

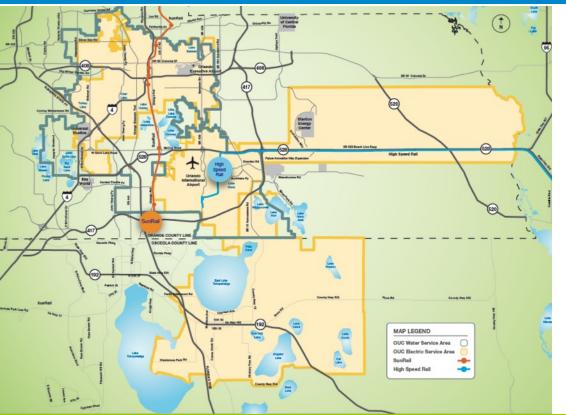
OUC - The Reliable One



- Formed in 1923
- Serving Orange and Osceola counties
- Electric, Water, Chilled Water, Lighting Services
- 375,000 total customers
- Second largest municipal utility in Florida
- 14th largest in nation
- Generation capacity of 1,946 Megawatts



OUC Service Territory

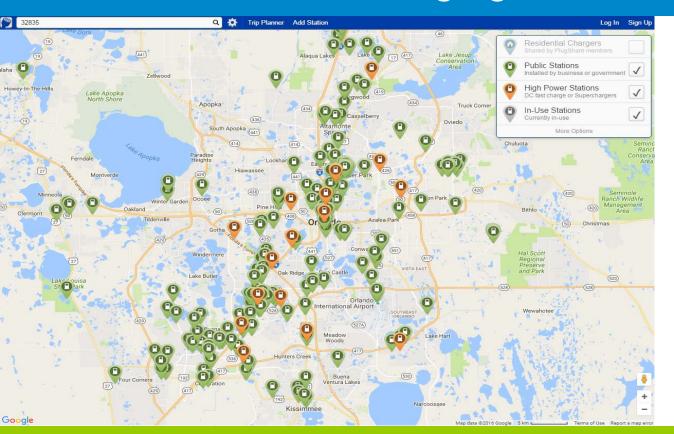


OUC Service Territory

- 418-square-mile electric service area
- 200-square-mile water service area



Orlando Area EV Charging Infrastructure



- Over 200 EV charging stations in Greater Orlando area
- OUC installed over 150 public chargers
 - 5 of which are DCQC
- Leveraged ARRA, ChargePoint Grant



OUC EV Programs and Incentives



- Own It Charge It: Commercial EV Charging Services, to launch soon
 - Offerings:
 - Level 2 chargers
 - DC Quick Chargers
 - Purchase options:
 - Leasing OUC owns, operates and maintains equipment
 - Turnkey OUC procures and installs equipment for customer
- Rebates
 - \$200 charging station rebate for businesses and multifamily
 - \$200 rebate for customer purchase or lease of a plug-in EV



Future of OUC EV Charging



- Where and when to charge EV's? Who decides?
 - Home: overnight
 - Work: during the day
 - "Around town" (retail, restaurant, dentist, city parking space, etc):
 when it's convenient
 - Major travel arteries: when it's needed
 - Destinations (airport, hotel, theme park): when it's convenient
- Need a clear business case for EV charging location owners
 - We could not "give" them away
- Rate designs that incent EV ownership
 - How to incent plug-in's versus hybrids?
 - Time of use rates to drive overnight charging
- The right business model for the Utility?
- Batteries and other technologies are changing the EV landscape



Questions?

