TASA Meeting



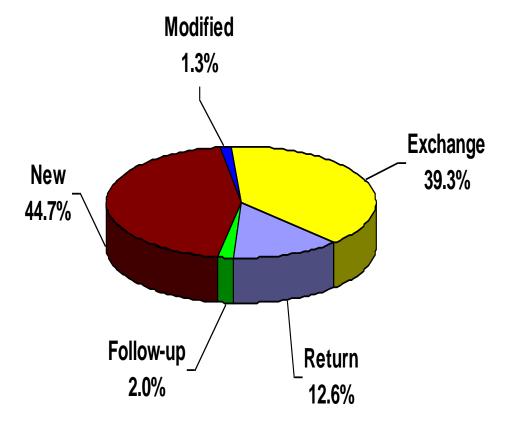
November 2, 2012





Client Services

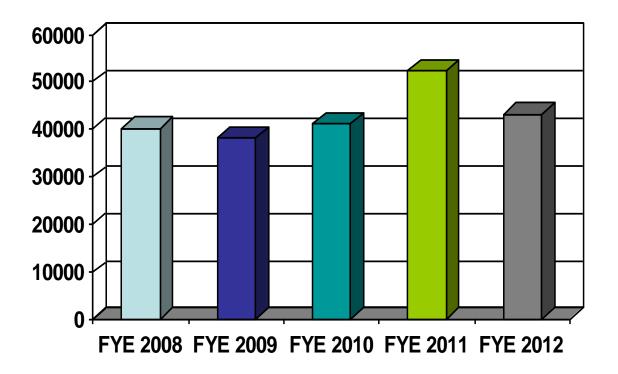
The total number of EDP services provided by FTRI for fiscal year 2011/2012 was 43,179. The average number of EDP services provided monthly was 3,598.







Client Services







New Client Eligibility

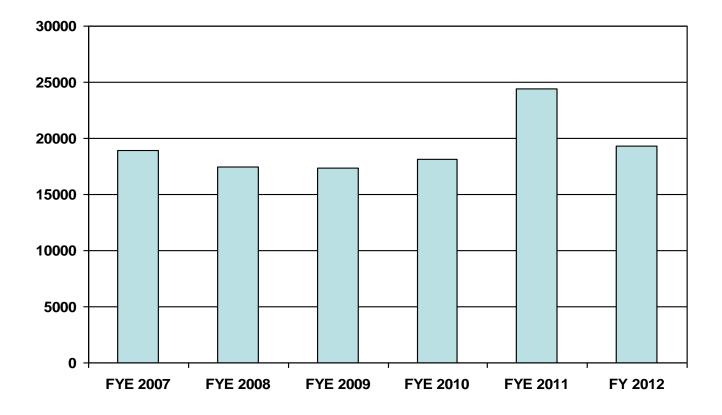
FTRI served **19,287** new clients during the reporting period. Clients certified as eligible for the FTRI program are classified into four distinct groups:

Group	New Clients
Deaf	36
Hard of Hearing	19,082
Speech Impaired	118
Dual Sensory Impaired	51
Total	19,287





New Clients Served Chart







New Client Certification

Professionals involved with the certification of client applications for the equipment distribution program were as follows:

Category of Certifier	Quantity of Approved Applications
Deaf Service Center Director	8,718
Audiologist	6,830
Hearing Aid Specialist	2,797
Licensed Physician	651
State Certified Teacher	7
State Agency	4
Speech Pathologist	261
Federal Agency	19
Total	19,287





New Client Age Groups

The 2011 / 2012 breakdown of new recipients by age group is as follows:

Age Group	Recipients
4 – 9	13
10 – 19	29
20 – 29	38
30 – 39	84
40 - 49	243
50 – 59	737
60 – 69	2,549
70 – 79	5,510
80 – 89	7,507
90 – 99	2,479
100 – 109	93
DOB not provided	5
Total	19,287

More people in the 80 to 89 age group received equipment than those of any other specific age group. Over seventy percent of all recipients served in this fiscal year were seventy years of age or older.







