Robert L. McGee, Jr.

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February 28, 2014

Mr. Jim Dean, Director Division of Economics Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee FL 32399-0868

Dear Mr. Dean:

Attached is Gulf Power Company's 2013 Annual FEECA Program Progress Report.

Sincerely,

Robert L. M. Suf. Robert L. McGee, Jr.

Regulatory and Pricing Manager

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Enclosure

Utility: Gulf Power Company

Program Name: Residential Energy Audit and Education

Measure Name: Residential Energy Audit

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G - Column D)
2010	,	373,219	7,860	2.11%				
2011	377,336	375,619	16,080	4.28%	10,029	10,029	2.67%	(6,051)
2012	381,544	379,827	24,842	6.54%	8,863	18,892	4.97%	(5,950)
2013	388,378	386,661	34,392	8.89%	7,952	26,844	6.94%	(7,548)
2014	396,913	395,196	44,453	11.25%				
2015	405,062	403,345	54,398	13.49%				
2016	413,491	411,774	64,427	15.65%				
2017	421,774	420,057	74,412	17.71%				
2018	430,056	428,339	84,397	19.70%				
2019	438,190	436,473	94,337	21.61%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction					
Summer kW Reduction					
Annual kWh Reduction					

<u>Annual</u>

Utility Cost per Installation: \$247

Total Program Cost of the Utility (\$000): \$1,968

Net Benefits of Measures Installed During Reporting Period: N/A

Note: The demand and energy savings of this program are not applied toward the established DSM goals.

Utility: Gulf Power Company

Program Name: Residential Energy Audit and Education

Measure Name: Home Energy Reporting

Program Start Date: June, 2011

Reporting Period: Annual 2013

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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G - Column D)
2010	374,936	373,219	35,000	9.38%				•••
2011	377,336	375,619	35,000	9.32%	39,797	39,797	10.60%	4,797
2012	381,544	379,827	35,000	9.21%	39,213	39,213	10.32%	4,213
2013	388,378	386,661	35,000	9.05%	39,171	39,171	10.13%	4,171
2014	396,913	395,196	0	0.00%				
2015	405,062	403,345	0	0.00%				
2016	413,491	411,774	0	0.00%				
2017	421,774	420,057	20,000	4.76%				
2018	430,056	428,339	20,000	4.67%				
2019	438,190	436,473	20,000	4.58%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.06	0.08	2,350	3,134	
Summer kW Reduction	0.06	0.08	2,350	3,134	
Annual kWh Reduction	300	327	11,751,300	12,808,917	

<u>Annual</u>

Utility Cost per Installation: \$15

Total Program Cost of the Utility (\$000): \$591

Net Benefits of Measures Installed During Reporting Period: (\$182,983)

Utility: Gulf Power Company

Program Name: Residential Community Energy Saver

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	,	130,627	1,250	0.96%			•••	
2011	377,336	131,467	3,750	2.85%	1,881	1,881	1.43%	(1,869)
2012	381,544	132,939	6,250	4.70%	3,327	5,208	3.92%	(1,042)
2013	388,378	135,331	8,750	6.47%	2,220	7,428	5.49%	(1,322)
2014	396,913	138,319	11,250	8.13%				
2015	405,062	141,171	12,750	9.03%				
2016	413,491	144,121	14,250	9.89%				
2017	421,774	147,020	15,750	10.71%				
2018	430,056	149,919	17,250	11.51%				
2019	438,190	152,766	18,750	12.27%	_	_		

Annual Demand and Energy Savings	Per In	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.11	0.14	244	311	
Summer kW Reduction	0.05	0.07	111	155	
Annual kWh Reduction	736	802	1,633,920	1,780,440	

Utility Cost per Installation: \$340

Total Program Cost of the Utility (\$000): \$756

Utility: Gulf Power Company

Program Name: Residential Landlord-Renter Custom Incentive

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	750	0.20%		Plan-To-Date)		
2011	377,336	375,619	1,500	0.40%		<u>.</u>	0.00%	(1,499)
2012	381,544	379,827	2,250	0.59%		1	0.00%	(2,249)
2013		386,661	3,000	0.78%		1	0.00%	(2,999)
2014	396,913	395,196	3,750	0.95%				, ,
2015	405,062	403,345	4,500	1.12%				
2016	413,491	411,774	5,250	1.27%				
2017	421,774	420,057	6,000	1.43%				
2018	430,056	428,339	6,750	1.58%				
2019	438,190	436,473	7,500	1.72%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction			0	0	
Summer kW Reduction			0	0	
Annual kWh Reduction			0	0	

Utility Cost per Installation:

N/A

Total Program Cost of the Utility (\$000):

\$138

Net Benefits of Measures Installed During Reporting Period: N/A No incentives paid

Utility: Gulf Power Company

Program Name: Landlord/Renter Custom Incentive Program

Program Start Date: June, 2011

Reporting Period: Annual 2013

		<u>Meter</u>			Generator	
	Summer kW	Winter kW	Energy kWh	Summer kW	Winter kW	Energy kWh
2010						
2011	121	0	286,242	159	0	375,922
2012	0	0	0	0	0	0
2013	0	0	0	0	0	0
2014						
Cumulative	121	0	286,242	159	0	375,922

Projects - 2013	Summer kW	<u>Meter</u> <u>Winter kW</u>	Energy kWh	Summer kW	Generator Winter kW	<u>Energy kWh</u>
Total	<u>0.00</u>	<u>0.00</u>	<u>0</u>	<u>0.00</u>	<u>0.00</u>	<u>0</u>

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Maintenance

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	C	D	E	F	G	Н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	274.026	272 210	1 200	0.249/		Plan-To-Date)		
	374,936	373,219	1,280	0.34%			0.740/	(004)
2011	377,336	375,619	3,680	0.98%	2,789	2,789	0.74%	\ /
2012	381,544	379,827	7,760	2.04%	6,793	9,582	2.52%	1,822
2013	388,378	386,661	14,260	3.69%	11,344	20,926	5.41%	6,666
2014	396,913	395,196	24,260	6.14%				
2015	405,062	403,345	33,260	8.25%				
2016	413,491	411,774	40,760	9.90%				
2017	421,774	420,057	46,760	11.13%				
2018	430,056	428,339	52,260	12.20%				
2019	438,190	436,473	57,510	13.18%				

Annual Demand and Energy Savings	Per Installation Program T			m Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.26	0.34	2,949	3,857
Summer kW Reduction	0.31	0.41	3,517	4,651
Annual kWh Reduction	1,306	1,424	14,815,264	16,153,856

Utility Cost per Installation: \$126

Total Program Cost of the Utility (\$000): \$1,426

Net Benefits of Measures Installed During Reporting Period: (\$877,652)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Early Retirement Tier 1

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	ı
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	340	0.09%	•••	•••	•••	•••
2011	377,336	375,619	978	0.26%	176	176	0.05%	(802)
2012	381,544	379,827	2,062	0.54%	803	979	0.26%	(1,083)
2013	388,378	386,661	3,796	0.98%	1,251	2,230	0.58%	(1,566)
2014	396,913	395,196	6,461	1.63%				
2015	405,062	403,345	9,086	2.25%				
2016	413,491	411,774	11,711	2.84%				
2017	421,774	420,057	14,211	3.38%				
2018	430,056	428,339	16,461	3.84%	_	-		_
2019	438,190	436,473	18,461	4.23%		-		
		_						

Annual Demand and Energy Savings	Per Ins	stallation	<u>Progra</u>	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.16	1.52	1,451	1,902
Summer kW Reduction	1.24	1.63	1,551	2,039
Annual kWh Reduction	5,854	6,381	7,323,354	7,982,631

Utility Cost per Installation: \$47

Total Program Cost of the Utility (\$000): \$59

Net Benefits of Measures Installed During Reporting Period: (\$312,784)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Early Retirement Tier 2

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	1
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
	,	,	,	,	, ,	Plan-To-Date)	,	,
2010	374,936	373,219	50	0.01%				
2011	377,336	375,619	140	0.04%	225	225	0.06%	85
2012	381,544	379,827	293	0.08%	547	772	0.20%	479
2013	388,378	386,661	538	0.14%	674	1,446	0.37%	908
2014	396,913	395,196	913	0.23%				
2015	405,062	403,345	1,288	0.32%				
2016	413,491	411,774	1,663	0.40%				
2017	421,774	420,057	2,038	0.49%				
2018	,	428,339	2,413	0.56%				
2019	438,190	436,473	2,763	0.63%				

Annual Demand and Energy Savings	Per Installation Program To			am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.25	1.64	843	1,105
Summer kW Reduction	1.33	1.75	896	1,180
Annual kWh Reduction	6,243	6,805	4,207,782	4,586,570

Utility Cost per Installation: \$40

Total Program Cost of the Utility (\$000): \$27

Net Benefits of Measures Installed During Reporting Period: (\$196,746)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Early Retirement Tier 3

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	ı
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	10	0.00%	•••	•••	•••	•••
2011	377,336	375,619	30	0.01%	0	0	0.00%	(30)
2012	381,544	379,827	60	0.02%	41	41	0.01%	(19)
2013	388,378	386,661	110	0.03%	41	82	0.02%	(28)
2014	396,913	395,196	185	0.05%				
2015	405,062	403,345	260	0.06%				
2016	413,491	411,774	335	0.08%				
2017	421,774	420,057	410	0.10%				
2018	430,056	428,339	465	0.11%				
2019	438,190	436,473	505	0.12%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.67	2.19	68	90	
Summer kW Reduction	1.57	2.06	64	84	
Annual kWh Reduction	7,132	7,774	292,412	318,734	

Utility Cost per Installation: \$456

Total Program Cost of the Utility (\$000): \$19

Net Benefits of Measures Installed During Reporting Period: (\$14,504)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Efficiency Upgrade Tier 1

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	272	0.07%	•••	•••	•••	
2011	377,336	375,619	782	0.21%	30	30	0.01%	(752)
2012	381,544	379,827	1,649	0.43%	187	217	0.06%	(1,432)
2013	388,378	386,661	3,037	0.79%	331	548	0.14%	(2,489)
2014	396,913	395,196	5,169	1.31%				
2015	405,062	403,345	7,044	1.75%				
2016	413,491	411,774	8,919	2.17%				
2017	421,774	420,057	10,794	2.57%				
2018	430,056	428,339	12,482	2.91%	_	-		-
2019	438,190	436,473	13,982	3.20%				

