: (i) the Tax Adjustment Mechanism ("TAM"), and (ii) the
15 investment tax credit ("ITC") component of the 2028 and 2029 Solar and Battery Base
16 Rate Adjustment ("SoBRA") mechanism.

17 **Q. Please summarize your testimony.**

18 A. During the period of FPL's 2021 Rate Settlement (2022-2025) approved by the
19 Commission on December 2, 2021, in Order No. PSC-2021-0446-S-EI, Docket No.
20 20210015-EI, FPL has made significant improvements in lowering base operating costs
21 and at the same time has made investments in its infrastructure to support growth and
22 maintain reliability. By the end of 2025, FPL's revenue requirements continue to
23 increase, such that FPL will not be able to maintain adequate earnings in 2026 and

1 beyond without rate relief. Accordingly, FPL is requesting base rate increases in both
2 2026 and 2027 based on fully supported projected test years.

3

4 The MFRs filed in this proceeding have been prepared according to FPL's rigorous,
5 established planning and forecasting process, relying on inputs from internal and
6 external subject matter experts, processed through financial models widely used in the
7 industry, and with review and approvals designed to ensure their reliability for use in
8 setting rates in this proceeding. FPL's forecast and MFRs also reflect revisions to the
9 Uniform System of Accounts ("USOA") in accordance with FERC Order 898 which
10 became effective January 1, 2025.

11

12 FPL's forecast is based on current tax law, including the 2017 Tax Cuts and Jobs Act
13 ("TCJA") and the 2022 Inflation Reduction Act ("IRA"). FPL's projected test years
14 and proposed 2026 and 2027 base rate increases reflect the benefits of a number of tax
15 elections allowed by the TCJA and the IRA. My testimony describes in detail the major
16 tax assumptions and the elections made by FPL for the benefit of its customers.

17

18 FPL's proposed 2026 Base Rate Increase is needed to address increased revenue
19 requirements since 2023, the year last used for establishing base rates. The primary
20 drivers of the change in revenue requirements are: (1) capital investment initiatives that
21 support system growth, maintain reliability, and ensure regulatory compliance; (2) the
22 impact of the amortization of the Reserve Amount authorized by the 2021 Rate
23 Settlement; (3) a change in the weighted average cost of capital; (4) unprotected excess

1 accumulated deferred income taxes (“ADIT”) fully amortized by the end of 2025;
2 (5) inflation and customer growth; (6) the impacts of the depreciation and
3 dismantlement studies; (7) IRA tax credits that partially offset the increase in base
4 revenue requirements; (8) revenue growth that partially offsets the increase in base
5 revenue requirements; and (9) productivity gains that also partially offset the increase
6 in base revenue requirements. As calculated on FPL witness Fuentes’s Exhibit LF-4,
7 absent a rate increase in 2026, FPL’s projected earned return on equity (“ROE”) falls
8 to 8.84%, substantially below FPL’s cost of equity as discussed by FPL witnesses
9 Coyne and Bores.

10

11 FPL’s proposed 2027 Base Rate Increase reflects the projected increase in base revenue
12 requirements from 2026 to 2027. The primary drivers of this increase are: (1) capital
13 investment initiatives that support additional customer growth, including deployment
14 of solar generation and battery storage facilities, as well as investments to maintain
15 reliability and improve the customer experience; (2) an increase due to the net effect of
16 the flow through of ITCs associated with the battery storage projects, partially offset
17 by the production tax credits (“PTCs”) associated with the solar investments; (3) an
18 increase in the weighted average cost of capital; (4) the impact of inflation and customer
19 growth; and (5) revenue growth, that partially offsets the increase in base revenue
20 requirements. As calculated on FPL witness Fuentes’s Exhibit LF-4, without an
21 increase in revenue in 2027, FPL’s earned ROE is projected to fall by more than 100
22 basis points from the 2026 requested ROE of 11.90%. With no rate increase in 2026

1 and 2027, FPL's ROE in 2027 is projected to be 7.34%, substantially below the
2 requested ROE as discussed by FPL witnesses Coyne and Bores.

3

4 Lastly, the Company's proposed four-year rate plan, as described in detail in FPL
5 witness Bores's direct testimony, will enable FPL to forgo general base rate increases
6 in both 2028 and 2029 while providing customers with rate stability through at least
7 January 2030. My testimony focuses on two essential elements of FPL's four-year rate
8 plan:

- 9 • The TAM is a non-cash mechanism that would allow FPL to flexibly amortize
10 a specified amount of two unprotected deferred tax liabilities ("DTL"): tax
11 repairs and mixed service costs. This mechanism will help offset the increasing
12 revenue requirements in 2028 and 2029.
- 13 • The ITC-related components of the 2028 and 2029 SoBRA: FPL intends to
14 claim PTCs on the 2028 and 2029 solar facilities and opt-out of normalization
15 on the ITCs related to the 2028 and 2029 battery storage projects.

16 The four-year rate proposal provides long term rate stability for customers, regulatory
17 efficiency, and will also allow the Company to focus on continuing to improve service
18 delivery and value to our customers.

19

20 II. FORECASTING AND MFR PREPARATION PROCESS

21 **Q. What role did you play in the development of FPL's forecast?**

22 A. In my role as FPL's Senior Director of Financial Forecast, Strategy and Analysis, I
23 have overall responsibility for developing the O&M budget, the capital expenditure

1 budget, and the total company per books financial forecast. As part of this
2 responsibility, guidance was provided to the business units to ensure that corporate
3 assumptions were followed. A copy of the guidance is provided as Exhibit IL-2. I am
4 also a member of the budget review committee (“Review Committee”) responsible for
5 reviewing the forecasts to ensure reasonableness and completeness for planning
6 purposes. Key members of the Review Committee, in addition to me, are the FPL
7 President and Chief Executive Officer, the FPL Vice President of Finance, the FPL
8 Chief Operating Officer, the FPL Vice President of Financial Planning and Rate
9 Strategy, and the NEE Executive Vice President of Finance and Chief Financial
10 Officer.

11 **Q. What forecast years have been included in this filing?**

12 A. FPL has provided forecast years 2025, 2026 and 2027 for use in this proceeding. Based
13 upon the conclusion of the term of the 2021 Rate Settlement on December 31, 2025,
14 the Company is proposing that new rates be effective January 1, 2026, at a level
15 sufficient to cover the Company’s revenue requirements in 2026. FPL proposes a 2026
16 Projected Test Year in this proceeding, in order to best reflect the Company’s revenues,
17 costs and investment during the year in which those new rates are proposed to go into
18 effect. The 2025 plan year is included as the Prior Year, consistent with the
19 Commission’s filing requirements.

20
21 FPL also is proposing a 2027 Projected Test Year, which will provide for new rates
22 effective January 1, 2027, at a level sufficient to cover the Company’s revenue
23 requirements in 2027. Accordingly, FPL has filed a complete set of MFRs for calendar

1 year 2027, which provide all revenues, costs and investments and reflect the
2 Company's projected financial position in that year.

3 **Q. Please summarize the process used to develop the 2026 and 2027 forecasts and**
4 **MFRs.**

5 A. FPL follows a rigorous and long-standing process in the development and approval of
6 its O&M and capital expenditures budgets, financial forecasts and MFRs, as reflected
7 in Exhibits IL-2 and IL-3. Beginning in 2013, FPL incorporated into the planning
8 process a step specifically focused on generating and evaluating productivity and
9 efficiency improvement ideas – an initiative known initially as “Project Momentum.”
10 This project was originally intended to be a one-time event, but due to its success, the
11 Company incorporated key attributes of Project Momentum into its annual planning
12 process. This process has continued to evolve over time and, in 2017, the initiative
13 became known as “Project Accelerate.” Project Accelerate generated the next wave of
14 operating efficiencies through the implementation of new technologies and automation
15 of manual processes. Project Accelerate was followed by Project Velocity which
16 continues today. Every business unit is engaged in identifying and evaluating
17 sustainable opportunities to gain efficiencies in business practices, reduce costs,
18 increase revenue and improve customer value. These benefits primarily result from
19 streamlining of processes, deployment of technology to enable automation and other
20 actions that are focused on significant improvements in operating efficiency. As FPL
21 witness Reed demonstrates, FPL has been best-in-class in non-fuel O&M cost
22 performance among all peer groups for the last decade and it continues to look for
23 opportunities to improve. The cumulative savings that FPL has generated since 2013

1 as a result of these productivity initiatives are fully reflected in the forecasts in this
2 filing. Understandably, as FPL has been on this productivity journey for over 10 years,
3 it is experiencing diminishing incremental levels of savings, primarily because many
4 of the highest-impact opportunities for savings already have been identified and
5 implemented; however, the cumulative impact of these efforts has been significant.

6
7 The next step in the planning process was the development and approval of the
8 Company's planning and budget assumptions. These include assumptions for inflation,
9 customer and load growth, and new service accounts. These assumptions were
10 prepared by various subject matter experts, reviewed and approved by me, and
11 ultimately evaluated and approved by the Review Committee. The major forecast
12 assumptions are listed in MFR F-8, which is Exhibit IL-4 to my direct testimony. Once
13 approved, these assumptions, together with detailed budget instructions, were issued to
14 the operating and staff units of the Company in the 2025 FPL Annual Budget Planning
15 Process Guideline ("Planning Process Guidelines"), provided as Exhibit IL-2. The
16 2025 planning process resulted in the 2025 O&M and capital budgets, and the O&M
17 and capital expenditures forecasts for 2026 and 2027. All business units entered their
18 forecast for O&M and capital into FPL's SAP system at the work breakdown structure
19 ("WBS") level. Each standalone project or activity is required to have a unique WBS
20 element which maps all activities and costs to the required FERC account. Changes to
21 FERC USOA functionalization are described later in my testimony.

22

1 Using the assumptions and Planning Process Guidelines, the business units prepared a
2 budget presentation that described their business unit objectives and goals, key
3 initiatives and specific business unit level assumptions, and included a preliminary
4 funds request to support those business objectives. Business unit executives discussed
5 their budget presentations with a subset of the Review Committee in detailed,
6 individual sessions. These sessions offered the executives the opportunity to present
7 their plans and funding requests and receive feedback.

8
9 Upon completion of these individual sessions, there were subsequent follow-up
10 discussions to resolve items raised during the individual review sessions. Final
11 approvals were made in late 2024. Accordingly, the final plans/forecasts approved by
12 FPL's Review Committee reflect the Company's current and best assessment of the
13 2026 Projected Test Year and the 2027 Projected Test Year.

14 **Q. How were forecasts other than O&M and capital expenditures developed?**

15 A. Concurrent with the development of the detailed O&M and capital expenditures
16 budgets, other key components of the financial forecast were developed, including the
17 energy sales and revenue forecasts. The energy sales forecast is the subject of FPL
18 witness Cohen's direct testimony.

19
20 Other inputs into the financial forecast were provided by other subject matter experts.
21 These inputs include other base revenues, various working capital items, taxes other
22 than income taxes, production and investment tax credits, and financing plans, each
23 forecasted differently, depending on the specific nature of the input. These inputs were

1 collectively reviewed and approved by me with the resulting comprehensive forecast
2 reviewed and approved by the Review Committee.

3 **Q. How are all of the various inputs combined into the financial forecast?**

4 A. All of the above-mentioned items were provided as inputs into FPL's Financial &
5 Regulatory Information System ("FRI"). FRI is a utility financial forecast and
6 regulatory model developed by Utilities International, Inc. ("UI") that is widely used
7 in the industry. FPL has used the UI platform for financial forecasting and in support
8 of the preparation of certain MFR schedules for more than 20 years, including the
9 MFRs that supported FPL's rate requests in Docket Nos. 001148-EI, 050045-EI,
10 080677-EI, 120015-EI, 160021-EI, and 20210015-EI as well as the present proceeding.

11
12 A key attribute of the UI platform is the common data repository ("CDR"), which
13 houses forecast per book inputs, including all the plant-specific asset information. The
14 CDR includes capital-related calculations, including depreciation expense and
15 Allowance for Funds Used During Construction. Additional calculations are
16 performed in the FRI model that produce a total company balance sheet and income
17 statement at a FERC account level and lead to the development of the FPL forecasted
18 regulatory results (i.e., total company per book net operating income ("NOI"), rate
19 base, and capital structure) in the same manner as it does for historical regulatory
20 amounts included in FPL's Earnings Surveillance Reports ("ESR").

21
22 Once the FRI model calculates the per book forecast, the results are passed to the Cost
23 of Service module in UI. As described by FPL witness DuBose, the total per book

1 regulatory results are used in the development of jurisdictional separation factors.
2 Those factors are then transferred back to FRI, so that retail jurisdictional NOI, rate
3 base and capital structure can be calculated within the forecast module. Commission
4 and Company adjustments, which are supported by FPL witness Fuentes, are then
5 applied in FRI where jurisdictional-adjusted amounts are calculated.

6
7 The jurisdictional-adjusted results for NOI, rate base and capital structure are then
8 utilized to develop the cost of service study. The cost of service study calculates the
9 revenue requirements at the individual rate class level and is the subject of the direct
10 testimony of FPL witness DuBose. The completed financial forecast was then
11 reviewed and approved by the Review Committee and is the source of forecast
12 information for the MFRs filed in this proceeding. All MFRs were reviewed and
13 approved by the originating business unit, as well as the MFR sponsors and co-
14 sponsors. Exhibit IL-3 contains a flowchart of the forecasting process and models.

15 **Q. Has FPL followed the same process for developing all forecast years, including the**
16 **2026 Projected Test Year and 2027 Projected Test Year as it did for the 2025 plan**
17 **year?**

18 A. Yes. As described above, FPL prepares forecasts of O&M expense for the plan year
19 plus two additional years at an activity level. All three years (2025, 2026 and 2027)
20 are prepared at a monthly level of detail. Capital expenditures forecasts are prepared
21 for the plan year, 2025, plus four additional years, 2026 through 2029, at an activity
22 (i.e., project) level of detail. All five years are prepared at a monthly level of detail.
23 Additionally, the capital expenditures forecast for all five years is the basis of the

1 related external financial disclosure in the Company's 10-K and 10-Q filings with the
2 Securities and Exchange Commission and is subject to an internal Sarbanes-Oxley
3 review and approval process.

4 **Q. Do the Company's forecasts of revenue requirements in 2026 and 2027 provide a**
5 **reasonable basis for evaluating the Company's projected deficiency?**

6 A. Yes. FPL's forecasts are the products of a rigorous process involving a multi-year
7 planning horizon. The total company per book forecasts for 2025 Prior Year, 2026
8 Projected Test Year and 2027 Projected Test Year were developed, reviewed, and
9 ultimately approved in late 2024, and the resulting MFRs were developed and approved
10 in early 2025. The assumptions and process used in developing these plan/forecasts
11 are robust and reasonable, and the plans/forecasts can be relied upon for rate setting.
12

13 III. FERC UNIFORM SYSTEM OF ACCOUNTS

14 **Q. Were there any changes to the USOA that impacted the forecast in this**
15 **proceeding?**

16 A. Yes. On June 29, 2023, FERC issued Order 898, Accounting and Reporting Treatment
17 of Certain Renewable Energy Assets.¹ This order revises FERC's USOA by adding
18 functional detail concerning the accounting treatment of certain renewable and storage
19 technologies and creating new accounts for renewable energy credits ("REC") as well
20 as certain hardware, software, and communication equipment. In addition to impacts
21 to the balance sheet, the FERC Order 898 has created new functionalized income
22 statement accounts corresponding to the balance sheet changes. According to FERC,

¹ Final Rule, 183 FERC ¶ 61,205, Docket No. RM21-11-000 (June 29, 2023).

1 the changes will provide uniformity, consistency, and transparency in accounting and
2 reporting for investments in renewable and storage technologies.

3 **Q. What is the effective date of FERC Order 898?**

4 A. The FERC Order 898 is effective January 1, 2025.

5 **Q. Please describe the FERC Order 898 balance sheet impacts.**

6 A. The FERC Order 898 requires implementation of new categories for balance sheet
7 FERC utility accounts:

- 8 • Creation of two new sub-functions and accounts within the Production Plant
9 function of USOA: Solar Production and Other Renewable Production
- 10 • Creation of Energy Storage Function and accounts
- 11 • Creation of computer hardware, software, and communication equipment
12 accounts for all functions

13 The changes listed above are also reflected in FPL's projected rate base. Refer to
14 Exhibit IL-5, Pages 1 and 2, for a detailed listing of balance sheet account changes.

15 **Q. Please describe the FERC Order 898 income statement impacts.**

16 A. The FERC Order 898 requires implementation of various new FERC accounts:

- 17 • Creation of three maintenance accounts per function and subfunction
- 18 • Creation of new accounts to record Gains and Losses from Disposition of RECs
19 and Unbundled RECs
- 20 • Creation of new O&M accounts for new functions Energy Storage and Other
21 Renewable functions
- 22 • Changes to existing O&M accounts

1 The changes listed above are also reflected in FPL's projected net operating income.
2 Refer to Exhibit IL-5, Pages 3 through 5 for a detailed listing of income statement
3 account changes.

4 **Q. Did FPL reflect the impacts of FERC Order 898 in its filing in this proceeding?**

5 A. Yes. FPL maintains its books and records in accordance with FERC's USOA found in
6 the Code of Federal Regulations, Title 18, Subchapter C, Part 101, which defines what
7 is to be charged to each FERC account and provides instructions on how to account for
8 certain transactions/activities. The FPSC has adopted the USOA to be used by electric
9 companies within its jurisdiction via FPSC Rule 25-6.014, Records and Reports in
10 General, for FPL's retail base rate filings and all FPSC audits. The impacts of FERC
11 Order 898 are reflected in FPL's MFR schedules for the Prior Year Ended December
12 31, 2025, the 2026 Projected Test Year Ended December 31, 2026, and the 2027
13 Projected Test Year Ended December 31, 2027.

14

15 **IV. MAJOR TAX ASSUMPTIONS**

16 **Q. What is the basis for FPL's tax-related assumptions for the 2026 Projected Test**
17 **Year and the 2027 Projected Test Year?**

18 A. Both FPL's 2026 Projected Test Year and 2027 Projected Test Year forecasts are based
19 on current tax law. This includes the tax impacts that flow from the 2017 TCJA and
20 the IRA that was signed into law in 2022.

21 **Q. What tax rate is assumed pursuant to the TCJA?**

22 A. The TCJA prescribes a federal corporate income tax rate of 21%. FPL applied this tax
23 rate in calculating its income tax expense.

1 **Q. Please describe the principal provisions of the IRA that impact FPL’s revenue**
2 **requirements.**

3 A. The IRA extended and expanded federal income tax benefits for renewable energy
4 projects, including updating Internal Revenue Code (“IRC”) Section 45 Electricity
5 Produced from Certain Renewable Resources (covers PTC) and Section 48 Energy
6 Credits (covers ITC), and adding new Section 45Y Clean Electricity Production Credit
7 and Section 48E Clean Electricity Investment Credit.

8
9 The IRA extended and modified IRC Section 45 which authorizes a tax credit for
10 electricity produced from certain renewable sources at qualified facilities, including
11 solar plants, during the 10-year period beginning on the date the facility was placed in
12 service. Before the IRA took effect, the availability of PTCs for solar projects had
13 expired December 31, 2005 and 30% of the cost of the solar projects was subject to
14 ITC. With the enactment of IRA, owners of solar projects may elect the PTC in lieu of
15 the ITC for all solar projects that enter service as of January 1, 2022. And, effective
16 January 1, 2023, the IRA also provides a PTC benefit for clean hydrogen technology.

17
18 The IRA also extended and modified the availability of ITCs for certain investments in
19 renewable property (sometimes referred to as “qualifying property”). Specifically, the
20 IRA expanded ITC eligibility to include several additional technologies, including
21 standalone energy storage (battery storage projects). The ITC is calculated as a
22 percentage of the eligible cost of the property placed in service during the taxable year.

23

1 Lastly, effective January 1, 2023, the IRA established a 15% Corporate Alternative
2 Minimum Tax (“CAMT”) applicable to corporations under certain circumstances.

3 **Q. Please describe the PTCs available for solar projects.**

4 A. With the enactment of the IRA, FPL reviewed the benefits of both PTCs and ITCs for
5 solar facilities. Given the fact that PTCs are available for 10 years following the in-
6 service date of a solar facility, FPL determined that PTCs are more beneficial to
7 customers and elected to claim PTCs for all its solar additions in the 2026 and the 2027
8 Projected Test Years. PTCs incentivize solar investments by granting a tax credit based
9 on the amount of energy the facilities produce. PTCs are recorded as a reduction of
10 operating income tax expense, thereby reducing revenue requirements.

11
12 FPL’s customers already have benefited from the PTCs approved by the IRA that was
13 signed into law less than a year after the 2021 rate case settlement was approved. Over
14 the 2022 through 2025 settlement term, FPL’s customers benefited directly from PTCs
15 that reduced base revenue requirements associated with the 2022 and 2023 rate base
16 solar projects and the 2024 and 2025 SoBRA projects for a total of approximately
17 \$480 million.

18 **Q. Please explain how solar PTC amounts are calculated.**

19 A. Under the IRA, the solar PTC base rate amount is 0.3 cents (as adjusted for inflation)
20 per kilowatt hour (“kWh”) of electricity produced from qualified energy facilities. This
21 rate can be increased if the project either (1) started construction prior to January 29,
22 2023, or (2) satisfies a prevailing wage requirement and an apprenticeship requirement,
23 known as the “labor standards.” The PTC rate increases by an additional 10% if the

1 qualified facility meets the domestic content requirements or is located in an energy
2 community as defined in IRC Section 45 or 45Y. The Company intends to meet the
3 requirements to qualify for the enhanced solar PTC rate. Additionally, some FPL solar
4 sites will be located in applicable energy communities. Refer to Exhibit IL-9 for the
5 PTC rate calculation.

6 **Q. What amount of solar generation did FPL assume for its PTC calculation?**

7 A. FPL's calculation assumes the same solar generation assumptions developed for use in
8 FPL's Ten-Year Site Plan for 2025 through 2034 to be filed in April 2025. From 2022
9 through 2024, 52 FPL solar sites, totaling 3,874 MW closed to plant-in-service. An
10 additional 24 sites totaling 1,788 MW are expected to enter service in 2025 and 2026
11 and 16 sites totaling 1,192 MW in 2027. Together, these solar facilities are projected
12 to produce a total of approximately 12,377,224 MWh of generation in 2026 and
13 14,215,394 MWh of generation in 2027.

14 **Q. Please describe the PTC benefits for clean hydrogen projects.**

15 A. Clean hydrogen PTCs are available for a 10-year period for hydrogen produced after
16 2022 at facilities that started construction before 2033. Credits are based on the amount
17 of hydrogen produced.

18 **Q. Please describe the calculation of PTC rate for clean hydrogen projects.**

19 A. The hydrogen PTC rate is calculated by multiplying the amount of green hydrogen
20 produced by the base credit rate, which is \$0.60 per kilogram of hydrogen. The credit
21 amount is further increased if the project either started construction prior to January 29,
22 2023, or satisfies the labor standards. FPL intends to meet the requirements to qualify

1 for the enhanced hydrogen PTC rate. Refer to Exhibit IL-9 for the calculation of the
2 hydrogen PTC credit rate.

3 **Q. What amount of hydrogen generation did FPL assume for its PTC calculation?**

4 A. On December 31, 2023, FPL placed in service a 25 MW green hydrogen project at its
5 existing Okeechobee Clean Energy Center, a pilot authorized under the Settlement
6 Agreement in Docket No. 20210015-EI. FPL estimates that this project will produce
7 2,372,852 kilograms of hydrogen in 2026 and 2,533,872 kilograms of hydrogen in
8 2027.

9 **Q. How are ITCs different from PTCs?**

10 A. ITCs differ from PTCs in two principal ways. First, the amount of the ITC is based on
11 the cost of the qualifying investment, not the amount of annual generation or
12 production. Second, while PTCs from qualifying sites are generated annually as the
13 projects continue to operate, the entire ITC amount is generated in the year the
14 qualifying investment is placed in service. Under the IRA, ITCs are available for solar
15 facilities and standalone storage. As described above, owners of solar generating
16 facilities have the ability to elect either PTCs or ITCs.

17 **Q. Please describe how ITCs are calculated under the IRA.**

18 A. The ITC base rate is 6% for eligible solar generating facilities and standalone energy
19 storage property placed in service during the taxable year. This rate can increase to
20 30% if the project either (1) started construction prior to January 29, 2023, or
21 (2) satisfies the labor standards. Furthermore, the ITC rate is increased by an additional
22 10% if the eligible property meets the domestic content requirements or is located in
23 an energy community as defined in IRC Section 48 or 48E. The Company intends to

1 meet the requirements to qualify for the enhanced ITC rate. Additionally, some FPL
2 battery storage projects will be located in designated energy communities and the
3 incremental ITC benefit is reflected in the forecast and MFRs.

4 **Q. How is the amortization of ITCs accounted for under the IRA?**

5 A. Historically, FPL has fully normalized ITCs with the tax benefits spread over the book
6 life of the assets. However, under the IRA, the project owner can opt out of
7 normalization and elect to flow the full ITC benefit to customers in the year in which
8 the battery project enters service. This allows customers to get the immediate benefit
9 of the tax credit and is economically beneficial on a cumulative present value of
10 revenue requirement basis.

11 **Q. How does FPL plan to account for ITCs associated with the battery storage**
12 **projects subject to the IRA?**

13 A. FPL intends to elect out of the normalization method of accounting and proposes using
14 the flow-through method for ITCs related to battery storage projects under its four-year
15 proposal. Compared to the normalization method, this election has the effect of
16 lowering revenue requirements significantly in the year of the flow-through. A high-
17 level impact of flow-through vs. normalization accounting is reflected below:

1

	<u>Impact: Flow-Through vs. Normalization (\$ Millions)</u>	<u>2026</u>	<u>2027</u>
1	Flow-Through Method		
2	ITC Generated	(\$587)	(\$364)
3	Depreciation Loss on the 50% ITC Basis Adjustment ²	\$74	\$46
4	Tax Expense under Flow-Through Method	(\$512)	(\$318)
5	Normalization Method		
6	ITC Amortization ³	(\$9)	(\$40)
7	Depreciation Loss on the 50% ITC Basis Adjustment ⁴	\$1	\$5
8	Tax Expense under Normalization Method	(\$8)	(\$35)
9	Net Tax Expense Impact (Line 4 – Line 8)	(\$504)	(\$283)
10	Jurisdictional Separation Factor	0.96094	0.96168
11	Net Revenue Requirements (Decrease) / Increase (Line 9 * Line 10 / 0.74655)	(\$649)	(\$365)

2

3 **Q. Please explain how FPL's projected test years reflect the transferred tax credits.**

4 A. IRC Section 6418 Transfer of Certain Credits, a provision of the IRA, allows eligible
5 taxpayers to transfer all, or a portion of tax credits, including PTCs and ITCs, to
6 unrelated taxpayers for cash. The 2026 and 2027 Projected Test Year forecasts assume
7 that FPL utilizes tax credits in the allowed amount of up to 75% of FPL's standalone
8 federal income tax liability and is reimbursed at full value for these credits. FPL
9 transfers tax credits generated in the current year but not utilized on its standalone
10 federal income tax return and is reimbursed at discounted credit value for these credits.

² Tax basis is reduced by the amount of 50% of ITC generated. The tax effect of the amount of depreciation loss is incurred in the year the asset is placed in service.

³ ITC amortization period is 20 years and assumes it commences with commercial operation date of the project.

⁴ Assumes amortization over the twenty-year useful life of battery storage projects.

1 **Q. Does FPL project that it will generate enough tax credits to reach the 75% limit?**

2 A. Yes. In fact, FPL projects in the 2026 Projected Test Year and the 2027 Projected Test
3 Year its tax credits will exceed the 75% cap. This will result in a tax credit carryforward
4 13-month average balance that is projected to grow to \$324 million in 2026 and to
5 approximately \$1.2 billion in 2027.

6 **Q. What impact does the increase in the tax credit carryforward have on the 2026**
7 **revenue requirement?**

8 A. The tax credit carryforward is a deferred tax asset which has an upward impact on
9 revenue requirements.

10 **Q. Please explain how FPL can mitigate the impact of a tax credit carryforward.**

11 A. FPL proposes to eliminate the carryforward by transferring, i.e., selling, any excess
12 credits to third parties at a discount and applying the proceeds against the tax credit
13 carryforward balance. The difference between the value of the credit and the amount
14 received from the sale, known as the “valuation allowance,” is recorded as an increase
15 in operating income tax expense.

16 **Q. What discount rate is FPL proposing to use?**

17 A. FPL proposes to sell its excess ITCs at a 92% value, or an eight percent discount, and
18 its excess PTCs at a 95% value, or a five percent discount. In determining the discount
19 rate, FPL relied on an independent third party’s tax credit market analysis.⁵ The higher
20 market sales discount percentage on the ITC as compared to the PTC is due to the
21 inherent uncertainty with final construction costs and in-service dates on ITC eligible

⁵ Crux 2024 Mid-Year Transferable Tax Credit Market Intelligence Report

1 projects such as battery storage, whereas the PTC is based on actual production
2 volumes for projects already in-service.

3 **Q. Is selling the tax credits at a discount beneficial to customers?**

4 A. Yes. FPL has compared the return on the lower deferred tax balance plus the valuation
5 allowance expense against the return on the higher deferred tax balance that would
6 result from a tax credit carryforward without selling the excess credits. As reflected in
7 Exhibit IL-6, selling the tax credits at discount in 2026 and 2027 results in a \$39 million
8 lower cumulative revenue requirement for customers by the end of 2027 as a result of
9 a lower deferred tax asset balance.

10 **Q. What happens in the event FPL cannot transfer an eligible tax credit?**

11 A. Any portion of an eligible credit that is not transferred will remain as a deferred tax
12 asset and will be applied to the subsequent years' standalone federal income tax
13 liability.

14 **Q. Please describe CAMT.**

15 A. Effective January 1, 2023, the IRA established a 15% CAMT on the adjusted financial
16 statement income. Corporations with an average book income over the preceding three
17 years exceeding \$1 billion are subject to CAMT. Companies that meet the threshold
18 must pay federal income taxes based on the greater of the CAMT calculation or regular
19 tax calculation.

20 **Q. Is FPL projected to be in a CAMT position in 2026 and 2027?**

21 A. No.

V. DRIVERS OF 2026 BASE RATE INCREASE

Q. What is the total amount of FPL's requested 2026 Base Rate Increase and how is it calculated?

A. FPL's requested base revenue increase for 2026 is \$1.545 billion and is determined as the difference between FPL's projected net operating income of \$4.580 billion and FPL's required net operating income of \$5.732 billion multiplied by the revenue expansion factor of 1.34115. For further detail regarding the calculation of these revenue requirements, please refer to FPL witness Fuentes's testimony.

Q. What are the primary drivers of the net increase in revenue requirements in the 2026 Projected Test Year relative to actual results for 2023, the last test year used for setting rates?

A. The primary drivers of the change in revenue requirements are depicted on Exhibit IL-7 and are: (1) capital investment initiatives that support system growth, maintain reliability, and ensure regulatory compliance; (2) the impact of the amortization of the Reserve Amount authorized by the 2021 Rate Settlement but not available in the 2026 Projected Test Year; (3) the change in the weighted average cost of capital; (4) the unprotected excess ADIT fully amortized through 2025; (5) the impact of inflation and customer growth; (6) the increase resulting from FPL's 2025 depreciation study; and (7) the increase resulting from FPL's 2025 dismantlement study. The projected growth in base revenue requirements is partially offset by several drivers that, relative to actual results in 2023, reduce the growth in base revenue requirements: (8) IRA tax credits; (9) revenue growth; and (10) incremental productivity gains. Each of these drivers will be discussed individually, and they are summarized as follows:

1	Capital Initiatives	\$1,839 million
2	Loss of Reserve Amortization	\$336 million
3	Change in Weighted Average Cost of Capital	\$256 million
4	Unprotected Excess ADIT Amortization	\$167 million
5	Inflation and Customer Growth	\$134 million
6	Depreciation Study	\$122 million
7	Dismantlement Study	\$56 million
8	IRA Tax Credits	(\$983) million
9	Revenue Growth	(\$360) million
10	O&M Productivity (net of Costs to Achieve)	(\$47) million
11	Other	<u>\$24 million</u>
12	TOTAL	\$1,545 million

13

14 **Q. Please describe the capital initiatives that impact 2026 revenue requirements.**

15 For the period from 2024-2026, FPL's retail rate base is forecasted to increase

16 approximately \$13.6 billion, primarily as a result of inflation and the investments made

17 to support system growth, maintain reliability, and ensure regulatory compliance.

18 Exhibit IL-7, page 2 of 2 depicts the revenue requirements in 2026 resulting from each

19 of these capital initiatives. The impacts of inflation are described in the "Inflation and

20 Customer Growth" section below and quantified in Exhibit IL-10 to my direct

21 testimony.

1 Capital Requirements for Growth and Expansion

2 Capital Requirements for Growth and Expansion, in this analysis, represent the capital
3 revenue requirements associated primarily with the transmission and distribution
4 infrastructure needed to support the addition of new service accounts to the system
5 and/or major new construction projects. For the period 2024 through 2026, FPL
6 estimates that it will add approximately 352,000 new service accounts. FPL will have
7 invested more than \$6.4 billion in infrastructure to support system growth, including
8 the addition of new service accounts, upgrades to existing infrastructure, and/or
9 installation of new facilities over the 2024 to 2026 period. The total increase to revenue
10 requirements in 2026 related to system growth and expansion is \$562 million. The
11 expenditures incurred to support growth and system expansion are explained by FPL
12 witnesses De Varona and Oliver.

