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February 27, 2013

Mr. Jim Dean, Director Division of Economics Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0868

Dear Mr. Dean:

Attached is Gulf Power Company's 2012 Annual FEECA Program Progress Report.

Sincerely,

Robert J. M.C. Ser f.

Robert L. McGee, Jr. Regulatory and Pricing Manager

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Enclosure

	Total	Total Number of	Projected Cumulative Number of	Projected Cumulative Penetration	Actual Annual Number of	Actual Cumulative Number of	Actual Cumulative Penetration
A	В	С	D	Е	F	G	Н
Reporti	ng Period:	Annual 2012					
Program	n Start Date:	June, 2011					
Measure Name:		Residential Ener	gy Audit				
Program	n Name:	Residential Ener	gy Audit and Edu	cation			
Utility:		Gulf Power Com	pany				

Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G - Column D)
						Plan-To-Date)		
2010	374,936	373,219	7,860	2.11%				
2011	377,336	375,619	16,080	4.28%	10,029	10,029	2.67%	(6,051)
2012	381,544	379,827	24,842	6.54%	8,863	18,892	4.97%	(5,950)
2013	388,378	386,661	34,392	8.89%				
2014	396,913	395,196	44,453	11.25%				
2015	405,062	403,345	54,398	13.49%				
2016	413,491	411,774	64,427	15.65%				
2017	421,774	420,057	74,412	17.71%				
2018	430,056	428,339	84,397	19.70%				
2019	438,190	436,473	94,337	21.61%				

Annual Demand and Energy Savings	Per Installation Program			am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction				
Summer kW Reduction				
Annual kWh Reduction				

	Annual
Utility Cost per Installation:	\$209
Total Program Cost of the Utility (\$000):	\$1,850
Net Benefits of Measures Installed During Reporting Period:	N/A

Note: The demand and energy savings of this program are not applied toward the established DSM goals.

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Utility:	Gulf Power Company
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<b>Program Name:</b> Residential Energy Audit and Education
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Measure Name: Home Energy Reporting

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н	
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	
						Plan-To-Date)		
2010	374,936	373,219	35,000	9.38%				
2011	377,336	375,619	35,000	9.32%	39,797	39,797	10.60%	
2012	381,544	379,827	35,000	9.21%	39,213	39,213	10.32%	ſ
2013	388,378	386,661	35,000	9.05%				
2014	396,913	395,196	0	0.00%				
2015	405,062	403,345	0	0.00%				
2016	413,491	411,774	0	0.00%				
2017	421,774	420,057	20,000	4.76%				
2018	430,056	428,339	20,000	4.67%				
2019	438,190	436,473	20,000	4.58%				ſ
								ſ

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.06	0.08	2,353	3,137	
Summer kW Reduction	0.06	0.08	2,353	3,137	
Annual kWh Reduction	300	327	11,763,900	12,822,651	

	Annual
Utility Cost per Installation:	\$15
Total Program Cost of the Utility (\$000):	\$600
Net Benefits of Measures Installed During Reporting Period:	(\$1,622,683)

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# Actual Participation Over (Under) Projected Participants (Column G - Column D) ... 4,797 4,213

Utility: Gulf Power Company

Program Name: Residential Community Energy Saver

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н
	_	•	-	_	•	•	

Α	В	С	D	Е	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	130,627	1,250	0.96%				
2011	377,336	131,467	3,750	2.85%	1,881	1,881	1.43%	(1,869)
2012	381,544	132,939	6,250	4.70%	3,327	5,208	3.92%	(1,042)
2013	388,378	135,331	8,750	6.47%				
2014	396,913	138,319	11,250	8.13%				
2015	405,062	141,171	12,750	9.03%				
2016	413,491	144,121	14,250	9.89%				
2017	421,774	147,020	15,750	10.71%				
2018	430,056	149,919	17,250	11.51%				
2019	438,190	152,766	18,750	12.27%				

Annual Demand and Energy Savings	Per In	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.11	0.14	366	466	
Summer kW Reduction	0.05	0.07	166	233	
Annual kWh Reduction	736	802	2,448,672	2,668,254	

	Annual
Utility Cost per Installation:	\$281
Total Program Cost of the Utility (\$000):	\$936
Net Benefits of Measures Installed During Reporting Period:	(\$251,281)

Utility:	Gulf Power Company
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Program Name:	Residential Landlord-Renter Custom Incentive
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Program Start Date: June, 2011

Α	В	С	D	E	F	G	н

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	750	0.20%				
2011	377,336	375,619	1,500	0.40%	1	1	0.00%	(1,499)
2012	381,544	379,827	2,250	0.59%	0	1	0.00%	(2,249)
2013	388,378	386,661	3,000	0.78%				
2014	396,913	395,196	3,750	0.95%				
2015	405,062	403,345	4,500	1.12%				
2016	413,491	411,774	5,250	1.27%				
2017	421,774	420,057	6,000	1.43%				
2018	430,056	428,339	6,750	1.58%				
2019	438,190	436,473	7,500	1.72%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction			0	0	
Summer kW Reduction			0	0	
Annual kWh Reduction			0	0	

	Annual	
Utility Cost per Installation:	N/A	
Total Program Cost of the Utility (\$000):	\$121	
Net Benefits of Measures Installed During Reporting Period:	N/A	No incentives paid

Utility: Gulf Power Company

Program Name: Landlord/Renter Custom Incentive Program

Program Start Date: June, 2011

		Meter			<u>Generator</u>	
	Summer kW	Winter kW	<u>Energy kWh</u>	Summer kW	Winter kW	<u>Energy kWh</u>
2010						
2011	121	0	286,242	159	0	375,922
2012	0	0	0	0	0	0
2013						
2014						
Cumulative	121	0	286,242	159	0	375,922

Projects - 2012	<u>Summer kW</u>	<u>Meter</u> Winter kW	<u>Energy kWh</u>	Summer kW	<u>Generator</u> <u>Winter kW</u>	<u>Energy kWh</u>
Total	<u>0.00</u>	<u>0.00</u>	<u>0</u>	<u>0.00</u>	<u>0.00</u>	<u>0</u>

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Maintenance

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	1,280	0.34%				
2011	377,336	375,619	3,680	0.98%	2,789	2,789	0.74%	(891)
2012	381,544	379,827	7,760	2.04%	6,793	9,582	2.52%	1,822
2013	388,378	386,661	14,260	3.69%				
2014	396,913	395,196	24,260	6.14%				
2015	405,062	403,345	33,260	8.25%				
2016	413,491	411,774	40,760	9.90%				
2017	421,774	420,057	46,760	11.13%				
2018	430,056	428,339	52,260	12.20%				
2019	438,190	436,473	57,510	13.18%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.26	0.34	1,766	2,310	
Summer kW Reduction	0.31	0.41	2,106	2,785	
Annual kWh Reduction	1,306	1,424	8,871,658	9,673,232	

	<u>Annual</u>
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$2,573
Net Benefits of Measures Installed During Reporting Period:	(\$697,873)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Early Retirement Tier 1

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	340	0.09%				
2011	377,336	375,619	978	0.26%	176	176	0.05%	(802)
2012	381,544	379,827	2,062	0.54%	803	979	0.26%	(1,083)
2013	388,378	386,661	3,796	0.98%				
2014	396,913	395,196	6,461	1.63%				
2015	405,062	403,345	9,086	2.25%				
2016	413,491	411,774	11,711	2.84%				
2017	421,774	420,057	14,211	3.38%				
2018	430,056	428,339	16,461	3.84%				
2019	438,190	436,473	18,461	4.23%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.16	1.52	931	1,221	
Summer kW Reduction	1.24	1.63	996	1,309	
Annual kWh Reduction	5,854	6,381	4,700,762	5,123,943	

	<u>Annual</u>
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$304
Net Benefits of Measures Installed During Reporting Period:	(\$211,586)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

 Measure Name:
 Residential HVAC Early Retirement Tier 2

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	Е	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	50	0.01%				
2011	377,336	375,619	140	0.04%	225	225	0.06%	85
2012	381,544	379,827	293	0.08%	547	772	0.20%	479
2013	388,378	386,661	538	0.14%				
2014	396,913	395,196	913	0.23%				
2015	405,062	403,345	1,288	0.32%				
2016	413,491	411,774	1,663	0.40%				
2017	421,774	420,057	2,038	0.49%				
2018	430,056	428,339	2,413	0.56%				
2019	438,190	436,473	2,763	0.63%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.25	1.64	684	897	
Summer kW Reduction	1.33	1.75	728	957	
Annual kWh Reduction	6,243	6,805	3,414,921	3,722,335	

	Annual
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$207
Net Benefits of Measures Installed During Reporting Period:	(\$167,718)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Early Retirement Tier 3

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	10	0.00%				
2011	377,336	375,619	30	0.01%	0	0	0.00%	(30)
2012	381,544	379,827	60	0.02%	41	41	0.01%	(19)
2013	388,378	386,661	110	0.03%				
2014	396,913	395,196	185	0.05%				
2015	405,062	403,345	260	0.06%				
2016	413,491	411,774	335	0.08%				
2017	421,774	420,057	410	0.10%				
2018	430,056	428,339	465	0.11%				
2019	438,190	436,473	505	0.12%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.67	2.19	68	90	
Summer kW Reduction	1.57	2.06	64	84	
Annual kWh Reduction	7,132	7,774	292,412	318,734	

	Annual
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$16
Net Benefits of Measures Installed During Reporting Period:	(\$13,460)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

 Measure Name:
 Residential HVAC Efficiency Upgrade Tier 1

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	272	0.07%				
2011	377,336	375,619	782	0.21%	30	30	0.01%	(752)
2012	381,544	379,827	1,649	0.43%	187	217	0.06%	(1,432)
2013	388,378	386,661	3,037	0.79%				
2014	396,913	395,196	5,169	1.31%				
2015	405,062	403,345	7,044	1.75%				
2016	413,491	411,774	8,919	2.17%				
2017	421,774	420,057	10,794	2.57%				
2018	430,056	428,339	12,482	2.91%				
2019	438,190	436,473	13,982	3.20%				

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Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.43	0.56	80	105	
Summer kW Reduction	0.32	0.42	60	79	
Annual kWh Reduction	1,567	1,708	293,029	319,396	

	Annual	
Utility Cost per Installation:	\$379	
Total Program Cost of the Utility (\$000):	\$71	
Net Benefits of Measures Installed During Reporting Period:	(\$18,895)	

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

 Measure Name:
 Residential HVAC Efficiency Upgrade Tier 2

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	Н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	38	0.01%				
2011	377,336	375,619	110	0.03%	50	50	0.01%	(60)
2012	381,544	379,827	232	0.06%	127	177	0.05%	(55)
2013	388,378	386,661	428	0.11%				
2014	396,913	395,196	728	0.18%				
2015	405,062	403,345	1,028	0.25%				
2016	413,491	411,774	1,328	0.32%				
2017	421,774	420,057	1,628	0.39%				
2018	430,056	428,339	1,903	0.44%				
2019	438,190	436,473	2,153	0.49%				

