Florida Telecommunications FTRI Relay, Inc.

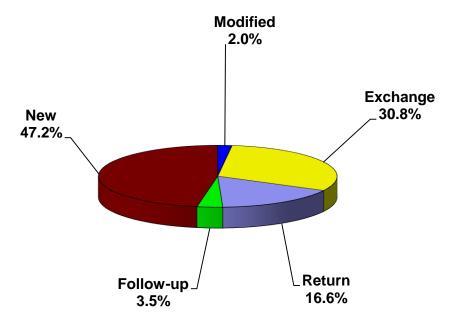
TASA Meeting October 25, 2018





Client Services

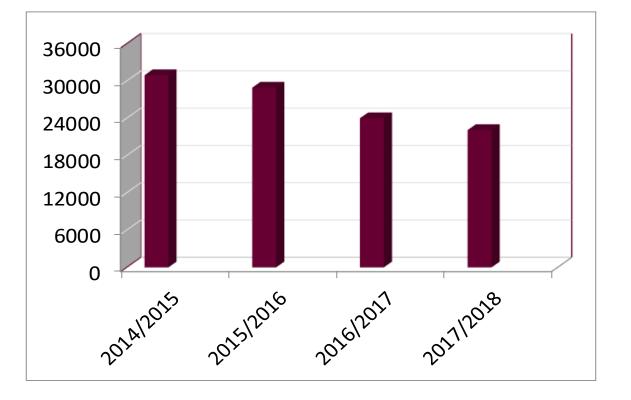
The total number of EDP services provided by FTRI for fiscal year 2017/2018 was 22,107.







Total Client Services



FY 14/15 - 30,925 FY 15/16 - 28,919 FY 16/17 - 23,995 FY 17/18 - 22,107





New Client Services

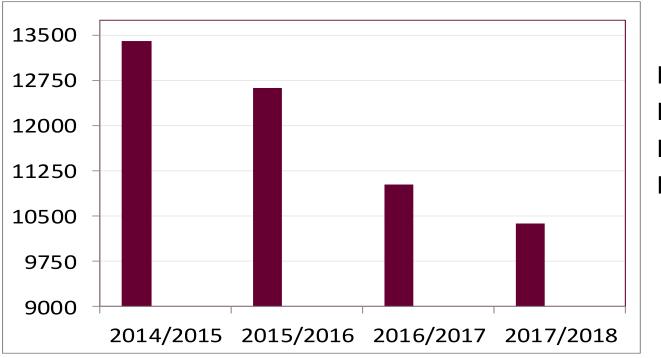
FTRI served **10,378** new clients during the reporting period. Clients certified as eligible for the FTRI program are classified into four distinct groups:

Group	New Clients
Deaf	27
Hard of Hearing	10,304
Speech Impaired	47
Dual Sensory Impaired	0
Total	10,378





New Client Services



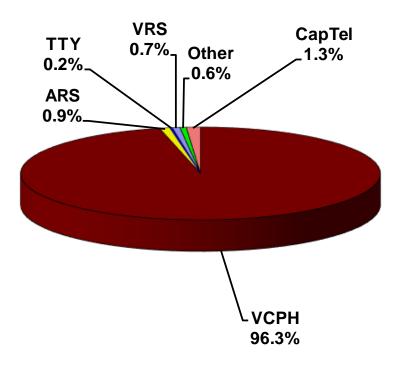
FY 14/15 – 13,408 FY 15/16 – 12,620 FY 16/17 – 11,024 FY 17/18 – 10,378





Distributed Equipment

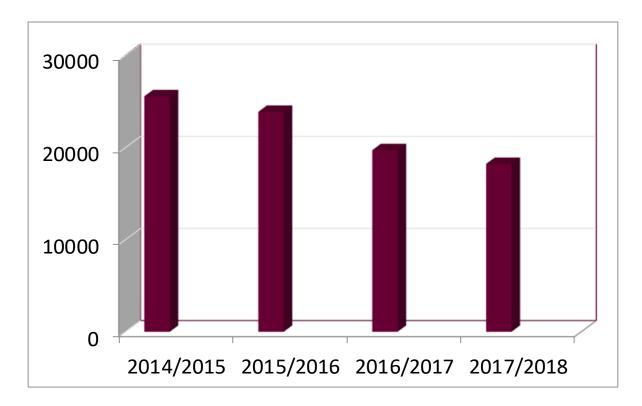
FTRI distributes both new and refurbished equipment. Equipment distributed during fiscal year 2017/2018 numbered **18,233** units.







