# Florida Telecommunications FTRI Relay, Inc.

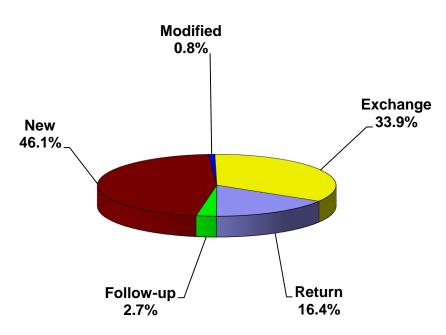
# TASA Meeting October 31, 2017





## **Client Services**

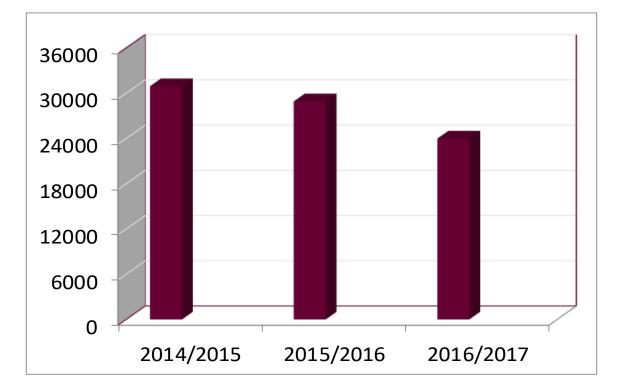
The total number of EDP services provided by FTRI for fiscal year 2016/2017 was 23,995.







## **Total Client Services**



FY 14/15 - 30,925 FY 15/16 - 28,919 FY 16/17 - 23,995





## **New Client Services**

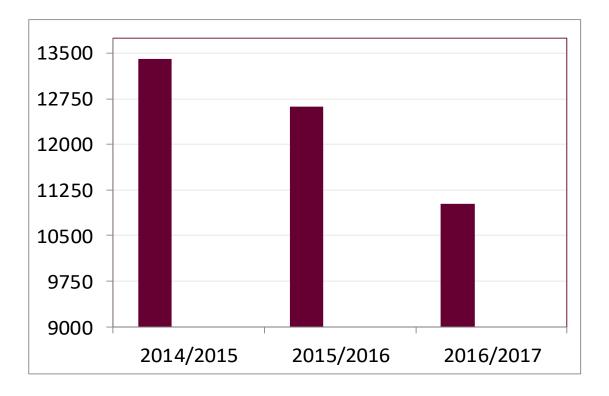
FTRI served **11,024** new clients during the reporting period. Clients certified as eligible for the FTRI program are classified into four distinct groups:

Group	New Clients
Deaf	25
Hard of Hearing	10,932
Speech Impaired	67
Dual Sensory Impaired	0
Total	11,024





## **New Client Services**



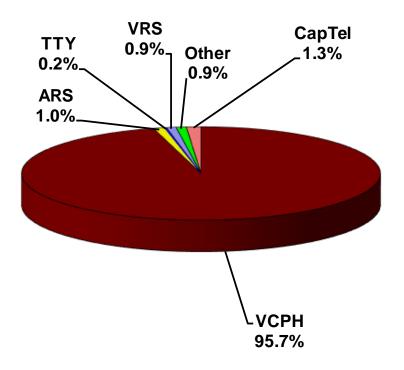
FY 14/15 – 13,408 FY 15/16 – 12,620 FY 16/17 – 11,024





# **Distributed Equipment**

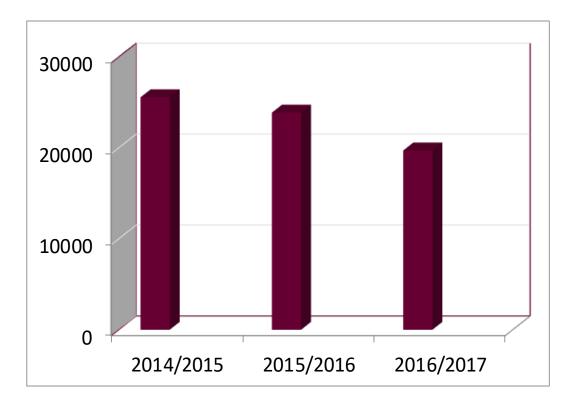
FTRI distributes both new and refurbished equipment. Equipment distributed during fiscal year 2016/2017 numbered **19,715** units.







