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FOR PEOPLE WITH  
HEARING LOSS.

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DISTRIBUTION CENTER**  
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FIND OUT MORE ON  
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April  
17,  
2015

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#KeepFloridaConnected

# Proposed FY 2015 / 2016 Budget

## ***Proposed Budget FY 2015/2016***

Based on the best information available to us, the FTRI Board of Directors has approved a recommendation to maintain the current surcharge level of \$.11 for the next fiscal year. We estimate that a surcharge level of \$.11 would produce a shortfall in meeting FTRI's operating expenses and we have not proposed to revise the surcharge because we believe there's sufficient funds in the surplus account to offset the difference.

The budget as approved by the Board projects total revenues to be \$8,064,442 and total expenses to be \$8,916,216. The difference of \$851,744 will be transferred from the surplus account.

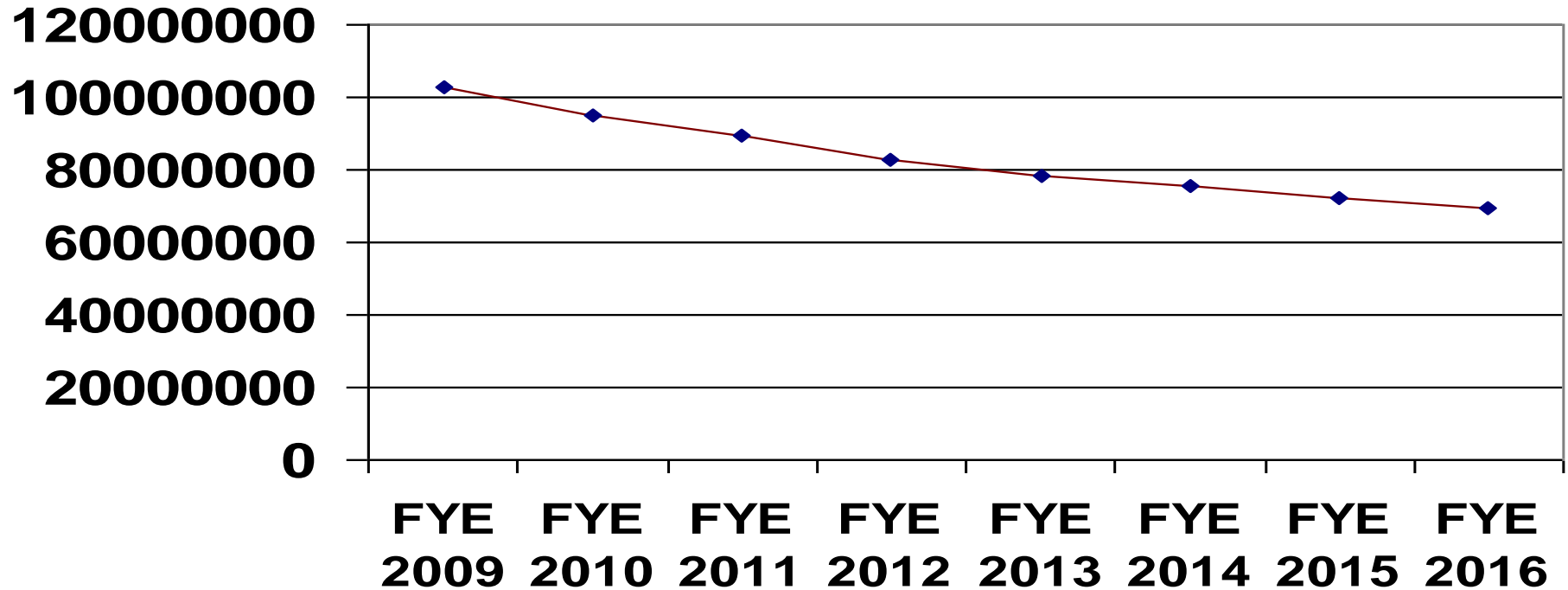
## ***Proposed Budget FY 2015/2016***

As of March 2015, FTRI has over 510,000 individuals in the client database. It is evident that FTRI and its contracted regional distribution centers are reaching out to meet the telecommunications access needs of residents who are Deaf, Hard of Hearing, Deaf/Blind, or Speech Disabled. Outreach continues to be a large part of our efforts and plans are underway to reach out to the estimated 3 million potential clients with hearing loss or speech disability in Florida by creating awareness and telephone independence.

