### I. Meeting Packet



### State of Florida Public Service Commission INTERNAL AFFAIRS AGENDA

Tuesday – February 16, 2021 9:30 AM Room 148 – Betty Easley Conference Center

- 1. Discussion of Florida's Relay Service
- 2. Legislative Updates
- 3. General Counsel's Report
- 4. Executive Director's Report
- 5. Other Matters

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#### OUTSIDE PERSONS WISHING TO ADDRESS THE COMMISSION ON ANY OF THE AGENDAED ITEMS SHOULD CONTACT THE OFFICE OF THE EXECUTIVE DIRECTOR AT (850) 413-6463.

## III.Supplemental Materials for Internal Affairs

<u>Note</u>: The records reflect that there were no supplemental materials provided to the Commission during this Internal Affairs meeting.

# IV. Transcript

1		BEFORE THE
2	FLORIDA	PUBLIC SERVICE COMMISSION
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7	PROCEEDINGS:	INTERNAL AFFAIRS
8 9 10	COMMISSIONERS PARTICIPATING:	CHAIRMAN GARY F. CLARK COMMISSIONER ART GRAHAM COMMISSIONER JULIE I. BROWN COMMISSIONER ANDREW GILES FAY COMMISSIONER MIKE LA ROSA
11	DATE:	Tuesday, February 16, 2021
12 13	TIME:	Commenced: 9:30 a.m. Concluded: 11:15 a.m.
14 15	PLACE:	Betty Easley Conference Center Room 148 4075 Esplanade Way Tallahassee, Florida
16	REPORTED BY:	DEBRA R. KRICK
17		Court Reporter
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19		
20		PREMIER REPORTING 114 W. 5TH AVENUE
21	Ι	ALLAHASSEE, FLORIDA (850) 894-0828
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1 PROCEEDINGS 2 CHAIRMAN CLARK: Good morning, Commissioners. 3 Welcome to the Internal Affairs agenda for Tuesday, 4 February 16th. It's good to see everyone. I hope 5 that everyone is surviving the cold weather. Ι don't know, Commissioner Brown, you probably 6 7 haven't received any of the cold weather yet, have 8 you? 9 COMMISSIONER BROWN: It's 85 degrees down in 10 Tampa. 11 CHAIRMAN CLARK: Wow. I left home this 12 morning, it was 31, and got here and it was 46. Ιt 13 felt like a heatwave when I got to Tallahassee this 14 morning. 15 It's good to see everyone this morning. We've 16 got a lengthy Internal Affairs agenda this morning, 17 a lot of items that we would like to cover today. 18 We are going to begin with a discussion on 19 Florida's Relay Service, and I have asked 20 Commissioner Fay, if he would, to be prepared to 21 kind of tee up some -- some comments, remarks and 22 observations before we begin, and then we are going 23 it to get into reports from several individuals. 24 Commissioner Fay, any opening comments? 25 COMMISSIONER FAY: Yeah. Thank you, Mr.

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Chairman.

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I know that the relay services, or FTRI, is 2 3 not necessarily a new topic of discussion to some 4 of my colleagues that have been on the Commission 5 for a while, but I did think after we saw their budget annually that it made sense to have some 6 7 discussions before that budget comes to us. And I 8 think what's important about that is it's just such an unusual structure where we serve as their 9 10 oversight for their spending, and I am not sure there is anything else like that from the level 11 12 that we look at it.

So my hope is that, with you allowing this opportunity, we can get to some of the conversations about ways to improve the services, both the quantity and quality of services, that are provided to these folks who need them, but more importantly, probably focus on how we are able to do that within the confines of what's given to us.

20 So there is a lot of historical discussed --21 discussion on the budget, and even some discussion 22 on changing the statutes. My hope is that we can 23 sort of take what we have and look at the structure 24 that we have to implement some changes sooner than 25 later, instead of looking at sort of a broader

1 comprehensive approach to making those changes. 2 Just because I think there -- there is some urgency 3 with what COVID-19 has done to the communications 4 of everybody, and changed the way that those 5 communications are working. So I think it's just really sort of expedited the discussion. 6 7 I am extremely grateful that you have allowed 8 me the time, and the Commission the time to discuss some of that. And with that, Mr. Chairman, I think 9 10 we have some pretty good presenters that will be 11 able to provide us some information. 12 Thank you, Commissioner Fay. CHAIRMAN CLARK: 13 Any other Commissioners have any opening 14 comments before we begin our presentations this 15 morning? 16 Well, we will get started then. All right. 17 We are going to -- first up, Mr. Greg Fogelman is 18 on the line, I believe, with us. And, Greq, are 19 you there? 20 Yes, sir. MR. FOGELMAN: 21 CHAIRMAN CLARK: All right. 22 MR. FOGELMAN: Good morning, Commissioner --23 good morning, Commissioners. I am Greg Fogelman 24 with the Office of Industry Development & Market 25 Analysis.

1 I have been asked to present a brief overview 2 of the history establishing FTRI and the 3 Commission's responsibility related to the Relay 4 Program. 5 The Florida Legislature passed the Telecommunications Access Systems Act, also known 6 7 as TASA, in 1991. The intent of TASA is to provide basic telecommunications services for the hard of 8 hearing, deaf and speech disabled individuals in 9 10 the most cost-effective way. 11 As required by TASA, the Commission directed 12 the local exchange companies to not-for-profit 13 corporation to administer and distribute 14 specialized equipment. The Florida 15 Telecommunications Relay, Inc., or FTRI, was 16 created to fulfill this purpose. 17 As Commissioner Fay mentioned, the Commission has oversight responsibilities over FTRI, and 18 19 reviews their annual budget. TASA mandates that 20 FTRI equipment distribution program and the Florida 21 Relay Service be funded by a monthly surcharge 22 billed to landline telephone customers in the state 23 of Florida. As part of FTRI's budget review, the 24 Commission evaluates the surcharge, which is 25 currently set at 10 cents per landline.

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1 FTRI's current budget is about \$5 million. 2 And it also has a surplus account of about 17 3 million. The surplus account has been used to offset declines in revenues from the assessment 4 5 factor, but was originally set -- established to offset potential expenses related to video and IT 6 7 relay if the FCC were to require states to cover 8 those costs.

9 FTRI contracts with other organizations known 10 as regional distribution centers to distribute 11 equipment and provide customer training on the 12 proper use of the equipment and relay services.

13 The Commission is also responsible with 14 selecting and overseeing a provider of the relay 15 and caption services. To facilitate the selection 16 of a service provider, the Commission issues a 17 request for proposal to solicit bids. TASA 18 requires the Commissioner to award a contract the 19 bidder whose proposal is the most advantageous to 20 Among requirements that the Commission the state. 21 must consider when selecting the provider include 22 accessibility of the service, the overall quality, 23 the cost, the qualifications of the bidder, and any 24 proposed service or technological enhancement they 25 might provide.

Historically, the winning bid is awarded a three-year contract, that includes options for one-year extensions. Those extensions have to be mutually agreed by the Commission and the service provider. Currently the service provider is Sprint Accessibility.

An annual report is also required of the 7 8 Commission on the operation of the 9 Telecommunication Access System. TASA specifies 10 that the reports must briefly outline equipment 11 distribution, the number in of persons served, call 12 volume, revenue and expenditures, and proposals for 13 improvement or changes in the Telecommunications 14 The most recent report is available Access System. 15 on the Commission's website and was released in 16 December.

17 Staff is available for questions, or we can 18 hand it off to the next speaker at your pleasure. 19 CHAIRMAN CLARK: Thank you, Mr. Fogelman. 20 Commissioners, do you have any questions for 21 Mr. Fogelman before we move to the next presenter? 22 All right, let's move right along. Next up is 23 Brett, are you on the line? Brett Bascom. 24 MR. BASCOM: Yes, I am. 25 All right. CHAIRMAN CLARK: You are

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MR. BASCOM: There we go.

Yeah. I am Brett Bascom. I am the business
 manager of Florida Telecommunications Relay.

5 A little historical perspective for myself, I 6 actually was -- first came to FTRI in 1994. So 7 FTRI was a fairly new organization at that point in 8 time, and we continued to work with the program in 9 developing some of the uniqueness of the program 10 along the way.

When I first started, just some interesting facts about the program itself, is there were processes and procedures that had to be developed, and we kind of worked with the Commission trying to find out, you know, what the best way was to do some of those things.

17 And just kind of summarizing FTRI's role, as 18 Greq already has a little bit, but several of our 19 roles are obviously to collect the TASA surcharge 20 and provide the equipment distribution program, but 21 outreach and information to the Florida citizens 22 about the program and about the relay service is 23 additionally something very important that -- that 24 we do, and I personally think that that's one of 25 the things that we can expand on, and help the

Florida citizens know about the program, know how to use the relay service, and maybe we have some opportunities in that area that we can discuss going forward.

5 The equipment that we provide through the program as well, TTY, text telephones for the deaf, 6 7 corded and cordless volume control phones, inline 8 amplifiers that also are able to be various levels 9 of decibel control on those as well. Caption 10 telephone by CapTel and various alerting devices 11 for the deaf and hard of hearing and speech 12 impaired for both visual and audible alerting 13 devices.