# **Total Equipment Distributed**



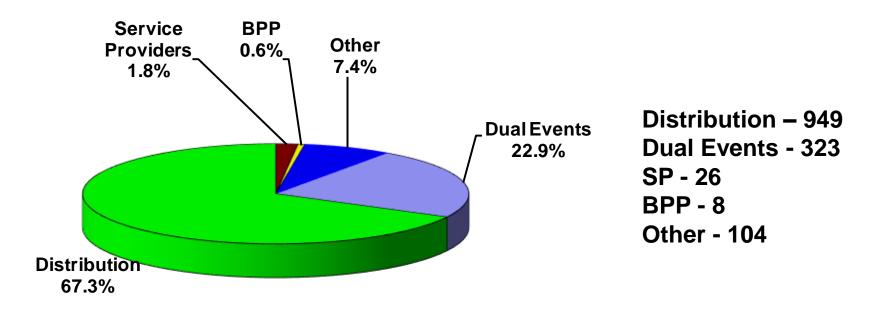
FY 14/15 – 25,564 FY 15/16 – 23,876 FY 16/17 – 19,715







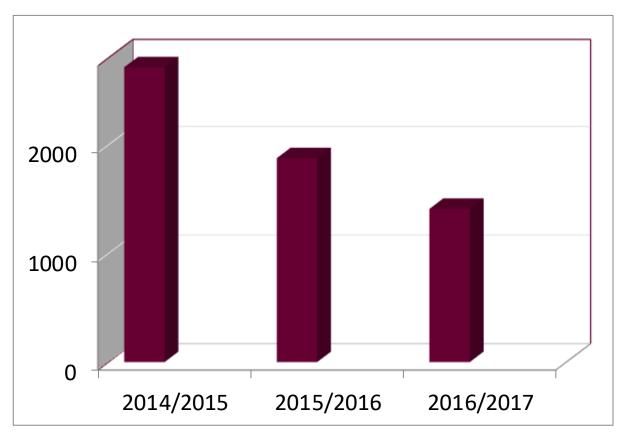
FTRI conducted 1,410 outreach activities, 949 were off-site distribution during fiscal year 2016/2017.







## **Total Outreach / Distribution**



FY 14/15 – 2,713 FY 15/16 – 1,877 FY 16/17 – 1,410







#### Some of the other services provided...

- Processed 24,933 customer service calls
- Received 2,674 online inquiries through the FTRI website
- Processed more than 73,056 EDP forms
- Provided 811 hours of training and support services to RDCs

### Other important facts...

- Continued to place a high priority on protecting the integrity of client information by making security enhancements to the system
- Operated within budget requirements
- Received high marks from the external auditors for financial records and internal controls



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FTRI Relay, Inc.

Telecommunications

**Connecting People to People** 

A free solution



### **Newspaper Ads**

longer.

clear.

#### Get This Amplified Phone FREE!

clarity

00

The Clarity XLC3.4 Amplified Cordless Phone is a loud, easy-to-use home phone featuring 50+dB of digital amplified sound and four levels of tone control.

> See reverse side to find out how you can get this phone absolutely FREE as a Florida resident!

> > clarity.

**Deaf and Hard of Hearing Services of** Florida

8610 Galen Wilson Blvd, Bidg 8 Suite 100 Port Richey, R. 34668 (727) \$53-1010

Florida Telecommunications FTRI Relay, Inc.

#KeepFlorideConnected www.firl.org/me

#### Full color 2-sided Insert Ad

for those with hearing loss. Are you or a loved one missing out on important conversations? Hearing loss can be frustrating and lead to isolation. Now, there's no reason to be left out any If you are a resident of Florida and have a certified hearing loss, you can get the Clarity\* XLC3.4\* Amplified Cordless Phone for FREE from Florida Telecommunications Relay, Inc. (FTRI), a statewide nonprofit. 501(c)(3). Clarity phones are an easy-touse solution that offer amplification and tone control so every call sounds crystal Contact FTRI today to find out how you can hear loud and clear for free!