13
14 Generation Investments

15 FPL is investing approximately \$1.4 billion for the installation of twelve 74.5 MW
16 solar facilities that are projected to enter service during 2026. These projects, which
17 are described in greater detail by FPL witness Oliver, are projected to provide up to
18 894 MW (nameplate) of generation necessary to meet customer load while also
19 providing significant fuel savings for our customers and will continue FPL's strategy
20 of building low-cost generation for our customers. The revenue requirement associated
21 with the capital investment in these solar facilities is approximately \$144 million. Net
22 of projected PTCs and after accounting for O&M expenses, the revenue requirement is

1 \$77 million of the base revenue increase in 2026, which is expected to be partially
2 offset in 2026 and later years with fuel savings.

3
4 FPL is investing approximately \$2 billion for the installation of 1,419.5 MW battery
5 storage projects estimated to enter service during 2026. These projects will increase
6 system reliability and flexibility, as described by FPL witness Whitley. The revenue
7 requirement associated with the capital investment in these battery storage projects is
8 \$81 million. Net of the ITCs and after accounting for O&M expenses, these projects
9 represent a *reduction* to the base revenue requirement of approximately \$578 million
10 in 2026.

11
12 In addition to the solar and battery storage projects FPL expects to place in service in
13 2026 described above, FPL's total capital initiatives revenue requirement of
14 \$527 million associated with generation investments includes a \$227 million capital
15 revenue requirement associated with the 2024 and 2025 SoBRA projects for which FPL
16 requested and received approval of base rate changes,⁶ and \$75 million associated with
17 the battery storage project FPL anticipates will be placed in service in October 2025.

18
19 Capital Requirements for Reliability, Grid Modernization and Other Support

20 FPL will invest about \$3.7 billion from 2024 to 2026 to continue providing excellent
21 reliability and to support the transmission, distribution, nuclear, and generation
22 systems. As described by FPL witness De Varona, FPL will continue deploying

⁶ Order No. PSC-2023-0343-FOF-EI and Order No. PSC-2024-0481-FOF-EI

1 innovative technology to further leverage our existing smart grid to avoid outages and
2 reduce restoration time, thereby maintaining outstanding reliability. Additionally, FPL
3 is rebuilding the 500 kV transmission structures to ensure the continued reliable
4 performance of the electric system in Florida. These investments represent about
5 \$325 million of the revenue requirements increase in 2026.

6

7 Generation Fleet Capital Maintenance

8 The Generation Fleet Capital Maintenance driver of \$231 million of the requested base
9 revenue increase relates to investments that ultimately contribute to a more cost-
10 efficient and reliable generation fleet operation as described in more detail by FPL
11 witnesses Broad and DeBoer.

12

13 Regulatory Compliance

14 Investments for information technology infrastructure and cyber security include
15 technology and systems to ensure the Company's assets and critical information are
16 safeguarded. These include expenditures related to increased compliance costs for
17 North American Electric Reliability Corporation and FERC reliability matters, as well
18 as relocation of facilities as required by state agencies and local municipalities, as
19 discussed by FPL witness De Varona. These areas represent capital expenditures of
20 \$942 million from 2024 to 2026. In total since 2024, investments resulting in a
21 compliant, reliable and efficient infrastructure, represent about \$135 million of revenue
22 requirements in 2026.

1 **Q. Please explain the impact of the amortization of the depreciation reserve and its**
2 **effect on the 2026 revenue requirements.**

3 A. The 2021 Rate Settlement allowed FPL to amortize up to \$1.45 billion, including the
4 \$346 million that FPL forecasted to have remaining at the end of the prior settlement
5 period. The \$1.45 billion was defined in the 2021 Rate Settlement as the “Reserve
6 Amount.” Amortization of the Reserve Amount is recorded as a credit to depreciation
7 expense and a debit to the accumulated depreciation reserve (i.e., an increase to rate
8 base).

9
10 For the settlement period of 2022 to 2025, by amortizing the non-cash Reserve Amount,
11 the Company has been able to offset variability in operating costs and revenues while
12 continuing to invest to support the significant customer growth and maintain an
13 adequate earned ROE.

14
15 As described in more detail by FPL witness Bores, the significant customer growth,
16 high interest rates, and high levels of inflation, among other factors, resulted in FPL
17 amortizing \$227 million of the Reserve Amount from 2022 to 2023. In 2025, FPL
18 projects that it will amortize all of the remaining Reserve Amount, approximately
19 \$845 million.

20
21 When comparing the 2026 Projected Test Year to 2023 actual results, the amortization
22 of the Reserve Amount during the 2022 to 2025 settlement period affects the 2026
23 revenue requirements in two ways. First, the \$227 million reduction in 2023 revenue

1 requirements from amortization of the Reserve Amount will no longer be available in
2 2026. Second, the estimated \$1.45 billion of amortization that will have been utilized
3 through 2025 adds to rate base and therefore increases revenue requirements in 2026
4 by \$109 million. The combined effect of both of these impacts is that 2026 revenue
5 requirements are \$336 million higher than 2023.

6 **Q. Please explain the difference in weighted average cost of capital and its effect on**
7 **the 2026 revenue requirements.**

8 A. As noted on MFR D-1a, the 2026 requested rate of return is 7.63%, which is 27 basis
9 points higher than the 7.36% actual earned rate of return for FPL for 2023. The increase
10 in the weighted average cost of capital is primarily driven by higher debt and equity
11 weighted cost rates. The increase in the weighted cost of debt is driven primarily by
12 higher interest rates since 2023, as described in detail by FPL witness Bores. The
13 increase in the equity weighted cost rate is primarily due to higher ROE. FPL is
14 requesting an overall mid-point ROE of 11.90%, as described by FPL witnesses Coyne
15 and Bores.

16

17 Also contributing to the increase in debt and equity weighted cost rates is the reduction
18 in deferred income tax and investment tax credit balances, which are driven by
19 (i) amortization of TCJA-related excess deferred income taxes since 2018, and (ii) the
20 continued amortization of ITC balances associated with solar and battery projects that
21 pre-date enactment of the IRA.

22

1 In total, the net effect of the items mentioned above results in increased revenue
2 requirements of \$256 million.

3 **Q. Please describe the impact of unprotected excess accumulated deferred income**
4 **tax amortization on the 2026 projected revenue requirements.**

5 A. In December 2017, after the enactment of the TCJA, FPL remeasured all of its deferred
6 income tax balances as a result of the change in the federal corporate income tax rate.
7 This remeasurement resulted in FPL recognizing excess accumulated deferred income
8 taxes (“EADIT”). EADIT can be classified into two categories: “protected” and
9 “unprotected.” Protected excess deferred income taxes relate to method and life timing
10 differences in depreciable property and are subject to IRC normalization requirements
11 that govern the time over which the excess must be reversed for the benefit of
12 customers. Excess deferred income taxes that are not subject to normalization
13 requirements are referred to as “unprotected.”

14
15 In Docket No. 20180046-EI, the Commission approved 10-year straight-line
16 amortization for property-related unprotected EADIT and capped the amortization at
17 10 years for non-property-related unprotected EADIT. As part of the Settlement
18 Agreement in the 2021 Rate Case, FPL was authorized to accelerate the amortization
19 of remaining unprotected EADIT that would have been amortized in 2026 and 2027
20 and instead amortize it ratably in 2022-2025.

21
22 When comparing the 2026 Projected Test Year to 2023 actual results, the amortization
23 of EADIT during the 2022 to 2025 settlement period is no longer available in 2026 and

1 will therefore increase the 2026 revenue requirements by \$167 million compared to
2 2023.

3 **Q. Please describe the Inflation and Customer Growth driver and explain its**
4 **cumulative effect on the 2026 revenue requirements.**

5 A. Inflation represents the increased costs for goods and services in 2026 compared to the
6 cost of the same goods or services in 2023. Changes to the Consumer Price Index
7 (“CPI”) since 2023, including the forecast through 2026, indicate that inflation will
8 have added 7.98% to the cost of goods and services in 2026 relative to 2023. The
9 forecast of CPI is derived from third party subject matter experts and is discussed in
10 more detail by FPL witness Cohen. The CPI, however, represents a generic measure
11 of *all* goods and services. As described in more detail in FPL witness Bores’s
12 testimony, inflation has had a more profound impact on the prices of equipment,
13 materials, and supplies FPL uses in providing day-to-day service.

14
15 FPL is projecting approximately 4.3% cumulative growth in total customers during the
16 period 2024 through 2026, as supported by FPL witness Cohen. FPL will incur
17 additional non-fuel base O&M costs associated with providing operational and
18 administrative support to its growing customer base. The impact of non-fuel base
19 O&M inflation and customer growth over the 2023 to 2026 period on 2026 revenue
20 requirements is estimated to be \$134 million. Refer to Exhibit IL-8 for the calculation
21 of inflation and customer growth O&M impact over the 2023 to 2026 period.

22

1 Inflation has an impact both on capital investments and non-fuel base O&M. Using
2 the CPI, inflation added approximately \$3.3 billion to the cost of capital investments
3 over the 2022 to 2025 period, which equates to approximately \$474 million in revenue
4 requirements, as reflected on Exhibit IL-10.

5 **Q. Please explain the impact of the 2025 Depreciation Study and its effect on 2026**
6 **revenue requirements.**

7 A. The Commission requires that all investor-owned utilities file a depreciation study
8 every four years. FPL's current depreciation rates were approved in Order No. PSC-
9 2021-0446-S-EI⁷ in Docket No. 20210015-EI. As described in further detail by FPL
10 witnesses Allis and Ferguson, FPL has made significant investments since the approval
11 of the last study, thus requiring an increase to FPL's current depreciation expense. This
12 increase related to depreciation expense also results in a modest reduction in rate base.
13 The net impact of the proposed depreciation rates included in the 2025 Depreciation
14 Study results in an increase in retail base revenue requirements of \$122 million.

15 **Q. Please explain the impact of the 2025 Dismantlement Study and its effect on 2026**
16 **revenue requirements.**

17 A. FPL's current dismantlement accrual is based on 2021 Dismantlement Study prepared
18 and filed in FPL's last rate case. As described in further detail by FPL witnesses Allis
19 and Ferguson, the increase in the revised annual accrual primarily reflects new solar
20 plants and battery storage assets that have been or will be constructed since the 2021
21 Dismantlement Study. This increase related to dismantlement accrual also results in a

⁷ As amended by Order PSC-2021-0446A-S-EI and supplemented by PSC-2024-0078-FOF-EI

1 modest reduction in rate base. The net impact of the proposed dismantlement accrual
2 is an increase in retail base revenue requirements of \$56 million.

3 **Q. Please describe the impact of the IRA Tax Credits on the 2026 Projected Test Year**
4 **revenue requirement.**

5 A. The IRA tax credits described in detail earlier in my testimony will decrease the 2026
6 projected revenue requirement by a total of \$983 million, of which the PTCs represent
7 \$385 million, and the ITCs represent \$660 million. These decreases in revenue
8 requirements are partially offset by the \$63 million higher 2026 revenue requirements
9 associated with the valuation expense on transferred tax credits. As explained in more
10 detail earlier in my testimony, the valuation expense is necessary to mitigate the
11 increase in deferred income tax asset and revenue requirements and by 2027 is a net
12 benefit to customers.

13 **Q. Please describe the impact of the PTCs included in the 2026 Projected Test Year**
14 **revenue requirement.**

15 A. As described earlier in my testimony, FPL will elect to take PTC benefits for its solar
16 projects, rather than ITCs, and expects that it will generate more PTCs in 2026
17 compared to 2023, thereby decreasing 2026 revenue requirements. FPL projects to
18 generate a total of \$382 million PTCs in the 2026 Projected Test Year, or
19 approximately \$300 million more than it generated in 2023. Of the total PTCs
20 generated in 2026, \$374 million stem from solar projects and \$7 million stem from
21 clean hydrogen. The increase in PTCs reduces revenue requirements by \$385 million.

1 **Q. Please describe the impact of the ITCs included in the 2026 Projected Test Year**
2 **revenue requirement.**

3 A. As described earlier in my testimony, FPL's installation of 1,419.5 MW of battery
4 storage projects to be placed in service in 2026 are ITC-eligible. The total amount of
5 projected ITCs generated from these projects is \$587 million. As I mentioned
6 previously, FPL intends to opt-out of normalization and will instead apply flow-
7 through accounting. Doing so has the effect of reducing the 2026 revenue requirement
8 by \$660 million.

9 **Q. Please describe the impact of Revenue Growth and its effect on 2026 revenue**
10 **requirements.**

11 A. FPL is projected to have higher retail sales in 2026 compared to 2023, as supported by
12 FPL witness Cohen, resulting in an increase in retail base revenues and a corresponding
13 decrease in 2026 revenue requirements of \$322 million. Other base revenues are
14 projected to have increased by \$38 million, resulting in a corresponding decrease to
15 revenue requirements. The overall impact of increases to retail revenues is a
16 \$360 million decrease of FPL's 2026 revenue requirements.

17 **Q. Please describe the impact of FPL's productivity initiatives on 2026 revenue**
18 **requirements.**

19 A. FPL is projecting a reduction in revenue requirements of \$47 million when comparing
20 the Company's projected 2026 base O&M to its actual 2023 base O&M. As shown on
21 Exhibit IL-8, this analysis begins with 2023 actual expenditures as the base year and
22 follows the benchmarking methodology reflected on the Commission's MFR C-41, to
23 calculate a 2026 "benchmark" level of O&M. This reduction in base O&M relative to

1 the benchmark is comprised of \$106 million of projected cost savings, partially offset
2 by \$59 million in revenue requirements associated with technology investments that
3 will enable FPL to achieve these significant savings (known as cost to achieve). Project
4 Velocity is the main catalyst that has contributed to FPL's tremendous success in
5 lowering its operating costs since the last base rate case. This has allowed FPL to
6 continue to provide superior service to its customers at a lower O&M cost in 2026,
7 adjusted for inflation and customer growth, relative to 2023. FPL's non-fuel O&M per
8 kWh cost position already was best in class as a result of previous productivity gains,
9 yet the improvements made through Project Velocity resulted in FPL improving upon
10 its best-in-class position among the benchmarked peer utilities described by FPL
11 witness Reed.

12 13 VI. DRIVERS OF 2027 BASE RATE INCREASE

14 **Q. What is the total amount of FPL's requested base revenue increase in the 2027**
15 **Projected Test Year?**

16 A. As reflected on FPL witness Fuentes's Exhibit LF-2, FPL's requested base revenue
17 increase for 2027 is \$927 million. For further detail regarding the calculation of these
18 revenue requirements, please refer to FPL witness Fuentes's testimony.

19 **Q. Why is the 2027 Projected Test Year necessary?**

20 A. As I will describe below, FPL will continue to make investments for the benefit of
21 customers, which will significantly increase revenue requirement in 2027. As reflected
22 on FPL witness Fuentes's Exhibit LF-4, assuming the approval of FPL's requested
23 2026 revenue increase and without a 2027 Base Rate Increase, FPL's ROE is expected

1 to drop more than 100 basis points, putting it below the bottom of the requested ROE
2 range. Assuming FPL's 2026 request is granted in full, the 2027 Base Rate Increase
3 reflects only the incremental revenue need in 2027 to achieve a projected ROE equal
4 to the requested midpoint of 11.90%. The drivers of the increase in revenue
5 requirements in 2027 versus 2026 are depicted in Exhibit IL-11.

6 **Q. How does the 2027 Projected Test Year benefit customers?**

7 A. The 2027 Projected Test Year allows the Company to avoid filing another rate case in
8 2026 for new base rates effective in January 2027. Filing back-to-back rate cases would
9 require FPL to expend significant time and resources – time that is better spent finding
10 additional ways to create value for FPL's customers. If base rate proceedings were to
11 become an annual requirement, customers would bear additional costs, and the
12 Company would be investing significant resources into rate proceedings instead of
13 finding additional opportunities to drive out costs and create long-term value for
14 customers.

15 **Q. What are the primary drivers of the net increase in the 2027 Projected Test Year**
16 **revenue requirements?**

17 A. The primary drivers of the increase in revenue requirements in 2027 are: (1) capital
18 investment initiatives for solar generation and battery storage facilities, supporting
19 system growth, improving the customer experience, and maintaining a compliant and
20 reliable system; (2) an increase due to the net effect of ITCs associated with the battery
21 storage projects, partially offset by the incremental PTCs associated with the solar
22 investments; (3) a change in the weighted average cost of capital; (4) the impact of

1 inflation and customer growth; partially offset by (5) revenue growth. Each of these
2 drivers will be discussed individually, and they are summarized as follows:

3		
4	Capital Initiatives	\$809 million
5	Net IRA Tax Credits	\$169 million
6	Change in Weighted Average Cost of Capital	\$31 million
7	Inflation and Customer Growth	\$27 million
8	Revenue Growth	<u>(\$108) million</u>
9	TOTAL	\$927 million

10
11 **Q. Please describe the capital initiatives that impact the 2027 revenue requirements.**

12 A. FPL's retail rate base is forecasted to increase \$5.6 billion in 2027 compared to 2026,
13 which translates to a base revenue requirement increase of approximately \$809 million,
14 primarily as a result of the investments made to replace the customer service and billing
15 system that is reaching the end of its serviceable life, invest in low-cost solar generation
16 and battery storage, and investments that support system growth and maintain
17 reliability. Exhibit IL-11, page 2 of 2, depicts the revenue requirement in 2027
18 resulting from each of these capital initiatives.

19
20 As described in greater detail by FPL witness Whitley, FPL's resource planning process
21 reflects the need to add sixteen 74.5 MW solar generating facilities in 2027. The total
22 1,192 MW of nameplate capacity associated with these 2027 facilities will help FPL
23 meet its generation capacity needs. These sixteen solar generating facilities have a

1 capital revenue requirement of \$124 million and a total net revenue requirement of
2 \$67 million (after accounting for O&M expenses and PTC), which will be further offset
3 by fuel savings. To continue to ensure the reliability of our generation fleet, FPL will
4 also add 819.5 MW of additional battery storage. The 2027 capital revenue
5 requirement associated with these battery storage projects is \$99 million, for a net
6 revenue requirement *reduction* of \$279 million associated with the 2027 battery storage
7 projects (after accounting for O&M expenses and ITC). Lastly, the 2026 solar and
8 battery storage projects are projected to be placed in service various months of the year,
9 with only partial revenue requirement captured in the 2026 Projected Test Year. The
10 increase in the capital revenue requirements in 2027 associated with the 2026 projects
11 represents approximately \$232 million.

12
13 As described in further detail by FPL witness Cohen, FPL projects to add
14 approximately 114,000 new service accounts within its service area in 2027. Capital
15 requirements for growth in this analysis represent the revenue requirements associated
16 with the transmission and distribution infrastructure needed to support the addition of
17 new customers to the system during 2027. In order to support future growth, FPL will
18 make incremental capital investments which will result in an increase of \$91 million in
19 revenue requirements for 2027.

20
21 As described in further detail by FPL witness Nichols, FPL's existing Customer
22 Information System ("CIS") is reaching its end of serviceable life. FPL plans to replace
23 the existing CIS and its integrated systems with a new customer service platform. The

1 project is projected to be completed by December 2027, with functionality entering
2 service throughout 2027. FPL will incur approximately \$751 million of capital
3 expenditures, which will result in an increase of \$85 million in revenue requirements
4 for 2027.

5
6 FPL will invest approximately \$444 million during 2027 in order to continue to comply
7 with a variety of policies, standards, orders and requirements of regulatory
8 commissions and agencies, as well as to harden the infrastructure and improve FPL's
9 cyber resilience. These investments increase the 2027 revenue requirement by
10 approximately \$78 million.

11
12 During 2027, the Company will invest approximately \$1.4 billion in order to continue
13 to provide excellent reliable service to our customers through the continued
14 modernization and maintenance of our system and the further deployment of smart
15 devices to avoid and/or mitigate outages. These reliability investments increase the
16 2027 revenue requirement by approximately \$55 million.

17
18 Lastly, FPL also projects an increase in base revenue requirements of approximately
19 \$46 million for the period 2026 to 2027 related to investments in our generation fleet
20 made to maintain reliability, as described in more detail by FPL witness Broad.

21 **Q. Please describe the impact of IRA tax credits on the 2027 revenue requirements.**

22 A. The IRA tax credits will result in an increase of \$169 million in revenue requirements
23 in 2027 compared to 2026, of which \$250 million increase relates to ITC tax credits,

1 partially offset by a \$72 million decrease in revenue requirements associated with the
2 incremental PTC tax credits generated in 2027 compared to 2026, and \$9 million lower
3 revenue requirements due to lower valuation allowance expense.

4 **Q. Please describe how ITCs will impact the 2027 revenue requirements.**

5 A. ITCs will have a two-part impact in the 2027 Projected Test Year. As I have explained,
6 FPL intends to use flow-through accounting, which provides the full ITC benefit to
7 customers in a single year as opposed to normalization, which would spread the benefit
8 over twenty years. In 2027, FPL will need to address both the ITCs generated from the
9 2027 battery storage projects, as well as the conclusion of the 2026 ITCs.

10

11 FPL projects to place in service 819.5 MW of battery storage projects in 2027, which
12 will generate approximately \$364 million ITC. Similar to the 2026 battery storage
13 projects, FPL plans to elect out of normalization and apply flow-through accounting
14 method related to the ITC generated in 2027. These ITCs will decrease the 2027
15 revenue requirements by \$410 million.

16

17 Also in 2027, the \$587 million of ITCs generated in 2026 are no longer available to
18 reduce FPL's tax expense because the entire amount was flowed through in the prior
19 year. The loss of the 2026 ITCs plus the incremental ITCs generated in 2027 results in
20 a net revenue requirement increase of \$250 million.

1 **Q. Using flow-through accounting for the ITCs had an upward impact in 2027. Does**
2 **that mean normalization would have been more beneficial for customers?**

3 A. No. The flow-through benefits and impacts on 2026 and 2027 must be considered
4 together. Had FPL normalized the ITC amortization in both years, FPL's revenue
5 requirement would have decreased by a combined total of \$46 million, compared to the
6 \$410 million net revenue requirements reduction realized by using flow-through
7 accounting.

8 **Q. Please describe how PTCs generated in 2027 will impact that year's revenue**
9 **requirements.**

10 A. FPL projects to generate \$437 million in PTCs during the 2027 Projected Test Year, or
11 \$56 million more than it generated in 2026. Of the total PTCs, \$46 million stem from
12 the 2027 projects placed in service during 2027. The increase in PTCs reduces revenue
13 requirements by \$72 million.

14 **Q. Please explain the change in the weighted average cost of capital and its effect on**
15 **the 2027 revenue requirements.**

16 A. As demonstrated on MFR D-1a, the 2027 weighted average cost of capital is 0.02%
17 higher than the 2026 weighted average cost of capital. The difference is primarily
18 attributable to an increase in the cost of long-term debt. The higher weighted average
19 cost of capital is projected to increase the 2027 revenue requirements by \$31 million.

20 **Q. Please describe the impact of inflation and customer growth on the 2027 O&M**
21 **revenue requirements.**

22 A. As described previously, inflation represents the increased cost of goods and services
23 in 2027 as compared to 2026. The CPI projection for 2027 indicates that goods and

1 services will cost 2.12% more relative to 2026. In addition, as described by FPL
2 witness Cohen, the Company projects to add an additional 70,480 retail customers in
3 2027. The impact of inflation and projected customer growth on O&M in 2027 results
4 in a \$27 million increase in revenue requirements.

5 **Q. Please describe the impact of revenue growth on the 2027 revenue requirements.**

6 A. Retail base revenue resulting from projected increased sales reflects modest growth,
7 resulting in a decrease in 2027 revenue requirements of \$108 million.

8 **Q. Are the Company's forecasts for 2027 reasonable and reliable for setting rates in**
9 **this proceeding?**

10 A. Yes. Similar to the 2026 Projected Test Year, the basis and process used in developing
11 the 2027 test year forecasts are robust and reasonable, and the resulting forecasts of
12 revenue requirements can be relied upon for rate setting. FPL's forecasts are the
13 product of a rigorous process involving a multi-year planning horizon that I describe in
14 detail earlier in my testimony.

15

16 **VII. FOUR-YEAR RATE PLAN**

17 **Q. Please refer to the four-year rate plan described by FPL witness Bores. Are there**
18 **specific elements that you plan to describe?**

19 A. Yes. I will be describing two essential elements of FPL's four-year rate plan: (i) the
20 TAM, and (ii) the ITC-related components of the 2028 and 2029 SoBRA.

1 **Tax Adjustment Mechanism**

2 **Q. Please generally describe the purpose of the TAM.**

3 A. The TAM is a non-cash flexible amortization mechanism. Similar to the Reserve
4 Surplus Amortization Mechanism (“RSAM”) that has served FPL customers well for
5 many years, the TAM will allow FPL to avoid general base rate increases in the final
6 two years of the four-year term while also providing the opportunity for FPL to earn a
7 fair and reasonable return while managing risks and uncertainties over the four-year
8 term.

9 **Q. Please describe why FPL needs a non-cash mechanism in 2028 and 2029.**

10 A. FPL projects that, without base rate adjustments in 2028 and 2029, the Company’s
11 ROE will fall below the proposed authorized range, meaning the Company will be
12 unable to earn a fair return and would be forced to return to the Commission to seek an
13 incremental base rate increase to be effective January 1, 2028. FPL’s proposed four-
14 year rate plan, as described in detail in FPL witness Bores’s direct testimony, will
15 enable FPL to forgo general base rate increases in both 2028 and 2029 while providing
16 customers with rate stability through at least January 2030.

17 **Q. Please describe how the non-cash mechanism will benefit customers.**

18 A. Over the period of its last four rate settlements, FPL’s revenue requirement has been
19 met through a combination of cash rate increases and the use of RSAM to reach the
20 mid-point ROE. A new rate plan now is needed to cover FPL’s current and prospective
21 revenue requirements. FPL is seeking authorization for the TAM to offset additional
22 revenue requirements expected during 2028 and 2029, thus avoiding additional general
23 base rate increases until January 2030 at the earliest.

1 Although the TAM provides for only non-cash earnings, within the context of FPL's
2 proposal to not seek a general base rate increase for 2028 and 2029, the TAM as
3 proposed provides sufficient assurance of adequate book earnings to allow the
4 Company to commit to its four-year plan. FPL has demonstrated over many years and
5 several multi-year rate plans, that regulatory stability and rate certainty over a multi-
6 year period enables the Company to continue to improve the value proposition for
7 customers.

8 **Q. FPL has used the RSAM since 2010. Why is FPL now proposing a new non-cash**
9 **mechanism instead of continuing to use RSAM?**

10 A. FPL used the RSAM framework over the last four FPL settlement agreements, i.e.,
11 2010, 2012, 2016, and 2021, and it has been a constructive part of FPL's ability to
12 continue to deliver value for customers for over a decade. As described in FPL witness
13 Allis's direct testimony, FPL's 2025 Depreciation Study shows that FPL has a reserve
14 deficit rather than a reserve surplus, meaning that use of an RSAM is not practical for
15 FPL's proposed four-year rate plan.

16 **Q. Please generally describe TAM.**

17 A. FPL has historically normalized unprotected deferred tax liabilities over the lives of the
18 related assets. When the DTLs reverse over the life of the assets, they provide
19 customers a reduction in deferred tax expense. Under the proposed TAM, the Company
20 proposes to accelerate the period of reversal. Specifically, FPL seeks authorization to
21 flow certain DTLs back to customers over the four-year rate period.

22

1 The TAM involves the flexible amortization of a specified amount of two unprotected
2 DTLs: tax repairs and mixed service costs. FPL's proposed treatment would accelerate
3 the period over which the reduction in deferred tax expense flows to customers. In
4 support of the four-year rate plan, FPL is requesting to accelerate the recording of this
5 reduction in deferred tax expense to help offset the increasing revenue requirements in
6 2028 and 2029. As noted by FPL witness Bores, FPL's four-year rate plan offers
7 customers base rate stability through at least January 2030. This stability is being
8 accomplished by deferring cash rate increases in 2028 and 2029 even though FPL's
9 revenue requirements will continue to increase. The acceleration of recording the
10 reduction in deferred tax expense related to these two unprotected deferred income tax
11 liabilities will help offset the increasing revenue requirements and is a key component
12 of FPL's proposed four-year plan and ability to manage the uncertainty over that length
13 of time.

14 **Q. Please describe how FPL's proposed TAM will operate.**

15 A. The TAM is an accounting mechanism that will draw from a balance of unprotected
16 DTLs, and similar to RSAM, will allow FPL to respond to changes in its underlying
17 revenues and expenses to maintain an FPSC-adjusted ROE within the ROE range
18 authorized by the Commission.

19
20 FPL requests approval to recognize a TAM regulatory liability and an equal, offsetting
21 TAM regulatory asset as of January 1, 2026. The regulatory liability represents the full
22 amount of the reduction in deferred tax expense projected to be provided to customers
23 over the proposed four-year rate plan. The regulatory asset, which will initially equally

1 offset the regulatory liability, represents the amount of deferred taxes that will be
2 recovered in future periods over the average life of the underlying assets. The
3 amortization of the regulatory asset will begin upon its recognition on the Company's
4 books and records. Exhibit IL-12 provides an illustrative representation and additional
5 details associated with the TAM accounting entries.

6

7 Similar to RSAM, in each monthly ESR period, the Company proposes to record debits
8 or credits to increase or decrease, respectively, its operating income tax expense,
9 maintaining an ROE within the authorized range. I provide more details below.

10 **Q. Please discuss the concept of a DTL.**

11 A. DTLs represent the tax liability that has been accrued but not paid as of a certain point
12 in time due to differences between accounting under generally accepted accounting
13 principles ("GAAP") and accounting for tax. This is the tax effect of what is known as
14 temporary timing differences, which exist when the period in which a tax payment on
15 an asset due to the Internal Revenue Service ("IRS") differs from the period in which
16 that tax liability is recognized for accounting and ratemaking purposes. The same tax
17 liability amount is recognized for both IRS and ratemaking purposes but is paid or
18 recovered over different periods of time. All DTLs reverse over time and converge to
19 zero over the life of the underlying item that gave rise to that balance.

20 **Q. Please describe the tax repairs deferred tax liability.**

21 A. In general, a taxpayer may immediately deduct amounts incurred for repairs and
22 maintenance to tangible property if the amounts are not otherwise required to be
23 capitalized. However, it is common for these types of costs to be capitalized and

1 depreciated for book purposes. For tax purposes, the costs are considered deductible
2 repair expenses and not capitalized unless they are incurred for either (a) betterment of
3 the property, (b) restoration of the property, or (c) to adapt the unit of property to a new
4 or different use. The cumulative difference between book depreciation expense and
5 the tax repairs deduction multiplied by the statutory tax rate gives rise to a deferred tax
6 liability.

7 **Q. Please describe the mixed service costs deferred tax liability.**

8 A. IRC Section 263A requires taxpayers to capitalize into the cost of real and tangible
9 property both the direct costs of acquiring the property and the proper share of indirect
10 costs allocated to such property, which may differ from the amounts capitalized for
11 book purposes. FPL performs a calculation to determine the amount of indirect cost
12 that should be capitalized for tax purposes and compares it to the amount of costs
13 capitalized for book purposes for the same period. The cumulative difference between
14 the two methods generates a temporary difference that is deducted (i.e., expensed) in
15 the current year tax return. The cumulative difference between book depreciation
16 expense and the mixed service cost deduction multiplied by the statutory tax rate gives
17 rise to a deferred tax liability.

18 **Q. Please describe how these deferred tax liabilities are currently recovered in the**
19 **ratemaking process.**

20 A. FPL currently normalizes tax timing differences related to tax repairs and mixed service
21 costs over the remaining useful life of the assets. These deferred tax liabilities are
22 currently included in FPL's capital structure with a zero cost of capital. Over time,

1 deferred income tax expense offsets the Company's current income tax expense as the
2 deferred tax liabilities reverse over the remaining life of the asset.

3 **Q. What is the projected tax repairs and mixed service cost deferred tax liability**
4 **balance as of January 1, 2026?**

5 A. As of January 1, 2026, FPL is projected to have an approximately \$2 billion deferred
6 tax liability related to tax repairs and mixed service costs.

7 **Q. What deferred tax liability amount does the Company propose to use for the TAM**
8 **over the 2026-2029 period?**

9 A. The DTL amount must be sufficient to afford FPL the opportunity to achieve the mid-
10 point ROE through 2029. FPL proposes to utilize the actual tax repairs and mixed
11 service cost DTL balance on FPL's books and records as of January 1, 2026 during the
12 four-year rate plan for a total of up to \$2 billion as the amount available for use as TAM
13 ("TAM Amount").

14

15 As reflected on Exhibit IL-13, FPL's base rate revenue requirements are projected to
16 grow approximately \$957 million in 2028 and approximately \$843 million in 2029.

17 After accounting for additional base revenues projected to be received under FPL's
18 proposed SoBRA mechanism, FPL will still require incremental base revenue in the
19 amounts of approximately \$661 million in 2028 and \$577 million in 2029 to earn at the
20 established mid-point return on equity, or a total of \$1.9 billion. Additionally, as I
21 described earlier, the amortization of the regulatory asset representing the recovery of
22 deferred taxes in future periods will begin upon the recognition of the regulatory asset.
23 The amortization of the regulatory asset will amount to \$133 million in 2028 and 2029.

1 Thus, \$2.033 billion is a measure of the amount necessary to afford FPL the
2 opportunity to earn the mid-point return on equity in both 2028 and 2029 without new
3 incremental rates being established. FPL is requesting a \$2 billion TAM Amount,
4 which is slightly less than the amount that would allow FPL to earn at the mid-point
5 ROE.

