



**THE AVERAGE ADULT
MAKES AND
RECEIVES AROUND**

5

VOICE CALLS A DAY.

#KeepFloridaConnected

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**April
13,
2016**

Proposed FY 2016 / 2017 Budget

Proposed Budget FY 2016/2017

Based on the best information available to us, the FTRI Board of Directors has approved a recommendation to maintain the current surcharge level of \$.12 for the next fiscal year.

The budget as approved by the Board projects total revenues to be \$7,796,894 and total expenses to be \$7,505,109.

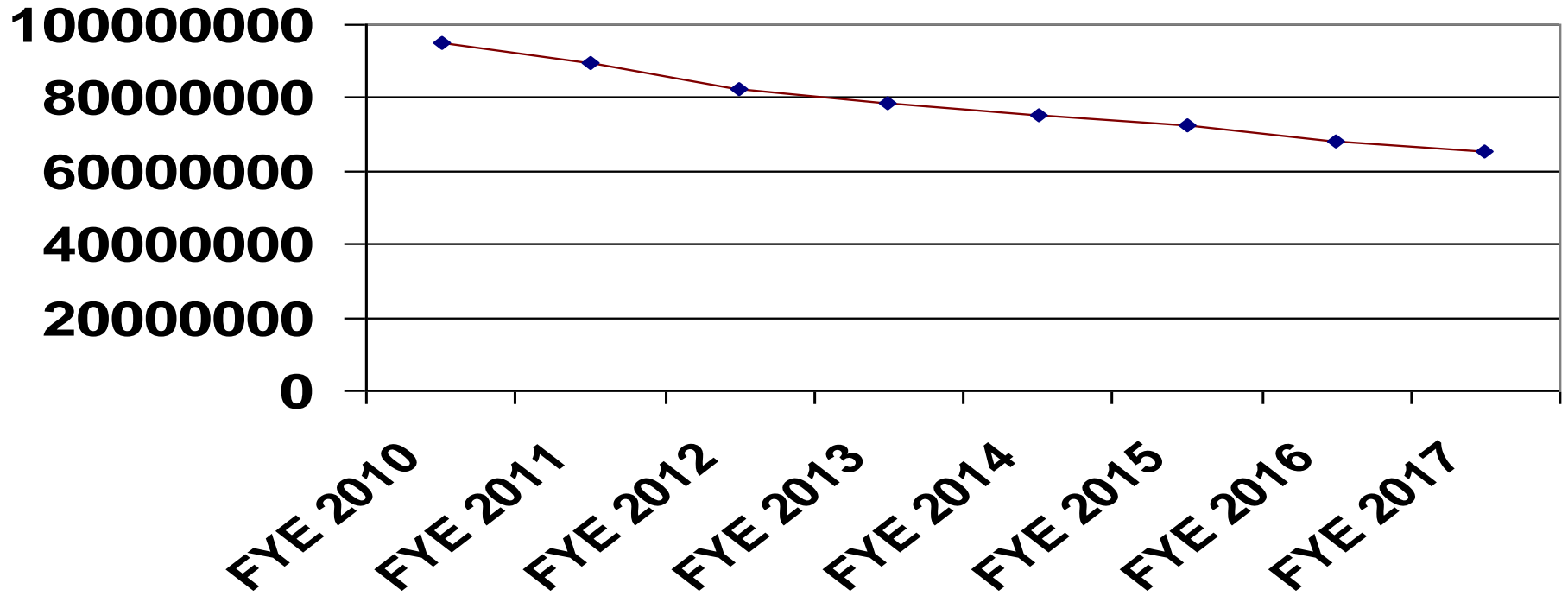
Proposed Budget FY 2016/2017

As of February 2016, FTRI has over 507,000 individuals in the client database. It is evident that FTRI and its contracted regional distribution centers are reaching out to meet the telecommunications access needs of residents who are Deaf, Hard of Hearing, Deaf/Blind, or Speech Disabled. Outreach continues to be a large part of our efforts and plans are underway to reach out to the estimated 3 million potential clients with hearing loss or speech disability in Florida by creating awareness and telephone independence.

Operating Revenue

Surcharge revenues for FY 2016/2017 are based on over 4% decrease in the total number of access lines reported and estimated in FY 2015/2016.

Number of Access Lines



Category I Florida Relay

FY 2016/2017 budget for relay is based on projections submitted by the relay provider (Sprint). The contracted rate is \$1.09 per billable minute for TRS and \$1.63 per billable minute for captioned telephone service. Using the data submitted by the relay provider it is estimated year-end total of 2,293,988 billable minutes.

