

Hublic Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M-

DATE: October 7, 2004 TO: Director, Division of the Commission Clerk & Administrative Services (Bayó) FROM: Division of Economic Regulation (Merta, Baxter, Draper, Gardner, Kenny, Lester, Rendell, Revell, Wheeler, Winters) Office of the General Counsel (Jaeger) Division of Regulatory Compliance & Consumer Assistance (Hicks, Witman) RE: Docket No. 040216-GU - Application for rate increase by Florida Public Utilities Company. AGENDA: 10/19/04 - Regular Agenda - Proposed Agency Action Except for Issue 60 -Interested Persons May Participate **CRITICAL DATES:** 5-Month Effective Date (PAA Rate Case): 10/26/04 **SPECIAL INSTRUCTIONS:** None FILE NAME AND LOCATION: S:\PSC\ECR\WP\040216.RCM.DOC Attachments 6 & 7 are not electronically submitted R:\PSC\ECR\123\040216-ATT6-7.XLS

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CASE BACKGROUND

This proceeding commenced on May 10, 2004, with the filing of a petition for a permanent rate increase by Florida Public Utilities Company (FPUC or the company). FPUC requested an increase of \$8,186,989 in additional annual revenues. The company based its request on a 13-month average rate base of \$65,835,210 for a projected test year ending December 31, 2005. The requested overall rate of return is 8.66% based on an 11.50% return on equity.

By Order No. PSC-04-0721-PCO-GU, issued July 26, 2004, in this docket, the Commission granted an interim increase of \$1,236,108. In that Order, the Commission found the company's rate base to be \$50,496,627 for the interim test year ended December 31, 2003, and its allowed rate of return to be 7.65%, using a return on equity of 10.40%.

The Commission last granted FPUC a \$1,282,001 rate increase by Order No. PSC-95-0518-FOF-GU, issued April 26, 1995, in Docket No. 940620-GU, <u>In Re: Application for a rate increase by Florida Public Utilities Company</u>.

Pursuant to Section 366.06(4), Florida Statutes, (F.S.) FPUC requested that the Commission process its petition for rate relief using Proposed Agency Action (PAA) procedures. Customer meetings were held in West Palm Beach on July 7, 2004 and Deltona on July 8, 2004. The Commission has jurisdiction over this request for a rate increase and interim rate increase under Sections 366.06(2) and (4), and 366.071, Florida Statutes.

Discussion of Issues

TEST YEAR

Issue 1: Is FPUC's projected test period of the 12 months ending December 31, 2005 appropriate?

<u>Recommendation</u>: Yes. With the adjustments recommended by staff in the following issues, the projected test year of 2005 is appropriate. (Revell)

Staff Analysis: The Company used actual data for the 2003 test year rate base, net operating income and capital structure. The projected test year was based on the projected level of customers, related revenues, expenses updated for cost increases and trending, and projected cost of capital. Plant additions for 2003 and the first seven months of 2004 have been audited by the Commission auditors and analyzed by staff. In addition, 2003, 2004, and the projected test year reflect the acquisition of the assets of South Florida Natural Gas Company.

The purpose of the test year is to represent the financial operations of a company during the period in which the new rates will be in effect. Staff believes that the test year is representative of current operations, and therefore, calendar year 2005 is an appropriate test year.

QUALITY OF SERVICE

Issue 2: Is the quality of service provided by FPUC adequate?

Recommendation: Yes. FPUC's quality of service is satisfactory. (Revell, Hicks)

<u>Staff Analysis</u>: Customer meetings were held in West Palm Beach on July 7, 2004, and in Deltona, Florida on August 4, 2004 to gather information from customers regarding the company's quality of service and its request for a permanent rate increase. Three customers spoke at the West Palm Beach meeting and five customers spoke at the Deltona meeting. There were no quality of service complaints. All but two of the residential customers who attended expressed concern over the rate increase.

Quality of service was reviewed by analyzing all complaints taken by the Commission's Division of Regulatory Compliance and Consumer Assistance for the period of August 2003 through mid-August 2004. There were a total of 27 complaints, 11 involving billing complaints and 16 involving service. All but two were resolved in a timely manner. The number of complaints per customer compares favorably with other large Florida natural gas utilities. Therefore, staff recommends that the Commission find that FPUC's quality of service is satisfactory.

RATE BASE

Issue 3: Is it appropriate for the utility to include the South Florida Division's anticipated property purchase for the relocation of the South Florida Operations Center in its projections for 2005?

Recommendation: No. Rate Base should be reduced by \$2,500,000 for the proposed purchase of land for the operations center. Also Account 390, Structures and Improvements, and the associated accumulated depreciation and expense should be reduced by \$26,340, \$198 and \$396, respectively. (Rendell, Revell, Gardner)

Staff Analysis: The utility planned to purchase land in Palm Beach County in mid-2004 for the new location of its operations center, at a cost of \$2,500,000. However, the utility has now indicated that the anticipated cost of the land is \$4,200,000 due to a substantial increase in demand for this type of property. The utility further indicated that the total cost would be approximately \$4,500,000, including \$300,000 in attorney's fees and closing costs, and other costs. The utility did not indicate that the proposed operations center would be occupied by the end of the projected test year, or that construction of the center would have even begun.

Chapter 366.06(1), Florida Statutes (F.S.), states that "...The Commission shall investigate and determine the actual legitimate cost of the property of each utility company, actually used and useful in the public service" There is no guarantee that the land will be purchased by the end of the projected test year. Further, it is being purchased solely for the location of a new operations center, and the utility has not indicated that construction will have begun by the end of the projected test year. As a result, the land will not be used for its intended purpose, and will not be used and useful in serving the public in the projected test year.

On September 9, 2004, in response, to staff's data request concerning Taxes Other Than Income, the utility indicated that the property is now anticipated to cost \$4.5 million, including attorney fees and closing costs. This is \$2 million more than the projection in the utility's MFRs. Further, there was no analysis provided on the retirement, and/or sale of the existing property. At this time, it is not possible to determine the appropriate treatment of the proposed building. At the time the new building is built and placed in service, an analysis would need to be completed. Staff would need to determine the appropriate allocation between utility and nonutility, and also whether the new building will be 100% used and useful in providing service. A further analysis would need to be completed on the retirement of the existing operations center. This would include any related gain on sale. Finally, additional analysis would need to be performed as to the prudency of purchasing this property, in light of the purchase price being increased by \$2 million during this rate case. Section 366.06(1), Florida Statutes, further states, that such "value, as determined by the commission, shall be used for ratemaking purposes and shall be money honestly and <u>prudently</u> invested by the public utility company in such <u>property</u> <u>used and useful in serving the public</u>" (emphasis added)

Therefore, staff believes that this land should be considered non used and useful for the purpose of setting rates in this case and recommends that the \$2,500,000 be removed from rate base. Additionally, Account 390, Structures and Improvements, and the associated accumulated depreciation and expense should be reduced by \$26,340, \$198 and \$396, respectively, for

associated building construction plans that are also considered non used and useful. The removal of the related property tax on the land will be addressed in a later issue.

Staff believes that once the new operations building is placed in service, as well as, the existing center retired, the utility may seek recovery in its next rate case.

<u>Issue 4</u>: Should an adjustment be made to Account 389, Land and Land Rights, and Account 390, Structures and Improvements, to account for the vacant Sanford office building?

<u>Recommendation</u>: Yes. The Sanford office building was vacated in 2002 and is no longer used and useful. Therefore, Account 390 should be reduced by <u>\$97,768, \$104,123, and \$2,542</u> \$293,304, \$6,355, and \$7,626 for plant-in-service, accumulated depreciation, and depreciation expense, respectively. Also, Account 389 should be reduced by <u>\$8,436</u> \$25,308 for plant-in-service. (Rendell, Gardner, Revell)

<u>Staff Analysis</u>: In November, 2002, the company vacated the Sanford office building, due to the Environmental Protection Agency (EPA) finding that the soil at this location is contaminated. FPUC states that they are awaiting mediation with the EPA. There has been no set schedule as to when the mediation process will begin with the EPA. The utility states that the Central Florida operation was moved from the Sanford location to a new larger facility located in DeBary late in 2002. Further, the utility states that the Sanford location is currently not marketable pending remediation. FPUC further states that the property should continue to be included in rate base since the property has been included in rate base prior to being vacated, and the eventual sale will benefit ratepayers.

Section 366.06(1), F.S., states "[T]he commission shall investigate and determine the actual legitimate costs of property of each utility company, actually used and useful in the public service...." Staff believes that this building and property should be removed from rate base for ratemaking purposes in this case. Staff believes that once the utility has determined the environmental costs, the cost to remove the building, as well as, the gain on sale of the property, the utility can seek rate recovery. These factors should be analyzed in a future proceeding. The utility contends that if the Commission deems it not appropriate to include this property in rate base, that the return should be provided for through the environmental reserve. At a minimum, the building and related accumulated depreciation should be removed. This would be considered a retirement, due to the fact the building is no longer used. This building will not be used to provide any future service to the ratepayers, and in fact, must be destroyed to remediate the property underneath. The amount of the land in rate base and related return is then minimal.

Upon the company's completion of the mediation process with the EPA, FPUC should request inclusion of the loss on the office building, mitigation expenses, and associated land in a separate proceeding before the Commission. Staff further believes that during this future proceeding addressing the environmental costs, that the cost of removal, potential gain on sale; rate of return on the land, and related property tax not included in rates should be addressed. At that time, staff can further analyze any sharing of the gain on sale, due to the lost return and related property tax during the period of time the land was not included in rate base.

Therefore, staff believes that the vacant office building and land are not used and useful at this time and should be removed from plant in service. For the projected test year, it was determined that for Account 390, Structures and Improvements, plant-in-service, accumulated depreciation, and depreciation expense should be reduced by <u>\$97,768, \$104,123, and \$2,542</u> \$293,304, \$6,355, and \$7,626 respectively. Also, Account 389, Land and Land Rights, should be reduced by <u>\$8,436</u> \$25,308 for plant-in-service. The net adjustment to plant-in-service is a reduction of <u>\$106,204</u> \$318,612.

<u>Issue 5</u>: Should an adjustment be made to FPUC's proposed level of plant additions for the projected test year?

Recommendation: Yes. Plant-in-service, accumulated depreciation, and depreciation expense should be reduced by a total of <u>\$1,076,150</u>, <u>\$28,202</u>, and <u>\$26,846</u>, \$1,560,850, \$38,915, \$53,694, respectively, for the projected test year to reflect changes in the 2004 and 2005 plant additions. (Gardner)

<u>Staff Analysis</u>: During the staff engineer's review and evaluation it was discovered that the construction budget was overstated in the amount of \$1,182,900 for the year ending December 31, 2004. To correct the 2004 overstatement, a reduction should be made to plant-in-service, accumulated depreciation, and depreciation expense of <u>\$1,182,900</u>, <u>\$29,559</u>, and <u>\$29,559</u> \$1,774,350, \$44,339, and \$59,119, respectively, for the projected test year.

For the projected test year, 2005, FPUC understated its construction budget by \$213,500. To correct the understatement of the construction budget an increase should be made to plant-inservice, accumulated depreciation, and depreciation expense, of \$106,750, \$1,357, and \$2,713\$213,500, \$5,424, and \$5,424, respectively, for the projected test year.

For the 2005 projected test year, the net effect of these two adjustments is a decrease of <u>\$1,076,150</u>, <u>\$28,202</u>, and <u>\$26,846</u> \$1,560,850, <u>\$38,915</u>, and <u>\$53,694</u> to plant, accumulated depreciation, and depreciation expense, respectively.

Issue 6: Should an adjustment be made to plant retirements for the projected test year?

Recommendation: Yes. Adjustments should be made to plant retirements to correct miscalculations and overstated retirements for retired or sold vehicles by a reduction to plant-in-service, accumulated depreciation, and depreciation expense for the projected test year of \$30,112, \$32,557, and \$2,445, respectively. (Gardner)

Staff Analysis: During the staff engineering review and evaluation of plant retirements, it was discovered that the plant retirements were overstated for 2004 and the projected test year due to retired or sold vehicles, and numerical errors for some plant accounts. For 2004, the numerical errors resulted in miscalculated retirements for Accounts 392.2, Transportation-Trucks and Vans; and 396, Power Equipment. The 2004 adjustments due to the miscalculations results in reductions of \$5,073, \$5,400, and \$327 for plant-in-service, accumulated depreciation, and depreciation expense, respectively. In addition, some vehicles were retired or sold and not removed from FPUC's projected test year. Therefore, adjustments to plant-in-service, accumulated depreciation, and depreciation expense should be made to the following accounts:

(1) Account 392.1, Transportation-Cars, should be reduced by \$9,503, \$10,577, and \$447 to reflect vehicle #85 which was sold May 23, 2002;

(2) Account 392.1,Transportation-Cars, should be reduced by \$14,551, \$15,568, and \$1,644 to reflect vehicle #135 which was transferred from the natural gas division to the propane division, and;

(3) Account 392.4, Transportation – Trailers, should be reduced by \$985, \$1,012 and \$27 to reflect trailer #75 which was retired in a previous year.

For the 2005 projected test year, the net effect is a reduction to plant, accumulated depreciation, and depreciation expense for the projected test year of \$30,112, \$32,557, and \$2,445, respectively.

<u>Issue 7</u>: Should the projected test year rate base be reduced to remove inactive service lines that have been inactive for more than five years?

<u>Recommendation</u>: Yes. The projected test year plant-in-service, accumulated depreciation, and depreciation expense should be reduced by \$113,998, \$278,678, and \$4,045, respectively, to reflect the 309 inactive service lines that have been inactive for five years or more. (Gardner)

<u>Staff Analysis</u>: Rule 25-12.045, Inactive Gas Service Lines, Florida Administrative Code, outlines the necessary action "for inactive gas service lines that have been used, but have become inactive without reuse." Section (1) (c) of the rule states: "After five years of inactivity, service lines shall be retired and physically abandoned within six months." Section (2) states:

To physically abandon a service line, the operator must disconnect the service line from all sources of gas at the nearest point to the gas main. Where the appropriate governmental authority prohibits cutting pavement, the service line shall be disconnected at the nearest point not under a paved surface. The stub of the service line, the short section of the remaining service line to the main, shall be disconnected closer to the main or at the main, if at some later date it becomes accessible during normal operations.

Based upon staff's review of the information provided by FPUC, there are 309 service lines that have been inactive for five or more years. Therefore, these lines should be removed from the projected test year for ratemaking purposes. Accordingly, \$113,998, \$278,678, and \$4,045 should be removed from plant-in-service, accumulated depreciation, and depreciation expense, respectively, for the projected test year. The cost to remove the inactive service lines is approximately \$157,204 which is included in the accumulated depreciation amount of \$278,678.