6 **Q. Please describe how the Company intends to use the TAM over the four-year**
7 **term.**

8 A. Similar to the RSAM, FPL requests authority to use TAM flexibly at its discretion from
9 2026 through 2029. It will be incumbent on FPL to manage its business such that its
10 earnings do not exceed or fall below the authorized ROE range. The Company may
11 record debits/increases to deferred operating income tax expense and correspondingly
12 credit/increase the regulatory liability, or credits/decreases to deferred operating
13 income tax expense and correspondingly debit/decrease the regulatory liability, in any
14 accounting period, at its sole discretion, to achieve the pre-established ROE for that
15 period. However, during the four-year rate period, the Company cannot credit (i.e.,
16 decrease) operating income tax expense that would cause the TAM amount to be
17 reduced below \$0. Similarly, FPL may not debit (i.e., increase) operating income tax
18 expense at any time during the four-year period that would cause the TAM amount to
19 exceed \$2 billion.

20 **Q. Where will the proposed regulatory asset and liability be reflected for ratemaking**
21 **purposes?**

22 A. Both the regulatory asset and the regulatory liability will be included in FPL's capital
23 structure at zero cost.

1 **Q. Are there any IRS regulations or other accounting rules that must be considered**
2 **prior to changing the amortization period?**

3 A. No. Both the tax repairs and the mixed service costs DTLs are unprotected deferred
4 income taxes not subject to IRS normalization rules; therefore, the Commission has the
5 discretion to establish any amortization period it deems appropriate and could approve
6 the proposed amortization as part of the four-year rate plan.

7
8 **ITC-related components of the 2028 and 2029 SoBRA**

9 **Q. What amount of solar and battery generation does FPL propose to recover**
10 **through the SoBRA mechanism?**

11 A. As described by FPL witnesses Oliver and Bores, FPL requests approval to petition to
12 adjust base rates to recover the cost of approximately 1,490 MW and 1,788 MW of
13 solar facilities that enter commercial operation in 2028 and 2029, respectively, and
14 596 MW of battery storage projects to be placed in service each year in 2028 and 2029.

15 **Q. What tax credit treatment does FPL propose for solar and battery storage**
16 **additions?**

17 A. Under current law, FPL intends to claim PTCs on the 2028 and 2029 solar facilities
18 and ITCs on the 2028 and 2029 battery storage additions.

19 **Q. Please describe the ITC adjustment component of the SoBRA proposed by FPL.**

20 A. As I have described throughout my testimony, FPL intends to elect out of normalization
21 and, instead, flow through the full ITC benefit in the first year of all battery storage
22 facilities added during the 2026 through 2029 period, such that the full ITC will flow
23 through to customers as a one-time revenue requirement reduction in the year the

1 facility enters service. Conclusion of the one-time ITC flow-through in the year
2 following the year the unit enters service requires a revenue requirement increase. All
3 other things being equal, there will be an under recovery of revenue the following year
4 in the absence of this restoration.

5
6 In the year battery storage projects are placed into service, they receive a one-time tax
7 credit benefit due to the flow-through tax election. FPL proposes that the SoBRA
8 reflect both the reduction from the first-year flow-through and the necessary increase
9 once the flow-through is depleted, beginning with the conclusion of the \$295 million
10 ITC impact from 2027. The credit/restoration netting will continue as new battery
11 storage facilities enter service in 2028 and 2029. This means that the revenue
12 requirement for the 2028 and 2029 SoBRA will reflect the conclusion of the 2027 and
13 2028 ITCs, respectively, as well as the addition of the full amount of ITCs associated
14 with the battery storage assets to be installed in 2028 and 2029, respectively.

15 **Q. Does this conclude your direct testimony?**

16 **A. Yes.**



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April 29, 2025

VIA ELECTRONIC FILING

Adam Teitzman, Commission Clerk
Division of Commission Clerk and Administrative Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 20250011-EI
Petition by Florida Power & Light Company for Base Rate Increase

Dear Mr. Teitzman:

Florida Power & Light Company attaches for electronic filing an errata sheet for the prepared direct testimony of witness Ina Laney and Ms. Laney's Exhibits IL-12 and IL-13, which were originally filed on February 28, 2025.

Please feel free to contact me if you have any questions regarding this filing.

Sincerely,

s/ Maria Jose Moncada

Maria Jose Moncada
Assistant General Counsel
Florida Power & Light Company

cc: Counsel for Parties of Record

22857782

CERTIFICATE OF SERVICE
Docket No. 20250011-EI

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished
by electronic service on this 29th day of April 2025 to the following:

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ERRATA SHEET

1778

C12-1874d**WITNESS: INA LANEY****DIRECT TESTIMONY DATED FEBRUARY 28, 2025**

Page	Line	Change
51	12	Change "\$2 billion" to "\$1.717 billion"
	20	Add "or \$925 million after-tax" after "\$1.9 billion"
	23	Change "\$133 million in 2028 and 2029" to "\$229 million over the four-year period"
52	1	Change "Thus, \$2.033 billion" to "Thus, \$1.717 billion"
	3	"\$2 billion" to "\$1.717 billion"
	3-5	Strike ", which is slightly less than the amount that would allow FPL to earn at the mid-point ROE"
	19	"\$2 billion" to "\$1.717 billion"

Exhibit No.	Page No.	Change
IL-12	1 of 1	Replace originally filed Exhibit IL-12 with attached Exhibit IL-12 Errata
IL-13	1 of 1	Replace originally filed Exhibit IL-13 with attached Exhibit IL-13 Errata

C12-1874d

1 (Whereupon, prefiled rebuttal testimony of Ina
2 Laney was inserted.)

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D10-554a

BEFORE THE

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20250011-EI

FLORIDA POWER & LIGHT COMPANY

REBUTTAL TESTIMONY OF INA LANEY

Filed: July 9, 2025

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INTRODUCTION

2 **Q. Please state your name and business address.**

3 A. My name is Ina Laney. My business address is Florida Power & Light Company
4 ("FPL" or "the Company"), 700 Universe Boulevard, Juno Beach, Florida 33408.

5 Q. Have you previously submitted direct testimony in this proceeding?

6 A. Yes.

7 **Q. Are you sponsoring or co-sponsoring any rebuttal exhibits in this case?**

8 A. Yes. I am sponsoring the following exhibits:

- 9 • Exhibit IL-14 – CPVRR Flow-Through vs. Normalization
- 10 • Exhibit IL-15 – RSAM Customer Bill Impact

11 I am co-sponsoring the following exhibit:

- 12 • Exhibit LF-11 – FPL’s Notice of Identified Adjustments filed May 23, 2025
13 and Witness Sponsorship, filed with the rebuttal testimony of FPL witness
14 Fuentes

15 Q. What is the purpose of your rebuttal testimony?

A. The purpose of my rebuttal testimony is to rebut the incorrect assertions from intervenor witnesses regarding: (1) the need for the 2027 Projected Test Year (Florida Rising, League of United Latin American Citizens, Environmental Confederate of Southwest Florida (“FEL”) witness Rábago); (2) the reliability of the forecast FPL proposes to use to set rates for 2026 and 2027 (Office of Public Counsel (“OPC”) witness Schultz); (3) the reasonableness of FPL’s operations and maintenance expense (“O&M”) and capital budgets (OPC witness Schultz); (4) the reasonableness of property tax millage rate forecast (OPC witness Schultz); (5) the proposed treatment of

1 Investment Tax Credits (“ITC”) FEL witness Rábago,); (6) the characterization of
2 FPL’s equity return as a percentage of revenues (OPC witness Lawton), and the
3 accounting for the proposed Tax Adjustment Mechanism (“TAM”) (OPC witness
4 Devlin and Florida Retail Federation (“FRF”) witness Georgis).

5 **Q. Please summarize your rebuttal testimony.**

6 A. FPL has provided forecast test years 2026 and 2027 for use in this proceeding. Both
7 projected test years are supported by a full set of Minimum Filing Requirements
8 (“MFRs”). The forecast demonstrates that the 2027 Projected Test Year is necessary
9 to avoid falling more than 100 basis points below the allowed midpoint return on equity
10 (“ROE”), and approving it is consistent with Florida Public Service Commission
11 (“Commission”) policy and past practice. FPL has robust methodologies for
12 developing the forecasts for 2026 and 2027, involving input from various business units
13 and undergoing multiple levels of review. This comprehensive process is aimed at
14 mitigating any financial incentives to overestimate costs, which has been a point of
15 contention from intervenors. FPL’s historical variances stem from legitimate
16 operational changes rather than systematic over-forecasting, thereby reinforcing the
17 credibility of the forecasted expenses for maintenance and other operational activities.
18 The financial forecasts for 2026 and 2027 were derived from a comprehensive process
19 and should therefore be deemed reasonable and reliable for setting rates in the
20 upcoming years.

21

22 My testimony addresses concerns raised by OPC witness Schultz about FPL’s
23 projected maintenance costs. OPC witness Schultz’s assessment does not challenge

1 any specific maintenance costs or activities but recommends reductions in non-nuclear
2 and nuclear generation maintenance. I highlight the flaws in OPC witness Schultz's
3 approach and explain that his methodology is overly simplistic. In fact, based on
4 historical averages, I argue that these expenses should be adjusted upward. Focusing
5 on capital additions, I point out that the capital forecasting methodology used by FPL
6 involves detailed planning and prudent investment and argue for the approval of FPL's
7 forecasted capital additions as essential to accommodating growing customer demand,
8 maintaining service reliability, and compliance with regulatory requirements. Despite
9 assertions to the contrary, our capital forecasts are sound and necessary for maintaining
10 service quality and adhering to regulatory mandates.

11

12 Similarly, the suggested reductions to property tax expense by OPC witness Schultz
13 are based on an oversimplified understanding of changing local economic conditions
14 and legislative influences affecting tax rates. OPC witness Schultz suggests a decline
15 in effective property tax rates based on recent trends, but I argue these adjustments are
16 based on historical assumptions that do not account for current economic conditions in
17 Florida, such as growth and increased budget needs. I defend the forecasted property
18 tax rates as reasonable and reflective of the economic realities of FPL's service area.

19

20 Addressing insurance expenses, specifically liability insurance, I refute proposed cuts
21 by highlighting our prudent approach based on industry trends and expert assessments.
22 In a volatile insurance market, particularly influenced by wildfire losses, our strategies
23 include negotiating favorable terms and adjusting coverage to mitigate cost impacts

1 while maintaining essential protection for both customers and the Company. On
2 Directors and Officers (“D&O”) liability insurance, I counter the notion that such
3 insurance primarily benefits shareholders, stressing its role in sustaining qualified
4 executive leadership, which directly translates to improved service quality for our
5 customers. The Commission’s historical lack of directives for FPL to remove D&O
6 expenses further supports our position.

7
8 My rebuttal testimony supports the benefits of FPL’s proposed accounting for the ITC
9 flow-through approach, highlighting foreseeable customer advantages. Specifically, I
10 address FEL witness Rábago’s concerns about the matching principle and suggest that
11 the normalization approach would only delay the pass through of benefits to customers,
12 thus failing to balance immediate customer advantages with the true cost of service
13 over time. I argue that the flow-through method significantly benefits customers by
14 providing substantial revenue requirement reductions compared to the normalization
15 model with a CPVRR benefit of approximately \$612 million over the life of the
16 projected 2026 and 2027 energy storage facilities. Additionally, I clarify
17 misconceptions regarding the transferability of ITCs and explain that credit
18 transferability provides immediate value by converting credits into cash, reducing
19 deferred tax assets, and ultimately lowering revenue requirements.

20
21 The analysis presented by OPC witness Lawton regarding equity returns misinterprets
22 the impact on customer bills by focusing on percentage metrics. It is crucial to consider
23 the comprehensive customer benefits delivered through efficient operations, leading to

1 lower overall costs despite equity returns. Our approach consistently results in superior
2 customer value, demonstrated by competitive bills and industry-leading reliability,
3 affirming that our financial strategy is both valid and customer-centered.
4

5 The TAM proposed by FPL has drawn several concerns from intervenors, particularly
6 regarding its accounting treatment and rationale. I dispute OPC witness Devlin's
7 proposal to utilize the primary deferred tax liability ("DTL") account for the TAM
8 mechanism, explaining that this account reflects the tax obligations payable to taxing
9 authorities in the future, and using it would result in altering deferred tax liability
10 balances, which is not permissible. The appropriate accounting for the TAM involves
11 recognizing a TAM Regulatory Liability, reflecting the tax benefit provided to
12 customers over the proposed four-year rate plan, and a TAM Regulatory Asset,
13 reflecting the recovery of these benefits over approximately 30 years. Intervenors such
14 as OPC witness Devlin and FEL witness Rábago suggest that accelerating the flow-
15 back of DTLs could lead to intergenerational inequity and potentially violate the
16 matching principle. These criticisms overlook broader regulatory objectives, such as
17 maintaining base rate predictability and minimizing frequent rate increases. The TAM
18 is designed to provide immediate benefits to customers and aims to avoid further rate
19 increases in 2028 and 2029, extending predictable rates over FPL's four-year rate plan.

1 **I. PROJECTED TEST YEARS AND FINANCIAL FORECAST**

2 **Q. FEL witness Rábago recommends that the Commission reject FPL’s 2027**
3 **Projected Test Year and states that FPL should make its request and file another**
4 **petition next year if it believes an increase in 2027 is necessary. Do you agree?**

5 A. No, I disagree with Mr. Rábago. Use of the Company’s proposed 2027 Projected Test
6 Year in this proceeding is appropriate under Commission Rule 25-6.0425 – Rate
7 Adjustment Applications and Procedures, and represents an efficient and reasonable
8 basis upon which to establish rates for the Company. Consistent with this rule, the
9 Commission has previously approved the use of “two fully projected test years” in rate
10 cases for FPL, Florida Power Corporation, and Tampa Electric Company in Order Nos.
11 13537, PSC-92-1197-FOF-EI, and PSC-93-0165-FOF-EI, respectively. The
12 justification for the 2027 Projected Test Year is especially critical in this case due to
13 FPL’s commitment to forgo general base rate increases in 2028 and 2029 upon approval
14 of its four-year plan.

15 **Q. Why is the 2027 Projected Test Year necessary, and why is it beneficial?**

16 A. As demonstrated in the Company’s filing, FPL projects a \$932 million revenue
17 deficiency in 2027.¹ Without the 2027 Projected Test Year, even assuming the
18 Company receives its full requested revenue increase in 2026, the Company projects
19 its ROE in 2027 will fall more than 100 basis points, putting it below the bottom of the
20 allowed range. The 2027 Projected Test Year allows the Company to avoid filing
21 another rate case in 2026 for new base rates effective in January 2027. Filing back-to-

¹ Exhibit LF-12, Page 1 of 6, to FPL witness Fuentes’s Rebuttal Testimony.

1 back rate cases would require FPL to expend significant time and resources – time that
2 is better spent finding additional ways to create value for FPL’s customers.

3 **Q. Are the Company’s forecasts for 2026 and 2027 reasonable and reliable for setting**
4 **rates in this proceeding?**

5 A. Yes, FPL’s forecasts for the 2026 and 2027 Projected Test Years are reasonable and
6 reliable for setting rates in this proceeding. The basis and process used in developing
7 the forecasts are robust, and the resulting forecasts of revenue requirements are
8 reasonable. FPL’s forecasts are the products of a rigorous process involving a multi-
9 year planning horizon that I describe in detail in my direct testimony.

10 **Q. Intervenors claim that FPL has a financial incentive to overestimate costs in its**
11 **forecasted test years. How do you respond?**

12 A. These claims are unfounded. FPL’s forecasts are developed using a transparent process
13 that incorporates input from various business units and undergoes multiple levels of
14 review. Furthermore, FPL is subject to regulatory oversight, including the potential for
15 after-the-fact prudence reviews, which provides a strong incentive for accuracy in
16 forecasting. FPL acknowledges that variances between forecast and actuals may occur,
17 but as multiple FPL witnesses have explained throughout this proceeding, any such
18 variances result from changing circumstances that occur throughout the year. Any
19 suggestion that FPL deliberately overestimates costs fails to recognize the
20 comprehensive processes and controls in place to ensure forecast accuracy.

1 **Q. Do the 2026 and 2027 Projected Test Years comport with OPC witness Devlin’s**
2 **suggestion that the forecasts reflect all efficiencies?**

3 A. Yes, the benefits from all identified cost efficiencies have been fully incorporated into
4 FPL’s forecasts. FPL has successfully lowered its operating costs since the last base
5 rate case, despite a high inflationary environment. This has allowed FPL to continue
6 to provide superior service to its customers at a lower O&M expense in 2026, adjusted
7 for inflation and customer growth, relative to 2023. Over the current settlement period
8 alone, FPL created more than \$500 million of annual run rate savings for customers,
9 every dollar of which is included in the 2026 and 2027 forecasts.

10 **Q. What steps did FPL take to ensure the forecasts accurately incorporate efficiency**
11 **savings?**

12 A. Our budgeting process specifically requires business units to incorporate these savings
13 into their budgets. My team reviews each business units’ O&M and capital expenditure
14 forecasts to ensure compliance, thereby verifying that the forecasts already reflect all
15 identified productivity improvements and cost savings.

16 **Q. How do you respond to the argument that the Company is “holding back” on cost**
17 **efficiencies in the 2026 and 2027 forecasts to create “shareholder windfalls”?**

18 A. There is no merit to the argument the Company is holding back on cost efficiencies in
19 the 2026 and 2027 forecasts as there are clear examples that demonstrate that cost
20 efficiencies are carried forward into the forecast:

- 21 • As shown on MFR Schedule C-37, the Company’s 2026 Projected Test Year
- 22 O&M is approximately \$175 million below the Test Year Benchmark and the
- 23 Company’s 2027 Projected Test Year O&M is approximately \$190 million

1 below the test year benchmark using the established FPSC methodology for
2 O&M benchmarking.

- 3 • Additionally, performing the same benchmark as in MFR C-37, but going back
4 15 years by using the 2011 actuals as the base year, the Company's filed 2026
5 Projected Test Year O&M is lower by approximately \$881 million, and the
6 Company's filed 2027 Projected Test Year O&M is lower by approximately
7 \$917 million compared to benchmark.

8
9 All the identified cost efficiencies are fully reflected in the forecasts and lower rates in
10 the current rate filing. This opportunity cannot be realistically repeated year after year,
11 which does not suggest pessimistic forecasting. To the extent that the Company
12 identifies incremental cost efficiencies in the future, customers will receive the benefit
13 in rates in a future rate filing through lower revenue requirements as opposed to
14 creating a "shareholder windfall."

15 **Q. Will the Commission maintain the ability to oversee FPL's earnings in 2027 and**
16 **future years in the absence of back-to-back rate cases?**

17 A. Yes. FPL is required to submit to the Commission earnings surveillance reports
18 ("ESR") monthly. These reports set forth the level of FPL's earnings and other
19 financial results. The Commission utilizes the ESRs to ensure that FPL is not earning
20 above the allowed ROE range and has the authority to initiate an earnings investigation
21 when appropriate. Through this robust process, the ESRs, effectively and efficiently,
22 have served to protect customers and the Company during multi-year rate plans and

1 “stay outs,” and it will serve the same function during the 2027 Projected Test Year
2 and remainder of the four-year rate plan being proposed in this proceeding.

3

4 **II. O&M BUDGETS**

5 **A. MAINTENANCE EXPENSE**

6 **Q. Please summarize OPC witness Schultz’s testimony regarding FPL’s generation**
7 **and transmission maintenance costs.**

8 A. OPC witness Schultz recommends arbitrary reductions to FPL’s forecasted
9 maintenance costs across three categories: non-nuclear generation maintenance,
10 nuclear generation maintenance, and transmission maintenance. His recommendation
11 is based primarily on historical budget-to-actual variances from 2020 through 2024,
12 where actual maintenance costs were lower than budgeted costs. OPC witness Schultz
13 applies the five-year average variance percentages to reduce FPL’s forecasted
14 maintenance costs for each category. Based on this methodology, Mr. Schultz
15 recommends combined reductions to nuclear and non-nuclear generation maintenance
16 expense of \$10.927 million² on a jurisdictional basis in 2026 and \$9.902 million³ on a
17 jurisdictional basis in 2027; and reductions to transmission maintenance costs of

² OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Page 1 of 2, Line 14.

³ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Page 2 of 2, Line 14.

1 \$10.566 million⁴ on a jurisdictional basis in 2026 and \$13.379 million⁵ on a
2 jurisdictional basis in 2027.

3

4 FPL witness De Varona addresses OPC witness Schultz's claims related to
5 transmission maintenance costs in his rebuttal testimony, and I will address nuclear and
6 non-nuclear generation maintenance below.

7 **Q. Does OPC witness Schultz identify any imprudent or unreasonable maintenance**
8 **costs?**

9 A. No. In fact, on page 72 of his direct testimony, OPC witness Schultz expressly states
10 that he is "not taking issue" with any specific maintenance costs or activities.

11 **Q. In the absence of imprudent or unreasonable costs, what is the basis for OPC**
12 **witness Schultz's recommended reductions in generation maintenance costs?**

13 A. OPC witness Schultz based his conclusions on a comparison of historical budget-to-
14 actual variances for non-nuclear and nuclear generation maintenance costs from 2020
15 through 2024, as shown in his Exhibit HWS-2, Schedule C-12, Page 1 of 3. He
16 calculated a five-year average variance of 21.82% for non-nuclear generation
17 maintenance and 10.54% for nuclear generation maintenance, and mechanically
18 applied these percentages to reduce FPL's 2026 and 2027 forecasts.

⁴ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Page 1 of 2, Line 15.

⁵ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Page 2 of 2, Line 15.

1 **Q. How do you respond to OPC witness Schultz's proposed adjustments to**
2 **generation maintenance costs?**

3 A. OPC witness Schultz's approach to adjusting FPL's generation maintenance costs is
4 overly simplistic and fails to consider several important factors that affect both
5 historical variances and future maintenance needs. A forecast should not rely solely on
6 historical variances between budgeted and actual maintenance costs, as they are not
7 necessarily indicative of the future. Variances often result from legitimate operational
8 decisions and changing circumstances that occur throughout the year. OPC witness
9 Schultz ignores the important context provided by FPL witnesses Broad and DeBoer
10 in FPL's discovery responses regarding these variances.⁶ For example, the favorable
11 variances for non-nuclear generation from 2022 through 2024 were due to a
12 combination of outage deferrals, outage work scope reductions, and outage work
13 capitalization – not because the original budget was inflated.

14 **Q. Why is OPC witness Schultz's mechanical application of historical percentages**
15 **problematic?**

16 A. OPC witness Schultz's approach assumes that future maintenance requirements will
17 mirror past patterns, which is not a valid assumption for several reasons. FPL's
18 generation fleet continues to evolve, with new units being added and older units retired
19 or modernized. These changes affect maintenance requirements. Maintenance needs
20 are cyclical and depend on equipment age, operating conditions, and industry-

⁶ FPL's response to OPC's First Set of Interrogatories, No. 55 Corrected and FPL's responses to OPC's Eleventh Set of Interrogatories, No. 314 sponsored by FPL witnesses Broad and DeBoer.

1 recommended maintenance intervals. The 2020 through 2024 period represented in the
2 historical data was atypical, with pandemic and post-pandemic supply chain
3 disruptions, workforce challenges, and deferred maintenance that are not representative
4 of normal operations. FPL's projected costs for 2025 through 2027 were not developed
5 strictly through the use of historical information. FPL also considered manufacturer
6 maintenance manuals and contracts for parts and maintenance. Mr. Schultz, by
7 contrast, relies solely on a simplistic application of historical averages.

8 **Q. Are there additional observations you would like to make about the projected**
9 **generation maintenance expenses?**

10 A. Yes. OPC witness Schultz recommends reductions to FPL's generation maintenance
11 expenses but ignores the embedded efficiencies already present in the forecast. As
12 reflected in the table below, non-nuclear generation maintenance expense is in-line
13 with the historical average with less than 1% difference between the projected 2026
14 and 2027 amounts and the five-year actual historical average. This is a change well
15 below the projected inflation levels. A reduction to these projected amounts, as
16 proposed by OPC witness Schultz, is unreasonable.

Non-Nuclear Generation (\$000)	FPL Budget ⁷	Actual Five-Year Average ⁸	Budget vs. Actual Five-Year Average Increase / (Decrease)	Percentage Difference
2026	22,035	22,033	2	0.0%
2027	22,304	22,033	271	1.2%
Average	22,170	22,033	137	0.6%

17

⁷ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-12, Page 1 of 3, Lines 9–10.

⁸ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-12, Page 1 of 3, Line 7.

1 **Q. How do the nuclear generation maintenance expenses in the 2026 and the 2027**
2 **projected test years compare to the five-year actual historical average?**

3 A. Nuclear generation maintenance expense for the 2026 and 2027 projected test years is
4 approximately 30% lower compared to the actual five-year average. Applying Mr.
5 Schultz's logic, this may suggest that these expenses are understated, and an upward
6 adjustment should be made.

7

Nuclear Generation (\$000)	FPL Budget ⁹	Actual Five-Year Average ¹⁰	Budget vs. Actual Five-Year Average Increase / (Decrease)	Percentage Difference
2026	62,553	80,491	(17,938)	-22.3%
2027	50,763	80,491	(29,728)	-36.9%
Average	56,658	80,491	(23,838)	-29.6%

8

9 **Q. Would accepting OPC witness Schultz's recommended adjustments negatively**
10 **impact FPL's ability to maintain its generation assets?**

11 A. Yes. The maintenance budgets included in FPL's filing represent our best estimate of
12 the resources needed to maintain our generation assets in a reliable and cost-effective
13 manner. Reducing these budgets based on historical variances without considering
14 future needs would constrain our ability to perform necessary maintenance. This could
15 potentially lead to decreased reliability, increased equipment failures, and higher long-
16 term costs.

⁹ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-12, Page 1 of 3, Lines 18-19.

¹⁰ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-12, Page 1 of 3, Line 16.

1 **Q. What is your conclusion regarding OPC witness Schultz’s proposed adjustments**
2 **to generation maintenance costs?**

3 A. OPC witness Schultz’s recommended adjustments to FPL’s generation maintenance
4 costs should be rejected for several reasons:

- 5 • He does not identify any imprudent or unreasonable activity or cost.
- 6 • The mechanical application of historical variance percentages fails to consider
7 the specific circumstances that led to those variances and the changing nature
8 of FPL’s maintenance requirements.
- 9 • There are significant efficiencies already embedded in FPL’s forecast.
- 10 • The forecast is in-line for non-nuclear generation, and significantly lower for
11 nuclear generation, compared to the five-year actual historical average.
- 12 • OPC witness Schultz’s recommendations, if adopted, could potentially
13 compromise FPL’s ability to maintain its assets properly, resulting in increased
14 costs long-term.

15
16 FPL’s forecasted maintenance costs represent a reasonable projection of the resources
17 needed to maintain our generation assets. The Commission should approve these costs
18 as filed to ensure continued reliable and efficient service to our customers.

B. PROPERTY AND LIABILITY INSURANCE EXPENSE

Q. Please summarize OPC witness Schultz's testimony regarding FPL's projected insurance expenses.

A. OPC witness Schultz challenges FPL's projected insurance expenses for 2026 and 2027 and recommends reductions of \$13.642 million¹¹ in 2026 and \$14.400 million¹² in 2027 on a jurisdictional basis. Specifically, he takes issue with the forecasted amounts for property insurance refunds which show a reduction from 2024 and the forecasted amounts for liability insurance which show an increase from 2024. OPC witness Schultz states that FPL has not provided evidence that would support these increases in insurance costs.

Q. What is the basis for OPC witness Schultz's recommended adjustments to FPL's property insurance expenses?

A. For property insurance, OPC witness Schultz recommends a reduction of \$3.702 million¹³ in each of the projected test years 2026 and 2027. He calculates this adjustment by comparing the expected 2025 nuclear refund distribution of \$225 million against the 2024 distribution of \$300 million to arrive at a 25% expected reduction in distribution refunds. Applying the 25% reduction to 2024 refunds yields an estimate of \$13.702 million against FPL's estimate of \$10 million.

¹¹ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Page 1 of 2, Line 9.

¹² OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Page 2 of 2, Line 9.

¹³ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-7, Line 24.

1 **Q. How do you respond to OPC witness Schultz's concerns about the nuclear**
2 **distribution refund projections?**

3 A. Nuclear refunds are not guaranteed and are determined by the insurance mutual based
4 on industry losses and investment portfolio performance. The actual distributions vary
5 year to year. The nuclear refunds forecast is based on guidance provided by the Nuclear
6 Electric Insurance Limited ("NEIL") and assessments by FPL's risk management
7 department. The expected distribution ranged from \$10 million on the low end to
8 \$13.879 million¹⁴ on the high end of the range. In 2024, Cedar Hamilton Limited,
9 which supports the traditional insurance program for NEIL, communicated that it
10 experienced higher than expected losses due to wildfires, the largest of which being the
11 Smokehouse Creek Fire in Texas,¹⁵ leading to an expected loss ratio approximately
12 three times higher than the prior year. Consequently, FPL's forecasted refunds reflect
13 a prudent approach given current market conditions, unknown future investment
14 performance and assume that this adverse event would put the upcoming distribution
15 at the low end of the range of \$10 million. This prudent approach reflects the uncertain
16 nature of these refunds. The simple approach by OPC witness Schultz of taking the
17 expected 2025 distribution amount of \$225 million against the 2024 distribution
18 amount of \$300 million to arrive at a 25% reduction ignores that actual intervening loss
19 events impacted the insurance market, specifically insurers' downside risk from
20 expected wildfire losses.

¹⁴ FPL's response to OPC Eleventh Set of Interrogatories, No. 308, Attachment No. 1 of 3, Amended, included in OPC witness Schultz's Exhibit HWS-7.

¹⁵ Xcel Energy Is Sued Over the Worst Wildfire in Texas History,
<https://www.claimsjournal.com/news/national/2024/03/04/322322.htm>.

1 **Q. What is the basis for OPC witness Schultz’s recommended adjustments to FPL’s**
2 **liability insurance expense?**

3 A. For liability insurance, OPC witness Schultz recommends a reduction of
4 \$10.475 million in 2026 and \$11.156 million in 2027.¹⁶ OPC witness Schultz disagrees
5 with FPL’s forecasted liability insurance premiums and instead applies a three-year
6 average increase of 21.66% for 2025, followed by the same percentage increases FPL
7 applied for subsequent years (6.2% for 2026 and 6.5% for 2027).

8 **Q. How do you respond to OPC witness Schultz’s concerns regarding the significant**
9 **increases in liability insurance expense?**

10 A. The 82.8% increase in liability insurance expense, which includes general liability,
11 wildfire liability, and cyber liability, is primarily driven by wildfire liability insurance.
12 Excluding wildfire liability insurance, all other premiums increased by 19.0% from
13 2024, which is lower than the historical three-year average increase of 21.66%
14 referenced by OPC witness Schultz. The increases in the wildfire liability premium are
15 primarily driven by industry-wide wildfire losses experienced by insurance carriers.

Liability Insurance Expense (\$ Millions)	2024	2025	Change \$	Change %
General Excess Liability	14.7	17.0	2.2	15.0%
Cyber, Fiduciary, Other	1.4	2.3	0.9	60.9%
Total Excluding Wildfire ⁽¹⁾	\$16.1	\$19.2	\$3.1	19.0%
Wildfire Liability ⁽²⁾	-	10.3	10.3	100%
Total Including Wildfire ⁽¹⁾	\$16.1¹⁷	\$29.5¹⁸	\$13.4	82.8%

16 (1) Totals may not add due to rounding.

17 (2) Prior to the 2025 renewal year, wildfire coverage was included as part of FPL’s general excess
18 liability coverage and not separately identified.

¹⁶ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-7, Line 32.

¹⁷ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-7, Line 9, Column E.

¹⁸ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-7, Line 25, Column B.

1 It is important to note that prior to the 2025 renewal year, the cost of wildfire coverage
2 was not separately identified. Due to industry-wide losses and increased risk associated
3 with wildfires, insurers have added incremental wildfire charges to insurance renewals
4 and sub-limited wildfire exposure for the 2025 renewal year.

5 **Q. Please explain the market's response to the significant wildfire losses and the**
6 **impact on FPL's liability insurance expense.**

7 A. A dramatic shift in the 2024 insurance market occurred where many carriers either
8 reduced their wildfire coverage, eliminated it entirely, or substantially increased prices
9 while reducing their exposure. Several carriers exited this market altogether, which
10 has reduced competition and further contributed to upward price pressures.

11

12 The effects of these changes were felt at FPL as the Company's carriers began limiting
13 wildfire liability coverage and mandating higher premiums for wildfire coverage for
14 the upcoming 2025 renewal year. FPL projected that it would lose \$125 million to
15 \$150 million of wildfire coverage under its traditional policy based on industry trends.
16 The cost to replace this coverage was estimated at \$12.5 million to \$15 million based
17 on a 10% rate online ("ROL").¹⁹ As evidenced by historical industry losses, dropping
18 wildfire coverage is not a prudent or reasonable option.

19

20 Just as with property insurance, OPC witness Schultz's approach of applying a three-
21 year historical average increase of 21.66% for liability insurance fails to account for

¹⁹ ROL is a measurement of the cost of insurance (premium cost divided by limit). As an example, a 10% ROL signifies a \$10 million premium for \$100 million in limit.

1 actual structural changes in the insurance market driven by wildfire losses. The
2 mechanical application of historical averages is arbitrary and ignores the reality of
3 current market conditions.

4 **Q. Are these insurance cost increases unique to FPL?**

5 A. No. The insurance cost increases reflect industry-wide trends affecting utilities across
6 the country. Heightened wildfire costs stemming from major industry losses is
7 impacting the entire utility industry. FPL has worked diligently to manage these costs
8 through strategic risk management and negotiations with carriers.