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.43	0.56	142	185	
Summer kW Reduction	0.32	0.42	106	139	
Annual kWh Reduction	1,567	1,708	518,677	565,348	

Utility Cost per Installation: \$993

Total Program Cost of the Utility (\$000): \$329

Net Benefits of Measures Installed During Reporting Period: (\$52,334)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Efficiency Upgrade Tier 2

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	ı
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants Plan-To-Date)	(G/C X 100)	(Column G-Column D)
2010	374,936	373,219	38	0.01%		Fian-10-Date)	***	
2011	377,336	375,619	110	0.03%	50	50	0.01%	(60)
2012	381,544	379,827	232	0.06%	127	177	0.05%	(55)
2013	388,378	386,661	428	0.11%	137	314	0.08%	(114)
2014	396,913	395,196	728	0.18%				
2015	405,062	403,345	1,028	0.25%				
2016	413,491	411,774	1,328	0.32%				
2017	421,774	420,057	1,628	0.39%				
2018	430,056	428,339	1,903	0.44%				
2019	438,190	436,473	2,153	0.49%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.47	0.62	64	85	
Summer kW Reduction	0.40	0.53	55	73	
Annual kWh Reduction	1.891	2.061	259.067	282.357	

Utility Cost per Installation: \$1,454

Total Program Cost of the Utility (\$000): \$199

Net Benefits of Measures Installed During Reporting Period: (\$37,376)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential HVAC Efficiency Upgrade Tier 3

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	10	0.00%		•••		
2011	377,336	375,619	28	0.01%	45	45	0.01%	17
2012	381,544	379,827	59	0.02%	88	133	0.04%	74
2013	388,378	386,661	108	0.03%	85	218	0.06%	110
2014	396,913	395,196	183	0.05%				
2015	405,062	403,345	258	0.06%				
2016	413,491	411,774	333	0.08%		·		
2017	421,774	420,057	408	0.10%		-		
2018	430,056	428,339	468	0.11%				
2019	438,190	436,473	518	0.12%				

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.08	1.42	92	121	
Summer kW Reduction	0.64	0.84	54	71	
Annual kWh Reduction	3,456	3,767	293,760	320,195	

Utility Cost per Installation: \$161

Total Program Cost of the Utility (\$000): \$14

Net Benefits of Measures Installed During Reporting Period: (\$21,457)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential Duct Repair

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	0	0.00%	•••	•••	•••	
2011	377,336	375,619	1,000	0.27%	170	170	0.05%	(830)
2012	381,544	379,827	3,000	0.79%	5,320	5,490	1.45%	2,490
2013	388,378	386,661	7,200	1.86%	8,021	13,511	3.49%	6,311
2014	396,913	395,196	13,700	3.47%				
2015	405,062	403,345	19,700	4.88%				
2016	413,491	411,774	25,100	6.10%				
2017	421,774	420,057	30,100	7.17%				
2018	430,056	428,339	34,900	8.15%				
2019	438,190	436,473	39,400	9.03%		-	-	-

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.21	0.28	1,684	2,246	
Summer kW Reduction	0.32	0.42	2,567	3,369	
Annual kWh Reduction	1,382	1,506	11,085,022	12,079,626	

Utility Cost per Installation: \$126

Total Program Cost of the Utility (\$000): \$1,008

Net Benefits of Measures Installed During Reporting Period: (\$556,828)

Utility: Gulf Power Company

Program Name: Residential HVAC Efficiency Improvement Program

Measure Name: Residential ECM Fan

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	ı
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	0	0.00%	•••	•••	•••	•••
2011	377,336	375,619	400	0.11%	0	0	0.00%	(400)
2012	381,544	379,827	1,150	0.30%	3	3	0.00%	(1,147)
2013	388,378	386,661	2,425	0.63%	3	6	0.00%	(2,419)
2014	396,913	395,196	4,425	1.12%				
2015	405,062	403,345	7,425	1.84%				
2016	413,491	411,774	9,675	2.35%				
2017	421,774	420,057	11,475	2.73%				
2018	430,056	428,339	12,975	3.03%		_		_
2019	438,190	436,473	14,175	3.25%		-		

Annual Demand and Energy Savings	Per Ins	stallation	<u>Program Total</u>		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.14	0.18	0.42	0.54	
Summer kW Reduction	0.27	0.35	0.81	1.05	
Annual kWh Reduction	1,109	1,209	3,327	3,627	

Utility Cost per Installation: \$113

Total Program Cost of the Utility (\$000): \$0

Net Benefits of Measures Installed During Reporting Period: (\$165)

Utility: Gulf Power Company

Program Name: Residential Heat Pump Water Heater

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	- 1

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	,	373,219	100	0.03%				
2011	377,336	375,619	400	0.11%	304	304	0.08%	(96)
2012	381,544	379,827	1,000	0.26%	873	1,177	0.31%	177
2013	388,378	386,661	1,800	0.47%	2,006	3,183	0.82%	1,383
2014	396,913	395,196	2,800	0.71%				
2015	405,062	403,345	4,000	0.99%				
2016	413,491	411,774	5,200	1.26%				
2017	421,774	420,057	6,600	1.57%				
2018	430,056	428,339	8,200	1.91%				
2019	438,190	436,473	10,000	2.29%				

Annual Demand and Energy Savings	Per In:	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.37	0.49	742	983	
Summer kW Reduction	0.10	0.13	201	261	
Annual kWh Reduction	1,348	1,469	2,704,088	2,946,814	

Utility Cost per Installation: \$117

Total Program Cost of the Utility (\$000): \$234

Net Benefits of Measures Installed During Reporting Period: (\$322,417)

Utility: Gulf Power Company

Program Name: Residential Ceiling Insulation Program

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	300	0.08%	394	394	0.10%	94
2012	381,544	379,827	650	0.17%	780	1,174	0.31%	524
2013	388,378	386,661	1,150	0.30%	509	1,683	0.44%	533
2014	396,913	395,196	1,650	0.42%				
2015	405,062	403,345	2,150	0.53%				
2016	413,491	411,774	2,650	0.64%				
2017	421,774	420,057	3,150	0.75%	•	-		
2018	430,056	428,339	3,650	0.85%				
2019	438,190	436,473	4,150	0.95%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.80	1.05	407	534	
Summer kW Reduction	0.10	0.13	51	66	
Annual kWh Reduction	575	627	292,675	319,143	

Utility Cost per Installation: \$294

Total Program Cost of the Utility (\$000): \$150

Net Benefits of Measures Installed During Reporting Period: (\$35,900)

Utility: Gulf Power Company

Program Name: Residential High Performance Window Program

Measure Name: Residential Window Replacement

Program Start Date: June, 2011

Reporting Period: Annual 2013

A	В	С	D	E	F	G	Н	I
Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	100	0.03%			•••	
2011	*	375,619	300	0.08%	471	471	0.13%	171
2012	381,544	379,827	650	0.17%	658	1,129	0.30%	479
2013	388,378	386,661	1,150	0.30%	1,377	2,506	0.65%	1,356
2014	396,913	395,196	1,900	0.48%				
2015	405,062	403,345	2,900	0.72%				
2016	413,491	411,774	4,150	1.01%				
2017	421,774	420,057	5,650	1.35%				
2018	430,056	428,339	7,650	1.79%				
2019	438,190	436,473	10,150	2.33%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.50	0.66	689	909	
Summer kW Reduction	0.20	0.26	275	358	
Annual kWh Reduction	1,338	1,458	1,842,426	2,007,666	

Utility Cost per Installation: \$95

Total Program Cost of the Utility (\$000): \$131

Net Benefits of Measures Installed During Reporting Period: (\$109,809)

Utility: Gulf Power Company

Program Name: Residential High Performance Window Program

Measure Name: Residential Window Film

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	50	0.01%			•••	
2011	377,336	375,619	150	0.04%	64	64	0.02%	(86)
2012	381,544	379,827	350	0.09%	178	242	0.06%	(108)
2013	388,378	386,661	550	0.14%	160	402	0.10%	(148)
2014	396,913	395,196	750	0.19%				
2015	405,062	403,345	950	0.24%				
2016	413,491	411,774	1,150	0.28%				
2017	421,774	420,057	1,350	0.32%				
2018	430,056	428,339	1,550	0.36%	•	•		
2019	438,190	436,473	1,750	0.40%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.20	0.26	32	42	
Annual kWh Reduction	788	859	126,080	137,440	

Utility Cost per Installation: \$186

Total Program Cost of the Utility (\$000): \$30

Net Benefits of Measures Installed During Reporting Period: (\$10,664)

Utility: Gulf Power Company

Program Name: Residential Reflective Roof

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	300	0.08%	30	30	0.01%	(270)
2012	381,544	379,827	600	0.16%	229	259	0.07%	(341)
2013	388,378	386,661	1,000	0.26%	517	776	0.20%	(224)
2014	396,913	395,196	1,500	0.38%				, ,
2015	405,062	403,345	2,100	0.52%				
2016		411,774	2,800	0.68%				
2017	421,774	420,057	3,500	0.83%				
2018	430,056	428,339	4,200	0.98%				
2019	438,190	436,473	4,900	1.12%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.41	0.54	212	279	
Annual kWh Reduction	1,029	1,122	531,993	580,074	

Utility Cost per Installation: \$270

Total Program Cost of the Utility (\$000): \$140

Net Benefits of Measures Installed During Reporting Period: (\$31,013)

Utility: Gulf Power Company

Program Name: Residential Variable Speed/Flow Pool Pump

Program Start Date: June, 2011

Reporting Period: Annual 2013

A	ь	C	b		Г	G	п	•
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	100	0.03%				
2011	377,336	375,619	250	0.07%	1,363	1,363	0.36%	1,113
2012	381,544	379,827	500	0.13%	3,491	4,854	1.28%	4,354
2013	388,378	386,661	850	0.22%	998	5,852	1.51%	5,002
2014	396,913	395,196	1,250	0.32%				
2015	405,062	403,345	1,650	0.41%				
2016	413,491	411,774	2,050	0.50%				
2017	421,774	420,057	2,450	0.58%				
2018	430,056	428,339	2,850	0.67%				
2019	438,190	436,473	3,250	0.74%				

Annual Demand and Energy Savings	Per Installation Program Tot			am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.15	1.51	1,148	1,507
Summer kW Reduction	1.15	1.51	1,148	1,507
Annual kWh Reduction	2,494	2,718	2,489,012	2,712,564