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Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.47	0.62	60	79	
Summer kW Reduction	0.40	0.53	51	67	
Annual kWh Reduction	1,891	2,061	240,157	261,747	

	Annual
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$48
Net Benefits of Measures Installed During Reporting Period:	(\$22,573)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name:Residential HVAC Efficiency Upgrade Tier 3

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	Н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	10	0.00%				
2011	377,336	375,619	28	0.01%	45	45	0.01%	17
2012	381,544	379,827	59	0.02%	88	133	0.04%	74
2013	388,378	386,661	108	0.03%				
2014	396,913	395,196	183	0.05%				
2015	405,062	403,345	258	0.06%				
2016	413,491	411,774	333	0.08%				
2017	421,774	420,057	408	0.10%				
2018	430,056	428,339	468	0.11%				
2019	438,190	436,473	518	0.12%				

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Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.08	1.42	95	125
Summer kW Reduction	0.64	0.84	56	74
Annual kWh Reduction	3,456	3,767	304,128	331,496

	<u>Annual</u>
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$33
Net Benefits of Measures Installed During Reporting Period:	(\$23,645)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential Duct Repair

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	0	0.00%				
2011	377,336	375,619	1,000	0.27%	170	170	0.05%	(830)
2012	381,544	379,827	3,000	0.79%	5,320	5,490	1.45%	2,490
2013	388,378	386,661	7,200	1.86%				
2014	396,913	395,196	13,700	3.47%				
2015	405,062	403,345	19,700	4.88%				
2016	413,491	411,774	25,100	6.10%				
2017	421,774	420,057	30,100	7.17%				
2018	430,056	428,339	34,900	8.15%				
2019	438,190	436,473	39,400	9.03%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.21	0.28	1,117	1,490	
Summer kW Reduction	0.32	0.42	1,702	2,234	
Annual kWh Reduction	1,382	1,506	7,352,240	8,011,920	

	Annual
Utility Cost per Installation:	\$379
Total Program Cost of the Utility (\$000):	\$2,015
Net Benefits of Measures Installed During Reporting Period:	(\$480,083)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential ECM Fan

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	Н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	0	0.00%				
2011	377,336	375,619	400	0.11%	0	0	0.00%	(400)
2012	381,544	379,827	1,150	0.30%	3	3	0.00%	(1,147)
2013	388,378	386,661	2,425	0.63%				
2014	396,913	395,196	4,425	1.12%				
2015	405,062	403,345	7,425	1.84%				
2016	413,491	411,774	9,675	2.35%				
2017	421,774	420,057	11,475	2.73%				
2018	430,056	428,339	12,975	3.03%				
2019	438,190	436,473	14,175	3.25%				

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.14	0.18	0	1
Summer kW Reduction	0.27	0.35	1	1
Annual kWh Reduction	1,109	1,209	3,327	3,627

	<u>Annual</u>	
Utility Cost per Installation:	\$379	
Total Program Cost of the Utility (\$000):	\$1	
Net Benefits of Measures Installed During Reporting Period:	(\$232)	

Utility:	Gulf Power Company
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Program Name:	Residential Heat Pump Water Heater
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Program Start Date: June, 2011

Α	В	С	D	E	F	G	н
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Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants Plan-To-Date)	(G/C X 100)	(Column G-Column D)
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	400	0.11%	304	304	0.08%	(96)
2012	381,544	379,827	1,000	0.26%	873	1,177	0.31%	177
2013	388,378	386,661	1,800	0.47%				
2014	396,913	395,196	2,800	0.71%				
2015	405,062	403,345	4,000	0.99%				
2016	413,491	411,774	5,200	1.26%				
2017	421,774	420,057	6,600	1.57%				
2018	430,056	428,339	8,200	1.91%				
2019	438,190	436,473	10,000	2.29%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.37	0.49	323	428	
Summer kW Reduction	0.10	0.13	87	113	
Annual kWh Reduction	1,348	1,469	1,176,804	1,282,437	

	Annual
Utility Cost per Installation:	\$902
Total Program Cost of the Utility (\$000):	\$788
Net Benefits of Measures Installed During Reporting Period:	(\$206,096)

Utility: Gulf Power Company

Program Name: Residential Ceiling Insulation Program

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	300	0.08%	394	394	0.10%	94
2012	381,544	379,827	650	0.17%	780	1,174	0.31%	524
2013	388,378	386,661	1,150	0.30%				
2014	396,913	395,196	1,650	0.42%				
2015	405,062	403,345	2,150	0.53%				
2016	413,491	411,774	2,650	0.64%				
2017	421,774	420,057	3,150	0.75%				
2018	430,056	428,339	3,650	0.85%				
2019	438,190	436,473	4,150	0.95%				

Annual Demand and Energy Savings	Per In	stallation	Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.80	1.05	624	819
Summer kW Reduction	0.10	0.13	78	101
Annual kWh Reduction	575	627	448,500	489,060

	<u>Annual</u>
Utility Cost per Installation:	\$417
Total Program Cost of the Utility (\$000):	\$325
Net Benefits of Measures Installed During Reporting Period:	(\$64,992)

Utility: Gulf Power Company

Program Name: Residential High Performance Window Program

 Measure Name:
 Residential Window Replacement

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	Е	F	G	н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	300	0.08%	471	471	0.13%	171
2012	381,544	379,827	650	0.17%	658	1,129	0.30%	479
2013	388,378	386,661	1,150	0.30%				
2014	396,913	395,196	1,900	0.48%				
2015	405,062	403,345	2,900	0.72%				
2016	413,491	411,774	4,150	1.01%				
2017	421,774	420,057	5,650	1.35%				
2018	430,056	428,339	7,650	1.79%				
2019	438,190	436,473	10,150	2.33%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.50	0.66	329	434	
Summer kW Reduction	0.20	0.26	132	171	
Annual kWh Reduction	1,338	1,458	880,404	959,364	

	Annual
Utility Cost per Installation:	\$310
Total Program Cost of the Utility (\$000):	\$204
Net Benefits of Measures Installed During Reporting Period:	(\$63,791)

Utility: Gulf Power Company

 Program Name:
 Residential High Performance Window Program

Measure Name: Residential Window Film

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	Н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	50	0.01%				
2011	377,336	375,619	150	0.04%	64	64	0.02%	(86)
2012	381,544	379,827	350	0.09%	178	242	0.06%	(108)
2013	388,378	386,661	550	0.14%				
2014	396,913	395,196	750	0.19%				
2015	405,062	403,345	950	0.24%				
2016	413,491	411,774	1,150	0.28%				
2017	421,774	420,057	1,350	0.32%				
2018	430,056	428,339	1,550	0.36%				
2019	438,190	436,473	1,750	0.40%				

Annual Demand and Energy Savings	Per In:	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.20	0.26	36	46	
Annual kWh Reduction	788	859	140,264	152,902	

	Annual
Utility Cost per Installation:	\$310
Total Program Cost of the Utility (\$000):	\$55
Net Benefits of Measures Installed During Reporting Period:	(\$13,936)

Utility: Gulf Power Company

Program Name: Residential Reflective Roof

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
0010	074.000	070.040	100	0.020/		Plan-To-Date)		
2010	,	373,219	100	0.03%				
2011	377,336	375,619	300	0.08%	30	30	0.01%	(270)
2012	381,544	379,827	600	0.16%	229	259	0.07%	(341)
2013	388,378	386,661	1,000	0.26%				
2014	396,913	395,196	1,500	0.38%				
2015	405,062	403,345	2,100	0.52%				
2016	413,491	411,774	2,800	0.68%				
2017	421,774	420,057	3,500	0.83%				
2018	430,056	428,339	4,200	0.98%				
2019	438,190	436,473	4,900	1.12%				

Annual Demand and Energy Savings	Per In	stallation	Program Total			
	@ Meter	@ Generator	@ Meter	@ Generator		
Winter kW Reduction	0.00	0.00	0	0		
Summer kW Reduction	0.41	0.54	94	124		
Annual kWh Reduction	1,029	1,122	235,641	256,938		
Annual						

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)1
6,208)

Utility: Gulf Power Company

Program Name: Residential Variable Speed/Flow Pool Pump

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	250	0.07%	1,363	1,363	0.36%	1,113
2012	381,544	379,827	500	0.13%	3,491	4,854	1.28%	4,354
2013	388,378	386,661	850	0.22%				
2014	396,913	395,196	1,250	0.32%				
2015	405,062	403,345	1,650	0.41%				
2016	413,491	411,774	2,050	0.50%				
2017	421,774	420,057	2,450	0.58%				
2018	430,056	428,339	2,850	0.67%				
2019	438,190	436,473	3,250	0.74%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.15	1.51	4,015	5,271	
Summer kW Reduction	1.15	1.51	4,015	5,271	
Annual kWh Reduction	2,494	2,718	8,706,554	9,488,538	

	<u>Annual</u>
Utility Cost per Installation:	\$638
Total Program Cost of the Utility (\$000):	\$2,227
Net Benefits of Measures Installed During Reporting Period:	(\$374,634)

Utility: Gulf Power Company

Program Name: Energy Select (formerly GoodCents Select)

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	1,000	0.27%				
2011	377,336	375,619	2,000	0.53%	(667)	(667)	-0.18%	(2,667)
2012	381,544	379,827	3,000	0.79%	(416)	(1,083)	-0.29%	
2013	388,378	386,661	4,000	1.03%	, ,	, ,		
2014	396,913	395,196	5,000	1.27%				
2015	405,062	403,345	6,000	1.49%				
2016	413,491	411,774	7,000	1.70%				
2017	421,774	420,057	8,000	1.90%				
2018	430,056	428,339	9,000	2.10%				
2019	438,190	436,473	10,000	2.29%				

Annual Demand and Energy Savings	<u>Per li</u>	nstallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	2.20	2.89	(915)	(1,202)	
Summer kW Reduction	1.73	2.27	(720)	(945)	
Annual kWh Reduction	762	831	(316,992)	(345,521)	
		Annual			
Utility Cost per Installation:		\$9,136			
Total Program Cost of the Utility (\$000):		\$3,801			
Net Benefits of Measures Installed During Reportin	g Period:	N/A	Net reduction of pro	gram participants	

Utility: Gulf Power Company

Program Name: Energy Select Lite

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	300	0.08%		in the second second		
2011	377,336	375,619	900	0.24%	992	992	0.26%	
2012	381,544	379,827	1,500	0.39%	2,215	3,207	0.84%	1,707
2013	388,378	386,661	2,100	0.54%				
2014	396,913	395,196	2,700	0.68%				
2015	405,062	403,345	3,300	0.82%				
2016	413,491	411,774	3,300	0.80%				
2017	421,774	420,057	3,300	0.79%				
2018	430,056	428,339	3,300	0.77%				
2019	438,190	436,473	3,300	0.76%				