9 **Q. How does FPL ensure its insurance premium forecasts are reasonable?**

10 A. FPL employs a dedicated internal risk management team that forecasts insurance
11 expenses through consultation with our insurance brokers who have extensive market
12 knowledge, analysis of industry trends, evaluation of FPL's specific risk profile, and
13 consideration of historical loss experience. Our forecasts for 2026 and 2027 reflect the
14 best available information at the time of filing and represent a reasonable projection of
15 expected costs.

16 **Q. Has FPL taken steps to mitigate insurance cost increases?**

17 A. Specific to minimizing cost increases for wildfire coverage, the Company obtained a
18 standalone wildfire policy, dropping this coverage from its general excess liability.
19 Opting for a standalone policy provides mitigation from higher insurance rates and
20 future increases. Insurance premiums tend to compound annually and seldom decrease
21 unless a soft market with surplus capacity creates competition. A stand-alone policy
22 provides the Company flexibility by de-linking wildfire coverage from its general

1 excess liability coverage, allowing the Company to shop for better rates or adjust
2 coverage in the future. Without these efforts, the projected costs would be higher.

3

4 More generally, FPL continuously evaluates its insurance coverage needs and explores
5 various risk management strategies to mitigate cost increases, including:

- 6 • Adjusting deductible levels where appropriate
- 7 • Self-insuring certain risks; and
- 8 • Negotiating with carriers to obtain the most favorable terms possible.

9 These efforts demonstrate FPL's commitment to cost containment while maintaining
10 appropriate insurance protection for the benefit of both customers and the Company.

11 **Q. What is your conclusion regarding OPC witness Schultz's proposed insurance**
12 **expense adjustments?**

13 A. OPC witness Schultz's proposed adjustments should be rejected as arbitrary and ignore
14 market realities that have impacted the insurance industry. FPL's forecasted insurance
15 expenses represent reasonable projections based on the best available information from
16 our insurance brokers and industry experts. The Commission should approve FPL's
17 forecasted insurance expenses as filed.

18

19 **C. DIRECTORS AND OFFICERS LIABILITY INSURANCE EXPENSE**

20 **Q. OPC witness Schultz raises concerns about D&O liability insurance. How do you**
21 **respond?**

22 A. OPC witness Schultz recommends disallowing the entirety of D&O insurance costs,
23 arguing that such insurance primarily benefits shareholders rather than customers. This

1 position is overly simplistic and fails to recognize the customer benefits of D&O
2 insurance. D&O insurance is necessary to attract and retain knowledgeable,
3 experienced and capable directors and officers. D&O insurance is purchased for the
4 purpose of protecting the company and its directors and officers from normal risks
5 associated with managing the Company. It allows directors and officers to make
6 decisions based on their best judgment and not on the goal of minimizing exposure to
7 potential lawsuits. Qualified and capable directors and officers would be reluctant to
8 assume the responsibilities of managing a company without the assurance that their
9 personal assets would be shielded from legal expenses, settlements or judgments
10 arising from lawsuits. The assets of the Company are likewise protected from lawsuits
11 that could divert capital to cover any losses. Unlike typical corporations, utilities serve
12 customers, employees, and communities alongside shareholders. D&O coverage
13 protects decision-making that balances these diverse interests rather than maximizing
14 shareholder value alone.

15 **Q. OPC witness Schultz claims that FPL “ignored past precedent” by not making a**
16 **Commission or Company adjustment to remove the D&O insurance. Do you**
17 **agree?**

18 A. No, I do not. The Commission has never ordered FPL to remove D&O insurance. Mr.
19 Schultz cites no order on point.

1 **Q. Do you agree with OPC’s witness Schultz’s assertion that D&O insurance costs**
2 **should be disallowed in their entirety because the benefit of D&O insurance is**
3 **primarily to shareholders?**

4 A. No. Customers benefit from retaining qualified, capable directors and officers without
5 whom FPL could not deliver the value its customers experience today. Mr. Schultz’s
6 claim that shareholders initiate lawsuits is a red herring. Competent candidates must
7 be free to make decisions for the utility based on their business judgment without
8 jeopardizing their personal assets.

9 **Q. Should the Commission include FPL’s requested expense for D&O insurance in**
10 **its revenue requirement calculation?**

11 A. Yes. D&O insurance is an essential and prudent cost to attract and retain skilled
12 leadership and is appropriately included in the Company’s determination of revenue
13 requirements in this case. D&O insurance is a necessary part of conducting business
14 for a large corporation. Increasing scrutiny of corporate governance and the related
15 risk exposure of directors and officers make insurance a necessity in maintaining a
16 high-quality board and senior management team.

17

18 **D. INJURIES AND DAMAGES EXPENSE**

19 **Q. Please summarize OPC witness Schultz’s claims on injuries and damages expense.**

20 A. OPC witness Schultz makes several claims regarding FPL’s request for injuries and
21 damages. First, Mr. Schultz disagrees with the recovery of prior period deferred
22 expenses, claiming that this is retroactive ratemaking. Second, Mr. Schultz claims that
23 \$17.949 million is the appropriate annual reserve accrual based on historical averages.

1 Lastly, he recommends an annual injuries and damages claims expense of \$2.521
2 million²⁰ based on historical averages.

3 **Q. How do you respond to OPC witness Schultz's claims?**

4 A. FPL witness Fuentes addresses OPC witness Schultz's claims regarding the recovery
5 of prior period deferred expenses and the appropriate amount for the annual reserve
6 accrual. I will address Mr. Schultz's recommendation related to the annual claims
7 expense of \$2.521 million, which is approximately \$0.719 million lower compared to
8 the \$3.240 million²¹ projected amount. The application of a historical average does not
9 consider \$0.860 million in one-time reimbursements (reduction to expense) received in
10 the historical 2024 period. These one-time reimbursements relate to 2017 and 2018
11 claims and should be adjusted out for trend analysis as non-recurring items.

12
13 Additionally, looking at the current year, the amount of actual claims expense incurred
14 through May 2025 would result on an annualized basis in a projected year-end claims
15 expense of approximately \$3.7 million, well above the \$3.2 million reflected in the
16 2026 and 2027 Projected Test Years. This evidences the reasonableness of FPL's
17 forecasted claims expenses for 2026 and 2027.

18

²⁰ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-8, Line 2, Column (E).

²¹ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-8, Line 5.

1 **III. CAPITAL BUDGETS**

2 **Q. Please summarize OPC witness Schultz’s testimony regarding FPL’s capital**
3 **additions.**

4 A. OPC witness Schultz makes several claims regarding FPL’s capital additions, including
5 that they are “excessive and/or not required,” “un-needed,” and “overly optimistic.”
6 He offers two alternative adjustment approaches: a primary recommendation based on
7 specific plant adjustments identified by OPC witness Dauphinais, and a secondary
8 recommendation based on historical capital addition trends.

9 **Q. How does OPC witness Schultz’s testimony relate to that of OPC witness**
10 **Dauphinais?**

11 A. As OPC witness Schultz explains on page 31 of his testimony, he is incorporating OPC
12 witness Dauphinais’s recommendations regarding specific plant additions. OPC
13 witness Dauphinais recommends excluding all solar plant additions for 2026 and 2027
14 from the rate base, claiming they are not needed. According to Mr. Schultz, this results
15 in a reduction to plant in service of approximately \$1.126 billion on a jurisdictional
16 basis in 2026 and approximately \$2.302 billion on a jurisdictional basis in 2027.²²

17
18 FPL witness Whitley explains why it is not appropriate to remove the 2026 and 2027
19 solar plant additions from a resource need and customer benefit standpoint, and I will
20 discuss Mr. Schultz’s calculation of the revenue requirements impact associated with
21 this proposed change.

²² OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule B, Line 1, Column (B), Page 1 of 2 for 2026 and Page 2 of 2 for 2027.

1 **Q. Do you agree with OPC witness Schultz’s calculation of the revenue requirement**
2 **impacts associated with removing all 2026 and 2027 solar plant additions?**

3 A. No, I do not. While OPC witness Schultz calculated the capital revenue requirement
4 (i.e., return on and of rate base and property taxes), he did not make a corresponding
5 adjustment to remove the associated O&M expenses and production tax credits.

6 **Q. OPC witness Schultz’s alternative recommendation is based on historical trends**
7 **in capital additions. Is this approach appropriate?**

8 A. No. OPC witness Schultz’s approach fails to consider the fact that historical spending
9 patterns do not necessarily reflect future system needs. Instead, he compares forecasted
10 capital additions to the three-year historical average, identifying the difference as
11 “excess,” and then adjusts projected plant by the amount of “excess.”

12
13 Specifically, OPC witness Schultz claims that there is an “inconsistency” between the
14 changes in capital expenditures, construction work in progress (“CWIP”), and plant
15 additions which suggests the budgeting and planning “are poorly coordinated.”²³ He
16 then proceeds to perform various analyses of plant additions,²⁴ capital expenditures,²⁵
17 and CWIP²⁶ based on historical trends and averages. This type of analysis may be
18 appropriate when analyzing recurring capital spend (e.g., maintenance, additions of
19 new service accounts, etc.), but it is not appropriate when reviewing FPL’s *total* capital

²³ OPC witness Schultz Direct Testimony, Page 33.

²⁴ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule B-2, Page 2 of 3.

²⁵ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule B-3.

²⁶ OPC witness Schultz Direct Testimony, Exhibit HWS-6.

1 additions. OPC witness Schultz’s analysis does not consider the composition of FPL’s
2 capital initiatives.

3 **Q. Please explain why one should consider the composition of FPL’s capital projects**
4 **when reviewing capital additions.**

5 A. FPL’s capital initiatives include a significant number of major projects, which represent
6 over 65% of the outstanding ending CWIP balance in 2026 and in 2027.²⁷ “Major”
7 projects are projects with a well-defined start and end date (e.g., solar, energy storage,
8 500 kV transmission project, etc.). In contrast, “minor” projects encompass recurring
9 projects of a similar nature that are not forecasted on an individual basis (e.g.,
10 maintenance, addition of new customer service accounts, etc.). Minor projects do not
11 have a discrete in-service date and are therefore projected to close to plant-in-service
12 based on historical pattern of plant additions.

13
14 Construction work on major projects extends over one or more years. In the year a
15 project is placed in service, the CWIP balance will *not* correspond to the change in
16 capital expenditures due to the simple fact that CWIP represents *cumulative* capital
17 spend over a multi-year period. At the time the project is placed in service, one would
18 see a large decline in the CWIP balance, with often a fraction of the change in capital
19 spend during that same period. Additionally, the intra-year timing of a major project
20 placed in service significantly impacts the average CWIP balances. As an example, if
21 a \$1 billion capital project is added to plant in service in the month of September of a

²⁷ MFR Schedule B-13.

1 given year, the plant additions amount will increase by \$1 billion, while the 13-month
2 average CWIP balance will decrease by approximately \$308 million.

3

4 As such, any evaluation that attempts to correlate capital expenditures, plant additions,
5 and CWIP balances without factoring in major projects timelines and the nature of
6 capital expenditures is insufficient. Even OPC witness Schultz acknowledges that the
7 historical trend for plant additions “fluctuated from year-to-year” and “there is no trend
8 of continual increases.” This absolutely makes sense, of course, because FPL has a
9 significant number of major projects. OPC witness Schultz’s reliance on an
10 oversimplified math exercise led him to incorrect conclusions regarding FPL’s
11 forecast.

12 **Q. In summary, what is your assessment of OPC witness Schultz’s recommendations**
13 **regarding capital additions?**

14 A. OPC witness Schultz’s claims about FPL’s capital additions are unfounded and his
15 recommendations should be rejected. The proposed reductions are arbitrary and fail to
16 consider the specific circumstances that drive FPL’s capital investment program.
17 Reducing capital expenditures as proposed would impair FPL’s ability to maintain
18 reliable service and meet growing customer demand, potentially leading to higher costs
19 in the long run. His approach overlooks the detailed planning process behind FPL’s
20 capital forecast and fails to recognize the legitimate need for infrastructure investment
21 to support customer growth, maintain reliability, and meet regulatory requirements, as
22 was explained by FPL’s operational witnesses. FPL’s capital forecasting methodology
23 is sound, and the capital additions included in the 2026 and 2027 revenue requirements

1 represent necessary investments to serve customers reliably and cost-effectively. The
2 Commission should approve FPL's forecasted capital additions as filed.

3 **Q. FEL witness Rábago and OPC witness Dauphinais suggest that FPL's forecast is**
4 **lacking sufficient detail, and FPL does not forecast at the individual project level**
5 **for growth and system expansion. Is this accurate?**

6 A. No, this is not accurate. Significant capital projects are forecasted at the individual
7 project level, and FPL provided cost by project in response to discovery requests in this
8 proceeding. Certain categories of routine, recurring capital expenditures with similar
9 characteristics, such as regular maintenance, are not considered "significant," and are
10 budgeted at the program level.

11 **Q. OPC witness Schultz claims that FPL's capital budget includes projects with**
12 **uncertain in-service dates and insufficient justification. How do you respond?**

13 All capital projects included in FPL's forecasts have undergone thorough internal
14 review and have been determined to be necessary to meet customer needs and maintain
15 reliable service. Each major project is supported by detailed plans that identify
16 projected in-service dates and expected benefits. FPL provided cost by project in
17 response to discovery requests in this proceeding. FPL's Ten-Year Site Plan provides
18 a comprehensive view of our long-term capital planning process, which is updated
19 annually to reflect changing conditions.

IV. PROPERTY TAX EXPENSE

Q. Please summarize OPC witness Schultz's testimony regarding FPL's projected property tax expenses.

A. Mr. Schultz recommends reductions to FPL's projected property tax expenses of approximately \$28.2 million in 2026 and \$42.6 million in 2027 on a jurisdictional basis.²⁸ His adjustments are based on two primary assertions. First, OPC witness Schultz claims that FPL's forecasted effective property tax rate should be reduced from the 2024 rate to 1.57%,²⁹ based on his observation that the effective tax rate has been declining in recent years. Second, he applies this lower rate to a reduced plant balance that corresponds to the plant disallowances recommended by OPC witness Dauphinais.

Q. What is the basis of OPC witness Schultz's adjustment to the effective property tax rate?

A. OPC witness Schultz reviewed the historical effective property tax rates from 2021 through 2024 as provided in FPL's response to OPC's First Set of Interrogatories No. 77 and observed that the effective tax rate had declined over that period.³⁰ Based on this trend, he recommends using an effective tax rate of 1.57% for 2026 and 2027, rather than FPL's forecasted rate based on 2024 actuals. This adjustment alone results in a reduction of approximately \$11 million in 2026 and \$12.5 million in 2027.³¹

²⁸ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-1, Line 27, Page 1 of 2 for 2026 and Page 2 of 2 for 2027.

²⁹ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-16, Line 10.

³⁰ OPC witness Schultz Direct Testimony, Exhibit HWS-7.

³¹ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-16, Line 18.

1 **Q. How do you respond to OPC witness Schultz’s property tax rate adjustment?**

2 A. OPC witness Schultz’s recommendation is flawed for several reasons. First, his
3 adjustment is based on a simplistic extrapolation of historical trends without
4 considering the factors that influence property tax rates and millage rates across FPL’s
5 service territory. Property tax rates are determined by local taxing authorities based on
6 their budgetary needs, influenced by multiple unpredictable factors such as legislative
7 decisions, economic shifts, changing public service demands, and the overall taxable
8 value in their jurisdictions. Moreover, the recent declines observed are not typical
9 historically and were largely driven by extraordinary circumstances specific to the time
10 period Mr. Schultz examined, such as Florida’s rapid growth which increased the
11 property tax base as real estate values escalated. As this growth plateaus and potentially
12 declines, coupled with consistent or growing budgetary requirements due to inflation
13 and population increases, there is no guarantee this trend will continue.

14
15 Second, holding the rate flat is also consistent with the proposed Required Local Effort
16 millage rate for the Florida Education Finance Program,³² which is being held flat for
17 2025 and 2026 after several years of reductions which have been one of the drivers of
18 the reduced millage rates. The leveling off of this rate indicates a stabilization trend
19 rather than continued decreases.

³² Section 1011.62 (4), Fla. Stat. – Funds for Operation of Schools.

1 **Q. How do you respond to OPC witness Schultz’s claim that FPL could seek tax**
2 **abatements that would further reduce the effective tax rate?**

3 A. OPC witness Schultz selectively references a single project planning document for the
4 proposed Milton Center³³ to suggest that FPL could broadly seek tax abatements across
5 its service territory. This selective example does not support a system-wide reduction
6 in effective tax rates. Tax abatements are project-specific and location-specific. They
7 are not universal policies that can be applied to the entirety of FPL’s property tax
8 liability. While FPL diligently pursues appropriate tax optimization strategies,
9 including seeking abatements where available, there is no basis to assume these
10 opportunities would result in a system-wide reduction in the effective tax rate below
11 the 2024 level used in our forecast.

12 **Q. OPC witness Schultz states that he relies on the 4% early payment discount “to**
13 **continue to drive the effective rate downward.” Does he explain what he means**
14 **by this?**

15 A. No, he does not, so I am unable to determine how he is applying or extrapolating the
16 discount. Paying property taxes in full by the end of November entitles property
17 owners to pay 4%³⁴ less than the stated property tax balance. For clarity, FPL has
18 historically paid by November to take advantage of the discount. The early payment
19 discount is reflected in the effective property tax rate in FPL’s 2024 historical, 2025
20 prior, and 2026 and 2027 projected test years.

³³ OPC witness Schultz Direct Testimony, Page 93, Lines 9-12.

³⁴ Section 197.162 (3), Fla. Stat. – Discount for Early Payment.

1 **Q. Please address OPC witness Schultz's second adjustment related to plant**
2 **adjustments.**

3 A. OPC witness Schultz's second adjustment applies his recommended property tax rate
4 to a reduced plant balance,³⁵ that corresponds to the plant disallowances recommended
5 by OPC witness Dauphinais. As I understand it, OPC witness Schultz calculated a ratio
6 of taxable value to total plant based on historical information provided in discovery,
7 and then applied this ratio to the plant adjustments recommended by OPC witness
8 Dauphinais. As explained in the direct testimonies of FPL witnesses Whitley and
9 Oliver, these plant additions are necessary and prudent investments to serve our
10 customers, and therefore, OPC witness Dauphinais's recommended disallowances
11 should be rejected. Consequently, OPC witness Schultz's corresponding property tax
12 adjustment should also be rejected.

13 **Q. What do you conclude regarding OPC witness Schultz's property tax**
14 **adjustments?**

15 The Commission should reject OPC witness Schultz's property tax adjustments for the
16 reasons I have outlined. FPL's property tax forecasts represent a reasonable projection
17 of the Company's future property tax obligations and should be approved as filed. His
18 second adjustment based on plant disallowances recommended by OPC witness
19 Dauphinais also adjustments should be rejected along with the underlying plant
20 disallowances, which are not justified based on the record in this proceeding.

³⁵ OPC witness Schultz Direct Testimony, Exhibit HWS-2, Schedule C-16, Line 6.

V. INVESTMENT TAX CREDIT TREATMENT

Q. FEL witness Rábago has questioned FPL's proposed treatment of investment tax credits. Please explain why FPL's approach is appropriate.

A. FPL's proposed treatment of ITCs is consistent with applicable tax laws and regulatory principles. As explained in my direct testimony, revenue requirements are appropriately reduced to reflect the ITC flow-through in the year in which the assets are placed into service and increased once the flow-through is depleted. This pattern of decreases and subsequent increases is also properly accounted for in our proposed SoBRA mechanism. This approach ensures transparency and proper rate treatment.

Q. FEL witness Rábago argues that FPL's flow-through method for ITCs creates unnecessary volatility in revenue requirements as well as raises concerns about the matching principle. How do you respond?

A. The flow-through method provides significant benefits to customers by passing through the tax credits in the year they are generated. As shown on Page 23 of my direct testimony, this approach results in substantial revenue requirements reductions compared to the normalization approach of \$649 million in 2026 and \$365 million in 2027. As shown in Exhibit IL-14, while the flow-through method does create some year-to-year variability, the CPVRR benefit compared to normalization is approximately \$612 million over the life of the energy storage facilities projected to be placed in service in 2026 and in 2027. While normalization would create less year-to-year volatility, it would delay passing significant benefits to customers.

1 **Q. FEL witness Rábago claims that customers are “denied” 8% of the value of the**
2 **ITCs due to the valuation discount on transferred credits. How do you respond?**

3 A. FEL witness Rábago misunderstands the ITC transfers in principle and in application.
4 Transferability allows FPL to receive cash for credits that are not utilized in the current
5 period and would otherwise be carried on the balance sheet as a deferred tax asset and
6 have an upward impact on revenue requirements. FEL witness Rábago incorrectly
7 suggests that the sale of tax credits is somehow related to the one-year flow-through
8 treatment. That is not the case as all tax credits are eligible to be transferred, regardless
9 of the accounting treatment elected.

10

11 FPL is not “denying” customers anything. It is mitigating upward pressure on revenue
12 requirements that would otherwise result from deferring these tax credits. The IRS
13 limits the level of credits that can be applied on a tax return at 75% of the taxpayer’s
14 liability.³⁶ Without transferability, credits in excess of the 75% cap would become
15 deferred tax assets that increase revenue requirements. FPL has compared the benefits
16 of transferring excess tax credits (ITCs and Production Tax Credits) versus carrying
17 them forward. The results of the analysis are reflected on Exhibit IL-6 to my direct
18 testimony and demonstrate that selling the tax credits at discount in 2026 and 2027
19 results in a \$39 million lower cumulative revenue requirement for customers by the end
20 of 2027 as a result of a lower deferred tax asset balance. FPL’s proposal to sell excess
21 tax credits at a discount is beneficial to customers.

³⁶ 26 U.S.C. § 38(c)(1)

VI. EQUITY RETURNS

Q. Please summarize OPC witness Lawton’s testimony regarding FPL’s equity return as a percentage of revenue.

A. On page 12 of his direct testimony, OPC witness Lawton claims that approximately 50% of FPL’s base revenues go toward equity profit, which he refers to as “shareholder profit,” and associated federal income taxes. He characterizes this percentage as “disturbing” and presents a comparative analysis with Duke Energy Florida (“DEF”), asserting that DEF’s shareholder profit and federal income taxes make up approximately 37% of base rate revenues, compared to FPL’s 49.6%.³⁷

Q. OPC witness Lawton further alleges that this higher percentage is due to what he describes as “mostly inefficient financing of capital expansion by employing more costly equity rather than lower cost debt.” How do you respond to OPC witness Lawton’s claim that FPL is using an “inefficient” capital structure with too much equity?

A. OPC witness Lawton’s characterization of FPL’s capital structure as “inefficient” is incorrect and appears to stem from a short-term perspective that overlooks the long-term benefits to customers. FPL witness Bores addresses the benefits of FPL’s proposed equity ratio in his testimony.

Q. How do you respond to OPC witness Lawton’s characterization of FPL’s equity return as a percentage of revenue?

A. OPC witness Lawton’s analysis is fundamentally flawed and misleading. His analysis incorrectly suggests that a higher equity ratio or a higher ROE automatically indicates

³⁷ OPC witness Lawton Direct Testimony, Pages 12-13, Tables 5-6.

1 customers are paying more than necessary. Focusing on the percentage of revenues
2 and income tax allocation to shareholders, provides an incomplete picture of a utility's
3 overall financial structure and efficiency. This approach fails to recognize the
4 significant customer benefits derived from FPL's financial strategy. Contrary to OPC
5 witness Lawton's implications, FPL's superior operational performance demonstrates
6 that shareholders' investments are being efficiently utilized. FPL consistently achieves
7 industry-leading performance in service reliability and cost management. This
8 operational excellence translates into lower overall costs for customers, even after
9 accounting for the return on equity component. An evaluation of total customer bills,
10 rather than percentages of revenue allocated to specific cost components, would offer
11 more accurate reflection of true customer benefit.

12 **Q. Please explain why the total customer bill comparison is a more meaningful**
13 **comparison.**

14 A. OPC witness Lawton conflates an accounting calculation with a value judgment. The
15 percentage of revenue requirement allocated to return on equity and associated taxes is
16 a mathematical function of FPL's capital structure and governing tax law – not an
17 indication of excess.

18
19 The equity return, which OPC witness Lawton calls “shareholder profit,” represents the
20 return on investments. These investments provide benefits to customers over the life
21 of the assets. A large portion of this return is re-invested by the shareholders in utility
22 assets, further enhancing customer benefits. The “All Other” expenses are just that –
23 expenses (e.g., non-fuel operation and maintenance expense, taxes other than income

1 taxes, etc.). Of course, there is a certain level of expense that is necessary to maintain
2 and operate the utility system. In general, however, *the lower* the “All Other”
3 component, *the better*. It means that the utility is more efficient. Conversely, higher
4 “All Other” indicates more ‘inefficient’ use of customer revenue, precisely what Mr.
5 Lawton argues against. Lower expenses translate directly into lower bills for customers
6 over time. Focusing solely on the percentage of revenues allocated to shareholder
7 returns, as OPC witness Lawton does, provides an incomplete and misleading picture.

8
9 FPL witness Bores’s direct and rebuttal testimonies detail how FPL’s financial strategy
10 – including its capital structure and ROE – is not harming customers but instead is part
11 of an overall approach that delivers superior service at competitive rates.

12 13 VII. TAX ADJUSTMENT MECHANISM

14 **Q. Have intervenors raised concerns about the TAM proposed by FPL?**

15 A. Yes. Intervenors have questioned the accounting treatment and rationale for the TAM
16 proposed as part of FPL’s four-year rate plan. FPL witness Bores addresses in his
17 rebuttal testimony the rationale and policy-related aspects of TAM. I will address in
18 this section of my rebuttal testimony the accounting and calculation-related concerns
19 raised by the intervenors regarding the TAM mechanism.

1 **Q. OPC witness Devlin and FEL witness Rábago suggest that accelerating the flow-**
2 **back of DTLs creates intergenerational inequity and potentially violates the**
3 **matching principle. How do you respond?**

4 A. OPC witness Devlin's and FEL witness Rábago's claim that FPL's proposed TAM
5 would violate the matching principle of accounting, which states that expenses should
6 be recognized in the same period as the revenues they helped generate. The implication
7 is that accelerating the amortization of tax timing differences through the TAM would
8 create an intergenerational inequity by allowing current customers to benefit from
9 deferred tax liabilities that would otherwise be flowed back to customers over a longer
10 period. Witnesses Devlin and Rábago overlook broader considerations by focusing
11 narrowly on certain issues. Elements of intergenerational equity and the matching
12 principle must be balanced with other regulatory objectives, including base rate
13 predictability and the avoidance of frequent rate increases.

14
15 As a general matter, customer bases are not static – there is always movement of
16 customers into and out of our service territory. Any ratemaking mechanism will have
17 some degree of intergenerational effect. Regarding the TAM specifically, both today's
18 and tomorrow's customers will benefit from it. The benefit to today's customers is
19 obvious and implicitly acknowledged by the intervenors. The TAM is designed to
20 avoid additional rate increases in 2028 and 2029, thereby providing customers lower
21 rates in those years compared to not having the TAM. More predictability over the
22 four-year period of FPL's proposed rate plan is also a benefit. The TAM's benefits
23 also extend beyond 2029. It will allow FPL to continue to make prudent long-term

1 investments by offsetting revenue requirements. Therefore, by definition, customers
2 in future years will benefit from the capacity, reliability or savings generated by those
3 investments.

4

5 The TAM represents a reasonable balance of competing regulatory principles that
6 ultimately benefits customers through near-term stable rates and long-term prudent
7 investments. The benefits of rate stability and regulatory efficiency provided by the
8 TAM outweigh the theoretical concerns about intergenerational equity raised by OPC
9 and FEL witnesses.

10 **Q. OPC witness Devlin expresses various concerns over FPL's proposal to establish**
11 **a Regulatory Asset and Regulatory Liability for purposes of amortizing the TAM**
12 **Amount. Please summarize his claims.**

13 A. OPC witness Devlin questions FPL's proposed accounting treatment using regulatory
14 asset and liabilities for the TAM, suggesting it lacks regulatory basis. He expresses
15 four concerns: (1) states that FPL has not indicated what order or rule it relies upon for
16 the use of a Regulatory Asset or Regulatory Liability for the TAM; (2) claims FPL has
17 not explained whether the use of a Regulatory Liability doubles the TAM amount;
18 (3) asks whether FPL intends to include the Regulatory Asset in rate base; and
19 (4) questions whether the use of a Regulatory Asset and Regulatory Liability means
20 FPL's DTL balance will forever be preserved. I will address each of these claims.

1 **Q. Has FPL identified a Commission order or rule that authorizes FPL to establish**
2 **a Regulatory Asset or Regulatory Liability?**

3 A. OPC witness Devlin's concern in this regard is puzzling. My direct testimony and
4 FPL's petition specifically request that this Commission authorize the Company to
5 establish a Regulatory Asset and a Regulatory Liability. In making that express
6 request, FPL believed it was clearly acknowledging that the Commission's authority is
7 required and that the Company would not proceed without it.

8 **Q. Does OPC witness Devlin correctly calculate the effect of amortizing the**
9 **Regulatory Asset over 30 years?**

10 A. No. He double counts the impact, leading to his miscalculated \$3.45 billion effect. My
11 Exhibit IL-12 (Errata) shows that the \$1.717 billion TAM Amount will be collected by
12 amortizing the Regulatory Asset over 30 years, which comes to slightly more than
13 \$57 million each year. For presentation purposes, line 10 of that exhibit multiplied that
14 \$57 million amortization amount by two ("*2") to show the impact of utilizing the
15 TAM in each year of the proposed rate plan. The \$115 million figure Mr. Devlin
16 reflects two years of amortization, not one.

17 **Q. Does FPL intend to include the TAM Regulatory Asset in rate base?**

18 A. No. Page 52 of my direct testimony explains that both the proposed regulatory asset
19 and the regulatory liability will be included in FPL's capital structure at zero cost for
20 ratemaking purposes.

1 **Q. OPC witness Devlin states that use of the Regulatory Asset and Regulatory**
2 **Liability preserves DTLs at current balances and allows FPL to create new**
3 **Regulatory Assets and Regulatory Liabilities in the future without concern over**
4 **depletion of the DTLs. Will FPL be able to recycle the DTLs that comprise the**
5 **TAM requested in this proceeding?**

6 A. No. Mr. Devlin fails to understand that the DTL balance in FERC account 282 and the
7 TAM Regulatory Asset work in tandem and *offset* one another. Specifically, the
8 unamortized balance of the TAM Regulatory Asset will have an offsetting effect on the
9 deferred tax liability in capital structure. On the income statement side, the
10 amortization of the TAM Regulatory Asset will offset income tax expense associated
11 with reversal of the DTL balance in FERC account 282. Therefore, although FPL is
12 not directly adjusting the balance in FERC account 282, the remaining DTL amount is
13 reduced, or “depleted,” over time as the TAM Regulatory Asset is amortized.

14 **Q. OPC witness Devlin questions the need for recognizing a Regulatory Asset and**
15 **Regulatory Liability for the TAM mechanism and proposes instead using the**
16 **primary DTL account FERC Account 282 – Accumulated Deferred income Taxes-**
17 **Other Property as part of the TAM. How do you respond?**

18 A. FPL disagrees with the use of this account. The balance in FERC Account 282-
19 Accumulated Deferred Income Taxes-Other Property (“FERC account 282”)
20 represents the tax obligation to be paid to taxing authorities in the future. Specifically,
21 Accounting Standard Codification (ASC) 740 – Income Taxes, paragraph 740-10-25-
22 2, requires recording of deferred tax liabilities for the “estimated future tax effects
23 attributable to temporary differences and carryforwards.” Said differently, the balance

1 in FERC account 282 must *always* represent the timing differences at enacted tax rates.
2 If Mr. Devlin's approach were adopted, FERC account 282 would no longer represent
3 FPL's future tax obligation.

4 **Q. Given that use of the TAM cannot alter the amount of the obligation reflected in**
5 **FERC account 282, is FPL required to establish a Regulatory Asset and a**
6 **Regulatory Liability?**

7 A. There is no express requirement. However, FPL believes it is reasonable to implement
8 the TAM through recognition of a: (1) TAM Regulatory Liability,³⁸ representing the
9 reduction in deferred income tax expense to be provided to customers over the proposed
10 four-year rate plan, and (2) TAM Regulatory Asset,³⁹ representing the recovery of the
11 deferred tax benefit over the average remaining life of the assets of approximately 30
12 years. This is substantially the same as the accounting treatment FPL utilized when it
13 implemented the flow back of excess DTLs following enactment of the 2017 Tax Cuts
14 and Jobs Act.

15 **Q. Will the Commission be able to monitor the balances in the proposed TAM**
16 **Regulatory Asset and the TAM Regulatory Liability?**

17 A. Yes. FPL will track the monthly balances and the activity (debits and credits)
18 separately for the TAM Regulatory Asset and the TAM Regulatory Liability and will
19 report them in an attachment to the monthly ESRs.

³⁸ Accounting Standards Codification (ASC) 980 – Regulated Operations, paragraph 980-405-25-1.

³⁹ Accounting Standards Codification (ASC) 980 – Regulated Operations, paragraph 980-340-25-1.