New Client County of Residence

FTRI is a statewide program serving all 67 counties. RDC contracts do not assign counties to specific contracted entities in order to assure that clients receive the best and most convenient service available. Below are some of the counties where <u>new</u> clients were served:

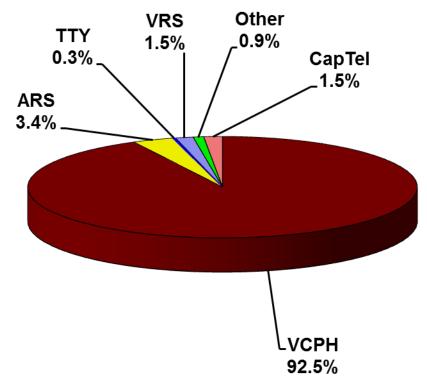
Broward - 2,551 (2) Palm Beach - 2,584 Pinellas - 1,159 Dade - 1,639 (2) Pasco - 644 Orange - 397 Citrus - 304 Lee – 691 Sarasota - 618 Polk - 700 Hillsborough - 563 Marion – 591 Duval – 582 Volusia – 627 (2)





Distributed Equipment

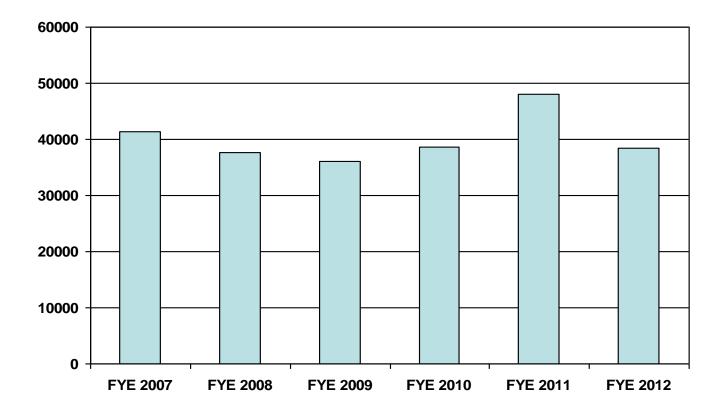
FTRI distributes both new and refurbished equipment. Equipment distributed during fiscal year 2011/2012 numbered **38,477** units. The monthly equipment distribution average was **3,206**.







Distributed Equipment Chart







Some of the other services provided...

- Processed 19,464 customer service calls
- Mailed 1,001 applications to individuals requesting them
- Processed more than 147,790 EDP forms
- Conducted 2,055 distributions off-site

Other important facts...

- Continued extensive education, training and support for RDCs
- Continued to place a high priority on protecting the integrity of client information by making security enhancements to the system
- Operated within budget requirements
- Received high marks from the external auditors for financial records and internal controls
- FTRI launched its real-time data entry program for RDCs June 1, 2012





Quality Assurance

FTRI maintains a quality assurance system to monitor the services, training, and equipment provided by contracted agencies. Questionnaires are sent to a random selection of clients served by each Regional Distribution Center or the FTRI office. FTRI also contacts clients by telephone for quality assurance.

Approximately twenty-three percent of new clients served were mailed quality assurance surveys. Of the approximately 4,345 questionnaires sent during this fiscal year, FTRI received 1,674 responses for a nearly thirty-nine percent return rate. Ninety-one percent of the responses were positive. All negative responses were addressed directly by FTRI and forwarded to the appropriate RDC for follow-up.

FTRI implemented an electronic (email) version of the QA survey in May 2012.







Outreach

Throughout the past fiscal year FTRI's outreach efforts have stabilized throughout the state. The regional distribution centers (RDCs) continue to provide outreach services to their respective communities to disseminate information about FTRI's programs and Florida Relay service. Below are some of the activities that were conducted.

Outreach Activities

FTRI / RDC conducted 886 outreach activities throughout the state

FTRI published and mailed 9,000 "New Location" postcards in the Lakeland area and 30,000 "New Location" for the Tampa Bay area

Administered a statewide print media campaign using customized RDC ads covering 15 major markets - combined circulation total 28,431,739

Continued distribution of monthly E-newsletter for RDC staff

Developed FTRI Facebook

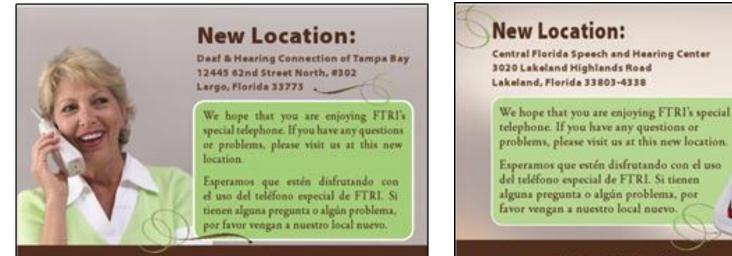




GABY

FTRI Postcards

FTRI mailed "New Location" postcards to thousands of active clients that reside in areas where Regional Distribution Centers (RDCs) have relocated their offices.



