

From: [Earl L. Kerr](mailto:Earl.L.Kerr)
To: [Lee Eng Tan](mailto:Lee.Eng.Tan)
Subject: Fwd: Solar Insurance policies/ Risk Management
Date: Monday, April 27, 2015 8:21:57 PM

I am forwarding this to you so that you may understand the positions of those of us a little further along on the maturation process.

Earl

Sent from my iPad

Begin forwarded message:

From: "Earl L. Kerr" <earlandsylvia@mac.com>
Date: January 30, 2015 at 00:22:20 EST
To: "Earl L. Kerr" <earlandsylvia@me.com>
Subject: Solar Insurance policies/ Risk Management

As an advocate of Solar for many years; and, a salesperson for Grumman Panels in the seventies while attending college, now at four score plus: I am a resident of a CCRC WHO ALONG WITH OTHERS would like to have Solar here.

Check it out on i maps or another site of your choice and see the almost perfect orientation with south facing roofs on the units as well on the carports in the NW quadrant of the 40 acre campus.

We were recently bought out by Brookdale, leaving us with a corporate entity with which to negotiate.

Elon Musk is a brilliant futurist with whom our hopes lie. Not only is Solar a green necessity, it is also the best insurance policy for grid failure which is inevitable sooner or later.

As seniors our tolerance to heat and cold parameters is shrinking. To insure the best energy solution as soon as possible, many of us are willing to self finance a hybrid system, letting corporate own the installation by issuing bonds in \$10,000. 00 units paying 5%. We in turn receive a reasonable return on our investment, which can easily be resold at that rate

at our death or should we need to repatriate the money.

The corporation receives the 30 % tax credit which will more than pay the interest we receive in addition to the savings in fossil fuel.

They increase the value of their property and create an enticement for new residents as the natural attrition rate they anticipate will be satisfied more readily without expensive advertisement.

Any consideration on your part will be greatly appreciated,

Sincerely,

Earl L. Kerr M.S. in Ed.
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Sent from my iPad