1 **Q. OPC witness Devlin claims that the forecast for 2028 and 2029 used to justify the**
2 **TAM amount of \$1.717 billion is based on data that “could be prone to bias and**
3 **inaccuracy.” How do you respond to this allegation?**

4 A. Mr. Devlin’s claim is unfounded and contradicted by the evidence. The calculation of
5 the TAM amount is straightforward and transparent as shown in my Exhibit IL-13
6 (Errata).⁴⁰ The revenue requirements that drive the TAM amount are based on
7 identifiable cost drivers, including capital expenditures and O&M forecasts that are the
8 product of the methodologies used for 2026 and 2027, which OPC witness Devlin does
9 not challenge. FPL provided both capital and O&M information 2028 and 2029 in
10 various discovery responses in this proceeding. Lastly, the capital expenditures
11 forecast for all five years is the basis of the related external financial disclosure in the
12 Company’s 10-K and 10-Q filings with the Securities and Exchange Commission and
13 is subject to an internal Sarbanes-Oxley review and approval process.

14 **Q. OPC witness Devlin also suggests that your Exhibit IL-13 (Errata) uses a *proposed***
15 **ROE of 11.9% which he believes will not be *authorized* by the Commission. How**
16 **do you respond?**

17 A. OPC witness Devlin’s criticism misses a key point about the regulatory process.
18 Naturally, we are using our proposed ROE of 11.90% in our exhibits and calculations
19 because that is what we are requesting in this proceeding. Any regulatory mechanism,
20 including the TAM, will ultimately incorporate whatever ROE is authorized by the
21 Commission. If the Commission authorizes a different ROE, FPL will recalculate the

⁴⁰ Errata filing dated April 29, 2025.

1 TAM amount to reflect the ROE authorized by the Commission and will file the new
2 calculation.

3 **Q. OPC witness Devlin claims that the RSAM resulted in customers paying**
4 **approximately \$46 more per year on a 1,250 kWh residential bill compared to not**
5 **having the RSAM. Is this accurate?**

6 A. No, this is not accurate. OPC witness Devlin's calculation is based on flawed
7 assumptions and misunderstandings of how the RSAM operates. Specifically, OPC
8 witness Devlin omitted a few important facts in his calculation:

9 (1) FPL proposed a four-year rate plan in the 2021 Rate Case.⁴¹ As part of the four-
10 year rate plan, FPL developed RSAM adjusted depreciation parameters that
11 resulted in an approximately \$203 million lower revenue requirements that is
12 reflected in current customer rates.⁴² Said differently, absent the RSAM, FPL's
13 revenue requirements in the 2021 Rate Case would have been approximately
14 \$203 million higher, which equates to approximately \$26 more per year on a
15 1,250 kWh residential customer bill.

16 (2) OPC witness Devlin's calculation assumes that the \$1.45 billion represents
17 approximately 3.8% of base revenues over the four-year period pursuant to the
18 settlement agreement in Docket No. 20210015-EI. He then estimates that the
19 RSAM impact on a customer bill in 2026 is \$46 a year, or 3.8% of the \$101.68
20 1,250 kWh residential bill at current rates. However, by applying the 3.8% to
21 the residential customer bill, OPC witness Devlin in essence assumes that the

⁴¹ Docket No. 20210015-EI.

⁴² Docket No. 20210015-EI, MFR Schedule A-1 (Without RSAM) compared to MFR
Schedule A-1 (With RSAM).

1 RSAM is being recovered over a four-year period. This is incorrect. FPL
2 recovers the \$1.45 billion RSAM over the average remaining life of the assets
3 of approximately 33 years, based on the proposed depreciation rates in this
4 proceeding.

5
6 Correcting for OPC witness Devlin's omissions produces a materially different bill
7 impact calculation. As reflected in Exhibit IL-15, use of the RSAM during the 2022
8 through 2025 period *reduces* the 1,250 kWh residential bill in the 2026 Projected Test
9 Year by \$2.45 per year compared to a hypothetical "no RSAM" scenario.

10
11 Most importantly, OPC witness Devlin ignores the fact that absent the RSAM, FPL
12 would have had to seek base rate increases effective January 1, 2024, and January 1,
13 2025, which would have resulted in an approximately \$1.2 billion increase in customer
14 rates and base revenues in 2024 and 2025.⁴³ Additionally, OPC witness Devlin's
15 calculation does not account for other benefits of a four-year rate plan described in
16 detail by FPL witness Bores, including the ability to focus on identifying incremental
17 customer value through O&M efficiencies. As discussed earlier in my testimony, since
18 2022, FPL identified more than \$500 million of annual run rate savings, which
19 ultimately translate into lower overall customer bills and lower base revenues.

⁴³ Docket No. 20210015-EI, Document No. 11881-2021, Hearing Exhibit 620 (SRB-17).

1 **Q.** FRF witness Georgis suggests that, since the accumulated DTLs “represents
2 historic over-recoveries from utility customers,” the FPL shareholders would
3 benefit “twice” from the amortizing the DTLs through the TAM. Is this
4 accurate?

5 A. No, this characterization is completely inaccurate. When DTLs are created and
6 accumulated, they are included in capital structure at zero cost and reduce revenue
7 requirements. This is a benefit to *customers*, and not a benefit to shareholders. And,
8 as explained in my testimony, amortizing the DTLs through use of the TAM
9 significantly benefits customers principally through avoidance of cash increases in
10 2028 and 2029.

11 **Q.** Does this conclude your rebuttal testimony?

12 A. Yes.

1 BY MS. MONCADA:

2 Q Ms. Laney, you are also sponsoring exhibits
3 IL-1 through IL-15, along with errata IL-12, 13 and 14,
4 and those are the exhibits to your direct testimony, is
5 that correct?

6 A Yes.

7 Q And you are also co-sponsoring Exhibit SRB-7,
8 which is included with Mr. Bores' testimony, is that
9 correct?

10 A Yes.

11 Q Thank you.

12 Were these exhibits prepared under your
13 direction or supervision?

14 A Yes.

15 Q Thank you.

16 MS. MONCADA: Mr. Chairman, I would note that
17 these have been presided on staff's list as
18 Exhibits 101 through 113, 131, 307, 332 and 333.

19 CHAIRMAN LA ROSA: Okay.

20 BY MS. MONCADA:

21 Q Thank you. And with that, Ms. Laney, could
22 you please provide a summary of the topics addressed in
23 your testimony to the Commission?

24 A Yes. Good afternoon, Commissioners. In my
25 direct testimony, I explain the process and assumptions

1 used to prepare the forecast upon which FPL's projected
2 test years are based. I also explain the major cost
3 drivers since 2023 that necessitate FPL's requested rate
4 increases, as well as the accounting mechanics of the
5 tax adjustment mechanism, or TAM, which is a critical
6 component of FPL's four-year rate plan.

7 My rebuttal testimony refutes the incorrect
8 assertions from intervenor witnesses regarding FPL's
9 forecast. I explained the reasonableness of FPL's
10 operations and maintenance and capital budgets, the
11 proposed treatment of investment tax credits, and the
12 accounting for the proposed tax adjustment mechanism.

13 I am happy to answer any questions.

14 **Q Thank you.**

15 MS. MONCADA: Mr. Chairman, she's available
16 for cross-examination.

17 CHAIRMAN LA ROSA: Great.

18 OPC, you are recognized for questioning.

19 MS. WESSLING: Thank you, Mr. Chair.

20 EXAMINATION

21 BY MS. WESSLING:

22 **Q And good afternoon, Ms. Laney.**

23 A Good afternoon.

24 **Q So your title is the Senior Director of**
25 **Financial Forecast, Strategy and Analysis for FPL,**

1 correct?

2 A Yes.

3 Q And Mr. Scott Bores is your supervisor,
4 correct?

5 A Not directly, but ultimately I roll up in his
6 organization.

7 Q Okay. And I will start by asking a question
8 that I asked Mr. Oliver earlier today, and I believe he
9 suggested either Ms. Fuentes or you would be a better
10 witness to answer the question. We asked Ms. Fuentes,
11 and I believe she said she didn't know, so I am going to
12 see if you can help me out here.

13 Regarding the 2026 and 2027 revenue
14 requirements for the 2026 and 2027 solar and battery
15 additions that FPL is requesting in this case, if for
16 whatever reason those do not go in service within the
17 year that they are stated to go in service, would that
18 mean that customers would still be paying for those
19 resources and revenue requirements in those years even
20 though they weren't getting the benefit of those
21 services in that year?

22 A I would go back to what Witness Oliver, I
23 believe, stated as well, in the fact that we have been
24 successful at placing in service our solar and battery
25 additions in the past, and so based on where we are

1 today, we don't foresee any delay.

2 Now, to your question will there be a change
3 in revenue requirements? I would say there is depending
4 on if it's solar or battery. I have not done the math,
5 so I don't want to speculate for battery. However, we
6 use a flow-through accounting, as we proposed in our
7 case. And so I would say in the first year, customers
8 would actually get the benefit from the battery storage
9 project even though the battery storage project is not
10 in service.

11 **Q So regarding solar, then, let's just talk**
12 **about solar, the costs for the '26 solar are embedded in**
13 **the revenue requirements for 2026, correct?**

14 A Correct.

15 **Q Okay. And so if any or all of these 2026**
16 **solar additions do not go into service in 2026, but the**
17 **costs for those additions are embedded in rates, it's**
18 **true that customers will be paying for those additions**
19 **even though they won't be receiving a benefit for them,**
20 **is that, accounting-wise, correct?**

21 A I would say all else equal and looking it
22 isolation this, and ignoring the fact that we disagree,
23 you know, we still believe we are on track and there
24 will be no delays, just pure revenue requirements
25 impact, then, yes, that would be -- that's correct.

1 Q Thank you very much.

2 And in your role at FPL, it's -- would you
3 agree that it's fair to say that your direct testimony
4 in this case provides an overview of different costs
5 that are being requested in this filing?

6 A Yes.

7 Q Okay. And I believe on page 26 of your
8 testimony, which is Case Center page C121847. This is
9 where you list the main drivers for the 2026 revenue
10 requirements, correct?

11 A Yes. That's correct.

12 Q And there is a similar page for the -- with a
13 similar looking chart, anyway, for the main drivers for
14 the 2027 driver -- revenue requirements, correct?

15 A That's correct.

16 Q All right. And one of the drivers that you
17 identify -- well, let me ask, is payroll a cost that is
18 driving the revenue requirements in 2026 and 2027?

19 A Can you repeat your question, please?

20 Q Are -- is O&M payroll a cost that is driving
21 the 2026 and 2027 revenue requirements?

22 A The O&M payroll is included in revenue
23 requirements, yes.

24 Q Okay.

25 A However, if you look at the net impact in the

1 cost drivers, it's -- we were able to offset with
2 productivity savings mostly increasing our O&M.

3 **Q Does your direct testimony provide any**
4 **identification of employee additions in 2025, 2026 and**
5 **2027?**

6 A No. That's the testimony of Witness Buttress.

7 **Q And you oversee the budgeting process,**
8 **correct?**

9 A I do.

10 **Q And for point of clarification about Project**
11 **Velocity, which you talk about in your testimony.**
12 **Project Velocity is not a part of the budgeting process**
13 **but it is a method for business units to use to meet**
14 **their overall budget, is that accurate?**

15 A Not exactly. I would say we have been doing
16 this project -- it was called differently. It was
17 started with Momentum, then Accelerate, now Velocity.
18 We have been doing this, Commissioners, since 2013. I
19 look at it as an important part of the overall budgeting
20 process.

21 **Q Okay. Does the budgeting process look to**
22 **identify efficiencies?**

23 A We look to identify efficiencies on a
24 day-to-day basis every single day.

25 **Q Are you aware of any of efficiencies that have**

1 **been identified and reflected in 2025?**

2 A Yes. I believe we provided in discovery the
3 velocity savings that we have been able to identify
4 since the last rate case, and so all of those
5 efficiencies impact revenue requirements here. We have
6 been able to identify over 500 million of efficiencies
7 since the last rate case. All of them reduce rates in
8 this current rate case.

9 Q And you were deposed in this case a couple of
10 times, I think, so far, right? It's not going to be any
11 more, but you were deposed twice in this case, right?

12 A Yes.

13 Q Okay. And I believe your first deposition
14 took place on May 8th, does that sound about right?

15 A That sounds correct. Yes.

16 Q Okay. And when you were asked of that -- do
17 you remember being asked at that time if FPL had
18 identified any efficiencies for 2025?

19 A I do.

20 Q Okay. Do you remember -- I mean, we can get
21 the transcripts out. I mean, I am happy to do that, if
22 you want to look at that first, but do you remember what
23 you answered there?

24 A I want to make sure I understand your
25 question. Are you referring to efficiencies that we

1 would specifically -- we would identify this year in
2 2025?

3 **Q Yes.**

4 **A** We have not gone through the process yet.

5 **Q Okay. So there have not been any efficiencies**
6 **identified in 2025 as of yet?**

7 **A** There are ideas, but we have not been any of
8 the -- gone through the full budgeting process. They
9 are not final yet, no.

10 **Q Okay. Thank you, and thank you for the**
11 **clarification. If I ask questions, you know, that**
12 **aren't clear, please let me know and we will get there**
13 **in another way.**

14 **Are you aware of any efficiencies that have**
15 **been identified and reflected in the 2026 MFRs?**

16 **A** Not any incremental efficiencies, but again,
17 the 500 million that we have identified since the last
18 rate case, they are fully reflected in 2026 and in 2027,
19 and reduce revenue requirements in this case.

20 **Q But you don't know what the dollar value of**
21 **the efficiencies are for those that are reflected in the**
22 **2026 MFRs?**

23 **A** I have -- again, the 500 million are fully
24 reflected. When it comes to incremental efficiencies, I
25 have no insight until we actually go through the

1 process.

2 **Q** **Okay. If an efficiency is identified, or a**
3 **cost saving is identified at a given point in time, how**
4 **long before that efficiency is reflected on the**
5 **company's books?**

6 A It's -- it varies. I don't think there is a
7 timeframe necessarily. It depends on the specific idea,
8 I would say.

9 **Q** **So some could be incorporated immediately, but**
10 **others could take years, is that fair?**

11 A I have not -- I can't think of any that took
12 years. I would say we always try to incorporate and
13 reflect them as soon as possible. We understand the
14 importance of those efficiencies for our customers.

15 **Q** **Ideally, efficiencies identified in one year**
16 **are reflected in the next year's budget, correct?**

17 A Yes. That would be correct.

18 **Q** **Okay. And would you agree that any**
19 **efficiencies identified in 2025 and reflected in 2026**
20 **would not benefit customers until FPL's next base rate**
21 **case?**

22 A Again, what we identify today is fully
23 reflected, 500 million. I think Witness Bores will
24 describe in detail the overall benefits of the four-year
25 plan. But one of the benefits is to allow us to focus

1 on our business and identify incremental value. And so
2 to the extent we identify any efficiencies in 2025 and
3 2026, '27 and '28 for '29, they will be fully reflected
4 in the next rate case and will lower revenue
5 requirements, very similar to what RSAM did in the prior
6 rate case, and where we are seeing the benefits now.

7 **Q So any of those efficiencies, though, that are**
8 **identified during the next four years starting January**
9 **1st of 2026, customers during the next four years will**
10 **not receive any benefits for those until at least the**
11 **next rate case?**

12 **A** I would disagree. To the extent we identify
13 any efficiencies, it will -- again, it will allow us to
14 fund the investments that we will -- that we will be
15 able the full benefit of our customers. Those
16 investments will benefit customers over 30, 40, 50 years
17 in the future.

18 **Q Well, let me rephrase it, then.**

19 **So any efficiencies identified starting**
20 **January 1st, 2026, through 2029, those efficiencies, to**
21 **the extent that they would lower revenue requirements,**
22 **would not be reflected until at least the next base rate**
23 **case, is that right?**

24 **A** Again, I am assuming that -- assuming the
25 four-year term is approved and the TAM mechanism is

1 approved, those efficiencies, to the extent we identify
2 any during the time period, they will reduce revenue
3 requirement, which will result in us using less TAM,
4 less deferred tax liabilities, and will allow, at the
5 end of the day, to fund the investments that will
6 benefit customers in the future.

7 Q All right. I passed out an exhibit, there is
8 a loose piece of paper. It's a legal sheet of paper for
9 you, Ms. Laney. It's on top of the white binder there,
10 and everyone else should have a copy in front of them.
11 It is a confidential exhibit that is on the staff CEL.
12 It's CEL Exhibit 335. Just -- I would just ask everyone
13 to be mindful, there is not a red piece of paper over it
14 like the others, but it does say confidential on it, so
15 please keep track of it, and we will collect it when we
16 are done here. And I would identify this as staff's CEL
17 Exhibit 335.

18 Ms. Laney, do you recognize this exhibit?

19 A I do.

20 Q Okay. I am not going to ask you -- or I am
21 not going to verbalize any of the numbers that are here,
22 but would you agree that this document reflects property
23 and liability insurance expense -- expenses?

24 A Yes.

25 Q Okay. And it's common in the industry, the

1 utility industry, for the insurance providers to issue
2 partial refunds for the nuclear property and liability
3 insurance premiums, correct.

4 A Can you repeat your question, please?

5 Q Well, is it common in the utility industry for
6 insurance providers to issue partial refunds for the
7 nuclear property and liability insurance premiums?

8 A I don't know if it's common, but looking back
9 to 2021, I see that there was a refund every year.

10 Q Okay. And refunds tend to fluctuate from year
11 to year, would you agree?

12 A Yes.

13 Q All right. And that's because refunds in any
14 one year are based on the previous year's activity?

15 A Yes.

16 Q In looking at this chart, and again, without
17 disclosing any numbers, would you agree that there is a
18 line on here for nuclear property insurance refunds and
19 a separate line for nuclear liability insurance refunds?

20 A Yes.

21 Q And this chart reflects actuals from 2021
22 through 2024?

23 A Yes.

24 Q As well as forecasted amounts for 2025 through
25 2029?

1 A Yes.

2 MS. MONCADA: Mr. Chair, I am sorry, I want to
3 address this to Ms. Wessling, if I may.

4 In case it helps with her questioning and
5 being more efficient, I believe, and Ms. Laney can
6 correct me if I am wrong, that the only thing that
7 remains confidential on this page is what is
8 highlighted in yellow, so just in case that helps
9 you with your questioning.

10 MS. WESSLING: Okay. That's --

11 CHAIRMAN LA ROSA: Thank you.

12 MS. WESSLING: -- that's helpful. Thank you.

13 BY MS. WESSLING:

14 **Q And FP -- the forecasted refunds for 2025**
15 **through 2029 are FPL's best estimate as far as what**
16 **those refunds may be in those years, correct?**

17 A Not exactly. We base -- it's an estimate,
18 that is correct, but it's based on the distributions --
19 the projected distributions provided by our mutual, as
20 well as based on market performance and losses in the
21 industry.

22 **Q Okay. And FPL has received some information**
23 **about what the refund for 2025 will be, correct?**

24 A Yes.

25 **Q And FPL has been told that the refund amount**

1 **will be greater than the amount forecasted here,**
2 **correct?**

3 A For what year?

4 Q **2025.**

5 A For 2025, it's -- I think it's above the one
6 we reflected in the prior year.

7 Q **I apologize, what was that?**

8 A It's above -- it's higher than the one we
9 reflected in the year 2025 prior year.

10 Q **Thank you.**

11 And customer rates are being based on what FPL
12 forecasts for 2025 through 2029, not what the actuals
13 will end up being, right?

14 A Yes.

15 Q Okay. And regarding the numbers for 2025
16 through 2029, FPL has forecasted them all to be the same
17 number, correct?

18 A Yes. That's correct.

19 Q In light of the higher than forecasted refund
20 that FPL expects to receive in 2025, and since the
21 company has forecasted the same refund for those '25
22 through '29, wouldn't it be appropriate to adjust each
23 of the years in the forecast from a consistency
24 standpoint?

25 A No. No, I would disagree. Nothing that we

1 know of as of today changes our estimate for 2026
2 through 2029. Again, the projected distributions that
3 we received from our mutual, from Nuclear Electric
4 Insurance Limited, were through 2026. That projected
5 distribution has not changed, and so nothing that we
6 know of today would change our estimate for 2026 through
7 2029.

8 Q All right. If we could, I would like to
9 identify CEL Exhibit 344, which is Case Center number
10 E3985.

11 All right. Ms. Laney, are you familiar with
12 this discovery response?

13 A Yes. Yes.

14 Q Okay. And this discovery response includes --
15 attached to it anyway, are some documents from the
16 insurance provider, correct?

17 A Yes.

18 Q If we could scroll down a little further,
19 maybe to the next page that's not part of this actual
20 response. Just keep scrolling. Okay, that's good.

21 All right. And FPL's risk management team
22 relied on the information in the documents that, in this
23 document and the others that are attached to this
24 discovery response, correct?

25 A They relied on this document and their

1 expertise about the market and discussions with our
2 brokers.

3 Q And FPL's risk management team ultimately
4 decided what amounts to forecast for the nuclear refunds
5 for 2025 through 2029, correct?

6 A They performed an analysis, and they
7 determined based on their knowledge of the market and
8 discussions with the brokers, they determined -- they
9 estimated the amount for 2026 through 2029.

10 Q And were you involved as part of that team in
11 determining and developing the forecasted amounts for
12 2025 through 2029?

13 A I was not involved, but I reviewed it as part
14 of the overall budget.

15 Q And there are no other members of the FPL risk
16 management team who were involved in determining that
17 number who are witnesses in this case, correct?

18 A No.

19 Q Okay. And we can set this exhibit aside now.
20 And again, I just ask everyone to keep track of it so I
21 can collect afterwards.

22 All right. And in your rebuttal testimony,
23 you stated that -- we will go to page four of your
24 rebuttal testimony, which is Case Center page D10-554D,
25 as in David.

1 All right. And in your rebuttal testimony,
2 Ms. Laney, you state that FPL's filing is based on a
3 comprehensive process and should, therefore, be deemed
4 reasonable and reliable for setting rates in the
5 upcoming years, correct?

6 A Yes. That is correct.

7 Q And you are responsible for the budgeting and
8 forecasting costs reflected in FPL's filing?

9 A Yes.

10 Q In your rebuttal testimony, you suggest that
11 Mr. Schultz's adjustment to nuclear costs and property
12 taxes are overly simplified, I believe you say, do you
13 recall that?

14 A Can you point me to --

15 Q I believe it's page D10-510. And it looks
16 like page -- or lines 10 through 11. Do you see that?

17 A Yes.

18 Q Okay. Did Mr. Schultz rely on historic
19 information in making his recommendations?

20 A Yes, I believe he did.

21 Q And if we could go to Case Center page
22 C23-3489, please? This is Mr. Schultz's Exhibit 2 to
23 his testimony.

24 MR. SCHULTZ: 23 dash?

25 MS. WESSLING: 23-3489.

1 BY MS. WESSLING:

2 Q Have you reviewed this exhibit, Ms. Laney?

3 A Yes.

4 Q Okay. And if you could scroll down to the
5 bottom, please?

6 All right. Do you see the source as being the
7 company's response to OPC, it looks like first either
8 interrogatory or POD attachment 5?

9 A I do.

10 Q Okay. So assuming he used the accurate
11 information from that interrogatory, do you have any
12 reason to dispute any of the numbers that are reflected
13 here?

14 A I don't believe I sponsored the discovery
15 response, so I would rely, I believe it was Witness
16 DeBoer who sponsored it. I don't have any reasons to
17 dispute the numbers. I disagree with how Witness
18 Schultz applied them to the forecast period, however.

19 Q Fair enough. Okay.

20 Would you agree that each of the five years
21 reflected show that actual costs were below budgeted
22 costs?

23 A Yes.

24 Q And isn't the same budget process used for
25 2026 and 2027 as the process used in these years?

1 A Can you repeat your question, please?

2 Q Is the budget process that FPL used for the
3 2026 and 2027 projected test years the same budget
4 process that was used in each of the years indicated on
5 this exhibit, correct?

6 A Yes. We have been using a consistent robust
7 process, yes.

8 Q Okay. And if we could go to Case Center page
9 D10-554I?

10 In looking at lines 10 through 20, you state
11 that FPL does not have an incentive to overestimate
12 costs, correct?

13 A Correct.

14 Q And it's also your testimony that FPL has a
15 comprehensive process and controls in place to ensure
16 forecast accuracy, correct?

17 A Yes. That is correct.

18 Q And those processes and controls were -- that
19 were used for the '26 and '27 projected test years were
20 the same processes and controls that were used in those
21 other years that we were just looking at in HWS-2,
22 correct?

23 A They were. I would point out it's a forecast,
24 and so variances are not necessarily an indication of a
25 poor forecast. It's important to understand what drives

1 them, and I think Witness DeBoer provided a response in
2 discovery for the specific drivers of those differences.

3 Q Okay. And if we could look at Case Center
4 page C23-3479? Which is a different page within HWS-2.
5 All right. And if you could scroll down a little bit.
6 All right. And maybe zoom in on the bottom corner.
7 Scroll down a little bit. All right.

8 And, Ms. Laney, for this particular page of
9 the exhibit, there are a number of discovery responses
10 that Mr. Schultz relied upon in obtaining the data
11 that's used in this exhibit, would you agree?

12 A Yes.

13 Q And do you have any reason to doubt or dispute
14 the accuracy of the data that he used from those
15 discovery responses on this page?

16 A I don't know. I have not reviewed this page.

17 Q Okay. Looking at line -- if you could scroll
18 up, please -- lines 15 and -- well, actually scroll all
19 the way up to the top me.

20 This page is about payroll, correct?

21 A That's what it appears to be, yes.

22 Q Okay. And then looking at lines 15 and 16,
23 you agree that the actual average employee counts for
24 each year as identified on line 15 are significantly
25 under the plan number on line 16?

1 MS. MONCADA: Objection. Ms. Laney testified
2 that she has not reviewed this page previously, and
3 this is payroll, which was the subject of Ms.
4 Buttress' testimony.

5 MS. WESSLING: I thought she said that she
6 hadn't reviewed the discovery responses, or maybe
7 -- Ms. Moncada might be correct, but if I could
8 just ask if she doesn't know, then she can tell me
9 that.

10 CHAIRMAN LA ROSA: Yeah, I think it's fair to
11 ask the witness if she's familiar with the page.

12 BY MS. WESSLING:

13 Q Are you familiar with lines 15 and 16 in this
14 exhibit?

15 A I have not seen this page, no.

16 Q Okay.

17 A I have not looked at it.

18 Q All right. I will move on.

19 If we could go to Case Center page 23-3488?

20 MR. SCHULTZ: What was at that first part?

21 MS. WESSLING: C23-3488.

22 BY MS. WESSLING:

23 Q Have you seen this page of Mr. Schultz's
24 exhibit?

25 A Yes.

1 **Q** Okay. And if you could scroll down, please,
2 to the bottom of the -- okay.

3 And do you have any reason to dispute that the
4 data obtained from the discovery responses cited at the
5 bottom is not accurate as reflected on this exhibit?

6 A I do not. I did not sponsor those discovery
7 responses. I believe they were sponsored by Witness
8 Broad, but I do not have any reason to believe that they
9 are incorrect.

10 **Q** Okay. And would you agree that Mr. Schultz's
11 recommendation was based on a comparison of FPL's actual
12 to budget variances for the budget was developed using
13 your processes and controls and the historical years?

14 A Yes. Again, I understand what Witness Schultz
15 did. I disagree with his approach of applying that same
16 logic to the forecast.

17 Witnesses DeBoer and Broad provided very
18 extensive responses explaining these variances. And as
19 I point out in my rebuttal testimony, at the end of the
20 day, looking at the 2026 and 2027 nuclear generation
21 expense, is below actually 30 percent compared to
22 historical averages, and the fossil generation expense
23 is almost at the same level as historical average, which
24 is an indication that our projected test years are -- if
25 I were to apply the same logic, I would say they are

1 understated.

2 Q If we could go to Case Center page D10-554R?
3 And this should be pages 18 -- or starting with page 18
4 of your rebuttal testimony. Let me make sure that I
5 have got that page number right. Yes. Okay.

6 And on this page, you take issue with Mr.
7 Schultz's recommendation to adjust insurance expense,
8 correct?

9 A Yes, I do.

10 Q All right. And would you agree that property
11 insurance difference that you discuss beginning on this
12 page is the Neil, or N-E-I-L insurance refunds?

13 A Yes.

14 Q Okay. And am I correct that when forecasting
15 the insurance refund, FPL used the low end of the range
16 for the expected refund?

17 A Yes. As I mentioned, we used a combination of
18 factors in determining -- in estimating the 2026 and
19 2027 projected test years. It was a combination of the
20 projected distributions provided by our broke -- by the
21 mutual, it is a combination of the risk management team
22 applying their knowledge of the market.

23 At the end of the day, these refunds are based
24 on the overall industry losses and market performance,
25 and so we put together our best estimate for 2026 and

1 2027.

2 Q And I will wait until we get fully back in
3 Case Center here but --

4 MR. SCHULTZ: I can still direct. I am just
5 doing --

6 MS. WESSLING: Oh, thank you. Okay.

7 BY MS. WESSLING:

8 Q So if we could go to, I believe it would be
9 Case Center page D10-554S, which should be page 19, the
10 next page of your rebuttal testimony.

11 And on line eight, I believe, you indicate
12 that the high end of the range is 13.879 million, do you
13 see that?

14 A Yes.

15 Q Okay. And is it common practice to reflect
16 the low end of the forecast instead of the midpoint?

17 A I wouldn't say common practice. Again, we
18 used a combination of factors to determine -- to
19 estimate the nuclear refund for 2026 and 2027. At the
20 end of the day, we used a combination of projected
21 distributions provided by Neil, our discussions with the
22 brokers, our -- the overall market performance and
23 industry losses.

24 I would point out, I -- further below in my
25 testimony, I explain why we went to the lower range, and

1 that is due to the events that occurred in 2024 in the
2 industry related to wildfires that ultimately impacted
3 the refund. We felt it was an appropriate estimate for
4 2026 and 2027 to, due to those factors, to assume a
5 lower range.

6 **Q** Okay. And let's see here. On lines eight
7 through 12, you indicate that the forecast took into
8 consideration communication from Cedar Hamilton Limited?

9 A Yes.

10 **Q** Is that the broker?

11 A No. Cedar Hamilton is one of the subdivisions
12 of Neil.

13 **Q** Okay. And if we could, I would like to
14 identify CEL Exhibit 584, please? Which is Case Center
15 page F2-1134.

16 I think we saw this earlier. This attachment
17 for that discovery response is dated 2024 through 2026?

18 A Yes.

19 **Q** Okay. And looking -- we are going to have to
20 zoom in here on the small print at the bottom as much as
21 possible. Are you able to read that either on your
22 screen there or --

23 A Yes.

24 **Q** Okay. All right. Looking at that language at
25 the bottom, what is the distribution approved for 2023?

1 A 300 million.

2 Q And what were the guidance distributions for
3 2024 through 2026?

4 A 225 million. So it was lower compared to
5 2023.

6 Q And keeping those numbers in mind, if we could
7 go to CEL -- or not -- excuse me, not CEL, Case Center
8 C23-3483?

9 And looking at line three, what is the 2024
10 refund?

11 A 15 million.

12 Q Is the refund for 2023 based on the \$300
13 million declared?

14 A No, it would have been the one recorded in
15 2024, it's based on 2023 activity.

16 Q Okay. All right. And now if we could look at
17 your rebuttal testimony on Case Center page, think I
18 think it's C10-525. I am sorry, yeah, that's D10. My
19 apologies.

20 This is where you indicate that liability
21 insurance numbers, you state that the increase is
22 primarily driven by wildfire liability insurance?

23 A Yes.

24 Q And I would like to identify CEL Exhibit 369.
25 And let's go to Case Center page E59985. And this

1 **interest asked for the insurance quotes, correct?**

2 A Can you repeat your question, please?

3 **Q Sure. This interrogatory asks for the**
4 **insurance quotes?**

5 A Yes.

6 **Q And is it accurate to say that the forecasts**
7 **are based on discussions with AON and actual quotes do**
8 **not exist for the forecasted years?**

9 A I would not say they do not exist. They are
10 not -- we get quotes very close to renewal period so
11 it's not -- you know, it's not -- and that's common in
12 the industry. As soon as we get closer to renewal
13 period, which is later in the year, that's when we start
14 getting quotes.

15 **Q So it's safe to say, then, that actual quotes**
16 **were not included in your testimony in any location,**
17 **correct?**

18 A It was our best estimate of the quotes based
19 on -- again, we don't speak to our brokers who are, you
20 know, the day before we renew. We entertain discussions
21 throughout the year. It's something we do. We have a
22 risk management team dedicated to that. They are very
23 involved, and they discuss with brokers and ensure that
24 we understand the market and we negotiate the best
25 premiums for our customers.

1 Q And this response refers to the responsive
2 document provided, correct? Do you see that?

3 A Yes.

4 Q All right. For the documents that were
5 provided with this response, are those AON documents, or
6 are those documents generated by FPL's risk management
7 team? If you want to scroll, we can.

8 A They are provided by the broker.

9 Q Just make sure -- well, I guess they are
10 confidential, but the documents that were provided, did
11 you say they were provided by the broker?

12 A Yes. The information, and then we -- the risk
13 management team compiles them and performs the analysis
14 and estimates the premiums.

15 Q Okay. And if we could go to your rebuttal
16 testimony at page D10-528? And -- let me see here --
17 looking at -- one moment.

18 On this page, you begin your discussion about
19 Mr. Schultz's recommendation regarding directors and
20 officers liability insurance, is that correct?

21 A Yes.

22 Q All right. And looking at lines three through
23 10 of page 24, which is the next page if we scroll down.
24 Is it your testimony that this insurance is necessary to
25 protect officers and directors to make decisions, and

1 that without it, directors and officers would be
2 reluctant to assume responsibilities of managing a
3 company like FPL?

4 A Can you repeat your question, please?

5 Q Just -- I am summarizing it. I am not trying
6 to read it into the record, but here you are saying that
7 directors and officers liability insurance is necessary
8 to protect directors and officers, and that without it,
9 people might be reluctant to assume the responsibility
10 of those roles?

