

Storm Ready

Presented By: **Stan Connally** Gulf Power Chairman, President and CEO April 20, 2017 HE MINING P. T. M.

Everyday Communications Goal



Communicate information that our customers need as quickly, easily and as accurately as possible – in a way that fits their lives.



Storms



1. Hurricanes

Sept. 16, 2004 Hurricane Ivan July 10, 2005 Hurricane Dennis

2. Ice Storms

Jan. 29, 2014 Ice Storm

3. Floods Apr. 29–30, 2014 Flood

4. Tornadoes Feb. 23, 2016 Tornado



Storm Hardening



- Overall Storm Hardening Investment – 2007-2018: More than \$225M
- More than 5,600 Transmission structure upgrades
- More than 14,000
 Distribution poles installed or replaced



Restoration Experience



- Part of Southern Company and Southeastern Electric Exchange
- 2016 Experience:

 Hermine/City of Tallahassee
 Matthew/Florida Public Utilities
- Have traveled 36 times since 2008
- Have won Edison Electric Institute (EEI) Restoration or Assistance award 6 times since 2004
- Won 2016 EEI Assistance Award



Customer Engagement Before Storm Season

- Regional storm/hurricane preparedness ads run before and during storm season
- Digital ads promoting storm readiness on local weather web pages
- Sponsor Florida Public Radio Emergency Network
- Storm PSAs on local radio stations throughout service territory
- Companywide storm drill

Storm Ready? App-solutely!

Stay connected with the Gulf Power app to access power outage map and storm news and information on your smartphone or tablet.





Search for Gulf Power.

Storm Center Website

- Launched new, easy-tonavigate website in January
- New, responsive design optimizes experience for customers from any device – mobile, tablet or desktop
- Includes storm prep and safety tips year-round
- Storm center active once storm enters Gulf of Mexico





Media Relations

- Build relationships with media year-round
- Annual media tour
- Media invited to storm drill
- During storms releases sent multiple times a day
- Content producers



WECP-TV @WECPTV · Jan 22

4:35 PM Update; More than 4,000 customer in Bay County without power after severe storms. @GulfPower has crews working @ multiple sites.



EOC Communications

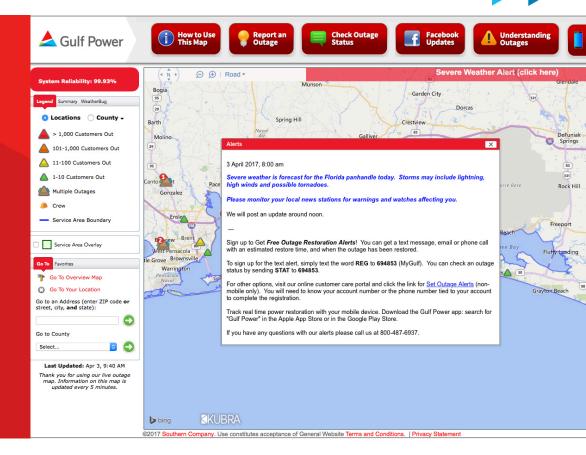


- Gulf Power representative stationed at all County Emergency Operation Centers and State EOC.
- Work to supply consistent message (outage numbers, restoration times, etc.) across our footprint – including County EOCs, State EOC, government officials, media, etc.



Outage Map

- Year-to-date nearly 98K customers have used the map, accounting for nearly 350k page views
- So far this year, nearly 83% of outage map views have been through a mobile device



Gulf Power App/Alerts



- App more than 27K downloaded
- Alerts more than 23K customers signed up (text, email, phone)
- Promote through PSAs, ads, bill inserts, social media, customer service offices



Social Media Response

Posts

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Notes

Likes



Facebook

Hats off to Gulf Power employees for their work in restoring power! Thank you linemen who worked through the night! We appreciate you and all of the employees who had a hand in getting our power back. -Katie O.

• Twitter

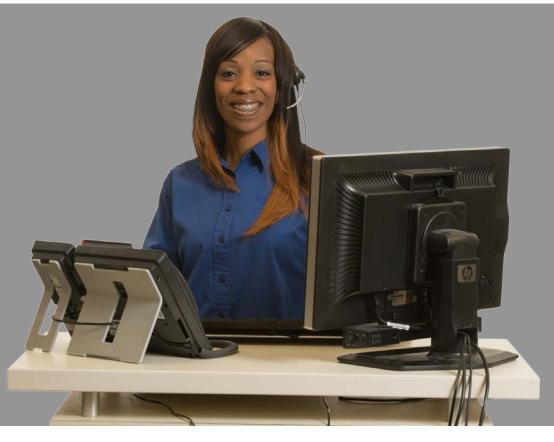
Woohoo! Thank you @GulfPower for working so diligently and getting the power back on! – Whitney



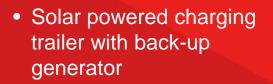
Customer Care Center



- Mobilize reps
- Updated Voice Response Unit (VRU) throughout storm event
- NEW Online chat feature



Power to Go



- More than 40 charging outlets
- Multiple screens to show news, outage map, other vital information for customers





Powerful Offense