14 Some of the things that developed over time 15 was the regional distribution center system. And 16 when we first started -- and I apologize if I get a 17 little too long-winded because there is a whole lot 18 of information to give you guys, but the regional 19 distribution centers actually were originally 20 called training centers and they provided just 21 training on the equipment as we started to -- back 22 in 1994 and '95, get equipment out to the folks of 23 Florida and identify, you know, what their needs 24 were. 25 And back then, alls we had was a volume

1 There wasn't things like Bluetooth. control phone. 2 There wasn't things like cellular devices, unless 3 you wanted to hold a really heavy brick in your 4 hands while you were talking. Those things were 5 just ideas back then, and developed over the years. So our technology today, and basic 6 7 telecommunications today, in my opinion, is much 8 different than it was in the '90s. The regional 9 distribution centers developed into centers to help 10 us at FTRI to reach the public, both through the 11 equipment distribution program and through 12 We contract with deaf service centers, outreach. 13 Centers for Independent Living, speech and hearing 14 Easter Seals is one of our regional centers. 15 distribution centers. And we also have, over time, 16 partnered with various hearing aid providers, 17 medical service providers and audiologists, and 18 whoever we can find to help us get the word out and 19 to provide training. 20 The medical service providers, obviously they 21 are not a contracted service. We just partner with 22 them, as well as some of the audiologists and 23 hearing aid providers. But the regional distribution centers, we do contract with them on a 24

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per service type of fee to help get the equipment

out to people, train the people on it, answer any questions that they have, as well as reach out to the community in their area to provide information and referral. Some them refer information about other types of programs, because the regional distribution centers provide other services.

Centers for Independent Living, we -- FTRI program is only a portion of what they do, as well as speech and hearing centers, just as an example.

10 The other types of outreach that we provide, 11 we utilize newspapers, local community newsletters, 12 print advertising and direct mail. We utilize 13 digital platforms across the board, and we have 14 vendors that we use.

15 Our outreach manager works with different 16 vendors who specialize in those types of areas to 17 help us get the best use that we can out of digital 18 formats, as well as our print media.

And, you know, I really look forward to having even more discussions, I hope, with the Commission, and with the Commissioners and with staff, to look at what we can do to modernize TASA, bring things up to 2021 since we are -- we are 30 years since TASA was signed and put into place. And I look forward to, you know, how we can work forward --

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1	you know, work together going forward.
2	If you have any questions, please let me know.
3	I am happy to help you both now and if there is any
4	questions in the future.
5	CHAIRMAN CLARK: Thank you, Mr. Bascom.
6	Commissioners, do you have any questions?
7	We will start with Commissioner Fay.
8	COMMISSIONER FAY: Thank you, Mr. Chairman.
9	And I will probably have some questions at the
10	end that I think may be appropriate for both Mr.
11	Bascom and the RDCs, but this question was in
12	particular so I get a better understanding of
13	course, because you come to FTRI comes to the
14	Commission with that budget, and it's a docketed
15	item, you and I haven't been able to communicate
16	about the budget and those sort of things, and this
17	public venue is really only one of the
18	opportunities we have do so. So I was just hoping
19	maybe you could give me an understanding about the
20	organization, the structure of the organization,
21	and kind of what a typical daily operation looks
22	like for what you intake and what you handle there.
23	MR. BASCOM: Right. Right. Thank you for
24	that question.
25	FTRI has an executive director as well as

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1 three managers. We have a business manager, 2 myself, we have an outreach manager, and we have an 3 equipment distribution program manager. And each of the managers oversees either administration and 4 5 finance, in my area; or the outreach program, our outreach manager handles all those types of 6 7 activities; and the equipment distribution program 8 manager handles working directly with the regional distribution centers as well as directly with 9 10 clients providing troubleshooting, providing 11 information to those clients and training them 12 directly, or through the regional distribution 13 sense.

14 We have a program where the regional 15 distribution centers have the ability to get with 16 us on a GoToMeeting or other ways -- before COVID 17 we actually were able to meet with them sometimes 18 and train the regional distribution centers on the 19 phone equipment itself, how it works. Now we have 20 to, through the COVID pandemic time period, do a 21 lot of that, you know, through GoToMeeting and 22 whatnot. 23 So we are always available to provide the

information and training that the regionaldistribution centers need to help the clients in

their area.

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The process is a client would fill out and 2 3 sign an application, either directly on-line 4 through our website or through one of our regional 5 distribution centers, and that would be the first step in providing -- for us to provide equipment to 6 7 They send that application in. It's usually them. 8 certified by a physician or a deaf service center or regional distribution center executive director, 9 10 as well as others that are listed in TASA that allows for certification of those applications. 11 12 And that gets sent into FTRI, and we provide 13 equipment either directly to that client, ship it 14 to them directly, or they go to the regional distribution center, or one of our outreach events 15 16 that happens to be a distribution event at the same 17 time, and they get their equipment there as well as 18 training.

So that's kind of a brief synopsis of how a
client gets a piece of equipment and gets training
on that equipment.

FTRI additionally goes out to events. Our outreach manager would go out to events to provide information to the public and work with other organizations to help get the information out about

the relay service and FTRI.

And we specifically worked with Jeff Branch at Sprint and the relay provider to do certain specific activities that might help get the relay service information to the citizens of Florida. COMMISSIONER FAY: I appreciate it. Yeah, I

appreciate that.

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8 Mr. Chairman, just one quick follow-up to Mr.
9 Bascom's response if that's okay.

10 CHAIRMAN CLARK: Yes, sir.

11 COMMISSIONER FAY: Mr. Bascom, you mentioned 12 the process of the application, where you intake 13 that from the consumer. I spent some time on your 14 website just looking to see kind of how it operates 15 and what forms of communication you have on there, 16 and one thing I was trying to figure out, and I did 17 look at some other states, is that you have got 18 kind of -- you have got a toll free number on 19 there, and then you have got some communication 20 numbers for those who want to use specialized 21 devices to reach out to the Commission, and an 22 email address on there. But during normal business hours, I presume there would be, like there is with 23 a lot of entities these days, a chat function. 24 So 25 if you had an individual -- and we are just being

realistic here -- an individual who has a speech or hearing disability, when their only options are to call or send an email, it didn't seem to make a lot of sense to me. So is that chat function something you guys have considered, and is it something you will consider?

7 Certainly could consider it. MR. BASCOM: Ι 8 am not as familiar with other states and how they 9 are using chat specifically. I haven't heard very 10 many of the states discuss that during meetings 11 with them and whatnot, but I do know we use email 12 quite extensively when working with clients. They 13 seem to really like communicating with us through 14 email. We collect emails when someone calls, we 15 always ask if he would can communicate with them by 16 email in the future for follow-up and checking to 17 see if their equipment is working properly. A lot 18 of the clients like to communicate by email, and we 19 have a lot of that when they leave a message -- we 20 have a answering machine type system here at the 21 office that if someone calls us after hours, they 22 can leave an email, and we are happy to communicate 23 with them by email that way. 24 But specifically on the chat idea, I think

24 But specifically on the chat idea, I think 25 that's a great idea. We do have a chat system that

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1 we work with the regional distribution centers on, 2 and they can ask us questions via a chat any time 3 during the day, and that seems to work real well for us as well, but I like that idea. 4 5 COMMISSIONER FAY: Yeah, is it usually friends or family that reach out by toll free number on 6 7 behalf of an individual, is that -- is that how 8 that's used? 9 MR. BASCOM: A lot of times it is a family 10 member calling us, you know, requesting 11 information, or requesting us to send an application to them, requesting additional 12 13 information about the program, it's -- quite often 14 it is a family member, yes. 15 COMMISSIONER FAY: Okay. Great. 16 Thank you, Mr. Chairman. That's all I have 17 for now. 18 Thank you, Commissioner Fay. CHAIRMAN CLARK: 19 Commissioner Brown. 20 COMMISSIONER BROWN: Thank you. 21 And thank you, Commissioner Fay, for bringing 22 this to the Internal Affairs and for this important 23 topic. 24 And, Mr. Bascom, Mr. Thomas or Ms. Johnson we 25 are going to hear from, we talk about modernizing

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1 the process and the equipment. Is there any 2 suggestion that you have, any of the three of you 3 have to help modernize this program? 4 MR. BASCOM: One of the -- one of the 5 things -- this is Brett Bascom speaking. One of the things that I think would be 6 7 beneficial is if -- you know, I know in the past, 8 when we've discussed this, it's always a question of what can we do within Chapter 427 as it 9 10 currently is written. And, you know, I don't know 11 if we can get a grassroots effort involved. Ιt 12 seems to be that that is the way everybody believes 13 that the law needs to be changed to incorporate 14 newer types of technology. But the newer types of 15 technology are, you know, just like we are 16 communicating right now, via GoToMeeting, I am on a 17 That is basic communications these smart phone. 18 days. 19 We need to look at that and what that means 20 for the different communities that we serve, both 21 deaf and the hard of hearing and the speech

impaired.

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much different ways than we do, as a hearing

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communities that can access the new technologies in

person, and they rely on it as basic communication

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these days.

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2 When someone, you know, looks at a cell phone 3 that they are going to purchase, well, you know, that's something different for us than it is for a 4 5 deaf individual who is in their thirties or forties and a deaf individual who is 70 years old. 6 They 7 have different income and different family 8 situations, all those things, I think, need to be taken into consideration as we look at the law and 9 10 modernize it, if we can modernize it. I hope we 11 can.

12 COMMISSIONER BROWN: I couldn't agree more 13 with you on that. And I appreciate your 14 recommendation about the grassroots.