11 A It's also protecting the company and its
12 directors and officers. I do believe it's a prudent
13 expense, yes.

14 Q And you have read Mr. Schultz's testimony
15 about this section --

16 A Yes.

17 Q -- or this topic, rather?

18 And looking specifically at lines 11 through
19 14, you state that unlike typical corporations,
20 utilities serve customers, employees and communities
21 alongside shareholders, do you see that line?

22 A I do.

23 Q And that D&O, directors and officers coverage
24 prospects decision-making that balances these diverse
25 interests rather than maximizing shareholder value

1 alone?

2 A No. I do believe it's a prudent expense that
3 balances all of the interests.

4 Q I am sorry, I was just trying to finish the
5 quote there.

6 A Okay.

7 Q My question is: Are you aware of any lawsuits
8 where customers have filed a suit against officers
9 and/or directors for their decision-making?

10 A No.

11 Q And I would identify CEL Exhibit 610, and
12 that's Case Center page F2-1258.

13 And are -- did you sponsor this exhibit, or
14 this discovery response?

15 A Yes.

16 Q Okay. And you agree that this response states
17 that no customer lawsuits have been filed against
18 officers or directors over the last five years, correct?

19 A Yes.

20 Q Would you agree that shareholders are
21 typically the ones who file lawsuits against officers
22 and directors?

23 A I don't know that.

24 Q Okay. And going to your rebuttal testimony on
25 page 25, which is Case Center page D10-530. Lines five

1 through six, you state Mr. Schultz's claim that
2 shareholders initiate lawsuits as a red herring. Do you
3 see that?

4 A Yes.

5 Q Do you have any evidence that his statement is
6 inaccurate?

7 A No, but I did not see any evidence from Mr.
8 Schultz as well in his testimony.

9 Q Okay. Looking at page 25 of your testimony,
10 you also have a discussion about injuries and damages
11 expense?

12 A Yes.

13 Q Is it your testimony that Mr. Schultz's
14 recommendation should be rejected because he used the
15 historical average, which reflects a one-time refund for
16 2020 -- excuse me, 2017 and 2018, and that based on '25
17 year-to-date, the forecast by FPL is reasonable?

18 A No, that's not the reason I am rejecting his
19 proposal. I think history is important. I think we
20 look at history as part of forecasting process. But
21 what's more important is to understand it, and then
22 determine is it reflective of the future?

23 And so Mr. Schultz, in his proposal, I think,
24 inadvertently missed the fact that we had significant --
25 or an outlier, I would say, in the historical period,

1 which makes it inappropriate to apply it to forecasted
2 periods.

3 **Q All right.**

4 A And I think I go on to say that even looking
5 at my actuals for injuries and damages claims, and
6 projecting it to the end of 2025, we are higher than
7 what we reflected in the 2026 projected test year, which
8 tells me that the forecast potentially is understated,
9 not overstated.

10 **Q All right. If we could mark Exhibit 591,**
11 **please? Which is Case Center page F2-1177. If you**
12 **could zoom in as much as possible.**

13 **All right. Regarding injuries and damages,**
14 **would you agree that from 2021 through 2024, the claims**
15 **on line 11 have declined every year?**

16 A Yes, for 2024, yes.

17 **Q 2021 through 2024.**

18 A Yes.

19 **Q Okay. Given that the claims have historically**
20 **declined, is it impossible for claims in 2026 and 2027**
21 **to be lower than previous years?**

22 A No, again we based our forecast based on, you
23 know, the best information we had. As I mentioned,
24 looking at 2025 actuals as of May, we are already at 3.7
25 million, which, to me, is an indication that the 3.2

1 million we reflected in 2026 is understated.

2 Q All right. And if we could go to your
3 rebuttal testimony at D10, I believe it's D10-538. Is
4 that page 33? I can't -- yeah, okay.

5 On lines eight through 13 -- I have questions
6 about property taxes now, switching subjects. Lines
7 eight through 13, is it accurate to say that you have
8 concluded that Mr. Schultz's recommendation of a
9 property tax rate is not reasonable?

10 A Yes, I disagree with his approach.

11 Q And you would agree with your statement here
12 that growth plateaus, and that there is a potential for
13 decline in growth?

14 A Yes.

15 Q And looking back at the CEL Exhibit 610, which
16 is F2-1259. In this response, you indicate that the
17 company expects that the rate of growth of the property
18 tax base will plateau and potentially decline, and
19 believes that this is already occurring. Do you see
20 that?

21 A One moment. It's loading. It's a little
22 behind. Yes.

23 Q All right. If growth is platauxing and
24 potentially declining, why are all of FPL's proposed
25 plant additions necessary?

1 A This is --

2 MS. MONCADA: Objection -- Ms. Laney, if you
3 could pause just for one second. Thank you.

4 I am going to object. Ms. Laney is not a
5 resource planning witness.

6 BY MS. WESSLING:

7 **Q Do you have an answer to that question?**

8 **CHAIRMAN LA ROSA: Hold on a second. Can you**
9 **restate the question?**

10 BY MS. WESSLING:

11 **Q From a forecasting perspective, if growth is**
12 **platauxing and potentially declining, why are all of**
13 **FPL's proposed plant additions necessary?**

14 A I think you may have --

15 MS. MONCADA: I am sorry, I am going to renew
16 my objection. It is -- by putting the word
17 forecast in there, it doesn't cure the fact that
18 she's asking about the need for plant additions,
19 which was the subject of Mr. Whitley's testimony,
20 and he was on the stand for hours yesterday and
21 could have been asked that question.

22 MS. WESSLING: Well, and he was asked
23 variations of that question, but I am asking from
24 her perspective, as the forecasting witness for the
25 company, if -- and if she doesn't have an opinion,

1 she can say that, but as the forecasting witness,
2 and we are talking about the projected test years
3 that include planned additions, I just want to ask
4 from her forecasting perspective why these
5 additions are necessary if she has an opinion on
6 that.

7 CHAIRMAN LA ROSA: Okay. I am going to allow
8 the question, but restate the question, and then,
9 you know, if the witness has an opinion, you know,
10 she will have her opinion, and then if there needs
11 to be a further objection --

12 MS. WESSLING: Thank you.

13 CHAIRMAN LA ROSA: -- then I will allow.

14 BY MS. WESSLING:

15 Q And you heard my question a couple of times,
16 but, again, from a forecasting perspective, and with
17 this statement in mind about growth platauxing and
18 potentially declining, do you have an opinion on why
19 FPL's proposed plant additions are necessary, again,
20 from a forecasting perspective?

21 A I don't think there is a relationship. What I
22 am referring to in this response is the growth of the
23 property tax base, and so looking historically, right,
24 the way it works, to the extent the assessment value
25 goes up, usually the counties or districts respond

1 through lower millage rates to get to a more revenue
2 neutral, you know, with revenue neutral approach to
3 minimize the impact on the residents, and so that is
4 changing now. And we all live in Florida, we see that,
5 right.

6 So the growth of the property tax base, the
7 assessment values are going down, which is an indication
8 that now the rates will start going up. And we are
9 seeing that looking at the Florida -- the required local
10 effort millage rate, that has been going down for a few
11 years, which is not the case in the last one that was
12 approved. It's not being flat. So it's an indication
13 things are changing. Now the balance is going the
14 opposite way.

15 I would point out also that we provided in
16 discovery the actual property tax millage rate for 2024,
17 which is actually higher compared to the one we
18 reflected in 2026 and 2027.

19 **Q All right. And now switching subjects again**
20 **to the four-year plan that's being proposed in this**
21 **case. If you could go to your direct testimony, which**
22 **is Case Center page C12-1866?**

23 **All right. And is it accurate that in FPL's**
24 **opinion, the four-year plan will enable FPL to forego**
25 **general base rate increases in both 2028 and 2029 while**

1 **providing customers with rate stability through January**
2 **of 2030?**

3 A Yes. That's one of the benefits.

4 Q And you would agree with me that FPL has asked
5 **for base rate increases in 2026 and 2027, and then for**
6 **permission to seek SoBRAs in 2028 and 2029, correct?**

7 A Yes.

8 Q And SoBRA stands for solar base rate
9 **adjustment, correct?**

10 A Yes.

11 MS. MONCADA: I'm sorry, just to clarify for
12 the record. In the context of the four-year plan,
13 it's solar and battery base rate adjustment.

14 BY MS. WESSLING:

15 Q SoBRA stands for solar and battery base rate
16 **adjustment, correct?**

17 A Yes.

18 Q Okay. And the adjustments being proposed for
19 **2028 and 2029 would both be adjustments upwards,**
20 **correct, if approved?**

21 A That's what our estimate shows, yes.

22 Q Okay.

23 A Related to solar and battery additions only.

24 Q Yes.

25 A Yes.

1 Q But that they would increase base rates,
2 correct?

3 A Yes.

4 Q Okay. And if all --

5 A They will end up setting fuel savings in fuel
6 clause.

7 Q Okay. And if all of the increases for 2026
8 and 2027 general base rates and the '28 and '29 SoBRAs
9 are approved, customer base rates would increase,
10 correct?

11 A Yes.

12 Q In each of those years?

13 A It will be a change in rates, yes.

14 Q And the change would be an increase, correct?

15 A Yes.

16 Q Okay.

17 A And as Witness Cohen will testify to that,
18 that customer bills will be approximately 2.5 percent
19 through 2029.

20 Q We will -- if it's okay, we will just let her
21 testify to that and stick with your testimony for right
22 now.

23 All right. So your testimony also addresses
24 the -- FPL's proposed tax adjustment mechanism, correct?

25 A Yes. The mechanics and the accounting behind

1 it.

2 Q Okay. And Mr. Bores also addresses it,
3 correct?

4 A He addresses the benefits for the tax
5 adjustment mechanism, yes.

6 Q Okay. The two of you discuss it in your
7 testimony?

8 A Yes.

9 Q Okay. And I would like to first ask some
10 questions to sort of -- just to introduce the subject.

11 In your testimony, you refer to deferred tax
12 liabilities as DTLs, sometimes, correct?

13 A Yes.

14 Q Okay. And deferred tax liabilities are
15 federal taxes that will have to be paid at some point in
16 the future?

17 A Yes. They are taxes that will be due to
18 taxing authorities at some point in the future. That's
19 correct.

20 Q Okay. And utilities such as FPL are allowed
21 to charge customers for those taxes over time in order
22 to have the money available to pay the taxes when they
23 become due?

24 A Yes, it's just a timing difference,
25 Commissioners. We collect in rates taxes. They would

1 reside in a different tax liability, which is a benefit
2 to customers. And then when they are due to be paid to
3 IRS, we would -- the company would pay them.

4 **Q And if a utility like FPL collects taxes based**
5 **off of a certain tax rate, then the tax rate is lowered,**
6 **then FPL will have inadvertently over-collected deferred**
7 **income taxes, correct?**

8 A Can you repeat your question, please?

9 **Q Sure. If a utility like FPL collects the**
10 **taxes based off of a certain tax rate but then the tax**
11 **rate is lowered, then FPL will have inadvertently**
12 **over-collected deferred income taxes, correct?**

13 A Then we would have to measure our deferred tax
14 liability and there will be an excess.

15 **Q Okay. That's where I was getting to. So**
16 **over-collected deferred taxes are referred to as excess**
17 **deferred taxes, correct?**

18 A I don't necessarily like the over-collected,
19 because it's collected at the current rate always, and
20 so to the extent the rate changes, we remeasure in
21 accordance with the tax law, we remeasure our DTLs and
22 different tax liabilities, determine the excess, and
23 then the excess will be flowed back to customers.

24 **Q Okay. And part of FPL's last rate case**
25 **settlement involved returning all excess deferred taxes**

1 to customers during the term of that agreement, correct?

2 A As part of the 2021 rate case settlement
3 agreement, yes.

4 Q Okay. And --

5 A Only the unprotected -- I apologize. Only the
6 unprotected component was flowed back to customers.

7 Q The unprotected excess component?

8 A Correct.

9 Q Okay. And by the end of 2025, this year, FPL
10 expects that it will have fully amortized all of the
11 excess unprotected deferred taxes to customers, correct?

12 A Yes. That is correct.

13 Q All right. And so none of the deferred taxes
14 that FPL has contemplated for use in the TAM are excess
15 deferred taxes, correct?

16 A That's correct.

17 Q Okay. And we just used the words protected
18 and unprotected, so I just want to make sure we are on
19 the same page about what that means. When it comes to
20 deferred taxes, some taxes are considered protected and
21 some are considered unprotected, right?

22 A Yes. That's correct.

23 Q And protected taxes are taxes that are subject
24 to IRS normalization rules, which means that they have
25 to be flowed back over the remaining life of the assets,

1 correct?

2 A Yes. That is correct.

3 Q And unprotected deferred taxes are not subject
4 to normalization rules?

5 A Yes. That's correct.

6 Q Traditionally, FPL has normalized unprotected
7 -- excuse me, let me start over.

8 Traditionally, FPL has normalized unprotected
9 non-excess deferred tax liabilities over the remaining
10 life of assets, correct?

11 A Yes. That's our default position, yes.

12 Q That was what?

13 A The default position --

14 Q Okay.

15 A -- for deferred tax liabilities.

16 Q All right. And over the course of the
17 remaining life of the assets, the deferred taxes
18 ultimately lead to a reduction in deferred tax expense,
19 is that correct?

20 A In deferred tax expense, yes. That's correct.

21 Q Okay. And this is considered a benefit to
22 customers, correct?

23 A Yes. Again from -- you mentioned deferred tax
24 expense. That's correct. There is an offset in current
25 income tax expenses. So all of these deferred tax

1 liabilities, to the extent they are normalized and as
2 they reverse, it's just a timing difference. It's a net
3 zero for customers. At the end of the day, what we
4 collect in rates is based on -- it's over the useful
5 life of the assets.

6 **Q The reduction to the deferred tax expense is**
7 **considered a benefit to customers, though?**

8 A Yes, that component alone, yes.

9 **Q Okay. And normalizing the deferred taxes over**
10 **the course of the remaining life of the assets is**
11 **consistent with the matching principle, correct?**

12 A Yes, I would say so. Yes.

13 **Q And with the TAM, FPL is requesting to use**
14 **\$1.717 billion of unprotected non-excess deferred taxes**
15 **over the next four years instead of over the remaining**
16 **life of the assets, is that correct?**

17 A Yes. We propose to use a discrete amount of
18 unprotected deferred income taxes in the amount of 1.717
19 billion, and provide the benefit flowing back to
20 customers over the four-year period.

21 **Q So if the proposed TAM is approved, it's FPL's**
22 **position that FPL customers, over the next four years,**
23 **will receive accelerated benefits from those deferred**
24 **taxes that customers in the future will no longer**
25 **receive for those same taxes, correct?**

1 A The 1.71 bill -- I want to clarify a few
2 things. The 1.717 billion is based on -- is calculated
3 to reflect the revenue requirements in 2028 and 2029.
4 By offsetting the revenue requirements, we provide a
5 significant benefit to our customers.

6 **Q So let me ask my question again. I appreciate**
7 **your answer, but let me see if I can have you address**
8 **more what I asked.**

9 So if the proposed TAM is approved, it's FPL's
10 position that FPL customers, over the next four years,
11 will receive accelerated benefits from those deferred
12 taxes that customers in the future will no longer
13 receive?

14 A Not from the deferred taxes, perhaps, but
15 it's -- it's -- I think you may be missing the main
16 point of the TAM, right.

17 At the end of the day the TAM mechanism itself
18 is to designed to offset the revenue requirements in
19 2028 and 2029. And so, yes, the customers will benefit
20 over the four-year period for avoiding two general base
21 rate increases in those two years.

22 The customers will also benefit in 2030 and
23 going forward from all investments that we were able to
24 make in 2028 and in 2029, as well as from all the other
25 benefits, but very similar to RSAM, we have seen over

1 the last four years.

2 Q Well, and let me pause you there, because we
3 are going to get to a lot of this. So let me just stick
4 with this particular question, and I think there is
5 going be to plenty of opportunity for you to clarify
6 anything that needs to be clarified as we go along, and
7 then also counsel on redirect can do that as well.

8 So specifically talking about the deferred tax
9 benefit of unprotected deferred tax liabilities, that
10 benefit specifically, it's FPL's position that FPL
11 customers, over the next four years, will receive
12 that -- an acceleration of that benefit that customers
13 in the future will no longer receive, correct?

14 MS. MONCADA: That's the same question she
15 just asked, Mr. Chairman.

16 MS. WESSLING: I asked it, but then she didn't
17 answer that specific question.

18 CHAIRMAN LA ROSA: Okay. Go ahead and restate
19 the question and let's let the witness ask, like
20 you stated, you know, stop the witness if you are
21 looking for a direct answer --

22 MS. WESSLING: Okay.

23 CHAIRMAN LA ROSA: -- and then continue on --

24 MS. WESSLING: Thank you.

25 CHAIRMAN LA ROSA: -- the direction that you

1 are going.

2 BY MS. WESSLING:

3 **Q So specifically talking about the benefit of a**
4 **reduction in deferred taxes to customers, that benefit,**
5 **it's FPL's position that FPL customers, over the next**
6 **four years, will receive an acceleration of a reduction**
7 **of deferred taxes that customers in the future will not**
8 **receive because of the TAM, correct?**

9 A And I would disagree in the fact that those
10 deferred taxes are designed to offset revenue
11 requirements that the customers in the future will also
12 benefit from. It will offset revenue requirements in
13 2028 and in 2029, customers will benefit in that
14 timeframe. It will allow us to make investments that
15 will benefit customers in the future. They are all
16 interconnected, and I struggle to answer just that part
17 alone.

18 **Q I understand. And like I said, there is a lot**
19 **of other questions about it, so I am just trying to**
20 **break it this down, because this is a very**
21 **complicated --**

22 A It is.

23 **Q -- mechanism, so...**

24 **FPL's rationale for accelerating the recording**
25 **of the reduction deferred tax expense over the next four**

1 years instead of over the remaining life of the assets,
2 is that it will offset revenue requirements in '28 and
3 '29, I believe you just stated that, right?

4 A Yes. That's correct.

5 Q All right.

6 A It's one of the benefits --

7 Q One --

8 A -- that Witness Bores discusses in his
9 testimony.

10 Q Okay. And FPL is asking to be able to start
11 using the TAM on January 1st of 2026, not January 1st of
12 2028, correct?

13 A Yes. We asked for flexible amortization over
14 the four-year period, very similar to RSAM.

15 Q So despite the rationale, one of the benefits
16 for the TAM being that the TAM would offset revenue
17 requirements starting in 2028, FPL does not want to have
18 to wait until 2028 to start using the TAM, correct?

19 A I think that's a better question for Witness
20 Bores.

21 Q And by the end of 2029, FPL expects to have
22 used the full \$1.717 billion of TAM, correct?

23 A That's what we propose as part of the
24 proposal, yes. At the end of the day, that amount is
25 based on just math, and it's the incremental revenue

1 requirements in 2028 and in 2029. We are not asking any
2 more than that.

3 **Q And FPL has already collected this \$1.717**
4 **billion from customers to pay future tax liabilities to**
5 **the IRS, correct?**

6 A Yes. It's a deferred tax liability basically,
7 which, in essence, essentially means that we collect it
8 in rates taxes that are not yet due to IRS. They are
9 residing in a different tax liability providing this
10 benefit to customers.

11 **Q And when FPL amortizes the \$1.717 billion over**
12 **the next four years, FPL will then need to recollect**
13 **\$1.717 billion from future FPL customers over the next**
14 **30 years, correct?**

15 A Yes. We would -- at the end of the four-year
16 period, assuming we amortize the full amount of 1.717
17 billion, we would have to -- we would still have an
18 obligation, an outstanding obligation to IRS, and so we
19 propose to set up a regulatory asset to recollect the
20 1.717 billion over a 30-year period.

21 What I do want to make clear is that at the
22 end of the day, we are not collecting \$2 of deferred tax
23 liability. At the end of the 30-year period, I had one
24 dollar before, as of January '25, I will have one dollar
25 that's due to IRS at the end of the 30-year period.

1 **Q And that one dollar will have been recollected**
2 **from customers?**

3 A Yes, again for all the benefits that we
4 discuss in our testimony, very similar to RSAM, that's
5 no different, but it's recollected over a 30-year
6 period, and at the end of the period there is, again,
7 it's only \$1. It's not \$2 of deferred tax liability.

8 **Q Well, the first dollar was collected from**
9 **customers, right?**

10 A Yes.

11 **Q And then the second dollar would be**
12 **recollected from customers, correct?**

13 A Again, we collect one dollar, yes. We give
14 have it back to customers to offset revenue requirements
15 in 2028 and in 2029, that will provide all the benefits
16 we discuss in our testimony, including -- will allow us
17 to fund the investments that we must make during that
18 period. And those are investments for infrastructure,
19 information technology, for regulatory compliance,
20 for -- to support system growth. It's all the
21 investments that we must make in 2028 and in 2029. We
22 will offset those investments, we are now at zero
23 basically, and then we would have to reflect that dollar
24 over a 30-year period, a long 30-year period.

25 While those customers in 2030 and going

1 forward benefit from all the investments that we were
2 able to fund in those two years, in 2028 and in 2029.
3 In addition to the opportunity to identify efficiencies
4 and avoid back-to-back rate cases, was just a few
5 benefits that Witness Bores discusses.

6 **Q And you do too now, right?**

7 A Yes.

8 **Q Okay. So setting aside for right now what**
9 **happens with that one dollar in between when you first**
10 **collect it and then when it's recollected, we are going**
11 **to ask questions and you will have a chance to clarify**
12 **whatever you need there, but I just want to make sure.**

13 **So the first dollar is collected from**
14 **customers, correct?**

15 MS. MONCADA: Mr. Chairman, we are going on
16 round three of this question.

17 MS. WESSLING: It's in the example that she
18 presented. I just want to make sure that I am
19 understanding it from her perspective, and I don't
20 think she exactly answered my question, and I am
21 not going to belabor the point. I just want to
22 make sure that I understand what she's saying here.

23 CHAIRMAN LA ROSA: I know you are breaking it
24 down, and it does seem like we are constantly going
25 back to it, but if there is a way to expedite a

1 clarification.

2 MS. WESSLING: Yeah, I just tried to clarify
3 for her that we will get to what happens to that
4 dollar in between the first dollar and the
5 recollected dollar. I just want to make sure, and
6 it will be that simple, is that the first dollar is
7 collected from customers, something is done with
8 that dollar, and then the second dollar is -- or
9 the dollar is also recollected from customers.
10 That's all I am trying to just clarify.

11 CHAIRMAN LA ROSA: Okay. Please proceed.

12 BY MS. WESSLING:

13 Q So I know you just heard me say that, but the
14 example you gave a second ago, the dollar that FPL has,
15 that dollar was collected from customers?

16 A Yes.

17 Q And then something happens with that dollar,
18 FPL uses that dollar for a particular purpose, and then
19 that dollar is recollected, correct?

20 A I would say something important happens during
21 the timeframe to where we provide significant benefits
22 to our customers, and then we recollect the dollar over
23 a 30-year period. At the end of the 30 years, we have
24 one dollar of deferred tax liability to pay the
25 outstanding obligation to IRS.

1 Q All right. We will move on.

2 So we are not talking about one dollar. We
3 are talking about the \$1.717 billion. It's the \$1.717
4 billion that will be recollected -- well, I think we
5 have answered that actually.

6 You would he agree that recollection of this
7 1.717 dollars of money that's for federal income taxes
8 would also require customers to pay interest or carrying
9 costs in the form of the weighted average cost of
10 capital until they are paid off, correct?

11 A Yes, in the fact that during the time --
12 during 2028 and 2029, we will still have to issue debt
13 and equity to finance to fund our investments. That
14 revenue requirement you are referring to, that will go
15 down over time. And so the -- all the benefits of the
16 four-year plan and the operating efficiencies that we
17 would be able to identify during that period, they would
18 be recurring benefits, just like we are seeing what we
19 saw over the last four-year period, very similar to
20 RSAM. Those don't go away. Those stay in rates in the
21 future for customers. And so the benefits extend, they
22 far outweigh of the carrying costs of the 1.717 billion.

23 I would also point out, the 1.717 is less than
24 two percent of the overall ADIT balance, accumulated
25 deferred income tax balance and capital structure.

1 Q Amount weighted average cost of capital
2 includes an equity component that requires customers
3 paying it to pay the federal income tax costs on the
4 carrying costs associated with the repayment of the
5 federal income tax costs already paid once, correct?

6 A Can you repeat your question, please?

7 Q Sure. So the weighted average cost of capital
8 includes an equity component that requires customers
9 paying it to pay the federal income tax costs on the
10 carrying costs associated with the repayment of the
11 federal income tax costs that they already paid once,
12 correct?

13 A I would try to answer, somewhat I understood,
14 but there is an equity component, yes. There is a tax
15 impact, yes.

16 Q Okay. And in order to approve the TAM, the
17 Commission would have to approve something that it has
18 never approved before, correct?

19 A Can you repeat your question, please?

20 Q In order to approve the TAM that FPL is
21 proposing, the Commission would have to approve
22 something that it has never approved before, correct?

23 A Not in the form of TAM that, but TAM is very
24 similar to RSAM. There is really -- exactly the same,
25 it's just different balance sheet and income statement

1 FERC accounts that are impacted. The overall benefits
2 and impact on customers exactly the same. There is no
3 difference.

4 **Q Are you saying that the RSAM is a precedent**
5 **for this commission?**

6 A From an overall benefit, yes, I would say so.
7 I mean, we have seen it. We have been using RSAM over
8 the past decade, the benefits are significant, as the
9 person responsible for the forecast, I see the benefits
10 looking at actuals. I see the benefits on the forecast.
11 I see the benefits for our customers.

12 And so, yes, I would argue that perhaps
13 mechanics are different, and different accounts and
14 balance sheet income statement are impacted, but the
15 overall benefit is exactly the same.

16 **Q All right. We will come back to the precedent**
17 **issue.**

18 **If the Commission does not approve the TAM,**
19 **then nothing changes except that FPL might be in for a**
20 **rate case sooner than it otherwise would be, correct?**

21 A I would say a lot changes. Our four-year rate
22 plan will not be there, and so we would, yes, we would
23 come in for rates. Customers will see higher rates than
24 they would otherwise be. We, as a company, would not be
25 able to do what we have done so successfully over the

1 past decade, which is look at our operating costs and
2 identify incremental value for our customers. None of
3 those things are possible with back-to-back rate cases.

4 **Q Unprotected deferred taxes, if the TAM is not**
5 **approved, would continue to be handled the way that FPL**
6 **has always handled them, meaning amortized over the**
7 **remaining life of the assets, correct?**

8 A Yes.

9 **Q And that would be consistent, again, with the**
10 **matching principle, correct?**

11 A Yes. And I would emphasize that the matching
12 principle with intergenerational inequity, those --
13 those are very important regulatory principles. And
14 that is our default position for most everything,
15 Commissioners, you see in 2026 and 2027 projected test
16 years. However, I do think it's really important to
17 balance them against other regulatory objectives, and so
18 we make here a small exception for a significant benefit
19 to our customers.

20 **Q If the Commission does not approve the TAM,**
21 **both current and future customers would receive benefits**
22 **associated with the deferred taxes over the remaining**
23 **life of the assets, correct?**

24 MS. MONCADA: Could you repeat that? I am
25 sorry, I didn't catch the whole thing.

1 BY MS. WESSLING:

2 Q If the Commission does not approve the TAM,
3 both current and future customers would receive benefits
4 associated with the deferred taxes over the remaining
5 lives of the assets, correct?

6 A Yes, but they will miss out on all the
7 benefits of TAM.

8 Q FPL has never proposed or been allowed to
9 treat non-excess deferred taxes in the manner proposed
10 by the TAM, correct?

11 A Can you repeat your question, please?

12 Q Sure.

13 FPL has never proposed or been allowed to
14 treat non-excess deferred taxes in the manner proposed
15 by the TAM, correct?

16 A Correct, not deferred taxes, but as I
17 mentioned, it's very similar to RSAM, Commissioners.

18 Q And you are not aware of any other utility in
19 Florida or elsewhere that has an identical mechanism to
20 the TAM, correct?

21 A Not identical, but there are two utilities
22 that we also responded about in discovery, Wisconsin
23 Electric Power and New Jersey Public Service and
24 Electric and Gas Company. Those utilities use
25 mechanisms very similar to TAM.

1 Q And those mechanisms only deal with excess
2 deferred taxes, correct?

3 A No.

4 Q Those cases were all resolved via settlement
5 agreement, correct?

6 A Yes.

7 Q And you did not know about those cases before
8 filing this case on February 28th of 2025, correct?

9 A No, I believe we did. I don't recall -- I
10 don't recall.

11 Q All right. Do you have -- there is a white
12 binder of deposition transcripts.

13 MS. WESSLING: Commissioners, do you have the
14 deposition transcript binders?

15 CHAIRMAN LA ROSA: No.

16 MS. WESSLING: If we could just have a moment
17 to pass them out? Actually, would it be a good
18 time for just maybe a five- or 10-minute break, a
19 break for everyone?

20 CHAIRMAN LA ROSA: Yeah, let's do that. Let's
21 take a five-minute break.

22 MS. WESSLING: Thank you.

23 (Brief recess.)

24 CHAIRMAN LA ROSA: All right. I think we can
25 go ahead and grab our seats and pick up where we

1 left off. We have the transcripts in front of us.

2 BY MS. WESSLING:

3 Q All right. Ms. Laney, I believe we left off
4 and I asked you the question, you did not know about
5 these Wisconsin and New Jersey cases before FPL filed
6 its petition asking for the TAM, correct?

7 MS. MONCADA: Objection. That's not what she
8 said.

9 MS. WESSLING: Debbie, would you read back the
10 question that I asked, please?

11 (Whereupon, the court reporter read back the
12 requested portion of the record.)

13 BY MS. WESSLING:

14 Q What did you answered?

15 A I don't recall. And then I said I don't
16 recall.

17 Q I am sorry, she can't have a conversation with
18 you right now.

19 A I apologize.

20 Q All right. So you said, I believe we did, but
21 then you said I don't recall?

22 A Correct.

23 Q Okay. And were deposed in this case, correct?

24 A Yes.

25 Q Okay. And again, that was on -- the first one

1 was on May 8th of 2025?

2 A Yes.

3 Q Okay. And you took an oath then to tell the
4 truth just like you did today?

5 A Yes.

6 Q Okay. And on page 109, lines seven through
7 nine, you were asked: Were you aware of those two
8 mechanisms prior to the proposal of the TAM? And you
9 answered: I was not. Correct?

10 A Can you repeat your question, please?

11 Q Sure. Well, let me just ask you. Does the
12 deposition transcript on lines seven through nine of
13 page 109, say -- the question being: Were you aware of
14 those two prior mechanisms prior to the proposal of the
15 TAM? And you answered: I was not. Correct?

16 A Page 109?

17 Q Yes. Lines seven through nine of your direct
18 deposition on May 8th?

19 A Oh, sorry. I was in rebuttal. I apologize.

20 Q And you might have the wrong binder, I think.
21 Is that your transcript there?

22 A Yes. Almost there. I think I am there.

23 Q Okay. So again, page 109 of your May 8th
24 deposition, lines seven through nine, you were asked:
25 Were you aware of those two mechanisms prior to the

1 **proposal of the TAM? And you answered: I was not.**

2 **Correct?**

3 A That's what it says. I don't know the con --
4 I don't recall the context of the question where you
5 say: Were you aware of those two mechanisms prior to
6 the proposal of the TAM?

7 Q **Okay. But you agree that's what it says**
8 **there?**

9 A That's what it says, yes.

10 Q **Do you agree that what we were referring to**
11 **there are the Wisconsin and New Jersey mechanisms that**
12 **we were just discussing?**

13 A Yes.

14 Q **Okay. And to your knowledge, FPL did not rely**
15 **upon either the Wisconsin or New Jersey cases when it**
16 **decided to propose the TAM in this case, correct?**

17 A To my knowledge, yes.

18 Q **Yes, they did rely on it or --**

19 A No, we did not rely.

20 Q **All right. Thank you. You can set this**
21 **binder aside.**

22 And you agree that there is no law or rule
23 that explicitly authorizes the regulatory assets and
24 liabilities that the Commission would have to create to
25 establish the TAM, correct?

1 A Not necessarily, no. I would disagree with
2 that in the fact that the excess ADIT that we flowed
3 back to customers, those were reflected in very similar
4 regulatory assets and liabilities, but I would also
5 point out there is nothing that precludes us from
6 proposing such a mechanism.

7 **Q And my question is: There is nothing that**
8 **explicitly says you can set up a TAM by establishing the**
9 **regulatory liabilities and assets, correct?**

10 A Nothing that says that, since it's something
11 first time we propose in Florida, I would not expect to
12 see that language exactly anywhere. But again, there is
13 nothing that precludes us from proposing such a
14 mechanism.

15 **Q Okay. And as you mentioned before the break,**
16 **you believe the RSAM is a precedent that the Commission**
17 **can rely upon to authorize the TAM?**

18 A I don't know the legal implications of that.
19 What I do know is that the TAM is very similar to RSAM
20 when it comes to the benefits that it provides to
21 customers.

22 **Q FPL specifically has only ever been -- has**
23 **only ever received an RSAM through a settlement**
24 **agreement, correct?**

25 A I don't know.

1 Q You don't know?

2 A No.

3 Q Are you aware of whether or not the Commission
4 has ever approved an RSAM in the absence of a settlement
5 agreement?

6 A I don't know.

7 Q Okay. All right. If we could turn to your
8 Exhibit IL-13, the errata, please? I apologize, I don't
9 have the Case Center number.