Utility Cost per Installation: \$169

Total Program Cost of the Utility (\$000): \$169

Net Benefits of Measures Installed During Reporting Period: (\$67,586)

Utility: Gulf Power Company

Program Name: Energy Select (formerly GoodCents Select)

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
2010	374,936	373,219	1,000	0.27%		Plan-To-Date)		
2011	377,336	375,619	2,000	0.53%	(667)	(667)	-0.18%	(2,667)
2012	381,544	379,827	3,000	0.79%	(416)	(1,083)	-0.29%	(4,083)
2013		386,661	4,000	1.03%	2,149	1,066	0.28%	(2,934)
2014		395,196	5,000	1.27%	·	,		` '
2015	405,062	403,345	6,000	1.49%				
2016	413,491	411,774	7,000	1.70%				
2017	421,774	420,057	8,000	1.90%				
2018	430,056	428,339	9,000	2.10%				
2019	438,190	436,473	10,000	2.29%		·	`	

Annual Demand and Energy Savings	Per Installation Program			ım Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	2.20	2.89	4,728	6,209
Summer kW Reduction	1.73	2.27	3,718	4,883
Annual kWh Reduction	762	831	1,637,538	1,784,916

Utility Cost per Installation: \$1,656

Total Program Cost of the Utility (\$000): \$3,559

Net Benefits of Measures Installed During Reporting Period: (\$1,630,988)

Utility: Gulf Power Company

Program Name: Energy Select Lite

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	300	0.08%				
2011	377,336	375,619	900	0.24%	992	992	0.26%	92
2012	381,544	379,827	1,500	0.39%	2,215	3,207	0.84%	1,707
2013	388,378	386,661	2,100	0.54%	0	3,207	0.83%	1,107
2014	396,913	395,196	2,700	0.68%				
2015	405,062	403,345	3,300	0.82%				
2016	413,491	411,774	3,300	0.80%				
2017	421,774	420,057	3,300	0.79%				
2018	430,056	428,339	3,300	0.77%				
2019	438,190	436,473	3,300	0.76%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.10	1.44	0	0	
Summer kW Reduction	0.98	1.29	0	0	
Annual kWh Reduction	556	606	0	0	

Annual

Utility Cost per Installation:

N/A

Total Program Cost of the Utility (\$000):

Not Perceptive of Macaure algorithm Reporting Periods

N/A

Net Benefits of Measures Installed During Reporting Period: N/A Combined with Energy Select for 2013 reporting

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

Measure Name: Residential Energy Star Refrigerator

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	1,000	0.27%				
2011	377,336	375,619	3,000	0.80%	502	502	0.13%	(2,498)
2012	381,544	379,827	5,000	1.32%	2,327	2,829	0.74%	(2,171)
2013	388,378	386,661	7,500	1.94%	2,753	5,582	1.44%	(1,918)
2014	396,913	395,196	10,500	2.66%				
2015	405,062	403,345	14,000	3.47%				
2016	413,491	411,774	18,000	4.37%				
2017	421,774	420,057	22,000	5.24%				
2018	430,056	428,339	26,000	6.07%				
2019	438,190	436,473	30,000	6.87%				

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.03	0.04	83	110	
Summer kW Reduction	0.04	0.05	110	138	
Annual kWh Reduction	271	295	746,063	812,135	

Utility Cost per Installation: \$77

Total Program Cost of the Utility (\$000): \$211

Net Benefits of Measures Installed During Reporting Period: (\$59,533)

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

Measure Name: Residential Energy Star Freezer

Program Start Date: June, 2011

Reporting Period: Annual 2013

	Α	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	200	0.05%	•••	•••		
2011	377,336	375,619	600	0.16%	36	36	0.01%	(564)
2012	381,544	379,827	1,100	0.29%	199	235	0.06%	(865)
2013	388,378	386,661	1,800	0.47%	174	409	0.11%	(1,391)
2014	396,913	395,196	2,500	0.63%				
2015	405,062	403,345	3,200	0.79%				
2016	413,491	411,774	3,900	0.95%				
2017	421,774	420,057	4,600	1.10%				
2018	430,056	428,339	5,300	1.24%				
2019	438,190	436,473	6,000	1.37%				

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.010	0.013	2	2	
Summer kW Reduction	0.011	0.014	2	2	
Annual kWh Reduction	82	89	14,268	15,486	

Utility Cost per Installation: \$77

Total Program Cost of the Utility (\$000): \$13

Net Benefits of Measures Installed During Reporting Period: (\$2,177)

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

Measure Name: Residential Energy Star Window A/C

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	150	0.04%		•••		
2011	377,336	375,619	450	0.12%	36	36	0.01%	(414)
2012	381,544	379,827	850	0.22%	204	240	0.06%	(610)
2013	388,378	386,661	1,300	0.34%	233	473	0.12%	(827)
2014	396,913	395,196	1,800	0.46%				
2015	405,062	403,345	2,200	0.55%				
2016	413,491	411,774	2,600	0.63%				
2017	421,774	420,057	3,000	0.71%				
2018	430,056	428,339	3,400	0.79%				
2019	438,190	436,473	3,800	0.87%				
	·	·		·				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00	0.00	0	0	
Summer kW Reduction	0.22	0.29	51	68	
Annual kWh Reduction	432	471	100,656	109,743	

Utility Cost per Installation: \$77

Total Program Cost of the Utility (\$000): \$18

Net Benefits of Measures Installed During Reporting Period: (\$4,653)

Utility: Gulf Power Company

Program Name: Self-Install Energy Efficiency

Measure Name: Residential Energy Star Clothes Washer

Program Start Date: June, 2011

Reporting Period: Annual 2013

A F	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C x 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	500	0.13%				
2011	377,336	375,619	2,000	0.53%	417	417	0.11%	(1,583)
2012	381,544	379,827	4,500	1.18%	2,198	2,615	0.69%	(1,885)
2013	388,378	386,661	8,000	2.07%	2,750	5,365	1.39%	(2,635)
2014	396,913	395,196	12,500	3.16%				
2015	405,062	403,345	18,000	4.46%				
2016	413,491	411,774	24,500	5.95%				
2017	421,774	420,057	31,500	7.50%				
2018	430,056	428,339	38,500	8.99%				
2019	438,190	436,473	45,500	10.42%				

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.028	0.037	77	102	
Summer kW Reduction	0.028	0.037	77	102	
Annual kWh Reduction	197	215	541,750	591,250	

<u>Annual</u>

Utility Cost per Installation: \$77

Total Program Cost of the Utility (\$000): \$211

Net Benefits of Measures Installed During Reporting Period: (\$63,274)

Utility: **Gulf Power Company**

Self-Install Energy Efficiency Program Name:

Measure Name: Residential CFL

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	250,000	66.98%	•••	•••	•••	
2011	377,336	375,619	400,000	106.49%	3,200	3,200	0.85%	(396,800)
2012	381,544	379,827	600,000	157.97%	77,646	80,846	21.28%	(519,154)
2013	388,378	386,661	600,000	155.17%	0	80,846	20.91%	(519,154)
2014	396,913	395,196	600,000	151.82%				
2015	405,062	403,345	600,000	148.76%				
2016	413,491	411,774	600,000	145.71%		_	_	
2017	421,774	420,057	600,000	142.84%				
2018	430,056	428,339	600,000	140.08%				
2019	438,190	436,473	600,000	137.47%				
2019	438,190	436,473	600,000	137.47%				

Annual Demand and Energy Savings	Per Ins	<u>stallation</u>	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00333	0.00437	0	0	
Summer kW Reduction	0.00237	0.00311	0	0	
Annual kWh Reduction	55	60	0	0	

<u>Annual</u>

N/A

\$0

Utility Cost per Installation:

Total Program Cost of the Utility (\$000): Net Benefits of Measures Installed During Reporting Period: N/A

Utility: Gulf Power Company

Program Name: Refrigerator Recycling

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	0	0.00%				
2011	377,336	375,619	1,750	0.47%	815	815	0.22%	(935)
2012	381,544	379,827	5,250	1.38%	1,064	1,879	0.49%	(3,371)
2013	388,378	386,661	8,750	2.26%	982	2,861	0.74%	(5,889)
2014	396,913	395,196	12,250	3.10%				·
2015	405,062	403,345	15,750	3.90%				
2016	413,491	411,774	17,750	4.31%				
2017	421,774	420,057	19,750	4.70%				
2018	430,056	428,339	21,750	5.08%				
2019	438,190	436,473	23,750	5.44%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.08	0.11	79	103	
Summer kW Reduction	0.08	0.11	79	103	
Annual kWh Reduction	738	804	724,716	789,940	

Utility Cost per Installation: \$196

Total Program Cost of the Utility (\$000): \$193

Net Benefits of Measures Installed During Reporting Period: (\$60,545)

Utility: Gulf Power Company

Program Name: Commercial/Industrial Audit

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	ı

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	600	1.29%				
2011	55,016	46,872	1,200	2.56%	476	476	1.02%	(724)
2012	55,584	47,317	1,800	3.80%	420	896	1.89%	(904)
2013	56,431	48,039	2,400	5.00%	567	1,463	3.05%	(937)
2014	57,460	48,940	3,000	6.13%				
2015	58,450	49,802	3,600	7.23%				
2016	59,469	50,692	4,200	8.29%				
2017	60,476	51,568	4,800	9.31%				
2018	61,486	52,443	5,400	10.30%				
2019	62,491	53,302	6,000	11.26%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction					
Summer kW Reduction					
Annual kWh Reduction					

<u>Annual</u>

Utility Cost per Installation:\$1,329Total Program Cost of the Utility (\$000):\$753Net Benefits of Measures Installed During Reporting Period:N/A

Note: The demand and energy savings of this program are not applied toward the established DSM goals.