15 Refresh our -- my memory. Does -- do -- does 16 FTRI have a lobbyist or have they retain -- I know 17 you have a retainer of a lawyer or any of the other 18 associations with the deaf and hard of hearing?

19 MR. BASCOM: FTRI specifically, we have legal 20 However, in my understanding, after all counsel. 21 these 20 plus years I have been here, is FTRI is 22 not -- I don't know how to say this other than not 23 allowed to, or not encouraged to lobby or do 24 anything in that realm of political environment. 25 So, no, we do not have a lobbyist

1 specifically. However, I believe many of the other 2 types of agencies, like Centers for Independent 3 Living, Deaf Service Centers, they have possibly 4 more of an ability to get together with a lobbyist 5 and/or a representative from the Legislature to maybe get a bill passed, if not at least just 6 7 suggested, and work with them directly. And we are 8 happy to provide whatever information we can, and 9 what our board and the Public Service Commission 10 allows us to do. 11 COMMISSIONER BROWN: Thank you. 12 And we have a former legislator on here that 13 might have questions, so I will be interested in 14 hearing his. 15 Thank you. 16 MR. BASCOM: Thank you. 17 CHAIRMAN CLARK: Before we do that, Mr. 18 Fogelman, you are trying to interject here? 19 MR. FOGELMAN: Thank you. Thank you very 20 much, Commissioner. 21 So I just wanted to note that, you know, I've 22 kind of been preparing and reviewing the Florida 23 There is -- and as far as the annual Statutes. 24 report is concerned, there is a line in here that 25 says that where the Legislature is looking to the

Commission for potential changes.

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2 As far as this annual report, it says: 3 Proposals for improvements or changes to the 4 Telecommunications Access System. So that might be 5 a vehicle to the extent the Commission wishes to provide some thoughts into how the system should be 6 7 updated we could do. We haven't usually gone that 8 route. We haven't proposed anything, but it certainly seems like the statute envisions the 9 10 Commission making those kind of suggestions. 11 CHAIRMAN CLARK: Great. Thank you, Mr. 12 Fogelman. 13 Anything else, Commissioner Brown? 14 COMMISSIONER BROWN: No, thank you. 15 CHAIRMAN CLARK: All right. Commissioner 16 LaRosa. 17 COMMISSIONER LA ROSA: Thank you, Mr. 18 Chairman. And thank you also for this great 19 presentation. 20 And I will follow up on Commissioner Brown's 21 comment. Mr. Bascom, does anyone -- are there any 22 individuals within FTRI's organization or any board 23 members on boards of other -- excuse me -- of other 24 outside organizations, you know, hard of hearing 25 organizations either state or nationally?

MR. BASCOM: I do not know of any board members, FTRI board members, who have indicated to me that they are on a board like that. I would obviously let them answer that directly. I am not aware of any board members that are on a board like that.

I do believe board members have in the past,
and if not presently, have been on the board of -the 911 board for Florida, but, no, I am not aware
of any other associations like that.

11 COMMISSIONER LA ROSA: Sure. Yeah, and the 12 reason I am going there with that question is, you 13 know, do you guys, are you guys communicating to 14 different organizations who typically would then 15 come before the Legislature and lobby for changes, 16 or inform them of what may be happening within the 17 industry, which I know -- (inaudible) --

18 MR. BASCOM: Yeah.

19 COMMISSIONER LA ROSA: -- conversation.

20 MR. BASCOM: Right. Not actively. We make 21 ourselves available to anyone who needs information 22 to do that type of activity. However, you know, we 23 don't currently go out and seek, nor do we sit on 24 my boards.

25 The only community activity that we do is

1 actually a national activity. There is the 2 Telecommunications Equipment Distribution Program 3 Association that FTRI was actually a charter and 4 founding member of. And nationally, all state 5 programs who want to be part of that -- TEDPA is the acronym for that -- who want to be part of that 6 7 do and we normally, other than the COVID pandemic 8 situation, have an annual conference where each 9 state program who does the similar activity that we 10 do here, get together and share ideas. And there 11 is a lot of discussion about other states and how 12 they have acclimated theirselves to the newer 13 technologies, how they've worked with their 14 legislatures.

15 So we do have some ideas that we can pull from 16 them, however, you know, there is guite a few of 17 the states that have moved forward and already done 18 those things, and maybe we can contact them and 19 find out more information. If it's available for 20 us to move forward that direction, I would be happy 21 to contact the TEDPA members and find out more 22 about that. 23 COMMISSIONER LA ROSA: Well, I would be 24 curious to see how, you know, how the changes will

affect the individual state programs and, you know,

1 whether there are benefits or whether there are 2 hurdles that may ultimately been in front of them. So that would be great if, at some point in time, 3 4 we could get an update on that hear more on kind of 5 what's happening from the national perspective. 6 MR. BASCOM: Right. 7 COMMISSIONER LA ROSA: Another question 8 related tot he report that you guys provided and 9 kid of also going towards a modernization idea 10 on -- I see where distribution dropped 11 dramatically, I think it was like 15,000 from the 12 year prior to, like, 9,400 approximately in this 13 last count between '19 and '20. I also see where 14 applications have dropped significantly. I think 15 you quoted, like, 43 percent that had dropped. 16 You know, this might be some of the -- an obvious question, but what are some of the reasons

17obvious question, but what are some of the reasons18for that? Is technology bringing down the cost of19equipment? Is it more accessible and reachable20through other means? Do you mind just expanding a21little bit on that?

MR. BASCOM: Right. One of the first things that comes to mind between the 2019 fiscal year-end and 2020 fiscal year-end would be COVID that impacted us dramatically. March of 2020 through

June of 2020 things dropped off quite rapidly, so that's part of the situation.

3 Looking back more historically over two or 4 three years, yes, the request for various types of 5 equipment have changed over the years. Text telephones for the, you know, the TTYs for the 6 7 deaf, I mean, they just don't use them anymore. 8 They use cell phones and iPads and video relay and 9 technologies like that. So new applications for 10 deaf individuals are very few and far between.

11 We do a lot of replacement of broken TTYs that 12 need to be repaired because there are people still 13 using them, and there is guite a, as a -- we still 14 have a relay service out there who is providing 15 great service through the Sprint Relay, and we do 16 notice that it goes down on a pretty consistent 17 basis minute-wise, but there are still people using 18 it.

Volume control phones for hard of hearing individuals have gone down; because of the types of equipment people don't use that equipment as much anymore because even 55, 60, 65, 70 year olds who are the most -- are susceptible to being hard of hearing, they use -- they use cell phones as well, and so those items aren't as needed as they used to

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2 So we've transitioned, as I mentioned, in the 3 types of equipment that we offer. Some of our 4 equipment, one in particular I would like to 5 mention is Clarity XLC8, which FTRI helped develop with Clarity, who is the manufacturer of that 6 7 phone, and that has -- it's a regular cordless 8 telephone, but it also has a handset that operates as a dect unit, which communicates with the base of 9 10 that telephone, but it still is plugged into the 11 wall. As Richard Tutor told me one time, who is an 12 older -- for those of us who remember Richard, he 13 was a Commission staff member at the time, told me 14 if you can plug it into the wall and call the pizza 15 place down the street, it's an analog line and, you 16 know, it's a landline.

17 So that phone still operates under that type 18 of idea; however, the handset is not only dect 19 capable, it's also Bluetooth capable. So it not 20 only communicates with the base of that phone, but 21 if somebody has a cell phone, they can connect to 22 So it will take phone calls from a cell that too. 23 phone or your regular phone line that goes into the 24 And people set it up that way, and they can wall. 25 have volume control and still plug it into the wall

1	and still have a regular phone line.
2	COMMISSIONER LA ROSA: Okay. Great.
3	Excellent. Thank you, and I appreciate it.
4	MR. BASCOM: Thank you.
5	CHAIRMAN CLARK: Thank you, Commissioner La
6	Rosa.
7	Other Commissioners have questions?
8	All right. We still have a couple more folks
9	to present. I believe we have Jeff Thomas,
10	Director of Deaf and Hard of Hearing Services of
11	Florida on the line.
12	Jeff, are you there?
13	MR. THOMAS: Yeah, I am trying to come up
14	here.
15	Good morning, everyone.
16	CHAIRMAN CLARK: Good morning.
17	MR. THOMAS: Thanks for allowing me to join
18	your meeting. I don't want to be too repetitive
19	with what Brett told you.
20	A brief history. Deaf and Hard of Hearing has
21	served Pasco and Hernando County since 1983. We do
22	touch into northern Hillsborough and northern
23	Pinellas, but we are strictly a small 501(c)(3)
24	that serves the deaf and hard of hearing. I think
25	you will hear from the Center for Independent

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Living, you know, larger organizations that have deaf programs within their organizations.

3 The funding is hard for the deaf and hard of 4 hearing. There is no state funding -- separate 5 state funding or federal funding, so we rely on a lot of local funding and the FTRI contract that we 6 7 have, and we've had since inception, 1991, 8 extremely helps the agencies. There is not that 9 many of us any more in the state, if you are 10 familiar with any of them, that allow that funding. 11 Some of us, you know, we struggle but we, you know, 12 we continue to stay afloat.

13 When I say small, you might be thinking but, 14 you know, you are -- we've had budgets in the 15 200,000s, but it's lower now because of COVID 16 unfortunately. But we have other programs other 17 than FTRI that serve the deaf. The Tampa Bay area 18 happens to be one of the largest deaf populations 19 in the U.S. So we have been very fortunate, and I 20 have, being small but I do have four employees, but 21 basically they are part-time but they are all 22 fluent signers so we are able to help a lot of the 23 deaf population our area.