Annual Demand and Energy Savings	Per In	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.10	1.44	2,437	3,200	
Summer kW Reduction	0.98	1.29	2,171	2,851	
Annual kWh Reduction	556 606		1,231,540	1,342,379	
		Annual			

Annual
\$62
\$138
(\$366,926)

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

 Measure Name:
 Residential Energy Star Refrigerator

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

A	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	1,000	0.27%				
2011	377,336	375,619	3,000	0.80%	502	502	0.13%	(2,498)
2012	381,544	379,827	5,000	1.32%	2,327	2,829	0.74%	(2,171)
2013	388,378	386,661	7,500	1.94%				
2014	396,913	395,196	10,500	2.66%				
2015	405,062	403,345	14,000	3.47%				
2016	413,491	411,774	18,000	4.37%				
2017	421,774	420,057	22,000	5.24%				
2018	430,056	428,339	26,000	6.07%				
2019	438,190	436,473	30,000	6.87%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.03	0.04	70	93	
Summer kW Reduction	0.04	0.05	93	116	
Annual kWh Reduction	271	295	630,617	686,465	

	<u>Annual</u>
Utility Cost per Installation:	\$82
Total Program Cost of the Utility (\$000):	\$191
Net Benefits of Measures Installed During Reporting Period:	(\$50,432)

#### Н

Т

Gulf Power Company Utility:

Program Name:	Self-Install Energy Efficiency
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Residential Energy Star Freezer Measure Name:

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	
		Total	Projected Cumulative	Projected Cumulative	Actual Annual	Actual Cumulative	A Cum

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	200	0.05%				
2011	377,336	375,619	600	0.16%	36	36	0.01%	(564)
2012	381,544	379,827	1,100	0.29%	199	235	0.06%	(865)
2013	388,378	386,661	1,800	0.47%				
2014	396,913	395,196	2,500	0.63%				
2015	405,062	403,345	3,200	0.79%				
2016	413,491	411,774	3,900	0.95%				
2017	421,774	420,057	4,600	1.10%				
2018	430,056	428,339	5,300	1.24%				
2019	438,190	436,473	6,000	1.37%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.010	0.013	2	3	
Summer kW Reduction	0.011	0.014	2	3	
Annual kWh Reduction	82	89	16,318	17,711	
		Annual			
Utility Cost per Installation:		\$82			

Total Program Cost of the Utility (\$000):

\$16 Net Benefits of Measures Installed During Reporting Period: (\$2,671)

#### н

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

Measure Name: Residential Energy Star Window A/C

Program Start Date: June, 2011

2014

2015

2016

2017

2018

2019

**Reporting Period:** Annual 2012

396,913

405,062

413,491

421,774

430,056

438,190

Α	В	С	D	E	F	G	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Act Cumu Penet Le
						Plan-To-Date)	
2010	374,936	373,219	150	0.04%			
2011	377,336	375,619	450	0.12%	36	36	
2012	381,544	379,827	850	0.22%	204	240	
2013	388,378	386,661	1,300	0.34%			
i							

1,800

2,200

2,600

3,000

3,400

3,800

Annual Demand and Energy Savings	<u>Per In</u>	<u>stallation</u>	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.22	0.29	45	59	
Annual kWh Reduction	432	471	88,128	96,084	

	<u>Annual</u>
Utility Cost per Installation:	\$82
Total Program Cost of the Utility (\$000):	\$17
Net Benefits of Measures Installed During Reporting Period:	(\$2,319)

395,196

403,345 411,774

420,057

428,339

436,473

0.46%

0.55%

0.63%

0.71%

0.79%

0.87%

#### Н

Actual mulative etration Level % /C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
0.01%	(414)
0.06%	(610)

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

 Measure Name:
 Residential Energy Star Clothes Washer

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C × 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	500	0.13%				
2011	377,336	375,619	2,000	0.53%	417	417	0.11%	(1,583)
2012	381,544	379,827	4,500	1.18%	2,198	2,615	0.69%	(1,885)
2013	388,378	386,661	8,000	2.07%				
2014	396,913	395,196	12,500	3.16%				
2015	405,062	403,345	18,000	4.46%				
2016	413,491	411,774	24,500	5.95%				
2017	421,774	420,057	31,500	7.50%				
2018	430,056	428,339	38,500	8.99%				
2019	438,190	436,473	45,500	10.42%				

<u>Per In</u>	stallation	Program Total		
@ Meter	@ Generator	@ Meter	@ Generator	
0.028	0.037	62	81	
0.028	0.037	62	81	
197	215	433,006 472,570		
	<u>@ Meter</u> 0.028 0.028	0.028 0.037 0.028 0.037	@ Meter         @ Generator         @ Meter           0.028         0.037         62           0.028         0.037         62           197         215         433,006	

	Annual
Utility Cost per Installation:	\$82
Total Program Cost of the Utility (\$000):	\$181
Net Benefits of Measures Installed During Reporting Period:	(\$51,104)

#### Н

Т

Utility: Gulf Power Company

Self-Install Energy Efficiency Program Name:

Measure Name: **Residential CFL** 

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	250,000	66.98%			•••	
2011	377,336	375,619	400,000	106.49%	3,200	3,200	0.85%	(396,800)
2012	381,544	379,827	600,000	157.97%	77,646	80,846	21.28%	(519,154)
2013	388,378	386,661	600,000	155.17%				
2014	396,913	395,196	600,000	151.82%				
2015	405,062	403,345	600,000	148.76%				
2016	413,491	411,774	600,000	145.71%				
2017	421,774	420,057	600,000	142.84%				
2018	430,056	428,339	600,000	140.08%				
2019	438,190	436,473	600,000	137.47%				

Annual Demand and Energy Savings	Per In	stallation	Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00333	0.00437	259	339
Summer kW Reduction	0.00237	0.00311	184	241
Annual kWh Reduction	55	60	4,270,530	4,658,760
		Annual		
Utility Cost per Installation:		\$1		

\$64

(\$284,850)

Total Program Cost of the Utility (\$000):

Net Benefits of Measures Installed During Reporting Period:

Utility: Gulf Power Company

Program Name: Refrigerator Recycling

Program Start Date: June, 2011

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	0	0.00%		Plan-To-Date)		
2010	377,336	375,619	1,750	0.00%	 815	 815	0.22%	 (935)
2011	381,544	379,827	5,250	1.38%	1,064	1,879	0.49%	· · · /
2012	388,378	386,661	8,750	2.26%	1,004	1,075	0.4370	(0,071)
2010	396,913	395,196	12,250	3.10%				
2015	405,062	403,345	15,750	3.90%				
2016	413,491	411,774	17,750	4.31%				
2017	421,774	420,057	19,750	4.70%				
2018	430,056	428,339	21,750	5.08%				
2019	438,190	436,473	23,750	5.44%				

Annual Demand and Energy Savings	Per In	stallation	Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.08	0.11	85	112
Summer kW Reduction	0.08	0.11	85	112
Annual kWh Reduction	738	804	785,232	855,903

	<u>Annual</u>
Utility Cost per Installation:	\$244
Total Program Cost of the Utility (\$000):	\$260
Net Benefits of Measures Installed During Reporting Period:	(\$69,766)

Utility: Gulf Power Company

Program Name: Commercial/Industrial Audit

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants Plan-To-Date)	(G/C X 100)	(Column G-Column D)
2010	54,648	46,618	600	1.29%		•••		
2011	55,016	46,872	1,200	2.56%	476	476	1.02%	(724)
2012	55,584	47,317	1,800	3.80%	420	896	1.89%	(904)
2013	56,431	48,039	2,400	5.00%				
2014	57,460	48,940	3,000	6.13%				
2015	58,450	49,802	3,600	7.23%				
2016	59,469	50,692	4,200	8.29%				
2017	60,476	51,568	4,800	9.31%				
2018	61,486	52,443	5,400	10.30%				
2019	62,491	53,302	6,000	11.26%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction					
Summer kW Reduction					
Annual kWh Reduction					

	<u>Annual</u>
Utility Cost per Installation:	\$1,603
Total Program Cost of the Utility (\$000):	\$673
Net Benefits of Measures Installed During Reporting Period:	N/A

Note: The demand and energy savings of this program are not applied toward the established DSM goals.

#### н

Т

Utility: Gulf Power Company

Program Name: Commercial HVAC Retrocommissioning

Program Start Date: June, 2011

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C × 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	145	0.31%		Plan-To-Date)		
2010	55,016	46,872	545	1.16%	 323	 323	0.69%	(222)
2011	55,584	47,317	1,195	2.53%	307	630	1.33%	· · · · ·
2012	56,431	48,039	1,995	4.15%	001		1.0070	(000)
2014	57,460	48,940	2,995	6.12%				
2015	58,450	49,802	4,195	8.42%				
2016	59,469	50,692	5,595	11.04%				
2017	60,476	51,568	6,995	13.56%				
2018	61,486	52,443	8,495	16.20%				
2019	62,491	53,302	9,795	18.38%				

Annual Demand and Energy Savings	Per In	stallation	Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.32	0.42	98	129
Summer kW Reduction	1.30	1.71	399	525
Annual kWh Reduction	3,921	4,274	1,203,747	1,312,118

	<u>Annual</u>
Utility Cost per Installation:	\$303
Total Program Cost of the Utility (\$000):	\$93
Net Benefits of Measures Installed During Reporting Period:	(\$32,845)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial HVAC Program

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	150	N/A			N/A	
2011	55,016	46,872	450	N/A	85	85	N/A	(365)
2012	55,584	47,317	800	N/A	1,608	1,693	N/A	893
2013	56,431	48,039	1,200	N/A				
2014	57,460	48,940	1,700	N/A				
2015	58,450	49,802	2,300	N/A				
2016	59,469	50,692	2,900	N/A				
2017	60,476	51,568	3,600	N/A				
2018	61,486	52,443	4,300	N/A				
2019	62,491	53,302	5,000	N/A				

\*Tons of HVAC installed

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.15	0.20	241	322	
Annual kWh Reduction	652	711	1,048,416	1,143,288	

	<u>Annual</u>
Utility Cost per Installation:	\$250
Total Program Cost of the Utility (\$000):	\$402
Net Benefits of Measures Installed During Reporting Period:	(\$78,270)

#### н

Utility:	Gulf Power Company
Othity.	Oun rower company

Program Name:	Commercial Building Efficiency Program
Measure Name:	Commercial Geothermal Heat Pump Program
Program Start Date:	June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	150	N/A			N/A	
2011	55,016	46,872	325	N/A	0	0	N/A	(325)
2012	55,584	47,317	525	N/A	290	290	N/A	(235)
2013	56,431	48,039	775	N/A				
2014	57,460	48,940	1,025	N/A				
2015	58,450	49,802	1,275	N/A				
2016	59,469	50,692	1,525	N/A				
2017	60,476	51,568	1,775	N/A				
2018	61,486	52,443	1,995	N/A				
2019	62,491	53,302	2,215	N/A				