Issue 8: Has FPUC accounted for its bare steel replacement program appropriately?

<u>Recommendation</u>: No. Accumulated amortization and amortization expense for this program should be increased for the projected test year by \$94,385 and \$188,770, respectively, and the amortization period should be decreased to 50 years. (Revell, Gardner, Witman)

Staff Analysis: The bare steel replacement program proposed by the utility would replace all of the utility's existing bare steel mains and service lines with plastic pipe. Bare steel mains and service lines do not appear to have effective cathodic protection on them. Included in this total is approximately five miles of cast iron mains. Some of these mains and service lines have experienced corrosion and corrosion-related gas leaks.

The utility's proposed program would replace all existing mains over a 75-year period beginning in 2005, at a total cost of \$28,315,380, amortized at \$377,538 per year. Staff, recommends that the replacement period should be shortened to 50 years to reflect the average useful life of the equipment. This change would result in a yearly increase in amortization expense of \$188,770 for a total of \$566,308. Accumulated amortization for the projected test year would also be increased by \$94,385.

Therefore, staff recommends that a 50-year amortization period be approved, with resulting increases to accumulated amortization and amortization expense of \$94,385 and \$188,770, respectively, for the projected test year.

<u>Issue 9</u>: Is the acquisition adjustment, accumulated amortization and related amortization expense of \$3,300,000, \$49,863, and \$99,726, respectively, for the SFNG acquisition appropriate for the projected test year?

Recommendation: No. The proper totals for the acquisition adjustment, accumulated amortization of the acquisition adjustment, and the related amortization expense for the projected test year should be \$960,376, \$128,052, and \$32,013, respectively. The proper amortization period should be 30 years; however, because the assets of South Florida Natural Gas (SFNG) were acquired on December 14, 2001, staff believes that the amortization period should have begun January 1, 2002, reducing the remaining amortization period at the end of the projected test year to 26 years. The resulting reductions to utility plant and amortization expense are \$2,339,624 and \$67,713, respectively. The resulting increase to accumulated amortization of acquisition adjustment is \$78,189. Staff also recommends that the permanence of these cost savings be reviewed in FPUC's next rate case. If it is determined at that time that the cost savings no longer exist, the acquisition adjustment should be partially or totally removed from rate base. (Revell)

Staff Analysis: The utility has five approved acquisition adjustments in rate base, two of which are fully amortized. On December 14, 2001, FPUC acquired the assets of SFNG for a purchase price of \$9,917,000. Part of the purchase price was for SFNG's propane operations. SFNG had approximately 4,300 residential, 360 commercial, and 1,000 propane customers. The utility believes that its request for inclusion of its proposed acquisition adjustment is justified for the following reasons.

The utility states that there were approximately \$138,000 in operational savings as a result of the acquisition. The utility imputed that these savings translated into a justifiable rate base increase of approximately \$1,801,000. This calculation assumes that it would take \$1,801,000 in rate base to produce an additional revenue requirement of \$138,000 based on its December 31, 2001 rate of return of 7.68%. Using the same methodology, the utility calculated that the rate of return differential between SFNG and FPUC at December 31, 2001 would equate to \$816,000 in additional justifiable rate base. The utility also calculated the fuel cost differential between the two utilities and, again applying FPUC's allowable rate of return, imputed that an additional \$4,018,000 in rate base was justified. In this filing, FPUC stated that its justifiable increase to rate base as a result of this purchase was \$6,637,112; however, FPUC is seeking approval for total goodwill of \$3,300,000 to be included in rate base as a positive acquisition adjustment.

The utility indicated that \$960,376 of the total amount of \$3,300,000 represented the fair market value over the book value of the acquired assets. Section 366.06(1), F.S., states that, "... the commission shall investigate and determine the actual legitimate costs of the property of each utility company, actually used and useful in the public service, and shall keep a current record of the net investment of each public utility company in such property which value, as determined by the commission, shall be used for ratemaking purposes and shall be the money honestly and prudently invested by the public utility company in such property used and useful in serving the public, less accrued depreciation, and <u>shall not include any goodwill or going-concern value or franchise value in excess of payment made therefor."</u> (emphasis added) According to Title 18 of The Code of Federal Regulations (18 CFR), revised as of April 1, 2004, p. 580, an acquisition

adjustment "... shall include the difference between (a) the cost to the accounting utility ..., and (b) the original cost, estimated if not known...." The utility stated that its request for the inclusion of an additional \$3,300,000 as an acquisition adjustment in rate base meets this standard.

However, staff believes the difference is goodwill. In its exhibit, the utility stated, "The total goodwill inclusive of intangible assets for the SFNG portion of the acquisition amounted to \$3.3 million. Included in the total goodwill is the difference between the fair market value and book value (historical cost) of the plant acquired, amounting to \$960,376." As discussed above, 18 CFR, p.580, defines an acquisition adjustment as the cost to the utility over the original cost. In this case, this amounts to the \$960,376 that staff is recommending for inclusion in rate base. The remaining \$2,339,624 is goodwill and should not be included in rate base.

In order to properly evaluate the utility's request, it is necessary to use objective standards to develop quantitative benefits to the former customers of SFNG and the pre-acquisition customers of FPUC. By Order No. 23858, issued December 11, 1990, in Docket No. 891353-GU, <u>In re: Application of Peoples Gas Systems, Inc. for a rate increase</u>, the Commission examined a number of potential benefits to the existing customers of the acquired Southern Gas Company. The Order stated, "It is our policy to disallow positive acquisition adjustments unless extraordinary circumstances can be proven". The Commission ultimately approved a positive acquisition adjustment of \$2,351,756 amortized over 30 years. In this case, staff also examined the potential benefits to analyze the effects of FPUC's acquisition of SFNG. The benefits are listed below with staff's analysis.

Increased Quality of Service

South Florida Natural Gas's (SFNG) last full year of operations prior to its acquisition was 2001. For that year, there were a total of nine complaints filed with the Division of Regulatory Compliance and Consumer Assistance. SFNG had approximately 4,300 residential and 360 commercial customers. This translates into a complaint ratio of 1.93 complaints per 1000 customers for the 2001 calendar year. FPUC has approximately 49,200 gas customers, and as discussed in Issue 2, there were 27 complaints filed with the PSC for the period of August 2003 to early August 2004. FPUC's complaint ratio is approximately .55 per 1000 customers; a ratio approximately three-and one-half times lower than SFNG.

The staff engineer assigned to the present case indicated that portions of the existing SFNG plant were old, and were not maintained to the standards of FPUC. In particular, pressure regulators and gate stations will need to be upgraded to meet the present standards of FPUC. This is a reliability issue not a safety issue. Many parts in use are no longer made due to their age. The staff engineer stated that expenses for the needed repairs and upgrades to the former SFNG plant are included in this case.

A Lower Overall Cost of Capital

SFNG's last Rate of Return Report for June 2001 filed with the Commission on September 17, 2001, prior to the acquisition, indicated that SFNG had a 10.28% allowable rate of return, and an average achieved rate of return of 5.47%, which was below the required rate of

return of 9.47%. In this case, staff is recommending a cost of equity of 11.25% and an overall rate of return of 7.62% 7.69%.

Lowered Operating Costs

In the past, the Commission has looked at cost savings to support any request to include acquisition adjustments in rate base. See Order No. 18716, issued January 26, 1988, in Docket No. 870118-GU, Petition of Central Florida Gas Company to increase its rates and charges. Also see Order No. 24013, issued January 23, 1991, in Docket No. 891175-GU, Petition of City Gas Company Inc. for a rate increase. In the present case, the utility provided an exhibit that indicated that there are measurable cost savings of at least \$138,000 of net cost reductions that resulted from synergies realized from the merger. While certain expenses, such as additional printing and mailing costs do increase, it is more than offset by a reduction in expenses by eliminating duplicative staff and facilities, and the costs for SFNG's billing subcontractor. Staff has reviewed FPUC's documentation and the stated savings appear reasonable. Additionally, there does not appear to be any adverse financial consequences to the existing rate payers. These cost savings benefit not only the former SFNG customers, but FPUC's pre-acquisition or existing customers as well; moreover, even after the inclusion of the acquisition adjustment in rate base, there appear to be net savings of approximately \$65,000.

Additionally, the purchase of SFNG allows FPUC to reduce allocated costs to the preacquisition customers of FPUC. FPUC allocates plant and a number of expenses to both regulated and non-regulated operations based on such factors as percentage of customers, utility plant, or payroll. Adding additional non-regulated propane and additional natural gas customers has the effect of reducing the percentage allocated to the existing pre-acquisition regulated customers.

Also, while fuel costs are removed in determining final base rates in a rate case, fuel costs impact the total amount of a customer's bill. To properly evaluate the total impact on customers, fuel charges as well as base rates must be considered. FPUC provided documentation indicating that its fuel charge per therm for 2001 was 15.5% less than the per therm cost for SFNG. This would translate into potentially yearly cost savings of over \$300,000 for the former SFNG customers, based on rates in effect prior to the acquisition. As a result, if the staff recommended rates are approved, the average bill reduction for a former SFNG residential customer using 22 therms monthly is a decrease of 2.4% 2.5%, or \$0.83 \$0.87 per month. reduction compared to the average residential bill for SFNG customers approved by the Commission in Order No. 24608, issued June 3, 1991, in Docket No. 900623-GU, In re: Petition for general rate Relief by South Florida Natural Gas Company.

Conclusion

Staff believes that FPUC has properly met its burden to justify the inclusion of an acquisition adjustment of \$960,376 in rate base. The acquisition of the SFNG system has benefited the former customers of SFNG through expense reductions and reduced fuel prices, and a higher lever of customer service. The existing rate payers benefit from the acquisition because there is a net savings of approximately \$65,000 even after the inclusion of this acquisition adjustment in rate base and a larger base to allocate common costs, and the average

former SFNG customer will have a monthly bill reduction of 2.5%. FPUC's larger size after the acquisition should allow FPUC to more easily attract capital at a lower cost rate, which will benefit all of its customers. Staff also believes that the acquisition adjustment should be amortized over 30 years. The utility has indicated that it believes this amortization period reasonably reflects the useful remaining life of the SFNG plant. Staff reviewed FPUC's recent depreciation study and agrees that a 30-year amortization period reasonably reflects the useful remaining life of the SFNG plant.

For these reasons, staff recommends that the proper totals for the acquisition adjustment, accumulated amortization of the acquisition adjustment and the related amortization expense for the projected test year should be \$960,376, \$128,052, and \$32,013, respectively. Since the assets of SFNG were acquired on December 14, 2001, the proper amortization period should be for a 30 year period beginning January 1, 2002, reducing the remaining amortization period at the end of the projected test year to 26 years. The resulting reductions to utility plant, and amortization expense are \$2,339,624 and \$67,713, respectively. The total accumulated amortization of acquisition should be increased by \$78,189.

Staff also recommends that the permanence of these cost savings be reviewed in FPUC's next rate case. If it is determined at that time that the cost savings no longer exist, the acquisition adjustment should be partially or totally removed from rate base.

Issue 10: Is FPUC's requested level of Construction Work in Progress (CWIP) in the amount of \$194,004 for the projected test year appropriate?

<u>Recommendation</u>: No. The appropriate level of CWIP in the projected test year is \$235,540. (Revell)

<u>Staff Analysis</u>: The auditors reviewed the proposed construction budget for the projected test year and made two adjustments that resulted from delays, cancellations or other changes to the forecast. Additional CWIP totaling \$79,036 was carried over from 2004 to the projected test year, and reduced by a \$37,500 decrease to the general plant construction budget; this results in a net increase to the utility's projected test year CWIP budget of \$41,536. Therefore, staff recommends that the appropriate level of CWIP for the projected test year is \$235,540.

<u>Issue 11</u>: Should an adjustment be made to allocate working capital to reflect nonutility operations and corporate allocations?

Recommendation: Yes. Working capital should be increased by \$1,434,985. (Revell)

Staff Analysis: Audit Exception No. 2 stated that the utility used projected factors in its filing to allocate common asset and liability accounts to working capital in its MFRs. When the utility determined its 2004 factors, the allocation rates determined were much lower than the factors originally projected. In addition, the utility used a revenue factor based on utility-only rather than on a consolidated basis. Since most of the allocated accounts are liabilities, the recommended changes to the allocation factors have the effect of increasing working capital. Staff recommends that working capital be increased by \$1,434,985 to reflect these changes.

Issue 12: Should an adjustment be made to the amount of cash in working capital?

Recommendation: Yes. Cash in working capital should be reduced by \$155,648. (Revell)

Staff Analysis: The utility's MFRs indicated a 13-month average of cash in working capital for the projected test year of \$444,298. Audit Disclosure No. 6 of the staff audit stated that a proposed equity offering had been rescinded by the Board of Directors based on advice of the company's underwriters for the equity offering. The postponed offering affected the projected level of cash in working capital. The utility still believes that an equity offering will be necessary within the next three years; however, the utility could not positively state the offering will be made until after the projected test year. Staff requested that the utility provide a revised projection of cash which stated that projected test year cash would be \$288,650. As a result of this revision, staff recommends that cash be reduced by \$155,648 (\$444,298 - \$288,650).

<u>Issue 13</u>: Should an adjustment be made to working capital to allocate Materials & Supplies to non-regulated operations?

<u>Recommendation</u>: Yes, an adjustment to reduce Account 154, Materials & Supplies, in working capital by \$42,577 should be approved. (Revell)

<u>Staff Analysis</u>: The Plant Materials and Operating Supplies account includes the cost of material purchased for use in the utility business for construction, operation and maintenance purposes. Normally, a portion of this account would be allocated to nonutility operations.

The utility's MFRs indicate that the projected test year balance in this account will be \$473,077. However, the utility did not make an allocation to its non-regulated operations. The utility indicated that if an allocation was made based on how the materials in this account were used, that 9% would be allocated to propane. To allow for this 9% adjustment, staff recommends that the Materials and Supplies account be reduced by \$42,577.

<u>Issue 14</u>: Are the balances for the medical self insurance reserve and accrued liability insurance appropriate?

<u>Recommendation</u>: The balances in these liability accounts should be decreased by \$10,781, thereby increasing working capital by \$10,781. (Winters)

<u>Staff Analysis</u>: Injuries and Damages expense, Account 925, was decreased \$9,676 by staff in Issue 23. The 13-month average effect of this decrease is \$4,838. Therefore, staff recommends decreasing the balance in accrued liability insurance by \$4,838.

Other Post Employment Benefits expense, Account 926.3, was decreased \$11,886 by staff in Issue 36. The 13-month average effect of this decrease is \$5,943. Therefore, staff recommends decreasing the balance in medical self insurance reserve by \$5,943.