## *Operating Revenue*

Surcharge revenues for FY 2015/2016 are based on a 4% decrease in the total number of access lines reported and estimated in FY 2014/2015.

## Number of Access Lines



## *Operating Revenue*

69,443,522	- total number of access lines
<u>        x .11</u>	- proposed surcharge level
\$ 7,638,787	- total revenues from access lines
<u>        - 1%</u>	- less administrative cost for TELCOs
\$ 7,562,400	- net operating revenues
<u>    + 33,293</u>	- plus projected interest income
\$ 7,595,693	- total operating revenues
<u>- 8,447,467</u>	- less FTRI operating expenses
\$ - 851,774	- transfer from surplus fund

## *Category I Florida Relay*

FY 2015/2016 budget for relay is based on projections submitted by the relay provider (Sprint). The contracted rate is \$1.09 per billable minute for TRS and \$1.63 per billable minute for captioned telephone service. Using the data submitted by the relay provider it is estimated year-end total of 2,758,134 billable minutes.

\$1,058,228 - estimated TRS billable cost  
+2,913,271 - estimated CapTel billable cost  
\$3,971,499 - **Category I**

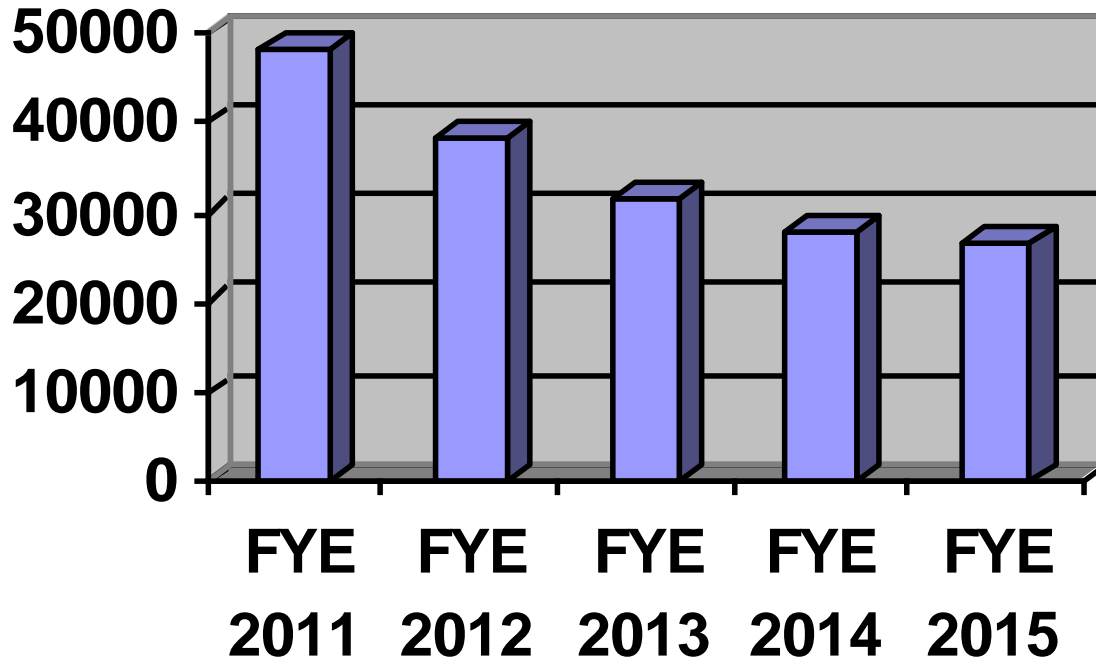


## ***Category II Equipment and Repairs***

This category consist of all equipment purchases as well as repairs. FTRI is projecting the FYE 2015/2016 expenditures to be \$1,708,889.