### Spanish Newspaper Ads

#### Una solución gratuita para aquellas personas con pérdida de audición

(Unted o algono de sus seres queridos no punde disfrutar de conversaciones importantes? La pérdida de audición punde ser fruetrante y lo punde llevar al alabamiento. Altora, no hay razie para extrictorerse por más tiempo

Si es residente en Flurida y tiene una pérdida de audición certificada, podrá obtener GRATUITAMENTE el teléfono instâmbrico amplificado Clarity<sup>a</sup> XLC3.4" por parte de Florida Telecommunications Relay, Inc. (FTRE), une organización aix fires de lucro en todos los estados 601(c)(2). Los teléfonos Clarity son una solución fauil de unar que ofresen amplificación y control de tono para que cada llamada se oiga clina compared minute

(Comuniquese ya con FTRI para averiguar olino puede où fuerte y claro de forma gratuital

Florida elecommunications FTRI Relay, Inc. #KeepFloridaConnected www.ftri.org/darity

1820 East Park Avenue, Suite 101 Tallahassee, FL 32301 (877) 525-2748

### ¡Adquiera este teléfono amplificado **GRATUITAMENTE!**



El teléfono Inalámbrico amplificado Clarity XLC3.4 es un teléfono para el hogar que se escucha fuerte y cuenta con un sonido amplificado digital de 50+dB y cuatro niveles de control de tono.

> Consulte el reverso para averiguar cómo puede obtener este teléfono absolutamente GRATIS si es residente de Florida.

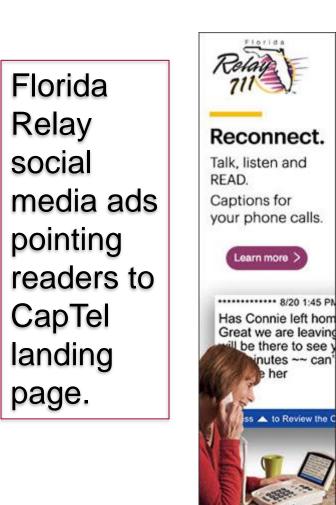
Florida Telecommunications FTRI Relay, Inc.

Full color 2-sided Insert Ad

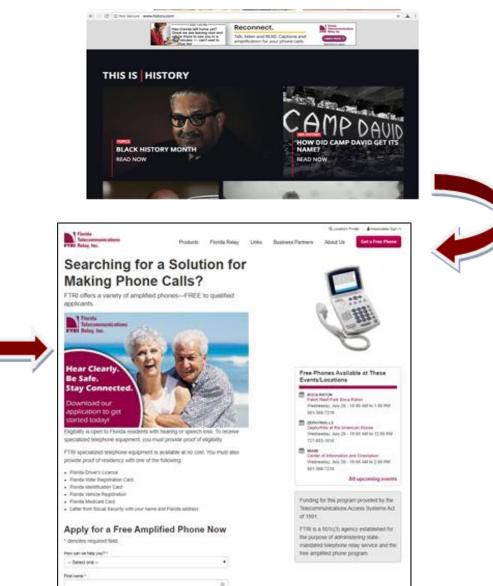




#### Social Media Ads



**Restrictions** appl







#### Twitter/FB Memes







#### New FTRI Website



Products

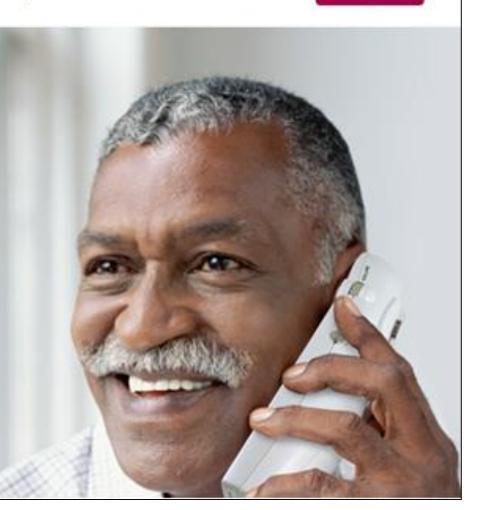
Florida Relay Links

Business Partners About Us

Get a Free Phone

### Connect with the people that matter to you.

We are a statewide non profit 501(c)3 organization that administers the Specialized Telecommunications Equipment Distribution Program for citizens of Florida who are Deaf, Hard of Hearing, Deaf/Blind and Speech Disabled. We are also responsible for the education and promotion of the Florida Relay Service.









## **Quality Assurance**

FTRI maintains a quality assurance system to monitor the services, training, and equipment provided by contracted agencies.

Postcard questionnaires are mailed to a random selection of clients served by each Regional Distribution Center or the FTRI office. Four thousand six hundred and eighty three (4,683) questionnaires were mailed during this fiscal year and FTRI received 1,447 responses for a nearly 31 percent return rate. Ninetyfive percent of the responses were positive. Negative responses are resolved by either contacting the client directly or referring to the RDC for follow-up.