\*Tons of Geothermal HVAC installed

Per Installation		Program Total	
@ Meter	@ Generator	@ Meter	@ Generator
0.27	0.35	78	102
0.29	0.38	84	110
685	747	198,650	216,630
	<u>@ Meter</u> 0.27 0.29	@ Meter         @ Generator           0.27         0.35           0.29         0.38	@ Meter         @ Generator         @ Meter           0.27         0.35         78           0.29         0.38         84

	Annual
Utility Cost per Installation:	\$740
Total Program Cost of the Utility (\$000):	\$215
Net Benefits of Measures Installed During Reporting Period:	(\$33,234)

#### Н

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial HPWH Program

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	1	N/A			N/A	
2011	55,016	46,872	2	N/A	0	0	N/A	(2)
2012	55,584	47,317	3	N/A	1	1	N/A	(2)
2013	56,431	48,039	4	N/A				
2014	57,460	48,940	5	N/A				
2015	58,450	49,802	7	N/A				
2016	59,469	50,692	9	N/A				
2017	60,476	51,568	12	N/A				
2018	61,486	52,443	15	N/A				
2019	62,491	53,302	18	N/A				

\*Installations (5 tons)

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	11.80	15.5	12	16
Summer kW Reduction	10.00	13.1	10	13
Annual kWh Reduction	41,241	44,953	41,241	44,953

	Annual
Utility Cost per Installation:	\$10,424
Total Program Cost of the Utility (\$000):	\$10.42
Net Benefits of Measures Installed During Reporting Period:	(\$1,902)

#### н

Utility:	Gulf Power Company
o tinty.	Cuil i Ower Company

Program Name:	Commercial Building Efficiency Program
Measure Name:	Commercial Ceiling/Roof Insulation Program
Program Start Date:	June, 2011
Reporting Period:	Annual 2012

A B C D E F G	
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	29,965	N/A	•••		N/A	
2011	55,016	46,872	85,095	N/A	22,180	22,180	N/A	(62,915)
2012	55,584	47,317	165,596	N/A	80,704	102,884	N/A	(62,712)
2013	56,431	48,039	267,555	N/A				
2014	57,460	48,940	387,349	N/A				
2015	58,450	49,802	521,669	N/A				
2016	59,469	50,692	667,532	N/A				
2017	60,476	51,568	822,284	N/A				
2018	61,486	52,443	983,588	N/A				
2019	62,491	53,302	1,149,409	N/A				

\*Square feet of insulation installed

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00011	0.00014	9	11	
Summer kW Reduction	0.00052	0.00068	42	55	
Annual kWh Reduction	0.863	0.90	69,648	72,634	

	<u>Annual</u>
Utility Cost per Installation:	\$0
Total Program Cost of the Utility (\$000):	\$32
Net Benefits of Measures Installed During Reporting Period:	(\$3,090)

#### Н

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Window Film

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	8,620	N/A			N/A	
2011	55,016	46,872	24,973	N/A	0	0	N/A	(24,973)
2012	55,584	47,317	49,250	N/A	21,863	21,863	N/A	(27,387)
2013	56,431	48,039	80,015	N/A				
2014	57,460	48,940	115,900	N/A				
2015	58,450	49,802	155,652	N/A				
2016	59,469	50,692	198,155	N/A				
2017	60,476	51,568	242,444	N/A				
2018	61,486	52,443	287,703	N/A				
2019	62,491	53,302	333,258	N/A				

\*Square feet of window film installed

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00	0.00	0	0
Summer kW Reduction	0.0033	0.0043	72	94
Annual kWh Reduction	11	12	240,493	262,356

	Annual
Utility Cost per Installation:	\$1
Total Program Cost of the Utility (\$000):	\$31
Net Benefits of Measures Installed During Reporting Period:	(\$8,778)

#### Н

Т

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Interior Lighting

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	50	N/A			N/A	
2011	55,016	46,872	125	N/A	282	282	N/A	157
2012	55,584	47,317	225	N/A	876	1,158	N/A	933
2013	56,431	48,039	375	N/A				
2014	57,460	48,940	525	N/A				
2015	58,450	49,802	650	N/A				
2016	59,469	50,692	750	N/A				
2017	60,476	51,568	850	N/A				
2018	61,486	52,443	950	N/A				
2019	62,491	53,302	1,050	N/A				

\*kW of lighting reduction

Annual Demand and Energy Savings	Per Ins	stallation	Progra	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.00	1.31	876	1,148
Summer kW Reduction	1.00	1.31	876	1,148
Annual kWh Reduction	4,380	4,774	3,836,880	4,182,024

	<u>Annual</u>
Utility Cost per Installation:	\$305
Total Program Cost of the Utility (\$000):	\$267
Net Benefits of Measures Installed During Reporting Period:	(\$81,547)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Interior Lighting - LED

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	20	N/A		Plan-To-Date)	N/A	
2011	55,016	46,872	50	N/A	61	61	N/A	11
2012	55,584	47,317	90	N/A	342	403	N/A	313
2013	56,431	48,039	140	N/A				
2014	57,460	48,940	200	N/A				
2015	58,450	49,802	260	N/A				
2016	59,469	50,692	320	N/A				
2017	60,476	51,568	380	N/A				
2018	61,486	52,443	440	N/A				
2019	62,491	53,302	500	N/A				

\*kW of lighting reduction

Annual Demand and Energy Savings	Per Ins	stallation	Progra	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.00	1.31	342	448
Summer kW Reduction	1.00	1.31	342	448
Annual kWh Reduction	4,380	4,774	1,497,960	1,632,708

	<u>Annual</u>
Utility Cost per Installation:	\$305
Total Program Cost of the Utility (\$000):	\$104
Net Benefits of Measures Installed During Reporting Period:	(\$37,269)

Utility: Gulf Power Company

Program Name:	Commercial Building Efficiency Program
Measure Name:	Commercial Occupancy Sensor - Interior Lighting
Program Start Date:	June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	300	N/A			N/A	
2011	55,016	46,872	800	N/A	680	680	N/A	(120)
2012	55,584	47,317	1,400	N/A	1,171	1,851	N/A	451
2013	56,431	48,039	2,100	N/A				
2014	57,460	48,940	2,850	N/A				
2015	58,450	49,802	3,600	N/A				
2016	59,469	50,692	4,350	N/A				
2017	60,476	51,568	5,100	N/A				
2018	61,486	52,443	5,800	N/A				
2019	62,491	53,302	6,400	N/A				

\*Number of sensors installed

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.20	0.26	234	304	
Summer kW Reduction	0.20	0.26	234	304	
Annual kWh Reduction	800	872	936,800	1,021,112	

	<u>Annual</u>
Utility Cost per Installation:	\$305
Total Program Cost of the Utility (\$000):	\$357
Net Benefits of Measures Installed During Reporting Period:	(\$49,778)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Reflective Roof

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	100,000	N/A			N/A	
2011	55,016	46,872	300,000	N/A	85,813	85,813	N/A	(214,187)
2012	55,584	47,317	600,000	N/A	424,855	510,668	N/A	(89,332)
2013	56,431	48,039	1,000,000	N/A				
2014	57,460	48,940	1,400,000	N/A				
2015	58,450	49,802	1,900,000	N/A				
2016	59,469	50,692	2,400,000	N/A				
2017	60,476	51,568	2,800,000	N/A				
2018	61,486	52,443	3,200,000	N/A				
2019	62,491	53,302	3,600,000	N/A				

\*Square feet of reflective roof installed

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.00091	0.0012	387	510	
Annual kWh Reduction	2.45	2.67	1,040,895	1,134,363	

	Annual
Utility Cost per Installation:	\$1
Total Program Cost of the Utility (\$000):	\$362
Net Benefits of Measures Installed During Reporting Period:	(\$343,311)

### Н

Т

Utility: Gulf Power Company

Program Name: Commercial Occupancy Sensor HVAC Control

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants*	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants*	Actual Cumulative Number of Program Participants*	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants*
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants Plan-To-Date)	(G/C X 100)	(Column G-Column D)
2010	54,648	46,618	75	N/A		•••	N/A	
2011	55,016	46,872	225	N/A	181	181	N/A	(44)
2012	55,584	47,317	425	N/A	330	511	N/A	86
2013	56,431	48,039	675	N/A				
2014	57,460	48,940	925	N/A				
2015	58,450	49,802	1,175	N/A				
2016	59,469	50,692	1,375	N/A				
2017	60,476	51,568	1,575	N/A				
2018	61,486	52,443	1,775	N/A				
2019	62,491	53,302	1,975	N/A				

\*Number of sensors installed

Annual Demand and Energy Savings	Per In	stallation	Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00012	0.00016	0	0
Summer kW Reduction	0.026	0.034	9	11
Annual kWh Reduction	512	558	168,960	184,140

	Annual
Utility Cost per Installation:	\$164
Total Program Cost of the Utility (\$000):	\$54
Net Benefits of Measures Installed During Reporting Period:	(\$11,016)

Utility: Gulf Power Company

Program Name:	High Efficiency	Motor Program

Measure Name: Commercial EE Motor 1-5 HP

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	25	N/A			N/A	
2011	55,016	46,872	75	N/A	5	5	N/A	(70)
2012	55,584	47,317	125	N/A	6	11	N/A	(114)
2013	56,431	48,039	175	N/A				
2014	57,460	48,940	225	N/A				
2015	58,450	49,802	275	N/A				
2016	59,469	50,692	325	N/A				
2017	60,476	51,568	375	N/A				
2018	61,486	52,443	425	N/A				
2019	62,491	53,302	475	N/A				

\*Horespower installed

Annual Demand and Energy Savings	Per Installation		Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.03	0.04	0	0	
Summer kW Reduction	0.03	0.04	0	0	
Annual kWh Reduction	159	173	954	1,038	

	<u>Annual</u>
Utility Cost per Installation:	\$23
Total Program Cost of the Utility (\$000):	\$0.14
Net Benefits of Measures Installed During Reporting Period:	(\$52)

### Н

Utility: Gulf Power Company

Program Name:	High Efficiency Motor Program
Measure Name:	Commercial EE Motor 6-50 HP

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	
-							

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	1,000	N/A			N/A	
2011	55,016	46,872	2,875	N/A	15	15	N/A	(2,860)
2012	55,584	47,317	4,750	N/A	412	427	N/A	(4,323)
2013	56,431	48,039	6,625	N/A				
2014	57,460	48,940	8,500	N/A				
2015	58,450	49,802	10,375	N/A				
2016	59,469	50,692	12,250	N/A				
2017	60,476	51,568	14,125	N/A				
2018	61,486	52,443	16,000	N/A				
2019	62,491	53,302	17,875	N/A				

\*Horespower installed

Annual Demand and Energy Savings	Per Installation		Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.016	0.021	7	9	
Summer kW Reduction	0.016	0.021	7	9	
Annual kWh Reduction	94	102	38,728	42,024	

	Annual
Utility Cost per Installation:	\$23
Total Program Cost of the Utility (\$000):	\$9
Net Benefits of Measures Installed During Reporting Period:	(\$2,050)

### Н

Ι

Utility: Gulf Power Company

Program Name:	High Efficiency Motor Program
Measure Name:	Commercial EE Motor 51 + HP
Program Start Date:	June, 2011

**Reporting Period:** Annual 2012

54,648

55,016

55,584

56,431

57,460

58,450

59,469

60,476

61,486

62,491

Α	В	С	D	E	F	G	
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants*	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants*	Actual Cumulative Number of Program Participants*	Ac Cum Pene Lo
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C

1,200

3,600

6,000

8,400

10,800

13,200

15,600

18,000

20,400

22,800

\*Horespower installed

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

Annual Demand and Energy Savings	Per Installation		Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.006	0.008	11	15	
Summer kW Reduction	0.006	0.008	11	15	
Annual kWh Reduction	36	39	65,700	71,175	

	Annual
Utility Cost per Installation:	\$23
Total Program Cost of the Utility (\$000):	\$41
Net Benefits of Measures Installed During Reporting Period:	(\$6,233)

46,618

46,872

47,317

48,039

48,940

49,802

50,692

51,568

52,443

53,302

N/A

•••

300

1,825

### Н

Plan-To-Date)

...