24 But one thing we've tried to do with our 25 elderly population, because, you know, I know you

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1 have had a lot of questions, but in my mind, 2 that's -- the elderly hard of hearing is the ones 3 that are extremely hard to help, and they are the 4 ones I think in most need. You know, why? Well, 5 No. 1, most of them can't get here. And No. 2, you know, I just don't have the funding and the 6 7 employees for us to go see every one of them, even 8 though we try our best.

9 But we've had programs to kind of bring them 10 together with their families. I know you have 11 asked -- one asked a question about family members 12 We do get a lot of calls from family that call. 13 members through for the phones, but, you know, 14 we've had classes with them, or gone to their 15 nursing homes and their ALFs, and you might think 16 this is not really funny, but we teach them basic 17 sign, because it's something that's really helped 18 the elderly population with their families.

But that's a whole new subject. That's another program we have, and -- but with FTRI, this -- I know you asked the questions, but I have been here 16 years, and I was a for-profit volunteer board member for a five or six years before that, so I have been here about half the time that the agency has been open, so I have seen

1 a lot of changes that Brett was referring to. 2 I mean, we used to have four or five people 3 walking in every day wanting to talk about the 4 phones, but that doesn't happen any more, and I 5 think you can probably see that with the numbers. You know, cell phones and people living longer, 6 7 healthier lives, but people getting rid of their 8 landlines, it's really affected a lot of what we 9 do. 10 But, you know, the phone that Brett was

11 telling you about, that's one option that I hope we 12 can continue to have, because, believe it or not, a 13 lot of these elderly hard of hearing that I am 14 talking about that can't come to us don't have 15 landlines any more. So we are really strapped.

I mean, I know a lot of their family members put them on their cell phone plans, but they're, I hate to say it, a lot of them are very clueless when it comes to the cell phone. Now, you know, we have cell phone amplifiers, and hope we continue to have.

Now, can they use those? Well, it takes a lot of training and it takes a lot of time, but it's something that, in my mind, has to be done. Now, it's harder to, you know, to distribute a lot of

equipment when you have to do a lot of it hands-on with these elderly, but that's -- I mean, I look at -- Brett could look at his numbers and see the age group that we have been helping the last two or three years. And you can see, it's not people in their fifties. It's people in their seventies and eighties. A lot of them are still very vibrant.

8 COVID has hurt tremendously since March. Ι 9 mean, I don't have to tell any of you that. Ι 10 think every RDC has taken a different approach. 11 Some of them, I know, are still staying fairly 12 aggressive. I have not. Of course, I am older 13 but, you know, my employees are all hard of hearing 14 or deaf. Some of them have, you know, other 15 disabilities. So I have not -- I have not gone 16 out, especially to nursing home or ALFs until this 17 thing can get cleared up.

18 It's affected our bottom line, sure, it has. 19 But even when we apply for other numbers or, you 20 know, I have United Way from Hernando and Pasco 21 that's been very good to us. Knowing that we have 22 that FTRI program is huge. I mean, we've helped 23 thousands of people over the years, you know, with 24 that program.

I know Brett said, we can't really use them as

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1 a tool to go out and get money, you know, to offset 2 anything with FTRI. That's not allowed, but it's 3 just that, you know, if any of you have ever 4 written grants or worked with non-profits on the 5 grants, you know, sometimes unfortunately it's a So, you know, with all the people 6 numbers game. 7 have we have been able to help, with FTRI it's so beneficial. 8

9 Like Brett said, with RDCs, you know, we sign 10 a contract every one to two years with FTRI, so that's how it works. And you can see the budget 11 12 with FTRI, and probably see their expenses, and 13 expenses is, you know, helps agencies like us, 14 because when we distribute equipment, you know, the 15 contract pays us, which, you know, keeps us afloat, 16 which helps unbelievable.

Now, there is 20 some RDCs, I believe, I think
so. Brett, you can tell me if I am different. But
we all, you know, do our best and serve our
individual communities.

One question you asked that might end up asking, you know, we have a -- the deaf, the hard of hearing agencies within the state, like I say, there is probably only half a dozen of us now, we had an organization that's still -- it's still a

1 valid organization. I happen to be the treasurer 2 so I did keep it afloat. But we tried -- we've 3 tried over the years to, you know, to try with 4 legislators and everything, and it's -- I guess my 5 best answer is I quess we are not very good at it. 6 We don't have a lot of money to, you know, pursue 7 it a lot. We've tried and haven't been very 8 successful. So basically down to our local area, 9 the local legislators just to keep them advised 10 what's going on and, you know, solicit their help 11 in any way we can. 12 So I will leave it at that. You probably got 13 questions, and we can go from there. 14 CHAIRMAN CLARK: All right. Thank you very 15 much, Mr. Thomas. 16 Any questions for Mr. Thomas? Commissioners 17 have questions? 18 Well, stand by, Mr. Thomas, I am All right. 19 sure we are going to come back at the end with some 20 other questions. 21 Next up, Jane Johnson, Executive Director of 22 Florida Association for Centers for Independent 23 Living. 24 Ms. Johnson, are you on -- there we are. 25 Welcome.

1 MS. JOHNSON: Thank you very much, and I 2 really appreciate this opportunity, so thank you 3 for allowing me to share our perspective from the 4 Centers for Independent Living.

5 And as you mentioned, I represent the Centers for Independent Living around the state. 6 The 7 centers are federally funded nonprofit 8 organizations. They were established back in 1973. 9 And the purpose of the -- the purpose of the 10 organizations is to serve all disabilities and all 11 ages.

12 We -- Centers collectively serve all 67 13 counties in Florida. They receive federal funding, 14 so I look at them as sort of infrastructure for 15 people with disabilities. It's -- you can almost 16 liken it to a state highway system for people with 17 disabilities. We've got all of the counties covered so that everyone has access to a place 18 19 where they can come regardless of their disability, 20 regardless of their age, and receive services. 21 Most of the Centers for Independent Living are 22 or have been regional distribution centers for FTRI 23 over the years, which is why I am on the call today, because we've been working with FTRI for the 24

25 past about year-and-a-half, because the business

1 model that is available to the Centers for 2 Independent Living -- I am getting a message on my 3 screen, is that -- okay. 4 CHAIRMAN CLARK: We lost you. There you are. 5 I apologize. MS. JOHNSON: So -- so the Centers have been regional 6 7 distribution centers with FTRI, but the business model that was made available to them was really 8 kind of unworkable in terms of it -- because as 9 10 volume has decreased, the -- it's a fee-for-service 11 system that's been set up so that the Centers have 12 to put a staff person, an assigned staff person and 13 set floor space in their centers and do travel to 14 do the outreach, but the reimbursements did not 15 cover the costs. So all of them are losing money 16 on the -- on the relationship, but they continue 17 doing it because it's part of their mission. 18 As I said, Centers for Independent Living have 19 an overarching mission. And as I have been 20 listening to the discussion so far, I have been --21 what I am noticing is that we have been focusing a 22 lot on the what and the how of FTRI, but not the 23 And I would like to just kind of go back to why. 24 that and remember why FTRI was established to begin 25 with, which -- and as I read the statute, it was

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established to expands telecommunications access to
all Floridians. And in my mind, that means to
create a seamless system for people who are deaf
and hard of hearing so they have access. And the
Centers for Independent Living are committed to
that same mission. That's what they do.

7 They have five core services that they have to 8 provide under federal law, which include 9 independent living skills training, which would be 10 learning how to use devices and technology so that 11 you can live as independently as possible.

12 Peer mentoring, by law at least 51 percent of 13 every employ and board member of a Center for 14 Independent Living has to be a person with a 15 disability themselves, so they are authentic 16 consumers of disability services, and so the staff 17 have lived experience with deaf necessary, with 18 paraplegia, with all sorts of disabilities but they 19 bring a very personalized and specialized 20 perspective to the consumers who come to them. 21 They provide transition services and advocacies. 22 So again, these are all -- these are federally 23 funded programs, so they exist out there. They are infrastructure already. 24 25 During when the COVID epidemic started, they

1 were considered essential providers, so they could 2 not shut down. They went virtual, but they were --3 received funding through the CARES Act to upgrade their electronic and on-line platforms so that they 4 5 could deliver services virtually. So they are all -- as of April of last year, they have been in 6 7 the process of upgrading their ability to communicate with all Floridians with disabilities 8 on a variety of platforms. 9

10 Most of them also partner with the Florida 11 Alliance for Assistive Services and Technology, 12 which is the state assistive technology program, so 13 they can also demonstrate and provide assistive 14 technology for people with disabilities.

So say all that to just kind of help you understand that there are some redundancies in the current service delivery models and this is in all industries, not just in the disability community, but I think there is some redundancy between what the Centers for Independent Living are already doing and what FTRI is doing.

And what I would love to talk about is how we can better integrate existing programs to leverage what's already there so that we can deliver the services more effectively and more -- with fewer

1 barriers; because as I said, the Centers are 2 established in their communities. They serve every 3 They are essential providers. So during county. 4 COVID they actually became more busy. They did 5 everything from delivering meals to people who couldn't drive, to getting people to and from the 6 7 store, to they've moved a lot of their training and 8 education modules on-line, and they serve, you 9 know, young children all the way through to older 10 adults.