10 All right. Can you -- are you still getting
11 there or are you able to see it?

12 A I am there.

13 Q Okay. And this errata to your IL-13 shows how
14 FPL determined the \$1.717 billion TAM amount, correct?

15 A Yes. That's correct.

16 Q And this also shows an incremental increase in
17 revenue requirements at a midpoint ROE for 2027 and
18 2028, correct?

19 A For 2028 and 2029.

20 Q Excuse me, '28 and '29.

21 All right. And -- but FPL would not be
22 satisfied in earning a midpoint ROE for those two years,
23 correct?

24 A Can you repeat your question, please?

25 Q FPL would not be satisfied to earn at the

1 midpoint ROE for those two years, correct?

2 MS. MONCADA: Objection. The question is
3 regarding the ROE with respect to the TAM are
4 addressed by Mr. Bores in his testimony as opposed
5 to Ms. Laney.

6 MS. WESSLING: All I would add is that it's
7 very difficult to parse out the minutiae of this
8 mechanism clearly between Ms. Laney and Mr. Bores,
9 so I would ask for a little leeway just so that --
10 because Mr. Bores is still going to testify. I
11 think he is here now listening, so he can hear
12 everything that's being asked, and if there is a
13 clarification necessary, he can do that.

14 But because this is so complicated, and
15 because things like ROE are really intertwined and
16 even referenced on her exhibit, I just ask for a
17 little leeway about that.

18 CHAIRMAN LA ROSA: I am going to go my advisor
19 on this because it is complicated.

20 MS. MONCADA: And FPL would just offer also,
21 if it's helpful to the Commission, we are happy to
22 put up Ms. Laney and Mr. Bores as a panel.

23 MS. WESSLING: No thank you.

24 CHAIRMAN LA ROSA: Good offer.

25 MS. HELTON: Mr. Chairman, if ROE is listed on

1 the exhibit, it seems to me that it's fair for OPC
2 to ask the witness that question, and if she
3 doesn't know the answer, she can simply state she
4 doesn't know the answer.

5 CHAIRMAN LA ROSA: I will allow the question.
6 Like I have asked before, if you can just restate
7 the question, and then if the witness knows, then
8 they can answer accordingly.

9 MS. WESSLING: Sounds good. Thank you.

10 BY MS. WESSLING:

11 Q Ms. Laney, FPL would not be satisfied in
12 earning a midpoint ROE for those two years, correct?

13 A If it's in relationship to this exhibit, this
14 exhibit reflects the revenue requirement at midpoint ROE
15 in 2028 and in 2029.

16 Q The \$1.717 billion is calculated using an 11.9
17 midpoint ROE, correct?

18 A Yes.

19 Q And if the Commission authorizes a lower
20 midpoint than an 11.9 midpoint ROE, the TAM amount, if
21 also approved, would have to be proportionately smaller,
22 correct?

23 A It is correct, that, yes, the TAM amount would
24 be smaller than the amount that you are seeing on
25 Exhibit IL-13, it will be a very minimum -- it would be

1 a small change, because it's only the incremental
2 revenue requirement in 2028 and in 2029.

3 **Q The small change, you would agree, though,**
4 **would be smaller?**

5 A It would be a change. That's correct. Yes.

6 **Q Okay. And FPL expects significant customer**
7 **growth over the next four years, correct?**

8 A I don't know. That's a question for Witness
9 Cohen.

10 **Q Was customer growth considered in the creation**
11 **of Exhibit IL-13?**

12 A I would say the capital expenditures that you
13 see on line two, that reflects incremental, but some of
14 it capital investment is reflective of incremental
15 customer growth, yes.

16 **Q All right. And in your opinion, there is no**
17 **difference between your regu -- well, FPL's proposed**
18 **regulatory asset and liability accounting and making TAM**
19 **entries directly to the deferred tax accounts, correct?**

20 A Can you repeat your question, please?

21 **Q Sure.**

22 **It's your opinion that there is no difference**
23 **between FPL's proposed regulatory asset and liability**
24 **accounting and making TAM entries directly to the**
25 **deferred tax accounts, correct?**

1 A I am sorry, if you can -- I am not following
2 the question.

3 Q Okay. I will -- is there a difference between
4 the proposed regulatory asset and liability accounting
5 and making TAM entries directly to the deferred tax
6 accounts?

7 A Again, I am not quite sure, but let me try and
8 answer and we will see if that answers your question.

9 What we proposed in this case, Commissioners,
10 is setting up a regulatory liability and a regulatory
11 asset. The liability would be provide -- it's the
12 benefit that will provide to customers over a four-year
13 period, 2026 through 2029. The regulatory asset is the
14 benefit that we will, if the recovery, benefit over a
15 30-year period.

16 And so the accounting for it, it's very
17 straightforward. I describe it in Exhibit IL-12.
18 Again, to your question, if it's similar, I don't know.
19 Perhaps you are asking if we can debit or credit the 282
20 FERC account, 282 account, which is the primary tax
21 liability account. And we explained that we cannot
22 alter the account. That is why because that account
23 must represent at all times the outstanding obligation
24 to IRS. And what we proposed, it's a very
25 straightforward accounting, but basically it sets up a

1 separate regulatory asset and liability. It's
2 cost-based. The math is on this exhibit, and I laid out
3 the debits and credits as well.

4 **Q And if the TAM is not approved, there would be**
5 **no need to set up this alternative regulatory asset and**
6 **liability accounting mechanism, correct?**

7 A There would be no need, that's correct, if
8 it's -- if the Commission does not approve it. However,
9 again, all of the benefits associated with TAM will not
10 be there as well.

11 **Q Okay. And the unamortized regulatory asset**
12 **offset -- excuse me, let me start that again.**

13 **Will the unamortized regulatory asset offset**
14 **accumulated DTLs in the capital structure, thereby**
15 **increasing the cost of capital?**

16 A As I explained earlier, yes. So in 2028 and
17 in 2029, we will have to issue debt and equity to
18 finance the investments that we make during that
19 timeframe. And the pure math behind it is, yes, there
20 will be an impact on the revenue requirements. Again,
21 that impact will go down over time as we amortize the
22 regulatory asset, and is far greatly outweighed by the
23 benefits of TAM.

24 **Q And FPL's plan is to treat the regulatory**
25 **asset as cost-free in tandem with the deferred tax**

1 **accounts in the capital structure, correct?**

2 A Yes. At the end of the day, what gives rise
3 to this regulatory asset is a deferred tax liability,
4 and we think it's appropriate to include both the
5 regulatory asset and the regulatory liability and
6 capital structure at zero cost.

7 **Q Is the 30-year \$57 million amortization of the**
8 **regulatory asset cost-free, as in below the line, or**
9 **will it be included in the cost of service?**

10 A The amortization of the regulatory asset, just
11 like the amortization of the benefit, they have a side
12 that will go to customers, they are both included above
13 the line. So they will be reflected in the cost of
14 service.

15 **Q Okay. I would like to identify CEL Exhibit**
16 **439, please. I may have already done that. I could be**
17 **wrong, but 439. And if we could go to Case Center page**
18 **E92461.**

19 **Do you recognize this response, Ms. Laney?**

20 A Yes.

21 **Q And you cosponsored this interrogatory**
22 **response?**

23 A I believe I did, yes.

24 **Q And here, you acknowledge that, all else**
25 **equal, if the Commission approves the TAM, revenue**

1 requirements in FPL's next base rate case will be higher
2 than they otherwise would be if the TAM were not
3 approved, correct?

4 A Yes. And then I follow describing what's most
5 important at the end of the day, and those are the
6 benefits that flow back to customers.

7 Q Thank you.

8 And you and several other witnesses, both in
9 your testimony and as well here today, have compared the
10 TAM to the RSAM, correct?

11 A Yes. Yes, we do believe that although the
12 impact different income statement and balance sheet
13 accounts, at the end of the day, the benefits to
14 customers they are exactly similar, they are very
15 similar to RSAM.

16 Q And RSAM stands for reserve surplus
17 amortization mechanism, correct?

18 A Yes.

19 Q All right. And reserve surplus refers to a
20 depreciation reserve surplus, correct?

21 A Yes. That's correct.

22 Q And a depreciation reserve surplus is a
23 theoretical surplus, correct?

24 A Yes. Yes.

25 Q Okay.

1 A Again, that's probably a better question for
2 Witness Ferguson.

3 Q Okay. But as far as you understand it, it is
4 a theoretical surplus?

5 A Yes.

6 Q Okay. And the RSAM can only function when
7 there is a reserve surplus, correct?

8 A Yes. From purely practical -- yes.

9 Q Okay. And the RSAM involved the return or
10 amortization of the theoretical surplus of
11 over-collected depreciation expense, correct?

12 A Can you repeat your question, please?

13 Q Sure.

14 The RSAM involved the return or amortization
15 of a theoretical reserve -- excuse me, I think I
16 misquoted myself there.

17 The RSAM involved the return or amortization
18 of a theoretical surplus of over-collected depreciation
19 expense, correct?

20 A I don't think I agree with over-collected
21 depreciation expense. We collect the depreciation
22 expense based on the latest assumptions in the
23 depreciation study. This being said, the RSAM involved
24 -- can you repeat your question, please?

25 Q Sure. And actually I will rephrase it and

1 **take out the word over-collected, and maybe that will**
2 **help.**

3 A Okay.

4 Q **So the RSAM involved the return or**
5 **amortization of a theoretical surplus of depreciation**
6 **expense, correct?**

7 A Thank you. Yes. Yes, there is a return
8 component alongside to the benefits that we provided
9 over the four-year period.

10 Q **On the other hand, the TAM if approved, would**
11 **not involve the return of excess deferred taxes,**
12 **correct?**

13 A They are not related at all. So I want to
14 make sure I answer the question. They are not related
15 in any way.

16 Q **And so just let me see if I can do it this**
17 **way. If the RSAM involved a surplus of depreciation**
18 **expense, the TAM does not involve a surplus of, or**
19 **excess of deferred taxes, correct?**

20 A Let me try and answer and if I don't, let me
21 know. But, no, there is -- when I think about excess
22 deferred income taxes, I think about the excess due to a
23 change in tax rate, which is not the case with TAM.

24 And so TAM, it's a different tax liability,
25 right, which means that we collect it from customers,

1 but we collect the taxes from customers, but they are
2 not yet due to IRS, and so they reside in that deferred
3 tax liability.

4 I don't know if that answered your question.

5 Q I think it does.

6 And additionally, with the RSAM, the
7 Commission ultimately controls the depreciation
8 parameters that affect whether or not there is a
9 depreciation surplus or deficiency, correct?

10 A The depreciation study is subject to
11 Commission approval, that's my understanding. Yes.

12 Q Okay. But the Commission has no control over
13 federal income tax rates, correct?

14 A No.

15 Q Okay. With the RSAM, the reserve amount is
16 the portion of the depreciation reserve that has been
17 identified as a surplus, and its credit balance is
18 generally available to the company for transfer to the
19 income statement using the RSAM mechanism, correct?

20 A Can you repeat your question, please?

21 Q Sure. With the RSAM, the reserve amount is
22 the portion of the depreciation reserve that has been
23 identified as a surplus, and its credit balance is
24 generally available to the company for transfer to the
25 income statement using the RSAM mechanism, correct?

1 A I wouldn't say generally available. It was,
2 you know, an amount that was approved by this commission
3 in the last rate case, and that we were able to provide
4 as a benefit to customers over the last four years.

5 **Q So the RSAM and then the reserve amount are**
6 **two distinct items that together have been and are being**
7 **used to increase FPL's reported achieved earnings within**
8 **the earnings range, correct?**

9 A The reserve amount was used to offset the
10 incremental revenue requirements in 2024 and in 2025,
11 correct.

12 **Q So -- but that wasn't my question. So there**
13 **is the RSAM and then there is the reserve amount, right?**
14 **Those are two separate items that, used together, that**
15 **are used to increase FPL's reported achieved earnings**
16 **within the ROE range?**

17 A I may be missing something. We use
18 interchangeably. I guess the reserve amount, it's -- we
19 defined it as RSAM in the last rate case as part of the
20 settlement agreement. If you can rephrase the question,
21 please?

22 **Q So I guess I am asking, so there is the TAM**
23 **amount and the TAM, right?**

24 A I would say it differently. There is a TAM
25 amount that is cost-based, and we -- it's based on the

1 revenue requirements in 2028 and in 2029. And then
2 there is other deferred tax liability that is -- that
3 relates to tax repairs and mixed service costs, if
4 that's what you meant.

5 **Q I think -- what I am trying to get at is that**
6 **both with the RSAM and with the TAM, there is the amount**
7 **that is available for those purposes, but then the**
8 **mechanism is how that actually works, does that make**
9 **sense?**

10 A Let me try and rephrase it, and perhaps -- and
11 if it's not what you asked, we can try again. But there
12 is what we propose -- both in the case of RSAM and in
13 the case of TAM, what we propose is using the discrete
14 amount which is -- we called it TAM in this case. In
15 the last rate case, we used RSAM. Those are discrete
16 amounts that are reflective of the revenue requirements
17 that we are offsetting for the benefits of our
18 customers. I don't know if that answered your question.

19 **Q I think so.**

20 **Regarding the RSAM, the RSAM is used to**
21 **increase FPL's reported achieved earnings within the ROE**
22 **earnings range, correct?**

23 A They are used to offset revenue requirements
24 for benefits of our customers, the ROE is just -- it's
25 the fallout of that.

1 Q All right. Let's see here. For -- if we
2 could mark CEL Exhibit 538, please? Which is Case
3 Center number F2-529 all right.

4 Are you familiar with this interrogatory
5 response?

6 A Yes.

7 Q Okay. Did you sponsor it?

8 A Yes, I did.

9 Q Okay. And it's actually two discovery
10 responses, OPC's 115 and 116, correct?

11 A Yes. I believe one referred to credits, the
12 other one to debits.

13 Q Yes. Thank you.

14 And actually I think you cosponsored these. I
15 apologize. But you would agree you cosponsored these
16 exhibits?

17 A I believe so. Yes.

18 Q Okay. I think the declarations are at the
19 bottom if we need to clarify that at any point, but we
20 will just go with it for now.

21 So if we could scroll down to that page, and
22 then zoom in as much as possible, but still being able
23 to see the full chart? Thank you.

24 All right. So let's look at line one of this
25 interrogatory response, and this response relates to

1 **RSAM credits, correct?**

2 A Yes.

3 **Q Okay. And this demonstrates that before an**
4 **RSAM amortization credit was made in January of 2021,**
5 **FPL's ROE would have been 11.01, correct?**

6 A I would -- yes, with clarification. It's
7 before the credit for that specific month for January
8 2021 is made.

9 **Q Yes.**

10 A I would highlight the fact that that 11.01
11 percent already includes 11 months of RSAM in net
12 operating income, and 12 months in rate base and capital
13 structure.

14 **Q Okay. And whether or not an RSAM credit or**
15 **debit is applied, that's the last step in the reported**
16 **ROE, correct?**

17 A That's correct, Commissioners. We look at the
18 actuals for the month, we look at the financials,
19 calculate the actual earned ROE, and then we determine
20 how much we need to debit or credit to reach the
21 preestablished ROE.

22 **Q And in this instance, looking at line one for**
23 **January of 2021, because of an RSAM credit, FPL was**
24 **allowed to adjust their ROE to 11.6 percent, correct?**

25 A We made an adjust -- again, there is RSAM in

1 11.01. I think that's important, right. So, yes, we
2 adjusted, as I mentioned I think in deposition as well,
3 we have a preestablished ROE that we set in the
4 beginning for the year, and then when we look at actuals
5 for the month, we debit or credit depreciation expense
6 to reach the preestablished ROE.

7 **Q Was 11.6 the preestablished ROE that you are**
8 **referring to?**

9 A Yes.

10 **Q Okay. And 11.6 was the very top of the**
11 **200-basis-point range authorized at that time, correct?**

12 A I believe so. I believe that's the case in
13 2021.

14 **Q Subject to check?**

15 A Subject to check, yes.

16 **Q And every single line in this interrogatory**
17 **response reflects an instance where FPL used the RSAM**
18 **and the reserve amount to increase FPL's adjusted ROE,**
19 **correct?**

20 A Yes. So these are the RSAM credits. And as I
21 mentioned, it's the last step in -- for us, when we look
22 at financials for the month. And again, each of those
23 numbers, lines one through 2023, include 12 months of
24 RSAM already, otherwise they would be lower.

25 **Q And then -- but the credit that's added,**

1 **that's additional RSAM?**

2 A It is an incremental change, yes. We have to
3 reach the preestablished ROE.

4 Q Okay. And adjusting the ROE upwards results
5 in increased earnings for FPL, correct?

6 A All else equal, yes.

7 Q And all else equal, FPL has higher earnings
8 with an 11.6 ROE than it does with an 11.01 percent ROE,
9 correct?

10 A Yes. And I would defer to Witness Bores on
11 the benefits of higher ROE for attracting capital.

12 Q Sure. I wasn't planning on asking you that.

13 All right. Now, if we could go to, scroll
14 down within this exhibit and -- one more page, and zoom
15 this in like we were looking at the other one, please.

16 All right. Ms. Laney, is this the response
17 that you cosponsored to OPC's Interrogatory 116?

18 A Yes.

19 Q All right. And this interrogatory response
20 relates to RSAM amortization debits, correct?

21 A Yes. That's correct.

22 Q Okay. And similarly, we will look at the
23 first line on this one, which reflects that before an
24 amortization, an RSAM amortization debit was made in
25 you'll July 2021, FPL's ROE would have been 11.61,

1 correct?

2 A Yes.

3 Q All right. But because of the RSAM debit, FPL
4 was allowed to adjust the ROE to an 11.6 percent,
5 correct?

6 A Yes. Again, we reached the preestablished ROE
7 for the month.

8 Q For July of 2021, the preestablished ROE
9 amount that you are referring to was 11.6?

10 A Correct.

11 Q Which was the top of the 200-basis-point range
12 at that time, subject to check?

13 A Yes.

14 Q And on every single line of this exhibit,
15 except for line 20, these reflect an instance where FPL
16 used the RSAM and the reserve amount to reduce FPL's
17 adjusted ROE, correct?

18 A Yes. It's a debit to expense, so yes.

19 Q And in every instance on this page, the
20 adjusted ROE was either at or near the top of the
21 authorized 200-basis-point range at that time, subject
22 to check, correct?

23 A Yes. Again, that ROE, as I mentioned earlier,
24 already reflects 12 months of RSAM in that number,
25 otherwise, it would be lower. It also reflects all the

1 efficiencies, everything else we did in, you know, we
2 see in the business.

3 Q And every single adjusted and non-adjusted ROE
4 on this exhibit is above FPL's authorized midpoint at
5 that time, correct?

6 A Yes.

7 Q Over the last four years, FPL never earned
8 below its authorized midpoint ROE?

9 A No.

10 Q Okay. Isn't it true that when prepare
11 adjusted -- actually, I think I asked that question.
12 Thank you. Never mind. Strike that.

13 Would you agree that FPL's target ROE is
14 whatever the top of the 200-basis-point range authorized
15 at that point in time?

16 A Can you repeat your question, please?

17 Q Sure.

18 So you would agree that the target ROE for FPL
19 is always whatever the top is of the 200-basis-point
20 range that is authorized at any given time?

21 A No, I disagree.

22 Q FPL has never used the RSAM to bring the
23 achieved reported earnings surveillance report ROE up to
24 the bottom of the range, correct?

25 A I don't think you can see that on the earnings

1 surveillance reports. Again, all the ROEs that are
2 reflected on the earnings surveillance report that we
3 file with the Commission monthly, they are already
4 reflective of 12 months of RSAM. So I don't think it's
5 just looking at that alone, it's not -- it's not
6 something one could say.

7 **Q You know, we are looking at a lot of different**
8 **things together, so I am just asking some isolated**
9 **questions to make sure we get the full picture here.**

10 **Are you aware of an instance where FPL has**
11 **used the RSAM to bring the achieved reported earnings**
12 **surveillance report ROE up to the bottom of the**
13 **authorized ROE range?**

14 **A No.**

15 **Q Are you aware of an instance where FPL has**
16 **ever used the RSAM to bring the achieved reported**
17 **earnings surveillance report ROE up to the midpoint of**
18 **the range?**

19 **A No, but you are not referring to the earnings**
20 **surveillance report, I would say -- I have not done the**
21 **math, but it's very possible, in fact, I do believe it**
22 **is the case, if not for the RSAM, we would not have been**
23 **able to reach the midpoint ROE without any cash base**
24 **rate increases.**

25 **Q On this exhibit that we were just looking at,**

1 on either 115 or 116, all of the adjusted ROEs are --
2 well, none of the adjusted ROEs are the midpoint at any
3 of those given points in time, correct?

4 MS. MONCADA: Objection. She already went
5 over this when we talked about each of the 115 and
6 116 interrogatory responses.

7 MS. WESSLING: I was just asking for this
8 clarification because of the response she just
9 gave. I just want to be clear that I am
10 understanding the response that she just gave after
11 we went through this.

12 CHAIRMAN LA ROSA: Okay. I will allow the
13 question.

14 BY MS. WESSLING:

15 Q All right. Let me see if I can remember it.

16 So on this exhibit, in the FPSC adjusted ROE
17 column, none of those numbers reflect what the midpoint
18 ROE was at the respective given point in time, would you
19 agree?

20 A They do not reflect it, but it would have
21 been -- again, the actual earned ROE in the absence of
22 RSAM would have been much lower. All those numbers will
23 reflect already RSAM --

24 Q Okay.

25 A -- and so at the end of the day, very similar

1 to TAM that we proposed now, both RSAM and TAM are
2 cost-based and are reflective of the revenue
3 requirements in their respective years.

4 **Q Would you agree that the TAM amount and the**
5 **reserve amount are just located on different parts of**
6 **the liability section of FPL's balance sheet?**

7 A They are in different FERC accounts and
8 balance sheet. That's correct.

9 **Q And the proposed justification for the TAM in**
10 **this case is indistinguishable from the justification**
11 **for the RSAM in the past, would you agree?**

12 A They are very similar, as I said. The only
13 difference that I can see is the FERC accounts that are
14 being used to debit or credit the mechanism, but the
15 benefits that they provide to our customers are exactly
16 the same.

17 **Q And you expect that FPL's regulated earnings**
18 **over the next four years will be very similar in terms**
19 **of the relationship between the adjusted ROE with and**
20 **without the TAM credits and debits, correct?**

21 MS. MONCADA: Objection. Again, with respect
22 to earnings and the noncash mechanism, those --
23 that is the subject of Mr. Bores' testimony.

24 MS. WESSLING: This -- I think this is a
25 mechanics question of the TAM. I can try to

1 rephrase it, though, if that's helpful.

2 CHAIRMAN LA ROSA: If you can.

3 MS. WESSLING: Okay.

4 BY MS. WESSLING:

5 Q Because you cosponsored this response --

6 A Yes.

7 Q -- do you expect that with the TAM, that
8 similar relationship between ROE and the TAM debits and
9 credits will be reflected over the next four years?

10 A Let me answer like that, I expect that they
11 will be -- that the TAM will be used similarly, which is
12 what we proposed here. Do I expect to see exactly the
13 same relationship? I don't know.

14 I think the uncertainty and the risk on us to
15 deliver and ensure that customers receive the value that
16 they have received in the past is significant, and so I
17 can only hope that that's the case, but it's not -- it's
18 not -- there is no certainty.

19 Q Okay. So you hope that the results are --
20 with the TAM, are similar to the results reflected on
21 this exhibit?

22 A Again, I don't know what the outcome would be.

23 Q Right.

24 A What I can say with certainty is that we asked
25 for the TAM to be used very similarly, it's flexible

1 amortization over the four-year period, and so it will
2 be used in a similar manner, but none of these numbers
3 are guaranteed in the future.

4 **Q** You would agree that the achieved earnings of
5 any utility that are at least above the bottom of the
6 authorized ROE earnings range authorized by the
7 Commission are deemed fair, just and reasonable, right?

8 A Can you repeat your question, please?

9 **Q** You would agree that the achieved earnings of
10 any utility that that are at least above the bottom of
11 the authorized ROE earnings range established by the
12 Commission are deemed to be fair, just and reasonable,
13 correct?

14 A I am not a legal person, but my understanding
15 is that anything in the range of 100 basis points above
16 and below the midpoint is fair and just and reasonable
17 return.

18 **Q** Thank you.

19 Wouldn't you agree that any TAM mechanism and
20 available TAM amount should be used, if at all, only as
21 a safety net to keep achieved earnings above the bottom
22 of the range, but no higher than the rate setting
23 midpoint established by the Commission?

24 A I think that's a question for Witness Bores.

25 **Q** Okay. If the TAM was intended to keep FPL

1 from having to come back in for rate relief in any of
2 the next four years, wouldn't it be appropriate for the
3 TAM and the TAM amount to be used only if needed to
4 bring FPL's earnings to the bottom of the range if it
5 were below the range?

6 A That's a question for Witness Bores.

7 Q Well, you testified that one of the reasons
8 for the RSAM is for avoiding the need to come in in 2028
9 and 2029, right?

10 A Yes. At the end of the day, the TAM is, like
11 I said, Commissioners, it's math. It's just math,
12 right. It's based on the revenue requirements in 2028
13 and in 2029. And it's designed to offset two years of
14 general base rates increases in those years, which is a
15 significant benefit to our customers.

16 Q So -- but because you testified that that is
17 one of the reasons for the TAM --

18 A Uh-huh.

19 Q -- wouldn't it be appropriate for the TAM and
20 the TAM amount to be used only if needed to bring FPL's
21 earnings to the bottom of the range?

22 A Again, I think it's a policy question that
23 Witness Bores can address.

24 Q If the TAM was intended to keep FPL from
25 having to come back in for rate relief in the next four

1 **years, wouldn't it be appropriate to prohibit the TAM**
2 **from being used if FPL's achieved earnings were**
3 **otherwise already within the 200-basis-point range of**
4 **reasonableness established by the Commission?**

5 MS. MONCADA: Chairman --

6 THE WITNESS: My answer is the same.

7 MS. MONCADA: Yeah. I mean, she's saying her
8 answer is going to be the same, and my objection
9 was going to be that the question is the same too,
10 so we are aligned.

11 MS. WESSLING: I just have a problem with the
12 witness saying who is appropriate to answer the
13 question. I mean, she and Mr. Bores are the
14 witnesses for the TAM, and we can ask them both
15 these questions, and I don't understand why that's
16 improper.

17 I mean, I don't understand how a witness can,
18 especially in this instance, when she is so deeply
19 intertwined with the TAM, can defer a question like
20 that to another witness and dictate who from the
21 company should answer that question.

22 MS. MONCADA: Mr. Bores is the policy witness
23 on the TAM, and Ms. Laney is the mechanics witness
24 on the TAM, if that's helpful to -- for Ms.
25 Wessling to understand the demarcation between the

1 two witnesses. And our offer to put them up as a
2 panel stands.

3 BY MS. WESSLING:

4 **Q Do you not know the answer to that question,**
5 **Ms. Laney?**

6 A I do not.

7 CHAIRMAN LA ROSA: It's clear that she may not
8 know the answer to it. I mean, if that offer is on
9 the table, I think it should be considered. I
10 think we would move through questions a little bit
11 quicker as far as getting the answers that you are
12 looking for.

13 MS. WESSLING: Well, we have gone through a
14 lot of witnesses today. I think we are moving at a
15 good pace, but I just -- I will move on.

16 BY MS. WESSLING:

17 **Q Ms. Laney, would you agree that while**
18 **customers may not understand about the setting of**
19 **depreciation rates and expenses and RSAM, they do**
20 **understand that paying federal income taxes once for**
21 **themselves, and probably do not like that, and certainly**
22 **do not want to pay them twice for FPL?**

23 MS. MONCADA: Objection. Ms. Laney has
24 explained the concept about double recovery, and
25 Ms. Wessling is mischaracterizing Ms. Laney's

1 explanation.

2 MS. WESSLING: I don't think I have used the
3 words double recovery.

4 MS. MONCADA: Paying twice and double
5 recovery, I think, are the same thing, but if she
6 wants to rephrase the question.

7 CHAIRMAN LA ROSA: Can you rephrase the
8 question?

9 MS. WESSLING: It's a pretty straightforward
10 question. I don't know that I can rephrase it.

11 MR. BURNETT: Mr. Chairman, I will also add
12 calls for speculation as to the mental objective
13 state of 6.1 million customers as well, which is
14 witness is not able to divine. I believe Ms.
15 Wessling admitted that we don't have a crystal
16 ball.

17 BY MS. WESSLING:

18 **Q Do you know whether customers would be okay**
19 **with paying federal income taxes twice for FPL?**

20 A One, I don't think they will pay them twice.
21 Like I said, at the end of the day, there will be one
22 dollar in the deferred tax liability. And, two, I would
23 say I think customers will feel the higher rates if not
24 for the TAM mechanism and all the benefits that this
25 mechanism will provide to our customers.

1 MS. WESSLING: Can you instruct the witness to
2 answer that yes or no question, please?

3 CHAIRMAN LA ROSA: Let's go ahead and take a
4 five-minute break.

5 (Brief recess.)

6 CHAIRMAN LA ROSA: All right. If we can take
7 our seats and pick up where we had left off.

8 All right. Ms. Wessling, you were in
9 questioning, asking the witness, obviously,
10 questions.

11 MS. WESSLING: Yes.

12 CHAIRMAN LA ROSA: You may continue.

13 MS. WESSLING: And to everyone's relief, I
14 think I will move on for right now.

15 CHAIRMAN LA ROSA: Okay.

16 MS. WESSLING: I just have a few more
17 questions for this witness.

18 BY MS. WESSLING:

19 **Q Regarding your rebuttal testimony, page 19 of**
20 **your rebuttal testimony -- excuse me, page 41 of your**
21 **rebuttal testimony, if we could go there.**

22 **All right. And I think starting on line 19,**
23 **you state that the TAM benefits to today's customers are**
24 **implicitly acknowledged by the intervenors, correct?**
25 **Could you point --**

1 **CHAIRMAN LA ROSA:** Your microphone may be off.

2 **THE WITNESS:** Sorry. Yes.

3 **BY MS. WESSLING:**

4 **Q** Could you point specifically to OPC Witness
5 **Schultz's testimony and identify where he acknowledges**
6 **the TAM benefits to today's customers?**

7 **MS. MONCADA:** Objection. The passage says
8 implicitly acknowledge.

9 **CHAIRMAN LA ROSA:** Can you restate the
10 question?

11 **BY MS. WESSLING:**

12 **Q** Can you point to anywhere in OPC Witness
13 **Schultz's testimony where he acknowledges implicitly,**
14 **explicitly, or in any other way, TAM benefits to today's**
15 **customers?**

16 **A** Witness Schultz did not disagree with any of
17 the benefits associated with TAM.

18 **Q** Can we go to -- so he was silent on them?

19 **A** Yes.

20 **Q** Can we go to CEL -- or Case Center page
21 **C23-3428?**

22 **All right. Starting on line 12, do you see**
23 **where Mr. Schultz stated: Finally, the fact that I do**
24 **not address any other particular issues in my testimony**
25 **or am silent with respect to any portions of FPL's**

1 petition or direct testimony in this proceeding should
2 not be interpreted as an approval of any position taken
3 by FPL; do you see that?

4 A I do.

5 Q Okay. And would you agree that Mr. Devlin
6 does not -- that there is nowhere in his testimony where
7 he says that the TAM is a good idea?

8 A I don't recall.

9 Q If we could go to Case Center page C20-3058?
10 This is Mr. Devlin's testimony. Starting on line 15 --
11 I will wait until we get there.

12 Did you read Mr. Devlin's testimony?

13 A I did.

14 Q Did you read where, starting on line 15, he
15 said that given the past use of the RSAM, which is
16 analogous to TAM, I believe the consequences of the TAM
17 far outweigh the purported benefits such as avoidance of
18 rate cases for two years and alleged rate stability?

19 A So he does acknowledge there are benefits,
20 but, yes, I do see that.

21 Q He acknowledges purported benefits according
22 to FPL, correct? Yes?

23 A Yes, that's what it says.

24 Q Okay. And as far as you know, FPL never asked
25 customers whether they wanted to choose between paying

1 portions of the company's federal income taxes twice or
2 if they wanted to have a rate case, correct?

3 MS. MONCADA: Objection. That's, again,
4 another mischaracterization of the mechanics of the
5 TAM that were described probably more than once by
6 Ms. Laney.

7 MS. WESSLING: That is not at all what I am
8 asking. My question is whether or not this witness
9 knows whether or not FPL asked customers if they
10 wanted to pay portions of the company's federal
11 income taxes twice or if they wanted to have a rate
12 case. If you want, I will rephrase my question to
13 try to avoid what I believe is the heart of the
14 objection.

15 CHAIRMAN LA ROSA: Are you looking for a yes
16 or no answer?

17 MS. WESSLING: Yes.

18 CHAIRMAN LA ROSA: If you could rephrase the
19 question?

20 MS. WESSLING: Okay.

21 BY MS. WESSLING:

22 Q As far as you, Witness Ina Laney, know, has
23 FPL ever asked customers whether they would prefer the
24 proposed TAM or if they would rather have a rate case as
25 early as 2028?

1 A I don't know. But I think it's reasonable to
2 assume that customers will enjoy the benefits, as we did
3 with RSAM, they would like the benefits with TAM.

4 Q All right. If we could bring up CEL Exhibit
5 751? Which is Case Center F2-3412.

6 You cosponsored this discovery response?

7 A Yes, I did.

8 Q And in this response, you agree that
9 intergenerational inequity is a -- owe excuse me, that
10 intergenerational inequity is a legitimate regulatory
11 principle, correct?