Utility: Gulf Power Company

Program Name: Commercial HVAC Retrocommissioning

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants Plan-To-Date)	(G/C X 100)	(Column G-Column D)
2010	54,648	46,618	145	0.31%		rian-10-Date)		
2011	55,016	46,872	545	1.16%	323	323	0.69%	(222)
2012	55,584	47,317	1,195	2.53%	307	630	1.33%	(565)
2013	56,431	48,039	1,995	4.15%	254	884	1.84%	(1,111)
2014	57,460	48,940	2,995	6.12%				
2015	58,450	49,802	4,195	8.42%				
2016	59,469	50,692	5,595	11.04%				
2017	60,476	51,568	6,995	13.56%				
2018	61,486	52,443	8,495	16.20%				
2019	62,491	53,302	9,795	18.38%				

Annual Demand and Energy Savings	Per In:	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.32	0.42	81	107	
Summer kW Reduction	1.30	1.71	330	434	
Annual kWh Reduction	3,921	4,274	995,934	1,085,596	

Utility Cost per Installation: \$259

Total Program Cost of the Utility (\$000): \$66

Net Benefits of Measures Installed During Reporting Period: (\$30,636)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial HVAC Program

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H	В	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	150	N/A	•••	•••	N/A	•••
2011	55,016	46,872	450	N/A	85	85	N/A	(365)
2012	55,584	47,317	800	N/A	1,608	1,693	N/A	893
2013	56,431	48,039	1,200	N/A	2,731	4,424	N/A	3,224
2014	57,460	48,940	1,700	N/A				
2015	58,450	49,802	2,300	N/A				
2016	59,469	50,692	2,900	N/A				
2017	60,476	51,568	3,600	N/A				
2018	61,486	52,443	4,300	N/A				
2019	62,491	53,302	5,000	N/A				
	-		-					

^{*}Tons of HVAC installed

Annual Demand and Energy Savings	Per Ins	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00	0.00	0	0
Summer kW Reduction	0.15	0.20	410	546
Annual kWh Reduction	652	711	1,780,612	1,941,741

<u>Annual</u> \$142

Utility Cost per Installation: \$142

Total Program Cost of the Utility (\$000): \$387

Net Benefits of Measures Installed During Reporting Period: (\$101,034)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Geothermal Heat Pump Program

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H									
	Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	150	N/A		Plan-To-Date)	N/A	
2011	55,016	46,872	325	N/A	0		N/A	(325)
2012	55,584	47,317	525	N/A	290	290	N/A	
2013	56,431	48,039	775	N/A	128	418	N/A	
2014	57,460	48,940	1,025	N/A				, , ,
2015	58,450	49,802	1,275	N/A				
2016	59,469	50,692	1,525	N/A				
2017	60,476	51,568	1,775	N/A				
2018	61,486	52,443	1,995	N/A				
2019	62,491	53,302	2,215	N/A				
	<u> </u>						<u> </u>	

^{*}Tons of Geothermal HVAC installed

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.27	0.35	35	45	
Summer kW Reduction	0.29	0.38	37	49	
Annual kWh Reduction	685	747	87,680	95,616	

<u>Annual</u>

Utility Cost per Installation: \$1

Total Program Cost of the Utility (\$000): \$0

Net Benefits of Measures Installed During Reporting Period: (\$5,464)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial HPWH Program

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	1

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	1	N/A		Plan-To-Date)	N/A	
2010	55,016	46,872	2	N/A	0	0	N/A	(2)
2012	55,584	47,317	3	N/A	1	1	N/A	(2)
2013	56,431	48,039	4	N/A	1	2	N/A	(2)
2014	57,460	48,940	5	N/A				, ,
2015	58,450	49,802	7	N/A				
2016	59,469	50,692	9	N/A				
2017	60,476	51,568	12	N/A				
2018	61,486	52,443	15	N/A				
2019	62,491	53,302	18	N/A				

*Installations (5 tons)

Annual Demand and Energy Savings	Per In:	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	11.80	15.5	12	16
Summer kW Reduction	10.00	13.1	10	13
Annual kWh Reduction	41,241	44,953	41,241	44,953

Utility Cost per Installation: \$74

Total Program Cost of the Utility (\$000): \$0

Net Benefits of Measures Installed During Reporting Period: (\$1,026)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Ceiling/Roof Insulation Program

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C × 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	29,965	N/A			N/A	
2011	55,016	46,872	85,095	N/A	22,180	22,180	N/A	(62,915)
2012	55,584	47,317	165,596	N/A	80,704	102,884	N/A	(62,712)
2013	56,431	48,039	267,555	N/A	190,760	293,644	N/A	26,089
2014	57,460	48,940	387,349	N/A				
2015	58,450	49,802	521,669	N/A				
2016	59,469	50,692	667,532	N/A				
2017	60,476	51,568	822,284	N/A			_	
2018	61,486	52,443	983,588	N/A			_	
2019	62,491	53,302	1,149,409	N/A				

^{*}Square feet of insulation installed

Annual Demand and Energy Savings	Per In:	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00011	0.00014	21	27
Summer kW Reduction	0.00052	0.00068	99	130
Annual kWh Reduction	0.863	0.90	164,626	171,684

<u>Annual</u>

Utility Cost per Installation: \$0

Total Program Cost of the Utility (\$000): \$1

Net Benefits of Measures Installed During Reporting Period: (\$534)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Window Film

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	8,620	N/A		•••	N/A	
2011	55,016	46,872	24,973	N/A	0	0	N/A	(24,973)
2012	55,584	47,317	49,250	N/A	21,863	21,863	N/A	(27,387)
2013	56,431	48,039	80,015	N/A	9,805	31,668	N/A	(48,347)
2014	57,460	48,940	115,900	N/A				
2015	58,450	49,802	155,652	N/A				
2016	59,469	50,692	198,155	N/A				
2017	60,476	51,568	242,444	N/A				
2018	61,486	52,443	287,703	N/A			_	
2019	62,491	53,302	333,258	N/A				

^{*}Square feet of window film installed

Annual Demand and Energy Savings	Per Installation		Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00	0.00	0	0
Summer kW Reduction	0.0033	0.0043	32	42
Annual kWh Reduction	11	12	107,855	117,660

<u>Annual</u>

Utility Cost per Installation: \$0

Total Program Cost of the Utility (\$000): \$2

Net Benefits of Measures Installed During Reporting Period: (\$3,276)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Interior Lighting

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	50	N/A			N/A	
2011	55,016	46,872	125	N/A	282	282	N/A	157
2012	55,584	47,317	225	N/A	876	1,158	N/A	933
2013	56,431	48,039	375	N/A	849	2,007	N/A	1,632
2014	57,460	48,940	525	N/A				
2015	58,450	49,802	650	N/A				
2016	59,469	50,692	750	N/A				
2017	60,476	51,568	850	N/A				
2018	61,486	52,443	950	N/A				
2019	62,491	53,302	1,050	N/A				

*kW of lighting reduction

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.00	1.31	849	1,112	
Summer kW Reduction	1.00	1.31	849	1,112	
Annual kWh Reduction	4,380	4,774	3,718,620	4,053,126	

Annual \$87

Utility Cost per Installation: \$87

Total Program Cost of the Utility (\$000): \$74

Net Benefits of Measures Installed During Reporting Period: (\$67,893)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Interior Lighting - LED

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H	В	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	20	N/A		Plan-To-Date)	N/A	
2011	55,016	46,872	50	N/A	61	61	N/A	
2012	55,584	47,317	90	N/A	342	403	N/A	313
2013	56,431	48,039	140	N/A	966	1,369	N/A	1,229
2014	57,460	48,940	200	N/A				
2015	58,450	49,802	260	N/A				
2016	59,469	50,692	320	N/A				
2017	60,476	51,568	380	N/A				
2018	61,486	52,443	440	N/A			_	
2019	62,491	53,302	500	N/A				

^{*}kW of lighting reduction

Utility Cost per Installation:

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.00	1.31	966	1,265	
Summer kW Reduction	1.00	1.31	966	1,265	
Annual kWh Reduction	4,380	4,774	4,231,080	4,611,684	

<u>Annual</u> \$87

Total Program Cost of the Utility (\$000): \$84

Net Benefits of Measures Installed During Reporting Period: (\$91,628)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Occupancy Sensor - Interior Lighting

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	1

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	300	N/A	•••	•••	N/A	•••
2011	55,016	46,872	800	N/A	680	680	N/A	(120)
2012	55,584	47,317	1,400	N/A	1,171	1,851	N/A	451
2013	56,431	48,039	2,100	N/A	4,277	6,128	N/A	4,028
2014	57,460	48,940	2,850	N/A				
2015	58,450	49,802	3,600	N/A				
2016	59,469	50,692	4,350	N/A				
2017	60,476	51,568	5,100	N/A				
2018	61,486	52,443	5,800	N/A				
2019	62,491	53,302	6,400	N/A				

^{*}Number of sensors installed

Annual Demand and Energy Savings	Per Ins	stallation .	<u>Progra</u>	ım Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.20	0.26	855	1,112
Summer kW Reduction	0.20	0.26	855	1,112
Annual kWh Reduction	800	872	3,421,600	3,729,544

<u>Annual</u>

Utility Cost per Installation: \$8

Total Program Cost of the Utility (\$000): \$36

Net Benefits of Measures Installed During Reporting Period: (\$55,800)

Utility: Gulf Power Company

Program Name: Commercial Building Efficiency Program

Measure Name: Commercial Reflective Roof

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H	В	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C × 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C × 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	100,000	N/A			N/A	
2011	55,016	46,872	300,000	N/A	85,813	85,813	N/A	(214,187)
2012	55,584	47,317	600,000	N/A	424,855	510,668	N/A	(89,332)
2013	56,431	48,039	1,000,000	N/A	1,730,233	2,240,901	N/A	1,240,901
2014	57,460	48,940	1,400,000	N/A				
2015	58,450	49,802	1,900,000	N/A				
2016	59,469	50,692	2,400,000	N/A				
2017	60,476	51,568	2,800,000	N/A			_	
2018	61,486	52,443	3,200,000	N/A			_	
2019	62,491	53,302	3,600,000	N/A	-			

^{*}Square feet of reflective roof installed

Annual Demand and Energy Savings	Per In:	stallation	<u>Progra</u>	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	0.00	0.00	0	0
Summer kW Reduction	0.00091	0.0012	1,575	2,076
Annual kWh Reduction	2.45	2.67	4,239,071	4,619,722

<u>Annual</u>

Utility Cost per Installation:\$0Total Program Cost of the Utility (\$000):\$3Net Benefits of Measures Installed During Reporting Period:(\$118,824)

Utility: Gulf Power Company

Program Name: Commercial Occupancy Sensor HVAC Control

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants*	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants*	Actual Cumulative Number of Program Participants*	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants*
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	54,648	46,618	75	N/A			N/A	
2011	55,016	46,872	225	N/A	181	181	N/A	(44)
2012	55,584	47,317	425	N/A	330	511	N/A	86
2013	56,431	48,039	675	N/A	4,825	5,336	N/A	4,661
2014	57,460	48,940	925	N/A				
2015	58,450	49,802	1,175	N/A				
2016	59,469	50,692	1,375	N/A				
2017	60,476	51,568	1,575	N/A				
2018	61,486	52,443	1,775	N/A				
2019	62,491	53,302	1,975	N/A	_		_	