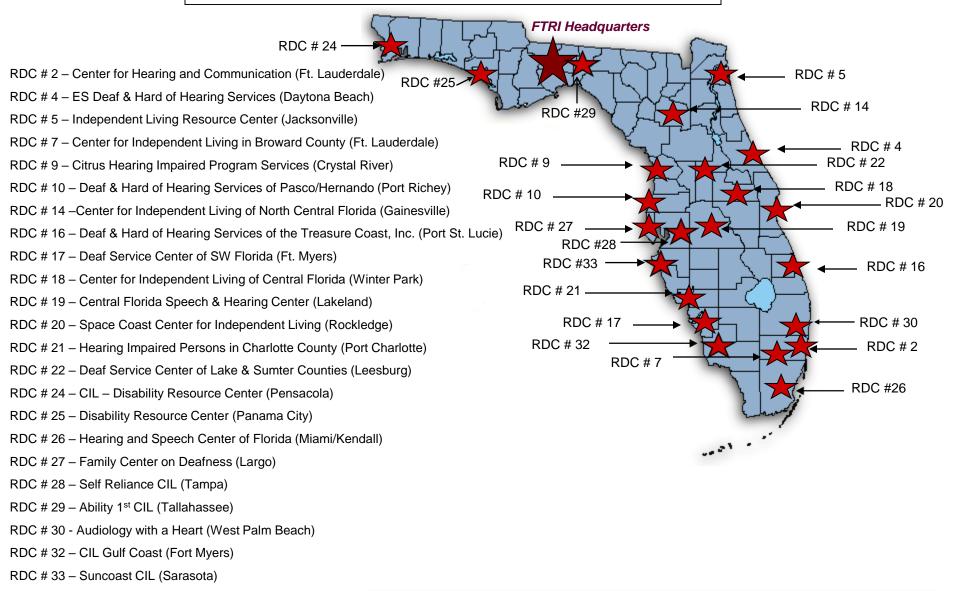


### **Quality Assurance**

	QA Email Stat	istics Report						
QA SURVEY (SERVICES)	Summary							
Date Emai	ils Se							
06/30/2016 (Thursday)	Date Range 7/1/2015 - 6/30/2016							
06/29/2016 (Wednesday)	RDCs All							
06/28/2016 (Tuesday)	RDCs All							
06/25/2016 (Saturday)	New	Search						
06/24/2016 (Friday)								
06/23/2016 (Thursday)								
06/22/2016 (Wednesday)								
06/21/2016 (Tuesday)						Export: 🗋 PDF		
06/19/2016 (Sunday)	Totals							
06/18/2016 (Saturday)		<b>D</b>	Deserve Dete	Unardered	h	Usersheersthe Dete		
06/17/2016 (Friday)	Emails Sent	Responses	Response Rate	Unsubscri		Unsubscribe Rate		
06/16/2016 (Thursday)	8,609	2,200	25.55%	1	28	1.49%		
06/15/2016 (Wednesday)								
06/14/2016 (Tuesday)	QA SURVEY (EQU	IPMENT)						
06/11/2016 (Saturday)								
06/10/2016 (Friday)	Date	Emails Sent	Responses	Response Rate	Unsubscribes	Unsubscribe Rate		
06/09/2016 (Thursday)	06/30/2016 (Thursday)	20	2	10.00%	0	0.00%		
06/08/2016 (Wednesday)	06/28/2016 (Tuesday)	7	0	0.00%	0	0.00%		
06/07/2016 (Tuesday)	06/27/2016 (Monday)	19	3	15.79%	0	0.00%		
06/04/2016 (Saturday)	06/26/2016 (Sunday)	45	11	24.44%	1	0.02%		
06/03/2016 (Friday)	06/25/2016 (Saturday)	25	5	20.00%	1	0.04%		
	06/24/2016 (Friday)	15	6	40.00%	0	0.00%		

FTRI's automated email system sent quality assurance surveys to 3,899 new clients the subsequent day after receiving services and received 1,075 responses for a 27.57 percent response rate. Clients requesting follow-up were contacted by FTRI Customer Care.

#### **FTRI Regional Distribution Centers**



Total of 23 RDCs

\*Hours of operation varies from RDC to RDC.





# **Questions**