In summary, based on the above adjustments, working capital should be increased by \$4,838 for accrued liability insurance and by \$5,943 for medical self insurance reserve, resulting in a net increase to working capital of \$10,781. This adjustment is in addition to the allocation factor adjustment made in Issue 11.

Issue 15: Is the Prepaid Pensions in working capital appropriate?

<u>Recommendation</u>: The balance in the Prepaid Pension account should be increased by \$31,706, thereby increasing working capital by \$31,706. (Winters)

<u>Staff Analysis</u>: Pension expense was decreased in Issue 37 due to an updated actuarial valuation of the pension plan and a change in the allocation factor. Due to the reduced pension expense, staff recommends an increase of \$31,706 to the 13-month average of Prepaid Pensions. This adjustment is in addition to the allocation factor adjustment made in Issue 11.

<u>Issue 16</u>: Is FPUC's requested level of Working Capital Allowance in the amount of zero for the projected test year appropriate?

Recommendation: No. Working capital should be (\$706,682). (Revell)

Staff Analysis: In its MFRs, the utility requested that its working capital balance be adjusted to \$0. The utility's MFRs indicate that its projected test year net working capital is (\$1,673,309). The utility's working capital is negative primarily because liability insurance proceeds for gas site cleanups and the Area Expansion Program (AEP) were removed from working capital. The AEP program allows customers who might not otherwise be able to obtain service pay a surcharge for construction and under certain circumstances receive a refund after the collection period has ended.

There are additional reasons given by the utility for the negative balance, such as FPUC's aggressive cash management regimen involving frequent transfers of funds between cash and its interest bearing accounts, and the regulatory treatment of certain regulated assets and liabilities by the FPSC. However, the net effect of prior Commission decisions affecting the utility's present working capital balance have had the effect of reducing, not increasing, the utility's negative working capital balance.

The utility stated in a response to staff's data request that its use of a zero balance in working capital was consistent with its two prior gas cases, and that it was neither inappropriate nor unusual to use these prior proceedings as a precedent.

In the FPUC gas division's last two interim orders, Order No. 23516, issued September 19, 1990, in Docket No. 900151-GU, <u>In re: Application for a rate increase in natural gas operations by Florida Public Utilities Company</u> and Order No. PSC-94-1519-FOF-GU, issued December 9, 1994, in Docket No. 940620, <u>In re: Application for a rate increase by Florida Public Utilities Company</u>, the Commission allowed adjustments to zero negative working capital. In addition, in the company's full revenue requirements case, by Order No. 24094, issued February 12, 1991, in Docket No. 900151-GU, <u>In re: Application for a rate increase in natural gas operations by Florida Public Utilities Company</u>, the Commission allowed an adjustment to bring negative working capital to zero. Further, in the water and wastewater industry, negative working capital is generally increased to zero.

There are also cases where the Commission has approved negative working capital. Most recently, by Order No. PSC-04-0369-AS-EI, issued April 6, 2004, in Docket No. 030438-EI, <u>In</u> re: Petition for rate increase by Florida Public Utilities Company, the Commission approved a negative working capital allowance for FPUC's electric division. Negative working capital was also approved by the Commission in Order No. PSC-97-0135-FOF-EI, issued February 10, 1997, in Docket No. 961542-EI, <u>In Re: Investigation of 1995 earnings of Florida Public Utilities Company – Fernandina Beach Electric Division</u>, and in Order No. 21532, issued June 12, 1989, in Docket No. 880558-EI, <u>In re: Petition of Florida Public Utilities Company for rate increase for Marianna Division</u>. In that case the Commission stated:

Arbitrarily increasing working capital, by raising a negative working capital to zero, would require additional dollars of return on an inflated rate base. However,

Section 366.06(1), Florida Statutes, allows a utility to earn a return only on funds actually invested in used and useful assets.

In certain instances it would be appropriate to use a zero working capital instead of a negative: (1) if a negative allowance would have the effect of penalizing a utility for subsidization received from its parent, or (2) large accumulated losses have resulted in a balance sheet which is not typical of a going concern.

See, 89 FPSC 7:185.

In its response to a question as to whether there were any economic factors particular to FPUC in this case that were unsustainable on a stand-alone basis, or that would result, if working capital had a negative balance, the utility stated that a negative working capital balance should not generally be viewed as an acceptable condition for a ongoing business entity. The utility further stated that the Commission's restricting, redefining or otherwise modifying the traditional contents of working capital often artificially reduced working capital to a negative balance. However, the MFRs indicates that per books working capital, after utility adjustments, but prior to Commission adjustments, was (\$8,381,014). After Commission adjustments, the negative balance was reduced to (\$1,673,309).

In FPUC's last electric rate case a negative working capital balance was approved since the negative balance was a fall out from other rate case adjustments. See Order No. PSC-04-0369-AS-EI, issued April 6, 2004, in Docket No. 030438-EI, <u>In Re: Petition for rate increase by</u> <u>Florida Public Utilities Company.</u> Staff believes that the same method for calculating working capital should be used in this docket. As noted in the prior cases, FPUC has utilized a negative working capital for many years. It appears that a negative working capital balance is sustainable by the utility on a stand alone basis.

For the above reasons, staff does not believe that the utility has met its burden to show that it would be harmed if working capital was not set at zero. In its filing, the utility made an adjustment of negative \$1,673,309 to adjust its level of working capital to zero. Staff recommends that an adjustment of \$1,673,309 be made to reduce the balance to the per books balance. After the additional adjustments discussed in other issues, staff recommends that net working capital be set at (\$706,682).

Staff notes that for the projected test year, FPUC has an unfunded accumulated postretirement benefit obligation of \$1,074,610. This is the FAS 106 liability, with the associated expense accrual discussed in Issue 36. FPUC treated this liability account as a reduction in the calculation of working capital. According to Rule 25-14.012(3), F.A.C., the FAS 106 liability should reduce rate base. If the Commission decides not to use a negative balance for working capital, the FAS 106 liability should be removed from the working capital calculation and become a separate line item in the calculation of rate base. This will reduce rate base and comply with the above-cited rule.

Working Capital is shown on Attachment 1A.

<u>Issue 17</u>: Is FPUC's requested level of Rate Base in the amount of \$65,835,210 for the projected test year appropriate?

<u>Recommendation</u>: No, the appropriate rate base for the projected test year is \$59,171,674\$58,387,511, which includes the staff-recommended components shown below. (Revell, Gardner, Winters)

<u>Staff Analysis</u>: This is a calculation based upon decisions in preceding issues. Company and staff positions are reflected in the following table and are discussed in the appropriate issues.

COMPARATIVE RATE BASE Projected Test year Ending 12/31/05						
Utility Plant in Service	\$89,939,143	\$85,389,231	<u>\$86,086,339</u>			
Common Plant	3,429,181	3,429,181	3,429,181			
Construction Work in Progress	194,004	235,540	235,540			
Acquisition Adjustment	3,603,400	1,263,776	1,263,776			
Total Deductions	(31,330,519)	(31,223,535)	(31,136,480)			
Net Utility Plant	65,835,210	59,094,193	<u>59,878,356</u>			
Working Capital	0	(706,682)	(706,682)			
Total Rate Base	\$65,835,210	\$58,387,511	<u>\$59,171,674</u>			

Rate Base is shown on Attachment 1.

COST OF CAPITAL

<u>Issue 18</u>: Should an adjustment be made to Accumulated Deferred Income Taxes in the capital structure?

<u>Recommendation</u>: Yes. An adjustment should be made to increase Accumulated Deferred Income Taxes in the capital structure by \$2,992,338 \$2,397,521, to reflect a balance of \$9,245,613 \$8,650,796. (Winters)

<u>Staff Analysis</u>: The company included accumulated deferred taxes of \$6,253,275 in its 2005 projected test year capital structure. The income statements for 2003 through 2005, filed in the MFRs, each showed deferred income tax expense. <u>Staff's examination and comparison of the deferred income tax expense and balance sheet deferred taxes revealed that</u> the increase in the credit balance of accumulated deferred income taxes in the balance sheet did not match the total of deferred income tax expense for the three years shown in the income statement. Staff made an adjustment to increase the accumulated deferred income tax balance by the deferred income tax expense amount shown in the 2003 through 2005 income statements. This results in a recommended increase of \$2,359,703 to the 13-month average accumulated deferred income taxes.

Additionally, staff made an adjustment to offset a decrease to accumulated deferred taxes the company had made. in the company's testimony, Witness Khojasteh stated "there was also an offsetting decrease to projected deferred taxes in 2003-2005 to account for the basis reduction from plant investments associated with our recent water sale." <u>This basis reduction treatment is allowed by the Internal Revenue Service when a sale is considered an involuntary conversion.</u> As a result of discussions between company and staff, it was agreed that since the gain from the sale of the water division went below-the-line into stockholders equity, the tax effect should also be treated below-the-line, such that the tax effect follows the tax event that created it. The company provided an exhibit showing its calculation of the reduction in tax basis and tax depreciation for 2003 through 2005. This results in a recommended increase of \$37,818 to accumulated deferred income taxes to offset the company's reduction in tax basis and tax depreciation.

After numerous discussions between company and staff, the company provided revised schedules C-24 and G-2(C-24) showing recalculated deferred income tax expense, as well as revised balance sheet amounts for accumulated deferred taxes for years 2003, 2004, and 2005. The deferred income tax expense matched the increase in the credit balance of accumulated deferred income taxes in these revised schedules. However, the company agreed that errors had been made in the calculation of excess tax depreciation amounts related to bonus depreciation. For tax purposes, property placed in service after May 5, 2003 and before January 1, 2005 qualifies for a 50 percent first-year depreciation allowance. Bonus depreciation for 2003 and 2004 plant additions had only been included in deferred taxes at 20 percent, rather than at 50 percent. Additionally, the smaller percentage adjustments for 2003 and 2004 were reflected in the year subsequent to the actual year the plant additions were made.

<u>Staff increased the excess tax depreciation related to the bonus depreciation by 30 percent</u> (bringing the bonus from 20 percent to the allowed 50 percent) of the company's total 2003 and 2004 plant additions (provided by the company in an exhibit), and corrected the timing error. Staff then reduced the 2004 bonus depreciation amount by 50 percent of the additions that were disallowed by staff in Issue 5, as this adjustment related to 2004 additions. The company contends that a further adjustment is needed for 2003, due to the change in May 2003 from 30% to 50% bonus depreciation. Staff declined to make an adjustment based on the company's response to staff's 1st Set of Data Requests, wherein the company stated that "for purposes of this computation, we used 50% bonus although pre May 6, 2003 acquisitions are 30% bonus property because the majority of the property was acquired post May 6, 2003."

In summary, the net result of the above adjustments results in a recommended increase to the 13-month average balance of accumulated deferred income taxes of $\frac{$2,992,338}{$2,397,521}$ for the projected 2005 test year. Therefore, staff recommends the appropriate amount of accumulated deferred income taxes to include in the capital structure is $\frac{$9,245,613}{$8,650,796}$.

Issue 19: What is the appropriate amount and cost rate of the unamortized investment tax credits to include in the capital structure?

Recommendation: The appropriate amount of unamortized investment tax credits (ITCs) is \$276,563. The ITCs should be included in the capital structure at a 9.28% cost rate. (Winters)

Staff Analysis: The company proposed to include ITCs of \$276,563 in its projected 2005 test year capital structure at a 9.81% cost rate. Staff agrees that the amount, as filed, is appropriate. However, based on adjustments to the investor capital components and cost rates discussed in Issue 21, the appropriate cost rate for ITCs is 9.28%.

Issue 20: What is the appropriate cost rate for common equity for the projected test year?

<u>Recommendation</u>: The appropriate cost rate for common equity is 11.25% with a range of plus or minus 100 basis points. (Lester)

<u>Staff Analysis</u>: FPUC, through the pre-filed testimony of witnesses George Bachman, Doreen Cox, and Robert Camfield, requested 11.50% as the appropriate cost rate for common equity. FPUC supported this cost of equity with the results of four cost of equity models applied to both gas utilities and non-utility companies.

Using Value Line data, FPUC developed a sample of comparable gas utilities consisting of 12 natural gas distribution companies. The selection criteria included market liquidity of shares, business line, historical variations in cash flow and earnings per share, and beta – a measure of non-diversifiable risk. Using similar data and criteria (except for business line), FPUC also developed a sample of comparable non-utility companies consisting of 23 companies from various industries.

FPUC used a discounted cash flow (DCF) model, where the cost of equity is the discount rate that equates future cash flows of a company with its current stock price. FPUC applied a simple DCF model and a three-stage DCF model, which allows for various growth rates, to the sample of comparable gas utilities. The results ranged from 8.5% to 10.6%. FPUC included a 4.5% allowance for issuance costs, which added about 20 basis points to the results. The growth rate inputs included both historical growth and growth forecasted by security analysts.

FPUC employed a capital asset pricing model (CAPM), which is a risk premium model that uses as inputs a risk-free rate, an overall return for the market, and beta – a measure of systematic risk, which is risk that cannot be diversified away. FPUC applied its CAPM model to its sample of both groups of comparable companies. The results ranged from 9.6% to 12.5% for the gas utilities and 9.4% to 12.0% for the non-utility companies.

The next model FPUC used was a risk premium model that is based on realized returns on the S & P 500 for various time frames and a debt cost rate based on U.S. Treasury securities. The results are adjusted for issuance costs, diversifiable risk, and the small firm effect, i.e., firms with small market capitalizations may have higher required returns. The results of this model range from 11.9% to 13.8%.

Finally, FPUC relied on the historical returns, for various periods, for its gas utility and non-utility samples. For the gas utility sample, the returns ranged from 15.4% to 17.4% including the reinvestment of dividends. For the non-utility sample, the returns ranged from 11.6% to 14.5%.

FPUC's four models rely heavily on historical information as inputs. FPUC primarily used historical growth rates for cash flow and earnings per share as well as analysts' forecasted growth rates as inputs for its DCF model. Both the CAPM model and the risk premium model use historical earned, i.e., realized, returns as inputs. The historical returns model, as the name implies, uses historical returns exclusively.

Staff believes FPUC relied too heavily on historical information in its cost of equity models. The cost of equity is based on investor expectations and is forward-looking. FPUC attempted to find past periods that may reflect expectations for the economy and capital markets but that can never be a good fit. Staff believes the use of forecasted information is best for cost of equity models.

Staff also disagrees with FPUC's use of earned or realized returns, which can differ significantly from required returns. Investors' required returns are a function of investors' expectations of risk and return. What an investor has earned on a stock for a particular holding period is only partially relevant. Past experience as well as expectations about earnings and risk are included in forecasted information.

Finally, staff disagrees with FPUC's use of non-utility companies. Staff believes FPUC's use of gas utilities in the models is appropriate since the business risk of the natural gas distribution industry is reflected in the stock prices and other inputs associated with the gas utilities.