300

2,125

Т

Actual mulative etration Level %	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
N/A	
N/A	(3,300)
N/A	(3,300) (3,875)

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Convection Oven

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
	(FIGHI CONS. FIAIT)	(FIOIII COIIS. FIAII)	(FIGHI CONS. FIAIT)	(D/C × 100)	(Actual Faiticipants)	Plan-To-Date)	(G/C × 100)	
2010	54,648	46,618	1	0.00%		•••		
2011	55,016	46,872	4	0.01%	0	0	0.00%	(4)
2012	55,584	47,317	7	0.01%	8	8	0.02%	
2013	56,431	48,039	10	0.02%				
2014	57,460	48,940	14	0.03%				
2015	58,450	49,802	18	0.04%				
2016	59,469	50,692	23	0.05%				
2017	60,476	51,568	28	0.05%				
2018	61,486	52,443	34	0.06%				
2019	62,491	53,302	40	0.08%				

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.40	0.53	3	4
Summer kW Reduction	0.40	0.53	3	4
Annual kWh Reduction	1,869	2,037	14,952	16,296
Utility Cost per Installation: Total Program Cost of the Utility (\$000): Net Benefits of Measures Installed During Reporting	Period:	<u>Annual</u> \$1,700 \$14 (\$2,025)		

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Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Fryer

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	2	0.00%				
2011	55,016	46,872	5	0.01%	0	0	0.00%	(5)
2012	55,584	47,317	9	0.02%	17	17	0.04%	8
2013	56,431	48,039	14	0.03%				
2014	57,460	48,940	20	0.04%				
2015	58,450	49,802	26	0.05%				
2016	59,469	50,692	32	0.06%				
2017	60,476	51,568	38	0.07%				
2018	61,486	52,443	44	0.08%				
2019	62,491	53,302	50	0.09%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.20	0.26	3	4	
Summer kW Reduction	0.20	0.26	3	4	
Annual kWh Reduction	1,160	1,264	19,720	21,488	
		Annual			
Utility Cost per Installation:		\$1,700			

Total Program Cost of the Utility (\$000):\$29Net Benefits of Measures Installed During Reporting Period:(\$4,023)

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Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Griddle

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

		Total	Projected	Projected	Actual	Actual	A
Α	В	С	D	E	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	1	0.00%				
2011	55,016	46,872	2	0.00%	0	0	0.00%	(2)
2012	55,584	47,317	3	0.01%	1	1	0.00%	(2)
2013	56,431	48,039	4	0.01%				
2014	57,460	48,940	5	0.01%				
2015	58,450	49,802	7	0.01%				
2016	59,469	50,692	9	0.02%				
2017	60,476	51,568	11	0.02%				
2018	61,486	52,443	13	0.02%				
2019	62,491	53,302	15	0.03%				

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.50	0.66	1	1
Summer kW Reduction	0.50	0.66	1	1
Annual kWh Reduction	2,523	2,750	2,523	2,750
		Annual		
Utility Cost per Installation:		\$1,700		
Total Program Cost of the Utility (\$000):		\$1,700		
Net Benefits of Measures Installed During Reportin	g Period:	(\$270)		

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Utility: Gulf Power Company

Food Service Efficiency Program Program Name:

Measure Name: Steamer

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

			Projected	Projected	Actual	Actual	A
Α	В	С	D	Е	F	G	

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C × 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	0	0.00%				
2011	55,016	46,872	0	0.00%	0	0	0.00%	0
2012	55,584	47,317	0	0.00%	0	0	0.00%	0
2013	56,431	48,039	1	0.00%				
2014	57,460	48,940	2	0.00%				
2015	58,450	49,802	3	0.01%				
2016	59,469	50,692	3	0.01%				
2017	60,476	51,568	4	0.01%				
2018	61,486	52,443	4	0.01%				
2019	62,491	53,302	5	0.01%				

Annual Demand and Energy Savings	<u>Per I</u>	nstallation	Progra	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	13.79	18.11	0	0
Summer kW Reduction	13.79	18.11	0	0
Annual kWh Reduction	60,081	65,488	0	0
		<u>Annual</u>		
Utility Cost per Installation:		N/A		
Total Program Cost of the Utility (\$000):		\$0		
Net Benefits of Measures Installed During Reporting	g Period:	N/A	No program particip	ants

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Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Holding Cabinet Measure Name:

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	54,648	46,618	5	0.01%				
2011	55,016	46,872	11	0.02%	0	0	0.00%	(11)
2012	55,584	47,317	19	0.04%	2	2	0.00%	(17)
2013	56,431	48,039	27	0.06%				
2014	57,460	48,940	37	0.08%				
2015	58,450	49,802	47	0.09%				
2016	59,469	50,692	59	0.12%				
2017	60,476	51,568	71	0.14%				
2018	61,486	52,443	85	0.16%				
2019	62,491	53,302	100	0.19%				

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.20	1.58	2	3
Summer kW Reduction	1.20	1.58	2	3
Annual kWh Reduction	6,534	7,122	13,068	14,244
		Annual		
Utility Cost per Installation:		\$1,700		
Total Program Cost of the Utility (\$000):		\$3		
Net Benefits of Measures Installed During Reporting Period:		(\$461)		

Utility: Gulf Power Company

Food Service Efficiency Program Program Name:

Measure Name: Ice Machine

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	E4 649	46 619	6	0.01%		Plan-To-Date)		
2010	,	46,618	6	0.01%				
2011	55,016	46,872	18	0.04%	0	0	0.00%	(18)
2012	55,584	47,317	30	0.06%	16	16	0.03%	(14)
2013	56,431	48,039	42	0.09%				
2014	57,460	48,940	54	0.11%				
2015	58,450	49,802	66	0.13%				
2016	59,469	50,692	78	0.15%				
2017	60,476	51,568	90	0.17%				
2018	61,486	52,443	102	0.19%				
2019	62,491	53,302	114	0.21%				

Annual Demand and Energy Savings	<u>Per In</u>	stallation	Progra	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.20	0.26	3	4
Summer kW Reduction	0.20	0.26	3	4
Annual kWh Reduction	1,797	1,959	28,752	31,344
		Annual		
Utility Cost per Installation:		\$1,700		

Total Program Cost of the Utility (\$000):

\$27 Net Benefits of Measures Installed During Reporting Period: (\$3,468)

Utility: Gulf Power Company

Program Name: Commercial/Industrial Custom Incentive

Program Start Date: June, 2011

**Reporting Period:** Annual 2012

Α	В	С	D	E	F	G	Н

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618		0.00%				
2011	55,016	46,872		0.00%	6	6	0.01%	6
2012	55,584	47,317		0.00%	5	11	0.02%	11
2013	56,431	48,039		0.00%				
2014	57,460	48,940		0.00%				
2015	58,450	49,802		0.00%				
2016	59,469	50,692		0.00%				
2017	60,476	51,568		0.00%				
2018	61,486	52,443		0.00%				
2019	62,491	53,302		0.00%				

Annual Demand and Energy Savings	Per Installation		Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction			150	197	
Summer kW Reduction			375	493	
Annual kWh Reduction			1,118,968	1,219,676	

	<u>Annual</u>
Utility Cost per Installation:	\$33,686
Total Program Cost of the Utility (\$000):	\$168
Net Benefits of Measures Installed During Reporting Period*:	\$10,768

\*Note: Only includes customers that received incentive payments.

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Utility: Gulf Power Company

 Program Name:
 Commercial/Industrial Custom Incentive

Program Start Date: June, 2011

Reporting Period:Annual 2012

		<u>Meter</u>			<u>Generator</u>
	Summer kW	Winter kW	<u>Energy kWh</u>	<u>Summer kW</u>	<u>Winter kW</u>
2010					
2011	440	443	3,985,873	577	582
2012	375	150	1,118,968	493	197
2013					
2014					
Cumulative	815	593	5,104,841	1,070	779

Projects - 2012		Meter			<u>Generator</u>
	<u>Summer kW</u>	Winter kW	<u>Energy kWh</u>	<u>Summer kW</u>	<u>Winter kW</u>
Whiting Field*	24.00	10.00	168,554	31.52	13.13
Sandestin Investments	197.00	98.00	795,112	258.72	128.70
Plew Elementary*	9.30	8.20	47,118	12.21	10.77
Surfside Elementary	90.00	12.00	69,000	118.20	15.76
Bailey Middle School	55.00	22.00	39,184	72.23	28.89
Total	<u>375.30</u>	<u>150.20</u>	<u>1,118,968</u>	<u>492.88</u>	<u>197.25</u>

\*Note: These customers did not receive an incentive payment.