## Equipment Distributed



**FYE 2011 – 48,005**  
**FYE 2012 – 38,477**  
**FYE 2013 – 31,726**  
**FYE 2014 – 27,606**  
**FYE 2015 – 26,732 (estimated)**

## ***Category III***

# ***Equipment Distribution and Training***

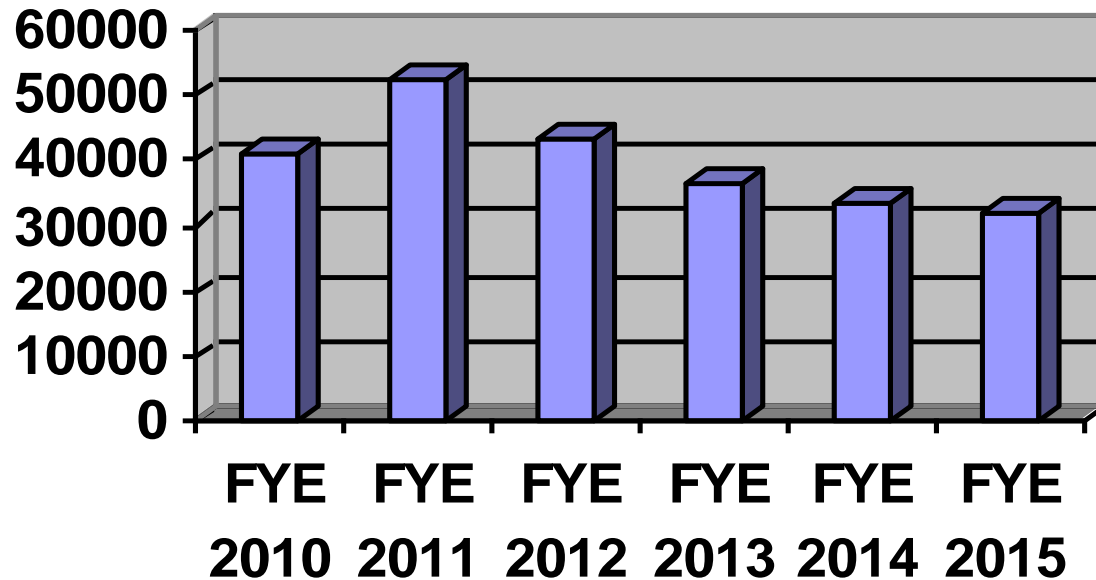
There are 30 RDCs that provide services in multiple locations throughout the state.

It is estimated that the RDCs and FTRI will have provided over 30,855 services to clients during the current fiscal year.

Total FY 2015/2016 proposed budget for Category III is \$1,128,665.



## Services Provided



**FYE 2010 – 41,188**  
**FYE 2011 – 52,217**  
**FYE 2012 – 43,179**  
**FYE 2013 – 36,480**  
**FYE 2014 – 33,222**  
**FYE 2015 - 32,202 (estimated)**

## *Category IV Outreach*

FTRI is proposing an outreach budget of \$599,800 for FY 2015/2016 to continue promoting and creating awareness about both the FTRI equipment distribution and the Florida Relay programs.

## ***Category V General & Administrative***

Total proposed budget for  
Category V is \$1,038,614.

FTRI budgeted for 11 full-time staff.

## ***FY 2014/2015 to FY 2015/2016 Comparison***

	<b>FY 2014/2015</b> (Approved)	<b>FYE 2014/2015</b> (Projection)	<b>FY 2015/2016</b> (Proposed)
<b>Revenues</b>	<b>\$ 8,528,177</b>	<b>\$ 8,138,551</b>	<b>\$8,064,442</b>
<b>Cat I</b>	<b>3,464,351</b>	<b>3,489,539</b>	<b>3,971,499</b>
<b>Cat II</b>	<b>1,537,932</b>	<b>1,557,734</b>	<b>1,708,889</b>
<b>Cat III</b>	<b>1,018,089</b>	<b>1,008,133</b>	<b>1,128,665</b>
<b>Cat IV</b>	<b>607,200</b>	<b>607,142</b>	<b>599,800</b>
<b>Cat V</b>	<b>1,150,298</b>	<b>1,006,961</b>	<b>1,038,614</b>
<b>Cat VI</b>	<b>458,832</b>	<b>217,398</b>	<b>468,749</b>
<b>Total Expenses</b>	<b>\$ 8,236,702</b>	<b>\$ 7,886,907</b>	<b>\$ 8,916,216</b>

# *Questions*