Despite these disagreements, staff notes that the two most expectational models employed by FPUC are the DCF and CAPM models. The average of the two DCF results is approximately 9.7% and the CAPM result for the gas utilities is 12.5%. The average of these two approaches is 11.10%.

Staff notes that 11.25% is somewhat above the average of the DCF and CAPM models. Staff believes going above the average to 11.25% compensates for the business risk factors, such as small size and heavy dependence on commercial and industrial load. Staff notes that the Commission set the cost rate for common equity for City Gas at 11.25% in January 2004 (See Order No. PSC-04-0128-PAA-GU, issued February 9, 2004 in Docket No. 030659-GU – In Re: <u>Application for a rate increase by City Gas Company of Florida.</u>). For the reasons discussed above, staff recommends that the Commission set the cost of common equity for FPUC's gas division at 11.25% with a range of plus or minus 100 basis points for all regulatory purposes.

Issue 21: What is the appropriate weighted average cost of capital including the proper components, amounts and cost rates associated with the capital structure?

<u>Recommendation</u>: The appropriate weighted average cost of capital is 7.62% 7.69%. (Lester, Winters)

Staff Analysis: For its projected test year capital structure, FPUC allocated investor capital amounts from its consolidated 13-month average capital structure to its gas division. FPUC specifically identified customer deposits, deferred taxes, and investment tax credits for the gas division in developing the capital structure. The resulting overall cost of capital is 8.66%, which is based in part on an equity ratio of 52.17% and a cost rate for common equity of 11.50%.

The five differences between FPUC's position on cost of capital and staff's recommendation are as follows:

1) The appropriate cost rate for common equity (discussed in Issue 20);

2) The appropriate balance for deferred taxes (discussed in Issue 18);

3) Whether the capital structure should be revised to reflect the postponement of the planned equity (common stock) offering;

4) The treatment of non-utility investment in reconciling rate base and capital structure; and

5) The appropriate cost rate for short-term debt.

Regarding the planned equity offering, FPUC's consolidated capital structures for 2004 and 2005 reflect net proceeds of \$14.1 million from an equity offering that was planned for June 2004. Based on the advice of it underwriters, FPUC delayed the equity offering at a board of directors meeting on July 16, 2004.

The company now plans an equity offering for June 2005 and has filed a capital structure reflecting this postponement. However, the company's position is that the capital structure as filed is appropriate for determining the cost of capital for this case. The company believes its capital structure as filed is appropriate because it is in the range of an optimal capital structure for a company of FPUC's size, it is consistent with the company's long term financial plans, and it avoids the financial risk of a more highly leveraged capital structure.

FPUC plans to meet any financing needs originally encompassed by the equity offering through short term debt, i.e., an extended line of credit. FPUC provided staff with a revised capital structure reflecting the postponement of the equity offering to June 2005. The equity ratio based on this revised capital structure is 45.96%, including the non-utility adjustment discussed below.

Staff recommends that the Commission use the revised capital structure in determining

the cost of capital. Staff notes the company should not earn a return on equity it has not issued. Further, the replacement interim financing for the equity offering is short term debt priced at reasonable rates, and an equity ratio of approximately 46% is reasonable for a relatively small gas distribution utility.

Regarding the non-utility issue, FPUC has an investment in a propane gas distribution business – Flo-Gas. The amount of this investment for the projected test year is \$2,248,022. In reconciling rate base and capital structure, the Commission's practice regarding non-utility investment is stated below:

... we believe all non-utility investment should be removed directly from equity when reconciling the capital structure to rate base unless the utility can show, through competent evidence, that to do otherwise would result in a more equitable determination of the cost of capital for regulatory purposes. In the case of Gulf, we believe that the non-utility investment should be removed from equity. This will recognize that non-utility investments will almost certainly increase a utility's cost of capital since there are very few investments that a utility can make that are of equal or lower risk. Removing non-utility investments directly from equity recognizes their higher risks, prevents cost of capital cross-subsidies, and sends a clear signal to utilities that ratepayers will not subsidize non-utility related costs.

(See Order No. 23573, p. 21, issued October 3, 1990, in Docket No. 891345-EI, <u>In re: Petition</u> of Gulf Power Company for an increase in its rates and charges.)

In FPUC's filing, the company removed the investment in Flo-Gas on a pro-rata basis from investor sources of capital. FPUC noted that funds cannot be traced, i.e., assets cannot be identified with specific financing components. Also, FPUC argued that treating Flo-Gas as financed 100% by equity puts its propane business at a competitive disadvantage and that its capital structure, without removing the investment in Flo-Gas directly from equity, is reasonable.

Staff recommends that the Commission remove the investment in Flo-Gas directly from equity in reconciling capital structure and rate base. In response to FPUC's tracing of funds and competitive disadvantage arguments, staff notes that removing non-utility investment from equity is a regulatory adjustment that prevents the relatively low risk utility from subsidizing a higher risk business. Staff believes that FPUC's natural gas business faces significantly less competition, and, hence, risk, than its unregulated propane business. This adjustment is consistent with the Commission's treatment of nonutility investment in Order No. PSC-04-0369-AS-EI, issued April 6, 2004, in Docket No. 030438-EI, In Re: Petition for Rate Increase by Florida Public Utilities Company.

Regarding the cost rate for short term debt, FPUC used 5.98%. The rate for FPUC's short term debt is based on the 30-day London Interbank Offered Rate (LIBOR) plus 90 basis points. FPUC estimated the 5.98% by first estimating the Fed Funds rate and noting that the 30-

day LIBOR is historically 20 basis points above the Fed Funds rate. For 2005, FPUC estimated the Fed Funds at 4.88% based on the period 1993 through 1999. Thus, the short term debt cost rate is the 4.88% Fed Funds rate estimate plus 110 basis points.

Staff disagrees with the company's use of a 5.98% cost rate for short term debt. According to the September 1, 2004 Blue Chip Financial Forecast, the average Fed Funds rate for 2005 is projected to be 2.93%. Based on this forecast, the appropriate estimate for the cost rate of short term debt is 4.03%. Staff notes the Blue Chip forecast is a consensus forecast based on the forecasts of 46 business economists and encompasses the expectations for interest rates as well as the historical trend.

With theses adjustments and cost rates, the appropriate weighted average cost of capital for the projected test year is 7.62% 7.69%. Staff presents its recommended cost of capital on Attachment 2.

NET OPERATING INCOME

Issue 22: Is FPUC's projected level of Total Operating Revenues in the amount of \$22,568,224 for the projected test year appropriate?

<u>Recommendation</u>: No. Other Operating Revenues should be increased by \$3,600. The appropriate amount of Total Operating Revenues for the projected test year is \$22,571,824. (Draper, Wheeler, Merta)

<u>Staff Analysis</u>: The company inadvertently failed to include the tariffed charges paid by pool managers in Other Operating Revenues. This is a \$100 per month charge paid by each of the three pool managers that serve FPUC's transportation-only customers. Therefore, staff recommends that revenues be increased by \$3,600. The appropriate amount of Total Operating Revenues for the projected test year is \$22,571,824.

Issue 23: Is the level of overhead cost allocations for the projected test year appropriate?

<u>Recommendation</u>: No. The level of overhead cost allocations should be decreased by \$155,692. (Merta)

Staff Analysis: FPUC is made up of two electric divisions, two natural gas divisions, four propane divisions, and four merchandise and jobbing divisions. Administrative and general expenses are charged to the appropriate division by using clearing allocations. Per Audit Exception No. 3, the company allocated workmen's compensation insurance based on a combination of a claims and payroll allocation factor. However, the claims of headquarters employees, who work on all companies and go through the clearing account, were not allocated but instead were included in gas division claims. In addition, the company's payroll factor did not allocate the headquarters employees' payroll but instead included it in the gas division's payroll. Further, the payroll allocation was not allocated to merchandising and jobbing. Staff corrected these items and calculated a \$128,661 difference in the amount filed by the company. Of this amount, \$57,084 is included in adjustments to OPEBs and pensions in Issues 36 and 37. Therefore, staff recommends that Account 926, Employee Pensions and Benefits, be decreased by \$71,577. The company agrees with this adjustment.

In addition to the changes in the payroll factor described above, staff updated the company's allocation factors using 2004 rates based on 2003 amounts. Staff recalculated the allocations to 2003 expenses which resulted in a \$72,131 difference in the amount filed by the company. Therefore, staff recommends that expenses be reduced by \$74,439 (\$72,131 trended by various factors to 2005). The company agrees with this adjustment.

Further, in its response to the audit report, the company disclosed that the workers compensation allocation should also be adjusted. In the original projection an allocation of 59.77% was used, but this included claims from all corporate employees being allocated to natural gas. To correct the problem the company reviewed the corporate claims and calculated an adjustment to allocate corporate employees' claims based on payroll. This produced an allocation factor of 58% and a reduction of \$9,676. Therefore, staff recommends that Account 925, Injuries and Damages, be decreased by \$9,676. The company agrees with this adjustment.

In summary, staff recommends that Account 926 be decreased by \$71,577, O&M expenses in various accounts be reduced by \$74,439, and Account 925 be reduced by \$9,676 for a total decrease to expenses of \$155,692.

Issue 24: Should an adjustment be made to remove nonrecurring expenses?

<u>Recommendation</u>: Yes, expenses should be decreased by \$78,127 to remove nonrecurring expenses. (Merta)

Staff Analysis: According to Audit Disclosure No. 7, in 2003, FPUC paid \$1,533 to replace SCADA equipment that was damaged by a lightning strike. In addition the company paid \$3,701 for modifications to its bill printing program. Staff believes these expenses are nonrecurring in nature and recommends that Account 877, Measuring and Regulating Station Expenses, be decreased by \$1,584 (\$1,533 trended to 2005) for the SCADA equipment replaced and Account 921 be decreased by \$3,823 (\$3,701 trended to 2005) for modifications to the bill printing program. The company believes that though these specific items may be nonrecurring, similar types of charges occur periodically, and that these expenses should not be removed. However, staff believes that when and how frequently these costs will be incurred is uncertain. See Order No. 5471, issued June 30, 1972 in Docket No. 71342-EU, In re: Petition of Gulf Power Company for authority to increase its rates and charges so as to give said utility an opportunity to earn a fair return on the value of its property used and useful in serving the public.

In addition, according to Response to Data Request (RDR) 95, the company identified \$70,420 in nonrecurring expenses recorded in Account 923 in 2003. They consist of: \$1,219 in audit predecessor charges, \$836 in legal fees for equity issuance costs, and \$68,365 in legal fees pertaining to the Lake Worth Generation Project, for a total of \$70,420. Therefore, staff recommends decreasing Account 923 by \$72,720 (\$70,420 trended to 2005)

In summary, staff recommends that Account 877 be decreased by \$1,584, Account 921 be decreased by \$3,823, and Account 923 be decreased by \$72,720 for a total decrease to expenses of \$78,127.

Issue 25: Should an adjustment be made for the new positions requested by the company?

<u>Recommendation</u>: Yes. Expenses should be increased by \$21,624 and decreased by \$91,557 for a net decrease of \$69,932 for new positions requested by the company. (Merta)

<u>Staff Analysis</u>: In 2005, the company included \$1,000,799 in expenses for new positions. Staff believes the company has justified the new positions, however adjustments are necessary to amounts included in 2005.

Several new positions were filled at annual salaries less than projected. Therefore, staff recommends that Account 874 be decreased by \$4,077, Account 878 be decreased by \$2,872, Account 880 be decreased by \$1,981, and various accounts be decreased by \$19,361, for a total decrease to expenses of \$28,291.

In addition, one new position was filled at an annual salary higher than projected. Therefore, staff recommends that Account 887 be increased by \$2,031.

The company updated its projections for four new positions. Therefore, staff recommends that Account 912 be decreased by \$16,570, \$38,641, \$2,332, and \$5,722 for a total decrease to expenses of \$63,265.

The company projected \$30,524 in Account 925 for a new Gas Safety position in 2005. Pursuant to RDR 73.25, this position was incorrectly allocated to the electric division. Therefore, staff recommends that Account 925 be increased by \$19,593 (\$50,117 - \$30,524).

In summary, staff recommends that expenses be increased by \$21,624 and decreased by \$91,557 for a net decrease to expenses of \$69,932 for new positions requested by the company.

Issue 26: Are the expenses for the Fleet Image Improvement Program appropriately recovered through base rates?

<u>Recommendation</u>: Expenses of \$31,980 are appropriate and should be allowed in rate base for the Fleet Improvement Program. (Revell)

Staff Analysis: The utility is requesting \$39,000 in additional expenses to make cosmetic improvements and repairs to a number of its maintenance vehicles. These improvements include reinstalling company name decals, repainting truck cabs, wheels, and frames, and repairing physical damage. The MFRs indicate that the utility allocates 18% of expenses for light trucks and vans to non-regulated operations. Staff believes that, as a result, 18% of the requested expenses, or \$7,020 should be removed. Staff recommends that the remaining \$31,980 of the requested expenses be approved.

Issue 27: Should an adjustment be made to Account 878, Meter & House Regulator Expense, for periodic meter and regulator change-out expense?

Recommendation: Yes. Account 878 should be decreased by \$47,531 to correct the projection of periodic meter and regulator change-out expense for 2005. (Merta)

Staff Analysis: Rule 25-7.064, F.A.C., requires that utilities periodically test customer meters within a ten-year interval. According to RDR 78, in 2003, the company charged \$129,776 to Account 878, Meter and House Regulator Expense, and trended it to 2005, for a total of \$139,987. However, in RDR 79, the company projected its 2005 meter change-out expense to be \$92,456. Therefore, staff recommends that this account be decreased by \$47,531 (\$139,987 - \$92,456).

Issue 28: Should Accounts 903, Customer Records and Collection Expenses, and 905, Miscellaneous Customer Accounts Expenses, be adjusted for state sales tax on company-use gas?

Recommendation: Yes. Account 903 should be increased by \$5,221 and Account 905 should be increased by \$7,409 for a total of \$12,630 to remove credits for state sales tax on company-use gas. (Merta)

Staff Analysis: In 2003, the company included credits for \$5,743 and \$8,880 in Accounts 903 and 905, respectively, for state sales tax on company-use gas. Company-use gas is recovered through the Purchased Gas Adjustment Clause and these taxes should also be recovered through the clause. Therefore, staff recommends that Accounts 903 and 905 be increased by \$6,195 and \$9,579 (amounts trended to 2005), respectively, to remove the state sales tax. The total adjustment is a \$12,630 increase to expenses.

<u>Issue 29</u>: Should an adjustment be made to Account 904, Uncollectible Accounts, and Account 144, Allowance for Uncollectibles, for bad debt expense for the projected test year and what is the appropriate factor to include in the revenue expansion factor?

