



September 6th, 2012

SPX Electric Vehicle Solutions

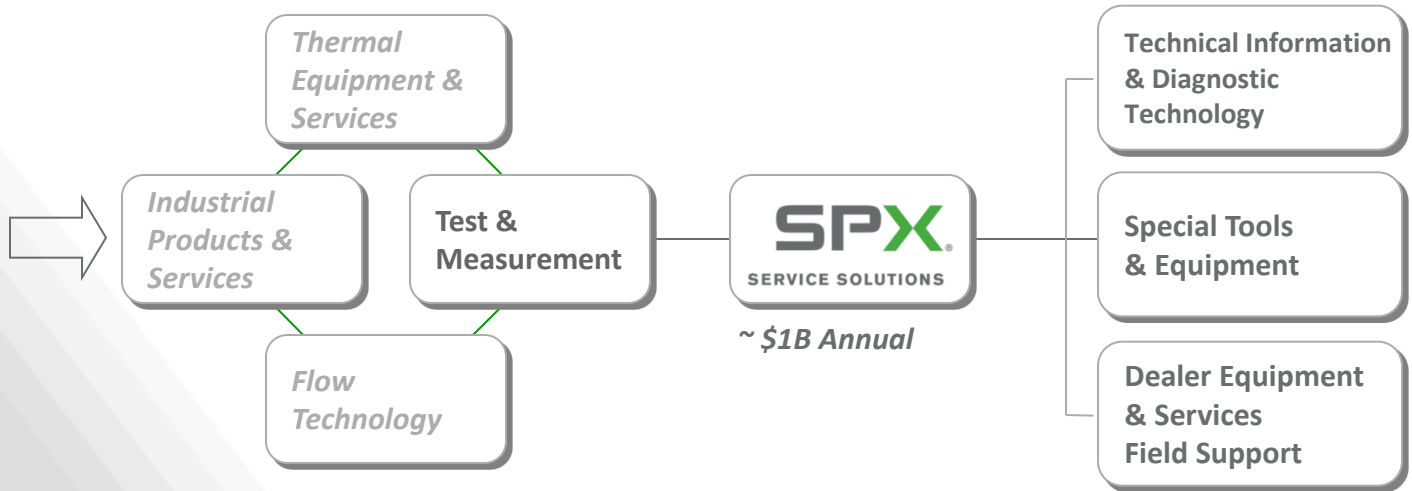
SPX Service Solutions



SERVICE SOLUTIONS



NYSE: SPW
~ \$5B Annual



Global Strength

~ 3,000 Employees



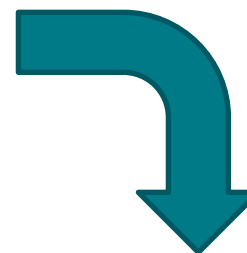
Industries Served:

- Automotive
- Commercial Truck
- Construction / Ag
- Powersports

Global Leader in complete service solutions



BOSCH



“Acquiring SPX Service Solutions will help make Bosch one of the leading providers of diagnostic solutions,” said Robert Hanser, president of the Automotive Aftermarket division. “The acquisition will allow us to considerably expand our market presence in the diagnostics business, particularly in North America. In addition, we will strengthen our position in Asia Pacific and Europe, especially in our diagnostics business with automakers.”

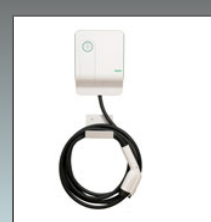
Proficiencies

- 30+ Dedicated EV Solutions Team Members
- 20,000+ Customer Installation Support Contacts Monthly
- 3000 + Home Installations Completed
 - **97 in Florida**
- 12,000 + Charge Stations Distributed
 - **425 in Florida, 43% Dealerships**
- Multi-brand Hardware Installations SPX, Lear, Coulomb, Ecotality, Schneider, GE, and Clipper Creek



Electrical Contractors

- 800+ Certified Contractors in Place
- Training Program Ongoing
- Advisory Committee Formed



SPX Electric Vehicle Charging Support

Home Charging Customers

OEMs



smart

VOLT

Mercedes-Benz



Key Incentive Programs



Charge Station Installation Process

Step #1. > Online Customer Survey 	Step #2. > Installation Scheduling 	Step #3. > On-Site Survey & Quotation 	Step #4. > Permitting 	Step #5. > Installation 	Step #6. > Post Installation Inspection 
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Partnering with our customers to bring value to theirs

Installation Process and Customer Support

1-877-805-EVSE (3873)



SPX Dedicated Call Center
1-877-805-EVSE (3873)



"Never Let Go" Customer Support

SPX has established a network of local contractors that are certified and trained specifically in EVSE installations.