www.ftri.org/lakeland | 863-686-3189 (V/TTY)

www.ftrl.org/largo | 727-399-9983 (Pinellas) | 813-952-6625 (Hillsborough)





FTRI Aired 711 PSAs in Major Media Markets Throughout the State



Open captioned in both English and Spanish





FTRI / RDC Newspaper Ads

FTRI continued to advertise print ads for each RDC with their own contact information.

Loud & Clear - and FREE

Florida residents with a hearing loss are eligible to receive a free amplified phone from the non-profit Florida Telecommunications Relay, Inc. Cordless and corded phones for persons with mild to severe hearing loss are available at 23 distribution centers statewide. Limit one per customer.

For information and distribution events in your area:

Center for Hearing and Communication

2900 W. Cypress Creek Road, Ft. Lauderdale, FL 33309 954-601-1930 Parking & entrance located in back of building Walk-ins Tues. & Thurs., 9am - 12pm or 1pm - 4pm or call for an appointment | www.ftri.org/broward

Center for Independent Living of Broward

4800 North State Rd 7, Bldg F, Ste 10, Ft. Lauderdale, FL 33319 954-722-6400 | 9am - 4pm, Mon - Fri. | By Appointment Only www.ftri.org/broward

Deaf Service Center of Palm Beach County

Appointments available at many convenient locations throughout the county. 561-802-3353 | www.ftri.org/wpb By Appointment Only

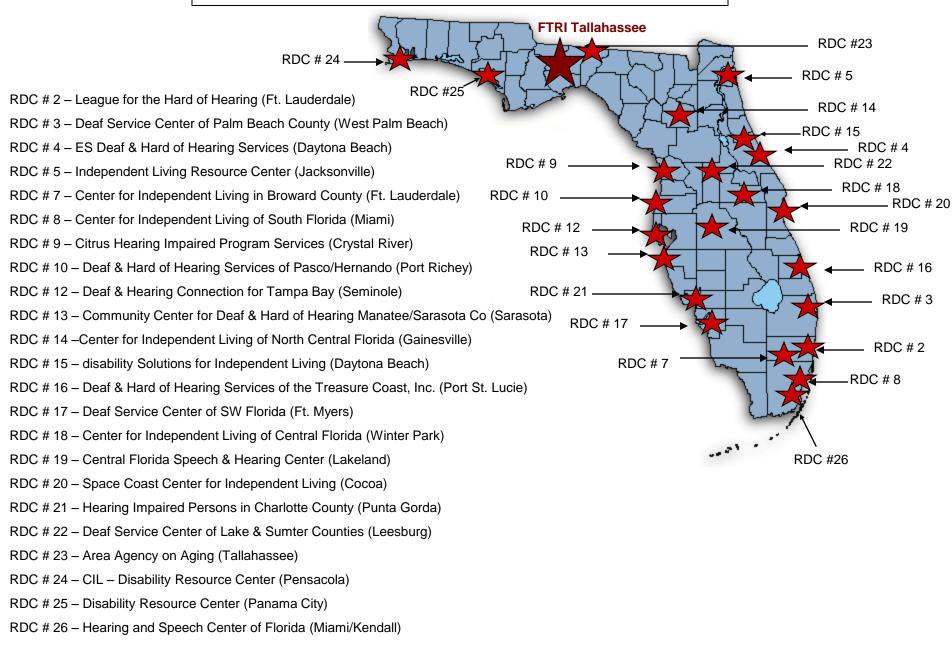
Florida Telecommunications FTRI Relay, Inc.

FTB clients: Phones are exchanged if your hearing has changed or your FTB phone is not working property. Please bring your FTB phone with you for an exchange.





FTRI Regional Distribution Centers



*Hours of operation may vary from RDC to RDC.







Closing Statement

FTRI continues to maintain its status as an administrative center, concentrating on oversight of the Regional Distribution Center (RDC) contractors, and equipment vendors. The FTRI administrative office directly serves approximately twenty percent of Florida's residents statewide. Since the inception of the Equipment Distribution Program in 1986, over 474,000 residents have been provided with telecommunications equipment and support services of which 395,830 are active.