Recommendation: Account 904 should be decreased by \$34,411 to reflect a five-year average of net write-offs to revenues. The Allowance for Uncollectibles should be decreased by \$17,205, thereby increasing working capital. The appropriate factor to include in the revenue expansion factor is 0.3300. (Merta)

Staff Analysis: In 2003, the company included \$188,003 in bad debt expense, \$139,296 in Allowance for Uncollectibles and a 0.4000 bad debt component in its revenue expansion factor based on a three-year average of net write-offs to revenues. In prior cases, the Commission has tested the reasonableness of a company's bad debt expense by using a three or a four-year average of net write-offs as a percent of revenues. A three-year average was used in the company's last rate case. However, staff believes a five-year average should be used in this case because of the abnormal fluctuation in net write-offs over the past several years. Net-write-offs vary from \$57,907 in 1999 to \$240,491 in 2001 to \$106,357 in 2002. Based on a calculation for the 1999 to 2003 period, the five-year average percent of net write-offs is 0.33%. This methodology results in an allowable expense of \$156,055 for 2003. Therefore, staff recommends that an adjustment be made to decrease Account 904, Uncollectible Accounts, by \$34,411 for 2005 (\$188,003 - \$156,055 trended to 2005). Staff believes this results in a reasonable amount of expense for the projected test year. A corresponding adjustment should be made to working capital. Allowance for Uncollectibles has a negative balance and is a contra account to Accounts Receivable. Therefore, staff recommends that Allowance for Uncollectibles be decreased by \$17,205, the 13-month average of \$34,411, thereby increasing working capital. Based on the above, staff also recommends that the bad debt component of the revenue expansion factor is 0.3300.

It should be noted that this adjustment is for ratemaking purposes only. For surveillance, annual report, and other reporting purposes, the company's actual bad debt expense should be reported.

Issue 30: Should an adjustment be made to remove nonutility advertising expense?

Recommendation: Yes. Account 912 should be reduced by \$1,335. (Revell)

Staff Analysis: Audit Exception No. 4 stated that the utility charged \$2,475 to Account 912.2 in 2003 for an advertisement related to the propane operations that should be disallowed for rate making purposes. Staff reviewed this advertisement and found that only 50% of the costs related to propane gas operations and should be disallowed. Staff believes the other 50% that relates to regulated natural gas operations should be allowed. The utility agrees with staff. Staff therefore recommends that after trending, 50% of the expense relating to propane, or \$1,335, should be disallowed.

Issue 31: Should an adjustment be made to Account 913 for the Advertising Expense-Safety Program and for cooperative advertising?

Recommendation: Yes. Account 913 should be reduced by \$91,357. (Revell)

Staff Analysis: In Audit Disclosure No. 8, the auditors indicated that Account 913.4 contained \$99,000 in expenses related to cooperative advertising with a builder. This amount is trended to \$106,821 for the projected test year. Under the cooperative agreement, FPUC reimburses the builder \$200 per qualified home to be used for advertising to promote the availability of natural gas. The utility indicated that its agreement with the builder will involve the reimbursement for 495 homes. Staff requested an updated projection for the number of homes expected to be connected as a result of this agreement, and the utility indicated that under the revised estimate only 302 homes with a total reimbursement of \$60,400 would be made. Therefore an adjustment to reduce the projected test year expense to the revised expense should be made. This adjustment reduces expense by \$46,421.

Also, the utility indicated that it received \$189.83 per home in revenues per year per qualified home. This revenue is less than the associated expense by \$10.17 per home. Although this program may be successful in the long run, the revenues in the projected test year are short of projected test year expenses due to a mismatch in costs and related benefits. Expenses associated with the program should not be included without considering the corresponding effects on revenues generated by the program. Further, these expenses should only be included to the extent that revenues equal or exceed the expense. Staff believes that expenses should be reduced an additional \$3,071 to properly match expenses of the program to the additional revenues generated by the program.

In Audit Disclosure No. 15, the auditors indicated that Account 913.4 contained one-half, or \$12,875, in advertising expenses that were duplicated in other operational accounts. The utility agrees with the facts as stated. In its response, the utility stated that it was requesting an additional \$2,150 for advertising in the Hispanic media over what was included in its MFRs. The utility, however, provided no justification for this increase.

Staff also reviewed other expenses that the utility had submitted as conservation-related to determine if these expenses were appropriately recoverable through base rates. Staff identified \$26,875 in expenses in 2003 that should be disallowed because the expenses were image enhancing in nature, were charitable contributions, or had no benefit for the regulated gas ratepayer. These expenses included such items as Daytona 500 tickets, propane advertising, airline tickets for spouses to a gas conference, and numerous giveaway items such as umbrellas, pens, and caps. These expenses trended through 2005 amount to \$28,990.

Based on the above adjustments, staff recommends that expenses in Account 913 be reduced by \$91,357.

Issue 32: Should an adjustment be made to Account 920, A&G Salaries, for a payroll increase?

<u>Recommendation</u>: Yes. Account 920 should be decreased by \$10,400 to remove the payroll increase for an officer position which was eliminated. (Merta)

Staff Analysis: The officer bonus program has been in place since 2001. FPUC executive base salaries were reduced by 15% at the time of implementing this plan, and that portion was put at risk and awarded based on achieving certain goals and other criteria. In 2005, FPUC increased executive payroll by \$40,000 for this plan, \$20,800 or 52% of which was charged to the gas division. However, based on Audit Disclosure No. 12, if all goals are met, the bonus is now expected to be increased by only \$20,000 at the total company level because one of the officer positions has been eliminated. Therefore, staff recommends that Account 920, Administrative and General Salaries, be reduced by \$10,400 (\$20,000 x .52). The company agrees with this adjustment.

Issue 33: Should an adjustment be made to Account 921, Office Supplies and Expenses for the projected test year?

<u>Recommendation</u>: Yes. Account 921 should be decreased by \$17,828 for the projected test year. (Merta)

<u>Staff Analysis</u>: Per RDR 110, in 2003, FPUC hired temporary help while the Network Administrator was on sick leave. The expense charged to the gas division was \$11,574. This caused expenses to be overstated because the Network Administrator was still on the payroll. Therefore, staff recommends that Account 921, Office Supplies and Expenses be reduced by \$11,952 (\$11,574 trended to 2005).

In 2003, FPUC included \$12,167 in expenses for employee relocation expenses. Based on RDR 109, staff recommends that expenses be reduced by \$5,876 to reflect a four-year average of relocation expenses trended to 2005. See Order No. PSC-92-0924-FOF-GU, issued September 3, 1992, in Docket No. 911150-GU, <u>In re: Application for a rate increase by Peoples Gas System, Inc.</u>

The total adjustment is a \$17,828 decrease to expenses.

<u>Issue 34</u>: Should an adjustment be made to Account 923, Outside Services, and Account 930, Miscellaneous General Expenses?

Recommendation: Yes. Account 923 should be decreased by \$1,786 for duplicate legal fees and for \$10,200 for an audit contingency, for a total of \$11,986. In addition Account 930 should be decreased by \$6,585 for duplicate annual report costs. The total adjustment is an \$18,571 decrease to expenses. (Merta)

Staff Analysis: Per Audit Exception No. 9, in 2003, FPUC recorded \$11,929 in legal fees associated with its Securities and Exchange Commission filing and \$14,974 in costs associated with the design and printing of its annual report. At the end of 2003, the company decided to accrue for these types of expenses and began an accrual. In addition to recording the actual costs, the company accrued \$10,200 for the SEC filing costs and \$7,500 for annual report costs. Recording both the actual costs and the accrual created a duplication of charges. Therefore, staff recommends that Account 923, Outside Services, be reduced by \$1,786 for duplicate legal fees and Account 930, Miscellaneous General Expenses, be reduced by \$6,585 for duplicate annual report costs. The company agrees with this adjustment.

Per Audit Exception No. 6, the company does not pay its tax auditors unless they produce a tax savings. In 2005, FPUC included \$10,200 for a property tax audit. This amount was based on a year when the company did pay the tax auditors; however, its tax bill was reduced by more than this amount. Staff believes this is a contingent expense and should be removed from expenses. Therefore, staff recommends that Account 923.3, Outside Services, be reduced by \$10,200 for the property tax audit contingency. The company agrees with this adjustment.

The total adjustment is an \$18,571 decrease to expenses.

<u>Issue 35</u>: Should an adjustment be made to Account 926, Employee Benefits, for the projected test year?

<u>Recommendation</u>: Yes. Account 926 should be decreased by \$14,626 for the projected test year. (Merta)

Staff Analysis: Per Audit Exception No. 8, to forecast Account 926, Employee Pensions and Benefits, the company obtained an estimate of health insurance costs from its insurance company and reduced it by 25% for the portion paid for by employees and for the amount related to retirees. This amount was then further reduced by capitalized payroll which was calculated using ten months of actual 2003 data and two months of 2002 data and trending by 3%. It was then increased for other miscellaneous payments made in 2002 which were trended up 3% for two years and decreased for the John Alden stop loss policy which has been eliminated. Capitalized payroll for November and December 2003 was \$13,061 higher than the 2002 capitalized payroll used. This would reduce expense because capitalized wages were removed. Further, the company also used 2002 payments instead of 2003 payment amounts. If the 2003 payments were used, the account would be reduced by \$1,566. Staff believes the 2003 amounts should be based on 2003 amounts. Therefore, staff recommends decreasing Account 926 by \$14,626. The company agrees with this adjustment.

<u>Issue 36</u>: Should an adjustment be made to Other Post Employment Benefits Expense for the projected test year?

<u>Recommendation</u>: Yes. The other post employment benefits (OPEB) expense for the projected test year ending December 31, 2005 should be reduced by \$11,886 to reflect a balance of \$103,400. (Kenny, Lester)

Staff Analysis: Other post employment benefits (OPEB) primarily represent retiree health care costs. The financial reporting of OPEB is governed by Financial Accounting Standard No. 106, which prescribes accrual accounting. The company has included \$115,286 of OPEB expense in its MFRs for the projected test year ending December 31, 2005. Staff notes that the Medicare Prescription Drug, Improvement and Modernization of Act of 2003 was not a factor that FPUC considered in determining the 2005 projected expense. The company received an updated actuarial study which reflects the accounting effects of implementing this Act. As a result, the expense is expected to be slightly less than originally projected. Additionally, in Audit Exception No. 3, staff has changed the allocation factor to the Natural Gas Division from 51% to 47%. Therefore, based on the updated study and the findings in the staff audit, the OPEB expense should be reduced by \$11,886 to reflect a balance of \$103,400.

Issue 37: Should an adjustment be made to pension expense for the projected test year?

<u>Recommendation</u>: Yes. The pension expense for the projected test year ending December 31, 2005 should be reduced by \$26,645 to reflect a balance of \$585,902. (Kenny, Lester)

Staff Analysis: The company included \$612,547 of pension expense in its MFRs for the projected test year ending December 31, 2005. However, the company has since received an updated actuarial valuation of the employee's pension plan. The updated valuation includes an assumed discount rate of 6.25%, a salary progression assumption of 3.5%, and an expected rate of return on assets of 8.5%. Staff believes these assumptions are reasonable. Additionally, in Audit Exception No. 3 staff has changed the allocation factor to the Natural Gas Division from 51% to 47%. Based on the updated valuation and the findings in the staff audit, pension expense should be reduced by \$26,645 to reflect a balance of \$585,902.

Issue 38: Should an adjustment be made to Account 928, Regulatory Commission Expense, for rate case expense for the projected test year and what is the appropriate amortization period?

Recommendation: Yes. Rate case expense should be reduced by \$41,646 and the expense should be amortized over four years. Additionally, one-half of the unamortized portion of the allowed expense or \$184,064 should be included in the projected test year working capital, reducing working capital by \$329,826. (Revell)

Staff Analysis: In its MFRs, the utility requested \$587,300 in rate case expense, amortized over four years. As part of its analysis, staff requested an updated expense to date through July, 2004, with supporting documentation, as well as the estimated amount to complete the case. The utility submitted a revised estimate of rate case expense through completion of the PAA process of \$420,717. The components of the utility's estimated rate case expense are as follows:

	MFR <u>Estimated</u>	Actual	Additional Estimated	Total
Legal Fees	\$118,000	\$17,060	\$33,540	\$50,600
Consultant Fees	333,000	208,705	46,845	255,550
Travel Expenses	30,700	1,737	9,500	11,237
Paid Overtime & Temp Pay	50,000	32,998	8,002	41,000
Other Expenses	<u>55,600</u>	<u>29,213</u>	<u>33,117</u>	<u>62,330</u>
Total	<u>\$587,300</u>	<u>\$289,713</u>	<u>\$131,004</u>	<u>\$420,717</u>

Staff examined the requested actual expenses and supporting documentation and believes these expenses are reasonable. Staff also reviewed the estimated expenses above, and believes the estimated expenses submitted by the utility are reasonable.

Staff recommends that the appropriate rate case expense is \$420,717, amortized at the rate of \$105,179 over four years. Therefore, a reduction to Account 928, Regulatory Commission Expenses, of \$41,646 should be approved. In addition, one-half of the unamortized rate case expense of \$368,127, or \$184,064, should be included in unamortized rate case expense in working capital for the projected test year. As a result, working capital should be reduced by \$329,826.

<u>Issue 39</u>: Should an adjustment be made to Account 930, General Advertising and Miscellaneous General Expenses, projected test year?

<u>Recommendation</u>: Yes, Account 930 should be reduced by \$3,213 for membership dues. (Merta)

Staff Analysis: The company recorded \$13,035 in Florida Natural Gas Association (FNGA) dues in 2003. Per RDR 64, 15% of the FNGA dues, or \$1,955, are attributed to lobbying activities. In addition, the company recorded \$435 and \$500 in dues to Volusia Home Builders Association and Home Builders Association, respectively. These organizations provide no benefit to the general body of ratepayers, therefore, the dues should be removed. Further, per RDR 65, the dues of the National Association of Corporate Directors should have been allocated to the electric and propane operations. This amounts to a decrease of \$221. Therefore, staff recommends that Account 930, Dues and Economic Development Expense, be reduced by \$3,213 (\$3,111 trended to 2005).

Issue 40: What adjustments, if any, should be made to accumulated depreciation and depreciation expense to reflect the Commission's decision in Docket No. 040352-GU In re: 2004 Depreciation Study for Florida Public Utilities Company to be implemented January 1, 2005?