SPX EV Solutions: Electrical Contractor Registration ?

- EVSE Home
- Driving the Future
- Globally Networked
- OEM Partnerships
- Quality Standards
- Product Information
- Infrastructure
- Customer & Technical Support
- EVSE Team Contacts
- Electrical Contractor Registration
- Download EVSE Overview

Welcome to the SPX Independent Sales Contractor (ISC) Network Certification Program

Please select your country/language.



United States
[English](#)



Canada
[English](#)
[Français](#)



evolution

[Terms of Use](#)

www.homecharging.spx.com

SPX Technical Support Capabilities

SPX Technical Support understands the various systems and how they function and interact.

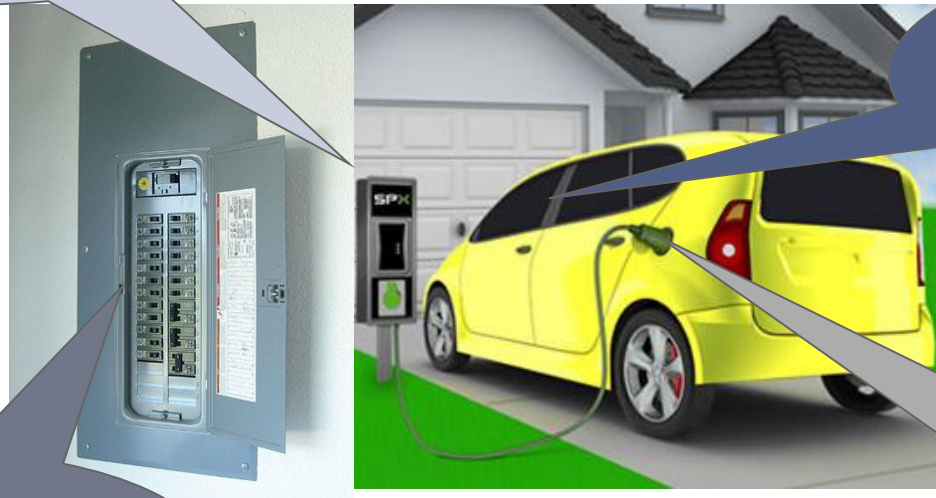


Charge Station
Functioning
Properly??

Vehicle Charging
Status and Enable
Settings ??

Home Electrical
Infrastructure
Problem ??


Vehicle to
Charging Station
Communication ??



Leveraging many years of technical support experience

Home Charging: What We've Learned

Share Info
With Utilities?