11 They also provide durable medical equipment. 12 So if a person who is deaf and hard of hearing were 13 to come into a Center for Independent Living, they 14 wouldn't just look at their presenting disability 15 of deafness or hard of hearing, they would look at 16 the whole person and, you know, address those 17 needs, those communication needs, but also do --18 they have to do an intake and assessment, and they 19 would do a 360 view of the person and make sure 20 that all of their needs are met. 21 So, you know, I would ask the question, is 22 this program, as it was envisioned by the 23 Legislature, as consumer centric as it can be? And 24 are there things that we can do to make it more 25 consumer centric so we are not just focusing on

equipment and delivery systems, but we are focusing on our customer, which is people, the people we are trying to serve? And are we leveraging all the assets that are out there to make sure that that consumer's needs are being net in the most holistic way possible.

7 And so I really appreciate the opportunity to 8 share the perspective for the Centers for 9 Independent Living, because FTRI has been a really 10 important partner to them. But we've all witnessed 11 the evolution of technology, and we all know the 12 landlines are becoming a thing of the past unless 13 you are a business or, you know, a state agency.

But the Centers for Independent Living are able to help people with whatever technology they choose to work with, so they don't have to move them to an FTRI phone. They can say, well, if you want to use a cell phone, here's how you can do it.

19 They also have, you know, they can teach them 20 how -- they can offer programs with a sign language 21 interpreter on the program. All of our programs 22 usually include a sign language interpreter, but 23 they can show them sort of the other world of 24 access options in addition to FTRI. 25 And I think that that's important because

1 people who are deaf and hard of hearing shouldn't 2 have to be consigned to a specific program if there 3 are other options available to them. I think that, 4 you know, we should open the door to everything, 5 every opportunity. That was the reason -- that's sort of the why behind FTRI, was the whole premise 6 7 behind the law when it was created was -- or 8 acknowledging that people who are deaf and hard of hearing should not have limitations just because of 9 10 that disability. They should have the same access.

And I would say -- we, the Centers, would say we believe that is still true, and even more so when it comes to technology, that it should be any technology that they choose to use so that they can live as independently as possible, and they can have the dignity of making their own choices.

17 So I just want to offer myself as a resource. 18 I would -- as I said, I have been working first 19 with James Forstall and then Sean Bankston until he 20 are resigned, to try to come up with a better way 21 for the Centers for Independent Living to partner 22 with FTRT. 23 We are still committed to that. This is a 24 really important service, and so I just -- again, I 25 offer the Centers as a resource. We have -- we

1 have infrastructure that's already funded, so I 2 think you can -- there is a lot that can be done 3 leveraging that without having to look at 4 additional expenses. I think we -- you know, I 5 think there is a way to do more with existing or 6 even less resources than we are currently doing. 7 CHAIRMAN CLARK: Thank you very much, Ms. 8 Johnson. 9 Commissioners, do you have questions for Ms. 10 Johnson? 11 Commissioner La Rosa. 12 COMMISSIONER LA ROSA: Thank you, Chairman. 13 And this is more of a comment. That's, what 14 Ms. Johnson just mentioned is kind of where my 15 questioning was going earlier, and basically what 16 are the recommendations that maybe the Center 17 believes could make the process more efficient, 18 that gives us an opportunity maybe to talk to FTRI. 19 I am not necessarily suggesting that we be the 20 conduit, but if we -- if we've got to approve the 21 budget and we've got to look at, you know, some of 22 the operational policies, then why not consider how 23 we can modernize things. 24 So not necessarily a question, but thank you, 25 Ms. Johnson. And that's kind of where I was going

1 with asking the question as far as the relevance 2 should FTRI sit on any other board, or is there a 3 level of communications, and seems like there is, 4 just maybe kind of -- (inaudible) -- a little bit 5 more, so thank you. And if I can respond. 6 MS. JOHNSON: 7 I did want to also go on the record. I am a 8 registered lobbyist and so I can do -- I can 9 advocate with the Legislature on behalf of this 10 Although, in reading the statute, I don't issue. 11 see the limitations, and that may just be my -- I 12 am not on an attorney either, so it may be my 13 interpretation, but I do see that the statute 14 encourages FTRI to be forward-thinking when it 15 comes to the technology that can be used. So I think there is a lot we can do without even having 16 17 to amend the law. 18 CHAIRMAN CLARK: Thank you very much. 19 Commissioner Fay. 20 Thank you, Mr. Chairman. COMMISSIONER FAY: 21 And thank you, Ms. Johnson, for taking the 22 time to educate us on some of what you do. T do 23 think it's really important when you look at the

25 different structures, one of the specific function

related to deaf and speech, or deaf and hard of
hearing, and then, of course, the Independent
Center, which is a holistic kind of approach and
review of what services are provided.

5 And I think, you know, the limitation has been 6 the funding component in that organization to, are 7 the registered RDCs, it sort of has to be 8 worthwhile to them, and I think we have seen 9 sometimes it's not.

One question that I had for you, and it might be appropriate for FTRI and other speaker too, but it's really this idea that the federal services for those with disabilities, specifically speech and hearing, have expanded significantly, and what's occurred with that is the use of broadband and internet services.

17 And from my discussions with folks at the FCC 18 in just broader sort of education on the services, it appears that the quality of service for -- just 19 20 for example, a caption tel -- an analog landline 21 caption telephone service compared to an IP CTS, a 22 broadband caption telephone service. The broadband 23 service seems to be more reliable and potentially 24 better quality. And what it does is it creates a 25 structure where the consumers are receiving a

1 resource that's then being funded by the federal 2 government and their appropriations. And of 3 course, through the ADA, there are funds to make 4 sure that those services are provided. Ms. Johnson 5 probably could speak better than most knowing that you work through a federal funding mechanism for 6 7 your own operation.

8 What I see happening with that transition is 9 you essentially are moving someone on to a better 10 quality of service, which I think is important. Ι think long-term it puts them in a position to have 11 12 some adaptation with technology. So if they are 13 stuck to the analog line and there is advances in 14 the phone technology, they might be very limited 15 just because of the limited investment, the limited 16 R&D on the analog caption phones.

And then what it's doing is it's freeing up money based on the fact that there are less intrastate minutes being used, which are then billed back to FTRI through Sprint and the relay service provider.

22 So what it has the possibility of doing is 23 allowing more of the funding of FTRI going to the 24 RDCs, or going directly to the consumer benefit and 25 allowing some of the federal services, which are

arguably better, to pick up some of that need on their end.

3 So do you have any thoughts on maybe how that process would work or if -- and I will argue 4 5 against myself a little bit just to be helpful There might be just the reality the 6 here. 7 accessibility to broadband and/or smart devices so limited that these individuals wouldn't be able to 8 9 get this type of access. But if they are, it 10 seems -- the transition seems to make sense. 11 So maybe if, Ms. Johnson, if you had some 12 thoughts on that, and then I would love to hear 13 from other speakers too, Mr. Chairman, if that's 14 okay. 15 CHAIRMAN CLARK: Certainly. 16 MS. JOHNSON: I do think that most people are 17 moving towards broadband-based communications and 18 technology. And one things the Centers for 19 Independent Living can do when they advocate for 20 people for everything from transportation to 21 housing and communication, so if a person doesn't 22 have access to broadband, they can work with them 23 to try to ameliorate that; or if they don't -- if 24 they are not comfortable, then they can, with a 25 telephone, then they can help train them.

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1 So I don't see that as a barrier. I see it as 2 an opportunity. And, you know, again, I keep going 3 to try to step back from this whole program, 4 because I am relatively new to this compared to 5 Brett and to Jeff, but, you know, how do we define Do we define it by devices, or 6 success for FTRI? 7 do we define it by consumer outcomes and consumer 8 access? Is that -- is our goal to serve the 9 consumers so that everything that we do should be 10 focused on that, or is what our goal to deliver on 11 a model that was created, you know, guite a long 12 time ago, and look at those outputs?

13 And I think if you were to look at it from a 14 consumer standpoint, we can meet a consumer where 15 they are today, but I think we also have sort of a 16 moral and civic obligation to help move them to the 17 future as well, because -- and especially in the 18 case of disasters, not so much COVID, but 19 hurricanes is another area where the Centers for 20 Independent Living, we call it a seat at the 21 Emergency Operations Center, but we -- the Centers 22 become very involved with pre and post disaster 23 response on behalf of people with disabilities, but 24 making sure that we know where those folks are in 25 the community that aren't going to hear something

on the radio or television, making sure we can find
 them and communicate with them in a way that's
 accessible is a key priority for the Centers for
 Independent Living.

5 But those are the sort of things that if 6 someone is stuck on keeping an analog phone but it 7 could put them at risk during a disaster, of course 8 the Centers are going to try to advocate and work 9 with them and explain in a way that's very consumer 10 friendly, because they -- you know, most of them 11 have several employees who are deaf and hard of 12 hearing themselves, so they can have a peer-to-peer 13 sort of explanation and coaching about why it makes 14 sense. 15 I apologize, that's a long-winded answer,

16 but --

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COMMISSIONER FAY: That's okay.

18Do Mr. Thomas or Mr. Bascom have anything?19CHAIRMAN CLARK: I am sorry, Commissioner Fay,20could you repeat that?

21 COMMISSIONER FAY: I was saying Mr. Thomas or 22 Mr. Bascom, if Brett or Jeff had anything to add, I 23 would love to hear from them too.