Total Equipment Distributed



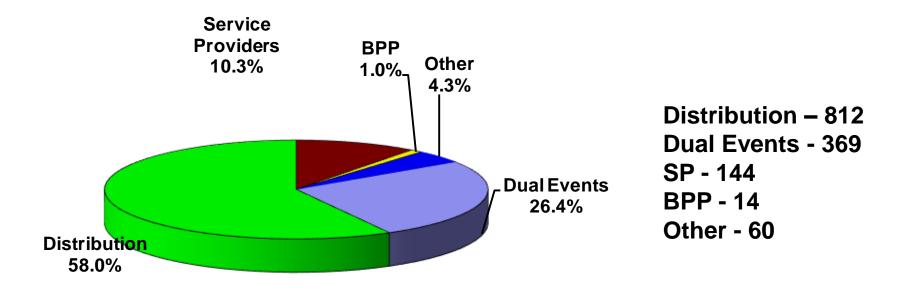
FY 14/15 – 25,564 FY 15/16 – 23,876 FY 16/17 – 19,715 FY 17/18 – 18,233







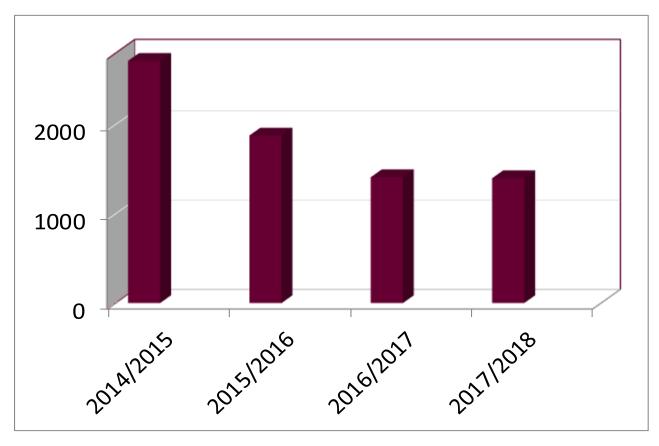
FTRI conducted 1,399 outreach activities, 812 were off-site distribution during fiscal year 2017/2018.







Total Outreach / Distribution



FY 14/15 – 2,713 FY 15/16 – 1,877 FY 16/17 – 1,410 FY 17/18 – 1,399







Some of the other services provided...

- Processed 29,224 customer service calls
- Received 2,076 online inquiries through the FTRI website
- Processed more than 68,398 EDP forms
- Provided 720 hours of training and support services to RDCs

Other important facts...

- Continued to place a high priority on protecting the integrity of client information by making security enhancements to the system
- Operated within budget requirements
- Received high marks from the external auditors for financial records and internal controls