12 A Yes, I do agree with that.

13 Q And you also agree that the prohibition
14 against double recovery is also a legitimate regulatory
15 principle, do you not?

16 A Yes, I do agree with that.

17 Q And if the TAM is not approved, there will be
18 no need to recollect the tax repairs or mixed service
19 taxes from customers, correct?

20 A In the absence of TAM, yes. But again, the
21 double recovery that's the question that you refer to
22 earlier, that's not the case of TAM. I just want to
23 clarify that.

24 Again, at the end of the day, the regulatory
25 principle of double recovery, the goal of a principle is

1 to prevent recovering double the amount of the cost
2 through different mechanism or through the same
3 mechanism at different points in time, and that's not
4 the case here. Again, at the end of the day, we will
5 have one dollar of liability at the end of 30 years,
6 just like we had at the end of 2025.

7 **Q And that one dollar is a dollar that will have**
8 **been recollected from customers?**

9 A Yes, because we will provide it to customers
10 in the form of a significant benefit in 2028 and 2029,
11 customers will avoid a general cash base -- cash rate
12 increase.

13 **Q Just one moment.**

14 **Thank you, Ms. Laney. That's all my**
15 **questions.**

16 A Thank you.

17 CHAIRMAN LA ROSA: Thank you.

18 FEL?

19 MR. LUEBKEMANN: Thank you, Mr. Chairman.

20 EXAMINATION

21 BY MR. LUEBKEMANN:

22 **Q Good evening, Ms. Laney.**

23 A Good evening.

24 MR. LUEBKEMANN: Well, let me start with this
25 actually. I also spoke to counsel at FPL with a

1 few stipulations for this witness, and I would like
2 to go ahead and name the exhibits that we have
3 proposed and see if there is any objections, then
4 move them in at the end?

5 CHAIRMAN LA ROSA: Sure. Go ahead.

6 MR. LUEBKEMANN: Those would be the exhibits
7 on the CEL 932, 1013, 1102 through 1106.

8 CHAIRMAN LA ROSA: Objections to those?

9 MS. MONCADA: No objection from FPL.

10 CHAIRMAN LA ROSA: All right. So moved.

11 MR. LUEBKEMANN: Well, not moved yet.

12 CHAIRMAN LA ROSA: Oh, sorry.

13 MR. LUEBKEMANN: So I plan --

14 CHAIRMAN LA ROSA: Yes.

15 MR. LUEBKEMANN: Thank you very much.

16 BY MR. LUEBKEMANN:

17 **Q A quick follow-up on a conversation you were**
18 **having with Ms. Wessling on the benefits of the TAM, and**
19 **specifically looking at the deferred tax liabilities, or**
20 **DTLs.**

21 A Yes.

22 **Q There was a question about whether customers**
23 **in future years would receive benefits from the DTLs if**
24 **they are amortized as FPL plans to do in the next four**
25 **years, do you recall that?**

1 A I do.

2 **Q And it is your position that customers in 2030**
3 **and beyond will still receive benefits from the DTLs?**

4 A There will be incremental DTLs that will
5 create. So, yes, there will be -- customers will
6 continue to receive benefits from the incremental
7 deferred tax liabilities that will create in 2030 and
8 going forward.

9 **Q But as to the deferred tax liabilities at**
10 **issue and the proposed TAM mechanism that would be**
11 **amortized by FPL over the next four years?**

12 MS. MONCADA: I am sorry, Mr. Luebkeermann, can
13 you repeat that question?

14 BY MR. LUEBKEMANN:

15 **Q Sure. As to the specific DTLs that are being**
16 **proposed in the \$1.717 billion TAM in FPL's case, would**
17 **customers in 2030 and beyond receive benefits from those**
18 **specific DTLs that have been used by the company over**
19 **the next four years?**

20 A I would argue that, yes, because those DTLs
21 are part of the TAM mechanism, and you have to look at
22 it all together, right. You can't choose different
23 components. At the end of the day, those customers in
24 2030 and going forward will benefit from this mechanism,
25 and from the investments that will make in 2028 and

1 2029. Those investments will benefit customers over the
2 life of the assets.

3 **Q And specifically it is your testimony that**
4 **customers will benefit because of the investments that**
5 **FPL is able to make, if I understand correctly?**

6 A That and the operating efficient -- I
7 apologize. That and the operating efficiencies that we
8 would have the opportunity to identify for our
9 customers.

10 **Q They would not benefit from the specific**
11 **reduction to income tax expense that a normalized DTL**
12 **would normally provide?**

13 A That component alone, if you are looking in
14 isolation, that component, the benefit will be provided
15 over the four-year period, and it will not be available
16 in 2030 and forward.

17 **Q And so basically in 2030 and forward,**
18 **customers would be paying more for FPL's income tax**
19 **expense than they would be in a parallel universe where**
20 **FPL had normalized the DTLs over the remaining life of**
21 **those assets?**

22 A Yes, but that would be far outweighed by the
23 benefits, other benefits of the TAM.

24 **Q Can we go to Exhibit 423 at Case Center number**
25 **E90974? And could we go to tab 11 of 12, which is D(4)**

1 **ITC?**

2 **First of all, Ms. Laney, do you recognize this**
3 **spreadsheet?**

4 A I do.

5 Q **And it's one of your workpapers?**

6 A Yes.

7 Q **In row 10, what are we looking at?**

8 A That is the investment tax credit.

9 Q **And also, I am sorry, I didn't realize. We**
10 **might need to scroll over to the left so you can**
11 **actually see 2025.**

12 A That's the investment tax credit associated
13 with the battery storage project that we project to
14 place in service in October of 2025.

15 Q **And that would be the 522-megawatt Northwest**
16 **Florida battery?**

17 A Yes. That's correct.

18 Q **And those batteries are not in service yet, is**
19 **that correct?**

20 A That is correct. We project that it will be
21 placed in service in October of 2025.

22 Q **And this is looking at basically slicing up**
23 **the ITCs associated with that project and applying them**
24 **beginning as of January 2025?**

25 A Yes. That's correct.

1 **Q And where are those ITCs going?**

2 A Can you repeat your question, please?

3 **Q Yeah. So the reduction in expense that's**
4 **represented by these ITCs, what is that being applied**
5 **to?**

6 A It's a reduction to operating income tax
7 expense on income statement.

8 **Q Would you agree that the use of the ITCs**
9 **associated with the -- well, let me start here.**

10 It is now October of 2025. Do you know if the
11 **northwest battery is in service yet?**

12 A I don't believe it's in service yet, no, but
13 we are on track to place it in service by the end of the
14 month.

15 **Q Okay. So the ITCs that are associated with**
16 **the as yet in-service battery, would you agree that**
17 **those amounts have helped increase the amount of RSAM**
18 **available this year?**

19 A They would have increased the remaining RSAM
20 available, yes, all else equal.

21 **Q All else -- because it offsets what would**
22 **otherwise be company drawdowns to the RSAM?**

23 A It's a reduction to income tax expense, which
24 means that we don't have to use as much RSAM to get to
25 the same level.

1 **Q** And just to confirm, the ITCs associated with
2 the 2025 battery, FPL proposes to take those all over
3 the course of one year as opposed to normalizing those
4 ITCs?

5 **A** Yes. We looked at the 2025 battery storage
6 project no different from all the other projects, and so
7 we applied consistent accounting treatment to all of
8 them.

9 **Q** And I should say, I said FPL proposes to, but
10 I guess I should really say FPL is taking those all in
11 one year, is that right?

12 **A** I am not following the distinction. At the
13 end of the day, we are applying the same accounting
14 treatment to all battery storage projects across, you
15 know, the forecast and this year.

16 **Q** Sure. I guess my question is where the ITCs
17 associated with future batteries are not yet in play,
18 ITCs associated with the 2025 battery, FPL is already
19 taking those before any decision is made in this docket?

20 **A** Yeah, it's a project which we placed in
21 service this year, so, yes, we have to record on the
22 books the operating income tax reduction this year.

23 **Q** Could we go to Exhibit 1143, at number
24 F10-19332? And if we could scroll down to slide three.
25 Sorry, actually one up.

1 So recognizing that the first part of this
2 presentation has been redacted, fair to say that this
3 section addresses -- is part of a slide deck on a
4 presentation of the difference between normalizing or
5 applying the ITCs in a one-year flow-through?

6 A Yes. That's what -- based on the description,
7 yes.

8 Q And could we slide -- scroll down to slide --
9 page seven of nine on Case Center? I don't know which
10 slide this corresponds to. I am sorry, maybe it's six
11 of nine. It's really hard to tell which slide it's on.
12 That's the one I am looking for. Thank you very much,
13 Mr. Schultz.

14 This chart here is showing pros and cons of
15 normalization versus flowing through the associated
16 ITCs?

17 A Yes.

18 Q And recognizing that it might be very small,
19 is one of the pros for normalization that it levelizes
20 the cost for customers over the lifetime of the asset?

21 A Yes.

22 Q And I have a quick follow-up on a conversation
23 that you had about SoBRA with Ms. Wessling. You said
24 that it stands for solar and battery rate base
25 adjustment, is that right?

1 A Yes.

2 Q Fair to say that that's a redefinition -- I
3 can -- let me rephrase that better.

4 Is it fair to say that the company has been
5 using SoBRAs for the better part of a decade now, and
6 that has previously referred only to a solar base rate
7 adjustment?

8 A I don't know how long we have been using the
9 SoBRA mechanism. But part of the SoBRA mechanism,
10 previously we included solar additions.

11 Q And has battery storage ever been a part of a
12 SoBRA mechanism?

13 A Not to my knowledge, no. I don't know.

14 Q In my head, I have been calling it the
15 SoBabra, but it doesn't seem to have caught on.

16 As part of your responsibilities with the rate
17 case, are you responsible for FPL's overall financial
18 forecasts?

19 A Yes.

20 Q And that includes the corporate budgets for
21 O&M and for capital expenditures?

22 A Yes.

23 Q And those forecasts, in turn, support the
24 minimum filing requirements that would be filed in this
25 proceeding?

1 A Yes. That's correct.

2 **Q When was the budget forecast for this case**
3 **developed?**

4 A It was in 2024, late 2024. September 2024 we
5 locked, we finalized it in October 2024.

6 **Q So the MFRs in this case are based on a budget**
7 **forecast that was finalized by October of 2024?**

8 A It was specific to -- let me separate a little
9 bit, because there are a lot of inputs that go, at the
10 end of the day, in the financial forecast. When it
11 comes to corporate budgets, the final approval we
12 received in December, I believe, 2024, board approval.
13 But the for -- the financial forecast itself, it was
14 finalized at the end of October 2024.

15 **Q And were there any material changes made**
16 **between when it was finalized and when it was approved**
17 **by the board?**

18 A Not to my knowledge. No.

19 **Q Okay. So there might have been something**
20 **small, but it is substantially the forecasts were**
21 **completed and finalized by October what were reflected**
22 **in the MFRs?**

23 A There are a few inputs related to cost of
24 service study that were still developed in the November
25 timeframe. And so final, final forecast was not until

1 the end of the year, and then we started preparing the
2 minimum filing requirement schedules.

3 Q So you mentioned cost of service. Were there
4 any inputs related to capital expenditures that were
5 still in process after October 2024?

6 A I can't recall, no.

7 Q Could we go to Exhibit 1052 at number
8 F10-13250?

9 Is this -- do you recognize this document?

10 A I have not prepared it, but I do recall it was
11 provided in response to discovery questions.

12 Q And this would be a training presentation, as
13 far as you know, for Project Velocity?

14 A Yes. That's what it appears to be, yes.

15 Q I will spare you more specific questions on
16 it.

17 Could we go to Exhibit 352 at master number E,
18 as in echo, 4173? Could we scroll to the next page?

19 Ms. Laney, do you recognize this exhibit?

20 A Yes.

21 Q And this is showing -- it's showing a few
22 things from 2021 through 2027, but that includes the
23 projected customer growth?

24 A Yes.

25 Q And specifically from actual year 2021 through

1 projected year 2027, FPL expects to add a little under
2 500,000 customers?

3 A Can you repeat your question, please?

4 Q Sure.

5 Between actual 2021 and projected 2027, would
6 you say the difference in the average retail customers
7 is about 500,000?

8 A Yes. That looks right. Yes.

9 Q And a few columns over at gross plant
10 in-service, that is expected to grow by about 40 billion
11 in that same time period?

12 A Yes.

13 Q Would you accept my math, subject to check,
14 that that would be about \$81,000 for each individual
15 additional customer?

16 A I will trust you on your math, subject to
17 check, yes, I can accept it.

18 Q Could we go back to Exhibit 5588? This is at
19 F2-1169. And if we could go to the next page. And,
20 yeah, if you could make that bigger, please? Thank you.

21 Okay. And I said let's go back to this, but
22 that's just because it's in my outline from something
23 that I dropped earlier. Do you recognize this
24 interrogatory response?

25 A I do.

1 Q And on this page, this chart is showing, among
2 other things, FPL's achieved ROE between 2011 and 2025?

3 A Yes.

4 Q And column D also shows the total adjusted PSC
5 adjusted rate base?

6 A Yes.

7 Q And column G shows the impact of favorable or
8 unfavorable weather on FPL's achieved ROE?

9 A Yes.

10 Q And in this case, favorable weather would be
11 weather that would tend to drive increased electricity
12 consumption?

13 A Favorable, I would say it's hotter, it's above
14 normal, hotter than normal, I guess. Witness Cohen is
15 the expert on this, but, yes, it will be, my
16 understanding, hotter than normal weather.

17 Q Or effectively colder winter --

18 A Correct. Yes.

19 Q But generally speaking, this would be weather
20 that would tend to raise FPL's sales above what it might
21 have expected from its forecast?

22 A Yes, I would say so.

23 Q And in converse, the ones in parentheses would
24 tend to be weather that caused -- that was more mild
25 than expected, so sales were lower than may have been

1 **forecast?**

2 A Yes, revenues would be lower.

3 Q That's true. Yeah, the revenues resulting
4 from the sales from the weather.

5 So if we look at this column over time, would
6 it be fair to say that the weather was more favorable
7 than not to FPL's revenues?

8 A Yes.

9 Q And, in fact, if you would accept my math
10 again. This is actually Excel's math. I wouldn't dare.
11 Would you, subject to check, accept that net value of
12 that favorable versus unfavorable weather is about
13 \$1.785 billion?

14 A How much?

15 Q 1.785 billion.

16 A That sounds right, subject to check. And
17 that's looking at sales alone. Again, there are other
18 impacts due to favorable weather, right. It depends
19 what's driving it.

20 If it's higher customer count, there will be
21 incremental capital investment for us to support the
22 higher customer count. If it's due to just hotter
23 weather, it could be incremental expenses to run the
24 generation fleet. So there are other impacts that are
25 not necessarily reflected here.

1 Q Sure. But what is reflected here is just a
2 raw revenue impact from that favorable weather?

3 A Correct.

4 Q Is one possible explanation for this \$1.8
5 billion windfall to FPL that FPL is really lucky?

6 A That's one explanation. Again, I am not the
7 expert on weather. I would defer to Witness Cohen.

8 Q Would another possible explanation be that FPL
9 has consistently under-forecasted its sales during hot
10 weather months?

11 A I don't know. I defer to Witness Cohen.

12 Q If we go to Exhibit 388, and it's at echo
13 82557. And do you have it open and you are able to see?

14 A I do.

15 Q Do you recognize this workpaper?

16 A I do. I did not prepare it, but I do
17 recognize it.

18 Q Okay. And as far as you know, or could
19 recognize, is the purpose of this workpaper to compare
20 O&M expenses in the test year compared to 2011, and
21 specifically adjusted for inflation and customer growth?

22 A Did you say compared to 2011?

23 Q Yes.

24 A I don't believe that was true. I believe we
25 were comparing against 2023, which is the last test year

1 in the rate case.

2 Q Could we go to the very first tab on this
3 document?

4 A Oh, I see. Yes, you are correct. I
5 apologize. I saw the tab name on the far C37, I assume
6 it's the support for the MFR, but, yes, you are correct.
7 I do recall the response. Yes.

8 Q And no worries. Like any good document, it's
9 got many more tabs than are easy to keep up with.

10 A Yes.

11 Q So you would agree that is -- it's looking at
12 O&M adjusted for both customer growth and inflation
13 between 2011 and the 2027 test year?

14 A Yes.

15 Q So now if we bounce over to another tab, this
16 is going to be tab compound multiplier.

17 And would you agree that the purpose of this
18 tab is to create that multiplier that is accounting for
19 customer growth and inflation impacts?

20 A Yes.

21 Q And so if you go over to column eight to the
22 right. Okay. So that -- that 1.0, which is in -- I
23 will represent that's the row for 2011. That would say
24 that in 2011, it's just going to be 100 percent of the
25 customers are there, and it's 100 percent of the

1 inflation for that year, you don't need to make any
2 adjustments?

3 A It says that that's my base year, my starting
4 point basically for my comparison. And then I start
5 escalating for customer growth and inflation to
6 determine how much the impact is in 2026 and 2027.

7 Q And so if we scroll down. In 2027, the number
8 there is 1.854?

9 A Yes.

10 Q And so that's basically saying, if you took
11 everything from 2011, to escalate that to 2027, you
12 would expect to multiply it by 1.84 -- 854 to account
13 for the impacts of inflation and customer growth?

14 A Yes. For both impacts, yes. That's correct.

15 Q And so if we go two cells above that, that
16 would be the value for 2025? And I am showing 1.729, do
17 you see that?

18 A I do.

19 Q Put this one down for a second, but we are
20 going to come back.

21 Could we go back to attachment 1 of Exhibit
22 588? This would be F2-1170. And if you could make that
23 big again? Thank you very much.

24 So if we go back to 2011 in here, and we look
25 at the total rate base in 2011, that would be 18.3

1 billion -- I am sorry, this is the PSC adjusted rate
2 base?

3 A Yes, I was going to say, that's FPSC adjusted
4 rate base, 18.3 billion.

5 Q And in 2025, at the bottom of this chart, that
6 rate base is projected to be 66.3 billion?

7 A Yes.

8 Q So you remember you are compound multiplier
9 for 2011 to 2025, we said it would be 1.73?

10 A 1.7290 something? Yes.

11 Q I will be generous and round up.

12 A Okay.

13 Q Would you accept my math that 18.3 billion
14 multiplied by 1.73 is roughly 31.7 billion?

15 A Yes, subject to check.

16 Q Subject to check. If that is the case, would
17 that mean that FPL's projected rate base this year is
18 more than twice the amount that would be fully explained
19 by customer growth and inflation?

20 A Yes. There are many other impacts to rate
21 base, the new service accounts are only one of the
22 drivers for capital investments. There are many, many
23 other impacts.

24 Q But if you account for the impacts of customer
25 growth and inflation, it would explain less than half

1 the growth of rate base over this time period?

2 A At a high level, yes, that appears reasonable,
3 yes.

4 Q All right. I have just a few more questions.

5 You had a discussion with Ms. Wessling earlier
6 about FPL's drive to find efficiencies and the negative
7 impact that preparing and litigating a rate case can
8 have on that?

9 A Yes.

10 Q Specifically that when FPL is working to
11 prepare and to litigate a rate case, it hampers its
12 ability to find those efficiencies and that, therefore,
13 will harm customers?

14 A Yes.

15 Q Could we go to Case Center number echo 58830?
16 And there is many tabs, but we are looking for exhibit
17 summary. I am sorry, exhibit summary is actually near
18 the end. There we go. Thank you. And if we go down to
19 row 67.

20 First of all, I should ask, Ms. Laney, do you
21 recognize this as one of your workpapers?

22 A I do.

23 Q And on row 67, if we go over to the item
24 title, and this says Velocity Initiatives, do you see
25 that?

1 A I do.

2 Q And do you see that between 2024 and 2025, the
3 capital spend is actually increasing?

4 A I do.

5 Q If you go down to row 222, and this one and
6 the row directly beneath it are both Velocity/Accelerate
7 hardware and software respectively, do you see that?

8 A Yes.

9 Q And if we go over to the capital spend, would
10 you agree that both of those are increasing in year 2025
11 over 2024?

12 A Yes.

13 Q And then if we could go just a few more rows
14 down to 231? And again, this is a -- Velocity
15 Initiatives is the item title?

16 A I see that, yes.

17 Q And the capital spend is also increasing in
18 year 2025 over 2024?

19 A Yes. I believe -- I want to clarify, this is
20 cumulative spend. Give me one moment. Let me look.
21 Yes, so it's cumulative. It's not annual spend. It's
22 cumulative.

23 So said differently, column J, 2024 is, let's
24 say, 9 million, column -- in 2025, it would show 10
25 million, that means it's an incremental one million. I

1 just want to clarify.

2 **Q I appreciate the clarification.**

3 **But you would agree, there is an incremental**
4 **spend, then, in each of the columns that we have looked**
5 **at?**

6 A I think one of them -- I don't recall now, I
7 lost track -- one of them had 17,000. I didn't study
8 each year. I don't remember, but I can -- almost all
9 reflected some change, yes.

10 **Q So would it be fair to say that in 2025, while**
11 **FPL has also been preparing for and heroically**
12 **participating in this rate case, that Project Velocity**
13 **has continued, and that there is money being spent on**
14 **continuing to find efficiencies in the company?**

15 A I would say Project Velocity has continued,
16 but we are not nearly where we should be at this point
17 in time, and that's because most of the people, the
18 employees involved as part of Velocity process, they are
19 here. They are operational witnesses, they are witness
20 support, and so we are definitely delayed from that
21 standpoint, which, at the end of the day, delays
22 benefits for our customers as well.

23 **Q Do you recall if the company has done any**
24 **analysis of where it should be based on what you are**
25 **saying, where it should be on Project Velocity goals**

1 **this year and where it actually is?**

2 A By now, I would say usually in this timeframe,
3 we already would have reflected Velocity goals, Velocity
4 ideas in the budget.

5 Q **I guess let me ask it a little bit**
6 **differently. Has FPL documented any lagging on its**
7 **Velocity performance that has been produced in this**
8 **case?**

9 A Can you clarify, please, what you mean?

10 Q **Sure. So you say that you are -- that FPL is**
11 **behind for the year on its Velocity efficiency finding**
12 **performance, right?**

13 A For this current year, yes.

14 Q **Is that quantified somewhere that has been**
15 **produced in this docket?**

16 A I think the only place I could think of is a
17 question where we were asked if we updated the budgets,
18 and our response was not, that, no, we did not do that.
19 Again, everyone is busy with the rate case.

20 Q **Okay. Well, that is all of my questions.**
21 **Thank you very much.**

22 A You are welcome.

23 CHAIRMAN LA ROSA: FAIR?

24 MR. SCHEF WRIGHT: Thank you, Mr. Chairman. I
25 have a very few questions for Ms. Laney.

1 EXAMINATION

2 BY MR. SCHEF WRIGHT:

3 Q Good evening, Ms. Laney.

4 A Good evening.

5 Q Nice to meet you earlier.

6 A Same.

7 Q Thank you.

8 These are not trick questions. The first
9 couple are accounting type questions, and I am just
10 trying to make sure I understand how the accounting
11 works.

12 The first question is this: Are there any
13 accounting entries made to the regulatory asset account
14 or the regulatory liability account when FPL pays income
15 tax -- pays the taxes in the DTL accounts?

16 A When we actually pay the taxes, it's -- it
17 will be a debit when we pay the cash -- it will be a
18 debit to the DTL account and a credit to cash, I guess.

19 Q Okay. And so the answer to my question, any
20 entries to the reg asset or reg liability account is no,
21 correct?

22 A When we actually pay, no -- yes, that is
23 correct.

24 Q Okay. Thank you.

25 This is also an accounting question. When FPL

1 **uses the RSAM or the TAM to increase earnings in any**
2 **given month, is the transaction, the accounting entry, a**
3 **debit to income tax expense that then reduces tax**
4 **expense, thereby, increasing earnings?**

5 A So, no. Again, we don't -- we don't
6 necessarily -- we don't use the mechanism to increase
7 earnings, but to increase the ROE to get to a higher
8 ROE, it will be a credit to expense.

9 Q **A credit to income tax expense?**

10 A Yes, a decrease --

11 Q **I am really just trying to make --**

12 A -- yes, it will be a decrease in operating
13 income tax expense --

14 Q **Okay.**

15 A -- which increases the ROE.

16 Q **Okay. And that credit to income tax expense**
17 **is made from the regulatory -- is it made from either**
18 **the regulatory asset or regulatory liability account?**

19 A So two pieces, I can speak separately to them.

20 Q **Thank you.**

21 A When we provide the benefit to customers, we
22 would credit the operating income tax expense and debit
23 the regulatory liability. When we recover the TAM over
24 the 30-year proposed period, we would do the opposite.
25 We would debit operating income tax expense and credit

1 the regulatory asset.

2 Q Thank you.

3 I just have a couple more questions.

4 At page 46 of your testimony, you make this
5 statement: Over the period of its last four rate
6 settlements, FPL's revenue requirement has been met
7 through a combination of cash rate increases and the use
8 of RSAM to reach the midpoint ROE. I am sure you are
9 familiar with that statement?

10 A I am, yes.

11 Q Okay. My questions are these: Isn't it true
12 that FPL has used the RSAM in order to increase ROE,
13 question mark?

14 A I mean, that's the math behind it, right. At
15 the end of the day, by using the RSAM, it is increasing
16 ROE. It's -- like I said, it's offsetting revenue
17 requirements.

18 In the absence of cash or of a general base
19 rate increase in those years, ROE goes down. And so the
20 TAM mechanism is the mechanism that we propose in this
21 case would increase the ROE.

22 Q And isn't it also true that FPL has
23 consistently exceeded the midpoint since -- the midpoint
24 ROE since 2017?

25 A Yes, our FPSC adjusted ROE has been above the

1 midpoint.

2 Q I have a follow-up question regarding the
3 exhibit that was on the screen a while ago that showed
4 21 months of data in which I understood the exhibit to
5 show FPL putting money back into the RSAM so as not to
6 exceed the ma -- the top of the ROE range. Do you
7 recall that exhibit?

8 A That's the debit component, yes.

9 Q Thank you.

10 The way I understood that, that it appeared to
11 be 21 months of information from the years 2021 through
12 2024, so that's -- is that correct?

13 A It started January 2021. I don't recall on
14 the debit side when the first time was when we debited
15 the account, but that's the period.

16 Q I was just really trying to look at the table
17 and understand the exhibit, and understand the
18 information.

19 So there are 21 months out of apparently four
20 years, 2021 through 2024, so 21 months out of 48 months
21 in which FPL debited back money so as not it exceed the
22 top of the range?

23 A I don't recall the number of months, but
24 because, again, they are not consecutive, right. But,
25 yes, they are -- I'm trying to remember the number.

1 There were some -- a number of months where we
2 debited --

3 Q Sure.

4 A -- and put back RSAM.

5 Q And in responding to questions from Ms.
6 Wessling, you said that the reported ROE values there
7 were 12 months numbers, so that they -- so that those
8 numbers included whatever RSAM values had been applied
9 in 12 months covered by the month ending the reported
10 month?

11 A Yes. That's correct. The calculation of the
12 ROE matches what you saw on the screen and the discovery
13 response matches what you see in the earnings
14 surveillance report based on the Commission methodology
15 does include the ROEs based on the rolling 12 months net
16 operating income 13-month average rate base FPSC
17 adjusted rate base, and 13-month average capital
18 structure.

19 Q And that's the standard reporting of FPSC
20 adjusted ROE in the ESRs?

21 A Yes. That's correct.

22 Q Thank you. That's really all I have.

23 A Thank you.

24 CHAIRMAN LA ROSA: FIPUG?

25 MS. PUTNAL: No questions.

1 CHAIRMAN LA ROSA: Walmart?

2 MS. EATON: No questions.

3 CHAIRMAN LA ROSA: FEIA?

4 MR. MAY: No questions.

5 CHAIRMAN LA ROSA: Staff?

6 MR. SPARKS: Just a few questions.

7 CHAIRMAN LA ROSA: Okay.

8 EXAMINATION

9 BY MR. SPARKS:

10 Q Good evening, Ms. Laney.

11 A Good evening.

12 Q In response to some questions from Ms.

13 Wessling, you stated customers in the future would

14 benefit from the investments FPL will make in 2028 and

15 2029 using the TAM, is that correct?

16 A Yes.

17 Q Isn't it true that FPL will have to make all

18 necessary investments in 2028 and 2029 whether or not

19 the Commission approves the TAM?

20 A We will -- well, we will have to make all the

21 investments to provide safe, reliable and excellent

22 customer service. Yes.

23 Q And customers, over the next 30 years, will

24 have to repay the amounts used to avoid this potential

25 rate increase in 2028 and 2029 that was discussed,

1 **correct?**

2 A I would disagree with potential. It will be
3 -- it's a -- it's an increase in revenue requirements,
4 substantial increase in revenue requirements. In the
5 absence of cash, the TAM mechanism was proposed to
6 offset two years of general base rate increases.

7 **Q And they will have to repay the amounts that**
8 **was used for the amortization of the TAM regulatory**
9 **asset, correct?**

10 A Yes, and they will benefit from the
11 investments that we made in 2028 and in 2029.

12 **Q Thank you. That's all the questions we have.**

13 **CHAIRMAN LA ROSA: Commissioners?**

14 **Back to FPL for redirect.**

15 MS. MONCADA: No redirect from FPL.

16 We would like to move into evidence Exhibits
17 101 through 113 and 332 through 333. Exhibit 131
18 is also cosponsored by Ms. Laney, but we will move
19 that in with the testimony of Mr. Scott Bores.

20 CHAIRMAN LA ROSA: Okay. Seeing no objection,
21 so moved.

22 (Whereupon, Exhibit Nos. 101-113 & 332-333.
23 Were received into evidence.)

24 CHAIRMAN LA ROSA: OPC?

25 MS. WESSLING: Thank you. OPC would like to

1 move into evidence the one-page confidential
2 exhibit of 335 that I passed out, as well as
3 Exhibits 344, 369, 439, 538, 591, 610 and 751, and
4 584.

5 CHAIRMAN LA ROSA: Is there objection?

6 MS. MONCADA: No objection. Sorry.

7 CHAIRMAN LA ROSA: Okay. So moved.

8 (Whereupon, Exhibit Nos. 335, 344, 369, 439,
9 538, 584, 591, 610 & 751 were received into evidence.)

10 CHAIRMAN LA ROSA: FEL?

11 MR. LUEBKEMANN: Thank you, Mr. Chairman.

12 FEL would move in 588, 932, 1013, 1052, 1102
13 through 1106 and 1143.

14 CHAIRMAN LA ROSA: Objections?

15 MS. MONCADA: No objection.

16 CHAIRMAN LA ROSA: So moved.

17 (Whereupon, Exhibit Nos. 588, 932, 1013, 1052,
18 1102-1106 & 1143 were received into evidence.)

19 MR. LUEBKEMANN: Thank you.

20 CHAIRMAN LA ROSA: Any other parties?

21 Staff?

22 MR. STILLER: We don't have any exhibits from
23 this witness, but I do have one exhibit
24 housekeeping matter before we adjourn after this
25 witness is excused.

1 CHAIRMAN LA ROSA: Okay. You may be excused.

2 THE WITNESS: Thank you.

3 CHAIRMAN LA ROSA: Thank you.

4 (Witness excused.)

5 MR. STILLER: And, Mr. Chair, the parties we
6 have all seen an email that was circulated by EVgo.
7 As you will recall, when Mr. Moskowitz was excused,
8 he said he was going to send around a list of
9 exhibits and attempt to get stipulations from the
10 parties for admission. That has been successful,
11 and there is no objection, to my understanding, to
12 the admission of the following exhibits for EVgo.
13 On the CEL that would be 858, 860, 862, 863, 864,
14 865, 866 and I believe 859.

15 CHAIRMAN LA ROSA: Everyone is in agreement
16 with those?

17 MS. MONCADA: I will agree. Yes.

18 CHAIRMAN LA ROSA: All right.

19 (Whereupon, Exhibit Nos. 858-860 & 862-866
20 were received into evidence.)

21 CHAIRMAN LA ROSA: So does FPL have the next
22 witness?

23 MS. MONCADA: We do, and we are on a pretty
24 good pace. I only need a five-minute break to be
25 back at my set, but we do have Mr. Jim Coyne here,

1 and he is ready, and we will be ready. I just need
2 five minutes.

3 CHAIRMAN LA ROSA: I will definitely give you
4 the five-minute break here in two seconds.

5 MS. MONCADA: Okay. Yes. Thank you.

6 CHAIRMAN LA ROSA: Just for clarification,
7 will he be up for direct or direct and rebuttal
8 testimony?

9 MS. MONCADA: Direct, sir.

10 CHAIRMAN LA ROSA: Okay. All right. Let's
11 take a five-minute break.

12 Thank you.

13 (Brief recess.)

14 (Transcript continues in sequence in Volume
15 9.)

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1 CERTIFICATE OF REPORTER

2 STATE OF FLORIDA)
3 COUNTY OF LEON)
45 I, DEBRA KRICK, Court Reporter, do hereby
6 certify that the foregoing proceeding was heard at the
7 time and place herein stated.8 IT IS FURTHER CERTIFIED that I
9 stenographically reported the said proceedings; that the
10 same has been transcribed under my direct supervision;
11 and that this transcript constitutes a true
12 transcription of my notes of said proceedings.13 I FURTHER CERTIFY that I am not a relative,
14 employee, attorney or counsel of any of the parties, nor
15 am I a relative or employee of any of the parties'
16 attorney or counsel connected with the action, nor am I
17 financially interested in the action.18 DATED this 25th day of October, 2025.
19
2021 
22 DEBRA R. KRICK
23 NOTARY PUBLIC
24 COMMISSION #HH575054
25 EXPIRES AUGUST 13, 2028