24 MR. BASCOM: Yeah. This is Brett Bascom.
25 I just want to add that I think that whole

1 idea that Jane brought forward of how do we define success with FTRI, and combining that with the 2 3 modernization of TASA and maybe defining, you know, 4 although the mission of FTRI wouldn't particularly 5 be redefined, but how we, you know, apply our processes, procedures, budgets, how we reach out to 6 7 everybody and inform the citizens of Florida about 8 the program.

9 And, yeah, we've had conversations in the past 10 with -- I have been in those meetings with Jane, as 11 well as FTRI has worked with Fast and tried to 12 talked with them how we can partner together.

I think redefining what FTRI, what we would look at as success in reaching the citizens of Florida and how we serve them, I think that would be a integral part of how we redefine and modernize TASA.

18 COMMISSIONER FAY: Great.

Mr. Chairman, I have one or two more questions, if that's okay.

21 CHAIRMAN CLARK: Yes. Go right ahead,
22 Commissioner Fay.

23 COMMISSIONER FAY: Great.

24 So the other concept that has been discussed a 25 little bit, and I think Brett -- Mr. Bascom

mentioned that you have the communication through the toll free number through FTRI, and then of course the RDCs have some communication with people through their area.

5 It seems like, once again, the ability to 6 communicate through telecommunications services is 7 limited for those individuals, especially until 8 they are able to get a device that enhances their 9 ability to do so.

10 And so one thing that I did look at was the 11 Department of Children and Families has something 12 called Access Florida, and it's sort of a holistic 13 approach looking at what services might be 14 available, and you can go into their system, input 15 some information and it will direct you as to what 16 service you might be able to access based on that 17 information. So one thought that I had was, you 18 know, assuming somebody is looking for information, 19 and it's not normal business hours, and they are 20 not able to directly chat or speak with somebody, 21 how do they -- how do they get information back to 22 decide what may be available to them? 23 And that access Florida -- and I sort of call it a portal, but what it essentially does is when 24 25 you input that information, it spits you back

information about what you can -- what you can access.

And so I don't know if FTRI or the RDCs have considered working together to maybe connect with the Department of Children and Families or any other entity that is investing in that on-line information, access to information.

8 So just for example, if it was after hours, 9 they went and input some information and it said, 10 you may qualify for a caption telephone service. 11 Here is your regional distribution center, or here 12 is an entity that you can reach out to to find that 13 information.

14 It seems to me that providing that access then 15 allows somebody who even maybe is accessing 16 broadband through the internet or through a public 17 location, they can still get the immediate feedback 18 that they may need to proceed on accessing the 19 services that they want.

20 So I was wondering maybe if -- and that might 21 be directed at you, Mr. Bascom, but I am wondering 22 if that's something that FTRI has looked at or 23 thought about as far as providing that instant 24 information to a consumer? 25 MR. BASCOM: Yeah, Commissioner Fay, that's a

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great -- a great resource that I think, you know, we could look into a little bit more.

3 FTRI has partnered with 211 as a referral 4 service in the past, and continues to do so. We 5 look for those types of partnerships wherever we That's kind of a, more of a broad type of 6 can. 7 resource that we can use in the future, and I will 8 definitely put that out there with our management 9 team and our executive director to get in touch 10 with them and see how we can partner with them.

11 One of the other things that we have done in 12 the past is we've kind of been really 13 demographically focused in our outreach and 14 information sources. And this is something that we 15 might need to look at, is doing more of a broad 16 type of resource that we can work with. So thank 17 you for that information.

18 COMMISSIONER FAY: Great.

And I think staff could probably help you get 19 20 some of those contacts within the agencies that 21 we've communicated with just to make sure you are 22 able to connect with them. So thanks for 23 committing to go do that.

24 I didn't know if Mr. Thomas had anything 25 before I went on to my last question, Mr. Chairman.

1 I don't see him, so I am going to go on to my last 2 question. 3 MR. THOMAS: I mean, I am listening. 4 COMMISSIONER FAY: Okay. 5 I have been listening. MR. THOMAS: I'm making sure you didn't 6 COMMISSIONER FAY: 7 have anything to add, Mr. Thomas. I didn't want to 8 leave you out. 9 MR. THOMAS: I would have jumped in. 10 I mean, when you were talking about broadband, 11 of course we all know, it's here, and that's the future, and it definitely helps a lot of the 12 13 clients that we help. We -- you know, being 14 hands-on, we continue to get a lot of calls for the 15 caption phone. Of course the one in the FTRI 16 program is not through the internet, which is 17 really the one that's best to use because they can 18 caption both ways. 19 The only -- it's not really a negative, but 20 the only drawback, I think there is places that are 21 giving out the internet-based caption phones, or it 22 seems to be a lot of people are getting them that 23 don't really need them. So I think that's where 24 training comes into a huge issue when it comes to 25 the caption phones to make sure that, you know, the

right person is getting the right equipment. And
 that's hard to do sometimes because you can't
 really get in front of everybody, so...
 COMMISSIONER FAY: Mr. Thomas, just to
 interject there.

So if those consumers had better information, 6 7 do you think they would be able to decide what 8 might be most helpful to them? Because your 9 comment that they might be getting the device that 10 isn't most helpful to them, that sort of directs 11 this idea that, you know, the vendor provides the 12 device and, of course, then they paid for the 13 minutes that are used on the device.

I mean, do the vendors have any sort of structure where they are incentivized to direct the consumer away from their own phone to something that might be more beneficial or a better fit?

18 I don't believe so. MR. THOMAS: You know. 19 Brett might answer that best, but I -- just in my 20 experience in my area, you know, we've -- we 21 continually try and contact those representatives 22 to let them know if that's not the right piece of 23 equipment, call us and we will get them the right 24 piece of equipment, you know, we will meet with 25 them, but we very seldom get calls. That hasn't

necessarily been the case the last few months because of COVID, but I know those minutes are paid for federally and, you know, in the back of your mind, you know, if we can save any money, we can save some money.

6 But, no, to answer your question, yes, I 7 think, you know, most people aren't getting 8 properly trained. That's part of our job with the 9 phone, with the equipment that we have, and I feel 10 we do a pretty good job of.

11 COMMISSIONER FAY: Yeah. I appreciate that, 12 because I think to your point, if everyone is 13 operating with the common goal of providing the 14 best service and the most -- the largest quantity 15 of services to those who need it, the question then 16 comes, is it better for that funding to be directly 17 provided in a way that helps that consumer but 18 potentially would be harmful to an R&D's funding 19 structure?

And I think that's -- that's a really tough decision to make, yeah, so I don't know if your structure, you know, if the funding that's provided through FTRI is removed and provided in some direct to consumer service, is that harmful in a way -- do you have other funding mechanisms? Because it

1 sounds like a lot of what you do, you are not even 2 really receiving enough funding to support all of 3 the services you are doing anyway. So you are kind 4 of operating in the red to a certain extent. 5 It's -- we have a, you know, we MR. THOMAS: have a lot of consumers to help. 6 There is a lot of 7 deaf and hard of hearing that's overlooked 8 unfortunately. I mean, that disability is very difficult, if you have ever had it, or family 9 10 members that you know have it. 11 But it's -- but I say, it's overlooked. Ιt 12 It probably will continue that has been for years. 13 way, but, you know, that's life and you do the best 14 But if -- you know, personally if you vou can. 15 didn't have RDCs to help with the equipment and 16 everything is done through a central source just by 17 mail, people aren't going to use the equipment. Ι 18 hate to say that because they are not going to know 19 how to use it. 20 I know it's a telephone, but you got to 21 remember a lot of these people are older, and we 22 continually get calls that we have to help our clients because, you know, a lot of them live 23 24 alone, you know, and they don't know what to do. 25 But yes, if the RDCs weren't involved, that

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1 would save money, yes, but it would be a nightmare 2 on the training issue on the equipment. 3 COMMISSIONER FAY: Yeah, I appreciate the 4 feedback. Thank you. 5 MR. THOMAS: You're welcome. 6 COMMISSIONER FAY: And, Mr. Chairman, just one 7 I appreciate the time. last question. I know there has been some discussion about 8 9 the Commission, and I quess what you referred to as 10 smart devices, or new technology that could be used 11 in various ways to resolve some issues. 12 As I mentioned before with the example of the 13 caption telephone service and the IP CTS, there is 14 a chance that you essentially are moving services 15 that are currently billed through the state 16 interstate minutes to broadband, which is funded 17 from the federal programs. And obviously, that 18 does create some cost savings; however, I think the 19 reality is that those devices and access to 20 broadband are both required for those services to become available, and so I know various states have 21 22 looked at the expansion of smart devices to be 23 included in their equipment distribution. 24 I will say, I think Florida, on its face, 25 deserves some credit. There is a lot of states

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that have no equipment distribution programs, and so we are already, to a certain extent, providing a service beyond what other states have provided. But I do think technology then interjects a discussion or debate as to should the shift of equipment that's being distributed be more towards smart devices?

8 And one thing the Department of Elder Affairs 9 did, there is the program called the Vital Program, 10 and it's something that the Governor and the 11 Department of Elder Affairs implemented when COVID 12 hit, and they essentially worked with the provider 13 to get smart devices to different elderly 14 facilities, and they were table to use profiles on 15 those devices to then access communication and 16 other resources for those individuals.