### Energy kWh

... 5,234,646 1,219,676

6,454,322

### <u>Energy kWh</u>

183,724 866,672 51,359 75,210 42,711

### <u>1,219,676</u>

Utility: Gulf Power Company

Program Name: Real Time Pricing

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over(Under) Projected Participation
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants Plan-To-Date)	(G/C x 100)	(Column G-Column D)
2010	54,648	18	2	11.11%				
2011	55,016	18	2	11.11%	0	0	0.00%	(2)
2012	55,584	18	2	11.11%	4	4	22.22%	2
2013	56,431	18	2	11.11%				
2014	57,460	18	2	11.11%				
2015	58,450	18	2	11.11%				
2016	59,469	18	2	11.11%				
2017	60,476	18	2	11.11%				
2018	61,486	18	2	11.11%				
2019	62,491	18	2	11.11%				

Annual Demand and Energy Savings	Per In	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1,000	1,313	4,000	5,253	
Summer kW Reduction	2,000	2,627	8,000	10,506	
Annual kWh Reduction					

	<u>Annual</u>
Utility Cost per Installation:	\$32,994
Total Program Cost of the Utility (\$000):	\$132
Net Benefits of Measures Installed During Reporting Period:	N/A

Utility: Gulf Power Company

Program Name: Residential Solar Thermal

Program Start Date: June, 2011

Reporting Period: Annual 2012

A B C D E F G H
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Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	115	0.03%				
2011	377,336	375,619	230	0.06%	35	35	0.01%	(195)
2012	381,544	379,827	345	0.09%	51	86	0.02%	(259)
2013	388,378	386,661	460	0.12%				
2014	396,913	395,196	575	0.15%				
2015	405,062	403,345	575	0.14%				
2016	413,491	411,774	575	0.14%				
2017	421,774	420,057	575	0.14%				
2018	430,056	428,339	575	0.13%				
2019	438,190	436,473	575	0.13%				

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Annual Demand and Energy Savings	Per Ins	stallation	Program Total			
	@ Meter	@ Generator	@ Meter	@ Generator		
Winter kW Reduction	0.25	0.33	12.75	16.83		
Summer kW Reduction	0.25	0.33	12.75	16.83		
Annual kWh Reduction	1,906	2,078	97,206.00	105,978.00		

Utility Cost per Installation:	<u>Annual</u> \$7,711
Total Program Cost of the Utility (\$000):	\$393
Net Benefits of Measures Installed During Reporting Period:	N/A

Utility: Gulf Power Company

Program Name: Residential Solar PV

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	E	E F		Н	I
Year	TotalTotalCumuTotalNumber ofNumbNumber ofEligibleProgCustomersCustomersPartici		Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	CumulativeAnnualPenetrationNumber ofLevelProgram%Participants		Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	,	373,219	40	0.01%				
2011	377,336	375,619	80	0.02%	41	41	0.01%	(39)
2012	381,544	379,827	120	0.03%	45	86	0.02%	(34)
2013	388,378	386,661	160	0.04%				
2014	396,913	395,196	200	0.05%				
2015	405,062	403,345	200	0.05%				
2016	413,491	411,774	200	0.05%				
2017	421,774	420,057	200	0.05%				
2018	430,056	428,339	200	0.05%				
2019	438,190	436,473	200	0.05%				

Annual Demand and Energy Savings	Per In	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.50	1.97	67.50	88.65	
Summer kW Reduction	3.00	3.94	135.00	177.30	
Annual kWh Reduction	6,388	6,963	287,460.00	313,335.00	
		Annual			
Utility Cost per Installation:		\$7,711			
Total Program Cost of the Litility (\$000):		¢247			

Total Program Cost of the Utility (\$000):	\$347
Net Benefits of Measures Installed During Reporting Period:	N/A

Utility: Gulf Power Company

Program Name: Commercial Solar PV

Program Start Date: June, 2011

Reporting Period: Annual 2012

Α	В	С	D	Е	F	G	Н	I	
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	imulative Annual Cumulation netration Number of Number Level Program Program % Participants Participan		Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants	
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)	
						Plan-To-Date)			
2010	374,936	373,219	6	0.00%					
2011	377,336	375,619	12	0.00%	1	1	0.00%	(11)	
2012	381,544	379,827	18	0.00%	1	2	0.00%	(16)	
2013	388,378	386,661	24	0.01%					
2014	396,913	395,196	30	0.01%					
2015	405,062	403,345	30	0.01%					
2016	413,491	411,774	30	0.01%					
2017	421,774	420,057	30	0.01%					
2018	430,056	428,339	30	0.01%					
2019	438,190	436,473	30	0.01%					

Annual Demand and Energy Savings	Per In:	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.50	1.97	1.50	1.97	
Summer kW Reduction	3.00	3.94	3.00	3.94	
Annual kWh Reduction	6,388	6,963	6,388.00	6,963.00	
		Annual			
Utility Cost per Installation:		\$7,711			

Total Program Cost of the Utility (\$000):\$8Net Benefits of Measures Installed During Reporting Period:N/A

### **Residential Programs**

Residential Energy Audit and Education Community Energy Saver Landlord/Renter Custom Incentive **HVAC Efficiency Improvement HVAC Efficiency Improvement** HVAC Efficiency Improvement **HVAC Efficiency Improvement** Heat Pump Water Heater Ceiling Insulation High Performance Window High Performance Window Reflective Roof Variable Speed/Flow Pool Pump Energy Select Energy Select Lite Self-Install Energy Efficiency Refrigerator Recycling

Residential Energy Audit and Education

### Commercial and Industrial Programs

Commercial HVAC Retrocommissioning Commercial Building Efficiency Commercial Building Efficiency Commercial Building Efficiency Commercial Building Efficiency **Commercial Building Efficiency** Commercial Building Efficiency Commercial Building Efficiency **Commercial Building Efficiency** Commercial Building Efficiency Occupancy Sensor HVAC Control High Efficiency Motor High Efficiency Motor High Efficiency Motor Food Service Efficiency Commercial/Industrial Custom Incentive Real Time Pricing

Commercial/Industrial Energy Analysis

### Solar Programs

Residential Solar Thermal Residential Solar PV Commercial Solar PV

Column A: Column B: Column C: Column D: Column E: Column F: Column G: Column H: Column I: Column J:

### <u>Measures</u>

Home Energy Reporting Residential Community Energy Saver Landlord/Renter Customer Incentive Program Residential HVAC Maintenance Residential HVAC Early Retirement Tier 1 Residential HVAC Early Retirement Tier 2 Residential HVAC Early Retirement Tier 3 Residential HVAC Efficiency Upgrade Tier 1 Residential HVAC Efficiency Upgrade Tier 2 Residential HVAC Efficiency Upgrade Tier 3 Residential Duct Repair Residential ECM Fan Residential HPWH Residential Ceiling Insulation Residential Window Replacement Residential Window Film Residential Reflective Roof Variable Speed/Flow Pool Pump Energy Select Energy Select Lite Residential Energy Star Refrigerator Residential Energy Star Freezer Residential Energy Star Window A/C Residential Energy Star Clothes Washer Residential CFL Residential Refrigerator Recycling

Residential Energy Audit

### <u>Measures</u>

Commercial HVAC Retrocommissioning Commercial HVAC Program Commercial Geothermal Heat Pump Program Commercial HPWH Program Commercial Ceiling/Roof Insulation Program Commercial Window Film Commercial Interior Lighting Commercial Interior Lighting - LED Commercial Occupancy Sensor - Interior Lighting Commercial Reflective Roof Commercial Occupancy Sensor - HVAC Commercial EE Motor 1-5 HP Commercial EE Motor 6-50 HP Commercial EE Motor 51 + HP Convection Oven Fryer Griddle Steamer Holding Cabinet Ice Machine Commercial/Industrial Custom Incentive Real Time Pricing

Commercial/Industrial Energy Analysis

### <u>Measures</u>

Residential Solar Thermal Residential Solar PV Commercial Solar PV

Actual acheived for the reporting year. As filed in the Conservation Plan Filing As filed in the Conservation Plan Filing As filed in the Conservation Plan Filing (Column A) X (Column B) (Column A) X (Column C) (Column A) X (Column D)

Annual Results plus any/all previous Annual Results for this conservation plan. Annual Results plus any/all previous Annual Results for this conservation plan. Annual Results plus any/all previous Annual Results for this conservation plan.

### **GULF POWER COMPANY**

### 2012 DSM Progress Report Savings at the Meter **2010 DSM PLAN**

	Α	В	С	D	Е	F	G	н	I	J
	Total	Per Unit	Per Unit	Per Unit	_ Total	Total	Total		Cumulative	Cumulative
	<u>Units</u>	<u>Win. kW</u>	<u>Sum. kW</u>	<u>kWh</u>	<u>Win. MW</u>	<u>Sum. MW</u>	<u>GWh</u>	<u>Win. MW</u>	<u>Sum. MW</u>	<u>GWh</u>
	39,213	0.06	0.06	300	2.35	2.35	11.76	4.74	4.74	23.70
	3,327	0.11	0.05	736	0.37	0.17	2.45	0.58	0.26	3.83
	0				0.00	0.00	0.00	0.00	0.12	0.29
	6,793	0.26	0.31	1,306	1.77	2.11	8.87	2.50	2.97	12.51
	803	1.16	1.24	5,854	0.93	1.00	4.70	1.13	1.22	5.73
	547	1.25	1.33	6,243	0.68	0.73	3.41	0.96	1.03	4.81
	41	1.67	1.57	7,132	0.07	0.06	0.29	0.07	0.06	0.29
	187	0.43	0.32	1,567	0.08	0.06	0.29	0.09	0.07	0.34
	127	0.47	0.40	1,891	0.06	0.05	0.24	0.08	0.07	0.33
	88 5 220	1.08	0.64 0.32	3,456	0.10	0.06 1.70	0.30	0.15	0.09	0.46
	5,320 3	0.21 0.14	0.32	1,382 1,109	1.12 0.00	0.00	7.35 0.00	1.16 0.00	1.75 0.00	7.58 0.00
	873	0.14	0.27	1,109	0.00	0.00	1.18	0.00	0.00	1.59
	780	0.80	0.10	575	0.62	0.09	0.45	0.43	0.12	0.68
	658	0.50	0.10	1,338	0.33	0.00	0.45	0.57	0.12	1.51
	178	0.00	0.20	788	0.00	0.13	0.00	0.00	0.22	0.19
	229	0.00	0.20	1,029	0.00	0.04	0.14	0.00	0.00	0.19
	3,491	1.15	1.15	2,494	4.01	4.01	8.71	5.58	5.58	12.11
	(416)	2.20	1.73	762	(0.92)	(0.72)	(0.32)	(2.39)	(1.87)	(0.83)
	2,215	1.10	0.98	556	2.44	2.17	1.23	3.53	3.14	1.78
	2,327	0.03	0.04	271	0.07	0.09	0.63	0.09	0.11	0.77
	199	0.01	0.01	82	0.00	0.00	0.02	0.00	0.00	0.02
	204	0.00	0.22	432	0.00	0.04	0.09	0.00	0.05	0.11
	2,198	0.03	0.03	197	0.06	0.06	0.43	0.07	0.07	0.51
	77,646	0.00	0.00	55	0.26	0.18	4.27	0.27	0.19	4.45
	1,064	0.08	0.08	738	0.09	0.09	0.79	0.16	0.16	1.39
	То	tal Residen	tial Applicat	ole To Goal	14.81	14.64	58.40	20.71	20.42	84.42
	8,863									
			Total	Residential	14.81	14.64	58.40	20.71	20.42	84.42
	307	0.32	1.30	3,921	0.10	0.40	1.20	0.20	0.82	2.47
	1,608	0.00	0.15	652	0.00	0.24	1.05	0.00	0.25	1.11
	290	0.27	0.29	685	0.08	0.08	0.20	0.08	0.08	0.20
	1	11.80	10.00	41,241	0.01	0.01	0.04	0.01	0.01	0.04
	80,704	0.00	0.00	1	0.01	0.04	0.07	0.01	0.05	0.09
	21,863	0.00	0.00	11	0.00	0.07	0.24	0.00	0.07	0.24
	876	1.00	1.00	4,380	0.88	0.88	3.84	1.16	1.16	5.08
	342	1.00	1.00	4,380	0.34	0.34	1.50	0.40	0.40	1.77
ng	1,171	0.20	0.20	800	0.23	0.23	0.94	0.37	0.37	1.48
	424,855	0.00	0.00	2	0.00	0.39	1.04	0.00	0.47	1.25
	330	0.00	0.03	512	0.00	0.01	0.17	0.00	0.01	0.26
	6	0.03	0.03	159	0.00	0.00	0.00	0.00	0.00	0.00
	412	0.02	0.02	94	0.01	0.01	0.04	0.01	0.01	0.04
	1,825	0.01	0.01	36	0.01	0.01	0.07	0.01	0.01	0.08
	8	0.40	0.40	1,869	0.00	0.00	0.01	0.00	0.00	0.01
	17	0.20	0.20	1,160	0.00	0.00	0.02	0.00	0.00	0.02
	1	0.50	0.50	2,523	0.00	0.00	0.00	0.00	0.00	0.00
	0 2	13.79	13.79 1.20	60,081	0.00	0.00	0.00	0.00	0.00	0.00
		1.20 0.20		6,534	0.00 0.00	0.00 0.00	0.01 0.03	0.00 0.00	0.00	0.01 0.03
	16 5	0.20	0.20	1,797	0.00	0.00	1.12	0.00	0.00 0.82	0.03 5.11
	J 4	1,000	2,000		4.00	0.38 8.00	1.12	4.00	8.00	5.11
Т	otal Comme		z,000 trial Applica	hle to Goal	<b>5.82</b>	11.09	11.59	<b>6.84</b>	12.53	19.29
	420									
		Total	Commercia	Il/Industrial	5.82	11.09	11.59	6.84	12.53	19.29
		0.05	0.05	4 000	0.04	0.04	0.40	A 44		o /=
	51	0.25	0.25	1,906	0.01	0.01	0.10	0.02	0.02	0.17
	45	1.50	3.00	6,388	0.07	0.14	0.29	0.13	0.26	0.55
	1	1.50 Total Solar	3.00 Programs	6,388	0.00 <b>0.08</b>	0.00 <b>0.15</b>	0.01 <b>0.40</b>	0.00 <b>0.15</b>	0.00 <b>0.28</b>	0.02 <b>0.74</b>
		101a1 301ar	riograms		0.08	0.15	0.40	0.15	U.2ŏ	0.74