<u>Recommendation</u>: The Commission approved the staff recommendation in Docket No. 040352-GU at the October 5, 2004 Agenda conference. The impacts of the new depreciation rates on the projected test year are to increase depreciation expense by \$154,289 and to increase accumulated depreciation by \$77,145. These values have been incorporated into the current staff recommendation and no further adjustments are necessary. (Gardner)

<u>Staff Analysis</u>: FPUC's projected test year depreciation expense was recalculated using the staff's recommended depreciation rates in Docket No. 040352-GU. The impacts of the new depreciation rates on the projected test year are to increase depreciation expense by \$154,289 and to increase accumulated depreciation by \$77,145. These values are consistent with the staff recommendation in Docket No 040352-GU, which was approved by the Commission at the October 5, 2004 Agenda Conference.

Issue 41: Is FPUC's Taxes Other Than Income of \$4,464,719 for the projected test year appropriate?

<u>Recommendation</u>: No. The appropriate amount of Taxes Other Than Income (TOTI) is $\frac{4,324,539}{4,310,816}$, a decrease of $\frac{140,180}{5153,903}$. (Kenny)

<u>Staff Analysis</u>: The company included \$4,464,719 of TOTI in its MFRs for the projected test year ending December 31, 2005. This amount includes \$1,402,286 of State Gross Receipts Tax and \$1,346,194 of Franchise Fees. The company has included the exact amounts as part of its 2005 revenue. Therefore no adjustment is necessary for the these two components of TOTI.

Payroll Taxes

Staff has made adjustments to payroll expense in Issues 25 and 32 which amount to a net decrease of \$80,333. Staff has used a composite payroll tax rate of 8.37% to decrease the related payroll taxes associated with these adjustments. The result is a decrease to payroll taxes of \$6,724 (\$80,333 x 8.37\%).

Regulatory Assessment Fees

In Issue 22, staff has increased revenues by 3,600. As a result, Regulatory Assessment Fees (RAF) should be increased by 18 ($3,600 \times .005$) to reflect the additional revenues. Also, in Audit Exception No. 10, staff has determined the revenue amount used for 2005 RAF calculation was understated. As a result, RAF should be increased by 6,692. The net effect of these RAF adjustments is an increase of 6,710.

Property Taxes

In Issues 3 – 7, staff made adjustments to decrease net plant by \$3,409,046 \$4,193,209. This amount includes \$2,500,000 of land that has been determined to be non used and useful. The property taxes related to this amount have been specifically identified to be \$42,500. The remaining balance of net plant that was removed in other issues is \$909,046 \$1,693,209. Staff has used the 2003 property tax rate of 1.75% (net plant/property tax expense) to calculate the decrease in property tax expense of \$15,908 \$29,631 (\$909,046 \$1,693,209 x 1.75%). In Issues 8 and 40, staff increased accumulated depreciation by \$171,530. As a result, property taxes should be increased by \$3,001 (\$171,530 x 1.75%). Additionally, in Issue 9, staff decreased the acquisition adjustment and related accumulated amortization which decreases net plant by \$2,417,813. Therefore, property taxes should be decreased by \$42,312 (\$2,417,813 x 1.75%). In addition, in Audit Exception No. 11 staff removed \$42,448 of property taxes related to common property that was removed but the related property taxes were not. Therefore, the net effect of these adjustments is a decrease in property taxes of \$140,166 \$153,889 {(\$42,500)+(\$15,908 \$29,631)+\$3,001+(\$42,312)+(\$42,448)}.

As a result of the above mentioned adjustments, the net effect is a decrease of $\frac{140,180}{153,903}$ [(\$6,724) + \$6,710 + ($\frac{140,166}{153,889}$)] to reflect a balance of $\frac{4,324,539}{4,310,816}$ in TOTI.

Issue 42: Is FPUC's Income Tax Expense of (\$1,093,873), which includes current and deferred income taxes, investment tax credit (ITC) amortization, and interest reconciliation for the projected test year, appropriate?

<u>Recommendation</u>: No. The appropriate income tax expense, including current taxes, deferred income taxes, ITC amortization, and interest reconciliation is (\$811,143) (\$791,055). (Winters)

<u>Staff Analysis</u>: The company proposed to include (\$1,093,873) of income tax expense for its 2005 projected test year. However, staff's adjustments to revenues and expenses increase tax expense by \$196,541 \$213,721. Staff made an adjustment to increase the company's income tax expense by \$3,358. This adjustment represents the income tax on permanent differences (nondeductible meals of \$8,924). Staff's adjustment to the company's capital structure and rate base results in an increase of \$282,832 \$85,739 for interest reconciliation. The net result of these adjustments is an increase of \$282,730 \$302,818 to income tax expense. Therefore, the appropriate amount of income tax expense, including current income taxes, deferred income taxes, ITC amortization, and interest reconciliation is (\$811,143) (\$791,055).

Issue 43: Is FPUC's Net Operating Income of \$641,221 for the projected test year appropriate?

<u>Recommendation</u>: No. For the projected test year, the appropriate Net Operating Income is <u>\$880,787</u> \$906,355, which includes the staff-recommended components shown below. (Merta)

<u>Staff Analysis</u>: This is a calculation based upon the decisions in preceding issues. The company and staff positions are reflected in the following table and are discussed in the appropriate issues.

COMPARATIVE NET OPERATING INCOME Projected Test year Ending 12/31/05							
Company Staff Staff Revise							
Operating Revenues	\$22,568,224	\$22,571,824	\$22,571,824				
Operating Expenses							
O&M	14,795,629	14,178,039	14,178,039				
Depreciation & Amortization	3,760,529	3,967,669	<u>3,999,601</u>				
Taxes Other Than Income	4,464,719	4,310,816	4,324,539				
Income Taxes	(1,093,873)	(791,055)	<u>(811,143)</u>				
Total Operating Expenses	21,927,005	21,665,469	21,691,037				
Net Operating Income	\$641,219	\$906,355	<u>\$880,787</u>				

Net Operating Income is shown on Attachment 3.

REVENUE REQUIREMENTS

Issue 44: What is the appropriate projected test year revenue expansion factor and the appropriate net operating income multiplier, including the appropriate elements and rates for FPUC?

<u>Recommendation</u>: The appropriate projected test year revenue expansion factor is 0.618523 and the appropriate net operating income multiplier is 1.6168. (Merta, Winters)

<u>Staff Analysis</u>: The company calculated a revenue expansion factor of 0.618087 and a net operating income multiplier of 1.6179. Staff calculated a revenue expansion factor of 0.618523 and a net operating income multiplier of 1.6168. The only difference between the company's calculation and staff's calculation is the bad debt rate, which the company included at 0.40% and staff included at 0.33%. The development of staff's bad debt rate is discussed in Issue 29.

The revenue expansion factor and net operating income multiplier are shown on Attachment 4.

<u>Issue 45</u>: Is FPUC's requested annual operating revenue increase of \$8,186,989 for the projected test year appropriate?

<u>Recommendation</u>: No. The appropriate annual operating revenue increase for the projected test year is <u>\$5,865,903</u> \$5,794,037. (Merta)

<u>Staff Analysis</u>: This is a calculation based upon the decisions in preceding issues. The revenue requirement is shown on Attachment 5.

COST OF SERVICE AND RATE DESIGN

Issue 46: What is the appropriate cost of service methodology to be used to allocate costs to the rate classes?

<u>Recommendation</u>: The appropriate methodology is contained in Attachment 6. (Wheeler)

<u>Staff Analysis</u>: The appropriate cost of service methodology to be used in allocating costs to the various rate classes is reflected in staff's cost of service study contained in Attachment No. 6, pages 1-18.

The purpose of a cost of service study is to allocate the total costs of the utility system among the various rate classes. The results of the cost of service study are used to determine how any revenue increase granted by the Commission will be allocated to the rate classes. Once this determination is made, rates are designed for each rate class that recover the total revenue requirement attributable to that class.

The company's proposed cost of service study is contained in MFR Schedule H. Staff's recommended study differs in several respects from the company's filed study. Staff's study reflects the recommended adjustments to rate base, expenses, net operating income, billing determinants and projected test year base rate revenues. In addition, staff's study used a different methodology to develop the capacity allocators. This differing methodology results in a slight difference in the allocators that were used to allocate capacity costs among the rate classes.

Issue 47: If the Commission grants a revenue increase to FPUC, how should the increase be allocated to the rate classes?

<u>Recommendation</u>: Staff's recommended allocation of the revenue increase to the rate classes is contained in Attachment 6, page 16 of 16. (Wheeler)

<u>Staff Analysis</u>: Staff's recommended allocation of the revenue increase is contained in Attachment 6, page 18 of 18. Staff's recommended allocation and the resulting per-therm charges will be adjusted subsequent to the agenda conference to reflect any change to the revenue requirement that results from the Commission's votes on the issues. The staff recommended allocation of the increase was designed to move each rate class towards the system rate of return (i.e., to parity), while taking into account the rate impact on each customer class.

Issue 48: What are the appropriate Customer Charges?

Recommendation: Staff's recommended customer charges are as follows:

Rate Class	Staff Recommended Customer		
	Charge		
Residential Service (RS)	\$8.00		
General Service (GS)	\$15.00		
General Service Transportation	\$15.00		
Service (GSTS)			
Large Volume Service (LVS) >500	\$45.00		
therms/mo.			
Large Volume Transportation	\$45.00		
Service (LVTS) >500 therms/mo.			
Interruptible Service (IS)	\$240.00		
Interruptible Transportation Service	\$240.00		
(ITS)			

(Baxter)

<u>Staff Analysis</u>: The customer charge is a fixed charge that applies to each customer's bill no matter the quantity of gas used for the month. The customer charge is typically designed to recover costs such as metering and billing that are incurred no matter whether any gas is consumed.

Staff's recommended customer charges are contained in the table below. The table also shows the existing customer charges and the company-proposed charges.

Rate Class	Present Charge:	Present Charge:	Company	Staff
	Deland, Sanford,	New Smyrna	Proposed Charge	Recommended
	Palm Beach	Beach District	All Districts	Charge
	Districts			
Residential	\$8.00	\$7.00	\$8.00	\$8.00
Service (RS)				
General Service	\$15.00	\$12.00	\$15.00	\$15.00
(GS)				
General Service	\$15.00	\$12.00	\$15.00	\$15.00
Transportation				
Service (GSTS)				
Large Volume	\$45.00	\$12.00	\$45.00	\$45.00
Service (LVS)				
>500 therms/mo.				
Large Volume	\$45.00	\$12.00	\$45.00	\$45.00
Transportation				
Service (LVTS)				

>500 therms/mo.				
Interruptible	\$240.00	NA	\$240.00	\$240.00
Service (IS)				
Interruptible	\$240.00	NA	\$240.00	\$240.00
Transportation				
Service (ITS)				

As shown in the above table, FPUC has not proposed any change to its existing customer charges. However, because customers in its New Smyrna Beach district currently pay different base rates, the adoption of uniform rates for all customers in FPUC's territory (as discussed in Issue 51) will result in changes to the customer charges paid by New Smyrna Beach customers. These changes are reflected in the table above. Staff believes that FPUC's proposed customer charges are reasonable, and recommends that they be approved.

Issue 49: What are the appropriate per therm Energy Charges?

<u>Recommendation</u>: Staff's recommended per therm Energy Charges are contained in Attachment 7, page 1. (Wheeler)

<u>Staff Analysis</u>: Staff's recommended per therm Energy Charges are contained in Attachment 7, page 1. These charges are subject to change based on the Commission's vote in other issues. The resulting bill impacts of staff's recommended rates by rate class are shown on pages 2 through 9 of Attachment 7.

Issue 50: Are FPUC's Miscellaneous Service Charges appropriate?

<u>Recommendation</u>: Yes. (Baxter)

<u>Staff Analysis</u>: Staff's recommended miscellaneous service charges are shown in the table below:

Type of	Time of	Present Charges				Staff Recommended		
Charge	<u>Service</u>	Deland, Sanford Beach	, Palm	New Smyrna Beach				
		LVS & LVTS	All Other	Residential	Commercial	RS	GS & GSTS	LVS, LVTS, IS, & ITS
Establishment of Service								
	Regularly Scheduled	\$57.00	\$25.00	\$20.00	\$30.00	\$42.00	\$60.00	\$90.00
	Outside Normal Business Hours	NA	NA	NA	NA	\$56.00	\$79.00	\$119.00
Change of Acct. – Meter Read Only								
	Regularly Scheduled	\$12.00 all \$10.00 all classes \$19.00 classes		\$19.00	all classes			
	Outside Normal Business Hours	NA	NA	NA	NA	\$24.00 ;	all classes	5
Reconnection after Disconnection		\$48.00	\$21.00	\$20.00	\$30.00	This charge has been merged with the Establishment of Service Charge (see above)		Service
Reconnection after Disconnection for Non-Pay								
	Regularly Scheduled	\$58.00	\$31.00	\$20.00	\$30.00	\$60.00	\$78.00	\$108.00
	Outside Normal Business Hours	NA	NA	NA	NA	\$74.00	\$97.00	\$137.00

Bill		\$9.00 a	11	\$10.00 all classes		\$16.00 all classes
Collection in		classes				
Lieu of						
Disconnection						
for Non-Pay						
Failed Trip						
Charge						
	Regularly	NA	NA	NA	NA	\$19.00 all classes
	Scheduled					
	Outside	NA	NA	NA	NA	\$24.00 all classes
	Normal					
	Business					
	Hours					
Electronic		NA	NA	NA	NA	\$3.50 per transaction
Bill Payment						3.5% of transaction
Charge						amount for all classes
Worthless		In accordance with Section 68.065, F.S.			.065, F.S.	In accordance with
Check Charge						Section 68.065, F.S.
Late Payment		Greater of 1.5% of Past Due Amount or			mount or	Greater of 1.5% of Past
Charge		\$5.00				Due Amount or \$5.00

Miscellaneous service charges are designed to recover the costs of initial connection of service, reconnection after a customer's service has been disconnected for non-payment and similar activities. FPUC has proposed two new charges in this case.

The first new charge is a failed trip charge that is designed to recover the costs incurred by the company when a customer fails to keep a scheduled appointment and FPUC is not able to perform the requested activity. The proposed charge is \$19.00.

The second new charge is an electronic bill payment charge that is designed to recover the bank and overhead costs incurred by the company in accepting payment by credit card, debit card or electronic check. The proposed charge is equal to $\frac{33.50}{3.5\%}$ per of the transaction amount. Currently, the company does not accept payment by these methods. Staff believes that the proposed charge is appropriate because it recovers these additional costs from those customers who opt to pay by credit card, debit card or electronic check.

Staff has reviewed the cost support initially filed by FPUC for its proposed miscellaneous charges, and has requested additional information supporting those charges. Based upon its review of this cost support, staff believes that FPUC's proposed charges are reasonable, and recommends that they be approved.

Issue 51: Is FPUC's proposal to eliminate the separate base rate schedules applicable to its New Smyrna Beach District customers and charge all customers under uniform base rate schedules appropriate?