17 I couldn't believe I hadn't heard more about 18 this. It's an amazing program. The benefits are 19 significant, and that type of access to fund these 20 devices is simplified from some of the more 21 complicated tech. I know people think of iPads and 22 sort of the typical smart devices, but these are 23 much more user friendly in a way that it's 24 beneficial. 25 And so I think there is one thing that FTRI

can consider, at least look at in communication with the RDCs, is, you know, is there a way to intake devices as a nonprofit to then have them redistributed to folks who may need them? And I just -- I will give an example. I won't speak to a specific provider because I don't want to appear that I am picking one that's better than the other.

8 But if you just took an old smart phone that somebody goes out and buys their new updated smart 9 10 device. They've got the older device. The 11 provider offers them 100 bucks for it. And instead 12 of trading in that old device for \$100, they donate 13 it to FTRI to be used -- to be distributed or used 14 by someone who would have the benefits from that, 15 assuming they have some cell phone or broadband 16 access.

17 That puts us in a position where arguably it's 18 a much different scenario than going through a 19 broader, more complex and complicated discussion 20 about funding the purchasing of those devices.

I know last year we saw some discussion about the significant costs that come with, especially some of the high end devices. And I think what this commission has proven, and I really, I have got to give a lot of credit to Commissioner Brown,

1 in that we see these budgets come forward and there 2 is just so much discussion and debate as to each 3 component, and it's not because we want to make 4 things complicated for FTRI, or we want to make 5 things harder on the distribution of these It's because we know every dollar that's 6 programs. 7 spent on one thing is a dollar less that goes 8 towards those services. And I think that's why you 9 see such a commitment to getting that right.

10 I think we, as a commission, really need to 11 think hard about ways that we can be supportive of 12 FTRI and these types of services going forward. 13 And I think this concept of looking at ways to 14 bring in those -- that new technology, and bring in 15 devices through relationships, networks, 16 communications I think is key, because then it 17 doesn't limit us to restructuring a program that 18 might -- that might have those smart devices 19 distributed.

Because I will say as much as I think that's a great idea, I have talked to a lot of states, and some of them have said it's been very successful. Others say it's complicated, and when a device breaks, you have to figure out what to do with it. There is a lot more moving parts I think than can

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be presented on its face.

So I don't know if the RDCs or FTRI have any thoughts on looking at ways that don't require an entire rewrite to shift kind of the cost distribution, but would allow some efforts to really, at the end of the day, minimize the intake that FTRI is dealing with.

8 If they are able to get consumers on devices 9 that satisfy their needs that are reliable, that 10 reduces the burdens on them and the RDCs. And T 11 think that's really key to addressing what the 12 consumer needs with the limited resources that we 13 Because we know they are going to be have. 14 limited, so we just have to find more 15 cost-effective and efficient ways to have that type 16 of distribution.

17 So if you have any thoughts, and I am opening 18 that question to any of the RDCs, or Mr. Bascom.

MS. JOHNSON: This is Jane Johnson, if I canrespond.

The Centers for Independent Living all do equipment repurposing or refurbishment programs, and depending on the center, the equipment runs the gamut from a cane or a walker to power wheelchairs, shower chairs, all kinds of assistive devices that

61

a person with a disability might need.

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They take that equipment in. They use their CARES Act dollars to buy sanitizing equipment, so they can sanitize the machines and make sure they are good to go. They partner with organizations in the community doing any repairs or, you know, just getting the equipment up to speed.

8 So they are already doing that with a lot of 9 technology and hardware and durable medical 10 equipment, so I think that that is an area that I 11 think that they could move in.

12 I know that just, as you -- all of us on the 13 phone have probably gone to Goodwill in the past, 14 but most equipment donations happen locally, not statewide. So I think I -- if you were to explore 15 16 this, I would definitely encourage you to 17 decentralize it so that, at the local level, 18 people, when they are upgrading a phone, can drive 19 by a Center for Independent Living or a deaf and 20 hard of hearing center, drop off their equipment 21 and just it's ease of access for everyone. 22 And then again, because the Centers can theming train the individual on how to use the 23 24 device, but then also -- I was just looking at the 25 website for one of our programs in Jacksonville.

1 They have a deaf and hard of hearing social hour 2 that they -- where they convene people together. 3 So it's -- I really want to emphasize the 4 importance of serving the whole person and not just 5 their telecommunication need, but, you know, all of their needs so that they can live the best life 6 7 Telephone communication is one piece of possible. 8 that, but empowering them in other areas also, I 9 think, is important because none of us are just one 10 of our senses. 11 So anyway, I think that the Centers for 12 Independent Living have a demonstrated capacity --13 I know they have a demonstrated capacity to do 14 We are doing it for the Brain and Spinal this. 15 Cord Injury Program right now for people who 16 acquire a spinal cord injury or a brain injury, 17 where they will -- they actually contract with us 18 to deliver refurbished equipment so that the program doesn't have to buy it brand new, because 19 20 there is an awful lot of equipment out there that 21 gets -- when people pass away, or they have an 22 injury and they no longer use the equipment, they 23 are anxious to donate it and have it go to good 24 use. 25 So I think that's a wonderful idea, and there

1 is -- like I said, there is a lot of technology out 2 there waiting to be donated somewhere. 3 COMMISSIONER FAY: Great. Thank you. 4 Mr. Chairman, that is all I have. Т 5 appreciate all the time, and really appreciate the speakers for taking the time. I think it will be 6 7 an ongoing discussion for -- for me at least, and I 8 am sure my colleagues feel the same way, but that 9 does seem like there is some openness to moving 10 forward and potentially finding areas, at least in 11 the immediate short-term, that we can make some 12 progress on, so thank you again, Mr. Chairman. 13 CHAIRMAN CLARK: Thank you, Commissioner Fay. 14 Any other Commissioners have anything before 15 we move on? 16 All right. Commissioner Brown. 17 COMMISSIONER BROWN: Just a quick comment, and 18 really just great gratitude for this dialogue. Ι 19 think it's super important, and I appreciate 20 everybody's willingness to listen and participate, 21 and again, thank you, Commissioner Fay, for 22 spearheading this dialogue. 23 CHAIRMAN CLARK: Thank you for those comments, 24 Commissioner Brown. I agree wholeheartedly. 25 And just as a reminder to Commissioners,

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63

1 Commissioner Fay is one of the first Commissioners 2 to take advantage of my offer. I do want to 3 encourage any Commissioner who has a program, idea 4 or area that they would like expanded explanations 5 or detailed presentations on to please let us know. We would like to arrange to do one of these at each 6 7 So if there is an area that you have a IA. 8 specific interest in and would like for us to 9 explore deeper, please let us know so that we can 10 get it scheduled for the next IA. 11 This has been very beneficial, very eye 12 I have learned -- I made a half a page of opening. 13 notes over here of things that I would like to get 14 some more information on and look deeper into 15 So again thank you, Commissioner Fay, for myself. 16 your leadership in this arena. 17 All right. With that being said, let's move 18 We are going to have our legislative update up on. 19 next, and, Mr. Potts, you are recognized. 20 Hi, how are you? MR. POTTS: 21 This is the So session is coming up fast. 22 final week of interim committee meetings week. And 23 then there is a week off, and session will begin on 24 March 2nd. 25 The Chapter 120 fix that was discussed at the

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64

1 November IA meeting is in bill drafting in the 2 House and Senate and is moving forward. 3 I wanted for a second, I know there has been 4 some curiosity as to how things are working 5 downtown with COVID. So if you noticed on the weekly calendars I sent out, out to the side of the 6 7 meeting notice -- of the meeting room, there is an 8 A1, an A2 or an A3 on the Senate meeting. So those 9 are actually rooms at the Civic Center that they 10 are doing kind of a telecast thing, where that's 11 where the public can go and give testimony and be 12 heard. 13 In the Senate -- so in the Senate, they are 14 using three committee rooms, and that's how they 15 are splitting up, and then -- so they are doing 16 three meetings at a time -- at one time, so it's 17 more spread out. 18 The other thing is that, in the Senate, all 19 individual meetings with the senators have to be 20 virtual at this time. 21 So in the House, they are doing it a little 22 differently. They have four committee meeting 23 rooms they are using, and they've -- and splitting 24 their committee meetings in half. One week will be 25 one set and the other will be the next set.

1 There, you can be in person, but there is a 2 reservation system set up, and there is -- and you 3 have to be there two hours before, even if you have 4 a reservation. Individual meetings they can have 5 in-person, but they have to be approved by the 6 Speaker's office.

So I just had a few questions, so I wanted to
share that stuff. It's a very different session in
a very different time, working bills and it's a lot
more phone calls and Zoom meetings.

11 As for, you know, if there is any questions on 12 specific bills, we will be more than happy to meet 13 with you or your staff. Please reach out to us. 14 We are happy to talk to you.

15 CHAIRMAN CLARK: All right. Thank you very16 much, Mr. Potts.

Any questions for Mr. Potts this morning?
All right. Seeing none, General Counsel's
report, Mr. Hetrick.

20 MR. HETRICK: Thank you, Mr. Chairman. Good 21 morning, Commissioners. I have no report at this 22 time.

23 CHAIRMAN CLARK: All right. That's a quick,
24 concise one. We like that.

25 Next up in our Executive Director's report,

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let me just, I guess, tee this issue up.