^{*}Number of sensors installed

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.00012	0.00016	1	1	
Summer kW Reduction	0.026	0.034	125	164	
Annual kWh Reduction	512	558	2,470,400	2,692,350	

<u>Annual</u>

Utility Cost per Installation: \$9

Total Program Cost of the Utility (\$000): \$42

Net Benefits of Measures Installed During Reporting Period: (\$86,429)

Utility: Gulf Power Company

Program Name: High Efficiency Motor Program

Measure Name: Commercial EE Motor 1-5 HP

Program Start Date: June, 2011

Reporting Period: Annual 2013

A B C D E F G H	В	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	25	N/A		•••	N/A	
2011	55,016	46,872	75	N/A	5	5	N/A	(70)
2012	55,584	47,317	125	N/A	6	11	N/A	(114)
2013	56,431	48,039	175	N/A	62	73	N/A	(102)
2014	57,460	48,940	225	N/A				
2015	58,450	49,802	275	N/A			_	
2016	59,469	50,692	325	N/A				
2017	60,476	51,568	375	N/A				
2018	61,486	52,443	425	N/A				
2019	62,491	53,302	475	N/A				

^{*}Horespower installed

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.03	0.04	2	2	
Summer kW Reduction	0.03	0.04	2	2	
Annual kWh Reduction	159	173	9,858	10,726	

Utility Cost per Installation: \$442

Total Program Cost of the Utility (\$000): \$27.43

Net Benefits of Measures Installed During Reporting Period: (\$3,117)

Utility: Gulf Power Company

Program Name: High Efficiency Motor Program

Measure Name: Commercial EE Motor 6-50 HP

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	1

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	1,000	N/A	•••	rian ro-bate)	N/A	
2011	55,016	46,872	2,875	N/A	15	15	N/A	(2,860)
2012	55,584	47,317	4,750	N/A	412	427	N/A	
2013	56,431	48,039	6,625	N/A	371	798	N/A	(5,827)
2014	57,460	48,940	8,500	N/A				, ,
2015	58,450	49,802	10,375	N/A				
2016	59,469	50,692	12,250	N/A				
2017	60,476	51,568	14,125	N/A				
2018	61,486	52,443	16,000	N/A				
2019	62,491	53,302	17,875	N/A				

^{*}Horespower installed

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.016	0.021	6	8	
Summer kW Reduction	0.016	0.021	6	8	
Annual kWh Reduction	94	102	34,874	37,842	

Annual

Utility Cost per Installation: \$86

Total Program Cost of the Utility (\$000): \$32

Net Benefits of Measures Installed During Reporting Period: (\$4,155)

Utility: Gulf Power Company

Program Name: High Efficiency Motor Program

Measure Name: Commercial EE Motor 51 + HP

Program Start Date: June, 2011

Reporting Period: Annual 2013

	Α	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants* (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants* (Actual Participants)	Actual Cumulative Number of Program Participants* (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants* (Column G-Column D)
2010	54,648	46,618	1,200	N/A	•••		N/A	
2011	55,016	46,872	3,600	N/A	300	300	N/A	(3,300)
2012	55,584	47,317	6,000	N/A	1,825	2,125	N/A	(3,875)
2013	56,431	48,039	8,400	N/A	0	2,125	N/A	(6,275)
2014	57,460	48,940	10,800	N/A				
2015	58,450	49,802	13,200	N/A				
2016	59,469	50,692	15,600	N/A				
2017	60,476	51,568	18,000	N/A				
2018	61,486	52,443	20,400	N/A				
2019	62,491	53,302	22,800	N/A				

^{*}Horespower installed

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.006	0.008	0	0	
Summer kW Reduction	0.006	0.008	0	0	
Annual kWh Reduction	36	39	0	0	

<u>Annual</u> N/A

Utility Cost per Installation: N/A
Total Program Cost of the Utility (\$000): \$0

Net Benefits of Measures Installed During Reporting Period: N/A

No program participants

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Convection Oven

Program Start Date: June, 2011

Reporting Period: Annual 2013

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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C x 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	1	0.00%				
2011	55,016	46,872	4	0.01%	0	0	0.00%	(4)
2012	55,584	47,317	7	0.01%	8	8	0.02%	1
2013	56,431	48,039	10	0.02%	1	9	0.02%	(1)
2014	57,460	48,940	14	0.03%				
2015	58,450	49,802	18	0.04%				
2016	59,469	50,692	23	0.05%				
2017	60,476	51,568	28	0.05%				
2018	61,486	52,443	34	0.06%				
2019	62,491	53,302	40	0.08%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.40	0.53	0	1	
Summer kW Reduction	0.40	0.53	0	1	
Annual kWh Reduction	1,869	2,037	1,869	2,037	

Utility Cost per Installation: \$1,419

Total Program Cost of the Utility (\$000): \$1

Net Benefits of Measures Installed During Reporting Period: (\$215)

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Fryer

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	2	0.00%		•••		
2011	55,016	46,872	5	0.01%	0	0	0.00%	(5)
2012	55,584	47,317	9	0.02%	17	17	0.04%	8
2013	56,431	48,039	14	0.03%	9	26	0.05%	12
2014	57,460	48,940	20	0.04%				
2015	58,450	49,802	26	0.05%				
2016	59,469	50,692	32	0.06%				
2017	60,476	51,568	38	0.07%				
2018	61,486	52,443	44	0.08%				
2019	62,491	53,302	50	0.09%				

Annual Demand and Energy Savings	Per Ins	<u>stallation</u>	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.20	0.26	2	2	
Summer kW Reduction	0.20	0.26	2	2	
Annual kWh Reduction	1,160	1,264	10,440	11,376	

Utility Cost per Installation: \$7,176

Total Program Cost of the Utility (\$000): \$65

Net Benefits of Measures Installed During Reporting Period: (\$6,919)

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Griddle

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C x 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	1	0.00%		•••		
2011	55,016	46,872	2	0.00%	0	0	0.00%	(2)
2012	55,584	47,317	3	0.01%	1	1	0.00%	(2)
2013	56,431	48,039	4	0.01%	0	1	0.00%	(3)
2014	57,460	48,940	5	0.01%				
2015	58,450	49,802	7	0.01%				
2016	59,469	50,692	9	0.02%				
2017	60,476	51,568	11	0.02%				
2018	61,486	52,443	13	0.02%				
2019	62,491	53,302	15	0.03%				

Annual Demand and Energy Savings	Per Ins	stallation .	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.50	0.66	0	0	
Summer kW Reduction	0.50	0.66	0	0	
Annual kWh Reduction	2,523	2,750	0	0	

Utility Cost per Installation:

N/A

Total Program Cost of the Utility (\$000):

\$0

Net Benefits of Measures Installed During Reporting Period: N/A No program participants

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Steamer

Program Start Date: June, 2011

Reporting Period: Annual 2013

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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	0	0.00%		•••	•••	•••
2011	55,016	46,872	0	0.00%	0	0	0.00%	0
2012	55,584	47,317	0	0.00%	0	0	0.00%	0
2013	56,431	48,039	1	0.00%	4	4	0.01%	3
2014	57,460	48,940	2	0.00%				
2015	58,450	49,802	3	0.01%				
2016	59,469	50,692	3	0.01%				
2017	60,476	51,568	4	0.01%				
2018	61,486	52,443	4	0.01%				
2019	62,491	53,302	5	0.01%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total			
	@ Meter	@ Generator	@ Meter	@ Generator		
Winter kW Reduction	13.79	18.11	55	72		
Summer kW Reduction	13.79	18.11	55	72		
Annual kWh Reduction	60,081	65,488	240,324	261,952		

Utility Cost per Installation: \$682

Total Program Cost of the Utility (\$000): \$2,729

Net Benefits of Measures Installed During Reporting Period: (\$3,793)

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Holding Cabinet

Program Start Date: June, 2011

Reporting Period: Annual 2013

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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	5	0.01%		•••	•••	•••
2011	55,016	46,872	11	0.02%	0	0	0.00%	(11)
2012	55,584	47,317	19	0.04%	2	2	0.00%	(17)
2013	56,431	48,039	27	0.06%	0	2	0.00%	(25)
2014	57,460	48,940	37	0.08%				
2015	58,450	49,802	47	0.09%				
2016	59,469	50,692	59	0.12%				
2017	60,476	51,568	71	0.14%				
2018	61,486	52,443	85	0.16%				
2019	62,491	53,302	100	0.19%				

Annual Demand and Energy Savings	Per Ins	stallation .	<u>Progra</u>	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.20	1.58	0	0
Summer kW Reduction	1.20	1.58	0	0
Annual kWh Reduction	6,534	7,122	0	0

Utility Cost per Installation:

N/A

Total Program Cost of the Utility (\$000):

\$0

Net Benefits of Measures Installed During Reporting Period: N/A No program participants

Utility: Gulf Power Company

Program Name: Food Service Efficiency Program

Measure Name: Ice Machine

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I

Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C × 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	54,648	46,618	6	0.01%		•••	•••	
2011	55,016	46,872	18	0.04%	0	0	0.00%	(18)
2012	55,584	47,317	30	0.06%	16	16	0.03%	(14)
2013	56,431	48,039	42	0.09%	6	22	0.05%	(20)
2014	57,460	48,940	54	0.11%				
2015	58,450	49,802	66	0.13%				
2016	59,469	50,692	78	0.15%				
2017	60,476	51,568	90	0.17%				
2018	61,486	52,443	102	0.19%				
2019	62,491	53,302	114	0.21%				

Annual Demand and Energy Savings	Per Ins	<u>stallation</u>	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.20	0.26	1	2	
Summer kW Reduction	0.20	0.26	1	2	
Annual kWh Reduction	1,797	1,959	10,782	11,754	

Utility Cost per Installation: \$3,902

Total Program Cost of the Utility (\$000): \$23

Net Benefits of Measures Installed During Reporting Period: (\$2,564)