Recommendation: Yes. (Draper)

Staff Analysis: FPUC purchased the New Smyrna Beach gas distribution system from South Florida Natural Gas Company in December 2001. The rates and service charges for the New Smyrna Beach District customers remained unchanged following the purchase, and thus these customers currently pay different rates from those paid by FPUC's other customers.

Customers in the New Smyrna Beach District are currently served under three rate schedules: Residential Service (NSB-RS), Commercial and Industrial Service (NSB-CI), and Commercial and Industrial Transportation Service (NSB-CITS). FPUC has proposed to eliminate the separate base rate schedules and service charges applicable to its New Smyrna Beach District customers and migrate these customers to the appropriate residential and commercial rate schedules and service charges applicable to all FPUC customers.

Combining the two districts will reduce the unnecessary duplication of costs associated with administering two sets of base rates and other tariff provisions.

The Commission has approved a similar proposal for Peoples Gas (Peoples) in its recent rate case. In 1997 Peoples acquired the West Florida Natural Gas Company; however, rates for the West Florida customers remained unchanged. In Peoples' recent rate case, the Commission approved Peoples' proposal to apply uniform rates and service charges to all customers, including customers formerly served by West Florida Gas. <u>See</u> Order No. 03-0038-FOF-GU, issued January 6, 2003, in Docket No. 020384-GU, <u>In Re: Petition for Rate Increase by Peoples Gas System</u>.

Staff recommends that FPUC's proposal to eliminate the separate base rate schedules applicable to its New Smyrna Beach District customers and charge all customers under uniform base rate schedules should be approved. The consolidation will result in a uniform set of rates for all of FPUC's customers, and will not result in a significant rate impact to current New Smyrna Beach district customers.

Issue 52: What is the appropriate monthly Pool Manager Service Charge?

Recommendation: The appropriate monthly Pool Manager Service Charge is \$100. (Draper)

Staff Analysis: FPUC has not proposed to change the current monthly Pool Manager Service Charge of \$100. This charge was approved in Order No. PSC-01-0073-TRF-GU, issued January 9, 2001, in Docket No. 000795-GU, <u>In Re: Petition by Florida Public Utilities Company for approval of unbundled transportation Service</u>.

FPUC provided cost data that support the current charge of \$100. The charge is designed to cover FPUC's cost to support the pool managers in providing transportation service to FPUC's transportation-only customers. Specifically, FPUC provides daily reports to its pool managers specifying how much gas the pool managers must deliver to FPUC. This insures that the pool managers deliver the appropriate quantity of gas from the interstate pipeline to FPUC for delivery to its transportation-only customers.

Staff has reviewed the derivation of the Pool Manager Service Charge and believes that it is appropriate. Staff therefore recommends that the proposed charge be approved.

Issue 53: Should FPUC's proposal to eliminate the Large Volume Interruptible Service (LVIS) and the Large Volume Interruptible Transportation Service (LVITS) rate schedules be approved?

Recommendation: Yes. (Wheeler)

<u>Staff Analysis</u>: FPUC's Large Volume Interruptible Service (LVIS) and the Large Volume Interruptible Transportation Service (LVITS) rate schedules have been closed to new customers since June 30, 1998, and there are no customers currently served under either rate schedule. Therefore, staff recommends that the schedules be eliminated from FPUC's tariff, as proposed by the company.

Issue 54: What is the appropriate fee for transportation customers who change their pool managers?

<u>Recommendation</u>: The appropriate fee for transportation customers who change their pool manager is \$19. (Draper)

Staff Analysis: FPUC has proposed to reduce the fee for transportation customers who change their pool manager after its initial designation from \$50 to \$19. The fee is designed to recover the same costs as the Change of Account fee, which is discussed in Issue 50. Staff believes that the proposed charge is appropriate and should be approved.

Issue 55: Is FPUC's proposed new Gas Lighting Service (GLS) rate schedule appropriate?

Recommendation: Yes. (Draper)

<u>Staff Analysis</u>: FPUC's proposed new Gas Lighting Service (GLS) rate schedule applies to customers that have a minimum of five gas lighting fixtures that are acceptable to the company. Service to the fixtures must also be capable of being discontinued without affecting other gas service provided to the customer.

Currently, customers with gas light fixtures are billed under FPUC's existing otherwise applicable metered General Service or General Service Large Volume rate schedules. Service under the GLS schedule will be unmetered, and therm usage will be billed based on the estimated usage of each gas fixture. Customers that take both gas lighting and gas service under another FPUC rate schedule will pay only a per-therm GLS non-fuel energy charge. Customers who take only gas lighting service will pay the GLS non-fuel energy charge plus the customer charge of the otherwise applicable rate schedule.

FPUC has proposed that the gas lighting service will be subject to interruption at the discretion of the company. If a lighting customer continues to use gas after being notified that an interruption exists, the customer is billed at the higher of \$1.50 per therm or the cost to FPUC by its supplier. This provision insures that customers comply with interruption orders. Any penalties paid under this provision are credited to the company's Purchased Gas Adjustment clause.

Staff believes that FPUC's new proposed GLS rate schedule is appropriate and should be approved.

Issue 56: Are FPUC's proposed charges for transportation service customers appropriate?

Recommendation: Yes. FPUC's proposed charges for transportation service customers are appropriate. FPUC should discontinue billing its customers the Transportation Cost Recovery and Non-monitored Transportation Administration Charge cost recovery factors at the time the revised rates in this case become effective. In addition, staff recommends that FPUC file a petition for the final true-up of the Transportation Cost Recovery Clause and the Non-monitored Transportation Charge within 30 days of the effective date of the revised rates. (Draper)

<u>Staff Analysis</u>: FPUC has proposed three separate charges for transportation service customers, as discussed below:

A. <u>Telemetry Maintenance Charge</u>. FPUC has proposed a reduction in the monthly Telemetry Maintenance Charge (telemetry charge) from \$82.50 to \$30. The telemetry charge applies to transportation customers whose annual usage exceeds 50,000 therms. The telemetry equipment is installed at the customer's premises and allows the measurement of real-time consumption data by the company. The reduction in the charge results from a reduction in the cost of the equipment. The charge includes the projected annual maintenance and replacement costs of the equipment.

B. <u>Transportation Administration Charges</u>:

- 1. Non-monitored Transportation Charge FPUC has proposed a new fixed monthly Nonmonitored Transportation Charge (non-monitored charge) of \$4.50. This charge applies to all transportation customers and is designed to recover the additional costs FPUC incurs to provide transportation service. The charge will replace the variable Nonmonitored Transportation Administration Charge, which is discussed below.
- 2. Monitoring and Reporting Charge FPUC has proposed to reduce the monthly Monitoring and Reporting Charge from \$54 to \$16.50. This charge applies to all transportation customers that are required to have telemetry equipment installed.

In addition to the fixed telemetry and the Monitoring and Reporting charge, FPUC currently recovers the incremental transportation-related costs through two Commission-approved cost recovery mechanisms: (1) the Transportation Cost Recovery Clause (TCR), and (2) the Non-monitored Transportation Administration Charge (NTAC). See Order No. 01-0073-TRF-GU, issued January 9, 2001, in Docket No. 000795-GU, <u>In Re: Petition by Florida Public Utilities Company for approval of unbundled transportation service</u>.

Both cost recovery factors are billed as a cents-per-therm charge and are applied to the customer's actual consumption. The TCR factors were designed to recover certain transportation-related start-up expenses. At the end of the recovery period, any over- or under-recovery is to be trued up. Order No. PSC-01-1963-TRF-GU, issued October 1, 2001, in Docket No. 010846-GU, <u>In Re: Petition for Approval of initial transportation cost recovery factors by Florida Public Utilities Company</u>.

In Order No. PSC-01-1963-TRF-GU the Commission also approved FPUC's initial NTAC factors for the period October 2001 through December 2002, with any over- or under-recovery trued up at the end of the period. Since then, the Commission has approved several modifications to the NTAC factors.

FPUC states that it will discontinue billing its customers the TCR and the NTAC cost recovery factors at the time the revised rates in this case become effective. This will insure that customers are not billed twice for transportation-related costs. As stated earlier, the TCR factor is a temporary fee, and the proposed new fixed non-monitored charge is designed to replace the NTAC factor. In addition, staff recommends that within 30 days after the effective date of the revised rates, FPUC file a petition calculating the final true-up of both the TCR and NTAC factors. The petition should include a proposed treatment of the final disposition of any over- or under-recovery.

<u>Issue 57</u>: Is FPUC's proposal to eliminate the charge for historical consumption information appropriate?

Recommendation: Yes. (Baxter)

Staff Analysis: The charge for historical consumption information applies to customers on the General Service Transportation Service (GSTS), Interruptible Transportation Service (ITS) and Commercial and Industrial Transportation Service – New Smyrna Beach (CITS-NSB) rate schedules who request their historical consumption information. Customers taking service under theses rate schedules are provided with a free initial report showing their previous 12-month historical consumption information. For any additional requests for consumption information, a \$15.00 fee is charged. Non-transportation customers requesting historical consumption information are provided this information at no charge.

In response to staff data requests, the company stated that it proposed to eliminate the charge since so few transportation customers had requested the reports, and because non-transportation customers are provided the consumption information without charge. Staff believes that the company's proposal to eliminate the charge is reasonable, and recommends that it be approved.

Issue 58: What is the appropriate effective date for FPUC's revised rates and charges?

<u>Recommendation</u>: The revised rates and charges should become effective for meter readings on or after 30 days following the date of the Commission vote approving the rates and charges. (Wheeler)

<u>Staff Analysis</u>: All new rates and charges should become effective for meter readings on or after 30 days from the date of the Commission vote approving them. This will insure that customers are aware of the new rates before they are billed for usage under the new rates.

OTHER ISSUES

Issue 59: Should any portion of the \$1,236,108 interim increase granted by Order No. PSC-04-0721-PCO-GU, issued July 26, 2004, be refunded to the customers?

<u>Recommendation</u>: No portion of the \$1,236,108 interim revenue increase should be refunded. (Merta)

Staff Analysis: In this docket, the requested interim test year was the twelve months ended December 31, 2003. The Commission granted the interim increase by Order No. PSC-04-0721-PCO-GU, issued July 26, 2004, in this docket.

An interim increase is reviewed when final rates are derived to determine if any portion should be returned to the ratepayers. In this case, interim rates went into effect August 5, 2004, and will be continued until final rates are scheduled to take effect in November 2004. Therefore, 2004 is the appropriate year to analyze for affirmation of the interim increase.

Staff reviewed the company's 2004 financial projections and made adjustments appropriate for the 2004 test year.

Staff believes that no refund of interim is required because the revenue requirement for the 2004 test year exceeds the revenue requirement awarded for the interim.

Issue 60: Should FPUC be required to file, within 90 days after the date of the final order in this docket, a description of all entries or adjustments to its annual report, rate of return reports, and books and records that will be required as a result of the Commission's findings in this rate case?

<u>Recommendation</u>: Yes. To ensure that the utility adjusts its books in accordance with the Commission's decision, FPUC should provide proof, within 90 days of the consummating order finalizing this docket, that the adjustments for all the applicable NARUC USOA primary accounts have been made to its annual report, rate of return reports, and its books and records. (Revell)

Staff Analysis: To ensure that the utility adjusts its books in accordance with the Commission's decision, staff recommends that FPUC should provide proof, within 90 days of the consummating order that the adjustments for all the applicable NARUC USOA primary accounts have been made to its annual report, rate of return reports, and its books and records.

Issue 61: Should this docket be closed?)

<u>Recommendation</u>: Yes, if no person whose substantial interests are affected by the proposed agency action files a protest within 21 days of the issuance of the Order, this docket should be closed upon the issuance of a Consummating Order. (Jaeger)

<u>Staff Analysis</u>: If no person whose substantial interests are affected by the proposed agency action files a protest within 21 days of the issuance of the Order, this docket should be closed upon the issuance of a Consummating Order.

COMPARATIVE AVERAGE RATE BASES

FLORIDA PUBLIC UTILITIES COMPANY PTY 12/31/05

ATTACHMENT 1

PTY 12/	51105			COMPANY	STA	AFF
SSUE		TOTAL	COMPANY	COMPANY	STAFF	STAFF
NO.	PLANT IN SERVICE	PER BOOKS	ADJS.	ADJUSTED	ADJS.	ADJUSTED
	UTILITY PLANT	93,956,032				
	Non-regulated		(1,920,851)			
	Misc. intang. plant-non-comp		(1,900,000)			
	Bare steel replacement program-amort.		(188,772)			
	Bare steel replacement program-retiremnts.		(7,266)			
3	South Florida Operations Center (389)				(2,500,000)	
3	South Florida Operations Center (390)				(26,340)	
4	Sanford Office Building & Land				(106,204)	
5	Plant additions				(1,076,150)	
6	Plant retirements				(30,112)	
7	Inactive service lines				(113,998)	
	Total Plant-In-Service	93,956,032	(4,016,889)	89,939,143	(3,852,804)	86,086,33
	COMMON PLANT ALLOCATED	3,429,181				
	Total Common Allocated	3,429,181	0	3,429,181	0	3,429,18
	ACOUISITION ADJUSTMENT	1,816,579				
	Include Atlantic Utilities	1,810,579	3,300,000			
	Remove acquisition goodwill		(1,513,179)			
9	Reduce SFNG acquisition adj.		(-,,,-,-,		(2,339,624)	
	Total Acquisition Adjustment	1,816,579	1,786,821	3,603,400	(2,339,624)	1,263,7
	CONSTRUCTION WORK IN PROGRESS	190,577				
10	Increase for budget changes	170,577			41,536	
10	COMMON CWIP ALLOCATED	3,427			41,550	
	Total Construction Work In Progress	194,004	0	194,004	41,536	235,54
	TOTAL PLANT	99,395,796	(2,230,068)	97,165,728	(6.150.892)	91,014,83
	IOTAL FLANT	99.595.790	(2,230,008)	97,103,728	(0,130,892)	91,014,62
	DEDUCTIONS					
	ACCUM. DEPR PLANT IN SERVICE	29,479,477				
	Non-regulated		(536,639)			
	Bare steel replacement program-retiremnts.		(6,132)			
2	Bare steel replacement program-retiremnts.		(1,134)		(100)	
3	South Florida Operations Center (390)				(198)	
4	Sanford Office Building & Land				(104,123)	
5	Plant additions				(28,202)	
6 7	Plant retirements Inactive service lines				(32,557)	
8	Increase for bare steel replacement prog.				(278,678) 94,385	
8 40	Change in depreciation rates				94,383 77,145	
40	change in depreciation fates				77,145	
	Total Accum. Depr Plant In Service	29,479,477	(543,905)	28,935,572	(272,228)	28,663,34
	ACCUM DEPR COMMON PLANT	1,039,014				
	Total Accum. Depr Common Plant	1,039,014	0	1,039,014	0	1,039,0
	ACCUM. AMORT ACQUISITION ADJ.	308,262				
	Include Atlantic Utilities	500,202	49,866			
9	Reduce SFNG acquisition adj.		19,000		78,189	
<i></i>	Total Accum. Depr Acquisition Adj.	308,262	49,866	358,128	78,189	436,3
	CUSTOMER ADVANCES FOR CONSTR.	007 805				
	Total Customer Advances for construction	<u>997,805</u> 997,805	0	997,805	0	997,80
				•		
	TOTAL DEDUCTIONS	31,824,558	(494,039)	31,330,519	(194,039)	31,136,48
	NET UTILITY PLANT	67,571,238	(1,736,029)	65,835,209	(5,956,853)	59,878,35
	WORKING CAPITAL ALLOWANCE	(7,966,722)	7,966,722	0	(706,682)	(706,68
	TOTAL RATE BASE	59,604,516	6,230,693	65,835,209	(6,663,535)	59,171,67
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WORKING CAPITAL