I have asked Executive Director Baez to I have 2 3 give us a little bit of an update this morning 4 relative to what's going on in other parts of the 5 country as we are experiencing in our area, Commissioner Brown, dropping temperatures. I know 6 7 you are nice and cozy down there, but it is a 8 little bit cool up here this morning, and I think 9 some folks have expressed some concerns about what 10 has occurred over the last 24, 48 hours in Texas, 11 Oklahoma and Kansas, they are experiencing a series 12 right now of rolling blackouts. And there has been 13 several potential problems that have occurred, not 14 only with the upcoming more potential for ice 15 storms that could cause physical damage, but the 16 lack of generation resources that they have 17 on-line.

18 I asked Director Baez if he could talk a 19 little bit about what has caused some of those 20 problems, especially relative and helping folks to 21 be able to understand how Florida is in a different 22 situation than, in this particular case, than Texas 23 and some of the other states, what were some of the 24 specific problems, and how do we compare to where 25 they are just to give our folks in Florida some

1 reassurances about the reliability of the Florida 2 grid system. 3 So with that, that's as teed up as I can get 4 you, Director Baez. You are recognized. 5 Thank you, Mr. Chairman, and good MR. BAEZ: morning, Commissioners. 6 7 To your question, the short answer is I think 8 we are in different and better shape in Florida 9 because we are -- we have our vertically integrated 10 We do have a planning process that utilities. 11 provides for reserves in good numbers. 12 Right now, what we are hearing, and I will 13 pass it on to Mark in a short moment. We've heard 14 from Gulf their base are looking good in terms of 15 They don't have a peak at the moment reserves. 16 that reaches anywhere near -- they are not -- they 17 are not in a critical event on that shape -- in 18 that shape. 19 We've also heard from FRCC for Peninsula 20 Florida, which, although, we are not as concerned 21 about. As Commissioner Brown has informed us, the 22 temperatures are looking pretty good and they are not expecting, but certainly officially from FRCC, 23 24 they are not expecting, certainly were not issued 25 any warnings and they are not expecting any adverse

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68

1 weather.

2 There are -- I don't know, Mark, if you have
3 something to add.

4 MR. FUTRELL: Mr. Chairman -- thank you,
5 Braulio. Mr. Chairman, Commissioners, Mark Futrell
6 with staff.

7 Just a quick add-on, certainly it is a cold 8 day today, as you said, Mr. Chairman. Thankfully 9 those temperatures are going to moderate as the 10 week progresses, but we are in a very position than 11 those areas in the plains and those areas west of 12 us that are experiencing, not only extreme 13 temperatures, but prolonged extreme temperatures. 14 And historically that's when we've experienced 15 similar types of issues, where you have these 16 extreme temperatures that go on for multiple days 17 that can affect heat demand and present challenges 18 to the industry to meet customer needs.

So as Braulio said, what we are hearing from the industry this morning is that there are no impacts on electric generation or transmission in the state. We are seeing tightening of the gas supply system, as you can imagine, because of the prolonged temperatures in the plains in the midwest and the northeast, but they are monitoring that

1 situation closely.

We have the luxury of backup on-site fuel supplies for most if not all of our fleet, and they are ready to make those transitions, if needed. But for right now, the supplies seem adequate, but certainly as you can imagine, folks are using gas because of the prolonged and extreme temperatures.

8 CHAIRMAN CLARK: Have we seen any effect on 9 the current prices? I looked this morning Henry 10 Hub prices were about 340, I believe, BTU. Take us 11 back two weeks, what was the price two weeks ago on 12 natural gas?

MR. FUTRELL: I'm afraid, Mr. Chairman, I can't answer that right here and now, but I can get back to you and the others today, but I imagine there is certainly -- you can impact there has been some impact from increased demand.

18 Yeah, I think that's one of CHAIRMAN CLARK: 19 my concerns, is as we continue to rely on natural 20 gas for our production of electricity in the state 21 of Florida, we continue to become much more 22 susceptible to the changes in prices, and consumers 23 are going to see that over the next coming months as these prices, even if it's for a short period of 24 25 Sure, there is some built-in elasticity time.

there, but in general, over the short-term, we are going to see some increases in costs.

3 So I do have some concerns, and also some 4 concerns regarding reliability of the generation 5 resources that they are using in some of use areas. I do think that in other states, where they have 6 7 alternative generation sources that are causing 8 some problems right now not meeting all much the 9 reliability needs in the state. And so it's just a 10 continued caution for us to, as we move forward, to 11 exercise great caution and care and concern in 12 establishing the generation resources in the state. 13 Mr. Baez.

14 I just wanted to point out that a MR. BAEZ: lot of the -- a lot of the information that we are 15 16 getting in terms of reserve and available capacity, 17 their reported of net -- net of renewables --18 Net of renewables, yes. CHAIRMAN CLARK: 19 MR. BAEZ: -- in another way that Florida is 20 in a little bit better shape.

And I also wanted to point out that to the extent that we start seeing spikes in fuel prices, natural gas prices as you referred to, I think the Commission does have midyear correction mechanisms that sort of flatten the spike, if you will --

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CHAIRMAN CLARK: Great point.

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2 MR. BAEZ: -- sooner rather than later. So 3 hopefully it doesn't get to that, but the companies 4 are -- there is, like, a 10-percent trigger that 5 would probably take place in the summer if 6 necessary. That doesn't always happen, and we are 7 not expecting it to at this point. Time will tell.

8 CHAIRMAN CLARK: Commissioners, I will give 9 you just a moment if you have any questions for 10 Director Baez or our staff regarding this issue. 11 Commissioner Brown.

12 COMMISSIONER BROWN: I'm so happy that you 13 brought this up, Mr. Chairman. And some of our 14 colleagues in Mississippi and Texas have kind of 15 sent some communications about, and concerns, about 16 the rolling blackouts, brownouts, and it is -- you 17 know, I think Texas, of course, is a different 18 marketplace than Florida, but Mississippi, I 19 thought, was vertically integrated similarly, and 20 they are having the extreme weather. 21 I also want to point out, I stand corrected, 22 60s, like, high 60s here, although it feels like 23 mid-80s to me, at least, in my body, but is there anything that we can do is we sit in this with our 24

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southern colleagues to help provide resources, or

1 input, or anything that staff thinks that we can do 2 to help assist our sister states? 3 CHAIRMAN CLARK: I will say I did notice this 4 morning that a couple of the utilities had pointed 5 out that they were sending some additional 6 resources in, manpower to assist with, I quess in 7 some of the cases where they were having outages 8 due to the ice storms and the related things. But 9 in terms of policy, procedure assistance, Director 10 Baez, I will rely on you for that. 11 MR. BAEZ: Nothing of that sort comes to mind. 12 But, yes, I agree. I think those mutual assistance 13 agreements are two-way streets, and this is, you 14 know, these conditions would be one of them. 15 CHAIRMAN CLARK: And I may be stepping a 16 little out on a limb, Mark, but in the Panhandle of 17 Florida, the grids are also interconnected -- the 18 grid is also interconnected, I know into Alabama 19 and into Mississippi as well. So I am certain that 20 there are some resources that are being dispatched 21 out of generation stations in Alabama and possibly 22 even the Panhandle that are being diverted into 23 those areas is that a fair statement? 24 Things are --MR. FUTRELL: That that's fair. 25 generations are coordinated across that system

1 So as need arises in different areas, the still. 2 flow can be coordinated and generation can be 3 ramped up and down to meet certain needs in certain 4 areas of the region. 5 Thank you, Mr. Chairman. COMMISSIONER BROWN: And another point just to point out NARUC 6 7 asked on a subcommittee of a committee, and we are

8 looking at and we are creating a manual to provide 9 resources to other states about different type of 10 events. Not just a pandemic, but extreme weather, 11 fires, it covers a gamut.

12 So we are supposed to have the manual produced 13 in May, but I think this is going to be a standing 14 committee that we absolutely must have Florida 15 representation on there for many years to come. 16 CHAIRMAN CLARK: Great observation, 17 Commissioner Brown. Feel free to give them our 18 playbook. 19 COMMISSIONER BROWN: I have. 20 CHAIRMAN CLARK: All right. Other 21 Commissioners have any questions regarding this 22 matter? 23 Mr. Baez, finish your report, please, sir.

MI. Baez, IIIIISH your report, prease, SII.
MR. BAEZ: Thank you, Mr. Chairman.
I just want -- a quick update on the EV master

plan.

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2 On February 3rd our staff submitted the PSC 3 portion of the Electric Vehicle Master Plan to the 4 Florida Department of Transportation. FDOT will 5 incorporate our portion into a draft report that 6 includes information, not just from PSC but also 7 DOT and the Office of Energy at the Department of 8 Agriculture & Consumer Services.

9 DOT's responsibility is to engage with the 10 stakeholders at that point. In the coming months, 11 they will be eliciting comments from the public on 12 the draft report. And the final report is due to 13 the Governor and Legislature by June 30 of this 14 year.

15 And if y'all have any questions on our 16 portion, I want to say it's available 17 electronically, and I know it may have been 18 circulated already to the offices; but if anyone 19 has any questions, we would be happy to discuss it 20 with you. 21 CHAIRMAN CLARK: Thank you. 22 Any questions? 23 All right. I believe that concludes our 24 agenda for the day. Are there any other matters to 25 come before the Commission? Commissioners,

1	anything?
2	Thank you for your attentiveness today. It's
3	been a little bit longer than normal IA, but
4	certainly well worthwhile, great information, and I
5	appreciate everyone continuing to hang in there
6	with us.
7	So if there is no further business, we will
8	stand adjourned. Thank you very much.
9	(Proceedings concluded.)
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