Newspaper Ads



Full color 2-sided Insert Ad





Spanish Newspaper Ads

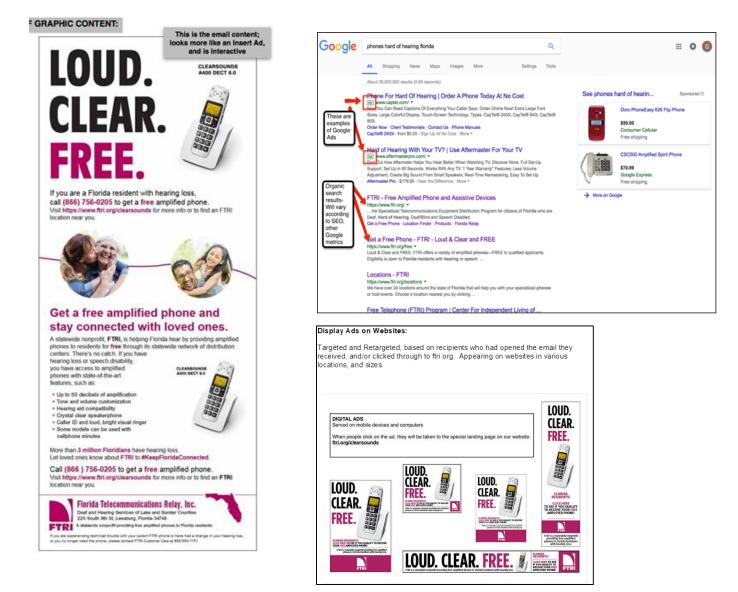


Full color 2-sided Insert Ad





Social Media Ads







New FTRI Website



Products

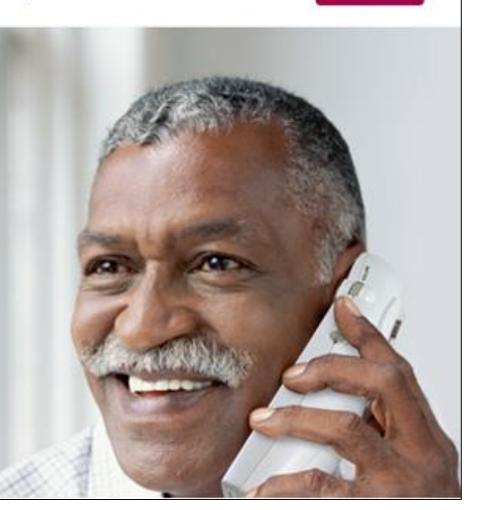
Florida Relay Links

Business Partners About Us

Get a Free Phone

Connect with the people that matter to you.

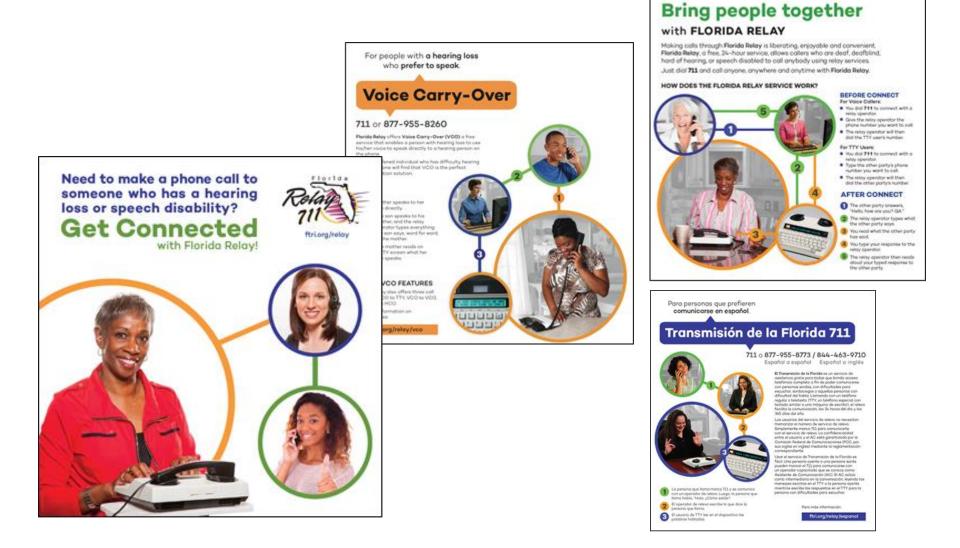
We are a statewide non profit 501(c)3 organization that administers the Specialized Telecommunications Equipment Distribution Program for citizens of Florida who are Deaf, Hard of Hearing, Deaf/Blind and Speech Disabled. We are also responsible for the education and promotion of the Florida Relay Service.







Florida Relay Web Page Update









Quality Assurance

FTRI maintains a quality assurance system to monitor the services, training, and equipment provided by contracted agencies.

Postcard questionnaires are mailed to a random selection of clients served by each Regional Distribution Center or the FTRI office. Four thousand six hundred and eighty three (2,766) questionnaires were mailed during this fiscal year and FTRI received 884 responses for a nearly 32 percent return rate. Ninetysix percent of the responses were positive. Negative responses are resolved by either contacting the client directly or referring to the RDC for follow-up.