85%

Charge Stations
Shipped

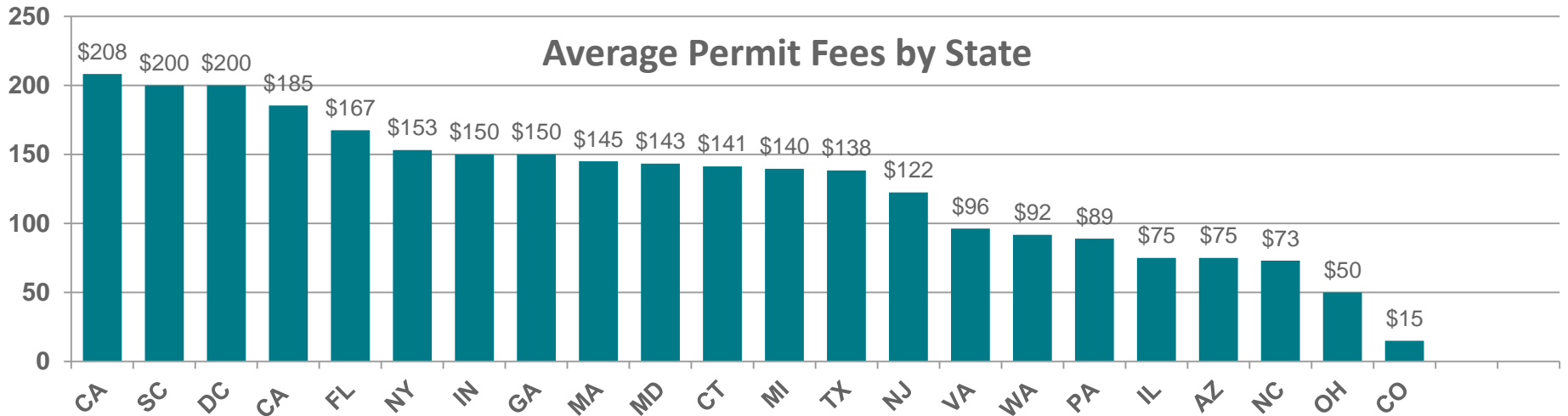


>12,000

Installation
With 2nd Meters



30%

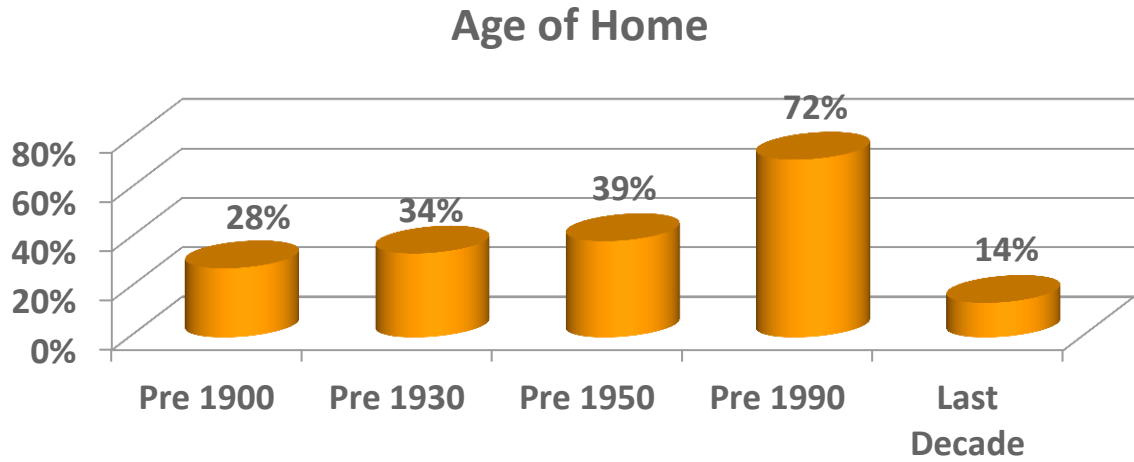


Home Charging: What We've Learned

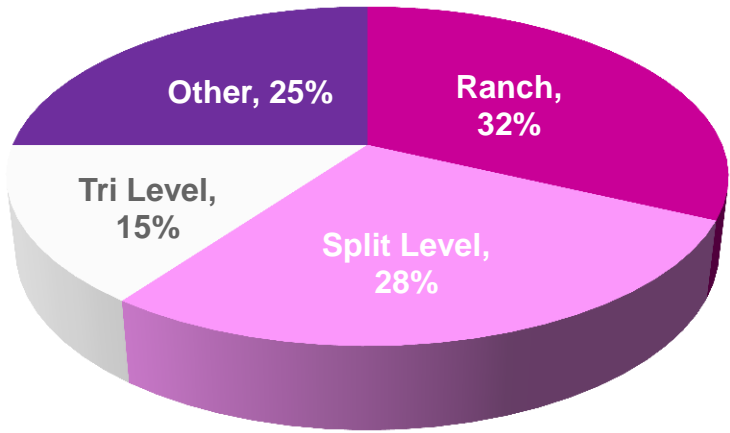
Single Family Home



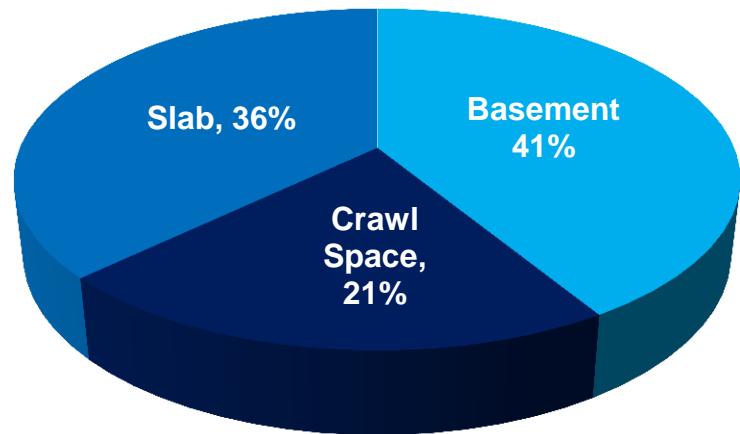
85%



Style of Home



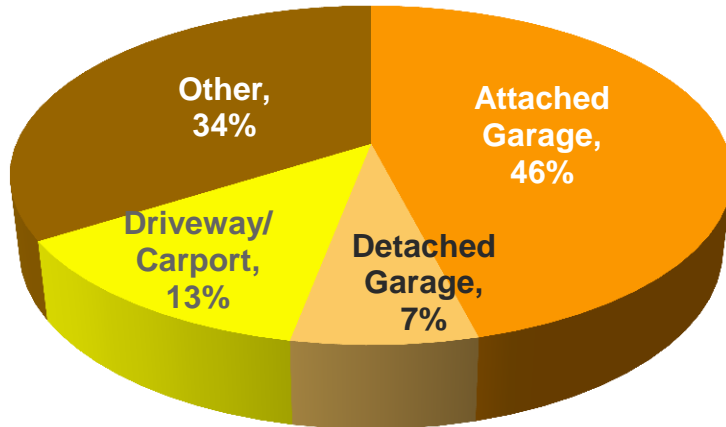
Foundation



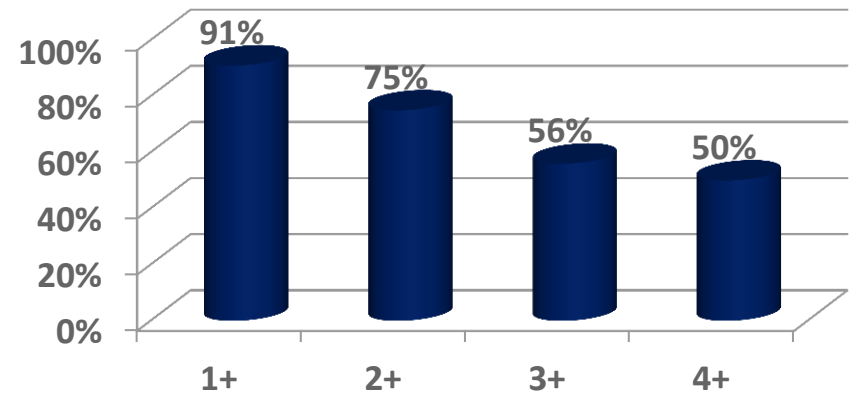
Electricians face a wide variety of home construction types and ages

Home Charging: What We've Learned

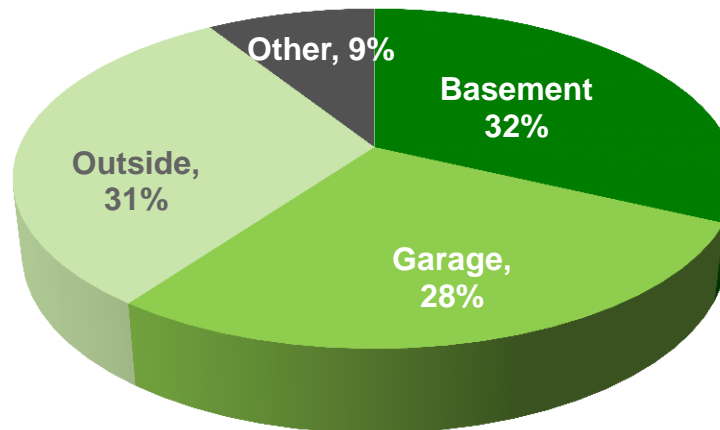
Charging Location



Available 120V Outlets in Garage?



Main Panel Location



Available 240v Outlet in Garage?



23%

Sub Panel In Garage?



28%

Most want to charge in their garage, but their garages are not ready

Power Xpress Charging Stations

Charge Station Benefits:

- **Flexible EV Charging Solutions** – Bollard, Wall Mount, Plug In
- **Reliable and Robust Design (NEMA 4X)** – Built to highest environmental standards in the industry
- **Highly Durable Construction**– Retains appearance in extreme weather conditions, vandalism resistant
- **Flexible Cable/Connector Cord**– Remains pliable in sub-zero temperatures
- **Simple, Easy-to-Use** – One touch operation
- **Tested and Approved** – Tested by national 3rd party laboratory, meets UL standards, verified and approved by automotive PEV manufacturers
- **Installation Friendly**
- **Low Cost Installation**
- **Wall Mount and Plug-In Versions**– require little space, will fit on cramped garage walls. Bollard design offers architectural appeal into the landscape
- **Competitively Priced**– Affordable solutions to meet all EV charging needs



#EL-50650
\$1,997.00

#EL-50600
Available in hardwired and
plug-in configuration
\$949.00





Thank You

<http://www.evse.spx.com>

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