Utility: Gulf Power Company

Program Name: Commercial/Industrial Custom Incentive

Program Start Date: June, 2011

Reporting Period: Annual 2013

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Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	54,648	46,618	•••	0.00%			•••	
2011	55,016	46,872	•••	0.00%	6	6	0.01%	6
2012	55,584	47,317		0.00%	5	11	0.02%	11
2013	56,431	48,039		0.00%	4	15	0.03%	15
2014	57,460	48,940		0.00%				
2015	58,450	49,802		0.00%				
2016	59,469	50,692		0.00%				
2017	60,476	51,568	•••	0.00%				
2018	61,486	52,443	•••	0.00%				
2019	62,491	53,302	•••	0.00%				
			_					

Annual Demand and Energy Savings	Per Ins	stallation	Program Total	
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction			148	194
Summer kW Reduction			336	441
Annual kWh Reduction			1,965,492	2,142,385

Utility Cost per Installation: \$18,587

Total Program Cost of the Utility (\$000): \$74

Net Benefits of Measures Installed During Reporting Period: \$5,640

Utility: Gulf Power Company

Program Name: Commercial/Industrial Custom Incentive

Program Start Date: June, 2011

Reporting Period: Annual 2013

	<u>Meter</u>		<u>Generator</u>				
Summer kW	Winter kW	Energy kWh	Summer kW	Winter kW	Energy kWh		
440	443	3,985,873	577	582	5,234,646		
375	150	1,118,968	493	197	1,219,676		
336	148	1,965,492	441	194	2,142,385		
1,151	741	7,070,333	1,511	973	8,596,707		
	 440 375 336	Summer kW Winter kW 440 443 375 150 336 148	Summer kW Winter kW Energy kWh 440 443 3,985,873 375 150 1,118,968 336 148 1,965,492	Summer kW Winter kW Energy kWh Summer kW 440 443 3,985,873 577 375 150 1,118,968 493 336 148 1,965,492 441	Summer kW Winter kW Energy kWh Summer kW Winter kW 440 443 3,985,873 577 582 375 150 1,118,968 493 197 336 148 1,965,492 441 194		

<u> Projects - 2013</u>		<u>Meter</u>		<u>Generator</u>		
	Summer kW	Winter kW	Energy kWh	Summer kW	Winter kW	Energy kWh
General Electric	35.00	26.00	89,283	45.97	34.15	97,318
Baptist Hospital/Andrews Institute	238.00	95.00	1,449,959	312.57	124.76	1,580,455
Whiting Field	28.00	12.00	258,456	36.77	15.76	281,717
Whiting Field	35.00	15.00	167,794	45.97	19.70	182,895
otal	<u>336.00</u>	<u>148.00</u>	<u>1,965,492</u>	<u>441.28</u>	<u>194.37</u>	<u>2,142,385</u>

Utility: Gulf Power Company

Program Name: Real Time Pricing

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over(Under) Projected Participation
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C x 100)	(Column G-Column D)
						Plan-To-Date)		
2010	54,648	18	2	11.11%			•••	
2011	55,016	18	2	11.11%	0	0	0.00%	(2)
2012	55,584	18	2	11.11%	4	4	22.22%	2
2013	56,431	18	2	11.11%	0	4	22.22%	2
2014	57,460	18	2	11.11%				
2015	58,450	18	2	11.11%				
2016	59,469	18	2	11.11%				
2017	60,476	18	2	11.11%				
2018	61,486	18	2	11.11%				
2019	62,491	18	2	11.11%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1,000	1,313	0	0	
Summer kW Reduction	2,000	2,627	0	0	
Annual kWh Reduction					

Utility Cost per Installation:

N/A

Total Program Cost of the Utility (\$000):

N/A

Total Program Cost of the Utility (\$000):

N/A

Net Benefits of Measures Installed During Reporting Period:

N/A

No program participants

Utility: Gulf Power Company

Program Name: Residential Solar Thermal

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
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Year	Total Number of Customers (From Cons. Plan)	Total Number of Eligible Customers (From Cons. Plan)	Projected Cumulative Number of Program Participants (From Cons. Plan)	Projected Cumulative Penetration Level % (D/C X 100)	Actual Annual Number of Program Participants (Actual Participants)	Actual Cumulative Number of Program Participants (Actual Participants Plan-To-Date)	Actual Cumulative Penetration Level % (G/C X 100)	Actual Participation Over (Under) Projected Participants (Column G-Column D)
2010	374,936	373,219	115	0.03%				
2011	377,336	375,619	230	0.06%	35	35	0.01%	(195)
2012	381,544	379,827	345	0.09%	51	86	0.02%	(259)
2013	388,378	386,661	460	0.12%	18	104	0.03%	(356)
2014	396,913	395,196	575	0.15%				
2015	405,062	403,345	575	0.14%				
2016	413,491	411,774	575	0.14%				
2017	421,774	420,057	575	0.14%				
2018	430,056	428,339	575	0.13%				
2019	438,190	436,473	575	0.13%				

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	0.25	0.33	4.50	5.94	
Summer kW Reduction	0.25	0.33	4.50	5.94	
Annual kWh Reduction	1.906	2.078	34.308.00	37.404.00	

<u>Annual</u> \$3,972

Utility Cost per Installation: \$3,97

Total Program Cost of the Utility (\$000): \$72

Net Benefits of Measures Installed During Reporting Period: N/A

Utility: Gulf Power Company

Program Name: Residential Solar PV

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	374,936	373,219	40	0.01%				
2011	377,336	375,619	80	0.02%	41	41	0.01%	(39)
2012	381,544	379,827	120	0.03%	45	86	0.02%	(34)
2013	388,378	386,661	160	0.04%	41	127	0.03%	(33)
2014	396,913	395,196	200	0.05%				, ,
2015	405,062	403,345	200	0.05%				
2016	413,491	411,774	200	0.05%				
2017	421,774	420,057	200	0.05%				
2018	430,056	428,339	200	0.05%				
2019	438,190	436,473	200	0.05%				
		_	_	_		_		

Annual Demand and Energy Savings	Per Ins	stallation	Program Total		
	@ Meter	@ Generator	@ Meter	@ Generator	
Winter kW Reduction	1.50	1.97	61.50	80.77	
Summer kW Reduction	3.00	3.94	123.00	161.54	
Annual kWh Reduction	6,388	6,963	261,908.00	285,483.00	

Utility Cost per Installation: \$3,972
Total Program Cost of the Utility (\$000): \$163

Net Benefits of Measures Installed During Reporting Period: N/A

Utility: Gulf Power Company

Program Name: Commercial Solar PV

Program Start Date: June, 2011

Reporting Period: Annual 2013

Α	В	С	D	E	F	G	Н	I
Year	Total Number of Customers	Total Number of Eligible Customers	Projected Cumulative Number of Program Participants	Projected Cumulative Penetration Level %	Actual Annual Number of Program Participants	Actual Cumulative Number of Program Participants	Actual Cumulative Penetration Level %	Actual Participation Over (Under) Projected Participants
	(From Cons. Plan)	(From Cons. Plan)	(From Cons. Plan)	(D/C X 100)	(Actual Participants)	(Actual Participants	(G/C X 100)	(Column G-Column D)
						Plan-To-Date)		
2010	54,648	46,618	6	0.01%				
2011	55,016	46,872	12	0.03%	1	1	0.00%	(11)
2012	55,584	47,317	18	0.04%	1	2	0.00%	(16)
2013	56,431	48,039	24	0.05%	0	2	0.00%	(22)
2014	57,460	48,940	30	0.06%				
2015	58,450	49,802	30	0.06%				
2016	59,469	50,692	30	0.06%				
2017	60,476	51,568	30	0.06%				
2018	61,486	52,443	30	0.06%				
2019	62,491	53,302	30	0.06%				

Annual Demand and Energy Savings	Per In:	stallation	Progra	am Total
	@ Meter	@ Generator	@ Meter	@ Generator
Winter kW Reduction	1.50	1.97	0.00	0.00
Summer kW Reduction	3.00	3.94	0.00	0.00
Annual kWh Reduction	6,388	6,963	0.00	0.00

Annual

Utility Cost per Installation:

N/A

Total Program Cost of the Utility (\$000):

\$0

Net Benefits of Measures Installed During Reporting Period: N/A No program participants