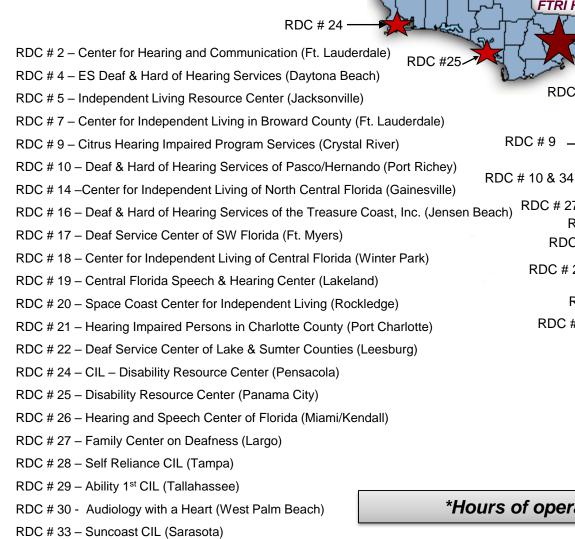


Quality Assurance

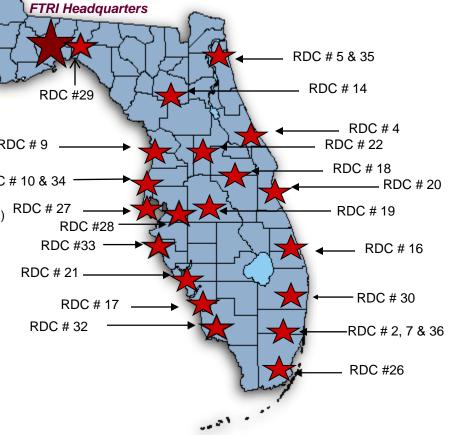
	QA Email Stati	stics Report							
QA SURVEY (SERVICES)	Summary	sties report							
Date Emai	ils Se								
06/30/2016 (Thursday)	Date Range 7/1/2	Date Range 7/1/2015 - 6/30/2016							
06/29/2016 (Wednesday)	RDCs All								
6/28/2016 (Tuesday)	RDCs All								
6/25/2016 (Saturday)	New	Search							
6/24/2016 (Friday)									
6/23/2016 (Thursday)									
6/22/2016 (Wednesday)									
6/21/2016 (Tuesday)						Export: 🗋 PDF			
5/19/2016 (Sunday)	Totals								
6/18/2016 (Saturday)	Emails Sent	D	December 201	Unsubscri		Unsubscribe Rate			
6/17/2016 (Friday)		Responses	Response Rate						
6/16/2016 (Thursday)	8,609	2,200	25.55%	1	28	1.49%			
6/15/2016 (Wednesday)									
6/14/2016 (Tuesday)	QA SURVEY (EQU	IPMENT)							
5/11/2016 (Saturday)									
5/10/2016 (Friday)	Date	Emails Sent	Responses	Response Rate	Unsubscribes	Unsubscribe Rate			
5/09/2016 (Thursday)	06/30/2016 (Thursday)	20	2	10.00%	0	0.00%			
6/08/2016 (Wednesday)	06/28/2016 (Tuesday)	7	0	0.00%	0	0.00%			
6/07/2016 (Tuesday)	06/27/2016 (Monday)	19	3	15.79%	0	0.00%			
6/04/2016 (Saturday)	06/26/2016 (Sunday)	45	11	24.44%	1	0.02%			
6/03/2016 (Friday)	06/25/2016 (Saturday)	25	5	20.00%	1	0.04%			
	06/24/2016 (Friday)	15	6	40.00%	0	0.00%			

FTRI's automated email system sent quality assurance surveys to 3,669 new clients the subsequent day after receiving services and received 877 responses for a 23.9 percent response rate. Clients requesting follow-up were contacted by FTRI Customer Care.

FTRI Regional Distribution Centers



- RDC # 34 Sertoma (Port Richey)
- RDC # 35 S&HC of Jacksonville
- RDC # 36 The Bridge Outreach (Fort Lauderdale)
- RDC # 98 FTRI (Tallahassee)



*Hours of operation varies from RDC to RDC.





Questions