ATTACHMENT 1A

FLORIDA PUBLIC UTILITIES COMPANY
DOCKET NO. 040216-GU
PTY 12/31/05

ISSUE		TOTAL	PANY AS FILEE COMPANY	COMPANY	STAFF	STAFF
NO.		PER BOOKS	ADJS.	ADJUSTED	ADJS.	ADJUSTED
	ASSETS					
	Other Funds	6,100		6,100		6,10
12	Cash	1,079,871	(635,573)	444,298	(155,648)	288,65
	Insurance Proceeds Environmental Cleanup	3,135,957	(3,135,957)	0		
	Cash-Other	9,400		9,400		9,40
	Accounts Receivable-Customer	4,775,265		4,775,265		4,775,26
	Accounts Receivable-Other	269,087		269,087		269,08
29	Allowance for Uncollectables	(150,256)		(150,256)	17,205	(133,051
13	Materials & Supplies	473,077		473,077	(42,577)	430,50
	Stores Expense	19,318		19,318		19,31
11	Prepaid Insurance	335,835		335,835	(74,383)	261,45
11 & 15	Prepaid Pensions	74,493		74,493	6,525	81,01
	Prepaid Other	72,008		72,008		72,00
	Unbilled Revenues	824,126		824,126		824,12
38	Other Deferred Debits-Rate Case Exp.	513,890		513,890	(329,826)	184,06
	Other Deferred Debits-Allocated	3,877		3,877		3,87
	Other Deferred Debits-Direct	23,647		23,647		23,64
	Other Deferred Debits-AEP	4,067,137	(4,067,137)	0		
	Underrecoveries-PGA & Conserv.	183,039		183,039		183,03
	Deferred Piping & Conversion	1,428,964		1,428,964		1,428,96
	Misc. Deferred Debits	19,603		19,603		19,60
	Misc. Deferred Debits	(29)		(29)		(29
	TOTAL ASSETS	17.164.409	(7.838,667)	9.325.742	(578,704)	8.747.03
	LIABILITIES	59,070		59,070		59,07
14	Mise. Non-Current Liab-Insurance	1,379,753		,	(10,781)	1,368,97
14	Misc. Non-Current Liab-Insurance			1,379,753	(10,/81)	
11	Provision for Rate Refund	267,483		267,483	((0)((21)))	267,48
11	Accounts Payable-Operating	3,642,270		3,642,270	(686,631)	2,955,63
	Accounts Payable-Other	465,113		465,113		465,11
	Taxes Payable-Gross receipts	115,433		115,433		115,43
11	Taxes Payable-FPSC Assessment	68,220		68,220	(211,555)	68,22
11	Taxes Payable-Income Taxes	1,769,203		1,769,203	(211,555)	1,557,64
	Taxes Payable-Ad Valorem	356,034		356,034		356,03
11	Taxes Payable-Other	4,879		4,879	(77.042)	4,87
11	Interest Accrued-Debt	639,545		639,545	(77,243)	562,30
	Interest Accrued-Customer Deposits	114,589		114,589		114,58
11	Dividends Payable-Preferred Stock	1,672		1,672	7 100	1,67
11	Taxes Payable-Employee & Sales	66,476		66,476	7,188	73,66
	Taxes Payable-Franchise	759,548		759,548		759,54
	Taxes Payable-Municipal	174,147		174,147	(5((200)	174,14
11	Accrued Liability-Vacation Payroll	705,722		705,722	(566,309)	139,41
11	Accrued Liability-Misc.	88,725		88,725		88,72
	Misc. Deferred Liab-Misc.	388	(221.202)	388		38
	Misc Deferred Liab-Unamort. Gains	221,283	(221,283)	0		
	Overrecoveries-PGA & Conserv.	594,244		594,244		594,24
	Overrecoveries-Unbundle	0	(5.005.000)	0		
	Environmental Liability Insurance Proceeds	5,027,989	(5,027,989)	0		
	Environmental Liability Pending Rate Recovery	8,882,808	(8,882,808)	0		(252.4/2
	Environ Costs Net of Customer Proceeds	(273,463)	(1 (50 0.00)	(273,463)	1 (50.000	(273,463
16	Adjustment for Negative Working Capital		(1,673,309)	(1,673,309)	1,673,309	
	TOTAL LIABILITIES	25,131,131	(15,805,389)	9,325,742	127,978	9,453,72

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ATTACHMENT 2

FLORIDA PUBLIC UTILITIES COMPANY PTY 12/31/05 13 Month Average

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	FPUC PER BOOKS	PRO RATA	FPUC PRO RATA ADJUSTED	RATIO	COST RATE	WEIGHTED COST
LONG TERM DEBT	50,346,860	50,346,860 (24,654,534)	25,692,326	39.03%	8.04%	3.14%
SHORT TERM DEBT	796,154	(389,871)	406,283	0.62%	5.98%	0.04%
PREFERRED STOCK	600,000	(293,816)	306,184	0.47%	4.75%	0.02%
COMMON EQUITY	56,448,772	56,448,772 (27,642,601)	28,806,171	43.75%	11.50%	5.03%
CUSTOMER DEPOSITS	4,094,408		4,094,408	6.22%	6.28%	0.39%
DEFERRED TAXES	6,253,275		6,253,275	9.50%	0.00%	0.00%
TAX CREDIT - ZERO COST	0		0	0.00%	0.00%	0.00%
TAX CREDIT – OVERALL	276,563		276,563	0.42%	9.81%	0.04%
TOTAL	\$118,816,032	(\$52,980,822)	\$118,816,032 (\$52,980,822) \$65,835,210	100.00%		8.66%

STAFF POSITION

	CONSOLIDATED TOTAL COMPANY	FLO GAS	ADJUSTED PER BOOKS	STAFF SPECIFIC	PRO RATA	STAFF ADJUSTED	RATIO	COST RATE	WEIGHTED COST
LONG TERM DEBT	50,346,860		50,346,860		(28,476,024)	21,870,836	36.96%	8.04%	2.97%
SHORT TERM DEBT	5,720,154		5,720,154		(3, 235, 301)	2,484,853	4.20%	4.03%	0.17%
PREFERRED STOCK	600,000		600,000		(339,358)	260,642	0.44%	4.75%	0.02%
COMMON EQUITY	50,449,234	(2,248,022)	48,201,212		(27,262,453)	20,938,759	35.39%	11.25%	3.98%
CUSTOMER DEPOSITS	4,094,408		4,094,408			4,094,408	6.92%	6.28%	0.43%
DEFERRED TAXES	6,253,275		6,253,275	2,992,338		9,245,613	15.63%	0.00%	0.00%
TAX CREDIT - ZERO COST	0		0			0	0.00%	0.00%	0.00%
TAX CREDIT - OVERALL	276,563		276,563			276,563	0.47%	9.28%	0.04%
TOTAL	\$117,740,494	\$117,740,494 (\$2,248,022) \$115,492,472	\$115,492,472		\$2,992,338 (\$59,313,136)	\$59,171,674	100%		7.62%

FLORIDA PUBLIC UTILITIES COMPANY DOCKET NO. 040216-GU PTY 12/31/05

COMPARATIVE NET OPERATING INCOME

ATTACHMENT 3 Page 1 of 2

PTY 12	/31/05		COMPANY		STA	FF
ISSUE NO.	-	TOTAL PER BOOKS	COMPANY ADJS.	COMPANY ADJUSTED	STAFF ADJS.	STAFF ADJUSTED
	OPERATING REVENUES Base Revenues Fuel Conservation Unbundling	17,717,851 36,236,758 2,136,828 0	(36,236,758) (2,136,828)			
22	Gross Receipts Tax Franchise Tax Other Operating Revenues Area Expansion Program Add pool manager revenue	1,402,286 1,346,194 2,674,539	(572,646)		3,600	
22	TOTAL REVENUES	61,514,456	(38,946,232)	22,568,224	3,600	22.571.824
	OPERATING EXPENSES:	01,511,150	(30,310,232)	22,000,221	5,000	
	COST OF GAS CONSERVATION STORAGE & UNBUNDLING	36,055,579 2,126,144 15,930	(36,055,579) (2,126,144)			
	OPERATION & MAINTENANCE EXPENSE	14,779,699				
23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39	Decrease for overhead cost allocations (various) Remove nonrecurring expenses (877, 921, 923) Decrease for new positions (various) Decrease for Fleet Image Improvement Prog.(874) Decrease for meter change outs (878) Remove tax credits-company use gas (903, 905) Decrease bad debt expense (904) Decrease for nontrility advertising (912) Decrease cooperative & duplicative ads (913) Remove payroll increase (920) Decrease for relocation & temporary help (921) Decrease for duplicate fees & audit (923, 930) Decrease for allocation of Acct. 926 Decrease pension expense (926) Decrease for rate case expense (928) Decrease for membership dues (930)				$(155,692) \\ (78,127) \\ (69,932) \\ (7,020) \\ (47,531) \\ 12,630 \\ (34,411) \\ (1,335) \\ (91,357) \\ (10,400) \\ (17,828) \\ (18,571) \\ (14,626) \\ (11,886) \\ (26,645) \\ (41,646) \\ (3,213) \\ (3,213) \\ (18,127) \\ (18$	
	TOTAL O & M EXPENSE	52,977,352	(38,181,723)	14,795,629	(617,590)	14,178,03

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FLORIDA PUBLIC UTILITIES COMPANY DOCKET NO. 040216-GU PTY 12/31/05

COMPARATIVE NOIs

ATTACHMENT 3 Page 2 of 2

				COMPANY		
ISSUE NO.	-	TOTAL PER BOOKS	COMPANY ADJS.	COMPANY ADJUSTED	STAFF ADJS.	STAFF ADJUSTED
3 4 5 6 7 40	DEPRECIATION Include deferred gain Remove bare steel depreciation Remove non-regulated depreciation South Florida Operations Center (390) Sanford Office Building & Land Plant additions Plant retirements Inactive service lines Change in depreciation rates	2,791,858	120,420 (5,449) (78,954)		(396) (2,542) (26,846) (2,445) (4,045) 154,289	
8 9	AMORTIZATION Include bare steel amortization Include acquisition adj. amortization Include environmental amortization Remove AEP amortization	568,823	377,538 99,726 456,350 (569,783)		188,770 (67,713)	
	TOTAL DEPRECIATION & AMORTIZATION	3,360,681	399,848	3,760,529	239,072	3,999,601
41 41 41	TAXES OTHER THAN INCOME Payroll taxes Gross receipts, franchise fees Franchise fees Miscellaneous & emergency excise tax Property tax Regulatory Assessment Fee	545,736 1,402,286 1,346,194 (3,676) 1,068,026 300,880	(194,726)		(6,724) (140,166) 6,710	
	TOTAL TAXES OTHER THAN INCOME	4,659,446	(194,726)	4,464,720	(140,180)	4,324,539
42 42 42	INCOME TAX EXPENSE Income taxes - current & deferred Investment tax credit Tax effect of adjustments Interest Synch/Rec. Adj. Increase for permanent differences	(688,670) (40,331)	(364,872)		196,541 82,832 3,358	
	TOTAL INCOME TAXES	(729,001)	(364,872)	(1,093,873)	282,730	(811,143)
	TOTAL OPERATING EXPENSES	60,268,478	(38,341,473)	21,927,005	(235,967)	21,691,037
	NET OPERATING INCOME	1,245,978	(604,759)	641,219	239,567	880,787

NET OPERATING INCOME MULTIPLIER

FLORIDA PUBLIC UTILITIES COMPANY DOCKET NO. 040216-GU PTY 12/31/05

ATTACHMENT 4

	COMPANY	
DESCRIPTION	PER FILING	STAFF
REVENUE REQUIREMENT	100.0000%	100.0000%
GROSS RECEIPTS TAX RATE	0.0000%	0.0000%
REGULATORY ASSESSMENT RATE	0.5000%	0.5000%
BAD DEBT RATE	0.4000%	0.3300%
NET BEFORE INCOME TAXES	99.1000%	99.1700%
STATE INCOME TAX RATE	5.5000%	5.5000%
STATE INCOME TAX	5.4505%	5.4544%
NET BEFORE FEDERAL INCOME TAXES	93.6495%	93.7157%
FEDERAL INCOME TAX RATE	34.0000%	34.0000%
FEDERAL INCOME TAX	31.8408%	31.8633%
REVENUE EXPANSION FACTOR	61.8087%	61.8523%
NET OPERATING INCOME MULTIPLIER	1.6179	1.6168

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COMPARATIVE REVENUE DEFICIENCY CALCULATIONS FLORIDA PUBLIC UTILITIES COMPANY ATTACHMENT 5 DOCKET NO. 040216-GU

	COMPANY ADJUSTED	STAFF
RATE BASE (AVERAGE)	\$65,835,209	\$59,171,674
RATE OF RETURN	X 8.66%	X7.62%
REQUIRED NOI	\$5,701,329	\$4,508,882
Operating Revenues	\$22,568,224	\$22,571,824
Operating Expenses:		
Operation & Maintenance	14,795,629	14,178,039
Depreciation & Amortization	3,760,529	3,999,601
Amortization of Environ. Costs	0	0
Taxes Other than Income Taxes	4,464,720	4,324,539
Income Taxes	(1,093,873)	(811,143)
Total Operating Expenses	21,927,005	21,691,037
ACHIEVED NOI	641,219	880,787
NET REVENUE DEFICIENCY	5,060,256	3,628,094
REVENUE TAX FACTOR	1.6179	1.6168
TOTAL REVENUE DEFICIENCY	\$8,186,989	\$5,865,903