### **GULF POWER COMPANY**

Residential Programs
Residential Energy Audit and Education
Community Energy Saver
Landlord/Renter Custom Incentive
HVAC Efficiency Improvement
Heat Pump Water Heater
Ceiling Insulation
High Performance Window
High Performance Window
Reflective Roof
Variable Speed/Flow Pool Pump
Energy Select
Energy Select Lite
Self-Install Energy Efficiency
Refrigerator Recycling

Residential Energy Audit and Education

### **Commercial and Industrial Programs**

Commercial HVAC Retrocommissioning Commercial Building Efficiency Occupancy Sensor HVAC Control High Efficiency Motor High Efficiency Motor High Efficiency Motor Food Service Efficiency Commercial/Industrial Custom Incentive Real Time Pricing

Commercial/Industrial Energy Analysis

<u>Solar Programs</u>
Residential Solar Thermal Residential Solar PV Commercial Solar PV
Column A:
Column B:
Column C:
Column D:

Column E: Column F: Column G: Column H: Column I: Column J:

	А	в	с	D	E	F	G	н	I	.I
	Total	Per Unit	Per Unit	Per Unit	Total	Total	Total		Cumulative	Cumulative
Measures	<u>Units</u>	<u>Win. kW</u>	<u>Sum. kW</u>	<u>kWh</u>	Win. MW	Sum. MW	<u>GWh</u>	<u>Win. MW</u>	<u>Sum. MW</u>	<u>GWh</u>
Home Energy Reporting	39,213	0.08	0.08	327	3.14	3.14	12.82	6.32	6.32	25.83
Residential Community Energy Saver	3,327	0.14	0.07	802	0.47	0.23	2.67	0.73	0.36	4.18
Landlord/Renter Customer Incentive Program Residential HVAC Maintenance	0 6,793	0.34	0.41	 1,424	0.00 2.31	0.00 2.79	0.00 9.67	0.00 3.26	0.16 3.93	0.38 13.64
Residential HVAC Early Retirement Tier 1	803	1.52	1.63	6,381	1.22	1.31	5.12	1.49	1.60	6.24
Residential HVAC Early Retirement Tier 2	547	1.64	1.75	6,805	0.90	0.96	3.72	1.27	1.35	5.25
Residential HVAC Early Retirement Tier 3	41	2.19	2.06	7,774	0.09	0.08	0.32	0.09	0.08	0.32
Residential HVAC Efficiency Upgrade Tier 1	187	0.56	0.42	1,708	0.10	0.08	0.32	0.12	0.09	0.37
Residential HVAC Efficiency Upgrade Tier 2	127	0.62 1.42	0.53	2,061	0.08	0.07 0.07	0.26	0.11 0.18	0.10	0.36
Residential HVAC Efficiency Upgrade Tier 3 Residential Duct Repair	88 5,320	0.28	0.84 0.42	3,767 1,506	0.12 1.49	2.23	0.33 8.01	1.54	0.11 2.30	0.50 8.27
Residential ECM Fan	3	0.18	0.35	1,209	0.00	0.00	0.00	0.00	0.00	0.00
Residential HPWH	873	0.49	0.13	1,469	0.43	0.11	1.28	0.58	0.15	1.73
Residential Ceiling Insulation	780	1.05	0.13	627	0.82	0.10	0.49	1.23	0.15	0.74
Residential Window Replacement	658	0.66	0.26	1,458	0.43	0.17	0.96	0.74	0.29	1.65
Residential Window Film	178	0.00	0.26	859	0.00	0.05	0.15	0.00	0.07	0.20
Residential Reflective Roof	229	0.00	0.54	1,122	0.00	0.12	0.26	0.00	0.14	0.29
Variable Speed/Flow Pool Pump Energy Select	3,491 (416)	1.51 2.89	1.51 2.27	2,718 831	5.27 (1.20)	5.27 (0.95)	9.49 (0.35)	7.33 (3.13)	7.33 (2.47)	13.19 (0.90)
Energy Select Lite	2,215	1.44	1.29	606	3.20	2.85	1.34	4.63	4.13	(0.90)
Residential Energy Star Refrigerator	2,327	0.04	0.05	295	0.09	0.12	0.69	0.11	0.15	0.84
Residential Energy Star Freezer	199	0.01	0.01	89	0.00	0.00	0.02	0.00	0.00	0.02
Residential Energy Star Window A/C	204	0.00	0.29	471	0.00	0.06	0.10	0.00	0.07	0.12
Residential Energy Star Clothes Washer	2,198	0.04	0.04	215	0.08	0.08	0.47	0.10	0.10	0.56
Residential CFL	77,646	0.00	0.00	60	0.34	0.24	4.66	0.35	0.25	4.85
Residential Refrigerator Recycling	1,064 Tot	0.11 al Resident	0.11 i <b>al Applicab</b>	804 In To Goal	0.11 <b>19.49</b>	0.11 <b>19.29</b>	0.86 <b>63.66</b>	0.20 <b>27.25</b>	0.20 <b>26.96</b>	1.52 <b>92.09</b>
Residential Energy Audit	8,863									
	-,		Total F	Residential	19.49	19.29	63.66	27.25	26.96	92.09
<u>Measures</u>										
Commercial HVAC Retrocommissioning	307	0.42	1.71	4,274	0.13	0.52	1.31	0.27	1.07	2.69
Commercial HVAC Program	1,608	0.00	0.20	711	0.00	0.32	1.14	0.00	0.34	1.20
Commercial Geothermal Heat Pump Program	290	0.35	0.38	747	0.10	0.11	0.22	0.10	0.11	0.22
Commercial HPWH Program	1	15.50	13.10	44,953	0.02	0.01	0.04	0.02	0.01	0.04
Commercial Ceiling/Roof Insulation Program Commercial Window Film	80,704 21,863	0.00 0.00	0.00 0.00	12	0.01 0.00	0.05 0.09	0.07 0.26	0.01 0.00	0.07 0.09	0.09 0.26
Commercial Interior Lighting	21,003 876	1.31	1.31	4,774	1.15	1.15	4.18	1.52	1.52	5.53
Commercial Interior Lighting - LED	342	1.31	1.31	4,774	0.45	0.45	1.63	0.53	0.53	1.92
Commercial Occupancy Sensor - Interior Lighting	1,171	0.26	0.26	872	0.30	0.30	1.02	0.48	0.48	1.61
Commercial Reflective Roof	424,855	0.00	0.00	3	0.00	0.51	1.13	0.00	0.61	1.36
Commercial Occupancy Sensor - HVAC	330	0.00	0.03	558	0.00	0.01	0.18	0.00	0.02	0.28
Commercial EE Motor 1-5 HP	6	0.04	0.04	173	0.00	0.00	0.00	0.00	0.00	0.00
Commercial EE Motor 6-50 HP Commercial EE Motor 51 + HP	412 1,825	0.02 0.01	0.02 0.01	102 39	0.01 0.01	0.01 0.01	0.04 0.07	0.01 0.01	0.01 0.01	0.04 0.08
Convection Oven	1,023	0.01	0.53	2,037	0.00	0.01	0.07	0.00	0.01	0.08
Fryer	17	0.26	0.26	1,264	0.00	0.00	0.02	0.00	0.00	0.02
Griddle	1	0.66	0.66	2,750	0.00	0.00	0.00	0.00	0.00	0.00
Steamer	0	18.11	18.11	65,488	0.00	0.00	0.00	0.00	0.00	0.00
Holding Cabinet	2	1.58	1.58	7,122	0.00	0.00	0.01	0.00	0.00	0.01
Ice Machine	16	0.26	0.26	1,959	0.00	0.00	0.03	0.00	0.00	0.03
Commercial/Industrial Custom Incentive Real Time Pricing	5 4	1,313	2,627		0.20 5.25	0.49 10.51	1.22	0.78 5.25	1.07 10.51	6.45
		•	rial Applical		7.63	<b>14.54</b>	12.59	<b>8.98</b>	<b>16.45</b>	21.85
Commercial/Industrial Energy Analysis	420	 T - ( - 1								
		Iotal	Commercia	i/industrial	7.63	14.54	12.59	8.98	16.45	21.85
<u>Measures</u>										
Residential Solar Thermal	51	0.33	0.33	2,078	0.02	0.02	0.11	0.03	0.03	0.18
Residential Solar PV	45	1.97	3.94	6,963	0.09	0.18	0.31	0.17	0.34	0.60
Commercial Solar PV	1	1.97 Total Salar	3.94	6,963	0.00	0.00	0.01	0.00	0.00	0.02
tual acheived for the reporting year		Total Solar	Fiograms		0.11	0.20	0.43	0.20	0.37	0.80