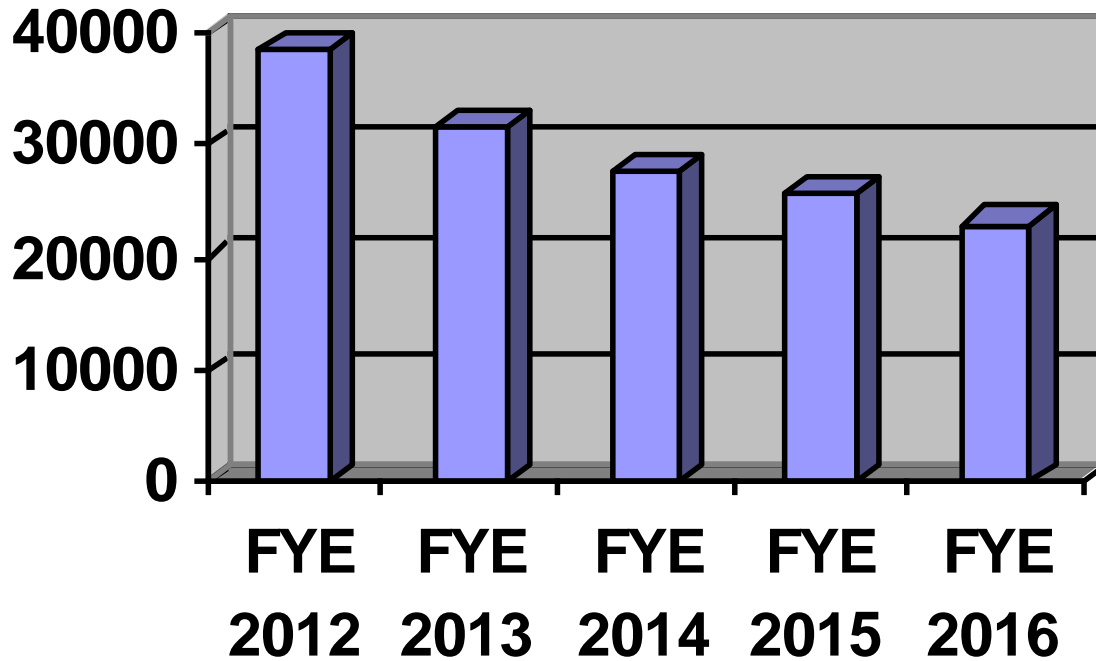
\$1,104,456 - estimated TRS billable cost
+2,087,583 - estimated CapTel billable cost
\$3,192,039 - **Category I**

Category II Equipment and Repairs

This category consist of all equipment purchases as well as repairs. FTRI is projecting the FYE 2016/2017 expenditures to be \$1,621,478.



Equipment Distributed



FYE 2012 – 38,477

FYE 2013 – 31,726

FYE 2014 – 27,606

FYE 2015 – 25,564

FYE 2016 – 22,968 (estimated)

Category III

Equipment Distribution and Training

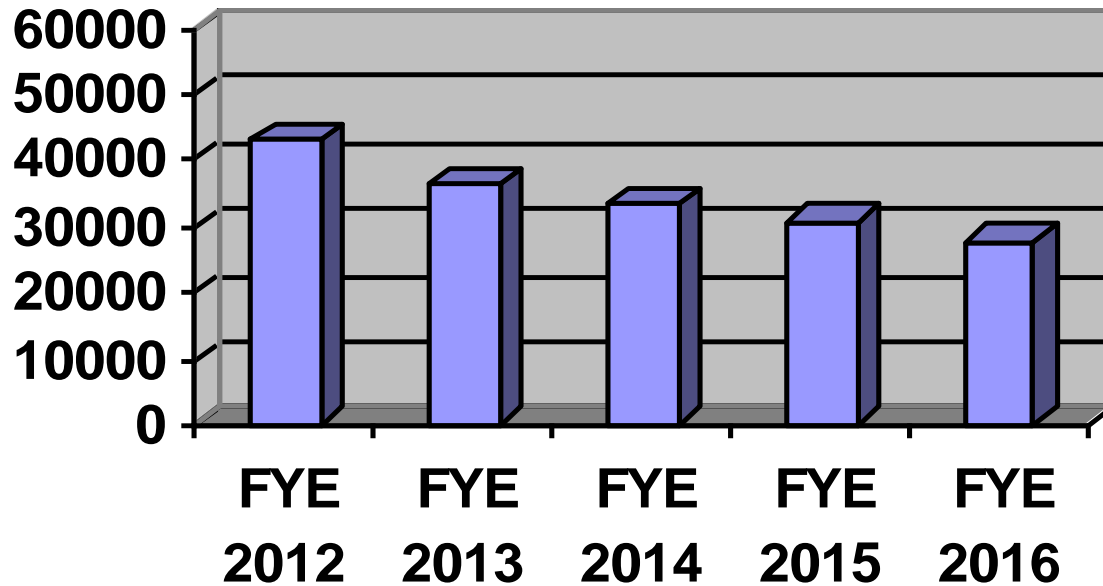
There are 25 RDCs that provide services in multiple locations throughout the state.

It is estimated that the RDCs and FTRI will have provided over 27,783 services to clients during the current fiscal year.

Total FY 2016/2017 proposed budget for Category III is \$950,403.



Services Provided



FYE 2012 – 43,179

FYE 2013 – 36,480

FYE 2014 – 33,222

FYE 2015 - 30,925

FYE 2016 – 27,783 (estimated)

Category IV Outreach

FTRI is proposing an outreach budget of \$728,300 for FY 2016/2017 to continue promoting and creating awareness about both the FTRI equipment distribution and the Florida Relay programs.

Category V General & Administrative

Total proposed budget for
Category V is \$1,012,889.

FTRI budgeted for 10 full-time staff.

FY 2015/2016 to FY 2016/2017 Comparison

| | FY 2015/2016 (Approved) | FYE 2015/2016 (Projection) | FY 2016/2017 (Proposed) |
|-----------------------|-----------------------------------|--------------------------------------|-----------------------------------|
| Revenues | \$ 8,752,580 | \$ 8,264,904 | \$8,269,418 |
| Cat I | 3,971,499 | 3,817,071 | 3,192,039 |
| Cat II | 1,690,386 | 1,540,541 | 1,621,478 |
| Cat III | 1,054,737 | 906,770 | 950,403 |
| Cat IV | 574,626 | 574,626 | 728,300 |
| Cat V | 991,935 | 907,787 | 1,012,889 |
| Cat VI | 468,749 | 217,398 | 472,524 |
| Total Expenses | \$ 8,751,932 | \$ 7,964,193 | \$ 7,977,633 |

Questions