GULF POWER COMPANY

2013 DSM Progress Report Savings at the Meter 2010 DSM PLAN

		Α	В	С	D	E	F	G	Н	I	J
		Total	Per Unit	Per Unit	Per Unit	Total	Total	Total	Cumulative	Cumulative	Cumulative
Residential Programs	<u>Measures</u>	<u>Units</u>	Win. kW	Sum. kW	<u>kWh</u>	Win. MW	Sum. MW	<u>GWh</u>	Win. MW	Sum. MW	<u>GWh</u>
Residential Energy Audit and Education	Home Energy Reporting	39,171	0.06	0.06	300	2.35	2.35	11.75	2.35	2.35	11.75
Community Energy Saver	Residential Community Energy Saver	2,220	0.11	0.05	736	0.24	0.11	1.63	0.82	0.37	5.46
Landlord/Renter Custom Incentive	Landlord/Renter Customer Incentive Program	0				0.00	0.00	0.00	0.00	0.12	0.29
HVAC Efficiency Improvement	Residential HVAC Maintenance	11,344	0.26	0.31	1,306	2.95	3.52	14.82	5.45	6.49	27.33
HVAC Efficiency Improvement	Residential HVAC Early Retirement Tier 1	1,251	1.16	1.24	5,854	1.45	1.55	7.32	2.58	2.77	13.05
HVAC Efficiency Improvement	Residential HVAC Early Retirement Tier 2	674	1.25	1.33	6,243	0.84	0.90	4.21	1.80	1.93	9.02
HVAC Efficiency Improvement	Residential HVAC Early Retirement Tier 3	41	1.67	1.57	7,132	0.07	0.06	0.29	0.14	0.12	0.58
HVAC Efficiency Improvement	Residential HVAC Efficiency Upgrade Tier 1	331	0.43	0.32	1,567	0.14	0.11	0.52	0.23	0.18	0.86
HVAC Efficiency Improvement	Residential HVAC Efficiency Upgrade Tier 2	137	0.47	0.40	1,891	0.06	0.05	0.26	0.14	0.12	0.59
HVAC Efficiency Improvement	Residential HVAC Efficiency Upgrade Tier 3	85	1.08	0.64	3,456	0.09	0.05	0.29	0.24	0.14	0.75
HVAC Efficiency Improvement	Residential Duct Repair	8,021	0.21	0.32	1,382	1.68	2.57	11.09	2.84	4.32	18.67
HVAC Efficiency Improvement	Residential ECM Fan	3	0.14	0.32	1,109	0.00	0.00	0.00	0.00	0.00	0.00
Heat Pump Water Heater	Residential HPWH	2,006	0.14	0.27	1,109	0.74	0.00	2.70	1.17	0.00	4.29
Ceiling Insulation	Residential Ceiling Insulation	509	0.80	0.10	1,346 575	0.74	0.20	0.29	1.35	0.32	0.97
	Residential Window Replacement		0.50	0.10		0.41	0.03	1.84	1.26	0.17	3.35
High Performance Window	· •	1,377			1,338						
High Performance Window	Residential Window Film	160	0.00	0.20	788	0.00	0.03	0.13	0.00	0.08	0.32
Reflective Roof	Residential Reflective Roof	517	0.00	0.41	1,029	0.00	0.21	0.53	0.00	0.31	0.80
Variable Speed/Flow Pool Pump	Variable Speed/Flow Pool Pump	998	1.15	1.15	2,494	1.15	1.15	2.49	6.73	6.73	14.60
Energy Select	Energy Select	2,149	2.20	1.73	762	4.73	3.72	1.64	2.34	1.85	0.81
Energy Select Lite	Energy Select Lite	0	1.10	0.98	556	0.00	0.00	0.00	3.53	3.14	1.78
Self-Install Energy Efficiency	Residential Energy Star Refrigerator	2,753	0.03	0.04	271	0.08	0.11	0.75	0.17	0.22	1.52
Self-Install Energy Efficiency	Residential Energy Star Freezer	174	0.01	0.01	82	0.00	0.00	0.01	0.00	0.00	0.03
Self-Install Energy Efficiency	Residential Energy Star Window A/C	233	0.00	0.22	432	0.00	0.05	0.10	0.00	0.10	0.21
Self-Install Energy Efficiency	Residential Energy Star Clothes Washer	2,750	0.03	0.03	197	0.08	0.08	0.54	0.15	0.15	1.05
Self-Install Energy Efficiency	Residential CFL	2,7.00	0.00	0.00	55	0.00	0.00	0.00	0.27	0.19	4.45
Refrigerator Recycling	Residential Refrigerator Recycling	982	0.08	0.08	738	0.08	0.08	0.72	0.24	0.24	2.11
Remgerator Recycling	Residential Remigerator Recycling					17.83	17.23	63.92	33.80	32.91	124.64
Desidential France Audit and Education	Desidential France Audit			tial Applicab							
Residential Energy Audit and Education	Residential Energy Audit	7,952		 Total F		47.00	47.00				404.64
				i otai r	Residential	17.83	17.23	63.92	33.80	32.91	124.64
Commencial and hadrestrial Decomme	Magazina										
Commercial and Industrial Programs	<u>Measures</u>										
Commercial HVAC Retrocommissioning	Commercial HVAC Retrocommissioning	254	0.32	1.30	3,921	0.08	0.33	1.00	0.28	1.15	3.47
Commercial Building Efficiency	Commercial HVAC Program	2,731	0.00	0.15	652	0.00	0.41	1.78	0.00	0.66	2.89
Commercial Building Efficiency	Commercial Geothermal Heat Pump Program	128	0.27	0.29	685	0.03	0.04	0.09	0.11	0.12	0.29
Commercial Building Efficiency	Commercial HPWH Program	1	11.80	10.00	41,241	0.01	0.01	0.04	0.02	0.02	80.0
Commercial Building Efficiency	Commercial Ceiling/Roof Insulation Program	190,760	0.00	0.00	1	0.02	0.10	0.16	0.03	0.15	0.25
Commercial Building Efficiency	Commercial Window Film	9,805	0.00	0.00	11	0.00	0.03	0.11	0.00	0.10	0.35
Commercial Building Efficiency	Commercial Interior Lighting	849	1.00	1.00	4,380	0.85	0.85	3.72	2.01	2.01	8.80
Commercial Building Efficiency	Commercial Interior Lighting - LED	966	1.00	1.00	4,380	0.97	0.97	4.23	1.37	1.37	6.00
Commercial Building Efficiency	Commercial Occupancy Sensor - Interior Lighting	4,277	0.20	0.20	800	0.86	0.86	3.42	1.23	1.23	4.90
<u> </u>	Commercial Reflective Roof	•									
Commercial Building Efficiency		1,730,233	0.00	0.00	2	0.00	1.57	4.24	0.00	2.04	5.49
Occupancy Sensor HVAC Control	Commercial Occupancy Sensor - HVAC	4,825	0.00	0.03	512	0.00	0.13	2.47	0.00	0.14	2.73
High Efficiency Motor	Commercial EE Motor 1-5 HP	62	0.03	0.03	159	0.00	0.00	0.01	0.00	0.00	0.01
High Efficiency Motor	Commercial EE Motor 6-50 HP	371	0.02	0.02	94	0.01	0.01	0.03	0.02	0.02	0.07
High Efficiency Motor	Commercial EE Motor 51 + HP	0	0.01	0.01	36	0.00	0.00	0.00	0.01	0.01	0.08
Food Service Efficiency	Convection Oven	1	0.40	0.40	1,869	0.00	0.00	0.00	0.00	0.00	0.01
Food Service Efficiency	Fryer	9	0.20	0.20	1,160	0.00	0.00	0.01	0.00	0.00	0.03
Food Service Efficiency	Griddle	0	0.50	0.50	2,523	0.00	0.00	0.00	0.00	0.00	0.00
Food Service Efficiency	Steamer	4	13.79	13.79	60,081	0.06	0.06	0.24	0.06	0.06	0.24
Food Service Efficiency	Holding Cabinet	0	1.20	1.20	6,534	0.00	0.00	0.00	0.00	0.00	0.01
Food Service Efficiency	Ice Machine	6	0.20	0.20	1,797	0.00	0.00	0.01	0.00	0.00	0.04
Commercial/Industrial Custom Incentive	Commercial/Industrial Custom Incentive	4				0.15	0.34	1.97	0.74	1.16	7.08
Real Time Pricing	Real Time Pricing	٠ -	1,000	2,000		0.00	0.00		4.00	8.00	7.00
Real Fillie Frieing	•	τotal Comm	•	trial Applical		3.04	5.71	23.53	9.88	18.24	42.82
Commercial/Industrial Energy Analysis	Commercial/Industrial Energy Analysis	567									
Commercial/industrial Energy Arialysis	Commercial/industrial Energy Arialysis	J01		Commercia		3.04	5.71	23.53	9.88	18.24	42.82
			iotai	Commercia	i/iiiduSti iai	3.04	3.71	25.55	3.00	10.24	72.02
Solar Programs	Measures										
		40	0.05	0.05	4.000	0.00	0.00	0.00	0.00	0.00	0.00
Residential Solar Thermal	Residential Solar Thermal	18	0.25	0.25	1,906	0.00	0.00	0.03	0.02	0.02	0.20
Residential Solar PV	Residential Solar PV	41	1.50	3.00	6,388	0.06	0.12	0.26	0.19	0.38	0.81
Commercial Solar PV	Commercial Solar PV	0	1.50	3.00	6,388	0.00	0.00	0.00	0.00	0.00	0.02
			Total Solar	Programs		0.06	0.12	0.29	0.21	0.40	1.03
Column A:	Actual acheived for the reporting year.										
Column B:	As filed in the Conservation Plan Filing										
Column C:	As filed in the Conservation Plan Filing										
Column D:	As filed in the Conservation Plan Filing										
Column E:	(Column A) X (Column B)										
Column F:	(Column A) X (Column C)										
	(Column A) X (Column D)										
Column G:		~									
Column H:	Annual Results plus any/all previous Annual Results for this conservation pla										
Column I:	Annual Results plus any/all previous Annual Results for this conservation pla										
Column J:	Annual Results plus any/all previous Annual Results for this conservation pla	n.									