	A	В	С	D	E	F	G	н	I O I II	J
Maasuras	Total	Per Unit	Per Unit	Per Unit	Total Win. MW	Total Sum. MW	Total GWh		Cumulative Sum. MW	
<u>Measures</u> Home Energy Reporting	<u>Units</u> 39,213	<u>Win. kW</u> 0.08	<u>Sum. kW</u> 0.08	<u>kWh</u> 327	<u>vviii. ivivv</u> 3.14	<u>3.14</u>	<u>60011</u> 12.82	<u>Win. MW</u> 6.32	<u>5um. ww</u> 6.32	<u>GWh</u> 25.83
Residential Community Energy Saver	3,327	0.00	0.00	802	0.47	0.23	2.67	0.73	0.36	4.18
Landlord/Renter Customer Incentive Program	0,021				0.00	0.00	0.00	0.00	0.16	0.38
Residential HVAC Maintenance	6,793	0.34	0.41	1,424	2.31	2.79	9.67	3.26	3.93	13.64
Residential HVAC Early Retirement Tier 1	803	1.52	1.63	6,381	1.22	1.31	5.12	1.49	1.60	6.24
Residential HVAC Early Retirement Tier 2	547	1.64	1.75	6,805	0.90	0.96	3.72	1.27	1.35	5.25
Residential HVAC Early Retirement Tier 3	41	2.19	2.06	7,774	0.09	0.08	0.32	0.09	0.08	0.32
Residential HVAC Efficiency Upgrade Tier 1	187	0.56	0.42	1,708	0.10	0.08	0.32	0.12	0.09	0.37
Residential HVAC Efficiency Upgrade Tier 2	127 88	0.62 1.42	0.53 0.84	2,061 3,767	0.08 0.12	0.07 0.07	0.26 0.33	0.11 0.18	0.10 0.11	0.36 0.50
Residential HVAC Efficiency Upgrade Tier 3 Residential Duct Repair	5,320	0.28	0.84	1,506	1.49	2.23	0.33 8.01	1.54	2.30	8.27
Residential ECM Fan	3	0.18	0.35	1,209	0.00	0.00	0.00	0.00	0.00	0.00
Residential HPWH	873	0.49	0.13	1,469	0.43	0.11	1.28	0.58	0.15	1.73
Residential Ceiling Insulation	780	1.05	0.13	627	0.82	0.10	0.49	1.23	0.15	0.74
Residential Window Replacement	658	0.66	0.26	1,458	0.43	0.17	0.96	0.74	0.29	1.65
Residential Window Film	178	0.00	0.26	859	0.00	0.05	0.15	0.00	0.07	0.20
Residential Reflective Roof	229	0.00	0.54	1,122	0.00	0.12	0.26	0.00	0.14	0.29
Variable Speed/Flow Pool Pump	3,491	1.51	1.51	2,718	5.27	5.27	9.49	7.33	7.33	13.19
Energy Select	(416)	2.89	2.27	831	(1.20)		(0.35)	(3.13)		(0.90)
Energy Select Lite	2,215	1.44	1.29	606	3.20	2.85	1.34	4.63	4.13	1.94
Residential Energy Star Refrigerator Residential Energy Star Freezer	2,327 199	0.04 0.01	0.05 0.01	295 89	0.09 0.00	0.12 0.00	0.69 0.02	0.11 0.00	0.15 0.00	0.84 0.02
Residential Energy Star Window A/C	204	0.01	0.01	471	0.00	0.00	0.02	0.00	0.00	0.02
Residential Energy Star Clothes Washer	2,198	0.00	0.23	215	0.08	0.08	0.10	0.10	0.07	0.12
Residential CFL	77,646	0.00	0.00	60	0.34	0.24	4.66	0.35	0.25	4.85
Residential Refrigerator Recycling	1,064	0.11	0.11	804	0.11	0.11	0.86	0.20	0.20	1.52
	Tot	al Resident	tial Applicab	le To Goal	19.49	19.29	63.66	27.25	26.96	92.09
Residential Energy Audit	8,863		 Totol I							
			TOLAT	Residential	19.49	19.29	63.66	27.25	26.96	92.09
<u>Measures</u>										
Commercial HVAC Retrocommissioning	307	0.42	1.71	4,274	0.13	0.52	1.31	0.27	1.07	2.69
Commercial HVAC Program	1,608	0.00	0.20	711	0.00	0.32	1.14	0.00	0.34	1.20
Commercial Geothermal Heat Pump Program	290	0.35	0.38	747	0.10	0.11	0.22	0.10	0.11	0.22
Commercial HPWH Program	1	15.50	13.10	44,953	0.02	0.01	0.04	0.02	0.01	0.04
Commercial Ceiling/Roof Insulation Program	80,704	0.00	0.00	1	0.01	0.05	0.07	0.01	0.07	0.09
Commercial Window Film Commercial Interior Lighting	21,863 876	0.00 1.31	0.00 1.31	12 4,774	0.00 1.15	0.09 1.15	0.26 4.18	0.00 1.52	0.09 1.52	0.26 5.53
Commercial Interior Lighting - LED	342	1.31	1.31	4,774	0.45	0.45	1.63	0.53	0.53	1.92
Commercial Occupancy Sensor - Interior Lighting	1,171	0.26	0.26	872	0.30	0.30	1.02	0.48	0.33	1.61
Commercial Reflective Roof	424,855	0.00	0.00	3	0.00	0.51	1.13	0.00	0.61	1.36
Commercial Occupancy Sensor - HVAC	330	0.00	0.03	558	0.00	0.01	0.18	0.00	0.02	0.28
Commercial EE Motor 1-5 HP	6	0.04	0.04	173	0.00	0.00	0.00	0.00	0.00	0.00
Commercial EE Motor 6-50 HP	412	0.02	0.02	102	0.01	0.01	0.04	0.01	0.01	0.04
Commercial EE Motor 51 + HP	1,825	0.01	0.01	39	0.01	0.01	0.07	0.01	0.01	0.08
Convection Oven	8	0.53	0.53	2,037	0.00	0.00	0.02	0.00	0.00	0.02
Fryer	17	0.26	0.26	1,264	0.00	0.00	0.02	0.00	0.00	0.02
Griddle	1	0.66	0.66	2,750	0.00	0.00	0.00	0.00	0.00	0.00
Steamer Holding Cabinet	0 2	18.11 1.58	18.11 1.58	65,488 7,122	0.00 0.00	0.00 0.00	0.00 0.01	0.00 0.00	0.00 0.00	0.00 0.01
Ice Machine	16	0.26	0.26	1,959	0.00	0.00	0.01	0.00	0.00	0.01
Commercial/Industrial Custom Incentive	5				0.20	0.49	1.22	0.78	1.07	6.45
Real Time Pricing	4	1,313	2,627		5.25	10.51		5.25	10.51	
		rcial/Indust	rial Applica	ble to Goal	7.63	14.54	12.59	8.98	16.45	21.85
Commercial/Industrial Energy Analysis	420	 Totol			7 60					
		iotal	Commercia	muustriai	7.63	14.54	12.59	8.98	16.45	21.85
<u>Measures</u>										
Residential Solar Thermal	51	0.33	0.33	2,078	0.02	0.02	0.11	0.03	0.03	0.18
Residential Solar PV	45	1.97	3.94	6,963	0.09	0.18	0.31	0.17	0.34	0.60
Commercial Solar PV	1	1.97	3.94	6,963	0.00	0.00	0.01	0.00	0.00	0.02
ctual acheived for the reporting year		i otal Solar	r Programs		0.11	0.20	0.43	0.20	0.37	0.80

Residential Solar Thermal Residential Solar PV Commercial Solar PV
Actual acheived for the reporting year.
As filed in the Conservation Plan Filing
As filed in the Conservation Plan Filing
As filed in the Conservation Plan Filing
(Column A) X (Column B)
(Column A) X (Column C)
(Column A) X (Column D)
Annual Results plus any/all previous Annual Results for this conservation plan.
Annual Results plus any/all previous Annual Results for this conservation plan.
Annual Results plus any/all previous Annual Results for this conservation plan.

### 2012 DSM Progress Report Savings at the Generator 2010 DSM PLAN

### Comparison of Achieved kW and kWh Reductions With Public Service Commission Established Goals

## at the Generator

### 2010 DSM PLAN

### Utility: GULF POWER COMPANY

				Re	sidential				
	Winter	r Peak MW Re	duction	Summer Peak MW Reduction			GWh Energy Reduction		
	Total	Com. Appr.	%	Total	Com. Appr.	%	Total	Com. Appr.	%
	<u>Achieved</u>	<u>Goal</u>	Variance	<u>Achieved</u>	<u>Goal</u>	Variance	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>
2010		5.9	-100%		7.5	-100%		35.0	-100%
2011	7.04	6.5	8%	7.24	8.3	-13%	28.30	37.6	-25%
2012	19.49	7.4	163%	19.29	9.4	105%	63.66	40.6	57%
2013		8.5			10.5			43.8	
2014		9.5			11.7			46.8	
2015		10.9			12.8			50.2	
2016		12.1			14.0			53.6	
2017		12.7			14.7			55.4	
2018		13.3			14.9			56.2	
2019		13.7			15.1			56.7	

				Commer	cial/Industria	I				
	Winter	<sup>-</sup> Peak MW Re	duction	Summe	r Peak MW Re	eduction	GWh Energy Reduction			
	Total	Com. Appr.	%	Total	Com. Appr.	%	Total	Com. Appr.	%	
	<u>Achieved</u>	<u>Goal</u>	Variance	<u>Achieved</u>	<u>Goal</u>	Variance	<u>Achieved</u>	<u>Goal</u>	Variance	
2010		0.5	-100%		1.2	-100%		3.2	-100%	
2011	2.89	0.6	382%	5.13	1.6	221%	11.67	5.6	108%	
2012	7.63	0.8	854%	14.54	2.1	592%	12.59	7.7	64%	
2013		0.9			2.4			9.5		
2014		1.0			2.7			10.8		
2015		1.0			2.9			11.7		
2016		1.2			3.0			12.3		
2017		1.1			3.2			12.7		
2018		1.1			3.1			12.5		
2019		1.1			3.1			11.9		

### Total Company (including Solar)

	Winter	r Peak MW Re	duction	Summer Peak MW Reduction			GWh Energy Reduction		
	Total	Com. Appr.	%	Total	Com. Appr.	%	Total	Com. Appr.	%
	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>
2010		6.4	-100%		8.7	-100%		38.2	-100%
2011	10.02	7.1	41%	12.54	9.9	27%	40.34	43.2	-7%
2012	27.23	8.2	232%	34.03	11.5	196%	76.68	48.3	59%
2013		9.4			12.9			53.3	
2014		10.5			14.4			57.6	
2015		11.9			15.7			61.9	
2016		13.3			17.0			65.9	
2017		13.8			17.9			68.1	
2018		14.4			18.0			68.7	
2019		14.8			18.2			68.6	