GULF POWER COMPANY

2013 DSM Progress Report Savings at the Generator 2010 DSM PLAN

		Α	В	С	D	E	F	G	Н	I	J
		Total	Per Unit	Per Unit	Per Unit	Total	Total	Total	Cumulative	Cumulative	Cumulative
Residential Programs	Measures	Units	Win. kW	Sum. kW	kWh	Win. MW	Sum. MW	GWh	Win. MW	Sum. MW	<u>GWh</u>
Residential Energy Audit and Education	Home Energy Reporting	39,171	0.08	0.08	327	3.13	3.13	12.81	3.13	3.13	12.81
Community Energy Saver	Residential Community Energy Saver	2,220	0.14	0.07	802	0.31	0.16	1.78	1.04	0.52	5.96
Landlord/Renter Custom Incentive	Landlord/Renter Customer Incentive Program	0				0.00	0.00	0.00	0.00	0.16	0.38
HVAC Efficiency Improvement	Residential HVAC Maintenance	11,344	0.34	0.41	1,424	3.86	4.65	16.15	7.12	8.58	29.79
HVAC Efficiency Improvement	Residential HVAC Early Retirement Tier 1	1,251	1.52	1.63	6,381	1.90	2.04	7.98	3.39	3.64	14.22
· ·		•									
HVAC Efficiency Improvement	Residential HVAC Early Retirement Tier 2	674	1.64	1.75	6,805	1.11	1.18	4.59	2.38	2.53	9.84
HVAC Efficiency Improvement	Residential HVAC Early Retirement Tier 3	41	2.19	2.06	7,774	0.09	0.08	0.32	0.18	0.16	0.64
HVAC Efficiency Improvement	Residential HVAC Efficiency Upgrade Tier 1	331	0.56	0.42	1,708	0.19	0.14	0.57	0.31	0.23	0.94
HVAC Efficiency Improvement	Residential HVAC Efficiency Upgrade Tier 2	137	0.62	0.53	2,061	0.08	0.07	0.28	0.19	0.17	0.64
		85	1.42		3,767	0.12	0.07	0.32	0.30	0.18	0.82
HVAC Efficiency Improvement	Residential HVAC Efficiency Upgrade Tier 3			0.84	•						
HVAC Efficiency Improvement	Residential Duct Repair	8,021	0.28	0.42	1,506	2.25	3.37	12.08	3.79	5.67	20.35
HVAC Efficiency Improvement	Residential ECM Fan	3	0.18	0.35	1,209	0.00	0.00	0.00	0.00	0.00	0.00
Heat Pump Water Heater	Residential HPWH	2,006	0.49	0.13	1,469	0.98	0.26	2.95	1.56	0.41	4.68
Ceiling Insulation	Residential Ceiling Insulation	509	1.05	0.13	627	0.53	0.07	0.32	1.76	0.22	1.06
<u> </u>	<u> </u>										
High Performance Window	Residential Window Replacement	1,377	0.66	0.26	1,458	0.91	0.36	2.01	1.65	0.65	3.66
High Performance Window	Residential Window Film	160	0.00	0.26	859	0.00	0.04	0.14	0.00	0.11	0.34
Reflective Roof	Residential Reflective Roof	517	0.00	0.54	1,122	0.00	0.28	0.58	0.00	0.42	0.87
Variable Speed/Flow Pool Pump	Variable Speed/Flow Pool Pump	998	1.51	1.51	2,718	1.51	1.51	2.71	8.84	8.84	15.90
Energy Select	Energy Select	2,149	2.89	2.27	831	6.21	4.88	1.78	3.08	2.41	0.88
		2,149									
Energy Select Lite	Energy Select Lite	0	1.44	1.29	606	0.00	0.00	0.00	4.63	4.13	1.94
Self-Install Energy Efficiency	Residential Energy Star Refrigerator	2,753	0.04	0.05	295	0.11	0.14	0.81	0.22	0.29	1.65
Self-Install Energy Efficiency	Residential Energy Star Freezer	174	0.01	0.01	89	0.00	0.00	0.02	0.00	0.00	0.04
Self-Install Energy Efficiency	Residential Energy Star Window A/C	233	0.00	0.29	471	0.00	0.07	0.11	0.00	0.14	0.23
Colf Install Engrave Efficiency	——————————————————————————————————————										
Self-Install Energy Efficiency	Residential Energy Star Clothes Washer	2,750	0.04	0.04	215	0.10	0.10	0.59	0.20	0.20	1.15
Self-Install Energy Efficiency	Residential CFL	0	0.00	0.00	60	0.00	0.00	0.00	0.35	0.25	4.85
Refrigerator Recycling	Residential Refrigerator Recycling	982	0.11	0.11	804	0.10	0.10	0.79	0.30	0.30	2.31
, ,	, ,	Tot	al Resident	ial Applicab	le To Goal	23.49	22.70	69.69	44.42	43.34	135.95
Posidential Energy Audit and Education	Posidontial Energy Audit	7,952									
Residential Energy Audit and Education	Residential Energy Audit	7,952									
				Total F	Residential	23.49	22.70	69.69	44.42	43.34	135.95
Commercial and Industrial Programs	<u>Measures</u>										
Commercial HVAC Retrocommissioning	Commercial HVAC Retrocommissioning	254	0.42	1.71	4,274	0.11	0.43	1.09	0.38	1.50	3.78
•	_				•						
Commercial Building Efficiency	Commercial HVAC Program	2,731	0.00	0.20	711	0.00	0.55	1.94	0.00	0.89	3.14
Commercial Building Efficiency	Commercial Geothermal Heat Pump Program	128	0.35	0.38	747	0.04	0.05	0.10	0.14	0.16	0.32
Commercial Building Efficiency	Commercial HPWH Program	1	15.50	13.10	44,953	0.02	0.01	0.04	0.04	0.02	0.08
Commercial Building Efficiency	Commercial Ceiling/Roof Insulation Program	190,760	0.00	0.00	1	0.03	0.13	0.17	0.04	0.20	0.26
Commercial Building Efficiency	Commercial Window Film	9,805	0.00	0.00	12	0.00	0.04	0.12	0.00	0.13	0.38
· · · · · · · · · · · · · · · · · · ·		•									
Commercial Building Efficiency	Commercial Interior Lighting	849	1.31	1.31	4,774	1.11	1.11	4.05	2.63	2.63	9.58
Commercial Building Efficiency	Commercial Interior Lighting - LED	966	1.31	1.31	4,774	1.27	1.27	4.61	1.80	1.80	6.53
Commercial Building Efficiency	Commercial Occupancy Sensor - Interior Lighting	4,277	0.26	0.26	872	1.11	1.11	3.73	1.59	1.59	5.34
Commercial Building Efficiency	, ,	1,730,233	0.00	0.00	3	0.00	2.08	4.62	0.00	2.69	5.98
Occupancy Sensor HVAC Control	Commercial Occupancy Sensor - HVAC	4,825	0.00	0.03	558	0.00	0.16	2.69	0.00	0.18	2.97
High Efficiency Motor	Commercial EE Motor 1-5 HP	62	0.04	0.04	173	0.00	0.00	0.01	0.00	0.00	0.01
High Efficiency Motor	Commercial EE Motor 6-50 HP	371	0.02	0.02	102	0.01	0.01	0.04	0.02	0.02	0.08
High Efficiency Motor	Commercial EE Motor 51 + HP	0	0.01	0.01	39	0.00	0.00	0.00	0.01	0.01	0.08
Food Service Efficiency	Convection Oven	1	0.53	0.53	2,037	0.00	0.00	0.00	0.00	0.00	0.02
· · · · · · · · · · · · · · · · · · ·		1									
Food Service Efficiency	Fryer	9	0.26	0.26	1,264	0.00	0.00	0.01	0.00	0.00	0.03
Food Service Efficiency	Griddle	0	0.66	0.66	2,750	0.00	0.00	0.00	0.00	0.00	0.00
Food Service Efficiency	Steamer	4	18.11	18.11	65,488	0.07	0.07	0.26	0.07	0.07	0.26
Food Service Efficiency	Holding Cabinet	0	1.58	1.58	7,122	0.00	0.00	0.00	0.00	0.00	0.01
•	Ice Machine	0	0.26	0.26	•	0.00	0.00	0.00	0.00	0.00	0.01
Food Service Efficiency		0	0.26	0.26	1,959						
Commercial/Industrial Custom Incentive	Commercial/Industrial Custom Incentive	4				0.19	0.44	2.14	0.97	1.51	8.59
Real Time Pricing	Real Time Pricing	0	1,313	2,627		0.00	0.00		5.25	10.51	
	Tot	tal Comme	rcial/Indust	rial Applical	ole to Goal	3.96	7.46	25.63	12.94	23.91	47.48
Commercial/Industrial Energy Analysis	Commercial/Industrial Energy Analysis	567									
Commercial/modstrial Energy Arialysis	Commercial/madstral Energy Arialysis	307									
			ı otal	Commercia	ı/ırıaustrial	3.96	7.46	25.63	12.94	23.91	47.48
Solar Programs	Measures										
Residential Solar Thermal	Residential Solar Thermal	18	0.33	0.33	2,078	0.01	0.01	0.04	0.04	0.04	0.22
Residential Solar PV	Residential Solar PV	41	1.97	3.94	6,963	0.08	0.16	0.29	0.25	0.50	0.89
Commercial Solar PV	Commercial Solar PV	0	1.97	3.94	6,963	0.00	0.00	0.00	0.00	0.00	0.02
			Total Solar	Programs		0.09	0.17	0.33	0.29	0.54	1.13
Column A:	Actual acheived for the reporting year.			-							
Column B:	As filed in the Conservation Plan Filing										
Column C:	As filed in the Conservation Plan Filing										
Column D:	As filed in the Conservation Plan Filing										
Column E:	(Column A) X (Column B)										
Column F:	(Column A) X (Column C)										
Column G:	(Column A) X (Column D)										
Column H:	Annual Results plus any/all previous Annual Results for this conservation plan.										
Column I:	Annual Results plus any/all previous Annual Results for this conservation plan.										
Column J:	Annual Results plus any/all previous Annual Results for this conservation plan.										
5											

Comparison of Achieved kW and kWh Reductions

With Public Service Commission Established Goals at the Generator 2010 DSM PLAN

Utility: GULF POWER COMPANY

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				Re	esidential				
	Winter	r Peak MW Re	duction	Summe	er Peak MW Re	eduction	GWh	n Energy Redu	<u>iction</u>
	Total	Com. Appr.	%	Total	Com. Appr.	%	Total	Com. Appr.	%
	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>
2010	•••	5.9	-100%		7.5	-100%	•••	35.0	-100%
2011	7.04	6.5	8%	7.24	8.3	-13%	28.30	37.6	-25%
2012	19.49	7.4	163%	19.29	9.4	105%	63.66	40.6	57%
2013	23.49	8.5	176%	22.70	10.5	116%	69.69	43.8	59%
2014		9.5			11.7			46.8	
2015		10.9			12.8			50.2	
2016		12.1			14.0			53.6	
2017		12.7			14.7			55.4	
2018		13.3			14.9			56.2	
2019		13.7			15.1			56.7	

Commercial/Industrial

	Winter	Peak MW Re	duction	Summe	r Peak MW Re	eduction	GWh	GWh Energy Reduction		
	Total	Com. Appr.	%	Total	Com. Appr.	%	Total	Com. Appr.	%	
	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	
2010		0.5	-100%	•••	1.2	-100%	•••	3.2	-100%	
2011	2.89	0.6	382%	5.13	1.6	221%	11.67	5.6	108%	
2012	7.63	0.8	854%	14.54	2.1	592%	12.59	7.7	64%	
2013	3.96	0.9	340%	7.46	2.4	211%	25.63	9.5	170%	
2014		1.0			2.7			10.8		
2015		1.0			2.9			11.7		
2016		1.2			3.0			12.3		
2017		1.1			3.2			12.7		
2018		1.1			3.1			12.5		
2019		1.1			3.1			11.9		

Total Company (including Solar)

	Winter	Peak MW Re	duction	Summe	r Peak MW Re	eduction	GWh	Energy Redu	<u>iction</u>
	Total	Com. Appr.	%	Total	Com. Appr.	%	Total	Com. Appr.	%
	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>	<u>Achieved</u>	<u>Goal</u>	<u>Variance</u>
2010		6.4	-100%		8.7	-100%		38.2	-100%
2011	10.02	7.1	41%	12.54	9.9	27%	40.34	43.2	-7%
2012	27.23	8.2	232%	27.23	11.5	137%	76.68	48.3	59%
2013	27.54	9.4	193%	30.33	12.9	135%	95.65	53.3	79%
2014		10.5			14.4			57.6	
2015		11.9			15.7			61.9	
2016		13.3			17.0			65.9	
2017		13.8			17.9			68.1	
2018		14.4			18.0			68.7	
2019		14.8			18.2			68.6	